

PUBLIC

**TEXAS DEPARTMENT OF INSURANCE
HEALTH MAINTENANCE ORGANIZATIONS
FINANCIAL REPORT
SINGLE SERVICE
2016 ANNUAL INFORMATION**

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2016 ANNUAL INFORMATION**

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**Source: HMO database S1216A.xlsx
HMO Financial Statements**

HMO's Service Areas/Divisions

Ty	TDI#	NAIC#	GRP	Company Name	Licensed	Division 1	Division 2	Division 3	Division 4	Division 5	Division 6	Division 7	Division 8	Division 9	Division 10	Division 11
28-	94478	95302		Envolve Vision of Texas (AECC Total V	01/08/96	Consolidated										
28-	05628	95910	0001	Aetna Dental Inc.	09/03/91	Consolidated	Texas	Maryland	Missouri	North Carolina						
28-	05288	95163		Alpha Dental Programs, Inc.	05/01/87	Consolidated	Texas	Maryland	Kentucky	Missouri	New Jersey	Ohio	Hawaii	Idaho	Indiana	Illinois
28-	94596	95387		Block Vision of Texas, Inc.	06/18/96	Consolidated										
28-	05799	95037	0901	Cigna Dental Health of Texas, Inc.	07/24/87	Consolidated										
28-	05211	95161	0666	Denticare, Inc	06/01/88	Consolidated										
28-	93506	64696	4506	First Continental Life & Accident Ins. C	06/02/88	Consolidated										
28-	95452	52556	0429	Managed Dentalguard, Inc.	10/06/95	Consolidated										
28-	94475	95247		MNM-1997, Inc.	10/06/95	Consolidated										
28-	05362	95251	0541	National Pacific Dental, Inc.	11/16/89	Consolidated	Texas	Maryland								
28-	94548	95522		Eyemed Vision Care HMO of Texas Inc	11/06/96	Consolidated										
28-	04927	95051		Safeguard Health Plans, Inc.	01/21/88	Consolidated										
28-	96543	14387		New Era Quality Health, Inc. (Team De	06/07/12	Consolidated										
28-	05263	95160		United Concordia Dental Plans of Texa	10/03/88	Consolidated										
28-	05857	95142		United Dental Care of Texas, Inc.	07/15/86	Consolidated										

*Only operates in one service area

INCOME STATEMENT DATA**2016 ANNUAL INFORMATION****COMMERCIAL PREMIUMS**

SINGLE SERVICE HMOs	DIVISION	12/12 Year	12/13 Year	12/14 Year	12/15 Year	12/16 Year
Involve Vision of Texas (AECC Total Vision Health)	Consolidated	\$0	\$0	\$0	\$0	\$0
Aetna Dental Inc.	Consolidated	\$44,820,951	\$42,186,214	\$42,107,466	\$39,759,711	\$35,345,806
	Texas	\$36,479,290	\$34,398,009	\$32,855,356	\$30,012,730	\$27,108,302
Alpha Dental Programs, Inc.	Consolidated	\$11,897,413	\$13,727,389	\$22,981,437	\$25,131,281	\$30,378,497
	Texas	\$9,025,159	\$10,447,815	\$17,470,849	\$19,381,297	\$23,163,273
Block Vision of Texas, Inc.	Consolidated	\$11,090,949	\$12,584,985	\$14,032,508	\$15,288,323	\$15,078,140
Cigna Dental Health of Texas, Inc.	Consolidated	\$32,311,862	\$32,933,910	\$33,656,804	\$32,017,995	\$33,672,099
Denticare, Inc	Consolidated	\$32,796,555	\$32,919,169	\$29,165,221	\$29,695,984	\$27,917,934
First Continental Life & Accident Ins. Co.	Consolidated	\$0	\$0	\$0	\$5,335,668	\$2,214,294
Managed Dentalguard, Inc.	Consolidated	\$7,089,717	\$7,155,014	\$7,225,569	\$9,144,281	\$10,649,820
MNM-1997, Inc.	Consolidated	\$562,665	\$3,088,898	\$5,983,629	\$0	\$0
National Pacific Dental, Inc.	Consolidated	\$15,079,296	\$14,935,325	\$15,319,312	\$15,693,183	\$10,289,113
	Texas	\$0	\$0	\$0	\$0	\$0
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$0	\$0	\$0	\$0	\$0
Safeguard Health Plans, Inc.	Consolidated	\$11,168,406	\$11,018,691	\$11,001,705	\$9,952,643	\$9,467,146
New Era Quality Health, Inc. (Team Dental)	Consolidated	\$0	\$0	\$0	\$0	\$0
United Concordia Dental Plans of Texas	Consolidated	\$827,462	\$840,972	\$823,555	\$711,333	\$665,319
United Dental Care of Texas, Inc.	Consolidated	\$8,363,327	\$6,099,305	\$5,684,848	\$5,587,609	\$5,025,868
TOTAL FOR TEXAS SINGLE SERVICE		\$149,715,392	\$151,486,768	\$157,900,044	\$157,127,863	\$154,962,195
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$176,008,603	\$177,489,872	\$187,982,054	\$188,318,011	\$180,704,036

* Only operates in one service area

INCOME STATEMENT DATA**2016 ANNUAL INFORMATION****TOTAL REVENUES**

SINGLE SERVICE HMOs	DIVISION	12/12 Year	12/13 Year	12/14 Year	12/15 Year	12/16 Year
Involve Vision of Texas (AECC Total Vision Health)	Consolidated	\$26,040,072	\$30,466,013	\$38,186,103	\$43,958,242	\$48,867,569
Aetna Dental Inc.	Consolidated	\$44,821,512	\$42,186,510	\$42,107,956	\$39,760,537	\$35,346,071
	Texas	\$36,480,134	\$34,398,260	\$32,855,814	\$30,013,234	\$27,108,524
Alpha Dental Programs, Inc.	Consolidated	\$11,939,097	\$13,774,064	\$23,027,747	\$25,582,359	\$29,973,451
	Texas	\$9,057,356	\$10,481,458	\$17,506,209	\$19,807,609	\$22,812,963
Block Vision of Texas, Inc.	Consolidated	\$42,172,757	\$46,706,792	\$49,762,019	\$55,033,645	\$54,980,459
Cigna Dental Health of Texas, Inc.	Consolidated	\$32,311,862	\$32,933,910	\$33,656,804	\$32,017,995	\$33,672,099
Denticare, Inc	Consolidated	\$32,799,440	\$32,878,300	\$29,156,190	\$29,707,310	\$27,979,806
First Continental Life & Accident Ins. Co.	Consolidated	\$0	\$0	\$0	\$15,143,603	\$4,633,437
Managed Dentalguard, Inc.	Consolidated	\$7,089,717	\$7,132,969	\$7,239,830	\$9,140,900	\$10,660,862
MNM-1997, Inc.	Consolidated	\$1,519,869	\$5,362,579	\$6,807,706	\$0	\$0
National Pacific Dental, Inc.	Consolidated	\$15,079,296	\$14,935,325	\$15,319,312	\$15,693,183	\$10,289,113
	Texas	\$0	\$0	\$0	\$0	\$0
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$1,104,436	\$1,347,133	\$1,492,556	\$1,608,353	\$1,671,732
Safeguard Health Plans, Inc.	Consolidated	\$11,277,561	\$11,060,251	\$11,058,188	\$9,930,633	\$9,482,683
New Era Quality Health, Inc. (Team Dental)	Consolidated	\$0	\$0	\$0	\$0	\$0
United Concordia Dental Plans of Texas	Consolidated	\$827,462	\$840,974	\$823,554	\$711,333	\$665,319
United Dental Care of Texas, Inc.	Consolidated	\$8,366,751	\$6,105,185	\$5,689,436	\$5,589,278	\$5,029,669
TOTAL FOR TEXAS SINGLE SERVICE		\$209,047,417	\$219,713,824	\$234,234,409	\$252,662,135	\$247,565,122
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$235,349,832	\$245,730,005	\$264,327,401	\$283,877,371	\$273,252,270

* Only operates in one service area

INCOME STATEMENT DATA**2016 ANNUAL INFORMATION****TOTAL MEDICAL & HOSPITAL EXPENSE**

SINGLE SERVICE HMOs	DIVISION	12/12 Year	12/13 Year	12/14 Year	12/15 Year	12/16 Year
Involve Vision of Texas (AECC Total Vision Health)	Consolidated	\$19,490,024	\$23,244,137	\$33,033,560	\$36,861,717	\$44,702,882
Aetna Dental Inc.	Consolidated	\$25,663,274	\$23,500,416	\$22,926,254	\$22,633,277	\$21,889,579
	Texas	\$16,647,784	\$14,935,469	\$14,067,297	\$13,451,527	\$12,928,464
Alpha Dental Programs, Inc.	Consolidated	\$7,742,234	\$8,519,978	\$12,611,540	\$14,659,773	\$19,702,379
	Texas	\$5,678,416	\$6,231,465	\$9,357,989	\$10,633,770	\$14,525,459
Block Vision of Texas, Inc.	Consolidated	\$32,631,070	\$36,002,052	\$39,790,837	\$45,603,651	\$44,310,576
Cigna Dental Health of Texas, Inc.	Consolidated	\$15,664,130	\$15,439,147	\$14,909,383	\$13,358,535	\$15,014,297
Denticare, Inc	Consolidated	\$19,207,191	\$19,169,347	\$17,147,172	\$14,569,074	\$16,306,230
First Continental Life & Accident Ins. Co.	Consolidated	\$0	\$0	\$0	\$9,280,576	\$1,527,622
Managed Dentalguard, Inc.	Consolidated	\$4,960,894	\$4,875,535	\$4,496,614	\$5,661,508	\$6,522,075
MNM-1997, Inc.	Consolidated	\$488,699	\$2,788,813	\$3,772,514	\$0	\$0
National Pacific Dental, Inc.	Consolidated	\$9,216,167	\$8,589,246	\$8,527,688	\$8,919,441	\$5,621,327
	Texas	\$0	\$0	\$0	\$0	\$0
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$329,262	\$689,663	\$721,231	\$906,274	\$916,266
Safeguard Health Plans, Inc.	Consolidated	\$6,661,632	\$5,868,979	\$5,640,931	\$5,208,798	\$4,759,058
New Era Quality Health, Inc. (Team Dental)	Consolidated	\$0	\$0	\$0	\$0	\$0
United Concordia Dental Plans of Texas	Consolidated	\$447,201	\$412,108	\$376,425	\$431,981	\$435,947
United Dental Care of Texas, Inc.	Consolidated	\$4,193,036	\$2,606,474	\$2,381,515	\$2,336,767	\$2,010,759
TOTAL FOR TEXAS SINGLE SERVICE		\$126,399,339	\$132,263,189	\$145,695,468	\$158,304,178	\$163,959,635
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$146,694,814	\$151,705,895	\$166,335,664	\$180,431,372	\$183,718,997

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INCOME STATEMENT DATA**2016 ANNUAL INFORMATION****TOTAL ADMINISTRATION & OTHER EXPENSE**

SINGLE SERVICE HMOs	DIVISION	12/12 Year	12/13 Year	12/14 Year	12/15 Year	12/16 Year
Involve Vision of Texas (AECC Total Vision Health)	Consolidated	\$3,219,611	\$3,395,213	\$3,269,084	\$4,221,452	\$5,243,731
Aetna Dental Inc.	Consolidated	\$8,371,673	\$8,125,165	\$9,458,295	\$8,909,277	\$5,817,723
	Texas	\$6,830,717	\$6,627,008	\$7,297,453	\$6,706,249	\$4,448,502
Alpha Dental Programs, Inc.	Consolidated	\$2,374,767	\$2,511,530	\$4,185,296	\$4,442,648	\$6,094,038
	Texas	\$1,920,922	\$2,072,903	\$3,264,479	\$3,490,202	\$4,846,137
Block Vision of Texas, Inc.	Consolidated	\$7,438,357	\$7,931,563	\$7,169,143	\$6,861,759	\$7,783,663
Cigna Dental Health of Texas, Inc.	Consolidated	\$3,669,620	\$3,830,781	\$4,463,976	\$4,282,037	\$4,702,706
Denticare, Inc	Consolidated	\$11,579,209	\$11,232,750	\$10,627,891	\$10,981,953	\$9,731,010
First Continental Life & Accident Ins. Co.	Consolidated	\$0	\$0	\$0	\$12,817,021	\$6,237,385
Managed Dentalguard, Inc.	Consolidated	\$1,335,002	\$1,336,119	\$1,382,729	\$1,644,411	\$1,850,438
MNM-1997, Inc.	Consolidated	\$1,234,555	\$2,174,573	\$2,933,948	\$0	\$0
National Pacific Dental, Inc.	Consolidated	\$2,146,550	\$2,057,375	\$2,164,997	\$2,407,580	\$1,855,226
	Texas	\$0	\$0	\$0	\$0	\$0
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$271,955	\$257,934	\$277,959	\$296,343	\$299,862
Safeguard Health Plans, Inc.	Consolidated	\$3,547,541	\$3,203,076	\$4,247,454	\$4,064,668	\$3,677,850
New Era Quality Health, Inc. (Team Dental)	Consolidated	\$13,407	\$11,771	\$14,160	(\$7,286)	\$0
United Concordia Dental Plans of Texas	Consolidated	\$245,728	\$222,481	\$217,980	\$218,116	\$236,079
United Dental Care of Texas, Inc.	Consolidated	\$2,900,360	\$2,135,585	\$1,901,686	\$1,840,215	\$1,535,355
TOTAL FOR TEXAS SINGLE SERVICE		\$44,206,984	\$44,431,757	\$47,067,942	\$57,417,140	\$50,592,718
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$48,348,335	\$48,425,916	\$52,314,598	\$62,980,194	\$55,065,066

* Only operates in one service area

INCOME STATEMENT DATA**2016 ANNUAL INFORMATION****TOTAL EXPENSES**

SINGLE SERVICE HMOs	DIVISION	12/12 Year	12/13 Year	12/14 Year	12/15 Year	12/16 Year
Involve Vision of Texas (AECC Total Vision Health)	Consolidated	\$22,709,635	\$26,639,350	\$36,302,644	\$41,083,169	\$49,946,613
Aetna Dental Inc.	Consolidated	\$34,034,947	\$31,625,581	\$32,384,549	\$31,542,554	\$27,707,302
	Texas	\$23,478,501	\$21,562,477	\$21,364,750	\$20,157,776	\$17,376,966
Alpha Dental Programs, Inc.	Consolidated	\$10,117,001	\$11,031,508	\$16,796,836	\$19,102,421	\$25,796,417
	Texas	\$7,599,338	\$8,304,368	\$12,622,468	\$14,123,972	\$19,371,596
Block Vision of Texas, Inc.	Consolidated	\$40,069,427	\$43,933,615	\$46,959,980	\$52,465,410	\$52,094,239
Cigna Dental Health of Texas, Inc.	Consolidated	\$19,333,750	\$19,269,928	\$19,373,359	\$17,640,572	\$19,717,003
Denticare, Inc	Consolidated	\$30,786,400	\$30,402,097	\$27,775,063	\$25,551,027	\$26,037,240
First Continental Life & Accident Ins. Co.	Consolidated	\$0	\$0	\$0	\$22,097,597	\$7,765,007
Managed Dentalguard, Inc.	Consolidated	\$6,295,896	\$6,211,654	\$5,879,343	\$7,305,919	\$8,372,513
MNM-1997, Inc.	Consolidated	\$1,723,254	\$4,963,386	\$6,706,462	\$0	\$0
National Pacific Dental, Inc.	Consolidated	\$11,362,717	\$10,646,621	\$10,692,685	\$11,327,021	\$7,476,553
	Texas	\$0	\$0	\$0	\$0	\$0
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$601,217	\$947,597	\$999,190	\$1,202,617	\$1,216,128
Safeguard Health Plans, Inc.	Consolidated	\$10,209,173	\$9,072,055	\$9,888,385	\$9,273,466	\$8,436,908
New Era Quality Health, Inc. (Team Dental)	Consolidated	\$13,407	\$11,771	\$14,160	(\$7,286)	\$0
United Concordia Dental Plans of Texas	Consolidated	\$692,929	\$634,589	\$594,405	\$650,097	\$672,026
United Dental Care of Texas, Inc.	Consolidated	\$7,093,396	\$4,742,059	\$4,283,201	\$4,176,982	\$3,546,114
TOTAL FOR TEXAS SINGLE SERVICE		\$170,606,323	\$176,694,946	\$192,763,410	\$215,721,318	\$214,552,353
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$195,043,149	\$200,131,811	\$218,650,262	\$243,411,566	\$238,784,063

* Only operates in one service area

INCOME STATEMENT DATA**2016 ANNUAL INFORMATION****NET INCOME BEFORE TAXES**

SINGLE SERVICE HMOs	DIVISION	12/12 Year	12/13 Year	12/14 Year	12/15 Year	12/16 Year
Involve Vision of Texas (AECC Total Vision Health)	Consolidated	\$3,332,498	\$3,828,230	\$1,902,364	\$2,984,912	(\$936,622)
Aetna Dental Inc.	Consolidated	\$11,006,941	\$10,736,787	\$9,859,319	\$8,312,516	\$7,795,275
	Texas	\$13,180,996	\$12,979,174	\$11,597,112	\$9,926,817	\$9,851,590
Alpha Dental Programs, Inc.	Consolidated	\$1,856,292	\$2,784,681	\$6,292,278	\$6,572,428	\$4,333,711
	Texas	\$1,492,214	\$2,219,215	\$4,945,108	\$5,571,555	\$3,598,044
Block Vision of Texas, Inc.	Consolidated	\$2,116,885	\$2,787,681	\$2,819,552	\$2,595,540	\$2,911,763
Cigna Dental Health of Texas, Inc.	Consolidated	\$12,979,482	\$13,658,160	\$14,278,793	\$14,358,044	\$13,974,527
Denticare, Inc	Consolidated	\$2,026,075	\$2,487,000	\$1,388,649	\$4,166,190	\$1,965,666
First Continental Life & Accident Ins. Co.	Consolidated	\$0	\$0	\$0	\$5,380,096	(\$3,086,874)
Managed Dentalguard, Inc.	Consolidated	\$809,373	\$931,553	\$1,375,351	\$1,861,778	\$2,333,010
MNM-1997, Inc.	Consolidated	(\$202,564)	\$405,361	\$107,665	\$0	\$0
National Pacific Dental, Inc.	Consolidated	\$3,719,475	\$4,296,480	\$4,651,526	\$4,393,552	\$2,846,153
	Texas	\$0	\$0	\$0	\$0	\$0
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$505,414	\$401,118	\$493,971	\$406,287	\$457,811
Safeguard Health Plans, Inc.	Consolidated	\$1,134,837	\$2,113,208	\$1,295,573	\$800,175	\$1,153,996
New Era Quality Health, Inc. (Team Dental)	Consolidated	(\$12,704)	(\$11,095)	(\$13,470)	\$6,774	\$0
United Concordia Dental Plans of Texas	Consolidated	\$121,626	\$187,573	\$224,681	\$49,372	(\$18,504)
United Dental Care of Texas, Inc.	Consolidated	\$1,331,839	\$1,381,830	\$1,429,881	\$1,439,873	\$1,524,993
TOTAL FOR TEXAS SINGLE SERVICE		\$38,815,971	\$43,369,008	\$41,845,230	\$49,547,413	\$33,729,400
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$40,725,469	\$45,988,567	\$46,106,133	\$53,327,537	\$35,254,905

* Only operates in one service area

INCOME STATEMENT DATA**2016 ANNUAL INFORMATION****AFTER TAX NET INCOME**

SINGLE SERVICE HMOs	DIVISION	12/12 Year	12/13 Year	12/14 Year	12/15 Year	12/16 Year
Involve Vision of Texas (AECC Total Vision Health)	Consolidated	\$2,143,894	\$2,543,191	\$1,312,702	\$1,886,769	(\$308,827)
Aetna Dental Inc.	Consolidated	\$7,479,269	\$7,477,233	\$6,531,043	\$5,417,801	\$5,075,153
	Texas	\$8,956,551	\$9,038,859	\$7,682,197	\$6,469,944	\$6,413,927
Alpha Dental Programs, Inc.	Consolidated	\$1,224,380	\$1,810,180	\$4,089,433	\$4,272,253	\$2,805,783
	Texas	\$860,302	\$1,244,714	\$2,742,263	\$3,691,518	\$2,330,520
Block Vision of Texas, Inc.	Consolidated	\$1,751,053	\$1,854,462	\$2,053,226	\$1,799,654	\$1,841,486
Cigna Dental Health of Texas, Inc.	Consolidated	\$8,438,196	\$8,877,962	\$9,118,094	\$9,136,919	\$8,882,250
Denticare, Inc	Consolidated	\$1,375,127	\$1,525,091	\$748,528	\$2,551,723	\$1,058,043
First Continental Life & Accident Ins. Co.	Consolidated	\$0	\$0	\$0	\$4,084,323	(\$2,037,333)
Managed Dentalguard, Inc.	Consolidated	\$526,350	\$605,957	\$857,999	\$1,149,606	\$1,444,502
MNM-1997, Inc.	Consolidated	(\$202,564)	\$267,536	\$71,055	\$0	\$0
National Pacific Dental, Inc.	Consolidated	\$2,414,828	\$2,793,661	\$2,949,658	\$2,758,854	\$1,757,762
	Texas	\$0	\$0	\$0	\$0	\$0
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$329,107	\$256,980	\$326,869	\$264,245	\$297,418
Safeguard Health Plans, Inc.	Consolidated	\$1,338,889	\$1,483,524	\$800,927	\$434,515	\$630,845
New Era Quality Health, Inc. (Team Dental)	Consolidated	(\$12,704)	(\$11,095)	(\$13,470)	\$6,774	\$0
United Concordia Dental Plans of Texas	Consolidated	\$64,118	\$119,604	\$142,076	\$25,942	(\$16,880)
United Dental Care of Texas, Inc.	Consolidated	\$910,032	\$912,816	\$906,024	\$890,747	\$1,052,322
TOTAL FOR TEXAS SINGLE SERVICE		\$26,478,351	\$28,719,601	\$26,748,490	\$32,392,679	\$21,588,273
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$27,779,975	\$30,517,102	\$29,894,164	\$34,680,125	\$22,482,524

* Only operates in one service area

INCOME STATEMENT DATA**2016 ANNUAL INFORMATION****TOTAL ENDING ENROLLMENT**

SINGLE SERVICE HMOs	DIVISION	12/12 Year	12/13 Year	12/14 Year	12/15 Year	12/16 Year
Involve Vision of Texas (AECC Total Vision Health)	Consolidated	1,757,632	1,587,974	1,408,343	1,439,828	1,583,998
Aetna Dental Inc.	Consolidated	260,064	243,817	244,493	241,730	193,611
	Texas	171,451	158,646	160,445	158,097	154,441
Alpha Dental Programs, Inc.	Consolidated	98,057	101,660	198,813	173,408	213,407
	Texas	81,424	83,247	162,356	138,004	170,968
Block Vision of Texas, Inc.	Consolidated	2,004,725	2,012,055	2,258,601	2,248,738	3,100,594
Cigna Dental Health of Texas, Inc.	Consolidated	174,224	175,895	175,699	161,514	188,282
Denticare, Inc	Consolidated	268,773	260,326	232,428	225,910	214,207
First Continental Life & Accident Ins. Co.	Consolidated	0	0	0	60,943	63,470
Managed Dentalguard, Inc.	Consolidated	62,982	61,159	58,453	74,257	81,036
MNM-1997, Inc.	Consolidated	30,217	26,180	62,295	0	0
National Pacific Dental, Inc.	Consolidated	152,987	151,659	150,288	148,585	85,706
	Texas	0	0	0	0	0
Eyemed Vision Care HMO of Texas Inc.	Consolidated	49,836	53,986	60,649	64,926	69,308
Safeguard Health Plans, Inc.	Consolidated	104,890	96,248	92,921	81,150	83,154
New Era Quality Health, Inc. (Team Dental)	Consolidated	0	0	0	0	0
United Concordia Dental Plans of Texas	Consolidated	4,833	4,414	4,713	4,518	4,115
United Dental Care of Texas, Inc.	Consolidated	59,112	53,979	51,057	49,133	44,508
TOTAL FOR TEXAS SINGLE SERVICE		4,770,099	4,574,109	4,727,960	4,707,018	5,758,081
TOTAL FOR SINGLE SERVICE (IND WIDE)		5,028,332	4,829,352	4,998,753	4,974,640	5,925,396

* Only operates in one service area

INCOME STATEMENT DATA**2016 ANNUAL INFORMATION****CUMULATIVE MEMBER MONTHS**

SINGLE SERVICE HMOs	DIVISION	12/12 Year	12/13 Year	12/14 Year	12/15 Year	12/16 Year
Involve Vision of Texas (AECC Total Vision Health)	Consolidated	19,430,443	20,148,652	17,158,937	16,948,904	18,245,480
Aetna Dental Inc.	Consolidated	3,204,797	2,968,768	2,947,380	2,898,549	2,327,822
	Texas	2,110,420	1,931,895	1,924,958	1,881,412	1,861,092
Alpha Dental Programs, Inc.	Consolidated	1,028,990	1,229,569	2,189,742	2,318,242	2,533,357
	Texas	833,779	1,013,584	1,758,023	1,884,701	2,026,733
Block Vision of Texas, Inc.	Consolidated	22,916,529	24,492,126	25,315,283	26,901,605	29,313,261
Cigna Dental Health of Texas, Inc.	Consolidated	2,045,135	2,078,366	2,098,483	1,957,366	2,229,222
Denticare, Inc	Consolidated	3,262,194	3,186,101	2,801,566	2,735,578	2,612,940
First Continental Life & Accident Ins. Co.	Consolidated	0	0	0	724,747	868,070
Managed Dentalguard, Inc.	Consolidated	779,046	769,165	718,227	915,221	1,058,312
MNM-1997, Inc.	Consolidated	347,397	319,482	704,346	0	0
National Pacific Dental, Inc.	Consolidated	1,842,480	1,813,495	1,826,169	1,828,833	1,157,950
	Texas	0	0	0	0	0
Eyemed Vision Care HMO of Texas Inc.	Consolidated	600,359	651,945	723,485	779,827	823,678
Safeguard Health Plans, Inc.	Consolidated	1,233,060	1,168,706	1,147,000	1,050,310	1,026,187
New Era Quality Health, Inc. (Team Dental)	Consolidated	0	0	0	0	0
United Concordia Dental Plans of Texas	Consolidated	56,825	56,009	54,788	50,930	50,242
United Dental Care of Texas, Inc.	Consolidated	946,342	669,512	618,724	602,646	550,873
TOTAL FOR TEXAS SINGLE SERVICE		54,561,529	56,485,543	55,023,820	56,433,247	60,666,090
TOTAL FOR SINGLE SERVICE (IND WIDE)		57,693,597	59,551,896	58,304,130	59,712,758	62,797,394

* Only operates in one service area

PER MEMBER PER MONTH (PMPM)**2016 ANNUAL INFORMATION****COMMERCIAL PREMIUMS**

SINGLE SERVICE HMOs	DIVISION	12/12 Year	12/13 Year	12/14 Year	12/15 Year	12/16 Year
Involve Vision of Texas (AECC Total Vision Health)	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Aetna Dental Inc.	Consolidated	\$13.99	\$14.21	\$14.29	\$13.72	\$15.18
	Texas	\$17.29	\$17.81	\$17.07	\$15.95	\$14.57
Alpha Dental Programs, Inc.	Consolidated	\$11.56	\$11.16	\$10.50	\$10.84	\$11.99
	Texas	\$10.82	\$10.31	\$9.94	\$10.28	\$11.43
Block Vision of Texas, Inc.	Consolidated	\$5.11	\$5.00	\$5.02	\$5.31	\$5.38
Cigna Dental Health of Texas, Inc.	Consolidated	\$15.80	\$15.85	\$16.04	\$16.36	\$15.10
Denticare, Inc	Consolidated	\$10.05	\$10.33	\$10.41	\$10.86	\$10.68
First Continental Life & Accident Ins. Co.	Consolidated	\$0.00	\$0.00	\$0.00	\$17.23	\$5.10
Managed Dentalguard, Inc.	Consolidated	\$9.10	\$9.30	\$10.06	\$9.99	\$10.06
MNM-1997, Inc.	Consolidated	\$8.51	\$9.67	\$18.22	\$0.00	\$0.00
National Pacific Dental, Inc.	Consolidated	\$8.18	\$8.24	\$8.39	\$8.58	\$8.89
	Texas	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Safeguard Health Plans, Inc.	Consolidated	\$9.06	\$9.43	\$9.59	\$9.48	\$9.23
New Era Quality Health, Inc. (Team Dental)	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
United Concordia Dental Plans of Texas	Consolidated	\$14.56	\$15.01	\$15.03	\$13.97	\$13.24
United Dental Care of Texas, Inc.	Consolidated	\$8.84	\$9.11	\$9.19	\$9.27	\$9.12
TOTAL FOR TEXAS SINGLE SERVICE		\$11.09	\$11.05	\$11.08	\$11.01	\$10.58
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$10.58	\$10.58	\$10.73	\$10.73	\$10.77

PER MEMBER PER MONTH (PMPM)

2016 ANNUAL INFORMATION

TOTAL REVENUE

SINGLE SERVICE HMOs	DIVISION	12/12 Year	12/13 Year	12/14 Year	12/15 Year	12/16 Year
Involve Vision of Texas (AECC Total Vision Health)	Consolidated	\$1.34	\$1.51	\$2.23	\$2.59	\$2.68
Aetna Dental Inc.	Consolidated	\$13.99	\$14.21	\$14.29	\$13.72	\$15.18
	Texas	\$17.29	\$17.81	\$17.07	\$15.95	\$14.57
Alpha Dental Programs, Inc.	Consolidated	\$11.60	\$11.20	\$10.52	\$11.04	\$11.83
	Texas	\$10.86	\$10.34	\$9.96	\$10.51	\$11.26
Block Vision of Texas, Inc.	Consolidated	\$1.84	\$1.91	\$1.97	\$2.05	\$1.88
Cigna Dental Health of Texas, Inc.	Consolidated	\$15.80	\$15.85	\$16.04	\$16.36	\$15.10
Denticare, Inc	Consolidated	\$10.05	\$10.32	\$10.41	\$10.86	\$10.71
First Continental Life & Accident Ins. Co.	Consolidated	\$0.00	\$0.00	\$0.00	\$20.90	\$5.34
Managed Dentalguard, Inc.	Consolidated	\$9.10	\$9.27	\$10.08	\$9.99	\$10.07
MNM-1997, Inc.	Consolidated	\$4.38	\$16.79	\$9.67	\$0.00	\$0.00
National Pacific Dental, Inc.	Consolidated	\$8.18	\$8.24	\$8.39	\$8.58	\$8.89
	Texas	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$1.84	\$2.07	\$2.06	\$2.06	\$2.03
Safeguard Health Plans, Inc.	Consolidated	\$9.15	\$9.46	\$9.64	\$9.45	\$9.24
New Era Quality Health, Inc. (Team Dental)	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
United Concordia Dental Plans of Texas	Consolidated	\$14.56	\$15.01	\$15.03	\$13.97	\$13.24
United Dental Care of Texas, Inc.	Consolidated	\$8.84	\$9.12	\$9.20	\$9.27	\$9.13
TOTAL FOR TEXAS SINGLE SERVICE		\$3.83	\$3.89	\$4.26	\$4.48	\$4.08
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$4.08	\$4.13	\$4.53	\$4.75	\$4.35

* Only operates in one service area

PER MEMBER PER MONTH (PMPM)**2016 ANNUAL INFORMATION****TOTAL MEDICAL & HOSPITAL EXPENSE**

SINGLE SERVICE HMOs	DIVISION	12/12 Year	12/13 Year	12/14 Year	12/15 Year	12/16 Year
Involve Vision of Texas (AECC Total Vision Health)	Consolidated	\$1.00	\$1.15	\$1.93	\$2.17	\$2.45
Aetna Dental Inc.	Consolidated	\$8.01	\$7.92	\$7.78	\$7.81	\$9.40
	Texas	\$7.89	\$7.73	\$7.31	\$7.15	\$6.95
Alpha Dental Programs, Inc.	Consolidated	\$7.52	\$6.93	\$5.76	\$6.32	\$7.78
	Texas	\$6.81	\$6.15	\$5.32	\$5.64	\$7.17
Block Vision of Texas, Inc.	Consolidated	\$1.42	\$1.47	\$1.57	\$1.70	\$1.51
Cigna Dental Health of Texas, Inc.	Consolidated	\$7.66	\$7.43	\$7.10	\$6.82	\$6.74
Denticare, Inc	Consolidated	\$5.89	\$6.02	\$6.12	\$5.33	\$6.24
First Continental Life & Accident Ins. Co.	Consolidated	\$0.00	\$0.00	\$0.00	\$12.81	\$1.76
Managed Dentalguard, Inc.	Consolidated	\$6.37	\$6.34	\$6.26	\$6.19	\$6.16
MNM-1997, Inc.	Consolidated	\$1.41	\$8.73	\$5.36	\$0.00	\$0.00
National Pacific Dental, Inc.	Consolidated	\$5.00	\$4.74	\$4.67	\$4.88	\$4.85
	Texas	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$0.55	\$1.06	\$1.00	\$1.16	\$1.11
Safeguard Health Plans, Inc.	Consolidated	\$5.40	\$5.02	\$4.92	\$4.96	\$4.64
New Era Quality Health, Inc. (Team Dental)	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
United Concordia Dental Plans of Texas	Consolidated	\$7.87	\$7.36	\$6.87	\$8.48	\$8.68
United Dental Care of Texas, Inc.	Consolidated	\$4.43	\$3.89	\$3.85	\$3.88	\$3.65
TOTAL FOR TEXAS SINGLE SERVICE		\$2.32	\$2.34	\$2.65	\$2.81	\$2.70
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$2.54	\$2.55	\$2.85	\$3.02	\$2.93

PER MEMBER PER MONTH (PMPM)**2016 ANNUAL INFORMATION****TOTAL ADMINISTRATION & OTHER EXPENSE**

SINGLE SERVICE HMOs	DIVISION	12/12 Year	12/13 Year	12/14 Year	12/15 Year	12/16 Year
Involve Vision of Texas (AECC Total Vision Health)	Consolidated	\$0.17	\$0.17	\$0.19	\$0.25	\$0.29
Aetna Dental Inc.	Consolidated	\$2.61	\$2.74	\$3.21	\$3.07	\$2.50
	Texas	\$3.24	\$3.43	\$3.79	\$3.56	\$2.39
Alpha Dental Programs, Inc.	Consolidated	\$2.31	\$2.04	\$1.91	\$1.92	\$2.41
	Texas	\$2.30	\$2.05	\$1.86	\$1.85	\$2.39
Block Vision of Texas, Inc.	Consolidated	\$0.32	\$0.32	\$0.28	\$0.26	\$0.27
Cigna Dental Health of Texas, Inc.	Consolidated	\$1.79	\$1.84	\$2.13	\$2.19	\$2.11
Denticare, Inc	Consolidated	\$3.55	\$3.53	\$3.79	\$4.01	\$3.72
First Continental Life & Accident Ins. Co.	Consolidated	\$0.00	\$0.00	\$0.00	\$17.68	\$7.19
Managed Dentalguard, Inc.	Consolidated	\$1.71	\$1.74	\$1.93	\$1.80	\$1.75
MNM-1997, Inc.	Consolidated	\$3.55	\$6.81	\$4.17	\$0.00	\$0.00
National Pacific Dental, Inc.	Consolidated	\$1.17	\$1.13	\$1.19	\$1.32	\$1.60
	Texas	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$0.45	\$0.40	\$0.38	\$0.38	\$0.36
Safeguard Health Plans, Inc.	Consolidated	\$2.88	\$2.74	\$3.70	\$3.87	\$3.58
New Era Quality Health, Inc. (Team Dental)	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
United Concordia Dental Plans of Texas	Consolidated	\$4.32	\$3.97	\$3.98	\$4.28	\$4.70
United Dental Care of Texas, Inc.	Consolidated	\$3.06	\$3.19	\$3.07	\$3.05	\$2.79
TOTAL FOR TEXAS SINGLE SERVICE		\$0.81	\$0.79	\$0.86	\$1.02	\$0.83
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$0.84	\$0.81	\$0.90	\$1.05	\$0.88

PER MEMBER PER MONTH (PMPM)

2016 ANNUAL INFORMATION

TOTAL EXPENSES

SINGLE SERVICE HMOs	DIVISION	12/12 Year	12/13 Year	12/14 Year	12/15 Year	12/16 Year
Involve Vision of Texas (AECC Total Vision Health)	Consolidated	\$1.17	\$1.32	\$2.12	\$2.42	\$2.74
Aetna Dental Inc.	Consolidated	\$10.62	\$10.65	\$10.99	\$10.88	\$11.90
	Texas	\$11.13	\$11.16	\$11.10	\$10.71	\$9.34
Alpha Dental Programs, Inc.	Consolidated	\$9.83	\$8.97	\$7.67	\$8.24	\$10.18
	Texas	\$9.11	\$8.19	\$7.18	\$7.49	\$9.56
Block Vision of Texas, Inc.	Consolidated	\$1.75	\$1.79	\$1.86	\$1.95	\$1.78
Cigna Dental Health of Texas, Inc.	Consolidated	\$9.45	\$9.27	\$9.23	\$9.01	\$8.84
Denticare, Inc	Consolidated	\$9.44	\$9.54	\$9.91	\$9.34	\$9.96
First Continental Life & Accident Ins. Co.	Consolidated	\$0.00	\$0.00	\$0.00	\$30.49	\$8.95
Managed Dentalguard, Inc.	Consolidated	\$8.08	\$8.08	\$8.19	\$7.98	\$7.91
MNM-1997, Inc.	Consolidated	\$4.96	\$15.54	\$9.52	\$0.00	\$0.00
National Pacific Dental, Inc.	Consolidated	\$6.17	\$5.87	\$5.86	\$6.19	\$6.46
	Texas	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$1.00	\$1.45	\$1.38	\$1.54	\$1.48
Safeguard Health Plans, Inc.	Consolidated	\$8.28	\$7.76	\$8.62	\$8.83	\$8.22
New Era Quality Health, Inc. (Team Dental)	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
United Concordia Dental Plans of Texas	Consolidated	\$12.19	\$11.33	\$10.85	\$12.76	\$13.38
United Dental Care of Texas, Inc.	Consolidated	\$7.50	\$7.08	\$6.92	\$6.93	\$6.44
TOTAL FOR TEXAS SINGLE SERVICE		\$3.13	\$3.13	\$3.50	\$3.82	\$3.54
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$3.38	\$3.36	\$3.75	\$4.08	\$3.80

PER MEMBER PER MONTH (PMPM)**2016 ANNUAL INFORMATION****NET INCOME BEFORE TAXES**

SINGLE SERVICE HMOs	DIVISION	12/12 Year	12/13 Year	12/14 Year	12/15 Year	12/16 Year
Involve Vision of Texas (AECC Total Vision Health)	Consolidated	\$0.17	\$0.19	\$0.11	\$0.18	(\$0.05)
Aetna Dental Inc.	Consolidated	\$3.43	\$3.62	\$3.35	\$2.87	\$3.35
	Texas	\$6.25	\$6.72	\$6.02	\$5.28	\$5.29
Alpha Dental Programs, Inc.	Consolidated	\$1.80	\$2.26	\$2.87	\$2.84	\$1.71
	Texas	\$1.79	\$2.19	\$2.81	\$2.96	\$1.78
Block Vision of Texas, Inc.	Consolidated	\$0.09	\$0.11	\$0.11	\$0.10	\$0.10
Cigna Dental Health of Texas, Inc.	Consolidated	\$6.35	\$6.57	\$6.80	\$7.34	\$6.27
Denticare, Inc	Consolidated	\$0.62	\$0.78	\$0.50	\$1.52	\$0.75
First Continental Life & Accident Ins. Co.	Consolidated	\$0.00	\$0.00	\$0.00	\$7.42	(\$3.56)
Managed Dentalguard, Inc.	Consolidated	\$1.04	\$1.21	\$1.91	\$2.03	\$2.20
MNM-1997, Inc.	Consolidated	(\$0.58)	\$1.27	\$0.15	\$0.00	\$0.00
National Pacific Dental, Inc.	Consolidated	\$2.02	\$2.37	\$2.55	\$2.40	\$2.46
	Texas	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$0.84	\$0.62	\$0.68	\$0.52	\$0.56
Safeguard Health Plans, Inc.	Consolidated	\$0.92	\$1.81	\$1.13	\$0.76	\$1.12
New Era Quality Health, Inc. (Team Dental)	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
United Concordia Dental Plans of Texas	Consolidated	\$2.14	\$3.35	\$4.10	\$0.97	(\$0.37)
United Dental Care of Texas, Inc.	Consolidated	\$1.41	\$2.06	\$2.31	\$2.39	\$2.77
TOTAL FOR TEXAS SINGLE SERVICE		\$0.71	\$0.77	\$0.76	\$0.88	\$0.56
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$0.71	\$0.77	\$0.79	\$0.89	\$0.56

PER MEMBER PER MONTH (PMPM)**2016 ANNUAL INFORMATION****AFTER TAX NET INCOME**

SINGLE SERVICE HMOs	DIVISION	12/12 Year	12/13 Year	12/14 Year	12/15 Year	12/16 Year
Involve Vision of Texas (AECC Total Vision Health)	Consolidated	\$0.11	\$0.13	\$0.08	\$0.11	(\$0.02)
Aetna Dental Inc.	Consolidated	\$2.33	\$2.52	\$2.22	\$1.87	\$2.18
	Texas	\$4.24	\$4.68	\$3.99	\$3.44	\$3.45
Alpha Dental Programs, Inc.	Consolidated	\$1.19	\$1.47	\$1.87	\$1.84	\$1.11
	Texas	\$1.03	\$1.23	\$1.56	\$1.96	\$1.15
Block Vision of Texas, Inc.	Consolidated	\$0.08	\$0.08	\$0.08	\$0.07	\$0.06
Cigna Dental Health of Texas, Inc.	Consolidated	\$4.13	\$4.27	\$4.35	\$4.67	\$3.98
Denticare, Inc	Consolidated	\$0.42	\$0.48	\$0.27	\$0.93	\$0.40
First Continental Life & Accident Ins. Co.	Consolidated	\$0.00	\$0.00	\$0.00	\$5.64	(\$2.35)
Managed Dentalguard, Inc.	Consolidated	\$0.68	\$0.79	\$1.19	\$1.26	\$1.36
MNM-1997, Inc.	Consolidated	(\$0.58)	\$0.84	\$0.10	\$0.00	\$0.00
National Pacific Dental, Inc.	Consolidated	\$1.31	\$1.54	\$1.62	\$1.51	\$1.52
	Texas	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$0.55	\$0.39	\$0.45	\$0.34	\$0.36
Safeguard Health Plans, Inc.	Consolidated	\$1.09	\$1.27	\$0.70	\$0.41	\$0.61
New Era Quality Health, Inc. (Team Dental)	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
United Concordia Dental Plans of Texas	Consolidated	\$1.13	\$2.14	\$2.59	\$0.51	(\$0.34)
United Dental Care of Texas, Inc.	Consolidated	\$0.96	\$1.36	\$1.46	\$1.48	\$1.91
TOTAL FOR TEXAS SINGLE SERVICE		\$0.49	\$0.51	\$0.49	\$0.57	\$0.36
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$0.48	\$0.51	\$0.51	\$0.58	\$0.36