

TEXAS DEPARTMENT OF INSURANCE / FINANCIAL REGULATION DIVISION FINANCIAL EXAMINATIONS / TITLE EXAMINATIONS

SUMMARY OF OPERATIONS FOR THE 4TH QUARTER, FY 2019 JUNE, 2019 – AUGUST, 2019 for presentation to the Texas Title Insurance Guaranty Association Board of Directors October 28, 2019

COMPLIANCE AUDITS AND ESCROW AUDIT REPORTS

| | Qtr | FY 19 | FY 18 | FY 17 | FY 16 | FY 15 |
|---|-----|-------|-------|-------|-------|-------|
| Field audits completed | 62 | 286 | 265 | 289 | 266 | 308 |
| Field audit reports processed | 61 | 269 | 269 | 296 | 252 | 317 |
| Section 2651.151 audit reports received | 65 | 596 | 586 | 558 | 555 | 553 |
| Section 2651.151 audit reports reviewed | 91 | 624 | 553 | 572 | 576 | 542 |

Analysis of Title Insurance Agencies licensed as of 08/31/2019

| | | l | _ast Comprehens | ive Audit Status | |
|---------|-------------|-------------|-----------------|------------------|---------|
| | | Agencies | Agencies | Agent's | # of |
| | | Audited | last audit | last audit | Agents |
| | # of | within last | was 2 - 3 | was over 3 | never |
| Region | Agencies | 2 years | years ago | years ago | audited |
| NTX | 229 | 217 | 8 | 0 | 4 |
| CTX | 130 | 123 | 4 | 0 | 3 |
| WTX | 96 | 96 | 0 | 0 | 0 |
| HOU | 128 | 123 | 4 | 0 | 1 |
| STX | 33 | 32 | 1 | 0 | 0 |
| Totals: | 616 | 591 | 17 | 0 | 8 |
| | % of Total: | 96.0% | 2.80% | 0.0% | 1.20% |

REVISED Goal: Audit each agency once every 2 years. Audit 50% per year = 308 each year or 77 each quarter.

Last 12 mos. (09/01/18 – 08/31/19): 286 audits (within 18 of goal) Last 3 mos. (06/01/19 – 08/31/19): 62 audits (within 15 of goal)

EXPERIENCE REPORT LIMITED REVIEWS

Out of 62 comprehensive audits completed during the quarter, 28 (45%) included a limited review of the agent's latest experience report. The following results were reported.

| | | | FY | FY | FY | FY | FY |
|----|---|-----|-----|-----|-----|-----|-----|
| | | QTR | 19 | 18 | 17 | 16 | 15 |
| Nu | mber of experience reports reviewed. | 28 | 130 | 135 | 163 | 161 | 159 |
| 1. | No material discrepancies noted. | 26 | 115 | 124 | 147 | 160 | 155 |
| 2. | Income &/or expenses reported in wrong categories. | 1 | 3 | 0 | 3 | 1 | 1 |
| 3. | Total income and/or expense amounts reported didn't agree with agency's financial statements. | 1 | 10 | 11 | 13 | 0 | 3 |
| 4. | Wrong firm id number used on report. | 0 | 2 | 0 | 0 | 0 | 0 |

Commissioner Orders signed during the quarter: 0

Active cases in Financial, Enforcement & Fraud:

| | Active cases at 5/31/19 | Cases referred Qtr. 19-4 | Cases cleared Qtr. 19-4 | Active cases at 08/31/19 |
|--|-------------------------------|--------------------------------|-------------------------------|--------------------------------|
| Financial | | | | |
| Receivership | 3 | 0 | 0 | 3 |
| Troubled title agents | 4 | 0 | 0 | 4 |
| Enforcement | | | | |
| Miscellaneous violations of the TIC | 1 | 0 | 0 | 1 |
| Rebating | 0 | 0 | 0 | 0 |
| License revocation (agent and/or escrow officer) | 3 | 0 | 0 | 3 |
| Late escrow audit rept. &/or stat rept. &/or guaranty fees | 0 | 1 | 0 | 1 |
| Fraud Unit | | | | |
| Misappropriation of fiduciary funds | 28 | 0 | 0 | 28 |
| Total | 39 | 1 | 0 | 40 |

RESULTS OF COMPLIANCE AUDITS DURING QUARTER

Listed below are audit findings for June through August, 2019, the 4th quarter of the State's fiscal year 2019. Numbers represent the number of <u>agencies</u> where the infraction occurred, not the number of times it occurred.

| VIOLATION OR DISCREPANCY | QTR | YTD |
|---|-----|-----|
| INSOLVENCY | | |
| Financial statements indicated agent was insolvent or had cash flow problems. | 2 | 15 |
| ABSTRACT PLANT | | |
| Abstract plant not in compliance with Section 2601.004 & Procedural Rule P-12. | 1 | 8 |
| Agency unable to retrieve instrument information. Unable to verify legal plant. | 0 | 2 |

TEXAS INSURANCE CODE

| § 101.102 – Conducted unauthorized business of insurance. | 2 | 4 |
|---|---|---|
|---|---|---|

| Section 2502.051 – Gave/received thing of value for referral of title insurance business. | 1 | 3 |
|---|-----|-----|
| Section 2651.001 – Issued policies for property in county where not licensed. | 5 | 23 |
| Section 2704.001 – Policy not based on evidence from a legal abstract plant and/or no attempt made to contact out-of-county agents for title evidence. | 2 | 3 |
| Section 2704.001 – Signed commitments not maintained as part of complete evidence of insurability or countersigned policies not maintained. | 1 | 23 |
| Section 2651.002 – Agent used an unlicensed name or dba name. | 2 | 2 |
| Section 2651.301 – Misappropriation or conversion of escrow funds. | 0 | 1 |
| Section 2651.301 – Failed to maintain separate escrow account (commingled escrow & operating funds). | 13 | 42 |
| Section 2651.101 and/or 2652.101 – No agency/escrow officer bond or insufficient bond. | 3 | 10 |
| Section 2651.151 – Annual escrow audit report prepared incorrectly or contained material inaccuracies or other problems. | 7 | 24 |
| Section 2652.001 – Unlicensed person acting as an escrow officer. | 3 | 29 |
| VIOLATION OR DISCREPANCY | QTR | YTD |
| Section 2602.151 and Administrative Rule G-1 – Failure to collect Policy Guaranty Fee or failure to maintain the policy fees in an escrow account. | 8 | 20 |
| Section 2602.103 – Failure to produce requested files or other records. | 0 | 3 |
| Section 2702.053 – Actual receipts and/or disbursements not in agreement with settlement statement or premium split not disclosed. | 41 | 190 |

TITLE BULLETINS

| Title Bulletin No. 152 – Policy dates incorrect. | 1 | 10 |
|---|----|----|
| Title Bulletin No. 160 – All parties receiving portions of the real estate commission not disclosed on settlement statement. | 12 | 81 |

PROCEDURAL RULES

| P-18: Commitment not issued as required in rule or commitment incomplete. | 1 | 2 |
|---|----|-----|
| P-21: Schedule D of commitment not in file or premium split not disclosed on commitment. | 22 | 107 |
| P-22: No T-00's in files or T-00's incorrect or incomplete. | 17 | 67 |
| P-27 ("Good Funds") violations: Unauthorized checks over \$1,500. Receipts not deposited timely or not received and posted before disbursements made. | 3 | 31 |
| P-35: Verbal or written guaranty, affirmation, indemnification, or certification issued. | 3 | 8 |
| P-61: Failure to issue title policy timely. | 1 | 7 |
| P-73: Failure to prepare/maintain Form T-64 (TD) when CD used. | 20 | 91 |

RATE RULES

| Incorrect premium charged (violation of one or more rate rules). | 9 | 35 |
|---|---|----|
| R-1: Unauthorized fee charged for closing (or tax search) in addition to premium. | 4 | 14 |
| R-2: Premium remittances to underwriters not timely or amounts incorrect. | 4 | 24 |
| R-2: Premium collected in installments or premium not collected at all. | 0 | 1 |
| R-8: Refinance credit not given or not calculated correctly. | 3 | 13 |

MINIMUM ESCROW ACCOUNTING PROCEDURES & INTERNAL CONTROLS

| #1 - Monthly escrow trial balances not prepared or not prepared timely. | 2 | 13 |
|---|---|----|
| #1 - Testing proved escrow trial balances unreliable. | 1 | 2 |
| #1 - Escrow trial balances not prepared correctly. | 7 | 17 |
| #2 - Three-way reconciliations not prepared or not prepared timely or records unavailable. | 5 | 14 |
| #2 - Escrow trial balances and/or book balances and/or reconciled bank balances not in agreement. Differences unreconciled. | 2 | 3 |

| #2 - Bank reconciliations, book balances, or three-way reconciliations prepared incorrectly. | 10 | 32 |
|--|--|--|
| #3 – Reconciliations not approved by management or reviewed by another employee. | 1 | 8 |
| #4 - Accounting duties not segregated sufficiently and reconciliations not reviewed by manager or owner. | 0 | 0 |
| #5 - Only one signature on escrow checks when agency's size required two signatures. | 1 | 18 |
| #6 - Records did not include copies of all checks, invoices, deposit slips and receipt items. | 12 | 53 |
| #7A - Invested escrow accounts not styled correctly. | 1 | 3 |
| #7B - No written authorization to invest escrow funds. | 1 | 4 |
| #7C - Invested escrow account used agent's tax ID number instead of that of beneficiary. | 1 | 2 |
| #7D – No control ledger for invested escrow accounts. Interest not posted timely. | 0 | 0 |
| #8 - Guaranty files used name identification instead of unique numbers. Same file number used for more than one transaction. | 2 | 7 |
| | | |
| VIOLATION OR DISCREPANCY | QTR | YTD |
| #9 - Escrow bank accounts not styled as "escrow" or "trust". | QTR 5 | 45 |
| | | |
| #9 - Escrow bank accounts not styled as "escrow" or "trust".#10 - No management approval for disbursements made on accounts open for | 5 | 45 |
| #9 - Escrow bank accounts not styled as "escrow" or "trust". #10 - No management approval for disbursements made on accounts open for more than six months or no review for disposition of funds. #12 - No management approval for transfers of funds between guaranty files | 5 1 | 45 13 |
| #9 - Escrow bank accounts not styled as "escrow" or "trust". #10 - No management approval for disbursements made on accounts open for more than six months or no review for disposition of funds. #12 - No management approval for transfers of funds between guaranty files and/or transfers not documented in the files. #13 - Seller not properly notified of NSF checks. #14 - Guaranty file number not displayed on all escrow checks or deposit tickets. | 5 1 0 0 4 | 45 13 3 1 15 |
| #9 - Escrow bank accounts not styled as "escrow" or "trust". #10 - No management approval for disbursements made on accounts open for more than six months or no review for disposition of funds. #12 - No management approval for transfers of funds between guaranty files and/or transfers not documented in the files. #13 - Seller not properly notified of NSF checks. #14 - Guaranty file number not displayed on all escrow checks or deposit tickets. #15 - Disbursement sheets missing, incomplete or incorrect. | 5 1 0 0 4 16 | 45 13 3 1 15 89 |
| #9 - Escrow bank accounts not styled as "escrow" or "trust". #10 - No management approval for disbursements made on accounts open for more than six months or no review for disposition of funds. #12 - No management approval for transfers of funds between guaranty files and/or transfers not documented in the files. #13 - Seller not properly notified of NSF checks. #14 - Guaranty file number not displayed on all escrow checks or deposit tickets. | 5 1 0 0 4 | 45 13 3 1 15 |
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| #9 - Escrow bank accounts not styled as "escrow" or "trust". #10 - No management approval for disbursements made on accounts open for more than six months or no review for disposition of funds. #12 - No management approval for transfers of funds between guaranty files and/or transfers not documented in the files. #13 - Seller not properly notified of NSF checks. #14 - Guaranty file number not displayed on all escrow checks or deposit tickets. #15 - Disbursement sheets missing, incomplete or incorrect. #16 - Every disbursement not supported by invoice or sufficient other evidence. | 5 1 0 0 4 16 56 | 45 13 3 1 15 89 141 |
| #9 - Escrow bank accounts not styled as "escrow" or "trust". #10 - No management approval for disbursements made on accounts open for more than six months or no review for disposition of funds. #12 - No management approval for transfers of funds between guaranty files and/or transfers not documented in the files. #13 - Seller not properly notified of NSF checks. #14 - Guaranty file number not displayed on all escrow checks or deposit tickets. #15 - Disbursement sheets missing, incomplete or incorrect. #16 - Every disbursement not supported by invoice or sufficient other evidence. #17 - Escrow receivables not cleared timely. #18 - Settlement statement changes not initialed or supported adequately or | 5 1 0 4 16 56 6 | 45 13 3 1 15 89 141 37 |
| #9 - Escrow bank accounts not styled as "escrow" or "trust". #10 - No management approval for disbursements made on accounts open for more than six months or no review for disposition of funds. #12 - No management approval for transfers of funds between guaranty files and/or transfers not documented in the files. #13 - Seller not properly notified of NSF checks. #14 - Guaranty file number not displayed on all escrow checks or deposit tickets. #15 - Disbursement sheets missing, incomplete or incorrect. #16 - Every disbursement not supported by invoice or sufficient other evidence. #17 - Escrow receivables not cleared timely. #18 - Settlement statement changes not initialed or supported adequately or contained white-out corrections. | 5 1 0 4 16 56 6 0 | 45 13 3 1 15 89 141 37 1 |

AGENCY

| Agent breached fiduciary responsibility to buyer and seller by engaging in "self-dealing". | 0 | 0 |
|--|---|----|
| Failed to disclose affiliated business arrangement as required by RESPA § 3500.15. | 3 | 15 |

ESCROW ACCOUNTING

| Material escrow funds irregularity or irregularities [i.e., escrow account overdrawn, receipt posted but never actually received or check-clearing date problems]. | 0 | 1 |
|--|----|-----|
| Deposits and/or disbursements not booked in appropriate month. | 1 | 15 |
| Receivable(s) created by depositing into one bank account and disbursing from another account. | 0 | 4 |
| Reconciling items not posted timely and/or not cleared timely and/or not supported by adequate documentation. | 2 | 11 |
| Pattern of posting errors. | 0 | 11 |
| Signature on checks not on bank signature card or previous employees still on bank signature card. | 1 | 3 |
| Outstanding checks not cleared timely. | 26 | 131 |
| Deposit-in-transit list and/or outstanding check list prepared incorrectly. | 11 | 54 |

GUARANTY FILES

| ſ | Original legal documents found in guaranty files after title policies issued. | 0 | 3 | |
|---|---|---|---|--|

| Legal documents not recorded timely with county clerk or evidence of timely recording not in file. | 15 | 56 |
|--|----|----|
| Cash or disbursement check found in file. | 0 | 0 |
| Funds not disbursed or escheated to state. | 13 | 72 |

MINIMUM CAPITALIZATION RULES

| S.1: Form T-S1 not submitted or agent failed to meet Min. Cap. requirement. | 11 | 43 |
|---|----|----|
| S.2: Solvency account deposits not calculated correctly. | 0 | 3 |
| S.5: Quarterly tax report not submitted timely. | 17 | 61 |