

TEXAS TITLE INSURANCE INDUSTRY EXPERIENCE REPORT COMPILATION

Calendar Years 2015-2019

Texas Department of Insurance

Property and Casualty Division – Property and Casualty Actuarial Office PO BOX 12030 | Austin, Texas 78711-2030 800-578-4677 | tdi.texas.gov

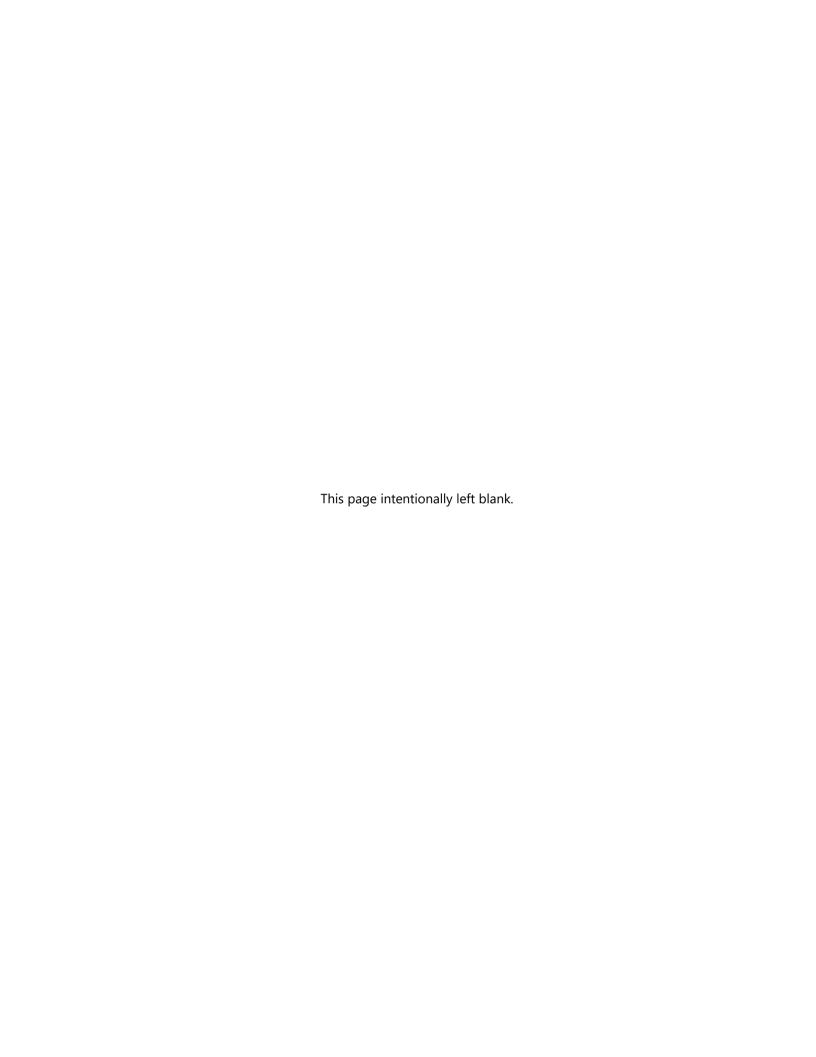
Table of Contents

Introduction	I
Underwriting Company Experience	
2015 - 2019	1.
2015 - 2016	2.
2016 - 2017	3.
2017 - 2018	4.
2018 - 2019	5.
Independent Agency Experience	
2015 - 2016	6.
2016 - 2017	7.
2017 - 2018	8.
2018 - 2019	9.
Affiliated Agency Experience	
2015 - 2016	10.
2016 - 2017	
2017 - 2018	12.
2018 - 2019	13.
Direct Operations Experience	
2015 - 2016	14.
2016 - 2017	15.
2017 - 2018	16.
2018 - 2019	17.
Policies Written	
2010 - 2019	18.
ALTA Income Statement and Balance Sheet Summary	
2015	19.
2016	21.
2017	23.
2018	25.
2019	
2013	27.
Liability Distribution Report	21.
Liability Distribution Report	
Liability Distribution Report 2015	29.
Liability Distribution Report 2015 2016	29.
Liability Distribution Report 2015 2016 2017	29. 30. 31.
Liability Distribution Report 2015 2016 2017 2018	29. 30. 31. 32.
Liability Distribution Report 2015 2016 2017 2018 2019	29. 30. 31. 32.
Liability Distribution Report 2015 2016 2017 2018 2019 T-42 Endorsement	29. 30. 31. 32. 33.
Liability Distribution Report 2015 2016 2017 2018 2019 T-42 Endorsement 2015 - 2019	29. 30. 31. 32. 33.
Liability Distribution Report 2015 2016 2017 2018 2019 T-42 Endorsement 2015 - 2019 Title Insurance Claims by ALTA Claim Codes	29. 30. 31. 32. 33.
Liability Distribution Report 2015 2016 2017 2018 2019 T-42 Endorsement 2015 - 2019 Title Insurance Claims by ALTA Claim Codes 2015	29. 30. 31. 32. 33. 34.
Liability Distribution Report 2015 2016 2017 2018 2019 T-42 Endorsement 2015 - 2019 Title Insurance Claims by ALTA Claim Codes 2015 2016	29. 30. 31. 32. 33. 34. 35. 38.
Liability Distribution Report 2015 2016 2017 2018 2019 T-42 Endorsement 2015 - 2019 Title Insurance Claims by ALTA Claim Codes 2015 2016 2017	29. 30. 31. 32. 33. 34. 35. 38. 42.
Liability Distribution Report 2015 2016 2017 2018 2019 T-42 Endorsement 2015 - 2019 Title Insurance Claims by ALTA Claim Codes 2015 2016 2017 2018 2019	29. 30. 31. 32. 33. 34. 35. 38. 42.
Liability Distribution Report 2015 2016 2017 2018 2019 T-42 Endorsement 2015 - 2019 Title Insurance Claims by ALTA Claim Codes 2015 2016 2017 2018 2019 Appendix A	29. 30. 31. 32. 33. 34. 35. 38. 42.
Liability Distribution Report 2015 2016 2017 2018 2019 T-42 Endorsement 2015 - 2019 Title Insurance Claims by ALTA Claim Codes 2015 2016 2017 2018 2019 Appendix A Underwriters by Group	29. 30. 31. 32. 33. 34. 35. 38. 42. 46. 50.
Liability Distribution Report 2015 2016 2017 2018 2019 T-42 Endorsement 2015 - 2019 Title Insurance Claims by ALTA Claim Codes 2015 2016 2017 2018 2019 Appendix A Underwriters by Group 2015	29. 30. 31. 32. 33. 34. 35. 38. 42. 46. 50.
Liability Distribution Report 2015 2016 2017 2018 2019 T-42 Endorsement 2015 - 2019 Title Insurance Claims by ALTA Claim Codes 2015 2016 2017 2018 2019 Appendix A Underwriters by Group 2015 2016	29. 30. 31. 32. 33. 34. 35. 38. 42. 46. 50.
Liability Distribution Report 2015 2016 2017 2018 2019 T-42 Endorsement 2015 - 2019 Title Insurance Claims by ALTA Claim Codes 2015 2016 2017 2018 2019 Appendix A Underwriters by Group 2015 2016 2017	29. 30. 31. 32. 33. 34. 35. 38. 42. 46. 50.
Liability Distribution Report 2015 2016 2017 2018 2019 T-42 Endorsement 2015 - 2019 Title Insurance Claims by ALTA Claim Codes 2015 2016 2017 2018 2019 Appendix A Underwriters by Group 2015 2016 2017 2018 2017 2018	29. 30. 31. 32. 33. 34. 35. 38. 42. 46. 50.
Liability Distribution Report 2015 2016 2017 2018 2019 T-42 Endorsement 2015 - 2019 Title Insurance Claims by ALTA Claim Codes 2015 2016 2017 2018 2019 Appendix A Underwriters by Group 2015 2016 2017 2018 2016 2017 2018 2019	29. 30. 31. 32. 33. 34. 35. 38. 42. 46. 50.
Liability Distribution Report 2015 2016 2017 2018 2019 T-42 Endorsement 2015 - 2019 Title Insurance Claims by ALTA Claim Codes 2015 2016 2017 2018 2019 Appendix A Underwriters by Group 2015 2016 2017 2018 2016 2017 2018 2019 Appendix A Underwriters by Group 2015 2016 2017 2018 2019 Appendix B	29. 30. 31. 32. 33. 34. 35. 38. 42. 46. 50.
Liability Distribution Report 2015 2016 2017 2018 2019 T-42 Endorsement 2015 - 2019 Title Insurance Claims by ALTA Claim Codes 2015 2016 2017 2018 2019 Appendix A Underwriters by Group 2015 2016 2017 2018 2019 Appendix A Underwriters by Group 2015 2016 2017 2018 2019 Appendix B Form 1 & 2 Summaries	29. 30. 31. 32. 33. 34. 35. 38. 42. 46. 50. 54. 55. 56. 58. 60.
Liability Distribution Report 2015 2016 2017 2018 2019 T-42 Endorsement 2015 - 2019 Title Insurance Claims by ALTA Claim Codes 2015 2016 2017 2018 2019 Appendix A Underwriters by Group 2015 2016 2017 2018 2017 2018 2019 Appendix B Form 1 & 2 Summaries 2015	29. 30. 31. 32. 33. 34. 35. 38. 42. 46. 50. 54. 55. 56. 58. 60.
Liability Distribution Report 2015 2016 2017 2018 2019 T-42 Endorsement 2015 - 2019 Title Insurance Claims by ALTA Claim Codes 2015 2016 2017 2018 2019 Appendix A Underwriters by Group 2015 2016 2017 2018 2019 Appendix B Form 1 & 2 Summaries 2015 2016	29. 30. 31. 32. 33. 34. 35. 38. 42. 46. 50. 54. 55. 56. 58. 60.
Liability Distribution Report 2015 2016 2017 2018 2019 T-42 Endorsement 2015 - 2019 Title Insurance Claims by ALTA Claim Codes 2015 2016 2017 2018 2019 Appendix A Underwriters by Group 2015 2016 2017 2018 2019 Appendix B Form 1 & 2 Summaries 2015 2016 2017 2018 2019 Appendix B Form 1 & 2 Summaries 2015 2016 2017	29. 30. 31. 32. 33. 34. 35. 38. 42. 46. 50. 54. 55. 56. 58. 60.
Liability Distribution Report 2015 2016 2017 2018 2019 T-42 Endorsement 2015 - 2019 Title Insurance Claims by ALTA Claim Codes 2015 2016 2017 2018 2019 Appendix A Underwriters by Group 2015 2016 2017 2018 2019 Appendix B Form 1 & 2 Summaries 2015 2016	29. 30. 31. 32. 33. 34. 35. 38. 42. 46. 50. 54. 55. 56. 58. 60.

Introduction

Under Insurance Code 2703.153, the Texas Department of Insurance's Property and Casualty Data Services Team annually collects information from title agents and underwriters doing business in Texas. TDI asks agents and companies to report their income, expenses, and losses. TDI publishes these reports in the Texas Title Insurance Agent Experience Report Compilation and the Texas Title Insurance Industry Experience Report Compilation. The following report includes a compilation of information from the Texas title insurance agents' data call.

Copies of both title reports are available from the TDI web page at www.tdi.texas.gov/reports/report8.html. Complete company reports and agent reports may be requested from the Property and Casualty Data Services Team at 512-676-6690.



TEXAS TITLE INSURANCE UNDERWRITING COMPANY EXPERIENCE

INCOME	2015	2016	2017	2018	2019
1. Gross Title Premiums	1,883,729,161	2,041,418,863	2,055,916,368	2,164,266,861	2,243,213,051
2. Title Premiums Retained by Agents	1,571,811,465	1,707,727,443	1,720,976,701	1,800,096,342	1,876,526,451
3. Title Premiums Remitted to Underwriters	311,917,695	333,691,419	334,939,667	364,170,519	366,686,600
4. Service Charges	3,815,140	3,373,624	3,025,326	3,518,750	2,170,540
5. Other Income	2,222,106	2,944,883	2,595,909	2,413,465	3,988,941
GROSS INCOME	317,954,941	340,009,926	340,560,902	370,102,734	372,846,081
EXPENSES					
1. Salaries:	63,740,686	65,807,257	56,896,764	59,597,732	58,320,684
2. Employee Benefits, Relations & Welfare	11,555,113	11,493,503	10,515,738	11,638,764	10,438,142
3. Examination Costs Paid Nonemployees:					
3a. Title Agents	1,847,899	2,106,668	4,749,923	3,834,699	4,118,473
3b. Others	1,742,138	3,899,678	1,858,452	1,716,707	1,182,897
4. Closing Costs Paid Nonemployees:					
4a. Title Agents	0	911	0	0	0
4b. Others	-935,909	-804,817	-851,426	-689,300	-95,357
5. Rent	4,571,297	4,429,378	2,979,535	4,272,734	3,648,739
6. Utilities	1,143,047	1,339,610	1,071,720	1,262,247	953,078
7. Accounting & Auditing	1,090,252	2,077,553	2,176,331	2,031,469	1,228,505
8. Advertising and promotions	2,420,434	3,301,497	3,018,688	3,266,601	3,940,963
9. Employee travel, lodging and education	4,856,286	4,389,805	4,210,292	4,680,390	4,256,631
10. Insurance	938,567	788,963	719,225	655,853	628,651
11. Interest	952,988	261,307	282,161	4,062	511
12. Legal Expenses	4,169,293	5,734,047	3,609,736	3,374,068	3,006,662
13. Licenses, Taxes & Fees	31,846,306	33,801,626	32,688,377	37,223,181	35,596,261
14. Postage & Freight	750,359	704,261	257,271	349,690	229,490
15. Courier & Overnight Delivery	286,334	216,962	228,672	264,182	212,884
16. Telephone & Facsmile	621,055	697,887	210,978	675,396	534,991
17. Printing/Photocopying	313,426	427,802	276,681	142,558	131,666
18. Office Supplies	395,129	408,544	253,943	245,613	255,073
19. Equipment & Vehicle Leases	4,599,126	5,496,249	6,278,922	7,169,394	7,303,684
20. Depreciation	1,116,965	951,295	807,393	1,398,167	1,352,527
21. Directors' Fees	21,672	56,647	84,297	14,687	79,183
22. Dues, Boards & Associations	607,989	821,045	736,167	734,312	609,570
23. Bad Debts	433,736	315,886	-71,150	522,345	317,347
24. Loss Adjustment Expenses Incurred	15,787,330	12,114,408	13,153,796	14,971,106	15,123,413
25. Losses Incurred	16,857,086	21,006,243	23,986,385	24,322,882	31,493,171
26. Other	15,382,260	10,355,267	8,459,673	12,525,546	13,832,413
27. Allowances to Managers & Agents	0	0	0	0	0
28. Net Addition to Unearned Premium Reserve	23,228,575	18,596,511	13,272,179	14,488,640	15,956,856
29. Damages Paid for Bad Faith Suits	0	0	0	0	0
30. Fines or Penalties for Violation of Law	37,063	47,438	15,403	27,656	2,793
31. Donations/Lobbying	257,995	220,621	453,531	206,067	412,449
32. Trade Associations	142,254	200,071	234,157	162,803	249,772
TOTAL OPERATING EXPENSES	211,432,219	211,264,121	192,563,813	211,090,251	215,322,121
INCOME OR (LOSS) FROM OPERATIONS	106,522,723	128,745,805	147,997,089	159,012,483	157,523,960

TEXAS TITLE INSURANCE UNDERWRITING COMPANY EXPERIENCE

	Calendar Year 2015		Calendar Year 2016	
•		% of Gross		% of Gross
INCOME	Amount	Income	Amount	Income
1. Gross Title Premiums	1,883,729,161	592.45%	2,041,418,863	600.40%
2. Title Premiums Retained by Agents	1,571,811,465	494.35%	1,707,727,443	502.26%
3. Title Premiums Remitted to Underwriters	311,917,695	98.10%	333,691,419	98.14%
4. Service Charges	3,815,140	1.20%	3,373,624	0.99%
5. Other Income	2,222,106	0.70%	2,944,883	0.87%
GROSS INCOME	317,954,941	100.00%	340,009,926	100.00%
EXPENSES				
1. Salaries:	63,740,686	20.05%	65,807,257	19.35%
2. Employee Benefits, Relations & Welfare	11,555,113	3.63%	11,493,503	3.38%
3. Examination Costs Paid Nonemployees:				
3a. Title Agents	1,847,899	0.58%	2,106,668	0.62%
3b. Others	1,742,138	0.55%	3,899,678	1.15%
4. Closing Costs Paid Nonemployees:				
4a. Title Agents	0	0.00%	911	0.00%
4b. Others	-935,909	-0.29%	-804,817	-0.24%
5. Rent	4,571,297	1.44%	4,429,378	1.30%
6. Utilities	1,143,047	0.36%	1,339,610	0.39%
7. Accounting & Auditing	1,090,252	0.34%	2,077,553	0.61%
8. Advertising and promotions	2,420,434	0.76%	3,301,497	0.97%
9. Employee travel, lodging and education	4,856,286	1.53%	4,389,805	1.29%
10. Insurance	938,567	0.30%	788,963	0.23%
11. Interest	952,988	0.30%	261,307	0.08%
12. Legal Expenses	4,169,293	1.31%	5,734,047	1.69%
13. Licenses, Taxes & Fees	31,846,306	10.02%	33,801,626	9.94%
14. Postage & Freight	750,359	0.24%	704,261	0.21%
15. Courier & Overnight Delivery	286,334	0.09%	216,962	0.06%
16. Telephone & Facsmile	621,055	0.20%	697,887	0.21%
17. Printing/Photocopying	313,426	0.10%	427,802	0.13%
18. Office Supplies	395,129	0.12%	408,544	0.12%
19. Equipment & Vehicle Leases	4,599,126	1.45%	5,496,249	1.62%
20. Depreciation	1,116,965	0.35%	951,295	0.28%
21. Directors' Fees	21,672	0.01%	56,647	0.02%
22. Dues, Boards & Associations	607,989	0.19%	821,045	0.24%
23. Bad Debts	433,736	0.14%	315,886	0.09%
24. Loss Adjustment Expenses Incurred	15,787,330	4.97%	12,114,408	3.56%
25. Losses Incurred	16,857,086	5.30%	21,006,243	6.18%
26. Other	15,382,260	4.84%	10,355,267	3.05%
27. Allowances to Managers & Agents	0	0.00%	0	0.00%
28. Net Addition to Unearned Premium Reserve	23,228,575	7.31%	18,596,511	5.47%
29. Damages Paid for Bad Faith Suits	0	0.00%	0	0.00%
30. Fines or Penalties for Violation of Law	37,063	0.01%	47,438	0.01%
31. Donations/Lobbying	257,995	0.08%	220,621	0.06%
32. Trade Associations	142,254	0.04%	200,021	0.06%
•				
TOTAL OPERATING EXPENSES	211,432,219	66.50%	211,264,121	62.13%
INCOME OR (LOSS) FROM OPERATIONS	106,522,723	33.50%	128,745,805	37.87%

TEXAS TITLE INSURANCE UNDERWRITING COMPANY EXPERIENCE

	Calendar Year	2016	Calendar Year 2017	
		% of Gross		% of Gross
INCOME	Amount	Income	Amount	Income
1. Gross Title Premiums	2,041,418,863	600.40%	2,055,916,368	603.69%
Title Premiums Retained by Agents	1,707,727,443	502.26%	1,720,976,701	505.34%
Title Premiums Remitted to Underwriters	333,691,419	98.14%	334,939,667	98.35%
4. Service Charges	3,373,624	0.99%	3,025,326	0.89%
5. Other Income	2,944,883	0.87%	2,595,909	0.76%
GROSS INCOME	340,009,926	100.00%	340,560,902	100.00%
EXPENSES				
1. Salaries:	65,807,257	19.35%	56,896,764	16.71%
2. Employee Benefits, Relations & Welfare	11,493,503	3.38%	10,515,738	3.09%
3. Examination Costs Paid Nonemployees:			, ,	
3a. Title Agents	2,106,668	0.62%	4,749,923	1.39%
3b. Others	3,899,678	1.15%	1,858,452	0.55%
4. Closing Costs Paid Nonemployees:			, ,	
4a. Title Agents	911	0.00%	0	0.00%
4b. Others	-804,817	-0.24%	-851,426	-0.25%
5. Rent	4,429,378	1.30%	2,979,535	0.87%
6. Utilities	1,339,610	0.39%	1,071,720	0.31%
7. Accounting & Auditing	2,077,553	0.61%	2,176,331	0.64%
8. Advertising and promotions	3,301,497	0.97%	3,018,688	0.89%
9. Employee travel, lodging and education	4,389,805	1.29%	4,210,292	1.24%
10. Insurance	788,963	0.23%	719,225	0.21%
11. Interest	261,307	0.08%	282,161	0.08%
12. Legal Expenses	5,734,047	1.69%	3,609,736	1.06%
13. Licenses, Taxes & Fees	33,801,626	9.94%	32,688,377	9.60%
14. Postage & Freight	704,261	0.21%	257,271	0.08%
15. Courier & Overnight Delivery	216,962	0.06%	228,672	0.07%
16. Telephone & Facsmile	697,887	0.21%	210,978	0.06%
17. Printing/Photocopying	427,802	0.13%	276,681	0.08%
18. Office Supplies	408,544	0.12%	253,943	0.07%
19. Equipment & Vehicle Leases	5,496,249	1.62%	6,278,922	1.84%
20. Depreciation	951,295	0.28%	807,393	0.24%
21. Directors' Fees	56,647	0.02%	84,297	0.02%
22. Dues, Boards & Associations	821,045	0.24%	736,167	0.22%
23. Bad Debts	315,886	0.09%	-71,150	-0.02%
24. Loss Adjustment Expenses Incurred	12,114,408	3.56%	13,153,796	3.86%
25. Losses Incurred	21,006,243	6.18%	23,986,385	7.04%
26. Other	10,355,267	3.05%	8,459,673	2.48%
27. Allowances to Managers & Agents	0	0.00%	0,433,673	0.00%
28. Net Addition to Unearned Premium Reserve	18,596,511	5.47%	13,272,179	3.90%
29. Damages Paid for Bad Faith Suits	0	0.00%	0	0.00%
30. Fines or Penalties for Violation of Law	47,438	0.00%	15,403	0.00%
31. Donations/Lobbying	220,621	0.06%	453,531	0.13%
32. Trade Associations	200,071	0.06%	234,157	0.13%
TOTAL OPERATING EXPENSES	211,264,121	62.13%	192,563,813	56.54%
INCOME OR (LOSS) FROM OPERATIONS	128,745,805	37.87%	147,997,089	43.46%

TEXAS TITLE INSURANCE UNDERWRITING COMPANY EXPERIENCE

	Calendar Year 2017		Calendar Year 2018	
		% of Gross		% of Gross
INCOME	Amount	Income	Amount	Income
1. Gross Title Premiums	2,055,916,368	603.69%	2,164,266,861	584.77%
2. Title Premiums Retained by Agents	1,720,976,701	505.34%	1,800,096,342	486.38%
3. Title Premiums Remitted to Underwriters	334,939,667	98.35%	364,170,519	98.40%
4. Service Charges	3,025,326	0.89%	3,518,750	0.95%
5. Other Income	2,595,909	0.76%	2,413,465	0.65%
GROSS INCOME	340,560,902	100.00%	370,102,734	100.00%
EXPENSES				
1. Salaries:	56,896,764	16.71%	59,597,732	16.10%
2. Employee Benefits, Relations & Welfare	10,515,738	3.09%	11,638,764	3.14%
3. Examination Costs Paid Nonemployees:				
3a. Title Agents	4,749,923	1.39%	3,834,699	1.04%
3b. Others	1,858,452	0.55%	1,716,707	0.46%
4. Closing Costs Paid Nonemployees:				
4a. Title Agents	0	0.00%	0	0.00%
4b. Others	-851,426	-0.25%	-689,300	-0.19%
5. Rent	2,979,535	0.87%	4,272,734	1.15%
6. Utilities	1,071,720	0.31%	1,262,247	0.34%
7. Accounting & Auditing	2,176,331	0.64%	2,031,469	0.55%
8. Advertising and promotions	3,018,688	0.89%	3,266,601	0.88%
9. Employee travel, lodging and education	4,210,292	1.24%	4,680,390	1.26%
10. Insurance	719,225	0.21%	655,853	0.18%
11. Interest	282,161	0.08%	4,062	0.00%
12. Legal Expenses	3,609,736	1.06%	3,374,068	0.91%
13. Licenses, Taxes & Fees	32,688,377	9.60%	37,223,181	10.06%
14. Postage & Freight	257,271	0.08%	349,690	0.09%
15. Courier & Overnight Delivery	228,672	0.07%	264,182	0.07%
16. Telephone & Facsmile	210,978	0.06%	675,396	0.18%
17. Printing/Photocopying	276,681	0.08%	142,558	0.04%
18. Office Supplies	253,943	0.07%	245,613	0.07%
19. Equipment & Vehicle Leases	6,278,922	1.84%	7,169,394	1.94%
20. Depreciation	807,393	0.24%	1,398,167	0.38%
21. Directors' Fees	84,297	0.02%	14,687	0.00%
22. Dues, Boards & Associations	736,167	0.22%	734,312	0.20%
23. Bad Debts	-71,150	-0.02%	522,345	0.14%
24. Loss Adjustment Expenses Incurred	13,153,796	3.86%	14,971,106	4.05%
25. Losses Incurred	23,986,385	7.04%	24,322,882	6.57%
26. Other	8,459,673	2.48%	12,525,546	3.38%
27. Allowances to Managers & Agents	0	0.00%	0	0.00%
28. Net Addition to Unearned Premium Reserve	13,272,179	3.90%	14,488,640	3.91%
29. Damages Paid for Bad Faith Suits	0	0.00%	0	0.00%
30. Fines or Penalties for Violation of Law	15,403	0.00%	27,656	0.01%
31. Donations/Lobbying	453,531	0.13%	206,067	0.06%
32. Trade Associations	234,157	0.07%	162,803	0.04%
TOTAL OPERATING EXPENSES	192,563,813	56.54%	211,090,251	57.04%
INCOME OR (LOSS) FROM OPERATIONS	147,997,089	43.46%	159,012,483	42.96%

TEXAS TITLE INSURANCE UNDERWRITING COMPANY EXPERIENCE

	Calendar Year 2018		Calendar Year 2019	
•		% of Gross		% of Gross
INCOME	Amount	Income	Amount	Income
1. Gross Title Premiums	2,164,266,861	584.77%	2,243,213,051	601.65%
2. Title Premiums Retained by Agents	1,800,096,342	486.38%	1,876,526,451	503.30%
Title Premiums Remitted to Underwriters	364,170,519	98.40%	366,686,600	98.35%
4. Service Charges	3,518,750	0.95%	2,170,540	0.58%
5. Other Income	2,413,465	0.65%	3,988,941	1.07%
•				
GROSS INCOME	370,102,734	100.00%	372,846,081	100.00%
EXPENSES				
1. Salaries:	59,597,732	16.10%	58,320,684	15.64%
2. Employee Benefits, Relations & Welfare	11,638,764	3.14%	10,438,142	2.80%
3. Examination Costs Paid Nonemployees:				
3a. Title Agents	3,834,699	1.04%	4,118,473	1.10%
3b. Others	1,716,707	0.46%	1,182,897	0.32%
4. Closing Costs Paid Nonemployees:				
4a. Title Agents	0	0.00%	0	0.00%
4b. Others	-689,300	-0.19%	-95,357	-0.03%
5. Rent	4,272,734	1.15%	3,648,739	0.98%
6. Utilities	1,262,247	0.34%	953,078	0.26%
7. Accounting & Auditing	2,031,469	0.55%	1,228,505	0.33%
8. Advertising and promotions	3,266,601	0.88%	3,940,963	1.06%
9. Employee travel, lodging and education	4,680,390	1.26%	4,256,631	1.14%
10. Insurance	655,853	0.18%	628,651	0.17%
11. Interest	4,062	0.00%	511	0.00%
12. Legal Expenses	3,374,068	0.91%	3,006,662	0.81%
13. Licenses, Taxes & Fees	37,223,181	10.06%	35,596,261	9.55%
14. Postage & Freight	349,690	0.09%	229,490	0.06%
15. Courier & Overnight Delivery	264,182	0.07%	212,884	0.06%
16. Telephone & Facsmile	675,396	0.18%	534,991	0.14%
17. Printing/Photocopying	142,558	0.04%	131,666	0.04%
18. Office Supplies	245,613	0.07%	255,073	0.07%
19. Equipment & Vehicle Leases	7,169,394	1.94%	7,303,684	1.96%
20. Depreciation	1,398,167	0.38%	1,352,527	0.36%
21. Directors' Fees	14,687	0.00%	79,183	0.02%
22. Dues, Boards & Associations	734,312	0.20%	609,570	0.16%
23. Bad Debts	522,345	0.14%	317,347	0.09%
24. Loss Adjustment Expenses Incurred	14,971,106	4.05%	15,123,413	4.06%
25. Losses Incurred	24,322,882	6.57%	31,493,171	8.45%
26. Other	12,525,546	3.38%	13,832,413	3.71%
27. Allowances to Managers & Agents	0	0.00%	0	0.00%
28. Net Addition to Unearned Premium Reserve	14,488,640	3.91%	15,956,856	4.28%
29. Damages Paid for Bad Faith Suits	0	0.00%	0	0.00%
30. Fines or Penalties for Violation of Law	27,656	0.01%	2,793	0.00%
31. Donations/Lobbying	206,067	0.06%	412,449	0.11%
32. Trade Associations	162,803	0.04%	249,772	0.07%
TOTAL OPERATING EXPENSES	211,090,251	57.04%	215,322,121	57.75%
INCOME OR (LOSS) FROM OPERATIONS	159,012,483	42.96%	157,523,960	42.25%

	Calendar Year 2015		Calendar Year 2016	
		% of Gross		% of Gross
INCOME	Amount	Income	Amount	Income
1. Title Premiums	773,018,666	91.46%	815,616,896	91.19%
2. Premiums Remitted to Underwriters	116,138,531	13.74%	122,371,092	13.68%
3. Premiums Retained	657,487,980	77.79%	693,245,803	77.51%
4. Examination/Evidence Fees	44,610,808	5.28%	50,644,273	5.66%
5. Closing Fees	65,914,587	7.80%	71,000,572	7.94%
6. Tax Certificates	15,292,585	1.81%	14,956,807	1.67%
7. Recording Fees	48,203,506	5.70%	48,384,933	5.41%
8. Restrictions	384,609	0.05%	223,171	0.02%
9. Inspection Fees	75,665	0.01%	34,623	0.00%
10. Courier and Overnight Fees	6,343,997	0.75%	6,644,709	0.74%
11. Telephone and Facsimile	246,227	0.03%	268,412	0.03%
12. Interest Income	356,515	0.04%	274,912	0.03%
13. Other Income	6,306,606	0.75%	8,696,567	0.97%
GROSS INCOME	845,223,089	100.00%	894,374,782	100.00%
Number of Agencies Reporting	498		501	
EXPENSES				
1a. Salaries-Employees	299,174,461	35.40%	310,037,110	34.67%
1b. Salaries-Owners/Partners	33,408,925	3.95%	34,168,431	3.82%
2a. Benefits, Relations & Welfare-Employees	41,855,824	4.95%	46,215,411	5.17%
2b. Benefits, Relations & Welfare - Owners/Partners	3,684,643	0.44%	3,976,021	0.44%
3a. Evidence/Examination Fees - Title Agents	8,748,567	1.04%	9,813,181	1.10%
3b. Evidence/Examination Fees - Others	8,795,930	1.04%	8,349,375	0.93%
4a. Closing Fees Paid - Title Agents	8,198,804	0.97%	10,963,461	1.23%
4b. Closing Fees Paid - Others	32,330,928	3.83%	26,665,403	2.98%
5. Rent	36,758,235	4.35%	39,277,761	4.39%
6. Utilities	4,264,304	0.50%	4,051,264	0.45%
7. Accounting & Auditing	4,600,188	0.54%	4,439,567	0.50%
8. Advertising	12,340,562	1.46%	13,147,062	1.47%
9. Travel, Lodging & Education	5,944,579	0.70%	5,934,800	0.66%
10. Insurance	6,420,087	0.76%	6,890,241	0.77%
11. Interest Expense	1,699,901	0.20%	1,645,550	0.18%
12. Legal Expense	4,867,646	0.58%	5,702,861	0.64%
13. Licenses, Taxes, & Fees	3,469,662	0.41%	3,609,164	0.40%
14. Postage & Freight	3,454,670	0.41%	3,554,603	0.40%
15. Courier & Overnight Delivery	9,063,459	1.07%	9,825,995	1.10%
16. Telephone & Facsimile	7,002,983	0.83%	6,818,976	0.76%
17. Printing & Photocopying	2,536,316	0.30%	2,079,340	0.23%
18. Office Supplies	10,633,322	1.26%	10,828,221	1.21%
19. Equipment & Vehicle Leases	5,376,521	0.64%	4,588,246	0.51%
20. Depreciation	10,540,201	1.25%	9,647,492	1.08%
21. Directors Fees	1,946,912	0.23%	1,447,075	0.16%
22. Dues, Boards, & Associations	1,916,705	0.23%	1,998,872	0.22%
23. Bad Debts	202,933	0.02%	135,225	0.02%
24. Loss & Loss Adjustment Expense	1,474,646	0.17%	2,742,039	0.31%
25. Tax Certificates Paid Tax Authorities	15,343,900	1.82%	15,334,925	1.71%
26. Recording Fees Paid County Clerk	48,453,992	5.73%	49,002,818	5.48%
27. Plant Lease/Updates	22,369,346	2.65%	22,917,995	2.56%
28. Damages for Bad Faith Suits	31,482	0.00%	23,000	0.00%
29. Fines or Penalties	39,349	0.00%	95,119	0.01%
30. Donations/Lobbying	1,569,511	0.19%	1,475,094	0.16%
31. Trade Association Fees	362,125	0.04%	391,750	0.04%
32. Other Expenses	36,907,779	4.37%	41,604,529	4.65%
TOTAL OPERATING EXPENSES	695,793,066	82.32%	719,397,977	80.44%
INCOME OR (LOSS) FROM OPERATIONS	149,430,020	17.68%	174,976,852	19.56%

Calendar Year 2016				
NICOME.		% of Gross	A1	% of Gross
INCOME	Amount	Income	Amount	Income
1. Title Premiums	815,616,896	91.19%	852,671,598	91.73%
2. Premiums Remitted to Underwriters	122,371,092	13.68%	127,897,026	13.76%
3. Premiums Retained	693,245,803	77.51%	724,774,571	77.97%
4. Examination/Evidence Fees	50,644,273	5.66%	51,718,686	5.56%
5. Closing Fees	71,000,572	7.94%	74,755,130	8.04%
6. Tax Certificates	14,956,807	1.67%	14,233,872	1.53%
7. Recording Fees 8. Restrictions	48,384,933	5.41%	49,184,884	5.29%
	223,171	0.02%	173,134	0.02%
9. Inspection Fees	34,623	0.00%	65,926	0.01%
10. Courier and Overnight Fees	6,644,709	0.74%	6,945,601	0.75%
11. Telephone and Facsimile	268,412	0.03%	157,550	0.02%
12. Interest Income	274,912	0.03%	296,660	0.03%
13. Other Income	8,696,567	0.97%	7,219,437	0.78%
GROSS INCOME	894,374,782	100.00%	929,525,451	100.00%
Number of Agencies Reporting	501		504	
EXPENSES	240.027.440	24.670/	240 277 740	26.620/
1a. Salaries-Employees	310,037,110	34.67%	340,377,710	36.62%
1b. Salaries-Owners/Partners	34,168,431	3.82%	33,578,971	3.61%
2a. Benefits, Relations & Welfare-Employees	46,215,411	5.17%	50,550,211	5.44%
2b. Benefits, Relations & Welfare - Owners/Partners	3,976,021	0.44%	3,869,031	0.42%
3a. Evidence/Examination Fees - Title Agents	9,813,181	1.10%	8,099,848	0.87%
3b. Evidence/Examination Fees - Others	8,349,375	0.93%	9,613,026	1.03%
4a. Closing Fees Paid - Title Agents	10,963,461	1.23%	13,203,388	1.42%
4b. Closing Fees Paid - Others	26,665,403	2.98%	28,653,198	3.08%
5. Rent	39,277,761	4.39%	43,257,653	4.65%
6. Utilities	4,051,264	0.45%	3,944,198	0.42%
7. Accounting & Auditing	4,439,567	0.50% 1.47%	4,633,679	0.50% 1.57%
8. Advertising 9. Travel, Lodging & Education	13,147,062 5,934,800	0.66%	14,604,053 6,257,438	0.67%
10. Insurance	6,890,241	0.77%	7,160,179	0.07 %
11. Interest Expense	1,645,550	0.18%	1,979,104	0.77%
12. Legal Expense	5,702,861	0.64%	5,609,164	0.60%
13. Licenses, Taxes, & Fees	3,609,164	0.40%	3,754,770	0.40%
14. Postage & Freight	3,554,603	0.40%	3,371,630	0.36%
15. Courier & Overnight Delivery	9,825,995	1.10%	11,316,329	1.22%
16. Telephone & Facsimile	6,818,976	0.76%	7,166,620	0.77%
17. Printing & Photocopying	2,079,340	0.23%	2,210,059	0.24%
18. Office Supplies	10,828,221	1.21%	11,717,167	1.26%
19. Equipment & Vehicle Leases	4,588,246	0.51%	5,033,214	0.54%
20. Depreciation	9,647,492	1.08%	10,180,599	1.10%
21. Directors Fees	1,447,075	0.16%	1,465,278	0.16%
22. Dues, Boards, & Associations	1,998,872	0.22%	2,222,048	0.24%
23. Bad Debts	135,225	0.02%	248,984	0.03%
24. Loss & Loss Adjustment Expense	2,742,039	0.31%	748,459	0.08%
25. Tax Certificates Paid Tax Authorities	15,334,925	1.71%	14,382,025	1.55%
26. Recording Fees Paid County Clerk	49,002,818	5.48%	50,146,078	5.39%
27. Plant Lease/Updates	22,917,995	2.56%	23,838,300	2.56%
28. Damages for Bad Faith Suits	23,000	0.00%	8,000	0.00%
29. Fines or Penalties	95,119	0.01%	73,859	0.01%
30. Donations/Lobbying	1,475,094	0.16%	2,037,449	0.22%
31. Trade Association Fees	391,750	0.04%	423,003	0.05%
32. Other Expenses	41,604,529	4.65%	41,319,019	4.45%
TOTAL OPERATING EXPENSES	719,397,977	80.44%	767,053,741	82.52%
INCOME OR (LOSS) FROM OPERATIONS	174,976,852	19.56%	162,471,759	17.48%

	Calendar Year 2017 % of Gross		Calendar Year 2018	
INCOME	Amazint		A ma a m t	% of Gross
INCOME	Amount	Income	Amount	Income
1. Title Premiums	852,671,598	91.73%	906,310,215	91.12%
Premiums Remitted to Underwriters Premiums Retained	127,897,026	13.76% 77.97%	136,421,043	13.72%
3. Premiums Retained4. Examination/Evidence Fees	724,774,571 51,718,686	77.97% 5.56%	769,889,175	77.40% 5.50%
	74,755,130	8.04%	54,668,416 84,680,966	8.51%
 Closing Fees Tax Certificates 		1.53%		1.54%
	14,233,872 49,184,884	5.29%	15,270,613	4.94%
7. Recording Fees 8. Restrictions		0.02%	49,115,175	4.94% 0.01%
	173,134 65,926	0.02%	124,885 56,615	0.01%
9. Inspection Fees				0.70%
10. Courier and Overnight Fees	6,945,601 157,550	0.75% 0.02%	6,926,379 176,121	0.70%
11. Telephone and Facsimile				
12. Interest Income13. Other Income	296,660 7,219,437	0.03% 0.78%	538,890 13,211,044	0.05% 1.33%
GROSS INCOME	020 525 451	100.000/	004 659 270	100.00%
Number of Agencies Reporting	929,525,451 504	100.00%	994,658,279 523	100.00%
EXPENSES	304		323	
1a. Salaries-Employees	340,377,710	36.62%	360,547,141	36.25%
1b. Salaries-Owners/Partners	33,578,971	3.61%	30,520,930	3.07%
2a. Benefits, Relations & Welfare-Employees	50,550,211	5.44%	49,653,336	4.99%
2b. Benefits, Relations & Welfare - Owners/Partners	3,869,031	0.42%	3,804,184	0.38%
3a. Evidence/Examination Fees - Title Agents	8,099,848	0.87%	7,670,774	0.77%
3b. Evidence/Examination Fees - Others	9,613,026	1.03%	11,259,992	1.13%
4a. Closing Fees Paid - Title Agents	13,203,388	1.42%	13,097,914	1.32%
4b. Closing Fees Paid - Others	28,653,198	3.08%	26,996,786	2.71%
5. Rent	43,257,653	4.65%	41,882,686	4.21%
6. Utilities	3,944,198	0.42%	3,865,984	0.39%
7. Accounting & Auditing	4,633,679	0.50%	4,697,657	0.37%
8. Advertising	14,604,053	1.57%	14,501,388	1.46%
9. Travel, Lodging & Education	6,257,438	0.67%	6,421,962	0.65%
10. Insurance	7,160,179	0.77%	7,480,409	0.75%
11. Interest Expense	1,979,104	0.21%	2,213,425	0.22%
12. Legal Expense	5,609,164	0.60%	4,955,827	0.50%
13. Licenses, Taxes, & Fees	3,754,770	0.40%	4,347,364	0.44%
14. Postage & Freight	3,371,630	0.36%	3,380,088	0.34%
15. Courier & Overnight Delivery	11,316,329	1.22%	11,874,712	1.19%
16. Telephone & Facsimile	7,166,620	0.77%	6,758,348	0.68%
17. Printing & Photocopying	2,210,059	0.24%	2,379,051	0.24%
18. Office Supplies	11,717,167	1.26%	11,118,605	1.12%
19. Equipment & Vehicle Leases	5,033,214	0.54%	4,777,344	0.48%
20. Depreciation	10,180,599	1.10%	10,452,624	1.05%
21. Directors Fees	1,465,278	0.16%	2,382,000	0.24%
22. Dues, Boards, & Associations	2,222,048	0.24%	2,288,781	0.23%
23. Bad Debts	248,984	0.03%	138,008	0.01%
24. Loss & Loss Adjustment Expense	748,459	0.08%	2,307,813	0.23%
25. Tax Certificates Paid Tax Authorities	14,382,025	1.55%	15,118,613	1.52%
26. Recording Fees Paid County Clerk	50,146,078	5.39%	50,343,557	5.06%
27. Plant Lease/Updates	23,838,300	2.56%	25,570,663	2.57%
28. Damages for Bad Faith Suits	8,000	0.00%	51,821	0.01%
29. Fines or Penalties	73,859	0.01%	15,118	0.00%
30. Donations/Lobbying	2,037,449	0.22%	1,652,855	0.17%
31. Trade Association Fees	423,003	0.05%	338,192	0.03%
32. Other Expenses	41,319,019	4.45%	45,705,986	4.60%
TOTAL OPERATING EXPENSES	767,053,741	82.52%	790,571,938	79.48%
INCOME OR (LOSS) FROM OPERATIONS	162,471,759	17.48%	204,086,377	20.52%

		Calendar Year 2018		ır 2019
INCOME		% of Gross	Amazunt	% of Gross
INCOME	Amount	Income	Amount	Income
Title Premiums Premiums Remitted to Underwriters	906,310,215	91.12%	992,585,465	90.97%
Premiums Remitted to Underwriters Premiums Retained	136,421,043	13.72% 77.40%	148,780,121	13.64% 77.34%
	769,889,175		843,805,347	
4. Examination/Evidence Fees	54,668,416	5.50%	59,945,753	5.49%
5. Closing Fees	84,680,966	8.51%	91,833,969	8.42%
6. Tax Certificates	15,270,613	1.54%	17,515,157	1.61%
7. Recording Fees 8. Restrictions	49,115,175	4.94%	54,984,083	5.04%
	124,885	0.01%	128,984	0.01%
9. Inspection Fees	56,615	0.01%	79,077	0.01%
10. Courier and Overnight Fees	6,926,379	0.70%	7,011,689	0.64%
11. Telephone and Facsimile	176,121	0.02%	212,302	0.02%
12. Interest Income	538,890	0.05%	604,269	0.06%
13. Other Income	13,211,044	1.33%	14,956,235	1.37%
GROSS INCOME	994,658,279	100.00%	1,091,076,865	100.00%
Number of Agencies Reporting	523		529	
EXPENSES	260 5 47 4 11	26.2504	200 242 252	20 5401
1a. Salaries-Employees	360,547,141	36.25%	398,312,052	36.51%
1b. Salaries-Owners/Partners	30,520,930	3.07%	34,919,911	3.20%
2a. Benefits, Relations & Welfare-Employees	49,653,336	4.99%	55,624,148	5.10%
2b. Benefits, Relations & Welfare - Owners/Partners	3,804,184	0.38%	3,654,976	0.33%
3a. Evidence/Examination Fees - Title Agents	7,670,774	0.77%	12,682,297	1.16%
3b. Evidence/Examination Fees - Others	11,259,992	1.13%	11,468,917	1.05%
4a. Closing Fees Paid - Title Agents	13,097,914	1.32%	12,984,740	1.19%
4b. Closing Fees Paid - Others	26,996,786	2.71%	34,322,890	3.15%
5. Rent	41,882,686	4.21%	47,002,890	4.31%
6. Utilities	3,865,984	0.39%	4,304,555	0.39%
7. Accounting & Auditing	4,697,657	0.47%	4,758,223	0.44%
8. Advertising	14,501,388	1.46%	17,364,763	1.59%
9. Travel, Lodging & Education	6,421,962	0.65%	7,231,590	0.66%
10. Insurance	7,480,409	0.75%	8,598,626	0.79%
11. Interest Expense	2,213,425	0.22%	3,139,320	0.29%
12. Legal Expense	4,955,827	0.50%	6,652,862	0.61%
13. Licenses, Taxes, & Fees	4,347,364	0.44%	3,972,674	0.36%
14. Postage & Freight	3,380,088	0.34%	3,949,528	0.36%
15. Courier & Overnight Delivery	11,874,712	1.19%	12,718,206	1.17%
16. Telephone & Facsimile	6,758,348	0.68%	7,083,398	0.65%
17. Printing & Photocopying	2,379,051	0.24%	2,587,025	0.24%
18. Office Supplies	11,118,605	1.12%	12,491,472	1.14%
19. Equipment & Vehicle Leases	4,777,344	0.48%	4,379,413	0.40%
20. Depreciation	10,452,624	1.05%	10,743,431	0.98%
21. Directors Fees	2,382,000	0.24%	3,852,379	0.35%
22. Dues, Boards, & Associations	2,288,781	0.23%	2,898,245	0.27%
23. Bad Debts	138,008	0.01%	309,061	0.03%
24. Loss & Loss Adjustment Expense	2,307,813	0.23%	2,062,538	0.19%
25. Tax Certificates Paid Tax Authorities	15,118,613	1.52%	17,534,763	1.61%
26. Recording Fees Paid County Clerk	50,343,557	5.06%	54,906,996	5.03%
27. Plant Lease/Updates	25,570,663	2.57%	25,489,753	2.34%
28. Damages for Bad Faith Suits	51,821	0.01%	788,338	0.07%
29. Fines or Penalties	15,118	0.00%	79,332	0.01%
30. Donations/Lobbying	1,652,855	0.17%	2,021,548	0.19%
31. Trade Association Fees	338,192	0.03%	326,860	0.03%
32. Other Expenses	45,705,986	4.60%	48,884,072	4.48%
TOTAL OPERATING EXPENSES	790,571,938	79.48%	880,101,792	80.66%
INCOME OR (LOSS) FROM OPERATIONS	204,086,377	20.52%	210,975,102	19.34%

	Calendar Year 2015				
INCOME	Amount	% of Gross Income	Amount	% of Gross Income	
1. Title Premiums	770,051,623	90.94%	859,770,175	93.80%	
True Premiums Premiums Remitted to Underwriters	115,515,546	13.64%	128,953,071	93.00% 14.07%	
Premiums Retained Premiums Retained	654,536,079	77.30%	730,817,104	79.73%	
Examination/Evidence Fees	18,047,369	2.13%	15,640,229	1.71%	
5. Closing Fees	83,545,172	9.87%	75,954,757	8.29%	
6. Tax Certificates	14,768,788	1.74%	11,641,775	1.27%	
7. Recording Fees	38,284,357	4.52%	49,133,498	5.36%	
8. Restrictions	36,264,337	0.00%	49,133,490	0.00%	
9. Inspection Fees	24,377	0.00%	7,617	0.00%	
10. Courier and Overnight Fees	5,161,290	0.61%	4,640,037	0.51%	
11. Telephone and Facsimile	3,101,230	0.00%	20,789	0.00%	
12. Interest Income	151,354	0.02%	173,818	0.02%	
13. Other Income	32,264,316	3.81%	28,572,978	3.12%	
13. Other meanic	32,204,310	3.0170	20,312,310	3.1270	
GROSS INCOME	846,784,350	100.00%	916,602,602	100.00%	
Number of Agencies Reporting	57		62		
EXPENSES					
1a. Salaries-Employees	309,326,518	36.53%	347,197,103	37.88%	
1b. Salaries-Owners/Partners	3,029,229	0.36%	1,428,552	0.16%	
2a. Benefits, Relations & Welfare-Employees	49,292,456	5.82%	58,933,199	6.43%	
2b. Benefits, Relations & Welfare - Owners/Partners	16,649	0.00%	174,943	0.02%	
3a. Evidence/Examination Fees - Title Agents	6,035,673	0.71%	191,987	0.02%	
3b. Evidence/Examination Fees - Others	220,090	0.03%	6,014,357	0.66%	
4a. Closing Fees Paid - Title Agents	20,587,073	2.43%	22,346,091	2.44%	
4b. Closing Fees Paid - Others	81,259,640	9.60%	96,346,744	10.51%	
5. Rent	34,507,220	4.08%	37,766,904	4.12%	
6. Utilities	1,714,667	0.20%	2,570,125	0.28%	
7. Accounting & Auditing	2,818,914	0.33%	3,012,800	0.33%	
8. Advertising	9,619,282	1.14%	11,280,021	1.23%	
9. Travel, Lodging & Education	5,410,684	0.64%	5,758,670	0.63%	
10. Insurance	1,584,705	0.19%	1,808,740	0.20%	
11. Interest Expense	44,379	0.01%	74,002	0.01%	
12. Legal Expense	705,672	0.08%	933,023	0.10%	
13. Licenses, Taxes, & Fees	1,303,943	0.15%	1,611,557	0.18%	
14. Postage & Freight	3,648,777	0.43%	3,582,939	0.39%	
15. Courier & Overnight Delivery	6,449,788	0.76%	7,267,804	0.79%	
16. Telephone & Facsimile	5,364,248	0.63%	6,243,028	0.68%	
17. Printing & Photocopying	1,811,000	0.21%	1,668,056	0.18%	
18. Office Supplies	4,077,905	0.48%	4,992,480	0.54%	
19. Equipment & Vehicle Leases	2,115,366	0.25%	2,921,414	0.32%	
20. Depreciation	4,581,977	0.54%	5,189,127	0.57%	
21. Directors Fees	21,236	0.00%	42,769	0.00%	
22. Dues, Boards, & Associations	1,309,552	0.15%	1,868,922	0.20%	
23. Bad Debts	104,708	0.01%	267,021	0.03%	
24. Loss & Loss Adjustment Expense	737,691	0.09%	2,239,780	0.24%	
25. Tax Certificates Paid Tax Authorities	14,880,513	1.76%	11,771,694	1.28%	
26. Recording Fees Paid County Clerk	38,717,056	4.57%	50,715,856	5.53%	
27. Plant Lease/Updates	48,203,793	5.69%	52,731,540	5.75%	
28. Damages for Bad Faith Suits	0	0.00%	0	0.00%	
29. Fines or Penalties	77,794	0.01%	38,724	0.00%	
30. Donations/Lobbying	712,737	0.08%	941,767	0.10%	
31. Trade Association Fees	681,339	0.08%	701,486	0.08%	
32. Other Expenses	20,027,928	2.37%	20,639,168	2.25%	
TOTAL OPERATING EXPENSES	681,000,202	80.42%	771,272,393	84.14%	
INCOME OR (LOSS) FROM OPERATIONS	165,784,147	19.58%	145,330,208	15.86%	

	Calendar Year 2016 % of Gross		Calendar Yea	r 2017 % of Gross
INCOME	Amount	Income	Amount	Income
1. Title Premiums	859,770,175	93.80%	743,544,888	96.07%
2. Premiums Remitted to Underwriters	128,953,071	14.07%	111,638,471	14.42%
3. Premiums Retained	730,817,104	79.73%	631,906,417	81.65%
4. Examination/Evidence Fees	15,640,229	1.71%	16,895,724	2.18%
5. Closing Fees	75,954,757	8.29%	66,294,334	8.57%
6. Tax Certificates	11,641,775	1.27%	10,195,877	1.32%
7. Recording Fees	49,133,498	5.36%	38,457,874	4.97%
8. Restrictions	0	0.00%	0	0.00%
9. Inspection Fees	7,617	0.00%	9,256	0.00%
10. Courier and Overnight Fees	4,640,037	0.51%	3,605,521	0.47%
11. Telephone and Facsimile	20,789	0.00%	105,456	0.01%
12. Interest Income	173,818	0.02%	35,987	0.00%
13. Other Income	28,572,978	3.12%	6,447,949	0.83%
GROSS INCOME Number of Agencies Reporting	916,602,602 62	100.00%	773,954,395 60	100.00%
EXPENSES				
1a. Salaries-Employees	347,197,103	37.88%	306,116,257	39.55%
1b. Salaries-Owners/Partners	1,428,552	0.16%	813,206	0.11%
2a. Benefits, Relations & Welfare-Employees	58,933,199	6.43%	54,231,517	7.01%
2b. Benefits, Relations & Welfare - Owners/Partners	174,943	0.02%	17,300	0.00%
3a. Evidence/Examination Fees - Title Agents	191,987	0.02%	4,731,574	0.61%
3b. Evidence/Examination Fees - Others	6,014,357	0.66%	142,128	0.02%
4a. Closing Fees Paid - Title Agents	22,346,091	2.44%	16,829,595	2.17%
4b. Closing Fees Paid - Others	96,346,744	10.51%	92,874,793	12.00%
5. Rent	37,766,904	4.12%	33,048,599	4.27%
6. Utilities	2,570,125	0.28%	1,618,140	0.21%
7. Accounting & Auditing	3,012,800	0.33%	3,380,828	0.44%
8. Advertising	11,280,021	1.23%	10,925,705	1.41%
9. Travel, Lodging & Education	5,758,670	0.63%	4,477,863	0.58%
10. Insurance	1,808,740	0.20%	1,764,001	0.23%
11. Interest Expense	74,002	0.01%	53,145	0.01%
12. Legal Expense	933,023	0.10%	867,304	0.11%
13. Licenses, Taxes, & Fees	1,611,557	0.18%	1,292,051	0.17%
14. Postage & Freight	3,582,939	0.39%	2,747,341	0.35%
15. Courier & Overnight Delivery	7,267,804	0.79%	6,585,325	0.85%
16. Telephone & Facsimile	6,243,028	0.68%	5,492,924	0.71%
17. Printing & Photocopying	1,668,056	0.18%	1,372,328	0.18%
18. Office Supplies	4,992,480	0.54%	4,262,373	0.55%
19. Equipment & Vehicle Leases	2,921,414	0.32%	2,623,195	0.34%
20. Depreciation	5,189,127	0.57%	5,277,694	0.68%
21. Directors Fees	42,769	0.00%	17,425	0.00%
22. Dues, Boards, & Associations	1,868,922	0.20%	1,788,821	0.23%
23. Bad Debts	267,021	0.03%	-59,288	-0.01%
24. Loss & Loss Adjustment Expense	2,239,780	0.24%	1,087,936	0.14%
25. Tax Certificates Paid Tax Authorities	11,771,694	1.28%	10,270,723	1.33%
26. Recording Fees Paid County Clerk	50,715,856	5.53%	39,266,047	5.07%
27. Plant Lease/Updates	52,731,540 0	5.75% 0.00%	24,963,818 0	3.23% 0.00%
28. Damages for Bad Faith Suits				
29. Fines or Penalties	38,724	0.00%	144,829	0.02%
30. Donations/Lobbying	941,767	0.10%	738,931	0.10%
31. Trade Association Fees	701,486	0.08%	700,262	0.09%
32. Other Expenses TOTAL OPERATING EXPENSES	20,639,168 771,272,393	2.25% 84.14%	22,043,203 662,507,893	2.85% 85.60%
INCOME OR (LOSS) FROM OPERATIONS	145,330,208	15.86%	111,446,503	14.40%
INCOME OR (LOSS) FROM OPERATIONS	143,330,400	13.00/0	111,440,303	14.40%

Note		Calendar Yea		Calendar Yea	
Title Premiums Remitted to Underwriters	INCOME			Amount	
2. Premiums Remitted to Underwriters					
3. Premiums Retained 6319.06.417 81.65% 639.514.353 81.95% 5. Closing Fees 62.94.324 2.18% 19.947.04 2.56%, 5. Closing Fees 66.294.324 8.57% 65.746.121 8.42% 5.5 Closing Fees 66.294.324 8.57% 65.746.121 8.42% 7. Recording Fees 38.457.874 4.97% 36.064.731 4.62% 8. Restrictions 0.00% 38.457.874 4.97% 36.064.731 4.62% 8. Restrictions 0.00% 36.064.731 4.62% 8. Restrictions 0.00% 36.064.731 4.62% 10.00% 11.52% 10.00% 11.52% 10.00% 11.52% 10.00% 10.00% 11.52% 10.00					
4. Examination/Evidence Fees 16,895,724 2.18% 19,947,044 2.56% 5. Closing Fees 66,294,334 8.57% 65,746,121 8.43% 6. Tax Cartificates 10,195,877 1,32% 9,524,066 1,22% 7. Recording Fees 36,457,874 4,97% 36,064,731 4,62% 8. Restrictions 0 0,00% 0 0,00% 9. Inspection Fees 9,256 0,00% 11,545 0,00% 10. Courier and Overnight Fees 3,605,521 0,07% 22,419 0,00% 11. Telephone and Facsimile 105,456 0,01% 26,419 0,00% 12. Interest Income 35,987 0,00% 41,125 0,01% 13. Other Income 6,447,949 0,83% 6,263,888 0,80% GROSS INCOME 773,954,395 100,00% 780,362,578 100,00% REVENES 1 3,516,578 100,00% 59 I. Salaries-Employees 306,116,257 39,55% 308,857,327 19,58% 1b. Salaries-Cowners/P					
5. Closing Fees 66,24,334 8,57% 65,746,121 8,43% 6. Tax Certificates 10,195,877 1,32% 9,20,066 1,22% 7. Recording Fees 38,457,874 4,97% 36,064,731 462% 8. Restrictions 0 0,00% 10,00% 10,00% 9. Inspection Fees 3,605,521 0,00% 11,545 0,00% 10. Courier and Overnight Fees 3,605,521 0,07% 3,223,266 0,41% 11. Telephone and Facsimile 10,545 0,01% 26,419 0,00% 12. Interest Income 35,987 0,00% 41,125 0,01% 13. Other Income 6,479,499 0,83% 6263,888 0,80% August Fill Income 60 59 59 EXPENSES 3 10,000% 780,362,578 100,00% As Salaries-Cowners/Partners 306,116,257 39,55% 308,857,327 39,58% 1b. Salaries-Cowners/Partners 30,115,257 7,01% 517,159,07 6,63% 2b. Benefits, Relations & Welfare - Cown					
6. Tax Certificates 10.195,877 1 3.22% 9.524,066 122% 8. Restrictions 0 0 0.00% 9. Inspection Fees 10. Courier and Overnight Fees 11. Interest Income 15.,967 0.00% 12. Interest Income 15.,967 0.00% 13. Other Income 15. Advantage 16. Advantage 173,954,395 100.00% 18. Other Income 16. Adv7,949 0.83% 18. Other Income 16. Adv7,949 0.83% 18. Other Income 173,954,395 100.00% 18. Other Income 18. Salaries-Employees 19. Salaries-Employees 19. Salaries-Cowners/Partners 10. Salaries-Cowners/Partners 10. Salaries-Cowners/Partners 10. Salaries-Cowners/Partners 11. Salaries-Cowners/Partners 12. Benefits, Relations & Welfare - Cowners/Partners 173,000 0.00% 18. Evidence/Examination Fees - Title Agents 19. Evidence/Examination Fees - Title Agents 19. Evidence/Examination Fees - Others 19					
7. Recording Fees 38,457,874 4,97% 36,064,731 4,62% 9. Inspection Fees 9,256 0,00% 0 0 9. Inspection Fees 9,256 0,00% 11,545 0,00% 10. Courier and Overnight Fees 3,605,211 0,47% 3,223,286 0,41% 11. Telephone and Facsimile 10,545 0,00% 41,125 0,00% 12. Interest Income 6,447,949 0,03% 6,263,888 0,80% 13. Other Income 6,447,949 0,03% 6,263,888 0,80% Number of Agencies Reporting 6 6 5 5 EXPENSES 306,116,257 39,55% 308,857,327 19,56% 14. Salaries-Employees 36,116,257 39,55% 308,857,327 39,58% 15. Salaries-Cowners/Partners 813,206 0,11% 92,9611 0,12% 2a. Benefits, Relations & Welfare-Cowners/Partners 17,300 0,00% 18,220 0,00% 3b. Evidence/Examination Fees - Title Agents 1,221 0,00% 1,41,976 0,00%					
8. Restrictions 0 0.00% 0 0.00% 9. Inspection Fees 9.255 0.00% 11,545 0.00% 10. Courier and Overnight Fees 3,605,521 0.47% 3,223,286 0.41% 11. Telephone and Facsimile 105,456 0.01% 26,419 0.00% 12. Interest Income 6,947,949 0.83% 6,263,888 0.80% GROSS INCOME 773,954,395 100,00% 780,362,57 100,00% Number of Agencies Reporting 60 59 EXPENSES 59 EXPENSES 13,206 0.11% 929,611 0.12% 23,838 29,86% 10,20% 39,55% 308,857,327 39,58% 10,20% 11,20% 23,838 29,811 10,20% 11,20% 29,611 0.12% 23,838 29,811 10,20% 14,10% 10,20% 11,20% 29,886 11,20% 20,11% 29,958 29,811 10,20% 11,10% 10,20% 11,20% 20,11% 10,20% 11,20% 10,20% 11,20% 10,20% 11,2					
9. Inspection Fees 9.256 0.00% 11.545 0.00% 10. Courier and Overnight Fees 3,605,521 0.47% 3,223,286 0.41% 11. Telephone and Facsimile 105,456 0.01% 26,419 0.00% 12. Interest Income 35,987 0.00% 41,125 0.01% 13. Other Income 6,47,949 0.83% 6,263,888 0.80% Number of Agencies Reporting 60 59 59 59 59 59 59 59 5	<u> </u>				
11. Telephone and Facsimile 105,455					
11. Telephone and facsimile 105,456 0.01% 26,419 0.00% 12. Interest Income 35,987 0.00% 41,125 0.01% 13. Other Income 6,447,949 0.83% 6,263,888 0.80% 13. Other Income 60 59 59 59 59 59 59 59 5	·			•	
12. Interest Income 35,987 0.00% 6263,888 0.80% 13. Other Income 6,447,949 0.83% 6,263,888 0.80% 15. SINCOME 773,954,395 100.00% 780,362,781 100.00% Number of Agencies Reporting 60 59 EXPRENSES 306,116,257 39,55% 308,857,327 39,58% 13. Salaries-Employees 306,116,257 39,55% 308,857,327 39,58% 15. Salaries-Cowners/Partners 813,206 0.11% 929,611 0.12% 28. Bernefits, Relations & Welfare-Employees 54,231,517 7,01% 51,715,007 6.63% 29. Bernefits, Relations & Welfare-Owners/Partners 17,300 0.00% 18,220 0.00% 3a. Evidence/Examination Fees - Title Agents 4,731,574 0.61% 5,013,760 0.64% 3b. Evidence/Examination Fees - Others 14,2128 0.02% 11,1976 0.02% 4b. Closing Fees Paid - Title Agents 16,829,595 2,17% 13,071,193 1.68% 4b. Closing Fees Paid - Others 92,874,793 12,00% 98,022,818 12,56% 5. Rent 33,048,599 4,27% 33,710,928 4,32% 6. Utilities 1,1618,140 0.21% 1,466,717 0.19% 7. Accounting & Auditing 3,380,828 0.44% 3,178,888 0.41% 8. Advertising 10,925,705 1,41% 11,654,335 1.49% 9. Travel, Lodging & Education 4,477,863 0.58% 4,371,367 0.56% 10. Insurance 1,764,001 0.23% 1,767,181 0.23% 11. Interest Expense 53,145 0.01% 48,778 0.01% 12. Legal Expense 867,304 0.11% 1,105,602 0.14% 13. Licenses, Taxes, & Fees 1,292,051 0.17% 1,624,221 0.21% 14. Postaga & Freight 2,747,341 0.35% 6,288,163 0.81% 15. Courier & Overnight Delivery 6,585,325 0.85% 6,288,163 0.81% 16. Telephone & Facsimile 5,492,924 0.71% 5,101,642 0.65% 17. Printing & Photocopying 1,72,228 0.18% 1,100,109 0.14% 18. Office Supplies 4,262,373 0.55% 4,623,086 0.59% 21. Directors Fees 1,745 0.00% 2,555 0.00% 22. Dues, Boards, & Associations 1,788,821 0.23% 1,717,7942 0.22% 25. Fac Certificates Paid Tax Authorities 10,270,723					
Commonsion					
ROSS INCOME Number of Agencies Reporting 60 78,0362,578 100,00%					
Number of Agencies Reporting SP	13. Other income	0,447,949	0.05%	0,203,000	0.00%
1. Salaries-Employees 306,116,257 39,55% 308,857,327 39,58% 15. Salaries-Owners/Partners 813,206 0.11% 929,611 0.12% 22. Benefits, Relations & Welfare-Employees 54,231,517 701% 51,715,907 6,63% 25. Benefits, Relations & Welfare-Owners/Partners 17,300 0.00% 18,220 0.00% 38. Evidence/Examination Fees - Title Agents 4,731,574 0.61% 5,103,760 0.64% 35. Evidence/Examination Fees - Others 142,128 0.02% 141,976 0.02% 41,1976 0.02% 41,1976 0.02% 41,1976 0.02% 41,000 41,976 0.02% 41,000 41,976 0.02% 41,000 41,976 0.02% 41,000 41,976 0.02% 41,000	GROSS INCOME	773,954,395	100.00%	780,362,578	100.00%
1a. Salaries-Employees 306,116,257 39,55% 308,857,327 39,58% 1b. Salaries-Comers/Partners 813,206 0.11% 929,611 0.12% 2a. Benefits, Relations & Welfare - Comers/Partners 17,300 0.00% 18,220 0.00% 3b. Evidence/Examination Fees - Title Agents 4,731,574 0.61% 5,013,760 0.64% 3b. Evidence/Examination Fees - Others 142,128 0.02% 141,976 0.02% 4a. Closing Fees Paid - Title Agents 16,829,595 2,17% 13,071,193 1.68% 4b. Closing Fees Paid - Others 92,874,793 12,00% 98,022,818 12,65% 5. Rent 33,048,599 4,27% 33,710,928 4,32% 6. Utilities 1,618,140 0.21% 1,466,717 0.19% 7. Accounting & Auditing 33,380,828 0.44% 3,178,888 0.41% 8. Advertising 10,925,705 1,41% 11,654,335 1,49% 9. Travel, Lodging & Education 4,477,863 0,58% 4,371,367 0,56% 10. Insurance 1,764,001 0,23% 1,767,181 0,23% 11. Interest		60		59	
1b. Salaries-Owners/Partners 813,206 0.11% 929,611 0.12% 2a. Benefits, Relations & Welfare - Owners/Partners 17,300 0.00% 18,220 0.00% 3b. Benefits, Relations & Welfare - Owners/Partners 17,300 0.00% 18,220 0.00% 3b. Evidence/Examination Fees - Title Agents 4,731,574 0.61% 5,013,760 0.64% 3b. Evidence/Examination Fees - Others 142,128 0.02% 141,976 0.02% 4a. Closing Fees Paid - Title Agents 16,829,595 2.17% 13,071,193 1.68% 4b. Closing Fees Paid - Others 92,874,793 12.00% 98,022,818 12.56% 5. Rent 33,048,599 4.27% 33,710,928 4.32% 6. Utilities 1,618,140 0.21% 1,466,717 0.19% 7. Accounting & Auditing 3,380,828 0.44% 3,178,888 0.41% 9. Travel, Lodging & Education 4,477,863 0.58% 4,371,367 0.56% 10. Insurance 1,764,001 0.23% 1,767,181 0.23% 11. Interest Expense 53,145 0.01% 48,778 0.01% <t< td=""><td></td><td>206 116 257</td><td>20 EE0/</td><td>200 057 227</td><td>20 500/</td></t<>		206 116 257	20 EE0/	200 057 227	20 500/
2a. Benefits, Relations & Welfare - Employees 54,231,517 7.01% 51,715,907 6.63% 2b. Benefits, Relations & Welfare - Owners/Partners 17,300 0.00% 18,220 0.00% 3b. Evidence/Examination Fees - Title Agents 4,731,574 0.61% 5,013,760 0.64% 3b. Evidence/Examination Fees - Others 142,128 0.02% 141,976 0.02% 4a. Closing Fees Paid - Title Agents 16,829,595 2.17% 30,711,93 1.68% 4b. Closing Fees Paid - Others 92,874,793 12.00% 98,022,818 12.56% 5. Rent 33,048,599 4.27% 33,710,928 4.32% 6. Utilities 1,618,140 0.21% 1,466,717 0.19% 7. Accounting & Auditing 3,380,828 0.44% 3,178,888 0.41% 8. Advertising 10,925,705 1,41% 11,654,335 1,49% 9. Travel, Lodging & Education 4,477,863 0.58% 4,371,367 0.56% 10. Insurance 1,764,001 0.23% 1,767,181 0.23% 11. Interest Expense	· ·				
2b. Benefits, Relations & Welfare - Owners/Partners 17,300 0.00% 18,220 0.00% 3a. Evidence/Examination Fees - Title Agents 4,731,574 0.61% 5,013,760 0.64% 3b. Evidence/Examination Fees - Others 142,128 0.02% 141,1976 0.02% 4a. Closing Fees Paid - Title Agents 16,829,595 2,17% 13,071,193 1.86% 4b. Closing Fees Paid - Others 92,874,793 12,00% 98,022,818 12,56% 5. Rent 33,048,599 4,27% 33,710,928 4,32% 6. Utilities 1,618,140 0,21% 1,466,717 0.19% 7. Accounting & Auditing 3,380,828 0,44% 3,178,888 0,41% 8. Advertising 10,925,705 1,41% 11,654,335 1,49% 9. Travel, Lodging & Education 4,477,863 0,58% 4,371,367 0,56% 10. Insurance 1,764,001 0,23% 1,767,181 0,23% 11. Interest Expense 53,145 0.01% 48,778 0.01% 12. Legal Expense 867,304 0.11%					
3a. Evidence/Examination Fees - Title Agents 4,731,574 0.61% 5,013,760 0.64% 3b. Evidence/Examination Fees - Others 142,128 0.02% 141,976 0.02% 4c. Closing Fees Paid - Title Agents 16,829,595 2.17% 13,071,193 1.68% 4b. Closing Fees Paid - Others 92,874,793 12,00% 98,022,818 12,56% 5. Rent 33,048,599 4.27% 33,710,928 4,32% 6. Utilities 1,618,140 0.21% 1,466,717 0.19% 7. Accounting & Auditing 3,380,828 0.44% 3,178,888 0.41% 8. Advertising 10,925,705 1.41% 11,654,335 1.49% 9. Travel, Lodging & Education 4,477,863 0.58% 4,371,367 0.56% 10. Insurance 1,764,001 0.23% 1,767,181 0.23% 11. Interest Expense 53,145 0.01% 4,8778 0.01% 12. Legal Expense 867,304 0.11% 1,105,602 0.14% 13. Licenses, Taxes, & Fees 1,292,051 0.17% 1					
3b. Evidence/Examination Fees - Others 142,128 0.02% 141,976 0.02% 4a. Closing Fees Paid - Title Agents 16,829,595 2.17% 13,071,193 1.68% 4b. Closing Fees Paid - Others 92,874,793 12.00% 98,022,818 12,56% 5. Rent 33,048,599 4.27% 33,710,928 4.32% 6. Utilities 1,618,140 0.21% 1,466,717 0.19% 7. Accounting & Auditing 3,380,828 0.44% 3,178,888 0.41% 8. Advertising 10,925,705 1.41% 11,654,335 1.49% 9. Travel, Lodging & Education 4,477,863 0.58% 4,371,367 0.56% 10. Insurance 1,764,001 0.23% 1,767,181 0.23% 11. Interest Expense 53,145 0.01% 48,778 0.01% 12. Legal Expense 867,304 0.11% 1,105,602 0.14% 13. Licenses, Taxes, & Fees 1,292,051 0.17% 1,624,221 0.21% 14. Postage & Freight 2,747,341 0.35% 2,876,980 <					
4a. Closing Fees Paid - Title Agents 16,829,595 2.17% 13,071,193 1.68% 4b. Closing Fees Paid - Others 92,874,793 12.00% 98,022,818 12.56% 5. Rent 33,048,599 4.27% 33,710,928 4.32% 6. Utilities 1,618,140 0.21% 1,466,717 0.19% 7. Accounting & Auditing 3,380,828 0.44% 3,178,888 0.41% 8. Advertising 10,925,705 1.41% 11,654,335 1.49% 9. Travel, Lodging & Education 4,477,863 0.58% 4,371,367 0.56% 10. Insurance 1,764,001 0.23% 1,767,181 0.23% 11. Interest Expense 53,145 0.01% 48,778 0.01% 12. Legal Expense 867,304 0.11% 1,105,602 0.14% 13. Licenses, Taxes, & Fees 1,292,051 0.17% 1,624,221 0.21% 14. Postage & Freight 2,747,341 0.35% 2,876,980 0.37% 15. Courier & Overnight Delivery 6,585,325 0.85% 6,288,163 0.81% 16. Telephone & Facsimile 5,492,924 0.71%	<u> </u>				
4b. Closing Fees Paid - Others 92,874,793 12,00% 98,022,818 12,56% 5. Rent 33,048,599 4,27% 33,710,928 4,32% 6. Utilities 1,618,140 0,21% 1,466,717 0,19% 7. Accounting & Auditing 3,380,828 0,44% 3,178,888 0,41% 8. Advertising 10,925,705 1,41% 11,654,335 1,49% 9. Travel, Lodging & Education 4,477,863 0,58% 4,371,367 0,56% 10. Insurance 1,764,001 0,23% 1,767,181 0,23% 11. Interest Expense 53,145 0,01% 48,778 0,01% 12. Legal Expense 867,304 0,11% 1,105,602 0,14% 13. Licenses, Taxes, & Fees 1,292,051 0,17% 1,624,221 0,21% 14. Postage & Freight 2,747,341 0,35% 2,876,980 0,37% 15. Courier & Overnight Delivery 6,585,325 0,85% 6,288,163 0,81% 16. Telephone & Facsimile 5,492,924 0,71% 5,101,642 0,65% 17. Printing & Photocopying 1,372,328 0,18% 1,1					
5. Rent 33,048,599 4.27% 33,710,928 4.32% 6. Utilities 1,618,140 0.21% 1,466,717 0.19% 7. Accounting & Auditing 3,380,828 0.44% 3,178,888 0.41% 8. Advertising 10,925,705 1,41% 11,654,335 1,49% 9. Travel, Lodging & Education 4,477,863 0.58% 4,371,367 0.56% 10. Insurance 1,764,001 0.23% 1,767,181 0.23% 11. Interest Expense 53,145 0.01% 48,778 0.01% 12. Legal Expense 867,304 0.11% 1,105,602 0.14% 13. Licenses, Taxes, & Fees 1,292,051 0.17% 1,624,221 0.21% 14. Postage & Freight 2,747,341 0.35% 2,876,980 0.37% 15. Courier & Overnight Delivery 6,585,325 0.85% 6,288,163 0.81% 16. Telephone & Facsimile 5,492,924 0.71% 5,101,642 0.65% 17. Printing & Photocopying 1,372,328 0.18% 1,100,109 0.14% 18. Office Supplies 4,262,373 0.55% 4,623,086					
6. Utilities 1,618,140 0.21% 1,466,717 0.19% 7. Accounting & Auditing 3,380,828 0.44% 3,178,888 0.41% 8. Advertising 10,925,705 1.41% 11,654,335 1.49% 9. Travel, Lodging & Education 4,477,863 0.58% 4,371,367 0.56% 10. Insurance 1,764,001 0.23% 1,767,181 0.23% 11. Interest Expense 53,145 0.01% 48,778 0.01% 12. Legal Expense 867,304 0.11% 1,105,602 0.14% 13. Licenses, Taxes, & Fees 1,292,051 0.17% 1,624,221 0.21% 14. Postage & Freight 2,747,341 0.35% 2,876,980 0.37% 15. Courier & Overnight Delivery 6,585,325 0.85% 6,288,163 0.81% 16. Telephone & Facsimile 5,492,924 0.71% 5,101,642 0.65% 17. Printing & Photocopying 1,372,328 0.18% 1,100,109 0.14% 18. Office Supplies 4,262,373 0.55% 4,623,086 0.59% <td></td> <td></td> <td></td> <td></td> <td></td>					
7. Accounting & Auditing 3,380,828 0.44% 3,178,888 0.41% 8. Advertising 10,925,705 1.41% 11,654,335 1.49% 9. Travel, Lodging & Education 4,477,863 0.58% 4,371,367 0.56% 10. Insurance 1,764,001 0.23% 1,767,181 0.23% 11. Interest Expense 53,145 0.01% 48,778 0.01% 12. Legal Expense 867,304 0.11% 1,105,602 0.14% 13. Licenses, Taxes, & Fees 1,292,051 0.17% 1,624,221 0.21% 14. Postage & Freight 2,747,341 0.35% 2,876,980 0.37% 15. Courier & Overnight Delivery 6,585,325 0.85% 6,288,163 0.81% 16. Telephone & Facsimile 5,492,924 0.71% 5,101,642 0.65% 17. Printing & Photocopying 1,372,328 0.18% 1,100,109 0.14% 18. Office Supplies 4,262,373 0.55% 4,623,086 0.59% 19. Equipment & Vehicle Leases 2,623,195 0.34% 3,164,244 0.41% 20. Depreciation 5,277,694 0.68%					
8. Advertising 10,925,705 1.41% 11,654,335 1.49% 9. Travel, Lodging & Education 4,477,863 0.58% 4,371,367 0.56% 10. Insurance 1,764,001 0.23% 1,767,181 0.23% 11. Interest Expense 53,145 0.01% 48,778 0.01% 12. Legal Expense 867,304 0.11% 1,105,602 0.14% 13. Licenses, Taxes, & Fees 1,292,051 0.17% 1,624,221 0.21% 14. Postage & Freight 2,747,341 0.35% 2,876,980 0.37% 15. Courier & Overnight Delivery 6,585,325 0.85% 6,288,163 0.81% 16. Telephone & Facsimile 5,492,924 0.71% 5,101,642 0.65% 17. Printing & Photocopying 1,372,328 0.18% 1,100,109 0.14% 18. Office Supplies 4,262,373 0.55% 4,623,086 0.59% 19. Equipment & Vehicle Leases 2,623,195 0.34% 3,164,244 0.41% 20. Depreciation 5,277,694 0.68% 5,370,742 0.69% 21. Directors Fees 17,425 0.00% 25					
9. Travel, Lodging & Education 4,477,863 0.58% 4,371,367 0.56% 10. Insurance 1,764,001 0.23% 1,767,181 0.23% 11. Interest Expense 53,145 0.01% 48,778 0.01% 12. Legal Expense 867,304 0.11% 1,105,602 0.14% 13. Licenses, Taxes, & Fees 1,292,051 0.17% 1,624,221 0.21% 14. Postage & Freight 2,747,341 0.35% 2,876,980 0.37% 15. Courier & Overnight Delivery 6,585,325 0.85% 6,288,163 0.81% 16. Telephone & Facsimile 5,492,994 0.71% 5,101,642 0.65% 17. Printing & Photocopying 1,372,328 0.18% 1,100,109 0.14% 18. Office Supplies 4,262,373 0.55% 4,623,086 0.59% 19. Equipment & Vehicle Leases 2,623,195 0.34% 3,164,244 0.41% 20. Depreciation 5,277,694 0.68% 5,370,742 0.69% 21. Directors Fees 17,425 0.00% 25,595 0.00% 22. Dues, Boards, & Associations 1,788,821 0.23% 1,717,942 0.22% 23. Bad Debts -59,288 -0.01% 41,916 0.01% 24. Loss & Loss Adjustment Expense 1,087,936 0.14% 1,850,277 0.24% 25. Tax Certificates Paid Tax Authorities 10,270,723 1.33% 9,636,255 1.23% 26. Recording Fees Paid County Clerk 39,266,047 5.07% 37,060,436 4.75% 27. Plant Lease/Updates 24,963,818 3.23% 20,605,940 2.64% 28. Damages for Bad Faith Suits 0 0 0.00% 3,000 0 0.00% 30. Donations/Lobbying 738,931 0.10% 958,392 0.12% 31. Trade Association Fees 22,043,203 2.85% 19,433,780 2.49% TOTAL OPERATING EXPENSES 662,507,893 85.60% 657,296,579 84.23%					
10. Insurance 1,764,001 0.23% 1,767,181 0.23% 11. Interest Expense 53,145 0.01% 48,778 0.01% 12. Legal Expense 867,304 0.11% 1,105,602 0.14% 13. Licenses, Taxes, & Fees 1,292,051 0.17% 1,624,221 0.21% 14. Postage & Freight 2,747,341 0.35% 2,876,980 0.37% 15. Courier & Overnight Delivery 6,585,325 0.85% 6,288,163 0.81% 16. Telephone & Facsimile 5,492,924 0.71% 5,101,642 0.65% 17. Printing & Photocopying 1,372,328 0.18% 1,100,109 0.14% 18. Office Supplies 4,262,373 0.55% 4,623,086 0.59% 19. Equipment & Vehicle Leases 2,623,195 0.34% 3,164,244 0.41% 20. Depreciation 5,277,694 0.68% 5,370,742 0.69% 21. Directors Fees 17,425 0.00% 25,595 0.00% 22. Dues, Boards, & Associations 1,788,821 0.23% 1,717,942 0.22% 23. Bad Debts -59,288 -0.01% 41,916<	<u> </u>				
11. Interest Expense 53,145 0.01% 48,778 0.01% 12. Legal Expense 867,304 0.11% 1,105,602 0.14% 13. Licenses, Taxes, & Fees 1,292,051 0.17% 1,624,221 0.21% 14. Postage & Freight 2,747,341 0.35% 2,876,980 0.37% 15. Courier & Overnight Delivery 6,585,325 0.85% 6,288,163 0.81% 16. Telephone & Facsimile 5,492,924 0.71% 5,101,642 0.65% 17. Printing & Photocopying 1,372,328 0.18% 1,100,109 0.14% 18. Office Supplies 4,262,373 0.55% 4,623,086 0.59% 19. Equipment & Vehicle Leases 2,623,195 0.34% 3,164,244 0.41% 20. Depreciation 5,277,694 0.68% 5,370,742 0.69% 21. Directors Fees 17,425 0.00% 25,595 0.00% 22. Dues, Boards, & Associations 1,788,821 0.23% 1,717,942 0.22% 22. Dues, Boards, & Associations 1,788,821 0.23% 1,717,942 0.22% 23. Bad Debts 5,9288 -0.01%					
12. Legal Expense 867,304 0.11% 1,105,602 0.14% 13. Licenses, Taxes, & Fees 1,292,051 0.17% 1,624,221 0.21% 14. Postage & Freight 2,747,341 0.35% 2,876,980 0.37% 15. Courier & Overnight Delivery 6,585,325 0.85% 6,288,163 0.81% 16. Telephone & Facsimile 5,492,924 0.71% 5,101,642 0.65% 17. Printing & Photocopying 1,372,328 0.18% 1,100,109 0.14% 18. Office Supplies 4,262,373 0.55% 4,623,086 0.59% 19. Equipment & Vehicle Leases 2,623,195 0.34% 3,164,244 0.41% 20. Depreciation 5,277,694 0.68% 5,370,742 0.69% 21. Directors Fees 17,425 0.00% 25,595 0.00% 22. Dues, Boards, & Associations 1,788,821 0.23% 1,717,942 0.22% 23. Bad Debts -59,288 -0.01% 41,916 0.01% 24. Loss & Loss Adjustment Expense 1,087,936 0.14% 1,850,277 0.24% 25. Tax Certificates Paid Tax Authorities 10,270,7					
13. Licenses, Taxes, & Fees 1,292,051 0.17% 1,624,221 0.21% 14. Postage & Freight 2,747,341 0.35% 2,876,980 0.37% 15. Courier & Overnight Delivery 6,585,325 0.85% 6,288,163 0.81% 16. Telephone & Facsimile 5,492,924 0.71% 5,101,642 0.65% 17. Printing & Photocopying 1,372,328 0.18% 1,100,109 0.14% 18. Office Supplies 4,262,373 0.55% 4,623,086 0.59% 19. Equipment & Vehicle Leases 2,623,195 0.34% 3,164,244 0.41% 20. Depreciation 5,277,694 0.68% 5,370,742 0.69% 21. Directors Fees 17,425 0.00% 25,595 0.00% 22. Dues, Boards, & Associations 1,788,821 0.23% 1,717,942 0.22% 23. Bad Debts -59,288 -0.01% 41,916 0.01% 24. Loss & Loss Adjustment Expense 1,087,936 0.14% 1,850,277 0.24% 25. Tax Certificates Paid Tax Authorities 10,270,723 1.33% 9,636,255 1.23% 26. Recording Fees Paid County Clerk </td <td>·</td> <td></td> <td></td> <td></td> <td></td>	·				
14. Postage & Freight 2,747,341 0.35% 2,876,980 0.37% 15. Courier & Overnight Delivery 6,585,325 0.85% 6,288,163 0.81% 16. Telephone & Facsimile 5,492,924 0.71% 5,101,642 0.65% 17. Printing & Photocopying 1,372,328 0.18% 1,100,109 0.14% 18. Office Supplies 4,262,373 0.55% 4,623,086 0.59% 19. Equipment & Vehicle Leases 2,623,195 0.34% 3,164,244 0.41% 20. Depreciation 5,277,694 0.68% 5,370,742 0.69% 21. Directors Fees 17,425 0.00% 25,595 0.00% 22. Dues, Boards, & Associations 1,788,821 0.23% 1,717,942 0.22% 23. Bad Debts -59,288 -0.01% 41,916 0.01% 24. Loss & Loss Adjustment Expense 1,087,936 0.14% 1,850,277 0.24% 25. Tax Certificates Paid Tax Authorities 10,270,723 1,33% 9,636,255 1,23% 26. Recording Fees Paid County Clerk 39,266,047 5.07% 37,060,436 4.75% 27. Plant Lease/Updates <td></td> <td>•</td> <td></td> <td></td> <td></td>		•			
15. Courier & Overnight Delivery 6,585,325 0.85% 6,288,163 0.81% 16. Telephone & Facsimile 5,492,924 0.71% 5,101,642 0.65% 17. Printing & Photocopying 1,372,328 0.18% 1,100,109 0.14% 18. Office Supplies 4,262,373 0.55% 4,623,086 0.59% 19. Equipment & Vehicle Leases 2,623,195 0.34% 3,164,244 0.41% 20. Depreciation 5,277,694 0.68% 5,370,742 0.69% 21. Directors Fees 17,425 0.00% 25,595 0.00% 22. Dues, Boards, & Associations 1,788,821 0.23% 1,717,942 0.22% 23. Bad Debts -59,288 -0.01% 41,916 0.01% 24. Loss & Loss Adjustment Expense 1,087,936 0.14% 1,850,277 0.24% 25. Tax Certificates Paid Tax Authorities 10,270,723 1.33% 9,636,255 1.23% 26. Recording Fees Paid County Clerk 39,266,047 5.07% 37,060,436 4.75% 27. Plant Lease/Updates 24,963,818 3.23% 20,605,940 2.64% 28. Damages for Bad Fai					
16. Telephone & Facsimile 5,492,924 0.71% 5,101,642 0.65% 17. Printing & Photocopying 1,372,328 0.18% 1,100,109 0.14% 18. Office Supplies 4,262,373 0.55% 4,623,086 0.59% 19. Equipment & Vehicle Leases 2,623,195 0.34% 3,164,244 0.41% 20. Depreciation 5,277,694 0.68% 5,370,742 0.69% 21. Directors Fees 17,425 0.00% 25,595 0.00% 22. Dues, Boards, & Associations 1,788,821 0.23% 1,717,942 0.22% 23. Bad Debts -59,288 -0.01% 41,916 0.01% 24. Loss & Loss Adjustment Expense 1,087,936 0.14% 1,850,277 0.24% 25. Tax Certificates Paid Tax Authorities 10,270,723 1.33% 9,636,255 1.23% 26. Recording Fees Paid County Clerk 39,266,047 5.07% 37,060,436 4.75% 27. Plant Lease/Updates 24,963,818 3.23% 20,605,940 2.64% 28. Damages for Bad Faith Suits 0 0.00% 0 0.00% 29. Fines or Penalties 14					
17. Printing & Photocopying 1,372,328 0.18% 1,100,109 0.14% 18. Office Supplies 4,262,373 0.55% 4,623,086 0.59% 19. Equipment & Vehicle Leases 2,623,195 0.34% 3,164,244 0.41% 20. Depreciation 5,277,694 0.68% 5,370,742 0.69% 21. Directors Fees 17,425 0.00% 25,595 0.00% 22. Dues, Boards, & Associations 1,788,821 0.23% 1,717,942 0.22% 23. Bad Debts -59,288 -0.01% 41,916 0.01% 24. Loss & Loss Adjustment Expense 1,087,936 0.14% 1,850,277 0.24% 25. Tax Certificates Paid Tax Authorities 10,270,723 1.33% 9,636,255 1.23% 26. Recording Fees Paid County Clerk 39,266,047 5.07% 37,060,436 4.75% 27. Plant Lease/Updates 24,963,818 3.23% 20,605,940 2.64% 28. Damages for Bad Faith Suits 0 0.00% 0 0 0 30. Donations/Lobbying 738,931 0.10% 958,392 0.12% 31. Trade Association Fees					
18. Office Supplies 4,262,373 0.55% 4,623,086 0.59% 19. Equipment & Vehicle Leases 2,623,195 0.34% 3,164,244 0.41% 20. Depreciation 5,277,694 0.68% 5,370,742 0.69% 21. Directors Fees 17,425 0.00% 25,595 0.00% 22. Dues, Boards, & Associations 1,788,821 0.23% 1,717,942 0.22% 23. Bad Debts -59,288 -0.01% 41,916 0.01% 24. Loss & Loss Adjustment Expense 1,087,936 0.14% 1,850,277 0.24% 25. Tax Certificates Paid Tax Authorities 10,270,723 1.33% 9,636,255 1.23% 26. Recording Fees Paid County Clerk 39,266,047 5.07% 37,060,436 4.75% 27. Plant Lease/Updates 24,963,818 3.23% 20,605,940 2.64% 28. Damages for Bad Faith Suits 0 0.00% 0 0.00% 29. Fines or Penalties 144,829 0.02% 35,055 0.00% 30. Donations/Lobbying 738,931 0.10% 958,392 0.12% 31. Trade Association Fees 700,262	·				
19. Equipment & Vehicle Leases 2,623,195 0.34% 3,164,244 0.41% 20. Depreciation 5,277,694 0.68% 5,370,742 0.69% 21. Directors Fees 17,425 0.00% 25,595 0.00% 22. Dues, Boards, & Associations 1,788,821 0.23% 1,717,942 0.22% 23. Bad Debts -59,288 -0.01% 41,916 0.01% 24. Loss & Loss Adjustment Expense 1,087,936 0.14% 1,850,277 0.24% 25. Tax Certificates Paid Tax Authorities 10,270,723 1.33% 9,636,255 1.23% 26. Recording Fees Paid County Clerk 39,266,047 5.07% 37,060,436 4.75% 27. Plant Lease/Updates 24,963,818 3.23% 20,605,940 2.64% 28. Damages for Bad Faith Suits 0 0.00% 0 0.00% 29. Fines or Penalties 144,829 0.02% 35,055 0.00% 30. Donations/Lobbying 738,931 0.10% 958,392 0.12% 31. Trade Association Fees 700,262 0.09% 707,196 0.09% 32. Other Expenses 22,043,203					
20. Depreciation 5,277,694 0.68% 5,370,742 0.69% 21. Directors Fees 17,425 0.00% 25,595 0.00% 22. Dues, Boards, & Associations 1,788,821 0.23% 1,717,942 0.22% 23. Bad Debts -59,288 -0.01% 41,916 0.01% 24. Loss & Loss Adjustment Expense 1,087,936 0.14% 1,850,277 0.24% 25. Tax Certificates Paid Tax Authorities 10,270,723 1.33% 9,636,255 1.23% 26. Recording Fees Paid County Clerk 39,266,047 5.07% 37,060,436 4.75% 27. Plant Lease/Updates 24,963,818 3.23% 20,605,940 2.64% 28. Damages for Bad Faith Suits 0 0.00% 0 0.00% 29. Fines or Penalties 144,829 0.02% 35,055 0.00% 30. Donations/Lobbying 738,931 0.10% 958,392 0.12% 31. Trade Association Fees 700,262 0.09% 707,196 0.09% 32. Other Expenses 22,043,203 2.85% 19,433,780 2.49%					
21. Directors Fees 17,425 0.00% 25,595 0.00% 22. Dues, Boards, & Associations 1,788,821 0.23% 1,717,942 0.22% 23. Bad Debts -59,288 -0.01% 41,916 0.01% 24. Loss & Loss Adjustment Expense 1,087,936 0.14% 1,850,277 0.24% 25. Tax Certificates Paid Tax Authorities 10,270,723 1.33% 9,636,255 1.23% 26. Recording Fees Paid County Clerk 39,266,047 5.07% 37,060,436 4.75% 27. Plant Lease/Updates 24,963,818 3.23% 20,605,940 2.64% 28. Damages for Bad Faith Suits 0 0.00% 0 0.00% 29. Fines or Penalties 144,829 0.02% 35,055 0.00% 30. Donations/Lobbying 738,931 0.10% 958,392 0.12% 31. Trade Association Fees 700,262 0.09% 707,196 0.09% 32. Other Expenses 22,043,203 2.85% 19,433,780 2.49% TOTAL OPERATING EXPENSES					
22. Dues, Boards, & Associations 1,788,821 0.23% 1,717,942 0.22% 23. Bad Debts -59,288 -0.01% 41,916 0.01% 24. Loss & Loss Adjustment Expense 1,087,936 0.14% 1,850,277 0.24% 25. Tax Certificates Paid Tax Authorities 10,270,723 1.33% 9,636,255 1.23% 26. Recording Fees Paid County Clerk 39,266,047 5.07% 37,060,436 4.75% 27. Plant Lease/Updates 24,963,818 3.23% 20,605,940 2.64% 28. Damages for Bad Faith Suits 0 0.00% 0 0.00% 29. Fines or Penalties 144,829 0.02% 35,055 0.00% 30. Donations/Lobbying 738,931 0.10% 958,392 0.12% 31. Trade Association Fees 700,262 0.09% 707,196 0.09% 32. Other Expenses 22,043,203 2.85% 19,433,780 2.49% TOTAL OPERATING EXPENSES					
23. Bad Debts -59,288 -0.01% 41,916 0.01% 24. Loss & Loss Adjustment Expense 1,087,936 0.14% 1,850,277 0.24% 25. Tax Certificates Paid Tax Authorities 10,270,723 1.33% 9,636,255 1.23% 26. Recording Fees Paid County Clerk 39,266,047 5.07% 37,060,436 4.75% 27. Plant Lease/Updates 24,963,818 3.23% 20,605,940 2.64% 28. Damages for Bad Faith Suits 0 0.00% 0 0.00% 29. Fines or Penalties 144,829 0.02% 35,055 0.00% 30. Donations/Lobbying 738,931 0.10% 958,392 0.12% 31. Trade Association Fees 700,262 0.09% 707,196 0.09% 32. Other Expenses 22,043,203 2.85% 19,433,780 2.49% TOTAL OPERATING EXPENSES					
24. Loss & Loss Adjustment Expense 1,087,936 0.14% 1,850,277 0.24% 25. Tax Certificates Paid Tax Authorities 10,270,723 1.33% 9,636,255 1.23% 26. Recording Fees Paid County Clerk 39,266,047 5.07% 37,060,436 4.75% 27. Plant Lease/Updates 24,963,818 3.23% 20,605,940 2.64% 28. Damages for Bad Faith Suits 0 0.00% 0 0.00% 29. Fines or Penalties 144,829 0.02% 35,055 0.00% 30. Donations/Lobbying 738,931 0.10% 958,392 0.12% 31. Trade Association Fees 700,262 0.09% 707,196 0.09% 32. Other Expenses 22,043,203 2.85% 19,433,780 2.49% TOTAL OPERATING EXPENSES					
25. Tax Certificates Paid Tax Authorities 10,270,723 1.33% 9,636,255 1.23% 26. Recording Fees Paid County Clerk 39,266,047 5.07% 37,060,436 4.75% 27. Plant Lease/Updates 24,963,818 3.23% 20,605,940 2.64% 28. Damages for Bad Faith Suits 0 0.00% 0 0.00% 29. Fines or Penalties 144,829 0.02% 35,055 0.00% 30. Donations/Lobbying 738,931 0.10% 958,392 0.12% 31. Trade Association Fees 700,262 0.09% 707,196 0.09% 32. Other Expenses 22,043,203 2.85% 19,433,780 2.49% TOTAL OPERATING EXPENSES					
26. Recording Fees Paid County Clerk 39,266,047 5.07% 37,060,436 4.75% 27. Plant Lease/Updates 24,963,818 3.23% 20,605,940 2.64% 28. Damages for Bad Faith Suits 0 0.00% 0 0.00% 29. Fines or Penalties 144,829 0.02% 35,055 0.00% 30. Donations/Lobbying 738,931 0.10% 958,392 0.12% 31. Trade Association Fees 700,262 0.09% 707,196 0.09% 32. Other Expenses 22,043,203 2.85% 19,433,780 2.49% TOTAL OPERATING EXPENSES	· · · · · · · · · · · · · · · · · · ·				
27. Plant Lease/Updates 24,963,818 3.23% 20,605,940 2.64% 28. Damages for Bad Faith Suits 0 0.00% 0 0.00% 29. Fines or Penalties 144,829 0.02% 35,055 0.00% 30. Donations/Lobbying 738,931 0.10% 958,392 0.12% 31. Trade Association Fees 700,262 0.09% 707,196 0.09% 32. Other Expenses 22,043,203 2.85% 19,433,780 2.49% TOTAL OPERATING EXPENSES 662,507,893 85.60% 657,296,579 84.23%					
28. Damages for Bad Faith Suits 0 0.00% 0 0.00% 29. Fines or Penalties 144,829 0.02% 35,055 0.00% 30. Donations/Lobbying 738,931 0.10% 958,392 0.12% 31. Trade Association Fees 700,262 0.09% 707,196 0.09% 32. Other Expenses 22,043,203 2.85% 19,433,780 2.49% TOTAL OPERATING EXPENSES 662,507,893 85.60% 657,296,579 84.23%					
29. Fines or Penalties 144,829 0.02% 35,055 0.00% 30. Donations/Lobbying 738,931 0.10% 958,392 0.12% 31. Trade Association Fees 700,262 0.09% 707,196 0.09% 32. Other Expenses 22,043,203 2.85% 19,433,780 2.49% TOTAL OPERATING EXPENSES 662,507,893 85.60% 657,296,579 84.23%	·				
30. Donations/Lobbying 738,931 0.10% 958,392 0.12% 31. Trade Association Fees 700,262 0.09% 707,196 0.09% 32. Other Expenses 22,043,203 2.85% 19,433,780 2.49% TOTAL OPERATING EXPENSES 662,507,893 85.60% 657,296,579 84.23%					
31. Trade Association Fees 700,262 0.09% 707,196 0.09% 32. Other Expenses 22,043,203 2.85% 19,433,780 2.49% TOTAL OPERATING EXPENSES 662,507,893 85.60% 657,296,579 84.23%					
32. Other Expenses 22,043,203 2.85% 19,433,780 2.49% TOTAL OPERATING EXPENSES 662,507,893 85.60% 657,296,579 84.23%	* 				
TOTAL OPERATING EXPENSES 662,507,893 85.60% 657,296,579 84.23%					
INCOME OR (LOSS) FROM OPERATIONS 111,446,503 14.40% 123,066,004 15.77%	·			-	
	INCOME OR (LOSS) FROM OPERATIONS	111,446,503	14.40%	123,066,004	15.77%

NCOME		Calendar Yea		Calendar Yea	
Title Premiums Remitted to Underwriters					% of Gross
2. Premiums Remitted to Underwriters					
3. Premiums Retained					
A Examination/Evidence Fees 19.947,044 2.56% 2.12,42,232 2.66% 5. Closing Fees 6.5746,121 8.43% 59,165.22 6.6% 6.7 Excertificates 9.524,066 1.22% 7.743,279 0.97% 6.7 Recording Fees 3.60,047,31 4.62% 36,095,449 4.52% 8. Restrictions 0.000% 0.00% 0.00% 0.00% 9.000% 1.000% 1.000% 1.000% 1.000% 1.000% 1.000% 1.000% 1.000% 1.000% 1.000% 1.000% 1.000% 1.000% 1.000% 1.000% 1.1512 0.000% 1.1512 0.000% 1.1512 0.000% 1.1512 0.000% 1.1512 0.000% 1.1512 0.000% 1.1512 0.000% 1.000% 1.1512 0.000% 1.000% 1.1512 0.000% 1.1512 0.000% 1.000% 1.1512 0.000% 1.0000 1.000% 1.0000 1.000% 1.00000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.00000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.00000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.00000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.00000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.00000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.00000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.00000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.000000 1.000000 1.00000 1.00000 1.00000 1.00000 1.00000 1.00000 1.00000 1.000000 1.00000 1.00000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.0000					
5. Closing Fees 65.746.121 8.43% 59.165.261 7.42% 7.742% 6. Tax Cartificates 9.524,066 1.22% 7.743.279 0.97% 7. Recording Fees 36.064.731 4.62% 36.095.449 4.52% 8. Restrictions 0.00% 0.					
6. Tax Certificates 9.524.066 1.22% 7.743.279 0.97% 7. Recording Fees 3.6064,731 4.62% 36.09.5449 4.52% 8. Restrictions 0 0.00% 0.00					
7. Recording Fees 36,064,731 4,62% 36,095,449 4,52% 8. Restrictions 0 0,00% 0 0,00% 9. Inspection Fees 11,545 0,00% 6,345 0,00% 10. Courier and Overright Fees 3,223,286 0,41% 1,925,768 0,00% 11. Telephone and Facsimile 26,419 0,00% 11,512 0,00% 12. Interest Income 41,125 0,00% 37,825 0,00% 13. Other Income 6,636,888 0,80% 5,398,844 0,60% GROSS INCOME 780,362,578 100,00% 797,738,527 100,00% Mumber of Agencies Reporting 59 60 60 EXPENSES 1 3,958% 319,792,734 40,09% 1a. Salaries-Employees 308,857,327 39,58% 319,792,734 40,09% 1a. Salaries-Employees 308,857,327 39,58% 319,792,734 40,09% 2a. Benefits, Relations & Welfare-Owners/Partners 18,220 0,00% 114,846 0,01% 3b. Evidence/Examina					
8. Restrictions					
9. Inspection Fees 10. Courier and Overnight Fees 11. Telephone and Facsimile 12. Courier and Overnight Fees 11. Telephone and Facsimile 12. Interest Income 13. Other Income 13. Other Income 13. Other Income 13. Other Income 14.1.25 10.00% 13. Other Income 15. Salaries Fenotring 15. Courier and Overnight Fees 15. Salaries Fenotring 16. Salaries Fenotring 17. Salaries Fenotring 18. Salaries Fenotring 19. Salari	<u> </u>				
10 Courier and Overnight Fees 3,223,286 0.41% 1,925,766 0.24% 11, Telephone and Facsimile 26,419 0.00% 11,512 0.00% 12, Interest Income 41,125 0.01% 37,825 0.00% 13,000m					
11. Telephone and Facsimile 26,419 0.00% 11,512 0.00% 13, Other Income 41,125 0.01% 37,825 0.00% 13, Other Income 6,263,888 0.80% 5,395,844 0.68% Number of Agencies Reporting 59	·			•	
12. Interest Income 41,125 0.01% 37,825 0.00% 13. Other Income 6,263,888 0.80% 5,395,844 0.68% 0.68% 0.68% 0.80% 5,395,844 0.68% 0.68% 0.80%					
Teach Commons Common					
ROSS INCOME Number of Agencies Reporting S9					
Number of Agencies Reporting S9	13. Other income	6,263,888	0.80%	5,395,844	0.68%
Salaries-Employees 308,857,327 39,58% 319,792,734 40,09% 11. Salaries-Owners/Partners 929,611 0.12% 1,138,175 0.14% 2a. Benefits, Relations & Welfare-Employees 51,715,907 66,39% 57,036,177 7.15% 2b. Benefits, Relations & Welfare - Owners/Partners 18,220 0.00% 114,846 0.01% 3a. Evidence/Examination Fees - Title Agents 5,013,760 0.64% 5,023,605 0.63% 3b. Evidence/Examination Fees - Others 141,976 0.02% 741,424 0.09% 4b. Closing Fees Paid - Title Agents 13,071,193 1.68% 13,466,376 1.69% 4b. Closing Fees Paid - Title Agents 33,771,928 4.32% 37,797,323 4.74% 6. Utilities 1.466,717 0.19% 1.535,277 0.19% 7. Accounting & Auditing 3,178,888 0.41% 3,112,810 0.39% 8. Advertising 11,654,335 1.49% 13,310,166 1.65% 1.65% 0.578 0.578 1.65% 0.578 1.65% 0.578 0.578 1.65% 0.578 0.578 0.578 0.578 0.578 0.578			100.00%		100.00%
1a. Salaries-Employees 308,857,327 39.58% 319,792,734 40.09% 1b. Salaries-Owners/Partners 92,9611 0.12% 1,138,175 0.14% 2a. Benefits, Relations & Welfare - Cowners/Partners 18,220 0.00% 114,846 0.01% 3a. Evidence/Examination Fees - Others 114,076 0.02% 741,424 0.09% 3b. Evidence/Examination Fees - Others 114,076 0.02% 741,424 0.09% 4a. Closing Fees Paid - Title Agents 13,071,193 1.68% 13,466,376 1.69% 4b. Closing Fees Paid - Others 98,022,818 12,56% 92,127,639 11,55% 5. Rent 33,710,928 4,32% 37,797,323 4,74% 6. Utilities 1,466,717 0.19% 1,535,277 0.19% 7. Accounting & Auditing 31,78,888 0.41% 31,130,166 1.65% 9. Travel, Lodging & Education 4,371,367 0.56% 4,627,324 0.58% 10. Insurance 17,67,181 0.23% 1,927,637 0.24% 11. Interest Expense 4,8778 0.01% 37,883 0.00% 12. Legal Expense <th></th> <th>59</th> <th></th> <th>60</th> <th></th>		59		60	
1b. Salaries-Owners/Partners 929.611 0.12% 1,138,175 0.14% 2a. Benefits, Relations & Welfare - Employees 51,715,907 66.3% 57,036,177 7.15% 2b. Benefits, Relations & Welfare - Owners/Partners 18,220 0.00% 114,846 0.01% 3a. Evidence/Examination Fees - Title Agents 5,013,760 0.64% 5,023,605 0.63% 3b. Evidence/Examination Fees - Others 141,976 0.02% 741,424 0.09% 4b. Closing Fees Paid - Title Agents 13,071,193 1.68% 13,466,376 1.69% 4b. Closing Fees Paid - Others 98,022,818 12,56% 92,127,639 11,55% 5. Rent 33,710,928 4,32% 37,79,323 4,74% 6. Utilities 1,466,717 0.19% 1,535,277 0.19% 7. Accounting & Auditing 31,788,888 0.41% 3,112,810 0.39% 8. Advertising 11,654,335 14.9% 3,13,10,166 1.65% 9. Travel, Lodging & Education 4,371,367 0.56% 4,627,324 0.58% 10. Insurance		200 057 227	20 500/	210 702 724	40.000/
2a. Benefits, Relations & Welfare - Employees 51,715,907 6.63% 57,036,177 7.15% 2b. Benefits, Relations & Welfare - Owners/Partners 18,220 0.00% 114,846 0.01% 3b. Evidence/Examination Fees - Title Agents 5,013,760 0.64% 5,023,605 0.63% 3b. Evidence/Examination Fees - Others 141,976 0.02% 741,424 0.09% 4a. Closing Fees Paid - Title Agents 13,071,193 11,68% 13,466,376 1.69% 4b. Closing Fees Paid - Others 98,022,2818 12,56% 92,127,639 11,55% 5. Rent 33,710,928 4,32% 37,797,323 4,74% 6. Utilities 1,466,717 0.19% 1,535,277 0.19% 7. Accounting & Auditing 3,178,888 0.41% 3,112,810 0.39% 8. Advertising 11,654,335 1,49% 13,130,166 1,65% 9. Travel, Lodging & Education 4,371,367 0.56% 4,627,324 0.58% 10. Insurance 1,767,181 0.23% 1,927,637 0.24% 11. Interest Expense	· ·				
2b. Benefits, Relations & Welfare - Owners/Partners 18,220 0.00% 114,846 0.01% 3a. Evidence/Examination Fees - Title Agents 5,013,760 0.64% 5,023,605 0.63% 3b. Evidence/Examination Fees - Others 141,976 0.02% 741,424 0.09% 4a. Closing Fees Paid - Title Agents 13,071,193 1.68% 13,466,376 1.69% 4b. Closing Fees Paid - Others 98,022,818 12.56% 92,127,639 11.55% 5. Rent 33,710,928 4.32% 37,797,323 4.74% 6. Utilities 1,466,717 0.19% 1,555,277 0.19% 7. Accounting & Auditing 3,178,888 0.41% 3,112,810 0.39% 8. Advertising 11,654,335 1.49% 13,130,166 1.65% 9. Travel, Lodging & Education 4,371,367 0.56% 4,627,324 0.58% 10. Insurance 1,767,181 0.23% 1,927,637 0.24% 11. Interest Expense 1,105,602 0.14% 1,133,447 0.14% 12. Legal Expense 1,105,602 <					
3a. Evidence/Examination Fees - Title Agents 5,013,760 0.64% 5,023,605 0.63% 3b. Evidence/Examination Fees - Others 141,976 0.02% 741,424 0.09% 4b. Closing Fees Paid - Title Agents 13,071,193 1.68% 13,466,376 1.69% 4b. Closing Fees Paid - Others 98,022,818 12,56% 92,127,639 11,55% 5. Rent 33,710,928 4,32% 37,797,323 474% 6. Utilities 1,466,717 0.19% 1,535,277 0.19% 7. Accounting & Auditing 3,178,888 0.41% 3,112,810 0.39% 8. Advertising 11,654,335 1,49% 13,130,166 1.65% 9. Travel, Lodging & Education 4,371,367 0.56% 4,627,324 0.58% 10. Insurance 1,767,181 0.23% 1,927,637 0.24% 11. Interest Expense 4,8778 0.01% 37,883 0.00% 12. Legal Expense 1,105,602 0.14% 1,133,447 0.14% 13. Licenses, Taxes, & Fees 1,624,221 0.21%	• •				
3b. Evidence/Examination Fees - Others 141,976 0.02% 741,424 0.09% 4a. Closing Fees Paid - Title Agents 13,071,193 1.66% 13,466,376 1.69% 4b. Closing Fees Paid - Others 98,022,2818 12.56% 92,127,639 11.55% 5. Rent 33,710,928 4.32% 37,797,323 4.74% 6. Utilities 1,466,717 0.19% 1,535,277 0.19% 7. Accounting & Auditing 3,178,888 0.41% 3,112,810 0.39% 8. Advertising 11,654,335 1.49% 13,130,166 1.65% 9. Travel, Lodging & Education 4,371,367 0.56% 4,627,324 0.58% 10. Insurance 1,767,181 0.23% 1,927,637 0.24% 11. Interest Expense 4,8778 0.01% 3,7883 0.00% 12. Legal Expense 1,105,602 0.14% 1,133,447 0.14% 13. Licenses, Taxes, & Fees 1,624,221 0.21% 1,762,669 0.22% 14. Postage & Freight 2,876,980 0.37% 3,119,000					
4a. Closing Fees Paid - Title Agents 13,071,193 1.68% 13,466,376 1.69% 4b. Closing Fees Paid - Others 98,022,818 12.56% 92,127,639 11.55% 5. Rent 33,710,928 43,2% 37,797,323 4,74% 6. Utilities 1,466,717 0.19% 1,535,277 0.19% 7. Accounting & Auditing 3,178,888 0.41% 3,112,810 0.39% 8. Advertising 11,654,335 1,49% 13,130,166 1.65% 9. Travel, Lodging & Education 4,371,367 0.56% 4,627,324 0.58% 10. Insurance 1,767,181 0.23% 1,927,637 0.24% 11. Interest Expense 4,8778 0.01% 37,883 0.00% 12. Legal Expense 1,105,602 0.14% 1,133,447 0.14% 13. Licenses, Taxes, & Fees 1,624,221 0.21% 1,762,669 0.22% 14. Postage & Freight 2,876,980 0.37% 3,119,000 0.39% 15. Courier & Overnight Delivery 6,288,163 0.81% 4,826,908 0.61% 16. Telephone & Facsimile 5,101,642 0.65%	<u> </u>				
4b. Closing Fees Paid - Others 98,022,818 12.56% 92,127,639 11.55% 5. Rent 33,710,928 4,32% 37,797,323 4,74% 6. Utilities 1,466,717 0.19% 1,535,227 0.19% 7. Accounting & Auditing 3,178,888 0.41% 3,112,810 0.39% 8. Advertising 11,654,335 1.49% 13,130,166 1.65% 9. Travel, Lodging & Education 4,371,367 0.56% 4,627,324 0.58% 10. Insurance 1,767,181 0.23% 1,927,637 0.24% 11. Interest Expense 48,778 0.01% 37,883 0.00% 12. Legal Expense 1,105,602 0.14% 1,133,447 0.14% 13. Licenses, Taxes, & Fees 1,624,221 0.21% 1,762,669 0.22% 14. Postage & Freight 2,876,980 0.37% 3,119,000 0.39% 15. Courier & Overnight Delivery 6,288,163 0.81% 4,826,908 0.61% 16. Telephone & Facsimile 5,101,642 0.65% 5,017,899 0.63% 17. Printing & Photocopying 1,100,109 0.14% 9					
5. Rent 33,710,928 4.32% 37,797,323 4.74% 6. Utilities 1,466,717 0.19% 1,535,277 0.19% 7. Accounting & Auditing 3,178,888 0.41% 3,112,810 0.39% 8. Advertising 11,654,335 1,49% 13,130,166 1.65% 9. Travel, Lodging & Education 4,371,367 0.56% 4,627,324 0.58% 10. Insurance 1,767,181 0.23% 1,927,637 0.24% 11. Interest Expense 48,778 0.01% 37,883 0.00% 12. Legal Expense 1,105,602 0.14% 1,133,447 0.14% 13. Licenses, Taxes, & Fees 1,624,221 0.21% 1,762,669 0.22% 14. Postage & Freight 2,876,980 0.37% 3,119,000 0.39% 15. Courier & Overnight Delivery 6,288,163 0.81% 4,826,908 0.61% 16. Telephone & Facsimile 5,101,642 0.65% 5,017,899 0.63% 17. Printing & Photocopying 1,100,109 0.14% 910,043 0.11% 18. Office Supplies 4,623,086 0.59% 4,968,913					
6. Utilities 1,466,717 0.19% 1,535,277 0.19% 7. Accounting & Auditing 3,178,888 0.41% 3,112,810 0.39% 8. Advertising 11,654,335 1.49% 13,130,166 1.65% 9. Travel, Lodging & Education 4,371,367 0.56% 4,627,324 0.58% 10. Insurance 1,767,181 0.23% 1,927,637 0.24% 11. Interest Expense 48,778 0.01% 37,883 0.00% 12. Legal Expense 1,105,602 0.14% 1,133,447 0.14% 13. Licenses, Taxes, & Fees 1,624,221 0.21% 1,762,669 0.22% 14. Postage & Freight 2,876,980 0.37% 3,119,000 0.39% 15. Courier & Overnight Delivery 6,288,163 0.81% 4,826,908 0.61% 16. Telephone & Facsimile 5,101,642 0.65% 5,017,899 0.63% 17. Printing & Photocopying 1,100,109 0.14% 910,043 0.11% 18. Office Supplies 4,623,086 0.59% 4,968,913 0.62% <td></td> <td></td> <td></td> <td></td> <td></td>					
7. Accounting & Auditing 3,178,888 0.41% 3,112,810 0.39% 8. Advertising 11,654,335 1.49% 13,130,166 1.65% 9. Travel, Lodging & Education 4,371,367 0.56% 4,627,324 0.58% 10. Insurance 1,767,181 0.23% 1,927,637 0.24% 11. Interest Expense 48,778 0.01% 37,883 0.00% 12. Legal Expense 1,105,602 0.14% 1,133,447 0.14% 13. Licenses, Taxes, & Fees 1,624,221 0.21% 1,762,669 0.22% 14. Postage & Freight 2,876,980 0.37% 3,119,000 0.39% 15. Courier & Overnight Delivery 6,288,163 0.81% 4,826,908 0.61% 16. Telephone & Facsimile 5,101,642 0.65% 5,017,899 0.63% 17. Printing & Photocopying 1,100,109 0.14% 910,043 0.11% 18. Office Supplies 4,623,086 0.59% 4,968,913 0.62% 19. Equipment & Vehicle Leases 3,164,244 0.41% 3,083,266 0.39% 20. Depreciation 5,370,742 0.69%					
8. Advertising 11,654,335 1.49% 13,130,166 1.65% 9. Travel, Lodging & Education 4,371,367 0.56% 4,627,324 0.88% 10. Insurance 1,767,181 0.23% 1,927,637 0.24% 11. Interest Expense 48,778 0.01% 37,883 0.00% 12. Legal Expense 1,105,602 0.14% 1,133,447 0.14% 13. Licenses, Taxes, & Fees 1,624,221 0.21% 1,762,669 0.22% 14. Postage & Freight 2,876,980 0.37% 3,119,000 0.39% 15. Courier & Overnight Delivery 6,288,163 0.81% 4,826,908 0.61% 16. Telephone & Facsimile 5,101,642 0.65% 5,017,899 0.63% 17. Printing & Photocopying 1,100,109 0.14% 910,043 0.11% 18. Office Supplies 4,623,086 0.59% 4,968,913 0.62% 19. Equipment & Vehicle Leases 3,164,244 0.41% 3,083,266 0.39% 20. Depreciation 5,370,742 0.69% 5,609,141 0.70% 21. Directors Fees 25,595 0.00% 17					
9. Travel, Lodging & Education 4,371,367 0.56% 4,627,324 0.58% 10. Insurance 1,767,181 0.23% 1,927,637 0.24% 11. Interest Expense 48,778 0.01% 37,883 0.00% 12. Legal Expense 1,105,602 0.14% 1,133,447 0.14% 13. Licenses, Taxes, & Fees 1,624,221 0.21% 1,762,669 0.22% 14. Postage & Freight 2,876,980 0.37% 3,119,000 0.39% 15. Courier & Overnight Delivery 6,288,163 0.81% 4,826,908 0.61% 16. Telephone & Facsimile 5,101,642 0.65% 5,017,899 0.63% 17. Printing & Photocopying 1,100,109 0.14% 910,043 0.11% 18. Office Supplies 4,623,086 0.59% 4,968,913 0.62% 19. Equipment & Vehicle Leases 3,164,244 0.41% 3,083,266 0.39% 20. Depreciation 5,370,742 0.69% 5,609,141 0.70% 21. Directors Fees 25,595 0.00% 17,760 0.00% 22. Dues, Boards, & Associations 1,717,942 0.22% 1,780,572 0.22% 23. Bad Debts 41,916 0.01% 60,402 0.01% 24. Loss & Loss Adjustment Expense 1,850,277 0.24% 1,864,389 0.23% 25. Tax Certificates Paid Tax Authorities 9,636,255 1.23% 7,704,645 0.97% 26. Recording Fees Paid County Clerk 37,060,436 4,75% 37,136,999 4,66% 27. Plant Lease/Updates 20,605,940 2.64% 20,560,543 2.58% 28. Damages for Bad Faith Suits 0,00% 5,779 0.00% 30. Donations/Lobbying 958,392 0.12% 827,437 0.10% 31. Trade Association Fees 707,196 0.09% 679,839 0.09% 32. Other Expenses 19,433,780 2.49% 17,942,593 2.25% TOTAL OPERATING EXPENSES 657,296,579 84.23% 670,621,640 84.07%					
10. Insurance 1,767,181 0.23% 1,927,637 0.24% 11. Interest Expense 48,778 0.01% 37,883 0.00% 12. Legal Expense 1,105,602 0.14% 1,133,447 0.14% 13. Licenses, Taxes, & Fees 1,624,221 0.21% 1,762,669 0.22% 14. Postage & Freight 2,876,980 0.37% 3,119,000 0.39% 15. Courier & Overnight Delivery 6,288,163 0.81% 4,826,908 0.61% 16. Telephone & Facsimile 5,101,642 0.65% 5,017,899 0.63% 17. Printing & Photocopying 1,100,109 0.14% 910,043 0.11% 18. Office Supplies 4,623,086 0.59% 4,968,913 0.62% 19. Equipment & Vehicle Leases 3,164,244 0.41% 3,083,266 0.39% 20. Depreciation 5,370,742 0.69% 5,609,141 0.70% 21. Directors Fees 25,595 0.00% 17,760 0.00% 22. Dues, Boards, & Associations 1,717,942 0.22% 1,780,572 0.22% 23. Bad Debts 1,814 0.01% 60,402 <td><u> </u></td> <td></td> <td></td> <td></td> <td></td>	<u> </u>				
11. Interest Expense 48,778 0.01% 37,883 0.00% 12. Legal Expense 1,105,602 0.14% 1,133,447 0.14% 13. Licenses, Taxes, & Fees 1,624,221 0.21% 1,762,669 0.22% 14. Postage & Freight 2,876,980 0.37% 3,119,000 0.39% 15. Courier & Overnight Delivery 6,288,163 0.81% 4,826,908 0.61% 16. Telephone & Facsimile 5,101,642 0.65% 5,017,899 0.63% 17. Printing & Photocopying 1,100,109 0.14% 910,043 0.11% 18. Office Supplies 4,623,086 0.59% 4,968,913 0.62% 19. Equipment & Vehicle Leases 3,164,244 0.41% 3,083,266 0.39% 20. Depreciation 5,370,742 0.69% 5,609,141 0.70% 21. Directors Fees 25,595 0.00% 17,760 0.00% 22. Dues, Boards, & Associations 1,717,942 0.22% 1,780,572 0.22% 23. Bad Debts 41,916 0.01% 60,402 0.01% 24. Loss & Loss Adjustment Expense 1,850,277 0.24%					
12. Legal Expense 1,105,602 0.14% 1,133,447 0.14% 13. Licenses, Taxes, & Fees 1,624,221 0.21% 1,762,669 0.22% 14. Postage & Freight 2,876,980 0.37% 3,119,000 0.39% 15. Courier & Overnight Delivery 6,288,163 0.81% 4,826,908 0.61% 16. Telephone & Facsimile 5,101,642 0.65% 5,017,899 0.63% 17. Printing & Photocopying 1,100,109 0.14% 910,043 0.11% 18. Office Supplies 4,623,086 0.59% 4,968,913 0.62% 19. Equipment & Vehicle Leases 3,164,244 0.41% 3,083,266 0.39% 20. Depreciation 5,370,742 0.69% 5,609,141 0.70% 21. Directors Fees 25,595 0.00% 17,760 0.00% 22. Dues, Boards, & Associations 1,717,942 0.22% 1,780,572 0.22% 23. Bad Debts 41,916 0.01% 60,402 0.01% 24. Loss & Loss Adjustment Expense 1,850,277 0.24% 1,864,389 0.23% 25. Tax Certificates Paid Tax Authorities 9,636,255<					
13. Licenses, Taxes, & Fees 1,624,221 0.21% 1,762,669 0.22% 14. Postage & Freight 2,876,980 0.37% 3,119,000 0.39% 15. Courier & Overnight Delivery 6,288,163 0.81% 4,826,908 0.61% 16. Telephone & Facsimile 5,101,642 0.65% 5,017,899 0.63% 17. Printing & Photocopying 1,100,109 0.14% 910,043 0.11% 18. Office Supplies 4,623,086 0.59% 4,968,913 0.62% 19. Equipment & Vehicle Leases 3,164,244 0.41% 3,083,266 0.39% 20. Depreciation 5,370,742 0.69% 5,609,141 0.70% 21. Directors Fees 25,595 0.00% 17,760 0.00% 22. Dues, Boards, & Associations 1,717,942 0.22% 1,780,572 0.22% 23. Bad Debts 41,916 0.01% 60,402 0.01% 24. Loss & Loss Adjustment Expense 1,850,277 0.24% 1,864,389 0.23% 25. Tax Certificates Paid Tax Authorities 9,636,255 1,23% 7,704,645 0.97% 26. Recording Fees Paid County Clerk	·				
14. Postage & Freight 2,876,980 0.37% 3,119,000 0.39% 15. Courier & Overnight Delivery 6,288,163 0.81% 4,826,908 0.61% 16. Telephone & Facsimile 5,101,642 0.65% 5,017,899 0.63% 17. Printing & Photocopying 1,100,109 0.14% 910,043 0.11% 18. Office Supplies 4,623,086 0.59% 4,968,913 0.62% 19. Equipment & Vehicle Leases 3,164,244 0.41% 3,083,266 0.39% 20. Depreciation 5,370,742 0.69% 5,609,141 0.70% 21. Directors Fees 25,595 0.00% 17,760 0.00% 22. Dues, Boards, & Associations 1,717,942 0.22% 1,780,572 0.22% 23. Bad Debts 41,916 0.01% 60,402 0.01% 24. Loss & Loss Adjustment Expense 1,850,277 0.24% 1,864,389 0.23% 25. Tax Certificates Paid Tax Authorities 9,636,255 1,23% 7,704,645 0.97% 26. Recording Fees Paid County Clerk 37,060,436 4.75% 37,136,999 4,66% 27. Plant Lease/Updates					
15. Courier & Overnight Delivery 6,288,163 0.81% 4,826,908 0.61% 16. Telephone & Facsimile 5,101,642 0.65% 5,017,899 0.63% 17. Printing & Photocopying 1,100,109 0.14% 910,043 0.11% 18. Office Supplies 4,623,086 0.59% 4,968,913 0.62% 19. Equipment & Vehicle Leases 3,164,244 0.41% 3,083,266 0.39% 20. Depreciation 5,370,742 0.69% 5,609,141 0.70% 21. Directors Fees 25,595 0.00% 17,760 0.00% 22. Dues, Boards, & Associations 1,717,942 0.22% 1,780,572 0.22% 23. Bad Debts 41,916 0.01% 60,402 0.01% 24. Loss & Loss Adjustment Expense 1,850,277 0.24% 1,864,389 0.23% 25. Tax Certificates Paid Tax Authorities 9,636,255 1,23% 7,704,645 0.97% 26. Recording Fees Paid County Clerk 37,060,436 4,75% 37,136,999 4,66% 27. Plant Lease/Updates 20,605,940 2.64% 20,560,543 2.58% 28. Damages for Bad Faith Su					
16. Telephone & Facsimile 5,101,642 0.65% 5,017,899 0.63% 17. Printing & Photocopying 1,100,109 0.14% 910,043 0.11% 18. Office Supplies 4,623,086 0.59% 4,968,913 0.62% 19. Equipment & Vehicle Leases 3,164,244 0.41% 3,083,266 0.39% 20. Depreciation 5,370,742 0.69% 5,609,141 0.70% 21. Directors Fees 25,595 0.00% 17,760 0.00% 22. Dues, Boards, & Associations 1,717,942 0.22% 1,780,572 0.22% 23. Bad Debts 41,916 0.01% 60,402 0.01% 24. Loss & Loss Adjustment Expense 1,850,277 0.24% 1,864,389 0.23% 25. Tax Certificates Paid Tax Authorities 9,636,255 1,23% 7,704,645 0.97% 26. Recording Fees Paid County Clerk 37,060,436 4.75% 37,136,999 4.66% 27. Plant Lease/Updates 20,605,940 2.64% 20,560,543 2.58% 28. Damages for Bad Faith Suits 0 0.00% 0 0.00% 29. Fines or Penalties 35,055<					
17. Printing & Photocopying 1,100,109 0.14% 910,043 0.11% 18. Office Supplies 4,623,086 0.59% 4,968,913 0.62% 19. Equipment & Vehicle Leases 3,164,244 0.41% 3,083,266 0.39% 20. Depreciation 5,370,742 0.69% 5,609,141 0.70% 21. Directors Fees 25,595 0.00% 17,760 0.00% 22. Dues, Boards, & Associations 1,717,942 0.22% 1,780,572 0.22% 23. Bad Debts 41,916 0.01% 60,402 0.01% 24. Loss & Loss Adjustment Expense 1,850,277 0.24% 1,864,389 0.23% 25. Tax Certificates Paid Tax Authorities 9,636,255 1.23% 7,704,645 0.97% 26. Recording Fees Paid County Clerk 37,060,436 4.75% 37,136,999 4.66% 27. Plant Lease/Updates 20,605,940 2.64% 20,560,543 2.58% 28. Damages for Bad Faith Suits 0 0.00% 0 0 29. Fines or Penalties 35,055 0.00% 5,779 0.00% 30. Donations/Lobbying 958,392 <t< td=""><td></td><td></td><td></td><td></td><td></td></t<>					
18. Office Supplies 4,623,086 0.59% 4,968,913 0.62% 19. Equipment & Vehicle Leases 3,164,244 0.41% 3,083,266 0.39% 20. Depreciation 5,370,742 0.69% 5,609,141 0.70% 21. Directors Fees 25,595 0.00% 17,760 0.00% 22. Dues, Boards, & Associations 1,717,942 0.22% 1,780,572 0.22% 23. Bad Debts 41,916 0.01% 60,402 0.01% 24. Loss & Loss Adjustment Expense 1,850,277 0.24% 1,864,389 0.23% 25. Tax Certificates Paid Tax Authorities 9,636,255 1.23% 7,704,645 0.97% 26. Recording Fees Paid County Clerk 37,060,436 4.75% 37,136,999 4.66% 27. Plant Lease/Updates 20,605,940 2.64% 20,560,543 2.58% 28. Damages for Bad Faith Suits 0 0.00% 0 0 29. Fines or Penalties 35,055 0.00% 5,779 0.00% 30. Donations/Lobbying 958,392 0.12% 827,437 0.10% 31. Trade Association Fees 707,196 0	·				
19. Equipment & Vehicle Leases 3,164,244 0.41% 3,083,266 0.39% 20. Depreciation 5,370,742 0.69% 5,609,141 0.70% 21. Directors Fees 25,595 0.00% 17,760 0.00% 22. Dues, Boards, & Associations 1,717,942 0.22% 1,780,572 0.22% 23. Bad Debts 41,916 0.01% 60,402 0.01% 24. Loss & Loss Adjustment Expense 1,850,277 0.24% 1,864,389 0.23% 25. Tax Certificates Paid Tax Authorities 9,636,255 1.23% 7,704,645 0.97% 26. Recording Fees Paid County Clerk 37,060,436 4.75% 37,136,999 4.66% 27. Plant Lease/Updates 20,605,940 2.64% 20,560,543 2.58% 28. Damages for Bad Faith Suits 0 0.00% 0 0.00% 29. Fines or Penalties 35,055 0.00% 5,779 0.00% 30. Donations/Lobbying 958,392 0.12% 827,437 0.10% 31. Trade Association Fees 707,196 0.09% 679,839 0.09% 32. Other Expenses 19,433,780 <td< td=""><td></td><td></td><td></td><td></td><td></td></td<>					
20. Depreciation 5,370,742 0.69% 5,609,141 0.70% 21. Directors Fees 25,595 0.00% 17,760 0.00% 22. Dues, Boards, & Associations 1,717,942 0.22% 1,780,572 0.22% 23. Bad Debts 41,916 0.01% 60,402 0.01% 24. Loss & Loss Adjustment Expense 1,850,277 0.24% 1,864,389 0.23% 25. Tax Certificates Paid Tax Authorities 9,636,255 1.23% 7,704,645 0.97% 26. Recording Fees Paid County Clerk 37,060,436 4.75% 37,136,999 4.66% 27. Plant Lease/Updates 20,605,940 2.64% 20,560,543 2.58% 28. Damages for Bad Faith Suits 0 0.00% 0 0.00% 29. Fines or Penalties 35,055 0.00% 5,779 0.00% 30. Donations/Lobbying 958,392 0.12% 827,437 0.10% 31. Trade Association Fees 707,196 0.09% 679,839 0.09% 32. Other Expenses 19,433,780 2.49% 17,942,593 2.25% TOTAL OPERATING EXPENSES 657,296,579					
21. Directors Fees 25,595 0.00% 17,760 0.00% 22. Dues, Boards, & Associations 1,717,942 0.22% 1,780,572 0.22% 23. Bad Debts 41,916 0.01% 60,402 0.01% 24. Loss & Loss Adjustment Expense 1,850,277 0.24% 1,864,389 0.23% 25. Tax Certificates Paid Tax Authorities 9,636,255 1,23% 7,704,645 0.97% 26. Recording Fees Paid County Clerk 37,060,436 4.75% 37,136,999 4.66% 27. Plant Lease/Updates 20,605,940 2.64% 20,560,543 2.58% 28. Damages for Bad Faith Suits 0 0.00% 0 0.00% 29. Fines or Penalties 35,055 0.00% 5,779 0.00% 30. Donations/Lobbying 958,392 0.12% 827,437 0.10% 31. Trade Association Fees 707,196 0.09% 679,839 0.09% 32. Other Expenses 19,433,780 2.49% 17,942,593 2.25% TOTAL OPERATING EXPENSES 657,296,579 84.23% 670,621,640 84.07%					
22. Dues, Boards, & Associations 1,717,942 0.22% 1,780,572 0.22% 23. Bad Debts 41,916 0.01% 60,402 0.01% 24. Loss & Loss Adjustment Expense 1,850,277 0.24% 1,864,389 0.23% 25. Tax Certificates Paid Tax Authorities 9,636,255 1.23% 7,704,645 0.97% 26. Recording Fees Paid County Clerk 37,060,436 4.75% 37,136,999 4.66% 27. Plant Lease/Updates 20,605,940 2.64% 20,560,543 2.58% 28. Damages for Bad Faith Suits 0 0.00% 0 0.00% 29. Fines or Penalties 35,055 0.00% 5,779 0.00% 30. Donations/Lobbying 958,392 0.12% 827,437 0.10% 31. Trade Association Fees 707,196 0.09% 679,839 0.09% 32. Other Expenses 19,433,780 2.49% 17,942,593 2.25% TOTAL OPERATING EXPENSES					
23. Bad Debts 41,916 0.01% 60,402 0.01% 24. Loss & Loss Adjustment Expense 1,850,277 0.24% 1,864,389 0.23% 25. Tax Certificates Paid Tax Authorities 9,636,255 1.23% 7,704,645 0.97% 26. Recording Fees Paid County Clerk 37,060,436 4.75% 37,136,999 4.66% 27. Plant Lease/Updates 20,605,940 2.64% 20,560,543 2.58% 28. Damages for Bad Faith Suits 0 0.00% 0 0.00% 29. Fines or Penalties 35,055 0.00% 5,779 0.00% 30. Donations/Lobbying 958,392 0.12% 827,437 0.10% 31. Trade Association Fees 707,196 0.09% 679,839 0.09% 32. Other Expenses 19,433,780 2.49% 17,942,593 2.25% TOTAL OPERATING EXPENSES 657,296,579 84.23% 670,621,640 84.07%					
24. Loss & Loss Adjustment Expense 1,850,277 0.24% 1,864,389 0.23% 25. Tax Certificates Paid Tax Authorities 9,636,255 1.23% 7,704,645 0.97% 26. Recording Fees Paid County Clerk 37,060,436 4.75% 37,136,999 4.66% 27. Plant Lease/Updates 20,605,940 2.64% 20,560,543 2.58% 28. Damages for Bad Faith Suits 0 0.00% 0 0.00% 29. Fines or Penalties 35,055 0.00% 5,779 0.00% 30. Donations/Lobbying 958,392 0.12% 827,437 0.10% 31. Trade Association Fees 707,196 0.09% 679,839 0.09% 32. Other Expenses 19,433,780 2.49% 17,942,593 2.25% TOTAL OPERATING EXPENSES 657,296,579 84.23% 670,621,640 84.07%					
25. Tax Certificates Paid Tax Authorities 9,636,255 1.23% 7,704,645 0.97% 26. Recording Fees Paid County Clerk 37,060,436 4.75% 37,136,999 4.66% 27. Plant Lease/Updates 20,605,940 2.64% 20,560,543 2.58% 28. Damages for Bad Faith Suits 0 0.00% 0 0.00% 29. Fines or Penalties 35,055 0.00% 5,779 0.00% 30. Donations/Lobbying 958,392 0.12% 827,437 0.10% 31. Trade Association Fees 707,196 0.09% 679,839 0.09% 32. Other Expenses 19,433,780 2.49% 17,942,593 2.25% TOTAL OPERATING EXPENSES 657,296,579 84.23% 670,621,640 84.07%				•	
26. Recording Fees Paid County Clerk 37,060,436 4.75% 37,136,999 4.66% 27. Plant Lease/Updates 20,605,940 2.64% 20,560,543 2.58% 28. Damages for Bad Faith Suits 0 0.00% 0 0.00% 29. Fines or Penalties 35,055 0.00% 5,779 0.00% 30. Donations/Lobbying 958,392 0.12% 827,437 0.10% 31. Trade Association Fees 707,196 0.09% 679,839 0.09% 32. Other Expenses 19,433,780 2.49% 17,942,593 2.25% TOTAL OPERATING EXPENSES 657,296,579 84.23% 670,621,640 84.07%	· ·				
27. Plant Lease/Updates 20,605,940 2.64% 20,560,543 2.58% 28. Damages for Bad Faith Suits 0 0.00% 0 0.00% 29. Fines or Penalties 35,055 0.00% 5,779 0.00% 30. Donations/Lobbying 958,392 0.12% 827,437 0.10% 31. Trade Association Fees 707,196 0.09% 679,839 0.09% 32. Other Expenses 19,433,780 2.49% 17,942,593 2.25% TOTAL OPERATING EXPENSES 657,296,579 84.23% 670,621,640 84.07%					
28. Damages for Bad Faith Suits 0 0.00% 0 0.00% 29. Fines or Penalties 35,055 0.00% 5,779 0.00% 30. Donations/Lobbying 958,392 0.12% 827,437 0.10% 31. Trade Association Fees 707,196 0.09% 679,839 0.09% 32. Other Expenses 19,433,780 2.49% 17,942,593 2.25% TOTAL OPERATING EXPENSES 657,296,579 84.23% 670,621,640 84.07%					
29. Fines or Penalties 35,055 0.00% 5,779 0.00% 30. Donations/Lobbying 958,392 0.12% 827,437 0.10% 31. Trade Association Fees 707,196 0.09% 679,839 0.09% 32. Other Expenses 19,433,780 2.49% 17,942,593 2.25% TOTAL OPERATING EXPENSES 657,296,579 84.23% 670,621,640 84.07%	·				
30. Donations/Lobbying 958,392 0.12% 827,437 0.10% 31. Trade Association Fees 707,196 0.09% 679,839 0.09% 32. Other Expenses 19,433,780 2.49% 17,942,593 2.25% TOTAL OPERATING EXPENSES 657,296,579 84.23% 670,621,640 84.07%		35,055		5,779	0.00%
31. Trade Association Fees 707,196 0.09% 679,839 0.09% 32. Other Expenses 19,433,780 2.49% 17,942,593 2.25% TOTAL OPERATING EXPENSES 657,296,579 84.23% 670,621,640 84.07%					0.10%
32. Other Expenses 19,433,780 2.49% 17,942,593 2.25% TOTAL OPERATING EXPENSES 657,296,579 84.23% 670,621,640 84.07%	, <u>, , , , , , , , , , , , , , , , , , </u>				0.09%
					2.25%
INCOME OR (LOSS) FROM OPERATIONS 123,066,004 15.77% 127,116,891 15.93%	·				84.07%
	INCOME OR (LOSS) FROM OPERATIONS	123,066,004	15.77%	127,116,891	15.93%

TEXAS TITLE INSURANCE DIRECT OPERATION AGENCY EXPERIENCE

	Calendar Year 2015		Calendar Year 2016	
		% of Gross		% of Gross
INCOME	Amount	Income	Amount	Income
1. Title Premiums	94,869,206	82.50%	89,488,168	82.75%
2. Premiums Remitted to Underwriters	14,230,381	12.38%	13,423,227	12.41%
3. Premiums Retained	80,638,825	70.13%	76,064,941	70.34%
4. Examination/Evidence Fees	689,211	0.60%	940,694	0.87%
5. Closing Fees	29,482,076	25.64%	26,346,594	24.36%
6. Tax Certificates	720,110	0.63%	922,588	0.85%
7. Recording Fees	2,448,362	2.13%	2,528,043	2.34%
8. Restrictions	0	0.00%	0	0.00%
9. Inspection Fees	0	0.00%	0	0.00%
10. Courier and Overnight Fees	187,936	0.16%	145,680	0.13%
11. Telephone and Facsimile	2,000	0.00%	0	0.00%
12. Interest Income	27	0.00%	16	0.00%
13. Other Income	822,702	0.72%	1,195,091	1.11%
GROSS INCOME Number of Agencies Reporting	114,991,249 8	100.00%	108,143,647 11	100.00%
EXPENSES				
1a. Salaries-Employees	48,474,429	42.15%	48,348,188	44.71%
1b. Salaries-Owners/Partners	0	0.00%	0	0.00%
2a. Benefits, Relations & Welfare-Employees	5,519,940	4.80%	6,107,072	5.65%
2b. Benefits, Relations & Welfare - Owners/Partners	0	0.00%	0	0.00%
3a. Evidence/Examination Fees - Title Agents	1,149,324	1.00%	12,290	0.01%
3b. Evidence/Examination Fees - Others	46,095	0.04%	2,454,416	2.27%
4a. Closing Fees Paid - Title Agents	139,346	0.12%	157,925	0.15%
4b. Closing Fees Paid - Others	5,290,973	4.60%	6,154,254	5.69%
5. Rent	3,571,766	3.11%	3,555,331	3.29%
6. Utilities	137,898	0.12%	117,404	0.11%
7. Accounting & Auditing	262,891	0.23%	334,428	0.11%
8. Advertising	4,431,825	3.85%	3,731,138	3.45%
9. Travel, Lodging & Education	4,431,023 877,745	0.76%	951,261	0.88%
10. Insurance	350,766	0.76%	330,910	0.86%
		0.03%		0.31%
11. Interest Expense	37,265 46,216	0.03%	32,435	0.03%
12. Legal Expense			33,062	
13. Licenses, Taxes, & Fees	1,460,964	1.27%	1,150,628	1.06%
14. Postage & Freight	325,429	0.28%	295,038	0.27%
15. Courier & Overnight Delivery	349,121	0.30%	388,556	0.36%
16. Telephone & Facsimile	363,292	0.32%	374,472 150,251	0.35%
17. Printing & Photocopying	186,394	0.16%	159,251	0.15%
18. Office Supplies	489,062	0.43%	461,051	0.43%
19. Equipment & Vehicle Leases	355,613	0.31%	394,445	0.36%
20. Depreciation	962,398	0.84%	941,832	0.87%
21. Directors Fees	0	0.00%	0	0.00%
22. Dues, Boards, & Associations	253,320	0.22%	253,405	0.23%
23. Bad Debts	3,068	0.00%	6,825	0.01%
24. Loss & Loss Adjustment Expense	12,868	0.01%	0	0.00%
25. Tax Certificates Paid Tax Authorities	710,365	0.62%	936,980	0.87%
26. Recording Fees Paid County Clerk	2,582,164	2.25%	2,862,202	2.65%
27. Plant Lease/Updates	1,862,899	1.62%	1,094,177	1.01%
28. Damages for Bad Faith Suits	0	0.00%	0	0.00%
29. Fines or Penalties	7,647	0.01%	3,338	0.00%
30. Donations/Lobbying	372,629	0.32%	184,296	0.17%
31. Trade Association Fees	66,494	0.06%	36,267	0.03%
32. Other Expenses	15,109,001	13.14%	16,292,059	15.07%
TOTAL OPERATING EXPENSES	95,809,205	83.32%	98,154,936	90.76%
INCOME OR (LOSS) FROM OPERATIONS	19,182,044	16.68%	9,988,712	9.24%

TEXAS TITLE INSURANCE DIRECT OPERATION AGENCY EXPERIENCE

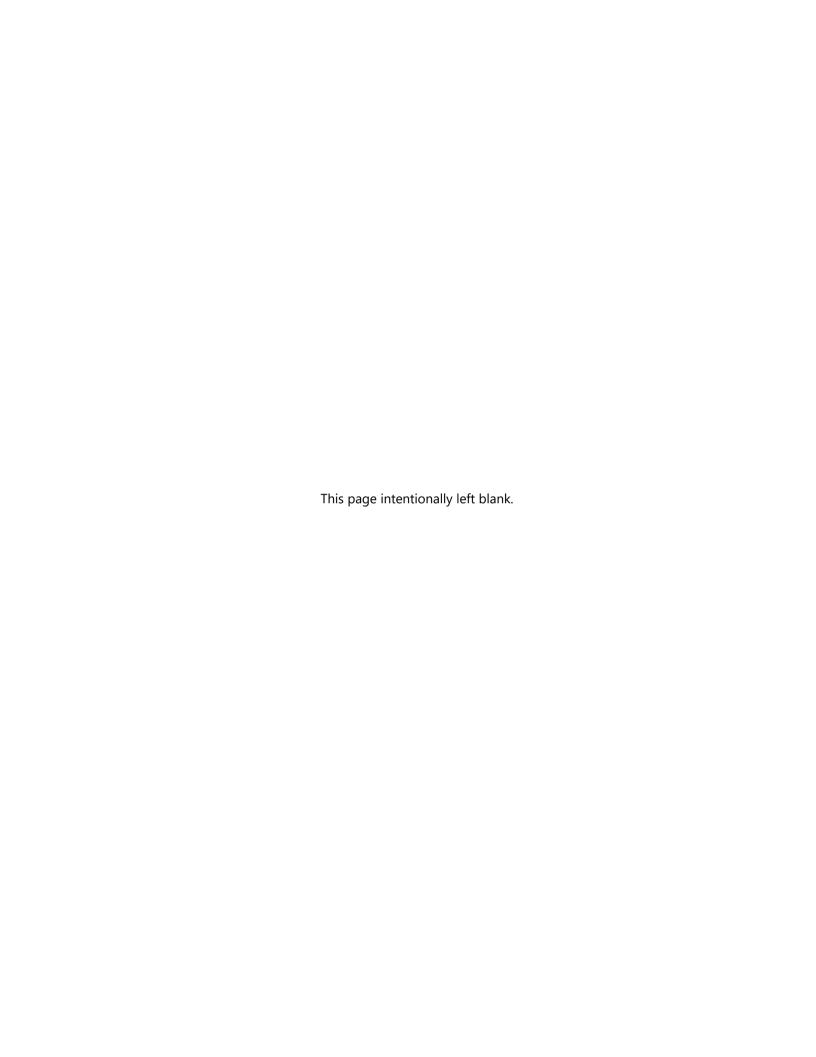
NCOME	Gross Dime 78.47% 11.77% 56.70% 0.26% 1.01% 2.90% 0.00% 0.00% 0.46% 0.00%
1. Title Premiums 89,488,168 82,75% 184,284,605 2. Premiums Remitted to Underwriters 13,423,227 12,41% 27,644,543 3. Premiums Retained 76,064,941 70,34% 156,640,062 4. Examination/Evidence Fees 940,694 0,87% 619,661 5. Closing Fees 26,346,594 24,36% 37,794,261 6. Tax Carrificates 922,588 0,85% 2,377,088 7. Recording Fees 2,528,043 2,34% 6,809,253 8. Restrictions 0 0,00% 0 9. Inspection Fees 0 0,00% 0 10. Courier and Overnight Fees 145,680 0,13% 1,070,504 11. Telephone and Facsimile 0 0,00% 0 12. Interest Income 16 0,00% 243 13. Other Income 1,195,091 1,11% 29,534,119 GROSS INCOME Number of Agencies Reporting 11 14 EXPENSES 1a. Salaries-Employees 48,348,188 44,71% 95,	78.47% 11.77% 66.70% 0.26% 16.09% 1.01% 2.90% 0.00% 0.00% 0.46%
2. Premiums Remitted to Underwriters 3. Premiums Retained 3. Premiums Retained 3. Premiums Retained 3. Premiums Retained 4. Examination/Evidence Fees 4. Examination Fees 4. Examination/Evidence Fees 4. Examination Fees Fittle Agents 4. Exomination Fees Fittle Fees 4. Examination Fees Fittle Fees 4. Examination Fees Fees 4. Exomination	11.77% 66.70% 0.26% 16.09% 1.01% 2.90% 0.00% 0.00% 0.46%
3. Premiums Retained 76,064,941 70,34% 156,640,062 4. Examination/Evidence Fees 940,694 0.87% 619,661 5. Closing Fees 26,346,594 24,36% 37,794,261 6. Tax Certificates 922,588 0.85% 2,377,088 7. Recording Fees 2,528,043 2.34% 6,809,253 8. Restrictions 0 0,00% 0 0 9. Inspection Fees 0 0,00% 0 0 10. Courier and Overnight Fees 145,680 0.13% 1,070,504 11. Telephone and Facsimile 0 0,00% 0 0 12. Interest Income 16 0,00% 243 13. Other Income 1,195,091 1,11% 29,534,119 GROSS INCOME 18,143,647 100,00% 234,845,191 1 EXPENSES 13. Salaries-Employees 48,348,188 44,71% 95,945,495 15. Salaries-Owners/Partners 0 0,00% 82,610 2a. Benefits, Relations & Welfare - Owners/Partners 0 0,00% 0 0 2a. Benefits, Relations & Welfare - Owners/Partners 0 0,00% 0 0 2a. Benefits, Relations & Welfare - Owners/Partners 0 0,00% 0 0 2b. Evidence/Examination Fees - Title Agents 12,290 0,01% 2,774,928 3b. Evidence/Examination Fees - Title Agents 157,925 0,15% 501,569 4b. Closing Fees Paid - Title Agents 157,925 0,15% 501,569 4b. Closing Fees Paid - Others 3,555,331 3,29% 9,691,291 6b. Utilities 117,404 0,11% 204,197 7. Accounting & Auditing 334,428 0,31% 296,116 8b. Advertising 3,731,138 3,45% 5,117,784 9b. Travel, Lodging & Education 951,261 0,88% 1,585,384 10. Insurance 33,091 0,31% 306,661 11. Interest Expense 32,435 0,03% 72,898 13. Licenses, Taxes, & Fees 1,150,628 1,06% 1,297,836 14. Postage & Freight 295,038 0,27% 530,901 15. Courier & Overnight Delivery 388,556 0,36% 1,294,628 16. Telephone & Facsimile 374,472 0,35% 948,144 17. Printing & Photocopying 159,251 0,15% 165,276 18. Office Supplies 461,051 0,43% 820,741 19. Equipment & Vehicle Leases 394,445 0,36% 380,391	66.70% 0.26% 16.09% 1.01% 2.90% 0.00% 0.00% 0.46%
4. Examination/Evidence Fees 940,694 0.87% 619,661 5. Closing Fees 26,346,594 24,36% 37,794,261 6. Tax Certificates 922,588 0.85% 2,277,088 7. Recording Fees 2,528,043 2.34% 6,809,253 8. Restrictions 0 0.00% 0 9. Inspection Fees 0 0.00% 0 10. Courier and Overnight Fees 145,680 0.13% 1,070,504 11. Telephone and Facsimile 0 0.00% 243 12. Interest Income 16 0.00% 243 13. Other Income 1,195,091 1.11% 29,534,119 GROSS INCOME 108,143,647 100.00% 234,845,191 1 Number of Agencies Reporting 11 1 14 EXPOSES 1a. Salaries-Employees 48,348,188 44,71% 95,945,495 1b. Salaries-Employees 6,107,072 5,65% 14,763,526 2b. Benefits, Relations & Welfare - Owners/Partners 0 0.00% 82,610 2a. Losing Fees Paid - Others 2,454,416 2,2	0.26% 16.09% 1.01% 2.90% 0.00% 0.00% 0.46%
5. Closing Fees 26,346,594 24.36% 37,794,261 6. Tax Certificates 922,588 0.85% 2,377,088 7. Recording Fees 2,528,043 2.34% 6,809,253 8. Restrictions 0 0.00% 0 9. Inspection Fees 0 0.00% 0 10. Courier and Overnight Fees 145,680 0.13% 1,070,504 11. Telephone and Facsimile 0 0.00% 0 12. Interest Income 16 0.00% 243 13. Other Income 1,195,091 1.11% 29,534,119 GROSS INCOME 10,814,3647 100.00% 234,845,191 1 Mumber of Agencies Reporting 11 14 14 EXPENSES 1a. Salaries-Employees 48,348,188 44,71% 95,945,495 1b. Salaries-Owners/Partners 0 0.00% 82,610 2a. Benefits, Relations & Welfare - Employees 6,107,072 5,65% 14,763,526 2b. Benefits, Relations & Welfare - Owners/Partners 0 0.00% </td <td>16.09% 1.01% 2.90% 0.00% 0.00% 0.46%</td>	16.09% 1.01% 2.90% 0.00% 0.00% 0.46%
6. Tax Certificates 922,588 0.85% 2,377,088 7. Recording Fees 2,528,043 2.34% 6,809,253 8. Restrictions 0.000% 0 0 9. Inspection Fees 0.000% 0 0 10. Courier and Overnight Fees 145,680 0.13% 1,070,504 11. Telephone and Facsimile 0.000% 0 0 12. Interest Income 16 0.00% 243 13. Other Income 1,195,091 1,111% 29,534,119 GROSS INCOME 108,143,647 100.00% 234,845,191 1 Number of Agencies Reporting 11 14 14 EXPENSES 1a. Salaries-Employees 48,348,188 44,71% 95,945,495 1b. Salaries-Employees 6,107,072 5.65% 14,763,526 2a. Benefits, Relations & Welfare - Owners/Partners 0 0.00% 82,610 2a. Benefits, Relations & Welfare - Owners/Partners 0 0.00% 2,774,928 3b. Evidence/Examination Fees - Title Agents 15,7	1.01% 2.90% 0.00% 0.00% 0.46%
7. Recording Fees 2,528,043 2.34% 6,809,253 8. Restrictions 0 0.00% 0 9. Inspection Fees 0 0.00% 0 10. Courier and Overnight Fees 145,680 0.13% 1,070,504 11. Telephone and Facsimile 0 0.00% 0 12. Interest Income 16 0.00% 243 13. Other Income 1,195,091 1.11% 29,534,119 GROSS INCOME 108,143,647 100.00% 234,845,191 1 Kymmeter of Agencies Reporting 11 14 14 EXPENSES 1a. Salaries-Employees 48,348,188 44.71% 95,945,495 1b. Salaries-Employees 6,107,072 5,65% 14,763,526 2b. Benefits, Relations & Welfare-Employees 6,107,072 5,65% 14,763,526 2b. Benefits, Relations & Welfare - Owners/Partners 0 0.00% 0 3a. Evidence/Examination Fees - Title Agents 12,290 0.01% 2,774,928 3b. Evidence/Examination Fees - Others	2.90% 0.00% 0.00% 0.46%
8. Restrictions 0 0.00% 0 9. Inspection Fees 0 0.00% 0 10. Courier and Overnight Fees 145,680 0.13% 1,070,504 11. Telephone and Facsimile 0 0.00% 0 12. Interest Income 16 0.00% 243 13. Other Income 1,195,091 1.11% 29,534,119 GROSS INCOME 108,143,647 100.00% 234,845,191 1 KUPLINGER 11 1 14 EXPENSES 1a. Salaries-Employees 48,348,188 44.71% 95,945,495 1b. Salaries-Owners/Partners 0 0.00% 82,610 2a. Benefits, Relations & Welfare-Employees 6,107,072 5,65% 14,763,526 2b. Benefits, Relations & Welfare - Owners/Partners 0 0.00% 0 3a. Evidence/Examination Fees - Title Agents 12,290 0.01% 2,774,928 3b. Evidence/Examination Fees - Others 2,454,416 2,27% 86,343 4a. Closing Fees Paid - Others 6,154,254<	0.00% 0.00% 0.46%
9. Inspection Fees 0 0 0.00% 1.0 Courier and Overnight Fees 145,680 0.13% 1,070,504 1.1 Telephone and Facsimile 0 0 0.00% 243 1.1 Telephone and Facsimile 16 0.00% 243 1.3 Other Income 16 0.00% 243 1.3 Other Income 17,195,091 1.11% 29,534,119 1.1 Telephone and Facsimile 10.00% 234,845,191 1.1 Telephone and Facsimile 10.00% 234,845,191 1.1 Telephone and Facsimile 10.00% 234,845,191 1.1 Telephone fagencies Reporting 11 1.1 Telephone sees 11.0 Salaries-Employees 48,348,188 44,71% 95,945,495 1.5 Salaries-Owners/Partners 0 0.00% 82,610 2.8 Benefits, Relations & Welfare-Employees 6,107,072 5,65% 14,763,526 2.5 Benefits, Relations & Welfare - Owners/Partners 0 0.00% 0 3.8 Evidence/Examination Fees - Title Agents 12,290 0.01% 2,774,928 3.5 Evidence/Examination Fees - Others 2,454,416 2.27% 86,343 4.4 Closing Fees Paid - Title Agents 157,925 0.15% 501,569 4.5 Closing Fees Paid - Others 6,154,254 5,69% 10,272,626 5.5 Rent 3,555,331 3,29% 9,691,291 6. Utilities 117,404 0.11% 204,197 7. Accounting & Auditing 334,428 0.31% 296,116 8. Advertising 3,731,138 3,45% 5,117,784 9. Travel, Lodging & Education 951,261 0.88% 1,585,384 10. Insurance 330,910 0.31% 306,661 11. Interest Expense 32,435 0.03% 915 12. Legal Expense 33,062 0.03% 72,898 13. Licenses, Taxes, & Fees 1,150,628 1.06% 1,297,836 14. Postage & Freight 295,038 0.27% 530,901 15. Courier & Overnight Delivery 388,556 0.36% 1,294,628 16. Telephone & Facsimile 374,472 0.35% 948,144 17. Printing & Photocopying 159,251 0.15% 165,276 18. Office Supplies 461,051 0.43% 820,741 19. Equipment & Verhicle Leases 394,445 0.036% 330,391	0.00% 0.46%
10. Courier and Overnight Fees	0.46%
11. Telephone and Facsimile 0 0.00% 0 12. Interest Income 16 0.00% 243 13. Other Income 1,195,091 1.11% 29,534,119 GROSS INCOME 108,143,647 100.00% 234,845,191 1 Number of Agencies Reporting 11 14 EXPENSES 1a. Salaries-Employees 48,348,188 44.71% 95,945,495 1b. Salaries-Owners/Partners 0 0.00% 82,610 2a. Benefits, Relations & Welfare - Owners/Partners 0 0.00% 0 3a. Evidence/Examination Fees - Title Agents 12,290 0.01% 2,774,928 3b. Evidence/Examination Fees - Others 2,454,416 2.27% 86,343 4a. Closing Fees Paid - Others 6,154,254 5.69% 10,272,626 5. Rent 3,555,331 3.29% 9,691,291 6. Utilities 117,404 0.11% 204,197 7. Accounting & Auditing 334,428 0.31% 296,116 8. Advertising 3,731,138 3.45% 5,117,784 9. Travel, Lodging & Education 951,2	
12. Interest Income 16 0.00% 243 13. Other Income 1,195,091 1.11% 29,534,119 GROSS INCOME 108,143,647 100.00% 234,845,191 1 Number of Agencies Reporting 11 14 14 EXPENSES 13. Salaries-Employees 48,348,188 44.71% 95,945,495 5 1b. Salaries-Owners/Partners 0 0.00% 82,610 2 2a. Benefits, Relations & Welfare - Employees 6,107,072 5.65% 14,763,526 2b. Benefits, Relations & Welfare - Owners/Partners 0 0.00% 0 0 3a. Evidence/Examination Fees - Title Agents 12,290 0.00% 0 0 3a. Evidence/Examination Fees - Others 2,454,416 2.27% 86,343 4a. Closing Fees Paid - Title Agents 157,925 0.15% 501,569 4b. Closing Fees Paid - Others 6,154,254 5.69% 10,272,626 5. Rent 3,555,331 3,29% 9691,291 6. Utilities 117,404 0.11% 204,197 7. Accounting & Auditing 334,428 0.31% 296,116 8. Advertising 3,731,138 3.45% 5,117,784 9. Travel, Lodging & Education 951,261	0.00%
1,195,091 1,11% 29,534,119 1 1 1 1 1 1 1 1 1	
GROSS INCOME 108,143,647 100,00% 234,845,191 1 Number of Agencies Reporting 11 14 EXPENSES 1a. Salaries-Employees 48,348,188 44.71% 95,945,495 1 1b. Salaries-Owners/Partners 0 0.00% 82,610 2a. Benefits, Relations & Welfare-Employees 6,107,072 5,65% 14,763,526 2b. Benefits, Relations & Welfare - Owners/Partners 0 0.00% 0 0 3a. Evidence/Examination Fees - Title Agents 12,290 0.01% 2,774,928 3b. Evidence/Examination Fees - Others 2,454,416 2,27% 86,343 4a. Closing Fees Paid - Title Agents 157,925 0.15% 501,569 4b. Closing Fees Paid - Others 6,154,254 5,69% 10,272,626 5. Rent 3,555,331 3,29% 9,691,291 6. Utilities 117,404 0.11% 204,197 7. Accounting & Auditing 334,428 0.31% 296,116 8. Advertising 3,731,138 3,45% 5,117,784 9. Travel, Lodging & Education 951,261 0.88% 1,585,384 10. Insurance 330,910 0.31%	0.00%
Number of Agencies Reporting 11 14 EXPENSES	12.58%
Table Tabl	00.00%
1a. Salaries-Employees 48,348,188 44.71% 95,945,495 1b. Salaries-Owners/Partners 0 0.00% 82,610 2a. Benefits, Relations & Welfare - Employees 6,107,072 5.65% 14,763,526 2b. Benefits, Relations & Welfare - Owners/Partners 0 0.00% 0 3a. Evidence/Examination Fees - Title Agents 12,290 0.01% 2,774,928 3b. Evidence/Examination Fees - Others 2,454,416 2.27% 86,343 4a. Closing Fees Paid - Title Agents 157,925 0.15% 501,569 4b. Closing Fees Paid - Others 6,154,254 5.69% 10,272,626 5. Rent 3,555,331 3.29% 9,691,291 6. Utilities 117,404 0.11% 204,197 7. Accounting & Auditing 334,428 0.31% 296,116 8. Advertising 3,731,138 3.45% 5,117,784 9. Travel, Lodging & Education 951,261 0.88% 1,585,384 10. Insurance 330,910 0.31% 306,661 11. Interest Expense 32,435 0.03% 72,898 13. Licenses, Taxes, & Fees 1,150,628	
1b. Salaries-Owners/Partners 0 0.00% 82,610 2a. Benefits, Relations & Welfare-Employees 6,107,072 5.65% 14,763,526 2b. Benefits, Relations & Welfare - Owners/Partners 0 0.00% 0 3a. Evidence/Examination Fees - Title Agents 12,290 0.01% 2,774,928 3b. Evidence/Examination Fees - Others 2,454,416 2.27% 86,343 4a. Closing Fees Paid - Title Agents 157,925 0.15% 501,569 4b. Closing Fees Paid - Others 6,154,254 5.69% 10,272,626 5. Rent 3,555,331 3.29% 9,691,291 6. Utilities 117,404 0.11% 204,197 7. Accounting & Auditing 334,428 0.31% 296,116 8. Advertising 3,731,138 3.45% 5,117,784 9. Travel, Lodging & Education 951,261 0.88% 1,585,384 10. Insurance 330,910 0.31% 306,661 11. Interest Expense 32,435 0.03% 915 12. Legal Expense 33,062 0.03% 72,898 13. Licenses, Taxes, & Fees 1,150,628 1.06%	
2a. Benefits, Relations & Welfare-Employees 6,107,072 5.65% 14,763,526 2b. Benefits, Relations & Welfare - Owners/Partners 0 0.00% 0 3a. Evidence/Examination Fees - Title Agents 12,290 0.01% 2,774,928 3b. Evidence/Examination Fees - Others 2,454,416 2,27% 86,343 4a. Closing Fees Paid - Title Agents 157,925 0.15% 501,569 4b. Closing Fees Paid - Others 6,154,254 5.69% 10,272,626 5. Rent 3,555,331 3.29% 9,691,291 6. Utilities 117,404 0.11% 204,197 7. Accounting & Auditing 334,428 0.31% 296,116 8. Advertising 3,731,138 3.45% 5,117,784 9. Travel, Lodging & Education 951,261 0.88% 1,585,384 10. Insurance 330,910 0.31% 306,661 11. Interest Expense 32,435 0.03% 915 12. Legal Expense 33,062 0.03% 72,898 13. Licenses, Taxes, & Fees 1,150,628 1.06% 1,297,836 14. Postage & Freight 295,038 0.27%	10.85%
2b. Benefits, Relations & Welfare - Owners/Partners 0 0.00% 0 3a. Evidence/Examination Fees - Title Agents 12,290 0.01% 2,774,928 3b. Evidence/Examination Fees - Others 2,454,416 2.27% 86,343 4a. Closing Fees Paid - Title Agents 157,925 0.15% 501,569 4b. Closing Fees Paid - Others 6,154,254 5.69% 10,272,626 5. Rent 3,555,331 3.29% 9,691,291 6. Utilities 117,404 0.11% 204,197 7. Accounting & Auditing 334,428 0.31% 296,116 8. Advertising 3,731,138 3.45% 5,117,784 9. Travel, Lodging & Education 951,261 0.88% 1,585,384 10. Insurance 330,910 0.31% 306,661 11. Interest Expense 32,435 0.03% 915 12. Legal Expense 33,062 0.03% 72,898 13. Licenses, Taxes, & Fees 1,150,628 1.06% 1,297,836 14. Postage & Freight 295,038 0.27% 530,901 15. Courier & Overnight Delivery 388,556 0.36% 1,294,6	0.04%
3a. Evidence/Examination Fees - Title Agents 12,290 0.01% 2,774,928 3b. Evidence/Examination Fees - Others 2,454,416 2.27% 86,343 4a. Closing Fees Paid - Title Agents 157,925 0.15% 501,569 4b. Closing Fees Paid - Others 6,154,254 5.69% 10,272,626 5. Rent 3,555,331 3.29% 9,691,291 6. Utilities 117,404 0.11% 204,197 7. Accounting & Auditing 334,428 0.31% 296,116 8. Advertising 3,731,138 3.45% 5,117,784 9. Travel, Lodging & Education 951,261 0.88% 1,585,384 10. Insurance 330,910 0.31% 306,661 11. Interest Expense 32,435 0.03% 72,898 13. Licenses, Taxes, & Fees 1,150,628 1.06% 1,297,836 14. Postage & Freight 295,038 0.27% 530,901 15. Courier & Overnight Delivery 388,556 0.36% 1,294,628 16. Telephone & Facsimile 374,472 0.35% 948,144 17. Printing & Photocopying 159,251 0.15% 165,	6.29%
3b. Evidence/Examination Fees - Others 2,454,416 2.27% 86,343 4a. Closing Fees Paid - Title Agents 157,925 0.15% 501,569 4b. Closing Fees Paid - Others 6,154,254 5.69% 10,272,626 5. Rent 3,555,331 3.29% 9,691,291 6. Utilities 117,404 0.11% 204,197 7. Accounting & Auditing 334,428 0.31% 296,116 8. Advertising 3,731,138 3.45% 5,117,784 9. Travel, Lodging & Education 951,261 0.88% 1,585,384 10. Insurance 330,910 0.31% 306,661 11. Interest Expense 32,435 0.03% 915 12. Legal Expense 33,062 0.03% 72,898 13. Licenses, Taxes, & Fees 1,150,628 1.06% 1,297,836 14. Postage & Freight 295,038 0.27% 530,901 15. Courier & Overnight Delivery 388,556 0.36% 1,294,628 16. Telephone & Facsimile 374,472 0.35% 948,144 17. Printing & Photocopying 159,251 0.15% 165,276	0.00%
4a. Closing Fees Paid - Title Agents 157,925 0.15% 501,569 4b. Closing Fees Paid - Others 6,154,254 5.69% 10,272,626 5. Rent 3,555,331 3.29% 9,691,291 6. Utilities 117,404 0.11% 204,197 7. Accounting & Auditing 334,428 0.31% 296,116 8. Advertising 3,731,138 3.45% 5,117,784 9. Travel, Lodging & Education 951,261 0.88% 1,585,384 10. Insurance 330,910 0.31% 306,661 11. Interest Expense 32,435 0.03% 915 12. Legal Expense 33,062 0.03% 72,898 13. Licenses, Taxes, & Fees 1,150,628 1.06% 1,297,836 14. Postage & Freight 295,038 0.27% 530,901 15. Courier & Overnight Delivery 388,556 0.36% 1,294,628 16. Telephone & Facsimile 374,472 0.35% 948,144 17. Printing & Photocopying 159,251 0.15% 165,276 18. Office Supplies 461,051 0.43% 820,741 19. Equipment &	1.18%
4b. Closing Fees Paid - Others 6,154,254 5.69% 10,272,626 5. Rent 3,555,331 3.29% 9,691,291 6. Utilities 117,404 0.11% 204,197 7. Accounting & Auditing 334,428 0.31% 296,116 8. Advertising 3,731,138 3.45% 5,117,784 9. Travel, Lodging & Education 951,261 0.88% 1,585,384 10. Insurance 330,910 0.31% 306,661 11. Interest Expense 32,435 0.03% 915 12. Legal Expense 33,062 0.03% 72,898 13. Licenses, Taxes, & Fees 1,150,628 1.06% 1,297,836 14. Postage & Freight 295,038 0.27% 530,901 15. Courier & Overnight Delivery 388,556 0.36% 1,294,628 16. Telephone & Facsimile 374,472 0.35% 948,144 17. Printing & Photocopying 159,251 0.15% 165,276 18. Office Supplies 461,051 0.43% 820,741 19. Equipment & Vehicle Leases 394,445 0.36% 380,391	0.04%
5. Rent3,555,3313.29%9,691,2916. Utilities117,4040.11%204,1977. Accounting & Auditing334,4280.31%296,1168. Advertising3,731,1383.45%5,117,7849. Travel, Lodging & Education951,2610.88%1,585,38410. Insurance330,9100.31%306,66111. Interest Expense32,4350.03%91512. Legal Expense33,0620.03%72,89813. Licenses, Taxes, & Fees1,150,6281.06%1,297,83614. Postage & Freight295,0380.27%530,90115. Courier & Overnight Delivery388,5560.36%1,294,62816. Telephone & Facsimile374,4720.35%948,14417. Printing & Photocopying159,2510.15%165,27618. Office Supplies461,0510.43%820,74119. Equipment & Vehicle Leases394,4450.36%380,391	0.21%
6. Utilities 117,404 0.11% 204,197 7. Accounting & Auditing 334,428 0.31% 296,116 8. Advertising 3,731,138 3.45% 5,117,784 9. Travel, Lodging & Education 951,261 0.88% 1,585,384 10. Insurance 330,910 0.31% 306,661 11. Interest Expense 32,435 0.03% 915 12. Legal Expense 33,062 0.03% 72,898 13. Licenses, Taxes, & Fees 1,150,628 1.06% 1,297,836 14. Postage & Freight 295,038 0.27% 530,901 15. Courier & Overnight Delivery 388,556 0.36% 1,294,628 16. Telephone & Facsimile 374,472 0.35% 948,144 17. Printing & Photocopying 159,251 0.15% 165,276 18. Office Supplies 461,051 0.43% 820,741 19. Equipment & Vehicle Leases 394,445 0.36% 380,391	4.37%
7. Accounting & Auditing 334,428 0.31% 296,116 8. Advertising 3,731,138 3.45% 5,117,784 9. Travel, Lodging & Education 951,261 0.88% 1,585,384 10. Insurance 330,910 0.31% 306,661 11. Interest Expense 32,435 0.03% 915 12. Legal Expense 33,062 0.03% 72,898 13. Licenses, Taxes, & Fees 1,150,628 1.06% 1,297,836 14. Postage & Freight 295,038 0.27% 530,901 15. Courier & Overnight Delivery 388,556 0.36% 1,294,628 16. Telephone & Facsimile 374,472 0.35% 948,144 17. Printing & Photocopying 159,251 0.15% 165,276 18. Office Supplies 461,051 0.43% 820,741 19. Equipment & Vehicle Leases 394,445 0.36% 380,391	4.13%
8. Advertising 3,731,138 3.45% 5,117,784 9. Travel, Lodging & Education 951,261 0.88% 1,585,384 10. Insurance 330,910 0.31% 306,661 11. Interest Expense 32,435 0.03% 915 12. Legal Expense 33,062 0.03% 72,898 13. Licenses, Taxes, & Fees 1,150,628 1.06% 1,297,836 14. Postage & Freight 295,038 0.27% 530,901 15. Courier & Overnight Delivery 388,556 0.36% 1,294,628 16. Telephone & Facsimile 374,472 0.35% 948,144 17. Printing & Photocopying 159,251 0.15% 165,276 18. Office Supplies 461,051 0.43% 820,741 19. Equipment & Vehicle Leases 394,445 0.36% 380,391	0.09%
9. Travel, Lodging & Education 951,261 0.88% 1,585,384 10. Insurance 330,910 0.31% 306,661 11. Interest Expense 32,435 0.03% 915 12. Legal Expense 33,062 0.03% 72,898 13. Licenses, Taxes, & Fees 1,150,628 1.06% 1,297,836 14. Postage & Freight 295,038 0.27% 530,901 15. Courier & Overnight Delivery 388,556 0.36% 1,294,628 16. Telephone & Facsimile 374,472 0.35% 948,144 17. Printing & Photocopying 159,251 0.15% 165,276 18. Office Supplies 461,051 0.43% 820,741 19. Equipment & Vehicle Leases 394,445 0.36% 380,391	0.13%
10. Insurance 330,910 0.31% 306,661 11. Interest Expense 32,435 0.03% 915 12. Legal Expense 33,062 0.03% 72,898 13. Licenses, Taxes, & Fees 1,150,628 1.06% 1,297,836 14. Postage & Freight 295,038 0.27% 530,901 15. Courier & Overnight Delivery 388,556 0.36% 1,294,628 16. Telephone & Facsimile 374,472 0.35% 948,144 17. Printing & Photocopying 159,251 0.15% 165,276 18. Office Supplies 461,051 0.43% 820,741 19. Equipment & Vehicle Leases 394,445 0.36% 380,391	2.18%
11. Interest Expense 32,435 0.03% 915 12. Legal Expense 33,062 0.03% 72,898 13. Licenses, Taxes, & Fees 1,150,628 1.06% 1,297,836 14. Postage & Freight 295,038 0.27% 530,901 15. Courier & Overnight Delivery 388,556 0.36% 1,294,628 16. Telephone & Facsimile 374,472 0.35% 948,144 17. Printing & Photocopying 159,251 0.15% 165,276 18. Office Supplies 461,051 0.43% 820,741 19. Equipment & Vehicle Leases 394,445 0.36% 380,391	0.68%
12. Legal Expense 33,062 0.03% 72,898 13. Licenses, Taxes, & Fees 1,150,628 1.06% 1,297,836 14. Postage & Freight 295,038 0.27% 530,901 15. Courier & Overnight Delivery 388,556 0.36% 1,294,628 16. Telephone & Facsimile 374,472 0.35% 948,144 17. Printing & Photocopying 159,251 0.15% 165,276 18. Office Supplies 461,051 0.43% 820,741 19. Equipment & Vehicle Leases 394,445 0.36% 380,391	0.13%
13. Licenses, Taxes, & Fees 1,150,628 1.06% 1,297,836 14. Postage & Freight 295,038 0.27% 530,901 15. Courier & Overnight Delivery 388,556 0.36% 1,294,628 16. Telephone & Facsimile 374,472 0.35% 948,144 17. Printing & Photocopying 159,251 0.15% 165,276 18. Office Supplies 461,051 0.43% 820,741 19. Equipment & Vehicle Leases 394,445 0.36% 380,391	0.00%
14. Postage & Freight 295,038 0.27% 530,901 15. Courier & Overnight Delivery 388,556 0.36% 1,294,628 16. Telephone & Facsimile 374,472 0.35% 948,144 17. Printing & Photocopying 159,251 0.15% 165,276 18. Office Supplies 461,051 0.43% 820,741 19. Equipment & Vehicle Leases 394,445 0.36% 380,391	0.03%
15. Courier & Overnight Delivery 388,556 0.36% 1,294,628 16. Telephone & Facsimile 374,472 0.35% 948,144 17. Printing & Photocopying 159,251 0.15% 165,276 18. Office Supplies 461,051 0.43% 820,741 19. Equipment & Vehicle Leases 394,445 0.36% 380,391	0.55%
15. Courier & Overnight Delivery 388,556 0.36% 1,294,628 16. Telephone & Facsimile 374,472 0.35% 948,144 17. Printing & Photocopying 159,251 0.15% 165,276 18. Office Supplies 461,051 0.43% 820,741 19. Equipment & Vehicle Leases 394,445 0.36% 380,391	0.23%
17. Printing & Photocopying 159,251 0.15% 165,276 18. Office Supplies 461,051 0.43% 820,741 19. Equipment & Vehicle Leases 394,445 0.36% 380,391	0.55%
17. Printing & Photocopying 159,251 0.15% 165,276 18. Office Supplies 461,051 0.43% 820,741 19. Equipment & Vehicle Leases 394,445 0.36% 380,391	0.40%
18. Office Supplies 461,051 0.43% 820,741 19. Equipment & Vehicle Leases 394,445 0.36% 380,391	0.07%
19. Equipment & Vehicle Leases 394,445 0.36% 380,391	0.35%
	0.16%
	0.57%
21. Directors Fees 0 0.00% 0	0.00%
22. Dues, Boards, & Associations 253,405 0.23% 371,554	0.16%
23. Bad Debts 6,825 0.01% 23,734	0.01%
24. Loss & Loss Adjustment Expense 0 0.00% 30,270	0.01%
25. Tax Certificates Paid Tax Authorities 936,980 0.87% 2,340,824	1.00%
26. Recording Fees Paid County Clerk 2,862,202 2.65% 6,834,134	2.91%
	15.86%
28. Damages for Bad Faith Suits 0 0.00% 0	0.00%
29. Fines or Penalties 3,338 0.00% -7,339	0.00%
30. Donations/Lobbying 184,296 0.17% 146,232	0.06%
31. Trade Association Fees 36,267 0.03% 89,225	0.04%
32. Other Expenses	7.91%
TOTAL OPERATING EXPENSES 98,154,936 90.76% 214,117,767	91.17%
INCOME OR (LOSS) FROM OPERATIONS 9,988,712 9.24% 20,727,423	

TEXAS TITLE INSURANCE DIRECT OPERATION AGENCY EXPERIENCE

	Calendar Year 2017		Calendar Year 2018	
		% of Gross		% of Gross
INCOME	Amount	Income	Amount	Income
1. Title Premiums	184,284,605	78.47%	197,841,277	81.31%
2. Premiums Remitted to Underwriters	27,644,543	11.77%	29,676,192	12.20%
3. Premiums Retained	156,640,062	66.70%	168,165,085	69.11%
4. Examination/Evidence Fees	619,661	0.26%	670,542	0.28%
5. Closing Fees	37,794,261	16.09%	36,258,394	14.90%
6. Tax Certificates	2,377,088	1.01%	2,462,383	1.01%
7. Recording Fees	6,809,253	2.90%	6,817,715	2.80%
8. Restrictions	0	0.00%	0	0.00%
9. Inspection Fees	0	0.00%	300	0.00%
10. Courier and Overnight Fees	1,070,504	0.46%	1,242,759	0.51%
11. Telephone and Facsimile	0	0.00%	0	0.00%
12. Interest Income	243	0.00%	0	0.00%
13. Other Income	29,534,119	12.58%	27,707,601	11.39%
GROSS INCOME	234,845,191	100.00%	243,324,779	100.00%
Number of Agencies Reporting	14		11	
EXPENSES				
1a. Salaries-Employees	95,945,495	40.85%	100,496,598	41.30%
1b. Salaries-Owners/Partners	82,610	0.04%	0	0.00%
2a. Benefits, Relations & Welfare-Employees	14,763,526	6.29%	16,344,356	6.72%
2b. Benefits, Relations & Welfare - Owners/Partners	0	0.00%	0	0.00%
3a. Evidence/Examination Fees - Title Agents	2,774,928	1.18%	8,716,608	3.58%
3b. Evidence/Examination Fees - Others	86,343	0.04%	10,723	0.00%
4a. Closing Fees Paid - Title Agents	501,569	0.21%	3,082,303	1.27%
4b. Closing Fees Paid - Others	10,272,626	4.37%	7,753,650	3.19%
5. Rent	9,691,291	4.13%	10,925,038	4.49%
6. Utilities	204,197	0.09%	238,487	0.10%
7. Accounting & Auditing	296,116	0.13%	315,067	0.13%
8. Advertising	5,117,784	2.18%	4,643,075	1.91%
9. Travel, Lodging & Education	1,585,384	0.68%	2,117,803	0.87%
10. Insurance	306,661	0.13%	311,692	0.13%
11. Interest Expense	915	0.00%	342	0.00%
12. Legal Expense	72,898	0.03%	51,873	0.02%
13. Licenses, Taxes, & Fees	1,297,836	0.55%	1,618,706	0.67%
14. Postage & Freight	530,901	0.23%	457,727	0.19%
15. Courier & Overnight Delivery	1,294,628	0.55%	1,448,115	0.60%
16. Telephone & Facsimile	948,144	0.40%	983,215	0.40%
17. Printing & Photocopying	165,276	0.07%	146,805	0.06%
18. Office Supplies	820,741	0.35%	806,108	0.33%
19. Equipment & Vehicle Leases	380,391	0.16%	569,088	0.23%
20. Depreciation	1,334,350	0.57%	1,602,402	0.66%
21. Directors Fees	0	0.00%	0	0.00%
22. Dues, Boards, & Associations	371,554	0.16%	434,167	0.18%
23. Bad Debts	23,734	0.01%	31,527	0.01%
24. Loss & Loss Adjustment Expense	30,270	0.01%	55,423	0.02%
25. Tax Certificates Paid Tax Authorities	2,340,824	1.00%	2,457,311	1.01%
26. Recording Fees Paid County Clerk	6,834,134	2.91%	6,914,535	2.84%
27. Plant Lease/Updates	37,241,874	15.86%	41,175,185	16.92%
28. Damages for Bad Faith Suits	0	0.00%	0	0.00%
29. Fines or Penalties	-7,339	0.00%	12,932	0.01%
30. Donations/Lobbying	146,232	0.06%	160,261	0.07%
31. Trade Association Fees	89,225	0.04%	86,337	0.04%
32. Other Expenses	18,572,649	7.91%	20,601,109	8.47%
TOTAL OPERATING EXPENSES	214,117,767	91.17%	234,568,568	96.40%
INCOME OR (LOSS) FROM OPERATIONS	20,727,423	8.83%	8,756,211	3.60%

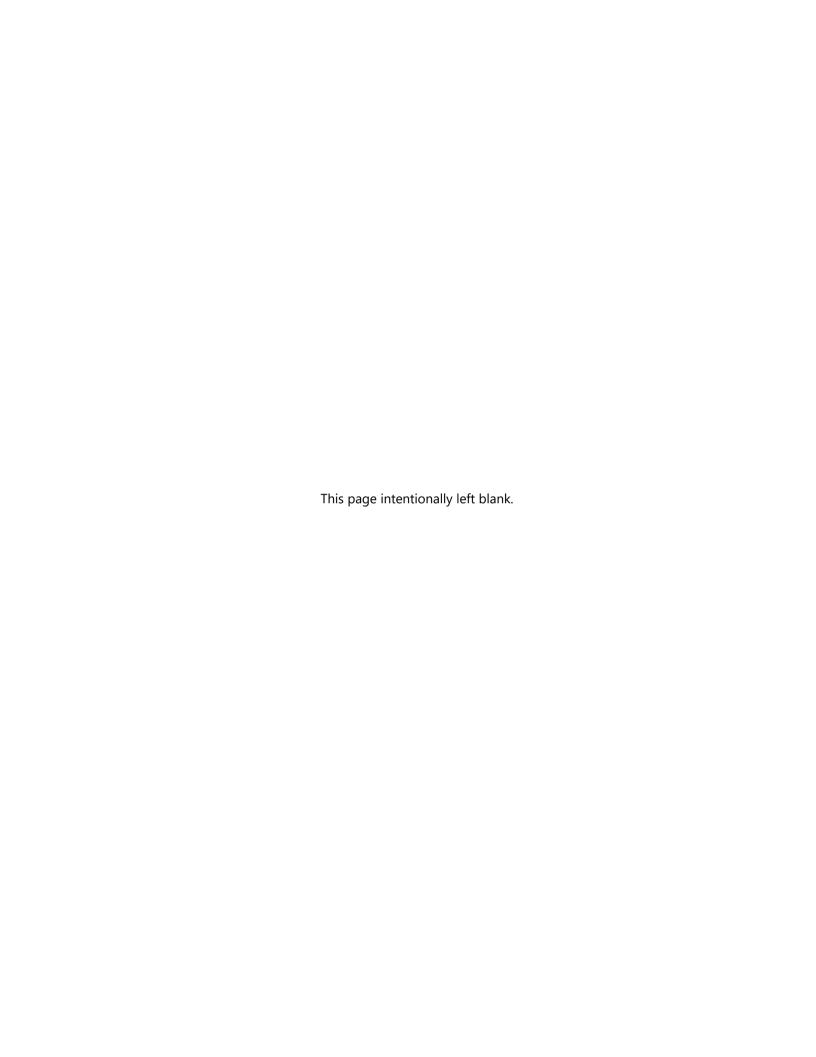
TEXAS TITLE INSURANCE DIRECT OPERATION AGENCY EXPERIENCE

	Calendar Year 2018		Calendar Year 2019	
		% of Gross		% of Gross
INCOME	Amount	Income	Amount	Income
1. Title Premiums	197,841,277	81.31%	202,987,331	77.79%
2. Premiums Remitted to Underwriters	29,676,192	12.20%	30,720,508	11.77%
3. Premiums Retained	168,165,085	69.11%	172,266,823	66.02%
4. Examination/Evidence Fees	670,542	0.28%	1,362,994	0.52%
5. Closing Fees	36,258,394	14.90%	42,390,567	16.25%
6. Tax Certificates	2,462,383	1.01%	3,431,079	1.31%
7. Recording Fees	6,817,715	2.80%	9,162,698	3.51%
8. Restrictions	0	0.00%	0	0.00%
9. Inspection Fees	300	0.00%	175	0.00%
10. Courier and Overnight Fees	1,242,759	0.51%	1,548,335	0.59%
11. Telephone and Facsimile	0	0.00%	0	0.00%
12. Interest Income	0	0.00%	1	0.00%
13. Other Income	27,707,601	11.39%	30,774,065	11.79%
GROSS INCOME	243,324,779	100.00%	260,936,737	100.00%
Number of Agencies Reporting	11		17	
EXPENSES				
1a. Salaries-Employees	100,496,598	41.30%	107,978,308	41.38%
1b. Salaries-Owners/Partners	0	0.00%	1,386,868	0.53%
2a. Benefits, Relations & Welfare-Employees	16,344,356	6.72%	17,796,429	6.82%
2b. Benefits, Relations & Welfare - Owners/Partners	0	0.00%	18,104	0.01%
3a. Evidence/Examination Fees - Title Agents	8,716,608	3.58%	11,177,731	4.28%
3b. Evidence/Examination Fees - Others	10,723	0.00%	42,069	0.02%
4a. Closing Fees Paid - Title Agents	3,082,303	1.27%	1,053,131	0.40%
4b. Closing Fees Paid - Others	7,753,650	3.19%	7,989,052	3.06%
5. Rent	10,925,038	4.49%	13,567,453	5.20%
6. Utilities	238,487	0.10%	348,136	0.13%
7. Accounting & Auditing	315,067	0.13%	371,751	0.14%
8. Advertising	4,643,075	1.91%	4,797,210	1.84%
9. Travel, Lodging & Education	2,117,803	0.87%	1,974,312	0.76%
10. Insurance	311,692	0.13%	397,743	0.15%
11. Interest Expense	342	0.00%	408	0.00%
12. Legal Expense	51,873	0.02%	42,618	0.02%
13. Licenses, Taxes, & Fees	1,618,706	0.67%	1,730,599	0.66%
14. Postage & Freight	457,727	0.19%	577,914	0.22%
15. Courier & Overnight Delivery	1,448,115	0.60%	1,838,680	0.70%
16. Telephone & Facsimile	983,215	0.40%	1,081,915	0.41%
17. Printing & Photocopying	146,805	0.06%	201,670	0.08%
18. Office Supplies	806,108	0.33%	890,708	0.34%
19. Equipment & Vehicle Leases	569,088	0.23%	829,520	0.32%
20. Depreciation	1,602,402	0.66%	1,829,025	0.70%
21. Directors Fees	0	0.00%	15,500	0.01%
22. Dues, Boards, & Associations	434,167	0.18%	468,380	0.18%
23. Bad Debts	31,527	0.01%	23,125	0.01%
24. Loss & Loss Adjustment Expense	55,423	0.02%	108,132	0.04%
25. Tax Certificates Paid Tax Authorities	2,457,311	1.01%	3,484,069	1.34%
26. Recording Fees Paid County Clerk	6,914,535	2.84%	9,385,970	3.60%
27. Plant Lease/Updates	41,175,185	16.92%	23,832,680	9.13%
28. Damages for Bad Faith Suits	0	0.00%	0	0.00%
29. Fines or Penalties	12,932	0.01%	7,226	0.00%
30. Donations/Lobbying	160,261	0.07%	152,659	0.06%
31. Trade Association Fees	86,337	0.04%	119,615	0.05%
32. Other Expenses	20,601,109	8.47%	24,515,506	9.40%
TOTAL OPERATING EXPENSES	234,568,568	96.40%	240,034,216	91.99%
INCOME OR (LOSS) FROM OPERATIONS	8,756,211	3.60%	20,902,520	8.01%



TEXAS TITLE INSURANCE NUMBER OF POLICIES WRITTEN ALL COMPANIES 2010-2019

	Underwi	riters	Direct Operations Affiliated Agents Independent Age		Direct Operations Affiliated Agents		lent Agents	
Calendar		Excluding		Excluding		Excluding		Excluding
Year	Total	"All Other"	Total	"All Other"	Total	"All Other"	Total	"All Other"
2010	2,455,535	715,588	283,720	70,556	1,211,884	336,492	1,237,558	438,564
2011	2,604,851	758,824	358,180	87,047	1,147,269	326,137	1,282,450	426,140
2012	2,988,329	854,376	62,780	16,652	3,185,547	450,778	1,492,220	505,241
2013	3,519,237	966,868	89,665	25,785	1,810,277	488,717	1,701,643	597,107
2014	2,896,546	935,836	81,576	22,163	1,352,662	407,545	1,621,440	599,099
2015	2,962,055	972,636	102,262	24,663	1,447,445	451,991	2,219,014	660,200
2016	3,154,482	1,063,305	66,234	17,095	1,551,080	489,459	2,153,067	666,504
2017	3,152,535	1,071,729	335,443	78,344	1,367,598	408,573	2,200,078	700,414
2018	2,961,777	1,076,507	290,444	74,767	1,314,417	399,970	2,212,253	700,714
2019	3,126,414	1,113,544	318,839	84,267	1,211,305	365,037	2,541,984	751,655



AMERICAN LAND TITLE ASSOCIATION UNIFORM FINANCIAL REPORTING PLAN INCOME STATEMENT SUMMARY

YEAR 2015

All Companies Combined

		Texas	Elsewhere	Total
INC	OME FROM OPERATIONS			
1.	Underwriting and Examination Fees	1,883,085,780	10,663,766,532	12,546,852,312
2.	Escrow, Settlement, and Other Fees	212,368,156	1,774,136,680	1,986,504,836
3.	Subtotal (1 + 2)	2,095,453,936	12,437,903,212	14,533,357,148
4.	Reinsurance Assumed	3,161,910	17,236,512	20,398,422
5.	Reinsurance Ceded	7,929,600	49,133,459	57,063,059
6.	Net Increase in Statutory Reserves	23,228,576	150,639,102	173,867,678
7.	Subtotal (3 + 4 - 5 - 6)	2,067,457,670	12,255,367,163	14,322,824,833
8.	Loss and Loss Adjustment Expenses	38,991,429	627,735,263	666,726,692
9.	Commissions/Retentions	1,152,115,883	6,437,008,363	7,589,124,247
10.	Other Identifiable Expenses	605,083,972	3,396,422,552	4,001,506,524
11.	Non-Identifiable Expenses	123,616,930	899,455,728	1,023,072,658
12.	Subtotal (8 + 9 + 10 + 11)	1,919,808,214	11,360,621,907	13,280,430,121
13.	Interest Expense	1,405,386	11,457,342	12,862,728
14.	Operating Expense (12 + 13)	1,921,213,600	11,372,079,249	13,293,292,849
15.	TOTAL INCOME FROM OPERATIONS (7 - 14)	146,244,070	883,287,914	1,029,531,984
INC	OME FROM INVESTMENTS			
16.	Investment Income - Tax Exempt - Before Expenses	2,967,099	25,034,419	28,001,518
17.	Investment Income - Dividends - Before Expenses	14,901,538	105,424,795	120,326,333
18.	Investment Income - Other - Before Expenses	16,424,981	170,537,346	186,962,327
19.	Net Realized Capital Gains (Losses)	-1,121,107	16,443,314	15,322,206
20.	Net Unrealized Capital Gains (Losses)	-8,671,755	-96,707,241	-105,378,996
21.	Investment Expenses and Other Deductions (Excludes			
	Interest Paid on Borrowed Money, Notes and Encumbrances			
	on Real Estate, See Line 13)	3,223,205	32,879,715	36,102,920
22.	TOTAL INCOME FROM INVESTMENTS			
	(16 + 17 + 18 + 19+ 20 - 21)	21,277,551	187,852,917	209,130,468

AMERICAN LAND TITLE ASSOCIATION UNIFORM FINANCIAL REPORTING PLAN BALANCE SHEET SUMMARY

All Companies Combined

YEAR 2015

	Texas	Elsewhere	Total
ASSETS			
Admitted Assets			
1. Abstract Plants and Title Plants	60,257,321	314,854,911	375,112,232
2. Other Identifiable Admitted Assets	463,545,186	932,732,866	1,396,278,052
3. Non-Identifiable Admitted Assets	737,336,912	6,961,665,382	7,699,002,294
4. Subtotal (1 + 2 + 3)	1,261,139,419	8,209,253,158	9,470,392,578
Non-Admitted Assets			
5. Abstract Plants and Title Plants	4,129,297	9,787,273	13,916,570
6. Other Identifiable Non-Admitted Assets	77,236,522	402,455,612	479,692,134
7. Non-Identifiable Non-Admitted Assets	85,657,328	553,231,620	638,888,948
8. Subtotal (5 + 6 + 7)	167,023,147	965,474,504	1,132,497,651
9. TOTAL ASSETS (4 + 8)	1,428,162,566	9,174,727,662	10,602,890,229
LIABILITIES, SURPLUS AND OTHER FUNDS			
10. Loss Reserves	35,147,703	494,294,110	529,441,812
11. Statutory Reinsurance Reserves	232,225,308	3,457,318,624	3,689,543,932
12. Surplus As Regards Policyholders	723,900,307	3,326,660,872	4,050,561,179
13. Contribution to Surplus of Non-Admitted Assets	152,852,569	984,188,838	1,137,041,407
14. Net Worth (12 + 13)	876,752,876	4,310,849,710	5,187,602,586
15. Total Debt Funds	99,147,744	112,926,026	212,073,770
16. Capital (10 + 11 + 14 + 15)	1,243,273,631	8,375,388,470	9,618,662,100
17. Other Liabilities	184,888,936	799,339,193	984,228,129
18. TOTAL LIABILITIES, SURPLUS, AND OTHER FUNDS (16 + 17)	1,428,162,567	9,174,727,662	10,602,890,229

Note: Numbers may not add up due to rounding.

AMERICAN LAND TITLE ASSOCIATION UNIFORM FINANCIAL REPORTING PLAN INCOME STATEMENT SUMMARY

YEAR 2016

All Companies Combined

		Texas	Elsewhere	Total
INC	OME FROM OPERATIONS			
1.	Underwriting and Examination Fees	2,041,409,802	11,660,357,772	13,701,767,574
2.	Escrow, Settlement, and Other Fees	221,077,013	1,941,499,629	2,162,576,642
3.	Subtotal (1 + 2)	2,262,486,815	13,601,857,401	15,864,344,216
4.	Reinsurance Assumed	3,552,463	18,072,146	21,624,609
5.	Reinsurance Ceded	7,418,251	42,311,606	49,729,857
6.	Net Increase in Statutory Reserves	18,596,511	134,196,185	152,792,696
7.	Subtotal (3 + 4 - 5 - 6)	2,240,024,517	13,443,421,755	15,683,446,272
8.	Loss and Loss Adjustment Expenses	42,897,969	656,573,535	699,471,504
9.	Commissions/Retentions	1,265,313,918	7,196,948,747	8,462,262,664
10.	Other Identifiable Expenses	648,327,626	3,700,864,996	4,349,192,623
11.	Non-Identifiable Expenses	119,342,244	905,938,571	1,025,280,815
12.	Subtotal (8 + 9 + 10 + 11)	2,075,881,757	12,460,325,849	14,536,207,607
13.	Interest Expense	737,535	5,594,210	6,331,745
14.	Operating Expense (12 + 13)	2,076,619,292	12,465,920,059	14,542,539,351
15.	TOTAL INCOME FROM OPERATIONS (7 - 14)	163,405,225	977,501,696	1,140,906,921
INC	OME FROM INVESTMENTS			
16.	Investment Income - Tax Exempt - Before Expenses	2,572,406	23,196,678	25,769,085
17.	Investment Income - Dividends - Before Expenses	17,710,530	86,519,004	104,229,534
18.	Investment Income - Other - Before Expenses	15,804,308	172,651,562	188,455,870
19.	Net Realized Capital Gains (Losses)	7,013,828	161,491,777	168,505,605
20.	Net Unrealized Capital Gains (Losses)	6,057,788	66,236,840	72,294,628
21.	Investment Expenses and Other Deductions (Excludes Interest Paid on Borrowed Money, Notes and Encumbrances			
	on Real Estate, See Line 13)	3,079,989	36,769,120	39,849,109
22.	TOTAL INCOME FROM INVESTMENTS (16 + 17 + 18 + 19+ 20 - 21)	46,078,872	473,326,741	519,405,613

AMERICAN LAND TITLE ASSOCIATION UNIFORM FINANCIAL REPORTING PLAN BALANCE SHEET SUMMARY

All Companies Combined

YEAR 2016

	Texas	Elsewhere	Total
ASSETS			
Admitted Assets			
1. Abstract Plants and Title Plants	58,943,962	308,114,396	367,058,358
2. Other Identifiable Admitted Assets	404,574,658	930,228,393	1,334,803,052
3. Non-Identifiable Admitted Assets	795,765,812	7,745,210,015	8,540,975,827
4. Subtotal (1 + 2 + 3)	1,259,284,432	8,983,552,804	10,242,837,236
Non-Admitted Assets			
5. Abstract Plants and Title Plants	2,346,865	11,257,615	13,604,480
6. Other Identifiable Non-Admitted Assets	77,068,243	390,564,876	467,633,118
7. Non-Identifiable Non-Admitted Assets	66,089,744	477,106,645	543,196,389
8. Subtotal (5 + 6 + 7)	145,504,851	878,929,136	1,024,433,987
9. TOTAL ASSETS (4 + 8)	1,404,789,284	9,862,481,940	11,267,271,223
LIABILITIES, SURPLUS AND OTHER FUNDS			
10. Loss Reserves	41,565,935	607,866,322	649,432,256
11. Statutory Reinsurance Reserves	250,189,665	3,604,075,511	3,854,265,175
12. Surplus As Regards Policyholders	682,853,443	3,759,347,513	4,442,200,956
13. Contribution to Surplus of Non-Admitted Assets	139,235,664	888,312,800	1,027,548,463
14. Net Worth (12 + 13)	822,089,107	4,647,660,312	5,469,749,419
15. Total Debt Funds	80,030,251	95,353,084	175,383,335
16. Capital (10 + 11 + 14 + 15)	1,193,874,957	8,954,955,228	10,148,830,186
17. Other Liabilities	210,914,327	907,526,711	1,118,441,038
18. TOTAL LIABILITIES, SURPLUS, AND OTHER FUNDS (16 + 17)	1,404,789,284	9,862,481,940	11,267,271,224

AMERICAN LAND TITLE ASSOCIATION UNIFORM FINANCIAL REPORTING PLAN INCOME STATEMENT SUMMARY

YEAR 2017

All Companies Combined

		Texas	Elsewhere	Total
INC	OME FROM OPERATIONS			
1.	Underwriting and Examination Fees	2,055,916,370	12,181,591,998	14,237,508,367
2.	Escrow, Settlement, and Other Fees	251,206,779	2,179,257,990	2,430,464,769
3.	Subtotal (1 + 2)	2,307,123,149	14,360,849,987	16,667,973,136
4.	Reinsurance Assumed	3,881,475	17,768,552	21,650,027
5.	Reinsurance Ceded	8,198,600	48,421,885	56,620,484
6.	Net Increase in Statutory Reserves	13,272,179	139,576,525	152,848,703
7.	Subtotal (3 + 4 - 5 - 6)	2,289,533,845	14,190,620,130	16,480,153,976
8.	Loss and Loss Adjustment Expenses	41,696,148	590,852,307	632,548,454
9.	Commissions/Retentions	1,255,791,496	7,257,973,613	8,513,765,109
10.	Other Identifiable Expenses	642,653,431	4,487,835,479	5,130,488,911
11.	Non-Identifiable Expenses	126,326,642	950,608,599	1,076,935,240
12.	Subtotal (8 + 9 + 10 + 11)	2,066,467,717	13,287,269,997	15,353,737,714
13.	Interest Expense	720,921	5,662,630	6,383,551
14.	Operating Expense (12 + 13)	2,067,188,637	13,292,932,628	15,360,121,265
15.	TOTAL INCOME FROM OPERATIONS (7 - 14)	222,345,208	897,687,503	1,120,032,711
INC	OME FROM INVESTMENTS			
16.	Investment Income - Tax Exempt - Before Expenses	2,749,316	26,398,355	29,147,671
17.	Investment Income - Dividends - Before Expenses	22,108,841	149,885,333	171,994,174
18.	Investment Income - Other - Before Expenses	17,347,747	188,929,030	206,276,777
19.	Net Realized Capital Gains (Losses)	11,329,976	141,701,923	153,031,899
20.	Net Unrealized Capital Gains (Losses)	10,197,461	84,488,941	94,686,402
21.	Investment Expenses and Other Deductions (Excludes			
	Interest Paid on Borrowed Money, Notes and Encumbrances			
	on Real Estate, See Line 13)	4,333,346	49,857,002	54,190,348
22.	TOTAL INCOME FROM INVESTMENTS			
	(16 + 17 + 18 + 19+ 20 - 21)	59,379,739	541,566,836	600,946,575

AMERICAN LAND TITLE ASSOCIATION UNIFORM FINANCIAL REPORTING PLAN BALANCE SHEET SUMMARY

All Companies Combined

YEAR 2017

	Texas	Elsewhere	Total	
ASSETS				
Admitted Assets				
1. Abstract Plants and Title Plants	60,321,774	345,867,659	406,189,433	
2. Other Identifiable Admitted Assets	404,447,958	969,917,227	1,374,365,185	
3. Non-Identifiable Admitted Assets	868,076,229	7,556,533,561	8,424,609,790	
4. Subtotal (1 + 2 + 3)	1,332,845,961	8,872,318,447	10,205,164,408	
Non-Admitted Assets				
5. Abstract Plants and Title Plants	2,341,307	9,623,183	11,964,490	
6. Other Identifiable Non-Admitted Assets	70,461,172	497,197,422	567,658,593	
7. Non-Identifiable Non-Admitted Assets	53,847,584	427,573,092	481,420,675	
8. Subtotal (5 + 6 + 7)	126,650,062	934,393,696	1,061,043,758	
9. TOTAL ASSETS (4 + 8)	1,459,496,023	9,806,712,143	11,266,208,166	
LIABILITIES, SURPLUS AND OTHER FUNDS				
10. Loss Reserves	37,137,210	614,124,465	651,261,675	
11. Statutory Reinsurance Reserves	268,025,975	3,543,443,877	3,811,469,852	
12. Surplus As Regards Policyholders	721,929,710	3,733,532,165	4,455,461,874	
13. Contribution to Surplus of Non-Admitted Assets	116,632,076	945,925,543	1,062,557,619	
14. Net Worth (12 + 13)	838,561,786	4,679,457,707	5,518,019,493	
15. Total Debt Funds	54,156,333	54,274,879	108,431,212	
16. Capital (10 + 11 + 14 + 15)	1,197,881,303	8,891,300,929	10,089,182,232	
17. Other Liabilities	261,614,721	915,411,213	1,177,025,934	
18. TOTAL LIABILITIES, SURPLUS, AND OTHER FUNDS (16 + 17)	1,459,496,024	9,806,712,142	11,266,208,166	

Note: Numbers may not add up due to rounding.

AMERICAN LAND TITLE ASSOCIATION UNIFORM FINANCIAL REPORTING PLAN INCOME STATEMENT SUMMARY

YEAR 2018

All Companies Combined

		Texas	Elsewhere	Total
INC	OME FROM OPERATIONS			
1.	Underwriting and Examination Fees	2,164,266,861	12,307,759,033	14,472,025,894
2.	Escrow, Settlement, and Other Fees	258,997,617	1,924,805,403	2,183,803,020
3.	Subtotal (1 + 2)	2,423,264,479	14,232,564,435	16,655,828,914
4.	Reinsurance Assumed	4,766,533	19,528,588	24,295,121
5.	Reinsurance Ceded	9,535,577	49,310,778	58,846,355
6.	Net Increase in Statutory Reserves	14,489,154	31,382,535	45,871,689
7.	Subtotal (3 + 4 - 5 - 6)	2,404,006,280	14,171,399,709	16,575,405,990
8.	Loss and Loss Adjustment Expenses	43,477,384	596,564,974	640,042,359
9.	Commissions/Retentions	1,327,142,219	7,244,938,241	8,572,080,460
10.	Other Identifiable Expenses	654,154,611	4,256,395,248	4,910,549,859
11.	Non-Identifiable Expenses	128,157,016	987,242,677	1,115,399,693
12.	Subtotal (8 + 9 + 10 + 11)	2,152,931,231	13,085,141,140	15,238,072,371
13.	Interest Expense	400,799	944,962	1,345,761
14.	Operating Expense (12 + 13)	2,153,332,030	13,086,086,102	15,239,418,132
15.	TOTAL INCOME FROM OPERATIONS (7 - 14)	250,674,251	1,085,313,607	1,335,987,858
INC	OME FROM INVESTMENTS			
16.	Investment Income - Tax Exempt - Before Expenses	1,757,635	13,912,084	15,669,719
17.	Investment Income - Dividends - Before Expenses	20,323,032	120,563,637	140,886,669
18.	Investment Income - Other - Before Expenses	24,227,134	233,648,785	257,875,919
19.	Net Realized Capital Gains (Losses)	-1,631,636	-59,849,798	-61,481,434
20.	Net Unrealized Capital Gains (Losses)	-19,246,436	-93,178,651	-112,425,087
21.	Investment Expenses and Other Deductions (Excludes			
	Interest Paid on Borrowed Money, Notes and Encumbrances			
	on Real Estate, See Line 13)	4,115,008	45,995,776	50,110,784
22.	TOTAL INCOME FROM INVESTMENTS			
	(16 + 17 + 18 + 19+ 20 - 21)	21,314,720	169,100,282	190,415,003

AMERICAN LAND TITLE ASSOCIATION UNIFORM FINANCIAL REPORTING PLAN BALANCE SHEET SUMMARY

All Companies Combined

YEAR 2018

	Texas	Elsewhere	Total	
ASSETS				
Admitted Assets				
1. Abstract Plants and Title Plants	60,810,885	341,455,130	402,266,015	
2. Other Identifiable Admitted Assets	370,467,033	1,054,206,319	1,424,673,352	
3. Non-Identifiable Admitted Assets	897,617,631	7,620,353,766	8,517,971,397	
4. Subtotal (1 + 2 + 3)	1,328,895,549	9,016,015,215	10,344,910,764	
Non-Admitted Assets				
5. Abstract Plants and Title Plants	2,335,749	4,777,022	7,112,771	
6. Other Identifiable Non-Admitted Assets	118,919,043	534,358,567	653,277,610	
7. Non-Identifiable Non-Admitted Assets	57,108,310	484,510,829	541,619,139	
8. Subtotal (5 + 6 + 7)	178,363,102	1,023,646,418	1,202,009,520	
9. TOTAL ASSETS (4 + 8)	1,507,258,651	10,039,661,633	11,546,920,284	
LIABILITIES, SURPLUS AND OTHER FUNDS				
10. Loss Reserves	45,578,126	637,304,425	682,882,551	
11. Statutory Reinsurance Reserves	281,279,680	3,585,965,130	3,867,244,810	
12. Surplus As Regards Policyholders	742,349,103	3,918,486,328	4,660,835,430	
13. Contribution to Surplus of Non-Admitted Assets	157,017,560	1,045,014,950	1,202,032,510	
14. Net Worth (12 + 13)	899,366,662	4,963,501,278	5,862,867,940	
15. Total Debt Funds	15,023,045	25,504,941	40,527,986	
16. Capital (10 + 11 + 14 + 15)	1,241,247,513	9,212,275,773	10,453,523,286	
17. Other Liabilities	266,011,137	827,385,860	1,093,396,997	
18. TOTAL LIABILITIES, SURPLUS, AND OTHER FUNDS (16 + 17)	1,507,258,650	10,039,661,633	11,546,920,283	

Note: Numbers may not add up due to rounding.

AMERICAN LAND TITLE ASSOCIATION UNIFORM FINANCIAL REPORTING PLAN INCOME STATEMENT SUMMARY

YEAR 2019

All Companies Combined

		Texas	Elsewhere	Total
INC	OME FROM OPERATIONS			
1.	Underwriting and Examination Fees	2,243,213,051	13,379,648,013	15,622,861,065
2.	Escrow, Settlement, and Other Fees	282,884,424	2,080,282,518	2,363,166,941
3.	Subtotal (1 + 2)	2,526,097,475	15,459,930,531	17,986,028,006
4.	Reinsurance Assumed	5,249,628	20,685,660	25,935,287
5.	Reinsurance Ceded	10,472,377	51,487,319	61,959,696
6.	Net Increase in Statutory Reserves	15,956,855	135,478,895	151,435,750
7.	Subtotal (3 + 4 - 5 - 6)	2,504,917,870	15,293,649,977	17,798,567,847
8.	Loss and Loss Adjustment Expenses	52,077,054	559,120,000	611,197,053
9.	Commissions/Retentions	1,391,307,382	7,953,097,602	9,344,404,984
10.	Other Identifiable Expenses	701,001,961	4,161,947,787	4,862,949,748
11.	Non-Identifiable Expenses	127,237,985	1,293,090,549	1,420,328,535
12.	Subtotal (8 + 9 + 10 + 11)	2,271,624,382	13,967,255,938	16,238,880,320
13.	Interest Expense	34,715	572,269	606,984
14.	Operating Expense (12 + 13)	2,271,659,097	13,967,828,207	16,239,487,304
15.	TOTAL INCOME FROM OPERATIONS (7 - 14)	233,258,773	1,325,821,770	1,559,080,543
INC	OME FROM INVESTMENTS			
16.	Investment Income - Tax Exempt - Before Expenses	1,010,635	7,944,791	8,955,426
17.	Investment Income - Dividends - Before Expenses	29,076,964	154,182,646	183,259,610
18.	Investment Income - Other - Before Expenses	28,889,467	290,227,285	319,116,752
19.	Net Realized Capital Gains (Losses)	9,210,628	75,606,655	84,817,283
20.	Net Unrealized Capital Gains (Losses)	48,030,591	372,364,328	420,394,919
21.	Investment Expenses and Other Deductions (Excludes			
	Interest Paid on Borrowed Money, Notes and Encumbrances			
	on Real Estate, See Line 13)	4,037,462	48,620,340	52,657,802
22.	TOTAL INCOME FROM INVESTMENTS			
	(16 + 17 + 18 + 19+ 20 - 21)	112,180,822	851,705,365	963,886,188

AMERICAN LAND TITLE ASSOCIATION UNIFORM FINANCIAL REPORTING PLAN BALANCE SHEET SUMMARY

All Companies Combined

YEAR 2019

	Texas	Elsewhere	Total
ASSETS			
Admitted Assets			
1. Abstract Plants and Title Plants	58,206,748	339,184,802	397,391,550
2. Other Identifiable Admitted Assets	358,662,967	1,305,513,465	1,664,176,432
3. Non-Identifiable Admitted Assets	1,034,172,354	8,441,734,831	9,475,907,184
4. Subtotal (1 + 2 + 3)	1,451,042,068	10,086,433,098	11,537,475,166
Non-Admitted Assets			
5. Abstract Plants and Title Plants	2,169,656	4,568,065	6,737,721
6. Other Identifiable Non-Admitted Assets	86,257,072	391,116,198	477,373,270
7. Non-Identifiable Non-Admitted Assets	58,977,305	481,125,540	540,102,845
8. Subtotal (5 + 6 + 7)	147,404,034	876,809,802	1,024,213,835
9. TOTAL ASSETS (4 + 8)	1,598,446,102	10,963,242,900	12,561,689,002
LIABILITIES, SURPLUS AND OTHER FUNDS			
10. Loss Reserves	58,339,815	616,252,281	674,592,095
11. Statutory Reinsurance Reserves	292,932,462	3,753,331,706	4,046,264,167
12. Surplus As Regards Policyholders	788,426,082	4,599,401,114	5,387,827,196
13. Contribution to Surplus of Non-Admitted Assets	125,898,789	897,256,349	1,023,155,138
14. Net Worth (12 + 13)	914,324,871	5,496,657,464	6,410,982,335
15. Total Debt Funds	14,756,690	19,801,091	34,557,781
16. Capital (10 + 11 + 14 + 15)	1,280,353,837	9,886,042,541	11,166,396,378
17. Other Liabilities	317,898,673	1,077,200,358	1,395,099,031
18. TOTAL LIABILITIES, SURPLUS, AND OTHER FUNDS (16 + 17)	1,598,252,510	10,963,242,899	12,561,495,409

Note: Numbers may not add up due to rounding.

LIABILITY DISTRIBUTION REPORT

ALL COMPANIES
ALL TRANSACTION TYPES
For Experience Period January 1, 2015 - December 31, 2015

1	/ Range 0) [5]		
(\$000	But No		Gross Revenue Excluding
More	More	Number of	•
			Special Charges and Credits
Than	Than	Transactions	And Endorsements [7]
	0	913,421	1,101,451
0 -	4.5	7,779	892,745
4.5 -	10	7,861	1,738,816
10 -	20	14,292	4,153,207
20 -	30	17,672	5,448,762
30 -	40	19,567	6,926,391
40 -	50	22,235	8,873,307
50 -	60	25,133	10,955,491
60 -	70	27,753	13,384,585
70 -	80	33,614	17,475,059
80 -	90	35,033	19,434,506
90 -	100	38,321	22,228,942
100 -	200	424,936	311,050,083
200 -	300	248,564	248,000,858
300 -	400	116,526	152,231,941
400 -	500	54,861	92,140,297
500 -	1,000	60,026	161,070,185
1,000 -	2,000	19,133	96,428,920
2,000 -	3,000	5,685	49,080,106
3,000 -	4,000	2,801	32,798,267
4,000 -	5,000	1,805	27,069,289
5,000 -	15,000	5,198	128,674,286
15,000 -	25,000	1,404	59,676,966
25,000 -	50,000	1,299	74,905,375
50,000 -	75,000	287	27,042,639
75,000 -	100,000	120	16,017,880
Over 100,000		193	41,583,184
Α	LL	2,105,528	1,630,658,973

Source: Schedule S-3

Texas Title Insurance Statistical Plan

ALL COMPANIES
ALL TRANSACTION TYPES
For Experience Period January 1, 2016 - December 31, 2016

Liability	/ Range		
(\$000	D) [5]		
	But No		Gross Revenue Excluding
More	More	Number of	Special Charges and Credits
Than	Than	Transactions	And Endorsements [7]
	0	1,038,371	1,284,763
0 -	4.5	13,473	849,451
4.5 -	10	7,435	1,687,889
10 -	20	15,123	3,853,491
20 -	30	18,075	5,696,267
30 -	40	20,298	7,408,971
40 -	50	23,076	9,545,039
50 -	60	25,471	11,543,569
60 -	70	27,867	13,864,664
70 -	80	32,514	17,464,016
80 -	90	33,777	19,489,774
90 -	100	36,737	22,140,431
100 -	200	428,897	317,509,876
200 -	300	271,868	278,289,103
300 -	400	128,457	175,777,295
400 -	500	58,490	103,276,857
500 -	1,000	60,155	172,250,074
1,000 -	2,000	18,828	98,703,598
2,000 -	3,000	5,707	50,318,272
3,000 -	4,000	2,820	33,550,776
4,000 -	5,000	1,833	26,984,251
5,000 -	15,000	5,269	127,815,864
15,000 -	25,000	1,413	61,813,861
25,000 -	50,000	1,248	73,111,275
50,000 -	75,000	286	28,734,018
75,000 -	100,000	130	14,789,764
	00,000	4,752	50,777,434
Α	LL	2,282,370	1,728,530,642

Source: Schedule S-3

ALL COMPANIES
ALL TRANSACTION TYPES
For Experience Period January 1, 2017 - December 31, 2017

1	/ Range 0) [5]		
(\$000	But No		Gross Revenue Excluding
N 4 aa		Nemalaguat	J
More	More	Number of	Special Charges and Credits
Than	Than	Transactions	And Endorsements [7]
	0	1,067,457	1,535,130
0 -	4.5	11,336	797,435
4.5 -	10	7,654	1,747,121
10 -	20	15,414	3,939,507
20 -	30	17,470	5,513,003
30 -	40	19,475	7,182,057
40 -	50	22,081	9,211,028
50 -	60	24,453	11,274,213
60 -	70	26,299	13,446,038
70 -	80	30,656	16,971,879
80 -	90	31,366	18,739,511
90 -	100	34,512	21,471,986
100 -	200	408,361	315,792,869
200 -	300	278,134	296,364,943
300 -	400	133,202	190,314,319
400 -	500	61,994	112,775,719
500 -	1,000	63,533	189,610,114
1,000 -	2,000	19,761	106,691,536
2,000 -	3,000	5,989	53,755,030
3,000 -	4,000	2,943	35,801,801
4,000 -	5,000	1,754	28,152,298
5,000 -	15,000	4,922	124,356,733
15,000 -	25,000	1,446	63,992,681
25,000 -	50,000	1,332	80,894,694
50,000 -	75,000	382	34,660,789
75,000 -	100,000	169	20,122,094
Over 1	00,000	8,996	62,723,280
Α	LL	2,301,091	1,827,837,808

Source: Schedule S-3

ALL COMPANIES
ALL TRANSACTION TYPES
For Experience Period January 1, 2018 - December 31, 2018

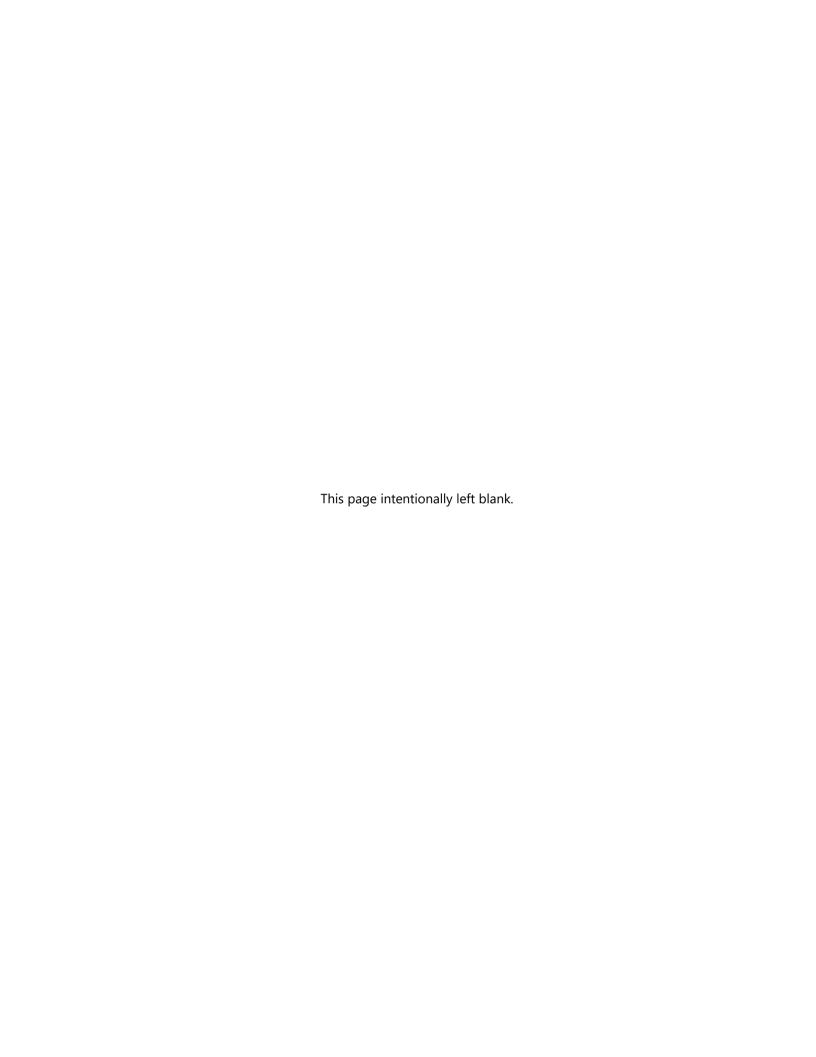
Liability	Range		
(\$000	•		
(\$000	But No		Gross Revenue Excluding
N 4 =		Niverbanaf	•
More	More	Number of	Special Charges and Credits
Than	Than	Transactions	And Endorsements [7]
	0	1,015,647	1,558,638
0 -	4.5	10,965	766,099
4.5 -	10	10,652	2,275,726
10 -	20	16,998	4,159,421
20 -	30	17,080	5,355,058
30 -	40	17,538	6,475,922
40 -	50	20,096	8,412,126
50 -	60	21,814	10,085,814
60 -	70	23,219	11,937,125
70 -	80	27,779	15,524,688
80 -	90	28,053	16,784,365
90 -	100	31,341	19,579,652
100 -	200	382,177	305,742,112
200 -	300	286,628	307,892,332
300 -	400	140,200	202,788,644
400 -	500	68,271	123,271,378
500 -	1,000	66,876	204,860,988
1,000 -	2,000	20,648	113,871,846
2,000 -	3,000	6,452	58,720,279
3,000 -	4,000	3,165	38,496,389
4,000 -	5,000	1,920	29,425,011
5,000 -	15,000	5,471	136,313,380
15,000 -	25,000	1,508	66,829,544
25,000 -	50,000	1,525	92,021,816
50,000 -	75,000	449	41,511,467
75,000 -	100,000	162	21,222,034
Over 1	00,000	201	55,367,432
Al	LL	2,226,835	1,901,249,286

Source: Schedule S-3

ALL COMPANIES
ALL TRANSACTION TYPES
For Experience Period January 1, 2019 - December 31, 2019

Liability	Range		
(\$000)) [5]		
	But No		Gross Revenue Excluding
More	More	Number of	Special Charges and Credits
Than	Than	Transactions	And Endorsements [7]
	0	1,097,226	10,393
0 -	4.5	10,298	741,493
4.5 -	10	8,670	1,604,773
10 -	20	11,773	3,180,680
20 -	30	13,374	4,161,788
30 -	40	14,937	5,358,927
40 -	50	16,653	6,822,740
50 -	60	18,434	8,294,133
60 -	70	19,219	9,617,754
70 -	80	22,165	11,795,042
80 -	90	22,580	13,027,294
90 -	100	27,138	16,943,419
100 -	200	337,114	249,046,575
200 -	300	303,032	304,765,818
300 -	400	148,315	203,678,921
400 -	500	72,549	123,426,720
500 -	1,000	66,729	191,547,387
1,000 -	2,000	21,008	111,479,934
2,000 -	3,000	6,281	54,581,222
3,000 -	4,000	3,234	38,243,912
4,000 -	5,000	2,015	29,892,623
5,000 -	15,000	5,465	132,609,555
15,000 -	25,000	1,708	64,607,746
25,000 -	50,000	1,616	92,415,388
50,000 -	75,000	478	47,138,527
75,000 -	100,000	171	20,572,506
Over 1	00,000	208	46,945,892
Α	LL	2,252,388	1,792,511,161

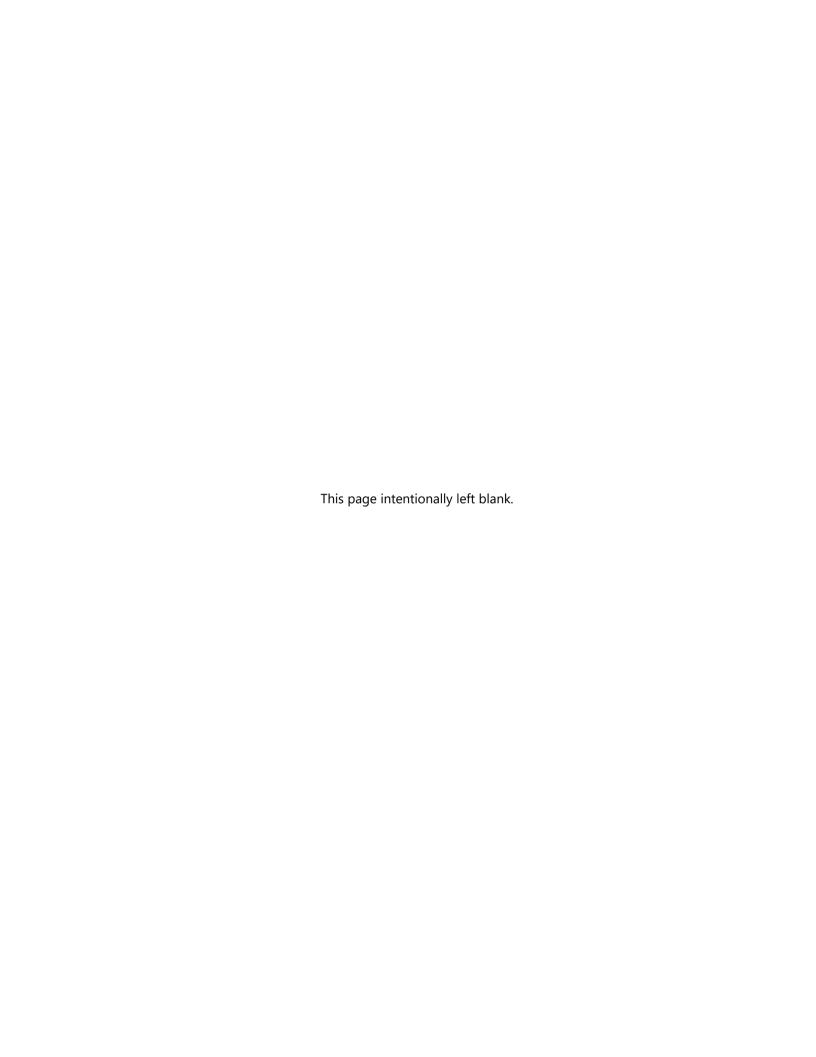
Source: Schedule S-3



TITLE POLICIES WITH T-42 ENDORSEMENT ALL COMPANIES DETAIL

CALENDAR YEAR

2015	Number of Policies w/T-42	51,100
	Number of Policies w/T-42.1	48,095
	Total Premium on above policies including endorsements	\$74,470,986
2016	(1) Policies with T-42 only	35,612
	(2) Policies with T-42 and T-42.1	100,951
	(3) Policies with one or both endorsements	136,563
	Total Premium on policies with T-42 only	\$7,583,887
	Total Premium on policies with T-42 and T-42.1	\$79,441,259
	Total Premium on above policies including endorsements	\$87,025,146
2017	(1) Policies with T-42 only	37,466
	(2) Policies with T-42 and T-42.1	65,393
	(3) Policies with one or both endorsements	102,859
	Total Premium on policies with T-42 only	\$8,976,459
	Total Premium on policies with T-42 and T-42.1	\$72,437,208
	Total Premium on above policies including endorsements	\$81,413,667
2018	(1) Policies with T-42 only	25,481
	(2) Policies with T-42 and T-42.1	59,572
	(3) Policies with one or both endorsements	85,053
	Total Premium on policies with T-42 only	\$5,438,226
	Total Premium on policies with T-42 and T-42.1	\$62,658,942
	Total Premium on above policies including endorsements	\$68,097,168
2019	(1) Policies with T-42 only	22,314
	(2) Policies with T-42 and T-42.1	57,774
	(3) Policies with one or both endorsements	80,089
	Total Premium on policies with T-42 only	\$4,442,964
	Total Premium on policies with T-42 and T-42.1	\$60,020,841
	Total Premium on above policies including endorsements	\$64,463,805



ALTA Risk Code	Number of Claims Made	Number of Claims Paid	Number of Claims Denied	Incurred Losses	ALAE	Recoveries from Agents
A - Basic Risks	Clairiis iviade	Clairiis i ald	Claims Defiled	LUSSES		nom Agents
A1	33	80	2	-\$122,885	\$1,599,590	-\$4,000
A2	20	52	3	\$615,978	\$317,098	
A3	23	48	0	\$388,180	\$970,265	
A4	31	52	0	\$722,825	\$310,321	\$0
A5	12	24	0	\$352,502	\$36,005	\$0
A6	32	17	0	\$953,283	\$567,471	\$2,699
A6a	15	14	0	\$128,500	\$142,069	\$0
A6b	22	31	2	\$19,250	\$126,555	\$0
A6c	12	6	0	\$58,324	\$23,851	\$0
A6e	7	12	0	\$38,780	\$114,846	\$0
A6f	3	2	0	-\$1,575	\$18,200	\$0
A6g	5	2	0	\$63,410	\$25,550	\$0
A6h	6	3	0	\$0	\$19,837	\$0
A6i	2	2	0	\$3,000	\$9,674	\$0
A6j	3	1	0	\$3,500	\$192	\$0
A6m	5	1	0	\$0	\$16,530	\$0
A6I	1	1	0	\$6,500	\$0	\$0
A6n	2	3	0	-\$8,000	-\$22,896	\$0
A6o	8	4	5	\$1,741	\$0	\$0
А6р	3	4	0	\$8,000	\$1,426	\$0
A6q	1	4	0	\$0	-\$6,997	\$0
A6r	1	0	0	\$0	\$0	\$0
A6s	0	4	0	-\$18,465	-\$157,121	\$0
A6t	13	16	0	\$254,481	\$256,472	\$0
A6u	8	8	1	-\$3,534	\$5,476	\$0
A6x	106	17	48	\$226,770	\$296,365	\$0
B - Special Risl						
B1	34	53	1	\$102,388	\$41,974	
B1a	4	2	0	-\$21,583	\$7,079	\$0

FORM 10
TITLE INSURANCE CLAIMS BY ALTA RISK CODES
Calendar Year Ended December 31, 2015

B1b	20	18	3	\$1,286,312	\$259,560	\$67,608
B2	18	13	0	\$349,306	\$66,669	\$0
B3	4	6	0	\$50,953	\$19,108	\$0
B4	10	33	0	\$393,786	\$271,597	\$8,390
B4a	5	4	0	\$64,944	\$71,585	\$0
B4b	0	1	0	\$0	-\$2,500	\$0
B4bb	4	5	0	-\$3,177	-\$8,965	\$0
B4c	860	545	22	\$1,501,007	\$1,924,452	\$89,831
B4d	1	1	0	-\$125,000	\$3,111	\$0
B4e	1	2	0	\$3,100	\$20,724	\$0
B4g	2	2	0	\$65,116	\$114,629	\$0
B4h	0	0	0	-\$73,617	-\$11,503	\$0
B4j	0	1	0	\$0	\$359	\$0
B4k	1	2	0	\$0	\$2,481	\$0
B4I	5	14	0	\$41,488	\$63,089	\$7,650
B4n	2	9	0	\$5,000	\$85,488	\$0
B4o	1	1	1	\$0	\$402	\$0
В4р	2	1	0	\$38,400	\$3,000	\$0
B4q	12	10	0	\$128,417	\$85,931	\$2,603
B4r	13	18	1	\$397,567	\$160,464	\$0
B4s	1	1	0	\$0	\$4,900	\$0
B4t	0	2	0	\$0	\$11,229	\$0
B4u	2	3	0	\$10,000	\$19,961	\$0
B4v	0	0	0	\$0	\$0	\$0
B4w	5	4	0	-\$5,665	\$27,622	\$0
В4у	0	2	0	\$19,040	\$0	\$0
	ching and Abstr	acting Procedu	res			
C1	8	6	0	-\$9,877	-\$3,628	\$0
C2	7	15	0	-\$1,247,857	-\$105,524	\$9,201
C3	245	162	10	\$3,636,180	\$2,145,405	\$315,322
C4	16	5	1	-\$124,723	-\$35,465	\$0
C5	76	91	8	\$91,570	\$456,705	\$0
	on and Opinions					
D	0	0	0	\$0	\$0	\$0

D1	75	78	6	\$822,767	\$1,013,536	\$4,354
D2	49	21	0	\$281,306	-\$97,983	\$54,250
D3	215	49	2	\$989,438	\$571,595	\$17,678
E - Survey Insp	ection/Descript	tion Matters				
E	0	0	0	\$0	\$0	\$0
E1	36	33	0	\$600,085	\$195,052	\$1,000
E2	185	131	4	\$82,433	\$436,093	\$50,267
F - Closing Pro	cedures					
F1	5	1	0	\$4,000	\$26,116	\$0
F2	254	87	1	\$860,970	\$510,075	\$38,281
F3	51	46	1	\$283,233	\$156,469	\$118,832
F4	0	4	0	-\$12,414	-\$5,856	\$0
F5	263	105	4	\$296,396	\$171,306	\$79,496
F6	119	33	6	\$376,353	\$406,353	\$9,800
G - Typing or F	Policy Review Er	ror				
G	18	6	0	\$207,805	\$61,505	\$0
	Special Assessm					
H	160	185	4	\$1,138,888	\$81,812	\$49,750
I - Escrows	50	8	29	\$144,781	\$51,142	\$0
12	30	11	20	\$133,129	\$92,380	\$0
13	35	6	20		\$70,613	\$0
14	187	86	67	\$211,545	\$479,104	\$0
J - Title Indem		00	01	Ψ <u>Ε</u> 11,545	ψ+15,10+	Ψ0
J	3	2	1	\$400	\$3,207	\$0
K - Land Trusts						
K1	20	18	0	\$105,069	\$81,117	\$0
K3	4	1	0	\$10,555	\$149,191	\$0
L - Trusts						
L	0	0	0	\$0	\$0	\$0
R - Fidelity						
S - Unauthoriz	ed Risk					
T - Error or Om	nission					
T	0	0	0	\$0	\$0	\$0
U - Company P	Practice Risk					
Grand Total	3,605	2,351	277	\$17,045,724	\$14,837,047	\$941,011

ALTA Risk Code	Number of Claims Made	Number of Claims Paid	Number of Claims Denied	Incurred Losses	ALAE	Recoveries from Agents
A - Basic Risks	Claims Wade	Claims raid	Claims Deflica	L033C3		nom Agents
A1	33	55	2	\$1,234,744	\$388,284	-\$204,119
A2	20	32	1	\$925,058	\$380,002	
A3	17	26	0	\$424,366	\$573,497	\$0
A4	22	36	1	\$344,541	\$53,782	\$0
A5	13	16	1	\$45,540	\$31,619	\$0
A6	29	16	0	\$636,451	\$131,914	\$3,000
A6a	8	12	0	\$275,901	\$117,306	\$0
A6b	24	26	0	\$200,682	\$611,730	\$0
A6c	14	5	0	\$40,000	\$26,221	\$0
A6d	0	0	0	\$0	\$0	\$0
A6e	2	6	0	-\$12,000	\$3,503	\$0
A6f	1	0	0	\$0	\$0	\$0
A6g	1	2	0	\$73,160	-\$2,106	\$0
A6h	4	3	0	\$159,641	\$6,655	\$0
A6i	5	3	0	\$0	\$8,287	\$0
A6j	4	2	0	\$0	\$4,486	\$0
A6k	1	1	0	\$0	\$25	\$0
A6I	2	0	0	\$0	\$0	\$0
A6m	1	1	0	\$0	\$14,313	\$0
A6n	3	1	0	\$0	\$5,110	\$0
A6o	2	0	0	\$0	\$0	\$0
А6р	5	2	0	-\$8,000	\$506	\$0
A6q	1	0	0	\$0	\$0	\$0
A6r	0	0	0	\$0	\$0	\$0
A6s	0	0	0	\$0	\$0	\$0
A6t	9	12	0	\$120,568	\$153,053	\$0
A6u	5	6	0	\$7,952	-\$2,527	\$0
A6v	0	0	0	\$0	\$0	\$0

FORM 10
TITLE INSURANCE CLAIMS BY ALTA RISK CODES
Calendar Year Ended December 31, 2016

A6w	0	0	0	\$0	\$0	\$0
A6x	130	15	93	\$328,360	\$464,416	\$58
B - Special Ri	sks					
B1	11	23	0	\$179,789	\$86,261	\$0
B1a	3	3	1	-\$91,964	-\$19,254	\$0
B1b	11	4	1	\$87,841	\$32,702	\$0
B2	6	12	0	\$26,776	\$15,852	\$0
В3	0	5	0	\$7,727	\$1,237	\$0
B4	5	17	0	\$16,382	\$184,230	-\$13,682
B4a	6	4	0	-\$204,213	\$114,096	\$0
B4b	2	1	0	\$0	\$212	\$0
B4bb	1	3	0	\$75,000	\$62,192	\$0
B4c	423	280	21	\$2,082,449	\$1,217,661	\$125,602
B4d	0	0	0	\$0	\$0	\$0
B4e	1	0	0	\$0	\$0	\$0
B4g	1	5	0	\$1,119,959	\$222,570	\$0
B4h	0	0	0	\$0	\$0	\$0
B4i	0	1	0	\$0	\$48,506	\$0
B4j	0	0	0	\$0	\$0	\$0
B4k	1	2	0	\$112,500	\$115	\$0
B4I	19	13	0	-\$143,439	\$247,553	\$630
B4n	3	7	0	\$191,500	\$49,054	\$0
B4o	0	1	0	\$0	\$221	\$0
В4р	0	0	0	\$0	\$2,710	\$0
B4q	23	12	1	\$80,576	\$61,759	\$0
B4r	12	9	0	\$105,279	\$74,770	\$0
B4s	2	1	0	\$0	-\$468	\$0
B4t	0	1	0	\$0	\$25	\$0
B4u	2	1	0	\$0	-\$17,813	\$0
B4v	0	0	0	\$0	\$0	\$0
B4w	4	4	0	\$93,784	\$43,655	\$0
В4у	1	1	0	\$1,488	\$0	\$0
B5	1	1	0	\$11,600	\$2,900	\$0
B6	3	2	0	\$115,578	\$22,414	\$0

FORM 10
TITLE INSURANCE CLAIMS BY ALTA RISK CODES
Calendar Year Ended December 31, 2016

C - Plant, Sear	ching and Abstr	acting Procedu	res			
C1	5	4	1	-\$6,363	\$0	\$0
C2	3	12	0	-\$3,798	\$72,113	\$0
C3	207	136	6	\$2,184,873	\$1,165,974	\$1,013,686
C4	10	2	1	-\$5	\$3,379	\$0
C5	61	54	2	\$1,048,555	\$187,418	\$0
D - Examination	n and Opinions	Error				
D1	85	55	9	\$86,547	\$659,281	\$44,430
D2	58	23	1	\$569,402	\$358,276	\$12,982
D3	256	38	5	\$773,092	\$346,724	\$35,127
D4	5	0	0	\$0	\$7,523	\$9,818
E - Survey Insp	ection/Descript	tion Matters				
E1	34	26	1	\$432,324	\$186,672	\$11,228
E2	172	105	2	\$488,263	\$471,594	\$9,693
F - Closing Pro	cedures					
F1	3	0	0	-\$86,862	\$39,358	\$0
F2	265	88	1	\$229,007	\$134,382	\$5,484
F3	67	57	2	\$52,567	-\$26,564	\$199,394
F4	0	2	0	-\$104,703	\$1,721	\$0
F5	256	85	4	\$364,670	\$32,899	\$175,351
F6	182	29	11	\$556,871	\$994,273	-\$5,000
G - Typing or F	Policy Review En	ror				
G	20	9	0	\$185,537	\$28,056	\$0
	Special Assessm			*****	******	h= 10 000
Н	243	212	16	\$922,413	\$346,197	\$518,309
I - Escrows	46	5	21	\$7,500	\$72,053	\$0
12	31	9	19	-\$35,998	\$64,132	
12 13	29	4	21	-\$35,996 \$18,500		\$0 \$0
					\$23,015	
I Title Indone	165	64	58	\$394,936	\$157,249	\$0
J - Title Indem	nities 7	1	0	\$2,314	\$15,967	\$0

FORM 10
TITLE INSURANCE CLAIMS BY ALTA RISK CODES
Calendar Year Ended December 31, 2016

K - Land Trusts	5					
K1	9	3	2	\$24,219	\$111,440	\$0
K3	0	0	0	\$0	\$0	\$0
L - Trusts						
L	0	0	0	\$0	\$0	\$0
R - Fidelity						
S - Unauthoriz	ed Risk					
T - Error or On	nission					
T	0	0	0	\$0	\$0	\$0
U - Company F	Practice Risk					
U	54	0	0	\$200,000	\$15,000	\$0
Grand Total	3,170	1,714	305	\$16,969,433	\$10,891,372	\$1,941,991

ALTA Risk Code	Number of Claims Made	Number of Claims Paid	Number of Claims Denied	Incurred Losses	ALAE	Recoveries from Agents
A - Basic Risks	Claims Wade	Cidillis i did	Cidimis Defiled	203363		nom rigents
A1	59	67	4	\$1,548,174	\$879,776	\$3,000
A2	33	44	0	\$410,848	\$592,198	
A3	122	107	1	\$478,661	\$1,455,265	
A4	77	81	2	\$1,056,859	\$219,408	
A5	19	18	0	\$77,129	\$88,520	\$0
A6	57	46	6	\$419,319	\$425,104	-\$49,684
A6a	10	12	0	\$112,149	\$147,939	\$0
A6b	26	39	1	\$129,368	\$399,594	\$0
A6c	14	12	0	\$267,058	\$63,463	\$0
A6d	4	1	0	\$0	\$10,905	\$0
A6e	17	7	4	\$68,671	\$42,914	\$0
A6f	7	4	1	\$2,500	\$5,457	\$0
A6g	1	0	0	\$0	\$0	\$0
A6h	19	10	5	\$17,299	\$7,949	\$0
A6i	14	5	1	\$56,150	\$4,799	\$0
A6j	0	0	0	\$132,763	\$10,008	\$0
A6k	1	1	0	\$0	\$5,559	\$0
A6l	1	0	0	\$0	\$0	\$0
A6m	1	2	0	\$0	\$12,324	\$0
A6n	3	2	1	\$19,500	\$59	\$0
A6o	7	5	4	\$0	\$11,299	\$0
А6р	8	1	6	\$0	\$39	\$0
A6q	0	1	0	\$97,300	\$6,800	\$0
A6r	0	0	0	\$0	\$0	\$0
A6s	1	2	1	\$10,000	\$3,319	\$0
A6t	11	14	0	\$474,804	\$16,639	\$0
A6u	3	4	0	\$62,742	-\$4,095	\$0
A6v	0	0	0	\$0	\$0	\$0

FORM 10
TITLE INSURANCE CLAIMS BY ALTA RISK CODES
Calendar Year Ended December 31, 2017

A6w	0	0	0	\$0	\$0	\$0
A6x	247	12	178	\$72,954	\$106,845	\$0
B - Special Ris	ks					
B1	46	40	1	\$445,002	\$155,073	\$0
B1a	15	15	0	\$10,892	-\$888	\$0
B1b	14	8	2	-\$56,498	-\$36,703	\$150,676
B2	12	14	0	-\$18,875	\$45,446	\$0
В3	1	1	0	-\$35,858	\$941	\$0
B4	11	11	0	\$78,126	\$68,813	\$0
B4a	4	6	0	\$250,000	\$8,364	\$0
B4b	0	0	0	\$0	\$0	\$0
B4bb	8	7	0	\$59,924	\$56,376	\$0
B4c	1,052	633	29	\$2,461,986	\$1,990,040	-\$156,835
B4d	0	0	0	\$0	\$0	\$0
B4e	7	3	0	\$8,978	-\$3,313	\$0
B4g	2	1	0	\$88,479	\$28,701	\$0
B4h	0	0	0	\$0	\$0	\$0
B4i	0	1	0	\$93,053	\$16,728	\$0
B4j	0	0	0	\$0	\$0	\$0
B4k	3	4	0	\$1,000	\$27,223	\$0
B4l	20	18	7	\$67,460	\$235,899	\$6,220
B4n	6	9	0	\$13,000	\$118,885	\$0
B4o	1	1	0	\$0	-\$2,163	\$0
В4р	0	0	0	-\$12,000	\$0	\$0
B4q	15	18	0	\$239,108	\$146,917	\$0
B4r	19	22	5	\$364,900	\$49,868	\$0
B4s	1	0	0	\$0	\$0	\$0
B4t	0	1	0	\$105,000	\$5,087	\$0
B4u	2	2	0	\$2,539	\$240	\$0
B4v	3	0	2	\$0	\$0	\$0
B4w	1	4	0	\$24,812	\$16,002	\$0
В4у	2	2	0	\$40,000	\$855	\$0
B5	9	3	0	-\$1,320	-\$69	-\$3,000
В6	0	0	0	\$0	\$0	\$0

FORM 10
TITLE INSURANCE CLAIMS BY ALTA RISK CODES
Calendar Year Ended December 31, 2017

B1c	1	1	0	\$3,500	\$0	\$3,500
C - Plant, Sear	ching and Abstr	acting Procedu	res			
C1	7	3	0	-\$4,358	\$14,164	\$0
C2	3	4	0	\$196,468	\$43,810	\$0
C3	247	177	13	\$4,575,304	\$1,209,240	\$749,392
C4	4	3	2	\$51,281	\$14,174	\$0
C5	44	60	0	\$401,538	\$552,693	-\$3,350
D - Examination	on and Opinions	Error				
D1	80	67	6	\$889,898	\$613,593	\$22,593
D2	66	36	1	\$904,290	\$283,386	\$130,783
D3	191	50	3	\$990,073	\$283,568	\$51,810
D4	3	3	1	\$0	-\$26	\$0
E - Survey Ins	pection/Descrip	tion Matters				
E1	57	53	5	\$640,993	\$372,558	\$11,983
E2	361	230	6	\$326,982	\$469,613	\$40,569
F - Closing Pro	ocedures					
F1	4	4	0	\$140,000	\$40,628	\$0
F2	126	45	3	\$3,905,705	\$116,021	\$0
F3	86	78	1	\$719,075	\$176,563	-\$74,267
F4	0	2	0	-\$150	-\$782	\$0
F5	378	121	9	\$520,721	\$218,130	\$3,100
F6	141	44	1	\$622,409	\$455,982	\$5,000
G - Typing or	Policy Review E	rror				
G	23	6	1	\$150,129	\$76,846	\$0
G1	1	0	0	\$0	\$0	\$0
H - Taxes and	Special Assessn					
Н	357	297	20	\$592,469	\$106,803	\$147,085
H1	84	52	14	\$153,843	\$100,453	-\$139,889

FORM 10
TITLE INSURANCE CLAIMS BY ALTA RISK CODES
Calendar Year Ended December 31, 2017

I - Escrows						
I1	58	11	24	\$13,783	\$74,084	\$0
12	55	15	29	\$55,115	\$47,337	\$0
13	30	8	23	\$17,135	\$21,466	\$0
14	232	90	83	\$221,920	\$354,397	\$0
J - Title Indem	nities					
J	1	0	0	\$62,500	\$20,522	\$0
K - Land Trusts						
K1	7	4	1	\$27,500	\$32,632	\$0
K3	1	0	0	\$0	\$0	\$0
L - Trusts						
L	0	0	0	\$0	\$0	\$0
R - Fidelity						
S - Unauthoriz	ed Risk					
T - Error or Om	nission					
Т	0	0	0	\$0	\$0	\$0
U - Company P	Practice Risk					
U	81	0	3	\$0	\$60,500	\$0
Grand Total	4,745	2,785	510	\$25,922,077	\$13,198,761	\$894,686

ALTA Risk Code	Number of Claims Made	Number of Claims Paid	Number of Claims Denied	Incurred Losses	ALAE	Recoveries from Agents
A - Basic Risks	ciamis made	Cidillio i did	ciamis Beinea	203303		non rigents
A1	83	69	15	\$3,527,573	\$1,247,771	-\$6,500
A2	21	43	1	\$1,795,512	\$684,699	\$0
A3	104	66	34	\$1,510,831	\$2,004,234	\$25,000
A4	50	57	5	\$392,331	\$262,435	\$52,247
A5	20	19	1	\$216,079	\$101,985	\$0
A6	23	18	5	\$57,092	\$131,685	\$0
A6a	24	22	0	\$119,365	\$172,121	-\$1,275
A6b	29	44	2	\$889,495	\$440,391	\$0
A6c	5	13	0	\$1,021,055	\$75,801	\$0
A6d	3	3	0	\$25,000	\$60,307	\$0
A6e	9	9	0	-\$27	\$4,222	\$0
A6f	1	0	0	\$0	\$0	\$0
A6g	0	0	0	\$0	\$0	\$0
A6h	7	5	0	\$38,000	\$8,045	\$0
A6i	8	5	2	\$5,566	\$7,417	\$0
A6j	2	0	0	\$0	\$0	\$0
A6k	2	1	0	\$0	\$49	\$0
A6I	0	0	0	\$0	\$0	\$0
A6m	0	0	0	\$0	\$812	\$0
A6n	5	1	0	\$0	\$1,962	\$0
A6o	1	0	0	\$0	\$0	\$0
А6р	1	1	0	\$0	\$171	\$0
A6q	1	1	0	\$81,500	\$0	\$0
A6r	0	0	0	\$0	\$0	\$0
A6s	2	2	0	\$0	\$4,537	\$0
A6t	8	13	0	\$216,840	\$118,095	\$0
A6u	5	3	0	\$21,393	\$145	\$0
A6v	0	0	0	\$0	\$0	\$0

FORM 10
TITLE INSURANCE CLAIMS BY ALTA RISK CODES
Calendar Year Ended December 31, 2018

A6w	0	0	0	\$0	\$0	\$0
A6x	263	32	166	\$1,737,699	\$535,228	-\$1,000
B - Special Ris	sks					
B1	53	41	6	-\$9,035	\$163,741	-\$87,598
B1a	1	1	0	-\$372	\$315	\$0
B1b	13	11	1	\$189,804	\$170,646	-\$5,118
B2	26	27	0	\$62,710	\$68,290	\$0
B3	2	1	0	\$0	\$1,878	\$0
B4	23	22	1	\$257,936	\$89,646	\$0
B4a	1	3	1	\$725,000	\$223,989	\$0
B4b	1	1	0	\$115,000	\$16,355	\$0
B4bb	5	4	0	\$500	\$20,172	\$0
B4c	412	367	42	\$2,571,165	\$1,344,941	\$538,912
B4d	0	0	0	\$0	\$0	\$0
B4e	2	0	0	\$0	\$0	\$0
B4g	0	0	0	\$0	\$0	\$0
B4h	0	0	0	\$0	\$0	\$0
B4i	0	1	0	\$0	-\$16,413	\$0
B4j	0	0	0	\$0	\$0	\$0
B4k	5	5	0	\$170,874	\$641	\$0
B4I	11	17	0	\$146,816	\$214,622	-\$15,240
B4n	2	4	0	\$0	\$71,510	\$0
B4o	0	0	0	\$0	\$0	\$0
В4р	0	0	0	\$0	\$0	\$0
B4q	44	10	28	\$765,079	\$208,584	\$0
B4r	8	7	0	\$67,000	\$57,589	\$0
B4s	0	0	0	\$0	\$0	\$0
B4t	1	1	0	\$0	-\$7,189	\$0
B4u	1	0	0	\$0	\$0	\$0
B4v	3	0	0	\$0	\$0	\$0
B4w	6	7	0	\$162,939	\$28,192	\$0
B4y	0	0	0	\$0	\$0	\$0
B5	0	0	0	\$0	\$0	\$0
В6	0		0	\$0	\$0	\$0

FORM 10
TITLE INSURANCE CLAIMS BY ALTA RISK CODES
Calendar Year Ended December 31, 2018

B1c	0	0	0	\$0	\$0	\$0
C - Plant, Sear	ching and Abstr	acting Procedu	res			
C1	15	9	2	\$389,238	\$16,850	-\$1,263
C2	6	5	0	-\$186,167	\$284,197	\$0
C3	386	170	229	\$3,073,388	\$1,262,722	-\$399,676
C4	14	10	1	\$74,459	\$32,710	\$1,508
C5	52	63	3	\$150,441	\$387,092	-\$5,918
D - Examination	on and Opinions	Error				
D1	68	54	9	\$522,669	\$492,526	-\$18,141
D2	53	24	0	\$812,564	\$239,716	-\$5,927
D3	220	30	3	\$253,390	\$333,449	-\$16,702
D4	0	0	0	\$0	\$0	\$0
E - Survey Insp	ection/Descrip	tion Matters				
E1	37	30	4	\$224,945	\$152,762	-\$9,197
E2	201	136	14	\$824,549	\$994,221	\$16,671
F - Closing Pro	cedures					
F1	0	2	1	\$0	\$7,798	\$0
F2	263	68	105	-\$196,415	\$187,594	\$77,124
F3	90	78	5	\$1,519,521	\$121,157	-\$141,491
F4	14	3	12	\$24,496	-\$3,856	\$0
F5	297	85	6	\$424,776	\$156,569	-\$22,585
F6	131	28	10	\$145,097	\$445,517	\$25,000
G - Typing or F	Policy Review E	ror				
G	16	4	1	\$599,700	-\$6,170	\$0
G1	0	0	0	\$0	\$0	\$0
	Special Assessm		20	¢E4E 201	¢00.404	¢00 170
H H1	286	221 0	29 0	\$545,391 \$0	\$90,404 \$0	-\$98,179 \$0
I - Escrows			Ü	Ψ3	40	Ψ0
11	61	11	43	\$117,000	\$91,402	\$0
12	55	13	33	\$33,370	\$48,347	\$0
13	52	10	34	\$122,224	\$12,809	\$0
14	251	100	101	\$1,387,436	\$292,670	\$0

FORM 10
TITLE INSURANCE CLAIMS BY ALTA RISK CODES
Calendar Year Ended December 31, 2018

J - Title Indem	nities					
J	5	3	1	\$24,000	\$77,335	\$0
K - Land Trusts	3					
K1	5	8	1	\$20,146	\$40,127	\$0
K3	0	0	0	\$0	\$0	\$0
L - Trusts						
L	0	0	0	\$0	\$0	\$0
R - Fidelity						
S - Unauthoriz	ed Risk					
T - Error or Om	nission					
Т	0	0	0	\$0	\$0	\$0
U - Company P	Practice Risk					
U	72	0	0	\$0	\$10,000	\$0
Grand Total	3,947	2,122	957	\$27,786,936	\$14,287,563	-\$99,347

ALTA Risk Code	Number of Claims Made	Number of Claims Paid	Number of Claims Denied	Incurred Losses	ALAE	Recoveries from Agents
A - Basic Risks						
A1	96	83	5	\$2,443,912	\$1,337,964	\$118,614
A2	36	52	1	\$1,506,945	\$478,788	-\$202,270
A3	172	95	15	\$1,862,748	\$2,572,377	\$0
A4	74	51	3	\$712,103	\$177,957	-\$18,000
A5	25	23	0	\$492,456	\$164,193	\$0
A6	47	14	3	\$209,239	\$303,065	\$0
A6a	15	17	0	\$661,050	\$600,421	\$0
A6b	23	42	0	\$788,370	\$58,182	\$0
A6c	22	18	0	\$400,082	\$56,942	\$0
A6d	2	2	0	\$54,000	-\$17,090	\$0
A6e	13	8	0	\$2,500	\$19,375	\$0
A6f	4	0	1	\$0	\$0	\$0
A6g	4	2	0	\$4,500	\$7,339	\$0
A6h	3	4	0	\$25,000	\$16,542	\$0
A6i	11	5	1	\$500	\$33,554	\$0
A6j	2	1	0	\$0	\$727	\$0
A6k	0	0	0	\$0	\$0	\$0
A6I	2	1	0	\$0	\$9,932	\$0
A6m	1	1	0	\$3,000	\$487	\$0
A6n	2	2	0	\$25,745	\$3,449	\$0
A6o	2	0	1	\$0	\$0	\$0
A6p	5	3	0	\$5,000	\$11,295	\$0
A6q	4	0	0	\$0	\$0	\$0
A6r	0	0	0	\$0	\$0	\$0
A6s	1	2	0	\$0	-\$2,220	\$0
A6t	22	18	1	\$856,819	\$82,669	\$0
A6u	17	12	1	\$27,266	\$16,139	\$0
A6v	0	0	0	\$0	\$0	\$0

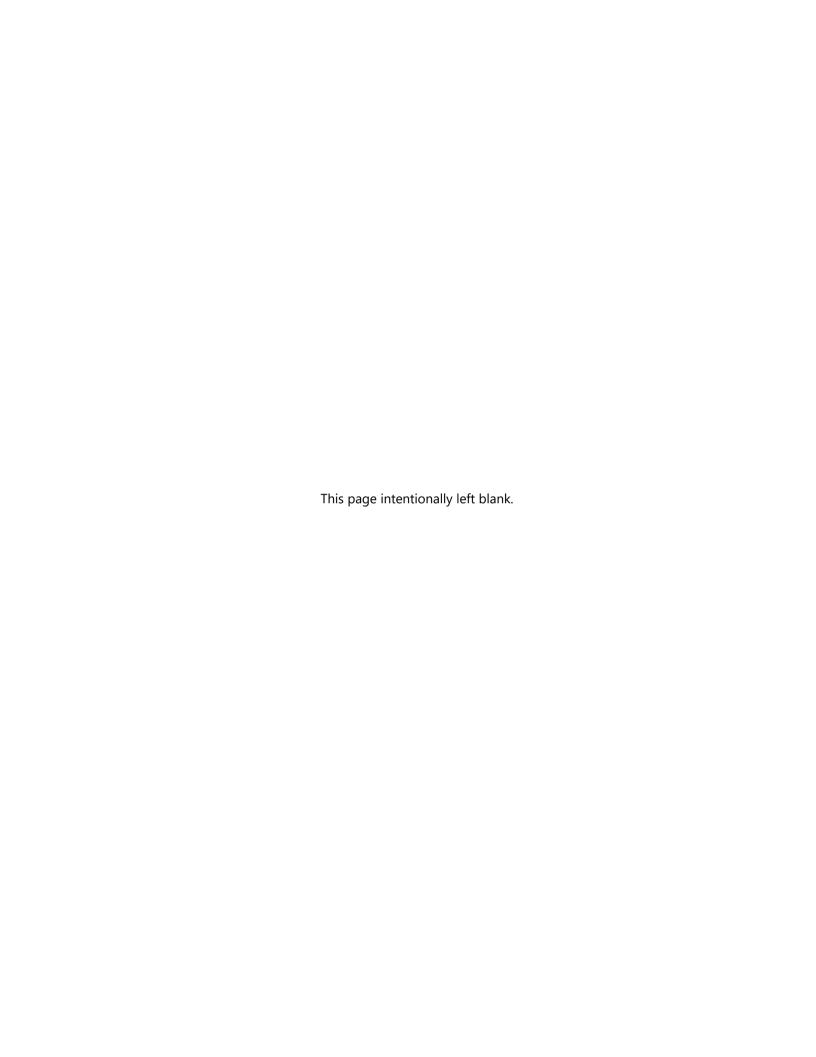
FORM 10
TITLE INSURANCE CLAIMS BY ALTA RISK CODES
Calendar Year Ended December 31, 2019

A6w	0	0	0	\$0	\$0	\$0
A6x	216	31	99	\$579,964	\$572,626	-\$6,500
A7	1	1	0	\$0	\$10,500	\$0
B - Special Ris	sks					
B1	39	37	1	\$72,749	\$101,663	-\$29,199
B1a	16	3	0	\$151,239	\$82,257	\$0
B1b	26	6	1	\$66,931	\$134,051	\$0
B2	10	25	0	\$75,341	\$60,309	\$0
В3	1	1	0	-\$5,000	\$1,864	\$0
B4	28	37	0	\$453,466	\$1,427,893	-\$3,000
B4a	7	4	0	-\$12,000	-\$1,987	\$0
B4b	2	2	0	\$0	-\$1,731	\$0
B4bb	5	5	0	\$6,846	\$4,742	\$0
B4c	930	478	88	\$4,660,977	\$468,878	-\$60,510
B4d	0	0	0	\$0	\$0	\$0
B4e	0	1	0	\$7,638	\$942	\$0
B4g	2	2	0	\$280,000	\$3,975	\$0
B4h	0	0	0	\$0	\$0	\$0
B4i	1	0	0	\$0	\$0	\$0
B4j	3	2	0	\$169,600	\$9,681	\$0
B4k	3	4	0	\$31,557	\$16,576	\$0
B4l	32	23	2	\$538,450	\$460,280	\$0
B4n	8	5	0	-\$110,000	\$43,467	\$0
B4o	0	0	0	\$0	\$0	\$0
В4р	0	0	0	\$0	\$0	\$0
B4q	34	14	3	\$155,459	\$31,255	\$0
B4r	25	9	8		\$22,488	\$0
B4s	0	0	0	\$0	\$0	\$0
B4t	1	1	0	\$0	\$0	\$0
B4u	2	0	1	\$0	\$0	\$0
B4v	0	1	0	\$0	\$470	\$0
B4w	5	7	0	\$95,406		\$0

В4у	2	0	1	\$0	\$0	\$0
B5	0	0	0	\$0	\$0	\$0
В6	0	0	0	\$0	\$0	\$0
B1c	0	0	0	\$0	\$0	\$0
C - Plant, Searching and Abstracting Procedures						
C1	16	8	0	\$284,473	\$24,984	\$0
C2	6	5	0	\$16,384	-\$15,046	\$0
C3	167	141	12	\$4,351,549	\$1,692,310	-\$70,634
C4	4	2	1	-\$1,044	\$6,256	\$0
C5	69	76	0	\$1,163,095	\$320,704	-\$3,000
D - Examinatio	n and Opinions	Error				
D1	72	42	15	\$1,442,807	\$707,295	-\$4,967
D2	185	27	4	\$718,913	\$723,897	\$144,055
D3	164	34	5	\$1,181,751	\$318,171	-\$3,664
D4	0	0	0	\$0	\$0	\$0
E - Survey Insp	ection/Descript	tion Matters				
E1	68	39	1	\$1,008,749	\$112,773	\$0
E2	376	114	36	\$797,357	\$439,777	-\$2,696
F - Closing Pro	cedures					
F1	8	2	1	\$253	\$119,327	\$0
F2	176	16	3	\$408,596	\$105,721	\$202,116
F3	90	69	4	\$2,379,448	\$91,759	-\$275,886
F4	5	3	0	\$135,888	\$21,890	\$0
F5	279	65	9	\$1,577,090	\$101,817	-\$78,644
F6	125	22	8	\$83,311	-\$955,799	\$20,000
G - Typing or F	Policy Review E	ror				
G	22	2	0	\$85,000	\$2,349	\$0
G1	0	0	0	\$0	\$0	\$0
	Special Assessm		2.4	¢055.633	¢427.262	#4C400
H H1	432 0	236 0	34	\$955,677 \$0	\$127,268 \$0	-\$16,180 \$0
I - Escrows	U	0	0	ΨO	ΨΟ	ΨΟ
11	124	7	82	\$245,000	\$98,843	\$0
12	61	9	42	\$615,259	\$176,831	\$0
13	52	5	36			

FORM 10
TITLE INSURANCE CLAIMS BY ALTA RISK CODES
Calendar Year Ended December 31, 2019

14	126	91	40	\$883,067	\$416,428	\$0
J - Title Indem				4000/001	4 1 1 3 7 1 2 3	7.
J	5	1	1	\$5,000	\$6,090	\$0
K - Land Trusts	5					
K1	9	4	0	\$182,595	\$51,771	\$0
K3	4	2	0	\$14,736	\$45,372	\$0
L - Trusts						
L	0	0	0	\$0	\$0	\$0
R - Fidelity						
S - Unauthoriz	ed Risk					
T - Error or On	nission					
Т	0	0	0	\$0	\$0	\$0
U - Company Practice Risk						
U	78	0	1	\$0	\$0	\$0
Grand Total	4,727	2,177	571	\$36,016,809	\$14,197,471	-\$290,367



			GROSS
Naic	Grp	COMPANY/GROUP	PREMIUMS
12309		Alliant National Title Insurance Company, Inc.	\$46,769,378
11974 14240		Amrock Title Insurance Company First National Title Insurance Company	\$0 \$46,902,818
50130			
		North American Title Insurance Company	\$24,414,195
12591		Premier Land Title Insurance Company	\$6,820,186
50026		Sierra Title Insurance Guaranty Company	\$5,098,807
15305		Southwest Land Title Insurance Company	\$2,623,223
50016		Title Resources Guaranty Company	\$121,216,969
50050	0	Westcor Land Title Insurance Company	\$33,953,398
		TOTAL ALL OTHERS	\$287,798,974
51624		First American Title Guaranty Company	\$65,057,191
50814	70	First American Title Insurance Company	\$355,417,592
		TOTAL FIRST AMERICAN FINANCIAL	\$420,474,783
51411	150	American Guaranty Title Insurance Company	\$0
50520		Old Republic National Title Insurance Company	\$150,914,243
		OLD REPUBLIC GROUP	\$150,914,243
50121	340	Stewart Title Guaranty Company	\$315,509,211
30121	3 10	STEWART TITLE CO	\$315,509,211
50028	626	ACE Capital Title Reinsurance Company	\$0
30020	020	ACE CAPITAL TITLE REINSURANCE COMPANY	\$0
		ACE CAPITAL TITLE REINSURANCE COMPANY	\$0
50377	627	National Investors Title Insurance Company	\$25,211,496
		INVESTORS TITLE	\$25,211,496
50598	670	Alamo Title Insurance	\$68,866,878
50229		Chicago Title Insurance Company	\$240,960,522
50083		Commonwealth Land Title Insurance Company	\$48,365,516
51586		Fidelity National Title Insurance Company	\$258,322,617
51020		National Title Insurance of New York, Inc.	\$1,826,053
31020	070	TOTAL FIDELITY NATIONAL FINANCIAL INC.	\$618,341,586
51632	3/183	EnTitle Insurance Company	\$1,273,117
31032	J 4 03	ENTITLE INSURANCE COMPANY	\$1,273,117
F4570	2522		
51578	2538	AmTrust Title Insurance Company	\$0
		AMTRUST TITLE INSURANCE COMPANY	\$0
51152	4699	WFG National Title Insurance Company	\$64,205,750
		GGC OPPORTUNITY FUND GROUP	\$64,205,750
		TOTAL ALL COMPANIES	\$1,883,729,161

			GROSS
Naic	Grp	COMPANY/GROUP	PREMIUMS
12309		Alliant National Title Insurance Company, Inc.	\$64,564,154
11974		Amrock Title Insurance Company	\$6,854,509
14240	0	First National Title Insurance Company	\$73,934,416
50130	0	North American Title Insurance Company	\$32,655,432
12591	0	Premier Land Title Insurance Company	\$8,096,631
50440	0	Real Advantage Title Insurance Company	\$662,040
50026	0	Sierra Title Insurance Guaranty Company	\$4,854,461
50016	0	Title Resources Guaranty Company	\$141,996,571
50050	0	Westcor Land Title Insurance Company	\$39,755,520
		TOTAL ALL OTHERS	\$373,373,735
51624	70	First American Title Guaranty Company	\$125,779,230
50814		First American Title Insurance Company	\$296,408,489
		TOTAL FIRST AMERICAN FINANCIAL	\$422,187,719
51411	150	American Guaranty Title Insurance Company	\$0
50520		Old Republic National Title Insurance Company	\$144,605,715
30320	130	OLD REPUBLIC GROUP	\$144,605,715
50121	340	Stewart Title Guaranty Company	\$328,267,554
		STEWART TITLE CO	\$328,267,554
50028	626	ACE Capital Title Reinsurance Company	\$0
		ACE CAPITAL TITLE REINSURANCE COMPANY	\$0
50377	627	National Investors Title Insurance Company	\$24,162,213
		INVESTORS TITLE	\$24,162,213
50598	670	Alamo Title Insurance	\$75,583,469
50229		Chicago Title Insurance Company	\$240,469,958
50083		Commonwealth Land Title Insurance Company	\$50,099,155
51586		Fidelity National Title Insurance Company	\$305,989,228
51020		National Title Insurance of New York, Inc.	\$38,029
31020	070	TOTAL FIDELITY NATIONAL FINANCIAL INC.	\$672,179,839
51632	2402	EnTitle Incurance Company	φ <u>τ</u> Ω7.45.0
51032	5483	EnTitle Insurance Company ENTITLE INSURANCE COMPANY	\$507,456 \$507,456
			-
51578	2538	AmTrust Title Insurance Company	\$0
		AMTRUST TITLE INSURANCE COMPANY	\$0
51152	4699	WFG National Title Insurance Company	\$76,134,632
		GGC OPPORTUNITY FUND GROUP	\$76,134,632
		TOTAL ALL COMPANIES	\$2,041,418,863

			GROSS
Naic	Grp	COMPANY/GROUP	PREMIUMS
12309		Alliant National Title Insurance Company, Inc.	\$59,249,450
11974		Amrock Title Insurance Company	\$13,333,110
14240		First National Title Insurance Company	\$92,269,845
50130		North American Title Insurance Company	\$35,540,660
12591		Premier Land Title Insurance Company	\$9,088,166
50440		Real Advantage Title Insurance Company	\$631,087
15305		Southwest Land Title Insurance Company	\$1,752,989
50026	0	Sierra Title Insurance Guaranty Company	\$6,079,350
50016	0	Title Resources Guaranty Company	\$144,658,709
50050	0	Westcor Land Title Insurance Company	\$32,902,612
		TOTAL ALL OTHERS	\$395,505,978
51624	70	First American Title Guaranty Company	\$136,926,984
50814		First American Title Insurance Company	\$271,875,872
		TOTAL FIRST AMERICAN FINANCIAL	\$408,802,856
51411	150	American Guaranty Title Insurance Company	\$0
50520		Old Republic National Title Insurance Company	\$150,989,312
30320	130	OLD REPUBLIC GROUP	\$150,989,312
		OLD REPUBLIC GROUP	\$130,989,312
50121	340	Stewart Title Guaranty Company	\$298,434,045
		STEWART TITLE CO	\$298,434,045
50369	627	Investors Title Insurance Company	\$0
50377		National Investors Title Insurance Company	\$26,545,853
50377	627	INVESTORS TITLE	
		INVESTORS TITLE	\$26,545,853
50598	670	Alamo Title Insurance	\$74,685,380
50229		Chicago Title Insurance Company	\$241,665,520
50083	670	Commonwealth Land Title Insurance Company	\$51,542,478
51586	670	Fidelity National Title Insurance Company	\$323,960,851
51020	670	National Title Insurance of New York, Inc.	\$32,031
		TOTAL FIDELITY NATIONAL FINANCIAL INC.	\$691,886,260
51632	3483	EnTitle Insurance Company	\$306,481
		ENTITLE INSURANCE COMPANY	\$306,481
			,
51578	2538	AmTrust Title Insurance Company	\$22,178
		AMTRUST TITLE INSURANCE COMPANY	\$22,178
12522	4915	Agents National Title Insurance Company	\$0
		AGENTS NATIONAL TITLE INSURANCE COMPANY	\$0

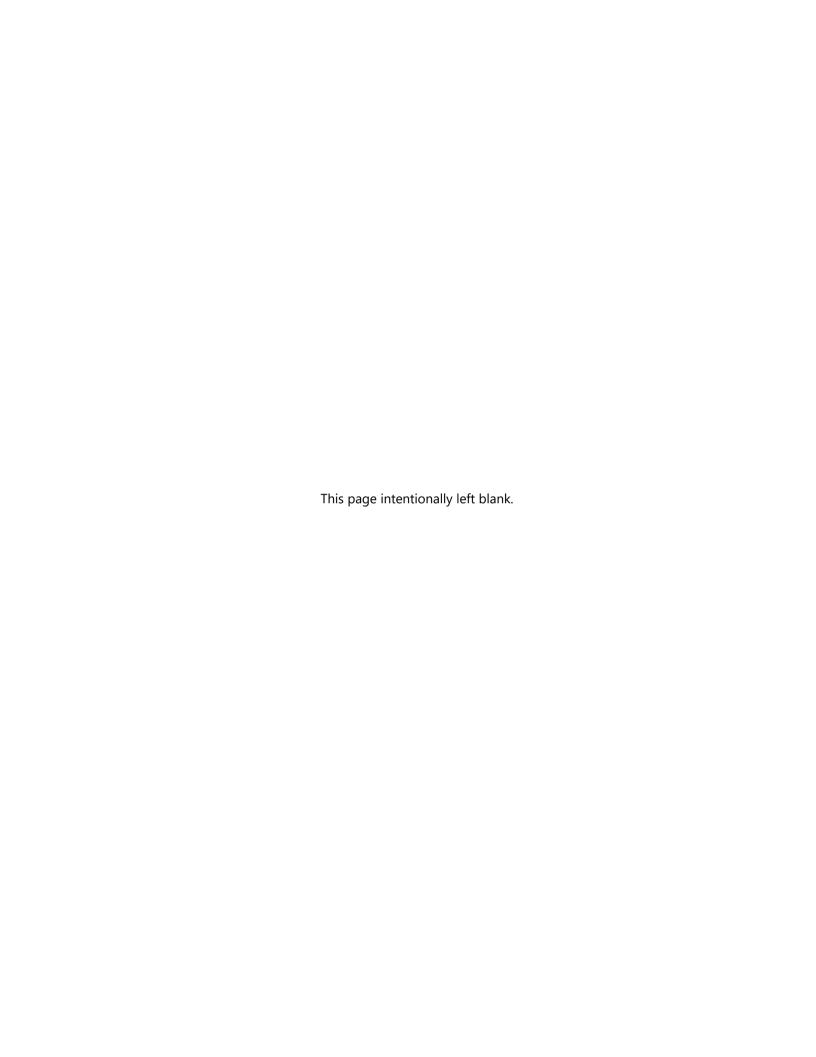
51152	4699	WFG National Title Insurance Company	\$83,423,406
		GGC OPPORTUNITY FUND GROUP	\$83,423,406
		TOTAL ALL COMPANIES	\$2,055,916,368

			GROSS
Naic	Grp	COMPANY/GROUP	PREMIUMS
12309		Alliant National Title Insurance Company, Inc.	\$56,850,319
11974		Amrock Title Insurance Company	\$14,160,722
14240		First National Title Insurance Company	\$103,945,304
50130		North American Title Insurance Company	\$41,001,149
50026		Premier Land Title Insurance Company	\$10,059,781
50440		Real Advantage Title Insurance Company	\$605,704
15305		Southwest Land Title Insurance Company	\$1,018,630
12591		Sierra Title Insurance Guaranty Company	\$7,571,464
50016		Title Resources Guaranty Company	\$162,668,046
50050	0	Westcor Land Title Insurance Company	\$41,745,813
16601	0	Texan Title Insurance Company	\$0
		TOTAL ALL OTHERS	\$439,626,932
51624	70	First American Title Guaranty Company	\$156,876,299
50814		First American Title Insurance Company	\$269,355,059
		TOTAL FIRST AMERICAN TITLE GROUP	\$426,231,358
51411	150	American Guaranty Title Insurance Company	\$0
50520		Old Republic National Title Insurance Company	\$161,335,276
		TOTAL OLD REPUBLIC GROUP	\$161,335,276
			
50121	340	Stewart Title Guaranty Company	\$312,916,258
		TOTAL STEWART TITLE GROUP	\$312,916,258
			, , , , , , , , , , , , , , , , , , , ,
50369	627	Investors Title Insurance Company	\$0
50377	627	National Investors Title Insurance Company	\$25,574,443
		TOTAL INVESTORS TITLE GROUP	\$25,574,443
50028	626	ACE Capital Title Reinsurance Company	\$0
		TOTAL CHUBB LTD GROUP	\$0
			4-0.10-100
50598		Alamo Title Insurance	\$76,127,426
50229		Chicago Title Insurance Company	\$250,998,374
50083		Commonwealth Land Title Insurance Company	\$50,616,804
51586		Fidelity National Title Insurance Company	\$339,070,338
51020	670	National Title Insurance of New York, Inc.	\$0
		TOTAL FIDELITY NATIONAL FINANCIAL GROUP	\$716,812,942
51632	766	Radian Title Insurance Company	\$168,327
31032	100	TOTAL RADIAN GROUP	\$168,327
		TOTAL KADIAN GROUP	\$100,52 <i>1</i>
51578	2520	AmTrust Title Insurance Company	\$686,928

12522	4915	Agents National Title Insurance Company	\$2,121,573
		TOTAL UFG HOLDINGS LLC GROUP	\$2,121,573
51152	4699	WFG National Title Insurance Company	\$78,792,824
		TOTAL GGC OPPORTUNITY FUND GROUP	\$78,792,824
		TOTAL ALL COMPANIES	\$2,164,266,861

	_		GROSS
Naic 12309	Grp	COMPANY/GROUP Alliant National Title Insurance Company, Inc.	PREMIUMS
11974		Amrock Title Insurance Company	\$52,454,083 \$16,561,865
14240		First National Title Insurance Company	\$10,361,663
50130		North American Title Insurance Company	\$40,294,571
50026		Premier Land Title Insurance Company	\$10,752,462
50440		Real Advantage Title Insurance Company	\$466,446
15305		Southwest Land Title Insurance Company	\$1,320,325
12591		Sierra Title Insurance Guaranty Company	\$7,973,702
50016		Title Resources Guaranty Company	\$171,840,716
50050		Westcor Land Title Insurance Company	\$61,158,384
16601		Texan Title Insurance Company	\$2,390,718
10001		TOTAL ALL OTHERS	\$482,896,192
		TOTAL ALL OTHERS	\$402,090,192
51624	70	First American Title Guaranty Company	\$210,791,206
50814		First American Title Insurance Company	\$232,504,968
30014	70	TOTAL FIRST AMERICAN TITLE GROUP	\$443,296,174
		TOTAL TIKST AMERICAN TITLE GROOT	Ψ443,230,114
51411	150	American Guaranty Title Insurance Company	\$0
50520		Old Republic National Title Insurance Company	\$187,181,493
30320	130	TOTAL OLD REPUBLIC GROUP	\$187,181,493
			<i>\(\psi_1\text{0.710.1710.0}\)</i>
50121	340	Stewart Title Guaranty Company	\$285,735,104
		TOTAL STEWART TITLE GROUP	\$285,735,104
			7=30,430,430
50369	627	Investors Title Insurance Company	\$0
50377		National Investors Title Insurance Company	\$26,652,302
		TOTAL INVESTORS TITLE GROUP	\$26,652,302
50028	626	ACE Capital Title Reinsurance Company	\$0
		TOTAL CHUBB LTD GROUP	\$0
50598	670	Alamo Title Insurance	\$80,073,180
50229	670	Chicago Title Insurance Company	\$259,327,775
50083	670	Commonwealth Land Title Insurance Company	\$50,800,712
51586	670	Fidelity National Title Insurance Company	\$339,794,603
51020	670	National Title Insurance of New York, Inc.	\$0
		TOTAL FIDELITY NATIONAL FINANCIAL GROUP	\$729,996,270
51632	766	Radian Title Insurance Company	\$791,589
		TOTAL RADIAN GROUP	\$791,589
51578	2538	AmTrust Title Insurance Company	\$1,508,821
		TOTAL AMTRUST NGH GROUP	\$1,508,821

12522	4915	Agents National Title Insurance Company	\$5,223,303
		TOTAL UFG HOLDINGS LLC GROUP	\$5,223,303
51152	4699	WFG National Title Insurance Company	\$79,931,803
		TOTAL GGC OPPORTUNITY FUND GROUP	\$79,931,803
		TOTAL ALL COMPANIES	\$2,243,213,051



FORM 1 TITLE INSURANCE INCOME EXHIBIT Calendar Year Ended December 31, 2015 Texas Experience Only

		(A)	(B)	(C)	(D)	(E)	(F)	(G)
	Types of Income		Title Ins	urance			Escrow,	Gross Amount
			D:t	los el sos sos el sos é	V ((,), - +		Abstract	Per Books
		Lindomuritora	Direct	Independent	Affiliated	Investment	and Other	(Sum of
	PREMIUM INCOME	Underwriters	Operations	Agents	Agents	Investment	Business	Columns A-F)
1	Gross premiums - other than home office issue		93,170,338	908,115,182	664,710,024			1,665,995,544
1	·		93,170,330	900,113,102	004,710,024			1,003,333,344
2	Premiums allocated to agency function - other than		70 200 205	771 007 444	FC4 00F 100			1 416 000 043
_	home office issue		79,206,295	771,887,444	564,995,102			1,416,088,842
3	Premiums allocated to underwriter function - other	240,006,702						240.006.702
	than home office issue (Line 1G - Line 2G)	249,906,702			44 400 000			249,906,702
4	Gross premiums - home office issue	170,619,251	2,615,376		44,498,990			217,733,617
5	Premiums allocated to agency function - home office							
	issue		3,253,372	114,645,011	37,824,240			155,722,623
6	Premiums allocated to underwriter function - home							
	office issue (Line 4G - Line 5G)	62,010,993						62,010,993
7	Gross premiums - Total (Line 1 + Line 4)	170,619,251	95,785,714	908,115,182	709,209,013			1,883,729,161
8	Total premiums allocated to agency function							
	(Line 2 + Line 5)		82,459,667		602,819,343			685,279,010
9	Total premiums allocated to underwriter function							
	(Line 3 + Line 6)	311,917,695						311,917,695
	INVESTMENT INCOME							-
10	Investment income-tax exempt-before expenses					2,967,099		2,967,099
11	Investment income-dividends-before expenses					14,901,538		14,901,538
12	Investment income-other-before expenses					16,424,981		16,424,981
13	Net realized capital gains (losses)					-1,121,107		-1,121,107
14	Net unrealized capital gains (losses)					-8,671,755		-8,671,755
15	Total (Sum of lines 10 through 14) OTHER INCOME					24,500,756		24,500,756
4.6							2 164 566	3,164,566
	Reinsurance fees (acquired) Service charges (from Form 4)	3,815,140	23,765,879		150,893,393	0	3,164,566 37,045,588	
	Escrow and abstract fees	3,013,140	23,103,013		130,033,333	U	73,329,847	73,329,847
	Miscellaneous (from Form 4)	2,222,106	797,800		67,195,063	0	19,059,325	
	Total (Sum of lines 16 through 19)	6,037,246			218,088,456	0	132,599,326	
	TOTAL INCOME (Sum of lines 8, 9, 15, and 20)	317,954,941	107,023,346		820,907,799	24,500,756	132,599,326	
<u> </u>	101712 111001112 (00111101 01 111102 0) 0)	31773317311	101/023/3 10		020/301/133	2 1/300/130	.52,555,520	1,102,300,100
				Mortgagee				
			Mortgagee	policies at				
			policies at	simultaneous				
		Owner Policies	basic rates	issue rates		All other forms		
							charged	Total
22	NITIMBED OF TITLE DOLLCIES ISSUED IN TEVAS	(R3 and R5)	(R4)	(R5)		a premium was		Total
22	NUMBER OF TITLE POLICIES ISSUED IN TEXAS	457,444	133,964	381,228			1,989,419	2,962,055

FORM 2 TITLE INSURANCE EXPENSE EXHIBIT Calendar Year Ended December 31, 2015 Texas Experience Only

	(A)	(B)	(C)	(D)	(E)	(F)
	Ī	itle Insurance			Escrow,	Gross Amount
Expenses					Abstract	Per Books
		Direct	Affiliated		& Other	(Sum of
	Underwriters	Operations	Agents	Investment	Business	Columns A - E)
1a Salaries - employees		47,785,987	287,246,167		55,792,802	390,824,956
1b Salaries - owners & partners		0	3,029,229		460,488	3,489,717
1c Salaries - Total	63,739,504			18,124		63,757,628
2 Employee benefits, relations & welfare	11,562,549	5,379,200	44,642,021	1,657	9,017,306	70,602,734
3a Fees paid for title examination & furnishing title						
evidence - Title Agents	2,238,995	1,112,932	5,493,129			8,845,056
3b Fees paid for title examination & furnishing title						
evidence - Others	1,742,138	4,000	229,985			1,976,124
4a Closing costs paid non-employees - Title Agents	0	139,347	20,587,289			20,726,636
4b Closing costs paid non-employees - Others	-935,829	5,290,973	66,818,160			71,173,303
5 Rent	4,610,854	3,459,731	30,739,916	75	6,193,539	45,004,115
6 Utilities	1,153,400	119,262	1,633,470	0	288,710	3,194,842
7 Accounting & auditing	1,128,323	241,504	2,753,836	92,125	688,372	4,904,160
8 Advertising and promotions	2,420,434	4,408,131	8,923,468	0	2,011,740	17,763,773
9 Employee travel, lodging and education	4,859,972	850,263	4,697,615	123	1,233,066	11,641,039
10 Insurance	939,425	311,031	1,570,600	0	1,363,002	4,184,058
11 Interest expense	963,508	0	34,825	0	419,965	1,418,298
12 Legal expense	4,314,430	42,398	493,881	0	-52,708	4,798,001
13 Licenses, taxes & fees	31,849,302	1,447,481	1,251,294	0	359,138	34,907,215
14 Postage & freight	753,952	316,862	3,490,176	0	683,170	5,244,160
15 Courier & overnight delivery	286,334	332,604	5,272,051	0	36,261	5,927,250
16 Telephone & facsimile	626,939	348,330	4,844,433	0	3,932,535	9,752,237
17 Printing & photocopying	313,453	170,554	1,732,594	0	290,534	2,507,135
18 Office supplies	395,121	452,348	3,474,575	8	645,135	4,967,187
19 Equipment & vehicle leases	4,599,126	305,793	1,306,289	0	298,798	6,510,006
20 Depreciation	1,116,800	883,241	4,030,773	165	1,348,001	7,378,980

FORM 2 (Continued) TITLE INSURANCE EXPENSE EXHIBIT Calendar Year Ended December 31, 2015 Texas Experience Only

		(A)	(B)	(C)	(D)	(E)	(F)
		T	itle Insurance			Escrow,	Gross Amount
	Expenses					Abstract	Per Books
			Direct	Affiliated		& Other	(Sum of
		Underwriters	Operations	Agents	Investment	Business	Columns A - E)
21	Directors' fees	21,672	0	21,236	0	3,062	45,970
22	Dues, boards & associations	608,292	248,146	1,133,422	45	204,813	2,194,718
23	Bad debts	433,836	3,786	105,883	0	20,134	563,639
24	Loss adjustment expenses incurred	15,859,330	12,868	49,555			15,921,753
25	Losses incurred	16,946,310	0	259,790			17,206,100
26	Reinsurance charges (ceded)		19,008	161,290		7,423,268	7,603,566
27	Other	15,106,605	15,052,346	19,673,695	3,082,037	34,913,440	87,828,124
28	Tax certificates		691,871	13,200,381		16	13,892,268
29	Recording fees		2,438,746	35,658,993		57,803	38,155,542
30	Plant lease/update costs		1,852,883	46,187,162		2,063,355	50,103,399
31	Allowances to managers & agents	0	0	0	0	0	0
32	Net addition to unearned premium reserve	23,228,575					23,228,575
33	Abstract costs					185,979	185,979
34	Real estate expenses				11,739		11,739
35	Real estate taxes				46,729		46,729
36	Damages paid for bad faith suits	0	0	0	0	0	0
37	Fines or penalties for violation of law	37,105	6,378	78,547	0	15,655	137,685
38	Donations/lobbying	257,995	369,763	617,132	0	184,821	1,429,711
39	Trade association fees	142,254	58,885	681,912	0	104,925	987,976
40	Total Expenses (Sum of lines 1 through 39)	211,320,702	94,156,652	622,124,772	3,252,828	130,187,125	1,061,042,080
41	Profit or (Loss) before federal income tax (Form 1,						
	line 21 - Form 2, line 40)	106,634,239	12,866,694	198,783,027	21,247,928	2,412,200	341,946,088

FORM 1 TITLE INSURANCE INCOME EXHIBIT Calendar Year Ended December 31, 2016 Texas Experience Only

		(A)	(B)	(C)	(D)	(E)	(F)	(G)
	Types of Income		Title Ins	urance			Escrow,	Gross Amount
			D:t	los el sos sos el sos é	V ((,), - +		Abstract	Per Books
		Lindomuritors	Direct	Independent	Affiliated	Investment	and Other	(Sum of
	PREMIUM INCOME	Underwriters	Operations	Agents	Agents	Investment	Business	Columns A-F)
1	Gross premiums - other than home office issue		88,288,075	1,011,410,024	704,404,849			1,804,102,948
1	•		00,200,073	1,011,410,024	704,404,043			1,004,102,340
2	Premiums allocated to agency function - other than		75.044.065	050 024 170	F00 214 22C			1 522 102 271
_	home office issue		75,044,865	859,824,170	598,314,336			1,533,183,371
3	Premiums allocated to underwriter function - other	270.010.577						270 010 577
	than home office issue (Line 1G - Line 2G)	270,919,577	1 011 160		26.702.627			270,919,577
4	Gross premiums - home office issue	198,795,125	1,811,162		36,709,627			237,315,915
5	Premiums allocated to agency function - home office							
	issue		1,943,012	141,397,877	31,203,183			174,544,072
6	Premiums allocated to underwriter function - home							
	office issue (Line 4G - Line 5G)	62,771,843						62,771,843
7	Gross premiums - Total (Line 1 + Line 4)	198,795,125	90,099,237	1,011,410,024	741,114,476			2,041,418,863
8	Total premiums allocated to agency function							
	(Line 2 + Line 5)		76,987,877		629,517,519			706,505,397
9	Total premiums allocated to underwriter function							
	(Line 3 + Line 6)	333,691,419						333,691,419
	INVESTMENT INCOME							-
10	Investment income-tax exempt-before expenses					2,572,407		2,572,407
11	Investment income-dividends-before expenses					17,710,530		17,710,530
12	Investment income-other-before expenses					15,850,330		15,850,330
13	Net realized capital gains (losses)					7,013,829		7,013,829
14	Net unrealized capital gains (losses)					6,057,788		6,057,788
15	Total (Sum of lines 10 through 14) OTHER INCOME					49,158,861		49,158,861
4.6							E 0E1 022	E 0E1 022
	Reinsurance fees (acquired) Service charges (from Form 4)	3,373,624	21,678,203		138,244,864	0	5,851,923 21,546,421	5,851,923 184,843,112
	Escrow and abstract fees	3,313,024	21,010,203		130,244,004	U	85,617,052	
	Miscellaneous (from Form 4)	2,944,883	1,167,666		64,281,069	0	20,816,575	
	Total (Sum of lines 16 through 19)	6,318,507	22,845,869		202,525,933	0	133,831,971	
	TOTAL INCOME (Sum of lines 8, 9, 15, and 20)	340,009,926	99,833,746		832,043,452	49,158,861	133,831,971	
<u> </u>		3 10/003/320	33,033,1.10		032/0 13/ 132	13/130/001	133/031/371	1,131,011,330
				Mortgagee				
			Mortgagee	policies at				
			policies at	simultaneous				
		Owner Policies	basic rates	issue rates		All other forms		
							charged	Total
22	NUMBER OF TITLE POLICIES ISSUED IN TEXAS	(R3 and R5) 477,741	(R4) 171,061	(R5) 414,503	ioi wiiich	a premium was	2,091,177	
22	NOWDER OF THE POLICIES ISSUED IN TEXAS	4//,/41	171,061	414,503			2,091,177	3,154,482

FORM 2 TITLE INSURANCE EXPENSE EXHIBIT Calendar Year Ended December 31, 2016 Texas Experience Only

	(A)	(B)	(C)	(D)	(E)	(F)
	Ī	itle Insurance			Escrow,	Gross Amount
Expenses					Abstract	Per Books
		Direct	Affiliated		& Other	(Sum of
	Underwriters	Operations	Agents	Investment	Business	Columns A - E)
1a Salaries - employees		46,721,029	301,309,676		53,953,297	401,984,002
1b Salaries - owners & partners		0	345,369		52,777	398,146
1c Salaries - Total	65,807,257			21,417		65,828,674
2 Employee benefits, relations & welfare	11,493,503	5,817,323	49,601,123	2,034	9,493,441	76,407,424
3a Fees paid for title examination & furnishing title						
evidence - Title Agents	2,106,668	2,276,817	5,771,963			10,155,448
3b Fees paid for title examination & furnishing title						
evidence - Others	3,899,678	4,000	196,995			4,100,673
4a Closing costs paid non-employees - Title Agents	911	69,687	21,994,350			22,064,948
4b Closing costs paid non-employees - Others	-804,817	5,110,245	72,017,076			76,322,504
5 Rent	4,429,378	3,371,311	31,593,042	132	5,648,221	45,042,084
6 Utilities	1,339,610	107,356	2,264,783	0	354,837	4,066,586
7 Accounting & auditing	2,077,553	272,622	2,762,011	98,913	658,325	5,869,424
8 Advertising and promotions	3,301,497	3,398,964	9,123,642	0	1,969,137	17,793,240
9 Employee travel, lodging and education	4,389,805	852,629	4,766,509	240	1,145,731	11,154,914
10 Insurance	788,963	311,715	1,652,230	0	912,298	3,665,206
11 Interest expense	261,307	0	32,454	0	475,755	769,516
12 Legal expense	5,734,047	20,859	540,365	0	109,942	6,405,213
13 Licenses, taxes & fees	33,801,626	1,129,462	1,231,917	0	367,703	36,530,708
14 Postage & freight	704,261	269,821	3,296,448	0	517,624	4,788,154
15 Courier & overnight delivery	216,962	339,486	5,446,226	0	21,996	6,024,670
16 Telephone & facsimile	697,887	344,826	4,895,141	0	2,701,224	8,639,079
17 Printing & photocopying	427,802	162,169	1,501,152	0	275,857	2,366,980
18 Office supplies	408,544	374,053	3,532,588	11	623,490	4,938,687
19 Equipment & vehicle leases	5,496,249	342,330	1,408,882	0	347,465	7,594,926
20 Depreciation	951,295	890,020	4,214,400	344	1,275,159	7,331,218

FORM 2 (Continued) TITLE INSURANCE EXPENSE EXHIBIT Calendar Year Ended December 31, 2016 Texas Experience Only

		(A)	(B)	(C)	(D)	(E)	(F)
		T	itle Insurance			Escrow,	Gross Amount
	Expenses					Abstract	Per Books
			Direct	Affiliated		& Other	(Sum of
		Underwriters	Operations	Agents	Investment	Business	Columns A - E)
21	Directors' fees	56,647	2,037	17,843	0	3,134	79,661
22	Dues, boards & associations	821,045	240,496	1,485,466	87	279,271	2,826,365
23	Bad debts	315,886	3,256	137,686	0	6,516	463,344
24	Loss adjustment expenses incurred	12,114,408	0	1,177,634			13,292,042
25	Losses incurred	21,006,243	0	0			21,006,243
26	Reinsurance charges (ceded)		0	120,299		6,579,293	6,699,592
27	Other	10,355,267	14,539,519	19,107,940	2,897,848	28,293,811	75,194,385
28	Tax certificates		690,750	8,841,713		25	9,532,488
29	Recording fees		2,418,565	43,362,560		1,000,672	46,781,798
30	Plant lease/update costs		1,060,032	48,752,384		1,780,782	51,593,198
31	Allowances to managers & agents	0	0	0	0	0	0
32	Net addition to unearned premium reserve	18,596,511					18,596,511
33	Abstract costs					274,431	274,431
34	Real estate expenses				8,721		8,721
35	Real estate taxes				26,185		26,185
36	Damages paid for bad faith suits	0	0	0	0	0	0
37	Fines or penalties for violation of law	47,438	3,244	38,713	0	7,045	96,439
38	Donations/lobbying	220,621	188,957	728,764	0	117,630	1,255,972
39	Trade association fees	200,071	26,762	689,323	0	117,175	1,033,330
40	Total Expenses (Sum of lines 1 through 39)	211,264,121	91,360,342	653,958,667	3,055,932	119,364,064	1,079,003,127
41	Profit or (Loss) before federal income tax (Form 1,						
	line 21 - Form 2, line 40)	128,745,805	4,412,519	178,478,588	46,487,247	13,477,336	371,601,495

FORM 1 TITLE INSURANCE INCOME EXHIBIT Calendar Year Ended December 31, 2017 Texas Experience Only

		(A)	(B)	(C)	(D)	(E)	(F)	(G)
	Types of Income		Title Ins	urance			Escrow,	Gross Amount
			Diagram	los el sos sos el sos t	V ((,); - +		Abstract,	Per Books
		l la al a a cuita a a	Direct	Independent	Affiliated	las ca atua a sa t	and Other	(Sum of
	PREMIUM INCOME	Underwriters	Operations	Agents	Agents	Investment	Business	Columns A-F)
1	Gross premiums - other than home office issue		128,055,962	1,035,927,217	653,816,616			1,817,799,795
1	·		120,033,902	1,033,321,211	033,010,010			1,017,733,733
2	Premiums allocated to agency function - other than		100 047 567	000 502 021	FFF 202 072			1 544 642 270
_	home office issue		108,847,567	880,592,831	555,202,972			1,544,643,370
3	Premiums allocated to underwriter function - other	272.456.425						272 456 425
	than home office issue (Line 1G - Line 2G)	273,156,425		ı ı	22.242.222			273,156,425
4	Gross premiums - home office issue	193,877,736	11,995,856		32,242,982			238,116,574
5	Premiums allocated to agency function - home office							
	issue		10,417,105	138,509,691	27,406,535			176,333,331
6	Premiums allocated to underwriter function - home							
	office issue (Line 4G - Line 5G)	61,783,243						61,783,243
7	Gross premiums - Total (Line 1 + Line 4)	193,877,736	140,051,818	1,035,927,217	686,059,598			2,055,916,368
8	Total premiums allocated to agency function							
	(Line 2 + Line 5)		119,264,672		582,609,507			701,874,179
9	Total premiums allocated to underwriter function							
	(Line 3 + Line 6)	334,939,667						334,939,667
	INVESTMENT INCOME							-
10	Investment income-tax exempt-before expenses					2,749,316		2,749,316
11	Investment income-dividends-before expenses					22,108,841		22,108,841
12	Investment income-other-before expenses					17,401,863		17,401,863
13	Net realized capital gains (losses)					11,329,976		11,329,976
14	Net unrealized capital gains (losses)					10,177,204		10,177,204
15	Total (Sum of lines 10 through 14) OTHER INCOME					63,713,084		63,713,084
4.0							2 001 175	2 001 475
	Reinsurance fees (acquired) Service charges (from Form 4)	3,036,176	29,028,259	I	124,103,807	0	3,881,475 36,023,662	3,881,475 192,191,904
	Escrow and abstract fees	3,030,170	23,020,233		124,103,007	U	80,242,522	
	Miscellaneous (from Form 4)	2,595,909	12,823,642		75,534,399	0	21,321,768	
	Total (Sum of lines 16 through 19)	5,632,085	41,851,901		199,638,206	0	141,469,427	
	TOTAL INCOME (Sum of lines 8, 9, 15, and 20)	340,571,752	161,116,573		782,247,713	63,713,084	141,469,427	
<u> </u>	(0.0,0,.02			. 0=/=/0	337. 13700 1	, ,	.,,,
				Mortgagee				
			Mortgagee	policies at				
			policies at	simultaneous				
		Owner Policies	basic rates	issue rates		All other forms		
1		(R3 and R5)	(R4)	(R5)		a premium was	charged	Total
22	NUMBER OF TITLE POLICIES ISSUED IN TEXAS	(R3 and R3) 504,416				a premium was	2,080,806	
22	INDIVIDED OF THE POLICIES ISSUED IN TEXAS	304,410	130,133	410,320			۷,000,000	3,152,535

FORM 2 TITLE INSURANCE EXPENSE EXHIBIT Calendar Year Ended December 31, 2017 Texas Experience Only

	(A)	(B)	(C)	(D)	(E)	(F)
	Ī	itle Insurance			Escrow,	Gross Amount
Expenses					Abstract,	Per Books
		Direct	Affiliated		& Other	(Sum of
	Underwriters	Operations	Agents	Investment	Business	Columns A - E)
1a Salaries - employees		67,642,067	288,163,782		59,008,236	414,814,085
1b Salaries - owners & partners		0	171,582		42,054	213,636
1c Salaries - Total	56,896,764			12,999		56,909,763
2 Employee benefits, relations & welfare	10,515,738	9,920,253	50,244,833	143	10,667,514	81,348,481
3a Fees paid for title examination & furnishing title						
evidence - Title Agents	4,749,923	1,956,006	5,101,261			11,807,190
3b Fees paid for title examination & furnishing title						
evidence - Others	1,858,452	104	148,245			2,006,801
4a Closing costs paid non-employees - Title Agents	0	241,257	16,978,437			17,219,694
4b Closing costs paid non-employees - Others	-851,426	8,326,452	69,801,763			77,276,789
5 Rent	2,979,535	6,133,408	30,417,187	135	6,584,118	46,114,383
6 Utilities	1,071,720	139,117	1,412,801	0	363,902	2,987,540
7 Accounting & auditing	2,176,457	282,354	3,095,777	109,041	703,020	6,366,649
8 Advertising and promotions	3,022,050	4,408,859	9,947,853	0	2,214,403	19,593,165
9 Employee travel, lodging and education	4,217,599	1,188,747	3,861,520	319	1,194,812	10,462,997
10 Insurance	719,225	289,003	1,635,592	0	611,547	3,255,367
11 Interest expense	282,161	304	28,146	0	410,165	720,776
12 Legal expense	3,609,736	42,201	729,812	0	126,004	4,507,754
13 Licenses, taxes & fees	32,689,960	1,249,236	1,392,910	0	376,978	35,709,084
14 Postage & freight	257,385	410,750	2,594,142	0	483,229	3,745,506
15 Courier & overnight delivery	228,672	699,252	5,182,106	0	22,612	6,132,642
16 Telephone & facsimile	211,278	596,557	4,414,839	0	2,907,648	8,130,322
17 Printing & photocopying	276,681	148,247	1,324,884	0	242,515	1,992,327
18 Office supplies	253,943	587,636	3,171,648	19	626,520	4,639,766
19 Equipment & vehicle leases	6,278,922	361,297	1,482,906	0	325,426	8,448,551
20 Depreciation	807,393	1,150,385	4,293,365	434	1,456,259	7,707,836

FORM 2 (Continued) TITLE INSURANCE EXPENSE EXHIBIT Calendar Year Ended December 31, 2017 Texas Experience Only

		(A)	(B)	(C)	(D)	(E)	(F)
		T	itle Insurance			Escrow,	Gross Amount
	Expenses					Abstract	Per Books
			Direct	Affiliated		& Other	(Sum of
		Underwriters	Operations	Agents	Investment	Business	Columns A - E)
21	Directors' fees	84,297	0	15,582	0	24,949	124,828
22	Dues, boards & associations	737,774	345,971	1,344,415	164	218,662	2,646,986
23	Bad debts	-71,150	12,017	73,312	0	148,363	162,542
24	Loss adjustment expenses incurred	13,153,796	28,863	569,058			13,751,717
25	Losses incurred	23,986,385	0	0			23,986,385
26	Reinsurance charges (ceded)		12,547	21,990		8,017,922	8,052,460
27	Other	8,457,162	16,236,687	20,946,461	4,127,877	31,709,795	81,477,983
28	Tax certificates		1,352,209	8,104,165		15	9,456,389
29	Recording fees		4,105,761	35,025,490		29,847	39,161,098
30	Plant lease/update costs		15,611,500	41,796,901		1,379,582	58,787,983
31	Allowances to managers & agents	0	0	0	0	0	0
32	Net addition to unearned premium reserve	13,272,179					13,272,179
33	Abstract costs					359,265	359,265
34	Real estate expenses				5,487		5,487
35	Real estate taxes				81,736		81,736
36	Damages paid for bad faith suits	0	0	0	0	0	0
37	Fines or penalties for violation of law	15,403	-2,947	137,688	0	24,742	174,886
38	Donations/lobbying	455,526	130,609	527,542	0	85,038	
39	Trade association fees	234,157	53,908	730,743	0	134,229	1,153,037
40	Total Expenses (Sum of lines 1 through 39)	192,577,696	143,660,617	614,888,739	4,338,354	130,499,371	1,085,964,777
41	Profit or (Loss) before federal income tax (Form 1,						
	line 21 - Form 2, line 40)	147,994,056	17,455,955	167,358,974	59,374,730	10,970,056	403,153,772

FORM 1 TITLE INSURANCE INCOME EXHIBIT Calendar Year Ended December 31, 2018 Texas Experience Only

		(A)	(B)	(C)	(D)	(E)	(F)	(G)
	Types of Income		Title Ins	urance			Escrow,	Gross Amount
			Б: .		V (C.1. 1		Abstract,	Per Books
		l la al a a cuita a a	Direct	Independent	Affiliated	las ca atua a sat	and Other	(Sum of
	PREMIUM INCOME	Underwriters	Operations	Agents	Agents	Investment	Business	Columns A-F)
1	Gross premiums - other than home office issue		148,083,151	1,078,892,376	656,902,583			1,883,878,110
1	·		140,003,131	1,070,092,370	030,902,303			1,003,070,110
2	Premiums allocated to agency function - other than		125 070 670	017 020 101	FF0 207 112			1 (01 107 07)
_	home office issue		125,870,679	917,020,181	558,297,113			1,601,187,972
3	Premiums allocated to underwriter function - other	202 600 120						202 600 120
	than home office issue (Line 1G - Line 2G)	282,690,138		T .	26.440.000			282,690,138
4	Gross premiums - home office issue	229,217,968	15,051,891		36,118,893			280,388,751
5	Premiums allocated to agency function - home office							
	issue		12,925,386	155,078,013	30,904,972			198,908,370
6	Premiums allocated to underwriter function - home							
	office issue (Line 4G - Line 5G)	81,480,381						81,480,381
7	Gross premiums - Total (Line 1 + Line 4)	229,217,968	163,135,042	1,078,892,376	693,021,476			2,164,266,861
8	Total premiums allocated to agency function							
	(Line 2 + Line 5)		138,796,064		589,202,085			727,998,149
9	Total premiums allocated to underwriter function							
	(Line 3 + Line 6)	364,170,519						364,170,519
	INVESTMENT INCOME							-
10	Investment income-tax exempt-before expenses					1,757,634		1,757,634
11	Investment income-dividends-before expenses					20,323,032		20,323,032
12	Investment income-other-before expenses					24,282,777		24,282,777
	Net realized capital gains (losses)					-1,631,636		-1,631,636
	Net unrealized capital gains (losses)					-19,246,436		-19,246,436
15	Total (Sum of lines 10 through 14) OTHER INCOME					25,429,728		25,429,728
4.6							4 721 022	A 721 022
	Reinsurance fees (acquired) Service charges (from Form 4)	3,518,750	30,665,162	I	121,327,370	0	4,721,832 33,120,051	4,721,832 188,631,333
	Escrow and abstract fees	3,310,730	30,003,102		121,321,310	U	75,735,112	75,735,112
	Miscellaneous (from Form 4)	2,413,465	12,716,610		61,469,506	0	25,581,614	
	Total (Sum of lines 16 through 19)	5,932,215			182,796,876	0	139,158,596	
	TOTAL INCOME (Sum of lines 8, 9, 15, and 20)	370,102,734	182,177,836		771,998,961	25,429,728	139,158,609	
	101712 111001112 (50111 01 111125 5, 5, 15, 0110 25)	370,102,731	102,177,030		111,550,501	23, 123,120	133,130,003	1,100,007,000
				Mortgagee				
			Mortgagee	policies at				
			policies at	simultaneous				
		Owner Policies	basic rates	issue rates		All other forms		
						a premium was	charged	Total
22	NITIMBED OF TITLE DOLLCIES ISSUED IN TEVAS	(R3 and R5)	(R4)	(R5)		a premium was		Total
22	NUMBER OF TITLE POLICIES ISSUED IN TEXAS	519,537	106,750	450,220			1,885,270	2,961,777

FORM 2 TITLE INSURANCE EXPENSE EXHIBIT Calendar Year Ended December 31, 2018 Texas Experience Only

	(A)	(B)	(C)	(D)	(E)	(F)
		Title Insurance			Escrow,	Gross Amount
Expenses					Abstract,	Per Books
		Direct	Affiliated		& Other	(Sum of
	Underwriters	Operations	Agents	Investment	Business	Columns A - E)
1a Salaries - employees		73,539,171	287,691,618		58,696,535	419,927,325
1b Salaries - owners & partners		0	232,239		44,638	276,877
1c Salaries - Total	59,597,732			12,798		59,610,530
2 Employee benefits, relations & welfare	11,638,764	11,466,556	47,712,832	137	11,677,805	82,496,094
3a Fees paid for title examination & furnishing title						
evidence - Title Agents	3,834,699	5,063,862	10,634,514			19,533,075
3b Fees paid for title examination & furnishing title						
evidence - Others	1,716,707	20,628	137,909			1,875,244
4a Closing costs paid non-employees - Title Agents	0	1,574,098	15,120,012			16,694,110
4b Closing costs paid non-employees - Others	-689,300	7,660,052	69,655,929			76,626,681
5 Rent	4,272,734	7,458,743	30,955,384	191	6,531,769	
6 Utilities	1,262,247	178,217	1,270,635	0	306,809	3,017,908
7 Accounting & auditing	2,031,469	310,548	2,986,939	111,288	671,436	
8 Advertising and promotions	3,266,601	4,157,011	10,160,592	0	2,196,394	19,780,597
9 Employee travel, lodging and education	4,680,390	1,490,212	3,907,797	250	1,143,186	11,221,834
10 Insurance	655,853	297,910	1,629,298	0	856,899	3,439,960
11 Interest expense	4,062	152	26,876	0	399,321	430,411
12 Legal expense	3,374,068	37,949	411,754	0		
13 Licenses, taxes & fees	37,210,174	1,590,065	1,465,120	0	431,725	40,697,083
14 Postage & freight	349,690	372,808	2,640,823	0	461,116	
15 Courier & overnight delivery	264,182	894,170	4,591,080	0	, -	5,776,886
16 Telephone & facsimile	675,396	625,506	4,203,388	0	1,921,648	7,425,938
17 Printing & photocopying	142,558	135,062	967,316	0	195,302	1,440,238
18 Office supplies	245,613	599,933	3,504,161	19	686,185	5,035,911
19 Equipment & vehicle leases	7,169,394	561,445	1,549,908	0	361,397	9,642,144
20 Depreciation	1,398,167	1,449,663	4,260,747	419	1,794,571	8,903,567

FORM 2 (Continued) TITLE INSURANCE EXPENSE EXHIBIT Calendar Year Ended December 31, 2018 Texas Experience Only

		(A)	(B)	(C)	(D)	(E)	(F)
		T	itle Insurance			Escrow,	Gross Amount
	Expenses					Abstract	Per Books
			Direct	Affiliated		& Other	(Sum of
		Underwriters	Operations	Agents	Investment	Business	Columns A - E)
21	Directors' fees	14,687	0	21,228	0	2,872	38,787
22	Dues, boards & associations	734,312	400,261	1,311,025	287	236,793	2,682,678
23	Bad debts	522,345	15,356	57,215	0	12,339	607,255
24	Loss adjustment expenses incurred	14,971,106	61,109	935,098			15,967,313
25	Losses incurred	24,322,882	0	0			24,322,882
26	Reinsurance charges (ceded)		0	48,811		9,121,532	9,170,343
27	Other	12,525,546	20,015,369	18,299,707	3,950,721	24,790,032	79,581,375
28	Tax certificates		1,668,604	7,432,362		0	9,100,966
29	Recording fees		4,632,126	32,208,302		52,664	36,893,093
30	Plant lease/update costs		19,176,957	37,226,343		1,146,587	57,549,887
31	Allowances to managers & agents	0	0	0	0	0	0
32	Net addition to unearned premium reserve	14,488,640					14,488,640
33	Abstract costs					340,041	340,041
34	Real estate expenses				5,123		5,123
35	Real estate taxes				51,392		51,392
36	Damages paid for bad faith suits	0	0	0	0	0	0
37	Fines or penalties for violation of law	27,656	254	37,455	0	5,544	70,909
38	Donations/lobbying	206,067	154,805	694,778	0	100,890	1,156,540
39	Trade association fees	162,803	55,236	740,992	0	130,255	1,089,286
40	Total Expenses (Sum of lines 1 through 39)	211,589,572	165,154,437	604,730,187	4,172,607	125,029,575	1,110,676,379
41	Profit or (Loss) before federal income tax (Form 1,						
	line 21 - Form 2, line 40)	158,513,162	17,023,399	167,268,773	21,257,121	14,129,034	378,191,489

FORM 1 TITLE INSURANCE INCOME EXHIBIT Calendar Year Ended December 31, 2019 Texas Experience Only

		(A)	(B)	(C)	(D)	(E)	(F)	(G)
Types of Income			Title Insurance			Escrow,	Gross Amount	
			Diagram	los el sos sos el sos t	٨ ((:): - +ا		Abstract,	Per Books
		Lindomuritora	Direct	Independent	Affiliated	Investment	and Other	(Sum of
	PREMIUM INCOME	Underwriters	Operations	Agents	Agents	Investment	Business	Columns A-F)
1	Gross premiums - other than home office issue		143,064,582	1,146,078,094	666,761,018			1,955,903,695
<u> </u>	·		143,004,302	1,140,070,034	000,701,018			1,933,903,093
2	Premiums allocated to agency function - other than		121 (04 005	072 755 206	FCC 0F4 0F3			1 ((1 11 1 11 11
<u> </u>	home office issue		121,604,895	973,755,386	566,854,052			1,662,214,333
3	Premiums allocated to underwriter function - other	202 600 262						202 600 262
	than home office issue (Line 1G - Line 2G)	293,689,362	10.000.005	ı ı	12.006.072			293,689,362
4	Gross premiums - home office issue	232,199,257	12,023,825		43,086,273			287,309,356
5	Premiums allocated to agency function - home office							
	issue		10,232,841	167,033,917	37,045,360			214,312,118
6	Premiums allocated to underwriter function - home							
	office issue (Line 4G - Line 5G)	72,997,237						72,997,237
7	Gross premiums - Total (Line 1 + Line 4)	232,199,257	155,088,407	1,146,078,094	709,847,292			2,243,213,051
8	Total premiums allocated to agency function							
	(Line 2 + Line 5)		131,837,736		603,899,412			735,737,148
9	Total premiums allocated to underwriter function							
	(Line 3 + Line 6)	366,686,600						366,686,600
	INVESTMENT INCOME	-						-
10	Investment income-tax exempt-before expenses					1,010,635		1,010,635
11	Investment income-dividends-before expenses					29,076,964		29,076,964
12	Investment income-other-before expenses					28,978,667		28,978,667
13	Net realized capital gains (losses)					9,210,628		9,210,628
14	Net unrealized capital gains (losses)					48,030,591		48,030,591
15	Total (Sum of lines 10 through 14)					116,218,286		116,218,286
4.6	OTHER INCOME						5,249,586	5,249,586
	Reinsurance fees (acquired) Service charges (from Form 4)	2,170,540	33,194,831	I	126,055,141	-1,481	35,136,321	196,555,352
	Escrow and abstract fees	2,170,540	55, 13 4 ,05 1		120,033,141	- 1, 4 0 1	82,556,700	
	Miscellaneous (from Form 4)	3,988,941	13,178,430		70,174,145	0	35,745,432	
	Total (Sum of lines 16 through 19)	6,159,481	46,373,261		196,229,286	-1,481	158,688,039	
	TOTAL INCOME (Sum of lines 8, 9, 15, and 20)	372,846,081	178,210,997		800,128,698	116,216,805	158,688,039	
	(**************************************	0.1 = 10.101,000.1			000,120,000	,,	,,	.,==,===,==
				Mortgagee				
			Mortgagee	policies at				
			policies at	simultaneous				
		Owner Policies	basic rates	issue rates		All other forms		
		(R3 and R5)	(R4)	(R5)		a premium was	charged	Total
22	NUMBER OF TITLE POLICIES ISSUED IN TEXAS	541,575		452,095		a premium was	2,012,870	
22	HOWDER OF THEF POLICIES ISSUED IN TEXAS	J41,J1J	113,074	+32,033			۷,012,010	3,120,414

FORM 2 TITLE INSURANCE EXPENSE EXHIBIT Calendar Year Ended December 31, 2019 Texas Experience Only

		(A)	(B)	(C)	(D)	(E)	(F)
Expenses		Title Insurance				Escrow,	Gross Amount
						Abstract,	Per Books
			Direct	Affiliated		& Other	(Sum of
		Underwriters	Operations	Agents	Investment	Business	Columns A - E)
1a	Salaries - employees		78,028,023	293,931,485		65,489,446	437,448,954
1b	Salaries - owners & partners		0	135,420		20,049	155,469
1c	Salaries - Total	58,320,684			2,719		58,323,403
2	Employee benefits, relations & welfare	10,438,142	13,269,301	50,245,495	150	9,962,599	83,915,687
3a	Fees paid for title examination & furnishing title						
	evidence - Title Agents	4,118,473	5,344,303	14,014,433			23,477,209
3b	Fees paid for title examination & furnishing title						
	evidence - Others	1,182,897	72,228				2,656,367
4a	Closing costs paid non-employees - Title Agents	0	439,724	13,896,071			14,335,795
4b	Closing costs paid non-employees - Others	-95,357	6,001,581	72,065,308			77,971,532
5	Rent	3,648,739	8,591,106	32,347,589	279	7,633,501	52,221,213
6	Utilities	953,078	236,646	1,317,636	0	480,313	2,987,673
7	Accounting & auditing	1,228,505	248,602	2,713,205	117,719	651,877	4,959,908
8	Advertising and promotions	3,940,963	4,126,127	10,395,465	0	2,326,184	20,788,739
9	Employee travel, lodging and education	4,256,631	1,466,758	3,791,220	332	1,277,516	10,792,457
10	Insurance	628,651	354,894	1,667,480	0	783,874	3,434,899
11	Interest expense	511	78	23,315	2,522	11,384	37,810
12	Legal expense	3,006,662	-6,007	612,201	0	175,287	3,788,143
13	Licenses, taxes & fees	35,579,565	1,642,684	1,527,865	0	603,258	39,353,372
14	Postage & freight	229,490	411,595	2,971,412	0	649,195	4,261,691
15	Courier & overnight delivery	212,884	1,106,549	4,357,970	0	16,025	5,693,428
16	Telephone & facsimile	534,991	670,755	4,105,139	0	1,981,127	7,292,012
17	Printing & photocopying	131,666	159,201	844,285	0	173,151	1,308,304
18	Office supplies	255,073	607,937	3,226,684	13	700,936	4,790,643
19	Equipment & vehicle leases	7,303,684	686,309	1,459,822	0	440,844	9,890,659
20	Depreciation	1,352,527	1,633,897	4,950,401	481	2,185,833	10,123,139

FORM 2 (Continued) TITLE INSURANCE EXPENSE EXHIBIT Calendar Year Ended December 31, 2019 Texas Experience Only

		(A)	(B)	(C)	(D)	(E)	(F)
		T	itle Insurance			Escrow,	Gross Amount
	Expenses					Abstract	Per Books
			Direct	Affiliated		& Other	(Sum of
		Underwriters	Operations	Agents	Investment	Business	Columns A - E)
21	Directors' fees	79,183	0	17,437	0	2,178	98,798
22	Dues, boards & associations	609,570	417,730	1,248,968	397	238,466	2,515,131
23	Bad debts	317,347	9,560	69,260	0	83,506	479,673
24	Loss adjustment expenses incurred	15,123,413	88,689	883,330			16,095,432
25	Losses incurred	31,493,171	0	0			31,493,171
26	Reinsurance charges (ceded)		0	92,721		10,231,263	10,323,984
27	Other	13,795,072	23,931,437	21,478,118	3,265,146	31,113,007	93,582,781
28	Tax certificates		2,159,440	6,494,579		4	8,654,023
29	Recording fees		5,201,519	38,170,967		31,326	43,403,812
30	Plant lease/update costs		10,763,565	28,807,718		173,411	39,744,694
31	Allowances to managers & agents	0	0	0	0	0	0
32	Net addition to unearned premium reserve	15,956,856					15,956,856
33	Abstract costs			_		153,278	153,278
34	Real estate expenses				30,660		30,660
35	Real estate taxes				45,573		45,573
36	Damages paid for bad faith suits	0	0	0	0	0	0
37	Fines or penalties for violation of law	2,793	918	7,040	0	1,603	12,354
38	Donations/lobbying	412,449	133,809	640,727	0	124,917	1,311,902
39	Trade association fees	249,772	75,756	711,350	0	123,995	1,160,873
40	Total Expenses (Sum of lines 1 through 39)	215,322,121	167,837,373	620,623,358	3,465,991	137,839,350	1,145,088,193
41	Profit or (Loss) before federal income tax (Form 1,						
	line 21 - Form 2, line 40)	157,523,960	10,373,624	179,505,340	112,750,814	20,848,689	481,002,426



Texas Department of Insurance Property and Casualty Division - Data Services