# Balance billing protections

Senate Bill 1264 biennial report





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# Contents

| Overview                              | 3  |
|---------------------------------------|----|
| Arbitration                           |    |
| Settled in informal teleconference    | 3  |
| Decided by an arbitrator              | 3  |
| Mediation                             | 4  |
| Settled in informal teleconference    | 4  |
| Settled with a mediator               | 4  |
| Health plan data                      | 4  |
| Complaint data                        | 5  |
| Background                            | 6  |
| Arbitration                           | 7  |
| Arbitration requests                  | 7  |
| Arbitration requests by provider type | 7  |
| Arbitration timeline                  | 8  |
| How cases are resolved                |    |
| Arbitration request resolution        | 8  |
| Settled in informal teleconference    | 9  |
| Decided by an arbitrator              | 9  |
| Bundled requests                      |    |
| Arbitrator fees                       | 9  |
| Mediation                             | 10 |
| Mediation requests                    |    |
| Mediation requests by facility type   |    |
| Mediation timeline                    |    |
| Resolution of mediation requests      |    |
| Mediation request resolution          |    |
| Settled in informal teleconference    |    |
| Settled with a mediator               |    |
| Bundled requests                      | 12 |
| Mediator fees                         | 12 |

| Health plan data  | 13 |
|---|----|
| Network providers   | 13 |
| Average number of network providers – 2019 Q1 through 2020 Q2       | 13 |
| Network terminations  | 14 |
| Terminations by initiated type                                      | 14 |
| Provider terminations   | 14 |
| Billing for medical services  | 15 |
| Hospital billed amounts   | 15 |
| Billed amounts by provider type                                     |    |
| In-network vs. out-of-network billed amounts                        |    |
| Billed amounts by service type                                      | 17 |
| Payment for medical services  | 18 |
| Percentage of billed amount paid                                    |    |
| 2019 billed amounts by provider type                                | 19 |
| Billed and paid amounts for in-network and out-of-network providers | 20 |
| Hospitals   |    |
| Freestanding ERs  |    |
| Anesthesiologists   | 21 |
| Emergency physicians  | 21 |
| Pathologists  | 22 |
| Radiologists  | 22 |
| Assistant surgeons  | 23 |
| Surgical assistants   | 23 |
| Air ambulance   | 24 |
| Ground ambulance  |    |
| Complaints to licensing boards                                      | 25 |

# **Overview**

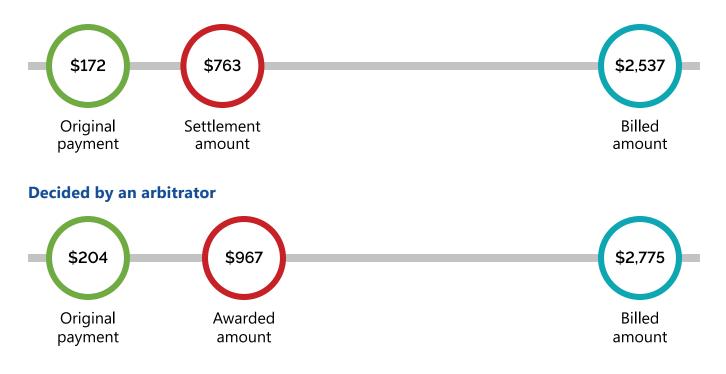
In 2019, the Texas Legislature passed Senate Bill 1264 to protect consumers who have certain stateregulated health plans from surprise medical bills. The new law requires the Texas Department of Insurance (TDI) to issue a report on the impacts of the legislation each biennium. This report includes arbitration and mediation information maintained by TDI and the data collected from health plans as authorized by SB 1264. Because of the limited time covered, the data does not yet support trend analysis. This initial set of data creates a foundation for future reports and analyses.

### Arbitration

SB 1264 outlines an arbitration process for billing disputes between out-of-network health care providers (not facilities) and health plans. From January 1 through October 31, 2020, TDI received 32,036 requests for arbitration.

#### Settled in informal teleconference

Most provider requests for dispute resolution are settled during an informal teleconference before an arbitrator is assigned.

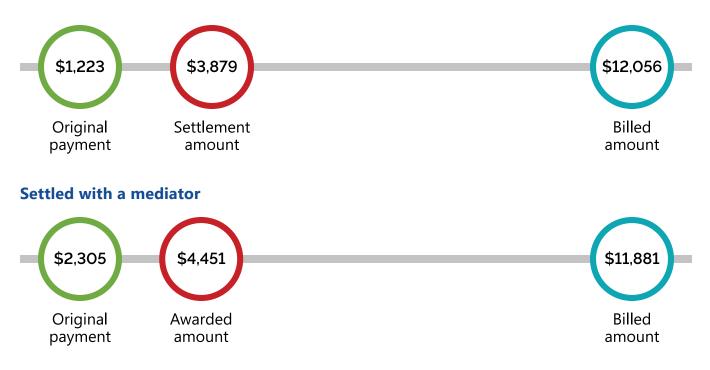


#### Mediation

SB 1264 outlines a mediation process for billing disputes between out-of-network facilities and health plans. From January 1 through October 31, 2020, TDI received 1,799 requests for mediation.

#### Settled in informal teleconference

Most requests for dispute resolution are settled during an informal teleconference before a mediator is assigned.



#### Health plan data

TDI collected data from 30 commercial health plan issuers, accounting for more than 99% of Texans covered by comprehensive health coverage regulated by TDI. The Texas Teacher Retirement System (TRS) and Employees Retirement System of Texas (ERS) also provided data for this report.

According to data provided by health plans:

- There is wide disparity in the degree to which providers contract with health plans among the different provider types. For example, hospitals are far more likely to be in-network than freestanding emergency rooms and ambulances.
- In the first half of 2019, health plans were more likely to terminate network arrangements than providers. Starting with the third quarter of 2019, providers were more likely to initiate terminations.
- About 20% of emergency care was billed as out-of-network.
- Health plans reimburse in-network providers more of their billed amounts than out-ofnetwork providers.

## **Complaint data**

The state's new balance billing protections remove the consumer from the middle of billing disputes between providers and health plans. This has resulted in sharp declines in complaints received:

- Consumer complaints about balance billing are down 96% in 2020. TDI received 37 consumer complaints about balance bills through October 31, 2020, down from 854 for the same period in 2019. Most of the complaints involved confusion about coinsurance amounts or plans not regulated by TDI.
- Provider complaints have decreased almost 70% this year. Before SB 1264, consumers could request mediation for certain surprise bills, but the only option for providers to resolve billing disputes through TDI was to file a complaint. TDI received 2,793 complaints from health care providers and billing services through October 31, 2020. TDI received 9,080 provider complaints about billing during the same period in 2019.

# Background

In 2019, the Legislature passed Senate Bill 1264 to address the problem of surprise medical billing. SB 1264 protects consumers in emergencies and situations where the consumer did not select the provider (such as the radiologist who reviewed an X-ray). In these circumstances, out-of-network providers and facilities are prohibited from billing the consumer more than the consumer's cost sharing for in-network services. SB 1264 applies to services received on or after January 1, 2020.

SB 1264 applies to health plans regulated by TDI and people with coverage through the state employee or teacher retirement systems – or about 20% of Texans. It creates two distinct billing dispute resolution processes – arbitration for physicians and other similar providers and mediation for facilities and labs. SB 1264 does not apply in situations when a consumer chooses to use an out-of-network provider or does not use health insurance.

Information on arbitration and mediation processes and timelines is available on the TDI website.

# **Arbitration**

SB 1264 outlines an arbitration process for billing disputes between out-of-network health care providers (not facilities) and health plans. From January 1 through October 31, 2020, TDI received 32,036 requests for arbitration.

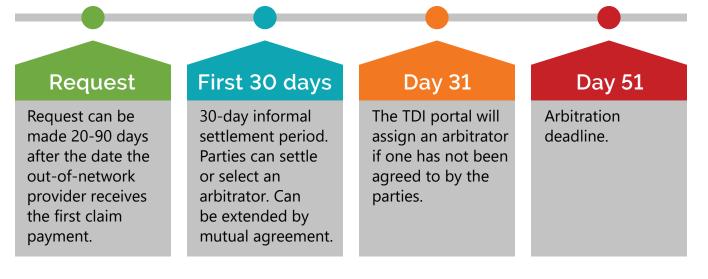
#### **Arbitration requests**



#### Arbitration requests by provider type

| Provider type                          | Requests |
|--|----------|
| Emergency department physician         | 27,492   |
| Anesthesiologist                       | 2,138    |
| Certified Registered Nurse Anesthetist | 609      |
| Assistant surgeon                      | 425      |
| Hospitalist                            | 339      |
| Neurologist                            | 18       |
| Neuromonitor                           | 55       |
| Nurse practitioner                     | 22       |
| Pathologist                            | 130      |
| Physician assistant                    | 96       |
| Surgeon                                | 189      |
| Surgical assistant                     | 437      |
| Other                                  | 86       |
| Total                                  | 32,036   |

#### **Arbitration timeline**



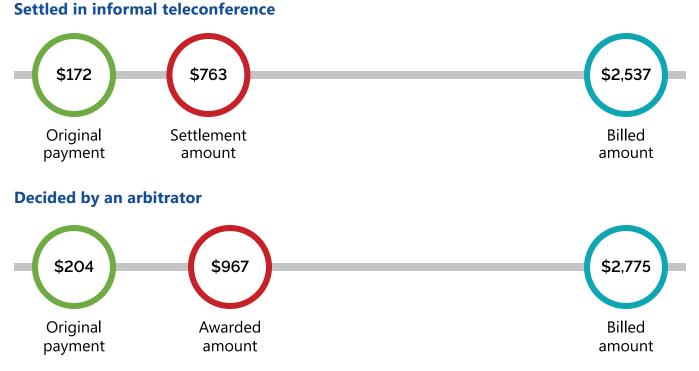
#### How cases are resolved

Some requests received through October 31, 2020, are still in the dispute resolution process or were not eligible for dispute resolution under SB 1264.

#### **Arbitration request resolution**

- 20,845 requests settled in the first 30 days
- 6,317 requests settled by an arbitrator
- 3,073 ineligible or other

The resolution data below reflect requests involving a single claim for services. Requests involving multiple claims were excluded to avoid skewing the data.



# **Bundled requests**

SB 1264 allows providers to include multiple claims on a single arbitration request, as long as the total amount in dispute is \$5,000 or less and involves a single provider. Through October 31, 2020, 34% of arbitration requests have involved multiple claims.

#### **Arbitrator fees**

SB 1264 does not limit arbitrator fees. Instead, arbitrators set their own fixed fees per case. There is no fee to submit a request for dispute resolution or take part in informal settlement discussions. Each party pays half the fee once TDI assigns the case to an arbitrator.

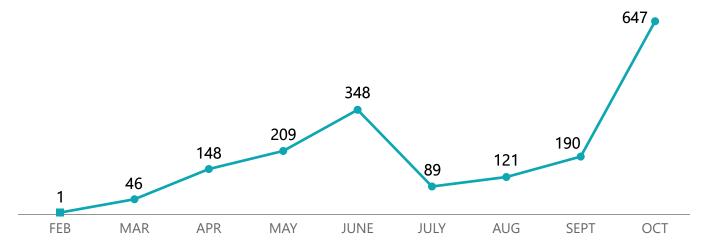
| Median fee:      | \$1,000     |
|------------------|-------------|
| Lowest fee:      | \$270       |
| Highest fee:     | \$6,000     |
| Total fees paid: | \$7,790,925 |

# **Mediation**

SB 1264 outlines a mediation process for billing disputes between out-of-network facilities and health plans. To date, TDI has received far fewer requests for mediation than for arbitration. At this point the reasons for the difference are unclear. However, unlike arbitration, there is no deadline under the law to submit a mediation request.

From January 1 through October 31, 2020, TDI received 1,799 requests for mediation.

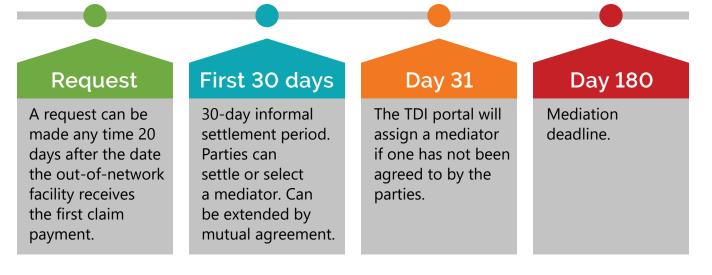
#### **Mediation requests**



#### Mediation requests by facility type

| Provider type               | Requests |
|-----------------------------|----------|
| Freestanding emergency room | 1,014    |
| Hospital                    | 765      |
| Ambulatory surgical center  | 20       |
| Total                       | 1,799    |

#### **Mediation timeline**



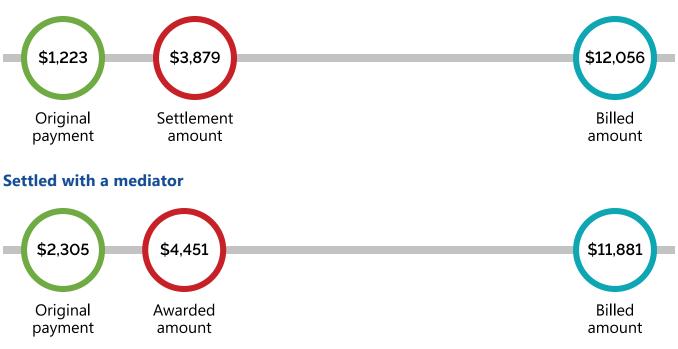
#### **Resolution of mediation requests**

Some requests received through October 31, 2020, are still in the dispute resolution process or were not eligible for dispute resolution under SB 1264.

#### **Mediation request resolution**

- 931 requests settled in the first 30 days
- 30 requests settled by a mediator
- 490 ineligible or other

The resolution data below reflect requests involving a single claim for services. Requests involving multiple claims were excluded to avoid skewing the data.



#### Settled in informal teleconference

#### **Bundled requests**

TDI rules allow parties to a mediation to combine claims by mutual agreement for a single facility into one request. Through October 31, 2020, 3% of requests have involved multiple claims.

#### **Mediator fees**

SB 1264 does not limit the fees charged by mediators. Instead, mediators set their own fixed fees per case. There is no fee to submit a request for dispute resolution or take part in informal settlement discussions. Each party pays half the fee once TDI assigns the case to a mediator or arbitrator.

| Median fee:      | \$750     |
|------------------|-----------|
| Lowest fee:      | \$80      |
| Highest fee:     | \$3,750   |
| Total fees paid: | \$208,539 |

# Health plan data

SB 1264 requires that TDI collect data about balance billing and dispute resolution and produce a report by December 1 of every even numbered year. TDI first collected data from issuers in the fall of 2020. To give the health plans time to report data, TDI collected data only through the first two quarters of 2020 – or six months into the implementation of SB 1264. The limited time period covered, along with the impact of COVID-19 on medical services, makes it difficult to draw conclusions based on this early data.

Data in this report comes from 30 commercial health plan issuers, accounting for more than 99% of Texans covered by comprehensive health coverage regulated by TDI. Additionally, this report includes data from Texas Teacher Retirement System (TRS) which covered about 700,000 people in 2019, as well as data from Employees Retirement System of Texas (ERS), which covered about 540,000 people in 2019.

TDI also requested data on ambulance services, although this information was voluntary. Ambulance services are excluded from SB 1264's dispute resolution processes. Most health plans included ambulance data, but six did not. TDI estimates that the issuers that reported ambulance data account for about 85% of the regulated market.

#### **Network providers**

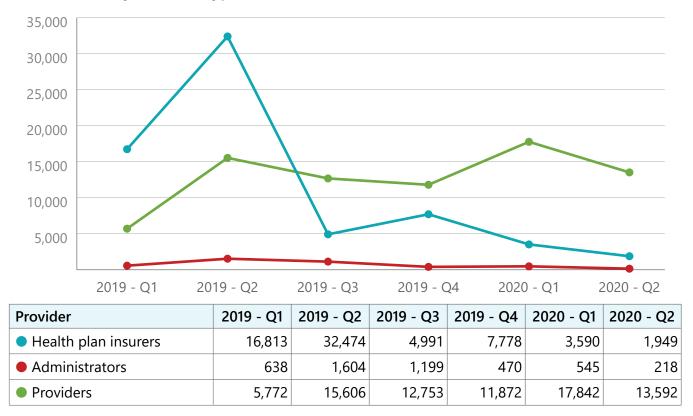
Data from 32 health plan issuers (including ERS and TRS) is included in this report. Because health plans contract with many of the same providers, aggregating the numbers of providers reported by each plan would inflate the number of providers due to counting providers more than once. Therefore, we looked at the numbers reported by each plan and determined an average number of network providers for six quarters, beginning with the first quarter of 2019 and ending with the second quarter of 2020. Health plans reported that they were far less likely to have network arrangements with freestanding ERs and assistant surgeons than with other provider types.

| Provider             | Emergency | Lab   | Diagnostic | Facility-based |
|----------------------|-----------|-------|------------|----------------|
| Hospitals            | 766       | 1,157 | 1,178      | 771            |
| Freestanding ERs     | 26        | 4     | 4          | 2              |
| Anesthesiologists    | 2,445     | 701   | 2,457      | 3,156          |
| Emergency physicians | 1,483     | 190   | 194        | 1,302          |
| Pathologists         | 119       | 535   | 523        | 514            |
| Radiologists         | 992       | 908   | 1,402      | 1,140          |
| Assistant surgeons   | -         | -     | -          | 806            |
| Surgical assistants  | 11        | 2     | 17         | 98             |
| Air ambulance        | 14        | 1     | 1          | 1              |
| Ground ambulance     | 32        | 6     | 6          | 5              |

#### Average number of network providers – 2019 Q1 through 2020 Q2

#### **Network terminations**

Health plans reported the numbers of network terminations initiated each quarter. A network termination is when a medical provider leaves a health plan's network. This can be initiated by the health plan, a plan administrator, or by the provider. Terminations are shown in aggregate, but it is possible that a single provider experienced a termination from more than one health plan during the quarter. For example, a doctor who retires would be terminated from all health plans that included the doctor.



#### **Terminations by initiated type**

#### **Provider terminations**

| 2019             | 27%       | 18%    | 30%         | 25%            |
|------------------|-----------|--------|-------------|----------------|
| 2020 - Q1 & Q2   | 32%       | 20%    | 20% 36%     |                |
| Year             | Emergency | Lab    | Diagnostics | Facility-based |
| 2019             | 30,270    | 19,879 | 34,119      | 27,702         |
| 2020 - Q1 and Q2 | 12,202    | 7,312  | 13,655      | 4,567          |

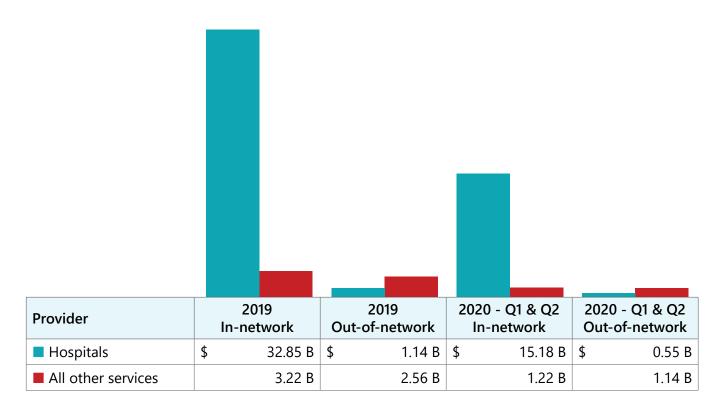
#### **Billing for medical services**

Data collected by TDI included the total amounts billed in each quarter by the following provider types:

- Hospitals (facilities except freestanding ERs)
- Freestanding emergency rooms
- Anesthesiologists
- Emergency physicians
- Pathologists
- Radiologists
- Assistant surgeons
- Surgical assistants
- Air ambulance
- Ground ambulance

Most apparent from the data was the amount of business conducted by hospitals compared to other services. This was most noticeable for services that were billed in-network, or through a contract between the service provider and the health plan, as shown by the chart below.

#### **Hospital billed amounts**



# Billed amounts by provider type

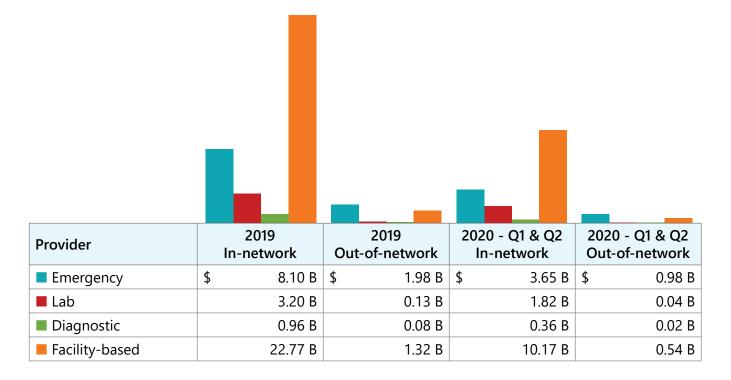
| Provider            | 2019<br>In-network | 2019<br>Out-of-network    | 2020 - Q1 & Q2<br>In-network | 2020 - Q1 & Q2<br>Out-of-network |
|---------------------|--------------------|---------------------------|------------------------------|----------------------------------|
| Freestanding ERs    | \$ 73.53 N         | I \$ 833.36 M             | \$ 28.18 M                   | \$ 434.02 M                      |
| Anesthesiologists   | 1,176.88 N         | I 323.83 M                | 4,46.73 M                    | 104.24 M                         |
| ER physicians       | 454.17 N           | 454.17 M 748.12 M 2,14.27 |                              | 341.50 M                         |
| Pathologists        | 466.38 N           | 466.38 M 31.88 M          |                              | 13.76 M                          |
| Radiologists        | 741.22 N           | 741.22 M 79.23 M 289.     |                              | 40.24 M                          |
| Assistant surgeons  | 84.90 N            | I 130.87 M                | 32.07 M                      | 42.94 M                          |
| Surgical assistants | 84.75 N            | I 2,24.53 M               | 30.13 M                      | 84.66 M                          |
| Air ambulance       | 22.48 N            | I 82.12 M                 | 12.54 M                      | 20.36 M                          |
| Ground ambulance    | 21.28 N            | I 135.41 M                | 9.06 M                       | 56.97 M                          |

|                     | 20                | )19                | 2020 - Q1 & Q2 |                    |
|---------------------|-------------------|--------------------|----------------|--------------------|
| Provider            | In-<br>network    | Out-of-<br>network | In-<br>network | Out-of-<br>network |
| Hospitals           | 97%               | 3%                 | 97%            | 3%                 |
| Freestanding ERs    | 8%                | 92%                | 6%             | 94%                |
| Anesthesiologists   | 78%               | 22%                | 81%            | 19%                |
| ER physicians       | 42%               | 58%                | 39%            | 61%                |
| Pathologists        | 94%               | 6 <mark>%</mark>   | 92%            | 8 <mark>%</mark>   |
| Radiologists        | 90%               | 10 <mark>%</mark>  | 88%            | 1 <mark>2%</mark>  |
| Assistant surgeons  | 39%               | 61%                | 43%            | 57%                |
| Surgical assistants | 27%               | 73%                | 26%            | 74%                |
| Air ambulance       | 21%               | 79%                | 38%            | 62%                |
| Ground ambulance    | <mark>14</mark> % | 86%                | 14%            | 86%                |

### In-network vs. out-of-network billed amounts

Health plans reported billed amounts by service type, categorizing them as facility-based, diagnostic, lab, or emergency.

#### Billed amounts by service type



#### **Payment for medical services**

Most of the billing and payment data was collected according to the quarter in which the transaction occurred. A bill that is received might be paid that same quarter or it might be paid in a subsequent quarter. This report does not attempt to "track" bills to their respective payments. Instead, health plans were required to submit total billed amounts occurring each quarter and total payments made each quarter.

Most services show a pronounced decline in billed amounts during the first two quarters of 2020. This is likely explained in part by the governor's March 2020 order to postpone elective surgeries and procedures to ensure hospital capacity for COVID-19 patients.

Among service providers, the portion of the bill that is paid varies widely by provider type.

#### 2019 2019 2020 - Q1 & Q2 2020 - Q1 & Q2 Provider Out-of-network In-network Out-of-network In-network 30% 20% 29% 24% Hospitals Freestanding ERs 25% 28% 51% 12% Anesthesiologists 35% 12% 35% 10% ER physicians 30% 35% 26% 13% Pathologists 37% 20% 36% 25% 31% Radiologists 15% 31% 16% 2% 10% 15% 2% Assistant surgeons 7% 4% 6% 2% Surgical assistants Air ambulance 60% 49% 53% 34% Ground ambulance 59% 53% 57% 42%

#### Percentage of billed amount paid

| Provider type        | In-network<br>billed | In-network<br>paid | Out-of-network<br>billed | Out-of-network<br>paid |
|----------------------|----------------------|--------------------|--------------------------|------------------------|
| Hospitals            | \$ 32,845,511,759    | \$ 9,747,083,049   | \$ 1,143,780,437         | 230,152,572            |
| Freestanding ERs     | 73,532,796           | 18,644,184         | 833,357,357              | 231,822,128            |
| Anesthesiologists    | 1,176,879,129        | 412,184,175        | 323,832,603              | 37,286,381             |
| Emergency physicians | 545,174,229          | 164,412,785        | 748,118,621              | 261,731,720            |
| Pathologists         | 466,376,873          | 174,028,378        | 31,884,552               | 6,456,197              |
| Radiologists         | 741,217,922          | 233,081,428        | 79,226,302               | 12,179,356             |
| Assistant surgeons   | 84,897,438           | 8,580,809          | 130,872,698              | 2,606,698              |
| Surgical assistants  | 84,752,651           | 5,532,600          | 224,526,502              | 8,898,304              |
| Air ambulance        | 22,477,256           | 13,555,898         | 82,118,421               | 40,509,389             |
| Ground ambulance     | 21,283,385           | 12,656,684         | 135,408,859              | 71,146,453             |

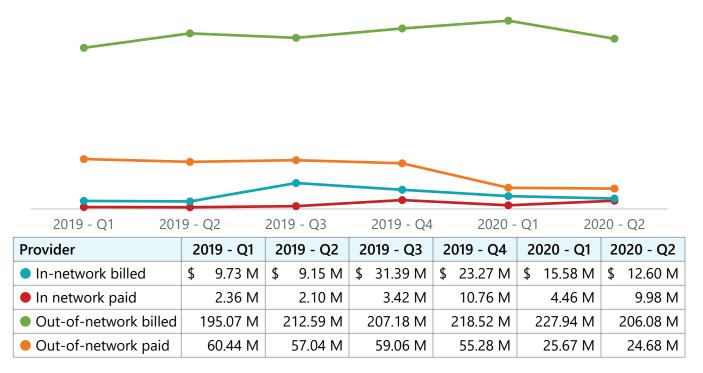
# 2019 billed amounts by provider type

#### 2019 - O1 2019 - Q3 2019 - Q4 2019 - Q2 2020 - Q1 2020 - Q2 Provider 2019 - Q1 2019 - Q2 2019 - Q3 2019 - Q4 2020 - Q1 2020 - Q2 In-network billed \$ 7.92 B \$ 8.11 B \$ 8.32 B \$ 8.50 B \$ 8.76 B \$ 6.40 B In network paid 2.34 B 2.4 B 2.49 B 2.52 B 2.52 B 1.97 B Out-of-network billed 0.32 B 0.28 B 0.28 B 0.26 B 0.26 B 0.25 B 0.06 B Out-of-network paid 0.06 B 0.05 B 0.06 B 0.06 B 0.06 B

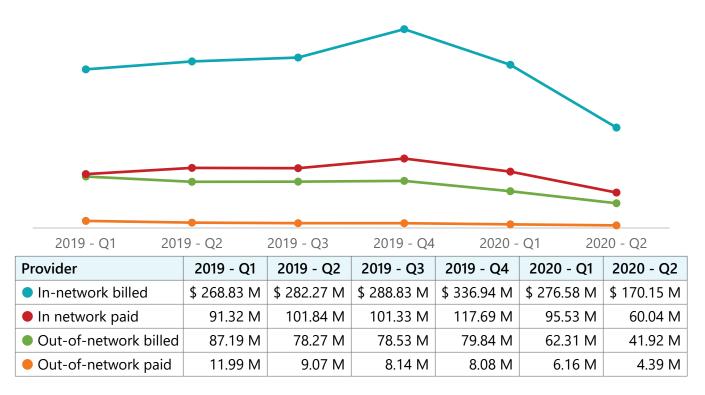
#### Billed and paid amounts for in-network and out-of-network providers



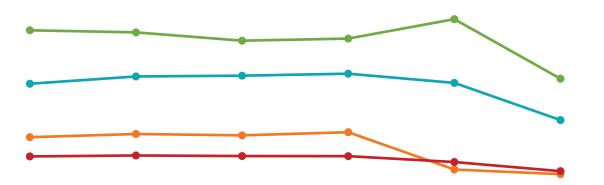
**Hospitals** 



#### Anesthesiologists

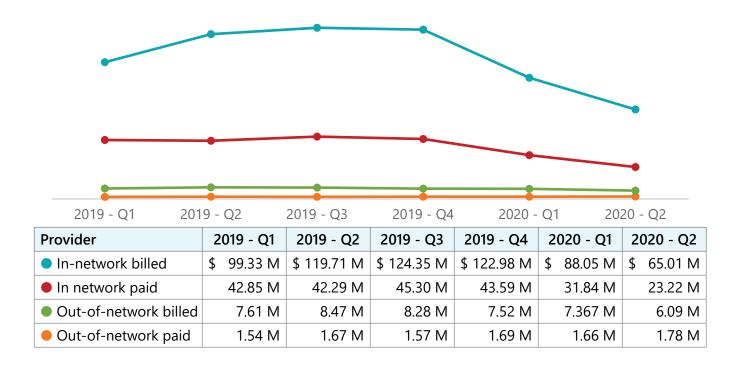


#### **Emergency physicians**

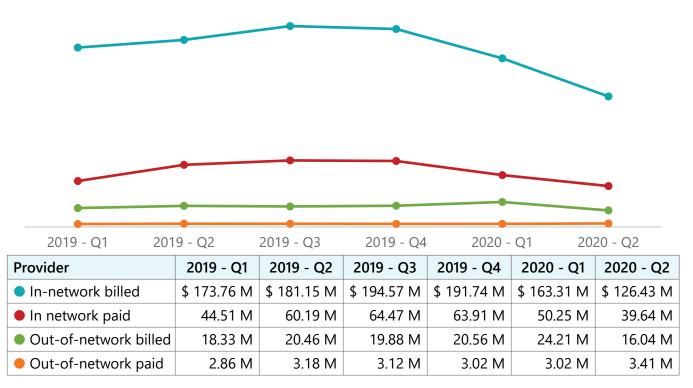


| 2019 - Q1 201         | 9 - Q2      | 2019 - Q3   | 2019 - Q4   | 2020 -      | Q1 202      | 20 - Q2    |
|-----------------------|-------------|-------------|-------------|-------------|-------------|------------|
| Provider              | 2019 - Q1   | 2019 - Q2   | 2019 - Q3   | 2019 - Q4   | 2020 - Q1   | 2020 - Q2  |
| In-network billed     | \$ 128.61 M | \$ 137.42 M | \$ 138.38 M | \$ 140.77 M | \$ 129.64 M | \$ 84.63 M |
| In network paid       | 40.62 M     | 41.78 M     | 41.06 M     | 40.95 M     | 33.84 M     | 22.78 M    |
| Out-of-network billed | 193.32 M    | 190.79 M    | 180.73 M    | 183.28 M    | 206.79 M    | 134.72 M   |
| Out-of-network paid   | 63.89 M     | 67.78 M     | 66.13 M     | 69.93 M     | 24.76 M     | 19.15 M    |

#### **Pathologists**

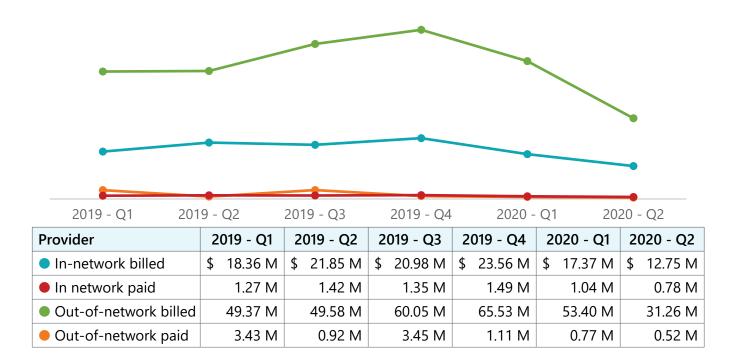


#### Radiologists

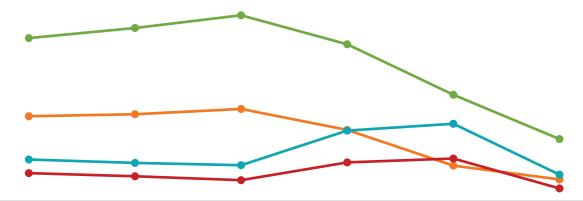


| Assistant surgeons    |            |            |            |            |            |            |
|-----------------------|------------|------------|------------|------------|------------|------------|
|                       |            |            |            |            |            |            |
| 2019 - Q1 201         | 9 - Q2     | 2019 - Q3  | 2019 - Q4  | 2020 -     | Q1 202     | 20 - Q2    |
| Provider              | 2019 - Q1  | 2019 - Q2  | 2019 - Q3  | 2019 - Q4  | 2020 - Q1  | 2020 - Q2  |
| In-network billed     | \$ 19.46 M | \$ 20.50 M | \$ 20.99 M | \$ 23.95 M | \$ 19.29 M | \$ 12.78 M |
| In network paid       | 2.22 M     | 1.96 M     | 1.96 M     | 2.44 M     | 3.42 M     | 1.31 M     |
| Out-of-network billed | 24.53 M    | 31.74 M    | 34.80 M    | 39.80 M    | 28.05 M    | 14.89 M    |
| Out-of-network paid   | 0.47 M     | 0.66 M     | 0.61 M     | 0.87 M     | 0.55 M     | 0.32 M     |

#### **Surgical assistants**

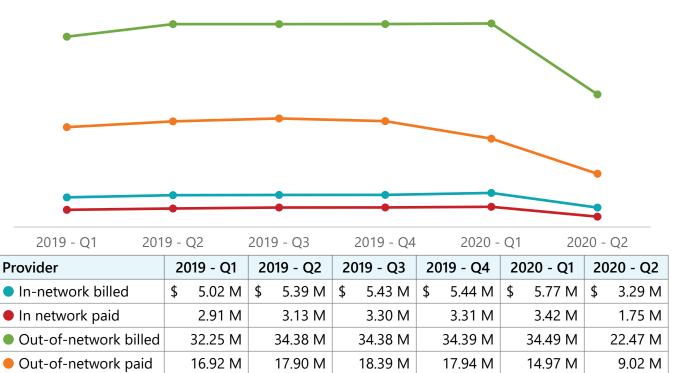


#### Air ambulance



| 2019 - Q1 201         | 9 - Q2    | 2019 - Q3 | 2019 - Q4 | 2020 -    | Q1 202    | 20 - Q2   |
|-----------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| Provider              | 2019 - Q1 | 2019 - Q2 | 2019 - Q3 | 2019 - Q4 | 2020 - Q1 | 2020 - Q2 |
| In-network billed     | \$ 5.02 M | \$ 4.61 M | \$ 4.33 M | \$ 8.52 M | \$ 9.35 M | \$ 3.19 M |
| In network paid       | 3.37 M    | 2.99 M    | 2.52 M    | 4.67 M    | 5.14 M    | 1.52 M    |
| Out-of-network billed | 19.72 M   | 20.94 M   | 22.48 M   | 18.97 M   | 12.86 M   | 7.50 M    |
| Out-of-network paid   | 10.26 M   | 10.5 M    | 11.14 M   | 8.60 M    | 4.28 M    | 2.61 M    |

#### **Ground ambulance**



# **Complaints to licensing boards**

SB 1264 required TDI to collect data from licensing boards concerning complaints, investigations, and disciplinary sanctions.

The Texas Medical Board reported four complaints and two completed investigations through June 30, 2020. No complaints were reported by the Board of Nursing, Health and Human Services Commission, and Texas Department of Licensing and Regulation.



Texas Department of Insurance Balance billing protections | Senate Bill 1264 biennial report

SB1264BR | 1220