No. 2023-8074

Official Order of the Texas Commissioner of Insurance

Date: 7/11/2023

Subject Considered:

Texas Department of Insurance v. Andrew Joseph Mitchell

SOAH Docket No. 454-22-02837.C

General Remarks and Official Action Taken:

The subject of this order is the public insurance adjuster license held by Andrew Joseph Mitchell. This order (1) revokes Mr. Mitchell's license, (2) requires Mr. Mitchell to cease and desist from engaging in the business of insurance through unlicensed entities, (3) assesses a \$775,000 administrative penalty against Mr. Mitchell, and (4) orders that Mr. Mitchell pay restitution in the amount of \$414,826.81 as specified in this order.

Background

After proper notice was given, the above-styled case was heard by an administrative law judge for the State Office of Administrative Hearings. The administrative law judge made and filed a proposal for decision containing a recommendation that the Texas Department of Insurance (TDI) (1) issue a cease and desist order, (2) revoke Mr. Mitchell's license, (3) order restitution to the victims, and (4) order administrative penalties. A copy of the proposal for decision is attached as Exhibit A.

Mr. Mitchell filed exceptions to all the administrative law judge's findings of fact and conclusions of law, arguing that the administrative law judge improperly cited entire exhibits, some of which consist of thousands of pages, rather than specifically citing the evidence. Mr. Mitchell also specifically filed an exception to Conclusion of Law No. 19, to the extent it proposes that Mr. Mitchell pay restitution to complainants who are not Texas residents.

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TDI filed exceptions to (1) Finding of Fact No. 3 to add an omitted complainant, (2) Conclusion of Law No. 6 to change an "or" to an "and" in the citation, and (3) Conclusion of Law No. 8 to add a citation.

The administrative law judge did not provide an examination of or response to any specific points in the exceptions. The administrative law judge simply recommended adopting TDI's exceptions and not Mr. Mitchell's. A copy of the administrative law judge's response to exceptions is attached as Exhibit B.

The commissioner adopts the administrative law judge's proposed findings of fact and conclusions of law as revised consistent with Exhibit B, with changes to Findings of Fact Nos. 1, 3, 7, 10, and 11, and Conclusions of Law Nos. 18, 19, and 20, as described in this order.

Legal Authority for Changes to Proposal for Decision

The legal authority for the changes to the proposal for decision made in this order is Tex. Gov't Code § 2001.058(e)(1) and (3), which provides that "[a] state agency may change a finding of fact or conclusion of law made by the administrative law judge, or may vacate or modify an order issued by the administrative judge, only if the agency determines that the administrative law judge did not properly apply or interpret applicable law, . . . or that a technical error in a finding of fact should be changed."

Analysis

Technical Error in Proposed Finding of Fact No. 1

Proposed Finding of Fact No. 1 states that Mr. Mitchell's name is Andrew James Mitchell, however that is a technical error. The respondent's name is Andrew Joseph Mitchell.¹ As adopted by this order, proposed Finding of Fact No. 1 is corrected to say:

Andrew Joseph Mitchell (Respondent) holds a public insurance adjuster license issued by the Texas Department of Insurance (Department) on January 12, 2011. The license was previously issued under the name Andrew Joseph Aga. Respondent also held a public insurance adjuster license under Mitchell Adjusting International, LLC, from June 2, 2020, through May 27, 2022.

Technical Error in Proposed Finding of Fact No. 3

Proposed Finding of Fact No. 3 as revised by Exhibit B states that Mr. Mitchell entered into contracts with the following clients, under his own name and under other business

¹ TDI Ex. 3, TDI00117.

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names: Friendship Missionary Baptist Church (Friendship Missionary); Garth and Lola Andress; Om Sai Hotel LLC d/b/a Econo Lodge (Econo Lodge); Durga M. Hospitality, Inc. d/b/a Travelodge (Travelodge), and St. Paul's Lutheran Church (St. Paul). However, this list omits one other party with which Mr. Mitchell also entered into a contract: St. Juste Management Corp. (St. Juste). ² As adopted by this order, proposed Finding of Fact No. 3 is corrected to say:

Respondent entered into contracts with the following clients, under his own name, and under other business names: Friendship Missionary Baptist Church (Friendship Missionary); Garth and Lola Andress; Om Sai Hotel LLC d/b/a Econo Lodge (Econo Lodge); Durga M. Hospitality, Inc. d/b/a Travelodge (Travelodge); St. Paul's Lutheran Church (St. Paul); and St. Juste Management Corp. (St. Juste). The contracts did not give Respondent authority to endorse checks on his own.

Technical Error in Proposed Finding of Fact No. 7

Proposed Finding of Fact No. 7 states:

[Mr. Mitchell] defrauded insureds in the amount of \$7,619,531.25 by forging the insureds' signatures on the checks made payable to them in connection with their insurance claims. He paid back \$1,022,968.27, leaving a balance of \$6,606,562.98 in restitution to insureds.

It is unclear from the proposal for decision how these amounts were calculated. After a review of the exhibits discussed in the Allegations and Evidence section of the proposal for decision, TDI found that the amounts to be incorrect.

Mr. Mitchell forged insureds' signatures on checks made payable to them in connection with their insurance claims in the amount of \$7,447,737.33:

Insured	Check Amount	Cite
Friendship Missionary	\$3,376,102.18	TDI Ex. 10, TDI02021
Friendship Missionary	\$2,762,783.93	TDI Ex. 10, TDI02019
Friendship Missionary	\$544,512.80	TDI Ex. 10, TDI02022
Guillermo Zapata	\$4,171.27	TDI Ex. 11, TDI09606
Luis and Norma Rodriguez	\$2,150.97	TDI Ex. 14, TDI10863
Martin and Valerie Villanueva	\$8,618.02	TDI Ex. 23, TDI18973
Ricardo and Maria Sanchez	\$6,623.30	TDI Ex. 17, TDI12172-12175
Alfonso Ramirez	\$17,172.36	TDI Ex. 7, TDI00510

² TDI Ex. 18, TDI13126; Tr. at 168:3-169:5.

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Total	\$7,447,737.33	
St. Nicholas	\$11,413.97	TDI Ex. 19, TDI14210
St. Nicholas	\$6,352.82	TDI Ex. 19, TDI14211
St. Paul	\$179,746.47	TDI Ex. 20, TDI14606
Travelodge	\$25,298.13	TDI Ex. 9, TDI02000-02001
Travelodge	\$6,984.20	TDI Ex. 9, TDI02004-02005
Econo Lodge	\$166,235.33	TDI Ex. 15, TDI12094-12095
Econo Lodge	\$102,078.51	TDI Ex. 15, TDI12096-12097
Debra Hile	\$9,219.93	TDI Ex. 8, TDI00941
Debra Hile	\$22,863.21	TDI Ex. 8, TDI00939
Debra Hile	\$15,624.10	TDI Ex. 8, TDI00938
Garth and Lola Andress	\$206.72	TDI Ex. 23, TDI20438
Garth and Lola Andress	\$27,826.08	TDI Ex. 23, TDI20437
Tilo's Tex Mex	\$35,963.12	TDI Ex. 21, TDI16544
Tilo's Tex Mex	\$53,269.74	TDI Ex. 21, TDI16543
St. Juste	\$30,558.40	TDI Ex. 18, TDI12393
St. Juste	\$31,961.77	TDI Ex. 18, TDI12394

However, the proposal for decision held that five of the insureds entered into contracts with Mr. Mitchell. Under these contracts, Mr. Mitchell was owed \$731,613.49 in commissions.

Insured	Commission	Cite
	Owed Under	
	Contract ³	
Friendship Missionary	\$668,339.89	Tr. at 65:11-16
St. Juste	\$6,252.02	TDI Ex. 18, TDI13126
Econo Lodge	\$26,831.38	Tr. at 112:3-10
Travelodge	\$3,228.23	TDI Ex. 9, TDI01795

³ A licensee may receive a commission for service as a public insurance adjuster consisting of an hourly fee, a flat rate, a percentage of the total amount paid by an insurer to resolve a claim, or other method of compensation, and the total commission received may not exceed 10% of the amount of the insurance settlement on the claim. *See* Tex. Ins. Code § 4102.104(a). Except as noted in footnote 5, this table contemplates a commission of 10% of the amount due to the insured.

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St. Paul	\$26,961.97 ⁴	Tr. at 205:3-206:1
Total	\$731,613.49	

Of the money he collected via the checks with forged signatures, Mr. Mitchell forwarded to owed parties \$1,076,238.01.

Insured	Amount Forwarded	Cite
Friendship Missionary	\$800,000.00	Tr. at 78:25-80:9 ⁵
Luis and Norma Rodriguez	\$2,150.97	TDI Ex. 14, TDI 10759-10760
Tilo's Tex Mex	\$53,269.74	Tr. at 123:19-124:1
Garth and Lola Andress	\$28,032.80	Tr. at 179:12-25
Econo Lodge	\$50,000.00	Tr. at 108:18-25
St. Paul	\$142,784.50	TDI Ex. 20, TDI14607
Total	\$1,076,238.01	

When the amounts that Mr. Mitchell was owed in commissions and what he properly forwarded to insureds are subtracted from the amounts of the forged checks, it shows that Mr. Mitchell misappropriated a total of \$5,639,885.83.

Because two of the insureds live out of state, the ordered restitution amount is less than the total amount misappropriated.⁶ Therefore, the text and the figures in Finding of Fact No. 7 will be changed to address these factors with more specificity. As adopted by this order, proposed Finding of Fact No. 7 is corrected to say:

Respondent forged insureds' signatures on checks made payable to them in connection with their insurance claims in the amount of \$7,447,737.33.

⁴ The contracted rate for St. Paul was 15%. This contract was entered into in Minnesota and therefore the 10% limit in Tex. Ins. Code § 4102.104 does not apply.

⁵ The proposal for decisions cites to TDI Ex. 10, but TDI was unable to find evidence of this payment in that exhibit.

⁶ See Tex. Ins. Code § 82.053(a) (The commissioner may direct the holder of an authorization to make complete restitution to each Texas resident, each Texas insured, and each entity operating in this state that is harmed by a violation of, or failure to comply with, this code or a rule of the commissioner.).

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Respondent was owed \$731,613.49 in commissions, based on contracts signed by insureds. Respondent forwarded \$1,076,238.01 from the forged checks to parties owed. Therefore, Respondent misappropriated a total of \$5,639,855.83.

Technical Error in Proposed Finding of Fact No. 10

Proposed Finding of Fact No. 10 states, "On October 13, 2021, the Colorado Department of Insurance issued an administrative action. . . ." However, the name of the agency is the Colorado Division of Insurance, and it issued the administrative action on October 12, 2021.⁷ As adopted by this order, proposed Finding of Fact No. 10 is corrected to say:

On October 12, 2021, the Colorado Division of Insurance issued an administrative action suspending Respondent's license. Respondent failed to notify the Department regarding this action.

Technical Error in Proposed Finding of Fact No. 11

Proposed Finding of Fact No. 11 incorrectly names the Washington state Office of the Insurance Commissioner as the Washington Department of Insurance.⁸ As adopted by this order, proposed Finding of Fact No. 11 is corrected to say:

On February 18, 2022, the Washington state Office of the Insurance Commissioner issued an administrative action suspending Respondent's license. Respondent failed to notify the Department regarding this action.

Error in Proposed Conclusion of Law No. 18

Proposed Conclusion of Law No. 18 states, "Respondent's violations of the Texas Insurance Code and Department rules are grounds for the Department to direct Respondent to make restitution. Tex. Ins. Code § 101.103(a)(3)." This conclusion of law improperly applies Tex. Ins. Code § 101.103(a)(3), which authorizes restitution for acts of unauthorized insurance. Because Mr. Mitchell holds a license, TDI's authority to order him to pay restitution is under Tex. Ins. Code § 82.052. As adopted by this order, proposed Conclusion of Law No. 18 is corrected to say:

Respondent's violations of the Texas Insurance Code and Department rules are grounds for the Department to direct Respondent to make restitution. Tex. Ins. Code § 82.052.

⁷ TDI Ex. 25, TDI21443–21446.

⁸ TDI Ex. 28, TDI21458–21461. Note that "state" is not capitalized when referring to the agency. *See* https://tinyurl.com/2a5ju6u4.

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Error in Proposed Conclusion of Law No. 19

Proposed Conclusion of Law No. 19 states, "Respondent should be ordered to pay restitution to the insureds, in the amount of the balance of the money owed." However, the commissioner is authorized to order restitution only to Texas residents, Texas insureds, and entities operating in Texas.⁹ On page 7, the proposal for decision notes that Friendship Missionary is located in Albany, Georgia. On page 26, the proposal for decision notes that St. Paul Lutheran Church is located in St. Paul, Minnesota. Therefore, the proposed conclusion of law misapplies Tex. Ins. Code § 82.053 to these nonresident insureds. As adopted by this order, proposed Conclusion of Law No. 19 is corrected to say:

Respondent should be ordered to pay restitution to the Texas insureds, in the amount of the balance of the money owed. Tex. Ins. Code § 82.053.

Error in Proposed Conclusion of Law No. 20

Proposed Conclusion of Law No. 20 states, "Respondent's violations of the Insurance Code and Department rules are grounds for the Department to impose an administrative penalty under Chapter 84. Tex. Ins. Code § 101.103(a)(2)." This conclusion of law incorrectly applies Tex. Ins. Code § 101.103(a)(2), which authorizes administrative penalties for acts of unauthorized insurance. Because Mr. Mitchell holds a license, TDI's authority to order him to pay an administrative penalty is under Tex. Ins. Code § 82.052. As adopted by this order, proposed Conclusion of Law No. 20 is corrected to say:

Respondent's violations of the Insurance Code and Department rules are grounds for the Department to impose an administrative penalty, in the amount of \$775,000, under Chapter 84. Tex. Ins. Code § 82.052.

Administrative Penalties

Although TDI agrees with the administrative law judge's assessment that Mr. Mitchell's conduct warrants the imposition of administrative penalties, the administrative law judge's proposed decision failed to specify an amount. Unless otherwise specified, the penalty for a violation may not exceed \$25,000. Tex. Ins. Code § 84.022. Because of the seriousness of the crime, the history of violations, the amount necessary to deter future violations, and whether the violation was intentional, the commissioner finds that Mr. Mitchell should be ordered to pay an administrative penalty of \$775,000 consisting of:

⁹ Tex. Ins. Code § 82.053.

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- \$25,000 per each of the 24 fraudulent transactions,
- \$25,000 per each of the three unlicensed businesses, and
- \$25,000 per each of the four failures to notify TDI of pending administrative actions.

Findings of Fact

- 1. Findings of Fact Nos. 2, 4–6, 8, 9, and 12–17, as contained in Exhibit A and revised consistent with Exhibit B, are adopted by the commissioner and incorporated by reference into this order.
- 2. In place of Finding of Fact No. 1, as contained in Exhibit A, the following finding of fact is adopted:

Andrew Joseph Mitchell (Respondent) holds a public insurance adjuster license issued by the Texas Department of Insurance (Department) on January 12, 2011. The license was previously issued under the name Andrew Joseph Aga. Respondent also held a public insurance adjuster license under Mitchell Adjusting International, LLC, from June 2, 2020, through May 27, 2022.

3. In place of Finding of Fact No. 3, as contained in Exhibit A and revised by Exhibit B, the following finding of fact is adopted:

Respondent entered into contracts with the following clients, under his own name, and under other business names: Friendship Missionary Baptist Church (Friendship Missionary); Garth and Lola Andress; Om Sai Hotel LLC d/b/a Econo Lodge (Econo Lodge); Durga M. Hospitality, Inc. d/b/a Travelodge (Travelodge); St. Paul's Lutheran Church (St. Paul); and St. Juste Management Corp. (St. Juste). The contracts did not give Respondent authority to endorse checks on his own.

4. In place of Finding of Fact No. 7 as contained in Exhibit A, the following finding of fact is adopted:

Respondent forged insureds' signatures on checks made payable to them in connection with their insurance claims in the amount of \$7,447,737.33. Respondent was owed \$731,613.49 in commissions, based on contracts signed by insureds. Respondent forwarded \$1,076,238.01 from the forged checks to parties owed. Therefore, Respondent misappropriated a total of \$5,639,855.83.

COMMISSIONER'S ORDER TDI v. Andrew Joseph Mitchell SOAH Docket No. 454-22-02837.C Page 9 of 11

5. In place of Finding of Fact No. 10 as contained in Exhibit A, the following finding of fact is adopted:

On October 12, 2021, the Colorado Division of Insurance issued an administrative action suspending Respondent's license. Respondent failed to notify the Department regarding this action.

6. In place of Finding of Fact No. 11 as contained in Exhibit A, the following finding of fact is adopted:

On February 18, 2022, the Washington state Office of the Insurance Commissioner issued an administrative action suspending Respondent's license. Respondent failed to notify the Department regarding this action.

Conclusions of Law

Conclusions of Law Nos. 1–17 and 21–23, as contained in Exhibit A, are adopted by the commissioner and incorporated by reference into this order.

1. In place of Conclusion of Law No. 18, as contained in Exhibit A, the following conclusion of law is adopted:

Respondent's violations of the Texas Insurance Code and Department rules are grounds for the Department to direct Respondent to make restitution. Tex. Ins. Code § 82.052.

2. In place of Conclusion of Law No. 19, as contained in Exhibit A, the following conclusion of law is adopted:

Respondent should be ordered to pay restitution to the Texas insureds, in the amount of the balance of the money owed. Tex. Ins. Code § 82.053.

3. In place of Conclusion of Law No. 20, as contained in Exhibit A, the following conclusion of law is adopted:

Respondent's violations of the Insurance Code and Department rules are grounds for the Department to impose an administrative penalty under Chapter 84. Tex. Ins. Code § 82.052.

Order

It is ordered that Andrew Joseph Mitchell's public insurance adjuster license is revoked.

It is further ordered that Mr. Mitchell must cease and desist from engaging in acts constituting the business of insurance through unlicensed entities, including

COMMISSIONER'S ORDER TDI v. Andrew Joseph Mitchell SOAH Docket No. 454-22-02837.C Page 10 of 11

International Consulting Group (ICG), Loss Consultants of Texas LLC (LCT), and Texas Wind Consultants.

It is further ordered that Mr. Mitchell must pay an administrative penalty of \$775,000 within 30 days from the date of this order. The administrative penalty must be paid by cashier's check or money order made payable to the "State of Texas." The administrative penalty must be mailed to the Texas Department of Insurance, Attn: Enforcement Section, Division 60851, MC: ENF, P.O. Box 12030, Austin, Texas 78711-2030.

It is further ordered that Mr. Mitchell must pay restitution to the insureds listed below in the corresponding amounts, totaling \$414,826.81, within 90 days from the date of this order. The restitution must be paid by cashier's check or money order made payable to the named entity in the amount specified in this order. TDI Enforcement staff will provide the applicable mailing addresses to which the restitution must be sent. Mr. Mitchell must provide written confirmation of payment to TDI within 90 days of the date of this order by emailing it to <u>EnforcementReports@tdi.texas.gov</u>.

Named Entity	Restitution Owed
QBE Insurance Corporation	\$4,171.27
(which reissued misappropriate payment to Guillermo Zapata)	\$4,171.27
Cypress Property and Casualty Insurance Company	
(which reissued misappropriated payment to Martin and	\$8,618.02
Valerie Villanueva)	
Ricardo and Maria Sanchez	\$6,623.30
Alfonso Ramirez	\$17,172.36
St. Juste	\$56,268.15
Tilo's Tex Mex	\$35,963.12
Debra Hile	\$47,707.24
Econo Lodge	\$191,482.46
Travelodge	\$29,054.10
St. Nicholas	\$17,766.79

DocuSigned by: nou FC5D7EDDFFBB4F8.

Cassie Brown Commissioner of Insurance

COMMISSIONER'S ORDER TDI v. Andrew Joseph Mitchell SOAH Docket No. 454-22-02837.C Page 11 of 11

Recommended and reviewed by:

Allison Eberhart

Allison Eberhart, Deputy General Counsel

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Brian Leventhal, Attorney

STATE OFFICE OF ADMINISTRATIVE HEARINGS RECEIVED ON 12/20/2022 12:07 PM

ACCEPTED 454-22-028**2023-8074** 12/20/2022 12:21:30 pm STATE OFFICE OF ADMINISTRATIVE HEARINGS Kevin Garza, CLERK



FILED 454-22-02837 12/20/2022 12:07 PM STATE OFFICE OF ADMINISTRATIVE HEARINGS Kevin Garza, CLERK

State Office of Administrative Hearings

Kristofer S. Monson Chief Administrative Law Judge

December 20, 2022

Cassie Tigue Texas Department of Insurance Enforcement, MC ENF PO Box 12030 Austin, Texas 78711-2030

VIA EFILE TEXAS

RE: Docket Number 454-22-02837.C; Texas Department of Insurance v. Andrew Joseph Mitchell

Dear Parties:

Please find attached a Proposal for Decision in this case.

Exceptions and replies may be filed by any party in accordance with 1 Texas Administrative Code section 155.507(b), a SOAH rule which may be found at www.soah.texas.gov.

CC: Service List

SOAH Docket No. 454-22-02837

Suffix: C

BEFORE THE STATE OFFICE OF ADMINISTRATIVE HEARINGS

Texas Department of Insurance, Petitioner v. Andrew Joseph Mitchell, Respondent

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Suffix: C

BEFORE THE STATE OFFICE OF ADMINISTRATIVE HEARINGS

Texas Department of Insurance, Petitioner v. Andrew Joseph Mitchell, Respondent

PROPOSAL FOR DECISION

The staff (Staff) of the Texas Department of Insurance (Department) brought this disciplinary action against Andrew Joseph Mitchell (Respondent). Staff alleges that Respondent violated the Texas Insurance Code and demonstrated his lack of fitness as a public insurance adjuster by: willfully violating insurance laws of this state; misappropriating, converting to his own use, or illegally withholding money belonging to an insured, insurer, or beneficiary; engaging in fraudulent or dishonest acts; conducting the business of insurance without a license; failing to conduct business fairly; receiving commissions exceeding ten percent of the amount of the insurance settlement on the claim; and failing to notify the Department of administrative actions taken against him. The Administrative Law Judge (ALJ) finds that Staff established violations sufficient to support revocation of Respondent's license, ordering Respondent to make restitution to the victims, ordering Respondent to pay administrative penalties, and issuing a cease and desist order.

I. NOTICE, JURISDICTION, AND PROCEDURAL HISTORY

There are no disputed issues of notice or jurisdiction in this case. Therefore, those matters are addressed in the findings of fact and conclusions of law without further discussion here.

The hearing on the merits was held via the Zoom videoconferencing platform on October 12, 2022, before ALJ Rachelle Nicolette Robles of the State Office of Administrative Hearings (SOAH). Staff attorney Cassie Tigue represented Staff. Respondent appeared and was represented by his attorney, David W. Alexander. The record closed on November 10, 2022, upon submission of written closing briefs.

II. APPLICABLE LAW

The Texas Insurance Code (Code) authorizes the Department to regulate the

business of insurance in this state.¹

The Department may take disciplinary action against a license holder for violation of an insurance law.² For a violation of the Code, the Department may revoke, suspend, or deny renewal of a license; place the license holder on probation if the license holder was suspended; assess an administrative penalty; or issue a reprimand.³ The grounds for disciplinary action include, but are not limited to, willfully violating an insurance law of this state; misappropriating or illegally withholding money belonging to an insured; and engaging in fraudulent or dishonest acts or practices.⁴ After notice and opportunity for a hearing, the Department may cancel or revoke an authorization of a public insurance adjuster if the holder of the authorization is found to be in violation of the Code or a commissioner rule.⁵

Additionally, the commissioner can set a hearing on whether to seek administrative relief if the commissioner has reason to believe that a person has engaged in the practice of unauthorized business of insurance.⁶ Conduct that constitutes the business of insurance includes directly or indirectly representing a person in investigating or adjusting a claim or loss or doing any kind of insurance business specifically recognized as constituting insurance business within the

¹ Tex. Ins. Code § 31.002(1).

² Tex. Ins. Code § 4005.101.

³ Tex. Ins. Code § 4005.102.

⁴ Tex. Ins. Code § 4005.101(b).

⁵ Tex. Ins. Code § 4102.201.

⁶ Tex. Ins. Code § 101.151.

meaning of statutes relating to insurance.⁷ The remedies for engaging in such practice include, but are not limited to: the issuance of a cease and desist order; the imposition of an administrative penalty; directing the individual to make restitution; requesting the attorney general to recover a civil penalty or seek restitution; or a combination of these actions.⁸

A license holder may not use a name different from the name under which the license holder is currently licensed in advertisement, solicitation, or contract for business unless the name is used under a valid assumed name certificate as provided by Business and Commerce Code, chapter 71.⁹

A licensee may receive a commission for service as a public insurance adjuster consisting of an hourly fee, a flat rate, a percentage of the total amount paid by an insurer to resolve a claim, or other method of compensation.¹⁰ The total commission may not exceed 10 percent of the amount of the insurance settlement on the claim.¹¹ A licensee may not accept any payment that fails to conform with these parameters.¹²

A public insurance adjuster must abide by a code of ethics, which requires him or her to conduct business fairly with their clients, insurance companies, and the

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⁷ Tex. Ins. Code § 101.051(b).

⁸ Tex. Ins. Code § 101.103.

⁹ Tex. Ins. Code § 4102.162.

¹⁰ Tex. Ins. Code § 4102.104(a).

¹¹ Tex. Ins. Code § 4102.104(a).

¹² Tex. Ins. Code § 4102.104(d).

public; not misrepresent to an insured or insurance company in the conduct of their actions as public insurance adjusters; only charge commissions that comply with Chapter 4102 of the Code and the applicable rules; and must only use contracts that comply with Texas law.¹³

The Code provides that an individual licensed as an agent shall notify the department on a monthly basis of an administrative action taken against the license holder by a financial or insurance regulator of this state, another state, or the United States.¹⁴

Staff bears the burden to prove these allegations by a preponderance of the evidence.¹⁵

III. EVIDENCE

At the hearing, Staff offered 28 exhibits, all of which were admitted, and provided the testimony of 15 witnesses:

- (1) Pastor Carl White, Friendship Missionary Baptist Church (Friendship Missionary);
- (2) Deborah de la Paz-Boxer, Cypress Insurance Group (Cypress);

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^{13 28} Tex. Admin. Code § 19.713.

¹⁴ Tex. Ins. Code § 4001.252(a)(3).

¹⁵ 1 Tex. Admin. Code § 155.427.

- (3) Richard Galaviz, Farmers Insurance (Farmers);
- (4) Xenia Morales, on behalf of Ricardo and Maria Sanchez;
- (5) Alfonso Ramirez;
- (6) Robes St. Juste, on behalf of St. Juste Management Corporation (St. Juste);
- (7) Jose Fernandez, on behalf of Tilo's Tex Mex (Tilo's);
- (8) Garth Andress;
- (9) Carmen Waukau, Church Mutual Insurance Company (Church Mutual);
- (10) Sanjay Patel, Om Sai Hotel d/b/a Econo Lodge (Econo Lodge);
- (11) Man "Sunny" Mohan Singh, Durba Hospitality, Inc. d/b/a Travelodge (Travelodge);
- (12) Tim Flitter, Brevent Financial;
- (13) Russell Meyers, Midland Health;
- (14) Kevin Smith, Church Insurance Company of Vermont (Church Insurance); and
- (15) Lewis Weldon Wright, IV of the Department.

Respondent offered 16 exhibits, none of which were admitted.¹⁶ Additionally, Respondent testified on his own behalf.

A. Allegations and Evidence

1. Allegations Related to Specific Parties

The allegations related to individual insureds involve similar assertions: (1) Respondent misrepresented to the insurance company that he was representing the insured for purposes of the insured's insurance claim; (2) Respondent forged the insured's signature on checks issued payable to the insured, without the insured's knowledge and consent; (3) Respondent failed to remit the funds owed to the insured; or a combination of the above, depending on the circumstances. Facts specific to each insured will be addressed in turn below.

In sum, Respondent obtained \$7,619,531.25 by forging signatures on checks intended for insureds, but Respondent paid back \$1,022,968.27 to various insureds, resulting in a balance of \$6,606,562.98 owed to insureds.

a) Friendship Missionary Baptist Church

Friendship Missionary, located in Albany, Georgia, filed a claim with its insurer, Brotherhood Mutual Insurance Company (Brotherhood Mutual), for

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¹⁶ Staff objected to all 16 exhibits proposed by Respondent. Staff objected to Respondent Ex. 1, because there was no substantive information in the document. Staff objected to Respondent Exs. 2 through 15, because of a lack of authentication. Respondent withdrew Respondent Ex. 16 from consideration.

damages incurred during a hurricane.¹⁷ It received its first settlement check for \$183,207.89, dated November 15, 2018, and received the funds from this check.¹⁸

Pastor Carl White testified that, on or about December 18, 2018, Friendship Missionary entered into an agreement with a building contractor that purported to be able to obtain additional funds for repairs. Pastor White also stated that Respondent was present for the meetings between the contractor and Friendship Missionary.

On July 24, 2019, Brotherhood Mutual issued a check payable to Friendship Missionary and "[LCT] dba Texas Claim Consultants", in the amount of \$3,376,102.18.¹⁹ Respondent endorsed the check and deposited it into his account, without remitting funds to Friendship Missionary.²⁰ Between July and August 2019, Respondent, through another one of his companies, Texas Wind Consultants, issued several checks from his account to the insured, for a total of \$800,000.²¹

On December 11, 2019, Brotherhood Mutual issued a third check, in the amount of \$2,762,783.93, made payable again to Friendship Missionary and "[LCT] dba Texas Claim Consultants".²² Respondent forged the insured's signature,

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¹⁷ TDI Initial Brief.

¹⁸ TDI Ex. 10.

¹⁹ TDI Ex. 10.

²⁰ TDI Ex. 10.

²¹ TDI Ex. 10.

²² TDI Ex. 10.

depositing the check into his own account the next day.²³ Respondent did not subsequently remit the funds to Friendship Missionary.²⁴

On January 6, 2021, Brotherhood Mutual issued a fourth check, in the amount of \$544,512.80, made payable to the same parties.²⁵ Respondent forged insured's signature on this check, depositing the funds into his account.²⁶ Respondent did not remit funds from the fourth check from the insurer to the insured.²⁷

b) Guillermo Zapata

On May 9, 2019, Mr. Zapata's roof sustained damage; he filed a claim with QBE Insurance Corporation a/k/a North Queensland Insurance Company Limited (QBE) on June 21, 2019.²⁸ Lewis Wright testified on behalf of the Department regarding records in connection with Mr. Zapata's insurance claim.

A contract dated June 3, 2019, purportedly executed between Mr. Zapata and Respondent, was forwarded to QBE; Mr. Zapata's name is typed into the signature

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²³ TDI Ex. 10.

²⁴ TDI Ex. 10.

²⁵ TDI Ex. 10.

²⁶ TDI Ex. 10.

²⁷ TDI Ex. 10.

²⁸ TDI Ex. 11.

line.²⁹ On October 28, 2019, Respondent's employee emailed QBE, informing it that Respondent ceased representing the insured as of the previous day.³⁰

On October 29, 2019, QBE issued a check payable to Mr. Zapata, Respondent, and "Mr. Cooper," in the amount of \$4,171.27.³¹ Respondent forged Mr. Zapata's signature on the check, depositing the funds into his own account.³² Respondent did not remit funds from the check to Mr. Zapata.³³

On March 2, 2020, Respondent sent another email to QBE, reaffirming that Respondent was again representing Mr. Zapata on his insurance claim.³⁴ On May 12, 2020, Respondent sent a confirmation that the repairs were completed by MZM Consulting, LLC (MZM), requesting a release of all recoverable depreciation.³⁵ On May 13, 2020, QBE issued a check to Mr. Zapata, Respondent, and Mr. Cooper, in the amount of \$3,119.70.³⁶ Respondent forged the insured's signature and attempted to deposit the check into his account, but the check was returned.³⁷

- ²⁹ TDI Ex. 11.
- ³⁰ TDI Ex. 11.
- ³¹ TDI Ex. 11.
 ³² TDI Ex. 11.
- ³³ TDI Ex. 11.
- ³⁴ TDI Ex. 11.
- ³⁵ TDI Ex. 11.
- ³⁶ TDI Ex. 11.
- ³⁷ TDI Ex. 23.

Ultimately, QBE reissued a check payable only to Mr. Zapata on May 18, 2020, in the amount of \$4,171.21, the same amount of the original check that was intended for the insured.³⁸ Burton Restoration, LLC informed QBE that it was the company that completed repairs for the insured, not MZM.³⁹ On August 11, 2020, Mr. Zapata sent a notarized letter to QBE, notifying it that he wanted to ensure that Respondent was not involved in his insurance claim, and that he would interact with QBE directly.⁴⁰

c) Luis and Norma Rodriguez

Richard Galaviz, employed in the Special Investigations Unit of Farmer's Insurance (Farmer's), testified as to its business records regarding Luis and Norma Rodriguez's insurance claim.⁴¹

On or about May 10, 2019, the Rodriguez's roof sustained damage. Subsequently, two men approached Mr. Rodriguez and presented him with a document.⁴² However, Mr. Rodriguez is a native Spanish speaker and does not speak English.⁴³ He signed the document, which was in English, as he had been informed that it was a document for a free roof inspection, not that it was a contract; he was

³⁸ TDI Ex. 11.

³⁹ TDI Ex. 11.

⁴⁰ TDI Ex. 11.

⁴¹ Farmer's acquired MetLife in 2020.

⁴² TDI Ex. 14.

⁴³ TDI Ex. 14.

not given a copy of the document.⁴⁴ Mr. Rodriguez did not authorize the company to cash a check on his behalf.⁴⁵

Respondent sent a contract, dated September 12, 2019, to Mr. Rodriguez's insurance company, Metropolitan Lloyds Company of Texas (MetLife).⁴⁶ On September 25, 2019, MetLife issued a check payable to Respondent and the insureds, in the amount of \$2,150.97.⁴⁷ Respondent forged the insured's signature, depositing the check into his own account.⁴⁸ Respondent did not remit any funds from the check to the insureds.⁴⁹

On April 23, 2020, Respondent, through Texas Wind Consultants LLC, issued a cashier's check payable to MetLife, in the amount of \$2,150.97, intended as restitution for the funds he received from the check issued to the insureds.⁵⁰

d) Martin and Valerie Villanueva

Deborah de la Paz-Boxer, a manager in the Special Investigations Unit of Cypress, testified regarding facts contained in Cypress's business records regarding Martin and Valerie Villanueva's insurance claim.

⁴⁴ TDI Ex. 14.

⁴⁵ TDI Ex. 14.

⁴⁶ TDI Ex. 14.

⁴⁷ TDI Ex. 14.

⁴⁸ TDI Ex. 14.

⁴⁹ TDI Ex. 23.

⁵⁰ TDI Ex. 14.

On January 8, 2019, the Villanueva's roof sustained wind and hail damage. They filed a claim with Cypress, which sent a roof inspector to their property.⁵¹

A contract between Respondent and Mr. Villanueva, dated August 19, 2019, was sent to Cypress; the contract had a digital signature was purported to be Mr. Villanueva's signature.⁵² On October 31, 2019, Cypress issued a check payable to the insureds and "Texas Claim Consultants Andrew J. Aga," in the amount of \$8,618.02.⁵³ Respondent received the check, forged the insured's signature, and deposited it into his account.⁵⁴ Respondent did not remit any of the funds from the check to the insureds.⁵⁵

Ms. de la Paz-Boxer testified that Mr. Villanueva contacted Cypress on January 9, 2020, following up on the status of the check.⁵⁶ When he learned that a settlement check had been sent out and cleared, he informed Cypress that he did not endorse the check.⁵⁷ After the adjuster for Cypress obtained copies of the insureds'

⁵¹ TDI Ex. 13A.

⁵² TDI Ex. 13.

⁵³ TDI Ex. 13.

⁵⁴ TDI Ex. 13.

⁵⁵ TDI Ex. 13.

⁵⁶ TDI Ex. 13.

⁵⁷ TDI Ex. 13.

drivers licenses, confirming their actual signatures, it remitted another check directly to the insureds.⁵⁸

e) Ricardo and Maria Sanchez

Xenia Morales testified on behalf of her parents, Ricardo and Maria Sanchez. Her parents are native Spanish speakers and speak a minimal amount of English, but Ms. Morales lives with them and aids them in navigating issues that might require translation.

Ms. Morales testified that, on or about May 19, 2019, Mr. and Mrs. Sanchez's roof sustained damage. She was the primary contact for the insurance claim the insureds filed on August 2, 2019, with Allstate Vehicle and Property Insurance Company (Allstate).

On April 14, 2020, Allstate issued a check payable to "Andrew J. Aga and Ricardo and Maria H. Sanchez", in the amount of \$6,623.30.⁵⁹ Respondent forged the insureds' signature, depositing it into his account on July 9, 2020.⁶⁰ Respondent did not remit any of the funds from the check made payable to the insureds to Mr. and Mrs. Sanchez. ⁶¹

⁵⁸ TDI Ex. 13.

⁵⁹ TDI Ex. 17.

⁶⁰ TDI Ex. 23.

⁶¹ TDI Ex. 23.

On July 13, 2020, a representative from Respondent's firm contacted Allstate to follow up on the payment for the claim, asking for the check to be canceled and reissued.⁶² Allstate reissued the check the same day, but it was never deposited, by either Respondent or the insureds.⁶³ Allstate had a separate conversation with Ms. Morales that day, where she had informed Allstate that she had left a voicemail with Respondent, indicating that she would be hiring an attorney to represent her parents regarding the payment for the insurance claim.⁶⁴

Allstate had received three different documents in connection with the insureds' insurance claim, all purportedly signed by Mr. Sanchez, including a contract for Respondent's services as a public insurance adjuster.⁶⁵ However, Ms. Morales testified her parents did not enter into a contract with Respondent, and that they would have enlisted her assistance if they had. She confirmed the signature on the documents was not her father's.

f) Alfonso Ramirez

On May 9, 2019, Alfonso Ramirez's roof sustained wind and hail damage. He testified that he filed an insurance claim with Farmer's.

⁶² TDI Ex. 17.

⁶³ TDI Ex. 17.

⁶⁴ TDI Ex. 17.

⁶⁵ TDI Ex. 17.

Respondent sent Farmer's a contract purportedly between himself and Mr. Ramirez, dated June 12, 2019, to provide services as a public insurance adjuster; his name is typed into the signature line.⁶⁶ Subsequently, Mr. Ramirez was approached by MZM regarding roofing services, and he entered into an agreement with that company on July 26, 2019.⁶⁷

On February 18, 2020, Farmer's issued a check payable to insured and Respondent, in the amount \$17,172.36.⁶⁸ Respondent forged the insured's signature, depositing it into his own account. Respondent did not remit funds from the check to Mr. Ramirez.⁶⁹

On March 26, 2020, Mr. Ramirez contacted Farmer's to follow up on the status of his insurance claim.⁷⁰ He testified that the check was sent to Respondent and cashed. Mr. Ramirez stated that the contact at Farmer's put him in touch with David Swindell in its Fraud Division so that he could initiate an investigation.

Mr. Ramirez testified that he never signed a contract with Respondent and that he did not authorize Respondent to endorse the check on his behalf.

⁶⁶ TDI Ex. 7.

⁶⁷ TDI Ex. 7.

⁶⁸ TDI Ex. 7.

⁶⁹ TDI Ex. 7.

⁷⁰ TDI Ex. 7.

g) St. Juste Management Corporation

Robes St. Juste, owner of St. Juste Management Corporation's testified at the hearing.

On May 27, 2020, five of St. Juste's buildings sustained wind and hail damage. Mr. St. Juste testified that Roof 911 approached him regarding repairing the roofs on his properties, since they had previously successfully performed similar services for him in the past.

On September 1, 2020, Respondent sent Nationwide Insurance Agency (Nationwide) a letter informing it that his public adjusting firm, Mitchell Adjusting International, was representing St. Juste in its insurance claim filed with Nationwide regarding its five damaged roofs.⁷¹

On December 8, 2020, Nationwide issued a check payable to the insured and Respondent, in the amount of \$31,961.77.⁷² Respondent forged the insured's signature on the check, depositing the funds into his own account.⁷³ Respondent did not remit any of the funds from that check to the insured.⁷⁴

⁷¹ TDI Ex. 18.

⁷² TDI Ex. 18.

⁷³ TDI Ex. 18.

⁷⁴ TDI Ex. 18.

On January 11, 2021, Nationwide issued a second check payable the insured and Respondent, in the amount of \$30,558.40.⁷⁵ Respondent forged the insured's signature on the check, depositing the funds into his own account.⁷⁶ Respondent did not remit any of the funds from that check to the insured.⁷⁷

h) Tilo's Tex Mex

Jose Fernandez, owner of Tilo's, testified at the hearing. On May 27, 2020, the Tilo's roof sustained wind and hail damage.⁷⁸ Mr. Fernandez testified that he hired Roof 911 to represent him against the insurance company, Nationwide, on his insurance claim. He was aware that Roof 911 had engaged Respondent's services, but he only had a contract with Roof 911, and not a separate agreement with Respondent. Mr. Fernandez testified that he did not authorize Respondent to be able to endorse checks on his behalf.

On September 2, 2020, Nationwide issued a check payable to "Mitchell Adjusting & BB&T & Wallis State Bank & Tilo Tex Mex LLC," in the amount of \$53,269.74.⁷⁹ Respondent forged the insured's signature on the check, depositing

⁷⁵ TDI Ex. 18.

⁷⁶ TDI Ex. 18.

⁷⁷ TDI Ex. 18.

⁷⁸ TDI Ex. 21.

⁷⁹ TDI Ex. 21.

the funds into his own account.⁸⁰ Respondent did not remit of the funds from this check to the insured. A portion of the funds were sent to Roofing 911.⁸¹

On January 6, 2022, Nationwide issued a second check payable to "Mitchell Adjusting and BBandT and Wallis State Bank and Tilo Tex Mex LLC," in the amount of \$35,963.12.⁸² Respondent forged the insured's signature on the check, depositing the funds into his own account.⁸³ Respondent did not remit any of the funds from this check to the insured.⁸⁴

To date, Mr. Fernandez has not received any of the funds from the checks intended for him. He testified that made the repairs himself and paid for them out of pocket.

i) Garth and Lola Andress

On February 16, 2021, Garth and Lola Andress's home sustained damage during Winter Storm Uri, when the water in the pipes froze and burst.⁸⁵ Mr. Andress testified that they retained the services of "Mitchell Adjusting" as their public insurance adjuster in their insurance claim filed with their insurance company, Swyfft, LLC (Swyfft).

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⁸⁰ TDI Ex. 21.

⁸¹ TDI Ex. 21.

⁸² TDI Ex. 21.

⁸³ TDI Ex. 21.

⁸⁴ TDI Ex. 21.

⁸⁵ TDI Ex. 12.

On January 31, 2022, Swyfft issued two checks payable to Mr. Andress and Mitchell Adjusting International, one in the amount of \$27,826.08, and another in the amount of \$206.72.⁸⁶ Respondent forged the insured's signature on the check, depositing the funds into his own account.⁸⁷

Mr. Andress testified that he had not endorsed the checks and that they had not received the funds from the checks from Respondent. They repeatedly contacted Respondent regarding the money. Ultimately, Respondent remitted the funds to the insureds in May 2022, after Mr. and Mrs. Andress filed a complaint with the Department.

j) Debra Hile Saint Raguel Ethiopian Orthodox Church

Carmen Waukau, a claims representative for Church Mutual, testified as to facts contained in Church Mutual's business records.

Respondent sent Church Mutual a letter dated June 17, 2021, stating that it was representing Debra Hile in its insurance claim.⁸⁸

⁸⁸ TDI Ex. 8.

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⁸⁶ TDI Ex. 23.

⁸⁷ TDI Ex. 23.

On August 2, 2021, Church Mutual issued two checks: one made payable to "[Debra Hile] Peoplefund and Mitchell Adjusting International LLC," in the amount of \$15,624.10; the other, made payable to "[Debra Hile]," in the amount of \$22,863.21.⁸⁹ Respondent forged the insured's signature on the check, depositing the funds into his own account.⁹⁰ Respondent did not remit of the funds from this check to the insured.⁹¹

On September 1, 2021, Church Mutual issued a third check made payable to "[Debra Hile] and Peoplefund and Mitchell Adjusting International, LLC," in the amount of \$9,219.93.⁹² Respondent forged the insured's signature on the check, depositing the funds into his own account.⁹³ Respondent did not remit any of the funds from this check to the insured.⁹⁴

In an email dated June 4, 2022, sent from Father Bewketw Mihereta, the church administrator for Debra Hile, to Ms. Waukau and others at Church Mutual, he had several questions about the status of the claim, the lack of consultation being done with the insured, and stated that "the public adjuster <u>we have been provided</u> by Church Mutual adjuster is not responding" (emphasis added).⁹⁵ Moreover, he

⁸⁹ TDI Ex. 8.

⁹⁰ TDI Ex. 8.

⁹¹ TDI Ex. 8.

⁹² TDI Ex. 8.

⁹³ TDI Ex. 8.

⁹⁴ TDI Ex. 8.

⁹⁵ TDI Ex. 8.

refers to the "the contractor from" Church Mutual and whether payment was directed to him.⁹⁶

In a subsequent email to Church Mutual, Mr. Mihereta stated that Debra Hile had hired Roof 911 to perform the repairs.⁹⁷ However, he confirmed that Debra Hile did not enter into a contract with a third-party, Mitchell Adjusting International, LLC, with whom the insured does not have "any prior communication, knowledge, or agreement."⁹⁸ He learned of another check issued to Mitchell Adjusting International, LLC, in the amount of \$47,707.24, only after calling Church Mutual and following up on its insurance claim.⁹⁹ In this email, Mr. Mihereta requested that Church Mutual clarify and provide documentation as to why it made payments in connection with its insurance claim to a third party.¹⁰⁰

To date, the insured had not received any of the funds intended for its repairs. Ms. Waukau testified that the insured's claim has been undergoing an appraisal process, at Respondent's request, and that the insurance claim has been subjected to a protracted process because Respondent disputes the amount that should be paid out on the claim.

⁹⁶ TDI Ex. 8.

⁹⁷ TDI Ex. 8.

⁹⁸ TDI Ex. 8.

⁹⁹ TDI Ex. 8.

¹⁰⁰ TDI Ex. 8.

k) Om Sai Hotel LLC d/b/a Econo Lodge

Sanjay Patel, owner of Econo Lodge, testified at the hearing.

On or about February 14, 2021, Econo Lodge sustained a loss due to Winter Storm Uri.¹⁰¹ On June 11, 2021, Mr. Patel entered into a contract on behalf of Econo Lodge with Mitchell Adjusting as its public insurance adjuster in connection with its insurance claim filed with its insurance company.¹⁰² Mr. Patel had not given Respondent the authority to endorse any checks received from the insurance company on Econo Lodge's behalf.

On October 22, 2021, Geico Texas County Mutual Insurance Company (Geico) issued a check payable to Econo Lodge and "Mitchell Adjusting International LLC", in the amount of \$102,078.51.¹⁰³ Respondent forged the insured's signature on the check, depositing the funds into his own account.¹⁰⁴

On February 9, 2022, Northfield Insurance Company (Northfield) issued a check payable to the insured and "Mitchell Adjusting International," in the amount

¹⁰¹ TDI Ex. 15.

¹⁰² TDI Ex. 15.

¹⁰³ TDI Ex. 15.

¹⁰⁴ TDI Ex. 23.

of \$166,235.33.¹⁰⁵ Respondent forged the insured's signature on the check, depositing the funds into his own account.¹⁰⁶

Respondent issued two checks to the insured: one dated March 4, 2022, in the amount of \$97,604.53; and the other dated April 15, 2022, in the amount of \$206,728.99.¹⁰⁷ However, Mr. Patel testified that he was not able to cash the checks, due to insufficient funds. Subsequently, he received two wire transfers of \$25,000 each, and, as of the date of the hearing, he had been in ongoing settlement negotiations with Respondent as to the remaining amount owed.

1) Durga M. Hospitality, Inc. d/b/a Travelodge

Man "Sunny" Mohan Singh, owner of Travelodge, testified at the hearing.

On May 3, 2021, Travelodge's roof sustained hail damage. On June 22, 2021, Travelodge entered into a contract with "Mitchell Adjusting International" to represent it in its insurance claim filed with Travelers Insurance Company (Travelers).¹⁰⁸

¹⁰⁵ TDI Ex. 15.

¹⁰⁶ TDI Ex. 23.

¹⁰⁷ TDI Ex. 15.

¹⁰⁸ TDI Ex. 9.

On September 28, 2021, Travelers issued a check payable to the insured and Texstar National Bank, in the amount of \$98,985.70.¹⁰⁹ Mr. Singh testified that first check was sent directly to him, not Respondent, and he received these funds from the insurance company.

On November 22, 2021, Travelers issued a second check payable to the insured and "Mitchell Adjusting International," in the amount of \$6,984.20.¹¹⁰ Respondent forged the insured's signature on the check, depositing the funds into his own account.¹¹¹ Respondent did not remit any of the funds from this check to the insured.¹¹²

On May 9, 2022, Travelers issued a third check payable to only Respondent, in the amount of \$25,298.13.¹¹³ Respondent forged the insured's signature on the check, depositing the funds into his own account.¹¹⁴ Respondent did not remit any of the funds from this check to the insured.¹¹⁵

¹⁰⁹ TDI Ex. 9.

¹¹⁰ TDI Ex. 9.

¹¹¹ TDI Ex. 23.

¹¹² TDI Ex. 9.

¹¹³ TDI Ex. 9.

¹¹⁴ TDI Ex. 23.

¹¹⁵ TDI Ex. 9.

m) St. Paul's Lutheran Church

Tim Flitter, an insurance and investment salesperson of Brevent Financial, testified during the hearing in connection with the allegations concerning St. Paul's Lutheran Church (St. Paul), located in St. Paul, Minnesota; Mr. Flitter is also a member of the church.

On June 20, 2019, St. Paul's roof sustained hail damage. St. Paul retained Respondent's services as a public insurance adjuster on its insurance claim with Brotherhood Mutual.¹¹⁶ The contract allows Respondent to be an additional payee on the check, but it does not give him authority to endorse the check.¹¹⁷

On April 18, 2022, Brotherhood Mutual issued a check payable to the insured and "Andrew J. Aga," in the amount of \$179,746.47.¹¹⁸ Respondent forged the insured's signature on the check, depositing the funds into his own account.¹¹⁹

Mr. Flitter testified that, on or about July 13, 2022, a representative of St. Paul's filed a police report regarding Respondent's conduct. That same day, Respondent issued a check to the insured, in the amount of \$142,784.50.¹²⁰

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¹¹⁶ TDI Ex. 20.

¹¹⁷ TDI Ex. 20.

¹¹⁸ TDI Ex. 20.

¹¹⁹ TDI Ex. 23.

¹²⁰ TDI Ex. 20. Fifteen percent of the claim amount is \$29,961.97. If that amount were deducted from the total claim, Respondent should have remitted \$152,784.50 to St. Paul, leaving a shortfall of \$10,000 still owed.

n) St. Nicholas Episcopal Church

Russell Meyers, Chief Executive Officer of Midland Health, and Kevin Smith, employed with Church Insurance, testified at the hearing.

On or about March 4, 2020, St. Nicholas Episcopal Church's (St. Nicholas) roof sustained hail damage.¹²¹ On or about March 5, 2020, Respondent sent correspondence to the insured's insurance company, Church Insurance, including a contract, stating that he was representing St. Nicholas in its insurance claim.¹²² However, Mr. Meyers testified that St. Nicholas neither entered into a contract with Respondent nor give Respondent the authority to endorse checks in connection with its insurance claim on its behalf.

On or about November 19, 2020, Church Insurance issued a check payable to the insured, the Diocese of Northwest Texas, and Texas Claims, in the amount of \$6,352.82.¹²³ The check was sent to Respondent, because it was addressed to "Texas Claim Consultants Andrew Aga."¹²⁴ Respondent forged the insured's signature on the check, depositing the funds into his own account.¹²⁵ Respondent did not remit any of the funds from this check to the insured.¹²⁶

¹²¹ TDI Ex. 20.

¹²² TDI Ex. 20.

¹²³ TDI Ex. 20.

¹²⁴ TDI Ex. 20.

¹²⁵ TDI Ex. 23.

¹²⁶ TDI Ex. 20.

On January 27, 2022, Church Insurance issued another check payable to the insured and the Diocese of Northwest Texas, in the amount of \$11,413.97.¹²⁷ This time, the check was addressed to "ICG Claims Andrew Aga," but it was still sent to Respondent.¹²⁸ Respondent forged the insured's signature on the check, depositing the funds into his own account.¹²⁹ Respondent did not remit any of the funds from this check to the insured.¹³⁰

2. Unlicensed Activity

Mr. Wright, of the Department, testified that Respondent currently holds a valid public insurance adjuster license, initially issued in January 2011. Originally, the license was issued under his previous name, Andrew Joseph Aga.¹³¹ His name was changed to his current name on December 5, 2019; he notified the Department of the name change on March 4, 2020.¹³²

On May 22, 2020, the Department granted a public insurance adjuster firm license to Mitchell Adjusting International, LLC (Mitchell Adjusting), and

¹²⁷ TDI Ex. 20.

¹²⁸ TDI Ex. 20.

¹²⁹ TDI Ex. 23.

¹³⁰ TDI Ex. 20.

¹³¹ TDI Ex. 3.

¹³² TDI Ex. 3.

Respondent was designated as the point of contact for the company as of June 2, 2020.¹³³ The license lapsed as of May 22, 2022, due to failure to renew.¹³⁴

Respondent also conducted business as a public insurance adjuster under the name of various entities: International Consulting Group (ICG), Loss Consultants of Texas (LCT), Texas Wind Consultants (TWC), in addition to various other entities listed on contracts and in correspondence between Respondent, insurance companies, and insureds, in connection with outstanding insurance claims. Mr. Wright testified that ICG, LCT, and TWC do not hold current licenses with the Department.¹³⁵

3. Payment of Improper Fees

Staff argues that, by misappropriating and converting entire settlement checks intended for the insureds, Respondent received commissions that far exceed the 10 percent allowed under state law.¹³⁶ Moreover, his alleged fraudulent and dishonest conduct negates his entitlement to collect any commissions.¹³⁷

¹³³ TDI Ex. 3.

¹³⁴ TDI Ex. 3.

¹³⁵ *Also see* TDI Exs. 4, 5, and 6.

¹³⁶ Staff Initial Brief.

¹³⁷ Staff Initial Brief.

4. Violation of the Code of Ethics

Staff argues that Respondent violated the code of ethics by which public insurance adjusters are required to abide by allegedly defrauding insureds of the payments owed to them.¹³⁸

5. Failure to Report Other State Administrative Actions

Mr. Wright testified as to records kept by the Department regarding administrative actions taken against the Respondent in other states and the fact that Respondent failed to notify the Department regarding those actions.

On November 12, 2020, the Louisiana Department of Insurance (LA DOI) ordered Respondent to cease and desist from violating insurance laws in that state and ordered him to pay a penalty.¹³⁹

On October 13, 2021, the Colorado Department of Insurance issued an order suspending Respondent's license for failure to report other state administrative actions.¹⁴⁰

¹³⁸ Staff Initial Brief.

¹³⁹ TDI Ex. 26.

¹⁴⁰ TDI Ex. 25.

On February 18, 2022, the Washington Department of Insurance revoked Respondent's license for failure to report other state administrative actions.¹⁴¹

On May 27, 2022, the LA DOI imposed another obligation to pay a penalty, this time in connection with Respondent's failure to report other state's administrative actions taken against him.¹⁴²

B. Respondent's Evidence and Argument

Respondent testified that he has a business relationship with MZM, but he is not under an obligation to refer any business to them.

Respondent also provided some information regarding each of the insureds and his interactions with them. He generally contends that he does not owe the insureds any money, but he failed to submit any documentation to support this contention.

Respondent stated that he returned Mr. and Mrs. Rodriguez's check to the insurance adjuster. Respondent asserted that he wired the money he received from Mr. and Mrs. Villanueva's insurance claim, as well as money he received for Mr. Ramirez's insurance claim, to MZM so that it can repair their respective roofs. He stated that he wired money he received for St. Juste's, Tilo's, and Debra Hile's

¹⁴¹ TDI Ex. 28.

¹⁴² TDI Ex. 27.

roofs to Roof 911 to make repairs. Respondent testified that Mr. and Mrs. Andress have been paid in full. Finally, he asserted that he is entitled to be paid a fee of 15 percent in Minnesota for work performed for St. Paul, since that amount is allowed under Minnesota law. However, Respondent failed to cite to applicable Minnesota law that would allow a 15 percent fee. Additionally, Respondent failed to explain why he kept \$10,000 more than the 15 percent fee when he finally sent a check to St. Paul.

Respondent denies Staff's assertion that he had endorsed the insureds' checks without authorization. He also argues that the Department should not revoke his license because the issue is moot, since he is willing to surrender the license.¹⁴³ Additionally, Respondent asserts that he cannot be ordered to pay restitution to parties that are based out of state.¹⁴⁴ Finally, he makes a blanket statement that he should not be ordered to pay an administrative penalty.¹⁴⁵

IV. ALJ'S ANALYSIS

The Commissioner may revoke a public insurance adjuster license on the basis of a violation of Insurance Code chapter 4102 or any rule adopted by the Commissioner under this chapter.¹⁴⁶ Moreover, the Commissioner may also order other disciplinary actions, such as ordering the Respondent to pay restitution and

¹⁴³ Respondent Initial Brief.

¹⁴⁴ Respondent Initial Brief.

¹⁴⁵ Respondent Initial Brief.

¹⁴⁶ Tex. Ins. Code § 4102.201(a)(1).

administrative penalties, in addition to other remedies.¹⁴⁷ The Commissioner may impose a similar suite of sanctions if a person engages in the unauthorized practice of the business of insurance.¹⁴⁸

Staff alleges several violations of the Insurance Code and Department rules as the basis for the revocation of Respondent's license, the imposition of administrative penalties, the payment of restitution, and ordering the Respondent to cease and desist.

The ALJ finds that Staff proved all the allegations by a preponderance of the evidence and that Respondent's conduct warrants revocation of his public insurance adjuster license, in addition to the imposition of further disciplinary actions. The alleged violations are addressed below.

A. Willful Violation of Insurance Law

The Department may discipline a license holder if the Department determines that the license holder has willfully violated an insurance law of this state.¹⁴⁹

Staff argues that Respondent willfully violated an insurance law of this state by engaging in unauthorized practice of insurance, misappropriating or converting money belonging to insureds, and performing fraudulent or dishonest acts, in

¹⁴⁷ Tex. Ins. Code § 4005.102.

¹⁴⁸ Tex. Ins. Code § 101.103.

¹⁴⁹ Tex. Ins. Code § 4005.101(b)(1).

addition to several other allegations.¹⁵⁰ Respondent issued a blanket denial that he willfully violated an insurance law of this state.¹⁵¹

As discussed in greater detail below, the ALJ finds that Staff proved by a preponderance of the evidence that Respondent willfully violated insurance laws of this state.

B. Misappropriation, Conversion, or Illegally Withholding Money Belonging to an Insured

The Department may discipline a license holder if the Department determines that the license holder has misappropriated, converted to the license holder's own use, or illegally withheld money belonging to an insured.¹⁵²

Staff presented firsthand witness testimony from insureds who testified that they did not authorize Respondent to endorse checks on their behalf. Additionally, employees of various insurance companies testified as to the investigations into Respondent's conduct in connection with insurance claims and findings of their investigations. Staff presented reams of documents corroborating the testimony, including email exchanges, purported contracts, bank statements, cancelled checks, and internal investigations made by insurance companies.

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¹⁵⁰ Staff Initial Brief.

¹⁵¹ Respondent Initial Brief.

¹⁵² Tex. Ins. Code §4005.101(b)(4)(C).

In contrast, Respondent issued a blanket denial he forged insureds' signatures on checks so that he could deposit them into his own account.¹⁵³

Respondent also counters by stating that he owes less money than Staff alleges, either because the insured was out of state, and, thus, not required to return the money; he already made restitution of his own volition; or the money was sent to a roof repair service.¹⁵⁴ For several of the insureds, Respondent points to the witnesses' failure to testify as to whether Respondent paid the roofing company for repairs to justify Respondent's contention that he is not obligated to make restitution to the insureds for the missing funds.¹⁵⁵ However, Respondent is the only one who can testify as to whether the roofers were paid, since he is the one who actually received the money intended for the insureds to be able to pay the businesses that would repair their homes and commercial buildings. Respondent failed to provide any documentary evidence that he actually paid the repair companies on the insureds' behalf. Thus, Respondent failed to rebut Staff's argument as to the amount of money owed to insureds. Without accounting for any offsets, Respondent misappropriated approximately \$7.6 million from insureds.

The misconduct occurred when he forged the insured's signature on the check without the insured's authorization and deposited that money, intended for the insured, into his own account, regardless of what subsequently transpired. Thus,

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¹⁵³ Respondent Reply Brief.

¹⁵⁴ Respondent Reply Brief.

¹⁵⁵ Respondent Initial and Reply Briefs.

the ALJ finds that Staff proved by a preponderance of the evidence that Respondent misappropriated, converted to the license holder's own use, or illegally withheld money belonging to an insured.

C. Fraudulent or Dishonest Acts

The Department may discipline a license holder if the Department determines that the license holder has engaged in fraudulent and dishonest acts.¹⁵⁶

In some instances, Respondent sent a contract to the insurance company, purporting to represent an insured as his or her public insurance adjuster in connection with that insured's insurance claim. Staff presented witness testimony from insureds, or those familiar with the circumstances, that give credence to the argument that the insured did not actually enter into a contract with Respondent. Respondent's action of holding himself out as a public insurance adjuster representing the insured to the insurance company resulted in him receiving checks on behalf of the insureds. This, in turn, enabled him to receive the checks made payable to the insureds in connection with their respective insurance claims, allowing him to forge their signatures, converting money intended for the insureds, and deposit the funds into his own account.

These actions, in conjunction with the discussion above regarding whether Respondent misappropriated, converted, or illegally withheld funds belonging to the

¹⁵⁶ Tex. Ins. Code § 4005.101(b)(5).

insureds, lead the ALJ to find that Staff proved by a preponderance of the evidence that Respondent engaged in fraudulent and dishonest acts.

D. Unauthorized Practice of the Business of Insurance

The Texas Insurance Code states that it is Texas's policy to protect residents against acts by a person who is not authorized to do insurance business in this state by protecting against evasion of the insurance regulatory laws of this state.¹⁵⁷ The policy also states that Texas will not become a safe harbor for persons engaged in the unauthorized business of insurance in Texas, regardless of whether the insureds or other persons affected by the unauthorized business of insurance are residents of Texas.¹⁵⁸

If the Commissioner has a reason to believe that a person has engaged in the unauthorized practice of the business of insurance, the Commissioner may issue a cease and desist order, impose an administrative penalty, direct a person to make restitution, or a combination of thereof.¹⁵⁹ Conduct that constitutes the business of insurance includes, but is not limited to, directly or indirectly acting as an agent for or otherwise representing a person in forwarding an insurance application or investigating or adjusting a claim or loss.¹⁶⁰ A person may not act as a public

¹⁵⁷ Tex. Ins. Code § 101.001(a).

¹⁵⁸ Tex. Ins. Code § 101.001(d).

¹⁵⁹ Tex. Ins. Code § 101.103(a).

¹⁶⁰ Tex. Ins. Code § 101.051(b).

insurance adjuster in Texas unless the person holds a license issued by the Commissioner.¹⁶¹

Staff argues that Respondent engaged in the unauthorized practice of the business of insurance because Respondent conducted the business of insurance under a multitude of business names, while the only valid license issued by the Department is the one that he holds on an individual basis. He allowed the public insurance adjuster license under Mitchell Adjusting to lapse, and the other entities, ICT, LCT, and TWC, were never issued licenses by the Department.

Moreover, in addition the foregoing listed business names, he also conducted business as Andrew Aga, Andrew J. Aga, Texas Claim Consultants, and a multitude of others. A public insurance adjuster license must be held under the name under which business will be conducted.¹⁶²

Respondent countered by first acknowledging that none of the entities hold a valid license, but then he argues that none of the entities are currently engaged in the business of insurance.¹⁶³ Respondent states that "failure to register is solely an administrative violation" and that no evidence was provided that the complainants "were harmed by Respondent's failure to register any of them."¹⁶⁴

¹⁶¹ Tex. Inc. Code § 4102.051(a).

¹⁶² Tex. Ins. Code § 4102.162

¹⁶³ Respondent Reply Brief.

¹⁶⁴ Respondent Reply Brief.

However, the Code does not require mere registration, as characterized by Respondent, but a license application process, outlined in Subchapter B of Chapter 4102, pertaining specifically to public insurance adjusters that wish to conduct business in Texas. The statute specifically states that a public insurance adjuster may not act as such in Texas or hold himself or herself out to be a public insurance adjuster unless the person holds a license issued by the Commissioner.¹⁶⁵

Texas regulates public insurance adjusters, and Respondent's conduct only highlights the importance of regulation of professionals that work in the insurance industry in Texas. The harm to the insureds is the Respondent's misappropriation of a total of \$7.6 million of their funds for his own use. Thus, Respondent's failure to apply for and obtain licenses from the Department for the various entities in which he conducted business was not a simple "administrative violation."

The ALJ finds that Staff by a preponderance of the evidence that Respondent engaged in the unauthorized practice of the business of insurance.

E. Payment of Improper Fees

The Texas Insurance Code provides that a license holder may receive a commission for service consisting of an hourly fee, a flat rate, a percentage of the total amount paid by an insurer to resolve a claim, or another method of

¹⁶⁵ Tex. Ins. Code § 4102.051.

compensation, but the total commission received may not exceed 10 percent of the amount of the insurance settlement on the claim.¹⁶⁶

Staff argues that, because Respondent misappropriated and converted the entire settlement checks intended for insureds, he received a compensation that far exceeds the amount to which he is entitled, a maximum of 10 percent. Respondent did not provide a direct counterargument, only stating that, St. Paul contractually agreed to pay a fee of 15 percent, rather than 10 percent. Although the ALJ makes no specific finding as to the St. Paul claim pursuant to this allegation, she notes that Respondent kept \$10,000 more than the purported 15 percent fee allowed by Minnesota law and contracted for by St. Paul.

Staff provided evidence that Respondent received the funds, and, with the exception of those whom he made whole, he was paid compensation well above the statutory ceiling allowable by Texas law. Additionally, Respondent is not entitled to contract away a statutory requirement.

Thus, the ALJ finds that Staff established by a preponderance of the evidence that Respondent improperly received fees that far exceeded that allowed by relevant law.

¹⁶⁶ Tex. Ins. Code § 4102.104(a).

F. Failure to Comply with Code of Ethics

Under the applicable code of ethics, a public insurance adjuster must conduct business fairly with their clients, insurance companies, and the public; must not misrepresent to an insured or insurance company in the conduct of their actions as public insurance adjusters; must only charge commissions that comply with Chapter 4102 of the Texas Insurance Code and the relevant rules; and must only use contracts that comply with Texas law.¹⁶⁷

Staff argues that Respondent violated the code of ethics by taking advantage of his clients and defrauding insureds of nearly \$7.6 million.¹⁶⁸ Respondent declared with a blanket denial that he failed to conduct business fairly with his clients, insurance companies, and the public.¹⁶⁹

However, as reflected in the foregoing discussion, the record is replete with evidence that Respondent failed to conduct business fairly with his clients, insurance companies, and the public, not one or two times, but more than a dozen times.

Thus, the ALJ finds that Staff proved by a preponderance of the evidence that Respondent failed to comply with the code of ethics by which public insurance adjusters must abide.

¹⁶⁷ 28 Tex. Admin. Code § 19.713.

¹⁶⁸ TDI Initial Brief.

¹⁶⁹ Respondent Initial Brief.

G. Failure to Notify Department of Other State Administrative Actions

The Code provides that an individual licensed as an agent shall notify the Department on a monthly basis of an administrative action taken against the license holder by a financial or insurance regulator of this state, another state, or the United States.¹⁷⁰

Staff presented several administrative actions taken by other states: Louisiana, Washington, and Colorado. These include a suspension of his license, in addition to the imposition of administrative penalties. Respondent failed to notify the Department of these administrative actions, and he does not give a counterargument to Staff's argument regarding his failure to abide by the statutory requirement. Respondent only stated that he has agreed to voluntarily relinquish his public insurance adjuster license.¹⁷¹

However, Respondent's willingness to relinquish his license is not relevant to this analysis. Thus, the ALJ finds that Staff proved by a preponderance of the evidence that Respondent failed to notify the Department of other states' administrative actions.

¹⁷⁰ Tex. Ins. Code § 4001.252(a)(3).

¹⁷¹ Respondent Reply Brief.

H. Remedies

Under the Code, the Commissioner may revoke a public insurance adjuster's license on several grounds, including, but not limited to, the misappropriation or conversion of money required to be held in a fiduciary capacity, engaging in a fraudulent transaction, and demonstrated incompetence or untrustworthiness in the conduct of the license holder's affairs under the license.¹⁷²

The preponderance of the evidence demonstrates that Respondent fraudulently endorsed and deposited funds, thereby willfully misappropriating and converting money belonging to the insureds. Staff provided a wealth of evidence supporting this, including firsthand testimony of either the insureds or investigators that were familiar with investigations into the allegations of fraud, and documentary evidence, including bank statements or fraudulently executed contracts.

Respondent argues that his willingness to surrender his license renders this issue moot. However, his willingness to surrender his license is not relevant to the analysis. Respondent cannot escape the consequences of revocation simply by offering to surrender his license. The Commissioner may revoke Respondent's license on any of the enumerated statutory grounds. Thus, the argument that this issue is moot is without merit.

The ALJ finds that Staff proved by a preponderance of the evidence that

¹⁷² Tex. Ins. Code § 4102.201.

Respondent's conduct warrants revocation of his public insurance adjuster license. Additionally, the ALJ finds that Staff established by a preponderance of the evidence that Respondent owes the vast majority of the insureds restitution, because he misappropriated and converted funds intended to be paid out to them from their insurance companies on their respective insurance claims. The ALJ also finds that it is appropriate for the Department to issue a cease and desist to the Respondent. Finally, the ALJ finds that it is appropriate to impose administrative penalties on the Respondent for every violation that occurred.

V. CONCLUSION

Code section 4102.201(a)(1) authorizes the Department to revoke a public adjuster license for a violation of that chapter or a Department rule. Based on Respondent's violations of the Code, the ALJ recommends revocation of Respondent's Department-issued license. Moreover, the ALJ recommends that the Department issue a cease and desist letter, that Respondent be ordered to make full restitution to the insureds, and the payment of an administrative penalty for each violation.

In support of this recommendation, the ALJ makes the following findings of fact and conclusions of law.

VI. FINDINGS OF FACT

- 1. Andrew James Mitchell (Respondent) holds a public insurance adjuster license issued by the Texas Department of Insurance (Department) on January 12, 2011. The license was previously issued under the name Andrew Joseph Aga. Respondent also held a public insurance adjuster license under Mitchell Adjusting International, LLC, from June 2, 2020, through May 22, 2022.
- 2. Respondent also conducts business under other names, including, but not limited to, International Consulting Group (ICG), Loss Consultants of Texas LLC (LCT), and Texas Wind Consultants, none of which have been issued public insurance adjuster licenses by the Department.
- 3. Respondent entered into contracts with the following clients, under his own name, and under other business names: Friendship Missionary Baptist Church (Friendship Missionary); Garth and Lola Andress; Om Sai Hotel LLC d/b/a Econo Lodge (Econo Lodge); and Durga M. Hospitality, Inc. d/b/a Travelodge (Travelodge). The contracts did not give Respondent authority to endorse checks on his own.
- 4. Respondent forwarded contracts to insurance companies purported to be signed by the following insureds: Martin and Valerie Villanueva; Ricardo and Maria Sanchez; Alfonso Ramirez; and St. Nicholas Episcopal Church (St. Nicholas). These clients did not enter into contracts with Respondent.
- 5. Luis Rodriguez signed a document that was a contract with Respondent, but he had been informed that he was signing up for a free roof inspection, not entering into an agreement with Respondent for his services as a public insurance adjuster. Mr. Rodriguez is a native Spanish speaker and does not speak English.
- 6. Respondent forged the signatures on checks issued to the following insureds from their insurance companies on their respective claims and deposited money belonging to the insureds into his own account: Friendship Missionary; Guillermo Zapata; Luis and Norma Rodriguez; Martin and Valerie

Villanueva; Ricardo and Maria Sanchez; Alfonso Ramirez; St. Juste Management Corp. (St. Juste); Tilo's Tex Mex (Tilo's); Garth and Lola Andress; Debra Hile Saint Raguel Ethiopian Orthodox Church (Debra Hile); Econo Lodge; Travelodge; St. Paul's Lutheran Church (St. Paul); and St. Nicholas.

- 7. Respondent defrauded insureds in the amount of \$7,619,531.25 by forging the insureds' signatures on the checks made payable to them in connection with their insurance claims. He paid back \$1,022,968.27, leaving a balance of \$6,606,562.98 in restitution to insureds.
- 8. Respondent received more than 10 percent of the amount of the insurance settlement on the insureds' claims, with the exception of the amount he received as compensation in connection with St. Paul's claim.
- 9. On November 12, 2020, and May 27, 2022, the Louisiana Department of Insurance issued two separate administrative actions against Respondent. Respondent failed to notify the Department regarding these actions.
- 10. On October 13, 2021, the Colorado Department of Insurance issued an administrative action suspending Respondent's license. Respondent failed to notify the Department regarding this action.
- 11. On February 18, 2022, the Washington Department of Insurance issued an administrative action suspending Respondent's license. Respondent failed to notify the Department regarding this action.
- 12. Respondent's pattern of communication is harmful to the profession of public insurance adjusting.
- 13. Respondent lacks the trustworthiness and moral character to conduct public adjuster business fairly and in good faith.
- 14. On June 22, 2022, an Initial Order was issued, setting the videoconference hearing and providing instructions for participation.

- 15. On June 22, 2022, Staff of the Department (Staff) filed a Notice of Hearing and sent it to Respondent.
- 16. Together, the Notice of Hearing and the Initial Order contained a statement of the time, place, and nature of the hearing; a statement of the legal authority and jurisdiction under which the hearing was to be held; a reference to the particular sections of the statues and rules involved; and either a short, plain statement of the factual matters asserted or an attachment that incorporates by reference the factual matters asserted in the complaint.
- 17. The hearing on the merits was held via videoconference on October 12, 2022, before Administrative Law Judge Rachelle Nicolette Robles of the State Office of Administrative Hearings (SOAH). Staff attorney Cassie Tigue represented Staff; David W. Alexander represented Respondent. The record closed on November 10, 2022, upon submission of written closing briefs.

VII. CONCLUSIONS OF LAW

- 1. The Department has jurisdiction over this matter. Tex. Ins. Code §§ 82.051-.055, ch. 4102.
- 2. SOAH has jurisdiction to conduct the administrative hearing in this matter, including the authority to issue a Proposal for Decision with Findings of Fact and Conclusions of Law. Tex. Ins. Code § 4102.201(b); Tex. Gov't Code ch. 2003.
- 3. Proper and timely notice of the hearing was provided. Tex. Gov't Code §§ 2001.051-.052; Tex. Ins. Code § 4005.104(b).
- 4. The hearing was conducted pursuant to the Administrative Procedure Act. Texas Gov't Code ch. 2001.
- 5. Staff had the burden of proof to establish grounds for revocation of Respondent's license. 1 Tex. Admin Code § 155.427.

- 6. The Department met its burden of proof in establishing Respondent violated Texas Insurance Code §§ 4102.104, .156 or 28 Texas Administrative Code § 19.713(b)(6), (7).
- 7. Respondent willfully violated the insurance laws of this state in violation of Texas Insurance Code section 4005.101(b)(1).
- 8. Respondent has engaged in fraudulent or dishonest acts or practices.
- 9. Respondent misappropriated, converted to his own use, or illegally withheld money belonging to insureds, violating Texas Insurance Code section 4005.101(b)(4).
- 10. Respondent engaged in fraudulent transactions in violation of Texas Insurance Code section 4102.201(a)(7).
- 11. Respondent engaged in the unauthorized practice of the business of insurance, violating Texas Insurance Code section 101.102, 4001.101, and 4102.051.
- 12. Respondent received more than 10 percent of the amount of the insurance settlement on the claim as compensation, in violation of Texas Insurance Code section 4102.104(a).
- 13. Respondent failed to conduct business fairly with clients, insurance companies, and the public, in violation of 28 Texas Administrative Code section 19.713(b)(1).
- 14. Respondent demonstrated untrustworthiness in the conduct of his affairs as a licensee, in violation of Texas Insurance Code sections 4102.053(a)(4) and 4102.201(a)(8).
- 15. Respondent failed to notify the Department of other states' administrative actions, in violation of Texas Insurance Code section 4001.252.
- 16. Respondent's violations of the Insurance Code and Department rules are grounds for the Department to revoke a public adjuster license pursuant to Texas Insurance Code section 4102.201(a)(1).

- 17. Respondent's license should be revoked.
- Respondent's violations of the Texas Insurance Code and Department rules are grounds for the Department to direct Respondent to make restitution. Tex. Ins. Code § 101.103(a)(3).
- 19. Respondent should be ordered to pay restitution to the insureds, in the amount of the balance of the money owed.
- 20. Respondent's violations of the Insurance Code and Department rules are grounds for the Department to impose an administrative penalty under Chapter 84. Tex. Ins. Code § 101.103(a)(2).
- 21. Respondent should be ordered to pay an administrative penalty for each violation.
- 22. Respondent's violations of the Insurance Code and Department rules are grounds for the Department to issue a cease and desist order. Tex. Ins. Code § 101.103(a)(1).
- 23. A cease and desist order should be imposed on Respondent.

SIGNED DECEMBER 20, 2022.

ALJ Signature(s):

Rachellph

Rachelle Nicolette Robles Presiding Administrative Law Judge

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Associated Case Party: Texas Department of Insurance

Name	BarNumber	Email	TimestampSubmitted	Status
Ginger Loeffler		Ginger.Loeffler@tdi.texas.gov	12/20/2022 12:07:52 PM	SENT
Cassie Tigue		Cassie.Tigue@tdi.texas.gov	12/20/2022 12:07:52 PM	SENT
Texas Department of Insurance		Enforcementgeneral@tdi.texas.gov	12/20/2022 12:07:52 PM	SENT

Case Contacts

Name	BarNumber	Email	TimestampSubmitted	Status
David W.Alexander			12/20/2022 12:07:52 PM	SENT
Jessie Harbin			12/20/2022 12:07:52 PM	ERROR

Associated Case Party: Chief Clerk

Name	BarNumber	Email	TimestampSubmitted	Status
Chief Clerk		ChiefClerk@tdi.texas.gov	12/20/2022 12:07:52 PM	SENT

Associated Case Party: Andrew Joseph Mitchell

Name	BarNumber	Email	TimestampSubmitted	Status
David W.Alexander		info@davidalexanderlaw.com	12/20/2022 12:07:52 PM	SENT

State Office of Administrative Hearings

Kristofer S. Monson Chief Administrative Law Judge

April 6, 2023

Cassie Tigue Texas Department of Insurance

David Alexander

VIA EFILE TEXAS

VIA EFILE TEXAS

RE: Docket Number 454-22-02837.C; Texas Department of Insurance v. Andrew Joseph Mitchell

Dear Parties:

The undersigned Administrative Law Judge (ALJ) issued a Proposal for Decision (PFD) in this matter on December 20, 2022. On January 3, 2023, and January 4, 2023, Andrew Joseph Mitchell (Respondent), and the Texas Department of Insurance (TDI) filed exceptions, respectively.

The ALJ recommends the following corrections/clarifications:

Finding of Fact No. 3: Respondent entered into contracts with the following clients, under his own name, and under other business names: Friendship Missionary Baptist Church (Friendship Missionary); Garth and Lola Andress; Om Sai Hotel LLC d/b/a Econo Lodge (Econo Lodge); and Durga M. Hospitality, Inc. d/b/a Travelodge (Travelodge);

Exceptions Letter April 6, 2023 Page 2 of 2

and St. Paul's Lutheran Church (St. Paul's). The contracts did not give Respondent authority to endorse checks on his own.

- Conclusion of Law No. 6: The Department met its burden of proof in establishing Respondent violated Texas Insurance Code §§ 4102.104, .156 or and 28 Texas Administrative Code § 19.713(b)(6), (7).
- Conclusion of Law No. 8: Respondent has engaged in fraudulent or dishonest acts or practices in violation of Texas Insurance Code section 4005.101(b)(5).

The Respondent's exceptions are not adopted.

ALJ Signature: apull

Rachelle Nicolette Robles Presiding Administrative Law Judge

CC: Service List