

RICK CAGNEY

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Innovative, results-oriented attorney/mediator/arbitrator with experience in business, government, non-profit, technology and education. Personable, client-oriented leader who effectively communicates and educates at all organizational levels. Recognized as entrepreneurial problem-solver and change agent. Spanish speaker. Skills include:

- Mediation/Arbitration
- Finance and budgeting
- Strategic planning
- Risk analysis
- Negotiations
- Oil & Gas
- International
- Reorganizations

PROFESSIONAL EXPERIENCE

PRIVATE PRACTICE

- Conducted 17 arbitrations and 13 mediations, with 23% successful outcome rate on mediations.
- Negotiated successful resolution of \$350K Russian contract dispute.
- Prepared 150+ oil and gas title opinions as contract attorney for law firm.
- Drafted exploration agreements, operating agreements, oil and gas leases, lease assignments, and purchase and sale agreements.
- Prepared private placement documents for \$2M oil and gas limited partnership.
- Performed mineral title research in Harris, Chambers, Brazoria, Hardin, Nacogdoches, Rusk, San Jacinto, Shelby and Wood counties.
- Summarized and created legal headnotes for more than 5,000 federal and state court judicial opinions as part of LexisNexis project to add 3,000,000 older cases to online research database.
- Retained as expert witness on attorney ethics in \$20M lawsuit.
- Taught "Legal Environment of Business" and "Commercial Law" to undergraduate business students, receiving outstanding ratings from students.
- Taught "Law Office Administration," in which graduating University of Houston law students did business plans to assist them in establishing and maintaining successful law practices.

CORPORATE

- Conducted due diligence and prepared documents for proposed \$80M Chilean telecommunications acquisition.
- Negotiated joint venture telecommunications agreements in Latin America, Europe and Eastern Europe.
- Successfully supervised outside litigation by 70+ law firms of 60 cases involving \$30M

GOVERNMENT

- Successfully managed pre-trial phase of antitrust suit against \$2B private Texas corporation.
- Conducted federal grand jury investigation of fraudulent "daisy chain" oil pricing schemes.
- Directed activities of 3 audit teams investigating violations of the Federal energy regulations.
- Litigated federal energy regulatory issues arising under Emergency Petroleum Allocation Act
- Negotiated settlement of \$4.2M issue with Fortune 500 oil company that had been outstanding for four years.

OTHER ACCOMPLISHMENTS

- Coordinated activities of 246 State Bar of Texas grievance committee volunteers who resolved 3,500+ complaints of attorney misconduct each year.
- Successfully handled State Bar's regional office public relations with 18,000 Houston area attorneys, general public, media, volunteers, and other state and local agencies.
- Made more than 50 ethics presentations to 2,500+ individuals at law firms, law school classes, professional associations, and continuing education seminars, consistently receiving high ratings from attendees.
- Developed successful \$100K national conference that educated college professors about innovative classroom teaching techniques.

PROFESSIONAL AFFILIATIONS

CAGNEY LAW & MEDIATION, HOUSTON, TX, *Attorney/Mediator/Arbitrator*

STATE BAR OF TEXAS, HOUSTON REGIONAL OFFICE, *Regional Counsel*

RUSSIAN PETROLEUM LEGISLATION PROJECT, *Administrator*

GTE MOBILE COMMUNICATIONS, HOUSTON, TX, *Attorney – Litigation & International*

UNITED STATES DEPARTMENT OF ENERGY, *Attorney*

LEXIS-NEXIS, *6-State Regional Manager*

UNITED STATES DEPARTMENT OF JUSTICE, *Trial Attorney (Criminal, Antitrust & Civil Divisions)*

EDUCATION

BA, American Studies, Yale University, New Haven, CT – Dean's List and Top 25% of class

JD, University of Texas School of Law, Austin, TX – Top third of class.

LLM, International Law & Trade, Georgetown University Law Center, Washington, D.C. -- Concentration in Soviet and Chinese law and trade, international negotiations, and international business transactions.

MBA, Finance and Marketing, University of Houston, Houston, TX

PROFESSIONAL ASSOCIATIONS & COMMUNITY INVOLVEMENT

Alternative Conflict Resolution – Houston (President)

Houston Gerontological Society (Vice-President)

Houston Irish Lawyers Association (Vice-President).

Houston Bar Association (Oil, Gas & Mineral Law and Probate Sections).

Texas Bar Foundation (Fellow).

Houston Bar Foundation (Fellow).

L'Alliance Francaise (Director/Corporate Treasurer).

Houston Livestock Show and Rodeo (Life Member).

University of Texas Alumni Association (Life Member).

Yale Club of Houston.

Honorable Order of Kentucky Colonels.

Kentucky Derby Museum.