

# TEXAS DEPARTMENT OF INSURANCE/PROPERTY & CASUALTY PROGRAM TITLE DIVISION/TITLE EXAMINATIONS

## SUMMARY OF OPERATIONS FOR 3RD QUARTER, FY 2012 MARCH, 2012 – MAY, 2012 for presentation to the Texas Title Insurance Guaranty Association Board of Directors July 30, 2012

## COMPLIANCE AUDITS AND ESCROW AUDIT REPORTS

	Qtr	FY 12	FY 11	FY 10	FY 09	FY 08	FY 07
Field audits completed	86	258	300	322	369	254	255
Field audit reports processed	81	251	298	319	360	241	246
Section 2651.151 audit reports received	358	530	612	618	652	638	633
Section 2651.151 audit reports reviewed	363	524	604	608	657	627	636

Analysis of Title Insurance Agencies Licensed as of 5/31/12

		Breakdown of Comprehensive Audit Status				
		Agencies	Agent's	Agent's	# of (new)	
		audited	last audit	last audit	agents	
	# of	within last	was 2 - 3	was over 3	never	
Region	agencies	2 years	years ago	years ago	audited	
NTX	188	175	4	0	9	
СТХ	115	107	6	0	2	
WTX	104	101	1	0	2	
HOU	125	118	5	0	2	
STX	36	34	2	0	0	
Totals:	568	535	18	0	15	
	% of Total:	94.2%	3.2%	0.0%	2.6%	

**REVISED** Goal: In order to comprehensively audit every agent at least once every **2** years, we need to conduct 284 comprehensive audits per year, which amounts to 71 audits per quarter.

Last 12 months (6/1/11 - 5/31/12): 345 audits (61 over goal) Last 3 months (3/1/12 - 5/31/12): 86 audits (15 over goal)

## **Results of follow-up audits:**

No. of follow-ups completed	Compliance achieved	Improvement but further action needed	Another on-site audit or stronger action needed
0	0	0	0

			inan during quarter (22):	
DATE	ORDER #		REASON	FINE AMT
3/8/12	12-0189	Gregory Waller	Failed to complete all req'd CE hrs.	\$2,000
3/8/12	12-0190	Timothy McCullough, Rowlett	Acted as EO without being licensed.	\$1,000
3/27/12	12-0236	Henrietta Abst. Co., Henrietta	Failed to timely remit guaranty fees.	\$3,500
3/30/12	12-0247	Big Country Title Services, Abilene	Violated Sections 101.102, 2502.051, 2502.056, R-2, P-12, & P-22.	\$20,000
3/30/12	12-0249	Guardian Fidelity Title CLR, Friendswood	Violated terms of prior order.	Agency lic. revoked.
3/30/12	12-0250	Guardian Fidelity Title Co., Webster	Violated terms of prior order.	Agency lic. revoked.
3/30/12	12-0251	Guardian Fidelity Title NWR, Woodlands	Violated terms of prior order.	Agency lic. revoked.
3/30/12	12-0252	Southern Star Title Comp., Edinburg	Misappropriated escrow funds.	Agency lic. revoked.
3/30/12	12-0253	Guardian Title Company, Eastland	Violations of Sections 2704.001, 2502.051, 2652.002, and 2652.003.	\$7,500
3/30/12	12-0254	Brad Stephenson, Eastland	Attorney who was not licensed closed in name of agency.	\$1,500
3/30/12	12-0255	Burr Buckalew, Houston	Failed to properly close transaction.	C&D
4/9/12	12-0283	Security Union Title Ins. Comp.	Failed to handle claim properly and timely.	\$1,000
4/9/12	12-0284	Michelle Morgan, Sugar Land	Violated Procedural Rule P-31.	E.O. lic. revoked.
4/12/12	12-0326	Commonwealth Title of Houston	Allowed unlicensed employee to act as escrow officer.	\$2,500
4/19/12	12-0402	Sherry Atkinson-Lively, Houston	Acted as EO without being licensed.	\$5,000
5/7/12	12-0443	Jason Kraus, Houston	Acted as EO without being licensed.	\$5,000
5/7/12	12-0444	Capital Title of Texas, LLC, Dallas	Violated Sections 101.102, 2502.051, 2602.151, 2652.002, 2704.001, 2702.053, G-1, P-21, P-22, P-27, P-45, P-53, P-61, and MEAPICs #1, #6, #8. #9, #10, #15, #16, #17, & #20.	\$35,000
5/7/12	12-0456	Charles Williams & Metroplex Commercial Guaranty and Escrow, Fort Worth	Acted as EO without being licensed.	C&D + lifetime ban
5/7/12	12-0457	Myraline Carter, Fort Worth	Acted as EO without being licensed.	C&D + lifetime ban
5/22/12	12-0496	Susan Fitzpatrick, Richmond	Failed to complete all req'd CE hrs.	\$1,500
5/25/12	12-0501	Jennifer McCormick, Frisco	Failed to complete all req'd CE hrs.	\$1,000
5/25/12	12-0504	Heidi Hafer, Plano	Improper transfers of escrow funds.	\$1,500

# Orders signed by Commissioner Kitzman during guarter (22):

# Active cases in Financial, Enforcement & Fraud:

	Active cases at 3/1/12	Cases referred Qtr. 12-3	Cases cleared Qtr. 12-3	Active cases at 5/31/12
Financial Program				
Confidential Supervision	0	0	0	0
Receivership	13	0	1	12
Troubled title agents	22	9	12	19
Enforcement				
Miscellaneous violations of the TIC	30	13	19	22
Rebating	2	0	0	2
License revocation (agent and/or escrow officer)	10	5	7	8
Late escrow audit rept. &/or stat rept. &/or guaranty fees	3	11	1	13
Fraud Unit				
Misappropriation of fiduciary funds	24	0	1	23
Total	104	38	41	101

**STATISTICAL REPORT LIMITED REVIEWS** Out of 86 comprehensive audits completed during the quarter, 30 (35%) included a limited review of the agent's latest statistical report. The following results were reported.

		FY	FY	FY	FY	FY
	QTR	12	11	10	09	08
Number of statistical reports reviewed.	30	160	152	149	116	73
1. No material discrepancies noted.	29	152	147	143	113	72
2. Income and/or expense amounts reported in wrong categories.	0	4	2	0	0	0
3. Total income and/or expense amounts reported didn't agree with agency's financial statements.	1	4	3	6	3	1
4. Forms missing or incomplete.	0	0	0	0	0	0
5. Miscellaneous other discrepancies.	0	0	0	0	0	0

**RESULTS OF COMPLIANCE AUDITS DURING QUARTER** Listed below are audit findings for March through May, 2012, the 3rd quarter of the State's fiscal year 2012. Numbers represent the number of <u>agencies</u> where the infraction occurred, not the number of times it occurred.

VIOLATION OR DISCREPANCY	QTR	YTD

### INSOLVENCY

Financial statements indicated agent was insolvent or had cash flow problems.	8	19

#### **ABSTRACT PLANT**

Abstract plant not in compliance with Article 9.02(i) and Procedural Rule P-12.	5	22
Agency personnel unable to retrieve instrument information. Unable to verify legal plant.	0	1

### **TEXAS INSURANCE CODE**

§ 101.102 – Conducted unauthorized business of insurance.	1	4
Section 2502.051 (formerly Art. 9.30) – Gave/received thing of value for referral of title insurance business.	1	4
Section 2704.001 (formerly Art. 9.34) – Provided policies to non-licensed entity and sold title evidence for counties for which agent was not licensed	0	0
Section 2704.001 (formerly Art. 9.34) – Policy not based on evidence from a legal abstract plant and/or no attempt made to contact out-of-county agents for title evidence.	1	3
Section 2704.001 (Art. 9.34) – Issued policies for property in county where not licensed.	4	6
Section 2704.001 (formerly Art. 9.34) – Signed commitments not maintained as part of complete evidence of insurability or countersigned policies not maintained.	8	21
Section 2651.002 (formerly Art. 9.36) – Agent used an unlicensed name or dba name.	2	4
Section 2651.301 (formerly Art. 9.37B) – Misappropriation or conversion to own use of money belonging to another person.	1	1
Section 2651.301 (formerly Art. 9.37B) – Failed to maintain separate escrow account (commingled escrow & operating funds).	5	23
Section 2651.101 and/or 2652.101 (formerly Art. 9.38 and/or 9.45) – No agency/escrow officer bond or insufficient bond.	2	11
Section 2651.151 (formerly Art. 9.39) – Annual escrow audit report prepared incorrectly or contained material inaccuracies or other problems.	9	20
Section 2652.001 (formerly Art. 9.41) – Unlicensed person acting as an escrow officer.	9	32
Section 2602.151 (formerly Art. 9.48) and Administrative Rule G-1 – Failure to collect Policy Guaranty Fee or failure to maintain the policy fees in an escrow account.	5	9
Section 2602.103 (Art. 9.48) – Failure to produce requested files or other records.	0	2
Section 2702.053 (formerly Art. 9.53) – Actual receipts and/or disbursements not in agreement with settlement statement or premium split not disclosed.	40	134

#### BULLETIN

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VIOLATION OR DISCREPANCY	QTR	YTD

## PROCEDURAL RULES

P-18: Commitment not issued as required in rule or commitment incomplete.	1	7
P-21: Schedule D of commitment not in file or premium split not disclosed on commitment.	26	76
P-22: No T-00's in files or T-00's incorrect or incomplete.	28	64
P-27 ("Good Funds") violations: Unauthorized checks over \$1,500. Receipts not deposited timely or not received and posted before disbursements made.	9	22
P-35: Verbal or written guaranty, affirmation, indemnification, or certification issued.	2	7
P-61: Failure to issue title policy timely.	0	5
P-62: Operated in county for which not licensed.	0	1

## RATE RULES

Incorrect premium charged (violation of one or more rate rules).	20	44
R-1: Unauthorized fee charged for closing (or tax search) in addition to premium.	4	8
R-2: Premium remittances to underwriters not timely or amounts incorrect.	1	9
R-2: Premium collected but issuance of policy withheld.	0	2
R-2: Premium collected in installments or premium not collected at all.	0	0
R-8: Refinance credit not given or not calculated correctly.	5	15

## MINIMUM ESCROW ACCOUNTING PROCEDURES & INTERNAL CONTROLS

#1 - Monthly escrow trial balances not prepared or not prepared timely.	3	6
#1 - Testing proved escrow trial balances unreliable.	0	0
#1 - Escrow trial balances not prepared correctly.	7	19
#2 - Three-way reconciliations not prepared or not prepared timely or portions of records not available.	4	9
#2 - Escrow trial balances and/or book balances and/or reconciled bank balances not in agreement. Differences unreconciled.	1	2
#2 - Bank reconciliations, book balances, or three-way reconciliations prepared incorrectly.	7	19
#3 – Reconciliations not approved by management or reviewed by another employee.	5	14
#4 - Accounting duties not segregated sufficiently and reconciliations not reviewed by manager or owner.	0	0
#5 - Only one signature on escrow checks when agency's size required two signatures.	3	8
#6 - Records did not include copies of all checks, invoices, deposit slips and receipt items.	5	19
#7A - Invested escrow accounts not styled correctly.	2	5
#7B - No written authorization to invest escrow funds.	0	1
#7C - Invested escrow account used agent's tax ID number instead of that of beneficiary.	0	1
#7D – No control ledger for invested escrow accounts. Interest not posted timely.	0	1
#8 - Guaranty files used name identification instead of unique numbers. Same file number used for more than one transaction.	2	3
#9 - Escrow bank accounts not styled as "escrow" or "trust".	8	26
#10 - No management approval for disbursements made on accounts open for more than six months or no review for disposition of funds.	7	21
#12 - No management approval for transfers of funds between guaranty files and/or transfers not documented in the files.	0	4
#13 - Seller not properly notified of NSF checks.	1	1
#14 - Guaranty file number not displayed on all escrow checks, deposit tickets or other documents.	5	8
#15 – Disbursement sheets missing, incomplete or incorrect.	15	54

VIOLATION OR DISCREPANCY		
#16 - Every disbursement not supported by invoice or sufficient other evidence.	32	94
#17 - Escrow receivables not cleared timely.	5	34
#18 – Settlement statement changes not initialed or supported adequately or contained white-out corrections.	0	0
#19 – Signed, pre-numbered receipts not issued for cash.	3	5
#20 – Images of checks did not meet requirements.	6	20
#21 – Escrow bank account not maintained at a financial institution in Texas.	0	0

## AGENCY

Agent breached fiduciary responsibility to buyer and seller by engaging in "self-dealing".	0	8
Failed to disclose affiliated business arrangement as required by RESPA § 3500.15.	5	11

# ESCROW ACCOUNTING

Material escrow funds irregularity or irregularities [i.e., escrow bank account overdrawn, receipt posted but never actually received or check-clearing date problems].	0	0
Deposits and/or disbursements not booked in appropriate month.	7	22
Receivable(s) created by depositing into one bank account and disbursing from another account.	1	3
Reconciling items not posted timely and/or not cleared timely and/or not supported by adequate documentation.	4	14
Pattern of posting errors.	2	4
Signature on checks not on bank signature card or previous employees still on bank signature card.	1	2
Outstanding checks not cleared timely.	45	130
Deposit-in-transit list and/or outstanding checklist prepared incorrectly.	14	48
Duplicate check numbers in same escrow account; checks written out of numerical sequence or more than one check number used for same disbursement.	0	0

## **GUARANTY FILES**

Original legal documents found in guaranty files after title policies issued.	1	2
Legal documents not recorded timely with county clerk or evidence of timely recording not in file.	16	55
Cash or disbursement check found in file.	1	1
Funds not disbursed or escheated to state.	22	64