



**TEXAS TITLE INSURANCE  
AGENT EXPERIENCE  
REPORT COMPILATION**

CALENDAR YEAR 2013

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**Texas Department of Insurance**

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# Introduction

In accord with the Texas Insurance Code, Section 2703.153, the Texas Department of Insurance's Data Services annually collects information from title agents and underwriters doing business in Texas. Agents and companies are asked to report their income, expenses, and losses. The results of these reports are published in the *Texas Title Insurance Agent Experience Report Compilation* and the *Texas Title Insurance Industry Experience Report Compilation*. The following report includes a compilation of information from the agents call.

Copies of both title reports are available from the TDI Publication Distribution Section or from the TDI web page at [www.tdi.texas.gov/reports/report8.html](http://www.tdi.texas.gov/reports/report8.html). Complete company reports and agent reports may be requested from the Data Services at 512-676-6690.



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**EXPERIENCE  
REPORT  
SUMMARY**

**SECTION ONE**

**TEXAS DEPARTMENT OF INSURANCE**



## 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

Summary of:	Independent Agents	Affiliated Agents	Direct Operations
<b>INCOME</b>			
1. TITLE PREMIUMS:	649,086,035	733,359,114	56,089,437
2. % PREMIUM REMITTED:	15.00%	15.00%	15.00%
3. RETAINED TITLE PREMIUMS:	551,705,694	623,350,700	47,676,022
4. EXAMINATION EVIDENCE FEES:	47,825,800	19,089,701	711,753
5. FEES RECEIVED FOR CLOSING:	64,613,356	83,218,305	32,030,397
6. TAX CERTIFICATES:	13,537,799	15,913,943	890,271
7. RECORDING FEES:	40,779,555	40,118,677	1,597,557
8. RESTRICTIONS:	439,394	1,004,022	0
9. INSPECTION FEES:	68,541	16,625	0
10. COURIER/OVERNIGHT:	6,991,590	6,732,102	190,996
11. TELEPHONE AND FACSIMILE:	263,706	0	0
12. INTEREST INCOME:	317,196	76,495	0
13. OTHER INCOME:	4,374,563	24,430,384	396,633
14. TOTAL TITLE:	730,917,194	813,950,954	83,493,629
15. TOTAL ESCROW:	151,498,576	145,035,331	5,988,677
16. TOTAL NON-POLICY:	30,405,076	8,008,592	775,495
17. TOTAL INCOME:	912,820,846	966,994,877	90,257,801
<b>EXPENSES</b>			
18. SALARIES-EMPLOYEES:	256,920,979	277,544,817	31,207,539
19. SALARIES-OWNERS/PARTNERS:	31,224,391	1,038,265	0
20. BENEFITS-EMPLOYEES:	35,968,322	48,408,439	4,030,271
21. BENEFITS-OWNERS/PARTNERS:	3,375,048	97,842	0
22. E/E-OTHER AGENTS/UW:	6,129,828	6,588,048	352,274
23. E/E-ATTORNEYS AND OTHERS:	10,055,338	337,538	0
24. C/F-OTHER AGENTS/UW:	8,369,906	17,824,484	416,806
25. C/F-ATTORNEYS AND OTHERS:	30,487,757	65,690,573	4,042,889
26. RENT:	30,792,544	29,670,462	1,960,212
27. UTILITIES:	4,024,137	1,835,264	90,081
28. ACCOUNTING AND AUDITING:	4,065,935	2,965,114	213,170
29. ADVERTISING/PROMOTIONS:	10,680,001	8,265,549	2,515,316
30. EMPLOYEE TRAVEL, LODGING,:	5,071,813	3,836,771	559,888
31. INSURANCE:	5,893,344	1,519,464	270,757
32. INTEREST EXPENSE:	1,898,796	32,440	0
33. LEGAL EXPENSE:	3,921,844	1,135,616	20,633
34. LICENSES, TAXES, AND FEES:	3,299,607	1,080,887	531,490
35. POSTAGE AND FREIGHT:	2,891,536	3,708,091	244,794
36. COURIER/OVERNIGHT:	9,369,162	7,824,661	316,946
37. TELEPHONE AND FAX:	6,262,140	5,678,659	311,171
38. PRINTING/PHOTOCOPYING:	2,448,176	2,093,249	76,948
39. OFFICE SUPPLIES:	10,071,140	4,368,536	384,628
40. EQUIPMENT/VEHICLE LEASE:	4,543,239	1,867,542	256,866
41. DEPRECIATION:	9,012,647	4,252,482	552,840
42. DIRECTORS FEES:	1,364,950	18,875	0
43. DUES, BOARDS, AND ASSOCIATIONS:	1,534,471	1,271,976	239,603
44. BAD DEBTS:	61,781	26,759	0
45. LOSS AND LOSS ADJUSTMENT:	1,262,112	767,519	0
46. TAX CERTIFICATES PAID:	13,711,514	15,981,965	901,314
47. RECORDING FEES PAID:	41,364,449	40,320,566	1,700,634
48. PLANT LEASE/UPDATES:	21,508,596	48,184,631	995,251
49. DAMAGES FOR BAD FAITH SUITS:	98,776	0	0
50. FINES OR PENALTIES:	106,153	122,357	0
51. DONATIONS/LOBBYING:	1,523,072	480,151	236,955
52. TRADE ASSOCIATION FEES:	385,110	639,024	13,916
53. OTHER EXPENSES:	26,385,368	22,369,430	3,048,197
54. TOTAL TITLE:	606,083,982	627,848,046	55,491,389
55. TOTAL ESCROW:	118,386,272	79,668,196	3,897,978
56. TOTAL NON-POLICY ABSTRACT:	24,738,200	3,818,710	519,094
57. TOTAL EXPENSES:	749,208,454	711,334,952	59,908,461
58. INCOME/LOSS TITLE:	124,833,212	186,102,908	28,002,240
59. INCOME/LOSS ESCROW:	33,112,304	65,367,135	2,090,699
60. INCOME/LOSS NON-POLICY:	5,666,876	4,189,882	256,401
61. NET INCOME/LOSS:	163,612,392	255,659,925	30,349,340
62. NUMBER OF POLICIES ISSUED:	1,701,643	1,810,277	89,665
63. ALLOCATED TO UNDERWRITERS:	\$0	\$0	\$0
64. ALLOCATED FROM UNDERWRITER:	\$0	\$15,757,228	\$2,555,305



**INDEPENDENT  
AGENTS**

**SECTION TWO**

**TEXAS DEPARTMENT OF INSURANCE**



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13406575  
 2. Agency Name: A A DAVIS TITLE  
 3. Agency Address: 500 SOUTH 7TH STREET  
 4. City, State, Zip: CROCKETT, TX 75835

1. Agency Number: 8976799  
 2. Agency Name: A. O. THOMPSON ABSTRACT CO., INC.  
 3. Agency Address: 242 EAST 3RD STREET  
 4. City, State, Zip: HEREFORD, TX 79045

### INCOME

5. TITLE PREMIUMS:	\$234,196
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$199,067
8. EXAMINATION EVIDENCE FEES:	\$28,001
9. FEES RECEIVED FOR CLOSING:	\$6,394
10. TAX CERTIFICATES:	\$6,080
11. RECORDING FEES:	\$16,969
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$2,254
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$495
<b>18. TOTAL TITLE:</b>	<b>\$259,260</b>
19. TOTAL ESCROW:	\$46,585
20. TOTAL NON-POLICY:	\$12,680
<b>21. TOTAL INCOME:</b>	<b>\$318,525</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$25,394
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$2,023
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$15,746
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$4,374
33. ADVERTISING AND PROMOTIONS:	\$303
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$300
35. INSURANCE:	\$9,312
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$494
39. POSTAGE AND FREIGHT:	\$548
40. COURIER AND OVERNIGHT:	\$2,300
41. TELEPHONE AND FAX:	\$6,278
42. PRINTING AND PHOTOCOPYING:	\$2,038
43. OFFICE SUPPLIES:	\$4,222
44. EQUIPMENT/VEHICLE LEASE:	\$2,900
45. DEPRECIATION:	\$3,971
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$803
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$6,290
51. RECORDING FEES PAID:	\$16,884
52. PLANT LEASE/UPDATES:	\$2,018
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$799
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$3,503
<b>58. TOTAL TITLE:</b>	<b>\$110,498</b>
59. TOTAL ESCROW:	\$20,494
60. TOTAL NON-POLICY ABSTRACT:	\$4,586
<b>61. TOTAL EXPENSES:</b>	<b>\$135,578</b>
62. INCOME/LOSS TITLE:	\$148,761
63. INCOME/LOSS ESCROW:	\$26,091
64. INCOME/LOSS NON-POLICY:	\$8,094
<b>65. NET INCOME/LOSS:</b>	<b>\$182,946</b>
66. NUMBER OF POLICIES ISSUED:	595
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$284,911
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$242,174
8. EXAMINATION EVIDENCE FEES:	\$76,476
9. FEES RECEIVED FOR CLOSING:	\$88
10. TAX CERTIFICATES:	\$4,378
11. RECORDING FEES:	\$18,999
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$2,522
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$239
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$344,876</b>
19. TOTAL ESCROW:	\$66,000
20. TOTAL NON-POLICY:	\$25,097
<b>21. TOTAL INCOME:</b>	<b>\$435,973</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$163,810
23. SALARIES-OWNERS/PARTNERS:	\$36,237
24. BENEFITS-EMPLOYEES:	\$17,987
25. BENEFITS-OWNERS/PARTNERS:	\$4,429
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$5,593
28. C/F-OTHER AGENTS AND UW:	\$1,052
29. C/F-ATTORNEYS AND OTHERS:	\$44
30. RENT:	\$18,960
31. UTILITIES:	\$9,017
32. ACCOUNTING AND AUDITING:	\$4,266
33. ADVERTISING AND PROMOTIONS:	\$4,648
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$11,306
35. INSURANCE:	\$9,019
36. INTEREST EXPENSE:	\$403
37. LEGAL EXPENSE:	\$1,255
38. LICENSES, TAXES, AND FEES:	\$1,613
39. POSTAGE AND FREIGHT:	\$2,387
40. COURIER AND OVERNIGHT:	\$2,522
41. TELEPHONE AND FAX:	\$5,545
42. PRINTING AND PHOTOCOPYING:	\$521
43. OFFICE SUPPLIES:	\$7,709
44. EQUIPMENT/VEHICLE LEASE:	\$6,867
45. DEPRECIATION:	\$2,815
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$2,706
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$695
50. TAX CERTIFICATES PAID:	\$4,378
51. RECORDING FEES PAID:	\$18,999
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$727
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$25,998
<b>58. TOTAL TITLE:</b>	<b>\$371,506</b>
59. TOTAL ESCROW:	\$64,351
60. TOTAL NON-POLICY ABSTRACT:	\$25,741
<b>61. TOTAL EXPENSES:</b>	<b>\$461,598</b>
62. INCOME/LOSS TITLE:	(\$26,630)
63. INCOME/LOSS ESCROW:	\$1,649
64. INCOME/LOSS NON-POLICY:	(\$644)
<b>65. NET INCOME/LOSS:</b>	<b>(\$25,625)</b>
66. NUMBER OF POLICIES ISSUED:	1,157
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1500600  
 2. Agency Name: A-1 ABSTRACT & TITLE CO.  
 3. Agency Address: 510 PHELPS AVENUE  
 4. City, State, Zip: LITTLEFIELD, TX 79339

1. Agency Number: 8946876  
 2. Agency Name: ABILENE TITLE & GUARANTY  
 3. Agency Address: 274 CHESTNUT STREET  
 4. City, State, Zip: ABILENE, TX 79602

### INCOME

5. TITLE PREMIUMS:	\$147,411
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$125,299
8. EXAMINATION EVIDENCE FEES:	\$16,490
9. FEES RECEIVED FOR CLOSING:	\$7,203
10. TAX CERTIFICATES:	\$1,693
11. RECORDING FEES:	\$2,967
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$401
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$154,053</b>
19. TOTAL ESCROW:	\$9,426
20. TOTAL NON-POLICY:	\$3,986
<b>21. TOTAL INCOME:</b>	<b>\$167,465</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$82,008
23. SALARIES-OWNERS/PARTNERS:	\$15,548
24. BENEFITS-EMPLOYEES:	\$7,881
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$38,080
28. C/F-OTHER AGENTS AND UW:	\$8,791
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$2,208
31. UTILITIES:	\$3,378
32. ACCOUNTING AND AUDITING:	\$1,472
33. ADVERTISING AND PROMOTIONS:	\$868
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$2,272
35. INSURANCE:	\$1,612
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$104
39. POSTAGE AND FREIGHT:	\$1,057
40. COURIER AND OVERNIGHT:	\$401
41. TELEPHONE AND FAX:	\$3,307
42. PRINTING AND PHOTOCOPYING:	\$562
43. OFFICE SUPPLIES:	\$1,439
44. EQUIPMENT/VEHICLE LEASE:	\$0
45. DEPRECIATION:	\$9,775
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$1,693
51. RECORDING FEES PAID:	\$2,967
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$813
<b>58. TOTAL TITLE:</b>	<b>\$186,236</b>
59. TOTAL ESCROW:	\$8,748
60. TOTAL NON-POLICY ABSTRACT:	\$2,914
<b>61. TOTAL EXPENSES:</b>	<b>\$197,898</b>
62. INCOME/LOSS TITLE:	(\$32,183)
63. INCOME/LOSS ESCROW:	\$678
64. INCOME/LOSS NON-POLICY:	\$1,072
<b>65. NET INCOME/LOSS:</b>	<b>(\$30,433)</b>
66. NUMBER OF POLICIES ISSUED:	162
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$90,358
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$76,804
8. EXAMINATION EVIDENCE FEES:	\$21,644
9. FEES RECEIVED FOR CLOSING:	\$4,749
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$0
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$103,197</b>
19. TOTAL ESCROW:	\$0
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$103,197</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$0
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$0
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$51,104
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$36,143
30. RENT:	\$0
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$3,000
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$500
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$35
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$0
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$0
44. EQUIPMENT/VEHICLE LEASE:	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARD, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$0
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$8,495
<b>58. TOTAL TITLE:</b>	<b>\$99,277</b>
59. TOTAL ESCROW:	\$0
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$99,277</b>
62. INCOME/LOSS TITLE:	\$3,920
63. INCOME/LOSS ESCROW:	\$0
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$3,920</b>
66. NUMBER OF POLICIES ISSUED:	213
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1505823  
 2. Agency Name: ADAMS ABSTRACT COMPANY, INC.  
 3. Agency Address: P.O. BOX 69  
 4. City, State, Zip: ROBERT LEE, TX 76945

1. Agency Number: 13954567  
 2. Agency Name: ADMIRAL TITLE, LLC  
 3. Agency Address: 1731 7TH ST.  
 4. City, State, Zip: BAY CITY, TX 77414

### INCOME

5. TITLE PREMIUMS:	\$178,850
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$152,022
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$2,050
11. RECORDING FEES:	\$2,040
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$1,457
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$157,569</b>
19. TOTAL ESCROW:	\$4,085
20. TOTAL NON-POLICY:	\$18,285
<b>21. TOTAL INCOME:</b>	<b>\$179,939</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$74,859
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$0
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$2,805
28. C/F-OTHER AGENTS AND UW:	\$9,381
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$0
31. UTILITIES:	\$3,071
32. ACCOUNTING AND AUDITING:	\$4,031
33. ADVERTISING AND PROMOTIONS:	\$761
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$1,774
35. INSURANCE:	\$4,274
36. INTEREST EXPENSE:	\$1,257
37. LEGAL EXPENSE:	\$308
38. LICENSES, TAXES, AND FEES:	\$2,055
39. POSTAGE AND FREIGHT:	\$1,614
40. COURIER AND OVERNIGHT:	\$1,457
41. TELEPHONE AND FAX:	\$4,890
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$7,513
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$435
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$1,560
51. RECORDING FEES PAID:	\$2,040
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$1,256
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$15,918
<b>58. TOTAL TITLE:</b>	<b>\$141,259</b>
59. TOTAL ESCROW:	\$23,255
60. TOTAL NON-POLICY ABSTRACT:	\$7,752
<b>61. TOTAL EXPENSES:</b>	<b>\$172,266</b>
62. INCOME/LOSS TITLE:	\$16,310
63. INCOME/LOSS ESCROW:	(\$19,170)
64. INCOME/LOSS NON-POLICY:	\$10,533
<b>65. NET INCOME/LOSS:</b>	<b>\$7,673</b>
66. NUMBER OF POLICIES ISSUED:	78
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$171,580
6. % PREMIUM REMITTED:	15.02%
7. TITLE PREMIUM RETAINED:	\$145,806
8. EXAMINATION EVIDENCE FEES:	\$10,844
9. FEES RECEIVED FOR CLOSING:	\$4,958
10. TAX CERTIFICATES:	\$3,022
11. RECORDING FEES:	\$12,622
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$1,734
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$101
<b>18. TOTAL TITLE:</b>	<b>\$179,087</b>
19. TOTAL ESCROW:	\$63,598
20. TOTAL NON-POLICY:	\$8,264
<b>21. TOTAL INCOME:</b>	<b>\$250,949</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$106,712
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$9,907
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$11,329
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$11,091
29. C/F-ATTORNEYS AND OTHERS:	\$1,243
30. RENT:	\$18,475
31. UTILITIES:	\$4,684
32. ACCOUNTING AND AUDITING:	\$4,499
33. ADVERTISING AND PROMOTIONS:	\$1,965
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$2,082
35. INSURANCE:	\$6,440
36. INTEREST EXPENSE:	\$1,022
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$382
39. POSTAGE AND FREIGHT:	\$757
40. COURIER AND OVERNIGHT:	\$2,938
41. TELEPHONE AND FAX:	\$7,281
42. PRINTING AND PHOTOCOPYING:	\$896
43. OFFICE SUPPLIES:	\$4,561
44. EQUIPMENT/VEHICLE LEASE	\$5,646
45. DEPRECIATION:	\$14,941
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$622
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$230
50. TAX CERTIFICATES PAID:	\$3,108
51. RECORDING FEES PAID:	\$12,950
52. PLANT LEASE/UPDATES:	\$4,880
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$130
55. DONATIONS/LOBBYING:	\$24
56. TRADE ASSOCIATION FEES:	\$481
57. OTHER EXPENSES:	\$12,051
<b>58. TOTAL TITLE:</b>	<b>\$251,329</b>
59. TOTAL ESCROW:	\$70,506
60. TOTAL NON-POLICY ABSTRACT:	\$8,784
<b>61. TOTAL EXPENSES:</b>	<b>\$330,619</b>
62. INCOME/LOSS TITLE:	(\$72,242)
63. INCOME/LOSS ESCROW:	(\$6,908)
64. INCOME/LOSS NON-POLICY:	(\$520)
<b>65. NET INCOME/LOSS:</b>	<b>(\$79,670)</b>
66. NUMBER OF POLICIES ISSUED:	604
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13196779  
 2. Agency Name: ADOBE TITLE, LLC  
 3. Agency Address: 3300 OAK LAWN AVENUE, SUITE 700  
 4. City, State, Zip: DALLAS, TX 75219

1. Agency Number: 14111365  
 2. Agency Name: AEGIS TITLE COMPANY, LLC  
 3. Agency Address: 2000 LAMAR BLVD, STE 150  
 4. City, State, Zip: ARLINGTON, TX 76006

### INCOME

5. TITLE PREMIUMS: \$9,141,621  
 6. % PREMIUM REMITTED: 15.21%  
 7. TITLE PREMIUM RETAINED: \$7,751,603  
 8. EXAMINATION EVIDENCE FEES: \$55,002  
 9. FEES RECEIVED FOR CLOSING: \$604,029  
 10. TAX CERTIFICATES: \$0  
 11. RECORDING FEES: \$543,384  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$161,721  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$57,962  
**18. TOTAL TITLE: \$9,173,701**  
 19. TOTAL ESCROW: \$2,301,692  
 20. TOTAL NON-POLICY: \$925  
**21. TOTAL INCOME: \$11,476,318**

### EXPENSES

22. SALARIES-EMPLOYEES: \$5,155,337  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$249,894  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$18,642  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$355,995  
 30. RENT: \$552,205  
 31. UTILITIES: \$32,231  
 32. ACCOUNTING AND AUDITING: \$117,839  
 33. ADVERTISING AND PROMOTIONS: \$333,378  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$21,331  
 35. INSURANCE: \$22,624  
 36. INTEREST EXPENSE: \$4,416  
 37. LEGAL EXPENSE: \$3,977  
 38. LICENSES, TAXES, AND FEES: \$386,488  
 39. POSTAGE AND FREIGHT: \$13,071  
 40. COURIER AND OVERNIGHT: \$259,241  
 41. TELEPHONE AND FAX: \$101,886  
 42. PRINTING AND PHOTOCOPYING: \$12,875  
 43. OFFICE SUPPLIES: \$337,047  
 44. EQUIPMENT/VEHICLE LEASE \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$85,601  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$540,674  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$7,277  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$289,577  
**58. TOTAL TITLE: \$8,901,606**  
 59. TOTAL ESCROW: \$2,011,295  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$10,912,901**  
 62. INCOME/LOSS TITLE: \$272,095  
 63. INCOME/LOSS ESCROW: \$290,397  
 64. INCOME/LOSS NON-POLICY: \$925  
**65. NET INCOME/LOSS: \$563,417**  
 66. NUMBER OF POLICIES ISSUED: 41,573  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$67,841  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$57,665  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$1,828  
 10. TAX CERTIFICATES: \$0  
 11. RECORDING FEES: \$0  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$59,493**  
 19. TOTAL ESCROW: \$1,600  
 20. TOTAL NON-POLICY: \$150  
**21. TOTAL INCOME: \$61,243**

### EXPENSES

22. SALARIES-EMPLOYEES: \$7,760  
 23. SALARIES-OWNERS/PARTNERS: \$2,910  
 24. BENEFITS-EMPLOYEES: \$0  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$2,910  
 31. UTILITIES: \$291  
 32. ACCOUNTING AND AUDITING: \$0  
 33. ADVERTISING AND PROMOTIONS: \$222  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$200  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$0  
 39. POSTAGE AND FREIGHT: \$250  
 40. COURIER AND OVERNIGHT: \$0  
 41. TELEPHONE AND FAX: \$0  
 42. PRINTING AND PHOTOCOPYING: \$2,408  
 43. OFFICE SUPPLIES: \$240  
 44. EQUIPMENT/VEHICLE LEASE \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$1,085  
 50. TAX CERTIFICATES PAID: \$120  
 51. RECORDING FEES PAID: \$200  
 52. PLANT LEASE/UPDATES: \$5,435  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$0  
**58. TOTAL TITLE: \$24,031**  
 59. TOTAL ESCROW: \$885  
 60. TOTAL NON-POLICY ABSTRACT: \$2,862  
**61. TOTAL EXPENSES: \$27,778**  
 62. INCOME/LOSS TITLE: \$35,462  
 63. INCOME/LOSS ESCROW: \$715  
 64. INCOME/LOSS NON-POLICY: (\$2,712)  
**65. NET INCOME/LOSS: \$33,465**  
 66. NUMBER OF POLICIES ISSUED: 285  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10915785  
 2. Agency Name: AGGIELAND TITLE COMPANY  
 3. Agency Address: 3740 COPPERFIELD DRIVE, STE 101  
 4. City, State, Zip: BRYAN, TX 77802

1. Agency Number: 8746515  
 2. Agency Name: ALAMO TITLE COMPANY OF NORTH TEXAS  
 3. Agency Address: 5048 TENNYSON PKWY # 210  
 4. City, State, Zip: PLANO, TX 75024

### INCOME

5. TITLE PREMIUMS: \$1,481,488  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$1,259,265  
 8. EXAMINATION EVIDENCE FEES: \$18,393  
 9. FEES RECEIVED FOR CLOSING: \$89,734  
 10. TAX CERTIFICATES: \$11,178  
 11. RECORDING FEES: \$107,938  
 12. RESTRICTIONS: \$282  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$20,474  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$126  
 17. OTHER INCOME: \$57,173  
**18. TOTAL TITLE: \$1,564,563**  
 19. TOTAL ESCROW: \$205,420  
 20. TOTAL NON-POLICY: \$11,853  
**21. TOTAL INCOME: \$1,781,836**

### EXPENSES

22. SALARIES-EMPLOYEES: \$565,739  
 23. SALARIES-OWNERS/PARTNERS: \$340,010  
 24. BENEFITS-EMPLOYEES: \$87,255  
 25. BENEFITS-OWNERS/PARTNERS: \$9,528  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$5,485  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$83,843  
 31. UTILITIES: \$5,692  
 32. ACCOUNTING AND AUDITING: \$8,116  
 33. ADVERTISING AND PROMOTIONS: \$15,734  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$24,450  
 35. INSURANCE: \$10,242  
 36. INTEREST EXPENSE: \$17,470  
 37. LEGAL EXPENSE: \$4,613  
 38. LICENSES, TAXES, AND FEES: \$4,264  
 39. POSTAGE AND FREIGHT: \$6,264  
 40. COURIER AND OVERNIGHT: \$19,856  
 41. TELEPHONE AND FAX: \$6,511  
 42. PRINTING AND PHOTOCOPYING: \$14,574  
 43. OFFICE SUPPLIES: \$28,881  
 44. EQUIPMENT/VEHICLE LEASE: \$43,749  
 45. DEPRECIATION: \$19,383  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,523  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$12,977  
 51. RECORDING FEES PAID: \$112,236  
 52. PLANT LEASE/UPDATES: \$16,303  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$7,443  
 56. TRADE ASSOCIATION FEES: \$1,261  
 57. OTHER EXPENSES: \$30,162  
**58. TOTAL TITLE: \$1,503,565**  
 59. TOTAL ESCROW: \$192,849  
 60. TOTAL NON-POLICY ABSTRACT: \$15,365  
**61. TOTAL EXPENSES: \$1,711,779**  
 62. INCOME/LOSS TITLE: \$60,998  
 63. INCOME/LOSS ESCROW: \$12,571  
 64. INCOME/LOSS NON-POLICY: (\$3,512)  
**65. NET INCOME/LOSS: \$70,057**  
 66. NUMBER OF POLICIES ISSUED: 5,612  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$390,185  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$331,657  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$227,362  
 10. TAX CERTIFICATES: \$0  
 11. RECORDING FEES: \$0  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$13,814  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$572,833**  
 19. TOTAL ESCROW: \$0  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$572,833**

### EXPENSES

22. SALARIES-EMPLOYEES: \$171,640  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$38,263  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$79,710  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$28,850  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$11,600  
 33. ADVERTISING AND PROMOTIONS: \$1,226  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$1,001  
 35. INSURANCE: \$3,009  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$178  
 39. POSTAGE AND FREIGHT: \$1,319  
 40. COURIER AND OVERNIGHT: \$0  
 41. TELEPHONE AND FAX: \$1,673  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$2,653  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$604  
 46. DIRECTORS' FEES: \$2,500  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$0  
 52. PLANT LEASE/UPDATES: \$12,747  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$210  
**58. TOTAL TITLE: \$357,183**  
 59. TOTAL ESCROW: \$0  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$357,183**  
 62. INCOME/LOSS TITLE: \$215,650  
 63. INCOME/LOSS ESCROW: \$0  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$215,650**  
 66. NUMBER OF POLICIES ISSUED: 932  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506386  
 2. Agency Name: ALDRICH ABSTRACT COMPANY  
 3. Agency Address: 1121 E HOUSTON AVE  
 4. City, State, Zip: CROCKETT, TX 75835

1. Agency Number: 12691082  
 2. Agency Name: ALL TEXAS TITLE, INC.  
 3. Agency Address: 109 MAIN ST  
 4. City, State, Zip: SEALY, TX 77474

### INCOME

5. TITLE PREMIUMS:	\$217,766
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$185,101
8. EXAMINATION EVIDENCE FEES:	\$30,573
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$5,320
11. RECORDING FEES:	\$379
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$769
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$222,142</b>
19. TOTAL ESCROW:	\$33,475
20. TOTAL NON-POLICY:	\$18,826
<b>21. TOTAL INCOME:</b>	<b>\$274,443</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$93,058
23. SALARIES-OWNERS/PARTNERS:	\$23,328
24. BENEFITS-EMPLOYEES:	\$28,544
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$5,832
31. UTILITIES:	\$4,142
32. ACCOUNTING AND AUDITING:	\$3,638
33. ADVERTISING AND PROMOTIONS:	\$2,527
34. EMP. TRAVEL, LODGIN, AND EDUC.:	\$254
35. INSURANCE:	\$9,135
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$5,795
39. POSTAGE AND FREIGHT:	\$1,253
40. COURIER AND OVERNIGHT:	\$769
41. TELEPHONE AND FAX:	\$4,201
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$3,546
44. EQUIPMENT/VEHICLE LEASE	\$4,038
45. DEPRECIATION:	\$2,650
46. DIRECTORS' FEES:	\$7,200
47. DUES, BOARDS, AND ASSOCIATIONS:	\$869
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$5,320
51. RECORDING FEES PAID:	\$379
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$360
55. DONATIONS/LOBBYING:	\$2,041
56. TRADE ASSOCIATION FEES:	\$1,194
57. OTHER EXPENSES:	\$2,328
<b>58. TOTAL TITLE:</b>	<b>\$212,401</b>
59. TOTAL ESCROW:	\$31,424
60. TOTAL NON-POLICY ABSTRACT:	\$27,526
<b>61. TOTAL EXPENSES:</b>	<b>\$271,351</b>
62. INCOME/LOSS TITLE:	\$9,741
63. INCOME/LOSS ESCROW:	\$2,051
64. INCOME/LOSS NON-POLICY:	(\$8,700)
<b>65. NET INCOME/LOSS:</b>	<b>\$3,092</b>
66. NUMBER OF POLICIES ISSUED:	387
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$253,072
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$215,111
8. EXAMINATION EVIDENCE FEES:	\$27,579
9. FEES RECEIVED FOR CLOSING:	\$20,980
10. TAX CERTIFICATES:	\$2,620
11. RECORDING FEES:	\$24,646
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$4,385
15. TELEPHONE AND FAX:	\$9,278
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$304,599</b>
19. TOTAL ESCROW:	\$72,603
20. TOTAL NON-POLICY:	\$3,084
<b>21. TOTAL INCOME:</b>	<b>\$380,286</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$135,337
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$10,715
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$17,630
31. UTILITIES:	\$5,582
32. ACCOUNTING AND AUDITING:	\$4,472
33. ADVERTISING AND PROMOTIONS:	\$5,190
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$2,559
35. INSURANCE:	\$5,496
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$1,332
38. LICENSES, TAXES, AND FEES:	\$219
39. POSTAGE AND FREIGHT:	\$4,346
40. COURIER AND OVERNIGHT:	\$3,998
41. TELEPHONE AND FAX:	\$9,278
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$17,586
44. EQUIPMENT/VEHICLE LEASE	\$2,145
45. DEPRECIATION:	\$10,597
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$2,137
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$2,620
51. RECORDING FEES PAID:	\$24,646
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$28,086
<b>58. TOTAL TITLE:</b>	<b>\$293,971</b>
59. TOTAL ESCROW:	\$48,970
60. TOTAL NON-POLICY ABSTRACT:	\$2,864
<b>61. TOTAL EXPENSES:</b>	<b>\$345,805</b>
62. INCOME/LOSS TITLE:	\$10,628
63. INCOME/LOSS ESCROW:	\$23,633
64. INCOME/LOSS NON-POLICY:	\$220
<b>65. NET INCOME/LOSS:</b>	<b>\$34,481</b>
66. NUMBER OF POLICIES ISSUED:	346
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12920318  
 2. Agency Name: ALLEGIANCE TITLE COMPANY  
 3. Agency Address: 8111 PRESTON ROAD, SUITE 300  
 4. City, State, Zip: DALLAS, TX 75225

1. Agency Number: 1505268  
 2. Agency Name: ALLIED TITLE COMPANY  
 3. Agency Address: 119 EAST SECOND ST.  
 4. City, State, Zip: HALLETTSVILLE, TX 77964

### INCOME

5. TITLE PREMIUMS: \$13,230,424  
 6. % PREMIUM REMITTED: 15.02%  
 7. TITLE PREMIUM RETAINED: \$11,242,953  
 8. EXAMINATION EVIDENCE FEES: \$1,059  
 9. FEES RECEIVED FOR CLOSING: \$1,611,841  
 10. TAX CERTIFICATES: \$427,115  
 11. RECORDING FEES: \$739,623  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$6,004  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$28,259  
**18. TOTAL TITLE: \$14,056,853**  
 19. TOTAL ESCROW: \$2,260,786  
 20. TOTAL NON-POLICY: \$4,764  
**21. TOTAL INCOME: \$16,322,403**

### EXPENSES

22. SALARIES-EMPLOYEES: \$6,429,455  
 23. SALARIES-OWNERS/PARTNERS: \$292,400  
 24. BENEFITS-EMPLOYEES: \$585,501  
 25. BENEFITS-OWNERS/PARTNERS: \$22,903  
 26. E/E-OTHER AGENTS AND UW: \$100,049  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$177,292  
 29. C/F-ATTORNEYS AND OTHERS: \$2,497,476  
 30. RENT: \$772,225  
 31. UTILITIES: \$56,260  
 32. ACCOUNTING AND AUDITING: \$40,533  
 33. ADVERTISING AND PROMOTIONS: \$380,271  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$38,959  
 35. INSURANCE: \$54,988  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$65,030  
 38. LICENSES, TAXES, AND FEES: \$43,058  
 39. POSTAGE AND FREIGHT: \$222,117  
 40. COURIER AND OVERNIGHT: \$6,004  
 41. TELEPHONE AND FAX: \$95,838  
 42. PRINTING AND PHOTOCOPYING: \$44,451  
 43. OFFICE SUPPLIES: \$128,329  
 44. EQUIPMENT/VEHICLE LEASE: \$46,529  
 45. DEPRECIATION: \$274,530  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$26,204  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$441,289  
 51. RECORDING FEES PAID: \$745,797  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$6,293  
 56. TRADE ASSOCIATION FEES: \$5,780  
 57. OTHER EXPENSES: \$272,201  
**58. TOTAL TITLE: \$13,871,761**  
 59. TOTAL ESCROW: \$1,738,615  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$15,610,376**  
 62. INCOME/LOSS TITLE: \$185,092  
 63. INCOME/LOSS ESCROW: \$522,171  
 64. INCOME/LOSS NON-POLICY: \$4,764  
**65. NET INCOME/LOSS: \$712,027**  
 66. NUMBER OF POLICIES ISSUED: 46,424  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$244,116  
 6. % PREMIUM REMITTED: 15.28%  
 7. TITLE PREMIUM RETAINED: \$206,811  
 8. EXAMINATION EVIDENCE FEES: \$41,873  
 9. FEES RECEIVED FOR CLOSING: \$3,745  
 10. TAX CERTIFICATES: \$1,990  
 11. RECORDING FEES: \$15,238  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$70  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$3,858  
**18. TOTAL TITLE: \$273,585**  
 19. TOTAL ESCROW: \$28,833  
 20. TOTAL NON-POLICY: \$22,977  
**21. TOTAL INCOME: \$325,395**

### EXPENSES

22. SALARIES-EMPLOYEES: \$41,677  
 23. SALARIES-OWNERS/PARTNERS: \$163,800  
 24. BENEFITS-EMPLOYEES: \$2,030  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$3,748  
 27. E/E-ATTORNEYS AND OTHERS: \$15,969  
 28. C/F-OTHER AGENTS AND UW: \$161  
 29. C/F-ATTORNEYS AND OTHERS: \$3,571  
 30. RENT: \$7,392  
 31. UTILITIES: \$3,378  
 32. ACCOUNTING AND AUDITING: \$2,562  
 33. ADVERTISING AND PROMOTIONS: \$246  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$197  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$979  
 38. LICENSES, TAXES, AND FEES: \$255  
 39. POSTAGE AND FREIGHT: \$790  
 40. COURIER AND OVERNIGHT: \$1,050  
 41. TELEPHONE AND FAX: \$1,600  
 42. PRINTING AND PHOTOCOPYING: \$545  
 43. OFFICE SUPPLIES: \$2,199  
 44. EQUIPMENT/VEHICLE LEASE: \$2,859  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$399  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$5,000  
 50. TAX CERTIFICATES PAID: \$2,140  
 51. RECORDING FEES PAID: \$15,105  
 52. PLANT LEASE/UPDATES: \$75  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$12,701  
**58. TOTAL TITLE: \$290,428**  
 59. TOTAL ESCROW: \$27,263  
 60. TOTAL NON-POLICY ABSTRACT: \$20,251  
**61. TOTAL EXPENSES: \$337,942**  
 62. INCOME/LOSS TITLE: (\$16,843)  
 63. INCOME/LOSS ESCROW: \$1,570  
 64. INCOME/LOSS NON-POLICY: \$2,726  
**65. NET INCOME/LOSS: (\$12,547)**  
 66. NUMBER OF POLICIES ISSUED: 456  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506322  
 2. Agency Name: AMERICAN ABSTRACT & TITLE CO., INC.  
 3. Agency Address: 2501-B E ELMS RD  
 4. City, State, Zip: KILLEEN, TX 76542

1. Agency Number: 10369479  
 2. Agency Name: AMERICAN GUARANTY TITLE, LLC  
 3. Agency Address: 331 W HIGHWAY 6, STE A  
 4. City, State, Zip: WACO, TX 76710

### INCOME

5. TITLE PREMIUMS: \$955,988  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$812,590  
 8. EXAMINATION EVIDENCE FEES: \$134,994  
 9. FEES RECEIVED FOR CLOSING: \$33,316  
 10. TAX CERTIFICATES: \$22,276  
 11. RECORDING FEES: \$69,864  
 12. RESTRICTIONS: \$1,640  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$9,385  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$160  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$1,084,225**  
 19. TOTAL ESCROW: \$178,820  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$1,263,045**

### EXPENSES

22. SALARIES-EMPLOYEES: \$213,479  
 23. SALARIES-OWNERS/PARTNERS: \$76,079  
 24. BENEFITS-EMPLOYEES: \$18,612  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$202,914  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$33,136  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$85,501  
 31. UTILITIES: \$7,326  
 32. ACCOUNTING AND AUDITING: \$9,084  
 33. ADVERTISING AND PROMOTIONS: \$8,601  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$2,278  
 35. INSURANCE: \$10,276  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$45,970  
 38. LICENSES, TAXES, AND FEES: \$12,326  
 39. POSTAGE AND FREIGHT: \$2,379  
 40. COURIER AND OVERNIGHT: \$9,613  
 41. TELEPHONE AND FAX: \$5,164  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$14,763  
 44. EQUIPMENT/VEHICLE LEASE: \$8,889  
 45. DEPRECIATION: \$5,587  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$3,801  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$22,509  
 51. RECORDING FEES PAID: \$70,410  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$151  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$17,046  
**58. TOTAL TITLE: \$885,894**  
 59. TOTAL ESCROW: \$89,351  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$975,245**  
 62. INCOME/LOSS TITLE: \$198,331  
 63. INCOME/LOSS ESCROW: \$89,469  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$287,800**  
 66. NUMBER OF POLICIES ISSUED: 2,758  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$1,285,859  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$1,092,980  
 8. EXAMINATION EVIDENCE FEES: \$104,796  
 9. FEES RECEIVED FOR CLOSING: \$10,516  
 10. TAX CERTIFICATES: \$36  
 11. RECORDING FEES: \$665  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$125  
 14. COURIER AND OVERNIGHT: \$9,305  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$459  
 17. OTHER INCOME: \$498  
**18. TOTAL TITLE: \$1,219,380**  
 19. TOTAL ESCROW: \$327,954  
 20. TOTAL NON-POLICY: \$19,640  
**21. TOTAL INCOME: \$1,566,974**

### EXPENSES

22. SALARIES-EMPLOYEES: \$567,944  
 23. SALARIES-OWNERS/PARTNERS: \$14,580  
 24. BENEFITS-EMPLOYEES: \$124,145  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$7,848  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$18,580  
 30. RENT: \$75,097  
 31. UTILITIES: \$8,433  
 32. ACCOUNTING AND AUDITING: \$7,289  
 33. ADVERTISING AND PROMOTIONS: \$50,571  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$4,770  
 35. INSURANCE: \$13,214  
 36. INTEREST EXPENSE: \$23  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$13,597  
 39. POSTAGE AND FREIGHT: \$7,306  
 40. COURIER AND OVERNIGHT: \$7,872  
 41. TELEPHONE AND FAX: \$12,948  
 42. PRINTING AND PHOTOCOPYING: \$3,423  
 43. OFFICE SUPPLIES: \$20,528  
 44. EQUIPMENT/VEHICLE LEASE: \$14,548  
 45. DEPRECIATION: \$24,651  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$3,239  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: (\$35)  
 51. RECORDING FEES PAID: \$48  
 52. PLANT LEASE/UPDATES: \$12,000  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$48  
 55. DONATIONS/LOBBYING: \$1,479  
 56. TRADE ASSOCIATION FEES: \$1,737  
 57. OTHER EXPENSES: \$51,124  
**58. TOTAL TITLE: \$1,067,007**  
 59. TOTAL ESCROW: \$276,179  
 60. TOTAL NON-POLICY ABSTRACT: \$14,281  
**61. TOTAL EXPENSES: \$1,357,467**  
 62. INCOME/LOSS TITLE: \$152,373  
 63. INCOME/LOSS ESCROW: \$51,775  
 64. INCOME/LOSS NON-POLICY: \$5,359  
**65. NET INCOME/LOSS: \$209,507**  
 66. NUMBER OF POLICIES ISSUED: 3,963  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 14064787  
 2. Agency Name: AMERICAN TITLE ASSURANCE OF TEXAS, INC.  
 3. Agency Address: 6750 HILLCREST PLAZA DRIVE SUITE 220  
 4. City, State, Zip: DALLAS, TX 75230

1. Agency Number: 8676326  
 2. Agency Name: AMERICAN TITLE COMPANY OF EAST TEXAS  
 3. Agency Address: 4702 ROWLETT ROAD # 100  
 4. City, State, Zip: ROWLETT, TX 75088

### INCOME

5. TITLE PREMIUMS: \$27,051  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$22,993  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$321,537  
 10. TAX CERTIFICATES: \$0  
 11. RECORDING FEES: \$0  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$344,530**  
 19. TOTAL ESCROW: \$317,320  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$661,850**

### EXPENSES

22. SALARIES-EMPLOYEES: \$243,855  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$0  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$3,150  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$75,575  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$13,761  
 31. UTILITIES: \$622  
 32. ACCOUNTING AND AUDITING: \$0  
 33. ADVERTISING AND PROMOTIONS: \$14,061  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$48,283  
 35. INSURANCE: \$8,629  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$0  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$30,550  
 41. TELEPHONE AND FAX: \$3,983  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$24,193  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$28,813  
 51. RECORDING FEES PAID: \$34,959  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$228,383  
**58. TOTAL TITLE: \$758,817**  
 59. TOTAL ESCROW: \$1,607  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$760,424**  
 62. INCOME/LOSS TITLE: (\$414,287)  
 63. INCOME/LOSS ESCROW: \$315,713  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: (\$98,574)**  
 66. NUMBER OF POLICIES ISSUED: 26  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$852,785  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$724,867  
 8. EXAMINATION EVIDENCE FEES: \$4,883  
 9. FEES RECEIVED FOR CLOSING: \$15,324  
 10. TAX CERTIFICATES: \$51,699  
 11. RECORDING FEES: \$87,296  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$15,415  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$22  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$899,506**  
 19. TOTAL ESCROW: \$314,414  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$1,213,920**

### EXPENSES

22. SALARIES-EMPLOYEES: \$328,192  
 23. SALARIES-OWNERS/PARTNERS: \$38,480  
 24. BENEFITS-EMPLOYEES: \$49,019  
 25. BENEFITS-OWNERS/PARTNERS: \$6,854  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$18,739  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$66,474  
 31. UTILITIES: \$10,760  
 32. ACCOUNTING AND AUDITING: \$5,495  
 33. ADVERTISING AND PROMOTIONS: \$10,463  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$6,214  
 35. INSURANCE: \$8,863  
 36. INTEREST EXPENSE: \$631  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$681  
 39. POSTAGE AND FREIGHT: \$2,887  
 40. COURIER AND OVERNIGHT: \$15,415  
 41. TELEPHONE AND FAX: \$12,423  
 42. PRINTING AND PHOTOCOPYING: \$5,754  
 43. OFFICE SUPPLIES: \$22,523  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,968  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$51,699  
 51. RECORDING FEES PAID: \$87,655  
 52. PLANT LEASE/UPDATES: \$81,221  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$0  
**58. TOTAL TITLE: \$832,410**  
 59. TOTAL ESCROW: \$300,845  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$1,133,255**  
 62. INCOME/LOSS TITLE: \$67,096  
 63. INCOME/LOSS ESCROW: \$13,569  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$80,665**  
 66. NUMBER OF POLICIES ISSUED: 4,337  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11956421  
 2. Agency Name: ANDERSON COUNTY ABSTRACT COMPANY, LLC  
 3. Agency Address: 519 N. CHURCH ST.  
 4. City, State, Zip: PALESTINE, TX 75801

1. Agency Number: 13757866  
 2. Agency Name: ANGELINA TITLE, LLC  
 3. Agency Address: 1406 TURTLE CREEK  
 4. City, State, Zip: LUFKIN, TX 75904

### INCOME

5. TITLE PREMIUMS:	\$636,427
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$540,963
8. EXAMINATION EVIDENCE FEES:	\$89,615
9. FEES RECEIVED FOR CLOSING:	\$4,596
10. TAX CERTIFICATES:	\$6,850
11. RECORDING FEES:	\$27,000
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$5,042
15. TELEPHONE AND FAX:	\$3,521
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$677,587</b>
19. TOTAL ESCROW:	\$130,383
20. TOTAL NON-POLICY:	\$131,891
<b>21. TOTAL INCOME:</b>	<b>\$939,861</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$98,345
23. SALARIES-OWNERS/PARTNERS:	\$182,000
24. BENEFITS-EMPLOYEES:	\$13,282
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$23,540
29. C/F-ATTORNEYS AND OTHERS:	\$85,822
30. RENT:	\$0
31. UTILITIES:	\$4,700
32. ACCOUNTING AND AUDITING:	\$9,053
33. ADVERTISING AND PROMOTIONS:	\$3,537
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$968
35. INSURANCE:	\$5,410
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$2,495
39. POSTAGE AND FREIGHT:	\$839
40. COURIER AND OVERNIGHT:	\$5,042
41. TELEPHONE AND FAX:	\$3,521
42. PRINTING AND PHOTOCOPYING:	\$644
43. OFFICE SUPPLIES:	\$9,121
44. EQUIPMENT/VEHICLE LEASE	\$11,224
45. DEPRECIATION:	\$14,968
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,109
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$6,850
51. RECORDING FEES PAID:	\$27,000
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$300
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$11,616
<b>58. TOTAL TITLE:</b>	<b>\$521,386</b>
59. TOTAL ESCROW:	\$290,988
60. TOTAL NON-POLICY ABSTRACT:	\$8,332
<b>61. TOTAL EXPENSES:</b>	<b>\$820,706</b>
62. INCOME/LOSS TITLE:	\$156,201
63. INCOME/LOSS ESCROW:	(\$160,605)
64. INCOME/LOSS NON-POLICY:	\$123,559
<b>65. NET INCOME/LOSS:</b>	<b>\$119,155</b>
66. NUMBER OF POLICIES ISSUED:	2,275
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$232,908
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$197,978
8. EXAMINATION EVIDENCE FEES:	\$37,789
9. FEES RECEIVED FOR CLOSING:	\$19,714
10. TAX CERTIFICATES:	\$2,110
11. RECORDING FEES:	\$18,954
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$1,475
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$1,516
<b>18. TOTAL TITLE:</b>	<b>\$279,536</b>
19. TOTAL ESCROW:	\$68,950
20. TOTAL NON-POLICY:	\$1,050
<b>21. TOTAL INCOME:</b>	<b>\$349,536</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$88,443
23. SALARIES-OWNERS/PARTNERS:	\$63,403
24. BENEFITS-EMPLOYEES:	\$7,711
25. BENEFITS-OWNERS/PARTNERS:	\$7,210
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$870
29. C/F-ATTORNEYS AND OTHERS:	\$8,629
30. RENT:	\$18,761
31. UTILITIES:	\$1,443
32. ACCOUNTING AND AUDITING:	\$3,640
33. ADVERTISING AND PROMOTIONS:	\$1,802
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$380
35. INSURANCE:	\$4,685
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$317
39. POSTAGE AND FREIGHT:	\$3,709
40. COURIER AND OVERNIGHT:	\$1,476
41. TELEPHONE AND FAX:	\$6,352
42. PRINTING AND PHOTOCOPYING:	\$4,334
43. OFFICE SUPPLIES:	\$5,054
44. EQUIPMENT/VEHICLE LEASE	\$594
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$799
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$2,110
51. RECORDING FEES PAID:	\$18,954
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$404
56. TRADE ASSOCIATION FEES:	\$320
57. OTHER EXPENSES:	\$8,657
<b>58. TOTAL TITLE:</b>	<b>\$260,057</b>
59. TOTAL ESCROW:	\$54,569
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$314,626</b>
62. INCOME/LOSS TITLE:	\$19,479
63. INCOME/LOSS ESCROW:	\$14,381
64. INCOME/LOSS NON-POLICY:	\$1,050
<b>65. NET INCOME/LOSS:</b>	<b>\$34,910</b>
66. NUMBER OF POLICIES ISSUED:	828
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11616775  
 2. Agency Name: APACHE TITLE COMPANY, INC.  
 3. Agency Address: 320 ST. LOUIS  
 4. City, State, Zip: GONZALES, TX 78629

1. Agency Number: 11549527  
 2. Agency Name: ARCHER TITLE OF TEXAS, INC.  
 3. Agency Address: 1920 ELMWOOD NORTH AVENUE  
 4. City, State, Zip: WICHITA FALLS, TX 76308

### INCOME

5. TITLE PREMIUMS:	\$223,091
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$189,627
8. EXAMINATION EVIDENCE FEES:	\$137,919
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$2,840
11. RECORDING FEES:	\$15,155
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$846
15. TELEPHONE AND FAX:	\$39
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$5,310
<b>18. TOTAL TITLE:</b>	<b>\$351,736</b>
19. TOTAL ESCROW:	\$45,110
20. TOTAL NON-POLICY:	\$15,250
<b>21. TOTAL INCOME:</b>	<b>\$412,096</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$107,975
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$11,131
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$4,530
28. C/F-OTHER AGENTS AND UW:	\$97
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$12,240
31. UTILITIES:	\$4,751
32. ACCOUNTING AND AUDITING:	\$2,944
33. ADVERTISING AND PROMOTIONS:	\$2,852
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$28,736
35. INSURANCE:	\$1,254
36. INTEREST EXPENSE:	\$2,133
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$589
39. POSTAGE AND FREIGHT:	\$1,040
40. COURIER AND OVERNIGHT:	\$848
41. TELEPHONE AND FAX:	\$9,586
42. PRINTING AND PHOTOCOPYING:	\$2,068
43. OFFICE SUPPLIES:	\$5,401
44. EQUIPMENT/VEHICLE LEASE	\$3,373
45. DEPRECIATION:	\$291
46. DIRECTORS' FEES:	\$400
47. DUES, BOARDS, AND ASSOCIATIONS:	\$886
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$2,930
51. RECORDING FEES PAID:	\$15,070
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$752
56. TRADE ASSOCIATION FEES:	\$332
57. OTHER EXPENSES:	\$0
<b>58. TOTAL TITLE:</b>	<b>\$222,209</b>
59. TOTAL ESCROW:	\$25,667
60. TOTAL NON-POLICY ABSTRACT:	\$14,325
<b>61. TOTAL EXPENSES:</b>	<b>\$262,201</b>
62. INCOME/LOSS TITLE:	\$129,527
63. INCOME/LOSS ESCROW:	\$19,443
64. INCOME/LOSS NON-POLICY:	\$925
<b>65. NET INCOME/LOSS:</b>	<b>\$149,895</b>
66. NUMBER OF POLICIES ISSUED:	331
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$623,386
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$529,878
8. EXAMINATION EVIDENCE FEES:	\$56,377
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$8,254
11. RECORDING FEES:	\$44,536
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$4,865
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$399
<b>18. TOTAL TITLE:</b>	<b>\$644,309</b>
19. TOTAL ESCROW:	\$85,975
20. TOTAL NON-POLICY:	\$31,900
<b>21. TOTAL INCOME:</b>	<b>\$762,184</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$420,209
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$102,107
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$6,758
30. RENT:	\$45,900
31. UTILITIES:	\$1,699
32. ACCOUNTING AND AUDITING:	\$5,255
33. ADVERTISING AND PROMOTIONS:	\$22,888
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$5,110
35. INSURANCE:	\$1,309
36. INTEREST EXPENSE:	\$1,113
37. LEGAL EXPENSE:	\$323
38. LICENSES, TAXES, AND FEES:	\$30
39. POSTAGE AND FREIGHT:	\$4,045
40. COURIER AND OVERNIGHT:	\$5,124
41. TELEPHONE AND FAX:	\$6,911
42. PRINTING AND PHOTOCOPYING:	\$8,085
43. OFFICE SUPPLIES:	\$5,471
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$23,598
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$2,812
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$11,158
51. RECORDING FEES PAID:	\$51,999
52. PLANT LEASE/UPDATES:	\$13,159
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$4,025
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$933
<b>58. TOTAL TITLE:</b>	<b>\$750,021</b>
59. TOTAL ESCROW:	\$89,108
60. TOTAL NON-POLICY ABSTRACT:	\$32,517
<b>61. TOTAL EXPENSES:</b>	<b>\$871,646</b>
62. INCOME/LOSS TITLE:	(\$105,712)
63. INCOME/LOSS ESCROW:	(\$3,133)
64. INCOME/LOSS NON-POLICY:	(\$617)
<b>65. NET INCOME/LOSS:</b>	<b>(\$109,462)</b>
66. NUMBER OF POLICIES ISSUED:	2,362
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13906314  
 2. Agency Name: ARCLAND TITLE, LLC  
 3. Agency Address: 1300 GLADE ROAD  
 4. City, State, Zip: COLLEYVILLE, TX 76034

1. Agency Number: 10659419  
 2. Agency Name: ARNOLD ABSTRACT COMPANY  
 3. Agency Address: 115 S MARSHALL  
 4. City, State, Zip: HENDERSON, TX 75654

### INCOME

5. TITLE PREMIUMS:	\$2,951,385
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$2,508,677
8. EXAMINATION EVIDENCE FEES:	\$387
9. FEES RECEIVED FOR CLOSING:	\$313,225
10. TAX CERTIFICATES:	\$162,472
11. RECORDING FEES:	\$262,101
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$74,724
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$3,321,586</b>
19. TOTAL ESCROW:	\$914,928
20. TOTAL NON-POLICY:	\$1,351
<b>21. TOTAL INCOME:</b>	<b>\$4,237,865</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$235,926
23. SALARIES-OWNERS/PARTNERS:	\$25,000
24. BENEFITS-EMPLOYEES:	\$27,021
25. BENEFITS-OWNERS/PARTNERS:	\$1,351
26. E/E-OTHER AGENTS AND UW:	\$5,460
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$266,742
30. RENT:	\$0
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$0
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$2,965
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$0
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$103,755
41. TELEPHONE AND FAX:	\$6,334
42. PRINTING AND PHOTOCOPYING:	\$3,174
43. OFFICE SUPPLIES:	\$4,988
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$162,472
51. RECORDING FEES PAID:	\$262,101
52. PLANT LEASE/UPDATES:	\$217,779
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$475
<b>58. TOTAL TITLE:</b>	<b>\$1,325,543</b>
59. TOTAL ESCROW:	\$2,459,173
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$3,784,716</b>
62. INCOME/LOSS TITLE:	\$1,996,043
63. INCOME/LOSS ESCROW:	(\$1,544,245)
64. INCOME/LOSS NON-POLICY:	\$1,351
<b>65. NET INCOME/LOSS:</b>	<b>\$453,149</b>
66. NUMBER OF POLICIES ISSUED:	11,739
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$261,068
6. % PREMIUM REMITTED:	14.82%
7. TITLE PREMIUM RETAINED:	\$222,377
8. EXAMINATION EVIDENCE FEES:	\$121,408
9. FEES RECEIVED FOR CLOSING:	\$2,746
10. TAX CERTIFICATES:	\$1,882
11. RECORDING FEES:	\$6,087
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$2,508
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$357,008</b>
19. TOTAL ESCROW:	\$36,415
20. TOTAL NON-POLICY:	\$41,947
<b>21. TOTAL INCOME:</b>	<b>\$435,370</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$123,751
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$6,309
25. BENEFITS-OWNERS/PARTNERS:	\$5,408
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$11,577
29. C/F-ATTORNEYS AND OTHERS:	\$10,512
30. RENT:	\$23,354
31. UTILITIES:	\$4,366
32. ACCOUNTING AND AUDITING:	\$5,447
33. ADVERTISING AND PROMOTIONS:	\$339
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$3,951
35. INSURANCE:	\$8,342
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$8,819
38. LICENSES, TAXES, AND FEES:	\$4,202
39. POSTAGE AND FREIGHT:	\$3,049
40. COURIER AND OVERNIGHT:	\$2,508
41. TELEPHONE AND FAX:	\$7,696
42. PRINTING AND PHOTOCOPYING:	\$5,247
43. OFFICE SUPPLIES:	\$15,778
44. EQUIPMENT/VEHICLE LEASE	\$8,302
45. DEPRECIATION:	\$4,533
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$929
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$1,980
51. RECORDING FEES PAID:	\$6,078
52. PLANT LEASE/UPDATES:	\$14,550
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$1,245
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$37,629
<b>58. TOTAL TITLE:</b>	<b>\$325,901</b>
59. TOTAL ESCROW:	\$27,187
60. TOTAL NON-POLICY ABSTRACT:	\$33,987
<b>61. TOTAL EXPENSES:</b>	<b>\$387,075</b>
62. INCOME/LOSS TITLE:	\$31,107
63. INCOME/LOSS ESCROW:	\$9,228
64. INCOME/LOSS NON-POLICY:	\$7,960
<b>65. NET INCOME/LOSS:</b>	<b>\$48,295</b>
66. NUMBER OF POLICIES ISSUED:	653
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13553836  
 2. Agency Name: ASSOCIA TITLE  
 3. Agency Address: 300 CRESCENT CT, STE 100  
 4. City, State, Zip: DALLAS, TX 75201

1. Agency Number: 11540296  
 2. Agency Name: ASSURANCE TITLE SERVICES  
 3. Agency Address: 1005 BIG BEND TRAIL, STE 2  
 4. City, State, Zip: GLEN ROSE, TX 76043

### INCOME

5. TITLE PREMIUMS:	\$1,111,516
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$944,789
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$24,707
11. RECORDING FEES:	\$63,419
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$18,496
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$1,215
<b>18. TOTAL TITLE:</b>	<b>\$1,052,626</b>
19. TOTAL ESCROW:	\$294,985
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$1,347,611</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$721,250
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$98,445
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$84,730
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$111,552
31. UTILITIES:	\$152
32. ACCOUNTING AND AUDITING:	\$1,925
33. ADVERTISING AND PROMOTIONS:	\$68,694
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$32,798
35. INSURANCE:	\$12,112
36. INTEREST EXPENSE:	\$91
37. LEGAL EXPENSE:	\$4,066
38. LICENSES, TAXES, AND FEES:	\$626
39. POSTAGE AND FREIGHT:	\$2,590
40. COURIER AND OVERNIGHT:	\$18,614
41. TELEPHONE AND FAX:	\$9,621
42. PRINTING AND PHOTOCOPYING:	\$4,095
43. OFFICE SUPPLIES:	\$9,044
44. EQUIPMENT/VEHICLE LEASE	\$12,171
45. DEPRECIATION:	\$11,225
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$18,887
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$24,707
51. RECORDING FEES PAID:	\$44,426
52. PLANT LEASE/UPDATES:	\$21,689
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$1,578
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$17,558
<b>58. TOTAL TITLE:</b>	<b>\$1,332,646</b>
59. TOTAL ESCROW:	\$339,663
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$1,672,309</b>
62. INCOME/LOSS TITLE:	(\$280,020)
63. INCOME/LOSS ESCROW:	(\$44,678)
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>(\$324,698)</b>
66. NUMBER OF POLICIES ISSUED:	2,356
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$60,638
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$51,542
8. EXAMINATION EVIDENCE FEES:	\$33,184
9. FEES RECEIVED FOR CLOSING:	\$5,219
10. TAX CERTIFICATES:	\$1,120
11. RECORDING FEES:	\$807
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$459
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$699
<b>18. TOTAL TITLE:</b>	<b>\$93,030</b>
19. TOTAL ESCROW:	\$12,767
20. TOTAL NON-POLICY:	\$5,134
<b>21. TOTAL INCOME:</b>	<b>\$110,931</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$47,718
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$4,158
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$10,618
31. UTILITIES:	\$6,306
32. ACCOUNTING AND AUDITING:	\$2,077
33. ADVERTISING AND PROMOTIONS:	\$1,111
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$1,678
36. INTEREST EXPENSE:	\$4,183
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$2,073
39. POSTAGE AND FREIGHT:	\$385
40. COURIER AND OVERNIGHT:	\$459
41. TELEPHONE AND FAX:	\$0
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$3,805
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$20,181
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,003
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$472
50. TAX CERTIFICATES PAID:	\$1,120
51. RECORDING FEES PAID:	\$807
52. PLANT LEASE/UPDATES:	\$2,767
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$2,993
<b>58. TOTAL TITLE:</b>	<b>\$113,914</b>
59. TOTAL ESCROW:	\$15,225
60. TOTAL NON-POLICY ABSTRACT:	\$6,344
<b>61. TOTAL EXPENSES:</b>	<b>\$135,483</b>
62. INCOME/LOSS TITLE:	(\$20,884)
63. INCOME/LOSS ESCROW:	(\$2,458)
64. INCOME/LOSS NON-POLICY:	(\$1,210)
<b>65. NET INCOME/LOSS:</b>	<b>(\$24,552)</b>
66. NUMBER OF POLICIES ISSUED:	181
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1505954  
 2. Agency Name: ATASCOSA GUARANTY TITLES, INC.  
 3. Agency Address: 1025 WEST OAKLAWN  
 4. City, State, Zip: PLEASANTON, TX 78064

1. Agency Number: 1506407  
 2. Agency Name: ATTORNEY'S ABSTRACT COMPANY  
 3. Agency Address: 205 S. PIERCE  
 4. City, State, Zip: BURNET, TX 78611

### INCOME

5. TITLE PREMIUMS: \$131,848  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$112,071  
 8. EXAMINATION EVIDENCE FEES: \$106,120  
 9. FEES RECEIVED FOR CLOSING: \$4,038  
 10. TAX CERTIFICATES: \$2,871  
 11. RECORDING FEES: \$12,454  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$633  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$318  
 17. OTHER INCOME: \$4,152  
**18. TOTAL TITLE: \$242,657**  
 19. TOTAL ESCROW: \$31,665  
 20. TOTAL NON-POLICY: \$5,102  
**21. TOTAL INCOME: \$279,424**

### EXPENSES

22. SALARIES-EMPLOYEES: \$47,032  
 23. SALARIES-OWNERS/PARTNERS: \$55,893  
 24. BENEFITS-EMPLOYEES: \$4,969  
 25. BENEFITS-OWNERS/PARTNERS: \$7,335  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$23,089  
 31. UTILITIES: \$4,561  
 32. ACCOUNTING AND AUDITING: \$4,550  
 33. ADVERTISING AND PROMOTIONS: \$1,911  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$1,380  
 35. INSURANCE: \$2,724  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$284  
 39. POSTAGE AND FREIGHT: \$860  
 40. COURIER AND OVERNIGHT: \$1,312  
 41. TELEPHONE AND FAX: \$5,440  
 42. PRINTING AND PHOTOCOPYING: \$270  
 43. OFFICE SUPPLIES: \$9,511  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$1,753  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,659  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$2,797  
 51. RECORDING FEES PAID: \$13,595  
 52. PLANT LEASE/UPDATES: \$928  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$1,054  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$5,325  
**58. TOTAL TITLE: \$198,232**  
 59. TOTAL ESCROW: \$20,884  
 60. TOTAL NON-POLICY ABSTRACT: \$8,353  
**61. TOTAL EXPENSES: \$227,469**  
 62. INCOME/LOSS TITLE: \$44,425  
 63. INCOME/LOSS ESCROW: \$10,781  
 64. INCOME/LOSS NON-POLICY: (\$3,251)  
**65. NET INCOME/LOSS: \$51,955**  
 66. NUMBER OF POLICIES ISSUED: 293  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$309,182  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$262,804  
 8. EXAMINATION EVIDENCE FEES: \$40,717  
 9. FEES RECEIVED FOR CLOSING: \$5,862  
 10. TAX CERTIFICATES: \$2,408  
 11. RECORDING FEES: \$15,436  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$327,227**  
 19. TOTAL ESCROW: \$0  
 20. TOTAL NON-POLICY: \$2,483  
**21. TOTAL INCOME: \$329,710**

### EXPENSES

22. SALARIES-EMPLOYEES: \$80,124  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$18,031  
 25. BENEFITS-OWNERS/PARTNERS: \$7,027  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$118,251  
 30. RENT: \$2,200  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$7,914  
 33. ADVERTISING AND PROMOTIONS: \$242  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$50  
 35. INSURANCE: \$4,215  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$773  
 39. POSTAGE AND FREIGHT: \$114  
 40. COURIER AND OVERNIGHT: \$42  
 41. TELEPHONE AND FAX: \$2,169  
 42. PRINTING AND PHOTOCOPYING: \$494  
 43. OFFICE SUPPLIES: \$4,131  
 44. EQUIPMENT/VEHICLE LEASE: \$1,821  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$60,000  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$150  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$2,512  
 51. RECORDING FEES PAID: \$15,436  
 52. PLANT LEASE/UPDATES: \$1,576  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$24  
 56. TRADE ASSOCIATION FEES: \$451  
 57. OTHER EXPENSES: \$5,472  
**58. TOTAL TITLE: \$338,219**  
 59. TOTAL ESCROW: \$0  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$338,219**  
 62. INCOME/LOSS TITLE: (\$10,992)  
 63. INCOME/LOSS ESCROW: \$0  
 64. INCOME/LOSS NON-POLICY: \$2,483  
**65. NET INCOME/LOSS: (\$8,509)**  
 66. NUMBER OF POLICIES ISSUED: 516  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10659417  
 2. Agency Name: ATTORNEY'S LAND & TITLE CO.  
 3. Agency Address: 205 N MAIN ST  
 4. City, State, Zip: QUITMAN, TX 75783

1. Agency Number: 12492925  
 2. Agency Name: ATTORNEYS OF TEXAS TITLE, INC.  
 3. Agency Address: 10 N. MAIN ST.  
 4. City, State, Zip: ROCKDALE, TX 76567

### INCOME

5. TITLE PREMIUMS:	\$286,273
6. % PREMIUM REMITTED:	14.52%
7. TITLE PREMIUM RETAINED:	\$244,718
8. EXAMINATION EVIDENCE FEES:	\$177,661
9. FEES RECEIVED FOR CLOSING:	\$4,319
10. TAX CERTIFICATES:	\$763
11. RECORDING FEES:	\$5,304
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$2,718
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$435,483</b>
19. TOTAL ESCROW:	\$72,450
20. TOTAL NON-POLICY:	\$1,205
<b>21. TOTAL INCOME:</b>	<b>\$509,138</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$225,874
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$15,086
25. BENEFITS-OWNERS/PARTNERS:	\$5,672
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$2,728
28. C/F-OTHER AGENTS AND UW:	\$14,163
29. C/F-ATTORNEYS AND OTHERS:	\$2,015
30. RENT:	\$43,686
31. UTILITIES:	\$6,063
32. ACCOUNTING AND AUDITING:	\$4,267
33. ADVERTISING AND PROMOTIONS:	\$30
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$5,004
35. INSURANCE:	\$7,180
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$5,914
38. LICENSES, TAXES, AND FEES:	\$2,913
39. POSTAGE AND FREIGHT:	\$4,454
40. COURIER AND OVERNIGHT:	\$2,803
41. TELEPHONE AND FAX:	\$8,862
42. PRINTING AND PHOTOCOPYING:	\$3,411
43. OFFICE SUPPLIES:	\$20,668
44. EQUIPMENT/VEHICLE LEASE	\$8,530
45. DEPRECIATION:	\$4,754
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$814
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$992
51. RECORDING FEES PAID:	\$5,305
52. PLANT LEASE/UPDATES:	\$15,075
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$981
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$38,983
<b>58. TOTAL TITLE:</b>	<b>\$456,227</b>
59. TOTAL ESCROW:	\$67,258
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$523,485</b>
62. INCOME/LOSS TITLE:	(\$20,744)
63. INCOME/LOSS ESCROW:	\$5,192
64. INCOME/LOSS NON-POLICY:	\$1,205
<b>65. NET INCOME/LOSS:</b>	<b>(\$14,347)</b>
66. NUMBER OF POLICIES ISSUED:	823
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$151,316
6. % PREMIUM REMITTED:	14.86%
7. TITLE PREMIUM RETAINED:	\$128,827
8. EXAMINATION EVIDENCE FEES:	\$28,723
9. FEES RECEIVED FOR CLOSING:	\$2,454
10. TAX CERTIFICATES:	\$1,570
11. RECORDING FEES:	\$12,331
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$150
14. COURIER AND OVERNIGHT:	\$1,296
15. TELEPHONE AND FAX:	\$2,720
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$5,404
<b>18. TOTAL TITLE:</b>	<b>\$183,475</b>
19. TOTAL ESCROW:	\$44,230
20. TOTAL NON-POLICY:	\$4,651
<b>21. TOTAL INCOME:</b>	<b>\$232,356</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$71,579
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$6,299
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$403
29. C/F-ATTORNEYS AND OTHERS:	\$813
30. RENT:	\$4,740
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$2,235
33. ADVERTISING AND PROMOTIONS:	\$1,466
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$1,169
35. INSURANCE:	\$277
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$304
39. POSTAGE AND FREIGHT:	\$927
40. COURIER AND OVERNIGHT:	\$1,296
41. TELEPHONE AND FAX:	\$2,149
42. PRINTING AND PHOTOCOPYING:	\$2,810
43. OFFICE SUPPLIES:	\$2,376
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$76
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$1,660
51. RECORDING FEES PAID:	\$12,144
52. PLANT LEASE/UPDATES:	\$3,133
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$150
56. TRADE ASSOCIATION FEES:	\$374
57. OTHER EXPENSES:	\$7,395
<b>58. TOTAL TITLE:</b>	<b>\$123,775</b>
59. TOTAL ESCROW:	\$27,771
60. TOTAL NON-POLICY ABSTRACT:	\$2,482
<b>61. TOTAL EXPENSES:</b>	<b>\$154,028</b>
62. INCOME/LOSS TITLE:	\$59,700
63. INCOME/LOSS ESCROW:	\$16,459
64. INCOME/LOSS NON-POLICY:	\$2,169
<b>65. NET INCOME/LOSS:</b>	<b>\$78,328</b>
66. NUMBER OF POLICIES ISSUED:	287
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506396  
 2. Agency Name: ATTORNEY'S TITLE COMPANY OF HENDERSON COUNTY  
 3. Agency Address: 100 N. PALESTINE/P.O. BOX 951  
 4. City, State, Zip: ATHENS, TX 75751

1. Agency Number: 8957650  
 2. Agency Name: BANDERA TITLE COMPANY  
 3. Agency Address: 3392 HIGHWAY 16 SOUTH  
 4. City, State, Zip: BANDERA, TX 78003

### INCOME

5. TITLE PREMIUMS: \$747,791  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$635,622  
 8. EXAMINATION EVIDENCE FEES: \$10,358  
 9. FEES RECEIVED FOR CLOSING: \$17,938  
 10. TAX CERTIFICATES: \$8,180  
 11. RECORDING FEES: \$5,286  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$5,449  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$730  
 17. OTHER INCOME: \$228  
**18. TOTAL TITLE: \$683,791**  
 19. TOTAL ESCROW: \$141,123  
 20. TOTAL NON-POLICY: \$40,757  
**21. TOTAL INCOME: \$865,671**

### EXPENSES

22. SALARIES-EMPLOYEES: \$198,433  
 23. SALARIES-OWNERS/PARTNERS: \$76,156  
 24. BENEFITS-EMPLOYEES: \$53,070  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$1,775  
 27. E/E-ATTORNEYS AND OTHERS: \$105,027  
 28. C/F-OTHER AGENTS AND UW: \$24,967  
 29. C/F-ATTORNEYS AND OTHERS: \$32,659  
 30. RENT: \$2,370  
 31. UTILITIES: \$8,351  
 32. ACCOUNTING AND AUDITING: \$11,052  
 33. ADVERTISING AND PROMOTIONS: \$11,778  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$7,990  
 35. INSURANCE: \$11,521  
 36. INTEREST EXPENSE: \$366  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$8,920  
 39. POSTAGE AND FREIGHT: \$427  
 40. COURIER AND OVERNIGHT: \$5,449  
 41. TELEPHONE AND FAX: \$6,053  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$5,943  
 44. EQUIPMENT/VEHICLE LEASE: \$6,532  
 45. DEPRECIATION: \$23,687  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$3,947  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$9,199  
 51. RECORDING FEES PAID: \$4,680  
 52. PLANT LEASE/UPDATES: \$18,902  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$16,324  
**58. TOTAL TITLE: \$655,579**  
 59. TOTAL ESCROW: \$92,386  
 60. TOTAL NON-POLICY ABSTRACT: \$28,436  
**61. TOTAL EXPENSES: \$776,401**  
 62. INCOME/LOSS TITLE: \$28,212  
 63. INCOME/LOSS ESCROW: \$48,737  
 64. INCOME/LOSS NON-POLICY: \$12,321  
**65. NET INCOME/LOSS: \$89,270**  
 66. NUMBER OF POLICIES ISSUED: 1,916  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$200,921  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$170,782  
 8. EXAMINATION EVIDENCE FEES: \$88,423  
 9. FEES RECEIVED FOR CLOSING: \$11,555  
 10. TAX CERTIFICATES: \$3,940  
 11. RECORDING FEES: \$23,539  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$3,225  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$301,464**  
 19. TOTAL ESCROW: \$45,747  
 20. TOTAL NON-POLICY: \$8,531  
**21. TOTAL INCOME: \$355,742**

### EXPENSES

22. SALARIES-EMPLOYEES: \$168,617  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$12,754  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$8,513  
 29. C/F-ATTORNEYS AND OTHERS: \$791  
 30. RENT: \$0  
 31. UTILITIES: \$2,610  
 32. ACCOUNTING AND AUDITING: \$5,355  
 33. ADVERTISING AND PROMOTIONS: \$1,900  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$2,192  
 35. INSURANCE: \$1,502  
 36. INTEREST EXPENSE: \$2,138  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$6,828  
 39. POSTAGE AND FREIGHT: \$2,614  
 40. COURIER AND OVERNIGHT: \$3,813  
 41. TELEPHONE AND FAX: \$6,333  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$10,520  
 44. EQUIPMENT/VEHICLE LEASE: \$3,816  
 45. DEPRECIATION: \$705  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$424  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$4,020  
 51. RECORDING FEES PAID: \$23,786  
 52. PLANT LEASE/UPDATES: \$4,469  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$26  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$4,469  
**58. TOTAL TITLE: \$278,194**  
 59. TOTAL ESCROW: \$35,290  
 60. TOTAL NON-POLICY ABSTRACT: \$5,373  
**61. TOTAL EXPENSES: \$318,857**  
 62. INCOME/LOSS TITLE: \$23,270  
 63. INCOME/LOSS ESCROW: \$10,457  
 64. INCOME/LOSS NON-POLICY: \$3,158  
**65. NET INCOME/LOSS: \$36,885**  
 66. NUMBER OF POLICIES ISSUED: 334  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11796414  
 2. Agency Name: BASIN ABSTRACT & TITLE  
 3. Agency Address: 4526 E UNIVERSITY #2-A  
 4. City, State, Zip: ODESSA, TX 79762

1. Agency Number: 11427280  
 2. Agency Name: BASTROP ABSTRACT COMPANY, INC.  
 3. Agency Address: 22 NORTH MAIN STREET  
 4. City, State, Zip: ELGIN, TX 78621

### INCOME

5. TITLE PREMIUMS:	\$3,526,830
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$2,997,806
8. EXAMINATION EVIDENCE FEES:	\$562,926
9. FEES RECEIVED FOR CLOSING:	\$198,550
10. TAX CERTIFICATES:	\$73,194
11. RECORDING FEES:	\$211,580
12. RESTRICTIONS:	\$1,265
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$23,516
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$9,906
<b>18. TOTAL TITLE:</b>	<b>\$4,078,743</b>
19. TOTAL ESCROW:	\$698,982
20. TOTAL NON-POLICY:	\$45,726
<b>21. TOTAL INCOME:</b>	<b>\$4,823,451</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$876,310
23. SALARIES-OWNERS/PARTNERS:	\$148,134
24. BENEFITS-EMPLOYEES:	\$165,357
25. BENEFITS-OWNERS/PARTNERS:	\$41,660
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$863,034
28. C/F-OTHER AGENTS AND UW:	\$136,849
29. C/F-ATTORNEYS AND OTHERS:	\$43,802
30. RENT:	\$51,320
31. UTILITIES:	\$14,036
32. ACCOUNTING AND AUDITING:	\$6,343
33. ADVERTISING AND PROMOTIONS:	\$28,177
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$9,847
35. INSURANCE:	\$14,353
36. INTEREST EXPENSE:	\$8,098
37. LEGAL EXPENSE:	\$366
38. LICENSES, TAXES, AND FEES:	\$1,176
39. POSTAGE AND FREIGHT:	\$9,212
40. COURIER AND OVERNIGHT:	\$26,502
41. TELEPHONE AND FAX:	\$11,490
42. PRINTING AND PHOTOCOPYING:	\$3,379
43. OFFICE SUPPLIES:	\$38,982
44. EQUIPMENT/VEHICLE LEASE	\$32,345
45. DEPRECIATION:	\$37,975
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,913
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$73,244
51. RECORDING FEES PAID:	\$192,252
52. PLANT LEASE/UPDATES:	\$8,560
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$13,119
56. TRADE ASSOCIATION FEES:	\$2,507
57. OTHER EXPENSES:	\$65,078
<b>58. TOTAL TITLE:</b>	<b>\$2,925,420</b>
59. TOTAL ESCROW:	\$362,920
60. TOTAL NON-POLICY ABSTRACT:	\$39,704
<b>61. TOTAL EXPENSES:</b>	<b>\$3,328,044</b>
62. INCOME/LOSS TITLE:	\$1,153,323
63. INCOME/LOSS ESCROW:	\$336,062
64. INCOME/LOSS NON-POLICY:	\$6,022
<b>65. NET INCOME/LOSS:</b>	<b>\$1,495,407</b>
66. NUMBER OF POLICIES ISSUED:	11,363
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$788,085
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$669,861
8. EXAMINATION EVIDENCE FEES:	\$397,293
9. FEES RECEIVED FOR CLOSING:	\$45,686
10. TAX CERTIFICATES:	\$29,074
11. RECORDING FEES:	\$71,109
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$250
14. COURIER AND OVERNIGHT:	\$8,056
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$2,946
<b>18. TOTAL TITLE:</b>	<b>\$1,224,275</b>
19. TOTAL ESCROW:	\$176,957
20. TOTAL NON-POLICY:	\$4,078
<b>21. TOTAL INCOME:</b>	<b>\$1,405,310</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$522,134
23. SALARIES-OWNERS/PARTNERS:	\$122,583
24. BENEFITS-EMPLOYEES:	\$93,412
25. BENEFITS-OWNERS/PARTNERS:	\$47,134
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$1,092
28. C/F-OTHER AGENTS AND UW:	\$2,237
29. C/F-ATTORNEYS AND OTHERS:	\$652
30. RENT:	\$78,958
31. UTILITIES:	\$15,387
32. ACCOUNTING AND AUDITING:	\$6,743
33. ADVERTISING AND PROMOTIONS:	\$20,683
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$17,984
35. INSURANCE:	\$24,817
36. INTEREST EXPENSE:	\$281
37. LEGAL EXPENSE:	\$2,088
38. LICENSES, TAXES, AND FEES:	\$673
39. POSTAGE AND FREIGHT:	\$5,098
40. COURIER AND OVERNIGHT:	\$11,137
41. TELEPHONE AND FAX:	\$18,980
42. PRINTING AND PHOTOCOPYING:	\$5,732
43. OFFICE SUPPLIES:	\$26,830
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$10,150
46. DIRECTORS' FEES:	\$46,980
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,142
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$29,109
51. RECORDING FEES PAID:	\$68,267
52. PLANT LEASE/UPDATES:	\$15,097
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$1,075
57. OTHER EXPENSES:	\$37,433
<b>58. TOTAL TITLE:</b>	<b>\$1,233,888</b>
59. TOTAL ESCROW:	\$179,500
60. TOTAL NON-POLICY ABSTRACT:	\$3,176
<b>61. TOTAL EXPENSES:</b>	<b>\$1,416,564</b>
62. INCOME/LOSS TITLE:	(\$9,613)
63. INCOME/LOSS ESCROW:	(\$2,543)
64. INCOME/LOSS NON-POLICY:	\$902
<b>65. NET INCOME/LOSS:</b>	<b>(\$11,254)</b>
66. NUMBER OF POLICIES ISSUED:	2,124
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13268252  
 2. Agency Name: BAY AREA TITLE SERVICES, LLC  
 3. Agency Address: 5926 S. STAPLES, SUITE A  
 4. City, State, Zip: CORPUS CHRISTI, TX 78413

1. Agency Number: 11070030  
 2. Agency Name: BAY CITY ABSTRACT & TITLE COMPANY  
 3. Agency Address: 2021 AVE G  
 4. City, State, Zip: BAY CITY, TX 77414

### INCOME

5. TITLE PREMIUMS:	\$1,498,783
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,273,965
8. EXAMINATION EVIDENCE FEES:	\$94,417
9. FEES RECEIVED FOR CLOSING:	\$53,793
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$0
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$1,422,175</b>
19. TOTAL ESCROW:	\$352,529
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$1,774,704</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$661,278
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$37,630
25. BENEFITS-OWNERS/PARTNERS:	\$3,272
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$105,665
31. UTILITIES:	\$16,380
32. ACCOUNTING AND AUDITING:	\$2,000
33. ADVERTISING AND PROMOTIONS:	\$3,612
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$37,708
36. INTEREST EXPENSE:	\$5,777
37. LEGAL EXPENSE:	\$5,777
38. LICENSES, TAXES, AND FEES:	\$1,600
39. POSTAGE AND FREIGHT:	\$7,159
40. COURIER AND OVERNIGHT:	\$16,955
41. TELEPHONE AND FAX:	\$17,193
42. PRINTING AND PHOTOCOPYING:	\$352
43. OFFICE SUPPLIES:	\$16,074
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$16,350
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$100,429
52. PLANT LEASE/UPDATES:	\$31,200
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$6,130
56. TRADE ASSOCIATION FEES:	\$760
57. OTHER EXPENSES:	\$22,404
<b>58. TOTAL TITLE:</b>	<b>\$1,115,705</b>
59. TOTAL ESCROW:	\$272,523
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$1,388,228</b>
62. INCOME/LOSS TITLE:	\$306,470
63. INCOME/LOSS ESCROW:	\$80,006
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$386,476</b>
66. NUMBER OF POLICIES ISSUED:	4,409
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$516,606
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$439,115
8. EXAMINATION EVIDENCE FEES:	\$103,918
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$7,515
11. RECORDING FEES:	\$8,248
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$10,316
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$859
<b>18. TOTAL TITLE:</b>	<b>\$569,971</b>
19. TOTAL ESCROW:	\$145,562
20. TOTAL NON-POLICY:	\$43,295
<b>21. TOTAL INCOME:</b>	<b>\$758,828</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$106,033
23. SALARIES-OWNERS/PARTNERS:	\$85,825
24. BENEFITS-EMPLOYEES:	\$42,265
25. BENEFITS-OWNERS/PARTNERS:	\$17,437
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$2,023
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$37,730
31. UTILITIES:	\$19,189
32. ACCOUNTING AND AUDITING:	\$5,467
33. ADVERTISING AND PROMOTIONS:	\$3,306
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$996
35. INSURANCE:	\$21,011
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$1,334
38. LICENSES, TAXES, AND FEES:	\$1,606
39. POSTAGE AND FREIGHT:	\$2,662
40. COURIER AND OVERNIGHT:	\$9,582
41. TELEPHONE AND FAX:	\$14,878
42. PRINTING AND PHOTOCOPYING:	\$768
43. OFFICE SUPPLIES:	\$10,840
44. EQUIPMENT/VEHICLE LEASE	\$5,569
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,033
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$13,469
50. TAX CERTIFICATES PAID:	\$7,619
51. RECORDING FEES PAID:	\$8,356
52. PLANT LEASE/UPDATES:	\$1,886
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$2,754
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$88,144
<b>58. TOTAL TITLE:</b>	<b>\$511,782</b>
59. TOTAL ESCROW:	\$119,400
60. TOTAL NON-POLICY ABSTRACT:	\$25,735
<b>61. TOTAL EXPENSES:</b>	<b>\$656,917</b>
62. INCOME/LOSS TITLE:	\$58,189
63. INCOME/LOSS ESCROW:	\$26,162
64. INCOME/LOSS NON-POLICY:	\$17,560
<b>65. NET INCOME/LOSS:</b>	<b>\$101,911</b>
66. NUMBER OF POLICIES ISSUED:	1,313
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 9051179  
 2. Agency Name: BAYLOR COUNTY ABSTRACT AND TITLE COMPANY  
 3. Agency Address: 213 EAST MCLAIN STREET  
 4. City, State, Zip: SEYMOUR, TX 76380

1. Agency Number: 14239228  
 2. Agency Name: BCHH TITLE OF TEXAS, LLC.  
 3. Agency Address: 6310 LEMMON AVENUE, SUITE 250  
 4. City, State, Zip: DALLAS, TX 75209

### INCOME

5. TITLE PREMIUMS:	\$72,660
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$61,761
8. EXAMINATION EVIDENCE FEES:	\$25,550
9. FEES RECEIVED FOR CLOSING:	\$2,330
10. TAX CERTIFICATES:	\$1,124
11. RECORDING FEES:	\$7,043
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$1,470
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$99,278</b>
19. TOTAL ESCROW:	\$22,894
20. TOTAL NON-POLICY:	\$63,037
<b>21. TOTAL INCOME:</b>	<b>\$185,209</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$40,170
23. SALARIES-OWNERS/PARTNERS:	\$38,368
24. BENEFITS-EMPLOYEES:	\$3,102
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$2,832
31. UTILITIES:	\$1,503
32. ACCOUNTING AND AUDITING:	\$2,508
33. ADVERTISING AND PROMOTIONS:	\$122
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$298
35. INSURANCE:	\$706
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$179
39. POSTAGE AND FREIGHT:	\$609
40. COURIER AND OVERNIGHT:	\$1,470
41. TELEPHONE AND FAX:	\$1,791
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$4,282
44. EQUIPMENT/VEHICLE LEASE	\$3,120
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$1,124
51. RECORDING FEES PAID:	\$7,043
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$0
<b>58. TOTAL TITLE:</b>	<b>\$109,227</b>
59. TOTAL ESCROW:	\$23,975
60. TOTAL NON-POLICY ABSTRACT:	\$65,207
<b>61. TOTAL EXPENSES:</b>	<b>\$198,409</b>
62. INCOME/LOSS TITLE:	(\$9,949)
63. INCOME/LOSS ESCROW:	(\$1,081)
64. INCOME/LOSS NON-POLICY:	(\$2,170)
<b>65. NET INCOME/LOSS:</b>	<b>(\$13,200)</b>
66. NUMBER OF POLICIES ISSUED:	212
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$78,463
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$66,694
8. EXAMINATION EVIDENCE FEES:	\$22,845
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$0
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$89,539</b>
19. TOTAL ESCROW:	\$7,200
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$96,739</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$12,000
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$2,280
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$9,376
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$17,100
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$0
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$1,120
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$0
39. POSTAGE AND FREIGHT:	\$560
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$0
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$0
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$0
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$0
<b>58. TOTAL TITLE:</b>	<b>\$42,436</b>
59. TOTAL ESCROW:	\$15,468
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$57,904</b>
62. INCOME/LOSS TITLE:	\$47,103
63. INCOME/LOSS ESCROW:	(\$8,268)
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$38,835</b>
66. NUMBER OF POLICIES ISSUED:	177
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506359  
 2. Agency Name: BEALL ABSTRACT & TITLE CO., INC.  
 3. Agency Address: 219 OAK STREET  
 4. City, State, Zip: SWEETWATER, TX 79556

1. Agency Number: 12026524  
 2. Agency Name: BEE COUNTY TITLE  
 3. Agency Address: 1211 N. WASHINGTON  
 4. City, State, Zip: BEEVILLE, TX 78102

### INCOME

5. TITLE PREMIUMS: \$244,017  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$207,414  
 8. EXAMINATION EVIDENCE FEES: \$13,938  
 9. FEES RECEIVED FOR CLOSING: \$3,778  
 10. TAX CERTIFICATES: \$3,100  
 11. RECORDING FEES: \$3,938  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$3,550  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$518  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$236,236**  
 19. TOTAL ESCROW: \$45,700  
 20. TOTAL NON-POLICY: \$58,443  
**21. TOTAL INCOME: \$340,379**

### EXPENSES

22. SALARIES-EMPLOYEES: \$105,876  
 23. SALARIES-OWNERS/PARTNERS: \$14,084  
 24. BENEFITS-EMPLOYEES: \$20,629  
 25. BENEFITS-OWNERS/PARTNERS: \$2,813  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$13,641  
 28. C/F-OTHER AGENTS AND UW: \$16,995  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$11,004  
 31. UTILITIES: \$3,504  
 32. ACCOUNTING AND AUDITING: \$5,464  
 33. ADVERTISING AND PROMOTIONS: \$8,716  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$4,891  
 35. INSURANCE: \$5,076  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$2,176  
 39. POSTAGE AND FREIGHT: \$1,366  
 40. COURIER AND OVERNIGHT: \$3,550  
 41. TELEPHONE AND FAX: \$2,570  
 42. PRINTING AND PHOTOCOPYING: \$4,255  
 43. OFFICE SUPPLIES: \$9,095  
 44. EQUIPMENT/VEHICLE LEASE: \$9,986  
 45. DEPRECIATION: \$697  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$4,973  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$3,100  
 51. RECORDING FEES PAID: \$3,938  
 52. PLANT LEASE/UPDATES: \$3,891  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$396  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$8,174  
**58. TOTAL TITLE: \$270,860**  
 59. TOTAL ESCROW: \$41,916  
 60. TOTAL NON-POLICY ABSTRACT: \$55,731  
**61. TOTAL EXPENSES: \$368,507**  
 62. INCOME/LOSS TITLE: (\$34,624)  
 63. INCOME/LOSS ESCROW: \$3,784  
 64. INCOME/LOSS NON-POLICY: \$2,712  
**65. NET INCOME/LOSS: (\$28,128)**  
 66. NUMBER OF POLICIES ISSUED: 486  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$75,896  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$64,510  
 8. EXAMINATION EVIDENCE FEES: \$52,048  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$1,040  
 11. RECORDING FEES: \$7,043  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$2,175  
 15. TELEPHONE AND FAX: \$3,808  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$1,007  
**18. TOTAL TITLE: \$131,631**  
 19. TOTAL ESCROW: \$37,879  
 20. TOTAL NON-POLICY: \$250  
**21. TOTAL INCOME: \$169,760**

### EXPENSES

22. SALARIES-EMPLOYEES: \$39,155  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$4,022  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$1,114  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$20,385  
 31. UTILITIES: \$3,611  
 32. ACCOUNTING AND AUDITING: \$4,778  
 33. ADVERTISING AND PROMOTIONS: \$195  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$2,809  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$2,048  
 39. POSTAGE AND FREIGHT: \$722  
 40. COURIER AND OVERNIGHT: \$2,981  
 41. TELEPHONE AND FAX: \$2,970  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$1,108  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$3,661  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$2,965  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$1,110  
 51. RECORDING FEES PAID: \$7,043  
 52. PLANT LEASE/UPDATES: \$6,135  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$195  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$7,156  
**58. TOTAL TITLE: \$114,163**  
 59. TOTAL ESCROW: \$26,187  
 60. TOTAL NON-POLICY ABSTRACT: \$186  
**61. TOTAL EXPENSES: \$140,536**  
 62. INCOME/LOSS TITLE: \$17,468  
 63. INCOME/LOSS ESCROW: \$11,692  
 64. INCOME/LOSS NON-POLICY: \$64  
**65. NET INCOME/LOSS: \$29,224**  
 66. NUMBER OF POLICIES ISSUED: 262  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1505133  
 2. Agency Name: BELLVILLE ABSTRACT COMPANY  
 3. Agency Address: P.O. BOX 339  
 4. City, State, Zip: BELLVILLE, TX 77418

1. Agency Number: 10795173  
 2. Agency Name: BENCHMARK TITLE, LLC  
 3. Agency Address: 2000 MCKINNEY AVENUE, 4TH FLOOR  
 4. City, State, Zip: DALLAS, TX 75201

### INCOME

5. TITLE PREMIUMS:	\$705,585
6. % PREMIUM REMITTED:	15.26%
7. TITLE PREMIUM RETAINED:	\$597,914
8. EXAMINATION EVIDENCE FEES:	\$145,830
9. FEES RECEIVED FOR CLOSING:	\$9,828
10. TAX CERTIFICATES:	\$4,986
11. RECORDING FEES:	\$48,128
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$1,900
14. COURIER AND OVERNIGHT:	\$8,100
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$816,686</b>
19. TOTAL ESCROW:	\$96,298
20. TOTAL NON-POLICY:	\$38,855
<b>21. TOTAL INCOME:</b>	<b>\$951,839</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$236,284
23. SALARIES-OWNERS/PARTNERS:	\$57,017
24. BENEFITS-EMPLOYEES:	\$43,304
25. BENEFITS-OWNERS/PARTNERS:	\$10,883
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$13,788
29. C/F-ATTORNEYS AND OTHERS:	\$2,135
30. RENT:	\$0
31. UTILITIES:	\$11,581
32. ACCOUNTING AND AUDITING:	\$9,783
33. ADVERTISING AND PROMOTIONS:	\$8,302
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$2,618
35. INSURANCE:	\$9,907
36. INTEREST EXPENSE:	\$22,661
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$8,657
39. POSTAGE AND FREIGHT:	\$3,279
40. COURIER AND OVERNIGHT:	\$8,100
41. TELEPHONE AND FAX:	\$15,789
42. PRINTING AND PHOTOCOPYING:	\$11,180
43. OFFICE SUPPLIES:	\$19,381
44. EQUIPMENT/VEHICLE LEASE:	\$0
45. DEPRECIATION:	\$47,089
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,364
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$245
50. TAX CERTIFICATES PAID:	\$5,290
51. RECORDING FEES PAID:	\$43,095
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$207
55. DONATIONS/LOBBYING:	\$409
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$29,119
<b>58. TOTAL TITLE:</b>	<b>\$621,467</b>
59. TOTAL ESCROW:	\$63,594
60. TOTAL NON-POLICY ABSTRACT:	\$25,438
<b>61. TOTAL EXPENSES:</b>	<b>\$710,499</b>
62. INCOME/LOSS TITLE:	\$195,219
63. INCOME/LOSS ESCROW:	\$32,704
64. INCOME/LOSS NON-POLICY:	\$13,417
<b>65. NET INCOME/LOSS:</b>	<b>\$241,340</b>
66. NUMBER OF POLICIES ISSUED:	575
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$7,374,845
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$6,268,618
8. EXAMINATION EVIDENCE FEES:	\$115,999
9. FEES RECEIVED FOR CLOSING:	\$1,313,243
10. TAX CERTIFICATES:	\$62,693
11. RECORDING FEES:	\$171,404
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$56,474
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$7,988,431</b>
19. TOTAL ESCROW:	\$642,166
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$8,630,597</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$4,343,619
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$283,271
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$7,050
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$256,022
31. UTILITIES:	\$17,848
32. ACCOUNTING AND AUDITING:	\$11,160
33. ADVERTISING AND PROMOTIONS:	\$288,622
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$56,863
35. INSURANCE:	\$36,636
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$14,715
38. LICENSES, TAXES, AND FEES:	\$11,168
39. POSTAGE AND FREIGHT:	\$6,338
40. COURIER AND OVERNIGHT:	\$56,474
41. TELEPHONE AND FAX:	\$32,613
42. PRINTING AND PHOTOCOPYING:	\$21,729
43. OFFICE SUPPLIES:	\$34,240
44. EQUIPMENT/VEHICLE LEASE:	\$0
45. DEPRECIATION:	\$142,797
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$11,692
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$62,693
51. RECORDING FEES PAID:	\$171,404
52. PLANT LEASE/UPDATES:	\$228,981
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$23,605
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$84,836
<b>58. TOTAL TITLE:</b>	<b>\$6,204,376</b>
59. TOTAL ESCROW:	\$482,391
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$6,686,767</b>
62. INCOME/LOSS TITLE:	\$1,784,055
63. INCOME/LOSS ESCROW:	\$159,775
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$1,943,830</b>
66. NUMBER OF POLICIES ISSUED:	2,928
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12360803  
 2. Agency Name: BIG COUNTRY TITLE  
 3. Agency Address: 2500 SOUTH WILLIS, STE 400  
 4. City, State, Zip: ABILENE, TX 79605

1. Agency Number: 1506186  
 2. Agency Name: BIG SPRING ABSTRACT & TITLE CO., INC.  
 3. Agency Address: 208 W. 3RD STREET  
 4. City, State, Zip: BIG SPRING, TX 79720

### INCOME

5. TITLE PREMIUMS: \$380,043  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$323,037  
 8. EXAMINATION EVIDENCE FEES: \$182,874  
 9. FEES RECEIVED FOR CLOSING: \$58,654  
 10. TAX CERTIFICATES: \$4,620  
 11. RECORDING FEES: \$26,200  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$11,018  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$68  
 17. OTHER INCOME: \$1,117  
**18. TOTAL TITLE: \$607,588**  
 19. TOTAL ESCROW: \$183,161  
 20. TOTAL NON-POLICY: \$24,964  
**21. TOTAL INCOME: \$815,713**

### EXPENSES

22. SALARIES-EMPLOYEES: \$153,473  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$15,565  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$2,342  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$5,480  
 29. C/F-ATTORNEYS AND OTHERS: \$3,803  
 30. RENT: \$14,880  
 31. UTILITIES: \$1,494  
 32. ACCOUNTING AND AUDITING: \$1,777  
 33. ADVERTISING AND PROMOTIONS: \$9,014  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$6,700  
 35. INSURANCE: \$2,614  
 36. INTEREST EXPENSE: \$11,100  
 37. LEGAL EXPENSE: \$859  
 38. LICENSES, TAXES, AND FEES: \$583  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$10,030  
 41. TELEPHONE AND FAX: \$769  
 42. PRINTING AND PHOTOCOPYING: \$1,749  
 43. OFFICE SUPPLIES: \$1,758  
 44. EQUIPMENT/VEHICLE LEASE \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$3,080  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$6,590  
 51. RECORDING FEES PAID: \$28,029  
 52. PLANT LEASE/UPDATES: \$990  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$5,080  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$8,303  
**58. TOTAL TITLE: \$296,062**  
 59. TOTAL ESCROW: \$287,911  
 60. TOTAL NON-POLICY ABSTRACT: \$45,407  
**61. TOTAL EXPENSES: \$629,380**  
 62. INCOME/LOSS TITLE: \$311,526  
 63. INCOME/LOSS ESCROW: (\$104,750)  
 64. INCOME/LOSS NON-POLICY: (\$20,443)  
**65. NET INCOME/LOSS: \$186,333**  
 66. NUMBER OF POLICIES ISSUED: 1,388  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$380,680  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$323,578  
 8. EXAMINATION EVIDENCE FEES: \$80,929  
 9. FEES RECEIVED FOR CLOSING: \$16,247  
 10. TAX CERTIFICATES: \$5,810  
 11. RECORDING FEES: \$22,821  
 12. RESTRICTIONS: \$2,131  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$3,013  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$1,764  
**18. TOTAL TITLE: \$456,293**  
 19. TOTAL ESCROW: \$63,250  
 20. TOTAL NON-POLICY: \$148,757  
**21. TOTAL INCOME: \$668,300**

### EXPENSES

22. SALARIES-EMPLOYEES: \$139,579  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$18,687  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$159,946  
 28. C/F-OTHER AGENTS AND UW: \$113  
 29. C/F-ATTORNEYS AND OTHERS: \$2,140  
 30. RENT: \$4,554  
 31. UTILITIES: \$3,584  
 32. ACCOUNTING AND AUDITING: \$4,764  
 33. ADVERTISING AND PROMOTIONS: \$3,362  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$1,372  
 35. INSURANCE: \$1,297  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$401  
 39. POSTAGE AND FREIGHT: \$1,385  
 40. COURIER AND OVERNIGHT: \$3,013  
 41. TELEPHONE AND FAX: \$1,993  
 42. PRINTING AND PHOTOCOPYING: \$403  
 43. OFFICE SUPPLIES: \$10,203  
 44. EQUIPMENT/VEHICLE LEASE \$0  
 45. DEPRECIATION: \$286  
 46. DIRECTORS' FEES: \$37,950  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$891  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$5,810  
 51. RECORDING FEES PAID: \$22,821  
 52. PLANT LEASE/UPDATES: \$8,280  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$12,883  
**58. TOTAL TITLE: \$445,715**  
 59. TOTAL ESCROW: \$45,001  
 60. TOTAL NON-POLICY ABSTRACT: \$81,386  
**61. TOTAL EXPENSES: \$572,102**  
 62. INCOME/LOSS TITLE: \$10,578  
 63. INCOME/LOSS ESCROW: \$18,249  
 64. INCOME/LOSS NON-POLICY: \$67,371  
**65. NET INCOME/LOSS: \$96,198**  
 66. NUMBER OF POLICIES ISSUED: 883  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506338  
 2. Agency Name: BLACKBURN ABSTRACT COMPANY, INC.  
 3. Agency Address: 101 N. 6TH STREET  
 4. City, State, Zip: JUNCTION, TX 76849

1. Agency Number: 13703603  
 2. Agency Name: BNT OF TEXAS, LLC  
 3. Agency Address: 17738 PRESTON RD, STE 202  
 4. City, State, Zip: DALLAS, TX 75252

### INCOME

5. TITLE PREMIUMS: \$167,637  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$142,492  
 8. EXAMINATION EVIDENCE FEES: \$2,019  
 9. FEES RECEIVED FOR CLOSING: \$1,150  
 10. TAX CERTIFICATES: \$1,040  
 11. RECORDING FEES: \$3,420  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$1,640  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$298  
 17. OTHER INCOME: \$1,195  
**18. TOTAL TITLE: \$153,254**  
 19. TOTAL ESCROW: \$21,800  
 20. TOTAL NON-POLICY: \$1,704  
**21. TOTAL INCOME: \$176,758**

### EXPENSES

22. SALARIES-EMPLOYEES: \$38,786  
 23. SALARIES-OWNERS/PARTNERS: \$50,570  
 24. BENEFITS-EMPLOYEES: \$7,487  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$5,457  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$0  
 31. UTILITIES: \$3,061  
 32. ACCOUNTING AND AUDITING: \$2,688  
 33. ADVERTISING AND PROMOTIONS: \$704  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$4,207  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$3,019  
 38. LICENSES, TAXES, AND FEES: \$6,791  
 39. POSTAGE AND FREIGHT: \$2,931  
 40. COURIER AND OVERNIGHT: \$1,640  
 41. TELEPHONE AND FAX: \$3,048  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$2,722  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$420  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$325  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$1,040  
 51. RECORDING FEES PAID: \$0  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$6,042  
**58. TOTAL TITLE: \$140,939**  
 59. TOTAL ESCROW: \$18,554  
 60. TOTAL NON-POLICY ABSTRACT: \$1,519  
**61. TOTAL EXPENSES: \$161,012**  
 62. INCOME/LOSS TITLE: \$12,315  
 63. INCOME/LOSS ESCROW: \$3,246  
 64. INCOME/LOSS NON-POLICY: \$185  
**65. NET INCOME/LOSS: \$15,746**  
 66. NUMBER OF POLICIES ISSUED: 106  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$238,064  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$202,354  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$771,700  
 10. TAX CERTIFICATES: \$49,448  
 11. RECORDING FEES: \$74,172  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$11,910  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$1,109,584**  
 19. TOTAL ESCROW: \$265,800  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$1,375,384**

### EXPENSES

22. SALARIES-EMPLOYEES: \$120,349  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$974  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$31,952  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$9,570  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$810  
 33. ADVERTISING AND PROMOTIONS: \$383  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$3,318  
 35. INSURANCE: \$486  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$3,423  
 39. POSTAGE AND FREIGHT: \$3,749  
 40. COURIER AND OVERNIGHT: \$9,682  
 41. TELEPHONE AND FAX: \$1,058  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$978  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$49,448  
 51. RECORDING FEES PAID: \$82,412  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$43,742  
**58. TOTAL TITLE: \$362,334**  
 59. TOTAL ESCROW: \$340,911  
 60. TOTAL NON-POLICY ABSTRACT: \$497,780  
**61. TOTAL EXPENSES: \$1,201,025**  
 62. INCOME/LOSS TITLE: \$747,250  
 63. INCOME/LOSS ESCROW: (\$75,111)  
 64. INCOME/LOSS NON-POLICY: (\$497,780)  
**65. NET INCOME/LOSS: \$174,359**  
 66. NUMBER OF POLICIES ISSUED: 5,304  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1505978  
 2. Agency Name: BOSQUE CEN-TEX TITLE, INC.  
 3. Agency Address: 202 W MORGAN STREET  
 4. City, State, Zip: MERIDIAN, TX 76665

1. Agency Number: 10090819  
 2. Agency Name: BOTTS TITLE COMPANY  
 3. Agency Address: 115 E. MAIN  
 4. City, State, Zip: BRENHAM, TX 77833

### INCOME

5. TITLE PREMIUMS:	\$670,941
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$570,300
8. EXAMINATION EVIDENCE FEES:	\$170,708
9. FEES RECEIVED FOR CLOSING:	\$29,163
10. TAX CERTIFICATES:	\$7,609
11. RECORDING FEES:	\$53,348
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$3,882
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$28,924
17. OTHER INCOME:	\$1,404
<b>18. TOTAL TITLE:</b>	<b>\$865,338</b>
19. TOTAL ESCROW:	\$82,989
20. TOTAL NON-POLICY:	\$5,938
<b>21. TOTAL INCOME:</b>	<b>\$954,265</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$137,265
23. SALARIES-OWNERS/PARTNERS:	\$501,697
24. BENEFITS-EMPLOYEES:	\$16,051
25. BENEFITS-OWNERS/PARTNERS:	\$24,842
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$10,560
29. C/F-ATTORNEYS AND OTHERS:	\$2,244
30. RENT:	\$0
31. UTILITIES:	\$8,319
32. ACCOUNTING AND AUDITING:	\$8,519
33. ADVERTISING AND PROMOTIONS:	\$6,129
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$4,230
35. INSURANCE:	\$758
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$81
38. LICENSES, TAXES, AND FEES:	\$599
39. POSTAGE AND FREIGHT:	\$7,654
40. COURIER AND OVERNIGHT:	\$5,292
41. TELEPHONE AND FAX:	\$5,612
42. PRINTING AND PHOTOCOPYING:	\$4,122
43. OFFICE SUPPLIES:	\$21,281
44. EQUIPMENT/VEHICLE LEASE	\$12,204
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$583
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$8,640
51. RECORDING FEES PAID:	\$54,100
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$3,159
56. TRADE ASSOCIATION FEES:	\$662
57. OTHER EXPENSES:	\$9,601
<b>58. TOTAL TITLE:</b>	<b>\$854,204</b>
59. TOTAL ESCROW:	\$78,132
60. TOTAL NON-POLICY ABSTRACT:	\$8,485
<b>61. TOTAL EXPENSES:</b>	<b>\$940,821</b>
62. INCOME/LOSS TITLE:	\$11,134
63. INCOME/LOSS ESCROW:	\$4,857
64. INCOME/LOSS NON-POLICY:	(\$2,547)
<b>65. NET INCOME/LOSS:</b>	<b>\$13,444</b>
66. NUMBER OF POLICIES ISSUED:	1,185
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$2,040,831
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,734,707
8. EXAMINATION EVIDENCE FEES:	\$549,914
9. FEES RECEIVED FOR CLOSING:	\$17,592
10. TAX CERTIFICATES:	\$21,454
11. RECORDING FEES:	\$147,514
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$2,300
14. COURIER AND OVERNIGHT:	\$12,915
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$101,447
<b>18. TOTAL TITLE:</b>	<b>\$2,587,843</b>
19. TOTAL ESCROW:	\$369,046
20. TOTAL NON-POLICY:	\$69,590
<b>21. TOTAL INCOME:</b>	<b>\$3,026,479</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$1,116,820
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$163,127
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$41,982
31. UTILITIES:	\$45,075
32. ACCOUNTING AND AUDITING:	\$22,229
33. ADVERTISING AND PROMOTIONS:	\$5,554
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$20,718
35. INSURANCE:	\$23,583
36. INTEREST EXPENSE:	\$165,210
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$34,581
39. POSTAGE AND FREIGHT:	\$10,654
40. COURIER AND OVERNIGHT:	\$17,139
41. TELEPHONE AND FAX:	\$42,388
42. PRINTING AND PHOTOCOPYING:	\$9,127
43. OFFICE SUPPLIES:	\$56,520
44. EQUIPMENT/VEHICLE LEASE	\$101,244
45. DEPRECIATION:	\$2,548
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$2,955
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$21,721
51. RECORDING FEES PAID:	\$143,759
52. PLANT LEASE/UPDATES:	\$2,790
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$3,878
56. TRADE ASSOCIATION FEES:	\$1,943
57. OTHER EXPENSES:	\$76,805
<b>58. TOTAL TITLE:</b>	<b>\$2,132,350</b>
59. TOTAL ESCROW:	\$345,237
60. TOTAL NON-POLICY ABSTRACT:	\$68,586
<b>61. TOTAL EXPENSES:</b>	<b>\$2,546,173</b>
62. INCOME/LOSS TITLE:	\$455,493
63. INCOME/LOSS ESCROW:	\$23,809
64. INCOME/LOSS NON-POLICY:	\$1,004
<b>65. NET INCOME/LOSS:</b>	<b>\$480,306</b>
66. NUMBER OF POLICIES ISSUED:	3,674
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13093944  
 2. Agency Name: BRAHMA TITLE & ESCROW, LLC  
 3. Agency Address: 5900 S. LAKE FOREST DRIVE SUITE #390  
 4. City, State, Zip: MCKINNEY, TX 75070

1. Agency Number: 13664619  
 2. Agency Name: BRAZOS COUNTY ABSTRACT COMPANY  
 3. Agency Address: 3800 CROSS PARK DRIVE  
 4. City, State, Zip: BRYAN, TX 77802

### INCOME

5. TITLE PREMIUMS:	\$523,750
6. % PREMIUM REMITTED:	14.96%
7. TITLE PREMIUM RETAINED:	\$445,420
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$0
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$445,420</b>
19. TOTAL ESCROW:	\$456,292
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$901,712</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$452,718
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$0
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$70,707
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$44,863
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$33,661
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$12,882
33. ADVERTISING AND PROMOTIONS:	\$2,831
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$2,354
35. INSURANCE:	\$1,684
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$0
39. POSTAGE AND FREIGHT:	\$3,596
40. COURIER AND OVERNIGHT:	\$40,758
41. TELEPHONE AND FAX:	\$7,200
42. PRINTING AND PHOTOCOPYING:	\$2,663
43. OFFICE SUPPLIES:	\$14,199
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$46,934
51. RECORDING FEES PAID:	\$31,815
52. PLANT LEASE/UPDATES:	\$19,508
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$0
<b>58. TOTAL TITLE:</b>	<b>\$788,373</b>
59. TOTAL ESCROW:	\$0
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$788,373</b>
62. INCOME/LOSS TITLE:	(\$342,953)
63. INCOME/LOSS ESCROW:	\$456,292
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$113,339</b>
66. NUMBER OF POLICIES ISSUED:	1,545
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$1,425,867
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,211,987
8. EXAMINATION EVIDENCE FEES:	\$416,814
9. FEES RECEIVED FOR CLOSING:	\$7,262
10. TAX CERTIFICATES:	\$24,050
11. RECORDING FEES:	\$91,389
12. RESTRICTIONS:	\$2,264
13. INSPECTION FEES:	\$46
14. COURIER AND OVERNIGHT:	\$6,724
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$17
17. OTHER INCOME:	\$1,582
<b>18. TOTAL TITLE:</b>	<b>\$1,762,135</b>
19. TOTAL ESCROW:	\$158,992
20. TOTAL NON-POLICY:	\$12,153
<b>21. TOTAL INCOME:</b>	<b>\$1,933,280</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$819,169
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$135,648
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$1,499
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$42,749
29. C/F-ATTORNEYS AND OTHERS:	\$2,454
30. RENT:	\$92,966
31. UTILITIES:	\$13,501
32. ACCOUNTING AND AUDITING:	\$3,640
33. ADVERTISING AND PROMOTIONS:	\$21,513
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$9,224
35. INSURANCE:	\$5,911
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$32,147
39. POSTAGE AND FREIGHT:	\$5,994
40. COURIER AND OVERNIGHT:	\$6,530
41. TELEPHONE AND FAX:	\$10,699
42. PRINTING AND PHOTOCOPYING:	\$4,801
43. OFFICE SUPPLIES:	\$40,580
44. EQUIPMENT/VEHICLE LEASE	\$17,438
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,289
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$23,960
51. RECORDING FEES PAID:	\$97,609
52. PLANT LEASE/UPDATES:	\$1,959
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$1,289
56. TRADE ASSOCIATION FEES:	\$4,282
57. OTHER EXPENSES:	\$63,511
<b>58. TOTAL TITLE:</b>	<b>\$1,457,362</b>
59. TOTAL ESCROW:	\$127,408
60. TOTAL NON-POLICY ABSTRACT:	\$14,240
<b>61. TOTAL EXPENSES:</b>	<b>\$1,599,010</b>
62. INCOME/LOSS TITLE:	\$304,773
63. INCOME/LOSS ESCROW:	\$31,584
64. INCOME/LOSS NON-POLICY:	(\$2,087)
<b>65. NET INCOME/LOSS:</b>	<b>\$334,270</b>
66. NUMBER OF POLICIES ISSUED:	3,266
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13258517  
 2. Agency Name: BRAZOS TITLE, LLC  
 3. Agency Address: 517 FOURTH STREET  
 4. City, State, Zip: GRAHAM, TX 76450

1. Agency Number: 12387501  
 2. Agency Name: BRENHAM ABSTRACT & TITLE COMPANY  
 3. Agency Address: 105 W ALAMO  
 4. City, State, Zip: BRENHAM, TX 77833

### INCOME

5. TITLE PREMIUMS:	\$281,061
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$238,902
8. EXAMINATION EVIDENCE FEES:	\$30,053
9. FEES RECEIVED FOR CLOSING:	\$30,339
10. TAX CERTIFICATES:	\$5,580
11. RECORDING FEES:	\$19,589
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$3,899
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$328,362</b>
19. TOTAL ESCROW:	\$91,894
20. TOTAL NON-POLICY:	\$138,826
<b>21. TOTAL INCOME:</b>	<b>\$559,082</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$181,217
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$30,853
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$50
29. C/F-ATTORNEYS AND OTHERS:	\$1,631
30. RENT:	\$0
31. UTILITIES:	\$7,575
32. ACCOUNTING AND AUDITING:	\$2,104
33. ADVERTISING AND PROMOTIONS:	\$5,157
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$3,797
35. INSURANCE:	\$5,718
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$274
39. POSTAGE AND FREIGHT:	\$354
40. COURIER AND OVERNIGHT:	\$4,610
41. TELEPHONE AND FAX:	\$3,797
42. PRINTING AND PHOTOCOPYING:	\$492
43. OFFICE SUPPLIES:	\$7,842
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,393
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$6,058
51. RECORDING FEES PAID:	\$20,209
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$1,322
56. TRADE ASSOCIATION FEES:	\$443
57. OTHER EXPENSES:	\$9,551
<b>58. TOTAL TITLE:</b>	<b>\$294,447</b>
59. TOTAL ESCROW:	\$80,247
60. TOTAL NON-POLICY ABSTRACT:	\$116,475
<b>61. TOTAL EXPENSES:</b>	<b>\$491,169</b>
62. INCOME/LOSS TITLE:	\$33,915
63. INCOME/LOSS ESCROW:	\$11,647
64. INCOME/LOSS NON-POLICY:	\$22,351
<b>65. NET INCOME/LOSS:</b>	<b>\$67,913</b>
66. NUMBER OF POLICIES ISSUED:	572
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$204,552
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$173,869
8. EXAMINATION EVIDENCE FEES:	\$34,939
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$2,297
11. RECORDING FEES:	\$18,715
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$1,407
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$231,227</b>
19. TOTAL ESCROW:	\$44,916
20. TOTAL NON-POLICY:	\$1,353
<b>21. TOTAL INCOME:</b>	<b>\$277,496</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$119,550
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$1,424
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$7,056
31. UTILITIES:	\$2,046
32. ACCOUNTING AND AUDITING:	\$2,982
33. ADVERTISING AND PROMOTIONS:	\$7,904
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$3,446
35. INSURANCE:	\$3,992
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$966
39. POSTAGE AND FREIGHT:	\$1,107
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$3,280
42. PRINTING AND PHOTOCOPYING:	\$633
43. OFFICE SUPPLIES:	\$2,575
44. EQUIPMENT/VEHICLE LEASE	\$4,856
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$950
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$2,365
51. RECORDING FEES PAID:	\$19,088
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$2,493
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$16,053
<b>58. TOTAL TITLE:</b>	<b>\$202,766</b>
59. TOTAL ESCROW:	\$35,089
60. TOTAL NON-POLICY ABSTRACT:	\$402
<b>61. TOTAL EXPENSES:</b>	<b>\$238,257</b>
62. INCOME/LOSS TITLE:	\$28,461
63. INCOME/LOSS ESCROW:	\$9,827
64. INCOME/LOSS NON-POLICY:	\$951
<b>65. NET INCOME/LOSS:</b>	<b>\$39,239</b>
66. NUMBER OF POLICIES ISSUED:	295
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12675676  
 2. Agency Name: BRIDGE TITLE COMPANY, LLC  
 3. Agency Address: 3100 MONTICELLO, SUITE 800  
 4. City, State, Zip: DALLAS, TX 75205

1. Agency Number: 1506390  
 2. Agency Name: BROWN COUNTY ABSTRACT CO., INC., THE  
 3. Agency Address: 201 S. BROADWAY  
 4. City, State, Zip: BROWNWOOD, TX 76801

### INCOME

5. TITLE PREMIUMS: \$2,574,195  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$2,188,066  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$1,609,460  
 10. TAX CERTIFICATES: \$26,103  
 11. RECORDING FEES: \$77,430  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$35,005  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$3,936,064**  
 19. TOTAL ESCROW: \$238,068  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$4,174,132**

### EXPENSES

22. SALARIES-EMPLOYEES: \$1,591,947  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$80,310  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$154,671  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$367,257  
 30. RENT: \$91,085  
 31. UTILITIES: \$6,490  
 32. ACCOUNTING AND AUDITING: \$19,811  
 33. ADVERTISING AND PROMOTIONS: \$107,734  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$17,881  
 35. INSURANCE: \$21,189  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$10,198  
 39. POSTAGE AND FREIGHT: \$3,216  
 40. COURIER AND OVERNIGHT: \$35,005  
 41. TELEPHONE AND FAX: \$17,547  
 42. PRINTING AND PHOTOCOPYING: \$5,919  
 43. OFFICE SUPPLIES: \$17,958  
 44. EQUIPMENT/VEHICLE LEASE: \$7,859  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$9,368  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$26,103  
 51. RECORDING FEES PAID: \$77,430  
 52. PLANT LEASE/UPDATES: \$10,224  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$13,660  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$14,299  
**58. TOTAL TITLE: \$2,707,161**  
 59. TOTAL ESCROW: \$140,033  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$2,847,194**  
 62. INCOME/LOSS TITLE: \$1,228,903  
 63. INCOME/LOSS ESCROW: \$98,035  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$1,326,938**  
 66. NUMBER OF POLICIES ISSUED: 1,725  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$997,187  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$847,610  
 8. EXAMINATION EVIDENCE FEES: \$44,723  
 9. FEES RECEIVED FOR CLOSING: \$23,246  
 10. TAX CERTIFICATES: \$9,434  
 11. RECORDING FEES: \$65,585  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$9,911  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$228  
 17. OTHER INCOME: \$3,612  
**18. TOTAL TITLE: \$1,004,349**  
 19. TOTAL ESCROW: \$149,302  
 20. TOTAL NON-POLICY: \$10,472  
**21. TOTAL INCOME: \$1,164,123**

### EXPENSES

22. SALARIES-EMPLOYEES: \$274,456  
 23. SALARIES-OWNERS/PARTNERS: \$27,423  
 24. BENEFITS-EMPLOYEES: \$80,793  
 25. BENEFITS-OWNERS/PARTNERS: \$16,212  
 26. E/E-OTHER AGENTS AND UW: \$4,017  
 27. E/E-ATTORNEYS AND OTHERS: \$4,130  
 28. C/F-OTHER AGENTS AND UW: \$11,727  
 29. C/F-ATTORNEYS AND OTHERS: \$109,293  
 30. RENT: \$27,044  
 31. UTILITIES: \$6,107  
 32. ACCOUNTING AND AUDITING: \$5,332  
 33. ADVERTISING AND PROMOTIONS: \$7,443  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$9,473  
 35. INSURANCE: \$20,330  
 36. INTEREST EXPENSE: \$3,143  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$4,787  
 39. POSTAGE AND FREIGHT: \$3,001  
 40. COURIER AND OVERNIGHT: \$11,276  
 41. TELEPHONE AND FAX: \$7,470  
 42. PRINTING AND PHOTOCOPYING: \$3,035  
 43. OFFICE SUPPLIES: \$8,646  
 44. EQUIPMENT/VEHICLE LEASE: \$5,638  
 45. DEPRECIATION: \$21,169  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,979  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$10,730  
 51. RECORDING FEES PAID: \$68,364  
 52. PLANT LEASE/UPDATES: \$41,200  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$261  
 55. DONATIONS/LOBBYING: \$4,644  
 56. TRADE ASSOCIATION FEES: \$1,982  
 57. OTHER EXPENSES: \$24,158  
**58. TOTAL TITLE: \$825,263**  
 59. TOTAL ESCROW: \$121,092  
 60. TOTAL NON-POLICY ABSTRACT: \$62,580  
**61. TOTAL EXPENSES: \$1,008,935**  
 62. INCOME/LOSS TITLE: \$179,086  
 63. INCOME/LOSS ESCROW: \$28,210  
 64. INCOME/LOSS NON-POLICY: (\$52,108)  
**65. NET INCOME/LOSS: \$155,188**  
 66. NUMBER OF POLICIES ISSUED: 3,241  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12990921  
 2. Agency Name: BROWNFIELD ABSTRACT & TITLE CO.  
 3. Agency Address: 305 B WEST BROADWAY  
 4. City, State, Zip: BROWNFIELD, TX 79316

1. Agency Number: 12801701  
 2. Agency Name: BURCHARD ABSTRACT COMPANY  
 3. Agency Address: 403 ST. GEORGE STREET  
 4. City, State, Zip: GONZALES, TX 78629

### INCOME

5. TITLE PREMIUMS:	\$125,750
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$106,888
8. EXAMINATION EVIDENCE FEES:	\$27,411
9. FEES RECEIVED FOR CLOSING:	\$1,145
10. TAX CERTIFICATES:	\$1,456
11. RECORDING FEES:	\$6,861
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$1,583
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$165
<b>18. TOTAL TITLE:</b>	<b>\$145,509</b>
19. TOTAL ESCROW:	\$28,400
20. TOTAL NON-POLICY:	\$32,500
<b>21. TOTAL INCOME:</b>	<b>\$206,409</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$44,759
23. SALARIES-OWNERS/PARTNERS:	\$8,400
24. BENEFITS-EMPLOYEES:	\$3,637
25. BENEFITS-OWNERS/PARTNERS:	\$683
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$11,297
28. C/F-OTHER AGENTS AND UW:	\$434
29. C/F-ATTORNEYS AND OTHERS:	\$158
30. RENT:	\$5,040
31. UTILITIES:	\$2,203
32. ACCOUNTING AND AUDITING:	\$1,029
33. ADVERTISING AND PROMOTIONS:	\$4,446
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$1,857
35. INSURANCE:	\$5,874
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$487
39. POSTAGE AND FREIGHT:	\$656
40. COURIER AND OVERNIGHT:	\$1,607
41. TELEPHONE AND FAX:	\$1,420
42. PRINTING AND PHOTOCOPYING:	\$770
43. OFFICE SUPPLIES:	\$3,662
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$151
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$1,380
51. RECORDING FEES PAID:	\$5,572
52. PLANT LEASE/UPDATES:	\$2,050
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$39
55. DONATIONS/LOBBYING:	\$175
56. TRADE ASSOCIATION FEES:	\$273
57. OTHER EXPENSES:	\$4,903
<b>58. TOTAL TITLE:</b>	<b>\$112,962</b>
59. TOTAL ESCROW:	\$18,092
60. TOTAL NON-POLICY ABSTRACT:	\$20,675
<b>61. TOTAL EXPENSES:</b>	<b>\$151,729</b>
62. INCOME/LOSS TITLE:	\$32,547
63. INCOME/LOSS ESCROW:	\$10,308
64. INCOME/LOSS NON-POLICY:	\$11,825
<b>65. NET INCOME/LOSS:</b>	<b>\$54,680</b>
66. NUMBER OF POLICIES ISSUED:	288
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$468,052
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$397,844
8. EXAMINATION EVIDENCE FEES:	\$19,621
9. FEES RECEIVED FOR CLOSING:	\$9,899
10. TAX CERTIFICATES:	\$5,170
11. RECORDING FEES:	\$23,680
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$250
14. COURIER AND OVERNIGHT:	\$1,486
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$73
17. OTHER INCOME:	\$11,599
<b>18. TOTAL TITLE:</b>	<b>\$469,622</b>
19. TOTAL ESCROW:	\$44,321
20. TOTAL NON-POLICY:	\$17,633
<b>21. TOTAL INCOME:</b>	<b>\$531,576</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$121,408
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$9,729
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$7,220
29. C/F-ATTORNEYS AND OTHERS:	\$3,790
30. RENT:	\$23,832
31. UTILITIES:	\$5,832
32. ACCOUNTING AND AUDITING:	\$1,958
33. ADVERTISING AND PROMOTIONS:	\$1,080
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$18,616
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$2,620
39. POSTAGE AND FREIGHT:	\$3,002
40. COURIER AND OVERNIGHT:	\$3,030
41. TELEPHONE AND FAX:	\$9,765
42. PRINTING AND PHOTOCOPYING:	\$682
43. OFFICE SUPPLIES:	\$2,330
44. EQUIPMENT/VEHICLE LEASE	\$11,930
45. DEPRECIATION:	\$25,088
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$2,611
50. TAX CERTIFICATES PAID:	\$5,876
51. RECORDING FEES PAID:	\$30,158
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$27,267
<b>58. TOTAL TITLE:</b>	<b>\$317,824</b>
59. TOTAL ESCROW:	\$23,697
60. TOTAL NON-POLICY ABSTRACT:	\$8,887
<b>61. TOTAL EXPENSES:</b>	<b>\$350,408</b>
62. INCOME/LOSS TITLE:	\$151,798
63. INCOME/LOSS ESCROW:	\$20,624
64. INCOME/LOSS NON-POLICY:	\$8,746
<b>65. NET INCOME/LOSS:</b>	<b>\$181,168</b>
66. NUMBER OF POLICIES ISSUED:	668
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506298  
 2. Agency Name: BURLESON COUNTY TITLE CO.  
 3. Agency Address: 110 S ECHOLS  
 4. City, State, Zip: CALDWELL, TX 77836

1. Agency Number: 1506253  
 2. Agency Name: CAMP COUNTY LAND, ABSTRACT & TITLE CO.  
 3. Agency Address: 103 NORTH AVENUE - P. O. BOX 99  
 4. City, State, Zip: PITTSBURG, TX 75686

### INCOME

5. TITLE PREMIUMS: \$359,555  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$305,622  
 8. EXAMINATION EVIDENCE FEES: \$43,860  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$4,024  
 11. RECORDING FEES: \$33,948  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$1,765  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$389,219**  
 19. TOTAL ESCROW: \$76,811  
 20. TOTAL NON-POLICY: \$42,183  
**21. TOTAL INCOME: \$508,213**

### EXPENSES

22. SALARIES-EMPLOYEES: \$182,766  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$32,751  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$14,784  
 31. UTILITIES: \$403  
 32. ACCOUNTING AND AUDITING: \$2,294  
 33. ADVERTISING AND PROMOTIONS: \$7,491  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$3,457  
 35. INSURANCE: \$6,898  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$0  
 39. POSTAGE AND FREIGHT: \$1,959  
 40. COURIER AND OVERNIGHT: \$1,884  
 41. TELEPHONE AND FAX: \$6,150  
 42. PRINTING AND PHOTOCOPYING: \$739  
 43. OFFICE SUPPLIES: \$4,975  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,100  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$4,170  
 51. RECORDING FEES PAID: \$34,756  
 52. PLANT LEASE/UPDATES: \$3,168  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$3,052  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$24,367  
**58. TOTAL TITLE: \$337,164**  
 59. TOTAL ESCROW: \$57,133  
 60. TOTAL NON-POLICY ABSTRACT: \$28,460  
**61. TOTAL EXPENSES: \$422,757**  
 62. INCOME/LOSS TITLE: \$52,055  
 63. INCOME/LOSS ESCROW: \$19,678  
 64. INCOME/LOSS NON-POLICY: \$13,723  
**65. NET INCOME/LOSS: \$85,456**  
 66. NUMBER OF POLICIES ISSUED: 696  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$240,550  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$204,468  
 8. EXAMINATION EVIDENCE FEES: \$31,167  
 9. FEES RECEIVED FOR CLOSING: \$1,278  
 10. TAX CERTIFICATES: \$3,600  
 11. RECORDING FEES: \$16,022  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$550  
 14. COURIER AND OVERNIGHT: \$1,574  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$1,490  
**18. TOTAL TITLE: \$260,149**  
 19. TOTAL ESCROW: \$55,775  
 20. TOTAL NON-POLICY: \$6,114  
**21. TOTAL INCOME: \$322,038**

### EXPENSES

22. SALARIES-EMPLOYEES: \$92,388  
 23. SALARIES-OWNERS/PARTNERS: \$21,224  
 24. BENEFITS-EMPLOYEES: \$24,087  
 25. BENEFITS-OWNERS/PARTNERS: \$40,284  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$3,646  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$5,443  
 31. UTILITIES: \$4,172  
 32. ACCOUNTING AND AUDITING: \$9,255  
 33. ADVERTISING AND PROMOTIONS: \$5,834  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$4,678  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$654  
 39. POSTAGE AND FREIGHT: \$915  
 40. COURIER AND OVERNIGHT: \$2,200  
 41. TELEPHONE AND FAX: \$2,594  
 42. PRINTING AND PHOTOCOPYING: \$883  
 43. OFFICE SUPPLIES: \$5,323  
 44. EQUIPMENT/VEHICLE LEASE: \$4,441  
 45. DEPRECIATION: \$232  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$442  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$3,730  
 51. RECORDING FEES PAID: \$16,313  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$14,235  
**58. TOTAL TITLE: \$262,973**  
 59. TOTAL ESCROW: \$47,042  
 60. TOTAL NON-POLICY ABSTRACT: \$7,232  
**61. TOTAL EXPENSES: \$317,247**  
 62. INCOME/LOSS TITLE: (\$2,824)  
 63. INCOME/LOSS ESCROW: \$8,733  
 64. INCOME/LOSS NON-POLICY: (\$1,118)  
**65. NET INCOME/LOSS: \$4,791**  
 66. NUMBER OF POLICIES ISSUED: 433  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13980426  
 2. Agency Name: CAPITAL NATIONAL FINANCIAL, INC.  
 3. Agency Address: 2400 DALLAS PKWY STE 560  
 4. City, State, Zip: PLANO, TX 75093

1. Agency Number: 10706079  
 2. Agency Name: CAPITAL TITLE OF TEXAS, LLC  
 3. Agency Address: 2400 DALLAS PKWY STE 560  
 4. City, State, Zip: PLANO, TX 75093

### INCOME

5. TITLE PREMIUMS:	\$0
6. % PREMIUM REMITTED:	
7. TITLE PREMIUM RETAINED:	\$0
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$20,462
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$0
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$20,462</b>
19. TOTAL ESCROW:	\$15,725
20. TOTAL NON-POLICY:	\$425
<b>21. TOTAL INCOME:</b>	<b>\$36,612</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$47,328
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$5,577
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$302
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$0
33. ADVERTISING AND PROMOTIONS:	\$561
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$956
35. INSURANCE:	\$2,735
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$1,465
38. LICENSES, TAXES, AND FEES:	\$1,561
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$2,734
41. TELEPHONE AND FAX:	\$183
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$84
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$67
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$0
52. PLANT LEASE/UPDATES:	\$6,000
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$3,685
<b>58. TOTAL TITLE:</b>	<b>\$73,238</b>
59. TOTAL ESCROW:	\$46,648
60. TOTAL NON-POLICY ABSTRACT:	\$1,084
<b>61. TOTAL EXPENSES:</b>	<b>\$120,970</b>
62. INCOME/LOSS TITLE:	(\$52,776)
63. INCOME/LOSS ESCROW:	(\$30,923)
64. INCOME/LOSS NON-POLICY:	(\$659)
<b>65. NET INCOME/LOSS:</b>	<b>(\$84,358)</b>
66. NUMBER OF POLICIES ISSUED:	116
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$26,886,318
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$22,853,372
8. EXAMINATION EVIDENCE FEES:	\$160,995
9. FEES RECEIVED FOR CLOSING:	\$1,016,577
10. TAX CERTIFICATES:	\$998,787
11. RECORDING FEES:	\$1,659,716
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$506,584
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$2,566
17. OTHER INCOME:	\$700
<b>18. TOTAL TITLE:</b>	<b>\$27,199,297</b>
19. TOTAL ESCROW:	\$6,376,213
20. TOTAL NON-POLICY:	\$91,542
<b>21. TOTAL INCOME:</b>	<b>\$33,667,052</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$13,018,618
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$1,674,799
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$2,046,769
30. RENT:	\$1,757,918
31. UTILITIES:	\$91,225
32. ACCOUNTING AND AUDITING:	\$46,531
33. ADVERTISING AND PROMOTIONS:	\$604,748
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$113,250
35. INSURANCE:	\$133,961
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$233,277
38. LICENSES, TAXES, AND FEES:	\$193,692
39. POSTAGE AND FREIGHT:	\$85,857
40. COURIER AND OVERNIGHT:	\$661,582
41. TELEPHONE AND FAX:	\$354,945
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$644,523
44. EQUIPMENT/VEHICLE LEASE	\$292,098
45. DEPRECIATION:	\$413,828
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$13,627
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	(\$264,630)
50. TAX CERTIFICATES PAID:	\$998,787
51. RECORDING FEES PAID:	\$1,660,389
52. PLANT LEASE/UPDATES:	\$1,152,858
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$10,575
56. TRADE ASSOCIATION FEES:	\$64,200
57. OTHER EXPENSES:	\$597,064
<b>58. TOTAL TITLE:</b>	<b>\$26,600,491</b>
59. TOTAL ESCROW:	\$4,885,486
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$31,485,977</b>
62. INCOME/LOSS TITLE:	\$598,806
63. INCOME/LOSS ESCROW:	\$1,490,727
64. INCOME/LOSS NON-POLICY:	\$91,542
<b>65. NET INCOME/LOSS:</b>	<b>\$2,181,075</b>
66. NUMBER OF POLICIES ISSUED:	88,501
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 14317010  
 2. Agency Name: CAPSTONE TITLE  
 3. Agency Address: 2705 BEE CAVE ROAD SUITE 210  
 4. City, State, Zip: AUSTIN, TX 78746

1. Agency Number: 13915000  
 2. Agency Name: CAREFREE TITLE AGENCY, INC  
 3. Agency Address: 8800 E RAIN TREE DR SUITE 165  
 4. City, State, Zip: SCOTTSDALE, AZ 85260

### INCOME

5. TITLE PREMIUMS:	\$0
6. % PREMIUM REMITTED:	
7. TITLE PREMIUM RETAINED:	\$0
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$0
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$0</b>
19. TOTAL ESCROW:	\$0
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$0</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$6,119
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$0
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$5,606
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$294
33. ADVERTISING AND PROMOTIONS:	\$1,343
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$1,716
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$779
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$362
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$1,197
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$321
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$0
52. PLANT LEASE/UPDATES:	\$1,919
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$449
<b>58. TOTAL TITLE:</b>	<b>\$20,105</b>
59. TOTAL ESCROW:	\$3,284
60. TOTAL NON-POLICY ABSTRACT:	\$438
<b>61. TOTAL EXPENSES:</b>	<b>\$23,827</b>
62. INCOME/LOSS TITLE:	(\$20,105)
63. INCOME/LOSS ESCROW:	(\$3,284)
64. INCOME/LOSS NON-POLICY:	(\$438)
<b>65. NET INCOME/LOSS:</b>	<b>(\$23,827)</b>
66. NUMBER OF POLICIES ISSUED:	0
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$3,568,125
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$3,032,943
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$98,508
11. RECORDING FEES:	\$226,698
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$57,578
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$3,415,727</b>
19. TOTAL ESCROW:	\$657,382
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$4,073,109</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$815,122
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$126,976
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$120,726
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$26,046
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$15,941
35. INSURANCE:	\$6,686
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$3,667
39. POSTAGE AND FREIGHT:	\$2,183
40. COURIER AND OVERNIGHT:	\$45,865
41. TELEPHONE AND FAX:	\$1,416
42. PRINTING AND PHOTOCOPYING:	\$1,121
43. OFFICE SUPPLIES:	\$44,277
44. EQUIPMENT/VEHICLE LEASE	\$16,006
45. DEPRECIATION:	\$11,705
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$218
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$121,027
51. RECORDING FEES PAID:	\$218,677
52. PLANT LEASE/UPDATES:	\$96,256
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$253,089
<b>58. TOTAL TITLE:</b>	<b>\$1,927,004</b>
59. TOTAL ESCROW:	\$231,802
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$2,158,806</b>
62. INCOME/LOSS TITLE:	\$1,488,723
63. INCOME/LOSS ESCROW:	\$425,580
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$1,914,303</b>
66. NUMBER OF POLICIES ISSUED:	3,049
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13942807  
 2. Agency Name: CARRINGTON TITLE SERVICES, LLC  
 3. Agency Address: 6100 TENNYSON PARKWAY, #100  
 4. City, State, Zip: PLANO, TX 75002

1. Agency Number: 8074344  
 2. Agency Name: CARSON COUNTY ABSTRACT COMPANY  
 3. Agency Address: 222 MAIN ST.  
 4. City, State, Zip: PANHANDLE, TX 79068

### INCOME

5. TITLE PREMIUMS:	\$2,546
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$2,164
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$50,363
10. TAX CERTIFICATES:	\$3,650
11. RECORDING FEES:	\$5,683
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$61,860</b>
19. TOTAL ESCROW:	\$43,104
20. TOTAL NON-POLICY:	\$156,613
<b>21. TOTAL INCOME:</b>	<b>\$261,577</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$22,459
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$4,179
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$2,169
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$415
33. ADVERTISING AND PROMOTIONS:	\$67
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$380
35. INSURANCE:	\$246
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$216
38. LICENSES, TAXES, AND FEES:	\$250
39. POSTAGE AND FREIGHT:	\$1,021
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$348
42. PRINTING AND PHOTOCOPYING:	\$6
43. OFFICE SUPPLIES:	\$155
44. EQUIPMENT/VEHICLE LEASE:	\$0
45. DEPRECIATION:	\$328
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$4
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$3,650
51. RECORDING FEES PAID:	\$5,683
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$3,058
<b>58. TOTAL TITLE:</b>	<b>\$44,634</b>
59. TOTAL ESCROW:	\$24,598
60. TOTAL NON-POLICY ABSTRACT:	\$89,373
<b>61. TOTAL EXPENSES:</b>	<b>\$158,605</b>
62. INCOME/LOSS TITLE:	\$17,226
63. INCOME/LOSS ESCROW:	\$18,506
64. INCOME/LOSS NON-POLICY:	\$67,240
<b>65. NET INCOME/LOSS:</b>	<b>\$102,972</b>
66. NUMBER OF POLICIES ISSUED:	15
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$230,522
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$195,944
8. EXAMINATION EVIDENCE FEES:	\$396,525
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$7,144
11. RECORDING FEES:	\$21,073
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$1,677
<b>18. TOTAL TITLE:</b>	<b>\$622,363</b>
19. TOTAL ESCROW:	\$37,110
20. TOTAL NON-POLICY:	\$19,402
<b>21. TOTAL INCOME:</b>	<b>\$678,875</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$192,112
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$9,022
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$5,731
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$7,728
31. UTILITIES:	\$7,511
32. ACCOUNTING AND AUDITING:	\$1,495
33. ADVERTISING AND PROMOTIONS:	\$1,370
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$8,053
35. INSURANCE:	\$2,793
36. INTEREST EXPENSE:	\$37
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$1,882
39. POSTAGE AND FREIGHT:	\$1,415
40. COURIER AND OVERNIGHT:	\$1,567
41. TELEPHONE AND FAX:	\$5,710
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$7,347
44. EQUIPMENT/VEHICLE LEASE:	\$2,036
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$290
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$10,323
51. RECORDING FEES PAID:	\$25,198
52. PLANT LEASE/UPDATES:	\$1,465
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$460
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$22,817
<b>58. TOTAL TITLE:</b>	<b>\$316,362</b>
59. TOTAL ESCROW:	\$15,652
60. TOTAL NON-POLICY ABSTRACT:	\$8,887
<b>61. TOTAL EXPENSES:</b>	<b>\$340,901</b>
62. INCOME/LOSS TITLE:	\$306,001
63. INCOME/LOSS ESCROW:	\$21,458
64. INCOME/LOSS NON-POLICY:	\$10,515
<b>65. NET INCOME/LOSS:</b>	<b>\$337,974</b>
66. NUMBER OF POLICIES ISSUED:	481
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11666195  
 2. Agency Name: CARTHAGE TITLE COMPANY  
 3. Agency Address: 312 WEST SABINE STREET  
 4. City, State, Zip: CARTHAGE, TX 75633

1. Agency Number: 13898513  
 2. Agency Name: CASS COUNTY TITLE COMPANY  
 3. Agency Address: 209 E FIRST STREET  
 4. City, State, Zip: HUGHES SPRINGS, TX 75656

### INCOME

5. TITLE PREMIUMS:	\$210,299
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$178,754
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$3,440
11. RECORDING FEES:	\$1,128
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$4,835
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$188,157</b>
19. TOTAL ESCROW:	\$0
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$188,157</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$89,519
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$9,384
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$0
31. UTILITIES:	\$6,785
32. ACCOUNTING AND AUDITING:	\$6,467
33. ADVERTISING AND PROMOTIONS:	\$6,742
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$12,321
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$1,286
39. POSTAGE AND FREIGHT:	\$4,597
40. COURIER AND OVERNIGHT:	\$4,835
41. TELEPHONE AND FAX:	\$11,898
42. PRINTING AND PHOTOCOPYING:	\$1,660
43. OFFICE SUPPLIES:	\$8,921
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$3,440
51. RECORDING FEES PAID:	\$1,128
52. PLANT LEASE/UPDATES:	\$9,120
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$32,888
<b>58. TOTAL TITLE:</b>	<b>\$210,991</b>
59. TOTAL ESCROW:	\$75,097
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$286,088</b>
62. INCOME/LOSS TITLE:	(\$22,834)
63. INCOME/LOSS ESCROW:	(\$75,097)
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>(\$97,931)</b>
66. NUMBER OF POLICIES ISSUED:	504
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$369,542
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$314,111
8. EXAMINATION EVIDENCE FEES:	\$73,233
9. FEES RECEIVED FOR CLOSING:	\$3,379
10. TAX CERTIFICATES:	\$6,718
11. RECORDING FEES:	\$20,417
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$4,991
15. TELEPHONE AND FAX:	\$8,168
16. INTEREST INCOME:	\$252
17. OTHER INCOME:	\$26,987
<b>18. TOTAL TITLE:</b>	<b>\$458,256</b>
19. TOTAL ESCROW:	\$64,312
20. TOTAL NON-POLICY:	\$15,675
<b>21. TOTAL INCOME:</b>	<b>\$538,243</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$142,735
23. SALARIES-OWNERS/PARTNERS:	\$46,750
24. BENEFITS-EMPLOYEES:	\$41,077
25. BENEFITS-OWNERS/PARTNERS:	\$4,077
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$8,487
29. C/F-ATTORNEYS AND OTHERS:	\$21,808
30. RENT:	\$14,164
31. UTILITIES:	\$4,378
32. ACCOUNTING AND AUDITING:	\$2,822
33. ADVERTISING AND PROMOTIONS:	\$2,193
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$2,431
35. INSURANCE:	\$2,618
36. INTEREST EXPENSE:	\$10,639
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$219
39. POSTAGE AND FREIGHT:	\$1,519
40. COURIER AND OVERNIGHT:	\$4,875
41. TELEPHONE AND FAX:	\$7,890
42. PRINTING AND PHOTOCOPYING:	\$1,629
43. OFFICE SUPPLIES:	\$36,429
44. EQUIPMENT/VEHICLE LEASE	\$383
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$6,737
51. RECORDING FEES PAID:	\$21,036
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$868
56. TRADE ASSOCIATION FEES:	\$1,031
57. OTHER EXPENSES:	\$24,194
<b>58. TOTAL TITLE:</b>	<b>\$410,990</b>
59. TOTAL ESCROW:	\$48,977
60. TOTAL NON-POLICY ABSTRACT:	\$18,443
<b>61. TOTAL EXPENSES:</b>	<b>\$478,410</b>
62. INCOME/LOSS TITLE:	\$47,266
63. INCOME/LOSS ESCROW:	\$15,335
64. INCOME/LOSS NON-POLICY:	(\$2,768)
<b>65. NET INCOME/LOSS:</b>	<b>\$59,833</b>
66. NUMBER OF POLICIES ISSUED:	1,014
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506305  
 2. Agency Name: CASTRO COUNTY ABSTRACT & TITLE CO., INC.  
 3. Agency Address: 105 EAST BEDFORD  
 4. City, State, Zip: DIMMITT, TX 79027

1. Agency Number: 11667240  
 2. Agency Name: CELEBRITY TITLE COMPANY, LLC  
 3. Agency Address: 920 SOUTH FRY ROAD, SUITE A  
 4. City, State, Zip: KATY, TX 77450

### INCOME

5. TITLE PREMIUMS: \$319,348  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$271,446  
 8. EXAMINATION EVIDENCE FEES: \$12,813  
 9. FEES RECEIVED FOR CLOSING: \$2,696  
 10. TAX CERTIFICATES: \$1,142  
 11. RECORDING FEES: \$9,580  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$1,770  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$2,227  
**18. TOTAL TITLE: \$301,674**  
 19. TOTAL ESCROW: \$40,925  
 20. TOTAL NON-POLICY: \$11,611  
**21. TOTAL INCOME: \$354,210**

### EXPENSES

22. SALARIES-EMPLOYEES: \$29,192  
 23. SALARIES-OWNERS/PARTNERS: \$54,902  
 24. BENEFITS-EMPLOYEES: \$6,533  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$5,496  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$0  
 31. UTILITIES: \$2,587  
 32. ACCOUNTING AND AUDITING: \$714  
 33. ADVERTISING AND PROMOTIONS: \$602  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$0  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$70  
 39. POSTAGE AND FREIGHT: \$740  
 40. COURIER AND OVERNIGHT: \$1,770  
 41. TELEPHONE AND FAX: \$3,681  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$2,713  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$90,100  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$128  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$1,142  
 51. RECORDING FEES PAID: \$9,580  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$2,035  
**58. TOTAL TITLE: \$211,985**  
 59. TOTAL ESCROW: \$28,331  
 60. TOTAL NON-POLICY ABSTRACT: \$6,773  
**61. TOTAL EXPENSES: \$247,089**  
 62. INCOME/LOSS TITLE: \$89,689  
 63. INCOME/LOSS ESCROW: \$12,594  
 64. INCOME/LOSS NON-POLICY: \$4,838  
**65. NET INCOME/LOSS: \$107,121**  
 66. NUMBER OF POLICIES ISSUED: 295  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$2,036,805  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$1,731,284  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$2,136,707  
 10. TAX CERTIFICATES: \$69,639  
 11. RECORDING FEES: \$178,040  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$27,558  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$440  
 17. OTHER INCOME: \$7,821  
**18. TOTAL TITLE: \$4,151,489**  
 19. TOTAL ESCROW: \$628,838  
 20. TOTAL NON-POLICY: \$1,450  
**21. TOTAL INCOME: \$4,781,777**

### EXPENSES

22. SALARIES-EMPLOYEES: \$657,658  
 23. SALARIES-OWNERS/PARTNERS: \$197,490  
 24. BENEFITS-EMPLOYEES: \$105,083  
 25. BENEFITS-OWNERS/PARTNERS: \$21,019  
 26. E/E-OTHER AGENTS AND UW: \$39,249  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$75,743  
 31. UTILITIES: \$3,472  
 32. ACCOUNTING AND AUDITING: \$3,045  
 33. ADVERTISING AND PROMOTIONS: \$52,838  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$2,640  
 35. INSURANCE: \$18,047  
 36. INTEREST EXPENSE: \$1,594  
 37. LEGAL EXPENSE: \$9,215  
 38. LICENSES, TAXES, AND FEES: \$1,769  
 39. POSTAGE AND FREIGHT: \$9,217  
 40. COURIER AND OVERNIGHT: \$29,215  
 41. TELEPHONE AND FAX: \$3,766  
 42. PRINTING AND PHOTOCOPYING: \$410  
 43. OFFICE SUPPLIES: \$20,957  
 44. EQUIPMENT/VEHICLE LEASE: \$17,805  
 45. DEPRECIATION: \$109,543  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,303  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$69,639  
 51. RECORDING FEES PAID: \$175,236  
 52. PLANT LEASE/UPDATES: \$117,511  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$3,028  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$103,210  
**58. TOTAL TITLE: \$1,849,702**  
 59. TOTAL ESCROW: \$215,871  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$2,065,573**  
 62. INCOME/LOSS TITLE: \$2,301,787  
 63. INCOME/LOSS ESCROW: \$412,967  
 64. INCOME/LOSS NON-POLICY: \$1,450  
**65. NET INCOME/LOSS: \$2,716,204**  
 66. NUMBER OF POLICIES ISSUED: 8,890  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506297  
 2. Agency Name: CENTRAL TEXAS LAND TITLES, INC.  
 3. Agency Address: 6810 RANCH ROAD 2147 WEST/ PO BOX 8903  
 4. City, State, Zip: HORSESHOE BAY, TX 78657

1. Agency Number: 10455583  
 2. Agency Name: CENTRAL TITLE COMPANY  
 3. Agency Address: 2002 JUDSON RD, STE 300  
 4. City, State, Zip: LONGVIEW, TX 75605

### INCOME

5. TITLE PREMIUMS:	\$395,199
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$335,915
8. EXAMINATION EVIDENCE FEES:	\$227,621
9. FEES RECEIVED FOR CLOSING:	\$53,865
10. TAX CERTIFICATES:	\$5,075
11. RECORDING FEES:	\$16,898
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$1,563
15. TELEPHONE AND FAX:	\$12,867
16. INTEREST INCOME:	\$23
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$653,827</b>
19. TOTAL ESCROW:	\$66,560
20. TOTAL NON-POLICY:	\$5,300
<b>21. TOTAL INCOME:</b>	<b>\$725,687</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$318,191
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$64,968
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$8,160
29. C/F-ATTORNEYS AND OTHERS:	\$4,864
30. RENT:	\$16,817
31. UTILITIES:	\$12,868
32. ACCOUNTING AND AUDITING:	\$7,798
33. ADVERTISING AND PROMOTIONS:	\$3,159
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$1,451
35. INSURANCE:	\$19,601
36. INTEREST EXPENSE:	\$3,489
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$6,481
39. POSTAGE AND FREIGHT:	\$579
40. COURIER AND OVERNIGHT:	\$1,407
41. TELEPHONE AND FAX:	\$11,580
42. PRINTING AND PHOTOCOPYING:	\$2,147
43. OFFICE SUPPLIES:	\$11,822
44. EQUIPMENT/VEHICLE LEASE	\$1,952
45. DEPRECIATION:	\$21,289
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$757
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$4,568
51. RECORDING FEES PAID:	\$16,898
52. PLANT LEASE/UPDATES:	\$10,501
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$3,150
56. TRADE ASSOCIATION FEES:	\$647
57. OTHER EXPENSES:	\$628
<b>58. TOTAL TITLE:</b>	<b>\$555,773</b>
59. TOTAL ESCROW:	\$51,081
60. TOTAL NON-POLICY ABSTRACT:	\$6,270
<b>61. TOTAL EXPENSES:</b>	<b>\$613,124</b>
62. INCOME/LOSS TITLE:	\$98,054
63. INCOME/LOSS ESCROW:	\$15,479
64. INCOME/LOSS NON-POLICY:	(\$970)
<b>65. NET INCOME/LOSS:</b>	<b>\$112,563</b>
66. NUMBER OF POLICIES ISSUED:	229
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$5,935,353
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$5,045,053
8. EXAMINATION EVIDENCE FEES:	\$578,167
9. FEES RECEIVED FOR CLOSING:	\$159,571
10. TAX CERTIFICATES:	\$109,529
11. RECORDING FEES:	\$370,419
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$53,114
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$2,805
17. OTHER INCOME:	\$82,022
<b>18. TOTAL TITLE:</b>	<b>\$6,400,680</b>
19. TOTAL ESCROW:	\$1,185,909
20. TOTAL NON-POLICY:	\$195,342
<b>21. TOTAL INCOME:</b>	<b>\$7,781,931</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$2,908,173
23. SALARIES-OWNERS/PARTNERS:	\$178,803
24. BENEFITS-EMPLOYEES:	\$647,946
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$15,717
28. C/F-OTHER AGENTS AND UW:	\$69,781
29. C/F-ATTORNEYS AND OTHERS:	\$244,354
30. RENT:	\$89,405
31. UTILITIES:	\$44,340
32. ACCOUNTING AND AUDITING:	\$17,575
33. ADVERTISING AND PROMOTIONS:	\$68,953
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$16,041
35. INSURANCE:	\$90,076
36. INTEREST EXPENSE:	\$115,011
37. LEGAL EXPENSE:	\$7,570
38. LICENSES, TAXES, AND FEES:	\$54,586
39. POSTAGE AND FREIGHT:	\$26,289
40. COURIER AND OVERNIGHT:	\$67,372
41. TELEPHONE AND FAX:	\$49,043
42. PRINTING AND PHOTOCOPYING:	\$43,408
43. OFFICE SUPPLIES:	\$80,679
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$408,189
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$4,041
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$8,739
50. TAX CERTIFICATES PAID:	\$109,740
51. RECORDING FEES PAID:	\$370,513
52. PLANT LEASE/UPDATES:	\$3,250
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$6,056
56. TRADE ASSOCIATION FEES:	\$5,161
57. OTHER EXPENSES:	\$181,130
<b>58. TOTAL TITLE:</b>	<b>\$5,931,941</b>
59. TOTAL ESCROW:	\$930,980
60. TOTAL NON-POLICY ABSTRACT:	\$182,790
<b>61. TOTAL EXPENSES:</b>	<b>\$7,045,711</b>
62. INCOME/LOSS TITLE:	\$468,739
63. INCOME/LOSS ESCROW:	\$254,929
64. INCOME/LOSS NON-POLICY:	\$12,552
<b>65. NET INCOME/LOSS:</b>	<b>\$736,220</b>
66. NUMBER OF POLICIES ISSUED:	15,711
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1505819  
 2. Agency Name: CENTRALAND TITLE COMPANY  
 3. Agency Address: 2005 BIRD CREEK DR., SUITE 100  
 4. City, State, Zip: TEMPLE, TX 76502

1. Agency Number: 13388521  
 2. Agency Name: CENTURY OAKS TITLE, LLC  
 3. Agency Address: 107 WEST WAY STE 31  
 4. City, State, Zip: LAKE JACKSON, TX 77566

### INCOME

5. TITLE PREMIUMS:	\$1,686,162
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,433,238
8. EXAMINATION EVIDENCE FEES:	\$1,151,273
9. FEES RECEIVED FOR CLOSING:	\$184,534
10. TAX CERTIFICATES:	\$41,681
11. RECORDING FEES:	\$107,436
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$15,636
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$2,928
<b>18. TOTAL TITLE:</b>	<b>\$2,936,726</b>
19. TOTAL ESCROW:	\$402,689
20. TOTAL NON-POLICY:	\$65,660
<b>21. TOTAL INCOME:</b>	<b>\$3,405,075</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$1,305,343
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$115,845
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$119,624
28. C/F-OTHER AGENTS AND UW:	\$3,225
29. C/F-ATTORNEYS AND OTHERS:	\$36,961
30. RENT:	\$110,255
31. UTILITIES:	\$18,451
32. ACCOUNTING AND AUDITING:	\$16,910
33. ADVERTISING AND PROMOTIONS:	\$2,922
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$304
35. INSURANCE:	\$37,097
36. INTEREST EXPENSE:	\$100
37. LEGAL EXPENSE:	\$6,159
38. LICENSES, TAXES, AND FEES:	\$1,495
39. POSTAGE AND FREIGHT:	\$12,064
40. COURIER AND OVERNIGHT:	\$15,636
41. TELEPHONE AND FAX:	\$13,428
42. PRINTING AND PHOTOCOPYING:	\$38,181
43. OFFICE SUPPLIES:	\$14,197
44. EQUIPMENT/VEHICLE LEASE	\$61,921
45. DEPRECIATION:	\$6,220
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$3,819
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$17,272
50. TAX CERTIFICATES PAID:	\$41,681
51. RECORDING FEES PAID:	\$107,436
52. PLANT LEASE/UPDATES:	\$99,288
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$126
55. DONATIONS/LOBBYING:	\$882
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$44,172
<b>58. TOTAL TITLE:</b>	<b>\$2,251,014</b>
59. TOTAL ESCROW:	\$304,040
60. TOTAL NON-POLICY ABSTRACT:	\$42,947
<b>61. TOTAL EXPENSES:</b>	<b>\$2,598,001</b>
62. INCOME/LOSS TITLE:	\$685,712
63. INCOME/LOSS ESCROW:	\$98,649
64. INCOME/LOSS NON-POLICY:	\$22,713
<b>65. NET INCOME/LOSS:</b>	<b>\$807,074</b>
66. NUMBER OF POLICIES ISSUED:	5,167
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$265,486
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$225,663
8. EXAMINATION EVIDENCE FEES:	\$88,345
9. FEES RECEIVED FOR CLOSING:	\$31,360
10. TAX CERTIFICATES:	\$51,425
11. RECORDING FEES:	\$107,559
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$844
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$942
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$506,138</b>
19. TOTAL ESCROW:	\$453,068
20. TOTAL NON-POLICY:	\$27,010
<b>21. TOTAL INCOME:</b>	<b>\$986,216</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$462,385
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$97,735
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$14,250
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$6,198
30. RENT:	\$38,599
31. UTILITIES:	\$14,731
32. ACCOUNTING AND AUDITING:	\$12,625
33. ADVERTISING AND PROMOTIONS:	\$29,120
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$11,839
35. INSURANCE:	\$20,056
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$1,156
38. LICENSES, TAXES, AND FEES:	\$3,765
39. POSTAGE AND FREIGHT:	\$2,227
40. COURIER AND OVERNIGHT:	\$8,884
41. TELEPHONE AND FAX:	\$50,082
42. PRINTING AND PHOTOCOPYING:	\$16,794
43. OFFICE SUPPLIES:	\$12,151
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$19,031
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,706
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$50,590
51. RECORDING FEES PAID:	\$102,906
52. PLANT LEASE/UPDATES:	\$22,083
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$20,427
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$1,038
57. OTHER EXPENSES:	\$0
<b>58. TOTAL TITLE:</b>	<b>\$1,020,379</b>
59. TOTAL ESCROW:	\$776,530
60. TOTAL NON-POLICY ABSTRACT:	\$90,642
<b>61. TOTAL EXPENSES:</b>	<b>\$1,887,551</b>
62. INCOME/LOSS TITLE:	(\$514,241)
63. INCOME/LOSS ESCROW:	(\$323,462)
64. INCOME/LOSS NON-POLICY:	(\$63,632)
<b>65. NET INCOME/LOSS:</b>	<b>(\$901,335)</b>
66. NUMBER OF POLICIES ISSUED:	1,137
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506362  
 2. Agency Name: CHAMBERS COUNTY ABSTRACT CO.  
 3. Agency Address: 545 WASHINGTON AVE  
 4. City, State, Zip: ANAHUAC, TX 77514

1. Agency Number: 10341377  
 2. Agency Name: CHAPIN TITLE COMPANY  
 3. Agency Address: 620 N TRAVIS STREET  
 4. City, State, Zip: SHERMAN, TX 75090

### INCOME

5. TITLE PREMIUMS:	\$396,320
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$336,872
8. EXAMINATION EVIDENCE FEES:	\$246,750
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$11,550
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$12,959
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$608,131</b>
19. TOTAL ESCROW:	\$69,893
20. TOTAL NON-POLICY:	\$82,573
<b>21. TOTAL INCOME:</b>	<b>\$760,597</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$52,656
23. SALARIES-OWNERS/PARTNERS:	\$13,164
24. BENEFITS-EMPLOYEES:	\$8,599
25. BENEFITS-OWNERS/PARTNERS:	\$2,150
26. E/E-OTHER AGENTS AND UW:	\$9,720
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$4,061
31. UTILITIES:	\$1,033
32. ACCOUNTING AND AUDITING:	\$1,000
33. ADVERTISING AND PROMOTIONS:	\$6,638
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$3,462
35. INSURANCE:	\$2,378
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$500
38. LICENSES, TAXES, AND FEES:	\$2,351
39. POSTAGE AND FREIGHT:	\$2,405
40. COURIER AND OVERNIGHT:	\$12,537
41. TELEPHONE AND FAX:	\$3,428
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$2,313
44. EQUIPMENT/VEHICLE LEASE	\$2,147
45. DEPRECIATION:	\$240
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,537
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$11,464
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$973
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$48,449
<b>58. TOTAL TITLE:</b>	<b>\$193,205</b>
59. TOTAL ESCROW:	\$303,782
60. TOTAL NON-POLICY ABSTRACT:	\$364,110
<b>61. TOTAL EXPENSES:</b>	<b>\$861,097</b>
62. INCOME/LOSS TITLE:	\$414,926
63. INCOME/LOSS ESCROW:	(\$233,889)
64. INCOME/LOSS NON-POLICY:	(\$281,537)
<b>65. NET INCOME/LOSS:</b>	<b>(\$100,500)</b>
66. NUMBER OF POLICIES ISSUED:	995
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$1,268,135
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,077,915
8. EXAMINATION EVIDENCE FEES:	\$575,171
9. FEES RECEIVED FOR CLOSING:	\$16,674
10. TAX CERTIFICATES:	\$26,305
11. RECORDING FEES:	\$132,632
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$15,264
15. TELEPHONE AND FAX:	\$39,123
16. INTEREST INCOME:	\$425
17. OTHER INCOME:	\$1,696
<b>18. TOTAL TITLE:</b>	<b>\$1,885,205</b>
19. TOTAL ESCROW:	\$337,868
20. TOTAL NON-POLICY:	\$82,703
<b>21. TOTAL INCOME:</b>	<b>\$2,305,776</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$703,433
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$108,618
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$404
27. E/E-ATTORNEYS AND OTHERS:	\$46,374
28. C/F-OTHER AGENTS AND UW:	\$49,338
29. C/F-ATTORNEYS AND OTHERS:	\$82,196
30. RENT:	\$179,120
31. UTILITIES:	\$29,134
32. ACCOUNTING AND AUDITING:	\$5,835
33. ADVERTISING AND PROMOTIONS:	\$24,042
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$54,421
35. INSURANCE:	\$23,702
36. INTEREST EXPENSE:	\$11,224
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$32,190
39. POSTAGE AND FREIGHT:	\$4,903
40. COURIER AND OVERNIGHT:	\$15,264
41. TELEPHONE AND FAX:	\$22,021
42. PRINTING AND PHOTOCOPYING:	\$11,824
43. OFFICE SUPPLIES:	\$22,787
44. EQUIPMENT/VEHICLE LEASE	\$20,432
45. DEPRECIATION:	\$11,244
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$3,051
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$26,296
51. RECORDING FEES PAID:	\$133,627
52. PLANT LEASE/UPDATES:	\$3,427
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$5,825
56. TRADE ASSOCIATION FEES:	\$668
57. OTHER EXPENSES:	\$185,072
<b>58. TOTAL TITLE:</b>	<b>\$1,816,472</b>
59. TOTAL ESCROW:	\$278,929
60. TOTAL NON-POLICY ABSTRACT:	\$76,511
<b>61. TOTAL EXPENSES:</b>	<b>\$2,171,912</b>
62. INCOME/LOSS TITLE:	\$68,733
63. INCOME/LOSS ESCROW:	\$58,939
64. INCOME/LOSS NON-POLICY:	\$6,192
<b>65. NET INCOME/LOSS:</b>	<b>\$133,864</b>
66. NUMBER OF POLICIES ISSUED:	4,227
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12070947  
 2. Agency Name: CHEROKEE TITLE COMPANY  
 3. Agency Address: 318 NECHES STRET  
 4. City, State, Zip: JACKSONVILLE, TX 75766

1. Agency Number: 13266467  
 2. Agency Name: CIRCLE A TITLE COMPANY  
 3. Agency Address: 7205 1-40 WEST, SUITE B  
 4. City, State, Zip: AMARILLO, TX 79106

### INCOME

5. TITLE PREMIUMS:	\$765,905
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$651,022
8. EXAMINATION EVIDENCE FEES:	\$56,759
9. FEES RECEIVED FOR CLOSING:	\$13,212
10. TAX CERTIFICATES:	\$18,779
11. RECORDING FEES:	\$51,930
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$300
14. COURIER AND OVERNIGHT:	\$3,532
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$795,534</b>
19. TOTAL ESCROW:	\$120,783
20. TOTAL NON-POLICY:	\$88,332
<b>21. TOTAL INCOME:</b>	<b>\$1,004,649</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$143,277
23. SALARIES-OWNERS/PARTNERS:	\$95,748
24. BENEFITS-EMPLOYEES:	\$3,440
25. BENEFITS-OWNERS/PARTNERS:	\$2,019
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$58,636
29. C/F-ATTORNEYS AND OTHERS:	\$10,626
30. RENT:	\$17,676
31. UTILITIES:	\$12,364
32. ACCOUNTING AND AUDITING:	\$3,665
33. ADVERTISING AND PROMOTIONS:	\$3,047
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$1,574
35. INSURANCE:	\$9,733
36. INTEREST EXPENSE:	\$17,599
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$73
39. POSTAGE AND FREIGHT:	\$4,315
40. COURIER AND OVERNIGHT:	\$4,223
41. TELEPHONE AND FAX:	\$0
42. PRINTING AND PHOTOCOPYING:	\$1,678
43. OFFICE SUPPLIES:	\$12,861
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$1,150
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,802
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$1,628
50. TAX CERTIFICATES PAID:	\$18,952
51. RECORDING FEES PAID:	\$52,526
52. PLANT LEASE/UPDATES:	\$300
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$514
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$18,787
<b>58. TOTAL TITLE:</b>	<b>\$498,213</b>
59. TOTAL ESCROW:	\$53,613
60. TOTAL NON-POLICY ABSTRACT:	\$40,210
<b>61. TOTAL EXPENSES:</b>	<b>\$592,036</b>
62. INCOME/LOSS TITLE:	\$297,321
63. INCOME/LOSS ESCROW:	\$67,170
64. INCOME/LOSS NON-POLICY:	\$48,122
<b>65. NET INCOME/LOSS:</b>	<b>\$412,613</b>
66. NUMBER OF POLICIES ISSUED:	1,822
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$1,924,314
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,635,667
8. EXAMINATION EVIDENCE FEES:	\$64,741
9. FEES RECEIVED FOR CLOSING:	\$10,455
10. TAX CERTIFICATES:	\$12,380
11. RECORDING FEES:	\$47,759
12. RESTRICTIONS:	(\$16)
13. INSPECTION FEES:	\$50
14. COURIER AND OVERNIGHT:	\$2,616
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$2,887
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$1,776,539</b>
19. TOTAL ESCROW:	\$240,099
20. TOTAL NON-POLICY:	\$25,449
<b>21. TOTAL INCOME:</b>	<b>\$2,042,087</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$668,830
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$169,015
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$800
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$74,275
31. UTILITIES:	\$4,495
32. ACCOUNTING AND AUDITING:	\$0
33. ADVERTISING AND PROMOTIONS:	\$27,522
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$7,452
35. INSURANCE:	\$10,109
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$7,591
38. LICENSES, TAXES, AND FEES:	\$2,187
39. POSTAGE AND FREIGHT:	\$2,635
40. COURIER AND OVERNIGHT:	\$6,018
41. TELEPHONE AND FAX:	\$11,986
42. PRINTING AND PHOTOCOPYING:	\$5,846
43. OFFICE SUPPLIES:	\$34,015
44. EQUIPMENT/VEHICLE LEASE	\$170
45. DEPRECIATION:	\$21,094
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$5,780
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$5,943
51. RECORDING FEES PAID:	\$57,259
52. PLANT LEASE/UPDATES:	\$79,310
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$163,375
<b>58. TOTAL TITLE:</b>	<b>\$1,365,707</b>
59. TOTAL ESCROW:	\$170,442
60. TOTAL NON-POLICY ABSTRACT:	\$13,981
<b>61. TOTAL EXPENSES:</b>	<b>\$1,550,130</b>
62. INCOME/LOSS TITLE:	\$410,832
63. INCOME/LOSS ESCROW:	\$69,657
64. INCOME/LOSS NON-POLICY:	\$11,468
<b>65. NET INCOME/LOSS:</b>	<b>\$491,957</b>
66. NUMBER OF POLICIES ISSUED:	5,434
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10875027  
 2. Agency Name: CLARKE TITLE COMPANY, INC.  
 3. Agency Address: 504 N. BRITTON AVE.  
 4. City, State, Zip: RIO GRANDE CITY, TX 78582

1. Agency Number: 1506377  
 2. Agency Name: CLEAR TITLE COMPANY  
 3. Agency Address: 140 S. WASHINGTON  
 4. City, State, Zip: LA GRANGE, TX 78945

### INCOME

5. TITLE PREMIUMS:	\$184,740
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$157,029
8. EXAMINATION EVIDENCE FEES:	\$11,886
9. FEES RECEIVED FOR CLOSING:	\$1,227
10. TAX CERTIFICATES:	\$4,229
11. RECORDING FEES:	\$16,145
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$585
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$191,101</b>
19. TOTAL ESCROW:	\$61,832
20. TOTAL NON-POLICY:	\$105,188
<b>21. TOTAL INCOME:</b>	<b>\$358,121</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$58,650
23. SALARIES-OWNERS/PARTNERS:	\$38,250
24. BENEFITS-EMPLOYEES:	\$0
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$6,245
29. C/F-ATTORNEYS AND OTHERS:	\$2,780
30. RENT:	\$17,340
31. UTILITIES:	\$5,252
32. ACCOUNTING AND AUDITING:	\$3,570
33. ADVERTISING AND PROMOTIONS:	\$2,716
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$3,175
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$767
39. POSTAGE AND FREIGHT:	\$76
40. COURIER AND OVERNIGHT:	\$585
41. TELEPHONE AND FAX:	\$2,547
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$612
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$4,229
51. RECORDING FEES PAID:	\$16,145
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$4,797
<b>58. TOTAL TITLE:</b>	<b>\$167,735</b>
59. TOTAL ESCROW:	\$46,675
60. TOTAL NON-POLICY ABSTRACT:	\$80,351
<b>61. TOTAL EXPENSES:</b>	<b>\$294,761</b>
62. INCOME/LOSS TITLE:	\$23,366
63. INCOME/LOSS ESCROW:	\$15,157
64. INCOME/LOSS NON-POLICY:	\$24,837
<b>65. NET INCOME/LOSS:</b>	<b>\$63,360</b>
66. NUMBER OF POLICIES ISSUED:	369
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$463,184
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$393,707
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$16,671
10. TAX CERTIFICATES:	\$5,768
11. RECORDING FEES:	\$18,651
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$300
14. COURIER AND OVERNIGHT:	\$2,168
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$74
17. OTHER INCOME:	\$500
<b>18. TOTAL TITLE:</b>	<b>\$437,839</b>
19. TOTAL ESCROW:	\$47,194
20. TOTAL NON-POLICY:	\$98,942
<b>21. TOTAL INCOME:</b>	<b>\$583,975</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$172,093
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$14,111
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$113,380
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$0
31. UTILITIES:	\$5,003
32. ACCOUNTING AND AUDITING:	\$6,473
33. ADVERTISING AND PROMOTIONS:	\$1,904
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$297
35. INSURANCE:	\$5,437
36. INTEREST EXPENSE:	\$1,507
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$3,662
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$2,168
41. TELEPHONE AND FAX:	\$4,848
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$7,944
44. EQUIPMENT/VEHICLE LEASE	\$2,433
45. DEPRECIATION:	\$10,496
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$232
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$6,210
51. RECORDING FEES PAID:	\$20,869
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$17,001
<b>58. TOTAL TITLE:</b>	<b>\$396,068</b>
59. TOTAL ESCROW:	\$25,222
60. TOTAL NON-POLICY ABSTRACT:	\$53,587
<b>61. TOTAL EXPENSES:</b>	<b>\$474,877</b>
62. INCOME/LOSS TITLE:	\$41,771
63. INCOME/LOSS ESCROW:	\$21,972
64. INCOME/LOSS NON-POLICY:	\$45,355
<b>65. NET INCOME/LOSS:</b>	<b>\$109,098</b>
66. NUMBER OF POLICIES ISSUED:	673
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11165790  
 2. Agency Name: CLEAR TITLES OF MASON  
 3. Agency Address: 124 FT. MCKAVITT  
 4. City, State, Zip: MASON, TX 76856

1. Agency Number: 10270278  
 2. Agency Name: COASTAL TITLE COMPANY  
 3. Agency Address: 108 WEST MAIN STREET  
 4. City, State, Zip: EDNA, TX 77957

### INCOME

5. TITLE PREMIUMS:	\$129,030
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$109,675
8. EXAMINATION EVIDENCE FEES:	\$11,540
9. FEES RECEIVED FOR CLOSING:	\$1,138
10. TAX CERTIFICATES:	\$1,455
11. RECORDING FEES:	\$7,114
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$130,922</b>
19. TOTAL ESCROW:	\$42,150
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$173,072</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$16,233
23. SALARIES-OWNERS/PARTNERS:	\$66,042
24. BENEFITS-EMPLOYEES:	\$956
25. BENEFITS-OWNERS/PARTNERS:	\$45,171
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$0
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$2,550
33. ADVERTISING AND PROMOTIONS:	\$191
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$1,128
35. INSURANCE:	\$358
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$30
39. POSTAGE AND FREIGHT:	\$27
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$0
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$120
44. EQUIPMENT/VEHICLE LEASE:	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$263
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$80
50. TAX CERTIFICATES PAID:	\$1,455
51. RECORDING FEES PAID:	\$7,114
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$416
57. OTHER EXPENSES:	\$10,991
<b>58. TOTAL TITLE:</b>	<b>\$153,125</b>
59. TOTAL ESCROW:	\$27,449
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$180,574</b>
62. INCOME/LOSS TITLE:	(\$22,203)
63. INCOME/LOSS ESCROW:	\$14,701
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>(\$7,502)</b>
66. NUMBER OF POLICIES ISSUED:	153
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$683,795
6. % PREMIUM REMITTED:	15.01%
7. TITLE PREMIUM RETAINED:	\$581,168
8. EXAMINATION EVIDENCE FEES:	\$176,827
9. FEES RECEIVED FOR CLOSING:	\$13,074
10. TAX CERTIFICATES:	\$4,676
11. RECORDING FEES:	\$37,226
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$8,358
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$463
17. OTHER INCOME:	\$38,247
<b>18. TOTAL TITLE:</b>	<b>\$860,039</b>
19. TOTAL ESCROW:	\$81,021
20. TOTAL NON-POLICY:	\$7,843
<b>21. TOTAL INCOME:</b>	<b>\$948,903</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$262,959
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$24,509
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$345,265
28. C/F-OTHER AGENTS AND UW:	\$25,453
29. C/F-ATTORNEYS AND OTHERS:	\$21,923
30. RENT:	\$38,184
31. UTILITIES:	\$9,809
32. ACCOUNTING AND AUDITING:	\$9,585
33. ADVERTISING AND PROMOTIONS:	\$9,148
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$77
35. INSURANCE:	\$20,335
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$6,794
38. LICENSES, TAXES, AND FEES:	\$0
39. POSTAGE AND FREIGHT:	\$3,374
40. COURIER AND OVERNIGHT:	\$8,358
41. TELEPHONE AND FAX:	\$3,325
42. PRINTING AND PHOTOCOPYING:	\$847
43. OFFICE SUPPLIES:	\$9,640
44. EQUIPMENT/VEHICLE LEASE:	\$20,193
45. DEPRECIATION:	\$26,945
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,074
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$4,676
51. RECORDING FEES PAID:	\$37,226
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$175
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$0
<b>58. TOTAL TITLE:</b>	<b>\$889,875</b>
59. TOTAL ESCROW:	\$73,855
60. TOTAL NON-POLICY ABSTRACT:	\$5,001
<b>61. TOTAL EXPENSES:</b>	<b>\$968,731</b>
62. INCOME/LOSS TITLE:	(\$29,836)
63. INCOME/LOSS ESCROW:	\$7,166
64. INCOME/LOSS NON-POLICY:	\$2,842
<b>65. NET INCOME/LOSS:</b>	<b>(\$19,828)</b>
66. NUMBER OF POLICIES ISSUED:	1,666
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10918560  
 2. Agency Name: COLE TITLE COMPANY  
 3. Agency Address: 709 N. CENTER STREET  
 4. City, State, Zip: BONHAM, TX 75418

1. Agency Number: 1506272  
 2. Agency Name: COLEMAN COUNTY TITLE COMPANY  
 3. Agency Address: 108 W. LIVEOAK  
 4. City, State, Zip: COLEMAN, TX 76834

### INCOME

5. TITLE PREMIUMS:	\$541,229
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$460,039
8. EXAMINATION EVIDENCE FEES:	\$81,451
9. FEES RECEIVED FOR CLOSING:	\$7,010
10. TAX CERTIFICATES:	\$8,425
11. RECORDING FEES:	\$63,562
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$217
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$11
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$620,715</b>
19. TOTAL ESCROW:	\$232,955
20. TOTAL NON-POLICY:	\$12,313
<b>21. TOTAL INCOME:</b>	<b>\$865,983</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$262,719
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$56,077
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$5,619
29. C/F-ATTORNEYS AND OTHERS:	\$15,208
30. RENT:	\$6,480
31. UTILITIES:	\$7,873
32. ACCOUNTING AND AUDITING:	\$3,678
33. ADVERTISING AND PROMOTIONS:	\$5,298
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$688
35. INSURANCE:	\$4,680
36. INTEREST EXPENSE:	\$17,301
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$302
39. POSTAGE AND FREIGHT:	\$3,776
40. COURIER AND OVERNIGHT:	\$8,469
41. TELEPHONE AND FAX:	\$7,375
42. PRINTING AND PHOTOCOPYING:	\$1,483
43. OFFICE SUPPLIES:	\$33,153
44. EQUIPMENT/VEHICLE LEASE	\$5,421
45. DEPRECIATION:	\$3,167
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,650
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$9,630
51. RECORDING FEES PAID:	\$62,836
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$2,610
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$58,431
<b>58. TOTAL TITLE:</b>	<b>\$583,924</b>
59. TOTAL ESCROW:	\$160,712
60. TOTAL NON-POLICY ABSTRACT:	\$5,884
<b>61. TOTAL EXPENSES:</b>	<b>\$750,520</b>
62. INCOME/LOSS TITLE:	\$36,791
63. INCOME/LOSS ESCROW:	\$72,243
64. INCOME/LOSS NON-POLICY:	\$6,429
<b>65. NET INCOME/LOSS:</b>	<b>\$115,463</b>
66. NUMBER OF POLICIES ISSUED:	1,416
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$267,955
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$227,762
8. EXAMINATION EVIDENCE FEES:	\$8,538
9. FEES RECEIVED FOR CLOSING:	\$1,322
10. TAX CERTIFICATES:	\$1,180
11. RECORDING FEES:	\$1,607
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$2,078
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$242,487</b>
19. TOTAL ESCROW:	\$64,397
20. TOTAL NON-POLICY:	\$8,208
<b>21. TOTAL INCOME:</b>	<b>\$315,092</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$57,353
23. SALARIES-OWNERS/PARTNERS:	\$24,409
24. BENEFITS-EMPLOYEES:	\$4,395
25. BENEFITS-OWNERS/PARTNERS:	\$1,860
26. E/E-OTHER AGENTS AND UW:	\$394
27. E/E-ATTORNEYS AND OTHERS:	\$89,016
28. C/F-OTHER AGENTS AND UW:	\$6,701
29. C/F-ATTORNEYS AND OTHERS:	\$2,128
30. RENT:	\$18,480
31. UTILITIES:	\$4,210
32. ACCOUNTING AND AUDITING:	\$2,106
33. ADVERTISING AND PROMOTIONS:	\$1,301
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$2,257
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$539
38. LICENSES, TAXES, AND FEES:	\$650
39. POSTAGE AND FREIGHT:	\$1,182
40. COURIER AND OVERNIGHT:	\$2,250
41. TELEPHONE AND FAX:	\$2,858
42. PRINTING AND PHOTOCOPYING:	\$235
43. OFFICE SUPPLIES:	\$12,049
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,582
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$1,270
51. RECORDING FEES PAID:	\$1,672
52. PLANT LEASE/UPDATES:	\$18,811
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$7,682
<b>58. TOTAL TITLE:</b>	<b>\$265,389</b>
59. TOTAL ESCROW:	\$36,500
60. TOTAL NON-POLICY ABSTRACT:	\$5,726
<b>61. TOTAL EXPENSES:</b>	<b>\$307,615</b>
62. INCOME/LOSS TITLE:	(\$22,902)
63. INCOME/LOSS ESCROW:	\$27,897
64. INCOME/LOSS NON-POLICY:	\$2,482
<b>65. NET INCOME/LOSS:</b>	<b>\$7,477</b>
66. NUMBER OF POLICIES ISSUED:	487
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1505336  
 2. Agency Name: COLLINGSWORTH ABSTRACT COMPANY  
 3. Agency Address: PO BOX 247  
 4. City, State, Zip: WELLINGTON, TX 79095

1. Agency Number: 10681166  
 2. Agency Name: COLONIAL TITLE COMPANY, LLC  
 3. Agency Address: 151 MUNICIPAL DRIVE  
 4. City, State, Zip: GUN BARREL CITY, TX 75156

### INCOME

5. TITLE PREMIUMS: \$113,449  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$96,432  
 8. EXAMINATION EVIDENCE FEES: \$12,160  
 9. FEES RECEIVED FOR CLOSING: \$43  
 10. TAX CERTIFICATES: \$230  
 11. RECORDING FEES: \$189  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$147  
 15. TELEPHONE AND FAX: \$375  
 16. INTEREST INCOME: \$29  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$109,605**  
 19. TOTAL ESCROW: \$29,250  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$138,855**

### EXPENSES

22. SALARIES-EMPLOYEES: \$6,996  
 23. SALARIES-OWNERS/PARTNERS: \$16,883  
 24. BENEFITS-EMPLOYEES: \$693  
 25. BENEFITS-OWNERS/PARTNERS: \$1,782  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$7,505  
 31. UTILITIES: \$2,121  
 32. ACCOUNTING AND AUDITING: \$948  
 33. ADVERTISING AND PROMOTIONS: \$2,698  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$2,802  
 35. INSURANCE: \$698  
 36. INTEREST EXPENSE: \$3,358  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$149  
 39. POSTAGE AND FREIGHT: \$759  
 40. COURIER AND OVERNIGHT: \$147  
 41. TELEPHONE AND FAX: \$4,488  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$8,245  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$6,492  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$525  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$330  
 51. RECORDING FEES PAID: \$264  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$1,106  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$1,430  
**58. TOTAL TITLE: \$70,419**  
 59. TOTAL ESCROW: \$18,788  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$89,207**  
 62. INCOME/LOSS TITLE: \$39,186  
 63. INCOME/LOSS ESCROW: \$10,462  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$49,648**  
 66. NUMBER OF POLICIES ISSUED: 138  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$738,566  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$627,781  
 8. EXAMINATION EVIDENCE FEES: \$51,140  
 9. FEES RECEIVED FOR CLOSING: \$9,428  
 10. TAX CERTIFICATES: \$10,920  
 11. RECORDING FEES: \$52,213  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$7,334  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$13,952  
**18. TOTAL TITLE: \$772,768**  
 19. TOTAL ESCROW: \$172,237  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$945,005**

### EXPENSES

22. SALARIES-EMPLOYEES: \$172,064  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$34,596  
 25. BENEFITS-OWNERS/PARTNERS: \$90,032  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$91,720  
 29. C/F-ATTORNEYS AND OTHERS: \$10,117  
 30. RENT: \$49,200  
 31. UTILITIES: \$8,941  
 32. ACCOUNTING AND AUDITING: \$2,952  
 33. ADVERTISING AND PROMOTIONS: \$2,430  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$3,214  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$572  
 38. LICENSES, TAXES, AND FEES: \$33,982  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$7,126  
 41. TELEPHONE AND FAX: \$9,011  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$60,398  
 44. EQUIPMENT/VEHICLE LEASE: \$23,920  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,920  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$12,240  
 51. RECORDING FEES PAID: \$52,213  
 52. PLANT LEASE/UPDATES: \$54,761  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$1,688  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$10,561  
**58. TOTAL TITLE: \$733,658**  
 59. TOTAL ESCROW: \$148,098  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$881,756**  
 62. INCOME/LOSS TITLE: \$39,110  
 63. INCOME/LOSS ESCROW: \$24,139  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$63,249**  
 66. NUMBER OF POLICIES ISSUED: 2,253  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1502993  
 2. Agency Name: COMANCHE COUNTY ABSTRACT COMPANY  
 3. Agency Address: 106 NORTH AUSTIN  
 4. City, State, Zip: COMANCHE, TX 76442

1. Agency Number: 13247404  
 2. Agency Name: COMMERCE TITLE COMPANY OF TEXAS, LLC  
 3. Agency Address: 41593 WINCHESTER ROAD SUITE 108  
 4. City, State, Zip: TEMECULA, CA 92590

### INCOME

5. TITLE PREMIUMS: \$475,230  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$403,945  
 8. EXAMINATION EVIDENCE FEES: \$45,735  
 9. FEES RECEIVED FOR CLOSING: \$13,898  
 10. TAX CERTIFICATES: \$4,156  
 11. RECORDING FEES: \$12,136  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$3,772  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$483,642**  
 19. TOTAL ESCROW: \$59,309  
 20. TOTAL NON-POLICY: \$2,885  
**21. TOTAL INCOME: \$545,836**

### EXPENSES

22. SALARIES-EMPLOYEES: \$112,306  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$25,703  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$15,308  
 29. C/F-ATTORNEYS AND OTHERS: \$19,876  
 30. RENT: \$0  
 31. UTILITIES: \$5,372  
 32. ACCOUNTING AND AUDITING: \$2,182  
 33. ADVERTISING AND PROMOTIONS: \$10,470  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$1,784  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$6,546  
 39. POSTAGE AND FREIGHT: \$1,126  
 40. COURIER AND OVERNIGHT: \$3,772  
 41. TELEPHONE AND FAX: \$8,779  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$7,015  
 44. EQUIPMENT/VEHICLE LEASE: \$4,487  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$826  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$10,064  
 50. TAX CERTIFICATES PAID: \$4,156  
 51. RECORDING FEES PAID: \$12,136  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$348  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$8,730  
**58. TOTAL TITLE: \$260,987**  
 59. TOTAL ESCROW: \$25,719  
 60. TOTAL NON-POLICY ABSTRACT: \$2,338  
**61. TOTAL EXPENSES: \$289,044**  
 62. INCOME/LOSS TITLE: \$222,655  
 63. INCOME/LOSS ESCROW: \$33,590  
 64. INCOME/LOSS NON-POLICY: \$547  
**65. NET INCOME/LOSS: \$256,792**  
 66. NUMBER OF POLICIES ISSUED: 696  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$10,256  
 6. % PREMIUM REMITTED: 15.44%  
 7. TITLE PREMIUM RETAINED: \$8,672  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$16,808  
 10. TAX CERTIFICATES: \$3,544  
 11. RECORDING FEES: \$8,573  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$33,038  
**18. TOTAL TITLE: \$70,635**  
 19. TOTAL ESCROW: \$6,652  
 20. TOTAL NON-POLICY: \$21,688  
**21. TOTAL INCOME: \$98,975**

### EXPENSES

22. SALARIES-EMPLOYEES: \$22,417  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$5,727  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$255  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$25,093  
 29. C/F-ATTORNEYS AND OTHERS: \$57,149  
 30. RENT: \$35,504  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$0  
 33. ADVERTISING AND PROMOTIONS: \$120  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$7,263  
 35. INSURANCE: \$0  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$0  
 39. POSTAGE AND FREIGHT: \$10,659  
 40. COURIER AND OVERNIGHT: \$0  
 41. TELEPHONE AND FAX: \$88,130  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$5,914  
 44. EQUIPMENT/VEHICLE LEASE: \$42,066  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$467  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$160  
 51. RECORDING FEES PAID: \$107,273  
 52. PLANT LEASE/UPDATES: \$30,311  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$2,436  
**58. TOTAL TITLE: \$440,944**  
 59. TOTAL ESCROW: \$110,308  
 60. TOTAL NON-POLICY ABSTRACT: \$65,017  
**61. TOTAL EXPENSES: \$616,269**  
 62. INCOME/LOSS TITLE: (\$370,309)  
 63. INCOME/LOSS ESCROW: (\$103,656)  
 64. INCOME/LOSS NON-POLICY: (\$43,329)  
**65. NET INCOME/LOSS: (\$517,294)**  
 66. NUMBER OF POLICIES ISSUED: 14  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12731444  
 2. Agency Name: COMMUNITY ABSTRACT & TITLE COMPANY, INC.  
 3. Agency Address: 806 SOUTH MAIN STREET  
 4. City, State, Zip: COPPERAS COVE, TX 76522

1. Agency Number: 14276592  
 2. Agency Name: COMMUNITY NATIONAL TITLE, LLC  
 3. Agency Address: 14800 QUORUM DRIVE, SUITE 150  
 4. City, State, Zip: DALLAS, TX 75254

### INCOME

5. TITLE PREMIUMS: \$202,048  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$171,741  
 8. EXAMINATION EVIDENCE FEES: \$65,662  
 9. FEES RECEIVED FOR CLOSING: \$89,825  
 10. TAX CERTIFICATES: \$4,240  
 11. RECORDING FEES: \$28,268  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$120  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$449  
**18. TOTAL TITLE: \$360,305**  
 19. TOTAL ESCROW: \$77,855  
 20. TOTAL NON-POLICY: \$1,597  
**21. TOTAL INCOME: \$439,757**

### EXPENSES

22. SALARIES-EMPLOYEES: \$150,839  
 23. SALARIES-OWNERS/PARTNERS: \$11,984  
 24. BENEFITS-EMPLOYEES: \$0  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$33,300  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$24,680  
 29. C/F-ATTORNEYS AND OTHERS: \$4,940  
 30. RENT: \$13,104  
 31. UTILITIES: \$6,221  
 32. ACCOUNTING AND AUDITING: \$3,065  
 33. ADVERTISING AND PROMOTIONS: \$4,109  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$355  
 35. INSURANCE: \$1,402  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$39  
 38. LICENSES, TAXES, AND FEES: \$389  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$4,109  
 41. TELEPHONE AND FAX: \$6,249  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$4,232  
 44. EQUIPMENT/VEHICLE LEASE: \$4,323  
 45. DEPRECIATION: \$542  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,302  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$3,242  
 51. RECORDING FEES PAID: \$26,229  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$633  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$16,278  
**58. TOTAL TITLE: \$321,566**  
 59. TOTAL ESCROW: \$62,873  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$384,439**  
 62. INCOME/LOSS TITLE: \$38,739  
 63. INCOME/LOSS ESCROW: \$14,982  
 64. INCOME/LOSS NON-POLICY: \$1,597  
**65. NET INCOME/LOSS: \$55,318**  
 66. NUMBER OF POLICIES ISSUED: 646  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$23,468  
 6. % PREMIUM REMITTED: 15.28%  
 7. TITLE PREMIUM RETAINED: \$19,883  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$361  
 10. TAX CERTIFICATES: \$217  
 11. RECORDING FEES: \$0  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$500  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$20,961**  
 19. TOTAL ESCROW: \$8,475  
 20. TOTAL NON-POLICY: \$1,626  
**21. TOTAL INCOME: \$31,062**

### EXPENSES

22. SALARIES-EMPLOYEES: \$69,422  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$5,440  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$231  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$0  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$0  
 33. ADVERTISING AND PROMOTIONS: \$0  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$0  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$0  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$500  
 41. TELEPHONE AND FAX: \$0  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$0  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$217  
 51. RECORDING FEES PAID: \$0  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$0  
**58. TOTAL TITLE: \$75,810**  
 59. TOTAL ESCROW: \$31,285  
 60. TOTAL NON-POLICY ABSTRACT: \$5,587  
**61. TOTAL EXPENSES: \$112,682**  
 62. INCOME/LOSS TITLE: (\$54,849)  
 63. INCOME/LOSS ESCROW: (\$22,810)  
 64. INCOME/LOSS NON-POLICY: (\$3,961)  
**65. NET INCOME/LOSS: (\$81,620)**  
 66. NUMBER OF POLICIES ISSUED: 70  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10381737  
 2. Agency Name: COMMUNITY TITLE  
 3. Agency Address: 3502 S MEDFORD DR  
 4. City, State, Zip: LUFKIN, TX 75901

1. Agency Number: 13397466  
 2. Agency Name: COMMUNITY TITLE  
 3. Agency Address: 501 W CHURCH STREET  
 4. City, State, Zip: LIVINGSTON, TX 77351

### INCOME

5. TITLE PREMIUMS:	\$887,763
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$754,599
8. EXAMINATION EVIDENCE FEES:	\$255,889
9. FEES RECEIVED FOR CLOSING:	\$11,321
10. TAX CERTIFICATES:	\$12,536
11. RECORDING FEES:	\$84,790
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$7,455
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$9
17. OTHER INCOME:	\$10,535
<b>18. TOTAL TITLE:</b>	<b>\$1,137,134</b>
19. TOTAL ESCROW:	\$231,303
20. TOTAL NON-POLICY:	\$37,392
<b>21. TOTAL INCOME:</b>	<b>\$1,405,829</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$495,655
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$72,268
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$37,221
27. E/E-ATTORNEYS AND OTHERS:	\$33,758
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$91,887
31. UTILITIES:	\$7,120
32. ACCOUNTING AND AUDITING:	\$6,436
33. ADVERTISING AND PROMOTIONS:	\$26,083
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$11,549
35. INSURANCE:	\$28,858
36. INTEREST EXPENSE:	\$29,626
37. LEGAL EXPENSE:	\$19,867
38. LICENSES, TAXES, AND FEES:	\$9,460
39. POSTAGE AND FREIGHT:	\$4,063
40. COURIER AND OVERNIGHT:	\$7,455
41. TELEPHONE AND FAX:	\$10,697
42. PRINTING AND PHOTOCOPYING:	\$9,552
43. OFFICE SUPPLIES:	\$29,007
44. EQUIPMENT/VEHICLE LEASE	\$28,584
45. DEPRECIATION:	\$36,299
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$5,043
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$12,536
51. RECORDING FEES PAID:	\$84,790
52. PLANT LEASE/UPDATES:	\$4,092
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$2,511
56. TRADE ASSOCIATION FEES:	\$1,842
57. OTHER EXPENSES:	\$19,484
<b>58. TOTAL TITLE:</b>	<b>\$1,125,743</b>
59. TOTAL ESCROW:	\$205,644
60. TOTAL NON-POLICY ABSTRACT:	\$35,042
<b>61. TOTAL EXPENSES:</b>	<b>\$1,366,429</b>
62. INCOME/LOSS TITLE:	\$11,391
63. INCOME/LOSS ESCROW:	\$25,659
64. INCOME/LOSS NON-POLICY:	\$2,350
<b>65. NET INCOME/LOSS:</b>	<b>\$39,400</b>
66. NUMBER OF POLICIES ISSUED:	3,106
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$349,894
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$297,410
8. EXAMINATION EVIDENCE FEES:	\$67,439
9. FEES RECEIVED FOR CLOSING:	\$51,148
10. TAX CERTIFICATES:	\$7,660
11. RECORDING FEES:	\$34,887
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$4,465
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$12
17. OTHER INCOME:	\$17,834
<b>18. TOTAL TITLE:</b>	<b>\$480,855</b>
19. TOTAL ESCROW:	\$132,887
20. TOTAL NON-POLICY:	\$2,970
<b>21. TOTAL INCOME:</b>	<b>\$616,712</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$181,287
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$15,086
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$44,602
27. E/E-ATTORNEYS AND OTHERS:	\$3,141
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$0
31. UTILITIES:	\$6,223
32. ACCOUNTING AND AUDITING:	\$5,662
33. ADVERTISING AND PROMOTIONS:	\$6,573
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$2,950
35. INSURANCE:	\$11,576
36. INTEREST EXPENSE:	\$13,425
37. LEGAL EXPENSE:	\$3,945
38. LICENSES, TAXES, AND FEES:	\$5,670
39. POSTAGE AND FREIGHT:	\$4,118
40. COURIER AND OVERNIGHT:	\$4,464
41. TELEPHONE AND FAX:	\$7,022
42. PRINTING AND PHOTOCOPYING:	\$1,621
43. OFFICE SUPPLIES:	\$6,450
44. EQUIPMENT/VEHICLE LEASE	\$10,398
45. DEPRECIATION:	\$28,278
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$2,819
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$3,474
50. TAX CERTIFICATES PAID:	\$7,660
51. RECORDING FEES PAID:	\$34,887
52. PLANT LEASE/UPDATES:	\$4,925
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$608
56. TRADE ASSOCIATION FEES:	\$1,375
57. OTHER EXPENSES:	\$27,428
<b>58. TOTAL TITLE:</b>	<b>\$445,667</b>
59. TOTAL ESCROW:	\$97,587
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$543,254</b>
62. INCOME/LOSS TITLE:	\$35,188
63. INCOME/LOSS ESCROW:	\$35,300
64. INCOME/LOSS NON-POLICY:	\$2,970
<b>65. NET INCOME/LOSS:</b>	<b>\$73,458</b>
66. NUMBER OF POLICIES ISSUED:	1,331
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 14317862  
 2. Agency Name: CONTINENTAL TITLE, LLC  
 3. Agency Address: 21 WATERWAY AVE., SUITE 300  
 4. City, State, Zip: THE WOODLANDS, TX 77380

1. Agency Number: 13419835  
 2. Agency Name: CORRIDOR TITLE, LLC  
 3. Agency Address: 171 BENNEY LANE SUITE 200  
 4. City, State, Zip: DRIPPING SPRINGS, TX 78620

### INCOME

5. TITLE PREMIUMS:	\$0
6. % PREMIUM REMITTED:	
7. TITLE PREMIUM RETAINED:	\$0
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$0
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$0</b>
19. TOTAL ESCROW:	\$0
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$0</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$5,917
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$0
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$332
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$0
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$226
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$0
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$119
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$0
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$0
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$0
<b>58. TOTAL TITLE:</b>	<b>\$6,594</b>
59. TOTAL ESCROW:	\$0
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$6,594</b>
62. INCOME/LOSS TITLE:	(\$6,594)
63. INCOME/LOSS ESCROW:	\$0
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>(\$6,594)</b>
66. NUMBER OF POLICIES ISSUED:	0
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$1,144,712
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$973,006
8. EXAMINATION EVIDENCE FEES:	\$49,652
9. FEES RECEIVED FOR CLOSING:	\$143,211
10. TAX CERTIFICATES:	\$27,538
11. RECORDING FEES:	\$73,281
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$400
14. COURIER AND OVERNIGHT:	\$17,754
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$269
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$1,285,111</b>
19. TOTAL ESCROW:	\$251,121
20. TOTAL NON-POLICY:	\$16,408
<b>21. TOTAL INCOME:</b>	<b>\$1,552,640</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$543,362
23. SALARIES-OWNERS/PARTNERS:	\$94,869
24. BENEFITS-EMPLOYEES:	\$68,105
25. BENEFITS-OWNERS/PARTNERS:	\$9,616
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$12,489
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$80,373
31. UTILITIES:	\$2,019
32. ACCOUNTING AND AUDITING:	\$5,793
33. ADVERTISING AND PROMOTIONS:	\$25,775
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$14,270
35. INSURANCE:	\$16,083
36. INTEREST EXPENSE:	\$3,385
37. LEGAL EXPENSE:	\$4,150
38. LICENSES, TAXES, AND FEES:	\$896
39. POSTAGE AND FREIGHT:	\$4,338
40. COURIER AND OVERNIGHT:	\$14,618
41. TELEPHONE AND FAX:	\$15,207
42. PRINTING AND PHOTOCOPYING:	\$4,794
43. OFFICE SUPPLIES:	\$26,532
44. EQUIPMENT/VEHICLE LEASE	\$10,563
45. DEPRECIATION:	\$67,120
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$11,420
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$27,538
51. RECORDING FEES PAID:	\$73,559
52. PLANT LEASE/UPDATES:	\$51,381
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$15,862
56. TRADE ASSOCIATION FEES:	\$4,415
57. OTHER EXPENSES:	\$8,897
<b>58. TOTAL TITLE:</b>	<b>\$1,217,428</b>
59. TOTAL ESCROW:	\$253,461
60. TOTAL NON-POLICY ABSTRACT:	\$12,397
<b>61. TOTAL EXPENSES:</b>	<b>\$1,483,286</b>
62. INCOME/LOSS TITLE:	\$67,683
63. INCOME/LOSS ESCROW:	(\$2,340)
64. INCOME/LOSS NON-POLICY:	\$4,011
<b>65. NET INCOME/LOSS:</b>	<b>\$69,354</b>
66. NUMBER OF POLICIES ISSUED:	3,007
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506232  
 2. Agency Name: CORYELL COUNTY LAND & ABSTRACT COMPANY  
 3. Agency Address: 620 E LEON ST  
 4. City, State, Zip: GATESVILLE, TX 76528

1. Agency Number: 11559197  
 2. Agency Name: COUNTY LAND TITLES  
 3. Agency Address: 703 S WESTERN  
 4. City, State, Zip: LAMPASAS, TX 76550

### INCOME

5. TITLE PREMIUMS: \$599,102  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$509,235  
 8. EXAMINATION EVIDENCE FEES: \$95,571  
 9. FEES RECEIVED FOR CLOSING: \$57,413  
 10. TAX CERTIFICATES: \$8,996  
 11. RECORDING FEES: \$58,793  
 12. RESTRICTIONS: \$478  
 13. INSPECTION FEES: \$350  
 14. COURIER AND OVERNIGHT: \$7,043  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$117  
 17. OTHER INCOME: \$2,492  
**18. TOTAL TITLE: \$740,488**  
 19. TOTAL ESCROW: \$178,221  
 20. TOTAL NON-POLICY: \$10,004  
**21. TOTAL INCOME: \$928,713**

### EXPENSES

22. SALARIES-EMPLOYEES: \$282,252  
 23. SALARIES-OWNERS/PARTNERS: \$44,400  
 24. BENEFITS-EMPLOYEES: \$43,376  
 25. BENEFITS-OWNERS/PARTNERS: \$3,474  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$27,118  
 29. C/F-ATTORNEYS AND OTHERS: \$1,142  
 30. RENT: \$0  
 31. UTILITIES: \$11,675  
 32. ACCOUNTING AND AUDITING: \$6,620  
 33. ADVERTISING AND PROMOTIONS: \$6,438  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$4,626  
 35. INSURANCE: \$12,193  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$666  
 38. LICENSES, TAXES, AND FEES: \$8,020  
 39. POSTAGE AND FREIGHT: \$2,942  
 40. COURIER AND OVERNIGHT: \$8,457  
 41. TELEPHONE AND FAX: \$10,822  
 42. PRINTING AND PHOTOCOPYING: \$2,156  
 43. OFFICE SUPPLIES: \$14,501  
 44. EQUIPMENT/VEHICLE LEASE: \$1,492  
 45. DEPRECIATION: \$16,065  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$357  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$9,400  
 51. RECORDING FEES PAID: \$59,923  
 52. PLANT LEASE/UPDATES: \$600  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$880  
 56. TRADE ASSOCIATION FEES: \$1,160  
 57. OTHER EXPENSES: \$13,032  
**58. TOTAL TITLE: \$593,787**  
 59. TOTAL ESCROW: \$113,806  
 60. TOTAL NON-POLICY ABSTRACT: \$5,925  
**61. TOTAL EXPENSES: \$713,518**  
 62. INCOME/LOSS TITLE: \$146,701  
 63. INCOME/LOSS ESCROW: \$64,415  
 64. INCOME/LOSS NON-POLICY: \$4,079  
**65. NET INCOME/LOSS: \$215,195**  
 66. NUMBER OF POLICIES ISSUED: 1,515  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$289,845  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$246,368  
 8. EXAMINATION EVIDENCE FEES: \$87,815  
 9. FEES RECEIVED FOR CLOSING: \$48,476  
 10. TAX CERTIFICATES: \$4,824  
 11. RECORDING FEES: \$26,262  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$3,498  
**18. TOTAL TITLE: \$417,243**  
 19. TOTAL ESCROW: \$53,574  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$470,817**

### EXPENSES

22. SALARIES-EMPLOYEES: \$50,024  
 23. SALARIES-OWNERS/PARTNERS: \$63,061  
 24. BENEFITS-EMPLOYEES: \$8,415  
 25. BENEFITS-OWNERS/PARTNERS: \$4,501  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$26,963  
 29. C/F-ATTORNEYS AND OTHERS: \$1,594  
 30. RENT: \$0  
 31. UTILITIES: \$10,064  
 32. ACCOUNTING AND AUDITING: \$3,213  
 33. ADVERTISING AND PROMOTIONS: \$9,564  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$1,145  
 35. INSURANCE: \$8,863  
 36. INTEREST EXPENSE: \$18,364  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$6,988  
 39. POSTAGE AND FREIGHT: \$1,483  
 40. COURIER AND OVERNIGHT: \$3,999  
 41. TELEPHONE AND FAX: \$5,667  
 42. PRINTING AND PHOTOCOPYING: \$326  
 43. OFFICE SUPPLIES: \$13,781  
 44. EQUIPMENT/VEHICLE LEASE: \$7,609  
 45. DEPRECIATION: \$8,454  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,048  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$5,933  
 51. RECORDING FEES PAID: \$26,187  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$484  
 57. OTHER EXPENSES: \$20,172  
**58. TOTAL TITLE: \$307,902**  
 59. TOTAL ESCROW: \$32,580  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$340,482**  
 62. INCOME/LOSS TITLE: \$109,341  
 63. INCOME/LOSS ESCROW: \$20,994  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$130,335**  
 66. NUMBER OF POLICIES ISSUED: 881  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1500025  
 2. Agency Name: COUNTYWIDE ABSTRACT & TITLE, INC.  
 3. Agency Address: 104 SOUTH COMMERCE STREET  
 4. City, State, Zip: LOCKHART, TX 78644

1. Agency Number: 14088040  
 2. Agency Name: COUNTYWIDE TITLE  
 3. Agency Address: 2224 US HWY 281 N  
 4. City, State, Zip: BLANCO, TX 78606

### INCOME

5. TITLE PREMIUMS:	\$187,868
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$159,688
8. EXAMINATION EVIDENCE FEES:	\$88,039
9. FEES RECEIVED FOR CLOSING:	\$15,361
10. TAX CERTIFICATES:	\$4,783
11. RECORDING FEES:	\$16,891
12. RESTRICTIONS:	\$2,351
13. INSPECTION FEES:	\$100
14. COURIER AND OVERNIGHT:	\$4,832
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$750
17. OTHER INCOME:	\$3,811
<b>18. TOTAL TITLE:</b>	<b>\$296,606</b>
19. TOTAL ESCROW:	\$52,460
20. TOTAL NON-POLICY:	\$4,418
<b>21. TOTAL INCOME:</b>	<b>\$353,484</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$107,806
23. SALARIES-OWNERS/PARTNERS:	\$80,640
24. BENEFITS-EMPLOYEES:	\$17,449
25. BENEFITS-OWNERS/PARTNERS:	\$16,312
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$9,846
29. C/F-ATTORNEYS AND OTHERS:	\$1,381
30. RENT:	\$20,160
31. UTILITIES:	\$4,567
32. ACCOUNTING AND AUDITING:	\$2,516
33. ADVERTISING AND PROMOTIONS:	\$2,004
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$175
35. INSURANCE:	\$4,133
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$301
39. POSTAGE AND FREIGHT:	\$1,415
40. COURIER AND OVERNIGHT:	\$4,672
41. TELEPHONE AND FAX:	\$2,520
42. PRINTING AND PHOTOCOPYING:	\$1,138
43. OFFICE SUPPLIES:	\$2,758
44. EQUIPMENT/VEHICLE LEASE	\$5,956
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$411
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$4,808
51. RECORDING FEES PAID:	\$15,857
52. PLANT LEASE/UPDATES:	\$7,762
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$624
57. OTHER EXPENSES:	\$6,599
<b>58. TOTAL TITLE:</b>	<b>\$321,810</b>
59. TOTAL ESCROW:	\$48,862
60. TOTAL NON-POLICY ABSTRACT:	\$3,258
<b>61. TOTAL EXPENSES:</b>	<b>\$373,930</b>
62. INCOME/LOSS TITLE:	(\$25,204)
63. INCOME/LOSS ESCROW:	\$3,598
64. INCOME/LOSS NON-POLICY:	\$1,160
<b>65. NET INCOME/LOSS:</b>	<b>(\$20,446)</b>
66. NUMBER OF POLICIES ISSUED:	726
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$177,294
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$150,700
8. EXAMINATION EVIDENCE FEES:	\$117,466
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$1,985
11. RECORDING FEES:	\$10,291
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$2,065
15. TELEPHONE AND FAX:	\$1,409
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$4,985
<b>18. TOTAL TITLE:</b>	<b>\$288,901</b>
19. TOTAL ESCROW:	\$23,011
20. TOTAL NON-POLICY:	\$546
<b>21. TOTAL INCOME:</b>	<b>\$312,458</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$114,967
23. SALARIES-OWNERS/PARTNERS:	\$22,320
24. BENEFITS-EMPLOYEES:	\$9,171
25. BENEFITS-OWNERS/PARTNERS:	\$2,120
26. E/E-OTHER AGENTS AND UW:	\$752
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$2,140
29. C/F-ATTORNEYS AND OTHERS:	\$11,650
30. RENT:	\$12,332
31. UTILITIES:	\$3,455
32. ACCOUNTING AND AUDITING:	\$2,116
33. ADVERTISING AND PROMOTIONS:	\$3,328
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$231
35. INSURANCE:	\$4,324
36. INTEREST EXPENSE:	\$960
37. LEGAL EXPENSE:	\$1,574
38. LICENSES, TAXES, AND FEES:	\$37
39. POSTAGE AND FREIGHT:	\$1,132
40. COURIER AND OVERNIGHT:	\$1,162
41. TELEPHONE AND FAX:	\$3,920
42. PRINTING AND PHOTOCOPYING:	\$179
43. OFFICE SUPPLIES:	\$5,360
44. EQUIPMENT/VEHICLE LEASE	\$5,840
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$965
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$2,771
51. RECORDING FEES PAID:	\$10,594
52. PLANT LEASE/UPDATES:	\$984
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$262
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$10,771
<b>58. TOTAL TITLE:</b>	<b>\$235,417</b>
59. TOTAL ESCROW:	\$17,054
60. TOTAL NON-POLICY ABSTRACT:	\$248
<b>61. TOTAL EXPENSES:</b>	<b>\$252,719</b>
62. INCOME/LOSS TITLE:	\$53,484
63. INCOME/LOSS ESCROW:	\$5,957
64. INCOME/LOSS NON-POLICY:	\$298
<b>65. NET INCOME/LOSS:</b>	<b>\$59,739</b>
66. NUMBER OF POLICIES ISSUED:	382
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10774302  
 2. Agency Name: COUNTYWIDE TITLE COMPANY  
 3. Agency Address: 500 DALLAS STREET, P.O. BOX 969  
 4. City, State, Zip: PLAINVIEW, TX 79413

1. Agency Number: 10136141  
 2. Agency Name: COVENANT TITLE COMPANY  
 3. Agency Address: 201 S MAIN, PO BOX 929  
 4. City, State, Zip: PERRYTON, TX 79070

### INCOME

5. TITLE PREMIUMS: \$297,564  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$252,929  
 8. EXAMINATION EVIDENCE FEES: \$23,626  
 9. FEES RECEIVED FOR CLOSING: \$21,666  
 10. TAX CERTIFICATES: \$3,110  
 11. RECORDING FEES: \$17,787  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$4,533  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$6  
 17. OTHER INCOME: \$6,439  
**18. TOTAL TITLE: \$330,096**  
 19. TOTAL ESCROW: \$50,053  
 20. TOTAL NON-POLICY: \$697  
**21. TOTAL INCOME: \$380,846**

### EXPENSES

22. SALARIES-EMPLOYEES: \$126,216  
 23. SALARIES-OWNERS/PARTNERS: \$99,180  
 24. BENEFITS-EMPLOYEES: \$10,069  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$54  
 27. E/E-ATTORNEYS AND OTHERS: \$6,000  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$10,440  
 31. UTILITIES: \$2,915  
 32. ACCOUNTING AND AUDITING: \$2,531  
 33. ADVERTISING AND PROMOTIONS: \$6,481  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$5,262  
 35. INSURANCE: \$8,909  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$209  
 39. POSTAGE AND FREIGHT: \$2,504  
 40. COURIER AND OVERNIGHT: \$5,317  
 41. TELEPHONE AND FAX: \$3,783  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$8,442  
 44. EQUIPMENT/VEHICLE LEASE: \$6,997  
 45. DEPRECIATION: \$2,397  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,395  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$3,631  
 51. RECORDING FEES PAID: \$16,283  
 52. PLANT LEASE/UPDATES: \$6,737  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$359  
 56. TRADE ASSOCIATION FEES: \$351  
 57. OTHER EXPENSES: \$18,522  
**58. TOTAL TITLE: \$354,984**  
 59. TOTAL ESCROW: \$47,193  
 60. TOTAL NON-POLICY ABSTRACT: \$454  
**61. TOTAL EXPENSES: \$402,631**  
 62. INCOME/LOSS TITLE: (\$24,888)  
 63. INCOME/LOSS ESCROW: \$2,860  
 64. INCOME/LOSS NON-POLICY: \$243  
**65. NET INCOME/LOSS: (\$21,785)**  
 66. NUMBER OF POLICIES ISSUED: 623  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$511,761  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$434,997  
 8. EXAMINATION EVIDENCE FEES: \$32,439  
 9. FEES RECEIVED FOR CLOSING: \$12,759  
 10. TAX CERTIFICATES: \$13,419  
 11. RECORDING FEES: \$13,624  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$552  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$148  
**18. TOTAL TITLE: \$507,938**  
 19. TOTAL ESCROW: \$70,240  
 20. TOTAL NON-POLICY: \$377,812  
**21. TOTAL INCOME: \$955,990**

### EXPENSES

22. SALARIES-EMPLOYEES: \$152,049  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$61,237  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$8,555  
 28. C/F-OTHER AGENTS AND UW: \$107  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$8,586  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$0  
 33. ADVERTISING AND PROMOTIONS: \$2,946  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$1,712  
 35. INSURANCE: \$5,790  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$10,242  
 38. LICENSES, TAXES, AND FEES: \$392  
 39. POSTAGE AND FREIGHT: \$869  
 40. COURIER AND OVERNIGHT: \$2,509  
 41. TELEPHONE AND FAX: \$3,044  
 42. PRINTING AND PHOTOCOPYING: \$4,640  
 43. OFFICE SUPPLIES: \$3,281  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$614  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$106  
 48. BAD DEBTS: \$5  
 49. LOSS AND LOSS ADJUSTMENT: \$62  
 50. TAX CERTIFICATES PAID: \$13,400  
 51. RECORDING FEES PAID: \$13,608  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$1,248  
 56. TRADE ASSOCIATION FEES: \$381  
 57. OTHER EXPENSES: \$3,408  
**58. TOTAL TITLE: \$298,793**  
 59. TOTAL ESCROW: \$39,590  
 60. TOTAL NON-POLICY ABSTRACT: \$196,596  
**61. TOTAL EXPENSES: \$534,979**  
 62. INCOME/LOSS TITLE: \$209,145  
 63. INCOME/LOSS ESCROW: \$30,650  
 64. INCOME/LOSS NON-POLICY: \$181,216  
**65. NET INCOME/LOSS: \$421,011**  
 66. NUMBER OF POLICIES ISSUED: 1,101  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13320649  
 2. Agency Name: CRANE COUNTY ABSTRACT COMPANY LLC  
 3. Agency Address: 304 W. 6TH STREET  
 4. City, State, Zip: CRANE, TX 79731

1. Agency Number: 1505100  
 2. Agency Name: CROCKETT COUNTY ABSTRACT COMPANY  
 3. Agency Address: P.O. DRAWER E  
 4. City, State, Zip: OZONA, TX 76943

### INCOME

5. TITLE PREMIUMS: \$49,429  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$42,015  
 8. EXAMINATION EVIDENCE FEES: \$10,770  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$790  
 11. RECORDING FEES: \$4,488  
 12. RESTRICTIONS: \$80  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$1,569  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$59,712**  
 19. TOTAL ESCROW: \$30,880  
 20. TOTAL NON-POLICY: \$126,299  
**21. TOTAL INCOME: \$216,891**

### EXPENSES

22. SALARIES-EMPLOYEES: \$34,123  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$4,603  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$272  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$0  
 31. UTILITIES: \$1,472  
 32. ACCOUNTING AND AUDITING: \$1,564  
 33. ADVERTISING AND PROMOTIONS: \$12  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$2,237  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$551  
 39. POSTAGE AND FREIGHT: \$206  
 40. COURIER AND OVERNIGHT: \$1,569  
 41. TELEPHONE AND FAX: \$1,170  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$1,810  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$4,129  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$296  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$1,300  
 51. RECORDING FEES PAID: \$4,837  
 52. PLANT LEASE/UPDATES: \$177  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$143  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$267  
**58. TOTAL TITLE: \$60,738**  
 59. TOTAL ESCROW: \$31,636  
 60. TOTAL NON-POLICY ABSTRACT: \$112,401  
**61. TOTAL EXPENSES: \$204,775**  
 62. INCOME/LOSS TITLE: (\$1,026)  
 63. INCOME/LOSS ESCROW: (\$756)  
 64. INCOME/LOSS NON-POLICY: \$13,898  
**65. NET INCOME/LOSS: \$12,116**  
 66. NUMBER OF POLICIES ISSUED: 155  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$108,652  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$92,349  
 8. EXAMINATION EVIDENCE FEES: \$17,814  
 9. FEES RECEIVED FOR CLOSING: \$2,282  
 10. TAX CERTIFICATES: \$205  
 11. RECORDING FEES: \$336  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$3,173  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$116,159**  
 19. TOTAL ESCROW: \$19,050  
 20. TOTAL NON-POLICY: \$91,365  
**21. TOTAL INCOME: \$226,574**

### EXPENSES

22. SALARIES-EMPLOYEES: \$67,042  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$5,533  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$6,266  
 29. C/F-ATTORNEYS AND OTHERS: \$5,216  
 30. RENT: \$0  
 31. UTILITIES: \$4,342  
 32. ACCOUNTING AND AUDITING: \$3,102  
 33. ADVERTISING AND PROMOTIONS: \$1,583  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$4,515  
 35. INSURANCE: \$3,210  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$672  
 38. LICENSES, TAXES, AND FEES: \$1,544  
 39. POSTAGE AND FREIGHT: \$914  
 40. COURIER AND OVERNIGHT: \$3,355  
 41. TELEPHONE AND FAX: \$2,322  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$3,693  
 44. EQUIPMENT/VEHICLE LEASE: \$4,019  
 45. DEPRECIATION: \$11,472  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$471  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$417  
 51. RECORDING FEES PAID: \$312  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$1,752  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$4,057  
**58. TOTAL TITLE: \$135,809**  
 59. TOTAL ESCROW: \$18,681  
 60. TOTAL NON-POLICY ABSTRACT: \$89,392  
**61. TOTAL EXPENSES: \$243,882**  
 62. INCOME/LOSS TITLE: (\$19,650)  
 63. INCOME/LOSS ESCROW: \$369  
 64. INCOME/LOSS NON-POLICY: \$1,973  
**65. NET INCOME/LOSS: (\$17,308)**  
 66. NUMBER OF POLICIES ISSUED: 188  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 8997600  
 2. Agency Name: CROSBY COUNTY ABSTRACT COMPANY  
 3. Agency Address: 210 W. ASPEN P.O. VOX 456  
 4. City, State, Zip: CROSBYTON, TX 79322

1. Agency Number: 13783089  
 2. Agency Name: CROSS TIMBERS TITLE  
 3. Agency Address: 166 S BELKNAP, SUITE 1  
 4. City, State, Zip: STEPHENVILLE, TX 76401

### INCOME

5. TITLE PREMIUMS:	\$102,174
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$86,848
8. EXAMINATION EVIDENCE FEES:	\$21,474
9. FEES RECEIVED FOR CLOSING:	\$2,038
10. TAX CERTIFICATES:	\$1,500
11. RECORDING FEES:	\$7,007
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$118,867</b>
19. TOTAL ESCROW:	\$31,714
20. TOTAL NON-POLICY:	\$8,874
<b>21. TOTAL INCOME:</b>	<b>\$159,455</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$28,208
23. SALARIES-OWNERS/PARTNERS:	\$10,760
24. BENEFITS-EMPLOYEES:	\$5,288
25. BENEFITS-OWNERS/PARTNERS:	\$867
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$2,970
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$0
31. UTILITIES:	\$1,942
32. ACCOUNTING AND AUDITING:	\$1,286
33. ADVERTISING AND PROMOTIONS:	\$619
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$1,133
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$2,171
39. POSTAGE AND FREIGHT:	\$372
40. COURIER AND OVERNIGHT:	\$411
41. TELEPHONE AND FAX:	\$1,522
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$1,295
44. EQUIPMENT/VEHICLE LEASE	\$858
45. DEPRECIATION:	\$778
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$269
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$1,500
51. RECORDING FEES PAID:	\$7,007
52. PLANT LEASE/UPDATES:	\$450
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$4,983
<b>58. TOTAL TITLE:</b>	<b>\$74,689</b>
59. TOTAL ESCROW:	\$0
60. TOTAL NON-POLICY ABSTRACT:	\$17,678
<b>61. TOTAL EXPENSES:</b>	<b>\$92,367</b>
62. INCOME/LOSS TITLE:	\$44,178
63. INCOME/LOSS ESCROW:	\$31,714
64. INCOME/LOSS NON-POLICY:	(\$8,804)
<b>65. NET INCOME/LOSS:</b>	<b>\$67,088</b>
66. NUMBER OF POLICIES ISSUED:	227
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$352,081
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$299,269
8. EXAMINATION EVIDENCE FEES:	\$13,440
9. FEES RECEIVED FOR CLOSING:	\$13,694
10. TAX CERTIFICATES:	\$2,926
11. RECORDING FEES:	\$3,590
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$1,677
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$1,548
<b>18. TOTAL TITLE:</b>	<b>\$336,144</b>
19. TOTAL ESCROW:	\$59,750
20. TOTAL NON-POLICY:	\$3,523
<b>21. TOTAL INCOME:</b>	<b>\$399,417</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$138,759
23. SALARIES-OWNERS/PARTNERS:	\$36,960
24. BENEFITS-EMPLOYEES:	\$11,024
25. BENEFITS-OWNERS/PARTNERS:	\$3,023
26. E/E-OTHER AGENTS AND UW:	\$162
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$8,717
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$18,144
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$2,419
33. ADVERTISING AND PROMOTIONS:	\$1,438
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$515
35. INSURANCE:	\$4,494
36. INTEREST EXPENSE:	\$3,948
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$559
39. POSTAGE AND FREIGHT:	\$1,459
40. COURIER AND OVERNIGHT:	\$2,380
41. TELEPHONE AND FAX:	\$5,086
42. PRINTING AND PHOTOCOPYING:	\$2,499
43. OFFICE SUPPLIES:	\$3,983
44. EQUIPMENT/VEHICLE LEASE	\$5,076
45. DEPRECIATION:	\$11,235
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,042
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$618
50. TAX CERTIFICATES PAID:	\$3,597
51. RECORDING FEES PAID:	\$3,774
52. PLANT LEASE/UPDATES:	\$1,100
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$1,817
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$5,106
<b>58. TOTAL TITLE:</b>	<b>\$278,934</b>
59. TOTAL ESCROW:	\$46,175
60. TOTAL NON-POLICY ABSTRACT:	\$3,079
<b>61. TOTAL EXPENSES:</b>	<b>\$328,188</b>
62. INCOME/LOSS TITLE:	\$57,210
63. INCOME/LOSS ESCROW:	\$13,575
64. INCOME/LOSS NON-POLICY:	\$444
<b>65. NET INCOME/LOSS:</b>	<b>\$71,229</b>
66. NUMBER OF POLICIES ISSUED:	1,283
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 7582735  
 2. Agency Name: CROSS TIMBERS TITLE COMPANY, INC  
 3. Agency Address: P.O. BOX 509  
 4. City, State, Zip: BOWIE, TX 76230

1. Agency Number: 8936335  
 2. Agency Name: CROSSROADS TITLE COMPANY  
 3. Agency Address: P.O. BOX 2449  
 4. City, State, Zip: VICTORIA, TX 77902-2449

### INCOME

5. TITLE PREMIUMS:	\$472,527
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$401,648
8. EXAMINATION EVIDENCE FEES:	\$40,793
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$9,225
11. RECORDING FEES:	\$0
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$2,065
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$453,731</b>
19. TOTAL ESCROW:	\$133,401
20. TOTAL NON-POLICY:	\$84,604
<b>21. TOTAL INCOME:</b>	<b>\$671,736</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$151,370
23. SALARIES-OWNERS/PARTNERS:	\$75,563
24. BENEFITS-EMPLOYEES:	\$7,789
25. BENEFITS-OWNERS/PARTNERS:	\$4,288
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$40,200
31. UTILITIES:	\$5,934
32. ACCOUNTING AND AUDITING:	\$3,200
33. ADVERTISING AND PROMOTIONS:	\$11,302
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$3,099
35. INSURANCE:	\$7,789
36. INTEREST EXPENSE:	\$793
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$3,745
39. POSTAGE AND FREIGHT:	\$4,491
40. COURIER AND OVERNIGHT:	\$2,120
41. TELEPHONE AND FAX:	\$7,505
42. PRINTING AND PHOTOCOPYING:	\$1,776
43. OFFICE SUPPLIES:	\$10,372
44. EQUIPMENT/VEHICLE LEASE	\$26,180
45. DEPRECIATION:	\$8,825
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$4,560
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$9,268
51. RECORDING FEES PAID:	\$0
52. PLANT LEASE/UPDATES:	\$5,727
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$989
56. TRADE ASSOCIATION FEES:	\$750
57. OTHER EXPENSES:	\$8,807
<b>58. TOTAL TITLE:</b>	<b>\$406,442</b>
59. TOTAL ESCROW:	\$128,617
60. TOTAL NON-POLICY ABSTRACT:	\$72,375
<b>61. TOTAL EXPENSES:</b>	<b>\$607,434</b>
62. INCOME/LOSS TITLE:	\$47,289
63. INCOME/LOSS ESCROW:	\$4,784
64. INCOME/LOSS NON-POLICY:	\$12,229
<b>65. NET INCOME/LOSS:</b>	<b>\$64,302</b>
66. NUMBER OF POLICIES ISSUED:	605
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$1,750,475
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,487,904
8. EXAMINATION EVIDENCE FEES:	\$232,493
9. FEES RECEIVED FOR CLOSING:	\$36,768
10. TAX CERTIFICATES:	\$18,300
11. RECORDING FEES:	\$83,856
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$100
14. COURIER AND OVERNIGHT:	\$6,603
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$1,210
17. OTHER INCOME:	\$659
<b>18. TOTAL TITLE:</b>	<b>\$1,867,893</b>
19. TOTAL ESCROW:	\$146,170
20. TOTAL NON-POLICY:	\$24,599
<b>21. TOTAL INCOME:</b>	<b>\$2,038,662</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$255,802
23. SALARIES-OWNERS/PARTNERS:	\$214,038
24. BENEFITS-EMPLOYEES:	\$60,276
25. BENEFITS-OWNERS/PARTNERS:	\$15,072
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$96,795
28. C/F-OTHER AGENTS AND UW:	\$12,501
29. C/F-ATTORNEYS AND OTHERS:	\$290,040
30. RENT:	\$97,626
31. UTILITIES:	\$13,851
32. ACCOUNTING AND AUDITING:	\$16,468
33. ADVERTISING AND PROMOTIONS:	\$34,202
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$23,600
35. INSURANCE:	\$22,456
36. INTEREST EXPENSE:	\$4,248
37. LEGAL EXPENSE:	\$1,028
38. LICENSES, TAXES, AND FEES:	\$838
39. POSTAGE AND FREIGHT:	\$6,751
40. COURIER AND OVERNIGHT:	\$7,622
41. TELEPHONE AND FAX:	\$33,964
42. PRINTING AND PHOTOCOPYING:	\$26,559
43. OFFICE SUPPLIES:	\$19,361
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$4,849
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$9,728
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$19,887
51. RECORDING FEES PAID:	\$83,857
52. PLANT LEASE/UPDATES:	\$30,206
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$6,125
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$50,022
<b>58. TOTAL TITLE:</b>	<b>\$1,457,772</b>
59. TOTAL ESCROW:	\$63,620
60. TOTAL NON-POLICY ABSTRACT:	\$44,531
<b>61. TOTAL EXPENSES:</b>	<b>\$1,565,923</b>
62. INCOME/LOSS TITLE:	\$410,121
63. INCOME/LOSS ESCROW:	\$82,550
64. INCOME/LOSS NON-POLICY:	(\$19,932)
<b>65. NET INCOME/LOSS:</b>	<b>\$472,739</b>
66. NUMBER OF POLICIES ISSUED:	5,185
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10827056  
 2. Agency Name: CURREY TITLE COMPANY, INC.  
 3. Agency Address: 605 EAST GOLIAD  
 4. City, State, Zip: CROCKETT, TX 75835

1. Agency Number: 10706072  
 2. Agency Name: DALHART ABSTRACT COMPANY, LP  
 3. Agency Address: 501 DENROCK AVE  
 4. City, State, Zip: DALHART, TX 79022

### INCOME

5. TITLE PREMIUMS:	\$23,306
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$19,810
8. EXAMINATION EVIDENCE FEES:	\$15,898
9. FEES RECEIVED FOR CLOSING:	\$650
10. TAX CERTIFICATES:	\$990
11. RECORDING FEES:	\$1,283
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$160
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$38,791</b>
19. TOTAL ESCROW:	\$6,390
20. TOTAL NON-POLICY:	\$40,044
<b>21. TOTAL INCOME:</b>	<b>\$85,225</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$18,815
23. SALARIES-OWNERS/PARTNERS:	\$19,500
24. BENEFITS-EMPLOYEES:	\$1,725
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$2,500
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$1,873
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$305
35. INSURANCE:	\$0
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$0
39. POSTAGE AND FREIGHT:	\$97
40. COURIER AND OVERNIGHT:	\$164
41. TELEPHONE AND FAX:	\$2,400
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$113
44. EQUIPMENT/VEHICLE LEASE:	\$1,782
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$970
51. RECORDING FEES PAID:	\$1,271
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$187
57. OTHER EXPENSES:	\$653
<b>58. TOTAL TITLE:</b>	<b>\$52,355</b>
59. TOTAL ESCROW:	\$11,584
60. TOTAL NON-POLICY ABSTRACT:	\$40,212
<b>61. TOTAL EXPENSES:</b>	<b>\$104,151</b>
62. INCOME/LOSS TITLE:	(\$13,564)
63. INCOME/LOSS ESCROW:	(\$5,194)
64. INCOME/LOSS NON-POLICY:	(\$168)
<b>65. NET INCOME/LOSS:</b>	<b>(\$18,926)</b>
66. NUMBER OF POLICIES ISSUED:	67
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$1,240,099
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,054,084
8. EXAMINATION EVIDENCE FEES:	\$29,315
9. FEES RECEIVED FOR CLOSING:	\$17,277
10. TAX CERTIFICATES:	\$629
11. RECORDING FEES:	\$5,588
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$119
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$1,107,012</b>
19. TOTAL ESCROW:	\$30,724
20. TOTAL NON-POLICY:	\$10,212
<b>21. TOTAL INCOME:</b>	<b>\$1,147,948</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$161,651
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$1,584
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$35,074
27. E/E-ATTORNEYS AND OTHERS:	\$21,964
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$34,560
31. UTILITIES:	\$3,979
32. ACCOUNTING AND AUDITING:	\$5,165
33. ADVERTISING AND PROMOTIONS:	\$6,222
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$17,710
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$2,563
39. POSTAGE AND FREIGHT:	\$4,255
40. COURIER AND OVERNIGHT:	\$4,436
41. TELEPHONE AND FAX:	\$8,500
42. PRINTING AND PHOTOCOPYING:	\$9,767
43. OFFICE SUPPLIES:	\$13,798
44. EQUIPMENT/VEHICLE LEASE:	\$7,346
45. DEPRECIATION:	\$6,935
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$2,493
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$629
51. RECORDING FEES PAID:	\$5,590
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$1,056
57. OTHER EXPENSES:	\$18,042
<b>58. TOTAL TITLE:</b>	<b>\$373,319</b>
59. TOTAL ESCROW:	\$9,550
60. TOTAL NON-POLICY ABSTRACT:	\$3,184
<b>61. TOTAL EXPENSES:</b>	<b>\$386,053</b>
62. INCOME/LOSS TITLE:	\$733,693
63. INCOME/LOSS ESCROW:	\$21,174
64. INCOME/LOSS NON-POLICY:	\$7,028
<b>65. NET INCOME/LOSS:</b>	<b>\$761,895</b>
66. NUMBER OF POLICIES ISSUED:	544
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13389566  
 2. Agency Name: DECLARATION TITLE COMPANY, LLC  
 3. Agency Address: 50 BRIAR HOLLOW LN, STE 205W  
 4. City, State, Zip: HOUSTON, TX 77027

1. Agency Number: 11282270  
 2. Agency Name: DEL RIO TITLE COMPANY  
 3. Agency Address: 300 E. LOSOYA  
 4. City, State, Zip: DEL RIO, TX 78840

### INCOME

5. TITLE PREMIUMS:	\$3,251,299
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$2,763,578
8. EXAMINATION EVIDENCE FEES:	\$30,887
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$133,698
11. RECORDING FEES:	\$208,810
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$2,135
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$3,139,108</b>
19. TOTAL ESCROW:	\$919,105
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$4,058,213</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$952,336
23. SALARIES-OWNERS/PARTNERS:	\$15,400
24. BENEFITS-EMPLOYEES:	\$112,137
25. BENEFITS-OWNERS/PARTNERS:	\$13,955
26. E/E-OTHER AGENTS AND UW:	\$71,425
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$53,152
30. RENT:	\$243,965
31. UTILITIES:	\$19,725
32. ACCOUNTING AND AUDITING:	\$24,493
33. ADVERTISING AND PROMOTIONS:	\$51,746
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$42,144
35. INSURANCE:	\$16,449
36. INTEREST EXPENSE:	\$39
37. LEGAL EXPENSE:	\$14,366
38. LICENSES, TAXES, AND FEES:	\$377
39. POSTAGE AND FREIGHT:	\$8,161
40. COURIER AND OVERNIGHT:	\$53,523
41. TELEPHONE AND FAX:	\$27,454
42. PRINTING AND PHOTOCOPYING:	\$5,201
43. OFFICE SUPPLIES:	\$117,987
44. EQUIPMENT/VEHICLE LEASE	\$62,352
45. DEPRECIATION:	\$38,935
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$7,223
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$133,698
51. RECORDING FEES PAID:	\$211,871
52. PLANT LEASE/UPDATES:	\$303,034
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$1,340
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$127,342
<b>58. TOTAL TITLE:</b>	<b>\$2,729,830</b>
59. TOTAL ESCROW:	\$592,176
60. TOTAL NON-POLICY ABSTRACT:	\$1,677
<b>61. TOTAL EXPENSES:</b>	<b>\$3,323,683</b>
62. INCOME/LOSS TITLE:	\$409,278
63. INCOME/LOSS ESCROW:	\$326,929
64. INCOME/LOSS NON-POLICY:	(\$1,677)
<b>65. NET INCOME/LOSS:</b>	<b>\$734,530</b>
66. NUMBER OF POLICIES ISSUED:	2,682
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$309,551
6. % PREMIUM REMITTED:	14.89%
7. TITLE PREMIUM RETAINED:	\$263,463
8. EXAMINATION EVIDENCE FEES:	\$48,223
9. FEES RECEIVED FOR CLOSING:	\$1,114
10. TAX CERTIFICATES:	\$5,730
11. RECORDING FEES:	\$27,381
12. RESTRICTIONS:	\$549
13. INSPECTION FEES:	\$765
14. COURIER AND OVERNIGHT:	\$5,179
15. TELEPHONE AND FAX:	\$11,545
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$3,080
<b>18. TOTAL TITLE:</b>	<b>\$367,029</b>
19. TOTAL ESCROW:	\$126,689
20. TOTAL NON-POLICY:	\$9,744
<b>21. TOTAL INCOME:</b>	<b>\$503,462</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$163,896
23. SALARIES-OWNERS/PARTNERS:	\$56,575
24. BENEFITS-EMPLOYEES:	\$1,423
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$13,903
31. UTILITIES:	\$7,705
32. ACCOUNTING AND AUDITING:	\$5,335
33. ADVERTISING AND PROMOTIONS:	\$4,491
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$8,667
35. INSURANCE:	\$5,247
36. INTEREST EXPENSE:	\$3,616
37. LEGAL EXPENSE:	\$292
38. LICENSES, TAXES, AND FEES:	\$5,407
39. POSTAGE AND FREIGHT:	\$1,542
40. COURIER AND OVERNIGHT:	\$5,586
41. TELEPHONE AND FAX:	\$5,574
42. PRINTING AND PHOTOCOPYING:	\$775
43. OFFICE SUPPLIES:	\$11,588
44. EQUIPMENT/VEHICLE LEASE	\$4,179
45. DEPRECIATION:	\$2,126
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$2,640
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$5,910
51. RECORDING FEES PAID:	\$26,425
52. PLANT LEASE/UPDATES:	\$3,265
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$3,001
56. TRADE ASSOCIATION FEES:	\$146
57. OTHER EXPENSES:	\$9,061
<b>58. TOTAL TITLE:</b>	<b>\$358,375</b>
59. TOTAL ESCROW:	\$110,126
60. TOTAL NON-POLICY ABSTRACT:	\$8,694
<b>61. TOTAL EXPENSES:</b>	<b>\$477,195</b>
62. INCOME/LOSS TITLE:	\$8,654
63. INCOME/LOSS ESCROW:	\$16,563
64. INCOME/LOSS NON-POLICY:	\$1,050
<b>65. NET INCOME/LOSS:</b>	<b>\$26,267</b>
66. NUMBER OF POLICIES ISSUED:	1,211
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1505939  
 2. Agency Name: DELTA COUNTY TITLE AND ABSTRACT CO.  
 3. Agency Address: 61 WEST SIDE SQUARE  
 4. City, State, Zip: COOPER, TX 75432

1. Agency Number: 14092641  
 2. Agency Name: DFW TITLE LLC  
 3. Agency Address: 9500 RAY WHITE RD. STE 200  
 4. City, State, Zip: KELLER, TX 76244

### INCOME

5. TITLE PREMIUMS: \$107,724  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$91,566  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$1,932  
 11. RECORDING FEES: \$6,401  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$99,899**  
 19. TOTAL ESCROW: \$32,800  
 20. TOTAL NON-POLICY: \$15,950  
**21. TOTAL INCOME: \$148,649**

### EXPENSES

22. SALARIES-EMPLOYEES: \$48,993  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$0  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$3,373  
 29. C/F-ATTORNEYS AND OTHERS: \$2,048  
 30. RENT: \$2,019  
 31. UTILITIES: \$1,223  
 32. ACCOUNTING AND AUDITING: \$1,059  
 33. ADVERTISING AND PROMOTIONS: \$2,437  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$2,316  
 35. INSURANCE: \$1,897  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$862  
 39. POSTAGE AND FREIGHT: \$745  
 40. COURIER AND OVERNIGHT: \$1,140  
 41. TELEPHONE AND FAX: \$1,179  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$805  
 44. EQUIPMENT/VEHICLE LEASE: \$2,393  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$151  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$1,932  
 51. RECORDING FEES PAID: \$6,401  
 52. PLANT LEASE/UPDATES: \$557  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$3,763  
**58. TOTAL TITLE: \$85,293**  
 59. TOTAL ESCROW: \$22,934  
 60. TOTAL NON-POLICY ABSTRACT: \$11,466  
**61. TOTAL EXPENSES: \$119,693**  
 62. INCOME/LOSS TITLE: \$14,606  
 63. INCOME/LOSS ESCROW: \$9,866  
 64. INCOME/LOSS NON-POLICY: \$4,484  
**65. NET INCOME/LOSS: \$28,956**  
 66. NUMBER OF POLICIES ISSUED: 230  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$89,826  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$76,352  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$5,664  
 10. TAX CERTIFICATES: \$3,059  
 11. RECORDING FEES: \$7,480  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$4,124  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$96,679**  
 19. TOTAL ESCROW: \$36,875  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$133,554**

### EXPENSES

22. SALARIES-EMPLOYEES: \$76,589  
 23. SALARIES-OWNERS/PARTNERS: \$6,912  
 24. BENEFITS-EMPLOYEES: \$2,880  
 25. BENEFITS-OWNERS/PARTNERS: \$8,214  
 26. E/E-OTHER AGENTS AND UW: \$14,854  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$8,530  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$2,279  
 33. ADVERTISING AND PROMOTIONS: \$9,594  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$2,160  
 35. INSURANCE: \$17,040  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$1,440  
 38. LICENSES, TAXES, AND FEES: \$160  
 39. POSTAGE AND FREIGHT: \$3,607  
 40. COURIER AND OVERNIGHT: \$4,124  
 41. TELEPHONE AND FAX: \$1,238  
 42. PRINTING AND PHOTOCOPYING: \$1,886  
 43. OFFICE SUPPLIES: \$10,667  
 44. EQUIPMENT/VEHICLE LEASE: \$3,159  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$750  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$344  
 50. TAX CERTIFICATES PAID: \$3,059  
 51. RECORDING FEES PAID: \$6,858  
 52. PLANT LEASE/UPDATES: \$8,814  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$18,721  
**58. TOTAL TITLE: \$213,877**  
 59. TOTAL ESCROW: \$60,804  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$274,681**  
 62. INCOME/LOSS TITLE: (\$117,198)  
 63. INCOME/LOSS ESCROW: (\$23,929)  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: (\$141,127)**  
 66. NUMBER OF POLICIES ISSUED: 63  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10299786  
 2. Agency Name: DHI TITLE OF CENTRAL TEXAS  
 3. Agency Address: 10700 PECAN PARK BLVD, STE 450  
 4. City, State, Zip: AUSTIN, TX 78750

1. Agency Number: 8474416  
 2. Agency Name: DHI TITLE OF TEXAS, LTD  
 3. Agency Address: 10700 PECAN PARK BLVD STE 450  
 4. City, State, Zip: AUSTIN, TX 78717

### INCOME

5. TITLE PREMIUMS: \$7,962,998  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$6,768,548  
 8. EXAMINATION EVIDENCE FEES: \$269,678  
 9. FEES RECEIVED FOR CLOSING: \$312,347  
 10. TAX CERTIFICATES: \$127,196  
 11. RECORDING FEES: \$622,486  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: (\$290)  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$8,099,965**  
 19. TOTAL ESCROW: \$1,615,587  
 20. TOTAL NON-POLICY: \$5,170  
**21. TOTAL INCOME: \$9,720,722**

### EXPENSES

22. SALARIES-EMPLOYEES: \$2,747,019  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$366,571  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$2,149  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$335,301  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$4,333  
 33. ADVERTISING AND PROMOTIONS: \$7,994  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$35,155  
 35. INSURANCE: \$16,895  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$2,263  
 38. LICENSES, TAXES, AND FEES: \$4,773  
 39. POSTAGE AND FREIGHT: \$17,385  
 40. COURIER AND OVERNIGHT: \$57,861  
 41. TELEPHONE AND FAX: \$11,325  
 42. PRINTING AND PHOTOCOPYING: \$37,394  
 43. OFFICE SUPPLIES: \$45,704  
 44. EQUIPMENT/VEHICLE LEASE: \$29,699  
 45. DEPRECIATION: \$20,003  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$9,336  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$127,228  
 51. RECORDING FEES PAID: \$650,649  
 52. PLANT LEASE/UPDATES: \$225,005  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: (\$114,241)  
**58. TOTAL TITLE: \$4,639,801**  
 59. TOTAL ESCROW: \$746,464  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$5,386,265**  
 62. INCOME/LOSS TITLE: \$3,460,164  
 63. INCOME/LOSS ESCROW: \$869,123  
 64. INCOME/LOSS NON-POLICY: \$5,170  
**65. NET INCOME/LOSS: \$4,334,457**  
 66. NUMBER OF POLICIES ISSUED: 27,027  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$5,000,938  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$4,250,797  
 8. EXAMINATION EVIDENCE FEES: \$72,737  
 9. FEES RECEIVED FOR CLOSING: \$165,340  
 10. TAX CERTIFICATES: \$89,793  
 11. RECORDING FEES: \$354,236  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: (\$3,335)  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$4,929,568**  
 19. TOTAL ESCROW: \$1,094,578  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$6,024,146**

### EXPENSES

22. SALARIES-EMPLOYEES: \$1,289,492  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$170,671  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$15,583  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$82,162  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$6,551  
 33. ADVERTISING AND PROMOTIONS: \$6,553  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$7,549  
 35. INSURANCE: \$7,622  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$3,296  
 39. POSTAGE AND FREIGHT: \$9,581  
 40. COURIER AND OVERNIGHT: \$52,455  
 41. TELEPHONE AND FAX: \$22,511  
 42. PRINTING AND PHOTOCOPYING: \$26,814  
 43. OFFICE SUPPLIES: \$32,773  
 44. EQUIPMENT/VEHICLE LEASE: \$8,785  
 45. DEPRECIATION: \$11,077  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$4,382  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$89,793  
 51. RECORDING FEES PAID: \$367,796  
 52. PLANT LEASE/UPDATES: \$79,516  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$393,600  
**58. TOTAL TITLE: \$2,688,562**  
 59. TOTAL ESCROW: \$457,220  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$3,145,782**  
 62. INCOME/LOSS TITLE: \$2,241,006  
 63. INCOME/LOSS ESCROW: \$637,358  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$2,878,364**  
 66. NUMBER OF POLICIES ISSUED: 18,364  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506010  
 2. Agency Name: DON ROBERTS ABSTRACT & TITLE COMPANY  
 3. Agency Address: P O BOX 937  
 4. City, State, Zip: QUITMAN, TX 75783

1. Agency Number: 14219387  
 2. Agency Name: DULANEY ABSTRACT COMPANY, INC.  
 3. Agency Address: 318 N 1ST ST  
 4. City, State, Zip: HASKELL, TX 79521

### INCOME

5. TITLE PREMIUMS: \$597,097  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$507,532  
 8. EXAMINATION EVIDENCE FEES: \$39,105  
 9. FEES RECEIVED FOR CLOSING: \$15,193  
 10. TAX CERTIFICATES: \$10,064  
 11. RECORDING FEES: \$48,523  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$8,185  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$67  
 17. OTHER INCOME: \$458  
**18. TOTAL TITLE: \$629,127**  
 19. TOTAL ESCROW: \$164,978  
 20. TOTAL NON-POLICY: \$8,378  
**21. TOTAL INCOME: \$802,483**

### EXPENSES

22. SALARIES-EMPLOYEES: \$104,263  
 23. SALARIES-OWNERS/PARTNERS: \$129,480  
 24. BENEFITS-EMPLOYEES: \$8,187  
 25. BENEFITS-OWNERS/PARTNERS: \$10,135  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$141,000  
 28. C/F-OTHER AGENTS AND UW: \$21,409  
 29. C/F-ATTORNEYS AND OTHERS: \$1,122  
 30. RENT: \$48,835  
 31. UTILITIES: \$11,372  
 32. ACCOUNTING AND AUDITING: \$6,521  
 33. ADVERTISING AND PROMOTIONS: \$4,108  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$14,756  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$3,994  
 39. POSTAGE AND FREIGHT: \$3,267  
 40. COURIER AND OVERNIGHT: \$8,185  
 41. TELEPHONE AND FAX: \$3,743  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$25,214  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$12,015  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$848  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$10,447  
 51. RECORDING FEES PAID: \$48,148  
 52. PLANT LEASE/UPDATES: \$132,000  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$1,025  
 57. OTHER EXPENSES: \$27,725  
**58. TOTAL TITLE: \$777,799**  
 59. TOTAL ESCROW: \$105,198  
 60. TOTAL NON-POLICY ABSTRACT: \$5,072  
**61. TOTAL EXPENSES: \$888,069**  
 62. INCOME/LOSS TITLE: (\$148,672)  
 63. INCOME/LOSS ESCROW: \$59,780  
 64. INCOME/LOSS NON-POLICY: \$3,306  
**65. NET INCOME/LOSS: (\$85,586)**  
 66. NUMBER OF POLICIES ISSUED: 1,259  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$13,615  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$11,573  
 8. EXAMINATION EVIDENCE FEES: \$1,703  
 9. FEES RECEIVED FOR CLOSING: \$75  
 10. TAX CERTIFICATES: \$78  
 11. RECORDING FEES: \$1,868  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$15,297**  
 19. TOTAL ESCROW: \$7,162  
 20. TOTAL NON-POLICY: \$31,200  
**21. TOTAL INCOME: \$53,659**

### EXPENSES

22. SALARIES-EMPLOYEES: \$8,788  
 23. SALARIES-OWNERS/PARTNERS: \$1,040  
 24. BENEFITS-EMPLOYEES: \$1,103  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$485  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$312  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$0  
 31. UTILITIES: \$481  
 32. ACCOUNTING AND AUDITING: \$545  
 33. ADVERTISING AND PROMOTIONS: \$278  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$117  
 35. INSURANCE: \$459  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$150  
 38. LICENSES, TAXES, AND FEES: \$31  
 39. POSTAGE AND FREIGHT: \$179  
 40. COURIER AND OVERNIGHT: \$274  
 41. TELEPHONE AND FAX: \$395  
 42. PRINTING AND PHOTOCOPYING: \$672  
 43. OFFICE SUPPLIES: \$646  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$83  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$78  
 51. RECORDING FEES PAID: \$1,868  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$169  
 56. TRADE ASSOCIATION FEES: \$111  
 57. OTHER EXPENSES: \$4,854  
**58. TOTAL TITLE: \$23,118**  
 59. TOTAL ESCROW: \$10,827  
 60. TOTAL NON-POLICY ABSTRACT: \$46,386  
**61. TOTAL EXPENSES: \$80,331**  
 62. INCOME/LOSS TITLE: (\$7,821)  
 63. INCOME/LOSS ESCROW: (\$3,665)  
 64. INCOME/LOSS NON-POLICY: (\$15,186)  
**65. NET INCOME/LOSS: (\$26,672)**  
 66. NUMBER OF POLICIES ISSUED: 25  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10259807  
 2. Agency Name: EAGLE TITLE OF PALO PINTO COUNTY, INC.  
 3. Agency Address: 404 N. FM 2353  
 4. City, State, Zip: GRAFORD, TX 76449

1. Agency Number: 12558902  
 2. Agency Name: EAST TEXAS TITLE COMPANY  
 3. Agency Address: 1021 ESE LOOP 3232 SUITE 400  
 4. City, State, Zip: TYLER, TX 75701

### INCOME

5. TITLE PREMIUMS: \$368,588  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$313,300  
 8. EXAMINATION EVIDENCE FEES: \$36,777  
 9. FEES RECEIVED FOR CLOSING: \$4,322  
 10. TAX CERTIFICATES: \$2,620  
 11. RECORDING FEES: \$18,050  
 12. RESTRICTIONS: \$155  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$2,793  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$302  
 17. OTHER INCOME: \$2,325  
**18. TOTAL TITLE: \$380,644**  
 19. TOTAL ESCROW: \$78,050  
 20. TOTAL NON-POLICY: \$350  
**21. TOTAL INCOME: \$459,044**

### EXPENSES

22. SALARIES-EMPLOYEES: \$106,131  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$30,799  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$39,840  
 31. UTILITIES: \$4,474  
 32. ACCOUNTING AND AUDITING: \$3,396  
 33. ADVERTISING AND PROMOTIONS: \$2,370  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$8,322  
 35. INSURANCE: \$6,457  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$7,111  
 39. POSTAGE AND FREIGHT: \$950  
 40. COURIER AND OVERNIGHT: \$3,532  
 41. TELEPHONE AND FAX: \$6,381  
 42. PRINTING AND PHOTOCOPYING: \$1,182  
 43. OFFICE SUPPLIES: \$3,477  
 44. EQUIPMENT/VEHICLE LEASE: \$3,242  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$261  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$3,387  
 50. TAX CERTIFICATES PAID: \$2,690  
 51. RECORDING FEES PAID: \$17,788  
 52. PLANT LEASE/UPDATES: \$2,666  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$3,375  
 56. TRADE ASSOCIATION FEES: \$730  
 57. OTHER EXPENSES: \$33,889  
**58. TOTAL TITLE: \$292,450**  
 59. TOTAL ESCROW: \$53,440  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$345,890**  
 62. INCOME/LOSS TITLE: \$88,194  
 63. INCOME/LOSS ESCROW: \$24,610  
 64. INCOME/LOSS NON-POLICY: \$350  
**65. NET INCOME/LOSS: \$113,154**  
 66. NUMBER OF POLICIES ISSUED: 547  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$409,836  
 6. % PREMIUM REMITTED: 14.71%  
 7. TITLE PREMIUM RETAINED: \$349,554  
 8. EXAMINATION EVIDENCE FEES: \$80,204  
 9. FEES RECEIVED FOR CLOSING: \$40,918  
 10. TAX CERTIFICATES: \$552  
 11. RECORDING FEES: \$5,065  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$4,828  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$481,121**  
 19. TOTAL ESCROW: \$64,954  
 20. TOTAL NON-POLICY: \$17,587  
**21. TOTAL INCOME: \$563,662**

### EXPENSES

22. SALARIES-EMPLOYEES: \$213,779  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$12,189  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$11,728  
 29. C/F-ATTORNEYS AND OTHERS: \$6,962  
 30. RENT: \$52,518  
 31. UTILITIES: \$674  
 32. ACCOUNTING AND AUDITING: \$7,523  
 33. ADVERTISING AND PROMOTIONS: \$3,095  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$4,978  
 35. INSURANCE: \$5,479  
 36. INTEREST EXPENSE: \$25  
 37. LEGAL EXPENSE: \$16,910  
 38. LICENSES, TAXES, AND FEES: \$1,621  
 39. POSTAGE AND FREIGHT: \$2,067  
 40. COURIER AND OVERNIGHT: \$4,707  
 41. TELEPHONE AND FAX: \$9,935  
 42. PRINTING AND PHOTOCOPYING: \$3,383  
 43. OFFICE SUPPLIES: \$77,300  
 44. EQUIPMENT/VEHICLE LEASE: \$5,704  
 45. DEPRECIATION: \$5,302  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,061  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$438  
 51. RECORDING FEES PAID: \$5,504  
 52. PLANT LEASE/UPDATES: \$12,863  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$3,002  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$30,892  
**58. TOTAL TITLE: \$499,639**  
 59. TOTAL ESCROW: \$57,835  
 60. TOTAL NON-POLICY ABSTRACT: \$10,517  
**61. TOTAL EXPENSES: \$567,991**  
 62. INCOME/LOSS TITLE: (\$18,518)  
 63. INCOME/LOSS ESCROW: \$7,119  
 64. INCOME/LOSS NON-POLICY: \$7,070  
**65. NET INCOME/LOSS: (\$4,329)**  
 66. NUMBER OF POLICIES ISSUED: 1,098  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 9028360  
 2. Agency Name: EAST TEXAS TITLE COMPANY  
 3. Agency Address: 214 EAST COLLEGE  
 4. City, State, Zip: ATHENS, TX 75751

1. Agency Number: 11276181  
 2. Agency Name: EAST TEXAS TITLE CO. OF HARRISON COUNTY  
 3. Agency Address: PO BOX 8137  
 4. City, State, Zip: MARSHALL, TX 75670

### INCOME

5. TITLE PREMIUMS: \$486,902  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$413,867  
 8. EXAMINATION EVIDENCE FEES: \$25,764  
 9. FEES RECEIVED FOR CLOSING: \$6,521  
 10. TAX CERTIFICATES: \$7,250  
 11. RECORDING FEES: \$1,102  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$2,008  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$86  
 17. OTHER INCOME: \$238  
**18. TOTAL TITLE: \$456,836**  
 19. TOTAL ESCROW: \$105,966  
 20. TOTAL NON-POLICY: \$9,067  
**21. TOTAL INCOME: \$571,869**

### EXPENSES

22. SALARIES-EMPLOYEES: \$212,185  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$12,875  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$5,906  
 29. C/F-ATTORNEYS AND OTHERS: \$48,416  
 30. RENT: \$26,724  
 31. UTILITIES: \$10,785  
 32. ACCOUNTING AND AUDITING: \$10,428  
 33. ADVERTISING AND PROMOTIONS: \$3,660  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$5,165  
 35. INSURANCE: \$17,677  
 36. INTEREST EXPENSE: \$1,654  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$1,674  
 39. POSTAGE AND FREIGHT: \$6,155  
 40. COURIER AND OVERNIGHT: \$2,008  
 41. TELEPHONE AND FAX: \$4,639  
 42. PRINTING AND PHOTOCOPYING: \$188  
 43. OFFICE SUPPLIES: \$22,405  
 44. EQUIPMENT/VEHICLE LEASE: \$3,318  
 45. DEPRECIATION: \$1,059  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$833  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$8,044  
 51. RECORDING FEES PAID: \$4,479  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$15  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$54,835  
**58. TOTAL TITLE: \$465,127**  
 59. TOTAL ESCROW: \$96,215  
 60. TOTAL NON-POLICY ABSTRACT: \$10,033  
**61. TOTAL EXPENSES: \$571,375**  
 62. INCOME/LOSS TITLE: (\$8,291)  
 63. INCOME/LOSS ESCROW: \$9,751  
 64. INCOME/LOSS NON-POLICY: (\$966)  
**65. NET INCOME/LOSS: \$494**  
 66. NUMBER OF POLICIES ISSUED: 710  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$68,561  
 6. % PREMIUM REMITTED: 13.80%  
 7. TITLE PREMIUM RETAINED: \$59,102  
 8. EXAMINATION EVIDENCE FEES: \$151,846  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$440  
 11. RECORDING FEES: \$2,134  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$15  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$213,537**  
 19. TOTAL ESCROW: \$0  
 20. TOTAL NON-POLICY: \$133  
**21. TOTAL INCOME: \$213,670**

### EXPENSES

22. SALARIES-EMPLOYEES: \$122,147  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$5,784  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$15,712  
 29. C/F-ATTORNEYS AND OTHERS: \$5,366  
 30. RENT: \$5,923  
 31. UTILITIES: \$756  
 32. ACCOUNTING AND AUDITING: \$6,688  
 33. ADVERTISING AND PROMOTIONS: \$205  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$5,341  
 35. INSURANCE: \$5,561  
 36. INTEREST EXPENSE: \$1,397  
 37. LEGAL EXPENSE: \$1,913  
 38. LICENSES, TAXES, AND FEES: \$105  
 39. POSTAGE AND FREIGHT: \$956  
 40. COURIER AND OVERNIGHT: \$85  
 41. TELEPHONE AND FAX: \$5,674  
 42. PRINTING AND PHOTOCOPYING: \$793  
 43. OFFICE SUPPLIES: \$13,010  
 44. EQUIPMENT/VEHICLE LEASE: \$1,720  
 45. DEPRECIATION: \$321  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$455  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$471  
 51. RECORDING FEES PAID: \$2,198  
 52. PLANT LEASE/UPDATES: \$1,690  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$152  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$34,535  
**58. TOTAL TITLE: \$238,958**  
 59. TOTAL ESCROW: \$0  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$238,958**  
 62. INCOME/LOSS TITLE: (\$25,421)  
 63. INCOME/LOSS ESCROW: \$0  
 64. INCOME/LOSS NON-POLICY: \$133  
**65. NET INCOME/LOSS: (\$25,288)**  
 66. NUMBER OF POLICIES ISSUED: 145  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11757586  
 2. Agency Name: EAST TEXAS TITLE COMPANY OF PANOLA COUNTY  
 3. Agency Address: 109 S SYCAMORE  
 4. City, State, Zip: CARTHAGE, TX 75733

1. Agency Number: 1505115  
 2. Agency Name: EASTEX TITLE COMPANY, INC.  
 3. Agency Address: 241 STATE HIGHWAY 150  
 4. City, State, Zip: COLDSRING, TX 77331

### INCOME

5. TITLE PREMIUMS:	\$164,749
6. % PREMIUM REMITTED:	14.84%
7. TITLE PREMIUM RETAINED:	\$140,298
8. EXAMINATION EVIDENCE FEES:	\$45,328
9. FEES RECEIVED FOR CLOSING:	\$7,616
10. TAX CERTIFICATES:	\$2,050
11. RECORDING FEES:	\$2,648
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$1,673
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$199,613</b>
19. TOTAL ESCROW:	\$25,500
20. TOTAL NON-POLICY:	\$751
<b>21. TOTAL INCOME:</b>	<b>\$225,864</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$84,565
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$4,778
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$3,446
29. C/F-ATTORNEYS AND OTHERS:	\$15,120
30. RENT:	\$18,433
31. UTILITIES:	\$2,656
32. ACCOUNTING AND AUDITING:	\$835
33. ADVERTISING AND PROMOTIONS:	\$182
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$3,761
35. INSURANCE:	\$3,431
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$1,962
38. LICENSES, TAXES, AND FEES:	\$455
39. POSTAGE AND FREIGHT:	\$854
40. COURIER AND OVERNIGHT:	\$1,519
41. TELEPHONE AND FAX:	\$4,422
42. PRINTING AND PHOTOCOPYING:	\$2,534
43. OFFICE SUPPLIES:	\$5,463
44. EQUIPMENT/VEHICLE LEASE	\$4,410
45. DEPRECIATION:	\$4,205
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$371
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$2,046
51. RECORDING FEES PAID:	\$2,608
52. PLANT LEASE/UPDATES:	\$9,477
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$71
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$15,963
<b>58. TOTAL TITLE:</b>	<b>\$193,567</b>
59. TOTAL ESCROW:	\$19,695
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$213,262</b>
62. INCOME/LOSS TITLE:	\$6,046
63. INCOME/LOSS ESCROW:	\$5,805
64. INCOME/LOSS NON-POLICY:	\$751
<b>65. NET INCOME/LOSS:</b>	<b>\$12,602</b>
66. NUMBER OF POLICIES ISSUED:	349
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$401,199
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$341,020
8. EXAMINATION EVIDENCE FEES:	\$167,835
9. FEES RECEIVED FOR CLOSING:	\$14,549
10. TAX CERTIFICATES:	\$9,130
11. RECORDING FEES:	\$40,720
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$500
14. COURIER AND OVERNIGHT:	\$434
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$1,071
<b>18. TOTAL TITLE:</b>	<b>\$575,259</b>
19. TOTAL ESCROW:	\$167,672
20. TOTAL NON-POLICY:	\$24,140
<b>21. TOTAL INCOME:</b>	<b>\$767,071</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$246,979
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$46,780
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$0
31. UTILITIES:	\$7,374
32. ACCOUNTING AND AUDITING:	\$7,067
33. ADVERTISING AND PROMOTIONS:	\$5,157
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$4,196
35. INSURANCE:	\$13,001
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$3,910
39. POSTAGE AND FREIGHT:	\$1,901
40. COURIER AND OVERNIGHT:	\$4,876
41. TELEPHONE AND FAX:	\$6,655
42. PRINTING AND PHOTOCOPYING:	\$7,370
43. OFFICE SUPPLIES:	\$7,610
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$15,903
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$8,710
51. RECORDING FEES PAID:	\$39,599
52. PLANT LEASE/UPDATES:	\$7,849
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$1,295
56. TRADE ASSOCIATION FEES:	\$410
57. OTHER EXPENSES:	\$37,871
<b>58. TOTAL TITLE:</b>	<b>\$474,512</b>
59. TOTAL ESCROW:	\$131,355
60. TOTAL NON-POLICY ABSTRACT:	\$16,559
<b>61. TOTAL EXPENSES:</b>	<b>\$622,426</b>
62. INCOME/LOSS TITLE:	\$100,747
63. INCOME/LOSS ESCROW:	\$36,317
64. INCOME/LOSS NON-POLICY:	\$7,581
<b>65. NET INCOME/LOSS:</b>	<b>\$144,645</b>
66. NUMBER OF POLICIES ISSUED:	1,192
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11025944  
 2. Agency Name: EASTLAND TITLE COMPANY  
 3. Agency Address: 69 WEST FRANKLIN STREET  
 4. City, State, Zip: HILLSBORO, TX 76645

1. Agency Number: 1505104  
 2. Agency Name: ECTOR COUNTY ABSTRACT & TITLE CO., INC.  
 3. Agency Address: 300 EAST 6TH STREET  
 4. City, State, Zip: ODESSA, TX 79761

### INCOME

5. TITLE PREMIUMS: \$155,923  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$132,527  
 8. EXAMINATION EVIDENCE FEES: \$64,982  
 9. FEES RECEIVED FOR CLOSING: \$14,653  
 10. TAX CERTIFICATES: \$7,445  
 11. RECORDING FEES: \$6,757  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$150  
 14. COURIER AND OVERNIGHT: \$2,035  
 15. TELEPHONE AND FAX: \$950  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$13,058  
**18. TOTAL TITLE: \$242,557**  
 19. TOTAL ESCROW: \$65,519  
 20. TOTAL NON-POLICY: \$10,151  
**21. TOTAL INCOME: \$318,227**

### EXPENSES

22. SALARIES-EMPLOYEES: \$96,632  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$23,734  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$5,448  
 29. C/F-ATTORNEYS AND OTHERS: \$4,750  
 30. RENT: \$0  
 31. UTILITIES: \$4,915  
 32. ACCOUNTING AND AUDITING: \$3,048  
 33. ADVERTISING AND PROMOTIONS: \$392  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$6,935  
 36. INTEREST EXPENSE: \$6,366  
 37. LEGAL EXPENSE: \$360  
 38. LICENSES, TAXES, AND FEES: \$1,749  
 39. POSTAGE AND FREIGHT: \$884  
 40. COURIER AND OVERNIGHT: \$2,020  
 41. TELEPHONE AND FAX: \$2,464  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$2,956  
 44. EQUIPMENT/VEHICLE LEASE: \$3,366  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$671  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$33  
 50. TAX CERTIFICATES PAID: \$6,786  
 51. RECORDING FEES PAID: \$5,746  
 52. PLANT LEASE/UPDATES: \$13,677  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$30  
 55. DONATIONS/LOBBYING: \$600  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$12,145  
**58. TOTAL TITLE: \$205,707**  
 59. TOTAL ESCROW: \$65,490  
 60. TOTAL NON-POLICY ABSTRACT: \$33,733  
**61. TOTAL EXPENSES: \$304,930**  
 62. INCOME/LOSS TITLE: \$36,850  
 63. INCOME/LOSS ESCROW: \$29  
 64. INCOME/LOSS NON-POLICY: (\$23,582)  
**65. NET INCOME/LOSS: \$13,297**  
 66. NUMBER OF POLICIES ISSUED: 539  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$656,233  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$557,798  
 8. EXAMINATION EVIDENCE FEES: \$154,654  
 9. FEES RECEIVED FOR CLOSING: \$4,148  
 10. TAX CERTIFICATES: \$21,687  
 11. RECORDING FEES: \$30,752  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$3,331  
 15. TELEPHONE AND FAX: \$11,152  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$783,522**  
 19. TOTAL ESCROW: \$137,597  
 20. TOTAL NON-POLICY: \$238,094  
**21. TOTAL INCOME: \$1,159,213**

### EXPENSES

22. SALARIES-EMPLOYEES: \$126,000  
 23. SALARIES-OWNERS/PARTNERS: \$132,247  
 24. BENEFITS-EMPLOYEES: \$25,436  
 25. BENEFITS-OWNERS/PARTNERS: \$29,859  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$170,403  
 28. C/F-OTHER AGENTS AND UW: \$4,147  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$4,068  
 31. UTILITIES: \$6,624  
 32. ACCOUNTING AND AUDITING: \$7,524  
 33. ADVERTISING AND PROMOTIONS: \$9,790  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$1,732  
 35. INSURANCE: \$17,851  
 36. INTEREST EXPENSE: \$174  
 37. LEGAL EXPENSE: \$15,840  
 38. LICENSES, TAXES, AND FEES: \$8,201  
 39. POSTAGE AND FREIGHT: \$774  
 40. COURIER AND OVERNIGHT: \$5,694  
 41. TELEPHONE AND FAX: \$15,577  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$21,995  
 44. EQUIPMENT/VEHICLE LEASE: \$11,761  
 45. DEPRECIATION: \$15,499  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$2,221  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$25,274  
 52. PLANT LEASE/UPDATES: \$4,800  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$350  
 55. DONATIONS/LOBBYING: \$5,313  
 56. TRADE ASSOCIATION FEES: \$1,032  
 57. OTHER EXPENSES: \$60,471  
**58. TOTAL TITLE: \$730,657**  
 59. TOTAL ESCROW: \$96,789  
 60. TOTAL NON-POLICY ABSTRACT: \$171,563  
**61. TOTAL EXPENSES: \$999,009**  
 62. INCOME/LOSS TITLE: \$52,865  
 63. INCOME/LOSS ESCROW: \$40,808  
 64. INCOME/LOSS NON-POLICY: \$66,531  
**65. NET INCOME/LOSS: \$160,204**  
 66. NUMBER OF POLICIES ISSUED: 1,776  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13392478  
 2. Agency Name: EDWARDS ABSTRACT AND TITLE CO.  
 3. Agency Address: 3111 W. FREDDY GONZALEZ DR.  
 4. City, State, Zip: EDINBURG, TX 78539

1. Agency Number: 13268289  
 2. Agency Name: EL PASO TITLE CO., INC.  
 3. Agency Address: 1201 N. MESA, SUITE A  
 4. City, State, Zip: EL PASO, TX 79902

### INCOME

5. TITLE PREMIUMS: \$6,096,714  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$5,182,206  
 8. EXAMINATION EVIDENCE FEES: \$1,309,366  
 9. FEES RECEIVED FOR CLOSING: \$170,701  
 10. TAX CERTIFICATES: \$316,320  
 11. RECORDING FEES: \$425,630  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$3,973  
 14. COURIER AND OVERNIGHT: \$53,817  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$4,454  
 17. OTHER INCOME: (\$77,408)  
**18. TOTAL TITLE: \$7,389,059**  
 19. TOTAL ESCROW: \$1,642,225  
 20. TOTAL NON-POLICY: \$194,740  
**21. TOTAL INCOME: \$9,226,024**

### EXPENSES

22. SALARIES-EMPLOYEES: \$2,185,525  
 23. SALARIES-OWNERS/PARTNERS: \$777,914  
 24. BENEFITS-EMPLOYEES: \$304,998  
 25. BENEFITS-OWNERS/PARTNERS: \$90,536  
 26. E/E-OTHER AGENTS AND UW: \$202,521  
 27. E/E-ATTORNEYS AND OTHERS: \$702,105  
 28. C/F-OTHER AGENTS AND UW: \$9,390  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$396,435  
 31. UTILITIES: \$94,933  
 32. ACCOUNTING AND AUDITING: \$40,099  
 33. ADVERTISING AND PROMOTIONS: \$49,292  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$89,963  
 35. INSURANCE: \$90,386  
 36. INTEREST EXPENSE: \$253  
 37. LEGAL EXPENSE: \$10,068  
 38. LICENSES, TAXES, AND FEES: \$129,778  
 39. POSTAGE AND FREIGHT: \$17,205  
 40. COURIER AND OVERNIGHT: \$66,923  
 41. TELEPHONE AND FAX: \$127,126  
 42. PRINTING AND PHOTOCOPYING: \$45,104  
 43. OFFICE SUPPLIES: \$50,752  
 44. EQUIPMENT/VEHICLE LEASE: \$36,352  
 45. DEPRECIATION: \$37,771  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$152,570  
 50. TAX CERTIFICATES PAID: \$316,320  
 51. RECORDING FEES PAID: \$427,522  
 52. PLANT LEASE/UPDATES: \$87,969  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$25,476  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$859,214  
**58. TOTAL TITLE: \$7,424,500**  
 59. TOTAL ESCROW: \$1,228,691  
 60. TOTAL NON-POLICY ABSTRACT: \$168,699  
**61. TOTAL EXPENSES: \$8,821,890**  
 62. INCOME/LOSS TITLE: (\$35,441)  
 63. INCOME/LOSS ESCROW: \$413,534  
 64. INCOME/LOSS NON-POLICY: \$26,041  
**65. NET INCOME/LOSS: \$404,134**  
 66. NUMBER OF POLICIES ISSUED: 9,563  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$193,005  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$164,055  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$6,098  
 11. RECORDING FEES: \$21,188  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$6,277  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$709  
**18. TOTAL TITLE: \$198,327**  
 19. TOTAL ESCROW: \$37,535  
 20. TOTAL NON-POLICY: \$965  
**21. TOTAL INCOME: \$236,827**

### EXPENSES

22. SALARIES-EMPLOYEES: \$47,620  
 23. SALARIES-OWNERS/PARTNERS: \$39,148  
 24. BENEFITS-EMPLOYEES: \$7,354  
 25. BENEFITS-OWNERS/PARTNERS: \$6,630  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$26,085  
 31. UTILITIES: \$2,096  
 32. ACCOUNTING AND AUDITING: \$2,793  
 33. ADVERTISING AND PROMOTIONS: \$10,576  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$59  
 35. INSURANCE: \$3,334  
 36. INTEREST EXPENSE: \$1,188  
 37. LEGAL EXPENSE: \$724  
 38. LICENSES, TAXES, AND FEES: \$177  
 39. POSTAGE AND FREIGHT: \$972  
 40. COURIER AND OVERNIGHT: \$6,507  
 41. TELEPHONE AND FAX: \$4,610  
 42. PRINTING AND PHOTOCOPYING: \$785  
 43. OFFICE SUPPLIES: \$5,055  
 44. EQUIPMENT/VEHICLE LEASE: \$182  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$916  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$6,304  
 51. RECORDING FEES PAID: \$21,566  
 52. PLANT LEASE/UPDATES: \$8,184  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$1,062  
 56. TRADE ASSOCIATION FEES: \$414  
 57. OTHER EXPENSES: \$4,894  
**58. TOTAL TITLE: \$209,235**  
 59. TOTAL ESCROW: \$34,719  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$243,954**  
 62. INCOME/LOSS TITLE: (\$10,908)  
 63. INCOME/LOSS ESCROW: \$2,816  
 64. INCOME/LOSS NON-POLICY: \$965  
**65. NET INCOME/LOSS: (\$7,127)**  
 66. NUMBER OF POLICIES ISSUED: 878  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506423  
 2. Agency Name: ELLIOTT & WALDRON ABSTRACT & TITLE CO. OF CANTON  
 3. Agency Address: 681 W. DALLAS, P.O. BX 760  
 4. City, State, Zip: CANTON, TX 75103

1. Agency Number: 1506111  
 2. Agency Name: ELLIOTT & WALDRON ABSTRACT COMPANY  
 3. Agency Address: 630 COWBOY WAY P O BOX 457  
 4. City, State, Zip: PLAINS, TX 79355

### INCOME

5. TITLE PREMIUMS: \$411,326  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$349,627  
 8. EXAMINATION EVIDENCE FEES: \$114,880  
 9. FEES RECEIVED FOR CLOSING: \$2,096  
 10. TAX CERTIFICATES: \$6,761  
 11. RECORDING FEES: \$32,826  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$6,091  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$3,808  
**18. TOTAL TITLE: \$516,089**  
 19. TOTAL ESCROW: \$97,267  
 20. TOTAL NON-POLICY: \$370  
**21. TOTAL INCOME: \$613,726**

### EXPENSES

22. SALARIES-EMPLOYEES: \$216,017  
 23. SALARIES-OWNERS/PARTNERS: \$7,560  
 24. BENEFITS-EMPLOYEES: \$37,583  
 25. BENEFITS-OWNERS/PARTNERS: \$655  
 26. E/E-OTHER AGENTS AND UW: \$7,216  
 27. E/E-ATTORNEYS AND OTHERS: \$1,335  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$53,760  
 31. UTILITIES: \$7,461  
 32. ACCOUNTING AND AUDITING: \$2,757  
 33. ADVERTISING AND PROMOTIONS: \$7,651  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$3,971  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$1,346  
 39. POSTAGE AND FREIGHT: \$3,696  
 40. COURIER AND OVERNIGHT: \$6,530  
 41. TELEPHONE AND FAX: \$5,308  
 42. PRINTING AND PHOTOCOPYING: \$3,554  
 43. OFFICE SUPPLIES: \$10,359  
 44. EQUIPMENT/VEHICLE LEASE: \$6,593  
 45. DEPRECIATION: \$2,648  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$633  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$288  
 50. TAX CERTIFICATES PAID: \$7,501  
 51. RECORDING FEES PAID: \$35,578  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$168  
 56. TRADE ASSOCIATION FEES: \$459  
 57. OTHER EXPENSES: \$20,661  
**58. TOTAL TITLE: \$451,288**  
 59. TOTAL ESCROW: \$74,660  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$525,948**  
 62. INCOME/LOSS TITLE: \$64,801  
 63. INCOME/LOSS ESCROW: \$22,607  
 64. INCOME/LOSS NON-POLICY: \$370  
**65. NET INCOME/LOSS: \$87,778**  
 66. NUMBER OF POLICIES ISSUED: 870  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$216,453  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$183,985  
 8. EXAMINATION EVIDENCE FEES: \$31,667  
 9. FEES RECEIVED FOR CLOSING: \$51  
 10. TAX CERTIFICATES: \$2,504  
 11. RECORDING FEES: \$986  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$3,165  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$1,352  
**18. TOTAL TITLE: \$223,710**  
 19. TOTAL ESCROW: \$45,283  
 20. TOTAL NON-POLICY: \$220,931  
**21. TOTAL INCOME: \$489,924**

### EXPENSES

22. SALARIES-EMPLOYEES: \$50,122  
 23. SALARIES-OWNERS/PARTNERS: \$99,201  
 24. BENEFITS-EMPLOYEES: \$9,198  
 25. BENEFITS-OWNERS/PARTNERS: \$11,972  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$377  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$0  
 31. UTILITIES: \$1,162  
 32. ACCOUNTING AND AUDITING: \$1,640  
 33. ADVERTISING AND PROMOTIONS: \$6,286  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$5,009  
 35. INSURANCE: \$3,722  
 36. INTEREST EXPENSE: \$1,145  
 37. LEGAL EXPENSE: \$273  
 38. LICENSES, TAXES, AND FEES: \$1,936  
 39. POSTAGE AND FREIGHT: \$603  
 40. COURIER AND OVERNIGHT: \$1,311  
 41. TELEPHONE AND FAX: \$1,477  
 42. PRINTING AND PHOTOCOPYING: \$3,764  
 43. OFFICE SUPPLIES: \$2,761  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$819  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$2,850  
 51. RECORDING FEES PAID: \$1,132  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$2,998  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$14,755  
**58. TOTAL TITLE: \$224,513**  
 59. TOTAL ESCROW: \$43,388  
 60. TOTAL NON-POLICY ABSTRACT: \$210,634  
**61. TOTAL EXPENSES: \$478,535**  
 62. INCOME/LOSS TITLE: (\$803)  
 63. INCOME/LOSS ESCROW: \$1,895  
 64. INCOME/LOSS NON-POLICY: \$10,297  
**65. NET INCOME/LOSS: \$11,389**  
 66. NUMBER OF POLICIES ISSUED: 308  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11032879  
 2. Agency Name: ELLIOTT & WALDRON ABSTRACT COMPANY OF PALO PINTO,  
 3. Agency Address: 403 S. OAK AVENUE  
 4. City, State, Zip: MINERAL WELLS, TX 76067

1. Agency Number: 12475884  
 2. Agency Name: ELLIOTT & WALDRON/SHELBY COUNTY TITLE  
 3. Agency Address: 413 SHELBYVILLE STREET  
 4. City, State, Zip: CENTER, TX 75935

### INCOME

5. TITLE PREMIUMS: \$829,808  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$705,337  
 8. EXAMINATION EVIDENCE FEES: \$125,439  
 9. FEES RECEIVED FOR CLOSING: \$13,864  
 10. TAX CERTIFICATES: \$7,687  
 11. RECORDING FEES: \$37,470  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$1,316  
 15. TELEPHONE AND FAX: \$4,905  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$896,018**  
 19. TOTAL ESCROW: \$94,532  
 20. TOTAL NON-POLICY: \$34,451  
**21. TOTAL INCOME: \$1,025,001**

### EXPENSES

22. SALARIES-EMPLOYEES: \$234,623  
 23. SALARIES-OWNERS/PARTNERS: \$51,088  
 24. BENEFITS-EMPLOYEES: \$20,278  
 25. BENEFITS-OWNERS/PARTNERS: \$4,211  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$91,459  
 28. C/F-OTHER AGENTS AND UW: \$52,006  
 29. C/F-ATTORNEYS AND OTHERS: \$2,520  
 30. RENT: \$44,000  
 31. UTILITIES: \$1,418  
 32. ACCOUNTING AND AUDITING: \$4,726  
 33. ADVERTISING AND PROMOTIONS: \$8,104  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$142  
 35. INSURANCE: \$17,304  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$5,258  
 38. LICENSES, TAXES, AND FEES: \$2,510  
 39. POSTAGE AND FREIGHT: \$2,850  
 40. COURIER AND OVERNIGHT: \$4,695  
 41. TELEPHONE AND FAX: \$5,846  
 42. PRINTING AND PHOTOCOPYING: \$2,210  
 43. OFFICE SUPPLIES: \$9,979  
 44. EQUIPMENT/VEHICLE LEASE: \$14,979  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,590  
 48. BAD DEBTS: \$1,452  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$7,790  
 51. RECORDING FEES PAID: \$37,783  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$1,093  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$52,234  
**58. TOTAL TITLE: \$682,148**  
 59. TOTAL ESCROW: \$41,700  
 60. TOTAL NON-POLICY ABSTRACT: \$15,961  
**61. TOTAL EXPENSES: \$739,809**  
 62. INCOME/LOSS TITLE: \$213,870  
 63. INCOME/LOSS ESCROW: \$52,832  
 64. INCOME/LOSS NON-POLICY: \$18,490  
**65. NET INCOME/LOSS: \$285,192**  
 66. NUMBER OF POLICIES ISSUED: 1,424  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$317,783  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$270,115  
 8. EXAMINATION EVIDENCE FEES: \$61,221  
 9. FEES RECEIVED FOR CLOSING: \$150  
 10. TAX CERTIFICATES: \$3,700  
 11. RECORDING FEES: \$12,148  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$1,010  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$46  
 17. OTHER INCOME: \$14,169  
**18. TOTAL TITLE: \$362,559**  
 19. TOTAL ESCROW: \$33,700  
 20. TOTAL NON-POLICY: \$3,725  
**21. TOTAL INCOME: \$399,984**

### EXPENSES

22. SALARIES-EMPLOYEES: \$84,664  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$23,667  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$3,564  
 28. C/F-OTHER AGENTS AND UW: \$10,713  
 29. C/F-ATTORNEYS AND OTHERS: \$36,404  
 30. RENT: \$7,200  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$962  
 33. ADVERTISING AND PROMOTIONS: \$2,144  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$1,454  
 35. INSURANCE: \$1,958  
 36. INTEREST EXPENSE: \$3,395  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$386  
 39. POSTAGE AND FREIGHT: \$16  
 40. COURIER AND OVERNIGHT: \$980  
 41. TELEPHONE AND FAX: \$5,976  
 42. PRINTING AND PHOTOCOPYING: \$2,247  
 43. OFFICE SUPPLIES: \$2,228  
 44. EQUIPMENT/VEHICLE LEASE: \$2,268  
 45. DEPRECIATION: \$319  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$342  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$4,640  
 51. RECORDING FEES PAID: \$12,373  
 52. PLANT LEASE/UPDATES: \$1,175  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$100  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$6,120  
**58. TOTAL TITLE: \$213,295**  
 59. TOTAL ESCROW: \$48,820  
 60. TOTAL NON-POLICY ABSTRACT: \$23,270  
**61. TOTAL EXPENSES: \$285,385**  
 62. INCOME/LOSS TITLE: \$149,264  
 63. INCOME/LOSS ESCROW: (\$15,120)  
 64. INCOME/LOSS NON-POLICY: (\$19,545)  
**65. NET INCOME/LOSS: \$114,599**  
 66. NUMBER OF POLICIES ISSUED: 660  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 8999626  
 2. Agency Name: ELLIOTT AND WALDRON ABSTRACT COMPANY  
 3. Agency Address: 315 WALNUT  
 4. City, State, Zip: COLUMBUS, TX 78934

1. Agency Number: 1505211  
 2. Agency Name: ELLIOTT AND WALDRON ABST. CO OF PECOS  
 3. Agency Address: P. O. BOX 312, 119 EAST FOURTH STREET  
 4. City, State, Zip: PECOS, TX 79772

### INCOME

5. TITLE PREMIUMS: \$628,260  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$534,021  
 8. EXAMINATION EVIDENCE FEES: \$48,898  
 9. FEES RECEIVED FOR CLOSING: \$8,481  
 10. TAX CERTIFICATES: \$4,938  
 11. RECORDING FEES: \$34,833  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$631,171**  
 19. TOTAL ESCROW: \$115,810  
 20. TOTAL NON-POLICY: \$6,601  
**21. TOTAL INCOME: \$753,582**

### EXPENSES

22. SALARIES-EMPLOYEES: \$126,618  
 23. SALARIES-OWNERS/PARTNERS: \$336,000  
 24. BENEFITS-EMPLOYEES: \$22,569  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$4,004  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$2,974  
 31. UTILITIES: \$6,326  
 32. ACCOUNTING AND AUDITING: \$4,557  
 33. ADVERTISING AND PROMOTIONS: \$5,263  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$738  
 35. INSURANCE: \$5,442  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$2,008  
 39. POSTAGE AND FREIGHT: \$1,264  
 40. COURIER AND OVERNIGHT: \$2,873  
 41. TELEPHONE AND FAX: \$3,235  
 42. PRINTING AND PHOTOCOPYING: \$2,055  
 43. OFFICE SUPPLIES: \$2,696  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$12,874  
 50. TAX CERTIFICATES PAID: \$6,560  
 51. RECORDING FEES PAID: \$37,700  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$664  
 57. OTHER EXPENSES: \$20,083  
**58. TOTAL TITLE: \$606,503**  
 59. TOTAL ESCROW: \$96,518  
 60. TOTAL NON-POLICY ABSTRACT: \$6,404  
**61. TOTAL EXPENSES: \$709,425**  
 62. INCOME/LOSS TITLE: \$24,668  
 63. INCOME/LOSS ESCROW: \$19,292  
 64. INCOME/LOSS NON-POLICY: \$197  
**65. NET INCOME/LOSS: \$44,157**  
 66. NUMBER OF POLICIES ISSUED: 426  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$112,935  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$95,995  
 8. EXAMINATION EVIDENCE FEES: \$32,723  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$0  
 11. RECORDING FEES: \$2,299  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$859  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$131,876**  
 19. TOTAL ESCROW: \$12,800  
 20. TOTAL NON-POLICY: \$2,222,598  
**21. TOTAL INCOME: \$2,367,274**

### EXPENSES

22. SALARIES-EMPLOYEES: \$10,280  
 23. SALARIES-OWNERS/PARTNERS: \$95,100  
 24. BENEFITS-EMPLOYEES: \$0  
 25. BENEFITS-OWNERS/PARTNERS: \$1,385  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$1,440  
 31. UTILITIES: \$515  
 32. ACCOUNTING AND AUDITING: \$246  
 33. ADVERTISING AND PROMOTIONS: \$0  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$14  
 35. INSURANCE: \$154  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$35  
 38. LICENSES, TAXES, AND FEES: \$2,243  
 39. POSTAGE AND FREIGHT: \$81  
 40. COURIER AND OVERNIGHT: \$859  
 41. TELEPHONE AND FAX: \$338  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$1,708  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$947  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$547  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$2,299  
 52. PLANT LEASE/UPDATES: \$22,281  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$3  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$2,594  
**58. TOTAL TITLE: \$143,069**  
 59. TOTAL ESCROW: \$20,405  
 60. TOTAL NON-POLICY ABSTRACT: \$1,798,917  
**61. TOTAL EXPENSES: \$1,962,391**  
 62. INCOME/LOSS TITLE: (\$11,193)  
 63. INCOME/LOSS ESCROW: (\$7,605)  
 64. INCOME/LOSS NON-POLICY: \$423,681  
**65. NET INCOME/LOSS: \$404,883**  
 66. NUMBER OF POLICIES ISSUED: 260  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1505935  
 2. Agency Name: ELLIS COUNTY ABSTRACT AND TITLE CO.  
 3. Agency Address: 408 FERRIS AVENUE  
 4. City, State, Zip: WAXAHACHIE, TX 75165

1. Agency Number: 11348250  
 2. Agency Name: ELLYSON ABSTRACT  
 3. Agency Address: 410 N 5TH STREET  
 4. City, State, Zip: ALPINE, TX 79830

### INCOME

5. TITLE PREMIUMS: \$1,676,416  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$1,424,953  
 8. EXAMINATION EVIDENCE FEES: \$93,716  
 9. FEES RECEIVED FOR CLOSING: \$61,430  
 10. TAX CERTIFICATES: \$13,128  
 11. RECORDING FEES: \$112,895  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$1,081  
 14. COURIER AND OVERNIGHT: \$9,533  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$939  
 17. OTHER INCOME: \$5,535  
**18. TOTAL TITLE: \$1,723,210**  
 19. TOTAL ESCROW: \$521,509  
 20. TOTAL NON-POLICY: \$19,672  
**21. TOTAL INCOME: \$2,264,391**

### EXPENSES

22. SALARIES-EMPLOYEES: \$759,966  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$137,227  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$21,618  
 29. C/F-ATTORNEYS AND OTHERS: \$1,420  
 30. RENT: \$106,812  
 31. UTILITIES: \$12,128  
 32. ACCOUNTING AND AUDITING: \$5,198  
 33. ADVERTISING AND PROMOTIONS: \$9,857  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$15,457  
 35. INSURANCE: \$14,194  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$7,369  
 39. POSTAGE AND FREIGHT: \$2,759  
 40. COURIER AND OVERNIGHT: \$13,226  
 41. TELEPHONE AND FAX: \$25,335  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$16,834  
 44. EQUIPMENT/VEHICLE LEASE: \$29,380  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$4,559  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$15,380  
 51. RECORDING FEES PAID: \$115,316  
 52. PLANT LEASE/UPDATES: \$5,430  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$1,424  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$39,597  
**58. TOTAL TITLE: \$1,360,486**  
 59. TOTAL ESCROW: \$465,014  
 60. TOTAL NON-POLICY ABSTRACT: \$85,254  
**61. TOTAL EXPENSES: \$1,910,754**  
 62. INCOME/LOSS TITLE: \$362,724  
 63. INCOME/LOSS ESCROW: \$56,495  
 64. INCOME/LOSS NON-POLICY: (\$65,582)  
**65. NET INCOME/LOSS: \$353,637**  
 66. NUMBER OF POLICIES ISSUED: 5,725  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$257,121  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$218,553  
 8. EXAMINATION EVIDENCE FEES: \$70,882  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$70  
 11. RECORDING FEES: \$5,768  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$7,808  
 15. TELEPHONE AND FAX: \$3,798  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$306,879**  
 19. TOTAL ESCROW: \$79,897  
 20. TOTAL NON-POLICY: \$18,791  
**21. TOTAL INCOME: \$405,567**

### EXPENSES

22. SALARIES-EMPLOYEES: \$92,225  
 23. SALARIES-OWNERS/PARTNERS: \$26,950  
 24. BENEFITS-EMPLOYEES: \$6,386  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$1,225  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$16,632  
 31. UTILITIES: \$3,209  
 32. ACCOUNTING AND AUDITING: \$12,116  
 33. ADVERTISING AND PROMOTIONS: \$3,958  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$1,918  
 35. INSURANCE: \$6,396  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$601  
 38. LICENSES, TAXES, AND FEES: \$10,986  
 39. POSTAGE AND FREIGHT: \$1,374  
 40. COURIER AND OVERNIGHT: \$7,809  
 41. TELEPHONE AND FAX: \$2,924  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$8,007  
 44. EQUIPMENT/VEHICLE LEASE: \$4,340  
 45. DEPRECIATION: \$45,508  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$70  
 51. RECORDING FEES PAID: \$5,768  
 52. PLANT LEASE/UPDATES: \$2,621  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$81  
 57. OTHER EXPENSES: \$0  
**58. TOTAL TITLE: \$261,104**  
 59. TOTAL ESCROW: \$69,398  
 60. TOTAL NON-POLICY ABSTRACT: \$18,373  
**61. TOTAL EXPENSES: \$348,875**  
 62. INCOME/LOSS TITLE: \$45,775  
 63. INCOME/LOSS ESCROW: \$10,499  
 64. INCOME/LOSS NON-POLICY: \$418  
**65. NET INCOME/LOSS: \$56,692**  
 66. NUMBER OF POLICIES ISSUED: 359  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13319476  
 2. Agency Name: ELLYSON ABSTRACT AND TITLE  
 3. Agency Address: 600 W. DICKINSON BOULEVARD  
 4. City, State, Zip: FORT STOCKTON, TX 79735

1. Agency Number: 11283015  
 2. Agency Name: EMPIRE TITLE COMPANY, LTD.  
 3. Agency Address: 2929 BRIAR PARK DRIVE, SUITE 150  
 4. City, State, Zip: HOUSTON, TX 77042

### INCOME

5. TITLE PREMIUMS:	\$236,835
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$201,309
8. EXAMINATION EVIDENCE FEES:	\$26,040
9. FEES RECEIVED FOR CLOSING:	\$1,494
10. TAX CERTIFICATES:	\$2,294
11. RECORDING FEES:	\$8,032
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$2,874
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$1,452
<b>18. TOTAL TITLE:</b>	<b>\$243,495</b>
19. TOTAL ESCROW:	\$72,500
20. TOTAL NON-POLICY:	\$98,588
<b>21. TOTAL INCOME:</b>	<b>\$414,583</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$72,859
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$13,662
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$14,160
31. UTILITIES:	\$6,661
32. ACCOUNTING AND AUDITING:	\$1,475
33. ADVERTISING AND PROMOTIONS:	\$1,257
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$8,010
35. INSURANCE:	\$5,106
36. INTEREST EXPENSE:	\$22
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$4,398
39. POSTAGE AND FREIGHT:	\$1,256
40. COURIER AND OVERNIGHT:	\$4,231
41. TELEPHONE AND FAX:	\$4,773
42. PRINTING AND PHOTOCOPYING:	\$431
43. OFFICE SUPPLIES:	\$2,664
44. EQUIPMENT/VEHICLE LEASE	\$1,900
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$3,225
51. RECORDING FEES PAID:	\$7,968
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$797
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$11,925
<b>58. TOTAL TITLE:</b>	<b>\$166,779</b>
59. TOTAL ESCROW:	\$40,175
60. TOTAL NON-POLICY ABSTRACT:	\$76,738
<b>61. TOTAL EXPENSES:</b>	<b>\$283,692</b>
62. INCOME/LOSS TITLE:	\$76,716
63. INCOME/LOSS ESCROW:	\$32,325
64. INCOME/LOSS NON-POLICY:	\$21,850
<b>65. NET INCOME/LOSS:</b>	<b>\$130,891</b>
66. NUMBER OF POLICIES ISSUED:	471
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$1,503,714
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,278,154
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$600,151
10. TAX CERTIFICATES:	\$48,740
11. RECORDING FEES:	\$164,719
12. RESTRICTIONS:	\$50,652
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$278
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$2,142,694</b>
19. TOTAL ESCROW:	\$496,348
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$2,639,042</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$622,616
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$149,187
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$107,003
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$99,872
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$163,142
31. UTILITIES:	\$8,046
32. ACCOUNTING AND AUDITING:	\$6,400
33. ADVERTISING AND PROMOTIONS:	\$2,186
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$31,072
35. INSURANCE:	\$13,830
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$5,365
38. LICENSES, TAXES, AND FEES:	\$14,242
39. POSTAGE AND FREIGHT:	\$3,693
40. COURIER AND OVERNIGHT:	\$30,077
41. TELEPHONE AND FAX:	\$9,612
42. PRINTING AND PHOTOCOPYING:	\$12,990
43. OFFICE SUPPLIES:	\$36,656
44. EQUIPMENT/VEHICLE LEASE	\$1,455
45. DEPRECIATION:	\$9,518
46. DIRECTORS' FEES:	\$26,296
47. DUES, BOARDS, AND ASSOCIATIONS:	\$829
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$48,740
51. RECORDING FEES PAID:	\$160,486
52. PLANT LEASE/UPDATES:	\$111,528
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$872
57. OTHER EXPENSES:	\$59,425
<b>58. TOTAL TITLE:</b>	<b>\$1,735,138</b>
59. TOTAL ESCROW:	\$315,853
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$2,050,991</b>
62. INCOME/LOSS TITLE:	\$407,556
63. INCOME/LOSS ESCROW:	\$180,495
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$588,051</b>
66. NUMBER OF POLICIES ISSUED:	6,739
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13652386  
 2. Agency Name: EPIC LONE STAR SOLUTIONS, LLC  
 3. Agency Address: 901 S. MOPAC EXPWY, BLD. 1 - SUITE 270  
 4. City, State, Zip: AUSTIN, TX 78746

1. Agency Number: 13601235  
 2. Agency Name: EQUITY SETTLEMENT SERVICES, INC  
 3. Agency Address: 212 W. MAIN STREET  
 4. City, State, Zip: ROUND ROCK, TX 78664

### INCOME

5. TITLE PREMIUMS:	\$937,340
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$796,739
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$215,076
10. TAX CERTIFICATES:	\$2,192
11. RECORDING FEES:	\$106,881
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$1,485
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$1,860
<b>18. TOTAL TITLE:</b>	<b>\$1,124,233</b>
19. TOTAL ESCROW:	\$159,312
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$1,283,545</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$353,037
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$25,660
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$65,815
27. E/E-ATTORNEYS AND OTHERS:	\$13,873
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$90,261
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$5,248
33. ADVERTISING AND PROMOTIONS:	\$2,992
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$16,889
35. INSURANCE:	\$14,927
36. INTEREST EXPENSE:	\$390
37. LEGAL EXPENSE:	\$686
38. LICENSES, TAXES, AND FEES:	\$1,113
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$24,536
41. TELEPHONE AND FAX:	\$10,151
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$1,753
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$578
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$41,250
51. RECORDING FEES PAID:	\$106,881
52. PLANT LEASE/UPDATES:	\$65,815
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$33,004
<b>58. TOTAL TITLE:</b>	<b>\$874,859</b>
59. TOTAL ESCROW:	\$225,939
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$1,100,798</b>
62. INCOME/LOSS TITLE:	\$249,374
63. INCOME/LOSS ESCROW:	(\$66,627)
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$182,747</b>
66. NUMBER OF POLICIES ISSUED:	3,240
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$11,396
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$9,687
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$62,372
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$5,488
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$77,547</b>
19. TOTAL ESCROW:	\$0
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$77,547</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$47,918
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$4,667
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$9,356
29. C/F-ATTORNEYS AND OTHERS:	\$6,800
30. RENT:	\$5,575
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$0
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$347
35. INSURANCE:	\$200
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$964
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$620
41. TELEPHONE AND FAX:	\$3,346
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$185
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$603
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$4,959
52. PLANT LEASE/UPDATES:	\$205
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$1,169
<b>58. TOTAL TITLE:</b>	<b>\$86,914</b>
59. TOTAL ESCROW:	\$0
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$86,914</b>
62. INCOME/LOSS TITLE:	(\$9,367)
63. INCOME/LOSS ESCROW:	\$0
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>(\$9,367)</b>
66. NUMBER OF POLICIES ISSUED:	7
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13909647  
 2. Agency Name: EWA TITLE, INC.  
 3. Agency Address: 306 S. NELSON  
 4. City, State, Zip: FORT STOCKTON, TX 79735

1. Agency Number: 13397455  
 2. Agency Name: EXCEL TITLE GROUP, LLC  
 3. Agency Address: 2301 FOREST LANE, SUITE 200  
 4. City, State, Zip: GARLAND, TX 75042

### INCOME

5. TITLE PREMIUMS:	\$27,304
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$23,208
8. EXAMINATION EVIDENCE FEES:	\$19,212
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$555
11. RECORDING FEES:	\$2,533
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$460
15. TELEPHONE AND FAX:	\$575
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$789
<b>18. TOTAL TITLE:</b>	<b>\$47,332</b>
19. TOTAL ESCROW:	\$9,790
20. TOTAL NON-POLICY:	\$321,195
<b>21. TOTAL INCOME:</b>	<b>\$378,317</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$55,349
23. SALARIES-OWNERS/PARTNERS:	\$18,501
24. BENEFITS-EMPLOYEES:	\$0
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$0
31. UTILITIES:	\$5,395
32. ACCOUNTING AND AUDITING:	\$3,875
33. ADVERTISING AND PROMOTIONS:	\$1,726
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$3,455
35. INSURANCE:	\$2,423
36. INTEREST EXPENSE:	\$13,880
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$562
39. POSTAGE AND FREIGHT:	\$257
40. COURIER AND OVERNIGHT:	\$873
41. TELEPHONE AND FAX:	\$1,740
42. PRINTING AND PHOTOCOPYING:	\$259
43. OFFICE SUPPLIES:	\$2,934
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$35,072
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$788
51. RECORDING FEES PAID:	\$2,079
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$5,641
<b>58. TOTAL TITLE:</b>	<b>\$154,809</b>
59. TOTAL ESCROW:	\$62,060
60. TOTAL NON-POLICY ABSTRACT:	\$37,243
<b>61. TOTAL EXPENSES:</b>	<b>\$254,112</b>
62. INCOME/LOSS TITLE:	(\$107,477)
63. INCOME/LOSS ESCROW:	(\$52,270)
64. INCOME/LOSS NON-POLICY:	\$283,952
<b>65. NET INCOME/LOSS:</b>	<b>\$124,205</b>
66. NUMBER OF POLICIES ISSUED:	63
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$4,920,677
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$4,182,444
8. EXAMINATION EVIDENCE FEES:	\$150,343
9. FEES RECEIVED FOR CLOSING:	\$349,396
10. TAX CERTIFICATES:	\$186,407
11. RECORDING FEES:	\$118,241
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$29,940
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$115
17. OTHER INCOME:	\$2,462
<b>18. TOTAL TITLE:</b>	<b>\$5,019,348</b>
19. TOTAL ESCROW:	\$309,462
20. TOTAL NON-POLICY:	\$375,462
<b>21. TOTAL INCOME:</b>	<b>\$5,704,272</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$2,234,010
23. SALARIES-OWNERS/PARTNERS:	\$487,769
24. BENEFITS-EMPLOYEES:	\$199,205
25. BENEFITS-OWNERS/PARTNERS:	\$15,563
26. E/E-OTHER AGENTS AND UW:	\$51,154
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$268,327
30. RENT:	\$116,875
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$89,527
33. ADVERTISING AND PROMOTIONS:	\$857
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$31,999
35. INSURANCE:	\$42,429
36. INTEREST EXPENSE:	\$29,362
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$3,502
39. POSTAGE AND FREIGHT:	\$43,443
40. COURIER AND OVERNIGHT:	\$29,940
41. TELEPHONE AND FAX:	\$32,589
42. PRINTING AND PHOTOCOPYING:	\$18,137
43. OFFICE SUPPLIES:	\$66,813
44. EQUIPMENT/VEHICLE LEASE	\$16,671
45. DEPRECIATION:	\$48,071
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$28,235
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$186,407
51. RECORDING FEES PAID:	\$118,241
52. PLANT LEASE/UPDATES:	\$539,834
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$1,797
56. TRADE ASSOCIATION FEES:	\$73
57. OTHER EXPENSES:	\$0
<b>58. TOTAL TITLE:</b>	<b>\$4,700,830</b>
59. TOTAL ESCROW:	\$304,509
60. TOTAL NON-POLICY ABSTRACT:	\$440,959
<b>61. TOTAL EXPENSES:</b>	<b>\$5,446,298</b>
62. INCOME/LOSS TITLE:	\$318,518
63. INCOME/LOSS ESCROW:	\$4,953
64. INCOME/LOSS NON-POLICY:	(\$65,497)
<b>65. NET INCOME/LOSS:</b>	<b>\$257,974</b>
66. NUMBER OF POLICIES ISSUED:	24,030
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 8919591  
 2. Agency Name: EXECUTIVE TITLE COMPANY, LTD  
 3. Agency Address: PO BOX 34306  
 4. City, State, Zip: HOUSTON, TX 77234

1. Agency Number: 11670121  
 2. Agency Name: EXODUS TITLE, LLC  
 3. Agency Address: 14505 TORREY CHASE, SUITE 100  
 4. City, State, Zip: HOUSTON, TX 77014

### INCOME

5. TITLE PREMIUMS:	\$3,325,026
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$2,826,272
8. EXAMINATION EVIDENCE FEES:	\$127,659
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$0
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$13,484
<b>18. TOTAL TITLE:</b>	<b>\$2,967,415</b>
19. TOTAL ESCROW:	\$0
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$2,967,415</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$234,799
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$44,133
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$1,232,614
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$40,440
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$36,332
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$11,583
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$81
39. POSTAGE AND FREIGHT:	\$4,575
40. COURIER AND OVERNIGHT:	\$303
41. TELEPHONE AND FAX:	\$2,682
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$15,678
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$0
52. PLANT LEASE/UPDATES:	\$208,656
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$135
57. OTHER EXPENSES:	\$1,788
<b>58. TOTAL TITLE:</b>	<b>\$1,833,799</b>
59. TOTAL ESCROW:	\$0
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$1,833,799</b>
62. INCOME/LOSS TITLE:	\$1,133,616
63. INCOME/LOSS ESCROW:	\$0
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$1,133,616</b>
66. NUMBER OF POLICIES ISSUED:	4,894
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$428,484
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$364,211
8. EXAMINATION EVIDENCE FEES:	\$6,150
9. FEES RECEIVED FOR CLOSING:	\$2,030
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$42,326
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$414,717</b>
19. TOTAL ESCROW:	\$145,377
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$560,094</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$95,973
23. SALARIES-OWNERS/PARTNERS:	\$50,548
24. BENEFITS-EMPLOYEES:	\$43,089
25. BENEFITS-OWNERS/PARTNERS:	\$6,010
26. E/E-OTHER AGENTS AND UW:	\$2,871
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$20,208
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$4,369
33. ADVERTISING AND PROMOTIONS:	\$1,618
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$5,454
35. INSURANCE:	\$2,735
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$333
38. LICENSES, TAXES, AND FEES:	\$3,019
39. POSTAGE AND FREIGHT:	\$1,280
40. COURIER AND OVERNIGHT:	\$10,978
41. TELEPHONE AND FAX:	\$4,614
42. PRINTING AND PHOTOCOPYING:	\$3,147
43. OFFICE SUPPLIES:	\$2,695
44. EQUIPMENT/VEHICLE LEASE	\$3,220
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$475
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$38,457
52. PLANT LEASE/UPDATES:	\$35,579
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$3,441
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$7,804
<b>58. TOTAL TITLE:</b>	<b>\$347,917</b>
59. TOTAL ESCROW:	\$103,997
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$451,914</b>
62. INCOME/LOSS TITLE:	\$66,800
63. INCOME/LOSS ESCROW:	\$41,380
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$108,180</b>
66. NUMBER OF POLICIES ISSUED:	1,515
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12387455  
 2. Agency Name: FAIR LAND TITLE COMPANY, INC.  
 3. Agency Address: 5160 VILLAGE CREEK DRIVE #200  
 4. City, State, Zip: PLANO, TX 75093

1. Agency Number: 8441390  
 2. Agency Name: FALLS COUNTY TITLE COMPANY INC.  
 3. Agency Address: 122 BRIDGE STREET  
 4. City, State, Zip: MARLIN, TX 76661

### INCOME

5. TITLE PREMIUMS: \$1,733,986  
 6. % PREMIUM REMITTED: 15.04%  
 7. TITLE PREMIUM RETAINED: \$1,473,192  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$13,399  
 11. RECORDING FEES: \$95,169  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$20,970  
 15. TELEPHONE AND FAX: \$13,287  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$1,616,017**  
 19. TOTAL ESCROW: \$272,073  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$1,888,090**

### EXPENSES

22. SALARIES-EMPLOYEES: \$667,233  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$101,036  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$9,650  
 30. RENT: \$54,607  
 31. UTILITIES: \$7,992  
 32. ACCOUNTING AND AUDITING: \$9,886  
 33. ADVERTISING AND PROMOTIONS: \$2,521  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$4,122  
 35. INSURANCE: \$1,548  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$1,652  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$21,236  
 41. TELEPHONE AND FAX: \$11,572  
 42. PRINTING AND PHOTOCOPYING: \$4,662  
 43. OFFICE SUPPLIES: \$9,589  
 44. EQUIPMENT/VEHICLE LEASE: \$10,896  
 45. DEPRECIATION: \$6,063  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$13,569  
 51. RECORDING FEES PAID: \$96,378  
 52. PLANT LEASE/UPDATES: \$105,564  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$6,192  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$7,985  
**58. TOTAL TITLE: \$1,153,953**  
 59. TOTAL ESCROW: \$146,441  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$1,300,394**  
 62. INCOME/LOSS TITLE: \$462,064  
 63. INCOME/LOSS ESCROW: \$125,632  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$587,696**  
 66. NUMBER OF POLICIES ISSUED: 4,018  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$273,649  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$232,601  
 8. EXAMINATION EVIDENCE FEES: \$43,641  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$5,717  
 11. RECORDING FEES: \$3,428  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$285,387**  
 19. TOTAL ESCROW: \$9,036  
 20. TOTAL NON-POLICY: \$3,800  
**21. TOTAL INCOME: \$298,223**

### EXPENSES

22. SALARIES-EMPLOYEES: \$61,516  
 23. SALARIES-OWNERS/PARTNERS: \$55,653  
 24. BENEFITS-EMPLOYEES: \$4,668  
 25. BENEFITS-OWNERS/PARTNERS: \$4,260  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$60,947  
 28. C/F-OTHER AGENTS AND UW: \$5,164  
 29. C/F-ATTORNEYS AND OTHERS: \$58,063  
 30. RENT: \$0  
 31. UTILITIES: \$27  
 32. ACCOUNTING AND AUDITING: \$984  
 33. ADVERTISING AND PROMOTIONS: \$2,998  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$1,708  
 35. INSURANCE: \$8,592  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$729  
 39. POSTAGE AND FREIGHT: \$1,059  
 40. COURIER AND OVERNIGHT: \$0  
 41. TELEPHONE AND FAX: \$1,510  
 42. PRINTING AND PHOTOCOPYING: \$3,574  
 43. OFFICE SUPPLIES: \$3,307  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$1,578  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$680  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$5,925  
 51. RECORDING FEES PAID: \$3,697  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$353  
 56. TRADE ASSOCIATION FEES: \$608  
 57. OTHER EXPENSES: \$939  
**58. TOTAL TITLE: \$288,539**  
 59. TOTAL ESCROW: \$4,806  
 60. TOTAL NON-POLICY ABSTRACT: \$1,602  
**61. TOTAL EXPENSES: \$294,947**  
 62. INCOME/LOSS TITLE: (\$3,152)  
 63. INCOME/LOSS ESCROW: \$4,230  
 64. INCOME/LOSS NON-POLICY: \$2,198  
**65. NET INCOME/LOSS: \$3,276**  
 66. NUMBER OF POLICIES ISSUED: 370  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11839067  
 2. Agency Name: FALLS TITLE, INC.  
 3. Agency Address: 4200 FAIRWAY BLVD.  
 4. City, State, Zip: WICHITA FALLS, TX 76308

1. Agency Number: 10079188  
 2. Agency Name: FANNIN COUNTY TITLE COMPANY  
 3. Agency Address: 104 E. SAM RAYBURN DRIVE  
 4. City, State, Zip: BONHAM, TX 75418

### INCOME

5. TITLE PREMIUMS: \$213,057  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$181,098  
 8. EXAMINATION EVIDENCE FEES: \$22,696  
 9. FEES RECEIVED FOR CLOSING: \$7,412  
 10. TAX CERTIFICATES: \$410  
 11. RECORDING FEES: \$19,193  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$1,585  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$6,066  
**18. TOTAL TITLE: \$238,460**  
 19. TOTAL ESCROW: \$30,288  
 20. TOTAL NON-POLICY: \$7,875  
**21. TOTAL INCOME: \$276,623**

### EXPENSES

22. SALARIES-EMPLOYEES: \$69,425  
 23. SALARIES-OWNERS/PARTNERS: \$54,000  
 24. BENEFITS-EMPLOYEES: \$4,224  
 25. BENEFITS-OWNERS/PARTNERS: \$4,295  
 26. E/E-OTHER AGENTS AND UW: \$31,955  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$0  
 31. UTILITIES: \$7,180  
 32. ACCOUNTING AND AUDITING: \$563  
 33. ADVERTISING AND PROMOTIONS: \$5,152  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$3,167  
 35. INSURANCE: \$2,794  
 36. INTEREST EXPENSE: \$7,988  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$7,964  
 39. POSTAGE AND FREIGHT: \$1,145  
 40. COURIER AND OVERNIGHT: \$2,954  
 41. TELEPHONE AND FAX: \$3,830  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$4,577  
 44. EQUIPMENT/VEHICLE LEASE: \$1,013  
 45. DEPRECIATION: \$4,326  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,511  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$880  
 51. RECORDING FEES PAID: \$19,786  
 52. PLANT LEASE/UPDATES: \$1,379  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$115  
 55. DONATIONS/LOBBYING: \$885  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$9,741  
**58. TOTAL TITLE: \$250,849**  
 59. TOTAL ESCROW: \$45,739  
 60. TOTAL NON-POLICY ABSTRACT: \$6,793  
**61. TOTAL EXPENSES: \$303,381**  
 62. INCOME/LOSS TITLE: (\$12,389)  
 63. INCOME/LOSS ESCROW: (\$15,451)  
 64. INCOME/LOSS NON-POLICY: \$1,082  
**65. NET INCOME/LOSS: (\$26,758)**  
 66. NUMBER OF POLICIES ISSUED: 814  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$290,880  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$247,248  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$14,485  
 10. TAX CERTIFICATES: \$4,304  
 11. RECORDING FEES: \$28,308  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$5,553  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: (\$2,521)  
**18. TOTAL TITLE: \$297,377**  
 19. TOTAL ESCROW: \$114,402  
 20. TOTAL NON-POLICY: \$4,895  
**21. TOTAL INCOME: \$416,674**

### EXPENSES

22. SALARIES-EMPLOYEES: \$120,233  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$4,419  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$24,482  
 28. C/F-OTHER AGENTS AND UW: \$13,914  
 29. C/F-ATTORNEYS AND OTHERS: \$937  
 30. RENT: \$14,054  
 31. UTILITIES: \$4,649  
 32. ACCOUNTING AND AUDITING: \$2,852  
 33. ADVERTISING AND PROMOTIONS: \$632  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$1,174  
 35. INSURANCE: \$3,244  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$1,631  
 39. POSTAGE AND FREIGHT: \$1,327  
 40. COURIER AND OVERNIGHT: \$6,154  
 41. TELEPHONE AND FAX: \$4,119  
 42. PRINTING AND PHOTOCOPYING: \$800  
 43. OFFICE SUPPLIES: \$5,716  
 44. EQUIPMENT/VEHICLE LEASE: \$13,483  
 45. DEPRECIATION: \$99  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$739  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$4,560  
 51. RECORDING FEES PAID: \$29,757  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$110  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$25,361  
**58. TOTAL TITLE: \$284,446**  
 59. TOTAL ESCROW: \$117,230  
 60. TOTAL NON-POLICY ABSTRACT: \$5,975  
**61. TOTAL EXPENSES: \$407,651**  
 62. INCOME/LOSS TITLE: \$12,931  
 63. INCOME/LOSS ESCROW: (\$2,828)  
 64. INCOME/LOSS NON-POLICY: (\$1,080)  
**65. NET INCOME/LOSS: \$9,023**  
 66. NUMBER OF POLICIES ISSUED: 876  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 14177384  
 2. Agency Name: FARRIS TITLE GROUP, LLC  
 3. Agency Address: 211 E. SOUTHLAKE BLVD., SUITE 180  
 4. City, State, Zip: SOUTHLAKE, TX 76092

1. Agency Number: 1505926  
 2. Agency Name: FARWELL ABSTRACT COMPANY, INC.  
 3. Agency Address: 402 THIRD STREET  
 4. City, State, Zip: FARWELL, TX 79325

### INCOME

5. TITLE PREMIUMS:	\$42,477
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$36,105
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$62,174
10. TAX CERTIFICATES:	\$5,415
11. RECORDING FEES:	\$10,125
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$113,819</b>
19. TOTAL ESCROW:	\$78,600
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$192,419</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$43,051
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$4,012
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$2,313
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$18,704
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$321
33. ADVERTISING AND PROMOTIONS:	\$1,475
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$2,343
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$62
39. POSTAGE AND FREIGHT:	\$122
40. COURIER AND OVERNIGHT:	\$1,586
41. TELEPHONE AND FAX:	\$0
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$1,225
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$3,054
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$5,415
51. RECORDING FEES PAID:	\$8,917
52. PLANT LEASE/UPDATES:	\$5,810
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$5,033
<b>58. TOTAL TITLE:</b>	<b>\$103,443</b>
59. TOTAL ESCROW:	\$56,275
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$159,718</b>
62. INCOME/LOSS TITLE:	\$10,376
63. INCOME/LOSS ESCROW:	\$22,325
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$32,701</b>
66. NUMBER OF POLICIES ISSUED:	448
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$297,128
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$252,560
8. EXAMINATION EVIDENCE FEES:	\$93,965
9. FEES RECEIVED FOR CLOSING:	\$79
10. TAX CERTIFICATES:	\$4,870
11. RECORDING FEES:	\$3,754
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$2,260
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$135
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$357,623</b>
19. TOTAL ESCROW:	\$52,950
20. TOTAL NON-POLICY:	\$26,863
<b>21. TOTAL INCOME:</b>	<b>\$437,436</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$100,589
23. SALARIES-OWNERS/PARTNERS:	\$134,070
24. BENEFITS-EMPLOYEES:	\$7,993
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$51,504
28. C/F-OTHER AGENTS AND UW:	\$1,568
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$0
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$1,570
33. ADVERTISING AND PROMOTIONS:	\$2,168
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$5,786
35. INSURANCE:	\$6,905
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$2,569
39. POSTAGE AND FREIGHT:	\$98
40. COURIER AND OVERNIGHT:	\$2,260
41. TELEPHONE AND FAX:	\$0
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$52
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$40,000
50. TAX CERTIFICATES PAID:	\$4,870
51. RECORDING FEES PAID:	\$3,754
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$41
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$864
<b>58. TOTAL TITLE:</b>	<b>\$366,661</b>
59. TOTAL ESCROW:	\$38,445
60. TOTAL NON-POLICY ABSTRACT:	\$19,222
<b>61. TOTAL EXPENSES:</b>	<b>\$424,328</b>
62. INCOME/LOSS TITLE:	(\$9,038)
63. INCOME/LOSS ESCROW:	\$14,505
64. INCOME/LOSS NON-POLICY:	\$7,641
<b>65. NET INCOME/LOSS:</b>	<b>\$13,108</b>
66. NUMBER OF POLICIES ISSUED:	424
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12271149  
 2. Agency Name: FEDERAL TITLE, INC.  
 3. Agency Address: 6750 HILLCREST PLAZA DR., SUITE 313  
 4. City, State, Zip: DALLAS, TX 75230

1. Agency Number: 1506185  
 2. Agency Name: FIDELITY ABSTRACT & TITLE CO.  
 3. Agency Address: 829 JEFFERSON  
 4. City, State, Zip: KERRVILLE, TX 78028

### INCOME

5. TITLE PREMIUMS: \$2,950,058  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$2,507,549  
 8. EXAMINATION EVIDENCE FEES: \$524,572  
 9. FEES RECEIVED FOR CLOSING: \$151,199  
 10. TAX CERTIFICATES: \$144,763  
 11. RECORDING FEES: \$224,105  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$13,296  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$545  
 17. OTHER INCOME: \$41  
**18. TOTAL TITLE: \$3,566,070**  
 19. TOTAL ESCROW: \$257,595  
 20. TOTAL NON-POLICY: \$21,091  
**21. TOTAL INCOME: \$3,844,756**

### EXPENSES

22. SALARIES-EMPLOYEES: \$1,458,979  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$246,841  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$7,605  
 27. E/E-ATTORNEYS AND OTHERS: \$29,571  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$1,235,904  
 30. RENT: \$142,673  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$0  
 33. ADVERTISING AND PROMOTIONS: \$2,652  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$8,793  
 35. INSURANCE: \$60,797  
 36. INTEREST EXPENSE: \$22,024  
 37. LEGAL EXPENSE: \$17,079  
 38. LICENSES, TAXES, AND FEES: \$4,996  
 39. POSTAGE AND FREIGHT: \$36,524  
 40. COURIER AND OVERNIGHT: \$17,456  
 41. TELEPHONE AND FAX: \$50,584  
 42. PRINTING AND PHOTOCOPYING: \$15,403  
 43. OFFICE SUPPLIES: \$13,195  
 44. EQUIPMENT/VEHICLE LEASE: \$26,707  
 45. DEPRECIATION: \$17,714  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$28,450  
 50. TAX CERTIFICATES PAID: \$144,763  
 51. RECORDING FEES PAID: \$213,388  
 52. PLANT LEASE/UPDATES: \$143,204  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$7,328  
 57. OTHER EXPENSES: \$77,417  
**58. TOTAL TITLE: \$4,030,047**  
 59. TOTAL ESCROW: \$182,352  
 60. TOTAL NON-POLICY ABSTRACT: \$24,018  
**61. TOTAL EXPENSES: \$4,236,417**  
 62. INCOME/LOSS TITLE: (\$463,977)  
 63. INCOME/LOSS ESCROW: \$75,243  
 64. INCOME/LOSS NON-POLICY: (\$2,927)  
**65. NET INCOME/LOSS: (\$391,661)**  
 66. NUMBER OF POLICIES ISSUED: 19,004  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$599,592  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$509,654  
 8. EXAMINATION EVIDENCE FEES: \$111,455  
 9. FEES RECEIVED FOR CLOSING: \$59,238  
 10. TAX CERTIFICATES: \$10,424  
 11. RECORDING FEES: \$38,595  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$200  
 14. COURIER AND OVERNIGHT: \$256  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$8,549  
**18. TOTAL TITLE: \$738,371**  
 19. TOTAL ESCROW: \$240,205  
 20. TOTAL NON-POLICY: \$5,975  
**21. TOTAL INCOME: \$984,551**

### EXPENSES

22. SALARIES-EMPLOYEES: \$192,992  
 23. SALARIES-OWNERS/PARTNERS: \$114,763  
 24. BENEFITS-EMPLOYEES: \$75,911  
 25. BENEFITS-OWNERS/PARTNERS: \$18,901  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$19,026  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$25,425  
 31. UTILITIES: \$8,153  
 32. ACCOUNTING AND AUDITING: \$5,174  
 33. ADVERTISING AND PROMOTIONS: \$4,379  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$3,188  
 35. INSURANCE: \$9,684  
 36. INTEREST EXPENSE: \$7,449  
 37. LEGAL EXPENSE: \$1,340  
 38. LICENSES, TAXES, AND FEES: \$983  
 39. POSTAGE AND FREIGHT: \$3,410  
 40. COURIER AND OVERNIGHT: \$6,196  
 41. TELEPHONE AND FAX: \$8,440  
 42. PRINTING AND PHOTOCOPYING: \$152  
 43. OFFICE SUPPLIES: \$12,350  
 44. EQUIPMENT/VEHICLE LEASE: \$18,530  
 45. DEPRECIATION: \$375  
 46. DIRECTORS' FEES: \$22,500  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$584  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$11,495  
 51. RECORDING FEES PAID: \$35,185  
 52. PLANT LEASE/UPDATES: \$3,506  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$5,848  
 56. TRADE ASSOCIATION FEES: \$782  
 57. OTHER EXPENSES: \$11,869  
**58. TOTAL TITLE: \$628,590**  
 59. TOTAL ESCROW: \$187,857  
 60. TOTAL NON-POLICY ABSTRACT: \$7,485  
**61. TOTAL EXPENSES: \$823,932**  
 62. INCOME/LOSS TITLE: \$109,781  
 63. INCOME/LOSS ESCROW: \$52,348  
 64. INCOME/LOSS NON-POLICY: (\$1,510)  
**65. NET INCOME/LOSS: \$160,619**  
 66. NUMBER OF POLICIES ISSUED: 1,268  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11077074  
 2. Agency Name: FIRST COMMUNITY TITLE COMPANY  
 3. Agency Address: 4613 S 31ST STREET  
 4. City, State, Zip: TEMPLE, TX 76502

1. Agency Number: 8986739  
 2. Agency Name: FIRST FIDELITY TITLE  
 3. Agency Address: 17480 DALLAS PARKWAY #121  
 4. City, State, Zip: PLANO, TX 75287

### INCOME

5. TITLE PREMIUMS:	\$2,996,354
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$2,546,901
8. EXAMINATION EVIDENCE FEES:	\$301,981
9. FEES RECEIVED FOR CLOSING:	\$136,448
10. TAX CERTIFICATES:	\$15,468
11. RECORDING FEES:	\$218,287
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$74,859
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$3,293,944</b>
19. TOTAL ESCROW:	\$760,654
20. TOTAL NON-POLICY:	\$4,100
<b>21. TOTAL INCOME:</b>	<b>\$4,058,698</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$1,277,483
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$101,642
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$231,162
27. E/E-ATTORNEYS AND OTHERS:	\$11,475
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$2,095
30. RENT:	\$130,502
31. UTILITIES:	\$23,214
32. ACCOUNTING AND AUDITING:	\$14,121
33. ADVERTISING AND PROMOTIONS:	\$146,208
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$66,859
35. INSURANCE:	\$2,752
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$5,575
39. POSTAGE AND FREIGHT:	\$10,908
40. COURIER AND OVERNIGHT:	\$66,835
41. TELEPHONE AND FAX:	\$34,806
42. PRINTING AND PHOTOCOPYING:	\$3,124
43. OFFICE SUPPLIES:	\$21,224
44. EQUIPMENT/VEHICLE LEASE	\$42,290
45. DEPRECIATION:	\$52,923
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$3,103
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$19,908
51. RECORDING FEES PAID:	\$228,808
52. PLANT LEASE/UPDATES:	\$61,668
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$2,309
56. TRADE ASSOCIATION FEES:	\$4,945
57. OTHER EXPENSES:	\$116,025
<b>58. TOTAL TITLE:</b>	<b>\$2,681,964</b>
59. TOTAL ESCROW:	\$486,195
60. TOTAL NON-POLICY ABSTRACT:	\$2,564
<b>61. TOTAL EXPENSES:</b>	<b>\$3,170,723</b>
62. INCOME/LOSS TITLE:	\$611,980
63. INCOME/LOSS ESCROW:	\$274,459
64. INCOME/LOSS NON-POLICY:	\$1,536
<b>65. NET INCOME/LOSS:</b>	<b>\$887,975</b>
66. NUMBER OF POLICIES ISSUED:	11,285
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$190,845
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$162,219
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$1,068,039
10. TAX CERTIFICATES:	\$65,779
11. RECORDING FEES:	\$124,066
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$20,919
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$1,441,022</b>
19. TOTAL ESCROW:	\$280,100
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$1,721,122</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$588,422
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$148,762
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$23,981
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$56,359
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$357
33. ADVERTISING AND PROMOTIONS:	\$28,994
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$44,568
35. INSURANCE:	\$6,790
36. INTEREST EXPENSE:	\$6,639
37. LEGAL EXPENSE:	\$17,952
38. LICENSES, TAXES, AND FEES:	\$1,554
39. POSTAGE AND FREIGHT:	\$1,564
40. COURIER AND OVERNIGHT:	\$33,531
41. TELEPHONE AND FAX:	\$14,984
42. PRINTING AND PHOTOCOPYING:	\$1,977
43. OFFICE SUPPLIES:	\$33,947
44. EQUIPMENT/VEHICLE LEASE	\$18,499
45. DEPRECIATION:	\$12,060
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$2,849
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$65,779
51. RECORDING FEES PAID:	\$124,335
52. PLANT LEASE/UPDATES:	\$10,289
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$168
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$19,989
<b>58. TOTAL TITLE:</b>	<b>\$1,264,349</b>
59. TOTAL ESCROW:	\$342,687
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$1,607,036</b>
62. INCOME/LOSS TITLE:	\$176,673
63. INCOME/LOSS ESCROW:	(\$62,587)
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$114,086</b>
66. NUMBER OF POLICIES ISSUED:	7,229
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1505515  
 2. Agency Name: FIRST MASON TITLE COMPANY  
 3. Agency Address: P.O. BOX 1219  
 4. City, State, Zip: MASON, TX 76856-1219

1. Agency Number: 13243202  
 2. Agency Name: FIRST TEXAS TITLE COMPANY, LLC  
 3. Agency Address: 3417 CURRY LANE  
 4. City, State, Zip: ABILENE, TX 79606

### INCOME

5. TITLE PREMIUMS:	\$60,809
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$51,688
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$5,299
10. TAX CERTIFICATES:	\$870
11. RECORDING FEES:	\$23
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$339
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$890
<b>18. TOTAL TITLE:</b>	<b>\$59,109</b>
19. TOTAL ESCROW:	\$12,800
20. TOTAL NON-POLICY:	\$3,619
<b>21. TOTAL INCOME:</b>	<b>\$75,528</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$15,220
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$72
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$26,424
28. C/F-OTHER AGENTS AND UW:	\$5,438
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$0
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$1,720
33. ADVERTISING AND PROMOTIONS:	\$4,487
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$575
35. INSURANCE:	\$200
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$328
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$335
41. TELEPHONE AND FAX:	\$0
42. PRINTING AND PHOTOCOPYING:	\$30
43. OFFICE SUPPLIES:	\$276
44. EQUIPMENT/VEHICLE LEASE:	\$1,549
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$784
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$860
51. RECORDING FEES PAID:	\$228
52. PLANT LEASE/UPDATES:	\$4,464
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$200
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$0
<b>58. TOTAL TITLE:</b>	<b>\$63,190</b>
59. TOTAL ESCROW:	\$0
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$63,190</b>
62. INCOME/LOSS TITLE:	(\$4,081)
63. INCOME/LOSS ESCROW:	\$12,800
64. INCOME/LOSS NON-POLICY:	\$3,619
<b>65. NET INCOME/LOSS:</b>	<b>\$12,338</b>
66. NUMBER OF POLICIES ISSUED:	79
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$1,728,624
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,469,330
8. EXAMINATION EVIDENCE FEES:	\$105,080
9. FEES RECEIVED FOR CLOSING:	\$24,462
10. TAX CERTIFICATES:	\$12,892
11. RECORDING FEES:	\$126,535
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$18,070
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$6
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$1,756,375</b>
19. TOTAL ESCROW:	\$457,627
20. TOTAL NON-POLICY:	\$11,687
<b>21. TOTAL INCOME:</b>	<b>\$2,225,689</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$468,576
23. SALARIES-OWNERS/PARTNERS:	\$741,000
24. BENEFITS-EMPLOYEES:	\$7,919
25. BENEFITS-OWNERS/PARTNERS:	\$12,389
26. E/E-OTHER AGENTS AND UW:	\$1,276
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$1,159
29. C/F-ATTORNEYS AND OTHERS:	\$16,961
30. RENT:	\$79,560
31. UTILITIES:	\$11,141
32. ACCOUNTING AND AUDITING:	\$4,255
33. ADVERTISING AND PROMOTIONS:	\$9,838
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$10,062
36. INTEREST EXPENSE:	\$2,998
37. LEGAL EXPENSE:	\$11,922
38. LICENSES, TAXES, AND FEES:	\$23,905
39. POSTAGE AND FREIGHT:	\$7,441
40. COURIER AND OVERNIGHT:	\$18,070
41. TELEPHONE AND FAX:	\$11,552
42. PRINTING AND PHOTOCOPYING:	\$12,028
43. OFFICE SUPPLIES:	\$18,578
44. EQUIPMENT/VEHICLE LEASE:	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$2,242
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$2,334
50. TAX CERTIFICATES PAID:	\$20,480
51. RECORDING FEES PAID:	\$128,847
52. PLANT LEASE/UPDATES:	\$15,440
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$585
56. TRADE ASSOCIATION FEES:	\$1,950
57. OTHER EXPENSES:	\$26,362
<b>58. TOTAL TITLE:</b>	<b>\$1,668,870</b>
59. TOTAL ESCROW:	\$415,835
60. TOTAL NON-POLICY ABSTRACT:	\$18,435
<b>61. TOTAL EXPENSES:</b>	<b>\$2,103,140</b>
62. INCOME/LOSS TITLE:	\$87,505
63. INCOME/LOSS ESCROW:	\$41,792
64. INCOME/LOSS NON-POLICY:	(\$6,748)
<b>65. NET INCOME/LOSS:</b>	<b>\$122,549</b>
66. NUMBER OF POLICIES ISSUED:	6,509
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13545772  
 2. Agency Name: FIRST TITLE COMPANY  
 3. Agency Address: 5402 HOLLY ROAD, SUITE 2202  
 4. City, State, Zip: CORPUS CHRISTI, TX 78411

1. Agency Number: 1506332  
 2. Agency Name: FIRST TITLE COMPANY  
 3. Agency Address: 4 S. KOENIGHEIM  
 4. City, State, Zip: SAN ANGELO, TX 76903

### INCOME

5. TITLE PREMIUMS:	\$2,030,711
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,726,104
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$85,709
10. TAX CERTIFICATES:	\$41,492
11. RECORDING FEES:	\$123,013
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	(\$300)
14. COURIER AND OVERNIGHT:	\$26,053
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$2,002,071</b>
19. TOTAL ESCROW:	\$487,450
20. TOTAL NON-POLICY:	\$566,592
<b>21. TOTAL INCOME:</b>	<b>\$3,056,113</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$742,277
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$143,693
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$40,120
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$77,930
31. UTILITIES:	\$8,531
32. ACCOUNTING AND AUDITING:	\$7,608
33. ADVERTISING AND PROMOTIONS:	\$37,785
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$10,316
35. INSURANCE:	\$15,980
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$972
38. LICENSES, TAXES, AND FEES:	\$10,971
39. POSTAGE AND FREIGHT:	\$4,361
40. COURIER AND OVERNIGHT:	\$27,206
41. TELEPHONE AND FAX:	\$20,691
42. PRINTING AND PHOTOCOPYING:	\$5,384
43. OFFICE SUPPLIES:	\$20,581
44. EQUIPMENT/VEHICLE LEASE	\$2,933
45. DEPRECIATION:	\$37,248
46. DIRECTORS' FEES:	\$390,000
47. DUES, BOARDS, AND ASSOCIATIONS:	\$4,503
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$39,010
51. RECORDING FEES PAID:	\$114,373
52. PLANT LEASE/UPDATES:	\$68,041
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$8
55. DONATIONS/LOBBYING:	\$13,638
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$45,704
<b>58. TOTAL TITLE:</b>	<b>\$1,889,864</b>
59. TOTAL ESCROW:	\$290,018
60. TOTAL NON-POLICY ABSTRACT:	\$340,657
<b>61. TOTAL EXPENSES:</b>	<b>\$2,520,539</b>
62. INCOME/LOSS TITLE:	\$112,207
63. INCOME/LOSS ESCROW:	\$197,432
64. INCOME/LOSS NON-POLICY:	\$225,935
<b>65. NET INCOME/LOSS:</b>	<b>\$535,574</b>
66. NUMBER OF POLICIES ISSUED:	5,096
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$1,468,366
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,248,063
8. EXAMINATION EVIDENCE FEES:	\$200,377
9. FEES RECEIVED FOR CLOSING:	\$17,094
10. TAX CERTIFICATES:	\$14,621
11. RECORDING FEES:	\$117,097
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$6,546
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$91
17. OTHER INCOME:	\$30,650
<b>18. TOTAL TITLE:</b>	<b>\$1,634,539</b>
19. TOTAL ESCROW:	\$342,873
20. TOTAL NON-POLICY:	\$8,600
<b>21. TOTAL INCOME:</b>	<b>\$1,986,012</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$470,556
23. SALARIES-OWNERS/PARTNERS:	\$369,350
24. BENEFITS-EMPLOYEES:	\$47,076
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$277,574
28. C/F-OTHER AGENTS AND UW:	\$25,459
29. C/F-ATTORNEYS AND OTHERS:	\$3,712
30. RENT:	\$62,691
31. UTILITIES:	\$6,537
32. ACCOUNTING AND AUDITING:	\$5,749
33. ADVERTISING AND PROMOTIONS:	\$5,751
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$1,966
35. INSURANCE:	\$9,905
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$18,325
38. LICENSES, TAXES, AND FEES:	\$1,789
39. POSTAGE AND FREIGHT:	\$3,920
40. COURIER AND OVERNIGHT:	\$11,624
41. TELEPHONE AND FAX:	\$7,462
42. PRINTING AND PHOTOCOPYING:	\$7,047
43. OFFICE SUPPLIES:	\$28,985
44. EQUIPMENT/VEHICLE LEASE	\$8,605
45. DEPRECIATION:	\$26,706
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$2,620
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$18,840
51. RECORDING FEES PAID:	\$109,260
52. PLANT LEASE/UPDATES:	\$10,101
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$1,062
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$47,511
<b>58. TOTAL TITLE:</b>	<b>\$1,590,183</b>
59. TOTAL ESCROW:	\$242,475
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$1,832,658</b>
62. INCOME/LOSS TITLE:	\$44,356
63. INCOME/LOSS ESCROW:	\$100,398
64. INCOME/LOSS NON-POLICY:	\$8,600
<b>65. NET INCOME/LOSS:</b>	<b>\$153,354</b>
66. NUMBER OF POLICIES ISSUED:	4,855
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13239392  
 2. Agency Name: FIRST TITLE COMPANY OF WACO, LLC  
 3. Agency Address: 605 AUSTIN AVENUE, SUITE 6  
 4. City, State, Zip: WACO, TX 76701

1. Agency Number: 11413092  
 2. Agency Name: FIRST TITLE OF LIMESTONE COUNTY, INC.  
 3. Agency Address: 108 SOUTH DR. J. B. RIGGS DRIVE  
 4. City, State, Zip: GROESBECK, TX 76642

### INCOME

5. TITLE PREMIUMS:	\$1,321,255
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,123,067
8. EXAMINATION EVIDENCE FEES:	\$373,734
9. FEES RECEIVED FOR CLOSING:	\$91,286
10. TAX CERTIFICATES:	\$32,595
11. RECORDING FEES:	\$68,244
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$8,567
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$125
17. OTHER INCOME:	(\$8,715)
<b>18. TOTAL TITLE:</b>	<b>\$1,688,903</b>
19. TOTAL ESCROW:	\$249,068
20. TOTAL NON-POLICY:	\$5,536
<b>21. TOTAL INCOME:</b>	<b>\$1,943,507</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$440,723
23. SALARIES-OWNERS/PARTNERS:	\$259,010
24. BENEFITS-EMPLOYEES:	\$115,071
25. BENEFITS-OWNERS/PARTNERS:	\$59,702
26. E/E-OTHER AGENTS AND UW:	\$35,063
27. E/E-ATTORNEYS AND OTHERS:	\$11,433
28. C/F-OTHER AGENTS AND UW:	\$54,860
29. C/F-ATTORNEYS AND OTHERS:	\$6,409
30. RENT:	\$153,874
31. UTILITIES:	\$10,626
32. ACCOUNTING AND AUDITING:	\$5,300
33. ADVERTISING AND PROMOTIONS:	\$50,367
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$14,937
35. INSURANCE:	\$24,991
36. INTEREST EXPENSE:	\$54,590
37. LEGAL EXPENSE:	\$2,419
38. LICENSES, TAXES, AND FEES:	\$17,169
39. POSTAGE AND FREIGHT:	\$6,843
40. COURIER AND OVERNIGHT:	\$8,567
41. TELEPHONE AND FAX:	\$15,239
42. PRINTING AND PHOTOCOPYING:	\$11,904
43. OFFICE SUPPLIES:	\$11,558
44. EQUIPMENT/VEHICLE LEASE	\$13,791
45. DEPRECIATION:	\$48,829
46. DIRECTORS' FEES:	\$2,565
47. DUES, BOARDS, AND ASSOCIATIONS:	\$4,318
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$711
50. TAX CERTIFICATES PAID:	\$32,635
51. RECORDING FEES PAID:	\$78,540
52. PLANT LEASE/UPDATES:	\$71,782
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$358
56. TRADE ASSOCIATION FEES:	\$1,676
57. OTHER EXPENSES:	\$119,008
<b>58. TOTAL TITLE:</b>	<b>\$1,744,868</b>
59. TOTAL ESCROW:	\$236,047
60. TOTAL NON-POLICY ABSTRACT:	\$1,901
<b>61. TOTAL EXPENSES:</b>	<b>\$1,982,816</b>
62. INCOME/LOSS TITLE:	(\$55,965)
63. INCOME/LOSS ESCROW:	\$13,021
64. INCOME/LOSS NON-POLICY:	\$3,635
<b>65. NET INCOME/LOSS:</b>	<b>(\$39,309)</b>
66. NUMBER OF POLICIES ISSUED:	3,781
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$318,687
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$270,884
8. EXAMINATION EVIDENCE FEES:	\$35,875
9. FEES RECEIVED FOR CLOSING:	\$63,981
10. TAX CERTIFICATES:	\$3,765
11. RECORDING FEES:	\$592
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$3,784
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$6,224
<b>18. TOTAL TITLE:</b>	<b>\$385,105</b>
19. TOTAL ESCROW:	\$159,767
20. TOTAL NON-POLICY:	\$189
<b>21. TOTAL INCOME:</b>	<b>\$545,061</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$112,020
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$8,635
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$14,209
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$14,209
30. RENT:	\$0
31. UTILITIES:	\$4,497
32. ACCOUNTING AND AUDITING:	\$1,029
33. ADVERTISING AND PROMOTIONS:	\$5,147
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$436
35. INSURANCE:	\$11,564
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$147
39. POSTAGE AND FREIGHT:	\$1,049
40. COURIER AND OVERNIGHT:	\$3,774
41. TELEPHONE AND FAX:	\$4,917
42. PRINTING AND PHOTOCOPYING:	\$2,572
43. OFFICE SUPPLIES:	\$3,100
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$45,000
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$3,300
51. RECORDING FEES PAID:	\$320
52. PLANT LEASE/UPDATES:	\$8,830
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$6,830
<b>58. TOTAL TITLE:</b>	<b>\$251,584</b>
59. TOTAL ESCROW:	\$72,624
60. TOTAL NON-POLICY ABSTRACT:	\$208
<b>61. TOTAL EXPENSES:</b>	<b>\$324,416</b>
62. INCOME/LOSS TITLE:	\$133,521
63. INCOME/LOSS ESCROW:	\$87,143
64. INCOME/LOSS NON-POLICY:	(\$19)
<b>65. NET INCOME/LOSS:</b>	<b>\$220,645</b>
66. NUMBER OF POLICIES ISSUED:	726
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12376904  
 2. Agency Name: FIRST WESTERN TITLE COMPANY  
 3. Agency Address: 2626D WEST FREEWAY  
 4. City, State, Zip: FORT WORTH, TX 76102

1. Agency Number: 14032967  
 2. Agency Name: FIRSTCLOSE TITLE OF TEXAS, LLC  
 3. Agency Address: 9020 CAPITAL OF TEXAS HWY, BLDG II, SUITE 275  
 4. City, State, Zip: AUSTIN, TX 78759

### INCOME

5. TITLE PREMIUMS: \$5,414,652  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$4,602,455  
 8. EXAMINATION EVIDENCE FEES: \$7,054  
 9. FEES RECEIVED FOR CLOSING: \$567,985  
 10. TAX CERTIFICATES: \$167,950  
 11. RECORDING FEES: \$372,869  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$300  
 14. COURIER AND OVERNIGHT: \$1,685  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$5,280  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$5,725,578**  
 19. TOTAL ESCROW: \$1,281,628  
 20. TOTAL NON-POLICY: \$18,735  
**21. TOTAL INCOME: \$7,025,941**

### EXPENSES

22. SALARIES-EMPLOYEES: \$2,065,365  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$666,286  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$27,847  
 27. E/E-ATTORNEYS AND OTHERS: \$22,106  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$469,216  
 30. RENT: \$208,453  
 31. UTILITIES: \$11,856  
 32. ACCOUNTING AND AUDITING: \$87,810  
 33. ADVERTISING AND PROMOTIONS: \$41,498  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$86,245  
 35. INSURANCE: \$27,252  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$702  
 38. LICENSES, TAXES, AND FEES: \$2,326  
 39. POSTAGE AND FREIGHT: \$4,018  
 40. COURIER AND OVERNIGHT: \$78,849  
 41. TELEPHONE AND FAX: \$55,940  
 42. PRINTING AND PHOTOCOPYING: \$38,560  
 43. OFFICE SUPPLIES: \$43,024  
 44. EQUIPMENT/VEHICLE LEASE: \$4,912  
 45. DEPRECIATION: \$43,950  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$18,422  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$167,950  
 51. RECORDING FEES PAID: \$351,271  
 52. PLANT LEASE/UPDATES: \$148,578  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$1,640  
 55. DONATIONS/LOBBYING: \$66  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$473,946  
**58. TOTAL TITLE: \$5,148,088**  
 59. TOTAL ESCROW: \$862,223  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$6,010,311**  
 62. INCOME/LOSS TITLE: \$577,490  
 63. INCOME/LOSS ESCROW: \$419,405  
 64. INCOME/LOSS NON-POLICY: \$18,735  
**65. NET INCOME/LOSS: \$1,015,630**  
 66. NUMBER OF POLICIES ISSUED: 34,376  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$632,958  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$538,014  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$21,116  
 10. TAX CERTIFICATES: \$13,378  
 11. RECORDING FEES: \$29,507  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$14,019  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$616,034**  
 19. TOTAL ESCROW: \$118,568  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$734,602**

### EXPENSES

22. SALARIES-EMPLOYEES: \$0  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$0  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$42,177  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$70,089  
 31. UTILITIES: \$756  
 32. ACCOUNTING AND AUDITING: \$870  
 33. ADVERTISING AND PROMOTIONS: \$8,500  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$3,545  
 35. INSURANCE: \$10,708  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$3,678  
 38. LICENSES, TAXES, AND FEES: \$175  
 39. POSTAGE AND FREIGHT: \$590  
 40. COURIER AND OVERNIGHT: \$14,019  
 41. TELEPHONE AND FAX: \$967  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$7,423  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$245  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$13,378  
 51. RECORDING FEES PAID: \$29,507  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$0  
**58. TOTAL TITLE: \$206,627**  
 59. TOTAL ESCROW: \$322,344  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$528,971**  
 62. INCOME/LOSS TITLE: \$409,407  
 63. INCOME/LOSS ESCROW: (\$203,776)  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$205,631**  
 66. NUMBER OF POLICIES ISSUED: 1,776  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 8961860  
 2. Agency Name: FISHER-JONES TITLE COMPANY  
 3. Agency Address: PO BOX 428, CONCHO & HWY 180  
 4. City, State, Zip: ROBY, TX 79543

1. Agency Number: 12075664  
 2. Agency Name: FIVE STAR TITLE, LLC  
 3. Agency Address: 304 N. AUSTIN STREET  
 4. City, State, Zip: SEGUIN, TX 78155

### INCOME

5. TITLE PREMIUMS: \$417,607  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$354,966  
 8. EXAMINATION EVIDENCE FEES: \$55,623  
 9. FEES RECEIVED FOR CLOSING: \$1,658  
 10. TAX CERTIFICATES: \$11,156  
 11. RECORDING FEES: \$3,887  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$2,122  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$429,412**  
 19. TOTAL ESCROW: \$51,000  
 20. TOTAL NON-POLICY: \$114,552  
**21. TOTAL INCOME: \$594,964**

### EXPENSES

22. SALARIES-EMPLOYEES: \$196,115  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$4,075  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$37,071  
 29. C/F-ATTORNEYS AND OTHERS: \$4,842  
 30. RENT: \$0  
 31. UTILITIES: \$7,644  
 32. ACCOUNTING AND AUDITING: \$2,883  
 33. ADVERTISING AND PROMOTIONS: \$13,046  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$1,583  
 35. INSURANCE: \$10,548  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$5,910  
 39. POSTAGE AND FREIGHT: \$2,853  
 40. COURIER AND OVERNIGHT: \$2,122  
 41. TELEPHONE AND FAX: \$6,071  
 42. PRINTING AND PHOTOCOPYING: \$3,722  
 43. OFFICE SUPPLIES: \$41,998  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$19,372  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,138  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$11,156  
 51. RECORDING FEES PAID: \$3,887  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$38,366  
**58. TOTAL TITLE: \$414,402**  
 59. TOTAL ESCROW: \$43,462  
 60. TOTAL NON-POLICY ABSTRACT: \$97,322  
**61. TOTAL EXPENSES: \$555,186**  
 62. INCOME/LOSS TITLE: \$15,010  
 63. INCOME/LOSS ESCROW: \$7,538  
 64. INCOME/LOSS NON-POLICY: \$17,230  
**65. NET INCOME/LOSS: \$39,778**  
 66. NUMBER OF POLICIES ISSUED: 939  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$791,373  
 6. % PREMIUM REMITTED: 14.92%  
 7. TITLE PREMIUM RETAINED: \$673,327  
 8. EXAMINATION EVIDENCE FEES: \$4,599  
 9. FEES RECEIVED FOR CLOSING: \$63,773  
 10. TAX CERTIFICATES: \$22,099  
 11. RECORDING FEES: \$56,078  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$12,237  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$832,113**  
 19. TOTAL ESCROW: \$357,641  
 20. TOTAL NON-POLICY: \$4,154  
**21. TOTAL INCOME: \$1,193,908**

### EXPENSES

22. SALARIES-EMPLOYEES: \$827,708  
 23. SALARIES-OWNERS/PARTNERS: \$26,003  
 24. BENEFITS-EMPLOYEES: \$0  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$3,594  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$60,000  
 31. UTILITIES: \$11,870  
 32. ACCOUNTING AND AUDITING: \$4,918  
 33. ADVERTISING AND PROMOTIONS: \$3,900  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$1,135  
 35. INSURANCE: \$10,611  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$10,442  
 39. POSTAGE AND FREIGHT: \$2,876  
 40. COURIER AND OVERNIGHT: \$11,753  
 41. TELEPHONE AND FAX: \$3,484  
 42. PRINTING AND PHOTOCOPYING: \$1,899  
 43. OFFICE SUPPLIES: \$6,803  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$999  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$17,618  
 50. TAX CERTIFICATES PAID: \$21,719  
 51. RECORDING FEES PAID: \$56,343  
 52. PLANT LEASE/UPDATES: \$56,224  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$3,658  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$12,666  
**58. TOTAL TITLE: \$1,156,223**  
 59. TOTAL ESCROW: \$26,827  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$1,183,050**  
 62. INCOME/LOSS TITLE: (\$324,110)  
 63. INCOME/LOSS ESCROW: \$330,814  
 64. INCOME/LOSS NON-POLICY: \$4,154  
**65. NET INCOME/LOSS: \$10,858**  
 66. NUMBER OF POLICIES ISSUED: 2,317  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1502431  
 2. Agency Name: FLOWERS-MCDOWELL ABSTRACT CO.  
 3. Agency Address: 119 S. MAIN STREET  
 4. City, State, Zip: LOCKHART, TX 78644

1. Agency Number: 12485906  
 2. Agency Name: FLOYD COUNTY ABSTRACT, INC.  
 3. Agency Address: 106 E CALIFORNIA  
 4. City, State, Zip: FLOYDADA, TX 79235

### INCOME

5. TITLE PREMIUMS: \$315,230  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$267,945  
 8. EXAMINATION EVIDENCE FEES: \$83,240  
 9. FEES RECEIVED FOR CLOSING: \$15,988  
 10. TAX CERTIFICATES: \$243  
 11. RECORDING FEES: \$27,216  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$200  
 14. COURIER AND OVERNIGHT: \$4,173  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$139  
 17. OTHER INCOME: \$1,185  
**18. TOTAL TITLE: \$400,329**  
 19. TOTAL ESCROW: \$97,750  
 20. TOTAL NON-POLICY: \$5,270  
**21. TOTAL INCOME: \$503,349**

### EXPENSES

22. SALARIES-EMPLOYEES: \$127,759  
 23. SALARIES-OWNERS/PARTNERS: \$86,254  
 24. BENEFITS-EMPLOYEES: \$23,006  
 25. BENEFITS-OWNERS/PARTNERS: \$4,712  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$481  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$45  
 31. UTILITIES: \$3,406  
 32. ACCOUNTING AND AUDITING: \$1,755  
 33. ADVERTISING AND PROMOTIONS: \$2,099  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$280  
 35. INSURANCE: \$5,418  
 36. INTEREST EXPENSE: \$89  
 37. LEGAL EXPENSE: \$9,200  
 38. LICENSES, TAXES, AND FEES: \$5,212  
 39. POSTAGE AND FREIGHT: \$1,586  
 40. COURIER AND OVERNIGHT: \$4,228  
 41. TELEPHONE AND FAX: \$2,672  
 42. PRINTING AND PHOTOCOPYING: \$3,147  
 43. OFFICE SUPPLIES: \$8,304  
 44. EQUIPMENT/VEHICLE LEASE: \$2,488  
 45. DEPRECIATION: \$4,175  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$437  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$8,000  
 50. TAX CERTIFICATES PAID: \$263  
 51. RECORDING FEES PAID: \$27,244  
 52. PLANT LEASE/UPDATES: \$5,522  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$840  
 57. OTHER EXPENSES: \$24,494  
**58. TOTAL TITLE: \$363,116**  
 59. TOTAL ESCROW: \$76,341  
 60. TOTAL NON-POLICY ABSTRACT: \$5,002  
**61. TOTAL EXPENSES: \$444,459**  
 62. INCOME/LOSS TITLE: \$37,213  
 63. INCOME/LOSS ESCROW: \$21,409  
 64. INCOME/LOSS NON-POLICY: \$268  
**65. NET INCOME/LOSS: \$58,890**  
 66. NUMBER OF POLICIES ISSUED: 698  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$115,336  
 6. % PREMIUM REMITTED: 14.85%  
 7. TITLE PREMIUM RETAINED: \$98,213  
 8. EXAMINATION EVIDENCE FEES: \$6,560  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$823  
 11. RECORDING FEES: \$92  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$582  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$31,087  
**18. TOTAL TITLE: \$137,357**  
 19. TOTAL ESCROW: \$19,135  
 20. TOTAL NON-POLICY: \$89,214  
**21. TOTAL INCOME: \$245,706**

### EXPENSES

22. SALARIES-EMPLOYEES: \$50,343  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$4,277  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$2,025  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$0  
 31. UTILITIES: \$1,704  
 32. ACCOUNTING AND AUDITING: \$858  
 33. ADVERTISING AND PROMOTIONS: \$325  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$3,783  
 35. INSURANCE: \$1,241  
 36. INTEREST EXPENSE: \$1,767  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$1,247  
 39. POSTAGE AND FREIGHT: \$408  
 40. COURIER AND OVERNIGHT: \$601  
 41. TELEPHONE AND FAX: \$1,492  
 42. PRINTING AND PHOTOCOPYING: \$411  
 43. OFFICE SUPPLIES: \$483  
 44. EQUIPMENT/VEHICLE LEASE: \$2,165  
 45. DEPRECIATION: \$785  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$210  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$844  
 51. RECORDING FEES PAID: \$102  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$165  
 56. TRADE ASSOCIATION FEES: \$247  
 57. OTHER EXPENSES: \$12,200  
**58. TOTAL TITLE: \$87,683**  
 59. TOTAL ESCROW: \$17,840  
 60. TOTAL NON-POLICY ABSTRACT: \$25,486  
**61. TOTAL EXPENSES: \$131,009**  
 62. INCOME/LOSS TITLE: \$49,674  
 63. INCOME/LOSS ESCROW: \$1,295  
 64. INCOME/LOSS NON-POLICY: \$63,728  
**65. NET INCOME/LOSS: \$114,697**  
 66. NUMBER OF POLICIES ISSUED: 262  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 9055797  
 2. Agency Name: FOARD COUNTY ABSTRACT COMPANY, INC., THE  
 3. Agency Address: P. O. BOX 757  
 4. City, State, Zip: CROWELL, TX 79227

1. Agency Number: 12677063  
 2. Agency Name: FOREHAND TITLE COMPANY  
 3. Agency Address: 501 HOUSTON ST.  
 4. City, State, Zip: GEORGE WEST, TX 78022

### INCOME

5. TITLE PREMIUMS:	\$50,328
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$42,779
8. EXAMINATION EVIDENCE FEES:	\$699
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$0
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$43,478</b>
19. TOTAL ESCROW:	\$16,050
20. TOTAL NON-POLICY:	\$24,271
<b>21. TOTAL INCOME:</b>	<b>\$83,799</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$0
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$0
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$33,020
31. UTILITIES:	\$1,353
32. ACCOUNTING AND AUDITING:	\$988
33. ADVERTISING AND PROMOTIONS:	\$26
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$104
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$38
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$1,229
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$0
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$0
52. PLANT LEASE/UPDATES:	\$2,888
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$47
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$0
<b>58. TOTAL TITLE:</b>	<b>\$39,693</b>
59. TOTAL ESCROW:	\$13,448
60. TOTAL NON-POLICY ABSTRACT:	\$22,443
<b>61. TOTAL EXPENSES:</b>	<b>\$75,584</b>
62. INCOME/LOSS TITLE:	\$3,785
63. INCOME/LOSS ESCROW:	\$2,602
64. INCOME/LOSS NON-POLICY:	\$1,828
<b>65. NET INCOME/LOSS:</b>	<b>\$8,215</b>
66. NUMBER OF POLICIES ISSUED:	50
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$274,114
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$232,997
8. EXAMINATION EVIDENCE FEES:	\$43,270
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$2,014
11. RECORDING FEES:	\$4,186
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$2,053
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$284,520</b>
19. TOTAL ESCROW:	\$46,500
20. TOTAL NON-POLICY:	\$29,503
<b>21. TOTAL INCOME:</b>	<b>\$360,523</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$98,994
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$24,455
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$0
31. UTILITIES:	\$4,893
32. ACCOUNTING AND AUDITING:	\$12,429
33. ADVERTISING AND PROMOTIONS:	\$422
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$8,515
36. INTEREST EXPENSE:	\$634
37. LEGAL EXPENSE:	\$138
38. LICENSES, TAXES, AND FEES:	\$3,699
39. POSTAGE AND FREIGHT:	\$1,049
40. COURIER AND OVERNIGHT:	\$2,000
41. TELEPHONE AND FAX:	\$2,640
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$3,149
44. EQUIPMENT/VEHICLE LEASE	\$4,889
45. DEPRECIATION:	\$13,269
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$550
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$1,854
51. RECORDING FEES PAID:	\$2,944
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$17,128
<b>58. TOTAL TITLE:</b>	<b>\$203,651</b>
59. TOTAL ESCROW:	\$33,357
60. TOTAL NON-POLICY ABSTRACT:	\$18,201
<b>61. TOTAL EXPENSES:</b>	<b>\$255,209</b>
62. INCOME/LOSS TITLE:	\$80,869
63. INCOME/LOSS ESCROW:	\$13,143
64. INCOME/LOSS NON-POLICY:	\$11,302
<b>65. NET INCOME/LOSS:</b>	<b>\$105,314</b>
66. NUMBER OF POLICIES ISSUED:	381
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12721344  
 2. Agency Name: FORT BEND TITLE, LLC  
 3. Agency Address: 407 JULIE RIVERS DRIVE  
 4. City, State, Zip: SUGAR LAND, TX 77478

1. Agency Number: 1505990  
 2. Agency Name: FREDERICKSBURG TITLES, INC.  
 3. Agency Address: 203 WEST AUSTIN STREET  
 4. City, State, Zip: FREDERICKSBURG, TX 78624

### INCOME

5. TITLE PREMIUMS:	\$95,676
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$81,328
8. EXAMINATION EVIDENCE FEES:	\$1,700
9. FEES RECEIVED FOR CLOSING:	\$165,816
10. TAX CERTIFICATES:	\$18,916
11. RECORDING FEES:	\$32,177
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$4,132
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$304,069</b>
19. TOTAL ESCROW:	\$106,279
20. TOTAL NON-POLICY:	\$13,018
<b>21. TOTAL INCOME:</b>	<b>\$423,366</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$87,789
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$20,954
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$28,844
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$13,632
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$1,775
33. ADVERTISING AND PROMOTIONS:	\$2,880
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$600
35. INSURANCE:	\$4,434
36. INTEREST EXPENSE:	\$280
37. LEGAL EXPENSE:	\$540
38. LICENSES, TAXES, AND FEES:	\$1,193
39. POSTAGE AND FREIGHT:	\$1,189
40. COURIER AND OVERNIGHT:	\$5,267
41. TELEPHONE AND FAX:	\$1,296
42. PRINTING AND PHOTOCOPYING:	\$5,440
43. OFFICE SUPPLIES:	\$2,209
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,180
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$18,916
51. RECORDING FEES PAID:	\$33,832
52. PLANT LEASE/UPDATES:	\$13,304
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$0
<b>58. TOTAL TITLE:</b>	<b>\$245,554</b>
59. TOTAL ESCROW:	\$65,526
60. TOTAL NON-POLICY ABSTRACT:	\$6,416
<b>61. TOTAL EXPENSES:</b>	<b>\$317,496</b>
62. INCOME/LOSS TITLE:	\$58,515
63. INCOME/LOSS ESCROW:	\$40,753
64. INCOME/LOSS NON-POLICY:	\$6,602
<b>65. NET INCOME/LOSS:</b>	<b>\$105,870</b>
66. NUMBER OF POLICIES ISSUED:	391
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$583,304
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$495,808
8. EXAMINATION EVIDENCE FEES:	\$60,865
9. FEES RECEIVED FOR CLOSING:	\$10,391
10. TAX CERTIFICATES:	\$2,315
11. RECORDING FEES:	\$117
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$650
14. COURIER AND OVERNIGHT:	\$3,896
15. TELEPHONE AND FAX:	\$50
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$318
<b>18. TOTAL TITLE:</b>	<b>\$574,410</b>
19. TOTAL ESCROW:	\$123,780
20. TOTAL NON-POLICY:	\$4,576
<b>21. TOTAL INCOME:</b>	<b>\$702,766</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$143,052
23. SALARIES-OWNERS/PARTNERS:	\$84,155
24. BENEFITS-EMPLOYEES:	\$47,680
25. BENEFITS-OWNERS/PARTNERS:	\$8,761
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$9,694
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$38,707
31. UTILITIES:	\$4,048
32. ACCOUNTING AND AUDITING:	\$3,078
33. ADVERTISING AND PROMOTIONS:	\$3,529
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$9,078
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$1,007
39. POSTAGE AND FREIGHT:	\$1,981
40. COURIER AND OVERNIGHT:	\$3,950
41. TELEPHONE AND FAX:	\$7,744
42. PRINTING AND PHOTOCOPYING:	\$501
43. OFFICE SUPPLIES:	\$24,223
44. EQUIPMENT/VEHICLE LEASE	\$14,971
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$439
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$2,475
51. RECORDING FEES PAID:	\$23
52. PLANT LEASE/UPDATES:	\$750
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$29
56. TRADE ASSOCIATION FEES:	\$690
57. OTHER EXPENSES:	\$71,428
<b>58. TOTAL TITLE:</b>	<b>\$481,993</b>
59. TOTAL ESCROW:	\$100,837
60. TOTAL NON-POLICY ABSTRACT:	\$5,710
<b>61. TOTAL EXPENSES:</b>	<b>\$588,540</b>
62. INCOME/LOSS TITLE:	\$92,417
63. INCOME/LOSS ESCROW:	\$22,943
64. INCOME/LOSS NON-POLICY:	(\$1,134)
<b>65. NET INCOME/LOSS:</b>	<b>\$114,226</b>
66. NUMBER OF POLICIES ISSUED:	498
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10659418  
 2. Agency Name: FREE STATE ABSTRACT COMPANY  
 3. Agency Address: 309 S BUFFALO  
 4. City, State, Zip: CANTON, TX 75103

1. Agency Number: 12863257  
 2. Agency Name: FREEDOM TITLE, LP  
 3. Agency Address: 3624 LONG PRAIRIE ROAD, STE. 101  
 4. City, State, Zip: FLOWER MOUND, TX 75022

### INCOME

5. TITLE PREMIUMS:	\$590,076
6. % PREMIUM REMITTED:	14.72%
7. TITLE PREMIUM RETAINED:	\$503,244
8. EXAMINATION EVIDENCE FEES:	\$132,389
9. FEES RECEIVED FOR CLOSING:	\$17,456
10. TAX CERTIFICATES:	\$5,264
11. RECORDING FEES:	\$10,740
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$5,619
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$674,712</b>
19. TOTAL ESCROW:	\$108,621
20. TOTAL NON-POLICY:	\$2,502
<b>21. TOTAL INCOME:</b>	<b>\$785,835</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$298,124
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$10,720
25. BENEFITS-OWNERS/PARTNERS:	\$5,672
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$34,303
29. C/F-ATTORNEYS AND OTHERS:	\$5,508
30. RENT:	\$6,802
31. UTILITIES:	\$8,260
32. ACCOUNTING AND AUDITING:	\$6,741
33. ADVERTISING AND PROMOTIONS:	\$72
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$9,769
35. INSURANCE:	\$10,536
36. INTEREST EXPENSE:	\$1,904
37. LEGAL EXPENSE:	\$9,194
38. LICENSES, TAXES, AND FEES:	\$7,039
39. POSTAGE AND FREIGHT:	\$3,928
40. COURIER AND OVERNIGHT:	\$5,664
41. TELEPHONE AND FAX:	\$9,517
42. PRINTING AND PHOTOCOPYING:	\$3,587
43. OFFICE SUPPLIES:	\$24,713
44. EQUIPMENT/VEHICLE LEASE	\$4,776
45. DEPRECIATION:	\$4,754
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,014
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$5,294
51. RECORDING FEES PAID:	\$10,853
52. PLANT LEASE/UPDATES:	\$15,300
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$1,625
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$47,997
<b>58. TOTAL TITLE:</b>	<b>\$553,666</b>
59. TOTAL ESCROW:	\$77,610
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$631,276</b>
62. INCOME/LOSS TITLE:	\$121,046
63. INCOME/LOSS ESCROW:	\$31,011
64. INCOME/LOSS NON-POLICY:	\$2,502
<b>65. NET INCOME/LOSS:</b>	<b>\$154,559</b>
66. NUMBER OF POLICIES ISSUED:	1,726
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$4,864,452
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$4,134,784
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$376,165
10. TAX CERTIFICATES:	\$146,938
11. RECORDING FEES:	\$384,737
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$129
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$121,557
<b>18. TOTAL TITLE:</b>	<b>\$5,164,310</b>
19. TOTAL ESCROW:	\$1,360,516
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$6,524,826</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$1,379,379
23. SALARIES-OWNERS/PARTNERS:	\$330,842
24. BENEFITS-EMPLOYEES:	\$249,950
25. BENEFITS-OWNERS/PARTNERS:	\$35,050
26. E/E-OTHER AGENTS AND UW:	\$7,370
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$403,550
30. RENT:	\$219,475
31. UTILITIES:	\$18,431
32. ACCOUNTING AND AUDITING:	\$12,017
33. ADVERTISING AND PROMOTIONS:	\$66,081
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$27,658
35. INSURANCE:	\$17,675
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$1,588
39. POSTAGE AND FREIGHT:	\$16,915
40. COURIER AND OVERNIGHT:	\$67,286
41. TELEPHONE AND FAX:	\$57,515
42. PRINTING AND PHOTOCOPYING:	\$15,527
43. OFFICE SUPPLIES:	\$55,246
44. EQUIPMENT/VEHICLE LEASE	\$41,637
45. DEPRECIATION:	\$36,806
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$4,193
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$146,938
51. RECORDING FEES PAID:	\$364,240
52. PLANT LEASE/UPDATES:	\$126,775
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$7,157
56. TRADE ASSOCIATION FEES:	\$3,481
57. OTHER EXPENSES:	\$318,214
<b>58. TOTAL TITLE:</b>	<b>\$4,030,996</b>
59. TOTAL ESCROW:	\$748,782
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$4,779,778</b>
62. INCOME/LOSS TITLE:	\$1,133,314
63. INCOME/LOSS ESCROW:	\$611,734
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$1,745,048</b>
66. NUMBER OF POLICIES ISSUED:	14,627
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 8971600  
 2. Agency Name: FREESTONE COUNTY TITLE COMPANY  
 3. Agency Address: 121 E. COMMERCE  
 4. City, State, Zip: FAIRFIELD, TX 75840

1. Agency Number: 11013105  
 2. Agency Name: FRIO COUNTY ABSTRACT COMPANY, INC.  
 3. Agency Address: 125 SOUTH OAK STREET / P. O. BOX 607  
 4. City, State, Zip: PEARSALL, TX 78061

### INCOME

5. TITLE PREMIUMS: \$473,161  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$402,187  
 8. EXAMINATION EVIDENCE FEES: \$82,627  
 9. FEES RECEIVED FOR CLOSING: \$881  
 10. TAX CERTIFICATES: \$5,270  
 11. RECORDING FEES: \$25,160  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$3,063  
**18. TOTAL TITLE: \$519,188**  
 19. TOTAL ESCROW: \$82,100  
 20. TOTAL NON-POLICY: \$4,350  
**21. TOTAL INCOME: \$605,638**

### EXPENSES

22. SALARIES-EMPLOYEES: \$64,407  
 23. SALARIES-OWNERS/PARTNERS: \$49,883  
 24. BENEFITS-EMPLOYEES: \$7,011  
 25. BENEFITS-OWNERS/PARTNERS: \$5,462  
 26. E/E-OTHER AGENTS AND UW: \$3,393  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$55,417  
 29. C/F-ATTORNEYS AND OTHERS: \$6,243  
 30. RENT: \$6,314  
 31. UTILITIES: \$5,100  
 32. ACCOUNTING AND AUDITING: \$1,509  
 33. ADVERTISING AND PROMOTIONS: \$2,897  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$1,785  
 35. INSURANCE: \$11,165  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$267  
 38. LICENSES, TAXES, AND FEES: \$393  
 39. POSTAGE AND FREIGHT: \$3,979  
 40. COURIER AND OVERNIGHT: \$0  
 41. TELEPHONE AND FAX: \$4,728  
 42. PRINTING AND PHOTOCOPYING: \$1,695  
 43. OFFICE SUPPLIES: \$11,095  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$856  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$5,730  
 51. RECORDING FEES PAID: \$26,324  
 52. PLANT LEASE/UPDATES: \$10,248  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$1,685  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$0  
**58. TOTAL TITLE: \$287,586**  
 59. TOTAL ESCROW: \$43,386  
 60. TOTAL NON-POLICY ABSTRACT: \$2,277  
**61. TOTAL EXPENSES: \$333,249**  
 62. INCOME/LOSS TITLE: \$231,602  
 63. INCOME/LOSS ESCROW: \$38,714  
 64. INCOME/LOSS NON-POLICY: \$2,073  
**65. NET INCOME/LOSS: \$272,389**  
 66. NUMBER OF POLICIES ISSUED: 782  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$180,291  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$153,247  
 8. EXAMINATION EVIDENCE FEES: \$131,926  
 9. FEES RECEIVED FOR CLOSING: \$66,876  
 10. TAX CERTIFICATES: \$3,817  
 11. RECORDING FEES: \$12,072  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$2,324  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$16,153  
**18. TOTAL TITLE: \$386,415**  
 19. TOTAL ESCROW: \$47,059  
 20. TOTAL NON-POLICY: \$47,997  
**21. TOTAL INCOME: \$481,471**

### EXPENSES

22. SALARIES-EMPLOYEES: \$102,976  
 23. SALARIES-OWNERS/PARTNERS: \$46,200  
 24. BENEFITS-EMPLOYEES: \$16,961  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$17,664  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$7,072  
 31. UTILITIES: \$3,785  
 32. ACCOUNTING AND AUDITING: \$5,105  
 33. ADVERTISING AND PROMOTIONS: \$747  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$812  
 35. INSURANCE: \$390  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$4,666  
 39. POSTAGE AND FREIGHT: \$1,480  
 40. COURIER AND OVERNIGHT: \$5,835  
 41. TELEPHONE AND FAX: \$7,055  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$36,949  
 44. EQUIPMENT/VEHICLE LEASE: \$2,118  
 45. DEPRECIATION: \$1,477  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$854  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$10,033  
 51. RECORDING FEES PAID: \$13,529  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$30,802  
**58. TOTAL TITLE: \$316,510**  
 59. TOTAL ESCROW: \$38,190  
 60. TOTAL NON-POLICY ABSTRACT: \$114,462  
**61. TOTAL EXPENSES: \$469,162**  
 62. INCOME/LOSS TITLE: \$69,905  
 63. INCOME/LOSS ESCROW: \$8,869  
 64. INCOME/LOSS NON-POLICY: (\$66,465)  
**65. NET INCOME/LOSS: \$12,309**  
 66. NUMBER OF POLICIES ISSUED: 142  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12270186  
 2. Agency Name: FRONTIER TITLE COMPANY-WH, L.L.C.  
 3. Agency Address: 23501 CINCO RANCH BOULEVARD, SUITE B226  
 4. City, State, Zip: KATY, TX 77494

1. Agency Number: 1505137  
 2. Agency Name: GAINES COUNTY ABSTRACT COMPANY  
 3. Agency Address: 207 S. MAIN  
 4. City, State, Zip: SEMINOLE, TX 79360

### INCOME

5. TITLE PREMIUMS: \$5,017,621  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$4,264,992  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$770,033  
 10. TAX CERTIFICATES: \$181,703  
 11. RECORDING FEES: \$331,780  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$8,022  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$5,556,530**  
 19. TOTAL ESCROW: \$1,651,031  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$7,207,561**

### EXPENSES

22. SALARIES-EMPLOYEES: \$2,087,406  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$50,200  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$110,129  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$307,291  
 31. UTILITIES: \$280  
 32. ACCOUNTING AND AUDITING: \$12,651  
 33. ADVERTISING AND PROMOTIONS: \$109,439  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$69,597  
 35. INSURANCE: \$17,382  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$3,021  
 39. POSTAGE AND FREIGHT: \$18,259  
 40. COURIER AND OVERNIGHT: \$89,325  
 41. TELEPHONE AND FAX: \$23,620  
 42. PRINTING AND PHOTOCOPYING: \$44,818  
 43. OFFICE SUPPLIES: \$97,223  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$13,646  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$181,703  
 51. RECORDING FEES PAID: \$348,052  
 52. PLANT LEASE/UPDATES: \$304,543  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$1,500  
 55. DONATIONS/LOBBYING: \$15,635  
 56. TRADE ASSOCIATION FEES: \$2,424  
 57. OTHER EXPENSES: \$0  
**58. TOTAL TITLE: \$3,908,144**  
 59. TOTAL ESCROW: \$2,047,320  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$5,955,464**  
 62. INCOME/LOSS TITLE: \$1,648,386  
 63. INCOME/LOSS ESCROW: (\$396,289)  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$1,252,097**  
 66. NUMBER OF POLICIES ISSUED: 18,757  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$560,978  
 6. % PREMIUM REMITTED: 15.04%  
 7. TITLE PREMIUM RETAINED: \$476,617  
 8. EXAMINATION EVIDENCE FEES: \$54,624  
 9. FEES RECEIVED FOR CLOSING: \$29,281  
 10. TAX CERTIFICATES: \$1,220  
 11. RECORDING FEES: \$32  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$1,338  
 17. OTHER INCOME: \$3,313  
**18. TOTAL TITLE: \$566,425**  
 19. TOTAL ESCROW: \$0  
 20. TOTAL NON-POLICY: \$263,710  
**21. TOTAL INCOME: \$830,135**

### EXPENSES

22. SALARIES-EMPLOYEES: \$85,460  
 23. SALARIES-OWNERS/PARTNERS: \$47,336  
 24. BENEFITS-EMPLOYEES: \$14,729  
 25. BENEFITS-OWNERS/PARTNERS: \$14,148  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$238,309  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$775  
 30. RENT: \$0  
 31. UTILITIES: \$2,307  
 32. ACCOUNTING AND AUDITING: \$4,950  
 33. ADVERTISING AND PROMOTIONS: \$9,144  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$10,687  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$1,521  
 39. POSTAGE AND FREIGHT: \$5,418  
 40. COURIER AND OVERNIGHT: \$0  
 41. TELEPHONE AND FAX: \$908  
 42. PRINTING AND PHOTOCOPYING: \$1,595  
 43. OFFICE SUPPLIES: \$3,189  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$3,964  
 46. DIRECTORS' FEES: \$60,000  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$120  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$1,370  
 51. RECORDING FEES PAID: \$32  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$375  
 56. TRADE ASSOCIATION FEES: \$618  
 57. OTHER EXPENSES: \$6,792  
**58. TOTAL TITLE: \$513,747**  
 59. TOTAL ESCROW: \$0  
 60. TOTAL NON-POLICY ABSTRACT: \$232,449  
**61. TOTAL EXPENSES: \$746,196**  
 62. INCOME/LOSS TITLE: \$52,678  
 63. INCOME/LOSS ESCROW: \$0  
 64. INCOME/LOSS NON-POLICY: \$31,261  
**65. NET INCOME/LOSS: \$83,939**  
 66. NUMBER OF POLICIES ISSUED: 697  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12125094  
 2. Agency Name: GAINESVILLE TITLE COMPANY, INC.  
 3. Agency Address: 115 NORTH DIXON  
 4. City, State, Zip: GAINESVILLE, TX 76240

1. Agency Number: 10248767  
 2. Agency Name: GARLAND SMITH ABSTRACT COMPANY  
 3. Agency Address: 132 EAST LAMAR  
 4. City, State, Zip: JASPER, TX 75951

### INCOME

5. TITLE PREMIUMS: \$482,525  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$410,146  
 8. EXAMINATION EVIDENCE FEES: \$111,412  
 9. FEES RECEIVED FOR CLOSING: \$58,783  
 10. TAX CERTIFICATES: \$6,710  
 11. RECORDING FEES: \$52,925  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$2,085  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$38  
 17. OTHER INCOME: \$28,014  
**18. TOTAL TITLE: \$670,113**  
 19. TOTAL ESCROW: \$133,224  
 20. TOTAL NON-POLICY: \$42,311  
**21. TOTAL INCOME: \$845,648**

### EXPENSES

22. SALARIES-EMPLOYEES: \$116,648  
 23. SALARIES-OWNERS/PARTNERS: \$38,500  
 24. BENEFITS-EMPLOYEES: \$11,619  
 25. BENEFITS-OWNERS/PARTNERS: \$3,891  
 26. E/E-OTHER AGENTS AND UW: \$74  
 27. E/E-ATTORNEYS AND OTHERS: \$5,787  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$0  
 31. UTILITIES: \$8,242  
 32. ACCOUNTING AND AUDITING: \$3,380  
 33. ADVERTISING AND PROMOTIONS: \$10,398  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$4,159  
 35. INSURANCE: \$8,252  
 36. INTEREST EXPENSE: \$14,769  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$10,043  
 39. POSTAGE AND FREIGHT: \$2,727  
 40. COURIER AND OVERNIGHT: \$9,459  
 41. TELEPHONE AND FAX: \$3,082  
 42. PRINTING AND PHOTOCOPYING: \$998  
 43. OFFICE SUPPLIES: \$12,966  
 44. EQUIPMENT/VEHICLE LEASE \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,319  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$7,440  
 51. RECORDING FEES PAID: \$53,481  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$71,518  
**58. TOTAL TITLE: \$398,752**  
 59. TOTAL ESCROW: \$80,400  
 60. TOTAL NON-POLICY ABSTRACT: \$25,587  
**61. TOTAL EXPENSES: \$504,739**  
 62. INCOME/LOSS TITLE: \$271,361  
 63. INCOME/LOSS ESCROW: \$52,824  
 64. INCOME/LOSS NON-POLICY: \$16,724  
**65. NET INCOME/LOSS: \$340,909**  
 66. NUMBER OF POLICIES ISSUED: 1,996  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$300,193  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$255,164  
 8. EXAMINATION EVIDENCE FEES: \$119,250  
 9. FEES RECEIVED FOR CLOSING: \$2,800  
 10. TAX CERTIFICATES: \$9,104  
 11. RECORDING FEES: \$9,810  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$1,265  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$397,393**  
 19. TOTAL ESCROW: \$73,458  
 20. TOTAL NON-POLICY: \$45,483  
**21. TOTAL INCOME: \$516,334**

### EXPENSES

22. SALARIES-EMPLOYEES: \$103,583  
 23. SALARIES-OWNERS/PARTNERS: \$63,222  
 24. BENEFITS-EMPLOYEES: \$8,016  
 25. BENEFITS-OWNERS/PARTNERS: \$4,930  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$38,188  
 29. C/F-ATTORNEYS AND OTHERS: \$6,476  
 30. RENT: \$0  
 31. UTILITIES: \$4,438  
 32. ACCOUNTING AND AUDITING: \$3,869  
 33. ADVERTISING AND PROMOTIONS: \$8,090  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$6,100  
 35. INSURANCE: \$3,614  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$363  
 38. LICENSES, TAXES, AND FEES: \$5,312  
 39. POSTAGE AND FREIGHT: \$2,550  
 40. COURIER AND OVERNIGHT: \$2,836  
 41. TELEPHONE AND FAX: \$2,582  
 42. PRINTING AND PHOTOCOPYING: \$1,531  
 43. OFFICE SUPPLIES: \$14,732  
 44. EQUIPMENT/VEHICLE LEASE \$4,632  
 45. DEPRECIATION: \$4,464  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$2,047  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$9,680  
 51. RECORDING FEES PAID: \$10,631  
 52. PLANT LEASE/UPDATES: \$11,410  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$832  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$11,248  
**58. TOTAL TITLE: \$335,376**  
 59. TOTAL ESCROW: \$54,327  
 60. TOTAL NON-POLICY ABSTRACT: \$29,853  
**61. TOTAL EXPENSES: \$419,556**  
 62. INCOME/LOSS TITLE: \$62,017  
 63. INCOME/LOSS ESCROW: \$19,131  
 64. INCOME/LOSS NON-POLICY: \$15,630  
**65. NET INCOME/LOSS: \$96,778**  
 66. NUMBER OF POLICIES ISSUED: 469  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13293532  
 2. Agency Name: GARNER ABSTRACT & LAND COMPANY  
 3. Agency Address: 120 W. NORTH ST.  
 4. City, State, Zip: UVALDE, TX 78801

1. Agency Number: 10750569  
 2. Agency Name: GARZA ABSTRACT  
 3. Agency Address: 217 W MAIN STREET  
 4. City, State, Zip: POST, TX 79356

### INCOME

5. TITLE PREMIUMS: \$200,153  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$170,130  
 8. EXAMINATION EVIDENCE FEES: \$23,407  
 9. FEES RECEIVED FOR CLOSING: \$43,423  
 10. TAX CERTIFICATES: \$5,820  
 11. RECORDING FEES: \$30,413  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$6,285  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$279,478**  
 19. TOTAL ESCROW: \$114,064  
 20. TOTAL NON-POLICY: \$10,974  
**21. TOTAL INCOME: \$404,516**

### EXPENSES

22. SALARIES-EMPLOYEES: \$78,880  
 23. SALARIES-OWNERS/PARTNERS: \$74,800  
 24. BENEFITS-EMPLOYEES: \$6,301  
 25. BENEFITS-OWNERS/PARTNERS: \$5,975  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$52,552  
 28. C/F-OTHER AGENTS AND UW: \$1,552  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$554  
 31. UTILITIES: \$4,131  
 32. ACCOUNTING AND AUDITING: \$1,360  
 33. ADVERTISING AND PROMOTIONS: \$8,822  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$7,259  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$167  
 39. POSTAGE AND FREIGHT: \$2,037  
 40. COURIER AND OVERNIGHT: \$6,274  
 41. TELEPHONE AND FAX: \$4,344  
 42. PRINTING AND PHOTOCOPYING: \$3,117  
 43. OFFICE SUPPLIES: \$5,184  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$939  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$5,890  
 51. RECORDING FEES PAID: \$31,213  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$10,382  
**58. TOTAL TITLE: \$311,733**  
 59. TOTAL ESCROW: \$90,798  
 60. TOTAL NON-POLICY ABSTRACT: \$2,976  
**61. TOTAL EXPENSES: \$405,507**  
 62. INCOME/LOSS TITLE: (\$32,255)  
 63. INCOME/LOSS ESCROW: \$23,266  
 64. INCOME/LOSS NON-POLICY: \$7,998  
**65. NET INCOME/LOSS: (\$991)**  
 66. NUMBER OF POLICIES ISSUED: 262  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$119,676  
 6. % PREMIUM REMITTED: 15.24%  
 7. TITLE PREMIUM RETAINED: \$101,434  
 8. EXAMINATION EVIDENCE FEES: \$4,948  
 9. FEES RECEIVED FOR CLOSING: \$986  
 10. TAX CERTIFICATES: \$1,808  
 11. RECORDING FEES: \$112  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$817  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$110,105**  
 19. TOTAL ESCROW: \$25,740  
 20. TOTAL NON-POLICY: \$116,122  
**21. TOTAL INCOME: \$251,967**

### EXPENSES

22. SALARIES-EMPLOYEES: \$52,139  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$3,926  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$1,125  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$1,980  
 31. UTILITIES: \$2,013  
 32. ACCOUNTING AND AUDITING: \$1,734  
 33. ADVERTISING AND PROMOTIONS: \$316  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$343  
 35. INSURANCE: \$1,049  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$640  
 39. POSTAGE AND FREIGHT: \$857  
 40. COURIER AND OVERNIGHT: \$836  
 41. TELEPHONE AND FAX: \$2,761  
 42. PRINTING AND PHOTOCOPYING: \$782  
 43. OFFICE SUPPLIES: \$2,928  
 44. EQUIPMENT/VEHICLE LEASE: \$3,938  
 45. DEPRECIATION: \$306  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,376  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$102  
 50. TAX CERTIFICATES PAID: \$1,865  
 51. RECORDING FEES PAID: \$141  
 52. PLANT LEASE/UPDATES: \$2,533  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$1,628  
 56. TRADE ASSOCIATION FEES: \$492  
 57. OTHER EXPENSES: \$7,060  
**58. TOTAL TITLE: \$92,870**  
 59. TOTAL ESCROW: \$18,326  
 60. TOTAL NON-POLICY ABSTRACT: \$26,803  
**61. TOTAL EXPENSES: \$137,999**  
 62. INCOME/LOSS TITLE: \$17,235  
 63. INCOME/LOSS ESCROW: \$7,414  
 64. INCOME/LOSS NON-POLICY: \$89,319  
**65. NET INCOME/LOSS: \$113,968**  
 66. NUMBER OF POLICIES ISSUED: 252  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1505111  
 2. Agency Name: GEORGETOWN TITLE COMPANY, INC.  
 3. Agency Address: 702 ROCK STREET  
 4. City, State, Zip: GEORGETOWN, TX 78626

1. Agency Number: 13487134  
 2. Agency Name: GIBRALTAR TITLE SERVICES  
 3. Agency Address: 10575 KATY FRWY SUITE 100  
 4. City, State, Zip: HOUSTON, TX 77024

### INCOME

5. TITLE PREMIUMS: \$2,323,292  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$1,974,797  
 8. EXAMINATION EVIDENCE FEES: \$7,525  
 9. FEES RECEIVED FOR CLOSING: \$181,627  
 10. TAX CERTIFICATES: \$2,374  
 11. RECORDING FEES: \$125,448  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$29  
 14. COURIER AND OVERNIGHT: \$12,779  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$4,445  
 17. OTHER INCOME: \$38,661  
**18. TOTAL TITLE: \$2,347,685**  
 19. TOTAL ESCROW: \$315,403  
 20. TOTAL NON-POLICY: \$8,200  
**21. TOTAL INCOME: \$2,671,288**

### EXPENSES

22. SALARIES-EMPLOYEES: \$1,281,329  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$179,963  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$22,877  
 29. C/F-ATTORNEYS AND OTHERS: \$132,864  
 30. RENT: \$134,333  
 31. UTILITIES: \$19,865  
 32. ACCOUNTING AND AUDITING: \$23,962  
 33. ADVERTISING AND PROMOTIONS: \$33,057  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$31,970  
 35. INSURANCE: \$16,403  
 36. INTEREST EXPENSE: \$483  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$11,826  
 39. POSTAGE AND FREIGHT: \$7,333  
 40. COURIER AND OVERNIGHT: \$17,819  
 41. TELEPHONE AND FAX: \$20,243  
 42. PRINTING AND PHOTOCOPYING: \$13,601  
 43. OFFICE SUPPLIES: \$27,466  
 44. EQUIPMENT/VEHICLE LEASE: \$10,951  
 45. DEPRECIATION: \$16,053  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$4,218  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$2,548  
 51. RECORDING FEES PAID: \$120,265  
 52. PLANT LEASE/UPDATES: \$6,173  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$16,280  
 56. TRADE ASSOCIATION FEES: \$1,496  
 57. OTHER EXPENSES: \$64,587  
**58. TOTAL TITLE: \$2,217,965**  
 59. TOTAL ESCROW: \$259,592  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$2,477,557**  
 62. INCOME/LOSS TITLE: \$129,720  
 63. INCOME/LOSS ESCROW: \$55,811  
 64. INCOME/LOSS NON-POLICY: \$8,200  
**65. NET INCOME/LOSS: \$193,731**  
 66. NUMBER OF POLICIES ISSUED: 2,853  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$0  
 6. % PREMIUM REMITTED:  
 7. TITLE PREMIUM RETAINED: \$0  
 8. EXAMINATION EVIDENCE FEES: \$232,095  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$0  
 11. RECORDING FEES: \$0  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$232,095**  
 19. TOTAL ESCROW: \$0  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$232,095**

### EXPENSES

22. SALARIES-EMPLOYEES: \$65,202  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$11,169  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$12,346  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$5,150  
 33. ADVERTISING AND PROMOTIONS: \$35  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$3,011  
 35. INSURANCE: \$5,708  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$222  
 38. LICENSES, TAXES, AND FEES: \$0  
 39. POSTAGE AND FREIGHT: \$418  
 40. COURIER AND OVERNIGHT: \$0  
 41. TELEPHONE AND FAX: \$0  
 42. PRINTING AND PHOTOCOPYING: \$369  
 43. OFFICE SUPPLIES: \$5,010  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$1,175  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$553  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$0  
 52. PLANT LEASE/UPDATES: \$154,522  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$625  
**58. TOTAL TITLE: \$265,515**  
 59. TOTAL ESCROW: \$0  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$265,515**  
 62. INCOME/LOSS TITLE: (\$33,420)  
 63. INCOME/LOSS ESCROW: \$0  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: (\$33,420)**  
 66. NUMBER OF POLICIES ISSUED: 0  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13498449  
 2. Agency Name: GLOBAL AMERICAN TITLE AGENCY, INC.  
 3. Agency Address: 1301 CENTRAL EXPRESSWAY SOUTH, SUITE 210  
 4. City, State, Zip: ALLEN, TX 75013

1. Agency Number: 1506101  
 2. Agency Name: GOODING TITLE COMPANY  
 3. Agency Address: 228 NORTH WALNUT  
 4. City, State, Zip: CLARKSVILLE, TX 75426

### INCOME

5. TITLE PREMIUMS: \$1,281,041  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$1,088,885  
 8. EXAMINATION EVIDENCE FEES: \$17,000  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$35,894  
 11. RECORDING FEES: \$17,726  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$13,463  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$1,172,968**  
 19. TOTAL ESCROW: \$100,050  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$1,273,018**

### EXPENSES

22. SALARIES-EMPLOYEES: \$306,045  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$70,134  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$420,809  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$52,379  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$5,000  
 33. ADVERTISING AND PROMOTIONS: \$0  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$18,133  
 35. INSURANCE: \$2,893  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$35  
 39. POSTAGE AND FREIGHT: \$2,614  
 40. COURIER AND OVERNIGHT: \$13,463  
 41. TELEPHONE AND FAX: \$26,282  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$10,185  
 44. EQUIPMENT/VEHICLE LEASE: \$5,200  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$35,894  
 51. RECORDING FEES PAID: \$17,726  
 52. PLANT LEASE/UPDATES: \$161,179  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$6,579  
**58. TOTAL TITLE: \$1,154,550**  
 59. TOTAL ESCROW: \$5,701  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$1,160,251**  
 62. INCOME/LOSS TITLE: \$18,418  
 63. INCOME/LOSS ESCROW: \$94,349  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$112,767**  
 66. NUMBER OF POLICIES ISSUED: 3,779  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$557,945  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$474,253  
 8. EXAMINATION EVIDENCE FEES: \$33,491  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$11,900  
 11. RECORDING FEES: \$43,076  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$2,052  
 15. TELEPHONE AND FAX: \$800  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$565,572**  
 19. TOTAL ESCROW: \$92,441  
 20. TOTAL NON-POLICY: \$1,250  
**21. TOTAL INCOME: \$659,263**

### EXPENSES

22. SALARIES-EMPLOYEES: \$143,160  
 23. SALARIES-OWNERS/PARTNERS: \$106,881  
 24. BENEFITS-EMPLOYEES: \$15,555  
 25. BENEFITS-OWNERS/PARTNERS: \$16,233  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$12,005  
 29. C/F-ATTORNEYS AND OTHERS: \$33  
 30. RENT: \$8,050  
 31. UTILITIES: \$3,718  
 32. ACCOUNTING AND AUDITING: \$3,215  
 33. ADVERTISING AND PROMOTIONS: \$2,984  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$705  
 35. INSURANCE: \$8,182  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$86  
 38. LICENSES, TAXES, AND FEES: \$2,064  
 39. POSTAGE AND FREIGHT: \$2,025  
 40. COURIER AND OVERNIGHT: \$2,052  
 41. TELEPHONE AND FAX: \$3,968  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$7,079  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$2,370  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$731  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$11,900  
 51. RECORDING FEES PAID: \$43,076  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$939  
 56. TRADE ASSOCIATION FEES: \$731  
 57. OTHER EXPENSES: \$12,224  
**58. TOTAL TITLE: \$409,966**  
 59. TOTAL ESCROW: \$56,179  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$466,145**  
 62. INCOME/LOSS TITLE: \$155,606  
 63. INCOME/LOSS ESCROW: \$36,262  
 64. INCOME/LOSS NON-POLICY: \$1,250  
**65. NET INCOME/LOSS: \$193,118**  
 66. NUMBER OF POLICIES ISSUED: 640  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10517430  
 2. Agency Name: GRAND TITLE COMPANY, LLC  
 3. Agency Address: 5068 PLANO PARKWAY, SUITE 300  
 4. City, State, Zip: PLANO, TX 75093

1. Agency Number: 1506257  
 2. Agency Name: GRAY COUNTY TITLE CO., INC.  
 3. Agency Address: 408 W. KINGSMILL, STE. 171-A  
 4. City, State, Zip: PAMPA, TX 79065

### INCOME

5. TITLE PREMIUMS:	\$507,881
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$431,699
8. EXAMINATION EVIDENCE FEES:	\$247,021
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$0
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$678,720</b>
19. TOTAL ESCROW:	\$0
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$678,720</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$143,930
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$10,307
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$202,044
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$13,659
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$0
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$10,512
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$1,804
39. POSTAGE AND FREIGHT:	\$1,124
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$30
42. PRINTING AND PHOTOCOPYING:	\$5,582
43. OFFICE SUPPLIES:	\$3,611
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$0
52. PLANT LEASE/UPDATES:	\$28,449
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$0
<b>58. TOTAL TITLE:</b>	<b>\$421,052</b>
59. TOTAL ESCROW:	\$0
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$421,052</b>
62. INCOME/LOSS TITLE:	\$257,668
63. INCOME/LOSS ESCROW:	\$0
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$257,668</b>
66. NUMBER OF POLICIES ISSUED:	954
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$223,084
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$189,622
8. EXAMINATION EVIDENCE FEES:	\$49,231
9. FEES RECEIVED FOR CLOSING:	\$16,634
10. TAX CERTIFICATES:	\$1,316
11. RECORDING FEES:	\$25,524
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$3,321
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$285,648</b>
19. TOTAL ESCROW:	\$56,173
20. TOTAL NON-POLICY:	\$30,561
<b>21. TOTAL INCOME:</b>	<b>\$372,382</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$77,109
23. SALARIES-OWNERS/PARTNERS:	\$4,620
24. BENEFITS-EMPLOYEES:	\$7,790
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$963
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$8,864
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$3,234
33. ADVERTISING AND PROMOTIONS:	\$6,488
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$656
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$1,682
38. LICENSES, TAXES, AND FEES:	\$135
39. POSTAGE AND FREIGHT:	\$1,033
40. COURIER AND OVERNIGHT:	\$3,321
41. TELEPHONE AND FAX:	\$1,272
42. PRINTING AND PHOTOCOPYING:	\$340
43. OFFICE SUPPLIES:	\$4,472
44. EQUIPMENT/VEHICLE LEASE	\$3,283
45. DEPRECIATION:	\$2,680
46. DIRECTORS' FEES:	\$15,000
47. DUES, BOARDS, AND ASSOCIATIONS:	\$420
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$1,316
51. RECORDING FEES PAID:	\$25,524
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$462
56. TRADE ASSOCIATION FEES:	\$420
57. OTHER EXPENSES:	\$11,523
<b>58. TOTAL TITLE:</b>	<b>\$182,607</b>
59. TOTAL ESCROW:	\$30,919
60. TOTAL NON-POLICY ABSTRACT:	\$16,116
<b>61. TOTAL EXPENSES:</b>	<b>\$229,642</b>
62. INCOME/LOSS TITLE:	\$103,041
63. INCOME/LOSS ESCROW:	\$25,254
64. INCOME/LOSS NON-POLICY:	\$14,445
<b>65. NET INCOME/LOSS:</b>	<b>\$142,740</b>
66. NUMBER OF POLICIES ISSUED:	511
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 8893849  
 2. Agency Name: GRAYSON COUNTY TITLE COMPANY  
 3. Agency Address: 210 W MAIN  
 4. City, State, Zip: DENISON, TX 75020

1. Agency Number: 12221952  
 2. Agency Name: GREAT AMERICAN TITLE COMPANY  
 3. Agency Address: 5910 FM 2920, SUITE C  
 4. City, State, Zip: SPRING, TX 77388

### INCOME

5. TITLE PREMIUMS: \$566,729  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$481,720  
 8. EXAMINATION EVIDENCE FEES: \$72,706  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$9,376  
 11. RECORDING FEES: \$43,256  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$14,280  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$144  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$621,482**  
 19. TOTAL ESCROW: \$179,531  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$801,013**

### EXPENSES

22. SALARIES-EMPLOYEES: \$43,809  
 23. SALARIES-OWNERS/PARTNERS: \$177,377  
 24. BENEFITS-EMPLOYEES: \$16,352  
 25. BENEFITS-OWNERS/PARTNERS: \$60,123  
 26. E/E-OTHER AGENTS AND UW: \$1,050  
 27. E/E-ATTORNEYS AND OTHERS: \$85,645  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$32,340  
 31. UTILITIES: \$6,073  
 32. ACCOUNTING AND AUDITING: \$10,996  
 33. ADVERTISING AND PROMOTIONS: \$3,112  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$5,127  
 35. INSURANCE: \$5,345  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$20  
 38. LICENSES, TAXES, AND FEES: \$11,654  
 39. POSTAGE AND FREIGHT: \$2,189  
 40. COURIER AND OVERNIGHT: \$14,280  
 41. TELEPHONE AND FAX: \$8,859  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$7,497  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$4,216  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$3,564  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$9,376  
 51. RECORDING FEES PAID: \$43,256  
 52. PLANT LEASE/UPDATES: \$11,000  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$2,310  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$13,290  
**58. TOTAL TITLE: \$578,860**  
 59. TOTAL ESCROW: \$169,694  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$748,554**  
 62. INCOME/LOSS TITLE: \$42,622  
 63. INCOME/LOSS ESCROW: \$9,837  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$52,459**  
 66. NUMBER OF POLICIES ISSUED: 769  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$8,004,761  
 6. % PREMIUM REMITTED: 14.73%  
 7. TITLE PREMIUM RETAINED: \$6,825,804  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$337,753  
 10. TAX CERTIFICATES: \$13,362  
 11. RECORDING FEES: \$654,862  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$92,243  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$550  
 17. OTHER INCOME: \$392,073  
**18. TOTAL TITLE: \$8,316,647**  
 19. TOTAL ESCROW: \$2,541,110  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$10,857,757**

### EXPENSES

22. SALARIES-EMPLOYEES: \$705,793  
 23. SALARIES-OWNERS/PARTNERS: \$154,000  
 24. BENEFITS-EMPLOYEES: \$251,760  
 25. BENEFITS-OWNERS/PARTNERS: \$21,400  
 26. E/E-OTHER AGENTS AND UW: \$1,620  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$59,940  
 31. UTILITIES: \$3,660  
 32. ACCOUNTING AND AUDITING: \$12,670  
 33. ADVERTISING AND PROMOTIONS: \$28,712  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$28,501  
 35. INSURANCE: \$5,080  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$15,500  
 38. LICENSES, TAXES, AND FEES: \$267  
 39. POSTAGE AND FREIGHT: \$1,044  
 40. COURIER AND OVERNIGHT: \$134,795  
 41. TELEPHONE AND FAX: \$33,044  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$14,977  
 44. EQUIPMENT/VEHICLE LEASE: (\$16,177)  
 45. DEPRECIATION: \$169,649  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$784  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$15,439  
 51. RECORDING FEES PAID: \$663,007  
 52. PLANT LEASE/UPDATES: \$298,768  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$8,252  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$176,507  
**58. TOTAL TITLE: \$2,788,992**  
 59. TOTAL ESCROW: \$6,108,109  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$8,897,101**  
 62. INCOME/LOSS TITLE: \$5,527,655  
 63. INCOME/LOSS ESCROW: (\$3,566,999)  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$1,960,656**  
 66. NUMBER OF POLICIES ISSUED: 22,071  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10945365  
 2. Agency Name: GREAT PLAINS ABSTRACT & TITLE CO.  
 3. Agency Address: 1600 N. HOBART, STE B  
 4. City, State, Zip: PAMPA, TX 79065

1. Agency Number: 13836289  
 2. Agency Name: GREAT WESTERN ABSTRACT & TITLE CO., LLC  
 3. Agency Address: 120 SHADOW MT.  
 4. City, State, Zip: EL PASO, TX 79912

### INCOME

5. TITLE PREMIUMS: \$221,451  
 6. % PREMIUM REMITTED: 14.99%  
 7. TITLE PREMIUM RETAINED: \$188,247  
 8. EXAMINATION EVIDENCE FEES: \$60,855  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$2,097  
 11. RECORDING FEES: \$17,140  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$3,633  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$271,972**  
 19. TOTAL ESCROW: \$60,550  
 20. TOTAL NON-POLICY: \$4,310  
**21. TOTAL INCOME: \$336,832**

### EXPENSES

22. SALARIES-EMPLOYEES: \$82,978  
 23. SALARIES-OWNERS/PARTNERS: \$48,600  
 24. BENEFITS-EMPLOYEES: \$18,199  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$10,524  
 29. C/F-ATTORNEYS AND OTHERS: \$1,660  
 30. RENT: \$10,530  
 31. UTILITIES: \$2,978  
 32. ACCOUNTING AND AUDITING: \$1,377  
 33. ADVERTISING AND PROMOTIONS: \$8,285  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$1,454  
 35. INSURANCE: \$6,185  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$405  
 39. POSTAGE AND FREIGHT: \$765  
 40. COURIER AND OVERNIGHT: \$3,571  
 41. TELEPHONE AND FAX: \$1,752  
 42. PRINTING AND PHOTOCOPYING: \$734  
 43. OFFICE SUPPLIES: \$3,367  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,264  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$1,910  
 51. RECORDING FEES PAID: \$17,489  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$1,070  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$5,219  
**58. TOTAL TITLE: \$230,316**  
 59. TOTAL ESCROW: \$42,949  
 60. TOTAL NON-POLICY ABSTRACT: \$2,332  
**61. TOTAL EXPENSES: \$275,597**  
 62. INCOME/LOSS TITLE: \$41,656  
 63. INCOME/LOSS ESCROW: \$17,601  
 64. INCOME/LOSS NON-POLICY: \$1,978  
**65. NET INCOME/LOSS: \$61,235**  
 66. NUMBER OF POLICIES ISSUED: 890  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$454,254  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$386,117  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$8,034  
 11. RECORDING FEES: \$90  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$6,147  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$400,388**  
 19. TOTAL ESCROW: \$61,379  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$461,767**

### EXPENSES

22. SALARIES-EMPLOYEES: \$138,358  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$0  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$28,650  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$26,775  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$15,815  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$6,376  
 33. ADVERTISING AND PROMOTIONS: \$94  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$82  
 35. INSURANCE: \$6,273  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$73  
 39. POSTAGE AND FREIGHT: \$75  
 40. COURIER AND OVERNIGHT: \$3,483  
 41. TELEPHONE AND FAX: \$1,768  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$3,778  
 44. EQUIPMENT/VEHICLE LEASE: \$239  
 45. DEPRECIATION: \$9,500  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,005  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$9,659  
 51. RECORDING FEES PAID: \$0  
 52. PLANT LEASE/UPDATES: \$15,462  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$11,630  
**58. TOTAL TITLE: \$279,095**  
 59. TOTAL ESCROW: \$31,766  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$310,861**  
 62. INCOME/LOSS TITLE: \$121,293  
 63. INCOME/LOSS ESCROW: \$29,613  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$150,906**  
 66. NUMBER OF POLICIES ISSUED: 1,859  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12680735  
 2. Agency Name: GREENE TITLE & ABSTRACT CO.  
 3. Agency Address: 1312 SOUTH JEFFERSON AVENUE  
 4. City, State, Zip: MOUNT PLEASANT, TX 75455

1. Agency Number: 10453012  
 2. Agency Name: GRIMES COUNTY TITLE, INC.  
 3. Agency Address: 210 E. WASHINGTON AVENUE  
 4. City, State, Zip: NAVASOTA, TX 77868

### INCOME

5. TITLE PREMIUMS:	\$490,927
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$417,278
8. EXAMINATION EVIDENCE FEES:	\$84,255
9. FEES RECEIVED FOR CLOSING:	\$74,913
10. TAX CERTIFICATES:	\$14,190
11. RECORDING FEES:	\$39,660
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$4,201
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$773
<b>18. TOTAL TITLE:</b>	<b>\$635,270</b>
19. TOTAL ESCROW:	\$120,629
20. TOTAL NON-POLICY:	\$11,413
<b>21. TOTAL INCOME:</b>	<b>\$767,312</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$194,594
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$62,740
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$10,211
28. C/F-OTHER AGENTS AND UW:	\$2,295
29. C/F-ATTORNEYS AND OTHERS:	\$2,261
30. RENT:	\$1,311
31. UTILITIES:	\$4,911
32. ACCOUNTING AND AUDITING:	\$8,221
33. ADVERTISING AND PROMOTIONS:	\$7,966
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$1,774
35. INSURANCE:	\$6,939
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$500
38. LICENSES, TAXES, AND FEES:	\$10,384
39. POSTAGE AND FREIGHT:	\$1,928
40. COURIER AND OVERNIGHT:	\$4,574
41. TELEPHONE AND FAX:	\$1,839
42. PRINTING AND PHOTOCOPYING:	\$2,363
43. OFFICE SUPPLIES:	\$5,359
44. EQUIPMENT/VEHICLE LEASE	\$11,162
45. DEPRECIATION:	\$47,683
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$317
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$14,950
51. RECORDING FEES PAID:	\$38,600
52. PLANT LEASE/UPDATES:	\$11,416
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$1,941
56. TRADE ASSOCIATION FEES:	\$740
57. OTHER EXPENSES:	\$5,952
<b>58. TOTAL TITLE:</b>	<b>\$462,931</b>
59. TOTAL ESCROW:	\$83,333
60. TOTAL NON-POLICY ABSTRACT:	\$10,445
<b>61. TOTAL EXPENSES:</b>	<b>\$556,709</b>
62. INCOME/LOSS TITLE:	\$172,339
63. INCOME/LOSS ESCROW:	\$37,296
64. INCOME/LOSS NON-POLICY:	\$968
<b>65. NET INCOME/LOSS:</b>	<b>\$210,603</b>
66. NUMBER OF POLICIES ISSUED:	841
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$101,736
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$86,475
8. EXAMINATION EVIDENCE FEES:	\$27,244
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$1,250
11. RECORDING FEES:	\$10,053
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$1,005
14. COURIER AND OVERNIGHT:	\$234
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$126,261</b>
19. TOTAL ESCROW:	\$26,350
20. TOTAL NON-POLICY:	\$52,337
<b>21. TOTAL INCOME:</b>	<b>\$204,948</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$51,562
23. SALARIES-OWNERS/PARTNERS:	\$6,649
24. BENEFITS-EMPLOYEES:	\$8,954
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$7,283
31. UTILITIES:	\$1,194
32. ACCOUNTING AND AUDITING:	\$5,767
33. ADVERTISING AND PROMOTIONS:	\$966
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$5,462
35. INSURANCE:	\$122
36. INTEREST EXPENSE:	\$428
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$186
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$395
41. TELEPHONE AND FAX:	\$0
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$2,756
44. EQUIPMENT/VEHICLE LEASE	\$1,757
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$459
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$1,490
51. RECORDING FEES PAID:	\$10,120
52. PLANT LEASE/UPDATES:	\$5,523
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$14,397
<b>58. TOTAL TITLE:</b>	<b>\$125,470</b>
59. TOTAL ESCROW:	\$23,464
60. TOTAL NON-POLICY ABSTRACT:	\$46,008
<b>61. TOTAL EXPENSES:</b>	<b>\$194,942</b>
62. INCOME/LOSS TITLE:	\$791
63. INCOME/LOSS ESCROW:	\$2,886
64. INCOME/LOSS NON-POLICY:	\$6,329
<b>65. NET INCOME/LOSS:</b>	<b>\$10,006</b>
66. NUMBER OF POLICIES ISSUED:	271
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 14098585  
 2. Agency Name: GRS TITLE SERVICES, LLC  
 3. Agency Address: 5430 LBJ FREEWAY, STE. 1200  
 4. City, State, Zip: DALLAS, TX 75240

1. Agency Number: 12892656  
 2. Agency Name: GUARANTEE TITLE  
 3. Agency Address: 2806 MIDWESTERN PARKWAY  
 4. City, State, Zip: WICHITA FALLS, TX 76308

### INCOME

5. TITLE PREMIUMS:	\$0
6. % PREMIUM REMITTED:	
7. TITLE PREMIUM RETAINED:	\$0
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$173,266
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$3,671
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$2,367
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$179,304</b>
19. TOTAL ESCROW:	\$6,850
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$186,154</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$106,592
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$19,187
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$11,395
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$961
33. ADVERTISING AND PROMOTIONS:	\$150
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$3,562
35. INSURANCE:	\$2,915
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$2,117
38. LICENSES, TAXES, AND FEES:	\$2,720
39. POSTAGE AND FREIGHT:	\$990
40. COURIER AND OVERNIGHT:	\$2,367
41. TELEPHONE AND FAX:	\$1,255
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$133
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$11,450
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$1,068
51. RECORDING FEES PAID:	\$3,671
52. PLANT LEASE/UPDATES:	\$25,723
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$50
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$3,480
<b>58. TOTAL TITLE:</b>	<b>\$199,786</b>
59. TOTAL ESCROW:	\$0
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$199,786</b>
62. INCOME/LOSS TITLE:	(\$20,482)
63. INCOME/LOSS ESCROW:	\$6,850
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>(\$13,632)</b>
66. NUMBER OF POLICIES ISSUED:	0
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$1,519,301
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,291,406
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$4,420
11. RECORDING FEES:	\$117,973
12. RESTRICTIONS:	\$226
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$20,097
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$1,434,122</b>
19. TOTAL ESCROW:	\$219,281
20. TOTAL NON-POLICY:	\$66,004
<b>21. TOTAL INCOME:</b>	<b>\$1,719,407</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$464,734
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$194,935
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$59,760
31. UTILITIES:	\$12,262
32. ACCOUNTING AND AUDITING:	\$11,307
33. ADVERTISING AND PROMOTIONS:	\$30,555
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$11,510
35. INSURANCE:	\$4,966
36. INTEREST EXPENSE:	\$12
37. LEGAL EXPENSE:	\$166
38. LICENSES, TAXES, AND FEES:	\$29,050
39. POSTAGE AND FREIGHT:	\$950
40. COURIER AND OVERNIGHT:	\$20,107
41. TELEPHONE AND FAX:	\$8,861
42. PRINTING AND PHOTOCOPYING:	\$501
43. OFFICE SUPPLIES:	\$36,882
44. EQUIPMENT/VEHICLE LEASE	\$15,292
45. DEPRECIATION:	\$5,275
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$51,948
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$4,440
51. RECORDING FEES PAID:	\$117,979
52. PLANT LEASE/UPDATES:	\$137,659
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$10,003
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$68,299
<b>58. TOTAL TITLE:</b>	<b>\$1,297,453</b>
59. TOTAL ESCROW:	\$166,798
60. TOTAL NON-POLICY ABSTRACT:	\$48,144
<b>61. TOTAL EXPENSES:</b>	<b>\$1,512,395</b>
62. INCOME/LOSS TITLE:	\$136,669
63. INCOME/LOSS ESCROW:	\$52,483
64. INCOME/LOSS NON-POLICY:	\$17,860
<b>65. NET INCOME/LOSS:</b>	<b>\$207,012</b>
66. NUMBER OF POLICIES ISSUED:	5,236
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1505145  
 2. Agency Name: GUARANTY ABSTRACT & TITLE COMPANY  
 3. Agency Address: ONE EAST TWOHIG  
 4. City, State, Zip: SAN ANGELO, TX 76903

1. Agency Number: 1500599  
 2. Agency Name: GUARANTY ABSTRACT COMPANY  
 3. Agency Address: 421 FOURTH STREET  
 4. City, State, Zip: GRAHAM, TX 76450

### INCOME

5. TITLE PREMIUMS:	\$1,507,449
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,281,323
8. EXAMINATION EVIDENCE FEES:	\$91,969
9. FEES RECEIVED FOR CLOSING:	\$12,810
10. TAX CERTIFICATES:	\$13,474
11. RECORDING FEES:	\$3,296
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$11,752
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$1,414,624</b>
19. TOTAL ESCROW:	\$345,950
20. TOTAL NON-POLICY:	\$9,834
<b>21. TOTAL INCOME:</b>	<b>\$1,770,408</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$335,444
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$46,992
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$530,866
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$15,019
31. UTILITIES:	\$8,485
32. ACCOUNTING AND AUDITING:	\$4,630
33. ADVERTISING AND PROMOTIONS:	\$3,452
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$8,165
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$954
39. POSTAGE AND FREIGHT:	\$4,622
40. COURIER AND OVERNIGHT:	\$13,777
41. TELEPHONE AND FAX:	\$4,056
42. PRINTING AND PHOTOCOPYING:	\$6,305
43. OFFICE SUPPLIES:	\$19,823
44. EQUIPMENT/VEHICLE LEASE	\$646
45. DEPRECIATION:	\$7,567
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$2,191
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$16,935
51. RECORDING FEES PAID:	\$8,649
52. PLANT LEASE/UPDATES:	\$24,436
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$1,209
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$2,436
<b>58. TOTAL TITLE:</b>	<b>\$1,066,659</b>
59. TOTAL ESCROW:	\$126,965
60. TOTAL NON-POLICY ABSTRACT:	\$6,087
<b>61. TOTAL EXPENSES:</b>	<b>\$1,199,711</b>
62. INCOME/LOSS TITLE:	\$347,965
63. INCOME/LOSS ESCROW:	\$218,985
64. INCOME/LOSS NON-POLICY:	\$3,747
<b>65. NET INCOME/LOSS:</b>	<b>\$570,697</b>
66. NUMBER OF POLICIES ISSUED:	4,692
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$186,842
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$158,815
8. EXAMINATION EVIDENCE FEES:	\$84,069
9. FEES RECEIVED FOR CLOSING:	\$7,004
10. TAX CERTIFICATES:	\$3,246
11. RECORDING FEES:	\$14,345
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$150
14. COURIER AND OVERNIGHT:	\$720
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$75
<b>18. TOTAL TITLE:</b>	<b>\$268,424</b>
19. TOTAL ESCROW:	\$65,485
20. TOTAL NON-POLICY:	\$12,341
<b>21. TOTAL INCOME:</b>	<b>\$346,250</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$154,990
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$48,768
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$2,988
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$2,310
31. UTILITIES:	\$202
32. ACCOUNTING AND AUDITING:	\$2,298
33. ADVERTISING AND PROMOTIONS:	\$3,505
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$462
35. INSURANCE:	\$1,127
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$1,171
39. POSTAGE AND FREIGHT:	\$811
40. COURIER AND OVERNIGHT:	\$1,173
41. TELEPHONE AND FAX:	\$5,384
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$2,654
44. EQUIPMENT/VEHICLE LEASE	\$5,006
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$3
50. TAX CERTIFICATES PAID:	\$3,068
51. RECORDING FEES PAID:	\$14,456
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$424
56. TRADE ASSOCIATION FEES:	\$421
57. OTHER EXPENSES:	\$893
<b>58. TOTAL TITLE:</b>	<b>\$252,114</b>
59. TOTAL ESCROW:	\$56,914
60. TOTAL NON-POLICY ABSTRACT:	\$11,970
<b>61. TOTAL EXPENSES:</b>	<b>\$320,998</b>
62. INCOME/LOSS TITLE:	\$16,310
63. INCOME/LOSS ESCROW:	\$8,571
64. INCOME/LOSS NON-POLICY:	\$371
<b>65. NET INCOME/LOSS:</b>	<b>\$25,252</b>
66. NUMBER OF POLICIES ISSUED:	432
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 8921350  
 2. Agency Name: GUARANTY ABSTRACT COMPANY  
 3. Agency Address: 415 MAIN STREET  
 4. City, State, Zip: SILVERTON, TX 79257

1. Agency Number: 10199464  
 2. Agency Name: GUARANTY TITLE & ABSTRACT COMPANY  
 3. Agency Address: 62 N REYNOLDS  
 4. City, State, Zip: ALICE, TX 78332

### INCOME

5. TITLE PREMIUMS: \$122,683  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$104,280  
 8. EXAMINATION EVIDENCE FEES: \$27,424  
 9. FEES RECEIVED FOR CLOSING: \$4,780  
 10. TAX CERTIFICATES: \$1,240  
 11. RECORDING FEES: \$313  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$900  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$24,340  
**18. TOTAL TITLE: \$163,277**  
 19. TOTAL ESCROW: \$22,690  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$185,967**

### EXPENSES

22. SALARIES-EMPLOYEES: \$62,852  
 23. SALARIES-OWNERS/PARTNERS: \$44,000  
 24. BENEFITS-EMPLOYEES: \$4,990  
 25. BENEFITS-OWNERS/PARTNERS: \$9,429  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$3,696  
 31. UTILITIES: \$2,710  
 32. ACCOUNTING AND AUDITING: \$2,591  
 33. ADVERTISING AND PROMOTIONS: \$2,541  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$2,262  
 35. INSURANCE: \$811  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$357  
 39. POSTAGE AND FREIGHT: \$502  
 40. COURIER AND OVERNIGHT: \$898  
 41. TELEPHONE AND FAX: \$1,822  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$2,744  
 44. EQUIPMENT/VEHICLE LEASE: \$477  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$400  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$1,248  
 51. RECORDING FEES PAID: \$511  
 52. PLANT LEASE/UPDATES: \$7,500  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$1,760  
 55. DONATIONS/LOBBYING: \$224  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$5,377  
**58. TOTAL TITLE: \$159,702**  
 59. TOTAL ESCROW: \$19,661  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$179,363**  
 62. INCOME/LOSS TITLE: \$3,575  
 63. INCOME/LOSS ESCROW: \$3,029  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$6,604**  
 66. NUMBER OF POLICIES ISSUED: 223  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$555,089  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$471,822  
 8. EXAMINATION EVIDENCE FEES: \$132,576  
 9. FEES RECEIVED FOR CLOSING: \$17,251  
 10. TAX CERTIFICATES: \$7,896  
 11. RECORDING FEES: \$45,351  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$5,496  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$115  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$680,507**  
 19. TOTAL ESCROW: \$164,465  
 20. TOTAL NON-POLICY: \$43,529  
**21. TOTAL INCOME: \$888,501**

### EXPENSES

22. SALARIES-EMPLOYEES: \$252,454  
 23. SALARIES-OWNERS/PARTNERS: \$38,988  
 24. BENEFITS-EMPLOYEES: \$71,098  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$52,706  
 29. C/F-ATTORNEYS AND OTHERS: \$5,930  
 30. RENT: \$0  
 31. UTILITIES: \$6,268  
 32. ACCOUNTING AND AUDITING: \$13,108  
 33. ADVERTISING AND PROMOTIONS: \$8,988  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$13,599  
 35. INSURANCE: \$12,502  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$3,430  
 39. POSTAGE AND FREIGHT: \$1,927  
 40. COURIER AND OVERNIGHT: \$6,135  
 41. TELEPHONE AND FAX: \$9,802  
 42. PRINTING AND PHOTOCOPYING: \$299  
 43. OFFICE SUPPLIES: \$32,885  
 44. EQUIPMENT/VEHICLE LEASE: \$6,023  
 45. DEPRECIATION: \$18,276  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$2,606  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$2,332  
 50. TAX CERTIFICATES PAID: \$9,998  
 51. RECORDING FEES PAID: \$45,351  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$106  
 55. DONATIONS/LOBBYING: \$608  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$12,431  
**58. TOTAL TITLE: \$627,850**  
 59. TOTAL ESCROW: \$126,100  
 60. TOTAL NON-POLICY ABSTRACT: \$33,286  
**61. TOTAL EXPENSES: \$787,236**  
 62. INCOME/LOSS TITLE: \$52,657  
 63. INCOME/LOSS ESCROW: \$38,365  
 64. INCOME/LOSS NON-POLICY: \$10,243  
**65. NET INCOME/LOSS: \$101,265**  
 66. NUMBER OF POLICIES ISSUED: 631  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13792558  
 2. Agency Name: GUARANTY TITLE COMPANY OF BOERNE, LLC  
 3. Agency Address: 910 N. MAIN  
 4. City, State, Zip: BOERNE, TX 78006

1. Agency Number: 10258008  
 2. Agency Name: GUARANTY TITLE CO. OF GRIMES COUNTY  
 3. Agency Address: 211 EAST WASHINGTON  
 4. City, State, Zip: NAVASOTA, TX 77868

### INCOME

5. TITLE PREMIUMS: \$422,363  
 6. % PREMIUM REMITTED: 14.98%  
 7. TITLE PREMIUM RETAINED: \$359,105  
 8. EXAMINATION EVIDENCE FEES: \$9,138  
 9. FEES RECEIVED FOR CLOSING: \$161,907  
 10. TAX CERTIFICATES: \$2,570  
 11. RECORDING FEES: \$21,196  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$8,706  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$3,645  
**18. TOTAL TITLE: \$566,267**  
 19. TOTAL ESCROW: \$56,146  
 20. TOTAL NON-POLICY: \$1,040  
**21. TOTAL INCOME: \$623,453**

### EXPENSES

22. SALARIES-EMPLOYEES: \$236,996  
 23. SALARIES-OWNERS/PARTNERS: \$25,783  
 24. BENEFITS-EMPLOYEES: \$44,313  
 25. BENEFITS-OWNERS/PARTNERS: \$2,020  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$3,654  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$20,145  
 31. UTILITIES: \$6,678  
 32. ACCOUNTING AND AUDITING: \$6,024  
 33. ADVERTISING AND PROMOTIONS: \$8,383  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$354  
 35. INSURANCE: \$6,275  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$2,596  
 39. POSTAGE AND FREIGHT: \$1,394  
 40. COURIER AND OVERNIGHT: \$13,895  
 41. TELEPHONE AND FAX: \$6,288  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$25,967  
 44. EQUIPMENT/VEHICLE LEASE: \$916  
 45. DEPRECIATION: \$6,443  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,104  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$4,097  
 50. TAX CERTIFICATES PAID: \$2,750  
 51. RECORDING FEES PAID: \$20,775  
 52. PLANT LEASE/UPDATES: \$5,834  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$6,825  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$24,845  
**58. TOTAL TITLE: \$484,354**  
 59. TOTAL ESCROW: \$42,860  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$527,214**  
 62. INCOME/LOSS TITLE: \$81,913  
 63. INCOME/LOSS ESCROW: \$13,286  
 64. INCOME/LOSS NON-POLICY: \$1,040  
**65. NET INCOME/LOSS: \$96,239**  
 66. NUMBER OF POLICIES ISSUED: 935  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$388,790  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$330,474  
 8. EXAMINATION EVIDENCE FEES: \$79,323  
 9. FEES RECEIVED FOR CLOSING: \$9,581  
 10. TAX CERTIFICATES: \$3,960  
 11. RECORDING FEES: \$35,626  
 12. RESTRICTIONS: \$1,583  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$3,036  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$463,583**  
 19. TOTAL ESCROW: \$110,180  
 20. TOTAL NON-POLICY: \$3,070  
**21. TOTAL INCOME: \$576,833**

### EXPENSES

22. SALARIES-EMPLOYEES: \$150,638  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$21,647  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$38,600  
 31. UTILITIES: \$9,079  
 32. ACCOUNTING AND AUDITING: \$4,574  
 33. ADVERTISING AND PROMOTIONS: \$3,593  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$1,739  
 35. INSURANCE: \$9,091  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$3,553  
 39. POSTAGE AND FREIGHT: \$2,736  
 40. COURIER AND OVERNIGHT: \$4,614  
 41. TELEPHONE AND FAX: \$4,236  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$11,310  
 44. EQUIPMENT/VEHICLE LEASE: \$3,586  
 45. DEPRECIATION: \$3,445  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$4,772  
 51. RECORDING FEES PAID: \$36,877  
 52. PLANT LEASE/UPDATES: \$1,080  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$1,779  
 56. TRADE ASSOCIATION FEES: \$459  
 57. OTHER EXPENSES: \$7,669  
**58. TOTAL TITLE: \$325,077**  
 59. TOTAL ESCROW: \$65,961  
 60. TOTAL NON-POLICY ABSTRACT: \$3,471  
**61. TOTAL EXPENSES: \$394,509**  
 62. INCOME/LOSS TITLE: \$138,506  
 63. INCOME/LOSS ESCROW: \$44,219  
 64. INCOME/LOSS NON-POLICY: (\$401)  
**65. NET INCOME/LOSS: \$182,324**  
 66. NUMBER OF POLICIES ISSUED: 648  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11810295  
 2. Agency Name: GUARANTY TITLE COMPANY OF LEON COUNTY  
 3. Agency Address: 145 E ST. MARY'S STREET  
 4. City, State, Zip: CENTERVILLE, TX 75833

1. Agency Number: 10234948  
 2. Agency Name: GUARANTY TITLE CO. OF ROBERTSON CNTY  
 3. Agency Address: 307 N CENTER STREET  
 4. City, State, Zip: FRANKLIN, TX 77856

### INCOME

5. TITLE PREMIUMS: \$325,670  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$276,820  
 8. EXAMINATION EVIDENCE FEES: \$52,432  
 9. FEES RECEIVED FOR CLOSING: \$900  
 10. TAX CERTIFICATES: \$9,697  
 11. RECORDING FEES: \$25,243  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$780  
**18. TOTAL TITLE: \$365,872**  
 19. TOTAL ESCROW: \$143,664  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$509,536**

### EXPENSES

22. SALARIES-EMPLOYEES: \$61,785  
 23. SALARIES-OWNERS/PARTNERS: \$71,026  
 24. BENEFITS-EMPLOYEES: \$25,998  
 25. BENEFITS-OWNERS/PARTNERS: \$3,721  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$36,351  
 31. UTILITIES: \$4,934  
 32. ACCOUNTING AND AUDITING: \$4,648  
 33. ADVERTISING AND PROMOTIONS: \$2,349  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$1,260  
 35. INSURANCE: \$4,399  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$269  
 39. POSTAGE AND FREIGHT: \$1,984  
 40. COURIER AND OVERNIGHT: \$3,813  
 41. TELEPHONE AND FAX: \$8,235  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$8,956  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$4,838  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$10,008  
 51. RECORDING FEES PAID: \$28,228  
 52. PLANT LEASE/UPDATES: \$26,192  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$3,131  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$26,944  
**58. TOTAL TITLE: \$339,069**  
 59. TOTAL ESCROW: \$105,319  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$444,388**  
 62. INCOME/LOSS TITLE: \$26,803  
 63. INCOME/LOSS ESCROW: \$38,345  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$65,148**  
 66. NUMBER OF POLICIES ISSUED: 738  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$151,184  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$128,506  
 8. EXAMINATION EVIDENCE FEES: \$48,727  
 9. FEES RECEIVED FOR CLOSING: \$12,008  
 10. TAX CERTIFICATES: \$3,130  
 11. RECORDING FEES: \$10,328  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$1,500  
 14. COURIER AND OVERNIGHT: \$857  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$61,419  
**18. TOTAL TITLE: \$266,475**  
 19. TOTAL ESCROW: \$33,942  
 20. TOTAL NON-POLICY: \$17,236  
**21. TOTAL INCOME: \$317,653**

### EXPENSES

22. SALARIES-EMPLOYEES: \$74,762  
 23. SALARIES-OWNERS/PARTNERS: \$6,117  
 24. BENEFITS-EMPLOYEES: \$16,040  
 25. BENEFITS-OWNERS/PARTNERS: \$4,263  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$4,831  
 30. RENT: \$10,080  
 31. UTILITIES: \$3,840  
 32. ACCOUNTING AND AUDITING: \$5,002  
 33. ADVERTISING AND PROMOTIONS: \$2,507  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$3,519  
 35. INSURANCE: \$3,305  
 36. INTEREST EXPENSE: \$41,467  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$3,082  
 39. POSTAGE AND FREIGHT: \$1,120  
 40. COURIER AND OVERNIGHT: \$696  
 41. TELEPHONE AND FAX: \$7,074  
 42. PRINTING AND PHOTOCOPYING: \$617  
 43. OFFICE SUPPLIES: \$6,750  
 44. EQUIPMENT/VEHICLE LEASE: \$6,791  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$588  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$4,281  
 50. TAX CERTIFICATES PAID: \$3,320  
 51. RECORDING FEES PAID: \$9,770  
 52. PLANT LEASE/UPDATES: \$2,200  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$10,563  
**58. TOTAL TITLE: \$232,585**  
 59. TOTAL ESCROW: \$27,211  
 60. TOTAL NON-POLICY ABSTRACT: \$12,945  
**61. TOTAL EXPENSES: \$272,741**  
 62. INCOME/LOSS TITLE: \$33,890  
 63. INCOME/LOSS ESCROW: \$6,731  
 64. INCOME/LOSS NON-POLICY: \$4,291  
**65. NET INCOME/LOSS: \$44,912**  
 66. NUMBER OF POLICIES ISSUED: 263  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1505956  
 2. Agency Name: GUARANTY TITLE OF SOUTH TEXAS  
 3. Agency Address: 300 E. AIRLINE RD.  
 4. City, State, Zip: VICTORIA, TX 77901

1. Agency Number: 1505811  
 2. Agency Name: GUARDIAN TITLE CO., INC.  
 3. Agency Address: 508 8TH STREET  
 4. City, State, Zip: BLANCO, TX 78606

### INCOME

5. TITLE PREMIUMS:	\$412,832
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$350,908
8. EXAMINATION EVIDENCE FEES:	\$168,887
9. FEES RECEIVED FOR CLOSING:	\$36,970
10. TAX CERTIFICATES:	\$210
11. RECORDING FEES:	\$23,250
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$525
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$580,750</b>
19. TOTAL ESCROW:	\$57,430
20. TOTAL NON-POLICY:	\$22,950
<b>21. TOTAL INCOME:</b>	<b>\$661,130</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$114,727
23. SALARIES-OWNERS/PARTNERS:	\$31,533
24. BENEFITS-EMPLOYEES:	\$11,812
25. BENEFITS-OWNERS/PARTNERS:	\$19,180
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$11,865
29. C/F-ATTORNEYS AND OTHERS:	\$35,353
30. RENT:	\$16,232
31. UTILITIES:	\$15,004
32. ACCOUNTING AND AUDITING:	\$4,167
33. ADVERTISING AND PROMOTIONS:	\$12,101
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$925
35. INSURANCE:	\$15,433
36. INTEREST EXPENSE:	\$41,892
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$22,341
39. POSTAGE AND FREIGHT:	\$2,453
40. COURIER AND OVERNIGHT:	\$1,452
41. TELEPHONE AND FAX:	\$16,826
42. PRINTING AND PHOTOCOPYING:	\$907
43. OFFICE SUPPLIES:	\$22,829
44. EQUIPMENT/VEHICLE LEASE	\$14,274
45. DEPRECIATION:	\$54,880
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$924
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$460
51. RECORDING FEES PAID:	\$25,397
52. PLANT LEASE/UPDATES:	\$19,120
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$744
57. OTHER EXPENSES:	\$58,661
<b>58. TOTAL TITLE:</b>	<b>\$571,492</b>
59. TOTAL ESCROW:	\$48,873
60. TOTAL NON-POLICY ABSTRACT:	\$16,293
<b>61. TOTAL EXPENSES:</b>	<b>\$636,658</b>
62. INCOME/LOSS TITLE:	\$9,258
63. INCOME/LOSS ESCROW:	\$8,557
64. INCOME/LOSS NON-POLICY:	\$6,657
<b>65. NET INCOME/LOSS:</b>	<b>\$24,472</b>
66. NUMBER OF POLICIES ISSUED:	795
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$352,775
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$299,859
8. EXAMINATION EVIDENCE FEES:	\$120,646
9. FEES RECEIVED FOR CLOSING:	\$13,031
10. TAX CERTIFICATES:	\$4,205
11. RECORDING FEES:	\$21,426
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$2,796
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$1,809
17. OTHER INCOME:	\$3,765
<b>18. TOTAL TITLE:</b>	<b>\$467,537</b>
19. TOTAL ESCROW:	\$83,521
20. TOTAL NON-POLICY:	\$4,131
<b>21. TOTAL INCOME:</b>	<b>\$555,189</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$174,186
23. SALARIES-OWNERS/PARTNERS:	\$38,069
24. BENEFITS-EMPLOYEES:	\$37,204
25. BENEFITS-OWNERS/PARTNERS:	\$8,844
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$4,182
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$13,306
31. UTILITIES:	\$3,988
32. ACCOUNTING AND AUDITING:	\$7,205
33. ADVERTISING AND PROMOTIONS:	\$3,471
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$3,848
35. INSURANCE:	\$8,136
36. INTEREST EXPENSE:	\$3
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$2,854
39. POSTAGE AND FREIGHT:	\$1,559
40. COURIER AND OVERNIGHT:	\$2,758
41. TELEPHONE AND FAX:	\$3,670
42. PRINTING AND PHOTOCOPYING:	\$1,597
43. OFFICE SUPPLIES:	\$3,473
44. EQUIPMENT/VEHICLE LEASE	\$9,144
45. DEPRECIATION:	\$10,522
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$374
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$3,930
51. RECORDING FEES PAID:	\$22,012
52. PLANT LEASE/UPDATES:	\$958
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$311
56. TRADE ASSOCIATION FEES:	\$683
57. OTHER EXPENSES:	\$36,226
<b>58. TOTAL TITLE:</b>	<b>\$402,513</b>
59. TOTAL ESCROW:	\$64,852
60. TOTAL NON-POLICY ABSTRACT:	\$4,495
<b>61. TOTAL EXPENSES:</b>	<b>\$471,860</b>
62. INCOME/LOSS TITLE:	\$65,024
63. INCOME/LOSS ESCROW:	\$18,669
64. INCOME/LOSS NON-POLICY:	(\$364)
<b>65. NET INCOME/LOSS:</b>	<b>\$83,329</b>
66. NUMBER OF POLICIES ISSUED:	474
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13159010  
 2. Agency Name: GUARDIAN TITLE COMPANY  
 3. Agency Address: 116 NORTH SEAMAN  
 4. City, State, Zip: EASTLAND, TX 76448

1. Agency Number: 12750422  
 2. Agency Name: GUARDIAN TITLE COMPANY  
 3. Agency Address: 1451 W. BUSINESS 380, BLDG. 4  
 4. City, State, Zip: DECATUR, TX 76234

### INCOME

5. TITLE PREMIUMS:	\$340,534
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$289,455
8. EXAMINATION EVIDENCE FEES:	\$41,431
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$903
11. RECORDING FEES:	\$3,337
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$2,184
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$11,259
<b>18. TOTAL TITLE:</b>	<b>\$348,569</b>
19. TOTAL ESCROW:	\$66,267
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$414,836</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$147,821
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$14,262
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$1,877
29. C/F-ATTORNEYS AND OTHERS:	\$50,770
30. RENT:	\$0
31. UTILITIES:	\$6,305
32. ACCOUNTING AND AUDITING:	\$17,283
33. ADVERTISING AND PROMOTIONS:	\$4,474
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$9,426
36. INTEREST EXPENSE:	\$11,639
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$6,718
39. POSTAGE AND FREIGHT:	\$680
40. COURIER AND OVERNIGHT:	\$2,301
41. TELEPHONE AND FAX:	\$0
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$13,618
44. EQUIPMENT/VEHICLE LEASE:	\$3,988
45. DEPRECIATION:	\$13,833
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$459
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$1,252
51. RECORDING FEES PAID:	\$8,069
52. PLANT LEASE/UPDATES:	\$33,333
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$1
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$6,755
<b>58. TOTAL TITLE:</b>	<b>\$354,864</b>
59. TOTAL ESCROW:	\$47,900
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$402,764</b>
62. INCOME/LOSS TITLE:	(\$6,295)
63. INCOME/LOSS ESCROW:	\$18,367
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$12,072</b>
66. NUMBER OF POLICIES ISSUED:	762
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$822,687
6. % PREMIUM REMITTED:	14.78%
7. TITLE PREMIUM RETAINED:	\$701,095
8. EXAMINATION EVIDENCE FEES:	\$64,545
9. FEES RECEIVED FOR CLOSING:	\$52,294
10. TAX CERTIFICATES:	\$19,454
11. RECORDING FEES:	\$57,780
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$4,560
15. TELEPHONE AND FAX:	\$273
16. INTEREST INCOME:	\$1
17. OTHER INCOME:	\$1,081
<b>18. TOTAL TITLE:</b>	<b>\$901,083</b>
19. TOTAL ESCROW:	\$287,588
20. TOTAL NON-POLICY:	\$5,402
<b>21. TOTAL INCOME:</b>	<b>\$1,194,073</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$313,204
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$39,685
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$818
27. E/E-ATTORNEYS AND OTHERS:	\$4,987
28. C/F-OTHER AGENTS AND UW:	\$17,403
29. C/F-ATTORNEYS AND OTHERS:	\$5,274
30. RENT:	\$51,060
31. UTILITIES:	\$10,284
32. ACCOUNTING AND AUDITING:	\$3,909
33. ADVERTISING AND PROMOTIONS:	\$5,941
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$20,204
35. INSURANCE:	\$8,635
36. INTEREST EXPENSE:	\$5,636
37. LEGAL EXPENSE:	\$95
38. LICENSES, TAXES, AND FEES:	\$2,251
39. POSTAGE AND FREIGHT:	\$4,083
40. COURIER AND OVERNIGHT:	\$4,653
41. TELEPHONE AND FAX:	\$10,864
42. PRINTING AND PHOTOCOPYING:	\$140
43. OFFICE SUPPLIES:	\$20,072
44. EQUIPMENT/VEHICLE LEASE:	\$2,522
45. DEPRECIATION:	\$1,917
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$605
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$930
50. TAX CERTIFICATES PAID:	\$18,913
51. RECORDING FEES PAID:	\$53,589
52. PLANT LEASE/UPDATES:	\$6,166
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$884
56. TRADE ASSOCIATION FEES:	\$707
57. OTHER EXPENSES:	\$57,635
<b>58. TOTAL TITLE:</b>	<b>\$673,066</b>
59. TOTAL ESCROW:	\$200,065
60. TOTAL NON-POLICY ABSTRACT:	\$1,475
<b>61. TOTAL EXPENSES:</b>	<b>\$874,606</b>
62. INCOME/LOSS TITLE:	\$228,017
63. INCOME/LOSS ESCROW:	\$87,523
64. INCOME/LOSS NON-POLICY:	\$3,927
<b>65. NET INCOME/LOSS:</b>	<b>\$319,467</b>
66. NUMBER OF POLICIES ISSUED:	1,846
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12344304  
 2. Agency Name: GULF COAST TITLE COMPANY  
 3. Agency Address: 2121 SAILBOAT  
 4. City, State, Zip: PORT LAVACA, TX 77979

1. Agency Number: 1505154  
 2. Agency Name: H. S. BLACK ABSTRACTOR, INC.  
 3. Agency Address: 415 COMMERCE STREET  
 4. City, State, Zip: CHILDRESS, TX 79201

### INCOME

5. TITLE PREMIUMS:	\$475,879
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$404,497
8. EXAMINATION EVIDENCE FEES:	\$26,440
9. FEES RECEIVED FOR CLOSING:	\$11,721
10. TAX CERTIFICATES:	\$5,480
11. RECORDING FEES:	\$29,625
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$250
14. COURIER AND OVERNIGHT:	\$9,505
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$16,915
<b>18. TOTAL TITLE:</b>	<b>\$504,433</b>
19. TOTAL ESCROW:	\$127,840
20. TOTAL NON-POLICY:	\$8,068
<b>21. TOTAL INCOME:</b>	<b>\$640,341</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$197,211
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$17,909
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$945
29. C/F-ATTORNEYS AND OTHERS:	\$743
30. RENT:	\$52,898
31. UTILITIES:	\$6,017
32. ACCOUNTING AND AUDITING:	\$3,038
33. ADVERTISING AND PROMOTIONS:	\$8,449
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$4,828
35. INSURANCE:	\$7,384
36. INTEREST EXPENSE:	\$30,816
37. LEGAL EXPENSE:	\$10,152
38. LICENSES, TAXES, AND FEES:	\$5,186
39. POSTAGE AND FREIGHT:	\$2,506
40. COURIER AND OVERNIGHT:	\$9,405
41. TELEPHONE AND FAX:	\$8,341
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$11,919
44. EQUIPMENT/VEHICLE LEASE	\$1,968
45. DEPRECIATION:	\$17,243
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,338
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$4,600
51. RECORDING FEES PAID:	\$23,372
52. PLANT LEASE/UPDATES:	\$808
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$211
55. DONATIONS/LOBBYING:	\$419
56. TRADE ASSOCIATION FEES:	\$356
57. OTHER EXPENSES:	\$23,875
<b>58. TOTAL TITLE:</b>	<b>\$451,937</b>
59. TOTAL ESCROW:	\$104,616
60. TOTAL NON-POLICY ABSTRACT:	\$5,226
<b>61. TOTAL EXPENSES:</b>	<b>\$561,779</b>
62. INCOME/LOSS TITLE:	\$52,496
63. INCOME/LOSS ESCROW:	\$23,224
64. INCOME/LOSS NON-POLICY:	\$2,842
<b>65. NET INCOME/LOSS:</b>	<b>\$78,562</b>
66. NUMBER OF POLICIES ISSUED:	1,001
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$179,506
6. % PREMIUM REMITTED:	15.02%
7. TITLE PREMIUM RETAINED:	\$152,546
8. EXAMINATION EVIDENCE FEES:	\$10,811
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$1,076
11. RECORDING FEES:	\$7,275
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$511
15. TELEPHONE AND FAX:	\$5,178
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$1,134
<b>18. TOTAL TITLE:</b>	<b>\$178,531</b>
19. TOTAL ESCROW:	\$43,999
20. TOTAL NON-POLICY:	\$8,261
<b>21. TOTAL INCOME:</b>	<b>\$230,791</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$75,187
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$1,264
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$19,119
31. UTILITIES:	\$2,342
32. ACCOUNTING AND AUDITING:	\$1,579
33. ADVERTISING AND PROMOTIONS:	\$123
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$3,084
35. INSURANCE:	\$1,183
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$1,917
39. POSTAGE AND FREIGHT:	\$592
40. COURIER AND OVERNIGHT:	\$511
41. TELEPHONE AND FAX:	\$3,987
42. PRINTING AND PHOTOCOPYING:	\$1,069
43. OFFICE SUPPLIES:	\$2,121
44. EQUIPMENT/VEHICLE LEASE	\$2,747
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,220
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$1,076
51. RECORDING FEES PAID:	\$7,275
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$381
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$705
<b>58. TOTAL TITLE:</b>	<b>\$127,482</b>
59. TOTAL ESCROW:	\$31,326
60. TOTAL NON-POLICY ABSTRACT:	\$6,572
<b>61. TOTAL EXPENSES:</b>	<b>\$165,380</b>
62. INCOME/LOSS TITLE:	\$51,049
63. INCOME/LOSS ESCROW:	\$12,673
64. INCOME/LOSS NON-POLICY:	\$1,689
<b>65. NET INCOME/LOSS:</b>	<b>\$65,411</b>
66. NUMBER OF POLICIES ISSUED:	328
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12749695  
 2. Agency Name: HALE COUNTY ABSTRACT COMPANY  
 3. Agency Address: 512 ASH STREET  
 4. City, State, Zip: PLAINVIEW, TX 79072

1. Agency Number: 10498108  
 2. Agency Name: HALE TITLE, INC.  
 3. Agency Address: PO BOX 647  
 4. City, State, Zip: GOLDTHWAITE, TX 76844

### INCOME

5. TITLE PREMIUMS: \$451,987  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$384,189  
 8. EXAMINATION EVIDENCE FEES: \$109,287  
 9. FEES RECEIVED FOR CLOSING: \$42,848  
 10. TAX CERTIFICATES: \$4,130  
 11. RECORDING FEES: \$6,709  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$75  
 14. COURIER AND OVERNIGHT: \$4,545  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$58  
**18. TOTAL TITLE: \$551,841**  
 19. TOTAL ESCROW: \$89,550  
 20. TOTAL NON-POLICY: \$73,457  
**21. TOTAL INCOME: \$714,848**

### EXPENSES

22. SALARIES-EMPLOYEES: \$115,837  
 23. SALARIES-OWNERS/PARTNERS: \$145,037  
 24. BENEFITS-EMPLOYEES: \$4,928  
 25. BENEFITS-OWNERS/PARTNERS: \$770  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$22,807  
 28. C/F-OTHER AGENTS AND UW: \$2,838  
 29. C/F-ATTORNEYS AND OTHERS: \$1,630  
 30. RENT: \$21,945  
 31. UTILITIES: \$8,950  
 32. ACCOUNTING AND AUDITING: \$4,501  
 33. ADVERTISING AND PROMOTIONS: \$3,631  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$1,933  
 35. INSURANCE: \$10,557  
 36. INTEREST EXPENSE: \$8,241  
 37. LEGAL EXPENSE: \$4,271  
 38. LICENSES, TAXES, AND FEES: \$4,753  
 39. POSTAGE AND FREIGHT: \$2,096  
 40. COURIER AND OVERNIGHT: \$4,437  
 41. TELEPHONE AND FAX: \$8,685  
 42. PRINTING AND PHOTOCOPYING: \$3,489  
 43. OFFICE SUPPLIES: \$3,631  
 44. EQUIPMENT/VEHICLE LEASE \$415  
 45. DEPRECIATION: \$17,968  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$2,231  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$4,400  
 51. RECORDING FEES PAID: \$7,180  
 52. PLANT LEASE/UPDATES: \$4,991  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$2,475  
 56. TRADE ASSOCIATION FEES: \$554  
 57. OTHER EXPENSES: \$12,713  
**58. TOTAL TITLE: \$437,893**  
 59. TOTAL ESCROW: \$83,041  
 60. TOTAL NON-POLICY ABSTRACT: \$50,576  
**61. TOTAL EXPENSES: \$571,510**  
 62. INCOME/LOSS TITLE: \$113,948  
 63. INCOME/LOSS ESCROW: \$6,509  
 64. INCOME/LOSS NON-POLICY: \$22,881  
**65. NET INCOME/LOSS: \$143,338**  
 66. NUMBER OF POLICIES ISSUED: 980  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$72,448  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$61,581  
 8. EXAMINATION EVIDENCE FEES: \$16,417  
 9. FEES RECEIVED FOR CLOSING: \$5,949  
 10. TAX CERTIFICATES: \$860  
 11. RECORDING FEES: \$7,005  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$300  
 14. COURIER AND OVERNIGHT: \$738  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$500  
**18. TOTAL TITLE: \$93,350**  
 19. TOTAL ESCROW: \$19,150  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$112,500**

### EXPENSES

22. SALARIES-EMPLOYEES: \$35,803  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$1,877  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$746  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$3,473  
 31. UTILITIES: \$4,752  
 32. ACCOUNTING AND AUDITING: \$1,470  
 33. ADVERTISING AND PROMOTIONS: \$764  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$2,850  
 36. INTEREST EXPENSE: \$333  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$113  
 39. POSTAGE AND FREIGHT: \$164  
 40. COURIER AND OVERNIGHT: \$742  
 41. TELEPHONE AND FAX: \$3,071  
 42. PRINTING AND PHOTOCOPYING: \$284  
 43. OFFICE SUPPLIES: \$1,304  
 44. EQUIPMENT/VEHICLE LEASE \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$405  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$860  
 51. RECORDING FEES PAID: \$7,626  
 52. PLANT LEASE/UPDATES: \$2,559  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$3,995  
**58. TOTAL TITLE: \$73,191**  
 59. TOTAL ESCROW: \$0  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$73,191**  
 62. INCOME/LOSS TITLE: \$20,159  
 63. INCOME/LOSS ESCROW: \$19,150  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$39,309**  
 66. NUMBER OF POLICIES ISSUED: 83  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506410  
 2. Agency Name: HALLETTSVILLE ABSTRACT AND TITLE COMPANY  
 3. Agency Address: 110 NORTH TEXANA  
 4. City, State, Zip: HALLETTSVILLE, TX 77964

1. Agency Number: 1505509  
 2. Agency Name: HAMILTON COUNTY ABSTRACT COMPANY  
 3. Agency Address: 102 EAST MAIN STREET  
 4. City, State, Zip: HAMILTON, TX 76531

### INCOME

5. TITLE PREMIUMS: \$271,313  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$230,616  
 8. EXAMINATION EVIDENCE FEES: \$47,189  
 9. FEES RECEIVED FOR CLOSING: \$3,863  
 10. TAX CERTIFICATES: \$4,100  
 11. RECORDING FEES: \$18,892  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$300  
 14. COURIER AND OVERNIGHT: \$4,049  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$1,053  
**18. TOTAL TITLE: \$310,062**  
 19. TOTAL ESCROW: \$34,270  
 20. TOTAL NON-POLICY: \$3,159  
**21. TOTAL INCOME: \$347,491**

### EXPENSES

22. SALARIES-EMPLOYEES: \$80,737  
 23. SALARIES-OWNERS/PARTNERS: \$42,809  
 24. BENEFITS-EMPLOYEES: \$6,177  
 25. BENEFITS-OWNERS/PARTNERS: \$3,274  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$34,138  
 28. C/F-OTHER AGENTS AND UW: \$5,224  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$0  
 31. UTILITIES: \$2,280  
 32. ACCOUNTING AND AUDITING: \$2,804  
 33. ADVERTISING AND PROMOTIONS: \$10,736  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$2,470  
 35. INSURANCE: \$4,060  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$1,040  
 39. POSTAGE AND FREIGHT: \$1,456  
 40. COURIER AND OVERNIGHT: \$4,160  
 41. TELEPHONE AND FAX: \$4,582  
 42. PRINTING AND PHOTOCOPYING: \$1,780  
 43. OFFICE SUPPLIES: \$1,991  
 44. EQUIPMENT/VEHICLE LEASE \$672  
 45. DEPRECIATION: \$1,110  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$997  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$4,364  
 51. RECORDING FEES PAID: \$19,036  
 52. PLANT LEASE/UPDATES: \$2,238  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$3,030  
 56. TRADE ASSOCIATION FEES: \$486  
 57. OTHER EXPENSES: \$7,263  
**58. TOTAL TITLE: \$248,914**  
 59. TOTAL ESCROW: \$19,599  
 60. TOTAL NON-POLICY ABSTRACT: \$3,180  
**61. TOTAL EXPENSES: \$271,693**  
 62. INCOME/LOSS TITLE: \$61,148  
 63. INCOME/LOSS ESCROW: \$14,671  
 64. INCOME/LOSS NON-POLICY: (\$21)  
**65. NET INCOME/LOSS: \$75,798**  
 66. NUMBER OF POLICIES ISSUED: 394  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$321,851  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$273,573  
 8. EXAMINATION EVIDENCE FEES: \$34,902  
 9. FEES RECEIVED FOR CLOSING: \$3,613  
 10. TAX CERTIFICATES: \$5,000  
 11. RECORDING FEES: \$16,155  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$333,243**  
 19. TOTAL ESCROW: \$58,094  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$391,337**

### EXPENSES

22. SALARIES-EMPLOYEES: \$33,000  
 23. SALARIES-OWNERS/PARTNERS: \$127,075  
 24. BENEFITS-EMPLOYEES: \$8,075  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$90,531  
 28. C/F-OTHER AGENTS AND UW: \$20,822  
 29. C/F-ATTORNEYS AND OTHERS: \$5,909  
 30. RENT: \$13,108  
 31. UTILITIES: \$2,125  
 32. ACCOUNTING AND AUDITING: \$1,190  
 33. ADVERTISING AND PROMOTIONS: \$7,120  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$5,674  
 35. INSURANCE: \$3,063  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$1,205  
 39. POSTAGE AND FREIGHT: \$2,389  
 40. COURIER AND OVERNIGHT: \$0  
 41. TELEPHONE AND FAX: \$1,180  
 42. PRINTING AND PHOTOCOPYING: \$2,833  
 43. OFFICE SUPPLIES: \$3,037  
 44. EQUIPMENT/VEHICLE LEASE \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$467  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$5,650  
 51. RECORDING FEES PAID: \$16,308  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$3,900  
**58. TOTAL TITLE: \$354,661**  
 59. TOTAL ESCROW: \$38,019  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$392,680**  
 62. INCOME/LOSS TITLE: (\$21,418)  
 63. INCOME/LOSS ESCROW: \$20,075  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: (\$1,343)**  
 66. NUMBER OF POLICIES ISSUED: 467  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506392  
 2. Agency Name: HANSFORD ABSTRACT COMPANY  
 3. Agency Address: PO BOX 97  
 4. City, State, Zip: SPEARMAN, TX 79081

1. Agency Number: 8080305  
 2. Agency Name: HARDEMAN ABSTRACT & TITLE, INC.  
 3. Agency Address: 105 WEST 4TH ST.  
 4. City, State, Zip: QUANAHA, TX 79252

### INCOME

5. TITLE PREMIUMS:	\$143,738
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$122,177
8. EXAMINATION EVIDENCE FEES:	\$31,018
9. FEES RECEIVED FOR CLOSING:	\$13,359
10. TAX CERTIFICATES:	\$6,839
11. RECORDING FEES:	\$6,806
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$225
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$187
17. OTHER INCOME:	\$2,541
<b>18. TOTAL TITLE:</b>	<b>\$183,152</b>
19. TOTAL ESCROW:	\$27,003
20. TOTAL NON-POLICY:	\$84,593
<b>21. TOTAL INCOME:</b>	<b>\$294,748</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$55,062
23. SALARIES-OWNERS/PARTNERS:	\$22,413
24. BENEFITS-EMPLOYEES:	\$4,311
25. BENEFITS-OWNERS/PARTNERS:	\$1,796
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$48,393
28. C/F-OTHER AGENTS AND UW:	\$4,440
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$0
31. UTILITIES:	\$2,959
32. ACCOUNTING AND AUDITING:	\$7,826
33. ADVERTISING AND PROMOTIONS:	\$350
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$65
35. INSURANCE:	\$2,071
36. INTEREST EXPENSE:	\$1,425
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$8,087
39. POSTAGE AND FREIGHT:	\$313
40. COURIER AND OVERNIGHT:	\$225
41. TELEPHONE AND FAX:	\$2,015
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$3,326
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$3,610
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$381
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$6,839
51. RECORDING FEES PAID:	\$6,806
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$2,930
<b>58. TOTAL TITLE:</b>	<b>\$185,643</b>
59. TOTAL ESCROW:	\$17,267
60. TOTAL NON-POLICY ABSTRACT:	\$55,635
<b>61. TOTAL EXPENSES:</b>	<b>\$258,545</b>
62. INCOME/LOSS TITLE:	(\$2,491)
63. INCOME/LOSS ESCROW:	\$9,736
64. INCOME/LOSS NON-POLICY:	\$28,958
<b>65. NET INCOME/LOSS:</b>	<b>\$36,203</b>
66. NUMBER OF POLICIES ISSUED:	213
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$111,312
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$94,615
8. EXAMINATION EVIDENCE FEES:	\$21,662
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$1,532
11. RECORDING FEES:	\$396
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$511
15. TELEPHONE AND FAX:	\$794
16. INTEREST INCOME:	\$6,548
17. OTHER INCOME:	\$290
<b>18. TOTAL TITLE:</b>	<b>\$126,348</b>
19. TOTAL ESCROW:	\$21,214
20. TOTAL NON-POLICY:	\$34,732
<b>21. TOTAL INCOME:</b>	<b>\$182,294</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$37,459
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$5,228
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$51
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$3,795
31. UTILITIES:	\$907
32. ACCOUNTING AND AUDITING:	\$1,957
33. ADVERTISING AND PROMOTIONS:	\$693
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$283
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$622
39. POSTAGE AND FREIGHT:	\$697
40. COURIER AND OVERNIGHT:	\$442
41. TELEPHONE AND FAX:	\$1,718
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$8,475
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$519
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$1,436
51. RECORDING FEES PAID:	\$412
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$138
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$1,979
<b>58. TOTAL TITLE:</b>	<b>\$66,811</b>
59. TOTAL ESCROW:	\$11,117
60. TOTAL NON-POLICY ABSTRACT:	\$17,154
<b>61. TOTAL EXPENSES:</b>	<b>\$95,082</b>
62. INCOME/LOSS TITLE:	\$59,537
63. INCOME/LOSS ESCROW:	\$10,097
64. INCOME/LOSS NON-POLICY:	\$17,578
<b>65. NET INCOME/LOSS:</b>	<b>\$87,212</b>
66. NUMBER OF POLICIES ISSUED:	137
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11272034  
 2. Agency Name: HASKELL ABSTRACT & TITLE COMPANY  
 3. Agency Address: 306 N. 1ST STREET  
 4. City, State, Zip: HASKELL, TX 79521

1. Agency Number: 11781636  
 2. Agency Name: HEART OF TEXAS TITLE CO., LLC  
 3. Agency Address: 100 W. MAIN STREET  
 4. City, State, Zip: BRADY, TX 76825

### INCOME

5. TITLE PREMIUMS:	\$81,435
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$69,220
8. EXAMINATION EVIDENCE FEES:	\$7,573
9. FEES RECEIVED FOR CLOSING:	\$39,068
10. TAX CERTIFICATES:	\$1,950
11. RECORDING FEES:	\$10,804
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$1,265
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$697
<b>18. TOTAL TITLE:</b>	<b>\$130,577</b>
19. TOTAL ESCROW:	\$29,810
20. TOTAL NON-POLICY:	\$23,429
<b>21. TOTAL INCOME:</b>	<b>\$183,816</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$2,461
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$537
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$579
29. C/F-ATTORNEYS AND OTHERS:	\$1,689
30. RENT:	\$0
31. UTILITIES:	\$4,136
32. ACCOUNTING AND AUDITING:	\$1,420
33. ADVERTISING AND PROMOTIONS:	\$252
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$2,513
35. INSURANCE:	\$1,284
36. INTEREST EXPENSE:	\$1,520
37. LEGAL EXPENSE:	\$266
38. LICENSES, TAXES, AND FEES:	\$142
39. POSTAGE AND FREIGHT:	\$520
40. COURIER AND OVERNIGHT:	\$1,345
41. TELEPHONE AND FAX:	\$4,620
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$3,380
44. EQUIPMENT/VEHICLE LEASE	\$1,944
45. DEPRECIATION:	\$1,134
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$337
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$2,013
51. RECORDING FEES PAID:	\$11,030
52. PLANT LEASE/UPDATES:	\$3,131
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$6,463
<b>58. TOTAL TITLE:</b>	<b>\$52,716</b>
59. TOTAL ESCROW:	\$7,422
60. TOTAL NON-POLICY ABSTRACT:	\$6,029
<b>61. TOTAL EXPENSES:</b>	<b>\$66,167</b>
62. INCOME/LOSS TITLE:	\$77,861
63. INCOME/LOSS ESCROW:	\$22,388
64. INCOME/LOSS NON-POLICY:	\$17,400
<b>65. NET INCOME/LOSS:</b>	<b>\$117,649</b>
66. NUMBER OF POLICIES ISSUED:	182
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$122,071
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$103,762
8. EXAMINATION EVIDENCE FEES:	\$96,021
9. FEES RECEIVED FOR CLOSING:	\$12,970
10. TAX CERTIFICATES:	\$1,054
11. RECORDING FEES:	\$9,594
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$928
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$6,205
<b>18. TOTAL TITLE:</b>	<b>\$230,534</b>
19. TOTAL ESCROW:	\$27,807
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$258,341</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$57,147
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$3,503
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$909
29. C/F-ATTORNEYS AND OTHERS:	\$697
30. RENT:	\$12,460
31. UTILITIES:	\$1,891
32. ACCOUNTING AND AUDITING:	\$2,617
33. ADVERTISING AND PROMOTIONS:	\$1,048
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$2,820
35. INSURANCE:	\$712
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$156
39. POSTAGE AND FREIGHT:	\$1,164
40. COURIER AND OVERNIGHT:	\$1,192
41. TELEPHONE AND FAX:	\$2,970
42. PRINTING AND PHOTOCOPYING:	\$20
43. OFFICE SUPPLIES:	\$3,397
44. EQUIPMENT/VEHICLE LEASE	\$1,693
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$333
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$992
51. RECORDING FEES PAID:	\$9,659
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$17,749
<b>58. TOTAL TITLE:</b>	<b>\$123,129</b>
59. TOTAL ESCROW:	\$11,362
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$134,491</b>
62. INCOME/LOSS TITLE:	\$107,405
63. INCOME/LOSS ESCROW:	\$16,445
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$123,850</b>
66. NUMBER OF POLICIES ISSUED:	193
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10542145  
 2. Agency Name: HEMPHILL COUNTY ABSTRACT COMPANY  
 3. Agency Address: 102 N. 5TH  
 4. City, State, Zip: CANADIAN, TX 79014

1. Agency Number: 14241005  
 2. Agency Name: HENDERSON COUNTY TITLE  
 3. Agency Address: 1012 WEST MAIN STREET SUITE 110  
 4. City, State, Zip: GUN BARREL CITY, TX 75156

### INCOME

5. TITLE PREMIUMS:	\$38,720
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$32,912
8. EXAMINATION EVIDENCE FEES:	\$624
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$666
11. RECORDING FEES:	\$172
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$50
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$34,424</b>
19. TOTAL ESCROW:	\$4,301
20. TOTAL NON-POLICY:	\$146,569
<b>21. TOTAL INCOME:</b>	<b>\$185,294</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$3,578
23. SALARIES-OWNERS/PARTNERS:	\$13,680
24. BENEFITS-EMPLOYEES:	\$338
25. BENEFITS-OWNERS/PARTNERS:	\$1,086
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$456
31. UTILITIES:	\$505
32. ACCOUNTING AND AUDITING:	\$442
33. ADVERTISING AND PROMOTIONS:	\$703
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$635
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$58
39. POSTAGE AND FREIGHT:	\$75
40. COURIER AND OVERNIGHT:	\$50
41. TELEPHONE AND FAX:	\$428
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$461
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$133
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$666
51. RECORDING FEES PAID:	\$172
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$687
<b>58. TOTAL TITLE:</b>	<b>\$24,153</b>
59. TOTAL ESCROW:	\$2,444
60. TOTAL NON-POLICY ABSTRACT:	\$96,389
<b>61. TOTAL EXPENSES:</b>	<b>\$122,986</b>
62. INCOME/LOSS TITLE:	\$10,271
63. INCOME/LOSS ESCROW:	\$1,857
64. INCOME/LOSS NON-POLICY:	\$50,180
<b>65. NET INCOME/LOSS:</b>	<b>\$62,308</b>
66. NUMBER OF POLICIES ISSUED:	37
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$60,802
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$51,682
8. EXAMINATION EVIDENCE FEES:	\$68,519
9. FEES RECEIVED FOR CLOSING:	\$300
10. TAX CERTIFICATES:	\$1,690
11. RECORDING FEES:	\$267
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$896
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$1,176
<b>18. TOTAL TITLE:</b>	<b>\$124,530</b>
19. TOTAL ESCROW:	\$26,525
20. TOTAL NON-POLICY:	\$2,101
<b>21. TOTAL INCOME:</b>	<b>\$153,156</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$61,684
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$15,763
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$1,146
29. C/F-ATTORNEYS AND OTHERS:	\$322
30. RENT:	\$8,291
31. UTILITIES:	\$2,635
32. ACCOUNTING AND AUDITING:	\$351
33. ADVERTISING AND PROMOTIONS:	\$1,446
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$1,766
35. INSURANCE:	\$3,507
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$1,639
39. POSTAGE AND FREIGHT:	\$505
40. COURIER AND OVERNIGHT:	\$1,041
41. TELEPHONE AND FAX:	\$2,746
42. PRINTING AND PHOTOCOPYING:	\$193
43. OFFICE SUPPLIES:	\$830
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$189
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$1,070
51. RECORDING FEES PAID:	\$349
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$32
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$25,160
<b>58. TOTAL TITLE:</b>	<b>\$130,665</b>
59. TOTAL ESCROW:	\$29,071
60. TOTAL NON-POLICY ABSTRACT:	\$1,563
<b>61. TOTAL EXPENSES:</b>	<b>\$161,299</b>
62. INCOME/LOSS TITLE:	(\$6,135)
63. INCOME/LOSS ESCROW:	(\$2,546)
64. INCOME/LOSS NON-POLICY:	\$538
<b>65. NET INCOME/LOSS:</b>	<b>(\$8,143)</b>
66. NUMBER OF POLICIES ISSUED:	196
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 8159340  
 2. Agency Name: HENDERSON COUNTY TITLE CO., INC.  
 3. Agency Address: 1012 W. MAIN STREET SUITE 110  
 4. City, State, Zip: GUN BARREL CITY, TX 75156

1. Agency Number: 1506419  
 2. Agency Name: HENRIETTA ABSTRACT COMPANY  
 3. Agency Address: 111 W. GILBERT  
 4. City, State, Zip: HENRIETTA, TX 76365

### INCOME

5. TITLE PREMIUMS: \$334,950  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$284,701  
 8. EXAMINATION EVIDENCE FEES: \$163,660  
 9. FEES RECEIVED FOR CLOSING: \$200  
 10. TAX CERTIFICATES: \$5,410  
 11. RECORDING FEES: \$1,634  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$2,295  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$292  
 17. OTHER INCOME: \$21,503  
**18. TOTAL TITLE: \$479,695**  
 19. TOTAL ESCROW: \$83,100  
 20. TOTAL NON-POLICY: \$8,000  
**21. TOTAL INCOME: \$570,795**

### EXPENSES

22. SALARIES-EMPLOYEES: \$286,886  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$51,323  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$4,144  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$26,762  
 31. UTILITIES: \$9,363  
 32. ACCOUNTING AND AUDITING: \$8,358  
 33. ADVERTISING AND PROMOTIONS: \$231  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$2,754  
 35. INSURANCE: \$18,575  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$336  
 38. LICENSES, TAXES, AND FEES: \$5,064  
 39. POSTAGE AND FREIGHT: \$1,504  
 40. COURIER AND OVERNIGHT: \$4,218  
 41. TELEPHONE AND FAX: \$5,748  
 42. PRINTING AND PHOTOCOPYING: \$1,159  
 43. OFFICE SUPPLIES: \$6,130  
 44. EQUIPMENT/VEHICLE LEASE: \$13,561  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$197  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$1,187  
 50. TAX CERTIFICATES PAID: \$5,630  
 51. RECORDING FEES PAID: \$1,634  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$21  
 56. TRADE ASSOCIATION FEES: \$651  
 57. OTHER EXPENSES: \$16,938  
**58. TOTAL TITLE: \$472,374**  
 59. TOTAL ESCROW: \$86,139  
 60. TOTAL NON-POLICY ABSTRACT: \$5,648  
**61. TOTAL EXPENSES: \$564,161**  
 62. INCOME/LOSS TITLE: \$7,321  
 63. INCOME/LOSS ESCROW: (\$3,039)  
 64. INCOME/LOSS NON-POLICY: \$2,352  
**65. NET INCOME/LOSS: \$6,634**  
 66. NUMBER OF POLICIES ISSUED: 734  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$89,553  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$76,121  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$1,230  
 11. RECORDING FEES: \$3,672  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$2,589  
 15. TELEPHONE AND FAX: \$820  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$84,432**  
 19. TOTAL ESCROW: \$18,750  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$103,182**

### EXPENSES

22. SALARIES-EMPLOYEES: \$69,290  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$0  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$1,494  
 31. UTILITIES: \$3,133  
 32. ACCOUNTING AND AUDITING: \$943  
 33. ADVERTISING AND PROMOTIONS: \$443  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$149  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$457  
 39. POSTAGE AND FREIGHT: \$401  
 40. COURIER AND OVERNIGHT: \$2,589  
 41. TELEPHONE AND FAX: \$672  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$557  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$374  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$1,230  
 51. RECORDING FEES PAID: \$3,672  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$0  
**58. TOTAL TITLE: \$85,404**  
 59. TOTAL ESCROW: \$17,062  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$102,466**  
 62. INCOME/LOSS TITLE: (\$972)  
 63. INCOME/LOSS ESCROW: \$1,688  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$716**  
 66. NUMBER OF POLICIES ISSUED: 295  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12295488  
 2. Agency Name: HERITAGE TITLE & ABSTRACT  
 3. Agency Address: 135 S MOUNT  
 4. City, State, Zip: FAIRFIELD, TX 75840

1. Agency Number: 1505905  
 2. Agency Name: HERITAGE TITLE COMPANY OF AUSTIN, INC.  
 3. Agency Address: 401 CONGRESS AVE, SUITE 1500  
 4. City, State, Zip: AUSTIN, TX 78701

### INCOME

5. TITLE PREMIUMS:	\$197,681
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$168,029
8. EXAMINATION EVIDENCE FEES:	\$37,164
9. FEES RECEIVED FOR CLOSING:	\$10,675
10. TAX CERTIFICATES:	\$3,426
11. RECORDING FEES:	\$1,528
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$1,492
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$1,721
<b>18. TOTAL TITLE:</b>	<b>\$224,035</b>
19. TOTAL ESCROW:	\$47,050
20. TOTAL NON-POLICY:	\$33,035
<b>21. TOTAL INCOME:</b>	<b>\$304,120</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$0
23. SALARIES-OWNERS/PARTNERS:	\$70,330
24. BENEFITS-EMPLOYEES:	\$0
25. BENEFITS-OWNERS/PARTNERS:	\$6,942
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$2,957
29. C/F-ATTORNEYS AND OTHERS:	\$1,904
30. RENT:	\$18,590
31. UTILITIES:	\$3,115
32. ACCOUNTING AND AUDITING:	\$1,433
33. ADVERTISING AND PROMOTIONS:	\$1,308
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$4,683
36. INTEREST EXPENSE:	\$7,732
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$1,049
39. POSTAGE AND FREIGHT:	\$555
40. COURIER AND OVERNIGHT:	\$1,899
41. TELEPHONE AND FAX:	\$3,509
42. PRINTING AND PHOTOCOPYING:	\$910
43. OFFICE SUPPLIES:	\$2,489
44. EQUIPMENT/VEHICLE LEASE	\$3,065
45. DEPRECIATION:	\$11,706
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$433
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$3,226
51. RECORDING FEES PAID:	\$1,640
52. PLANT LEASE/UPDATES:	\$2,614
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$334
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$2,675
<b>58. TOTAL TITLE:</b>	<b>\$155,098</b>
59. TOTAL ESCROW:	\$29,639
60. TOTAL NON-POLICY ABSTRACT:	\$23,164
<b>61. TOTAL EXPENSES:</b>	<b>\$207,901</b>
62. INCOME/LOSS TITLE:	\$68,937
63. INCOME/LOSS ESCROW:	\$17,411
64. INCOME/LOSS NON-POLICY:	\$9,871
<b>65. NET INCOME/LOSS:</b>	<b>\$96,219</b>
66. NUMBER OF POLICIES ISSUED:	359
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$27,956,745
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$23,761,859
8. EXAMINATION EVIDENCE FEES:	\$684,069
9. FEES RECEIVED FOR CLOSING:	\$3,392,225
10. TAX CERTIFICATES:	\$133,066
11. RECORDING FEES:	\$455,307
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$1,850
14. COURIER AND OVERNIGHT:	\$90,820
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$42,933
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$28,562,128</b>
19. TOTAL ESCROW:	\$1,412,641
20. TOTAL NON-POLICY:	\$32,158
<b>21. TOTAL INCOME:</b>	<b>\$30,006,927</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$7,231,268
23. SALARIES-OWNERS/PARTNERS:	\$1,097,013
24. BENEFITS-EMPLOYEES:	\$990,936
25. BENEFITS-OWNERS/PARTNERS:	\$78,211
26. E/E-OTHER AGENTS AND UW:	\$353,454
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$472,777
29. C/F-ATTORNEYS AND OTHERS:	\$374,930
30. RENT:	\$1,042,924
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$71,096
33. ADVERTISING AND PROMOTIONS:	\$743,009
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$163,585
35. INSURANCE:	\$36,785
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$8,480
38. LICENSES, TAXES, AND FEES:	\$17,525
39. POSTAGE AND FREIGHT:	\$22,765
40. COURIER AND OVERNIGHT:	\$95,172
41. TELEPHONE AND FAX:	\$138,953
42. PRINTING AND PHOTOCOPYING:	\$20,017
43. OFFICE SUPPLIES:	\$168,381
44. EQUIPMENT/VEHICLE LEASE	\$139,414
45. DEPRECIATION:	\$162,763
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$67,914
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$76,463
50. TAX CERTIFICATES PAID:	\$133,066
51. RECORDING FEES PAID:	\$483,819
52. PLANT LEASE/UPDATES:	\$930,677
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$307,464
56. TRADE ASSOCIATION FEES:	\$63,844
57. OTHER EXPENSES:	\$216,409
<b>58. TOTAL TITLE:</b>	<b>\$15,709,112</b>
59. TOTAL ESCROW:	\$710,506
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$16,419,618</b>
62. INCOME/LOSS TITLE:	\$12,853,017
63. INCOME/LOSS ESCROW:	\$702,135
64. INCOME/LOSS NON-POLICY:	\$32,158
<b>65. NET INCOME/LOSS:</b>	<b>\$13,587,310</b>
66. NUMBER OF POLICIES ISSUED:	14,701
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12264381  
 2. Agency Name: HERITAGE TITLE SERVICES  
 3. Agency Address: 515 NORTH STREET  
 4. City, State, Zip: NACOGDOCHES, TX 75961

1. Agency Number: 10243714  
 2. Agency Name: HIGH PLAINS ABSTRACT, INC.  
 3. Agency Address: 406 DENROCK AVENUE  
 4. City, State, Zip: DALHART, TX 79022

### INCOME

5. TITLE PREMIUMS:	\$601,092
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$510,928
8. EXAMINATION EVIDENCE FEES:	\$15,709
9. FEES RECEIVED FOR CLOSING:	\$2,344
10. TAX CERTIFICATES:	\$6,660
11. RECORDING FEES:	\$45,821
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$4,734
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$31,319
<b>18. TOTAL TITLE:</b>	<b>\$617,515</b>
19. TOTAL ESCROW:	\$132,645
20. TOTAL NON-POLICY:	\$650
<b>21. TOTAL INCOME:</b>	<b>\$750,810</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$183,881
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$24,570
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$182,720
28. C/F-OTHER AGENTS AND UW:	\$2,807
29. C/F-ATTORNEYS AND OTHERS:	\$179
30. RENT:	\$24,300
31. UTILITIES:	\$4,116
32. ACCOUNTING AND AUDITING:	\$5,576
33. ADVERTISING AND PROMOTIONS:	\$5,050
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$13,885
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$685
39. POSTAGE AND FREIGHT:	\$1,878
40. COURIER AND OVERNIGHT:	\$4,854
41. TELEPHONE AND FAX:	\$2,854
42. PRINTING AND PHOTOCOPYING:	\$5,125
43. OFFICE SUPPLIES:	\$11,522
44. EQUIPMENT/VEHICLE LEASE	\$934
45. DEPRECIATION:	\$12,851
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,897
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$412
50. TAX CERTIFICATES PAID:	\$7,730
51. RECORDING FEES PAID:	\$47,609
52. PLANT LEASE/UPDATES:	\$420
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$1,590
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$6,968
<b>58. TOTAL TITLE:</b>	<b>\$554,413</b>
59. TOTAL ESCROW:	\$73,163
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$627,576</b>
62. INCOME/LOSS TITLE:	\$63,102
63. INCOME/LOSS ESCROW:	\$59,482
64. INCOME/LOSS NON-POLICY:	\$650
<b>65. NET INCOME/LOSS:</b>	<b>\$123,234</b>
66. NUMBER OF POLICIES ISSUED:	1,684
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$220,982
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$187,834
8. EXAMINATION EVIDENCE FEES:	\$69,933
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$5,262
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$420
15. TELEPHONE AND FAX:	\$5,588
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$269,037</b>
19. TOTAL ESCROW:	\$10,800
20. TOTAL NON-POLICY:	\$64,240
<b>21. TOTAL INCOME:</b>	<b>\$344,077</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$83,766
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$0
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$84,765
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$0
31. UTILITIES:	\$2,712
32. ACCOUNTING AND AUDITING:	\$1,697
33. ADVERTISING AND PROMOTIONS:	\$8,558
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$4,610
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$624
39. POSTAGE AND FREIGHT:	\$734
40. COURIER AND OVERNIGHT:	\$420
41. TELEPHONE AND FAX:	\$4,358
42. PRINTING AND PHOTOCOPYING:	\$2,899
43. OFFICE SUPPLIES:	\$5,297
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$134
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$2,744
51. RECORDING FEES PAID:	\$5,262
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$1,025
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$4,977
<b>58. TOTAL TITLE:</b>	<b>\$214,582</b>
59. TOTAL ESCROW:	\$4,438
60. TOTAL NON-POLICY ABSTRACT:	\$28,109
<b>61. TOTAL EXPENSES:</b>	<b>\$247,129</b>
62. INCOME/LOSS TITLE:	\$54,455
63. INCOME/LOSS ESCROW:	\$6,362
64. INCOME/LOSS NON-POLICY:	\$36,131
<b>65. NET INCOME/LOSS:</b>	<b>\$96,948</b>
66. NUMBER OF POLICIES ISSUED:	138
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10750567  
 2. Agency Name: HIGHLAND LAKES TITLE CO.  
 3. Agency Address: 200 W LUCE ST  
 4. City, State, Zip: LLANO, TX 78643

1. Agency Number: 1506073  
 2. Agency Name: HILL COUNTRY TITLES, INC.  
 3. Agency Address: 114 EAST AUSTIN STREET  
 4. City, State, Zip: FREDERICKSBURG, TX 78624

### INCOME

5. TITLE PREMIUMS: \$2,842,260  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$2,415,921  
 8. EXAMINATION EVIDENCE FEES: \$295,385  
 9. FEES RECEIVED FOR CLOSING: \$118,571  
 10. TAX CERTIFICATES: \$32,493  
 11. RECORDING FEES: \$136,336  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$2,450  
 14. COURIER AND OVERNIGHT: \$25,173  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$833  
 17. OTHER INCOME: \$1,656  
**18. TOTAL TITLE: \$3,028,818**  
 19. TOTAL ESCROW: \$286,455  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$3,315,273**

### EXPENSES

22. SALARIES-EMPLOYEES: \$1,080,628  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$157,338  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$9,222  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$30,683  
 29. C/F-ATTORNEYS AND OTHERS: \$22,721  
 30. RENT: \$194,260  
 31. UTILITIES: \$17,694  
 32. ACCOUNTING AND AUDITING: \$14,138  
 33. ADVERTISING AND PROMOTIONS: \$32,254  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$40,774  
 35. INSURANCE: \$26,717  
 36. INTEREST EXPENSE: \$2,366  
 37. LEGAL EXPENSE: \$888  
 38. LICENSES, TAXES, AND FEES: \$2,904  
 39. POSTAGE AND FREIGHT: \$15,536  
 40. COURIER AND OVERNIGHT: \$25,234  
 41. TELEPHONE AND FAX: \$31,081  
 42. PRINTING AND PHOTOCOPYING: \$5,855  
 43. OFFICE SUPPLIES: \$30,971  
 44. EQUIPMENT/VEHICLE LEASE: \$42,205  
 45. DEPRECIATION: \$57,385  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$2,851  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$32,655  
 51. RECORDING FEES PAID: \$137,123  
 52. PLANT LEASE/UPDATES: \$109,070  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$3,124  
 57. OTHER EXPENSES: \$135,263  
**58. TOTAL TITLE: \$2,260,940**  
 59. TOTAL ESCROW: \$163,215  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$2,424,155**  
 62. INCOME/LOSS TITLE: \$767,878  
 63. INCOME/LOSS ESCROW: \$123,240  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$891,118**  
 66. NUMBER OF POLICIES ISSUED: 4,569  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$1,554,348  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$1,321,197  
 8. EXAMINATION EVIDENCE FEES: \$179,769  
 9. FEES RECEIVED FOR CLOSING: \$53,899  
 10. TAX CERTIFICATES: \$8,052  
 11. RECORDING FEES: \$10,841  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$100  
 14. COURIER AND OVERNIGHT: \$13,478  
 15. TELEPHONE AND FAX: \$4,060  
 16. INTEREST INCOME: \$2,375  
 17. OTHER INCOME: \$1,799  
**18. TOTAL TITLE: \$1,595,570**  
 19. TOTAL ESCROW: \$283,361  
 20. TOTAL NON-POLICY: \$7,477  
**21. TOTAL INCOME: \$1,886,408**

### EXPENSES

22. SALARIES-EMPLOYEES: \$307,790  
 23. SALARIES-OWNERS/PARTNERS: \$2,186  
 24. BENEFITS-EMPLOYEES: \$76,681  
 25. BENEFITS-OWNERS/PARTNERS: \$464  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$58,230  
 29. C/F-ATTORNEYS AND OTHERS: \$6,730  
 30. RENT: \$81,710  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$8,280  
 33. ADVERTISING AND PROMOTIONS: \$3,598  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$6,769  
 35. INSURANCE: \$23,612  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$340  
 38. LICENSES, TAXES, AND FEES: \$9,962  
 39. POSTAGE AND FREIGHT: \$6,266  
 40. COURIER AND OVERNIGHT: \$18,468  
 41. TELEPHONE AND FAX: \$10,999  
 42. PRINTING AND PHOTOCOPYING: \$5,267  
 43. OFFICE SUPPLIES: \$20,352  
 44. EQUIPMENT/VEHICLE LEASE: \$7,030  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$3,217  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$2,471  
 50. TAX CERTIFICATES PAID: \$8,872  
 51. RECORDING FEES PAID: \$10,104  
 52. PLANT LEASE/UPDATES: \$2,381  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$10,776  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$41,849  
**58. TOTAL TITLE: \$734,404**  
 59. TOTAL ESCROW: \$41,063  
 60. TOTAL NON-POLICY ABSTRACT: \$13,736  
**61. TOTAL EXPENSES: \$789,203**  
 62. INCOME/LOSS TITLE: \$861,166  
 63. INCOME/LOSS ESCROW: \$242,298  
 64. INCOME/LOSS NON-POLICY: (\$6,259)  
**65. NET INCOME/LOSS: \$1,097,205**  
 66. NUMBER OF POLICIES ISSUED: 1,794  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506048  
 2. Agency Name: HILL COUNTY TITLE CO.  
 3. Agency Address: 78 N. COVINGTON  
 4. City, State, Zip: HILLSBORO, TX 76645

1. Agency Number: 1158785  
 2. Agency Name: HOCKLEY COUNTY ABSTRACT, LTD.  
 3. Agency Address: 609 AUSTIN STREET  
 4. City, State, Zip: LEVELLAND, TX 79336

### INCOME

5. TITLE PREMIUMS: \$348,864  
 6. % PREMIUM REMITTED: 15.05%  
 7. TITLE PREMIUM RETAINED: \$296,354  
 8. EXAMINATION EVIDENCE FEES: \$33,611  
 9. FEES RECEIVED FOR CLOSING: \$3,877  
 10. TAX CERTIFICATES: \$11,190  
 11. RECORDING FEES: \$30,904  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$108  
 14. COURIER AND OVERNIGHT: \$3,900  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$503  
 17. OTHER INCOME: \$12,255  
**18. TOTAL TITLE: \$392,702**  
 19. TOTAL ESCROW: \$120,259  
 20. TOTAL NON-POLICY: \$4,892  
**21. TOTAL INCOME: \$517,853**

### EXPENSES

22. SALARIES-EMPLOYEES: \$132,340  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$16,492  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$103,486  
 28. C/F-OTHER AGENTS AND UW: \$4,618  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$3,762  
 31. UTILITIES: \$5,090  
 32. ACCOUNTING AND AUDITING: \$4,451  
 33. ADVERTISING AND PROMOTIONS: \$4,080  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$649  
 35. INSURANCE: \$6,750  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$3,092  
 39. POSTAGE AND FREIGHT: \$1,419  
 40. COURIER AND OVERNIGHT: \$5,158  
 41. TELEPHONE AND FAX: \$6,566  
 42. PRINTING AND PHOTOCOPYING: \$4,908  
 43. OFFICE SUPPLIES: \$3,501  
 44. EQUIPMENT/VEHICLE LEASE: \$3,780  
 45. DEPRECIATION: \$1,317  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,123  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$11,664  
 51. RECORDING FEES PAID: \$31,527  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$1,493  
 56. TRADE ASSOCIATION FEES: \$284  
 57. OTHER EXPENSES: \$33,389  
**58. TOTAL TITLE: \$390,939**  
 59. TOTAL ESCROW: \$73,145  
 60. TOTAL NON-POLICY ABSTRACT: \$3,089  
**61. TOTAL EXPENSES: \$467,173**  
 62. INCOME/LOSS TITLE: \$1,763  
 63. INCOME/LOSS ESCROW: \$47,114  
 64. INCOME/LOSS NON-POLICY: \$1,803  
**65. NET INCOME/LOSS: \$50,680**  
 66. NUMBER OF POLICIES ISSUED: 838  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$502,561  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$427,178  
 8. EXAMINATION EVIDENCE FEES: \$54,071  
 9. FEES RECEIVED FOR CLOSING: \$5,459  
 10. TAX CERTIFICATES: \$5,120  
 11. RECORDING FEES: \$33,759  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$4,530  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$4,137  
**18. TOTAL TITLE: \$534,254**  
 19. TOTAL ESCROW: \$77,905  
 20. TOTAL NON-POLICY: \$68,335  
**21. TOTAL INCOME: \$680,494**

### EXPENSES

22. SALARIES-EMPLOYEES: \$151,692  
 23. SALARIES-OWNERS/PARTNERS: \$58,855  
 24. BENEFITS-EMPLOYEES: \$12,127  
 25. BENEFITS-OWNERS/PARTNERS: \$4,360  
 26. E/E-OTHER AGENTS AND UW: \$15,244  
 27. E/E-ATTORNEYS AND OTHERS: \$127,379  
 28. C/F-OTHER AGENTS AND UW: \$4,442  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$0  
 31. UTILITIES: \$2,746  
 32. ACCOUNTING AND AUDITING: \$1,995  
 33. ADVERTISING AND PROMOTIONS: \$5,276  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$3,064  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$237  
 38. LICENSES, TAXES, AND FEES: \$1,510  
 39. POSTAGE AND FREIGHT: \$3,454  
 40. COURIER AND OVERNIGHT: \$4,541  
 41. TELEPHONE AND FAX: \$4,356  
 42. PRINTING AND PHOTOCOPYING: \$1,179  
 43. OFFICE SUPPLIES: \$3,374  
 44. EQUIPMENT/VEHICLE LEASE: \$7,879  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$773  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$7,250  
 51. RECORDING FEES PAID: \$33,296  
 52. PLANT LEASE/UPDATES: \$238  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$700  
 56. TRADE ASSOCIATION FEES: \$568  
 57. OTHER EXPENSES: \$14,626  
**58. TOTAL TITLE: \$471,161**  
 59. TOTAL ESCROW: \$41,079  
 60. TOTAL NON-POLICY ABSTRACT: \$45,352  
**61. TOTAL EXPENSES: \$557,592**  
 62. INCOME/LOSS TITLE: \$63,093  
 63. INCOME/LOSS ESCROW: \$36,826  
 64. INCOME/LOSS NON-POLICY: \$22,983  
**65. NET INCOME/LOSS: \$122,902**  
 66. NUMBER OF POLICIES ISSUED: 1,221  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1505157  
 2. Agency Name: HOME ABSTRACT AND TITLE COMPANY  
 3. Agency Address: 8004 WOODWAY DRIVE SUITE 100  
 4. City, State, Zip: WOODWAY, TX 76712

1. Agency Number: 12704198  
 2. Agency Name: HOMELAND TITLE  
 3. Agency Address: 724 WSW LOOP 323  
 4. City, State, Zip: TYLER, TX 75701

### INCOME

5. TITLE PREMIUMS:	\$2,914,067
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$2,476,960
8. EXAMINATION EVIDENCE FEES:	\$174,790
9. FEES RECEIVED FOR CLOSING:	\$2,716
10. TAX CERTIFICATES:	\$36,329
11. RECORDING FEES:	\$127,579
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$14,403
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$2,832,777</b>
19. TOTAL ESCROW:	\$511,093
20. TOTAL NON-POLICY:	\$53,945
<b>21. TOTAL INCOME:</b>	<b>\$3,397,815</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$847,082
23. SALARIES-OWNERS/PARTNERS:	\$168,490
24. BENEFITS-EMPLOYEES:	\$121,762
25. BENEFITS-OWNERS/PARTNERS:	\$24,219
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$5,263
28. C/F-OTHER AGENTS AND UW:	\$14,434
29. C/F-ATTORNEYS AND OTHERS:	\$6,255
30. RENT:	\$170,959
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$11,008
33. ADVERTISING AND PROMOTIONS:	\$69,046
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$27,331
36. INTEREST EXPENSE:	\$7,064
37. LEGAL EXPENSE:	\$276
38. LICENSES, TAXES, AND FEES:	\$9,176
39. POSTAGE AND FREIGHT:	\$10,207
40. COURIER AND OVERNIGHT:	\$32,234
41. TELEPHONE AND FAX:	\$21,543
42. PRINTING AND PHOTOCOPYING:	\$15,943
43. OFFICE SUPPLIES:	\$29,735
44. EQUIPMENT/VEHICLE LEASE	\$94,133
45. DEPRECIATION:	\$41,832
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$6,472
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$9,865
50. TAX CERTIFICATES PAID:	\$38,351
51. RECORDING FEES PAID:	\$153,848
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$19,065
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$104,342
<b>58. TOTAL TITLE:</b>	<b>\$2,059,935</b>
59. TOTAL ESCROW:	\$330,355
60. TOTAL NON-POLICY ABSTRACT:	\$43,671
<b>61. TOTAL EXPENSES:</b>	<b>\$2,433,961</b>
62. INCOME/LOSS TITLE:	\$772,842
63. INCOME/LOSS ESCROW:	\$180,738
64. INCOME/LOSS NON-POLICY:	\$10,274
<b>65. NET INCOME/LOSS:</b>	<b>\$963,854</b>
66. NUMBER OF POLICIES ISSUED:	4,750
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$3,053,764
6. % PREMIUM REMITTED:	14.99%
7. TITLE PREMIUM RETAINED:	\$2,596,020
8. EXAMINATION EVIDENCE FEES:	\$52,942
9. FEES RECEIVED FOR CLOSING:	\$274,873
10. TAX CERTIFICATES:	\$108,358
11. RECORDING FEES:	\$217,482
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$46,658
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$3,296,333</b>
19. TOTAL ESCROW:	\$929,904
20. TOTAL NON-POLICY:	\$30,246
<b>21. TOTAL INCOME:</b>	<b>\$4,256,483</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$207,985
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$9,093
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$9,279
29. C/F-ATTORNEYS AND OTHERS:	\$48,719
30. RENT:	\$27,512
31. UTILITIES:	\$354
32. ACCOUNTING AND AUDITING:	\$185
33. ADVERTISING AND PROMOTIONS:	\$391
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$569
35. INSURANCE:	\$12,444
36. INTEREST EXPENSE:	\$3,672
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$5,849
39. POSTAGE AND FREIGHT:	\$3,026
40. COURIER AND OVERNIGHT:	\$46,729
41. TELEPHONE AND FAX:	\$2,211
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$6,189
44. EQUIPMENT/VEHICLE LEASE	\$6,815
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$108,358
51. RECORDING FEES PAID:	\$217,695
52. PLANT LEASE/UPDATES:	\$42,397
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$4,508
<b>58. TOTAL TITLE:</b>	<b>\$763,980</b>
59. TOTAL ESCROW:	\$1,666,532
60. TOTAL NON-POLICY ABSTRACT:	\$1,227,958
<b>61. TOTAL EXPENSES:</b>	<b>\$3,658,470</b>
62. INCOME/LOSS TITLE:	\$2,532,353
63. INCOME/LOSS ESCROW:	(\$736,628)
64. INCOME/LOSS NON-POLICY:	(\$1,197,712)
<b>65. NET INCOME/LOSS:</b>	<b>\$598,013</b>
66. NUMBER OF POLICIES ISSUED:	4,051
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 9040897  
 2. Agency Name: HOMESTEAD TITLE COMPANY, INC.  
 3. Agency Address: 106 E COMMERCE  
 4. City, State, Zip: CROWELL, TX 79227

1. Agency Number: 1506416  
 2. Agency Name: HOOD ABSTRACT CO.  
 3. Agency Address: 112 MAIN STREET  
 4. City, State, Zip: CANADIAN, TX 79014

### INCOME

5. TITLE PREMIUMS:	\$5,382
6. % PREMIUM REMITTED:	14.99%
7. TITLE PREMIUM RETAINED:	\$4,575
8. EXAMINATION EVIDENCE FEES:	\$577
9. FEES RECEIVED FOR CLOSING:	\$2,900
10. TAX CERTIFICATES:	\$60
11. RECORDING FEES:	\$744
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$3,163
<b>18. TOTAL TITLE:</b>	<b>\$12,019</b>
19. TOTAL ESCROW:	\$0
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$12,019</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$0
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$0
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$0
31. UTILITIES:	\$1,203
32. ACCOUNTING AND AUDITING:	\$1,950
33. ADVERTISING AND PROMOTIONS:	\$300
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$4,969
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$374
39. POSTAGE AND FREIGHT:	\$7
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$495
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$752
44. EQUIPMENT/VEHICLE LEASE:	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$143
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$60
51. RECORDING FEES PAID:	\$524
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$269
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$1,105
<b>58. TOTAL TITLE:</b>	<b>\$12,151</b>
59. TOTAL ESCROW:	\$0
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$12,151</b>
62. INCOME/LOSS TITLE:	(\$132)
63. INCOME/LOSS ESCROW:	\$0
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>(\$132)</b>
66. NUMBER OF POLICIES ISSUED:	13
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$184,993
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$157,244
8. EXAMINATION EVIDENCE FEES:	\$15,627
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$2,538
11. RECORDING FEES:	\$3,728
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$179,137</b>
19. TOTAL ESCROW:	\$23,601
20. TOTAL NON-POLICY:	\$555,081
<b>21. TOTAL INCOME:</b>	<b>\$757,819</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$23,089
23. SALARIES-OWNERS/PARTNERS:	\$12,087
24. BENEFITS-EMPLOYEES:	\$1,290
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$10
31. UTILITIES:	\$500
32. ACCOUNTING AND AUDITING:	\$1,376
33. ADVERTISING AND PROMOTIONS:	\$389
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$700
35. INSURANCE:	\$59
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$841
39. POSTAGE AND FREIGHT:	\$217
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$987
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$8,715
44. EQUIPMENT/VEHICLE LEASE:	\$0
45. DEPRECIATION:	\$328
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$2,538
51. RECORDING FEES PAID:	\$3,728
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$0
<b>58. TOTAL TITLE:</b>	<b>\$56,855</b>
59. TOTAL ESCROW:	\$8,798
60. TOTAL NON-POLICY ABSTRACT:	\$183,804
<b>61. TOTAL EXPENSES:</b>	<b>\$249,457</b>
62. INCOME/LOSS TITLE:	\$122,282
63. INCOME/LOSS ESCROW:	\$14,803
64. INCOME/LOSS NON-POLICY:	\$371,277
<b>65. NET INCOME/LOSS:</b>	<b>\$508,362</b>
66. NUMBER OF POLICIES ISSUED:	324
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1505895  
 2. Agency Name: HOOKS TITLE AND ABSTRACT COMPANY  
 3. Agency Address: 245 CROCKER STREET  
 4. City, State, Zip: KOUNTZE, TX 77625

1. Agency Number: 11967290  
 2. Agency Name: HOPKINS COUNTY ABSTRACT CO.  
 3. Agency Address: 441 OAK AVENUE  
 4. City, State, Zip: SULPHUR SPRINGS, TX 75482

### INCOME

5. TITLE PREMIUMS:	\$766,368
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$651,413
8. EXAMINATION EVIDENCE FEES:	\$307,485
9. FEES RECEIVED FOR CLOSING:	\$25,143
10. TAX CERTIFICATES:	\$8,734
11. RECORDING FEES:	\$82,964
12. RESTRICTIONS:	\$5,035
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$10,637
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$43
17. OTHER INCOME:	\$52,000
<b>18. TOTAL TITLE:</b>	<b>\$1,143,454</b>
19. TOTAL ESCROW:	\$240,000
20. TOTAL NON-POLICY:	\$51,018
<b>21. TOTAL INCOME:</b>	<b>\$1,434,472</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$590,034
23. SALARIES-OWNERS/PARTNERS:	\$104,280
24. BENEFITS-EMPLOYEES:	\$76,344
25. BENEFITS-OWNERS/PARTNERS:	\$19,141
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$13,351
29. C/F-ATTORNEYS AND OTHERS:	\$116
30. RENT:	\$0
31. UTILITIES:	\$10,494
32. ACCOUNTING AND AUDITING:	\$8,765
33. ADVERTISING AND PROMOTIONS:	\$1,381
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$7,789
35. INSURANCE:	\$22,943
36. INTEREST EXPENSE:	\$2,596
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$7,577
39. POSTAGE AND FREIGHT:	\$2,738
40. COURIER AND OVERNIGHT:	\$11,568
41. TELEPHONE AND FAX:	\$7,306
42. PRINTING AND PHOTOCOPYING:	\$2,128
43. OFFICE SUPPLIES:	\$19,774
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$51,310
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$4,159
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$8,734
51. RECORDING FEES PAID:	\$76,122
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$46,402
<b>58. TOTAL TITLE:</b>	<b>\$1,095,052</b>
59. TOTAL ESCROW:	\$213,662
60. TOTAL NON-POLICY ABSTRACT:	\$49,883
<b>61. TOTAL EXPENSES:</b>	<b>\$1,358,597</b>
62. INCOME/LOSS TITLE:	\$48,402
63. INCOME/LOSS ESCROW:	\$26,338
64. INCOME/LOSS NON-POLICY:	\$1,135
<b>65. NET INCOME/LOSS:</b>	<b>\$75,875</b>
66. NUMBER OF POLICIES ISSUED:	2,084
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$583,317
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$495,820
8. EXAMINATION EVIDENCE FEES:	\$96,783
9. FEES RECEIVED FOR CLOSING:	\$827
10. TAX CERTIFICATES:	\$13,010
11. RECORDING FEES:	\$7,428
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$300
14. COURIER AND OVERNIGHT:	\$515
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$788
<b>18. TOTAL TITLE:</b>	<b>\$615,471</b>
19. TOTAL ESCROW:	\$235,651
20. TOTAL NON-POLICY:	\$15,026
<b>21. TOTAL INCOME:</b>	<b>\$866,148</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$152,138
23. SALARIES-OWNERS/PARTNERS:	\$35,500
24. BENEFITS-EMPLOYEES:	\$9,089
25. BENEFITS-OWNERS/PARTNERS:	\$4,617
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$6,321
30. RENT:	\$28,069
31. UTILITIES:	\$9,039
32. ACCOUNTING AND AUDITING:	\$4,060
33. ADVERTISING AND PROMOTIONS:	\$5,839
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$12,083
35. INSURANCE:	\$11,477
36. INTEREST EXPENSE:	\$14,459
37. LEGAL EXPENSE:	\$249
38. LICENSES, TAXES, AND FEES:	\$5,422
39. POSTAGE AND FREIGHT:	\$1,546
40. COURIER AND OVERNIGHT:	\$3,663
41. TELEPHONE AND FAX:	\$5,038
42. PRINTING AND PHOTOCOPYING:	\$3,522
43. OFFICE SUPPLIES:	\$12,184
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$45,829
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$48
48. BAD DEBTS:	\$261
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$13,010
51. RECORDING FEES PAID:	\$7,146
52. PLANT LEASE/UPDATES:	\$13,732
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$654
57. OTHER EXPENSES:	\$8,186
<b>58. TOTAL TITLE:</b>	<b>\$413,181</b>
59. TOTAL ESCROW:	\$140,740
60. TOTAL NON-POLICY ABSTRACT:	\$10,280
<b>61. TOTAL EXPENSES:</b>	<b>\$564,201</b>
62. INCOME/LOSS TITLE:	\$202,290
63. INCOME/LOSS ESCROW:	\$94,911
64. INCOME/LOSS NON-POLICY:	\$4,746
<b>65. NET INCOME/LOSS:</b>	<b>\$301,947</b>
66. NUMBER OF POLICIES ISSUED:	1,265
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506132  
 2. Agency Name: HOWARD COUNTY ABSTRACT COMPANY, INC.  
 3. Agency Address: 106 E THIRD ST  
 4. City, State, Zip: BIG SPRING, TX 79720

1. Agency Number: 1506176  
 2. Agency Name: HUNTSVILLE ABSTRACT & TITLE COMPANY  
 3. Agency Address: 1214 SAM HOUSTON AVE  
 4. City, State, Zip: HUNTSVILLE, TX 77340

### INCOME

5. TITLE PREMIUMS:	\$77,882
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$66,200
8. EXAMINATION EVIDENCE FEES:	\$9,405
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$90
11. RECORDING FEES:	\$3,913
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$305
14. COURIER AND OVERNIGHT:	\$305
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$169
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$80,387</b>
19. TOTAL ESCROW:	\$10,050
20. TOTAL NON-POLICY:	\$321,598
<b>21. TOTAL INCOME:</b>	<b>\$412,035</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$26,101
23. SALARIES-OWNERS/PARTNERS:	\$6,000
24. BENEFITS-EMPLOYEES:	\$4,692
25. BENEFITS-OWNERS/PARTNERS:	\$535
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$1,776
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$2,940
31. UTILITIES:	\$2,358
32. ACCOUNTING AND AUDITING:	\$1,791
33. ADVERTISING AND PROMOTIONS:	\$677
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$4,463
35. INSURANCE:	\$2,163
36. INTEREST EXPENSE:	\$62
37. LEGAL EXPENSE:	\$1,320
38. LICENSES, TAXES, AND FEES:	\$2,094
39. POSTAGE AND FREIGHT:	\$607
40. COURIER AND OVERNIGHT:	\$305
41. TELEPHONE AND FAX:	\$2,007
42. PRINTING AND PHOTOCOPYING:	\$541
43. OFFICE SUPPLIES:	\$4,453
44. EQUIPMENT/VEHICLE LEASE	\$2,565
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$348
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$90
51. RECORDING FEES PAID:	\$3,913
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$1,675
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$0
<b>58. TOTAL TITLE:</b>	<b>\$73,476</b>
59. TOTAL ESCROW:	\$6,739
60. TOTAL NON-POLICY ABSTRACT:	\$406,911
<b>61. TOTAL EXPENSES:</b>	<b>\$487,126</b>
62. INCOME/LOSS TITLE:	\$6,911
63. INCOME/LOSS ESCROW:	\$3,311
64. INCOME/LOSS NON-POLICY:	(\$85,313)
<b>65. NET INCOME/LOSS:</b>	<b>(\$75,091)</b>
66. NUMBER OF POLICIES ISSUED:	70
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$461,402
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$392,192
8. EXAMINATION EVIDENCE FEES:	\$222,611
9. FEES RECEIVED FOR CLOSING:	\$5,099
10. TAX CERTIFICATES:	\$8,200
11. RECORDING FEES:	\$40,596
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$5,387
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$433
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$674,518</b>
19. TOTAL ESCROW:	\$175,361
20. TOTAL NON-POLICY:	\$130,667
<b>21. TOTAL INCOME:</b>	<b>\$980,546</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$163,460
23. SALARIES-OWNERS/PARTNERS:	\$135,254
24. BENEFITS-EMPLOYEES:	\$22,506
25. BENEFITS-OWNERS/PARTNERS:	\$18,414
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$0
31. UTILITIES:	\$7,729
32. ACCOUNTING AND AUDITING:	\$3,033
33. ADVERTISING AND PROMOTIONS:	\$4,598
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$3,726
35. INSURANCE:	\$5,778
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$3,330
39. POSTAGE AND FREIGHT:	\$2,554
40. COURIER AND OVERNIGHT:	\$6,605
41. TELEPHONE AND FAX:	\$4,660
42. PRINTING AND PHOTOCOPYING:	\$2,640
43. OFFICE SUPPLIES:	\$9,493
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$4,363
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,281
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$8,200
51. RECORDING FEES PAID:	\$41,214
52. PLANT LEASE/UPDATES:	\$9,949
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$769
56. TRADE ASSOCIATION FEES:	\$1,281
57. OTHER EXPENSES:	\$8,654
<b>58. TOTAL TITLE:</b>	<b>\$469,491</b>
59. TOTAL ESCROW:	\$110,108
60. TOTAL NON-POLICY ABSTRACT:	\$76,382
<b>61. TOTAL EXPENSES:</b>	<b>\$655,981</b>
62. INCOME/LOSS TITLE:	\$205,027
63. INCOME/LOSS ESCROW:	\$65,253
64. INCOME/LOSS NON-POLICY:	\$54,285
<b>65. NET INCOME/LOSS:</b>	<b>\$324,565</b>
66. NUMBER OF POLICIES ISSUED:	1,903
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1505981  
 2. Agency Name: HUTSON ABSTRACT COMPANY  
 3. Agency Address: 125 WEST FIRST STREET, P. O. BOX 1220  
 4. City, State, Zip: GROVETON, TN 75845

1. Agency Number: 11795754  
 2. Agency Name: INDEPENDENCE TITLE COMPANY  
 3. Agency Address: 5900 SHEPHERD MOUNTAIN COVE  
 4. City, State, Zip: AUSTIN, TX 78759

### INCOME

5. TITLE PREMIUMS:	\$217,670
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$185,019
8. EXAMINATION EVIDENCE FEES:	\$12,066
9. FEES RECEIVED FOR CLOSING:	\$3,667
10. TAX CERTIFICATES:	\$5,790
11. RECORDING FEES:	\$8,584
12. RESTRICTIONS:	\$1,788
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$1,428
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$20
<b>18. TOTAL TITLE:</b>	<b>\$218,362</b>
19. TOTAL ESCROW:	\$28,901
20. TOTAL NON-POLICY:	\$25,310
<b>21. TOTAL INCOME:</b>	<b>\$272,573</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$53,416
23. SALARIES-OWNERS/PARTNERS:	\$33,120
24. BENEFITS-EMPLOYEES:	\$4,050
25. BENEFITS-OWNERS/PARTNERS:	\$2,606
26. E/E-OTHER AGENTS AND UW:	\$3,753
27. E/E-ATTORNEYS AND OTHERS:	\$2,975
28. C/F-OTHER AGENTS AND UW:	\$7,016
29. C/F-ATTORNEYS AND OTHERS:	\$1,569
30. RENT:	\$4,800
31. UTILITIES:	\$4,314
32. ACCOUNTING AND AUDITING:	\$5,456
33. ADVERTISING AND PROMOTIONS:	\$4,338
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$1,961
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$6,649
39. POSTAGE AND FREIGHT:	\$1,869
40. COURIER AND OVERNIGHT:	\$1,428
41. TELEPHONE AND FAX:	\$7,170
42. PRINTING AND PHOTOCOPYING:	\$2,283
43. OFFICE SUPPLIES:	\$909
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$224
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$6,175
51. RECORDING FEES PAID:	\$8,535
52. PLANT LEASE/UPDATES:	\$5,013
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$304
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$247
57. OTHER EXPENSES:	\$8,573
<b>58. TOTAL TITLE:</b>	<b>\$178,753</b>
59. TOTAL ESCROW:	\$19,565
60. TOTAL NON-POLICY ABSTRACT:	\$16,007
<b>61. TOTAL EXPENSES:</b>	<b>\$214,325</b>
62. INCOME/LOSS TITLE:	\$39,609
63. INCOME/LOSS ESCROW:	\$9,336
64. INCOME/LOSS NON-POLICY:	\$9,303
<b>65. NET INCOME/LOSS:</b>	<b>\$58,248</b>
66. NUMBER OF POLICIES ISSUED:	509
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$42,765,826
6. % PREMIUM REMITTED:	15.06%
7. TITLE PREMIUM RETAINED:	\$36,326,072
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$602,653
10. TAX CERTIFICATES:	\$706,932
11. RECORDING FEES:	\$2,795,535
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$1,255,938
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$1,188
17. OTHER INCOME:	\$101,967
<b>18. TOTAL TITLE:</b>	<b>\$41,790,285</b>
19. TOTAL ESCROW:	\$7,302,063
20. TOTAL NON-POLICY:	\$5,764,492
<b>21. TOTAL INCOME:</b>	<b>\$54,856,840</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$16,874,897
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$2,399,427
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$123,676
27. E/E-ATTORNEYS AND OTHERS:	\$405,834
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$6,728,401
30. RENT:	\$2,195,898
31. UTILITIES:	\$401,302
32. ACCOUNTING AND AUDITING:	\$16,340
33. ADVERTISING AND PROMOTIONS:	\$662,970
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$321,580
35. INSURANCE:	\$89,264
36. INTEREST EXPENSE:	\$7,600
37. LEGAL EXPENSE:	\$3,767
38. LICENSES, TAXES, AND FEES:	\$40,426
39. POSTAGE AND FREIGHT:	\$122,005
40. COURIER AND OVERNIGHT:	\$1,328,735
41. TELEPHONE AND FAX:	\$88,303
42. PRINTING AND PHOTOCOPYING:	\$225,047
43. OFFICE SUPPLIES:	\$204,644
44. EQUIPMENT/VEHICLE LEASE	\$425,448
45. DEPRECIATION:	\$546,281
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$49,553
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$96,123
50. TAX CERTIFICATES PAID:	\$706,932
51. RECORDING FEES PAID:	\$2,979,401
52. PLANT LEASE/UPDATES:	\$932,120
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$187,426
56. TRADE ASSOCIATION FEES:	\$29,741
57. OTHER EXPENSES:	\$1,082,708
<b>58. TOTAL TITLE:</b>	<b>\$39,275,849</b>
59. TOTAL ESCROW:	\$5,273,798
60. TOTAL NON-POLICY ABSTRACT:	\$3,443,167
<b>61. TOTAL EXPENSES:</b>	<b>\$47,992,814</b>
62. INCOME/LOSS TITLE:	\$2,514,436
63. INCOME/LOSS ESCROW:	\$2,028,265
64. INCOME/LOSS NON-POLICY:	\$2,321,325
<b>65. NET INCOME/LOSS:</b>	<b>\$6,864,026</b>
66. NUMBER OF POLICIES ISSUED:	41,458
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12687039  
 2. Agency Name: INFINITY TITLE COMPANY, LLC  
 3. Agency Address: 1035 DAIRY ASHFORD, SUITE 115  
 4. City, State, Zip: HOUSTON, TX 77079

1. Agency Number: 12017557  
 2. Agency Name: INNOVATIVE TITLE COMPANY, LLC  
 3. Agency Address: 6750 WEST LOOP SOUTH, SUITE 450  
 4. City, State, Zip: BELLAIRE, TX 77401

### INCOME

5. TITLE PREMIUMS:	\$1,471,203
6. % PREMIUM REMITTED:	14.91%
7. TITLE PREMIUM RETAINED:	\$1,251,899
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$547,974
10. TAX CERTIFICATES:	\$70,356
11. RECORDING FEES:	\$111,465
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$287
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$1,981,981</b>
19. TOTAL ESCROW:	\$556,601
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$2,538,582</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$565,543
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$35,403
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$33,000
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$62,013
30. RENT:	\$116,279
31. UTILITIES:	\$26,459
32. ACCOUNTING AND AUDITING:	\$1,560
33. ADVERTISING AND PROMOTIONS:	\$18,714
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$6,143
35. INSURANCE:	\$7,157
36. INTEREST EXPENSE:	\$342
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$562
39. POSTAGE AND FREIGHT:	\$6,006
40. COURIER AND OVERNIGHT:	\$29,544
41. TELEPHONE AND FAX:	\$3,786
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$32,357
44. EQUIPMENT/VEHICLE LEASE:	\$10,657
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$70,356
51. RECORDING FEES PAID:	\$109,890
52. PLANT LEASE/UPDATES:	\$77,427
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$120,186
<b>58. TOTAL TITLE:</b>	<b>\$1,333,384</b>
59. TOTAL ESCROW:	\$276,155
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$1,609,539</b>
62. INCOME/LOSS TITLE:	\$648,597
63. INCOME/LOSS ESCROW:	\$280,446
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$929,043</b>
66. NUMBER OF POLICIES ISSUED:	5,187
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$1,555,473
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,322,152
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$74,710
10. TAX CERTIFICATES:	\$42,184
11. RECORDING FEES:	\$74,180
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$1,513,226</b>
19. TOTAL ESCROW:	\$246,400
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$1,759,626</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$203,070
23. SALARIES-OWNERS/PARTNERS:	\$371,752
24. BENEFITS-EMPLOYEES:	\$39,364
25. BENEFITS-OWNERS/PARTNERS:	\$31,893
26. E/E-OTHER AGENTS AND UW:	\$86,306
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$70,091
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$3,526
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$1,871
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$1,421
39. POSTAGE AND FREIGHT:	\$4,957
40. COURIER AND OVERNIGHT:	\$23,967
41. TELEPHONE AND FAX:	\$6,981
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$29,571
44. EQUIPMENT/VEHICLE LEASE:	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$42,184
51. RECORDING FEES PAID:	\$78,892
52. PLANT LEASE/UPDATES:	\$51,994
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$500
56. TRADE ASSOCIATION FEES:	\$2,904
57. OTHER EXPENSES:	\$19,624
<b>58. TOTAL TITLE:</b>	<b>\$1,070,868</b>
59. TOTAL ESCROW:	\$131,014
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$1,201,882</b>
62. INCOME/LOSS TITLE:	\$442,358
63. INCOME/LOSS ESCROW:	\$115,386
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$557,744</b>
66. NUMBER OF POLICIES ISSUED:	3,824
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11466155  
 2. Agency Name: INTEGRITY TITLE COMPANY, LLC  
 3. Agency Address: 9800 NORTHWEST FREEWAY, SUITE 400  
 4. City, State, Zip: HOUSTON, TX 77092

1. Agency Number: 1505242  
 2. Agency Name: IRION COUNTY ABSTRACT COMPANY, INC.  
 3. Agency Address: 209 NORTH PARKVIEW  
 4. City, State, Zip: MERTZON, TX 76941

### INCOME

5. TITLE PREMIUMS: \$989,652  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$841,188  
 8. EXAMINATION EVIDENCE FEES: \$2,655,477  
 9. FEES RECEIVED FOR CLOSING: \$29,036  
 10. TAX CERTIFICATES: \$0  
 11. RECORDING FEES: \$3,040  
 12. RESTRICTIONS: \$125  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$15  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$2,918  
**18. TOTAL TITLE: \$3,531,799**  
 19. TOTAL ESCROW: \$700  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$3,532,499**

### EXPENSES

22. SALARIES-EMPLOYEES: \$1,726,869  
 23. SALARIES-OWNERS/PARTNERS: \$99,090  
 24. BENEFITS-EMPLOYEES: \$293,359  
 25. BENEFITS-OWNERS/PARTNERS: \$10,660  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$2,546  
 29. C/F-ATTORNEYS AND OTHERS: \$617,878  
 30. RENT: \$36,511  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$5,961  
 33. ADVERTISING AND PROMOTIONS: \$12,235  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$19,215  
 35. INSURANCE: \$21,606  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$75  
 38. LICENSES, TAXES, AND FEES: \$6,569  
 39. POSTAGE AND FREIGHT: \$6,459  
 40. COURIER AND OVERNIGHT: \$15  
 41. TELEPHONE AND FAX: \$14,150  
 42. PRINTING AND PHOTOCOPYING: \$14,203  
 43. OFFICE SUPPLIES: \$16,783  
 44. EQUIPMENT/VEHICLE LEASE: \$1,044  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$6,353  
 48. BAD DEBTS: \$18,226  
 49. LOSS AND LOSS ADJUSTMENT: \$857  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$368  
 52. PLANT LEASE/UPDATES: \$1,200  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$74,910  
**58. TOTAL TITLE: \$3,007,142**  
 59. TOTAL ESCROW: \$40,712  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$3,047,854**  
 62. INCOME/LOSS TITLE: \$524,657  
 63. INCOME/LOSS ESCROW: (\$40,012)  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$484,645**  
 66. NUMBER OF POLICIES ISSUED: 3,236  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$67,657  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$57,509  
 8. EXAMINATION EVIDENCE FEES: \$26,095  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$980  
 11. RECORDING FEES: \$4,666  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$255  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$1,286  
**18. TOTAL TITLE: \$90,791**  
 19. TOTAL ESCROW: \$14,100  
 20. TOTAL NON-POLICY: \$149,516  
**21. TOTAL INCOME: \$254,407**

### EXPENSES

22. SALARIES-EMPLOYEES: \$17,983  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$4,888  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$855  
 28. C/F-OTHER AGENTS AND UW: \$6,455  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$432  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$369  
 33. ADVERTISING AND PROMOTIONS: \$661  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$2,203  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$3,735  
 39. POSTAGE AND FREIGHT: \$256  
 40. COURIER AND OVERNIGHT: \$255  
 41. TELEPHONE AND FAX: \$1,096  
 42. PRINTING AND PHOTOCOPYING: \$142  
 43. OFFICE SUPPLIES: \$483  
 44. EQUIPMENT/VEHICLE LEASE: \$975  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$37,800  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$134  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$1,460  
 51. RECORDING FEES PAID: \$4,852  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$27  
**58. TOTAL TITLE: \$85,061**  
 59. TOTAL ESCROW: \$9,888  
 60. TOTAL NON-POLICY ABSTRACT: \$116,663  
**61. TOTAL EXPENSES: \$211,612**  
 62. INCOME/LOSS TITLE: \$5,730  
 63. INCOME/LOSS ESCROW: \$4,212  
 64. INCOME/LOSS NON-POLICY: \$32,853  
**65. NET INCOME/LOSS: \$42,795**  
 66. NUMBER OF POLICIES ISSUED: 151  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1505810  
 2. Agency Name: JACKSON ABSTRACT & TITLE COMPANY  
 3. Agency Address: 102 EAST LAMAR STREET  
 4. City, State, Zip: JASPER, TX 75951

1. Agency Number: 12949799  
 2. Agency Name: JACKSON TITLE COMPANY  
 3. Agency Address: 211 E MOORE AVENUE  
 4. City, State, Zip: TERRELL, TX 75160

### INCOME

5. TITLE PREMIUMS: \$135,979  
 6. % PREMIUM REMITTED: 14.99%  
 7. TITLE PREMIUM RETAINED: \$115,590  
 8. EXAMINATION EVIDENCE FEES: \$7,618  
 9. FEES RECEIVED FOR CLOSING: \$11,875  
 10. TAX CERTIFICATES: \$2,400  
 11. RECORDING FEES: \$21,973  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$159,456**  
 19. TOTAL ESCROW: \$69,836  
 20. TOTAL NON-POLICY: \$10,890  
**21. TOTAL INCOME: \$240,182**

### EXPENSES

22. SALARIES-EMPLOYEES: \$68,437  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$8,416  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$13,860  
 31. UTILITIES: \$5,308  
 32. ACCOUNTING AND AUDITING: \$2,538  
 33. ADVERTISING AND PROMOTIONS: \$1,743  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$9,616  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$2,472  
 39. POSTAGE AND FREIGHT: \$1,742  
 40. COURIER AND OVERNIGHT: \$2,521  
 41. TELEPHONE AND FAX: \$2,969  
 42. PRINTING AND PHOTOCOPYING: \$5,024  
 43. OFFICE SUPPLIES: \$3,590  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$4,378  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$45  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$2,330  
 51. RECORDING FEES PAID: \$21,430  
 52. PLANT LEASE/UPDATES: \$8,239  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$198  
 56. TRADE ASSOCIATION FEES: \$247  
 57. OTHER EXPENSES: \$16,123  
**58. TOTAL TITLE: \$181,226**  
 59. TOTAL ESCROW: \$64,462  
 60. TOTAL NON-POLICY ABSTRACT: \$11,116  
**61. TOTAL EXPENSES: \$256,804**  
 62. INCOME/LOSS TITLE: (\$21,770)  
 63. INCOME/LOSS ESCROW: \$5,374  
 64. INCOME/LOSS NON-POLICY: (\$226)  
**65. NET INCOME/LOSS: (\$16,622)**  
 66. NUMBER OF POLICIES ISSUED: 544  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$30,430  
 6. % PREMIUM REMITTED: 13.61%  
 7. TITLE PREMIUM RETAINED: \$26,288  
 8. EXAMINATION EVIDENCE FEES: \$8,562  
 9. FEES RECEIVED FOR CLOSING: \$1,463  
 10. TAX CERTIFICATES: \$276  
 11. RECORDING FEES: \$3,514  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$403  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$40,506**  
 19. TOTAL ESCROW: \$7,733  
 20. TOTAL NON-POLICY: \$418  
**21. TOTAL INCOME: \$48,657**

### EXPENSES

22. SALARIES-EMPLOYEES: \$36,122  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$5,798  
 25. BENEFITS-OWNERS/PARTNERS: \$5,474  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$949  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$22,486  
 31. UTILITIES: \$6,003  
 32. ACCOUNTING AND AUDITING: \$2,361  
 33. ADVERTISING AND PROMOTIONS: \$83  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$1,177  
 35. INSURANCE: \$3,583  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$824  
 38. LICENSES, TAXES, AND FEES: \$3,304  
 39. POSTAGE AND FREIGHT: \$270  
 40. COURIER AND OVERNIGHT: \$295  
 41. TELEPHONE AND FAX: \$3,469  
 42. PRINTING AND PHOTOCOPYING: \$1,483  
 43. OFFICE SUPPLIES: \$7,124  
 44. EQUIPMENT/VEHICLE LEASE: \$5,564  
 45. DEPRECIATION: \$4,588  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$825  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$265  
 51. RECORDING FEES PAID: \$3,403  
 52. PLANT LEASE/UPDATES: \$7,868  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$176  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$7,444  
**58. TOTAL TITLE: \$130,938**  
 59. TOTAL ESCROW: \$22,778  
 60. TOTAL NON-POLICY ABSTRACT: \$1,423  
**61. TOTAL EXPENSES: \$155,139**  
 62. INCOME/LOSS TITLE: (\$90,432)  
 63. INCOME/LOSS ESCROW: (\$15,045)  
 64. INCOME/LOSS NON-POLICY: (\$1,005)  
**65. NET INCOME/LOSS: (\$106,482)**  
 66. NUMBER OF POLICIES ISSUED: 109  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11130507  
 2. Agency Name: JACKSONVILLE TITLE COMPANY  
 3. Agency Address: 724 CHEROKEE TRAIL  
 4. City, State, Zip: JACKSONVILLE, TX 75766

1. Agency Number: 1501970  
 2. Agency Name: JASPER TITLE & ABSTRACT COMPANY  
 3. Agency Address: 109 E. HOUSTON STREET  
 4. City, State, Zip: JASPER, TX 75951

### INCOME

5. TITLE PREMIUMS:	\$241,600
6. % PREMIUM REMITTED:	14.83%
7. TITLE PREMIUM RETAINED:	\$205,779
8. EXAMINATION EVIDENCE FEES:	\$94,767
9. FEES RECEIVED FOR CLOSING:	\$3,366
10. TAX CERTIFICATES:	\$1,023
11. RECORDING FEES:	\$3,048
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$2,034
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$310,017</b>
19. TOTAL ESCROW:	\$31,700
20. TOTAL NON-POLICY:	\$2,190
<b>21. TOTAL INCOME:</b>	<b>\$343,907</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$139,985
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$6,729
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$10,758
29. C/F-ATTORNEYS AND OTHERS:	\$16,275
30. RENT:	\$13,150
31. UTILITIES:	\$5,322
32. ACCOUNTING AND AUDITING:	\$4,919
33. ADVERTISING AND PROMOTIONS:	\$419
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$3,282
35. INSURANCE:	\$6,492
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$6,450
38. LICENSES, TAXES, AND FEES:	\$140
39. POSTAGE AND FREIGHT:	\$1,033
40. COURIER AND OVERNIGHT:	\$1,966
41. TELEPHONE AND FAX:	\$4,930
42. PRINTING AND PHOTOCOPYING:	\$3,798
43. OFFICE SUPPLIES:	\$33,616
44. EQUIPMENT/VEHICLE LEASE	\$5,388
45. DEPRECIATION:	\$2,453
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$449
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$1,034
51. RECORDING FEES PAID:	\$3,027
52. PLANT LEASE/UPDATES:	\$26,925
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$511
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$32,303
<b>58. TOTAL TITLE:</b>	<b>\$331,354</b>
59. TOTAL ESCROW:	\$27,137
60. TOTAL NON-POLICY ABSTRACT:	\$3,016
<b>61. TOTAL EXPENSES:</b>	<b>\$361,507</b>
62. INCOME/LOSS TITLE:	(\$21,337)
63. INCOME/LOSS ESCROW:	\$4,563
64. INCOME/LOSS NON-POLICY:	(\$826)
<b>65. NET INCOME/LOSS:</b>	<b>(\$17,600)</b>
66. NUMBER OF POLICIES ISSUED:	566
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$359,528
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$305,599
8. EXAMINATION EVIDENCE FEES:	\$31,457
9. FEES RECEIVED FOR CLOSING:	\$8,747
10. TAX CERTIFICATES:	\$5,128
11. RECORDING FEES:	\$31,743
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$2,961
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$385,635</b>
19. TOTAL ESCROW:	\$94,190
20. TOTAL NON-POLICY:	\$11,012
<b>21. TOTAL INCOME:</b>	<b>\$490,837</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$227,320
23. SALARIES-OWNERS/PARTNERS:	\$130,500
24. BENEFITS-EMPLOYEES:	\$35,365
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$17,477
29. C/F-ATTORNEYS AND OTHERS:	\$17,820
30. RENT:	\$0
31. UTILITIES:	\$4,903
32. ACCOUNTING AND AUDITING:	\$2,500
33. ADVERTISING AND PROMOTIONS:	\$3,043
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$991
35. INSURANCE:	\$724
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$373
39. POSTAGE AND FREIGHT:	\$3,698
40. COURIER AND OVERNIGHT:	\$3,141
41. TELEPHONE AND FAX:	\$3,844
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$21,911
44. EQUIPMENT/VEHICLE LEASE	\$1,087
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$783
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$5,360
51. RECORDING FEES PAID:	\$31,582
52. PLANT LEASE/UPDATES:	\$11,507
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$407
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$2,969
<b>58. TOTAL TITLE:</b>	<b>\$527,305</b>
59. TOTAL ESCROW:	\$903
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$528,208</b>
62. INCOME/LOSS TITLE:	(\$141,670)
63. INCOME/LOSS ESCROW:	\$93,287
64. INCOME/LOSS NON-POLICY:	\$11,012
<b>65. NET INCOME/LOSS:</b>	<b>(\$37,371)</b>
66. NUMBER OF POLICIES ISSUED:	982
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506040  
 2. Agency Name: JEFF DAVIS COUNTY ABSTRACT & TITLE CO.  
 3. Agency Address: 309 STATE STREET HWY. 17 SOUTH  
 4. City, State, Zip: FORT DAVIS, TX 79734

1. Agency Number: 10180101  
 2. Agency Name: JEFFERSON COUNTY TITLE CO.  
 3. Agency Address: 80 IH-10 NORTH  
 4. City, State, Zip: BEAUMONT, TX 77702

### INCOME

5. TITLE PREMIUMS: \$599,103  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$509,238  
 8. EXAMINATION EVIDENCE FEES: \$51,203  
 9. FEES RECEIVED FOR CLOSING: \$45,426  
 10. TAX CERTIFICATES: \$2,100  
 11. RECORDING FEES: \$1,026  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$50  
 14. COURIER AND OVERNIGHT: \$9,218  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$36,638  
**18. TOTAL TITLE: \$654,899**  
 19. TOTAL ESCROW: \$151,892  
 20. TOTAL NON-POLICY: \$15,629  
**21. TOTAL INCOME: \$822,420**

### EXPENSES

22. SALARIES-EMPLOYEES: \$225,388  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$18,567  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$13,960  
 31. UTILITIES: \$10,902  
 32. ACCOUNTING AND AUDITING: \$9,780  
 33. ADVERTISING AND PROMOTIONS: \$6,839  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$1,550  
 35. INSURANCE: \$4,234  
 36. INTEREST EXPENSE: \$2,901  
 37. LEGAL EXPENSE: \$26,755  
 38. LICENSES, TAXES, AND FEES: \$6,171  
 39. POSTAGE AND FREIGHT: \$2,970  
 40. COURIER AND OVERNIGHT: \$11,381  
 41. TELEPHONE AND FAX: \$9,266  
 42. PRINTING AND PHOTOCOPYING: \$343  
 43. OFFICE SUPPLIES: \$10,951  
 44. EQUIPMENT/VEHICLE LEASE: \$5,352  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$343  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$100  
 50. TAX CERTIFICATES PAID: \$3,920  
 51. RECORDING FEES PAID: \$835  
 52. PLANT LEASE/UPDATES: \$62,049  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$13  
 55. DONATIONS/LOBBYING: \$200  
 56. TRADE ASSOCIATION FEES: \$2,272  
 57. OTHER EXPENSES: \$16,243  
**58. TOTAL TITLE: \$453,285**  
 59. TOTAL ESCROW: \$84,377  
 60. TOTAL NON-POLICY ABSTRACT: \$9,378  
**61. TOTAL EXPENSES: \$547,040**  
 62. INCOME/LOSS TITLE: \$201,614  
 63. INCOME/LOSS ESCROW: \$67,515  
 64. INCOME/LOSS NON-POLICY: \$6,251  
**65. NET INCOME/LOSS: \$275,380**  
 66. NUMBER OF POLICIES ISSUED: 619  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$1,571,433  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$1,335,718  
 8. EXAMINATION EVIDENCE FEES: \$212,732  
 9. FEES RECEIVED FOR CLOSING: \$33,722  
 10. TAX CERTIFICATES: \$47,756  
 11. RECORDING FEES: \$140,846  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$29,090  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$15,589  
**18. TOTAL TITLE: \$1,815,453**  
 19. TOTAL ESCROW: \$270,413  
 20. TOTAL NON-POLICY: \$12,900  
**21. TOTAL INCOME: \$2,098,766**

### EXPENSES

22. SALARIES-EMPLOYEES: \$673,700  
 23. SALARIES-OWNERS/PARTNERS: \$177,192  
 24. BENEFITS-EMPLOYEES: \$126,899  
 25. BENEFITS-OWNERS/PARTNERS: \$56,613  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$1,476  
 30. RENT: \$231,303  
 31. UTILITIES: \$21,077  
 32. ACCOUNTING AND AUDITING: \$30,381  
 33. ADVERTISING AND PROMOTIONS: \$19,009  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$4,974  
 35. INSURANCE: \$14,816  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$12,435  
 38. LICENSES, TAXES, AND FEES: \$1,759  
 39. POSTAGE AND FREIGHT: \$7,346  
 40. COURIER AND OVERNIGHT: \$25,540  
 41. TELEPHONE AND FAX: \$38,638  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$52,268  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$21,705  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$15,682  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$47,756  
 51. RECORDING FEES PAID: \$139,982  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$33,162  
**58. TOTAL TITLE: \$1,753,713**  
 59. TOTAL ESCROW: \$232,079  
 60. TOTAL NON-POLICY ABSTRACT: \$10,401  
**61. TOTAL EXPENSES: \$1,996,193**  
 62. INCOME/LOSS TITLE: \$61,740  
 63. INCOME/LOSS ESCROW: \$38,334  
 64. INCOME/LOSS NON-POLICY: \$2,499  
**65. NET INCOME/LOSS: \$102,573**  
 66. NUMBER OF POLICIES ISSUED: 1,713  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13039373  
 2. Agency Name: JMC TITLE AGENCY  
 3. Agency Address: 2830 COMMERCIAL CENTER BLVD., STE 103  
 4. City, State, Zip: KATY, TX 77494

1. Agency Number: 1503619  
 2. Agency Name: JONES AND RENFROW ABSTRACTERS, INC.  
 3. Agency Address: 802 9TH STREET  
 4. City, State, Zip: PADUCAH, TX 79248

### INCOME

5. TITLE PREMIUMS:	\$2,730,014
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$2,320,512
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$439,750
10. TAX CERTIFICATES:	\$114,642
11. RECORDING FEES:	\$251,675
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$59,846
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$3,186,425</b>
19. TOTAL ESCROW:	\$436,509
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$3,622,934</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$797,792
23. SALARIES-OWNERS/PARTNERS:	\$105,600
24. BENEFITS-EMPLOYEES:	\$71,651
25. BENEFITS-OWNERS/PARTNERS:	\$13,848
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$305,677
31. UTILITIES:	\$13,306
32. ACCOUNTING AND AUDITING:	\$2,992
33. ADVERTISING AND PROMOTIONS:	\$19,036
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$24,130
35. INSURANCE:	\$14,139
36. INTEREST EXPENSE:	\$23,989
37. LEGAL EXPENSE:	\$14,684
38. LICENSES, TAXES, AND FEES:	\$6,948
39. POSTAGE AND FREIGHT:	\$6,580
40. COURIER AND OVERNIGHT:	\$59,846
41. TELEPHONE AND FAX:	\$11,625
42. PRINTING AND PHOTOCOPYING:	\$12,969
43. OFFICE SUPPLIES:	\$23,851
44. EQUIPMENT/VEHICLE LEASE	\$17,481
45. DEPRECIATION:	\$31,110
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$3,704
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$114,642
51. RECORDING FEES PAID:	\$251,675
52. PLANT LEASE/UPDATES:	\$67,721
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$6,952
55. DONATIONS/LOBBYING:	\$5,721
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$61,085
<b>58. TOTAL TITLE:</b>	<b>\$2,088,754</b>
59. TOTAL ESCROW:	\$388,727
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$2,477,481</b>
62. INCOME/LOSS TITLE:	\$1,097,671
63. INCOME/LOSS ESCROW:	\$47,782
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$1,145,453</b>
66. NUMBER OF POLICIES ISSUED:	14,664
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$89,802
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$76,332
8. EXAMINATION EVIDENCE FEES:	\$13,585
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$750
11. RECORDING FEES:	\$4,850
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$95,517</b>
19. TOTAL ESCROW:	\$12,331
20. TOTAL NON-POLICY:	\$67,668
<b>21. TOTAL INCOME:</b>	<b>\$175,516</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$49,481
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$590
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$0
31. UTILITIES:	\$4,857
32. ACCOUNTING AND AUDITING:	\$353
33. ADVERTISING AND PROMOTIONS:	\$682
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$1,624
35. INSURANCE:	\$1,107
36. INTEREST EXPENSE:	\$1,645
37. LEGAL EXPENSE:	\$713
38. LICENSES, TAXES, AND FEES:	\$175
39. POSTAGE AND FREIGHT:	\$998
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$1,800
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$4,465
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$77
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$750
51. RECORDING FEES PAID:	\$4,850
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$3,233
<b>58. TOTAL TITLE:</b>	<b>\$77,400</b>
59. TOTAL ESCROW:	\$12,032
60. TOTAL NON-POLICY ABSTRACT:	\$57,917
<b>61. TOTAL EXPENSES:</b>	<b>\$147,349</b>
62. INCOME/LOSS TITLE:	\$18,117
63. INCOME/LOSS ESCROW:	\$299
64. INCOME/LOSS NON-POLICY:	\$9,751
<b>65. NET INCOME/LOSS:</b>	<b>\$28,167</b>
66. NUMBER OF POLICIES ISSUED:	97
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 14078043  
 2. Agency Name: KANE TITLE, LLC  
 3. Agency Address: 5301 VILLAGE CREEK DRIVE, SUITE D  
 4. City, State, Zip: PLANO, TX 75093

1. Agency Number: 13460031  
 2. Agency Name: KARNES LAND TITLE COMPANY, INC.  
 3. Agency Address: 108 N. PANNA MARIA  
 4. City, State, Zip: KARNES CITY, TX 78118

### INCOME

5. TITLE PREMIUMS:	\$1,384
6. % PREMIUM REMITTED:	15.03%
7. TITLE PREMIUM RETAINED:	\$1,176
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$11,164
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$0
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$12,340</b>
19. TOTAL ESCROW:	\$2,350
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$14,690</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$0
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$0
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$400
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$0
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$0
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$1,099
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$200
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$1,021
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$0
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$0
52. PLANT LEASE/UPDATES:	\$9,840
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$1,500
<b>58. TOTAL TITLE:</b>	<b>\$14,060</b>
59. TOTAL ESCROW:	\$216
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$14,276</b>
62. INCOME/LOSS TITLE:	(\$1,720)
63. INCOME/LOSS ESCROW:	\$2,134
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$414</b>
66. NUMBER OF POLICIES ISSUED:	2
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$134,386
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$114,228
8. EXAMINATION EVIDENCE FEES:	\$68,512
9. FEES RECEIVED FOR CLOSING:	\$250
10. TAX CERTIFICATES:	\$148
11. RECORDING FEES:	\$1,914
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$300
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$39
17. OTHER INCOME:	\$5,880
<b>18. TOTAL TITLE:</b>	<b>\$191,271</b>
19. TOTAL ESCROW:	\$15,410
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$206,681</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$89,018
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$6,557
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$6,396
29. C/F-ATTORNEYS AND OTHERS:	\$4,640
30. RENT:	\$0
31. UTILITIES:	\$4,220
32. ACCOUNTING AND AUDITING:	\$13,704
33. ADVERTISING AND PROMOTIONS:	\$5,197
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$2,240
35. INSURANCE:	\$7,943
36. INTEREST EXPENSE:	\$15
37. LEGAL EXPENSE:	\$250
38. LICENSES, TAXES, AND FEES:	\$1,552
39. POSTAGE AND FREIGHT:	\$598
40. COURIER AND OVERNIGHT:	\$300
41. TELEPHONE AND FAX:	\$3,934
42. PRINTING AND PHOTOCOPYING:	\$1,322
43. OFFICE SUPPLIES:	\$6,421
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$16,254
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$673
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$148
51. RECORDING FEES PAID:	\$1,914
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$31
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$8,560
<b>58. TOTAL TITLE:</b>	<b>\$181,887</b>
59. TOTAL ESCROW:	\$14,325
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$196,212</b>
62. INCOME/LOSS TITLE:	\$9,384
63. INCOME/LOSS ESCROW:	\$1,085
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$10,469</b>
66. NUMBER OF POLICIES ISSUED:	129
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12770948  
 2. Agency Name: KAUFMAN COUNTY TITLE & ABSTRACT COMPANY  
 3. Agency Address: 2309 S. WASHINGTON STREET  
 4. City, State, Zip: KAUFMAN, TX 75142

1. Agency Number: 11282862  
 2. Agency Name: KENDALL COUNTY ABSTRACT COMPANY  
 3. Agency Address: 103 N SAUNDERS  
 4. City, State, Zip: BOERNE, TX 78006

### INCOME

5. TITLE PREMIUMS: \$293,922  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$249,834  
 8. EXAMINATION EVIDENCE FEES: \$8,107  
 9. FEES RECEIVED FOR CLOSING: \$9,855  
 10. TAX CERTIFICATES: \$8,772  
 11. RECORDING FEES: \$26,522  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$3,810  
 15. TELEPHONE AND FAX: \$12,902  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$2,273  
**18. TOTAL TITLE: \$322,075**  
 19. TOTAL ESCROW: \$137,180  
 20. TOTAL NON-POLICY: \$20,376  
**21. TOTAL INCOME: \$479,631**

### EXPENSES

22. SALARIES-EMPLOYEES: \$73,769  
 23. SALARIES-OWNERS/PARTNERS: \$29,184  
 24. BENEFITS-EMPLOYEES: \$12,025  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$101  
 29. C/F-ATTORNEYS AND OTHERS: \$151  
 30. RENT: \$15,360  
 31. UTILITIES: \$3,522  
 32. ACCOUNTING AND AUDITING: \$2,688  
 33. ADVERTISING AND PROMOTIONS: \$4,455  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$2,779  
 35. INSURANCE: \$4,934  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$4,194  
 39. POSTAGE AND FREIGHT: \$2,657  
 40. COURIER AND OVERNIGHT: \$3,810  
 41. TELEPHONE AND FAX: \$8,644  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$9,800  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$5,218  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$932  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$8,772  
 51. RECORDING FEES PAID: \$26,522  
 52. PLANT LEASE/UPDATES: \$15,972  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$147  
 57. OTHER EXPENSES: \$14,760  
**58. TOTAL TITLE: \$250,396**  
 59. TOTAL ESCROW: \$85,487  
 60. TOTAL NON-POLICY ABSTRACT: \$13,425  
**61. TOTAL EXPENSES: \$349,308**  
 62. INCOME/LOSS TITLE: \$71,679  
 63. INCOME/LOSS ESCROW: \$51,693  
 64. INCOME/LOSS NON-POLICY: \$6,951  
**65. NET INCOME/LOSS: \$130,323**  
 66. NUMBER OF POLICIES ISSUED: 963  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$1,784,968  
 6. % PREMIUM REMITTED: 15.01%  
 7. TITLE PREMIUM RETAINED: \$1,516,971  
 8. EXAMINATION EVIDENCE FEES: \$80,720  
 9. FEES RECEIVED FOR CLOSING: \$173,928  
 10. TAX CERTIFICATES: \$3,080  
 11. RECORDING FEES: \$65,719  
 12. RESTRICTIONS: \$649  
 13. INSPECTION FEES: \$850  
 14. COURIER AND OVERNIGHT: \$21,672  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$1,251  
**18. TOTAL TITLE: \$1,864,840**  
 19. TOTAL ESCROW: \$160,103  
 20. TOTAL NON-POLICY: \$1,402  
**21. TOTAL INCOME: \$2,026,345**

### EXPENSES

22. SALARIES-EMPLOYEES: \$766,211  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$100,332  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$26,417  
 29. C/F-ATTORNEYS AND OTHERS: \$4,298  
 30. RENT: \$55,200  
 31. UTILITIES: \$12,175  
 32. ACCOUNTING AND AUDITING: \$10,478  
 33. ADVERTISING AND PROMOTIONS: \$74,530  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$3,387  
 35. INSURANCE: \$11,092  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$583  
 39. POSTAGE AND FREIGHT: \$7,431  
 40. COURIER AND OVERNIGHT: \$21,651  
 41. TELEPHONE AND FAX: \$8,678  
 42. PRINTING AND PHOTOCOPYING: \$173  
 43. OFFICE SUPPLIES: \$31,703  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$50,019  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$12,022  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$3,620  
 51. RECORDING FEES PAID: \$71,921  
 52. PLANT LEASE/UPDATES: \$6,550  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$0  
**58. TOTAL TITLE: \$1,278,471**  
 59. TOTAL ESCROW: \$126,526  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$1,404,997**  
 62. INCOME/LOSS TITLE: \$586,369  
 63. INCOME/LOSS ESCROW: \$33,577  
 64. INCOME/LOSS NON-POLICY: \$1,402  
**65. NET INCOME/LOSS: \$621,348**  
 66. NUMBER OF POLICIES ISSUED: 3,376  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13821577  
 2. Agency Name: KENSINGTON VANGUARD NATIONAL LAND SRVS OF TX, LLC  
 3. Agency Address: 2525 MCKINNON STREET, SUITE 310  
 4. City, State, Zip: DALLAS, TX 75201

1. Agency Number: 12368334  
 2. Agency Name: KERR COUNTY ABSTRACT & TITLE CO.  
 3. Agency Address: 712 EARL GARRETT STREET  
 4. City, State, Zip: KERRVILLE, TX 78028

### INCOME

5. TITLE PREMIUMS:	\$88,581
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$75,293
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$476,487
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$4,105
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$555,885</b>
19. TOTAL ESCROW:	\$9,950
20. TOTAL NON-POLICY:	\$49,192
<b>21. TOTAL INCOME:</b>	<b>\$615,027</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$139,422
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$12,646
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$17,217
27. E/E-ATTORNEYS AND OTHERS:	\$24,415
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$8,037
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$2,725
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$34
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$250
39. POSTAGE AND FREIGHT:	\$3,257
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$0
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$2,665
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$4,480
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$1,552
52. PLANT LEASE/UPDATES:	\$7,066
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$5,609
<b>58. TOTAL TITLE:</b>	<b>\$229,375</b>
59. TOTAL ESCROW:	\$0
60. TOTAL NON-POLICY ABSTRACT:	\$4,141
<b>61. TOTAL EXPENSES:</b>	<b>\$233,516</b>
62. INCOME/LOSS TITLE:	\$326,510
63. INCOME/LOSS ESCROW:	\$9,950
64. INCOME/LOSS NON-POLICY:	\$45,051
<b>65. NET INCOME/LOSS:</b>	<b>\$381,511</b>
66. NUMBER OF POLICIES ISSUED:	124
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$927,750
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$788,588
8. EXAMINATION EVIDENCE FEES:	\$120,869
9. FEES RECEIVED FOR CLOSING:	\$26,576
10. TAX CERTIFICATES:	\$12,418
11. RECORDING FEES:	\$57,887
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$250
14. COURIER AND OVERNIGHT:	\$150
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$2,601
<b>18. TOTAL TITLE:</b>	<b>\$1,009,339</b>
19. TOTAL ESCROW:	\$268,075
20. TOTAL NON-POLICY:	\$5,980
<b>21. TOTAL INCOME:</b>	<b>\$1,283,394</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$318,932
23. SALARIES-OWNERS/PARTNERS:	\$126,716
24. BENEFITS-EMPLOYEES:	\$47,336
25. BENEFITS-OWNERS/PARTNERS:	\$3,674
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$20,651
29. C/F-ATTORNEYS AND OTHERS:	\$16,710
30. RENT:	\$61,146
31. UTILITIES:	\$8,032
32. ACCOUNTING AND AUDITING:	\$13,689
33. ADVERTISING AND PROMOTIONS:	\$12,081
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$8,982
35. INSURANCE:	\$17,045
36. INTEREST EXPENSE:	\$2,028
37. LEGAL EXPENSE:	\$10,310
38. LICENSES, TAXES, AND FEES:	\$9,324
39. POSTAGE AND FREIGHT:	\$10,665
40. COURIER AND OVERNIGHT:	\$148
41. TELEPHONE AND FAX:	\$8,477
42. PRINTING AND PHOTOCOPYING:	\$1,426
43. OFFICE SUPPLIES:	\$12,059
44. EQUIPMENT/VEHICLE LEASE	\$22,239
45. DEPRECIATION:	\$93,079
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$7,400
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$14,033
51. RECORDING FEES PAID:	\$58,721
52. PLANT LEASE/UPDATES:	\$1,717
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$16,639
56. TRADE ASSOCIATION FEES:	\$1,181
57. OTHER EXPENSES:	\$26,447
<b>58. TOTAL TITLE:</b>	<b>\$950,887</b>
59. TOTAL ESCROW:	\$224,389
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$1,175,276</b>
62. INCOME/LOSS TITLE:	\$58,452
63. INCOME/LOSS ESCROW:	\$43,686
64. INCOME/LOSS NON-POLICY:	\$5,980
<b>65. NET INCOME/LOSS:</b>	<b>\$108,118</b>
66. NUMBER OF POLICIES ISSUED:	1,197
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506226  
 2. Agency Name: KERRVILLE TITLE COMPANY  
 3. Agency Address: 290 THOMPSON DRIVE  
 4. City, State, Zip: KERRVILLE, TX 78028

1. Agency Number: 1505188  
 2. Agency Name: KINCY ABSTRACT & SABINE TITLE COMPANY  
 3. Agency Address: 6417 WESLEY STREET  
 4. City, State, Zip: GREENVILLE, TX 75402

### INCOME

5. TITLE PREMIUMS:	\$921,812
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$783,540
8. EXAMINATION EVIDENCE FEES:	\$32,915
9. FEES RECEIVED FOR CLOSING:	\$64,025
10. TAX CERTIFICATES:	\$12,450
11. RECORDING FEES:	\$50,985
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$121
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$944,036</b>
19. TOTAL ESCROW:	\$225,525
20. TOTAL NON-POLICY:	\$7,171
<b>21. TOTAL INCOME:</b>	<b>\$1,176,732</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$172,080
23. SALARIES-OWNERS/PARTNERS:	\$207,034
24. BENEFITS-EMPLOYEES:	\$28,011
25. BENEFITS-OWNERS/PARTNERS:	\$15,724
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$9,657
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$64,360
31. UTILITIES:	\$14,795
32. ACCOUNTING AND AUDITING:	\$15,256
33. ADVERTISING AND PROMOTIONS:	\$7,841
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$3,919
35. INSURANCE:	\$17,459
36. INTEREST EXPENSE:	\$3,635
37. LEGAL EXPENSE:	\$5,949
38. LICENSES, TAXES, AND FEES:	\$9,032
39. POSTAGE AND FREIGHT:	\$3,070
40. COURIER AND OVERNIGHT:	\$8,906
41. TELEPHONE AND FAX:	\$12,351
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$33,992
44. EQUIPMENT/VEHICLE LEASE	\$15,540
45. DEPRECIATION:	\$19,286
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$12,181
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$16,210
51. RECORDING FEES PAID:	\$53,759
52. PLANT LEASE/UPDATES:	\$16,257
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$2,566
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$21,848
<b>58. TOTAL TITLE:</b>	<b>\$790,718</b>
59. TOTAL ESCROW:	\$163,002
60. TOTAL NON-POLICY ABSTRACT:	\$8,300
<b>61. TOTAL EXPENSES:</b>	<b>\$962,020</b>
62. INCOME/LOSS TITLE:	\$153,318
63. INCOME/LOSS ESCROW:	\$62,523
64. INCOME/LOSS NON-POLICY:	(\$1,129)
<b>65. NET INCOME/LOSS:</b>	<b>\$214,712</b>
66. NUMBER OF POLICIES ISSUED:	1,244
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$1,065,089
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$905,327
8. EXAMINATION EVIDENCE FEES:	\$240,947
9. FEES RECEIVED FOR CLOSING:	\$10,233
10. TAX CERTIFICATES:	\$2,471
11. RECORDING FEES:	\$73,381
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$400
14. COURIER AND OVERNIGHT:	\$14,112
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$248
17. OTHER INCOME:	\$12,564
<b>18. TOTAL TITLE:</b>	<b>\$1,259,683</b>
19. TOTAL ESCROW:	\$295,368
20. TOTAL NON-POLICY:	\$11,777
<b>21. TOTAL INCOME:</b>	<b>\$1,566,828</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$485,336
23. SALARIES-OWNERS/PARTNERS:	\$92,465
24. BENEFITS-EMPLOYEES:	\$105,939
25. BENEFITS-OWNERS/PARTNERS:	\$13,030
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$71,715
29. C/F-ATTORNEYS AND OTHERS:	\$8,776
30. RENT:	\$38,240
31. UTILITIES:	\$26,814
32. ACCOUNTING AND AUDITING:	\$7,680
33. ADVERTISING AND PROMOTIONS:	\$19,272
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$17,539
35. INSURANCE:	\$39,950
36. INTEREST EXPENSE:	\$763
37. LEGAL EXPENSE:	\$320
38. LICENSES, TAXES, AND FEES:	\$20,388
39. POSTAGE AND FREIGHT:	\$4,764
40. COURIER AND OVERNIGHT:	\$20,621
41. TELEPHONE AND FAX:	\$11,353
42. PRINTING AND PHOTOCOPYING:	\$1,957
43. OFFICE SUPPLIES:	\$20,884
44. EQUIPMENT/VEHICLE LEASE	\$17,341
45. DEPRECIATION:	\$68,517
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,886
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$1,913
51. RECORDING FEES PAID:	\$95,669
52. PLANT LEASE/UPDATES:	\$18,499
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$2,564
56. TRADE ASSOCIATION FEES:	\$1,127
57. OTHER EXPENSES:	\$156,013
<b>58. TOTAL TITLE:</b>	<b>\$1,371,335</b>
59. TOTAL ESCROW:	\$278,347
60. TOTAL NON-POLICY ABSTRACT:	\$14,428
<b>61. TOTAL EXPENSES:</b>	<b>\$1,664,110</b>
62. INCOME/LOSS TITLE:	(\$111,652)
63. INCOME/LOSS ESCROW:	\$17,021
64. INCOME/LOSS NON-POLICY:	(\$2,651)
<b>65. NET INCOME/LOSS:</b>	<b>(\$97,282)</b>
66. NUMBER OF POLICIES ISSUED:	2,977
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10670912  
 2. Agency Name: KING ABSTRACT COMPANY  
 3. Agency Address: 159 SOUTH GRAHAM STREET  
 4. City, State, Zip: STEPHENVILLE, TX 76401

1. Agency Number: 13295133  
 2. Agency Name: KINGSVILLE TITLE SERVICES  
 3. Agency Address: 115 N 7TH ST  
 4. City, State, Zip: KINGSVILLE, TX 78363

### INCOME

5. TITLE PREMIUMS:	\$745,802
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$633,932
8. EXAMINATION EVIDENCE FEES:	\$163,940
9. FEES RECEIVED FOR CLOSING:	\$40,851
10. TAX CERTIFICATES:	\$5,850
11. RECORDING FEES:	\$48,401
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$150
14. COURIER AND OVERNIGHT:	\$4,800
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$897,924</b>
19. TOTAL ESCROW:	\$131,435
20. TOTAL NON-POLICY:	\$5,802
<b>21. TOTAL INCOME:</b>	<b>\$1,035,161</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$200,372
23. SALARIES-OWNERS/PARTNERS:	\$124,480
24. BENEFITS-EMPLOYEES:	\$42,592
25. BENEFITS-OWNERS/PARTNERS:	\$26,583
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$4,487
29. C/F-ATTORNEYS AND OTHERS:	\$21,438
30. RENT:	\$28,380
31. UTILITIES:	\$8,337
32. ACCOUNTING AND AUDITING:	\$7,852
33. ADVERTISING AND PROMOTIONS:	\$12,098
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$9,175
35. INSURANCE:	\$22,652
36. INTEREST EXPENSE:	\$14,519
37. LEGAL EXPENSE:	\$17,032
38. LICENSES, TAXES, AND FEES:	\$605
39. POSTAGE AND FREIGHT:	\$2,738
40. COURIER AND OVERNIGHT:	\$5,540
41. TELEPHONE AND FAX:	\$9,434
42. PRINTING AND PHOTOCOPYING:	\$10,364
43. OFFICE SUPPLIES:	\$12,866
44. EQUIPMENT/VEHICLE LEASE	\$8,916
45. DEPRECIATION:	\$8,930
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,004
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$774
50. TAX CERTIFICATES PAID:	\$8,396
51. RECORDING FEES PAID:	\$48,684
52. PLANT LEASE/UPDATES:	\$980
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$314
55. DONATIONS/LOBBYING:	\$4,810
56. TRADE ASSOCIATION FEES:	\$823
57. OTHER EXPENSES:	\$16,986
<b>58. TOTAL TITLE:</b>	<b>\$682,161</b>
59. TOTAL ESCROW:	\$101,658
60. TOTAL NON-POLICY ABSTRACT:	\$6,687
<b>61. TOTAL EXPENSES:</b>	<b>\$790,506</b>
62. INCOME/LOSS TITLE:	\$215,763
63. INCOME/LOSS ESCROW:	\$29,777
64. INCOME/LOSS NON-POLICY:	(\$885)
<b>65. NET INCOME/LOSS:</b>	<b>\$244,655</b>
66. NUMBER OF POLICIES ISSUED:	794
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$191,293
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$162,599
8. EXAMINATION EVIDENCE FEES:	\$48,722
9. FEES RECEIVED FOR CLOSING:	\$4,675
10. TAX CERTIFICATES:	\$11,288
11. RECORDING FEES:	\$22,930
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$4,170
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$17,975
<b>18. TOTAL TITLE:</b>	<b>\$272,359</b>
19. TOTAL ESCROW:	\$88,192
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$360,551</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$126,307
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$21,024
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$0
31. UTILITIES:	\$5,035
32. ACCOUNTING AND AUDITING:	\$3,682
33. ADVERTISING AND PROMOTIONS:	\$2,931
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$4,982
35. INSURANCE:	\$3,955
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$2,212
39. POSTAGE AND FREIGHT:	\$4,582
40. COURIER AND OVERNIGHT:	\$4,122
41. TELEPHONE AND FAX:	\$3,814
42. PRINTING AND PHOTOCOPYING:	\$3,790
43. OFFICE SUPPLIES:	\$7,480
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$2,289
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$849
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$10,993
51. RECORDING FEES PAID:	\$22,616
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$5,284
<b>58. TOTAL TITLE:</b>	<b>\$235,947</b>
59. TOTAL ESCROW:	\$18,716
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$254,663</b>
62. INCOME/LOSS TITLE:	\$36,412
63. INCOME/LOSS ESCROW:	\$69,476
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$105,888</b>
66. NUMBER OF POLICIES ISSUED:	334
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10852878  
 2. Agency Name: KIRBY TITLE, LLC  
 3. Agency Address: 1520 OLIVER ST, SUITE 100  
 4. City, State, Zip: HOUSTON, TX 77007

1. Agency Number: 1506053  
 2. Agency Name: KLEBERG COUNTY TITLE CO.  
 3. Agency Address: 216 E. KLEBERG  
 4. City, State, Zip: KINGSVILLE, TX 78363

### INCOME

5. TITLE PREMIUMS:	\$1,812,122
6. % PREMIUM REMITTED:	14.33%
7. TITLE PREMIUM RETAINED:	\$1,552,378
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$17,787
11. RECORDING FEES:	\$81,165
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$1,651,330</b>
19. TOTAL ESCROW:	\$279,800
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$1,931,130</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$170,609
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$17,169
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$294,545
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$30,960
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$23,316
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$10,613
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$11,324
39. POSTAGE AND FREIGHT:	\$2,846
40. COURIER AND OVERNIGHT:	\$19,824
41. TELEPHONE AND FAX:	\$6,583
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$36,797
44. EQUIPMENT/VEHICLE LEASE:	\$1,146
45. DEPRECIATION:	\$2,607
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$17,787
51. RECORDING FEES PAID:	\$90,791
52. PLANT LEASE/UPDATES:	\$57,782
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$18,116
<b>58. TOTAL TITLE:</b>	<b>\$812,815</b>
59. TOTAL ESCROW:	\$54,824
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$867,639</b>
62. INCOME/LOSS TITLE:	\$838,515
63. INCOME/LOSS ESCROW:	\$224,976
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$1,063,491</b>
66. NUMBER OF POLICIES ISSUED:	2,242
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$239,794
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$203,825
8. EXAMINATION EVIDENCE FEES:	\$20,424
9. FEES RECEIVED FOR CLOSING:	\$36,179
10. TAX CERTIFICATES:	\$2,525
11. RECORDING FEES:	\$26,564
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$3,178
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$292,695</b>
19. TOTAL ESCROW:	\$71,205
20. TOTAL NON-POLICY:	\$5,915
<b>21. TOTAL INCOME:</b>	<b>\$369,815</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$72,555
23. SALARIES-OWNERS/PARTNERS:	\$57,275
24. BENEFITS-EMPLOYEES:	\$0
25. BENEFITS-OWNERS/PARTNERS:	\$9,358
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$13,272
31. UTILITIES:	\$4,854
32. ACCOUNTING AND AUDITING:	\$2,255
33. ADVERTISING AND PROMOTIONS:	\$2,349
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$463
35. INSURANCE:	\$2,082
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$2,370
38. LICENSES, TAXES, AND FEES:	\$5,409
39. POSTAGE AND FREIGHT:	\$2,930
40. COURIER AND OVERNIGHT:	\$3,178
41. TELEPHONE AND FAX:	\$2,420
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$5,200
44. EQUIPMENT/VEHICLE LEASE:	\$8,726
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$512
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$2,525
51. RECORDING FEES PAID:	\$26,563
52. PLANT LEASE/UPDATES:	\$7,247
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$557
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$5,667
<b>58. TOTAL TITLE:</b>	<b>\$237,767</b>
59. TOTAL ESCROW:	\$56,622
60. TOTAL NON-POLICY ABSTRACT:	\$7,181
<b>61. TOTAL EXPENSES:</b>	<b>\$301,570</b>
62. INCOME/LOSS TITLE:	\$54,928
63. INCOME/LOSS ESCROW:	\$14,583
64. INCOME/LOSS NON-POLICY:	(\$1,266)
<b>65. NET INCOME/LOSS:</b>	<b>\$68,245</b>
66. NUMBER OF POLICIES ISSUED:	562
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1505999  
 2. Agency Name: KNOX COUNTY ABSTRACT COMPANY, INC.  
 3. Agency Address: 100 WEST CEDAR, P. O. BOX 215  
 4. City, State, Zip: BENJAMIN, TX 79505

1. Agency Number: 11763022  
 2. Agency Name: LAKE COUNTRY TITLE COMPANY  
 3. Agency Address: 886 E LENNON DRIVE SUITE 108  
 4. City, State, Zip: EMORY, TX 75440

### INCOME

5. TITLE PREMIUMS: \$115,808  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$98,437  
 8. EXAMINATION EVIDENCE FEES: \$4,162  
 9. FEES RECEIVED FOR CLOSING: \$31,431  
 10. TAX CERTIFICATES: \$20  
 11. RECORDING FEES: \$8,210  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$859  
 15. TELEPHONE AND FAX: \$922  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$144,041**  
 19. TOTAL ESCROW: \$12,175  
 20. TOTAL NON-POLICY: \$26,499  
**21. TOTAL INCOME: \$182,715**

### EXPENSES

22. SALARIES-EMPLOYEES: \$37,070  
 23. SALARIES-OWNERS/PARTNERS: \$9,620  
 24. BENEFITS-EMPLOYEES: \$9,514  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$4,676  
 27. E/E-ATTORNEYS AND OTHERS: \$8,000  
 28. C/F-OTHER AGENTS AND UW: \$1,583  
 29. C/F-ATTORNEYS AND OTHERS: \$136  
 30. RENT: \$0  
 31. UTILITIES: \$2,340  
 32. ACCOUNTING AND AUDITING: \$2,847  
 33. ADVERTISING AND PROMOTIONS: \$309  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$4,164  
 35. INSURANCE: \$2,138  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$82  
 39. POSTAGE AND FREIGHT: \$368  
 40. COURIER AND OVERNIGHT: \$859  
 41. TELEPHONE AND FAX: \$972  
 42. PRINTING AND PHOTOCOPYING: \$113  
 43. OFFICE SUPPLIES: \$2,949  
 44. EQUIPMENT/VEHICLE LEASE: \$508  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,061  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$20  
 51. RECORDING FEES PAID: \$8,210  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$507  
 56. TRADE ASSOCIATION FEES: \$616  
 57. OTHER EXPENSES: \$2,292  
**58. TOTAL TITLE: \$100,954**  
 59. TOTAL ESCROW: \$7,984  
 60. TOTAL NON-POLICY ABSTRACT: \$17,761  
**61. TOTAL EXPENSES: \$126,699**  
 62. INCOME/LOSS TITLE: \$43,087  
 63. INCOME/LOSS ESCROW: \$4,191  
 64. INCOME/LOSS NON-POLICY: \$8,738  
**65. NET INCOME/LOSS: \$56,016**  
 66. NUMBER OF POLICIES ISSUED: 132  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$105,643  
 6. % PREMIUM REMITTED: 13.22%  
 7. TITLE PREMIUM RETAINED: \$91,678  
 8. EXAMINATION EVIDENCE FEES: \$59,089  
 9. FEES RECEIVED FOR CLOSING: \$4,131  
 10. TAX CERTIFICATES: \$934  
 11. RECORDING FEES: \$4,139  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$848  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$160,819**  
 19. TOTAL ESCROW: \$16,110  
 20. TOTAL NON-POLICY: \$505  
**21. TOTAL INCOME: \$177,434**

### EXPENSES

22. SALARIES-EMPLOYEES: \$101,973  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$10,650  
 25. BENEFITS-OWNERS/PARTNERS: \$6,001  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$15,597  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$7,684  
 31. UTILITIES: \$4,669  
 32. ACCOUNTING AND AUDITING: \$2,019  
 33. ADVERTISING AND PROMOTIONS: \$0  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$3,225  
 35. INSURANCE: \$2,899  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$2,437  
 38. LICENSES, TAXES, AND FEES: \$498  
 39. POSTAGE AND FREIGHT: \$1,442  
 40. COURIER AND OVERNIGHT: \$1,521  
 41. TELEPHONE AND FAX: \$3,609  
 42. PRINTING AND PHOTOCOPYING: \$2,425  
 43. OFFICE SUPPLIES: \$5,587  
 44. EQUIPMENT/VEHICLE LEASE: \$4,082  
 45. DEPRECIATION: \$5,030  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$624  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$946  
 51. RECORDING FEES PAID: \$3,976  
 52. PLANT LEASE/UPDATES: \$7,711  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$433  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$18,585  
**58. TOTAL TITLE: \$213,623**  
 59. TOTAL ESCROW: \$18,188  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$231,811**  
 62. INCOME/LOSS TITLE: (\$52,804)  
 63. INCOME/LOSS ESCROW: (\$2,078)  
 64. INCOME/LOSS NON-POLICY: \$505  
**65. NET INCOME/LOSS: (\$54,377)**  
 66. NUMBER OF POLICIES ISSUED: 254  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12999196  
 2. Agency Name: LAKEWOOD LAND TITLES, INC.  
 3. Agency Address: P.O. BOX 945, 280 FM 121  
 4. City, State, Zip: MOUNT VERNON, TX 75457

1. Agency Number: 12671422  
 2. Agency Name: LAKEWOOD TITLE, LLC  
 3. Agency Address: 5740 PROSPECT AVE, STE 1002  
 4. City, State, Zip: DALLAS, TX 75206

### INCOME

5. TITLE PREMIUMS:	\$261,567
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$222,332
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$69,201
10. TAX CERTIFICATES:	\$3,310
11. RECORDING FEES:	\$17,212
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$2,575
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$194
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$314,824</b>
19. TOTAL ESCROW:	\$8,123
20. TOTAL NON-POLICY:	\$680
<b>21. TOTAL INCOME:</b>	<b>\$323,627</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$49,171
23. SALARIES-OWNERS/PARTNERS:	\$76,844
24. BENEFITS-EMPLOYEES:	\$6,219
25. BENEFITS-OWNERS/PARTNERS:	\$9,723
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$10,897
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$252
31. UTILITIES:	\$5,777
32. ACCOUNTING AND AUDITING:	\$3,492
33. ADVERTISING AND PROMOTIONS:	\$7,534
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$7,142
35. INSURANCE:	\$8,004
36. INTEREST EXPENSE:	\$1,715
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$4,425
39. POSTAGE AND FREIGHT:	\$1,059
40. COURIER AND OVERNIGHT:	\$2,575
41. TELEPHONE AND FAX:	\$3,994
42. PRINTING AND PHOTOCOPYING:	\$2,363
43. OFFICE SUPPLIES:	\$5,940
44. EQUIPMENT/VEHICLE LEASE	\$3,020
45. DEPRECIATION:	\$25,800
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,210
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$3,310
51. RECORDING FEES PAID:	\$17,212
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$2,187
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$17,088
<b>58. TOTAL TITLE:</b>	<b>\$276,953</b>
59. TOTAL ESCROW:	\$7,428
60. TOTAL NON-POLICY ABSTRACT:	\$39
<b>61. TOTAL EXPENSES:</b>	<b>\$284,420</b>
62. INCOME/LOSS TITLE:	\$37,871
63. INCOME/LOSS ESCROW:	\$695
64. INCOME/LOSS NON-POLICY:	\$641
<b>65. NET INCOME/LOSS:</b>	<b>\$39,207</b>
66. NUMBER OF POLICIES ISSUED:	692
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$267,830
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$227,655
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$118,529
10. TAX CERTIFICATES:	\$15,804
11. RECORDING FEES:	\$33,200
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$5,781
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$3,302
<b>18. TOTAL TITLE:</b>	<b>\$404,271</b>
19. TOTAL ESCROW:	\$116,556
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$520,827</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$104,721
23. SALARIES-OWNERS/PARTNERS:	\$88,920
24. BENEFITS-EMPLOYEES:	\$5,148
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$29,231
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$24,827
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$1,560
33. ADVERTISING AND PROMOTIONS:	\$3,563
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$2,757
35. INSURANCE:	\$21,706
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$3,900
38. LICENSES, TAXES, AND FEES:	\$166
39. POSTAGE AND FREIGHT:	\$1,373
40. COURIER AND OVERNIGHT:	\$5,781
41. TELEPHONE AND FAX:	\$3,367
42. PRINTING AND PHOTOCOPYING:	\$3,866
43. OFFICE SUPPLIES:	\$5,142
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$495
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$15,804
51. RECORDING FEES PAID:	\$33,940
52. PLANT LEASE/UPDATES:	\$37,184
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$195
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$37,432
<b>58. TOTAL TITLE:</b>	<b>\$431,078</b>
59. TOTAL ESCROW:	\$87,816
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$518,894</b>
62. INCOME/LOSS TITLE:	(\$26,807)
63. INCOME/LOSS ESCROW:	\$28,740
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$1,933</b>
66. NUMBER OF POLICIES ISSUED:	841
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506417  
 2. Agency Name: LAMPASAS COUNTY ABSTRACT CO.  
 3. Agency Address: 512 EAST 4TH STREET  
 4. City, State, Zip: LAMPASAS, TX 76550

1. Agency Number: 11667244  
 2. Agency Name: LAND EXCHANGE ABSTRACT & TITLE COMPANY  
 3. Agency Address: 3201 E. STAN SCHLUETER LOOP  
 4. City, State, Zip: KILLEEN, TX 76542

### INCOME

5. TITLE PREMIUMS: \$184,426  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$156,762  
 8. EXAMINATION EVIDENCE FEES: \$65,800  
 9. FEES RECEIVED FOR CLOSING: \$11,149  
 10. TAX CERTIFICATES: \$3,507  
 11. RECORDING FEES: \$5,250  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$300  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$242,768**  
 19. TOTAL ESCROW: \$32,225  
 20. TOTAL NON-POLICY: \$1,097  
**21. TOTAL INCOME: \$276,090**

### EXPENSES

22. SALARIES-EMPLOYEES: \$62,784  
 23. SALARIES-OWNERS/PARTNERS: \$26,400  
 24. BENEFITS-EMPLOYEES: \$40,101  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$4,507  
 29. C/F-ATTORNEYS AND OTHERS: \$828  
 30. RENT: \$7,920  
 31. UTILITIES: \$392  
 32. ACCOUNTING AND AUDITING: \$4,347  
 33. ADVERTISING AND PROMOTIONS: \$9,310  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$3,163  
 35. INSURANCE: \$9,560  
 36. INTEREST EXPENSE: \$28,045  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$185  
 39. POSTAGE AND FREIGHT: \$766  
 40. COURIER AND OVERNIGHT: \$1,572  
 41. TELEPHONE AND FAX: \$2,608  
 42. PRINTING AND PHOTOCOPYING: \$2,336  
 43. OFFICE SUPPLIES: \$4,653  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$858  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$3,620  
 51. RECORDING FEES PAID: \$5,480  
 52. PLANT LEASE/UPDATES: \$2,924  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$220  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$14,512  
**58. TOTAL TITLE: \$237,091**  
 59. TOTAL ESCROW: \$32,965  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$270,056**  
 62. INCOME/LOSS TITLE: \$5,677  
 63. INCOME/LOSS ESCROW: (\$740)  
 64. INCOME/LOSS NON-POLICY: \$1,097  
**65. NET INCOME/LOSS: \$6,034**  
 66. NUMBER OF POLICIES ISSUED: 371  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$566,003  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$481,103  
 8. EXAMINATION EVIDENCE FEES: \$148,145  
 9. FEES RECEIVED FOR CLOSING: \$11,710  
 10. TAX CERTIFICATES: \$6,770  
 11. RECORDING FEES: \$59,808  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$4,984  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$12,444  
 17. OTHER INCOME: \$40,508  
**18. TOTAL TITLE: \$765,472**  
 19. TOTAL ESCROW: \$234,960  
 20. TOTAL NON-POLICY: \$4,814  
**21. TOTAL INCOME: \$1,005,246**

### EXPENSES

22. SALARIES-EMPLOYEES: \$313,782  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$110,745  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$18,145  
 29. C/F-ATTORNEYS AND OTHERS: \$27,467  
 30. RENT: \$8,787  
 31. UTILITIES: \$13,307  
 32. ACCOUNTING AND AUDITING: \$7,269  
 33. ADVERTISING AND PROMOTIONS: \$8,214  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$623  
 35. INSURANCE: \$23,135  
 36. INTEREST EXPENSE: \$14,943  
 37. LEGAL EXPENSE: \$1,131  
 38. LICENSES, TAXES, AND FEES: \$22,225  
 39. POSTAGE AND FREIGHT: \$1,573  
 40. COURIER AND OVERNIGHT: \$20,326  
 41. TELEPHONE AND FAX: \$1,680  
 42. PRINTING AND PHOTOCOPYING: \$972  
 43. OFFICE SUPPLIES: \$9,232  
 44. EQUIPMENT/VEHICLE LEASE: \$23,225  
 45. DEPRECIATION: \$28,081  
 46. DIRECTORS' FEES: \$24,886  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,001  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$7,580  
 51. RECORDING FEES PAID: \$58,080  
 52. PLANT LEASE/UPDATES: \$48,326  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$2,156  
 56. TRADE ASSOCIATION FEES: \$1,085  
 57. OTHER EXPENSES: \$8,501  
**58. TOTAL TITLE: \$806,476**  
 59. TOTAL ESCROW: \$192,087  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$998,563**  
 62. INCOME/LOSS TITLE: (\$41,004)  
 63. INCOME/LOSS ESCROW: \$42,873  
 64. INCOME/LOSS NON-POLICY: \$4,814  
**65. NET INCOME/LOSS: \$6,683**  
 66. NUMBER OF POLICIES ISSUED: 2,505  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506051  
 2. Agency Name: LAND EXCHANGE ABSTRACT & TITLE COMPANY  
 3. Agency Address: 401 SOUTH MAIN STREET  
 4. City, State, Zip: COPPERAS COVE, TX 76542

1. Agency Number: 14208214  
 2. Agency Name: LAND SERVICES TITLE OF TEXAS, LLC  
 3. Agency Address: 990 VILLAGE SQUARE, SUITE G-200  
 4. City, State, Zip: TOMBALL, TX 77375

### INCOME

5. TITLE PREMIUMS: \$262,178  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$222,853  
 8. EXAMINATION EVIDENCE FEES: \$179,559  
 9. FEES RECEIVED FOR CLOSING: \$18,271  
 10. TAX CERTIFICATES: \$4,110  
 11. RECORDING FEES: \$28,990  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$2,232  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$28,348  
 17. OTHER INCOME: \$4,107  
**18. TOTAL TITLE: \$488,470**  
 19. TOTAL ESCROW: \$93,746  
 20. TOTAL NON-POLICY: \$3,471  
**21. TOTAL INCOME: \$585,687**

### EXPENSES

22. SALARIES-EMPLOYEES: \$181,209  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$95,197  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$18,157  
 29. C/F-ATTORNEYS AND OTHERS: \$19,456  
 30. RENT: \$0  
 31. UTILITIES: \$18,038  
 32. ACCOUNTING AND AUDITING: \$7,592  
 33. ADVERTISING AND PROMOTIONS: \$3,835  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$246  
 35. INSURANCE: \$1,162  
 36. INTEREST EXPENSE: \$3,982  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$399  
 39. POSTAGE AND FREIGHT: \$2,117  
 40. COURIER AND OVERNIGHT: \$9,001  
 41. TELEPHONE AND FAX: \$2,556  
 42. PRINTING AND PHOTOCOPYING: \$2,107  
 43. OFFICE SUPPLIES: \$9,291  
 44. EQUIPMENT/VEHICLE LEASE: \$14,447  
 45. DEPRECIATION: \$5,996  
 46. DIRECTORS' FEES: \$31,829  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$355  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$4,490  
 51. RECORDING FEES PAID: \$29,477  
 52. PLANT LEASE/UPDATES: \$4,110  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$1,123  
 56. TRADE ASSOCIATION FEES: \$500  
 57. OTHER EXPENSES: \$16,077  
**58. TOTAL TITLE: \$482,749**  
 59. TOTAL ESCROW: \$69,610  
 60. TOTAL NON-POLICY ABSTRACT: \$4,716  
**61. TOTAL EXPENSES: \$557,075**  
 62. INCOME/LOSS TITLE: \$5,721  
 63. INCOME/LOSS ESCROW: \$24,136  
 64. INCOME/LOSS NON-POLICY: (\$1,245)  
**65. NET INCOME/LOSS: \$28,612**  
 66. NUMBER OF POLICIES ISSUED: 1,129  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$457,245  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$388,658  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$2,058,449  
 10. TAX CERTIFICATES: \$2,764  
 11. RECORDING FEES: \$1,194  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$2,451,065**  
 19. TOTAL ESCROW: \$4,760  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$2,455,825**

### EXPENSES

22. SALARIES-EMPLOYEES: \$66,991  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$6,059  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$4,000  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$3,570  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$2,691  
 33. ADVERTISING AND PROMOTIONS: \$0  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$1,150  
 35. INSURANCE: \$4,661  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$957  
 38. LICENSES, TAXES, AND FEES: \$165  
 39. POSTAGE AND FREIGHT: \$1,250  
 40. COURIER AND OVERNIGHT: \$0  
 41. TELEPHONE AND FAX: \$1,444  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$2,375  
 44. EQUIPMENT/VEHICLE LEASE: \$2,145  
 45. DEPRECIATION: \$4,194  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$2,399  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$2,764  
 51. RECORDING FEES PAID: \$1,194  
 52. PLANT LEASE/UPDATES: \$26,271  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$2,982  
**58. TOTAL TITLE: \$137,262**  
 59. TOTAL ESCROW: \$0  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$137,262**  
 62. INCOME/LOSS TITLE: \$2,313,803  
 63. INCOME/LOSS ESCROW: \$4,760  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$2,318,563**  
 66. NUMBER OF POLICIES ISSUED: 52  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13085861  
 2. Agency Name: LANDMARK TITLE COMPANY  
 3. Agency Address: 1 EUREKA CIRCLE  
 4. City, State, Zip: WICHITA FALLS, TX 76308

1. Agency Number: 10750590  
 2. Agency Name: LANDMARK TITLE CO. OF MADISON COUNTY  
 3. Agency Address: 201 S. MADISON  
 4. City, State, Zip: MADISONVILLE, TX 77864

### INCOME

5. TITLE PREMIUMS:	\$742,870
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$631,432
8. EXAMINATION EVIDENCE FEES:	\$147,782
9. FEES RECEIVED FOR CLOSING:	\$17,710
10. TAX CERTIFICATES:	\$6,540
11. RECORDING FEES:	\$37,195
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$2,227
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$842,886</b>
19. TOTAL ESCROW:	\$81,304
20. TOTAL NON-POLICY:	\$29,336
<b>21. TOTAL INCOME:</b>	<b>\$953,526</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$269,354
23. SALARIES-OWNERS/PARTNERS:	\$87,996
24. BENEFITS-EMPLOYEES:	\$44,164
25. BENEFITS-OWNERS/PARTNERS:	\$14,640
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$4,688
30. RENT:	\$55,756
31. UTILITIES:	\$8,579
32. ACCOUNTING AND AUDITING:	\$35,918
33. ADVERTISING AND PROMOTIONS:	\$9,962
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$3,537
35. INSURANCE:	\$7,322
36. INTEREST EXPENSE:	\$18,511
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$11,649
39. POSTAGE AND FREIGHT:	\$4,615
40. COURIER AND OVERNIGHT:	\$2,227
41. TELEPHONE AND FAX:	\$3,872
42. PRINTING AND PHOTOCOPYING:	\$13,067
43. OFFICE SUPPLIES:	\$31,625
44. EQUIPMENT/VEHICLE LEASE:	\$0
45. DEPRECIATION:	\$87,413
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$957
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$6,760
51. RECORDING FEES PAID:	\$36,163
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$1,034
56. TRADE ASSOCIATION FEES:	\$1,088
57. OTHER EXPENSES:	\$11,547
<b>58. TOTAL TITLE:</b>	<b>\$772,444</b>
59. TOTAL ESCROW:	\$77,898
60. TOTAL NON-POLICY ABSTRACT:	\$24,709
<b>61. TOTAL EXPENSES:</b>	<b>\$875,051</b>
62. INCOME/LOSS TITLE:	\$70,442
63. INCOME/LOSS ESCROW:	\$3,406
64. INCOME/LOSS NON-POLICY:	\$4,627
<b>65. NET INCOME/LOSS:</b>	<b>\$78,475</b>
66. NUMBER OF POLICIES ISSUED:	2,027
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$294,956
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$250,713
8. EXAMINATION EVIDENCE FEES:	\$14,440
9. FEES RECEIVED FOR CLOSING:	\$6,037
10. TAX CERTIFICATES:	\$7,006
11. RECORDING FEES:	\$20,981
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$5,946
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$305,123</b>
19. TOTAL ESCROW:	\$53,500
20. TOTAL NON-POLICY:	\$17,440
<b>21. TOTAL INCOME:</b>	<b>\$376,063</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$106,706
23. SALARIES-OWNERS/PARTNERS:	\$19,500
24. BENEFITS-EMPLOYEES:	\$7,993
25. BENEFITS-OWNERS/PARTNERS:	\$879
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$11,700
31. UTILITIES:	\$3,665
32. ACCOUNTING AND AUDITING:	\$0
33. ADVERTISING AND PROMOTIONS:	\$21,653
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$339
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$17,160
38. LICENSES, TAXES, AND FEES:	\$0
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$5,946
41. TELEPHONE AND FAX:	\$8,190
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$9,702
44. EQUIPMENT/VEHICLE LEASE:	\$0
45. DEPRECIATION:	\$11,268
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$292
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$7,006
51. RECORDING FEES PAID:	\$20,951
52. PLANT LEASE/UPDATES:	\$13,265
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$4,271
<b>58. TOTAL TITLE:</b>	<b>\$270,486</b>
59. TOTAL ESCROW:	\$48,733
60. TOTAL NON-POLICY ABSTRACT:	\$10,561
<b>61. TOTAL EXPENSES:</b>	<b>\$329,780</b>
62. INCOME/LOSS TITLE:	\$34,637
63. INCOME/LOSS ESCROW:	\$4,767
64. INCOME/LOSS NON-POLICY:	\$6,879
<b>65. NET INCOME/LOSS:</b>	<b>\$46,283</b>
66. NUMBER OF POLICIES ISSUED:	524
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1505688  
 2. Agency Name: LANDMARK TITLE, INC.  
 3. Agency Address: 4595 KINSEY DRIVE  
 4. City, State, Zip: TYLER, TX 75703

1. Agency Number: 12719169  
 2. Agency Name: LANDSAFE TITLE OF TEXAS, INC.  
 3. Agency Address: 2380 PERFORMANCE DRIVE, BLDG C  
 4. City, State, Zip: RICHARDSON, TX 75082

### INCOME

5. TITLE PREMIUMS:	\$4,020,650
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$3,417,553
8. EXAMINATION EVIDENCE FEES:	\$148,552
9. FEES RECEIVED FOR CLOSING:	\$204,612
10. TAX CERTIFICATES:	\$605
11. RECORDING FEES:	\$243,949
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$27,128
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$470
<b>18. TOTAL TITLE:</b>	<b>\$4,042,869</b>
19. TOTAL ESCROW:	\$757,083
20. TOTAL NON-POLICY:	\$32,798
<b>21. TOTAL INCOME:</b>	<b>\$4,832,750</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$2,426,711
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$293,433
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$14,733
29. C/F-ATTORNEYS AND OTHERS:	\$112,901
30. RENT:	\$320,539
31. UTILITIES:	\$29,786
32. ACCOUNTING AND AUDITING:	\$19,667
33. ADVERTISING AND PROMOTIONS:	\$61,798
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$16,158
35. INSURANCE:	\$46,549
36. INTEREST EXPENSE:	\$5,345
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$2,964
39. POSTAGE AND FREIGHT:	\$11,237
40. COURIER AND OVERNIGHT:	\$40,260
41. TELEPHONE AND FAX:	\$13,563
42. PRINTING AND PHOTOCOPYING:	\$20,411
43. OFFICE SUPPLIES:	\$81,629
44. EQUIPMENT/VEHICLE LEASE	\$51,402
45. DEPRECIATION:	\$110,031
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$3,580
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$105
51. RECORDING FEES PAID:	\$248,289
52. PLANT LEASE/UPDATES:	\$21,600
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$2,939
56. TRADE ASSOCIATION FEES:	\$3,906
57. OTHER EXPENSES:	\$142,978
<b>58. TOTAL TITLE:</b>	<b>\$4,102,514</b>
59. TOTAL ESCROW:	\$706,825
60. TOTAL NON-POLICY ABSTRACT:	\$44,550
<b>61. TOTAL EXPENSES:</b>	<b>\$4,853,889</b>
62. INCOME/LOSS TITLE:	(\$59,645)
63. INCOME/LOSS ESCROW:	\$50,258
64. INCOME/LOSS NON-POLICY:	(\$11,752)
<b>65. NET INCOME/LOSS:</b>	<b>(\$21,139)</b>
66. NUMBER OF POLICIES ISSUED:	12,738
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$1,537,891
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,307,206
8. EXAMINATION EVIDENCE FEES:	\$555,913
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$53,095
11. RECORDING FEES:	\$41,314
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$1,957,528</b>
19. TOTAL ESCROW:	\$0
20. TOTAL NON-POLICY:	\$2,762,907
<b>21. TOTAL INCOME:</b>	<b>\$4,720,435</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$481,498
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$109,711
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$59,027
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$46,981
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$12,300
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$4,502
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$2,007
35. INSURANCE:	\$0
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$4,989
39. POSTAGE AND FREIGHT:	\$6,026
40. COURIER AND OVERNIGHT:	\$23,835
41. TELEPHONE AND FAX:	\$3,625
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$0
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	(\$13,130)
49. LOSS AND LOSS ADJUSTMENT:	(\$181,902)
50. TAX CERTIFICATES PAID:	\$53,095
51. RECORDING FEES PAID:	\$41,314
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$1,301,593
<b>58. TOTAL TITLE:</b>	<b>\$1,955,471</b>
59. TOTAL ESCROW:	\$0
60. TOTAL NON-POLICY ABSTRACT:	\$2,772,148
<b>61. TOTAL EXPENSES:</b>	<b>\$4,727,619</b>
62. INCOME/LOSS TITLE:	\$2,057
63. INCOME/LOSS ESCROW:	\$0
64. INCOME/LOSS NON-POLICY:	(\$9,241)
<b>65. NET INCOME/LOSS:</b>	<b>(\$7,184)</b>
66. NUMBER OF POLICIES ISSUED:	1,589
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12150531  
 2. Agency Name: LANDTITLEUSA, INC.  
 3. Agency Address: 315 EAST MCINTYRE  
 4. City, State, Zip: EDINBURG, TX 78541

1. Agency Number: 13950996  
 2. Agency Name: LAREDO TITLE & ABSTRACT, LTD  
 3. Agency Address: 9901 MCPHERSON SUITE 203  
 4. City, State, Zip: LAREDO, TX 78045

### INCOME

5. TITLE PREMIUMS:	\$1,668,297
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,418,052
8. EXAMINATION EVIDENCE FEES:	\$263,428
9. FEES RECEIVED FOR CLOSING:	\$175,713
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$113,000
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$1,970,193</b>
19. TOTAL ESCROW:	\$559,481
20. TOTAL NON-POLICY:	\$130,826
<b>21. TOTAL INCOME:</b>	<b>\$2,660,500</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$952,857
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$64,400
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$7,600
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$30,779
30. RENT:	\$169,036
31. UTILITIES:	\$17,253
32. ACCOUNTING AND AUDITING:	\$14,724
33. ADVERTISING AND PROMOTIONS:	\$9,661
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$56,528
35. INSURANCE:	\$40,539
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$9,120
38. LICENSES, TAXES, AND FEES:	\$2,357
39. POSTAGE AND FREIGHT:	\$11,503
40. COURIER AND OVERNIGHT:	\$15,545
41. TELEPHONE AND FAX:	\$38,968
42. PRINTING AND PHOTOCOPYING:	\$1,578
43. OFFICE SUPPLIES:	\$37,633
44. EQUIPMENT/VEHICLE LEASE	\$1,319
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$4,551
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$113,638
52. PLANT LEASE/UPDATES:	\$359,666
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$25,464
<b>58. TOTAL TITLE:</b>	<b>\$1,984,719</b>
59. TOTAL ESCROW:	\$431,921
60. TOTAL NON-POLICY ABSTRACT:	\$147,104
<b>61. TOTAL EXPENSES:</b>	<b>\$2,563,744</b>
62. INCOME/LOSS TITLE:	(\$14,526)
63. INCOME/LOSS ESCROW:	\$127,560
64. INCOME/LOSS NON-POLICY:	(\$16,278)
<b>65. NET INCOME/LOSS:</b>	<b>\$96,756</b>
66. NUMBER OF POLICIES ISSUED:	1,807
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$859,476
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$730,540
8. EXAMINATION EVIDENCE FEES:	\$217,987
9. FEES RECEIVED FOR CLOSING:	\$1,218
10. TAX CERTIFICATES:	\$20,762
11. RECORDING FEES:	\$55,976
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$25
14. COURIER AND OVERNIGHT:	\$9,214
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$1,035,722</b>
19. TOTAL ESCROW:	\$220,511
20. TOTAL NON-POLICY:	\$30,703
<b>21. TOTAL INCOME:</b>	<b>\$1,286,936</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$292,563
23. SALARIES-OWNERS/PARTNERS:	\$104,999
24. BENEFITS-EMPLOYEES:	\$55,204
25. BENEFITS-OWNERS/PARTNERS:	\$12,004
26. E/E-OTHER AGENTS AND UW:	\$2,326
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$57,449
31. UTILITIES:	\$4,985
32. ACCOUNTING AND AUDITING:	\$6,581
33. ADVERTISING AND PROMOTIONS:	\$31,807
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$2,623
35. INSURANCE:	\$9,084
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$778
39. POSTAGE AND FREIGHT:	\$7,601
40. COURIER AND OVERNIGHT:	\$9,186
41. TELEPHONE AND FAX:	\$7,721
42. PRINTING AND PHOTOCOPYING:	\$66
43. OFFICE SUPPLIES:	\$18,884
44. EQUIPMENT/VEHICLE LEASE	\$7,872
45. DEPRECIATION:	\$1,911
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$2,741
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$20,762
51. RECORDING FEES PAID:	\$54,250
52. PLANT LEASE/UPDATES:	\$18,526
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$4,415
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$6,116
<b>58. TOTAL TITLE:</b>	<b>\$740,454</b>
59. TOTAL ESCROW:	\$142,026
60. TOTAL NON-POLICY ABSTRACT:	\$15,539
<b>61. TOTAL EXPENSES:</b>	<b>\$898,019</b>
62. INCOME/LOSS TITLE:	\$295,268
63. INCOME/LOSS ESCROW:	\$78,485
64. INCOME/LOSS NON-POLICY:	\$15,164
<b>65. NET INCOME/LOSS:</b>	<b>\$388,917</b>
66. NUMBER OF POLICIES ISSUED:	1,729
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506056  
 2. Agency Name: LAWYERS ABSTRACT & TITLE CO.  
 3. Agency Address: 171 W. WASHINGTON ST.  
 4. City, State, Zip: STEPHENVILLE, TX 76401

1. Agency Number: 11158510  
 2. Agency Name: LAWYERS TITLE COMPANY OF BRAZOS COUNTY  
 3. Agency Address: 1450 COPPERFIELD PARKWAY  
 4. City, State, Zip: COLLEGE STATION, TX 77846

### INCOME

5. TITLE PREMIUMS: \$598,777  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$508,960  
 8. EXAMINATION EVIDENCE FEES: \$26,704  
 9. FEES RECEIVED FOR CLOSING: \$63,565  
 10. TAX CERTIFICATES: \$5,820  
 11. RECORDING FEES: \$42,789  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$1,384  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$122  
 17. OTHER INCOME: \$8,088  
**18. TOTAL TITLE: \$657,432**  
 19. TOTAL ESCROW: \$110,800  
 20. TOTAL NON-POLICY: \$5,091  
**21. TOTAL INCOME: \$773,323**

### EXPENSES

22. SALARIES-EMPLOYEES: \$228,077  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$54,453  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$49,571  
 28. C/F-OTHER AGENTS AND UW: \$5,784  
 29. C/F-ATTORNEYS AND OTHERS: \$7,661  
 30. RENT: \$5,358  
 31. UTILITIES: \$11,158  
 32. ACCOUNTING AND AUDITING: \$10,724  
 33. ADVERTISING AND PROMOTIONS: \$16,318  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$1,643  
 35. INSURANCE: \$15,590  
 36. INTEREST EXPENSE: \$1,046  
 37. LEGAL EXPENSE: \$855  
 38. LICENSES, TAXES, AND FEES: \$13,766  
 39. POSTAGE AND FREIGHT: \$1,678  
 40. COURIER AND OVERNIGHT: \$1,384  
 41. TELEPHONE AND FAX: \$13,096  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$9,637  
 44. EQUIPMENT/VEHICLE LEASE: \$7,706  
 45. DEPRECIATION: \$2,941  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,282  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$5,820  
 51. RECORDING FEES PAID: \$42,789  
 52. PLANT LEASE/UPDATES: \$6,313  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$640  
 57. OTHER EXPENSES: \$32,872  
**58. TOTAL TITLE: \$548,162**  
 59. TOTAL ESCROW: \$47,398  
 60. TOTAL NON-POLICY ABSTRACT: \$4,804  
**61. TOTAL EXPENSES: \$600,364**  
 62. INCOME/LOSS TITLE: \$109,270  
 63. INCOME/LOSS ESCROW: \$63,402  
 64. INCOME/LOSS NON-POLICY: \$287  
**65. NET INCOME/LOSS: \$172,959**  
 66. NUMBER OF POLICIES ISSUED: 1,557  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$994,144  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$845,022  
 8. EXAMINATION EVIDENCE FEES: \$127,493  
 9. FEES RECEIVED FOR CLOSING: \$47,985  
 10. TAX CERTIFICATES: \$5,660  
 11. RECORDING FEES: \$48,630  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$7,338  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$275  
**18. TOTAL TITLE: \$1,082,403**  
 19. TOTAL ESCROW: \$119,441  
 20. TOTAL NON-POLICY: \$9,115  
**21. TOTAL INCOME: \$1,210,959**

### EXPENSES

22. SALARIES-EMPLOYEES: \$303,624  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$20,219  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$285,493  
 30. RENT: \$74,440  
 31. UTILITIES: \$9,607  
 32. ACCOUNTING AND AUDITING: \$4,430  
 33. ADVERTISING AND PROMOTIONS: \$4,529  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$3,377  
 35. INSURANCE: \$11,302  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$164,298  
 38. LICENSES, TAXES, AND FEES: \$10,131  
 39. POSTAGE AND FREIGHT: \$1,606  
 40. COURIER AND OVERNIGHT: \$7,655  
 41. TELEPHONE AND FAX: \$5,704  
 42. PRINTING AND PHOTOCOPYING: \$2,059  
 43. OFFICE SUPPLIES: \$9,252  
 44. EQUIPMENT/VEHICLE LEASE: \$28,247  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$4,219  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$6,100  
 51. RECORDING FEES PAID: \$49,698  
 52. PLANT LEASE/UPDATES: \$12,561  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$15,921  
**58. TOTAL TITLE: \$1,034,472**  
 59. TOTAL ESCROW: \$77,580  
 60. TOTAL NON-POLICY ABSTRACT: \$7,437  
**61. TOTAL EXPENSES: \$1,119,489**  
 62. INCOME/LOSS TITLE: \$47,931  
 63. INCOME/LOSS ESCROW: \$41,861  
 64. INCOME/LOSS NON-POLICY: \$1,678  
**65. NET INCOME/LOSS: \$91,470**  
 66. NUMBER OF POLICIES ISSUED: 2,537  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 14037850  
 2. Agency Name: LEGACY PIONEER TITLE, LLC  
 3. Agency Address: 103 W. MCDERMOTT DR  
 4. City, State, Zip: ALLEN, TX 75013

1. Agency Number: 13109860  
 2. Agency Name: LEGACY TEXAS TITLE CO.  
 3. Agency Address: 5949 SHERRY LANE, SUITE 100  
 4. City, State, Zip: DALLAS, TX 75225

### INCOME

5. TITLE PREMIUMS:	\$91,039
6. % PREMIUM REMITTED:	15.04%
7. TITLE PREMIUM RETAINED:	\$77,343
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$502,596
10. TAX CERTIFICATES:	\$31,708
11. RECORDING FEES:	\$71,422
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$683,069</b>
19. TOTAL ESCROW:	\$285,574
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$968,643</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$187,630
23. SALARIES-OWNERS/PARTNERS:	\$179,275
24. BENEFITS-EMPLOYEES:	\$0
25. BENEFITS-OWNERS/PARTNERS:	\$7,469
26. E/E-OTHER AGENTS AND UW:	\$170
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$13,290
31. UTILITIES:	\$1,445
32. ACCOUNTING AND AUDITING:	\$2,361
33. ADVERTISING AND PROMOTIONS:	\$461
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$10,700
35. INSURANCE:	\$5,896
36. INTEREST EXPENSE:	\$109
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$75
39. POSTAGE AND FREIGHT:	\$1,963
40. COURIER AND OVERNIGHT:	\$3,530
41. TELEPHONE AND FAX:	\$12,763
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$5,745
44. EQUIPMENT/VEHICLE LEASE	\$2,990
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$782
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$31,708
51. RECORDING FEES PAID:	\$71,422
52. PLANT LEASE/UPDATES:	\$6,612
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$59,830
<b>58. TOTAL TITLE:</b>	<b>\$606,226</b>
59. TOTAL ESCROW:	\$211,210
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$817,436</b>
62. INCOME/LOSS TITLE:	\$76,843
63. INCOME/LOSS ESCROW:	\$74,364
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$151,207</b>
66. NUMBER OF POLICIES ISSUED:	393
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$3,251,482
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$2,763,760
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$62,790
10. TAX CERTIFICATES:	\$50,949
11. RECORDING FEES:	\$98,974
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$130
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$220
<b>18. TOTAL TITLE:</b>	<b>\$2,976,823</b>
19. TOTAL ESCROW:	\$401,851
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$3,378,674</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$1,244,101
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$210,678
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$143,233
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$123,593
31. UTILITIES:	\$5,374
32. ACCOUNTING AND AUDITING:	\$20,581
33. ADVERTISING AND PROMOTIONS:	\$56,623
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$14,698
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$1,483
38. LICENSES, TAXES, AND FEES:	\$5,008
39. POSTAGE AND FREIGHT:	\$4,063
40. COURIER AND OVERNIGHT:	\$28,586
41. TELEPHONE AND FAX:	\$4,702
42. PRINTING AND PHOTOCOPYING:	\$22,451
43. OFFICE SUPPLIES:	\$9,100
44. EQUIPMENT/VEHICLE LEASE	\$441
45. DEPRECIATION:	\$20,256
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$3,845
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$8,943
50. TAX CERTIFICATES PAID:	\$50,949
51. RECORDING FEES PAID:	\$108,416
52. PLANT LEASE/UPDATES:	\$234,324
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$856
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$42,375
<b>58. TOTAL TITLE:</b>	<b>\$2,364,679</b>
59. TOTAL ESCROW:	\$245,343
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$2,610,022</b>
62. INCOME/LOSS TITLE:	\$612,144
63. INCOME/LOSS ESCROW:	\$156,508
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$768,652</b>
66. NUMBER OF POLICIES ISSUED:	4,766
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12719337  
 2. Agency Name: LEGEND TITLE & ABSTRACT, LLC  
 3. Agency Address: 216 W. VILLAGE BLVD. STE. 201  
 4. City, State, Zip: LAREDO, TX 78041

1. Agency Number: 12032091  
 2. Agency Name: LEMONS ABSTRACT COMPANY, INC.  
 3. Agency Address: P O BOX 745 - 217 W. OAK ST.  
 4. City, State, Zip: SANDERSON, TX 79848

### INCOME

5. TITLE PREMIUMS: \$439,555  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$373,621  
 8. EXAMINATION EVIDENCE FEES: \$2,970  
 9. FEES RECEIVED FOR CLOSING: \$28,135  
 10. TAX CERTIFICATES: \$13,776  
 11. RECORDING FEES: \$36,205  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$4,980  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: (\$2)  
**18. TOTAL TITLE: \$459,685**  
 19. TOTAL ESCROW: \$104,622  
 20. TOTAL NON-POLICY: \$19,072  
**21. TOTAL INCOME: \$583,379**

### EXPENSES

22. SALARIES-EMPLOYEES: \$256,489  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$26,583  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$454  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$60,840  
 31. UTILITIES: \$5,488  
 32. ACCOUNTING AND AUDITING: \$11,973  
 33. ADVERTISING AND PROMOTIONS: \$14,024  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$195  
 35. INSURANCE: \$31,184  
 36. INTEREST EXPENSE: \$10,765  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$1,895  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$7,080  
 41. TELEPHONE AND FAX: \$196  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$30,120  
 44. EQUIPMENT/VEHICLE LEASE: \$14,903  
 45. DEPRECIATION: \$5,127  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$2,871  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$13,776  
 51. RECORDING FEES PAID: \$32,579  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$20,462  
**58. TOTAL TITLE: \$547,004**  
 59. TOTAL ESCROW: \$113,794  
 60. TOTAL NON-POLICY ABSTRACT: \$25,288  
**61. TOTAL EXPENSES: \$686,086**  
 62. INCOME/LOSS TITLE: (\$87,319)  
 63. INCOME/LOSS ESCROW: (\$9,172)  
 64. INCOME/LOSS NON-POLICY: (\$6,216)  
**65. NET INCOME/LOSS: (\$102,707)**  
 66. NUMBER OF POLICIES ISSUED: 1,014  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$65,299  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$55,504  
 8. EXAMINATION EVIDENCE FEES: \$5,698  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$660  
 11. RECORDING FEES: \$4,788  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$3,035  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$69,685**  
 19. TOTAL ESCROW: \$18,620  
 20. TOTAL NON-POLICY: \$38,465  
**21. TOTAL INCOME: \$126,770**

### EXPENSES

22. SALARIES-EMPLOYEES: \$16,493  
 23. SALARIES-OWNERS/PARTNERS: \$22,950  
 24. BENEFITS-EMPLOYEES: \$1,262  
 25. BENEFITS-OWNERS/PARTNERS: \$1,756  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$47  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$6,120  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$1,339  
 33. ADVERTISING AND PROMOTIONS: \$153  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$921  
 36. INTEREST EXPENSE: \$1,615  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$153  
 39. POSTAGE AND FREIGHT: \$562  
 40. COURIER AND OVERNIGHT: \$2,538  
 41. TELEPHONE AND FAX: \$267  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$1,197  
 44. EQUIPMENT/VEHICLE LEASE: \$1,172  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$244  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$1,330  
 51. RECORDING FEES PAID: \$4,306  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$791  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$1,613  
**58. TOTAL TITLE: \$66,829**  
 59. TOTAL ESCROW: \$18,293  
 60. TOTAL NON-POLICY ABSTRACT: \$37,651  
**61. TOTAL EXPENSES: \$122,773**  
 62. INCOME/LOSS TITLE: \$2,856  
 63. INCOME/LOSS ESCROW: \$327  
 64. INCOME/LOSS NON-POLICY: \$814  
**65. NET INCOME/LOSS: \$3,997**  
 66. NUMBER OF POLICIES ISSUED: 78  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 14131932  
 2. Agency Name: LENDERS TITLE SOLUTIONS, LLC  
 3. Agency Address: 5900 S LAKE FOREST DR. SUITE 300  
 4. City, State, Zip: MCKINNEY, TX 75070

1. Agency Number: 1506258  
 2. Agency Name: LEON COUNTY ABSTRACT CO.  
 3. Agency Address: PO BOX 488  
 4. City, State, Zip: CENTERVILLE, TX 75833

### INCOME

5. TITLE PREMIUMS:	\$33,577
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$28,540
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$38,139
10. TAX CERTIFICATES:	\$5,200
11. RECORDING FEES:	\$10,400
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$1,560
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$83,839</b>
19. TOTAL ESCROW:	\$47,494
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$131,333</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$10,419
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$1,081
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$1,177
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$1,290
33. ADVERTISING AND PROMOTIONS:	\$767
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$1,086
35. INSURANCE:	\$522
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$805
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$1,560
41. TELEPHONE AND FAX:	\$112
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$204
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$5,200
51. RECORDING FEES PAID:	\$10,400
52. PLANT LEASE/UPDATES:	\$17,461
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$1,357
<b>58. TOTAL TITLE:</b>	<b>\$53,441</b>
59. TOTAL ESCROW:	\$20,849
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$74,290</b>
62. INCOME/LOSS TITLE:	\$30,398
63. INCOME/LOSS ESCROW:	\$26,645
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$57,043</b>
66. NUMBER OF POLICIES ISSUED:	171
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$287,387
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$244,288
8. EXAMINATION EVIDENCE FEES:	\$41,999
9. FEES RECEIVED FOR CLOSING:	\$166
10. TAX CERTIFICATES:	\$5,290
11. RECORDING FEES:	\$13,712
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$3,713
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$309,168</b>
19. TOTAL ESCROW:	\$75,975
20. TOTAL NON-POLICY:	\$56,324
<b>21. TOTAL INCOME:</b>	<b>\$441,467</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$121,561
23. SALARIES-OWNERS/PARTNERS:	\$43,885
24. BENEFITS-EMPLOYEES:	\$38,871
25. BENEFITS-OWNERS/PARTNERS:	\$13,951
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$7,872
29. C/F-ATTORNEYS AND OTHERS:	\$8,694
30. RENT:	\$5,905
31. UTILITIES:	\$3,831
32. ACCOUNTING AND AUDITING:	\$4,043
33. ADVERTISING AND PROMOTIONS:	\$774
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$4,892
36. INTEREST EXPENSE:	\$54
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$405
39. POSTAGE AND FREIGHT:	\$885
40. COURIER AND OVERNIGHT:	\$3,643
41. TELEPHONE AND FAX:	\$4,796
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$4,930
44. EQUIPMENT/VEHICLE LEASE	\$4,923
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$441
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$5,380
51. RECORDING FEES PAID:	\$14,478
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$804
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$10,603
<b>58. TOTAL TITLE:</b>	<b>\$305,621</b>
59. TOTAL ESCROW:	\$74,696
60. TOTAL NON-POLICY ABSTRACT:	\$55,128
<b>61. TOTAL EXPENSES:</b>	<b>\$435,445</b>
62. INCOME/LOSS TITLE:	\$3,547
63. INCOME/LOSS ESCROW:	\$1,279
64. INCOME/LOSS NON-POLICY:	\$1,196
<b>65. NET INCOME/LOSS:</b>	<b>\$6,022</b>
66. NUMBER OF POLICIES ISSUED:	325
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13737767  
 2. Agency Name: LEVELLAND TITLE COMPANY  
 3. Agency Address: 516 AVENUE H  
 4. City, State, Zip: LEVELLAND, TX 79336

1. Agency Number: 1506001  
 2. Agency Name: LIMESTONE COUNTY TITLE COMPANY  
 3. Agency Address: 118 SOUTH ELLIS  
 4. City, State, Zip: GROESBECK, TX 76642

### INCOME

5. TITLE PREMIUMS:	\$37,151
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$31,579
8. EXAMINATION EVIDENCE FEES:	\$6,626
9. FEES RECEIVED FOR CLOSING:	\$943
10. TAX CERTIFICATES:	\$560
11. RECORDING FEES:	\$3,218
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$4,614
14. COURIER AND OVERNIGHT:	\$825
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$1,208
<b>18. TOTAL TITLE:</b>	<b>\$49,573</b>
19. TOTAL ESCROW:	\$6,930
20. TOTAL NON-POLICY:	\$42,605
<b>21. TOTAL INCOME:</b>	<b>\$99,108</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$15,754
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$0
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$0
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$0
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$135
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$81
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$0
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$5,030
44. EQUIPMENT/VEHICLE LEASE:	\$0
45. DEPRECIATION:	\$1,729
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$0
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$50
<b>58. TOTAL TITLE:</b>	<b>\$22,779</b>
59. TOTAL ESCROW:	\$3,182
60. TOTAL NON-POLICY ABSTRACT:	\$19,685
<b>61. TOTAL EXPENSES:</b>	<b>\$45,646</b>
62. INCOME/LOSS TITLE:	\$26,794
63. INCOME/LOSS ESCROW:	\$3,748
64. INCOME/LOSS NON-POLICY:	\$22,920
<b>65. NET INCOME/LOSS:</b>	<b>\$53,462</b>
66. NUMBER OF POLICIES ISSUED:	60
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$236,439
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$200,973
8. EXAMINATION EVIDENCE FEES:	\$63,304
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$1,904
11. RECORDING FEES:	\$16,034
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$315
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$3,386
<b>18. TOTAL TITLE:</b>	<b>\$285,916</b>
19. TOTAL ESCROW:	\$53,905
20. TOTAL NON-POLICY:	\$10,356
<b>21. TOTAL INCOME:</b>	<b>\$350,177</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$26,341
23. SALARIES-OWNERS/PARTNERS:	\$84,788
24. BENEFITS-EMPLOYEES:	\$14,283
25. BENEFITS-OWNERS/PARTNERS:	\$28,565
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$1,217
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$36,089
30. RENT:	\$315
31. UTILITIES:	\$6,120
32. ACCOUNTING AND AUDITING:	\$5,043
33. ADVERTISING AND PROMOTIONS:	\$4,154
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$1,579
35. INSURANCE:	\$2,952
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$2,720
39. POSTAGE AND FREIGHT:	\$582
40. COURIER AND OVERNIGHT:	\$1,264
41. TELEPHONE AND FAX:	\$12,660
42. PRINTING AND PHOTOCOPYING:	\$125
43. OFFICE SUPPLIES:	\$5,561
44. EQUIPMENT/VEHICLE LEASE:	\$1,499
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,222
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$1,810
51. RECORDING FEES PAID:	\$15,655
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$20,092
<b>58. TOTAL TITLE:</b>	<b>\$274,636</b>
59. TOTAL ESCROW:	\$36,313
60. TOTAL NON-POLICY ABSTRACT:	\$7,265
<b>61. TOTAL EXPENSES:</b>	<b>\$318,214</b>
62. INCOME/LOSS TITLE:	\$11,280
63. INCOME/LOSS ESCROW:	\$17,592
64. INCOME/LOSS NON-POLICY:	\$3,091
<b>65. NET INCOME/LOSS:</b>	<b>\$31,963</b>
66. NUMBER OF POLICIES ISSUED:	291
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13212739  
 2. Agency Name: LINEAR TITLE & CLOSING, LTD.  
 3. Agency Address: 127 JOHN CLARKE ROAD - FIRST FLOOR  
 4. City, State, Zip: MIDDLETOWN, RI 02842

1. Agency Number: 10213153  
 2. Agency Name: LIVE OAK TITLE COMPANY  
 3. Agency Address: 300 HOUSTON STREET  
 4. City, State, Zip: GEORGE WEST, TX 78022

### INCOME

5. TITLE PREMIUMS:	\$2,590,104
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$2,201,589
8. EXAMINATION EVIDENCE FEES:	\$168,670
9. FEES RECEIVED FOR CLOSING:	\$284,404
10. TAX CERTIFICATES:	\$199,200
11. RECORDING FEES:	\$36,049
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$3,658
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$2,893,570</b>
19. TOTAL ESCROW:	\$900,806
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$3,794,376</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$335,444
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$12,008
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$299,335
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$68,982
31. UTILITIES:	\$1,257
32. ACCOUNTING AND AUDITING:	\$8,117
33. ADVERTISING AND PROMOTIONS:	\$899
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$42,528
35. INSURANCE:	\$17,442
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$2,324
38. LICENSES, TAXES, AND FEES:	\$3,612
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$3,658
41. TELEPHONE AND FAX:	\$40,765
42. PRINTING AND PHOTOCOPYING:	\$865
43. OFFICE SUPPLIES:	\$1,250
44. EQUIPMENT/VEHICLE LEASE:	\$0
45. DEPRECIATION:	\$63,737
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,829
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$97,148
50. TAX CERTIFICATES PAID:	\$199,200
51. RECORDING FEES PAID:	\$36,049
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$0
<b>58. TOTAL TITLE:</b>	<b>\$1,236,449</b>
59. TOTAL ESCROW:	\$364,517
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$1,600,966</b>
62. INCOME/LOSS TITLE:	\$1,657,121
63. INCOME/LOSS ESCROW:	\$536,289
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$2,193,410</b>
66. NUMBER OF POLICIES ISSUED:	16,354
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$228,818
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$194,495
8. EXAMINATION EVIDENCE FEES:	\$45,249
9. FEES RECEIVED FOR CLOSING:	\$3,512
10. TAX CERTIFICATES:	\$2,320
11. RECORDING FEES:	\$16,869
12. RESTRICTIONS:	\$2,148
13. INSPECTION FEES:	\$550
14. COURIER AND OVERNIGHT:	\$5,243
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$270,386</b>
19. TOTAL ESCROW:	\$41,400
20. TOTAL NON-POLICY:	\$47,331
<b>21. TOTAL INCOME:</b>	<b>\$359,117</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$211,019
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$16,957
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$4,670
29. C/F-ATTORNEYS AND OTHERS:	\$169
30. RENT:	\$9,033
31. UTILITIES:	\$2,403
32. ACCOUNTING AND AUDITING:	\$7,600
33. ADVERTISING AND PROMOTIONS:	\$9,279
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$181
35. INSURANCE:	\$6,951
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$1,292
39. POSTAGE AND FREIGHT:	\$507
40. COURIER AND OVERNIGHT:	\$5,248
41. TELEPHONE AND FAX:	\$6,912
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$4,020
44. EQUIPMENT/VEHICLE LEASE:	\$0
45. DEPRECIATION:	\$11,218
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$359
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$2,270
51. RECORDING FEES PAID:	\$16,800
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$2,537
<b>58. TOTAL TITLE:</b>	<b>\$319,425</b>
59. TOTAL ESCROW:	\$3,120
60. TOTAL NON-POLICY ABSTRACT:	\$36,366
<b>61. TOTAL EXPENSES:</b>	<b>\$358,911</b>
62. INCOME/LOSS TITLE:	(\$49,039)
63. INCOME/LOSS ESCROW:	\$38,280
64. INCOME/LOSS NON-POLICY:	\$10,965
<b>65. NET INCOME/LOSS:</b>	<b>\$206</b>
66. NUMBER OF POLICIES ISSUED:	234
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10694641  
 2. Agency Name: LONE STAR ABSTRACT & TITLE CO., INC.  
 3. Agency Address: 600 N. LORAIN  
 4. City, State, Zip: MIDLAND, TX 79701

1. Agency Number: 10545146  
 2. Agency Name: LONE STAR TITLE COMPANY OF EL PASO, INC.  
 3. Agency Address: 6701 N. MESA  
 4. City, State, Zip: EL PASO, TX 79912

### INCOME

5. TITLE PREMIUMS: \$2,655,169  
 6. % PREMIUM REMITTED: 14.99%  
 7. TITLE PREMIUM RETAINED: \$2,257,103  
 8. EXAMINATION EVIDENCE FEES: \$388,512  
 9. FEES RECEIVED FOR CLOSING: \$25,130  
 10. TAX CERTIFICATES: \$35,835  
 11. RECORDING FEES: \$126,110  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$1,450  
 14. COURIER AND OVERNIGHT: \$100  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$574  
 17. OTHER INCOME: \$29,942  
**18. TOTAL TITLE: \$2,864,756**  
 19. TOTAL ESCROW: \$434,148  
 20. TOTAL NON-POLICY: \$44,066  
**21. TOTAL INCOME: \$3,342,970**

### EXPENSES

22. SALARIES-EMPLOYEES: \$965,826  
 23. SALARIES-OWNERS/PARTNERS: \$385,449  
 24. BENEFITS-EMPLOYEES: \$201,781  
 25. BENEFITS-OWNERS/PARTNERS: \$56,967  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$41,857  
 29. C/F-ATTORNEYS AND OTHERS: \$6,143  
 30. RENT: \$85,140  
 31. UTILITIES: \$19,588  
 32. ACCOUNTING AND AUDITING: \$14,044  
 33. ADVERTISING AND PROMOTIONS: \$45,715  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$35,457  
 35. INSURANCE: \$33,451  
 36. INTEREST EXPENSE: \$9,069  
 37. LEGAL EXPENSE: \$163  
 38. LICENSES, TAXES, AND FEES: \$11,181  
 39. POSTAGE AND FREIGHT: \$12,379  
 40. COURIER AND OVERNIGHT: \$20,020  
 41. TELEPHONE AND FAX: \$12,502  
 42. PRINTING AND PHOTOCOPYING: \$19,702  
 43. OFFICE SUPPLIES: \$54,498  
 44. EQUIPMENT/VEHICLE LEASE \$0  
 45. DEPRECIATION: \$134,091  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$14,242  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$6,364  
 50. TAX CERTIFICATES PAID: \$46,871  
 51. RECORDING FEES PAID: \$122,796  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$10,965  
 56. TRADE ASSOCIATION FEES: \$3,182  
 57. OTHER EXPENSES: \$53,328  
**58. TOTAL TITLE: \$2,422,771**  
 59. TOTAL ESCROW: \$396,206  
 60. TOTAL NON-POLICY ABSTRACT: \$78,041  
**61. TOTAL EXPENSES: \$2,897,018**  
 62. INCOME/LOSS TITLE: \$441,985  
 63. INCOME/LOSS ESCROW: \$37,942  
 64. INCOME/LOSS NON-POLICY: (\$33,975)  
**65. NET INCOME/LOSS: \$445,952**  
 66. NUMBER OF POLICIES ISSUED: 1,877  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$5,163,145  
 6. % PREMIUM REMITTED: 15.04%  
 7. TITLE PREMIUM RETAINED: \$4,386,542  
 8. EXAMINATION EVIDENCE FEES: \$162,076  
 9. FEES RECEIVED FOR CLOSING: \$8,725  
 10. TAX CERTIFICATES: \$121,447  
 11. RECORDING FEES: \$336,770  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$35,204  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$18,919  
 17. OTHER INCOME: \$15,106  
**18. TOTAL TITLE: \$5,084,789**  
 19. TOTAL ESCROW: \$1,348,244  
 20. TOTAL NON-POLICY: \$276,642  
**21. TOTAL INCOME: \$6,709,675**

### EXPENSES

22. SALARIES-EMPLOYEES: \$2,229,186  
 23. SALARIES-OWNERS/PARTNERS: \$128,384  
 24. BENEFITS-EMPLOYEES: \$360,259  
 25. BENEFITS-OWNERS/PARTNERS: \$39,333  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$2,794  
 29. C/F-ATTORNEYS AND OTHERS: \$27,327  
 30. RENT: \$250,884  
 31. UTILITIES: \$30,624  
 32. ACCOUNTING AND AUDITING: \$7,749  
 33. ADVERTISING AND PROMOTIONS: \$84,167  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$47,698  
 35. INSURANCE: \$20,547  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$2,739  
 38. LICENSES, TAXES, AND FEES: \$20,072  
 39. POSTAGE AND FREIGHT: \$12,485  
 40. COURIER AND OVERNIGHT: \$115,894  
 41. TELEPHONE AND FAX: \$44,065  
 42. PRINTING AND PHOTOCOPYING: \$52,013  
 43. OFFICE SUPPLIES: \$43,021  
 44. EQUIPMENT/VEHICLE LEASE \$18,959  
 45. DEPRECIATION: \$28,385  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$8,488  
 48. BAD DEBTS: \$17,770  
 49. LOSS AND LOSS ADJUSTMENT: \$5,653  
 50. TAX CERTIFICATES PAID: \$121,447  
 51. RECORDING FEES PAID: \$342,998  
 52. PLANT LEASE/UPDATES: \$65,454  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$3,515  
 56. TRADE ASSOCIATION FEES: \$5,201  
 57. OTHER EXPENSES: \$253,295  
**58. TOTAL TITLE: \$4,390,406**  
 59. TOTAL ESCROW: \$955,761  
 60. TOTAL NON-POLICY ABSTRACT: \$192,274  
**61. TOTAL EXPENSES: \$5,538,441**  
 62. INCOME/LOSS TITLE: \$694,383  
 63. INCOME/LOSS ESCROW: \$392,483  
 64. INCOME/LOSS NON-POLICY: \$84,368  
**65. NET INCOME/LOSS: \$1,171,234**  
 66. NUMBER OF POLICIES ISSUED: 17,541  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11448289  
 2. Agency Name: LONE STAR TITLE OF CASS COUNTY  
 3. Agency Address: 1212 S MAIN  
 4. City, State, Zip: LINDEN, TX 75563

1. Agency Number: 13545773  
 2. Agency Name: LONGHORN TITLE COMPANY SOUTH TEXAS  
 3. Agency Address: 801 MAIN  
 4. City, State, Zip: GEORGETOWN, TX 78626

### INCOME

5. TITLE PREMIUMS:	\$121,037
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$102,882
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$3,290
11. RECORDING FEES:	\$8,189
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$1,532
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$115,893</b>
19. TOTAL ESCROW:	\$24,396
20. TOTAL NON-POLICY:	\$2,561
<b>21. TOTAL INCOME:</b>	<b>\$142,850</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$51,860
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$0
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$5,089
29. C/F-ATTORNEYS AND OTHERS:	\$6,662
30. RENT:	\$5,589
31. UTILITIES:	\$847
32. ACCOUNTING AND AUDITING:	\$1,617
33. ADVERTISING AND PROMOTIONS:	\$122
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$2,183
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$126
39. POSTAGE AND FREIGHT:	\$494
40. COURIER AND OVERNIGHT:	\$1,532
41. TELEPHONE AND FAX:	\$3,045
42. PRINTING AND PHOTOCOPYING:	\$655
43. OFFICE SUPPLIES:	\$512
44. EQUIPMENT/VEHICLE LEASE	\$1,263
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$3,290
51. RECORDING FEES PAID:	\$8,189
52. PLANT LEASE/UPDATES:	\$1,300
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$4,170
<b>58. TOTAL TITLE:</b>	<b>\$98,545</b>
59. TOTAL ESCROW:	\$14,337
60. TOTAL NON-POLICY ABSTRACT:	\$1,687
<b>61. TOTAL EXPENSES:</b>	<b>\$114,569</b>
62. INCOME/LOSS TITLE:	\$17,348
63. INCOME/LOSS ESCROW:	\$10,059
64. INCOME/LOSS NON-POLICY:	\$874
<b>65. NET INCOME/LOSS:</b>	<b>\$28,281</b>
66. NUMBER OF POLICIES ISSUED:	468
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$295,069
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$250,808
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$64,989
10. TAX CERTIFICATES:	\$6,835
11. RECORDING FEES:	\$17,783
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$5,785
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$57
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$346,257</b>
19. TOTAL ESCROW:	\$66,028
20. TOTAL NON-POLICY:	\$550
<b>21. TOTAL INCOME:</b>	<b>\$412,835</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$149,033
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$17,832
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$2,545
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$24,684
31. UTILITIES:	\$2,295
32. ACCOUNTING AND AUDITING:	\$6,455
33. ADVERTISING AND PROMOTIONS:	\$6,498
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$8,821
35. INSURANCE:	\$7,003
36. INTEREST EXPENSE:	\$1,504
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$456
39. POSTAGE AND FREIGHT:	\$977
40. COURIER AND OVERNIGHT:	\$7,018
41. TELEPHONE AND FAX:	\$4,077
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$4,064
44. EQUIPMENT/VEHICLE LEASE	\$10,655
45. DEPRECIATION:	\$2,316
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$6,835
51. RECORDING FEES PAID:	\$16,790
52. PLANT LEASE/UPDATES:	\$8,999
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$504
56. TRADE ASSOCIATION FEES:	\$314
57. OTHER EXPENSES:	\$17,363
<b>58. TOTAL TITLE:</b>	<b>\$307,036</b>
59. TOTAL ESCROW:	\$54,173
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$361,209</b>
62. INCOME/LOSS TITLE:	\$39,221
63. INCOME/LOSS ESCROW:	\$11,855
64. INCOME/LOSS NON-POLICY:	\$550
<b>65. NET INCOME/LOSS:</b>	<b>\$51,626</b>
66. NUMBER OF POLICIES ISSUED:	1,031
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12675533  
 2. Agency Name: LONGHORN TITLE COMPANY, INC.  
 3. Agency Address: 801 MAIN  
 4. City, State, Zip: GEORGETOWN, TX 78626

1. Agency Number: 11347683  
 2. Agency Name: LONGVIEW TITLE COMPANY  
 3. Agency Address: 1516 JUDSON RD  
 4. City, State, Zip: LONGVIEW, TX 75601

### INCOME

5. TITLE PREMIUMS:	\$1,517,086
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,289,523
8. EXAMINATION EVIDENCE FEES:	\$20,695
9. FEES RECEIVED FOR CLOSING:	\$107,556
10. TAX CERTIFICATES:	\$46,469
11. RECORDING FEES:	\$113,598
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$300
14. COURIER AND OVERNIGHT:	\$18,250
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$700
17. OTHER INCOME:	\$10,675
<b>18. TOTAL TITLE:</b>	<b>\$1,607,766</b>
19. TOTAL ESCROW:	\$314,670
20. TOTAL NON-POLICY:	\$12,655
<b>21. TOTAL INCOME:</b>	<b>\$1,935,091</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$851,270
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$149,805
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$2,790
29. C/F-ATTORNEYS AND OTHERS:	\$91,833
30. RENT:	\$45,069
31. UTILITIES:	\$15,555
32. ACCOUNTING AND AUDITING:	\$17,036
33. ADVERTISING AND PROMOTIONS:	\$7,214
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$23,645
35. INSURANCE:	\$13,880
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$19,711
39. POSTAGE AND FREIGHT:	\$6,820
40. COURIER AND OVERNIGHT:	\$23,868
41. TELEPHONE AND FAX:	\$18,770
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$15,609
44. EQUIPMENT/VEHICLE LEASE	\$59,358
45. DEPRECIATION:	\$3,195
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$46,583
51. RECORDING FEES PAID:	\$114,678
52. PLANT LEASE/UPDATES:	\$6,292
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$1,224
56. TRADE ASSOCIATION FEES:	\$1,312
57. OTHER EXPENSES:	\$75,215
<b>58. TOTAL TITLE:</b>	<b>\$1,610,732</b>
59. TOTAL ESCROW:	\$266,414
60. TOTAL NON-POLICY ABSTRACT:	\$16,021
<b>61. TOTAL EXPENSES:</b>	<b>\$1,893,167</b>
62. INCOME/LOSS TITLE:	(\$2,966)
63. INCOME/LOSS ESCROW:	\$48,256
64. INCOME/LOSS NON-POLICY:	(\$3,366)
<b>65. NET INCOME/LOSS:</b>	<b>\$41,924</b>
66. NUMBER OF POLICIES ISSUED:	5,145
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$292,739
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$248,815
8. EXAMINATION EVIDENCE FEES:	\$273,124
9. FEES RECEIVED FOR CLOSING:	\$24,885
10. TAX CERTIFICATES:	\$805
11. RECORDING FEES:	\$4,591
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$4,120
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$556,340</b>
19. TOTAL ESCROW:	\$73,259
20. TOTAL NON-POLICY:	\$26,637
<b>21. TOTAL INCOME:</b>	<b>\$656,236</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$256,743
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$10,472
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$5,896
29. C/F-ATTORNEYS AND OTHERS:	\$7,326
30. RENT:	\$43,084
31. UTILITIES:	\$9,451
32. ACCOUNTING AND AUDITING:	\$7,073
33. ADVERTISING AND PROMOTIONS:	\$26
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$4,854
35. INSURANCE:	\$10,601
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$12,042
38. LICENSES, TAXES, AND FEES:	\$11,257
39. POSTAGE AND FREIGHT:	\$2,785
40. COURIER AND OVERNIGHT:	\$4,604
41. TELEPHONE AND FAX:	\$8,537
42. PRINTING AND PHOTOCOPYING:	\$4,280
43. OFFICE SUPPLIES:	\$29,464
44. EQUIPMENT/VEHICLE LEASE	\$8,610
45. DEPRECIATION:	\$1,467
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$2,540
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$912
51. RECORDING FEES PAID:	\$4,565
52. PLANT LEASE/UPDATES:	\$28,000
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$1,003
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$46,755
<b>58. TOTAL TITLE:</b>	<b>\$522,347</b>
59. TOTAL ESCROW:	\$60,959
60. TOTAL NON-POLICY ABSTRACT:	\$22,167
<b>61. TOTAL EXPENSES:</b>	<b>\$605,473</b>
62. INCOME/LOSS TITLE:	\$33,993
63. INCOME/LOSS ESCROW:	\$12,300
64. INCOME/LOSS NON-POLICY:	\$4,470
<b>65. NET INCOME/LOSS:</b>	<b>\$50,763</b>
66. NUMBER OF POLICIES ISSUED:	967
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11734426  
 2. Agency Name: LOVE TITLE & ABSTRACT  
 3. Agency Address: 114 E. MORGAN  
 4. City, State, Zip: FRANKLIN, TX 77856

1. Agency Number: 1505098  
 2. Agency Name: LUBBOCK ABSTRACT AND TITLE CO.  
 3. Agency Address: 4505 82ND STREET SUITE 1  
 4. City, State, Zip: LUBBOCK, TX 79424

### INCOME

5. TITLE PREMIUMS: \$263,554  
 6. % PREMIUM REMITTED: 15.11%  
 7. TITLE PREMIUM RETAINED: \$223,733  
 8. EXAMINATION EVIDENCE FEES: \$74,649  
 9. FEES RECEIVED FOR CLOSING: \$9,185  
 10. TAX CERTIFICATES: \$6,340  
 11. RECORDING FEES: \$22,755  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$2,563  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$669  
 17. OTHER INCOME: \$687  
**18. TOTAL TITLE: \$340,581**  
 19. TOTAL ESCROW: \$51,348  
 20. TOTAL NON-POLICY: \$68,893  
**21. TOTAL INCOME: \$460,822**

### EXPENSES

22. SALARIES-EMPLOYEES: \$36,471  
 23. SALARIES-OWNERS/PARTNERS: \$171,370  
 24. BENEFITS-EMPLOYEES: \$5,659  
 25. BENEFITS-OWNERS/PARTNERS: \$26,462  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$908  
 29. C/F-ATTORNEYS AND OTHERS: \$13,757  
 30. RENT: \$0  
 31. UTILITIES: \$4,066  
 32. ACCOUNTING AND AUDITING: \$8,565  
 33. ADVERTISING AND PROMOTIONS: \$4,179  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$1,796  
 35. INSURANCE: \$4,340  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$4,032  
 39. POSTAGE AND FREIGHT: \$1,157  
 40. COURIER AND OVERNIGHT: \$2,786  
 41. TELEPHONE AND FAX: \$4,910  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$7,575  
 44. EQUIPMENT/VEHICLE LEASE: \$3,215  
 45. DEPRECIATION: \$4,544  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,144  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$6,405  
 51. RECORDING FEES PAID: \$22,902  
 52. PLANT LEASE/UPDATES: \$2,394  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$156  
 56. TRADE ASSOCIATION FEES: \$656  
 57. OTHER EXPENSES: \$20,913  
**58. TOTAL TITLE: \$360,362**  
 59. TOTAL ESCROW: \$48,275  
 60. TOTAL NON-POLICY ABSTRACT: \$63,403  
**61. TOTAL EXPENSES: \$472,040**  
 62. INCOME/LOSS TITLE: (\$19,781)  
 63. INCOME/LOSS ESCROW: \$3,073  
 64. INCOME/LOSS NON-POLICY: \$5,490  
**65. NET INCOME/LOSS: (\$11,218)**  
 66. NUMBER OF POLICIES ISSUED: 442  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$1,696,965  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$1,442,420  
 8. EXAMINATION EVIDENCE FEES: \$145,386  
 9. FEES RECEIVED FOR CLOSING: \$3,524  
 10. TAX CERTIFICATES: \$13,940  
 11. RECORDING FEES: \$112,175  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$14,010  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$1,731,455**  
 19. TOTAL ESCROW: \$238,804  
 20. TOTAL NON-POLICY: \$77,882  
**21. TOTAL INCOME: \$2,048,141**

### EXPENSES

22. SALARIES-EMPLOYEES: \$460,487  
 23. SALARIES-OWNERS/PARTNERS: \$567,000  
 24. BENEFITS-EMPLOYEES: \$85,472  
 25. BENEFITS-OWNERS/PARTNERS: \$40,000  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$69,122  
 29. C/F-ATTORNEYS AND OTHERS: \$29,713  
 30. RENT: \$59,459  
 31. UTILITIES: \$17,844  
 32. ACCOUNTING AND AUDITING: \$9,858  
 33. ADVERTISING AND PROMOTIONS: \$37,712  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$14,696  
 35. INSURANCE: \$19,063  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$12,198  
 38. LICENSES, TAXES, AND FEES: \$8,968  
 39. POSTAGE AND FREIGHT: \$4,820  
 40. COURIER AND OVERNIGHT: \$14,437  
 41. TELEPHONE AND FAX: \$9,109  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$40,023  
 44. EQUIPMENT/VEHICLE LEASE: \$17,297  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$8,007  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$18,763  
 50. TAX CERTIFICATES PAID: \$13,965  
 51. RECORDING FEES PAID: \$112,489  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$6,846  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$37,436  
**58. TOTAL TITLE: \$1,714,784**  
 59. TOTAL ESCROW: \$220,874  
 60. TOTAL NON-POLICY ABSTRACT: \$50,224  
**61. TOTAL EXPENSES: \$1,985,882**  
 62. INCOME/LOSS TITLE: \$16,671  
 63. INCOME/LOSS ESCROW: \$17,930  
 64. INCOME/LOSS NON-POLICY: \$27,658  
**65. NET INCOME/LOSS: \$62,259**  
 66. NUMBER OF POLICIES ISSUED: 5,786  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10074157  
 2. Agency Name: LYNN COUNTY ABSTRACT & TITLE, INC.  
 3. Agency Address: 1540 AVE J, P O BOX 968  
 4. City, State, Zip: TAHOKA, TX 79373

1. Agency Number: 12307626  
 2. Agency Name: MADISON TITLE AGENCY, LLC  
 3. Agency Address: 8435 STEMMONS FREEWAY # 420  
 4. City, State, Zip: DALLAS, TX 75247

### INCOME

5. TITLE PREMIUMS: \$87,280  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$74,188  
 8. EXAMINATION EVIDENCE FEES: \$25,529  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$1,570  
 11. RECORDING FEES: \$1,052  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$20  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$3,550  
 17. OTHER INCOME: \$1,359  
**18. TOTAL TITLE: \$107,268**  
 19. TOTAL ESCROW: \$50,516  
 20. TOTAL NON-POLICY: \$59,119  
**21. TOTAL INCOME: \$216,903**

### EXPENSES

22. SALARIES-EMPLOYEES: \$51,146  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$7,125  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$7,845  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$4,500  
 31. UTILITIES: \$1,456  
 32. ACCOUNTING AND AUDITING: \$1,650  
 33. ADVERTISING AND PROMOTIONS: \$2,469  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$2,964  
 35. INSURANCE: \$3,225  
 36. INTEREST EXPENSE: \$790  
 37. LEGAL EXPENSE: \$175  
 38. LICENSES, TAXES, AND FEES: \$120  
 39. POSTAGE AND FREIGHT: \$819  
 40. COURIER AND OVERNIGHT: \$1,295  
 41. TELEPHONE AND FAX: \$1,853  
 42. PRINTING AND PHOTOCOPYING: \$460  
 43. OFFICE SUPPLIES: \$2,857  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$1,723  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$631  
 50. TAX CERTIFICATES PAID: \$2,260  
 51. RECORDING FEES PAID: \$1,243  
 52. PLANT LEASE/UPDATES: \$1,242  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$32  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$21,027  
**58. TOTAL TITLE: \$118,907**  
 59. TOTAL ESCROW: \$48,311  
 60. TOTAL NON-POLICY ABSTRACT: \$56,713  
**61. TOTAL EXPENSES: \$223,931**  
 62. INCOME/LOSS TITLE: (\$11,639)  
 63. INCOME/LOSS ESCROW: \$2,205  
 64. INCOME/LOSS NON-POLICY: \$2,406  
**65. NET INCOME/LOSS: (\$7,028)**  
 66. NUMBER OF POLICIES ISSUED: 358  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$385,582  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$327,744  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$2,876,788  
 10. TAX CERTIFICATES: \$2,719  
 11. RECORDING FEES: \$252  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$15,346  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$3,222,849**  
 19. TOTAL ESCROW: \$49,702  
 20. TOTAL NON-POLICY: \$7,513  
**21. TOTAL INCOME: \$3,280,064**

### EXPENSES

22. SALARIES-EMPLOYEES: \$270,098  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$39,574  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$54,850  
 27. E/E-ATTORNEYS AND OTHERS: \$9,144  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$1,565  
 30. RENT: \$24,889  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$5,415  
 33. ADVERTISING AND PROMOTIONS: \$0  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$25,327  
 35. INSURANCE: \$13,698  
 36. INTEREST EXPENSE: \$544  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$2,502  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$15,070  
 41. TELEPHONE AND FAX: \$1,486  
 42. PRINTING AND PHOTOCOPYING: \$1,379  
 43. OFFICE SUPPLIES: \$7,346  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$3,306  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$2,514  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$2,966  
 51. RECORDING FEES PAID: \$0  
 52. PLANT LEASE/UPDATES: \$42,907  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$1,348  
 57. OTHER EXPENSES: \$0  
**58. TOTAL TITLE: \$525,928**  
 59. TOTAL ESCROW: \$11,632  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$537,560**  
 62. INCOME/LOSS TITLE: \$2,696,921  
 63. INCOME/LOSS ESCROW: \$38,070  
 64. INCOME/LOSS NON-POLICY: \$7,513  
**65. NET INCOME/LOSS: \$2,742,504**  
 66. NUMBER OF POLICIES ISSUED: 46  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1505230  
 2. Agency Name: MARATHON TITLE COMPANY  
 3. Agency Address: 990 ISOM ROAD  
 4. City, State, Zip: SAN ANTONIO, TX 78216

1. Agency Number: 11713700  
 2. Agency Name: MARION COUNTY TITLE COMPANY  
 3. Agency Address: 226 N POLK  
 4. City, State, Zip: JEFFERSON, TX 75657

### INCOME

5. TITLE PREMIUMS:	\$1,957,540
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,663,909
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$82,297
10. TAX CERTIFICATES:	\$11,226
11. RECORDING FEES:	\$43,603
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$725
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$1,677
<b>18. TOTAL TITLE:</b>	<b>\$1,803,437</b>
19. TOTAL ESCROW:	\$127,809
20. TOTAL NON-POLICY:	\$900
<b>21. TOTAL INCOME:</b>	<b>\$1,932,146</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$314,561
23. SALARIES-OWNERS/PARTNERS:	\$145,545
24. BENEFITS-EMPLOYEES:	\$161
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$2,250
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$24,161
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$6,743
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$5,038
35. INSURANCE:	\$42,890
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$41,867
39. POSTAGE AND FREIGHT:	\$2,815
40. COURIER AND OVERNIGHT:	\$8,684
41. TELEPHONE AND FAX:	\$9,079
42. PRINTING AND PHOTOCOPYING:	\$3,012
43. OFFICE SUPPLIES:	\$7,491
44. EQUIPMENT/VEHICLE LEASE	\$6,513
45. DEPRECIATION:	\$4,022
46. DIRECTORS' FEES:	\$23,850
47. DUES, BOARDS, AND ASSOCIATIONS:	\$2,073
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$12,665
51. RECORDING FEES PAID:	\$49,866
52. PLANT LEASE/UPDATES:	\$28,630
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$1,246
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$47,164
<b>58. TOTAL TITLE:</b>	<b>\$790,326</b>
59. TOTAL ESCROW:	\$61,896
60. TOTAL NON-POLICY ABSTRACT:	\$271
<b>61. TOTAL EXPENSES:</b>	<b>\$852,493</b>
62. INCOME/LOSS TITLE:	\$1,013,111
63. INCOME/LOSS ESCROW:	\$65,913
64. INCOME/LOSS NON-POLICY:	\$629
<b>65. NET INCOME/LOSS:</b>	<b>\$1,079,653</b>
66. NUMBER OF POLICIES ISSUED:	437
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$137,955
6. % PREMIUM REMITTED:	15.07%
7. TITLE PREMIUM RETAINED:	\$117,162
8. EXAMINATION EVIDENCE FEES:	\$21,852
9. FEES RECEIVED FOR CLOSING:	\$1,519
10. TAX CERTIFICATES:	\$882
11. RECORDING FEES:	\$3,065
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$1,610
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$819
<b>18. TOTAL TITLE:</b>	<b>\$146,909</b>
19. TOTAL ESCROW:	\$27,313
20. TOTAL NON-POLICY:	\$900
<b>21. TOTAL INCOME:</b>	<b>\$175,122</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$70,299
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$4,682
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$3,513
29. C/F-ATTORNEYS AND OTHERS:	\$2,099
30. RENT:	\$14,694
31. UTILITIES:	\$2,928
32. ACCOUNTING AND AUDITING:	\$4,265
33. ADVERTISING AND PROMOTIONS:	\$170
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$1,531
35. INSURANCE:	\$2,812
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$17,491
38. LICENSES, TAXES, AND FEES:	\$197
39. POSTAGE AND FREIGHT:	\$942
40. COURIER AND OVERNIGHT:	\$1,539
41. TELEPHONE AND FAX:	\$4,121
42. PRINTING AND PHOTOCOPYING:	\$1,311
43. OFFICE SUPPLIES:	\$5,958
44. EQUIPMENT/VEHICLE LEASE	\$1,277
45. DEPRECIATION:	\$1,110
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$730
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$831
51. RECORDING FEES PAID:	\$2,984
52. PLANT LEASE/UPDATES:	\$10,074
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$77
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$15,513
<b>58. TOTAL TITLE:</b>	<b>\$171,148</b>
59. TOTAL ESCROW:	\$28,938
60. TOTAL NON-POLICY ABSTRACT:	\$1,807
<b>61. TOTAL EXPENSES:</b>	<b>\$201,893</b>
62. INCOME/LOSS TITLE:	(\$24,239)
63. INCOME/LOSS ESCROW:	(\$1,625)
64. INCOME/LOSS NON-POLICY:	(\$907)
<b>65. NET INCOME/LOSS:</b>	<b>(\$26,771)</b>
66. NUMBER OF POLICIES ISSUED:	277
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13169881  
 2. Agency Name: MARSHALL, KING & HINSON, INC.  
 3. Agency Address: 500 OAK STREET  
 4. City, State, Zip: GRAHAM, TX 76450

1. Agency Number: 1506241  
 2. Agency Name: MARTIN ABSTRACT COMPANY, INC.  
 3. Agency Address: 712 MAIN ST  
 4. City, State, Zip: JOURDANTON, TX 78026

### INCOME

5. TITLE PREMIUMS:	\$237,180
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$201,604
8. EXAMINATION EVIDENCE FEES:	\$16,398
9. FEES RECEIVED FOR CLOSING:	\$22,722
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$0
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$4,233
14. COURIER AND OVERNIGHT:	\$5,560
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$250,517</b>
19. TOTAL ESCROW:	\$62,200
20. TOTAL NON-POLICY:	\$25,246
<b>21. TOTAL INCOME:</b>	<b>\$337,963</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$105,040
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$0
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$8,760
31. UTILITIES:	\$7,709
32. ACCOUNTING AND AUDITING:	\$9,267
33. ADVERTISING AND PROMOTIONS:	\$4,015
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$6,033
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$0
39. POSTAGE AND FREIGHT:	\$1,424
40. COURIER AND OVERNIGHT:	\$2,285
41. TELEPHONE AND FAX:	\$2,562
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$8,817
44. EQUIPMENT/VEHICLE LEASE	\$3,818
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$453
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$0
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$4,400
<b>58. TOTAL TITLE:</b>	<b>\$164,583</b>
59. TOTAL ESCROW:	\$41,097
60. TOTAL NON-POLICY ABSTRACT:	\$17,304
<b>61. TOTAL EXPENSES:</b>	<b>\$222,984</b>
62. INCOME/LOSS TITLE:	\$85,934
63. INCOME/LOSS ESCROW:	\$21,103
64. INCOME/LOSS NON-POLICY:	\$7,942
<b>65. NET INCOME/LOSS:</b>	<b>\$114,979</b>
66. NUMBER OF POLICIES ISSUED:	576
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$433,228
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$368,243
8. EXAMINATION EVIDENCE FEES:	\$141,253
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$6,763
11. RECORDING FEES:	\$25,641
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$275
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$56
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$542,231</b>
19. TOTAL ESCROW:	\$66,556
20. TOTAL NON-POLICY:	\$91,042
<b>21. TOTAL INCOME:</b>	<b>\$699,829</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$194,538
23. SALARIES-OWNERS/PARTNERS:	\$110,880
24. BENEFITS-EMPLOYEES:	\$27,317
25. BENEFITS-OWNERS/PARTNERS:	\$8,482
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$958
29. C/F-ATTORNEYS AND OTHERS:	\$61,039
30. RENT:	\$10,449
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$1,585
33. ADVERTISING AND PROMOTIONS:	\$7,130
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$4,197
35. INSURANCE:	\$6,407
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$17,325
38. LICENSES, TAXES, AND FEES:	\$223
39. POSTAGE AND FREIGHT:	\$1,937
40. COURIER AND OVERNIGHT:	\$6,722
41. TELEPHONE AND FAX:	\$7,620
42. PRINTING AND PHOTOCOPYING:	\$4,511
43. OFFICE SUPPLIES:	\$10,176
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$2,581
46. DIRECTORS' FEES:	\$6,240
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,512
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$8,740
51. RECORDING FEES PAID:	\$29,889
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$311
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$21,004
<b>58. TOTAL TITLE:</b>	<b>\$551,773</b>
59. TOTAL ESCROW:	\$57,324
60. TOTAL NON-POLICY ABSTRACT:	\$74,976
<b>61. TOTAL EXPENSES:</b>	<b>\$684,073</b>
62. INCOME/LOSS TITLE:	(\$9,542)
63. INCOME/LOSS ESCROW:	\$9,232
64. INCOME/LOSS NON-POLICY:	\$16,066
<b>65. NET INCOME/LOSS:</b>	<b>\$15,756</b>
66. NUMBER OF POLICIES ISSUED:	600
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1505973  
 2. Agency Name: MASON COUNTY TITLE COMPANY  
 3. Agency Address: 105 WESTMORELAND  
 4. City, State, Zip: MASON, TX 76856

1. Agency Number: 11615427  
 2. Agency Name: MCCULLOCH COUNTY ABSTRACT & TITLE, INC.  
 3. Agency Address: 214 S. BLACKBURN  
 4. City, State, Zip: BRADY, TX 76825

### INCOME

5. TITLE PREMIUMS:	\$80,297
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$68,253
8. EXAMINATION EVIDENCE FEES:	\$99,616
9. FEES RECEIVED FOR CLOSING:	\$2,833
10. TAX CERTIFICATES:	\$1,110
11. RECORDING FEES:	\$5,200
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$274
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$134
<b>18. TOTAL TITLE:</b>	<b>\$177,420</b>
19. TOTAL ESCROW:	\$20,650
20. TOTAL NON-POLICY:	\$300
<b>21. TOTAL INCOME:</b>	<b>\$198,370</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$29,613
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$2,300
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$779
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$24,300
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$1,575
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$2,864
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$9,000
38. LICENSES, TAXES, AND FEES:	\$248
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$408
41. TELEPHONE AND FAX:	\$0
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$232
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$351
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$1,530
51. RECORDING FEES PAID:	\$4,715
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$10,359
<b>58. TOTAL TITLE:</b>	<b>\$88,274</b>
59. TOTAL ESCROW:	\$7,832
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$96,106</b>
62. INCOME/LOSS TITLE:	\$89,146
63. INCOME/LOSS ESCROW:	\$12,818
64. INCOME/LOSS NON-POLICY:	\$300
<b>65. NET INCOME/LOSS:</b>	<b>\$102,264</b>
66. NUMBER OF POLICIES ISSUED:	92
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$163,948
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$139,356
8. EXAMINATION EVIDENCE FEES:	\$23,290
9. FEES RECEIVED FOR CLOSING:	\$21,456
10. TAX CERTIFICATES:	\$1,322
11. RECORDING FEES:	\$1,399
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$19
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$186,842</b>
19. TOTAL ESCROW:	\$59,993
20. TOTAL NON-POLICY:	\$7,218
<b>21. TOTAL INCOME:</b>	<b>\$254,053</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$43,313
23. SALARIES-OWNERS/PARTNERS:	\$19,345
24. BENEFITS-EMPLOYEES:	\$9,316
25. BENEFITS-OWNERS/PARTNERS:	\$1,623
26. E/E-OTHER AGENTS AND UW:	\$1,804
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$5,584
29. C/F-ATTORNEYS AND OTHERS:	\$733
30. RENT:	\$4,380
31. UTILITIES:	\$1,291
32. ACCOUNTING AND AUDITING:	\$1,679
33. ADVERTISING AND PROMOTIONS:	\$4,177
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$2,394
35. INSURANCE:	\$3,581
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$493
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$187
41. TELEPHONE AND FAX:	\$899
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$1,106
44. EQUIPMENT/VEHICLE LEASE	\$3,422
45. DEPRECIATION:	\$7,315
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$642
48. BAD DEBTS:	\$683
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$1,288
51. RECORDING FEES PAID:	\$1,933
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$6,128
<b>58. TOTAL TITLE:</b>	<b>\$123,316</b>
59. TOTAL ESCROW:	\$34,738
60. TOTAL NON-POLICY ABSTRACT:	\$4,342
<b>61. TOTAL EXPENSES:</b>	<b>\$162,396</b>
62. INCOME/LOSS TITLE:	\$63,526
63. INCOME/LOSS ESCROW:	\$25,255
64. INCOME/LOSS NON-POLICY:	\$2,876
<b>65. NET INCOME/LOSS:</b>	<b>\$91,657</b>
66. NUMBER OF POLICIES ISSUED:	272
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1505155  
 2. Agency Name: MCGOWAN ABSTRACT & TITLE CO.  
 3. Agency Address: P. O. BOX 71  
 4. City, State, Zip: BROWNFIELD, TX 79316

1. Agency Number: 13903010  
 2. Agency Name: MCKNIGHT TITLE  
 3. Agency Address: 3500 HULEN STREET. SUITE 100  
 4. City, State, Zip: FORT WORTH, TX 76107

### INCOME

5. TITLE PREMIUMS:	\$129,228
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$109,844
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$2,318
11. RECORDING FEES:	\$0
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$1,484
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$113,646</b>
19. TOTAL ESCROW:	\$39,750
20. TOTAL NON-POLICY:	\$94,960
<b>21. TOTAL INCOME:</b>	<b>\$248,356</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$18,400
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$0
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$51,691
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$207
31. UTILITIES:	\$1,411
32. ACCOUNTING AND AUDITING:	\$851
33. ADVERTISING AND PROMOTIONS:	\$445
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$367
35. INSURANCE:	\$1,198
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$48
39. POSTAGE AND FREIGHT:	\$909
40. COURIER AND OVERNIGHT:	\$1,484
41. TELEPHONE AND FAX:	\$575
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$1,292
44. EQUIPMENT/VEHICLE LEASE:	\$786
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$251
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$2,318
51. RECORDING FEES PAID:	\$0
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$0
<b>58. TOTAL TITLE:</b>	<b>\$82,233</b>
59. TOTAL ESCROW:	\$9,301
60. TOTAL NON-POLICY ABSTRACT:	\$22,089
<b>61. TOTAL EXPENSES:</b>	<b>\$113,623</b>
62. INCOME/LOSS TITLE:	\$31,413
63. INCOME/LOSS ESCROW:	\$30,449
64. INCOME/LOSS NON-POLICY:	\$72,871
<b>65. NET INCOME/LOSS:</b>	<b>\$134,733</b>
66. NUMBER OF POLICIES ISSUED:	171
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$1,419,330
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,206,430
8. EXAMINATION EVIDENCE FEES:	\$860
9. FEES RECEIVED FOR CLOSING:	\$193,338
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$0
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$1,400,628</b>
19. TOTAL ESCROW:	\$532,173
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$1,932,801</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$840,769
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$63,909
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$41,741
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$10,487
30. RENT:	\$74,070
31. UTILITIES:	\$804
32. ACCOUNTING AND AUDITING:	\$7,970
33. ADVERTISING AND PROMOTIONS:	\$4,059
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$4,576
35. INSURANCE:	\$8,022
36. INTEREST EXPENSE:	\$2,568
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$3,527
39. POSTAGE AND FREIGHT:	\$3,565
40. COURIER AND OVERNIGHT:	\$12,163
41. TELEPHONE AND FAX:	\$6,726
42. PRINTING AND PHOTOCOPYING:	\$3,279
43. OFFICE SUPPLIES:	\$38,632
44. EQUIPMENT/VEHICLE LEASE:	\$3,516
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$88,740
51. RECORDING FEES PAID:	\$65,420
52. PLANT LEASE/UPDATES:	\$63,194
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$1,858
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$39,283
<b>58. TOTAL TITLE:</b>	<b>\$1,388,878</b>
59. TOTAL ESCROW:	\$483,781
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$1,872,659</b>
62. INCOME/LOSS TITLE:	\$11,750
63. INCOME/LOSS ESCROW:	\$48,392
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$60,142</b>
66. NUMBER OF POLICIES ISSUED:	1,479
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506193  
 2. Agency Name: MCMULLEN COUNTY TITLE CO.  
 3. Agency Address: P.O. BOX 395  
 4. City, State, Zip: TILDEN, TX 78072

1. Agency Number: 13609013  
 2. Agency Name: MCMULLEN TITLE  
 3. Agency Address: 107 S. RICE STREET  
 4. City, State, Zip: HAMILTON, TX 76531

### INCOME

5. TITLE PREMIUMS:	\$46,818
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$39,795
8. EXAMINATION EVIDENCE FEES:	\$47,534
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$495
11. RECORDING FEES:	\$2,203
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$90,027</b>
19. TOTAL ESCROW:	\$1,820
20. TOTAL NON-POLICY:	\$60,617
<b>21. TOTAL INCOME:</b>	<b>\$152,464</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$52,915
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$3,713
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$4,248
31. UTILITIES:	\$1,247
32. ACCOUNTING AND AUDITING:	\$4,197
33. ADVERTISING AND PROMOTIONS:	\$319
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$1,122
35. INSURANCE:	\$2,004
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$4,369
39. POSTAGE AND FREIGHT:	\$813
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$858
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$2,089
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$18,167
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$221
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$495
51. RECORDING FEES PAID:	\$2,316
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$1,112
55. DONATIONS/LOBBYING:	\$118
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$3,486
<b>58. TOTAL TITLE:</b>	<b>\$103,809</b>
59. TOTAL ESCROW:	\$5,192
60. TOTAL NON-POLICY ABSTRACT:	\$66,408
<b>61. TOTAL EXPENSES:</b>	<b>\$175,409</b>
62. INCOME/LOSS TITLE:	(\$13,782)
63. INCOME/LOSS ESCROW:	(\$3,372)
64. INCOME/LOSS NON-POLICY:	(\$5,791)
<b>65. NET INCOME/LOSS:</b>	<b>(\$22,945)</b>
66. NUMBER OF POLICIES ISSUED:	29
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$15,094
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$12,830
8. EXAMINATION EVIDENCE FEES:	\$150
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$120
11. RECORDING FEES:	\$408
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$2,765
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$16,273</b>
19. TOTAL ESCROW:	\$2,500
20. TOTAL NON-POLICY:	\$150
<b>21. TOTAL INCOME:</b>	<b>\$18,923</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$96,699
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$28,088
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$0
31. UTILITIES:	\$3,587
32. ACCOUNTING AND AUDITING:	\$2,750
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$2,121
35. INSURANCE:	\$4,158
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$19,645
39. POSTAGE AND FREIGHT:	\$97
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$2,765
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$596
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$309
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$26
50. TAX CERTIFICATES PAID:	\$130
51. RECORDING FEES PAID:	\$408
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$15,068
<b>58. TOTAL TITLE:</b>	<b>\$176,447</b>
59. TOTAL ESCROW:	\$0
60. TOTAL NON-POLICY ABSTRACT:	\$236
<b>61. TOTAL EXPENSES:</b>	<b>\$176,683</b>
62. INCOME/LOSS TITLE:	(\$160,174)
63. INCOME/LOSS ESCROW:	\$2,500
64. INCOME/LOSS NON-POLICY:	(\$86)
<b>65. NET INCOME/LOSS:</b>	<b>(\$157,760)</b>
66. NUMBER OF POLICIES ISSUED:	19
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13797993  
 2. Agency Name: MEMBERS TITLE, LLC  
 3. Agency Address: 150 N NOLEN  
 4. City, State, Zip: SOUTHLAKE, TX 76092

1. Agency Number: 1506070  
 2. Agency Name: MENARD TITLE & ABSTRACT CO., INC.  
 3. Agency Address: 306 ELLIS  
 4. City, State, Zip: MENARD, TX 76859

### INCOME

5. TITLE PREMIUMS: \$250,582  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$212,995  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$392,972  
 10. TAX CERTIFICATES: \$27,739  
 11. RECORDING FEES: \$73,046  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$22,323  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$729,075**  
 19. TOTAL ESCROW: \$317,201  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$1,046,276**

### EXPENSES

22. SALARIES-EMPLOYEES: \$97,500  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$4,083  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$88,274  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$9,953  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$4,585  
 33. ADVERTISING AND PROMOTIONS: \$3,427  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$3,084  
 35. INSURANCE: \$1,870  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$2,445  
 39. POSTAGE AND FREIGHT: \$728  
 40. COURIER AND OVERNIGHT: \$22,616  
 41. TELEPHONE AND FAX: \$2,896  
 42. PRINTING AND PHOTOCOPYING: \$720  
 43. OFFICE SUPPLIES: \$6,483  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$2,423  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$216  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$2,910  
 50. TAX CERTIFICATES PAID: \$30,164  
 51. RECORDING FEES PAID: \$74,891  
 52. PLANT LEASE/UPDATES: \$42,500  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$2,800  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$22,302  
**58. TOTAL TITLE: \$426,870**  
 59. TOTAL ESCROW: \$61,378  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$488,248**  
 62. INCOME/LOSS TITLE: \$302,205  
 63. INCOME/LOSS ESCROW: \$255,823  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$558,028**  
 66. NUMBER OF POLICIES ISSUED: 1,065  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$170,511  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$144,935  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$720  
 11. RECORDING FEES: \$3,498  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$315  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$2,550  
 17. OTHER INCOME: \$2,575  
**18. TOTAL TITLE: \$154,593**  
 19. TOTAL ESCROW: \$41,700  
 20. TOTAL NON-POLICY: \$18,340  
**21. TOTAL INCOME: \$214,633**

### EXPENSES

22. SALARIES-EMPLOYEES: \$40,969  
 23. SALARIES-OWNERS/PARTNERS: \$10,277  
 24. BENEFITS-EMPLOYEES: \$13,959  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$14,158  
 29. C/F-ATTORNEYS AND OTHERS: \$5,645  
 30. RENT: \$39  
 31. UTILITIES: \$2,611  
 32. ACCOUNTING AND AUDITING: \$3,074  
 33. ADVERTISING AND PROMOTIONS: \$1,970  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$2,889  
 35. INSURANCE: \$1,097  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$414  
 38. LICENSES, TAXES, AND FEES: \$1,359  
 39. POSTAGE AND FREIGHT: \$664  
 40. COURIER AND OVERNIGHT: \$795  
 41. TELEPHONE AND FAX: \$4,659  
 42. PRINTING AND PHOTOCOPYING: \$252  
 43. OFFICE SUPPLIES: \$2,158  
 44. EQUIPMENT/VEHICLE LEASE: \$3,736  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$305  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$940  
 51. RECORDING FEES PAID: \$3,230  
 52. PLANT LEASE/UPDATES: \$125  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$3,434  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$2,160  
**58. TOTAL TITLE: \$120,919**  
 59. TOTAL ESCROW: \$25,083  
 60. TOTAL NON-POLICY ABSTRACT: \$11,863  
**61. TOTAL EXPENSES: \$157,865**  
 62. INCOME/LOSS TITLE: \$33,674  
 63. INCOME/LOSS ESCROW: \$16,617  
 64. INCOME/LOSS NON-POLICY: \$6,477  
**65. NET INCOME/LOSS: \$56,768**  
 66. NUMBER OF POLICIES ISSUED: 107  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11501521  
 2. Agency Name: MICRO TITLE HILL COUNTY, LLC  
 3. Agency Address: 103 WEST ELM STREET  
 4. City, State, Zip: HILLSBORO, TX 76645

1. Agency Number: 11501669  
 2. Agency Name: MICRO TITLE NAVARRO COUNTY, LLC  
 3. Agency Address: 321 NORTH 12TH STREET  
 4. City, State, Zip: CORSICANA, TX 75110

### INCOME

5. TITLE PREMIUMS:	\$238,211
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$202,480
8. EXAMINATION EVIDENCE FEES:	\$74,146
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$8,810
11. RECORDING FEES:	\$21,039
12. RESTRICTIONS:	\$154
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$921
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$92
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$307,642</b>
19. TOTAL ESCROW:	\$100,713
20. TOTAL NON-POLICY:	\$3,120
<b>21. TOTAL INCOME:</b>	<b>\$411,475</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$58,471
23. SALARIES-OWNERS/PARTNERS:	\$25,000
24. BENEFITS-EMPLOYEES:	\$18,068
25. BENEFITS-OWNERS/PARTNERS:	\$3,782
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$2,613
29. C/F-ATTORNEYS AND OTHERS:	\$988
30. RENT:	\$7,500
31. UTILITIES:	\$3,516
32. ACCOUNTING AND AUDITING:	\$0
33. ADVERTISING AND PROMOTIONS:	\$1,253
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$2,271
35. INSURANCE:	\$2,093
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$0
39. POSTAGE AND FREIGHT:	\$898
40. COURIER AND OVERNIGHT:	\$2,617
41. TELEPHONE AND FAX:	\$3,879
42. PRINTING AND PHOTOCOPYING:	\$393
43. OFFICE SUPPLIES:	\$8,922
44. EQUIPMENT/VEHICLE LEASE	\$917
45. DEPRECIATION:	\$1,179
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$385
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$2,354
50. TAX CERTIFICATES PAID:	\$9,130
51. RECORDING FEES PAID:	\$22,023
52. PLANT LEASE/UPDATES:	\$900
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$24,381
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$3,502
<b>58. TOTAL TITLE:</b>	<b>\$207,035</b>
59. TOTAL ESCROW:	\$174,144
60. TOTAL NON-POLICY ABSTRACT:	\$38,447
<b>61. TOTAL EXPENSES:</b>	<b>\$419,626</b>
62. INCOME/LOSS TITLE:	\$100,607
63. INCOME/LOSS ESCROW:	(\$73,431)
64. INCOME/LOSS NON-POLICY:	(\$35,327)
<b>65. NET INCOME/LOSS:</b>	<b>(\$8,151)</b>
66. NUMBER OF POLICIES ISSUED:	857
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$357,577
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$303,941
8. EXAMINATION EVIDENCE FEES:	\$83,430
9. FEES RECEIVED FOR CLOSING:	\$11,868
10. TAX CERTIFICATES:	\$5,709
11. RECORDING FEES:	\$32,778
12. RESTRICTIONS:	\$923
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$438,649</b>
19. TOTAL ESCROW:	\$114,463
20. TOTAL NON-POLICY:	\$3,250
<b>21. TOTAL INCOME:</b>	<b>\$556,362</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$76,391
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$28,343
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$8,475
27. E/E-ATTORNEYS AND OTHERS:	\$288
28. C/F-OTHER AGENTS AND UW:	\$4,384
29. C/F-ATTORNEYS AND OTHERS:	\$12,378
30. RENT:	\$5,000
31. UTILITIES:	\$3,833
32. ACCOUNTING AND AUDITING:	\$0
33. ADVERTISING AND PROMOTIONS:	\$2,490
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$2,018
35. INSURANCE:	\$5,605
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$1,578
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$2,051
41. TELEPHONE AND FAX:	\$3,330
42. PRINTING AND PHOTOCOPYING:	\$1,348
43. OFFICE SUPPLIES:	\$5,694
44. EQUIPMENT/VEHICLE LEASE	\$5,593
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$820
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$10,461
50. TAX CERTIFICATES PAID:	\$5,802
51. RECORDING FEES PAID:	\$33,073
52. PLANT LEASE/UPDATES:	\$8,757
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$21,933
56. TRADE ASSOCIATION FEES:	\$750
57. OTHER EXPENSES:	\$30,268
<b>58. TOTAL TITLE:</b>	<b>\$280,663</b>
59. TOTAL ESCROW:	\$203,615
60. TOTAL NON-POLICY ABSTRACT:	\$40,607
<b>61. TOTAL EXPENSES:</b>	<b>\$524,885</b>
62. INCOME/LOSS TITLE:	\$157,986
63. INCOME/LOSS ESCROW:	(\$89,152)
64. INCOME/LOSS NON-POLICY:	(\$37,357)
<b>65. NET INCOME/LOSS:</b>	<b>\$31,477</b>
66. NUMBER OF POLICIES ISSUED:	830
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13909599  
 2. Agency Name: MID AMERICA TITLE COMPANY, LLC  
 3. Agency Address: 2301 FOREST LN, SUITE 102  
 4. City, State, Zip: GARLAND, TX 75042

1. Agency Number: 1506285  
 2. Agency Name: MID-COAST TITLE CO., INC.  
 3. Agency Address: 111 N. FULTON  
 4. City, State, Zip: WHARTON, TX 77488

### INCOME

5. TITLE PREMIUMS:	\$55,896
6. % PREMIUM REMITTED:	15.04%
7. TITLE PREMIUM RETAINED:	\$47,490
8. EXAMINATION EVIDENCE FEES:	\$2,390
9. FEES RECEIVED FOR CLOSING:	\$475,675
10. TAX CERTIFICATES:	\$34,294
11. RECORDING FEES:	\$55,754
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$38,108
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$51
<b>18. TOTAL TITLE:</b>	<b>\$653,762</b>
19. TOTAL ESCROW:	\$114,444
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$768,206</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$163,265
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$34,574
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$94,350
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$18,144
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$9,829
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$43
35. INSURANCE:	\$10,616
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$255
38. LICENSES, TAXES, AND FEES:	\$1,737
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$38,108
41. TELEPHONE AND FAX:	\$767
42. PRINTING AND PHOTOCOPYING:	\$719
43. OFFICE SUPPLIES:	\$10,392
44. EQUIPMENT/VEHICLE LEASE	\$4,882
45. DEPRECIATION:	\$1,916
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$183
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$34,294
51. RECORDING FEES PAID:	\$55,754
52. PLANT LEASE/UPDATES:	\$21,143
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$30
57. OTHER EXPENSES:	\$0
<b>58. TOTAL TITLE:</b>	<b>\$501,001</b>
59. TOTAL ESCROW:	\$82,127
60. TOTAL NON-POLICY ABSTRACT:	\$6,004
<b>61. TOTAL EXPENSES:</b>	<b>\$589,132</b>
62. INCOME/LOSS TITLE:	\$152,761
63. INCOME/LOSS ESCROW:	\$32,317
64. INCOME/LOSS NON-POLICY:	(\$6,004)
<b>65. NET INCOME/LOSS:</b>	<b>\$179,074</b>
66. NUMBER OF POLICIES ISSUED:	3,222
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$779,201
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$662,321
8. EXAMINATION EVIDENCE FEES:	\$109,032
9. FEES RECEIVED FOR CLOSING:	\$20,304
10. TAX CERTIFICATES:	\$8,014
11. RECORDING FEES:	\$51,181
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$250
14. COURIER AND OVERNIGHT:	\$5,582
15. TELEPHONE AND FAX:	\$4,542
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$787
<b>18. TOTAL TITLE:</b>	<b>\$862,013</b>
19. TOTAL ESCROW:	\$104,321
20. TOTAL NON-POLICY:	\$9,176
<b>21. TOTAL INCOME:</b>	<b>\$975,510</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$223,183
23. SALARIES-OWNERS/PARTNERS:	\$79,152
24. BENEFITS-EMPLOYEES:	\$36,279
25. BENEFITS-OWNERS/PARTNERS:	\$4,195
26. E/E-OTHER AGENTS AND UW:	\$41,385
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$131,672
30. RENT:	\$1,677
31. UTILITIES:	\$4,770
32. ACCOUNTING AND AUDITING:	\$26,281
33. ADVERTISING AND PROMOTIONS:	\$8,921
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$2,349
35. INSURANCE:	\$6,293
36. INTEREST EXPENSE:	\$3,345
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$340
39. POSTAGE AND FREIGHT:	\$8,290
40. COURIER AND OVERNIGHT:	\$5,582
41. TELEPHONE AND FAX:	\$3,997
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$28,460
44. EQUIPMENT/VEHICLE LEASE	\$1,677
45. DEPRECIATION:	\$4,788
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$261
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$706
50. TAX CERTIFICATES PAID:	\$8,014
51. RECORDING FEES PAID:	\$51,181
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$4,600
56. TRADE ASSOCIATION FEES:	\$1,490
57. OTHER EXPENSES:	\$23,838
<b>58. TOTAL TITLE:</b>	<b>\$712,726</b>
59. TOTAL ESCROW:	\$58,416
60. TOTAL NON-POLICY ABSTRACT:	\$5,118
<b>61. TOTAL EXPENSES:</b>	<b>\$776,260</b>
62. INCOME/LOSS TITLE:	\$149,287
63. INCOME/LOSS ESCROW:	\$45,905
64. INCOME/LOSS NON-POLICY:	\$4,058
<b>65. NET INCOME/LOSS:</b>	<b>\$199,250</b>
66. NUMBER OF POLICIES ISSUED:	1,455
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506391  
 2. Agency Name: MILLS COUNTY ABSTRACT & TITLE COMPANY  
 3. Agency Address: 1014 FISHER STREET, P. O. BOX 160  
 4. City, State, Zip: GOLDTHWAITE, TX 76844-0160

1. Agency Number: 11513888  
 2. Agency Name: MISSION TITLE, LP  
 3. Agency Address: 114 W. GLENVIEW #200  
 4. City, State, Zip: SAN ANTONIO, TX 78228

### INCOME

5. TITLE PREMIUMS:	\$143,334
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$121,834
8. EXAMINATION EVIDENCE FEES:	\$9,577
9. FEES RECEIVED FOR CLOSING:	\$11,441
10. TAX CERTIFICATES:	\$2,550
11. RECORDING FEES:	\$1,789
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$109
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$10
<b>18. TOTAL TITLE:</b>	<b>\$147,310</b>
19. TOTAL ESCROW:	\$34,867
20. TOTAL NON-POLICY:	\$7,826
<b>21. TOTAL INCOME:</b>	<b>\$190,003</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$43,511
23. SALARIES-OWNERS/PARTNERS:	\$18,720
24. BENEFITS-EMPLOYEES:	\$18,577
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$28,667
28. C/F-OTHER AGENTS AND UW:	\$1,020
29. C/F-ATTORNEYS AND OTHERS:	\$416
30. RENT:	\$0
31. UTILITIES:	\$2,456
32. ACCOUNTING AND AUDITING:	\$0
33. ADVERTISING AND PROMOTIONS:	\$3,218
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$1,766
35. INSURANCE:	\$4,199
36. INTEREST EXPENSE:	\$2,948
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$1,636
39. POSTAGE AND FREIGHT:	\$771
40. COURIER AND OVERNIGHT:	\$109
41. TELEPHONE AND FAX:	\$2,384
42. PRINTING AND PHOTOCOPYING:	\$283
43. OFFICE SUPPLIES:	\$1,527
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$3,490
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$487
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$2,550
51. RECORDING FEES PAID:	\$1,789
52. PLANT LEASE/UPDATES:	\$600
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$4,977
<b>58. TOTAL TITLE:</b>	<b>\$146,101</b>
59. TOTAL ESCROW:	\$27,277
60. TOTAL NON-POLICY ABSTRACT:	\$5,701
<b>61. TOTAL EXPENSES:</b>	<b>\$179,079</b>
62. INCOME/LOSS TITLE:	\$1,209
63. INCOME/LOSS ESCROW:	\$7,590
64. INCOME/LOSS NON-POLICY:	\$2,125
<b>65. NET INCOME/LOSS:</b>	<b>\$10,924</b>
66. NUMBER OF POLICIES ISSUED:	244
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$6,320,873
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$5,372,661
8. EXAMINATION EVIDENCE FEES:	\$367,629
9. FEES RECEIVED FOR CLOSING:	\$117,195
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$0
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$43,587
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$216
17. OTHER INCOME:	(\$1,504)
<b>18. TOTAL TITLE:</b>	<b>\$5,899,784</b>
19. TOTAL ESCROW:	\$662,523
20. TOTAL NON-POLICY:	\$55,874
<b>21. TOTAL INCOME:</b>	<b>\$6,618,181</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$1,646,171
23. SALARIES-OWNERS/PARTNERS:	\$71,873
24. BENEFITS-EMPLOYEES:	\$225,250
25. BENEFITS-OWNERS/PARTNERS:	\$8,455
26. E/E-OTHER AGENTS AND UW:	\$68,149
27. E/E-ATTORNEYS AND OTHERS:	\$795
28. C/F-OTHER AGENTS AND UW:	\$44,255
29. C/F-ATTORNEYS AND OTHERS:	\$2,455,280
30. RENT:	\$320,017
31. UTILITIES:	\$4,904
32. ACCOUNTING AND AUDITING:	\$6,864
33. ADVERTISING AND PROMOTIONS:	\$39,010
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$21,129
35. INSURANCE:	\$58,009
36. INTEREST EXPENSE:	\$28,991
37. LEGAL EXPENSE:	\$21,547
38. LICENSES, TAXES, AND FEES:	\$6,203
39. POSTAGE AND FREIGHT:	\$8,727
40. COURIER AND OVERNIGHT:	\$42,816
41. TELEPHONE AND FAX:	\$47,507
42. PRINTING AND PHOTOCOPYING:	\$19,493
43. OFFICE SUPPLIES:	\$19,678
44. EQUIPMENT/VEHICLE LEASE	\$39,786
45. DEPRECIATION:	\$21,180
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$5,689
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$0
52. PLANT LEASE/UPDATES:	\$232,866
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$178
56. TRADE ASSOCIATION FEES:	\$2,486
57. OTHER EXPENSES:	\$126,943
<b>58. TOTAL TITLE:</b>	<b>\$5,594,251</b>
59. TOTAL ESCROW:	\$318,870
60. TOTAL NON-POLICY ABSTRACT:	\$67,908
<b>61. TOTAL EXPENSES:</b>	<b>\$5,981,029</b>
62. INCOME/LOSS TITLE:	\$305,533
63. INCOME/LOSS ESCROW:	\$343,653
64. INCOME/LOSS NON-POLICY:	(\$12,034)
<b>65. NET INCOME/LOSS:</b>	<b>\$637,152</b>
66. NUMBER OF POLICIES ISSUED:	29,966
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 8440838  
 2. Agency Name: MITCHELL COUNTY ABSTRACT CO.  
 3. Agency Address: 120 W 2ND STREET  
 4. City, State, Zip: COLORADO CITY, TX 79512

1. Agency Number: 12412487  
 2. Agency Name: MN TITLE COMPANY, L.P.  
 3. Agency Address: 945 BUNKER HILL #290  
 4. City, State, Zip: HOUSTON, TX 77024

### INCOME

5. TITLE PREMIUMS: \$73,330  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$62,331  
 8. EXAMINATION EVIDENCE FEES: \$18,766  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$923  
 11. RECORDING FEES: \$2,195  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$180  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$150  
**18. TOTAL TITLE: \$84,545**  
 19. TOTAL ESCROW: \$7,548  
 20. TOTAL NON-POLICY: \$142,476  
**21. TOTAL INCOME: \$234,569**

### EXPENSES

22. SALARIES-EMPLOYEES: \$62,907  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$5,096  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$6,872  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$0  
 31. UTILITIES: \$7,536  
 32. ACCOUNTING AND AUDITING: \$2,544  
 33. ADVERTISING AND PROMOTIONS: \$4,993  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$8,080  
 35. INSURANCE: \$2,686  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$3,542  
 39. POSTAGE AND FREIGHT: \$635  
 40. COURIER AND OVERNIGHT: \$476  
 41. TELEPHONE AND FAX: \$2,431  
 42. PRINTING AND PHOTOCOPYING: \$2,970  
 43. OFFICE SUPPLIES: \$1,563  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$5,245  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,125  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$1,165  
 52. PLANT LEASE/UPDATES: \$2,192  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$25,400  
 55. DONATIONS/LOBBYING: \$990  
 56. TRADE ASSOCIATION FEES: \$376  
 57. OTHER EXPENSES: \$43,128  
**58. TOTAL TITLE: \$191,952**  
 59. TOTAL ESCROW: \$0  
 60. TOTAL NON-POLICY ABSTRACT: \$77  
**61. TOTAL EXPENSES: \$192,029**  
 62. INCOME/LOSS TITLE: (\$107,407)  
 63. INCOME/LOSS ESCROW: \$7,548  
 64. INCOME/LOSS NON-POLICY: \$142,399  
**65. NET INCOME/LOSS: \$42,540**  
 66. NUMBER OF POLICIES ISSUED: 124  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$367,715  
 6. % PREMIUM REMITTED: 15.20%  
 7. TITLE PREMIUM RETAINED: \$311,824  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$755  
 11. RECORDING FEES: \$4,080  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$316,659**  
 19. TOTAL ESCROW: \$7,070  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$323,729**

### EXPENSES

22. SALARIES-EMPLOYEES: \$84,064  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$0  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$149,043  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$24,662  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$1,960  
 33. ADVERTISING AND PROMOTIONS: \$0  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$210  
 35. INSURANCE: \$5,935  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$201  
 39. POSTAGE AND FREIGHT: \$852  
 40. COURIER AND OVERNIGHT: \$1,688  
 41. TELEPHONE AND FAX: \$3,896  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$842  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$614  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,621  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$755  
 51. RECORDING FEES PAID: \$3,696  
 52. PLANT LEASE/UPDATES: \$50,852  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$3,154  
**58. TOTAL TITLE: \$334,045**  
 59. TOTAL ESCROW: \$9,624  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$343,669**  
 62. INCOME/LOSS TITLE: (\$17,386)  
 63. INCOME/LOSS ESCROW: (\$2,554)  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: (\$19,940)**  
 66. NUMBER OF POLICIES ISSUED: 80  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 14046374  
 2. Agency Name: MOMENTUM TITLE, LLC  
 3. Agency Address: 1400 WOODLOCH FOREST DRIVE, SUITE 575  
 4. City, State, Zip: THE WOODLANDS, TX 77387

1. Agency Number: 8824705  
 2. Agency Name: MONTAGUE COUNTY ABSTRACT & TITLE CO.  
 3. Agency Address: 11279 STATE HWY 59 N  
 4. City, State, Zip: MONTAGUE, TX 76251

### INCOME

5. TITLE PREMIUMS: \$182,298  
 6. % PREMIUM REMITTED: 15.25%  
 7. TITLE PREMIUM RETAINED: \$154,505  
 8. EXAMINATION EVIDENCE FEES: \$3,700  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$0  
 11. RECORDING FEES: \$0  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$6,077  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$164,282**  
 19. TOTAL ESCROW: \$50,678  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$214,960**

### EXPENSES

22. SALARIES-EMPLOYEES: \$71,347  
 23. SALARIES-OWNERS/PARTNERS: \$23,400  
 24. BENEFITS-EMPLOYEES: \$1,422  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$1,905  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$3,025  
 30. RENT: \$8,775  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$772  
 33. ADVERTISING AND PROMOTIONS: \$57  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$2,637  
 35. INSURANCE: \$3,354  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$0  
 39. POSTAGE AND FREIGHT: \$215  
 40. COURIER AND OVERNIGHT: \$6,418  
 41. TELEPHONE AND FAX: \$1,055  
 42. PRINTING AND PHOTOCOPYING: \$2,687  
 43. OFFICE SUPPLIES: \$6,225  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$150  
 52. PLANT LEASE/UPDATES: \$34,538  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$16,723  
**58. TOTAL TITLE: \$184,705**  
 59. TOTAL ESCROW: \$33,502  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$218,207**  
 62. INCOME/LOSS TITLE: (\$20,423)  
 63. INCOME/LOSS ESCROW: \$17,176  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: (\$3,247)**  
 66. NUMBER OF POLICIES ISSUED: 444  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$264,910  
 6. % PREMIUM REMITTED: 15.03%  
 7. TITLE PREMIUM RETAINED: \$225,093  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$32,930  
 10. TAX CERTIFICATES: \$4,920  
 11. RECORDING FEES: \$17,731  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$1,710  
 15. TELEPHONE AND FAX: \$1,801  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$449  
**18. TOTAL TITLE: \$284,634**  
 19. TOTAL ESCROW: \$79,236  
 20. TOTAL NON-POLICY: \$162,565  
**21. TOTAL INCOME: \$526,435**

### EXPENSES

22. SALARIES-EMPLOYEES: \$51,713  
 23. SALARIES-OWNERS/PARTNERS: \$70,200  
 24. BENEFITS-EMPLOYEES: \$2,102  
 25. BENEFITS-OWNERS/PARTNERS: \$6,985  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$1,404  
 29. C/F-ATTORNEYS AND OTHERS: \$9,480  
 30. RENT: \$108  
 31. UTILITIES: \$4,360  
 32. ACCOUNTING AND AUDITING: \$4,870  
 33. ADVERTISING AND PROMOTIONS: \$11,722  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$9,729  
 35. INSURANCE: \$9,974  
 36. INTEREST EXPENSE: \$1,500  
 37. LEGAL EXPENSE: \$335  
 38. LICENSES, TAXES, AND FEES: \$2,218  
 39. POSTAGE AND FREIGHT: \$693  
 40. COURIER AND OVERNIGHT: \$3,140  
 41. TELEPHONE AND FAX: \$6,535  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$18,553  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$13,350  
 46. DIRECTORS' FEES: \$24,989  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$348  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$4,960  
 51. RECORDING FEES PAID: \$17,839  
 52. PLANT LEASE/UPDATES: \$33,931  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$1,200  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$2,311  
**58. TOTAL TITLE: \$314,549**  
 59. TOTAL ESCROW: \$66,962  
 60. TOTAL NON-POLICY ABSTRACT: \$138,910  
**61. TOTAL EXPENSES: \$520,421**  
 62. INCOME/LOSS TITLE: (\$29,915)  
 63. INCOME/LOSS ESCROW: \$12,274  
 64. INCOME/LOSS NON-POLICY: \$23,655  
**65. NET INCOME/LOSS: \$6,014**  
 66. NUMBER OF POLICIES ISSUED: 436  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506302  
 2. Agency Name: MONTEITH ABSTRACT & TITLE COMPANY, INC.  
 3. Agency Address: 106 S EAST STREET  
 4. City, State, Zip: BELTON, TX 76513

1. Agency Number: 12081635  
 2. Agency Name: MOODY NATIONAL TITLE COMPANY, L. P.  
 3. Agency Address: 6363 WOODWAY DRIVE, #250  
 4. City, State, Zip: HOUSTON, TX 77057

### INCOME

5. TITLE PREMIUMS: \$3,711,220  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$3,154,537  
 8. EXAMINATION EVIDENCE FEES: \$846,937  
 9. FEES RECEIVED FOR CLOSING: \$77,634  
 10. TAX CERTIFICATES: \$111,853  
 11. RECORDING FEES: \$303,383  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$47,922  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$6,047  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$4,548,313**  
 19. TOTAL ESCROW: \$1,040,312  
 20. TOTAL NON-POLICY: \$33,635  
**21. TOTAL INCOME: \$5,622,260**

### EXPENSES

22. SALARIES-EMPLOYEES: \$1,420,521  
 23. SALARIES-OWNERS/PARTNERS: \$1,379,843  
 24. BENEFITS-EMPLOYEES: \$200,279  
 25. BENEFITS-OWNERS/PARTNERS: \$95,350  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$91,283  
 28. C/F-OTHER AGENTS AND UW: \$24,760  
 29. C/F-ATTORNEYS AND OTHERS: \$5,813  
 30. RENT: \$125,234  
 31. UTILITIES: \$46,592  
 32. ACCOUNTING AND AUDITING: \$50,606  
 33. ADVERTISING AND PROMOTIONS: \$139,394  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$34,341  
 35. INSURANCE: \$35,744  
 36. INTEREST EXPENSE: \$3,409  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$9,235  
 39. POSTAGE AND FREIGHT: \$13,574  
 40. COURIER AND OVERNIGHT: \$52,097  
 41. TELEPHONE AND FAX: \$64,613  
 42. PRINTING AND PHOTOCOPYING: \$19,327  
 43. OFFICE SUPPLIES: \$84,583  
 44. EQUIPMENT/VEHICLE LEASE: \$45,974  
 45. DEPRECIATION: \$28,742  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$11,901  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$118,169  
 51. RECORDING FEES PAID: \$295,226  
 52. PLANT LEASE/UPDATES: \$48,103  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$27,691  
 56. TRADE ASSOCIATION FEES: \$2,869  
 57. OTHER EXPENSES: \$173,955  
**58. TOTAL TITLE: \$4,649,228**  
 59. TOTAL ESCROW: \$996,481  
 60. TOTAL NON-POLICY ABSTRACT: \$50,130  
**61. TOTAL EXPENSES: \$5,695,839**  
 62. INCOME/LOSS TITLE: (\$100,915)  
 63. INCOME/LOSS ESCROW: \$43,831  
 64. INCOME/LOSS NON-POLICY: (\$16,495)  
**65. NET INCOME/LOSS: (\$73,579)**  
 66. NUMBER OF POLICIES ISSUED: 15,787  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$247,208  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$210,127  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$30,619  
 10. TAX CERTIFICATES: \$598  
 11. RECORDING FEES: \$686  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$242,030**  
 19. TOTAL ESCROW: \$1,200  
 20. TOTAL NON-POLICY: \$5,688  
**21. TOTAL INCOME: \$248,918**

### EXPENSES

22. SALARIES-EMPLOYEES: \$111,916  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$15,123  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$3,530  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$5,880  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$5,390  
 33. ADVERTISING AND PROMOTIONS: \$0  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$392  
 35. INSURANCE: \$4,998  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$468  
 39. POSTAGE AND FREIGHT: \$1,525  
 40. COURIER AND OVERNIGHT: \$0  
 41. TELEPHONE AND FAX: \$4,397  
 42. PRINTING AND PHOTOCOPYING: \$45  
 43. OFFICE SUPPLIES: \$122  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$598  
 51. RECORDING FEES PAID: \$920  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$59,095  
**58. TOTAL TITLE: \$214,399**  
 59. TOTAL ESCROW: \$0  
 60. TOTAL NON-POLICY ABSTRACT: \$4,273  
**61. TOTAL EXPENSES: \$218,672**  
 62. INCOME/LOSS TITLE: \$27,631  
 63. INCOME/LOSS ESCROW: \$1,200  
 64. INCOME/LOSS NON-POLICY: \$1,415  
**65. NET INCOME/LOSS: \$30,246**  
 66. NUMBER OF POLICIES ISSUED: 23  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506211  
 2. Agency Name: MOORE TITLE COMPANY  
 3. Agency Address: 1144 PECAN  
 4. City, State, Zip: BANDERA, TX 78003

1. Agency Number: 13892844  
 2. Agency Name: MORRIS COUNTY LAND ABSTRACT & TITLE CO.  
 3. Agency Address: 601 BROADNAX  
 4. City, State, Zip: DANGERFIELD, TX 75638

### INCOME

5. TITLE PREMIUMS:	\$208,224
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$176,991
8. EXAMINATION EVIDENCE FEES:	\$41,148
9. FEES RECEIVED FOR CLOSING:	\$2,569
10. TAX CERTIFICATES:	\$3,650
11. RECORDING FEES:	\$14,857
12. RESTRICTIONS:	\$7,940
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$4,420
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$251,575</b>
19. TOTAL ESCROW:	\$69,255
20. TOTAL NON-POLICY:	\$2,536
<b>21. TOTAL INCOME:</b>	<b>\$323,366</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$139,597
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$15,771
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$365
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$5,712
31. UTILITIES:	\$4,379
32. ACCOUNTING AND AUDITING:	\$3,878
33. ADVERTISING AND PROMOTIONS:	\$3,878
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$1,767
35. INSURANCE:	\$2,687
36. INTEREST EXPENSE:	\$6,242
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$2,012
39. POSTAGE AND FREIGHT:	\$3,062
40. COURIER AND OVERNIGHT:	\$3,948
41. TELEPHONE AND FAX:	\$8,776
42. PRINTING AND PHOTOCOPYING:	\$181
43. OFFICE SUPPLIES:	\$9,079
44. EQUIPMENT/VEHICLE LEASE	\$8,475
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$2,846
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$604
50. TAX CERTIFICATES PAID:	\$5,420
51. RECORDING FEES PAID:	\$13,943
52. PLANT LEASE/UPDATES:	\$218
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$367
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$29,212
<b>58. TOTAL TITLE:</b>	<b>\$272,419</b>
59. TOTAL ESCROW:	\$58,883
60. TOTAL NON-POLICY ABSTRACT:	\$2,804
<b>61. TOTAL EXPENSES:</b>	<b>\$334,106</b>
62. INCOME/LOSS TITLE:	(\$20,844)
63. INCOME/LOSS ESCROW:	\$10,372
64. INCOME/LOSS NON-POLICY:	(\$268)
<b>65. NET INCOME/LOSS:</b>	<b>(\$10,740)</b>
66. NUMBER OF POLICIES ISSUED:	528
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$215,931
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$183,542
8. EXAMINATION EVIDENCE FEES:	\$45,784
9. FEES RECEIVED FOR CLOSING:	\$672
10. TAX CERTIFICATES:	\$8,340
11. RECORDING FEES:	\$20,137
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$2,715
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$2,767
<b>18. TOTAL TITLE:</b>	<b>\$263,957</b>
19. TOTAL ESCROW:	\$63,261
20. TOTAL NON-POLICY:	\$5,469
<b>21. TOTAL INCOME:</b>	<b>\$332,687</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$69,051
23. SALARIES-OWNERS/PARTNERS:	\$46,409
24. BENEFITS-EMPLOYEES:	\$15,224
25. BENEFITS-OWNERS/PARTNERS:	\$9,271
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$7,254
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$0
31. UTILITIES:	\$3,877
32. ACCOUNTING AND AUDITING:	\$2,228
33. ADVERTISING AND PROMOTIONS:	\$277
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$1,338
35. INSURANCE:	\$3,167
36. INTEREST EXPENSE:	\$7,647
37. LEGAL EXPENSE:	\$198
38. LICENSES, TAXES, AND FEES:	\$1,311
39. POSTAGE AND FREIGHT:	\$932
40. COURIER AND OVERNIGHT:	\$2,641
41. TELEPHONE AND FAX:	\$3,737
42. PRINTING AND PHOTOCOPYING:	\$179
43. OFFICE SUPPLIES:	\$38,437
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$8,230
51. RECORDING FEES PAID:	\$19,703
52. PLANT LEASE/UPDATES:	\$1,064
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$221
56. TRADE ASSOCIATION FEES:	\$308
57. OTHER EXPENSES:	\$13,234
<b>58. TOTAL TITLE:</b>	<b>\$255,938</b>
59. TOTAL ESCROW:	\$51,796
60. TOTAL NON-POLICY ABSTRACT:	\$5,514
<b>61. TOTAL EXPENSES:</b>	<b>\$313,248</b>
62. INCOME/LOSS TITLE:	\$8,019
63. INCOME/LOSS ESCROW:	\$11,465
64. INCOME/LOSS NON-POLICY:	(\$45)
<b>65. NET INCOME/LOSS:</b>	<b>\$19,439</b>
66. NUMBER OF POLICIES ISSUED:	613
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11974353  
 2. Agency Name: MOURSUND LAND TITLES, INC.  
 3. Agency Address: 10603 US HWY 281 NORTH  
 4. City, State, Zip: ROUND MOUNTAIN, TX 78663

1. Agency Number: 11158442  
 2. Agency Name: MULESHOE ABSTRACT COMPANY  
 3. Agency Address: 103 W AVENUE D  
 4. City, State, Zip: MULESHOE, TX 79347

### INCOME

5. TITLE PREMIUMS: \$359,755  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$305,792  
 8. EXAMINATION EVIDENCE FEES: \$17,526  
 9. FEES RECEIVED FOR CLOSING: \$40,265  
 10. TAX CERTIFICATES: \$3,965  
 11. RECORDING FEES: \$840  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$5,050  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$373,438**  
 19. TOTAL ESCROW: \$47,955  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$421,393**

### EXPENSES

22. SALARIES-EMPLOYEES: \$74,291  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$18,284  
 25. BENEFITS-OWNERS/PARTNERS: \$12,415  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$1,680  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$0  
 31. UTILITIES: \$5,767  
 32. ACCOUNTING AND AUDITING: \$1,246  
 33. ADVERTISING AND PROMOTIONS: \$4,500  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$2,041  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$255  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$5,050  
 41. TELEPHONE AND FAX: \$10,621  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$5,633  
 44. EQUIPMENT/VEHICLE LEASE: \$421  
 45. DEPRECIATION: \$1,752  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$609  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$3,965  
 51. RECORDING FEES PAID: \$840  
 52. PLANT LEASE/UPDATES: \$3,986  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$6,661  
**58. TOTAL TITLE: \$160,017**  
 59. TOTAL ESCROW: \$17,034  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$177,051**  
 62. INCOME/LOSS TITLE: \$213,421  
 63. INCOME/LOSS ESCROW: \$30,921  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$244,342**  
 66. NUMBER OF POLICIES ISSUED: 407  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$97,041  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$82,485  
 8. EXAMINATION EVIDENCE FEES: \$12,991  
 9. FEES RECEIVED FOR CLOSING: \$875  
 10. TAX CERTIFICATES: \$2,050  
 11. RECORDING FEES: \$3,248  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$606  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$81  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$102,336**  
 19. TOTAL ESCROW: \$34,110  
 20. TOTAL NON-POLICY: \$9,841  
**21. TOTAL INCOME: \$146,287**

### EXPENSES

22. SALARIES-EMPLOYEES: \$49,571  
 23. SALARIES-OWNERS/PARTNERS: \$27,300  
 24. BENEFITS-EMPLOYEES: \$4,580  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$14,530  
 28. C/F-OTHER AGENTS AND UW: \$54  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$0  
 31. UTILITIES: \$2,783  
 32. ACCOUNTING AND AUDITING: \$578  
 33. ADVERTISING AND PROMOTIONS: \$1,744  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$4,334  
 35. INSURANCE: \$4,176  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$2,260  
 39. POSTAGE AND FREIGHT: \$669  
 40. COURIER AND OVERNIGHT: \$606  
 41. TELEPHONE AND FAX: \$3,014  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$2,888  
 44. EQUIPMENT/VEHICLE LEASE: \$236  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$2,050  
 51. RECORDING FEES PAID: \$3,248  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$512  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$1,494  
**58. TOTAL TITLE: \$126,627**  
 59. TOTAL ESCROW: \$34,874  
 60. TOTAL NON-POLICY ABSTRACT: \$10,616  
**61. TOTAL EXPENSES: \$172,117**  
 62. INCOME/LOSS TITLE: (\$24,291)  
 63. INCOME/LOSS ESCROW: (\$764)  
 64. INCOME/LOSS NON-POLICY: (\$775)  
**65. NET INCOME/LOSS: (\$25,830)**  
 66. NUMBER OF POLICIES ISSUED: 243  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11384404  
 2. Agency Name: MURRAY GUARANTY TITLE COMPANY  
 3. Agency Address: 1427 THIRD STREET  
 4. City, State, Zip: FLORESVILLE, TX 78114

1. Agency Number: 1505112  
 2. Agency Name: NACOGDOCHES ABSTRACT AND TITLE CO., INC.  
 3. Agency Address: 135 N FREDONIA ST  
 4. City, State, Zip: NACOGDOCHES, TX 75961

### INCOME

5. TITLE PREMIUMS: \$596,971  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$507,425  
 8. EXAMINATION EVIDENCE FEES: \$218,292  
 9. FEES RECEIVED FOR CLOSING: \$36,732  
 10. TAX CERTIFICATES: \$9,740  
 11. RECORDING FEES: \$23,563  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$186  
 17. OTHER INCOME: \$5,786  
**18. TOTAL TITLE: \$801,724**  
 19. TOTAL ESCROW: \$191,945  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$993,669**

### EXPENSES

22. SALARIES-EMPLOYEES: \$382,867  
 23. SALARIES-OWNERS/PARTNERS: \$5,962  
 24. BENEFITS-EMPLOYEES: \$34,781  
 25. BENEFITS-OWNERS/PARTNERS: \$4,153  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$43,588  
 29. C/F-ATTORNEYS AND OTHERS: \$2,100  
 30. RENT: \$42,151  
 31. UTILITIES: \$4,913  
 32. ACCOUNTING AND AUDITING: \$2,748  
 33. ADVERTISING AND PROMOTIONS: \$10,182  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$6,420  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$2,187  
 38. LICENSES, TAXES, AND FEES: \$3,396  
 39. POSTAGE AND FREIGHT: \$1,797  
 40. COURIER AND OVERNIGHT: \$6,939  
 41. TELEPHONE AND FAX: \$10,386  
 42. PRINTING AND PHOTOCOPYING: \$821  
 43. OFFICE SUPPLIES: \$14,395  
 44. EQUIPMENT/VEHICLE LEASE: \$3,450  
 45. DEPRECIATION: \$6,806  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$81  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$4,843  
 50. TAX CERTIFICATES PAID: \$8,541  
 51. RECORDING FEES PAID: \$19,298  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$5,317  
 56. TRADE ASSOCIATION FEES: \$506  
 57. OTHER EXPENSES: \$33,224  
**58. TOTAL TITLE: \$661,852**  
 59. TOTAL ESCROW: \$135,237  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$797,089**  
 62. INCOME/LOSS TITLE: \$139,872  
 63. INCOME/LOSS ESCROW: \$56,708  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$196,580**  
 66. NUMBER OF POLICIES ISSUED: 2,271  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$527,026  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$447,969  
 8. EXAMINATION EVIDENCE FEES: \$17,935  
 9. FEES RECEIVED FOR CLOSING: \$28,855  
 10. TAX CERTIFICATES: \$6,004  
 11. RECORDING FEES: \$38,145  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$265  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$567  
 17. OTHER INCOME: \$1,934  
**18. TOTAL TITLE: \$541,674**  
 19. TOTAL ESCROW: \$106,499  
 20. TOTAL NON-POLICY: \$12,711  
**21. TOTAL INCOME: \$660,884**

### EXPENSES

22. SALARIES-EMPLOYEES: \$212,013  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$30,547  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$129,861  
 28. C/F-OTHER AGENTS AND UW: \$4,263  
 29. C/F-ATTORNEYS AND OTHERS: \$1,164  
 30. RENT: \$1,895  
 31. UTILITIES: \$10,594  
 32. ACCOUNTING AND AUDITING: \$11,134  
 33. ADVERTISING AND PROMOTIONS: \$5,360  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$2,124  
 35. INSURANCE: \$18,885  
 36. INTEREST EXPENSE: \$355  
 37. LEGAL EXPENSE: \$3,553  
 38. LICENSES, TAXES, AND FEES: \$24,112  
 39. POSTAGE AND FREIGHT: \$2,633  
 40. COURIER AND OVERNIGHT: \$3,667  
 41. TELEPHONE AND FAX: \$5,309  
 42. PRINTING AND PHOTOCOPYING: \$1,706  
 43. OFFICE SUPPLIES: \$15,229  
 44. EQUIPMENT/VEHICLE LEASE: \$1,800  
 45. DEPRECIATION: \$4,533  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$2,485  
 48. BAD DEBTS: \$626  
 49. LOSS AND LOSS ADJUSTMENT: \$14,757  
 50. TAX CERTIFICATES PAID: \$6,940  
 51. RECORDING FEES PAID: \$38,394  
 52. PLANT LEASE/UPDATES: \$14,491  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$1,087  
 56. TRADE ASSOCIATION FEES: \$872  
 57. OTHER EXPENSES: \$5,064  
**58. TOTAL TITLE: \$575,453**  
 59. TOTAL ESCROW: \$72,682  
 60. TOTAL NON-POLICY ABSTRACT: \$8,902  
**61. TOTAL EXPENSES: \$657,037**  
 62. INCOME/LOSS TITLE: (\$33,779)  
 63. INCOME/LOSS ESCROW: \$33,817  
 64. INCOME/LOSS NON-POLICY: \$3,809  
**65. NET INCOME/LOSS: \$3,847**  
 66. NUMBER OF POLICIES ISSUED: 1,104  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 14040682  
 2. Agency Name: NATIONAL SECURED TITLE OF TEXAS, LLC  
 3. Agency Address: 18111 PRESTON ROAD, SUITE #160  
 4. City, State, Zip: DALLAS, TX 75252

1. Agency Number: 12555369  
 2. Agency Name: NAVARRO COUNTY ABSTRACT CO.  
 3. Agency Address: 1200 WEST 2ND AVENUE  
 4. City, State, Zip: CORSICANA, TX 75110

### INCOME

5. TITLE PREMIUMS: \$292,015  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$248,213  
 8. EXAMINATION EVIDENCE FEES: \$34,100  
 9. FEES RECEIVED FOR CLOSING: \$22,934  
 10. TAX CERTIFICATES: \$9,049  
 11. RECORDING FEES: \$22,393  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$4,081  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$340,770**  
 19. TOTAL ESCROW: \$42,250  
 20. TOTAL NON-POLICY: \$2,547  
**21. TOTAL INCOME: \$385,567**

### EXPENSES

22. SALARIES-EMPLOYEES: \$348,962  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$19,759  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$1,805  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$42,935  
 31. UTILITIES: \$2,779  
 32. ACCOUNTING AND AUDITING: \$4,305  
 33. ADVERTISING AND PROMOTIONS: \$14,732  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$6,142  
 35. INSURANCE: \$3,027  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$2,305  
 38. LICENSES, TAXES, AND FEES: \$2,098  
 39. POSTAGE AND FREIGHT: \$536  
 40. COURIER AND OVERNIGHT: \$6,442  
 41. TELEPHONE AND FAX: \$8,122  
 42. PRINTING AND PHOTOCOPYING: \$3,971  
 43. OFFICE SUPPLIES: \$8,063  
 44. EQUIPMENT/VEHICLE LEASE: \$38  
 45. DEPRECIATION: \$3,743  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$870  
 48. BAD DEBTS: \$9,324  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$9,049  
 51. RECORDING FEES PAID: \$18,072  
 52. PLANT LEASE/UPDATES: \$59,359  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$26,381  
**58. TOTAL TITLE: \$602,819**  
 59. TOTAL ESCROW: \$94,925  
 60. TOTAL NON-POLICY ABSTRACT: \$8,729  
**61. TOTAL EXPENSES: \$706,473**  
 62. INCOME/LOSS TITLE: (\$262,049)  
 63. INCOME/LOSS ESCROW: (\$52,675)  
 64. INCOME/LOSS NON-POLICY: (\$6,182)  
**65. NET INCOME/LOSS: (\$320,906)**  
 66. NUMBER OF POLICIES ISSUED: 438  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$826,356  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$702,403  
 8. EXAMINATION EVIDENCE FEES: \$151,301  
 9. FEES RECEIVED FOR CLOSING: \$26,748  
 10. TAX CERTIFICATES: \$12,203  
 11. RECORDING FEES: \$11,297  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$500  
 14. COURIER AND OVERNIGHT: \$10,038  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$914,490**  
 19. TOTAL ESCROW: \$259,588  
 20. TOTAL NON-POLICY: \$25,287  
**21. TOTAL INCOME: \$1,199,365**

### EXPENSES

22. SALARIES-EMPLOYEES: \$228,761  
 23. SALARIES-OWNERS/PARTNERS: \$294,880  
 24. BENEFITS-EMPLOYEES: \$18,816  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$1,691  
 27. E/E-ATTORNEYS AND OTHERS: \$32,776  
 28. C/F-OTHER AGENTS AND UW: \$432  
 29. C/F-ATTORNEYS AND OTHERS: \$4,516  
 30. RENT: \$6,935  
 31. UTILITIES: \$13,222  
 32. ACCOUNTING AND AUDITING: \$2,877  
 33. ADVERTISING AND PROMOTIONS: \$4,162  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$2,998  
 35. INSURANCE: \$16,937  
 36. INTEREST EXPENSE: \$43,587  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$8,609  
 39. POSTAGE AND FREIGHT: \$4,446  
 40. COURIER AND OVERNIGHT: \$12,839  
 41. TELEPHONE AND FAX: \$7,611  
 42. PRINTING AND PHOTOCOPYING: \$7,111  
 43. OFFICE SUPPLIES: \$7,818  
 44. EQUIPMENT/VEHICLE LEASE: \$7,836  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$3,530  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$14,379  
 51. RECORDING FEES PAID: \$14,011  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$2,654  
 56. TRADE ASSOCIATION FEES: \$559  
 57. OTHER EXPENSES: \$23,877  
**58. TOTAL TITLE: \$787,870**  
 59. TOTAL ESCROW: \$209,025  
 60. TOTAL NON-POLICY ABSTRACT: \$18,612  
**61. TOTAL EXPENSES: \$1,015,507**  
 62. INCOME/LOSS TITLE: \$126,620  
 63. INCOME/LOSS ESCROW: \$50,563  
 64. INCOME/LOSS NON-POLICY: \$6,675  
**65. NET INCOME/LOSS: \$183,858**  
 66. NUMBER OF POLICIES ISSUED: 2,191  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 8676327  
 2. Agency Name: NAVASOTA ABSTRACT & TITLE CO., INC.  
 3. Agency Address: 210 E. WASHINGTON AVENUE  
 4. City, State, Zip: NAVASOTA, TX 77868

1. Agency Number: 13995031  
 2. Agency Name: NEBRASKA UPSTREAM SOLUTIONS, INC.  
 3. Agency Address: 9901 I-10 WEST, SUITE 800  
 4. City, State, Zip: SAN ANTONIO, TX 78230

### INCOME

5. TITLE PREMIUMS: \$258,330  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$219,581  
 8. EXAMINATION EVIDENCE FEES: \$56,302  
 9. FEES RECEIVED FOR CLOSING: \$1,316  
 10. TAX CERTIFICATES: \$2,790  
 11. RECORDING FEES: \$23,763  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$3,143  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$306,895**  
 19. TOTAL ESCROW: \$69,061  
 20. TOTAL NON-POLICY: \$22,299  
**21. TOTAL INCOME: \$398,255**

### EXPENSES

22. SALARIES-EMPLOYEES: \$100,315  
 23. SALARIES-OWNERS/PARTNERS: \$24,668  
 24. BENEFITS-EMPLOYEES: \$21,382  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$1,945  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$30,608  
 31. UTILITIES: \$4,890  
 32. ACCOUNTING AND AUDITING: \$6,790  
 33. ADVERTISING AND PROMOTIONS: \$13,327  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$7,123  
 35. INSURANCE: \$8,105  
 36. INTEREST EXPENSE: \$590  
 37. LEGAL EXPENSE: \$431  
 38. LICENSES, TAXES, AND FEES: \$65  
 39. POSTAGE AND FREIGHT: \$1,713  
 40. COURIER AND OVERNIGHT: \$2,942  
 41. TELEPHONE AND FAX: \$10,701  
 42. PRINTING AND PHOTOCOPYING: \$1,381  
 43. OFFICE SUPPLIES: \$6,164  
 44. EQUIPMENT/VEHICLE LEASE: \$8,194  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,024  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$2,730  
 51. RECORDING FEES PAID: \$24,208  
 52. PLANT LEASE/UPDATES: \$4,200  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$96  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$19,293  
**58. TOTAL TITLE: \$302,884**  
 59. TOTAL ESCROW: \$59,111  
 60. TOTAL NON-POLICY ABSTRACT: \$20,281  
**61. TOTAL EXPENSES: \$382,276**  
 62. INCOME/LOSS TITLE: \$4,011  
 63. INCOME/LOSS ESCROW: \$9,950  
 64. INCOME/LOSS NON-POLICY: \$2,018  
**65. NET INCOME/LOSS: \$15,979**  
 66. NUMBER OF POLICIES ISSUED: 412  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$24,445  
 6. % PREMIUM REMITTED: 14.78%  
 7. TITLE PREMIUM RETAINED: \$20,831  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$213,088  
 10. TAX CERTIFICATES: \$0  
 11. RECORDING FEES: \$7,854  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$241,773**  
 19. TOTAL ESCROW: \$4,750  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$246,523**

### EXPENSES

22. SALARIES-EMPLOYEES: \$49,315  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$5,473  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$2,525  
 29. C/F-ATTORNEYS AND OTHERS: \$6,610  
 30. RENT: \$17,042  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$0  
 33. ADVERTISING AND PROMOTIONS: \$0  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$294  
 35. INSURANCE: \$0  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$421  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$1,860  
 41. TELEPHONE AND FAX: \$0  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$0  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$441  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$7,832  
 52. PLANT LEASE/UPDATES: \$30,290  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$430  
**58. TOTAL TITLE: \$122,533**  
 59. TOTAL ESCROW: \$1,490  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$124,023**  
 62. INCOME/LOSS TITLE: \$119,240  
 63. INCOME/LOSS ESCROW: \$3,260  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$122,500**  
 66. NUMBER OF POLICIES ISSUED: 16  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1505628  
 2. Agency Name: NEEL TITLE CORPORATION  
 3. Agency Address: 1202 WELBY COURT  
 4. City, State, Zip: LAREDO, TX 78041

1. Agency Number: 7742924  
 2. Agency Name: NETCO, INC.  
 3. Agency Address: 1112 E. COPLAND RD, STE 410  
 4. City, State, Zip: ARLINGTON, TX 76011

### INCOME

5. TITLE PREMIUMS:	\$1,335,388
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,135,081
8. EXAMINATION EVIDENCE FEES:	\$766,507
9. FEES RECEIVED FOR CLOSING:	\$665
10. TAX CERTIFICATES:	\$33,834
11. RECORDING FEES:	\$94,129
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$16,737
15. TELEPHONE AND FAX:	\$72
16. INTEREST INCOME:	\$137
17. OTHER INCOME:	\$71,975
<b>18. TOTAL TITLE:</b>	<b>\$2,119,137</b>
19. TOTAL ESCROW:	\$321,618
20. TOTAL NON-POLICY:	\$39,046
<b>21. TOTAL INCOME:</b>	<b>\$2,479,801</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$1,278,577
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$186,731
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$92,602
29. C/F-ATTORNEYS AND OTHERS:	\$21,514
30. RENT:	\$13,184
31. UTILITIES:	\$36,053
32. ACCOUNTING AND AUDITING:	\$14,191
33. ADVERTISING AND PROMOTIONS:	\$57,220
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$6,260
35. INSURANCE:	\$50,193
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$17,829
38. LICENSES, TAXES, AND FEES:	\$593
39. POSTAGE AND FREIGHT:	\$5,347
40. COURIER AND OVERNIGHT:	\$20,336
41. TELEPHONE AND FAX:	\$22,540
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$36,244
44. EQUIPMENT/VEHICLE LEASE	\$28,420
45. DEPRECIATION:	\$87,572
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$13,862
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$33,255
51. RECORDING FEES PAID:	\$96,926
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$4,203
56. TRADE ASSOCIATION FEES:	\$1,637
57. OTHER EXPENSES:	\$98,902
<b>58. TOTAL TITLE:</b>	<b>\$2,224,191</b>
59. TOTAL ESCROW:	\$306,334
60. TOTAL NON-POLICY ABSTRACT:	\$46,107
<b>61. TOTAL EXPENSES:</b>	<b>\$2,576,632</b>
62. INCOME/LOSS TITLE:	(\$105,054)
63. INCOME/LOSS ESCROW:	\$15,284
64. INCOME/LOSS NON-POLICY:	(\$7,061)
<b>65. NET INCOME/LOSS:</b>	<b>(\$96,831)</b>
66. NUMBER OF POLICIES ISSUED:	2,949
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$1,735,946
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,475,555
8. EXAMINATION EVIDENCE FEES:	\$54,824
9. FEES RECEIVED FOR CLOSING:	\$281,927
10. TAX CERTIFICATES:	\$134,008
11. RECORDING FEES:	\$205,137
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$2,151,451</b>
19. TOTAL ESCROW:	\$577,829
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$2,729,280</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$967,122
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$4,912
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$33,930
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$134,884
31. UTILITIES:	\$2,925
32. ACCOUNTING AND AUDITING:	\$21,300
33. ADVERTISING AND PROMOTIONS:	\$42,876
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$46,019
35. INSURANCE:	\$67,481
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$17,737
38. LICENSES, TAXES, AND FEES:	\$1,926
39. POSTAGE AND FREIGHT:	\$2,758
40. COURIER AND OVERNIGHT:	\$54,441
41. TELEPHONE AND FAX:	\$33,401
42. PRINTING AND PHOTOCOPYING:	\$383
43. OFFICE SUPPLIES:	\$41,477
44. EQUIPMENT/VEHICLE LEASE	\$11,518
45. DEPRECIATION:	\$10,778
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$134,008
51. RECORDING FEES PAID:	\$205,137
52. PLANT LEASE/UPDATES:	\$412,744
53. DAMAGES FOR BAD FAITH SUITS:	\$98,776
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$16,338
<b>58. TOTAL TITLE:</b>	<b>\$2,362,871</b>
59. TOTAL ESCROW:	\$574,896
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$2,937,767</b>
62. INCOME/LOSS TITLE:	(\$211,420)
63. INCOME/LOSS ESCROW:	\$2,933
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>(\$208,487)</b>
66. NUMBER OF POLICIES ISSUED:	2,725
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506328  
 2. Agency Name: NEW BRAUNFELS TITLE COMPANY  
 3. Agency Address: 243 S SEGUIN AVE  
 4. City, State, Zip: NEW BRAUNFELS, TX 78130

1. Agency Number: 12694868  
 2. Agency Name: NORTH STAR TITLE COMPANY, LLC  
 3. Agency Address: 1321 ANTOINE  
 4. City, State, Zip: HOUSTON, TX 77055

### INCOME

5. TITLE PREMIUMS: \$1,443,477  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$1,226,956  
 8. EXAMINATION EVIDENCE FEES: \$24,375  
 9. FEES RECEIVED FOR CLOSING: \$16,168  
 10. TAX CERTIFICATES: \$22,306  
 11. RECORDING FEES: \$64,802  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$14,167  
 15. TELEPHONE AND FAX: \$8,693  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$215,646  
**18. TOTAL TITLE: \$1,593,113**  
 19. TOTAL ESCROW: \$223,630  
 20. TOTAL NON-POLICY: \$243,715  
**21. TOTAL INCOME: \$2,060,458**

### EXPENSES

22. SALARIES-EMPLOYEES: \$529,064  
 23. SALARIES-OWNERS/PARTNERS: \$114,650  
 24. BENEFITS-EMPLOYEES: \$94,792  
 25. BENEFITS-OWNERS/PARTNERS: \$13,284  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$84,844  
 28. C/F-OTHER AGENTS AND UW: \$39,426  
 29. C/F-ATTORNEYS AND OTHERS: \$35,220  
 30. RENT: \$63,036  
 31. UTILITIES: \$6,248  
 32. ACCOUNTING AND AUDITING: \$8,881  
 33. ADVERTISING AND PROMOTIONS: \$6,038  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$8,820  
 35. INSURANCE: \$26,161  
 36. INTEREST EXPENSE: \$2,874  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$18,478  
 39. POSTAGE AND FREIGHT: \$7,427  
 40. COURIER AND OVERNIGHT: \$15,101  
 41. TELEPHONE AND FAX: \$42,297  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$11,395  
 44. EQUIPMENT/VEHICLE LEASE: \$7,582  
 45. DEPRECIATION: \$12,936  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$4,177  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$4,924  
 50. TAX CERTIFICATES PAID: \$22,534  
 51. RECORDING FEES PAID: \$62,823  
 52. PLANT LEASE/UPDATES: \$40,721  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$345  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$95,959  
**58. TOTAL TITLE: \$1,380,037**  
 59. TOTAL ESCROW: \$154,198  
 60. TOTAL NON-POLICY ABSTRACT: \$174,303  
**61. TOTAL EXPENSES: \$1,708,538**  
 62. INCOME/LOSS TITLE: \$213,076  
 63. INCOME/LOSS ESCROW: \$69,432  
 64. INCOME/LOSS NON-POLICY: \$69,412  
**65. NET INCOME/LOSS: \$351,920**  
 66. NUMBER OF POLICIES ISSUED: 2,256  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$1,278,069  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$1,086,359  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$0  
 11. RECORDING FEES: \$0  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$1,086,359**  
 19. TOTAL ESCROW: \$240,654  
 20. TOTAL NON-POLICY: \$1,456  
**21. TOTAL INCOME: \$1,328,469**

### EXPENSES

22. SALARIES-EMPLOYEES: \$251,640  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$108,730  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$14,606  
 31. UTILITIES: \$1,251  
 32. ACCOUNTING AND AUDITING: \$602  
 33. ADVERTISING AND PROMOTIONS: \$160  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$26,564  
 35. INSURANCE: \$6,073  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$14,912  
 38. LICENSES, TAXES, AND FEES: \$1,891  
 39. POSTAGE AND FREIGHT: \$1,030  
 40. COURIER AND OVERNIGHT: \$20,865  
 41. TELEPHONE AND FAX: \$7,634  
 42. PRINTING AND PHOTOCOPYING: \$6,616  
 43. OFFICE SUPPLIES: \$11,900  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$16,333  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$3,580  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$24,306  
 52. PLANT LEASE/UPDATES: \$164,840  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$400  
 56. TRADE ASSOCIATION FEES: \$246  
 57. OTHER EXPENSES: \$41,321  
**58. TOTAL TITLE: \$725,500**  
 59. TOTAL ESCROW: \$784,125  
 60. TOTAL NON-POLICY ABSTRACT: \$12,689  
**61. TOTAL EXPENSES: \$1,522,314**  
 62. INCOME/LOSS TITLE: \$360,859  
 63. INCOME/LOSS ESCROW: (\$543,471)  
 64. INCOME/LOSS NON-POLICY: (\$11,233)  
**65. NET INCOME/LOSS: (\$193,845)**  
 66. NUMBER OF POLICIES ISSUED: 3,659  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506018  
 2. Agency Name: NORTH TEXAS TITLE OF GREENVILLE  
 3. Agency Address: PO BOX 1029  
 4. City, State, Zip: GREENEVILLE, TX 75403

1. Agency Number: 10787919  
 2. Agency Name: NORTHEAST TEXAS LAND TITLES, INC.  
 3. Agency Address: 205 N. KAUFMAN ST.  
 4. City, State, Zip: MT. VERNON, TX 75457

### INCOME

5. TITLE PREMIUMS: \$496,280  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$421,839  
 8. EXAMINATION EVIDENCE FEES: \$150,433  
 9. FEES RECEIVED FOR CLOSING: \$1,651  
 10. TAX CERTIFICATES: \$8,892  
 11. RECORDING FEES: \$45,444  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$4,044  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$4  
 17. OTHER INCOME: \$210  
**18. TOTAL TITLE: \$632,517**  
 19. TOTAL ESCROW: \$110,934  
 20. TOTAL NON-POLICY: \$13,073  
**21. TOTAL INCOME: \$756,524**

### EXPENSES

22. SALARIES-EMPLOYEES: \$257,527  
 23. SALARIES-OWNERS/PARTNERS: \$26,145  
 24. BENEFITS-EMPLOYEES: \$37,432  
 25. BENEFITS-OWNERS/PARTNERS: \$2,905  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$24,483  
 29. C/F-ATTORNEYS AND OTHERS: \$16,799  
 30. RENT: \$3,196  
 31. UTILITIES: \$5,383  
 32. ACCOUNTING AND AUDITING: \$4,764  
 33. ADVERTISING AND PROMOTIONS: \$5,843  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$383  
 35. INSURANCE: \$12,001  
 36. INTEREST EXPENSE: \$1,361  
 37. LEGAL EXPENSE: \$602  
 38. LICENSES, TAXES, AND FEES: \$2,185  
 39. POSTAGE AND FREIGHT: \$6,583  
 40. COURIER AND OVERNIGHT: \$4,044  
 41. TELEPHONE AND FAX: \$5,689  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$7,974  
 44. EQUIPMENT/VEHICLE LEASE: \$7,729  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$2,185  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$8,892  
 51. RECORDING FEES PAID: \$45,444  
 52. PLANT LEASE/UPDATES: \$5,811  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$1,876  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$10,276  
**58. TOTAL TITLE: \$507,512**  
 59. TOTAL ESCROW: \$109,479  
 60. TOTAL NON-POLICY ABSTRACT: \$17,083  
**61. TOTAL EXPENSES: \$634,074**  
 62. INCOME/LOSS TITLE: \$125,005  
 63. INCOME/LOSS ESCROW: \$1,455  
 64. INCOME/LOSS NON-POLICY: (\$4,010)  
**65. NET INCOME/LOSS: \$122,450**  
 66. NUMBER OF POLICIES ISSUED: 1,262  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$217,045  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$184,489  
 8. EXAMINATION EVIDENCE FEES: \$16,871  
 9. FEES RECEIVED FOR CLOSING: \$11,249  
 10. TAX CERTIFICATES: \$1,830  
 11. RECORDING FEES: \$13,026  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$1,410  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$125  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$229,000**  
 19. TOTAL ESCROW: \$34,800  
 20. TOTAL NON-POLICY: \$1,270  
**21. TOTAL INCOME: \$265,070**

### EXPENSES

22. SALARIES-EMPLOYEES: \$99,240  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$7,806  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$33,289  
 28. C/F-OTHER AGENTS AND UW: \$1,693  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$9,396  
 31. UTILITIES: \$4,847  
 32. ACCOUNTING AND AUDITING: \$3,589  
 33. ADVERTISING AND PROMOTIONS: \$761  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$3,458  
 35. INSURANCE: \$3,939  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$125  
 38. LICENSES, TAXES, AND FEES: \$159  
 39. POSTAGE AND FREIGHT: \$1,112  
 40. COURIER AND OVERNIGHT: \$1,193  
 41. TELEPHONE AND FAX: \$2,521  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$5,374  
 44. EQUIPMENT/VEHICLE LEASE: \$1,678  
 45. DEPRECIATION: \$435  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$874  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$258  
 50. TAX CERTIFICATES PAID: \$1,530  
 51. RECORDING FEES PAID: \$12,619  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$517  
**58. TOTAL TITLE: \$196,413**  
 59. TOTAL ESCROW: \$22,232  
 60. TOTAL NON-POLICY ABSTRACT: \$247  
**61. TOTAL EXPENSES: \$218,892**  
 62. INCOME/LOSS TITLE: \$32,587  
 63. INCOME/LOSS ESCROW: \$12,568  
 64. INCOME/LOSS NON-POLICY: \$1,023  
**65. NET INCOME/LOSS: \$46,178**  
 66. NUMBER OF POLICIES ISSUED: 497  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11296496  
 2. Agency Name: NORTHSHORE TITLE, INC.  
 3. Agency Address: PO BOX 780  
 4. City, State, Zip: PORTLAND, TX 78374

1. Agency Number: 13767973  
 2. Agency Name: NOVARE NATIONAL SETTLEMENT SERVICE, LLC  
 3. Agency Address: 4975 PRESTON PARK BLVD., SUITE 450  
 4. City, State, Zip: PLANO, TX 75093

### INCOME

5. TITLE PREMIUMS: \$937,761  
 6. % PREMIUM REMITTED: 15.12%  
 7. TITLE PREMIUM RETAINED: \$795,943  
 8. EXAMINATION EVIDENCE FEES: \$94,640  
 9. FEES RECEIVED FOR CLOSING: \$89,675  
 10. TAX CERTIFICATES: \$23,718  
 11. RECORDING FEES: \$59,108  
 12. RESTRICTIONS: \$702  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$8,760  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$2,347  
**18. TOTAL TITLE: \$1,074,893**  
 19. TOTAL ESCROW: \$293,520  
 20. TOTAL NON-POLICY: \$13,092  
**21. TOTAL INCOME: \$1,381,505**

### EXPENSES

22. SALARIES-EMPLOYEES: \$352,154  
 23. SALARIES-OWNERS/PARTNERS: \$90,709  
 24. BENEFITS-EMPLOYEES: \$72,506  
 25. BENEFITS-OWNERS/PARTNERS: \$17,627  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$1,048  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$74,176  
 31. UTILITIES: \$12,075  
 32. ACCOUNTING AND AUDITING: \$2,613  
 33. ADVERTISING AND PROMOTIONS: \$36,453  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$29,729  
 35. INSURANCE: \$23,890  
 36. INTEREST EXPENSE: \$468  
 37. LEGAL EXPENSE: \$203  
 38. LICENSES, TAXES, AND FEES: \$4,990  
 39. POSTAGE AND FREIGHT: \$5,279  
 40. COURIER AND OVERNIGHT: \$8,760  
 41. TELEPHONE AND FAX: \$14,782  
 42. PRINTING AND PHOTOCOPYING: \$6,424  
 43. OFFICE SUPPLIES: \$18,692  
 44. EQUIPMENT/VEHICLE LEASE: \$9,791  
 45. DEPRECIATION: \$27,735  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,934  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$10,000  
 50. TAX CERTIFICATES PAID: \$23,790  
 51. RECORDING FEES PAID: \$61,191  
 52. PLANT LEASE/UPDATES: \$243  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$585  
 56. TRADE ASSOCIATION FEES: \$605  
 57. OTHER EXPENSES: \$66,062  
**58. TOTAL TITLE: \$974,514**  
 59. TOTAL ESCROW: \$252,743  
 60. TOTAL NON-POLICY ABSTRACT: \$11,612  
**61. TOTAL EXPENSES: \$1,238,869**  
 62. INCOME/LOSS TITLE: \$100,379  
 63. INCOME/LOSS ESCROW: \$40,777  
 64. INCOME/LOSS NON-POLICY: \$1,480  
**65. NET INCOME/LOSS: \$142,636**  
 66. NUMBER OF POLICIES ISSUED: 2,736  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$0  
 6. % PREMIUM REMITTED:  
 7. TITLE PREMIUM RETAINED: \$0  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$121,125  
 10. TAX CERTIFICATES: \$0  
 11. RECORDING FEES: \$32  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$748  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$121,905**  
 19. TOTAL ESCROW: \$28,222  
 20. TOTAL NON-POLICY: \$10,880  
**21. TOTAL INCOME: \$161,007**

### EXPENSES

22. SALARIES-EMPLOYEES: \$43,293  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$10,306  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$4,826  
 31. UTILITIES: \$34  
 32. ACCOUNTING AND AUDITING: \$2,148  
 33. ADVERTISING AND PROMOTIONS: \$0  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$9,180  
 35. INSURANCE: \$3,653  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$83  
 38. LICENSES, TAXES, AND FEES: \$495  
 39. POSTAGE AND FREIGHT: \$2,079  
 40. COURIER AND OVERNIGHT: \$0  
 41. TELEPHONE AND FAX: \$10,088  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$829  
 44. EQUIPMENT/VEHICLE LEASE: \$2,466  
 45. DEPRECIATION: \$617  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$53  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$168  
 51. RECORDING FEES PAID: \$32  
 52. PLANT LEASE/UPDATES: \$22,919  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$47  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$2,100  
**58. TOTAL TITLE: \$115,416**  
 59. TOTAL ESCROW: \$22,136  
 60. TOTAL NON-POLICY ABSTRACT: \$8,608  
**61. TOTAL EXPENSES: \$146,160**  
 62. INCOME/LOSS TITLE: \$6,489  
 63. INCOME/LOSS ESCROW: \$6,086  
 64. INCOME/LOSS NON-POLICY: \$2,272  
**65. NET INCOME/LOSS: \$14,847**  
 66. NUMBER OF POLICIES ISSUED: 13  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13957746  
 2. Agency Name: NUECES TITLE COMPANY  
 3. Agency Address: 5030 HOLLY ROAD  
 4. City, State, Zip: CORPUS CHRISTI, TX 78411

1. Agency Number: 11272047  
 2. Agency Name: OATMAN LAND TITLES, INC.  
 3. Agency Address: P O BOX 517  
 4. City, State, Zip: LLANO, TX 78643

### INCOME

5. TITLE PREMIUMS:	\$352,877
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$299,946
8. EXAMINATION EVIDENCE FEES:	\$78,981
9. FEES RECEIVED FOR CLOSING:	\$37,857
10. TAX CERTIFICATES:	\$15,135
11. RECORDING FEES:	\$29,340
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$9,077
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$18,992
<b>18. TOTAL TITLE:</b>	<b>\$489,328</b>
19. TOTAL ESCROW:	\$164,346
20. TOTAL NON-POLICY:	\$5,150
<b>21. TOTAL INCOME:</b>	<b>\$658,824</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$215,916
23. SALARIES-OWNERS/PARTNERS:	\$10,500
24. BENEFITS-EMPLOYEES:	\$13,561
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$69,888
31. UTILITIES:	\$9,904
32. ACCOUNTING AND AUDITING:	\$19,027
33. ADVERTISING AND PROMOTIONS:	\$5,296
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$1,069
35. INSURANCE:	\$6,476
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$2,115
39. POSTAGE AND FREIGHT:	\$806
40. COURIER AND OVERNIGHT:	\$9,007
41. TELEPHONE AND FAX:	\$9,011
42. PRINTING AND PHOTOCOPYING:	\$846
43. OFFICE SUPPLIES:	\$5,816
44. EQUIPMENT/VEHICLE LEASE	\$9,436
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$2,117
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$15,135
51. RECORDING FEES PAID:	\$29,340
52. PLANT LEASE/UPDATES:	\$21,576
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$0
<b>58. TOTAL TITLE:</b>	<b>\$456,842</b>
59. TOTAL ESCROW:	\$173,478
60. TOTAL NON-POLICY ABSTRACT:	\$5,283
<b>61. TOTAL EXPENSES:</b>	<b>\$635,603</b>
62. INCOME/LOSS TITLE:	\$32,486
63. INCOME/LOSS ESCROW:	(\$9,132)
64. INCOME/LOSS NON-POLICY:	(\$133)
<b>65. NET INCOME/LOSS:</b>	<b>\$23,221</b>
66. NUMBER OF POLICIES ISSUED:	1,391
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$288,767
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$245,452
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$30,811
10. TAX CERTIFICATES:	\$3,990
11. RECORDING FEES:	\$11,266
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$200
14. COURIER AND OVERNIGHT:	\$1,455
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$9
17. OTHER INCOME:	\$1,775
<b>18. TOTAL TITLE:</b>	<b>\$294,958</b>
19. TOTAL ESCROW:	\$13,051
20. TOTAL NON-POLICY:	\$4,572
<b>21. TOTAL INCOME:</b>	<b>\$312,581</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$74,685
23. SALARIES-OWNERS/PARTNERS:	\$29,291
24. BENEFITS-EMPLOYEES:	\$7,839
25. BENEFITS-OWNERS/PARTNERS:	\$2,327
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$79,040
29. C/F-ATTORNEYS AND OTHERS:	\$174
30. RENT:	\$869
31. UTILITIES:	\$5,225
32. ACCOUNTING AND AUDITING:	\$7,220
33. ADVERTISING AND PROMOTIONS:	\$1,506
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$5,204
36. INTEREST EXPENSE:	\$643
37. LEGAL EXPENSE:	\$237
38. LICENSES, TAXES, AND FEES:	\$2,185
39. POSTAGE AND FREIGHT:	\$1,161
40. COURIER AND OVERNIGHT:	\$1,015
41. TELEPHONE AND FAX:	\$7,128
42. PRINTING AND PHOTOCOPYING:	\$890
43. OFFICE SUPPLIES:	\$13,215
44. EQUIPMENT/VEHICLE LEASE	\$7,191
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$3,016
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$4,350
51. RECORDING FEES PAID:	\$10,122
52. PLANT LEASE/UPDATES:	\$7,191
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$327
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$7,507
<b>58. TOTAL TITLE:</b>	<b>\$279,558</b>
59. TOTAL ESCROW:	\$7,481
60. TOTAL NON-POLICY ABSTRACT:	\$1,870
<b>61. TOTAL EXPENSES:</b>	<b>\$288,909</b>
62. INCOME/LOSS TITLE:	\$15,400
63. INCOME/LOSS ESCROW:	\$5,570
64. INCOME/LOSS NON-POLICY:	\$2,702
<b>65. NET INCOME/LOSS:</b>	<b>\$23,672</b>
66. NUMBER OF POLICIES ISSUED:	504
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11788697  
 2. Agency Name: ORANGE COAST TITLE CO. OF TEXAS  
 3. Agency Address: 14090 SW FREEWAY, STE. 308  
 4. City, State, Zip: SUGARLAND, TX 77478

1. Agency Number: 11070039  
 2. Agency Name: PALACIOS ABSTRACT & TITLE COMPANY  
 3. Agency Address: 310 5TH STREET  
 4. City, State, Zip: PALACIOS, TX 77465

### INCOME

5. TITLE PREMIUMS:	\$1,485,466
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,262,646
8. EXAMINATION EVIDENCE FEES:	\$121,318
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$88,624
11. RECORDING FEES:	\$240,386
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$300
<b>18. TOTAL TITLE:</b>	<b>\$1,713,274</b>
19. TOTAL ESCROW:	\$907,344
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$2,620,618</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$368,527
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$30,673
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$83,874
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$45,668
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$3,243
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$5,376
35. INSURANCE:	\$4,273
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$391
38. LICENSES, TAXES, AND FEES:	\$630
39. POSTAGE AND FREIGHT:	\$4,543
40. COURIER AND OVERNIGHT:	\$35,535
41. TELEPHONE AND FAX:	\$13,152
42. PRINTING AND PHOTOCOPYING:	\$113
43. OFFICE SUPPLIES:	\$4,830
44. EQUIPMENT/VEHICLE LEASE:	\$1,901
45. DEPRECIATION:	\$1,911
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,418
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$552
50. TAX CERTIFICATES PAID:	\$88,624
51. RECORDING FEES PAID:	\$240,386
52. PLANT LEASE/UPDATES:	\$381,785
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$383,168
<b>58. TOTAL TITLE:</b>	<b>\$1,700,573</b>
59. TOTAL ESCROW:	\$997,667
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$2,698,240</b>
62. INCOME/LOSS TITLE:	\$12,701
63. INCOME/LOSS ESCROW:	(\$90,323)
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>(\$77,622)</b>
66. NUMBER OF POLICIES ISSUED:	3,322
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$82,061
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$69,752
8. EXAMINATION EVIDENCE FEES:	\$13,333
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$1,980
11. RECORDING FEES:	\$0
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$2,860
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$87,925</b>
19. TOTAL ESCROW:	\$32,300
20. TOTAL NON-POLICY:	\$820
<b>21. TOTAL INCOME:</b>	<b>\$121,045</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$23,578
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$982
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$3,588
31. UTILITIES:	\$2,059
32. ACCOUNTING AND AUDITING:	\$1,518
33. ADVERTISING AND PROMOTIONS:	\$488
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$3,799
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$438
39. POSTAGE AND FREIGHT:	\$373
40. COURIER AND OVERNIGHT:	\$2,764
41. TELEPHONE AND FAX:	\$2,412
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$621
44. EQUIPMENT/VEHICLE LEASE:	\$374
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$262
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$244
50. TAX CERTIFICATES PAID:	\$2,019
51. RECORDING FEES PAID:	\$0
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$1,273
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$7,433
<b>58. TOTAL TITLE:</b>	<b>\$54,225</b>
59. TOTAL ESCROW:	\$20,723
60. TOTAL NON-POLICY ABSTRACT:	\$602
<b>61. TOTAL EXPENSES:</b>	<b>\$75,550</b>
62. INCOME/LOSS TITLE:	\$33,700
63. INCOME/LOSS ESCROW:	\$11,577
64. INCOME/LOSS NON-POLICY:	\$218
<b>65. NET INCOME/LOSS:</b>	<b>\$45,495</b>
66. NUMBER OF POLICIES ISSUED:	284
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10896242  
 2. Agency Name: PALO PINTO COUNTY ABSTRACT COMPANY  
 3. Agency Address: 109 SW 1ST STREET  
 4. City, State, Zip: MINERAL WELLS, TX 76067

1. Agency Number: 10522925  
 2. Agency Name: PANOLA COUNTY ABSTRACT & TITLE COMPANY  
 3. Agency Address: 105 WEST SABINE  
 4. City, State, Zip: CARTHAGE, TX 75633

### INCOME

5. TITLE PREMIUMS: \$157,160  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$133,585  
 8. EXAMINATION EVIDENCE FEES: \$37,866  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$800  
 11. RECORDING FEES: \$730  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$583  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$173,564**  
 19. TOTAL ESCROW: \$36,000  
 20. TOTAL NON-POLICY: \$33,420  
**21. TOTAL INCOME: \$242,984**

### EXPENSES

22. SALARIES-EMPLOYEES: \$124,799  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$0  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$24,052  
 28. C/F-OTHER AGENTS AND UW: \$1,974  
 29. C/F-ATTORNEYS AND OTHERS: \$3,290  
 30. RENT: \$0  
 31. UTILITIES: \$7,536  
 32. ACCOUNTING AND AUDITING: \$2,275  
 33. ADVERTISING AND PROMOTIONS: \$1,628  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$2,100  
 35. INSURANCE: \$2,400  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$1,001  
 39. POSTAGE AND FREIGHT: \$1,530  
 40. COURIER AND OVERNIGHT: \$0  
 41. TELEPHONE AND FAX: \$4,360  
 42. PRINTING AND PHOTOCOPYING: \$4,388  
 43. OFFICE SUPPLIES: \$739  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$26,108  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$390  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$1,130  
 51. RECORDING FEES PAID: \$800  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$100  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$13,543  
**58. TOTAL TITLE: \$224,143**  
 59. TOTAL ESCROW: \$0  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$224,143**  
 62. INCOME/LOSS TITLE: (\$50,579)  
 63. INCOME/LOSS ESCROW: \$36,000  
 64. INCOME/LOSS NON-POLICY: \$33,420  
**65. NET INCOME/LOSS: \$18,841**  
 66. NUMBER OF POLICIES ISSUED: 397  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$91,053  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$77,394  
 8. EXAMINATION EVIDENCE FEES: \$8,026  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$1,540  
 11. RECORDING FEES: \$712  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$87,672**  
 19. TOTAL ESCROW: \$0  
 20. TOTAL NON-POLICY: \$66,062  
**21. TOTAL INCOME: \$153,734**

### EXPENSES

22. SALARIES-EMPLOYEES: \$38,266  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$7,963  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$2,494  
 29. C/F-ATTORNEYS AND OTHERS: \$11,022  
 30. RENT: \$0  
 31. UTILITIES: \$3,517  
 32. ACCOUNTING AND AUDITING: \$1,684  
 33. ADVERTISING AND PROMOTIONS: \$336  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$499  
 35. INSURANCE: \$2,706  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$1,249  
 39. POSTAGE AND FREIGHT: \$1,369  
 40. COURIER AND OVERNIGHT: \$0  
 41. TELEPHONE AND FAX: \$2,391  
 42. PRINTING AND PHOTOCOPYING: \$307  
 43. OFFICE SUPPLIES: \$1,993  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$401  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$1,540  
 51. RECORDING FEES PAID: \$712  
 52. PLANT LEASE/UPDATES: \$3,355  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$2,738  
**58. TOTAL TITLE: \$84,542**  
 59. TOTAL ESCROW: \$0  
 60. TOTAL NON-POLICY ABSTRACT: \$51,965  
**61. TOTAL EXPENSES: \$136,507**  
 62. INCOME/LOSS TITLE: \$3,130  
 63. INCOME/LOSS ESCROW: \$0  
 64. INCOME/LOSS NON-POLICY: \$14,097  
**65. NET INCOME/LOSS: \$17,227**  
 66. NUMBER OF POLICIES ISSUED: 129  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12555473  
 2. Agency Name: PARADISE SETTLEMENT SERVICES, LLC  
 3. Agency Address: 401 E CORPORATE DR, SUITE 290  
 4. City, State, Zip: LEWISVILLE, TX 75067

1. Agency Number: 12486590  
 2. Agency Name: PARK TITLE COMPANY, LLC  
 3. Agency Address: 13111 NORTHWEST FREEWAY, STE 303  
 4. City, State, Zip: HOUSTON, TX 77040

### INCOME

5. TITLE PREMIUMS:	\$504,244
6. % PREMIUM REMITTED:	14.89%
7. TITLE PREMIUM RETAINED:	\$429,169
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$265,634
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$261,359
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$38,006
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$994,168</b>
19. TOTAL ESCROW:	\$859,620
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$1,853,788</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$223,623
23. SALARIES-OWNERS/PARTNERS:	\$31,613
24. BENEFITS-EMPLOYEES:	\$30,324
25. BENEFITS-OWNERS/PARTNERS:	\$4,088
26. E/E-OTHER AGENTS AND UW:	\$11,825
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$29,899
31. UTILITIES:	\$2,438
32. ACCOUNTING AND AUDITING:	\$896
33. ADVERTISING AND PROMOTIONS:	\$1,577
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$23,514
35. INSURANCE:	\$882
36. INTEREST EXPENSE:	\$2,578
37. LEGAL EXPENSE:	\$10,015
38. LICENSES, TAXES, AND FEES:	\$5,214
39. POSTAGE AND FREIGHT:	\$2,353
40. COURIER AND OVERNIGHT:	\$38,006
41. TELEPHONE AND FAX:	\$9,638
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$7,437
44. EQUIPMENT/VEHICLE LEASE	\$28,323
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$2,666
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$261,359
52. PLANT LEASE/UPDATES:	\$91,947
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$14,154
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$126,174
<b>58. TOTAL TITLE:</b>	<b>\$960,543</b>
59. TOTAL ESCROW:	\$576,511
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$1,537,054</b>
62. INCOME/LOSS TITLE:	\$33,625
63. INCOME/LOSS ESCROW:	\$283,109
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$316,734</b>
66. NUMBER OF POLICIES ISSUED:	3,746
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$1,689,860
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,436,380
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$0
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$1,436,380</b>
19. TOTAL ESCROW:	\$0
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$1,436,380</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$146,789
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$50,302
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$633,716
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$12,643
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$14,560
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$1,000
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$140
39. POSTAGE AND FREIGHT:	\$863
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$0
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$3,716
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$0
52. PLANT LEASE/UPDATES:	\$135,746
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$227
<b>58. TOTAL TITLE:</b>	<b>\$999,702</b>
59. TOTAL ESCROW:	\$0
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$999,702</b>
62. INCOME/LOSS TITLE:	\$436,678
63. INCOME/LOSS ESCROW:	\$0
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$436,678</b>
66. NUMBER OF POLICIES ISSUED:	4,369
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12636394  
 2. Agency Name: PARKER COUNTY TITLE SERVICES, INC.  
 3. Agency Address: 512 SANTA FE DRIVE  
 4. City, State, Zip: WEATHERFORD, TX 76086

1. Agency Number: 13498354  
 2. Agency Name: PECAN CAPITAL TITLE COMPANY  
 3. Agency Address: 414 E. WALLACE  
 4. City, State, Zip: SAN SABA, TX 76877

### INCOME

5. TITLE PREMIUMS: \$1,259,387  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$1,070,479  
 8. EXAMINATION EVIDENCE FEES: \$165,923  
 9. FEES RECEIVED FOR CLOSING: \$24,430  
 10. TAX CERTIFICATES: \$27,689  
 11. RECORDING FEES: \$61,885  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$9,652  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$32  
 17. OTHER INCOME: \$4,279  
**18. TOTAL TITLE: \$1,364,369**  
 19. TOTAL ESCROW: \$280,861  
 20. TOTAL NON-POLICY: \$10,939  
**21. TOTAL INCOME: \$1,656,169**

### EXPENSES

22. SALARIES-EMPLOYEES: \$560,727  
 23. SALARIES-OWNERS/PARTNERS: \$52,502  
 24. BENEFITS-EMPLOYEES: \$29,325  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$3,432  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$569  
 29. C/F-ATTORNEYS AND OTHERS: \$188,485  
 30. RENT: \$69,176  
 31. UTILITIES: \$11,239  
 32. ACCOUNTING AND AUDITING: \$7,601  
 33. ADVERTISING AND PROMOTIONS: \$23,500  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$11,975  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$52,744  
 39. POSTAGE AND FREIGHT: \$3,261  
 40. COURIER AND OVERNIGHT: \$8,401  
 41. TELEPHONE AND FAX: \$14,815  
 42. PRINTING AND PHOTOCOPYING: \$7,705  
 43. OFFICE SUPPLIES: \$17,035  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$12,810  
 46. DIRECTORS' FEES: \$1,230  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$448  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$32,183  
 51. RECORDING FEES PAID: \$55,432  
 52. PLANT LEASE/UPDATES: \$100,685  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$1,637  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$44,218  
**58. TOTAL TITLE: \$1,311,135**  
 59. TOTAL ESCROW: \$191,139  
 60. TOTAL NON-POLICY ABSTRACT: \$11,245  
**61. TOTAL EXPENSES: \$1,513,519**  
 62. INCOME/LOSS TITLE: \$53,234  
 63. INCOME/LOSS ESCROW: \$89,722  
 64. INCOME/LOSS NON-POLICY: (\$306)  
**65. NET INCOME/LOSS: \$142,650**  
 66. NUMBER OF POLICIES ISSUED: 2,784  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$51,791  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$44,023  
 8. EXAMINATION EVIDENCE FEES: \$25,173  
 9. FEES RECEIVED FOR CLOSING: \$5,775  
 10. TAX CERTIFICATES: \$960  
 11. RECORDING FEES: \$6,585  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$771  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$83,287**  
 19. TOTAL ESCROW: \$17,500  
 20. TOTAL NON-POLICY: \$11,067  
**21. TOTAL INCOME: \$111,854**

### EXPENSES

22. SALARIES-EMPLOYEES: \$176  
 23. SALARIES-OWNERS/PARTNERS: \$31,080  
 24. BENEFITS-EMPLOYEES: \$0  
 25. BENEFITS-OWNERS/PARTNERS: \$6,561  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$558  
 29. C/F-ATTORNEYS AND OTHERS: \$125  
 30. RENT: \$3,848  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$1,684  
 33. ADVERTISING AND PROMOTIONS: \$1,106  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$56  
 35. INSURANCE: \$407  
 36. INTEREST EXPENSE: \$1,947  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$702  
 39. POSTAGE AND FREIGHT: \$568  
 40. COURIER AND OVERNIGHT: \$1,325  
 41. TELEPHONE AND FAX: \$938  
 42. PRINTING AND PHOTOCOPYING: \$85  
 43. OFFICE SUPPLIES: \$2,391  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$2,987  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$284  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$1,070  
 51. RECORDING FEES PAID: \$6,811  
 52. PLANT LEASE/UPDATES: \$3,300  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$6,434  
**58. TOTAL TITLE: \$74,441**  
 59. TOTAL ESCROW: \$11,853  
 60. TOTAL NON-POLICY ABSTRACT: \$7,408  
**61. TOTAL EXPENSES: \$93,702**  
 62. INCOME/LOSS TITLE: \$8,846  
 63. INCOME/LOSS ESCROW: \$5,647  
 64. INCOME/LOSS NON-POLICY: \$3,659  
**65. NET INCOME/LOSS: \$18,152**  
 66. NUMBER OF POLICIES ISSUED: 118  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10261162  
 2. Agency Name: PECAN VALLEY TITLE COMPANY  
 3. Agency Address: 208 E. ANDERSON  
 4. City, State, Zip: BROWNWOOD, TX 76801

1. Agency Number: 14292962  
 2. Agency Name: PERFORMANCE TITLE, LLC  
 3. Agency Address: 17304 PRESTON ROAD, SUITE 1230  
 4. City, State, Zip: DALLAS, TX 75252

### INCOME

5. TITLE PREMIUMS: \$224,116  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$190,498  
 8. EXAMINATION EVIDENCE FEES: \$39,842  
 9. FEES RECEIVED FOR CLOSING: \$2,023  
 10. TAX CERTIFICATES: \$3,110  
 11. RECORDING FEES: \$24,272  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$2,231  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$261,976**  
 19. TOTAL ESCROW: \$94,242  
 20. TOTAL NON-POLICY: \$32,181  
**21. TOTAL INCOME: \$388,399**

### EXPENSES

22. SALARIES-EMPLOYEES: \$113,261  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$19,535  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$834  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$496  
 29. C/F-ATTORNEYS AND OTHERS: \$14,697  
 30. RENT: \$0  
 31. UTILITIES: \$6,511  
 32. ACCOUNTING AND AUDITING: \$2,598  
 33. ADVERTISING AND PROMOTIONS: \$772  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$160  
 35. INSURANCE: \$7,978  
 36. INTEREST EXPENSE: \$961  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$337  
 39. POSTAGE AND FREIGHT: \$320  
 40. COURIER AND OVERNIGHT: \$2,231  
 41. TELEPHONE AND FAX: \$6,269  
 42. PRINTING AND PHOTOCOPYING: \$1,224  
 43. OFFICE SUPPLIES: \$9,521  
 44. EQUIPMENT/VEHICLE LEASE: \$2,944  
 45. DEPRECIATION: \$3,853  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$966  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$3,110  
 51. RECORDING FEES PAID: \$24,272  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$235  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$19,220  
**58. TOTAL TITLE: \$242,305**  
 59. TOTAL ESCROW: \$69,413  
 60. TOTAL NON-POLICY ABSTRACT: \$23,139  
**61. TOTAL EXPENSES: \$334,857**  
 62. INCOME/LOSS TITLE: \$19,671  
 63. INCOME/LOSS ESCROW: \$24,829  
 64. INCOME/LOSS NON-POLICY: \$9,042  
**65. NET INCOME/LOSS: \$53,542**  
 66. NUMBER OF POLICIES ISSUED: 690  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$7,276  
 6. % PREMIUM REMITTED: 14.99%  
 7. TITLE PREMIUM RETAINED: \$6,185  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$463  
 10. TAX CERTIFICATES: \$0  
 11. RECORDING FEES: \$4,104  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$10,752**  
 19. TOTAL ESCROW: \$8,946  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$19,698**

### EXPENSES

22. SALARIES-EMPLOYEES: \$37,800  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$5,745  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$7,020  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$2,626  
 31. UTILITIES: \$297  
 32. ACCOUNTING AND AUDITING: \$243  
 33. ADVERTISING AND PROMOTIONS: \$251  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$1,559  
 35. INSURANCE: \$267  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$604  
 39. POSTAGE AND FREIGHT: \$1,480  
 40. COURIER AND OVERNIGHT: \$1,200  
 41. TELEPHONE AND FAX: \$608  
 42. PRINTING AND PHOTOCOPYING: \$287  
 43. OFFICE SUPPLIES: \$574  
 44. EQUIPMENT/VEHICLE LEASE: \$586  
 45. DEPRECIATION: \$3,578  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$4,104  
 52. PLANT LEASE/UPDATES: \$1,500  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$7,355  
**58. TOTAL TITLE: \$77,684**  
 59. TOTAL ESCROW: \$20,946  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$98,630**  
 62. INCOME/LOSS TITLE: (\$66,932)  
 63. INCOME/LOSS ESCROW: (\$12,000)  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: (\$78,932)**  
 66. NUMBER OF POLICIES ISSUED: 32  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11199093  
 2. Agency Name: PERMIAN ABSTRACT COMPANY  
 3. Agency Address: 2101 W WADLEY, SUITE 10  
 4. City, State, Zip: MIDLAND, TX 79705

1. Agency Number: 11759726  
 2. Agency Name: PERMIAN BASIN ABSTRACT COMPANY  
 3. Agency Address: 127 NW AVE A  
 4. City, State, Zip: ANDREWS, TX 79714

### INCOME

5. TITLE PREMIUMS: \$923,173  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$784,696  
 8. EXAMINATION EVIDENCE FEES: \$18,837  
 9. FEES RECEIVED FOR CLOSING: \$30,279  
 10. TAX CERTIFICATES: \$12,449  
 11. RECORDING FEES: \$49,678  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$64  
 15. TELEPHONE AND FAX: \$85  
 16. INTEREST INCOME: \$2,391  
 17. OTHER INCOME: \$75,752  
**18. TOTAL TITLE: \$974,231**  
 19. TOTAL ESCROW: \$258,433  
 20. TOTAL NON-POLICY: \$227,175  
**21. TOTAL INCOME: \$1,459,839**

### EXPENSES

22. SALARIES-EMPLOYEES: \$323,184  
 23. SALARIES-OWNERS/PARTNERS: \$93,480  
 24. BENEFITS-EMPLOYEES: \$73,443  
 25. BENEFITS-OWNERS/PARTNERS: \$15,820  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$80,537  
 31. UTILITIES: \$6,690  
 32. ACCOUNTING AND AUDITING: \$1,716  
 33. ADVERTISING AND PROMOTIONS: \$39,275  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$6,922  
 35. INSURANCE: \$10,270  
 36. INTEREST EXPENSE: \$29,313  
 37. LEGAL EXPENSE: \$764  
 38. LICENSES, TAXES, AND FEES: \$12,360  
 39. POSTAGE AND FREIGHT: \$3,214  
 40. COURIER AND OVERNIGHT: \$8,800  
 41. TELEPHONE AND FAX: \$4,262  
 42. PRINTING AND PHOTOCOPYING: \$58  
 43. OFFICE SUPPLIES: \$15,859  
 44. EQUIPMENT/VEHICLE LEASE: \$5,887  
 45. DEPRECIATION: \$44,247  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,499  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$12,483  
 51. RECORDING FEES PAID: \$52,621  
 52. PLANT LEASE/UPDATES: \$14,480  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$11,073  
 56. TRADE ASSOCIATION FEES: \$1,331  
 57. OTHER EXPENSES: \$69,046  
**58. TOTAL TITLE: \$938,634**  
 59. TOTAL ESCROW: \$260,099  
 60. TOTAL NON-POLICY ABSTRACT: \$209,268  
**61. TOTAL EXPENSES: \$1,408,001**  
 62. INCOME/LOSS TITLE: \$35,597  
 63. INCOME/LOSS ESCROW: (\$1,666)  
 64. INCOME/LOSS NON-POLICY: \$17,907  
**65. NET INCOME/LOSS: \$51,838**  
 66. NUMBER OF POLICIES ISSUED: 2,306  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$746,074  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$634,174  
 8. EXAMINATION EVIDENCE FEES: \$108,806  
 9. FEES RECEIVED FOR CLOSING: \$9,925  
 10. TAX CERTIFICATES: \$17,750  
 11. RECORDING FEES: \$3,480  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$11,566  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$785,701**  
 19. TOTAL ESCROW: \$213,358  
 20. TOTAL NON-POLICY: \$507,235  
**21. TOTAL INCOME: \$1,506,294**

### EXPENSES

22. SALARIES-EMPLOYEES: \$222,085  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$27,316  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$15,581  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$104  
 31. UTILITIES: \$5,116  
 32. ACCOUNTING AND AUDITING: \$5,928  
 33. ADVERTISING AND PROMOTIONS: \$3,205  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$2,104  
 35. INSURANCE: \$5,897  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$164  
 38. LICENSES, TAXES, AND FEES: \$3,776  
 39. POSTAGE AND FREIGHT: \$1,572  
 40. COURIER AND OVERNIGHT: \$11,566  
 41. TELEPHONE AND FAX: \$3,358  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$7,198  
 44. EQUIPMENT/VEHICLE LEASE: \$4,516  
 45. DEPRECIATION: \$20,609  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,442  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$17,750  
 51. RECORDING FEES PAID: \$3,480  
 52. PLANT LEASE/UPDATES: \$2,518  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$3,938  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$41,362  
**58. TOTAL TITLE: \$410,585**  
 59. TOTAL ESCROW: \$97,276  
 60. TOTAL NON-POLICY ABSTRACT: \$235,379  
**61. TOTAL EXPENSES: \$743,240**  
 62. INCOME/LOSS TITLE: \$375,116  
 63. INCOME/LOSS ESCROW: \$116,082  
 64. INCOME/LOSS NON-POLICY: \$271,856  
**65. NET INCOME/LOSS: \$763,054**  
 66. NUMBER OF POLICIES ISSUED: 2,051  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 8074355  
 2. Agency Name: PIONEER-LAWYERS LAND TITLE SERVICES COMPANY  
 3. Agency Address: 518 MAIN STREET  
 4. City, State, Zip: STINNETT, TX 79083

1. Agency Number: 12915688  
 2. Agency Name: PLATINUM TITLE PARTNERS, L.P.  
 3. Agency Address: 5325 KATY FREEWAY SUITE 2  
 4. City, State, Zip: HOUSTON, TX 77007

### INCOME

5. TITLE PREMIUMS: \$319,190  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$271,311  
 8. EXAMINATION EVIDENCE FEES: \$59,770  
 9. FEES RECEIVED FOR CLOSING: \$3,626  
 10. TAX CERTIFICATES: \$2,167  
 11. RECORDING FEES: \$31,898  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$2,515  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$1,469  
**18. TOTAL TITLE: \$372,756**  
 19. TOTAL ESCROW: \$74,598  
 20. TOTAL NON-POLICY: \$55,133  
**21. TOTAL INCOME: \$502,487**

### EXPENSES

22. SALARIES-EMPLOYEES: \$213,477  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$17,566  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$616  
 30. RENT: \$2,078  
 31. UTILITIES: \$3,786  
 32. ACCOUNTING AND AUDITING: \$1,980  
 33. ADVERTISING AND PROMOTIONS: \$278  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$3,483  
 35. INSURANCE: \$2,295  
 36. INTEREST EXPENSE: \$101  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$1,530  
 39. POSTAGE AND FREIGHT: \$1,253  
 40. COURIER AND OVERNIGHT: \$2,899  
 41. TELEPHONE AND FAX: \$9,798  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$5,656  
 44. EQUIPMENT/VEHICLE LEASE: \$623  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$961  
 48. BAD DEBTS: \$22  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$2,162  
 51. RECORDING FEES PAID: \$33,304  
 52. PLANT LEASE/UPDATES: \$4,365  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$374  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$16,078  
**58. TOTAL TITLE: \$324,685**  
 59. TOTAL ESCROW: \$57,042  
 60. TOTAL NON-POLICY ABSTRACT: \$41,954  
**61. TOTAL EXPENSES: \$423,681**  
 62. INCOME/LOSS TITLE: \$48,071  
 63. INCOME/LOSS ESCROW: \$17,556  
 64. INCOME/LOSS NON-POLICY: \$13,179  
**65. NET INCOME/LOSS: \$78,806**  
 66. NUMBER OF POLICIES ISSUED: 603  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$4,851,736  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$4,123,976  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$809,205  
 10. TAX CERTIFICATES: \$169,704  
 11. RECORDING FEES: \$446,236  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$5,549,121**  
 19. TOTAL ESCROW: \$1,154,792  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$6,703,913**

### EXPENSES

22. SALARIES-EMPLOYEES: \$1,043,755  
 23. SALARIES-OWNERS/PARTNERS: \$722,741  
 24. BENEFITS-EMPLOYEES: \$149,892  
 25. BENEFITS-OWNERS/PARTNERS: \$65,119  
 26. E/E-OTHER AGENTS AND UW: \$251,398  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$194,115  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$40,504  
 33. ADVERTISING AND PROMOTIONS: \$5,710  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$55,099  
 35. INSURANCE: \$11,558  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$29,116  
 39. POSTAGE AND FREIGHT: \$126,266  
 40. COURIER AND OVERNIGHT: \$0  
 41. TELEPHONE AND FAX: \$21,172  
 42. PRINTING AND PHOTOCOPYING: \$1,218  
 43. OFFICE SUPPLIES: \$73,623  
 44. EQUIPMENT/VEHICLE LEASE: \$14,562  
 45. DEPRECIATION: \$27,261  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$487  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$426,439  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$3,088  
 56. TRADE ASSOCIATION FEES: \$4,854  
 57. OTHER EXPENSES: \$135,891  
**58. TOTAL TITLE: \$3,403,868**  
 59. TOTAL ESCROW: \$576,618  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$3,980,486**  
 62. INCOME/LOSS TITLE: \$2,145,254  
 63. INCOME/LOSS ESCROW: \$578,175  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$2,723,429**  
 66. NUMBER OF POLICIES ISSUED: 20,490  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13471821  
 2. Agency Name: POLK COUNTY TITLE  
 3. Agency Address: 802 NORTH WASHINGTON AVENUE  
 4. City, State, Zip: LIVINGSTON, TX 77351

1. Agency Number: 10271039  
 2. Agency Name: PORT JEFFERSON ABSTRACT & TITLE COMPANY  
 3. Agency Address: 111 N. VALE STREE  
 4. City, State, Zip: JEFFERSON, TX 75657

### INCOME

5. TITLE PREMIUMS:	\$732,828
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$622,904
8. EXAMINATION EVIDENCE FEES:	\$163,018
9. FEES RECEIVED FOR CLOSING:	\$73,800
10. TAX CERTIFICATES:	\$10,121
11. RECORDING FEES:	\$85,642
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$350
14. COURIER AND OVERNIGHT:	\$12,012
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$967,847</b>
19. TOTAL ESCROW:	\$271,625
20. TOTAL NON-POLICY:	\$131,219
<b>21. TOTAL INCOME:</b>	<b>\$1,370,691</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$106,734
23. SALARIES-OWNERS/PARTNERS:	\$217,129
24. BENEFITS-EMPLOYEES:	\$16,119
25. BENEFITS-OWNERS/PARTNERS:	\$20,694
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$1,908
31. UTILITIES:	\$5,006
32. ACCOUNTING AND AUDITING:	\$2,154
33. ADVERTISING AND PROMOTIONS:	\$5,923
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$10,361
35. INSURANCE:	\$11,673
36. INTEREST EXPENSE:	\$45,526
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$4,281
39. POSTAGE AND FREIGHT:	\$2,532
40. COURIER AND OVERNIGHT:	\$67,332
41. TELEPHONE AND FAX:	\$5,624
42. PRINTING AND PHOTOCOPYING:	\$5,397
43. OFFICE SUPPLIES:	\$15,240
44. EQUIPMENT/VEHICLE LEASE:	\$0
45. DEPRECIATION:	\$30,865
46. DIRECTORS' FEES:	\$3,500
47. DUES, BOARDS, AND ASSOCIATIONS:	\$2,993
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$8,440
51. RECORDING FEES PAID:	\$80,710
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$41,301
<b>58. TOTAL TITLE:</b>	<b>\$711,442</b>
59. TOTAL ESCROW:	\$405,084
60. TOTAL NON-POLICY ABSTRACT:	\$150,389
<b>61. TOTAL EXPENSES:</b>	<b>\$1,266,915</b>
62. INCOME/LOSS TITLE:	\$256,405
63. INCOME/LOSS ESCROW:	(\$133,459)
64. INCOME/LOSS NON-POLICY:	(\$19,170)
<b>65. NET INCOME/LOSS:</b>	<b>\$103,776</b>
66. NUMBER OF POLICIES ISSUED:	2,564
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$114,790
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$97,572
8. EXAMINATION EVIDENCE FEES:	\$15,503
9. FEES RECEIVED FOR CLOSING:	\$2,243
10. TAX CERTIFICATES:	\$1,680
11. RECORDING FEES:	\$1,541
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$2,028
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$120,567</b>
19. TOTAL ESCROW:	\$24,165
20. TOTAL NON-POLICY:	\$56,715
<b>21. TOTAL INCOME:</b>	<b>\$201,447</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$63,800
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$14,933
25. BENEFITS-OWNERS/PARTNERS:	\$1,222
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$3,953
29. C/F-ATTORNEYS AND OTHERS:	\$90
30. RENT:	\$7,074
31. UTILITIES:	\$1,616
32. ACCOUNTING AND AUDITING:	\$0
33. ADVERTISING AND PROMOTIONS:	\$341
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$384
35. INSURANCE:	\$4,102
36. INTEREST EXPENSE:	\$2,314
37. LEGAL EXPENSE:	\$629
38. LICENSES, TAXES, AND FEES:	\$61
39. POSTAGE AND FREIGHT:	\$1,101
40. COURIER AND OVERNIGHT:	\$2,516
41. TELEPHONE AND FAX:	\$3,623
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$3,608
44. EQUIPMENT/VEHICLE LEASE:	\$1,416
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$195
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$1,730
51. RECORDING FEES PAID:	\$1,561
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$1,128
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$7,113
<b>58. TOTAL TITLE:</b>	<b>\$124,510</b>
59. TOTAL ESCROW:	\$23,228
60. TOTAL NON-POLICY ABSTRACT:	\$53,934
<b>61. TOTAL EXPENSES:</b>	<b>\$201,672</b>
62. INCOME/LOSS TITLE:	(\$3,943)
63. INCOME/LOSS ESCROW:	\$937
64. INCOME/LOSS NON-POLICY:	\$2,781
<b>65. NET INCOME/LOSS:</b>	<b>(\$225)</b>
66. NUMBER OF POLICIES ISSUED:	253
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13613828  
 2. Agency Name: PORTER TITLE COMPANY  
 3. Agency Address: 1924 ACTON HWY  
 4. City, State, Zip: GRANBURY, TX 76049

1. Agency Number: 14170005  
 2. Agency Name: POST OAK TITLE  
 3. Agency Address: 4543 POST OAK PLACE SUITE 123  
 4. City, State, Zip: HOUSTON, TX 77027

### INCOME

5. TITLE PREMIUMS: \$546,471  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$464,500  
 8. EXAMINATION EVIDENCE FEES: \$122,384  
 9. FEES RECEIVED FOR CLOSING: \$18,647  
 10. TAX CERTIFICATES: \$9,080  
 11. RECORDING FEES: \$39,579  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$3,312  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$6  
 17. OTHER INCOME: \$12,109  
**18. TOTAL TITLE: \$669,617**  
 19. TOTAL ESCROW: \$94,872  
 20. TOTAL NON-POLICY: \$39,825  
**21. TOTAL INCOME: \$804,314**

### EXPENSES

22. SALARIES-EMPLOYEES: \$300,387  
 23. SALARIES-OWNERS/PARTNERS: \$67,701  
 24. BENEFITS-EMPLOYEES: \$51,576  
 25. BENEFITS-OWNERS/PARTNERS: \$9,987  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$69,195  
 31. UTILITIES: \$8,996  
 32. ACCOUNTING AND AUDITING: \$3,219  
 33. ADVERTISING AND PROMOTIONS: \$28,631  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$2,407  
 35. INSURANCE: \$12,059  
 36. INTEREST EXPENSE: \$29  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$834  
 39. POSTAGE AND FREIGHT: \$3,176  
 40. COURIER AND OVERNIGHT: \$3,312  
 41. TELEPHONE AND FAX: \$32,195  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$13,732  
 44. EQUIPMENT/VEHICLE LEASE \$24,080  
 45. DEPRECIATION: \$31,064  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$2,477  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$6,403  
 50. TAX CERTIFICATES PAID: \$9,080  
 51. RECORDING FEES PAID: \$39,579  
 52. PLANT LEASE/UPDATES: \$1,876  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$29,413  
**58. TOTAL TITLE: \$751,407**  
 59. TOTAL ESCROW: \$95,674  
 60. TOTAL NON-POLICY ABSTRACT: \$39,864  
**61. TOTAL EXPENSES: \$886,945**  
 62. INCOME/LOSS TITLE: (\$81,790)  
 63. INCOME/LOSS ESCROW: (\$802)  
 64. INCOME/LOSS NON-POLICY: (\$39)  
**65. NET INCOME/LOSS: (\$82,631)**  
 66. NUMBER OF POLICIES ISSUED: 3,907  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$53,148  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$45,175  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$1,504  
 10. TAX CERTIFICATES: \$2,691  
 11. RECORDING FEES: \$3,928  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$1,411  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$54,709**  
 19. TOTAL ESCROW: \$29,675  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$84,384**

### EXPENSES

22. SALARIES-EMPLOYEES: \$23,033  
 23. SALARIES-OWNERS/PARTNERS: \$1,950  
 24. BENEFITS-EMPLOYEES: \$844  
 25. BENEFITS-OWNERS/PARTNERS: \$75  
 26. E/E-OTHER AGENTS AND UW: \$1,254  
 27. E/E-ATTORNEYS AND OTHERS: \$2,165  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$6,430  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$940  
 33. ADVERTISING AND PROMOTIONS: \$1,031  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$1,002  
 35. INSURANCE: \$4,464  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$83  
 39. POSTAGE AND FREIGHT: \$125  
 40. COURIER AND OVERNIGHT: \$577  
 41. TELEPHONE AND FAX: \$1,975  
 42. PRINTING AND PHOTOCOPYING: \$666  
 43. OFFICE SUPPLIES: \$514  
 44. EQUIPMENT/VEHICLE LEASE \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$2,691  
 51. RECORDING FEES PAID: \$1,084  
 52. PLANT LEASE/UPDATES: \$5,437  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$790  
 57. OTHER EXPENSES: \$13,386  
**58. TOTAL TITLE: \$70,515**  
 59. TOTAL ESCROW: \$15,027  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$85,542**  
 62. INCOME/LOSS TITLE: (\$15,806)  
 63. INCOME/LOSS ESCROW: \$14,648  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: (\$1,158)**  
 66. NUMBER OF POLICIES ISSUED: 177  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 14187832  
 2. Agency Name: POSTEL COLLINS TITLE  
 3. Agency Address: 17440 N DALLAS PKWY, SUITE 201  
 4. City, State, Zip: DALLAS, TX 75287

1. Agency Number: 10155915  
 2. Agency Name: POWELL ABSTRACT COMPANY, INC.  
 3. Agency Address: 110 EAST 7TH STREET, P O BOX 1177  
 4. City, State, Zip: DUMAS, TX 79029

### INCOME

5. TITLE PREMIUMS:	\$710,753
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$604,140
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$32,618
10. TAX CERTIFICATES:	\$4,628
11. RECORDING FEES:	\$602
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$15,226
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$657,214</b>
19. TOTAL ESCROW:	\$180,502
20. TOTAL NON-POLICY:	\$8,666
<b>21. TOTAL INCOME:</b>	<b>\$846,382</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$432,976
23. SALARIES-OWNERS/PARTNERS:	\$60,800
24. BENEFITS-EMPLOYEES:	\$61,317
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$10,744
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$74,144
31. UTILITIES:	\$2,855
32. ACCOUNTING AND AUDITING:	\$1,950
33. ADVERTISING AND PROMOTIONS:	\$23,382
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$4,497
35. INSURANCE:	\$8,861
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$9,390
38. LICENSES, TAXES, AND FEES:	\$3,013
39. POSTAGE AND FREIGHT:	\$1,769
40. COURIER AND OVERNIGHT:	\$15,226
41. TELEPHONE AND FAX:	\$9,284
42. PRINTING AND PHOTOCOPYING:	\$5,126
43. OFFICE SUPPLIES:	\$26,185
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$9,994
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$4,628
51. RECORDING FEES PAID:	\$602
52. PLANT LEASE/UPDATES:	\$8,707
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$148,082
<b>58. TOTAL TITLE:</b>	<b>\$923,532</b>
59. TOTAL ESCROW:	\$204,988
60. TOTAL NON-POLICY ABSTRACT:	\$22,593
<b>61. TOTAL EXPENSES:</b>	<b>\$1,151,113</b>
62. INCOME/LOSS TITLE:	(\$266,318)
63. INCOME/LOSS ESCROW:	(\$24,486)
64. INCOME/LOSS NON-POLICY:	(\$13,927)
<b>65. NET INCOME/LOSS:</b>	<b>(\$304,731)</b>
66. NUMBER OF POLICIES ISSUED:	2,815
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$661,502
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$562,276
8. EXAMINATION EVIDENCE FEES:	\$118,005
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$7,804
11. RECORDING FEES:	\$26,841
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$2,910
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$4,094
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$721,930</b>
19. TOTAL ESCROW:	\$58,386
20. TOTAL NON-POLICY:	\$35,166
<b>21. TOTAL INCOME:</b>	<b>\$815,482</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$105,223
23. SALARIES-OWNERS/PARTNERS:	\$199,360
24. BENEFITS-EMPLOYEES:	\$22,919
25. BENEFITS-OWNERS/PARTNERS:	\$51,907
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$221,722
28. C/F-OTHER AGENTS AND UW:	\$12,849
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$21,360
31. UTILITIES:	\$4,911
32. ACCOUNTING AND AUDITING:	\$5,985
33. ADVERTISING AND PROMOTIONS:	\$2,696
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$7,116
35. INSURANCE:	\$12,991
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$134
38. LICENSES, TAXES, AND FEES:	\$2,304
39. POSTAGE AND FREIGHT:	\$1,482
40. COURIER AND OVERNIGHT:	\$3,368
41. TELEPHONE AND FAX:	\$7,992
42. PRINTING AND PHOTOCOPYING:	\$566
43. OFFICE SUPPLIES:	\$16,160
44. EQUIPMENT/VEHICLE LEASE	\$5,692
45. DEPRECIATION:	\$1,845
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$696
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$7,860
51. RECORDING FEES PAID:	\$28,752
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$961
56. TRADE ASSOCIATION FEES:	\$1,015
57. OTHER EXPENSES:	\$3,799
<b>58. TOTAL TITLE:</b>	<b>\$751,665</b>
59. TOTAL ESCROW:	\$37,231
60. TOTAL NON-POLICY ABSTRACT:	\$21,273
<b>61. TOTAL EXPENSES:</b>	<b>\$810,169</b>
62. INCOME/LOSS TITLE:	(\$29,735)
63. INCOME/LOSS ESCROW:	\$21,155
64. INCOME/LOSS NON-POLICY:	\$13,893
<b>65. NET INCOME/LOSS:</b>	<b>\$5,313</b>
66. NUMBER OF POLICIES ISSUED:	882
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11745845  
 2. Agency Name: PRESIDIO TITLE LLC  
 3. Agency Address: 7373 BROADWAY, SUITE 105  
 4. City, State, Zip: SAN ANTONIO, TX 78209

1. Agency Number: 14078027  
 2. Agency Name: PRIMA TITLE, LLC  
 3. Agency Address: 1008 MACON STREET, SUITE 100  
 4. City, State, Zip: FORT WORTH, TX 76102

### INCOME

5. TITLE PREMIUMS:	\$5,040,186
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$4,284,157
8. EXAMINATION EVIDENCE FEES:	\$7,633
9. FEES RECEIVED FOR CLOSING:	\$15,233
10. TAX CERTIFICATES:	\$83,140
11. RECORDING FEES:	\$196,461
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$724
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$73
17. OTHER INCOME:	\$66,472
<b>18. TOTAL TITLE:</b>	<b>\$4,653,893</b>
19. TOTAL ESCROW:	\$1,145,197
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$5,799,090</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$1,327,010
23. SALARIES-OWNERS/PARTNERS:	\$900,995
24. BENEFITS-EMPLOYEES:	\$147,414
25. BENEFITS-OWNERS/PARTNERS:	\$91,389
26. E/E-OTHER AGENTS AND UW:	\$63,363
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$240,826
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$31,856
33. ADVERTISING AND PROMOTIONS:	\$51,708
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$300
35. INSURANCE:	\$17,278
36. INTEREST EXPENSE:	\$474
37. LEGAL EXPENSE:	\$92,310
38. LICENSES, TAXES, AND FEES:	\$32,884
39. POSTAGE AND FREIGHT:	\$55,897
40. COURIER AND OVERNIGHT:	\$33,476
41. TELEPHONE AND FAX:	\$47,611
42. PRINTING AND PHOTOCOPYING:	\$24,123
43. OFFICE SUPPLIES:	\$72,608
44. EQUIPMENT/VEHICLE LEASE	\$6,868
45. DEPRECIATION:	\$82,787
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$7,694
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$59,679
51. RECORDING FEES PAID:	\$223,951
52. PLANT LEASE/UPDATES:	\$50,933
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$6,880
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$89,103
<b>58. TOTAL TITLE:</b>	<b>\$3,759,417</b>
59. TOTAL ESCROW:	\$895,140
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$4,654,557</b>
62. INCOME/LOSS TITLE:	\$894,476
63. INCOME/LOSS ESCROW:	\$250,057
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$1,144,533</b>
66. NUMBER OF POLICIES ISSUED:	6,724
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$1,127,973
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$958,777
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$844,210
10. TAX CERTIFICATES:	\$103,225
11. RECORDING FEES:	\$183,102
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$123,645
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$2,212,959</b>
19. TOTAL ESCROW:	\$669,575
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$2,882,534</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$634,000
23. SALARIES-OWNERS/PARTNERS:	\$59,046
24. BENEFITS-EMPLOYEES:	\$0
25. BENEFITS-OWNERS/PARTNERS:	\$20,914
26. E/E-OTHER AGENTS AND UW:	\$98,213
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$18,455
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$63,731
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$5,760
35. INSURANCE:	\$6,161
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$3,778
38. LICENSES, TAXES, AND FEES:	\$92
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$111,098
41. TELEPHONE AND FAX:	\$0
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$0
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$101,619
51. RECORDING FEES PAID:	\$183,778
52. PLANT LEASE/UPDATES:	\$19,001
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$175
<b>58. TOTAL TITLE:</b>	<b>\$1,325,821</b>
59. TOTAL ESCROW:	\$894,583
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$2,220,404</b>
62. INCOME/LOSS TITLE:	\$887,138
63. INCOME/LOSS ESCROW:	(\$225,008)
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$662,130</b>
66. NUMBER OF POLICIES ISSUED:	10,202
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11759060  
 2. Agency Name: PRIORITY ONE TITLE, LLC  
 3. Agency Address: 14505 TORREY CHASE, SUITE 100  
 4. City, State, Zip: HOUSTON, TX 77014

1. Agency Number: 12391927  
 2. Agency Name: PROFESSIONAL LAND TITLE COMPANY  
 3. Agency Address: 106 COLLEGE STREET  
 4. City, State, Zip: SULPHUR SPRINGS, TX 75482

### INCOME

5. TITLE PREMIUMS: \$230,137  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$195,617  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$87,885  
 10. TAX CERTIFICATES: \$80  
 11. RECORDING FEES: \$17,573  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$390  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$301,545**  
 19. TOTAL ESCROW: \$114,231  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$415,776**

### EXPENSES

22. SALARIES-EMPLOYEES: \$59,251  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$12,450  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$8,300  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$8,343  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$4,015  
 33. ADVERTISING AND PROMOTIONS: \$5,175  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$3,676  
 35. INSURANCE: \$2,703  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$383  
 39. POSTAGE AND FREIGHT: \$1,286  
 40. COURIER AND OVERNIGHT: \$5,396  
 41. TELEPHONE AND FAX: \$2,944  
 42. PRINTING AND PHOTOCOPYING: \$3,104  
 43. OFFICE SUPPLIES: \$1,872  
 44. EQUIPMENT/VEHICLE LEASE: \$3,178  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$505  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$17,026  
 52. PLANT LEASE/UPDATES: \$16,491  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$91  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$5,963  
**58. TOTAL TITLE: \$162,152**  
 59. TOTAL ESCROW: \$50,278  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$212,430**  
 62. INCOME/LOSS TITLE: \$139,393  
 63. INCOME/LOSS ESCROW: \$63,953  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$203,346**  
 66. NUMBER OF POLICIES ISSUED: 732  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$800,193  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$680,164  
 8. EXAMINATION EVIDENCE FEES: \$64,130  
 9. FEES RECEIVED FOR CLOSING: \$18,542  
 10. TAX CERTIFICATES: \$3,271  
 11. RECORDING FEES: \$6,869  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$450  
 14. COURIER AND OVERNIGHT: \$214  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$91  
 17. OTHER INCOME: \$11,412  
**18. TOTAL TITLE: \$785,143**  
 19. TOTAL ESCROW: \$257,267  
 20. TOTAL NON-POLICY: \$21,506  
**21. TOTAL INCOME: \$1,063,916**

### EXPENSES

22. SALARIES-EMPLOYEES: \$218,152  
 23. SALARIES-OWNERS/PARTNERS: \$32,708  
 24. BENEFITS-EMPLOYEES: \$25,128  
 25. BENEFITS-OWNERS/PARTNERS: \$21,123  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$14,207  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$38,878  
 31. UTILITIES: \$8,307  
 32. ACCOUNTING AND AUDITING: \$2,405  
 33. ADVERTISING AND PROMOTIONS: \$8,480  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$2,658  
 35. INSURANCE: \$22,757  
 36. INTEREST EXPENSE: \$2,977  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$1,463  
 39. POSTAGE AND FREIGHT: \$2,070  
 40. COURIER AND OVERNIGHT: \$6,234  
 41. TELEPHONE AND FAX: \$8,387  
 42. PRINTING AND PHOTOCOPYING: \$8,493  
 43. OFFICE SUPPLIES: \$5,689  
 44. EQUIPMENT/VEHICLE LEASE: \$433  
 45. DEPRECIATION: \$4,209  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$2,657  
 48. BAD DEBTS: \$1,069  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$18,898  
 51. RECORDING FEES PAID: \$67,503  
 52. PLANT LEASE/UPDATES: \$202,076  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$5,601  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$19,005  
**58. TOTAL TITLE: \$751,567**  
 59. TOTAL ESCROW: \$143,561  
 60. TOTAL NON-POLICY ABSTRACT: \$16,084  
**61. TOTAL EXPENSES: \$911,212**  
 62. INCOME/LOSS TITLE: \$33,576  
 63. INCOME/LOSS ESCROW: \$113,706  
 64. INCOME/LOSS NON-POLICY: \$5,422  
**65. NET INCOME/LOSS: \$152,704**  
 66. NUMBER OF POLICIES ISSUED: 2,063  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10255765  
 2. Agency Name: PROFESSIONAL TITLE SERVICES, INC.  
 3. Agency Address: 108 FOSTER STREET  
 4. City, State, Zip: CENTER, TX 75935

1. Agency Number: 12391793  
 2. Agency Name: PROMINENT TITLE, LLC  
 3. Agency Address: 3101 BEE CAVES RD., SUITE 300  
 4. City, State, Zip: AUSTIN, TX 78746

### INCOME

5. TITLE PREMIUMS: \$226,620  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$192,627  
 8. EXAMINATION EVIDENCE FEES: \$4,737  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$4,090  
 11. RECORDING FEES: \$1,456  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$989  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$203,899**  
 19. TOTAL ESCROW: \$8,684  
 20. TOTAL NON-POLICY: \$3,640  
**21. TOTAL INCOME: \$216,223**

### EXPENSES

22. SALARIES-EMPLOYEES: \$68,628  
 23. SALARIES-OWNERS/PARTNERS: \$19,185  
 24. BENEFITS-EMPLOYEES: \$12,177  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$1,218  
 29. C/F-ATTORNEYS AND OTHERS: \$1,769  
 30. RENT: \$7,952  
 31. UTILITIES: \$6,143  
 32. ACCOUNTING AND AUDITING: \$4,174  
 33. ADVERTISING AND PROMOTIONS: \$549  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$2,610  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$4,776  
 39. POSTAGE AND FREIGHT: \$3,994  
 40. COURIER AND OVERNIGHT: \$990  
 41. TELEPHONE AND FAX: \$4,995  
 42. PRINTING AND PHOTOCOPYING: \$3,082  
 43. OFFICE SUPPLIES: \$2,539  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$30,462  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,047  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$4,090  
 51. RECORDING FEES PAID: \$1,456  
 52. PLANT LEASE/UPDATES: \$1,680  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$5,598  
**58. TOTAL TITLE: \$189,114**  
 59. TOTAL ESCROW: \$7,569  
 60. TOTAL NON-POLICY ABSTRACT: \$3,747  
**61. TOTAL EXPENSES: \$200,430**  
 62. INCOME/LOSS TITLE: \$14,785  
 63. INCOME/LOSS ESCROW: \$1,115  
 64. INCOME/LOSS NON-POLICY: (\$107)  
**65. NET INCOME/LOSS: \$15,793**  
 66. NUMBER OF POLICIES ISSUED: 426  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$2,462,039  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$2,092,732  
 8. EXAMINATION EVIDENCE FEES: \$10,666  
 9. FEES RECEIVED FOR CLOSING: \$611,945  
 10. TAX CERTIFICATES: \$27,283  
 11. RECORDING FEES: \$86,257  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$34,679  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$166  
 17. OTHER INCOME: \$21,369  
**18. TOTAL TITLE: \$2,885,097**  
 19. TOTAL ESCROW: \$288,657  
 20. TOTAL NON-POLICY: \$6,397  
**21. TOTAL INCOME: \$3,180,151**

### EXPENSES

22. SALARIES-EMPLOYEES: \$1,055,518  
 23. SALARIES-OWNERS/PARTNERS: \$534,511  
 24. BENEFITS-EMPLOYEES: \$130,268  
 25. BENEFITS-OWNERS/PARTNERS: \$30,835  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$85,917  
 29. C/F-ATTORNEYS AND OTHERS: \$16,136  
 30. RENT: \$180,967  
 31. UTILITIES: \$1,439  
 32. ACCOUNTING AND AUDITING: \$21,078  
 33. ADVERTISING AND PROMOTIONS: \$157,917  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$57,789  
 35. INSURANCE: \$20,578  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$3,426  
 38. LICENSES, TAXES, AND FEES: \$9,901  
 39. POSTAGE AND FREIGHT: \$3,422  
 40. COURIER AND OVERNIGHT: \$33,793  
 41. TELEPHONE AND FAX: \$20,973  
 42. PRINTING AND PHOTOCOPYING: \$12,386  
 43. OFFICE SUPPLIES: \$39,349  
 44. EQUIPMENT/VEHICLE LEASE: \$15,162  
 45. DEPRECIATION: \$4,622  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$3,072  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$27,283  
 51. RECORDING FEES PAID: \$87,072  
 52. PLANT LEASE/UPDATES: \$6,527  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$43,982  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$40,271  
**58. TOTAL TITLE: \$2,644,194**  
 59. TOTAL ESCROW: \$247,092  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$2,891,286**  
 62. INCOME/LOSS TITLE: \$240,903  
 63. INCOME/LOSS ESCROW: \$41,565  
 64. INCOME/LOSS NON-POLICY: \$6,397  
**65. NET INCOME/LOSS: \$288,865**  
 66. NUMBER OF POLICIES ISSUED: 3,519  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12611894  
 2. Agency Name: PROVIDENCE TITLE COMPANY  
 3. Agency Address: 5001 US HWY 287 SOUTH # 105  
 4. City, State, Zip: ARLINGTON, TX 76017

1. Agency Number: 13995030  
 2. Agency Name: PTS – TEXAS TITLE, INC.  
 3. Agency Address: 1525 S. BELTLINE RD STE 120  
 4. City, State, Zip: COPPELL, TX 75109

### INCOME

5. TITLE PREMIUMS: \$18,645,985  
 6. % PREMIUM REMITTED: 14.99%  
 7. TITLE PREMIUM RETAINED: \$15,851,126  
 8. EXAMINATION EVIDENCE FEES: \$9,068  
 9. FEES RECEIVED FOR CLOSING: \$424,604  
 10. TAX CERTIFICATES: \$451,101  
 11. RECORDING FEES: \$1,073,455  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$418,223  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$15,245  
 17. OTHER INCOME: \$16,379  
**18. TOTAL TITLE: \$18,259,201**  
 19. TOTAL ESCROW: \$5,206,270  
 20. TOTAL NON-POLICY: \$54,442  
**21. TOTAL INCOME: \$23,519,913**

### EXPENSES

22. SALARIES-EMPLOYEES: \$8,607,918  
 23. SALARIES-OWNERS/PARTNERS: \$570,499  
 24. BENEFITS-EMPLOYEES: \$1,027,644  
 25. BENEFITS-OWNERS/PARTNERS: \$86,523  
 26. E/E-OTHER AGENTS AND UW: \$11,131  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$5,335  
 29. C/F-ATTORNEYS AND OTHERS: \$2,894,710  
 30. RENT: \$962,709  
 31. UTILITIES: \$77,727  
 32. ACCOUNTING AND AUDITING: \$80,913  
 33. ADVERTISING AND PROMOTIONS: \$396,999  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$83,440  
 35. INSURANCE: \$26,182  
 36. INTEREST EXPENSE: \$7,131  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$14,614  
 39. POSTAGE AND FREIGHT: \$224,846  
 40. COURIER AND OVERNIGHT: \$418,223  
 41. TELEPHONE AND FAX: \$111,818  
 42. PRINTING AND PHOTOCOPYING: \$63,042  
 43. OFFICE SUPPLIES: \$276,567  
 44. EQUIPMENT/VEHICLE LEASE: \$24,408  
 45. DEPRECIATION: \$438,534  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$28,076  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$123,015  
 50. TAX CERTIFICATES PAID: \$451,101  
 51. RECORDING FEES PAID: \$1,080,500  
 52. PLANT LEASE/UPDATES: \$809,051  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$8,612  
 55. DONATIONS/LOBBYING: \$9,693  
 56. TRADE ASSOCIATION FEES: \$9,009  
 57. OTHER EXPENSES: \$622,505  
**58. TOTAL TITLE: \$19,552,475**  
 59. TOTAL ESCROW: \$3,726,104  
 60. TOTAL NON-POLICY ABSTRACT: \$75,000  
**61. TOTAL EXPENSES: \$23,353,579**  
 62. INCOME/LOSS TITLE: (\$1,293,274)  
 63. INCOME/LOSS ESCROW: \$1,480,166  
 64. INCOME/LOSS NON-POLICY: (\$20,558)  
**65. NET INCOME/LOSS: \$166,334**  
 66. NUMBER OF POLICIES ISSUED: 79,029  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$310,696  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$264,091  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$496,353  
 10. TAX CERTIFICATES: \$47,880  
 11. RECORDING FEES: \$46,530  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$854,854**  
 19. TOTAL ESCROW: \$942,793  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$1,797,647**

### EXPENSES

22. SALARIES-EMPLOYEES: \$154,298  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$18,851  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$48,125  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$4,837  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$8,671  
 33. ADVERTISING AND PROMOTIONS: \$180  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$213  
 35. INSURANCE: \$161  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$455  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$0  
 41. TELEPHONE AND FAX: \$2,292  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$0  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$47,880  
 51. RECORDING FEES PAID: \$46,530  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$35,584  
**58. TOTAL TITLE: \$368,077**  
 59. TOTAL ESCROW: \$184,005  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$552,082**  
 62. INCOME/LOSS TITLE: \$486,777  
 63. INCOME/LOSS ESCROW: \$758,788  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$1,245,565**  
 66. NUMBER OF POLICIES ISSUED: 466  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506422  
 2. Agency Name: RAINS COUNTY ABSTRACT & TITLE COMPANY  
 3. Agency Address: #1 PLANTER STREET/P.O. BOX 38  
 4. City, State, Zip: EMORY, TX 75440

1. Agency Number: 10746154  
 2. Agency Name: RANGER TITLE CO.  
 3. Agency Address: 409 N. MCGRAW ST  
 4. City, State, Zip: FORNEY, TX 75126

### INCOME

5. TITLE PREMIUMS: \$248,067  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$210,857  
 8. EXAMINATION EVIDENCE FEES: \$23,710  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$3,962  
 11. RECORDING FEES: \$3,392  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$200  
 14. COURIER AND OVERNIGHT: \$4,500  
 15. TELEPHONE AND FAX: \$2,170  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$415  
**18. TOTAL TITLE: \$249,206**  
 19. TOTAL ESCROW: \$67,510  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$316,716**

### EXPENSES

22. SALARIES-EMPLOYEES: \$115,395  
 23. SALARIES-OWNERS/PARTNERS: \$7,110  
 24. BENEFITS-EMPLOYEES: \$9,070  
 25. BENEFITS-OWNERS/PARTNERS: \$1,164  
 26. E/E-OTHER AGENTS AND UW: \$5,777  
 27. E/E-ATTORNEYS AND OTHERS: \$94  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$11,850  
 31. UTILITIES: \$2,255  
 32. ACCOUNTING AND AUDITING: \$1,863  
 33. ADVERTISING AND PROMOTIONS: \$7,329  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$168  
 35. INSURANCE: \$2,334  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$13,673  
 38. LICENSES, TAXES, AND FEES: \$429  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$4,550  
 41. TELEPHONE AND FAX: \$4,029  
 42. PRINTING AND PHOTOCOPYING: \$2,117  
 43. OFFICE SUPPLIES: \$710  
 44. EQUIPMENT/VEHICLE LEASE: \$1,972  
 45. DEPRECIATION: \$6,235  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$263  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$3,890  
 51. RECORDING FEES PAID: \$3,631  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$493  
 57. OTHER EXPENSES: \$11,324  
**58. TOTAL TITLE: \$217,725**  
 59. TOTAL ESCROW: \$51,848  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$269,573**  
 62. INCOME/LOSS TITLE: \$31,481  
 63. INCOME/LOSS ESCROW: \$15,662  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$47,143**  
 66. NUMBER OF POLICIES ISSUED: 491  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$2,369,915  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$2,014,428  
 8. EXAMINATION EVIDENCE FEES: \$224,112  
 9. FEES RECEIVED FOR CLOSING: \$192,441  
 10. TAX CERTIFICATES: \$58,735  
 11. RECORDING FEES: \$155,144  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$28,147  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$212  
 17. OTHER INCOME: \$10,768  
**18. TOTAL TITLE: \$2,683,987**  
 19. TOTAL ESCROW: \$752,973  
 20. TOTAL NON-POLICY: \$14,525  
**21. TOTAL INCOME: \$3,451,485**

### EXPENSES

22. SALARIES-EMPLOYEES: \$752,482  
 23. SALARIES-OWNERS/PARTNERS: \$427,578  
 24. BENEFITS-EMPLOYEES: \$135,227  
 25. BENEFITS-OWNERS/PARTNERS: \$84,119  
 26. E/E-OTHER AGENTS AND UW: \$37,019  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$11,767  
 29. C/F-ATTORNEYS AND OTHERS: \$227,311  
 30. RENT: \$102,771  
 31. UTILITIES: \$25,764  
 32. ACCOUNTING AND AUDITING: \$5,778  
 33. ADVERTISING AND PROMOTIONS: \$9,777  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$1,935  
 35. INSURANCE: \$14,970  
 36. INTEREST EXPENSE: \$25  
 37. LEGAL EXPENSE: \$1,153  
 38. LICENSES, TAXES, AND FEES: \$2,683  
 39. POSTAGE AND FREIGHT: \$7,839  
 40. COURIER AND OVERNIGHT: \$33,459  
 41. TELEPHONE AND FAX: \$12,424  
 42. PRINTING AND PHOTOCOPYING: \$11,350  
 43. OFFICE SUPPLIES: \$31,231  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$27,049  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$2,069  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$58,795  
 51. RECORDING FEES PAID: \$154,170  
 52. PLANT LEASE/UPDATES: \$29,444  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$2,334  
 56. TRADE ASSOCIATION FEES: \$1,499  
 57. OTHER EXPENSES: \$77,543  
**58. TOTAL TITLE: \$2,289,565**  
 59. TOTAL ESCROW: \$518,897  
 60. TOTAL NON-POLICY ABSTRACT: \$9,115  
**61. TOTAL EXPENSES: \$2,817,577**  
 62. INCOME/LOSS TITLE: \$394,422  
 63. INCOME/LOSS ESCROW: \$234,076  
 64. INCOME/LOSS NON-POLICY: \$5,410  
**65. NET INCOME/LOSS: \$633,908**  
 66. NUMBER OF POLICIES ISSUED: 7,747  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506406  
 2. Agency Name: RATTIKIN TITLE COMPANY  
 3. Agency Address: 201 MAIN STREET, SUITE 800  
 4. City, State, Zip: FORT WORTH, TX 76102

1. Agency Number: 1876722  
 2. Agency Name: RB TITLE LLC  
 3. Agency Address: ONE RANDOLPH BROOKS PARKWAY  
 4. City, State, Zip: LIVE OAK, TX 78233

### INCOME

5. TITLE PREMIUMS:	\$7,143,492
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$6,071,969
8. EXAMINATION EVIDENCE FEES:	\$16,028
9. FEES RECEIVED FOR CLOSING:	\$1,156,749
10. TAX CERTIFICATES:	\$239,652
11. RECORDING FEES:	\$402,051
12. RESTRICTIONS:	\$29,083
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$100,108
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$3,028
17. OTHER INCOME:	\$480,722
<b>18. TOTAL TITLE:</b>	<b>\$8,499,390</b>
19. TOTAL ESCROW:	\$1,963,562
20. TOTAL NON-POLICY:	\$4,850
<b>21. TOTAL INCOME:</b>	<b>\$10,467,802</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$3,871,576
23. SALARIES-OWNERS/PARTNERS:	\$358,470
24. BENEFITS-EMPLOYEES:	\$599,815
25. BENEFITS-OWNERS/PARTNERS:	\$58,325
26. E/E-OTHER AGENTS AND UW:	\$19,975
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$27,601
29. C/F-ATTORNEYS AND OTHERS:	\$390,321
30. RENT:	\$584,128
31. UTILITIES:	\$50,163
32. ACCOUNTING AND AUDITING:	\$31,172
33. ADVERTISING AND PROMOTIONS:	\$112,703
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$66,310
35. INSURANCE:	\$27,048
36. INTEREST EXPENSE:	\$75
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$34,449
39. POSTAGE AND FREIGHT:	\$31,376
40. COURIER AND OVERNIGHT:	\$100,108
41. TELEPHONE AND FAX:	\$142,229
42. PRINTING AND PHOTOCOPYING:	\$79,490
43. OFFICE SUPPLIES:	\$71,702
44. EQUIPMENT/VEHICLE LEASE	\$8,664
45. DEPRECIATION:	\$78,946
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$25,771
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$3,052
50. TAX CERTIFICATES PAID:	\$239,652
51. RECORDING FEES PAID:	\$392,321
52. PLANT LEASE/UPDATES:	\$133,574
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$4,451
56. TRADE ASSOCIATION FEES:	\$5,688
57. OTHER EXPENSES:	\$224,451
<b>58. TOTAL TITLE:</b>	<b>\$7,773,605</b>
59. TOTAL ESCROW:	\$1,477,905
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$9,251,510</b>
62. INCOME/LOSS TITLE:	\$725,785
63. INCOME/LOSS ESCROW:	\$485,657
64. INCOME/LOSS NON-POLICY:	\$4,850
<b>65. NET INCOME/LOSS:</b>	<b>\$1,216,292</b>
66. NUMBER OF POLICIES ISSUED:	10,956
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$1,649,846
6. % PREMIUM REMITTED:	14.98%
7. TITLE PREMIUM RETAINED:	\$1,402,658
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$121,724
10. TAX CERTIFICATES:	\$39,782
11. RECORDING FEES:	\$135,050
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$2,796
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$1,702,010</b>
19. TOTAL ESCROW:	\$373,901
20. TOTAL NON-POLICY:	\$21,250
<b>21. TOTAL INCOME:</b>	<b>\$2,097,161</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$618,394
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$169,829
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$23,396
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$11,814
33. ADVERTISING AND PROMOTIONS:	\$1,786
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$4,982
35. INSURANCE:	\$9,948
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$0
39. POSTAGE AND FREIGHT:	\$13,312
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$0
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$12,788
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$8,900
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$580
50. TAX CERTIFICATES PAID:	\$39,782
51. RECORDING FEES PAID:	\$135,050
52. PLANT LEASE/UPDATES:	\$158,939
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$15,820
<b>58. TOTAL TITLE:</b>	<b>\$1,225,320</b>
59. TOTAL ESCROW:	\$198,741
60. TOTAL NON-POLICY ABSTRACT:	\$11,001
<b>61. TOTAL EXPENSES:</b>	<b>\$1,435,062</b>
62. INCOME/LOSS TITLE:	\$476,690
63. INCOME/LOSS ESCROW:	\$175,160
64. INCOME/LOSS NON-POLICY:	\$10,249
<b>65. NET INCOME/LOSS:</b>	<b>\$662,099</b>
66. NUMBER OF POLICIES ISSUED:	5,880
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12486638  
 2. Agency Name: REAGAN COUNTY ABSTRACT AND TITLE COMPANY  
 3. Agency Address: 313 N PLAZA  
 4. City, State, Zip: BIG LAKE, TX 76932

1. Agency Number: 1506198  
 2. Agency Name: REALTY TITLE & ABSTRACT COMPANY  
 3. Agency Address: 113 N. DALLAS STREET  
 4. City, State, Zip: ENNIS, TX 75119

### INCOME

5. TITLE PREMIUMS: \$148,121  
 6. % PREMIUM REMITTED: 14.77%  
 7. TITLE PREMIUM RETAINED: \$126,239  
 8. EXAMINATION EVIDENCE FEES: \$18,622  
 9. FEES RECEIVED FOR CLOSING: \$71,914  
 10. TAX CERTIFICATES: \$465  
 11. RECORDING FEES: \$2,090  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$144  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$48  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$219,522**  
 19. TOTAL ESCROW: \$28,702  
 20. TOTAL NON-POLICY: \$687,645  
**21. TOTAL INCOME: \$935,869**

### EXPENSES

22. SALARIES-EMPLOYEES: \$44,579  
 23. SALARIES-OWNERS/PARTNERS: \$3,743  
 24. BENEFITS-EMPLOYEES: \$4,338  
 25. BENEFITS-OWNERS/PARTNERS: \$311  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$1,723  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$5,762  
 31. UTILITIES: \$1,176  
 32. ACCOUNTING AND AUDITING: \$0  
 33. ADVERTISING AND PROMOTIONS: \$1,255  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$1,633  
 35. INSURANCE: \$1,514  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$617  
 38. LICENSES, TAXES, AND FEES: \$220  
 39. POSTAGE AND FREIGHT: \$592  
 40. COURIER AND OVERNIGHT: \$321  
 41. TELEPHONE AND FAX: \$1,312  
 42. PRINTING AND PHOTOCOPYING: \$1,149  
 43. OFFICE SUPPLIES: \$2,222  
 44. EQUIPMENT/VEHICLE LEASE: \$1,840  
 45. DEPRECIATION: \$2,971  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$744  
 51. RECORDING FEES PAID: \$3,118  
 52. PLANT LEASE/UPDATES: \$19,499  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$115  
 56. TRADE ASSOCIATION FEES: \$376  
 57. OTHER EXPENSES: \$15,250  
**58. TOTAL TITLE: \$116,380**  
 59. TOTAL ESCROW: \$13,271  
 60. TOTAL NON-POLICY ABSTRACT: \$292,038  
**61. TOTAL EXPENSES: \$421,689**  
 62. INCOME/LOSS TITLE: \$103,142  
 63. INCOME/LOSS ESCROW: \$15,431  
 64. INCOME/LOSS NON-POLICY: \$395,607  
**65. NET INCOME/LOSS: \$514,180**  
 66. NUMBER OF POLICIES ISSUED: 228  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$107,947  
 6. % PREMIUM REMITTED: 14.92%  
 7. TITLE PREMIUM RETAINED: \$91,839  
 8. EXAMINATION EVIDENCE FEES: \$1,674  
 9. FEES RECEIVED FOR CLOSING: \$5,518  
 10. TAX CERTIFICATES: \$1,070  
 11. RECORDING FEES: \$9,245  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$550  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$109,896**  
 19. TOTAL ESCROW: \$42,845  
 20. TOTAL NON-POLICY: \$26,571  
**21. TOTAL INCOME: \$179,312**

### EXPENSES

22. SALARIES-EMPLOYEES: \$57,570  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$4,417  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$4,336  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$0  
 31. UTILITIES: \$5,467  
 32. ACCOUNTING AND AUDITING: \$3,808  
 33. ADVERTISING AND PROMOTIONS: \$1,463  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$762  
 35. INSURANCE: \$3,035  
 36. INTEREST EXPENSE: \$736  
 37. LEGAL EXPENSE: \$356  
 38. LICENSES, TAXES, AND FEES: \$3,863  
 39. POSTAGE AND FREIGHT: \$330  
 40. COURIER AND OVERNIGHT: \$550  
 41. TELEPHONE AND FAX: \$4,179  
 42. PRINTING AND PHOTOCOPYING: \$165  
 43. OFFICE SUPPLIES: \$3,930  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$271  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$254  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$1,070  
 51. RECORDING FEES PAID: \$9,245  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$169  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$5,130  
**58. TOTAL TITLE: \$111,106**  
 59. TOTAL ESCROW: \$36,013  
 60. TOTAL NON-POLICY ABSTRACT: \$8,102  
**61. TOTAL EXPENSES: \$155,221**  
 62. INCOME/LOSS TITLE: (\$1,210)  
 63. INCOME/LOSS ESCROW: \$6,832  
 64. INCOME/LOSS NON-POLICY: \$18,469  
**65. NET INCOME/LOSS: \$24,091**  
 66. NUMBER OF POLICIES ISSUED: 145  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11660109  
 2. Agency Name: RED RIVER TITLE COMPANY  
 3. Agency Address: 421 NORTH CROCKETT  
 4. City, State, Zip: SHERMAN, TX 75090

1. Agency Number: 11713801  
 2. Agency Name: REFUGIO COUNTY TITLE CO.  
 3. Agency Address: 112 E. PLASUELA ST.  
 4. City, State, Zip: REFUGIO, TX 78377

### INCOME

5. TITLE PREMIUMS:	\$1,206,610
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,025,619
8. EXAMINATION EVIDENCE FEES:	\$124,460
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$15,494
11. RECORDING FEES:	\$95,422
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$3,220
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$1,264,215</b>
19. TOTAL ESCROW:	\$377,228
20. TOTAL NON-POLICY:	\$11,303
<b>21. TOTAL INCOME:</b>	<b>\$1,652,746</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$380,303
23. SALARIES-OWNERS/PARTNERS:	\$49,241
24. BENEFITS-EMPLOYEES:	\$59,785
25. BENEFITS-OWNERS/PARTNERS:	\$9,581
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$97,759
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$6,177
30. RENT:	\$45,000
31. UTILITIES:	\$15,460
32. ACCOUNTING AND AUDITING:	\$2,625
33. ADVERTISING AND PROMOTIONS:	\$25,155
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$17,445
35. INSURANCE:	\$24,906
36. INTEREST EXPENSE:	\$1,182
37. LEGAL EXPENSE:	\$1,661
38. LICENSES, TAXES, AND FEES:	\$26
39. POSTAGE AND FREIGHT:	\$5,348
40. COURIER AND OVERNIGHT:	\$11,348
41. TELEPHONE AND FAX:	\$32,102
42. PRINTING AND PHOTOCOPYING:	\$8,425
43. OFFICE SUPPLIES:	\$115,159
44. EQUIPMENT/VEHICLE LEASE	\$13,347
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,720
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$17,718
51. RECORDING FEES PAID:	\$93,248
52. PLANT LEASE/UPDATES:	\$46,095
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$53,130
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$74,729
<b>58. TOTAL TITLE:</b>	<b>\$1,208,675</b>
59. TOTAL ESCROW:	\$307,451
60. TOTAL NON-POLICY ABSTRACT:	\$12,458
<b>61. TOTAL EXPENSES:</b>	<b>\$1,528,584</b>
62. INCOME/LOSS TITLE:	\$55,540
63. INCOME/LOSS ESCROW:	\$69,777
64. INCOME/LOSS NON-POLICY:	(\$1,155)
<b>65. NET INCOME/LOSS:</b>	<b>\$124,162</b>
66. NUMBER OF POLICIES ISSUED:	3,621
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$139,274
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$118,383
8. EXAMINATION EVIDENCE FEES:	\$22,888
9. FEES RECEIVED FOR CLOSING:	\$15,831
10. TAX CERTIFICATES:	\$1,810
11. RECORDING FEES:	\$2,099
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$777
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$161,788</b>
19. TOTAL ESCROW:	\$36,726
20. TOTAL NON-POLICY:	\$2,998
<b>21. TOTAL INCOME:</b>	<b>\$201,512</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$62,746
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$6,912
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$1,595
27. E/E-ATTORNEYS AND OTHERS:	\$28,725
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$333
30. RENT:	\$4,320
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$2,396
33. ADVERTISING AND PROMOTIONS:	\$416
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$288
35. INSURANCE:	\$2,486
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$280
39. POSTAGE AND FREIGHT:	\$46
40. COURIER AND OVERNIGHT:	\$874
41. TELEPHONE AND FAX:	\$4,506
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$470
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$367
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$1,930
51. RECORDING FEES PAID:	\$2,047
52. PLANT LEASE/UPDATES:	\$450
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$9,603
<b>58. TOTAL TITLE:</b>	<b>\$130,790</b>
59. TOTAL ESCROW:	\$20,047
60. TOTAL NON-POLICY ABSTRACT:	\$2,359
<b>61. TOTAL EXPENSES:</b>	<b>\$153,196</b>
62. INCOME/LOSS TITLE:	\$30,998
63. INCOME/LOSS ESCROW:	\$16,679
64. INCOME/LOSS NON-POLICY:	\$639
<b>65. NET INCOME/LOSS:</b>	<b>\$48,316</b>
66. NUMBER OF POLICIES ISSUED:	165
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11773143  
 2. Agency Name: RELIABLE TITLE COMPANY OF ATASCOSA COUNTY, LLC  
 3. Agency Address: 433 WEST OAKLAWN  
 4. City, State, Zip: PLEASANTON, TX 78064

1. Agency Number: 12117568  
 2. Agency Name: RELIANT TITLE AGENCY, LLC  
 3. Agency Address: 8300 N. MOPACE EXPWY SUITE 115  
 4. City, State, Zip: AUSTIN, TX 78759

### INCOME

5. TITLE PREMIUMS: \$392,309  
 6. % PREMIUM REMITTED: 15.25%  
 7. TITLE PREMIUM RETAINED: \$332,467  
 8. EXAMINATION EVIDENCE FEES: \$69,599  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$270  
 11. RECORDING FEES: \$737  
 12. RESTRICTIONS: \$2,703  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$5,071  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$6,395  
**18. TOTAL TITLE: \$417,242**  
 19. TOTAL ESCROW: \$83,475  
 20. TOTAL NON-POLICY: \$1,544  
**21. TOTAL INCOME: \$502,261**

### EXPENSES

22. SALARIES-EMPLOYEES: \$125,688  
 23. SALARIES-OWNERS/PARTNERS: \$59,826  
 24. BENEFITS-EMPLOYEES: \$0  
 25. BENEFITS-OWNERS/PARTNERS: \$2,868  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$25,407  
 29. C/F-ATTORNEYS AND OTHERS: \$679  
 30. RENT: \$23,486  
 31. UTILITIES: \$3,272  
 32. ACCOUNTING AND AUDITING: \$2,200  
 33. ADVERTISING AND PROMOTIONS: \$5,284  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$1,906  
 35. INSURANCE: \$4,041  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$1,042  
 38. LICENSES, TAXES, AND FEES: \$4,068  
 39. POSTAGE AND FREIGHT: \$1,652  
 40. COURIER AND OVERNIGHT: \$7,186  
 41. TELEPHONE AND FAX: \$4,018  
 42. PRINTING AND PHOTOCOPYING: \$2,414  
 43. OFFICE SUPPLIES: \$9,821  
 44. EQUIPMENT/VEHICLE LEASE: \$7,420  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$131,970  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$768  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$546  
 51. RECORDING FEES PAID: \$1,855  
 52. PLANT LEASE/UPDATES: \$9,689  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$624  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$16,221  
**58. TOTAL TITLE: \$453,951**  
 59. TOTAL ESCROW: \$86,720  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$540,671**  
 62. INCOME/LOSS TITLE: (\$36,709)  
 63. INCOME/LOSS ESCROW: (\$3,245)  
 64. INCOME/LOSS NON-POLICY: \$1,544  
**65. NET INCOME/LOSS: (\$38,410)**  
 66. NUMBER OF POLICIES ISSUED: 838  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$4,689,157  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$3,985,783  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$345,981  
 10. TAX CERTIFICATES: \$146,041  
 11. RECORDING FEES: \$220,667  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$62,005  
 15. TELEPHONE AND FAX: \$33,335  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$619  
**18. TOTAL TITLE: \$4,794,431**  
 19. TOTAL ESCROW: \$732,403  
 20. TOTAL NON-POLICY: \$750  
**21. TOTAL INCOME: \$5,527,584**

### EXPENSES

22. SALARIES-EMPLOYEES: \$2,042,442  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$253,211  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$55,050  
 27. E/E-ATTORNEYS AND OTHERS: \$73,578  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$935,302  
 30. RENT: \$285,087  
 31. UTILITIES: \$1,901  
 32. ACCOUNTING AND AUDITING: \$145  
 33. ADVERTISING AND PROMOTIONS: \$44,099  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$42,474  
 35. INSURANCE: \$22,148  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$14,850  
 38. LICENSES, TAXES, AND FEES: \$31,366  
 39. POSTAGE AND FREIGHT: \$42,086  
 40. COURIER AND OVERNIGHT: \$62,005  
 41. TELEPHONE AND FAX: \$23,992  
 42. PRINTING AND PHOTOCOPYING: \$2,991  
 43. OFFICE SUPPLIES: \$56,765  
 44. EQUIPMENT/VEHICLE LEASE: \$25,332  
 45. DEPRECIATION: \$49,557  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$6,743  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$1,887  
 50. TAX CERTIFICATES PAID: \$146,041  
 51. RECORDING FEES PAID: \$223,591  
 52. PLANT LEASE/UPDATES: \$156,246  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$270  
 56. TRADE ASSOCIATION FEES: \$2,576  
 57. OTHER EXPENSES: \$106,206  
**58. TOTAL TITLE: \$4,707,941**  
 59. TOTAL ESCROW: \$586,418  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$5,294,359**  
 62. INCOME/LOSS TITLE: \$86,490  
 63. INCOME/LOSS ESCROW: \$145,985  
 64. INCOME/LOSS NON-POLICY: \$750  
**65. NET INCOME/LOSS: \$233,225**  
 66. NUMBER OF POLICIES ISSUED: 20,466  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 14274387  
 2. Agency Name: RELTCO, INC.  
 3. Agency Address: 101 E PARK BLVD S-600  
 4. City, State, Zip: PLANO, TX 75074

1. Agency Number: 13060973  
 2. Agency Name: RIO BRAVO TITLE, LLC  
 3. Agency Address: 7400 VISCOUNT BLVD., STE 200  
 4. City, State, Zip: EL PASO, TX 79925

### INCOME

5. TITLE PREMIUMS:	\$15,208
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$12,927
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$12,601
10. TAX CERTIFICATES:	\$896
11. RECORDING FEES:	\$1,865
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$28,289</b>
19. TOTAL ESCROW:	\$28,174
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$56,463</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$17,478
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$500
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$0
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$0
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$0
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$600
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$0
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$0
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$0
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$0
<b>58. TOTAL TITLE:</b>	<b>\$18,578</b>
59. TOTAL ESCROW:	\$10,465
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$29,043</b>
62. INCOME/LOSS TITLE:	\$9,711
63. INCOME/LOSS ESCROW:	\$17,709
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$27,420</b>
66. NUMBER OF POLICIES ISSUED:	17
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$2,379,934
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$2,022,945
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$11,038
10. TAX CERTIFICATES:	\$62,637
11. RECORDING FEES:	\$167,100
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$63,599
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$37,691
<b>18. TOTAL TITLE:</b>	<b>\$2,365,010</b>
19. TOTAL ESCROW:	\$441,320
20. TOTAL NON-POLICY:	\$13,663
<b>21. TOTAL INCOME:</b>	<b>\$2,819,993</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$917,613
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$440,382
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$81,589
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$6,822
33. ADVERTISING AND PROMOTIONS:	\$16,293
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$5,764
35. INSURANCE:	\$5,329
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$8,232
38. LICENSES, TAXES, AND FEES:	\$4,436
39. POSTAGE AND FREIGHT:	\$6,109
40. COURIER AND OVERNIGHT:	\$72,638
41. TELEPHONE AND FAX:	\$33,473
42. PRINTING AND PHOTOCOPYING:	\$15,347
43. OFFICE SUPPLIES:	\$32,439
44. EQUIPMENT/VEHICLE LEASE	\$11,568
45. DEPRECIATION:	\$30,261
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$6,067
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$62,637
51. RECORDING FEES PAID:	\$176,367
52. PLANT LEASE/UPDATES:	\$87,857
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$3,486
56. TRADE ASSOCIATION FEES:	\$1,618
57. OTHER EXPENSES:	\$45,638
<b>58. TOTAL TITLE:</b>	<b>\$2,071,965</b>
59. TOTAL ESCROW:	\$332,545
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$2,404,510</b>
62. INCOME/LOSS TITLE:	\$293,045
63. INCOME/LOSS ESCROW:	\$108,775
64. INCOME/LOSS NON-POLICY:	\$13,663
<b>65. NET INCOME/LOSS:</b>	<b>\$415,483</b>
66. NUMBER OF POLICIES ISSUED:	8,180
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1876813  
 2. Agency Name: RIO GRANDE VALLEY ABSTRACT CO., INC.  
 3. Agency Address: 905 WEST PRICE ROAD  
 4. City, State, Zip: BROWNSVILLE, TX 78520

1. Agency Number: 14000986  
 2. Agency Name: RIVERSIDE TITLE, LLC  
 3. Agency Address: 10101 FONDREN ROAD, STE 400  
 4. City, State, Zip: HOUSTON, TX 77071

### INCOME

5. TITLE PREMIUMS: \$771,044  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$655,387  
 8. EXAMINATION EVIDENCE FEES: \$115,882  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$44,526  
 11. RECORDING FEES: \$82,017  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$14,583  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$7,174  
 17. OTHER INCOME: \$57,409  
**18. TOTAL TITLE: \$976,978**  
 19. TOTAL ESCROW: \$283,192  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$1,260,170**

### EXPENSES

22. SALARIES-EMPLOYEES: \$396,603  
 23. SALARIES-OWNERS/PARTNERS: \$127,296  
 24. BENEFITS-EMPLOYEES: \$94,753  
 25. BENEFITS-OWNERS/PARTNERS: \$14,242  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$1,300  
 29. C/F-ATTORNEYS AND OTHERS: \$24,169  
 30. RENT: \$17,160  
 31. UTILITIES: \$11,753  
 32. ACCOUNTING AND AUDITING: \$14,783  
 33. ADVERTISING AND PROMOTIONS: \$4,001  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$22,556  
 35. INSURANCE: \$27,902  
 36. INTEREST EXPENSE: \$6,960  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$2,642  
 39. POSTAGE AND FREIGHT: \$3,083  
 40. COURIER AND OVERNIGHT: \$13,027  
 41. TELEPHONE AND FAX: \$32,237  
 42. PRINTING AND PHOTOCOPYING: \$3,836  
 43. OFFICE SUPPLIES: \$16,534  
 44. EQUIPMENT/VEHICLE LEASE: \$9,670  
 45. DEPRECIATION: \$6,448  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$2,973  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$44,526  
 51. RECORDING FEES PAID: \$79,024  
 52. PLANT LEASE/UPDATES: \$45,465  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$3,579  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$60,384  
**58. TOTAL TITLE: \$1,086,906**  
 59. TOTAL ESCROW: \$236,014  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$1,322,920**  
 62. INCOME/LOSS TITLE: (\$109,928)  
 63. INCOME/LOSS ESCROW: \$47,178  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: (\$62,750)**  
 66. NUMBER OF POLICIES ISSUED: 2,325  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$0  
 6. % PREMIUM REMITTED:  
 7. TITLE PREMIUM RETAINED: \$0  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$485,115  
 10. TAX CERTIFICATES: \$75  
 11. RECORDING FEES: \$750  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$485,940**  
 19. TOTAL ESCROW: \$20,775  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$506,715**

### EXPENSES

22. SALARIES-EMPLOYEES: \$12,409  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$0  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$3,744  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$960  
 33. ADVERTISING AND PROMOTIONS: \$0  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$0  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$15  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$0  
 41. TELEPHONE AND FAX: \$0  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$0  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$12,410  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$75  
 51. RECORDING FEES PAID: \$750  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$0  
**58. TOTAL TITLE: \$30,363**  
 59. TOTAL ESCROW: \$831  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$31,194**  
 62. INCOME/LOSS TITLE: \$455,577  
 63. INCOME/LOSS ESCROW: \$19,944  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$475,521**  
 66. NUMBER OF POLICIES ISSUED: 0  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13933571  
 2. Agency Name: RIVERWAY TITLE COMPANY, LLC  
 3. Agency Address: 5 RIVERWAY, STE. 300  
 4. City, State, Zip: HOUSTON, TX 77056

1. Agency Number: 12863095  
 2. Agency Name: ROCKPORT ABSTRACT AND TITLE COMPANY  
 3. Agency Address: 507 E MARKET  
 4. City, State, Zip: ROCKPORT, TX 78382

### INCOME

5. TITLE PREMIUMS: \$2,901,592  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$2,466,353  
 8. EXAMINATION EVIDENCE FEES: \$400  
 9. FEES RECEIVED FOR CLOSING: \$844,593  
 10. TAX CERTIFICATES: \$750  
 11. RECORDING FEES: \$63,582  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$22  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$3,375,700**  
 19. TOTAL ESCROW: \$150,097  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$3,525,797**

### EXPENSES

22. SALARIES-EMPLOYEES: \$1,521,095  
 23. SALARIES-OWNERS/PARTNERS: \$210,500  
 24. BENEFITS-EMPLOYEES: \$216,383  
 25. BENEFITS-OWNERS/PARTNERS: \$10,827  
 26. E/E-OTHER AGENTS AND UW: \$163,390  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$269,712  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$2,400  
 33. ADVERTISING AND PROMOTIONS: \$72,149  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$9,743  
 35. INSURANCE: \$22,132  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$19,014  
 38. LICENSES, TAXES, AND FEES: \$9,036  
 39. POSTAGE AND FREIGHT: \$13,801  
 40. COURIER AND OVERNIGHT: \$7,967  
 41. TELEPHONE AND FAX: \$34,011  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$25,313  
 44. EQUIPMENT/VEHICLE LEASE: \$36,975  
 45. DEPRECIATION: \$42,780  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$11,901  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$810  
 51. RECORDING FEES PAID: \$65,041  
 52. PLANT LEASE/UPDATES: \$58,370  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$7,296  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$70,667  
**58. TOTAL TITLE: \$2,901,313**  
 59. TOTAL ESCROW: \$110,918  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$3,012,231**  
 62. INCOME/LOSS TITLE: \$474,387  
 63. INCOME/LOSS ESCROW: \$39,179  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$513,566**  
 66. NUMBER OF POLICIES ISSUED: 1,647  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$248,760  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$211,446  
 8. EXAMINATION EVIDENCE FEES: \$31,223  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$1,280  
 11. RECORDING FEES: \$16,576  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$4,849  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$457  
 17. OTHER INCOME: \$66  
**18. TOTAL TITLE: \$265,897**  
 19. TOTAL ESCROW: \$0  
 20. TOTAL NON-POLICY: \$5,232  
**21. TOTAL INCOME: \$271,129**

### EXPENSES

22. SALARIES-EMPLOYEES: \$72,158  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$4,100  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$61,372  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$61,371  
 30. RENT: \$0  
 31. UTILITIES: \$5,019  
 32. ACCOUNTING AND AUDITING: \$1,617  
 33. ADVERTISING AND PROMOTIONS: \$0  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$7,134  
 35. INSURANCE: \$11,058  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$4,247  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$4,849  
 41. TELEPHONE AND FAX: \$3,927  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$8,597  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$146  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$917  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$1,280  
 51. RECORDING FEES PAID: \$16,576  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$9,049  
**58. TOTAL TITLE: \$273,417**  
 59. TOTAL ESCROW: \$0  
 60. TOTAL NON-POLICY ABSTRACT: \$2,613  
**61. TOTAL EXPENSES: \$276,030**  
 62. INCOME/LOSS TITLE: (\$7,520)  
 63. INCOME/LOSS ESCROW: \$0  
 64. INCOME/LOSS NON-POLICY: \$2,619  
**65. NET INCOME/LOSS: (\$4,901)**  
 66. NUMBER OF POLICIES ISSUED: 360  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13093890  
 2. Agency Name: ROCKSPRINGS ABSTRACT & TITLE CO.  
 3. Agency Address: 116 NORTH WELLS  
 4. City, State, Zip: ROCKSPRINGS, TX 78880

1. Agency Number: 1506344  
 2. Agency Name: ROCKWALL COUNTY ABSTRACT & TITLE CO.  
 3. Agency Address: 1505 SUMMER LEE DRIVE  
 4. City, State, Zip: ROCKWALL, TX 75032

### INCOME

5. TITLE PREMIUMS: \$274,493  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$233,320  
 8. EXAMINATION EVIDENCE FEES: \$5,757  
 9. FEES RECEIVED FOR CLOSING: \$300  
 10. TAX CERTIFICATES: \$3,480  
 11. RECORDING FEES: \$2,670  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$300  
 14. COURIER AND OVERNIGHT: \$3,130  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$5,290  
**18. TOTAL TITLE: \$254,247**  
 19. TOTAL ESCROW: \$78,991  
 20. TOTAL NON-POLICY: \$5,290  
**21. TOTAL INCOME: \$338,528**

### EXPENSES

22. SALARIES-EMPLOYEES: \$95,849  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$0  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$2,847  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$8,438  
 31. UTILITIES: \$3,672  
 32. ACCOUNTING AND AUDITING: \$4,099  
 33. ADVERTISING AND PROMOTIONS: \$1,199  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$2,036  
 35. INSURANCE: \$5,857  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$90  
 39. POSTAGE AND FREIGHT: \$2,496  
 40. COURIER AND OVERNIGHT: \$3,706  
 41. TELEPHONE AND FAX: \$2,333  
 42. PRINTING AND PHOTOCOPYING: \$4,971  
 43. OFFICE SUPPLIES: \$10,976  
 44. EQUIPMENT/VEHICLE LEASE \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,200  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$130  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$0  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$443  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$8,744  
**58. TOTAL TITLE: \$159,086**  
 59. TOTAL ESCROW: \$52,930  
 60. TOTAL NON-POLICY ABSTRACT: \$12,704  
**61. TOTAL EXPENSES: \$224,720**  
 62. INCOME/LOSS TITLE: \$95,161  
 63. INCOME/LOSS ESCROW: \$26,061  
 64. INCOME/LOSS NON-POLICY: (\$7,414)  
**65. NET INCOME/LOSS: \$113,808**  
 66. NUMBER OF POLICIES ISSUED: 212  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$586,139  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$498,218  
 8. EXAMINATION EVIDENCE FEES: \$153,916  
 9. FEES RECEIVED FOR CLOSING: \$9,785  
 10. TAX CERTIFICATES: \$28,188  
 11. RECORDING FEES: \$29,856  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$11,000  
 15. TELEPHONE AND FAX: \$15,235  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$746,198**  
 19. TOTAL ESCROW: \$4,276  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$750,474**

### EXPENSES

22. SALARIES-EMPLOYEES: \$319,071  
 23. SALARIES-OWNERS/PARTNERS: \$74,250  
 24. BENEFITS-EMPLOYEES: \$95,731  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$519  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$41,968  
 29. C/F-ATTORNEYS AND OTHERS: \$713  
 30. RENT: \$28,512  
 31. UTILITIES: \$4,525  
 32. ACCOUNTING AND AUDITING: \$15,573  
 33. ADVERTISING AND PROMOTIONS: \$1,402  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$6,151  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$1,190  
 39. POSTAGE AND FREIGHT: \$10,542  
 40. COURIER AND OVERNIGHT: \$11,568  
 41. TELEPHONE AND FAX: \$17,476  
 42. PRINTING AND PHOTOCOPYING: \$679  
 43. OFFICE SUPPLIES: \$31,622  
 44. EQUIPMENT/VEHICLE LEASE \$0  
 45. DEPRECIATION: \$3,969  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,042  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$4,335  
 50. TAX CERTIFICATES PAID: \$28,325  
 51. RECORDING FEES PAID: \$30,001  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$14,764  
**58. TOTAL TITLE: \$743,928**  
 59. TOTAL ESCROW: \$9,589  
 60. TOTAL NON-POLICY ABSTRACT: \$228  
**61. TOTAL EXPENSES: \$753,745**  
 62. INCOME/LOSS TITLE: \$2,270  
 63. INCOME/LOSS ESCROW: (\$5,313)  
 64. INCOME/LOSS NON-POLICY: (\$228)  
**65. NET INCOME/LOSS: (\$3,271)**  
 66. NUMBER OF POLICIES ISSUED: 1,144  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11676261  
 2. Agency Name: ROGERS ABSTRACT & TITLE, INC.  
 3. Agency Address: 1900 TEXAS STREET  
 4. City, State, Zip: VERNON, TX 76384

1. Agency Number: 1505948  
 2. Agency Name: ROWE ABSTRACT AND TITLE COMPANY  
 3. Agency Address: 506 PHELPS AVENUE  
 4. City, State, Zip: LITTLEFIELD, TX 79339

### INCOME

5. TITLE PREMIUMS:	\$166,107
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$141,191
8. EXAMINATION EVIDENCE FEES:	\$44,817
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$3,010
11. RECORDING FEES:	\$3,434
12. RESTRICTIONS:	\$12
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$192,464</b>
19. TOTAL ESCROW:	\$67,250
20. TOTAL NON-POLICY:	\$214,158
<b>21. TOTAL INCOME:</b>	<b>\$473,872</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$25,191
23. SALARIES-OWNERS/PARTNERS:	\$98,532
24. BENEFITS-EMPLOYEES:	\$1,601
25. BENEFITS-OWNERS/PARTNERS:	\$4,461
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$7,380
31. UTILITIES:	\$2,836
32. ACCOUNTING AND AUDITING:	\$1,866
33. ADVERTISING AND PROMOTIONS:	\$2,337
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$7,077
35. INSURANCE:	\$3,335
36. INTEREST EXPENSE:	\$479
37. LEGAL EXPENSE:	\$738
38. LICENSES, TAXES, AND FEES:	\$317
39. POSTAGE AND FREIGHT:	\$640
40. COURIER AND OVERNIGHT:	\$1,239
41. TELEPHONE AND FAX:	\$6,089
42. PRINTING AND PHOTOCOPYING:	\$893
43. OFFICE SUPPLIES:	\$3,524
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$12,445
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$506
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$3,140
51. RECORDING FEES PAID:	\$3,740
52. PLANT LEASE/UPDATES:	\$1,795
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$7,221
<b>58. TOTAL TITLE:</b>	<b>\$197,382</b>
59. TOTAL ESCROW:	\$64,696
60. TOTAL NON-POLICY ABSTRACT:	\$200,392
<b>61. TOTAL EXPENSES:</b>	<b>\$462,470</b>
62. INCOME/LOSS TITLE:	(\$4,918)
63. INCOME/LOSS ESCROW:	\$2,554
64. INCOME/LOSS NON-POLICY:	\$13,766
<b>65. NET INCOME/LOSS:</b>	<b>\$11,402</b>
66. NUMBER OF POLICIES ISSUED:	576
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$180,963
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$153,818
8. EXAMINATION EVIDENCE FEES:	\$9,144
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$3,510
11. RECORDING FEES:	\$9,611
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$636
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$176,719</b>
19. TOTAL ESCROW:	\$22,400
20. TOTAL NON-POLICY:	\$1,795
<b>21. TOTAL INCOME:</b>	<b>\$200,914</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$28,191
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$8,553
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$34,863
28. C/F-OTHER AGENTS AND UW:	\$9,896
29. C/F-ATTORNEYS AND OTHERS:	\$209
30. RENT:	\$2,640
31. UTILITIES:	\$1,579
32. ACCOUNTING AND AUDITING:	\$616
33. ADVERTISING AND PROMOTIONS:	\$2,213
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$1,408
35. INSURANCE:	\$9,055
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$883
39. POSTAGE AND FREIGHT:	\$582
40. COURIER AND OVERNIGHT:	\$636
41. TELEPHONE AND FAX:	\$5,174
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$2,866
44. EQUIPMENT/VEHICLE LEASE	\$1,961
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$771
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$3,510
51. RECORDING FEES PAID:	\$9,611
52. PLANT LEASE/UPDATES:	\$7,000
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$1,269
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$346
<b>58. TOTAL TITLE:</b>	<b>\$133,832</b>
59. TOTAL ESCROW:	\$8,476
60. TOTAL NON-POLICY ABSTRACT:	\$771
<b>61. TOTAL EXPENSES:</b>	<b>\$143,079</b>
62. INCOME/LOSS TITLE:	\$42,887
63. INCOME/LOSS ESCROW:	\$13,924
64. INCOME/LOSS NON-POLICY:	\$1,024
<b>65. NET INCOME/LOSS:</b>	<b>\$57,835</b>
66. NUMBER OF POLICIES ISSUED:	413
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13953445  
 2. Agency Name: ROYAL NATIONAL TITLE, LLC  
 3. Agency Address: 14841 DALLAS PKWY, SUITE 120  
 4. City, State, Zip: DALLAS, TX 75254

1. Agency Number: 3413880  
 2. Agency Name: RYLAND TITLE COMPANY  
 3. Agency Address: 5353 W. SAM HOUSTON PARKWAY N, SUITE 100  
 4. City, State, Zip: HOUSTON, TX 77041

### INCOME

5. TITLE PREMIUMS: \$266,222  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$226,289  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$140,931  
 10. TAX CERTIFICATES: \$60,240  
 11. RECORDING FEES: \$7,166  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$82,720  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$517,346**  
 19. TOTAL ESCROW: \$750,296  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$1,267,642**

### EXPENSES

22. SALARIES-EMPLOYEES: \$180,805  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$402  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$167,971  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$6,234  
 31. UTILITIES: \$1,620  
 32. ACCOUNTING AND AUDITING: \$3,637  
 33. ADVERTISING AND PROMOTIONS: \$0  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$8,277  
 35. INSURANCE: \$19,080  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$1,258  
 39. POSTAGE AND FREIGHT: \$1,141  
 40. COURIER AND OVERNIGHT: \$82,720  
 41. TELEPHONE AND FAX: \$478  
 42. PRINTING AND PHOTOCOPYING: \$467  
 43. OFFICE SUPPLIES: \$1,269  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$1,496  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$398  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$8,647  
 50. TAX CERTIFICATES PAID: \$60,240  
 51. RECORDING FEES PAID: \$7,166  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$0  
**58. TOTAL TITLE: \$553,306**  
 59. TOTAL ESCROW: \$423,147  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$976,453**  
 62. INCOME/LOSS TITLE: (\$35,960)  
 63. INCOME/LOSS ESCROW: \$327,149  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$291,189**  
 66. NUMBER OF POLICIES ISSUED: 2,993  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$2,304,843  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$1,959,118  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$388,894  
 10. TAX CERTIFICATES: \$68,234  
 11. RECORDING FEES: \$169,986  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$28,507  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$2,614,739**  
 19. TOTAL ESCROW: \$504,283  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$3,119,022**

### EXPENSES

22. SALARIES-EMPLOYEES: \$293,536  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$61,013  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$82,609  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$39,064  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$5,040  
 33. ADVERTISING AND PROMOTIONS: \$122  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$958  
 35. INSURANCE: \$0  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$280  
 39. POSTAGE AND FREIGHT: \$638  
 40. COURIER AND OVERNIGHT: \$33,524  
 41. TELEPHONE AND FAX: \$4,830  
 42. PRINTING AND PHOTOCOPYING: \$3,709  
 43. OFFICE SUPPLIES: \$12,969  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$916  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$67,664  
 51. RECORDING FEES PAID: \$170,684  
 52. PLANT LEASE/UPDATES: \$34,660  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$6,705  
**58. TOTAL TITLE: \$818,921**  
 59. TOTAL ESCROW: \$84,113  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$903,034**  
 62. INCOME/LOSS TITLE: \$1,795,818  
 63. INCOME/LOSS ESCROW: \$420,170  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$2,215,988**  
 66. NUMBER OF POLICIES ISSUED: 3,035  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506028  
 2. Agency Name: S & S ABSTRACT AND TITLE COMPANY  
 3. Agency Address: 801 EAST KLEBERG  
 4. City, State, Zip: KINGSVILLE, TX 78363

1. Agency Number: 10952910  
 2. Agency Name: SABINE ABSTRACT & TITLE COMPANY  
 3. Agency Address: 105 RICE STREET  
 4. City, State, Zip: HEMPHILL, TX 75948

### INCOME

5. TITLE PREMIUMS: \$37,133  
 6. % PREMIUM REMITTED: 15.28%  
 7. TITLE PREMIUM RETAINED: \$31,459  
 8. EXAMINATION EVIDENCE FEES: \$6,737  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$153  
 11. RECORDING FEES: \$6,805  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$800  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$375  
**18. TOTAL TITLE: \$46,329**  
 19. TOTAL ESCROW: \$13,545  
 20. TOTAL NON-POLICY: \$78,704  
**21. TOTAL INCOME: \$138,578**

### EXPENSES

22. SALARIES-EMPLOYEES: \$11,448  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$15,616  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$0  
 31. UTILITIES: \$3,501  
 32. ACCOUNTING AND AUDITING: \$2,220  
 33. ADVERTISING AND PROMOTIONS: \$0  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$1,918  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$1,642  
 39. POSTAGE AND FREIGHT: \$308  
 40. COURIER AND OVERNIGHT: \$720  
 41. TELEPHONE AND FAX: \$3,803  
 42. PRINTING AND PHOTOCOPYING: \$1,610  
 43. OFFICE SUPPLIES: \$2,431  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$153  
 51. RECORDING FEES PAID: \$9,744  
 52. PLANT LEASE/UPDATES: \$7,516  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$966  
**58. TOTAL TITLE: \$63,596**  
 59. TOTAL ESCROW: \$0  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$63,596**  
 62. INCOME/LOSS TITLE: (\$17,267)  
 63. INCOME/LOSS ESCROW: \$13,545  
 64. INCOME/LOSS NON-POLICY: \$78,704  
**65. NET INCOME/LOSS: \$74,982**  
 66. NUMBER OF POLICIES ISSUED: 116  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$53,145  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$45,172  
 8. EXAMINATION EVIDENCE FEES: \$1,978  
 9. FEES RECEIVED FOR CLOSING: \$95  
 10. TAX CERTIFICATES: \$1,190  
 11. RECORDING FEES: \$6,367  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$628  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$55,430**  
 19. TOTAL ESCROW: \$12,950  
 20. TOTAL NON-POLICY: \$19,144  
**21. TOTAL INCOME: \$87,524**

### EXPENSES

22. SALARIES-EMPLOYEES: \$33,181  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$11,618  
 25. BENEFITS-OWNERS/PARTNERS: \$6,831  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$247  
 29. C/F-ATTORNEYS AND OTHERS: \$83  
 30. RENT: \$0  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$3,675  
 33. ADVERTISING AND PROMOTIONS: \$645  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$5,508  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$389  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$628  
 41. TELEPHONE AND FAX: \$747  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$186  
 44. EQUIPMENT/VEHICLE LEASE: \$2,550  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$464  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$1,190  
 51. RECORDING FEES PAID: \$6,367  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$575  
 56. TRADE ASSOCIATION FEES: \$374  
 57. OTHER EXPENSES: \$1,994  
**58. TOTAL TITLE: \$77,252**  
 59. TOTAL ESCROW: \$0  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$77,252**  
 62. INCOME/LOSS TITLE: (\$21,822)  
 63. INCOME/LOSS ESCROW: \$12,950  
 64. INCOME/LOSS NON-POLICY: \$19,144  
**65. NET INCOME/LOSS: \$10,272**  
 66. NUMBER OF POLICIES ISSUED: 148  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1505147  
 2. Agency Name: SABINE TITLE COMPANY  
 3. Agency Address: 719 W. FRONT STREET  
 4. City, State, Zip: ORANGE, TX 77630

1. Agency Number: 10659420  
 2. Agency Name: SAN ANTONIO TITLE CO.  
 3. Agency Address: 4800 FREDERICKSBURG RD SUITE 200  
 4. City, State, Zip: SAN ANTONIO, TX 78229

### INCOME

5. TITLE PREMIUMS:	\$961,879
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$817,598
8. EXAMINATION EVIDENCE FEES:	\$306,930
9. FEES RECEIVED FOR CLOSING:	\$18,291
10. TAX CERTIFICATES:	\$14,207
11. RECORDING FEES:	\$70,514
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$11,841
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$201
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$1,239,582</b>
19. TOTAL ESCROW:	\$198,096
20. TOTAL NON-POLICY:	\$19,407
<b>21. TOTAL INCOME:</b>	<b>\$1,457,085</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$715,055
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$87,236
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$11,960
29. C/F-ATTORNEYS AND OTHERS:	\$108
30. RENT:	\$56,100
31. UTILITIES:	\$15,612
32. ACCOUNTING AND AUDITING:	\$6,885
33. ADVERTISING AND PROMOTIONS:	\$15,033
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$3,199
35. INSURANCE:	\$36,379
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$14,538
39. POSTAGE AND FREIGHT:	\$4,298
40. COURIER AND OVERNIGHT:	\$11,962
41. TELEPHONE AND FAX:	\$15,076
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$33,398
44. EQUIPMENT/VEHICLE LEASE	\$19,870
45. DEPRECIATION:	\$36,245
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,499
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$935
50. TAX CERTIFICATES PAID:	\$14,690
51. RECORDING FEES PAID:	\$72,253
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$1,891
56. TRADE ASSOCIATION FEES:	\$1,708
57. OTHER EXPENSES:	\$29,471
<b>58. TOTAL TITLE:</b>	<b>\$1,205,401</b>
59. TOTAL ESCROW:	\$180,260
60. TOTAL NON-POLICY ABSTRACT:	\$12,875
<b>61. TOTAL EXPENSES:</b>	<b>\$1,398,536</b>
62. INCOME/LOSS TITLE:	\$34,181
63. INCOME/LOSS ESCROW:	\$17,836
64. INCOME/LOSS NON-POLICY:	\$6,532
<b>65. NET INCOME/LOSS:</b>	<b>\$58,549</b>
66. NUMBER OF POLICIES ISSUED:	3,700
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$2,471,417
6. % PREMIUM REMITTED:	14.99%
7. TITLE PREMIUM RETAINED:	\$2,100,885
8. EXAMINATION EVIDENCE FEES:	\$704,682
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$12,046
11. RECORDING FEES:	\$40
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$2,817,653</b>
19. TOTAL ESCROW:	\$4,750
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$2,822,403</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$298,447
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$47,823
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$691,996
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$36,504
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$17,250
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$595
35. INSURANCE:	\$5,964
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$1,210
39. POSTAGE AND FREIGHT:	\$2,975
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$3,399
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$6,787
44. EQUIPMENT/VEHICLE LEASE	\$5,713
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$12,046
51. RECORDING FEES PAID:	\$40
52. PLANT LEASE/UPDATES:	\$171,025
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$2,444
57. OTHER EXPENSES:	\$49,727
<b>58. TOTAL TITLE:</b>	<b>\$1,353,945</b>
59. TOTAL ESCROW:	\$2,400
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$1,356,345</b>
62. INCOME/LOSS TITLE:	\$1,463,708
63. INCOME/LOSS ESCROW:	\$2,350
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$1,466,058</b>
66. NUMBER OF POLICIES ISSUED:	11,799
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10143996  
 2. Agency Name: SAN AUGUSTINE COUNTY ABSTRACT COMPANY  
 3. Agency Address: 104 SOUTH BROADWAY  
 4. City, State, Zip: SAN AUGUSTINE, TX 75972

1. Agency Number: 11296499  
 2. Agency Name: SAN JACINTO TITLE SERVICES OF TEXAS, LLC  
 3. Agency Address: 520 LAWRENCE STREET  
 4. City, State, Zip: CORPUS CHRISTI, TX 78401

### INCOME

5. TITLE PREMIUMS:	\$179,367
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$152,462
8. EXAMINATION EVIDENCE FEES:	\$39,276
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$3,380
11. RECORDING FEES:	\$1,840
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$196,958</b>
19. TOTAL ESCROW:	\$0
20. TOTAL NON-POLICY:	\$13,844
<b>21. TOTAL INCOME:</b>	<b>\$210,802</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$49,327
23. SALARIES-OWNERS/PARTNERS:	\$44,989
24. BENEFITS-EMPLOYEES:	\$8,705
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$12,910
29. C/F-ATTORNEYS AND OTHERS:	\$9,341
30. RENT:	\$7,812
31. UTILITIES:	\$3,480
32. ACCOUNTING AND AUDITING:	\$1,302
33. ADVERTISING AND PROMOTIONS:	\$283
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$2,511
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$402
39. POSTAGE AND FREIGHT:	\$2,674
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$4,010
42. PRINTING AND PHOTOCOPYING:	\$3,620
43. OFFICE SUPPLIES:	\$3,290
44. EQUIPMENT/VEHICLE LEASE:	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$586
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$3,380
51. RECORDING FEES PAID:	\$1,840
52. PLANT LEASE/UPDATES:	\$15,937
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$6,341
<b>58. TOTAL TITLE:</b>	<b>\$182,740</b>
59. TOTAL ESCROW:	\$0
60. TOTAL NON-POLICY ABSTRACT:	\$11,687
<b>61. TOTAL EXPENSES:</b>	<b>\$194,427</b>
62. INCOME/LOSS TITLE:	\$14,218
63. INCOME/LOSS ESCROW:	\$0
64. INCOME/LOSS NON-POLICY:	\$2,157
<b>65. NET INCOME/LOSS:</b>	<b>\$16,375</b>
66. NUMBER OF POLICIES ISSUED:	289
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$5,675,941
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$4,824,550
8. EXAMINATION EVIDENCE FEES:	\$1,936,381
9. FEES RECEIVED FOR CLOSING:	\$78,956
10. TAX CERTIFICATES:	\$252,982
11. RECORDING FEES:	\$366,442
12. RESTRICTIONS:	\$28,734
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$40,196
15. TELEPHONE AND FAX:	\$331
16. INTEREST INCOME:	\$7,277
17. OTHER INCOME:	\$7,541
<b>18. TOTAL TITLE:</b>	<b>\$7,543,390</b>
19. TOTAL ESCROW:	\$1,510,100
20. TOTAL NON-POLICY:	\$4,860
<b>21. TOTAL INCOME:</b>	<b>\$9,058,350</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$2,778,411
23. SALARIES-OWNERS/PARTNERS:	\$132,915
24. BENEFITS-EMPLOYEES:	\$371,757
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$24,068
29. C/F-ATTORNEYS AND OTHERS:	\$243,766
30. RENT:	\$274,294
31. UTILITIES:	\$88,152
32. ACCOUNTING AND AUDITING:	\$12,076
33. ADVERTISING AND PROMOTIONS:	\$200,140
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$113,990
35. INSURANCE:	\$312,169
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$269,867
38. LICENSES, TAXES, AND FEES:	\$37,032
39. POSTAGE AND FREIGHT:	\$16,514
40. COURIER AND OVERNIGHT:	\$71,681
41. TELEPHONE AND FAX:	\$152,396
42. PRINTING AND PHOTOCOPYING:	\$182,063
43. OFFICE SUPPLIES:	\$185,536
44. EQUIPMENT/VEHICLE LEASE:	\$0
45. DEPRECIATION:	\$65,594
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$38,432
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$456,379
50. TAX CERTIFICATES PAID:	\$252,982
51. RECORDING FEES PAID:	\$330,283
52. PLANT LEASE/UPDATES:	\$154,185
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$3,165
56. TRADE ASSOCIATION FEES:	\$7,022
57. OTHER EXPENSES:	\$205,482
<b>58. TOTAL TITLE:</b>	<b>\$6,980,351</b>
59. TOTAL ESCROW:	\$1,181,669
60. TOTAL NON-POLICY ABSTRACT:	\$3,541
<b>61. TOTAL EXPENSES:</b>	<b>\$8,165,561</b>
62. INCOME/LOSS TITLE:	\$563,039
63. INCOME/LOSS ESCROW:	\$328,431
64. INCOME/LOSS NON-POLICY:	\$1,319
<b>65. NET INCOME/LOSS:</b>	<b>\$892,789</b>
66. NUMBER OF POLICIES ISSUED:	19,217
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10369184  
 2. Agency Name: SAN MARCOS TITLE COMPANY  
 3. Agency Address: 100 E. SAN ANTONIO ST., STE 101  
 4. City, State, Zip: SAN MARCOS, TX 78666

1. Agency Number: 1505899  
 2. Agency Name: SAN SABA COUNTY ABSTRACT COMPANY  
 3. Agency Address: 200 EAST WALLACE  
 4. City, State, Zip: SAN SABA, TX 76877

### INCOME

5. TITLE PREMIUMS:	\$252,825
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$214,901
8. EXAMINATION EVIDENCE FEES:	\$26,217
9. FEES RECEIVED FOR CLOSING:	\$10,273
10. TAX CERTIFICATES:	\$6,134
11. RECORDING FEES:	\$21,936
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$3,900
15. TELEPHONE AND FAX:	\$198
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$283,559</b>
19. TOTAL ESCROW:	\$93,275
20. TOTAL NON-POLICY:	\$1,071
<b>21. TOTAL INCOME:</b>	<b>\$377,905</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$96,548
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$17,540
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$3,842
27. E/E-ATTORNEYS AND OTHERS:	\$1,365
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$19,889
31. UTILITIES:	\$1,233
32. ACCOUNTING AND AUDITING:	\$4,125
33. ADVERTISING AND PROMOTIONS:	\$880
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$192
35. INSURANCE:	\$541
36. INTEREST EXPENSE:	\$92
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$908
39. POSTAGE AND FREIGHT:	\$1,125
40. COURIER AND OVERNIGHT:	\$3,977
41. TELEPHONE AND FAX:	\$7,564
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$3,179
44. EQUIPMENT/VEHICLE LEASE	\$3,423
45. DEPRECIATION:	\$9,900
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,024
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$500
50. TAX CERTIFICATES PAID:	\$6,118
51. RECORDING FEES PAID:	\$20,634
52. PLANT LEASE/UPDATES:	\$79,187
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$52
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$68,425
<b>58. TOTAL TITLE:</b>	<b>\$352,263</b>
59. TOTAL ESCROW:	\$75,887
60. TOTAL NON-POLICY ABSTRACT:	\$3,962
<b>61. TOTAL EXPENSES:</b>	<b>\$432,112</b>
62. INCOME/LOSS TITLE:	(\$68,704)
63. INCOME/LOSS ESCROW:	\$17,388
64. INCOME/LOSS NON-POLICY:	(\$2,891)
<b>65. NET INCOME/LOSS:</b>	<b>(\$54,207)</b>
66. NUMBER OF POLICIES ISSUED:	1,005
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$261,468
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$222,248
8. EXAMINATION EVIDENCE FEES:	\$49,441
9. FEES RECEIVED FOR CLOSING:	\$8,411
10. TAX CERTIFICATES:	\$3,184
11. RECORDING FEES:	\$7,825
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$744
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$15
<b>18. TOTAL TITLE:</b>	<b>\$291,868</b>
19. TOTAL ESCROW:	\$46,050
20. TOTAL NON-POLICY:	\$6,660
<b>21. TOTAL INCOME:</b>	<b>\$344,578</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$29,079
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$0
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$144,635
28. C/F-OTHER AGENTS AND UW:	\$11,885
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$12,000
31. UTILITIES:	\$1,680
32. ACCOUNTING AND AUDITING:	\$3,100
33. ADVERTISING AND PROMOTIONS:	\$3,750
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$2,618
35. INSURANCE:	\$300
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$1,204
39. POSTAGE AND FREIGHT:	\$529
40. COURIER AND OVERNIGHT:	\$744
41. TELEPHONE AND FAX:	\$3,600
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$352
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$3,026
51. RECORDING FEES PAID:	\$8,808
52. PLANT LEASE/UPDATES:	\$900
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$675
57. OTHER EXPENSES:	\$805
<b>58. TOTAL TITLE:</b>	<b>\$229,690</b>
59. TOTAL ESCROW:	\$6,029
60. TOTAL NON-POLICY ABSTRACT:	\$872
<b>61. TOTAL EXPENSES:</b>	<b>\$236,591</b>
62. INCOME/LOSS TITLE:	\$62,178
63. INCOME/LOSS ESCROW:	\$40,021
64. INCOME/LOSS NON-POLICY:	\$5,788
<b>65. NET INCOME/LOSS:</b>	<b>\$107,987</b>
66. NUMBER OF POLICIES ISSUED:	227
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12075795  
 2. Agency Name: SCHLEICHER COUNTY ABSTRACT CO., INC.  
 3. Agency Address: 107 SW. MAIN ST  
 4. City, State, Zip: ELDORADO, TX 76936

1. Agency Number: 1877309  
 2. Agency Name: SECURITY & GUARANTY ABSTRACT CO.  
 3. Agency Address: 517 SOUTH FIRST STREET  
 4. City, State, Zip: LUFKIN, TX 75901-3867

### INCOME

5. TITLE PREMIUMS: \$50,972  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$43,326  
 8. EXAMINATION EVIDENCE FEES: \$5,301  
 9. FEES RECEIVED FOR CLOSING: \$92  
 10. TAX CERTIFICATES: \$1,370  
 11. RECORDING FEES: \$3,543  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$290  
 15. TELEPHONE AND FAX: \$1,545  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$55,467**  
 19. TOTAL ESCROW: \$18,075  
 20. TOTAL NON-POLICY: \$28,376  
**21. TOTAL INCOME: \$101,918**

### EXPENSES

22. SALARIES-EMPLOYEES: \$34,379  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$0  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$1,222  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$0  
 31. UTILITIES: \$6,571  
 32. ACCOUNTING AND AUDITING: \$3,350  
 33. ADVERTISING AND PROMOTIONS: \$1,061  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$1,338  
 36. INTEREST EXPENSE: \$3,074  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$60  
 39. POSTAGE AND FREIGHT: \$860  
 40. COURIER AND OVERNIGHT: \$290  
 41. TELEPHONE AND FAX: \$1,545  
 42. PRINTING AND PHOTOCOPYING: \$203  
 43. OFFICE SUPPLIES: \$2,440  
 44. EQUIPMENT/VEHICLE LEASE: \$1,738  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$1,370  
 51. RECORDING FEES PAID: \$3,543  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$591  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$210  
**58. TOTAL TITLE: \$63,845**  
 59. TOTAL ESCROW: \$0  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$63,845**  
 62. INCOME/LOSS TITLE: (\$8,378)  
 63. INCOME/LOSS ESCROW: \$18,075  
 64. INCOME/LOSS NON-POLICY: \$28,376  
**65. NET INCOME/LOSS: \$38,073**  
 66. NUMBER OF POLICIES ISSUED: 101  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$1,071,005  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$910,355  
 8. EXAMINATION EVIDENCE FEES: \$219,461  
 9. FEES RECEIVED FOR CLOSING: \$168,577  
 10. TAX CERTIFICATES: \$12,220  
 11. RECORDING FEES: \$1,516  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$11,629  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$143,886  
**18. TOTAL TITLE: \$1,467,644**  
 19. TOTAL ESCROW: \$290,936  
 20. TOTAL NON-POLICY: \$28,399  
**21. TOTAL INCOME: \$1,786,979**

### EXPENSES

22. SALARIES-EMPLOYEES: \$652,708  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$125,991  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$3,250  
 28. C/F-OTHER AGENTS AND UW: \$3,244  
 29. C/F-ATTORNEYS AND OTHERS: \$7,354  
 30. RENT: \$76,083  
 31. UTILITIES: \$23,679  
 32. ACCOUNTING AND AUDITING: \$8,126  
 33. ADVERTISING AND PROMOTIONS: \$17,565  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$609  
 35. INSURANCE: \$16,675  
 36. INTEREST EXPENSE: \$44,927  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$11,213  
 39. POSTAGE AND FREIGHT: \$3,150  
 40. COURIER AND OVERNIGHT: \$12,489  
 41. TELEPHONE AND FAX: \$13,853  
 42. PRINTING AND PHOTOCOPYING: \$179  
 43. OFFICE SUPPLIES: \$14,557  
 44. EQUIPMENT/VEHICLE LEASE: \$6,731  
 45. DEPRECIATION: \$95,092  
 46. DIRECTORS' FEES: \$41,000  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$6,732  
 48. BAD DEBTS: \$492  
 49. LOSS AND LOSS ADJUSTMENT: \$51,000  
 50. TAX CERTIFICATES PAID: \$12,790  
 51. RECORDING FEES PAID: \$230  
 52. PLANT LEASE/UPDATES: \$10,570  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$5,603  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$14,542  
**58. TOTAL TITLE: \$1,280,433**  
 59. TOTAL ESCROW: \$236,994  
 60. TOTAL NON-POLICY ABSTRACT: \$28,769  
**61. TOTAL EXPENSES: \$1,546,196**  
 62. INCOME/LOSS TITLE: \$187,211  
 63. INCOME/LOSS ESCROW: \$53,942  
 64. INCOME/LOSS NON-POLICY: (\$370)  
**65. NET INCOME/LOSS: \$240,783**  
 66. NUMBER OF POLICIES ISSUED: 2,777  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10978251  
 2. Agency Name: SECURITY ABSTRACT & TITLE CO.  
 3. Agency Address: 3800 N 16TH STREET  
 4. City, State, Zip: ORANGE, TX 77632

1. Agency Number: 1506012  
 2. Agency Name: SECURITY ABSTRACT & TITLE CO. OF ABILENE  
 3. Agency Address: 4400 BUFFALO GAP ROAD, SUITE 1100  
 4. City, State, Zip: ABILENE, TX 79606

### INCOME

5. TITLE PREMIUMS: \$354,409  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$301,248  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$95,599  
 10. TAX CERTIFICATES: \$4,630  
 11. RECORDING FEES: \$34,494  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$8,150  
 15. TELEPHONE AND FAX: \$2,497  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$446,618**  
 19. TOTAL ESCROW: \$82,603  
 20. TOTAL NON-POLICY: \$27,924  
**21. TOTAL INCOME: \$557,145**

### EXPENSES

22. SALARIES-EMPLOYEES: \$132,395  
 23. SALARIES-OWNERS/PARTNERS: \$68,532  
 24. BENEFITS-EMPLOYEES: \$12,373  
 25. BENEFITS-OWNERS/PARTNERS: \$11,552  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$51,200  
 31. UTILITIES: \$6,280  
 32. ACCOUNTING AND AUDITING: \$7,704  
 33. ADVERTISING AND PROMOTIONS: \$7,092  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$11,270  
 35. INSURANCE: \$15,342  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$180  
 38. LICENSES, TAXES, AND FEES: \$595  
 39. POSTAGE AND FREIGHT: \$1,764  
 40. COURIER AND OVERNIGHT: \$8,861  
 41. TELEPHONE AND FAX: \$5,178  
 42. PRINTING AND PHOTOCOPYING: \$2,669  
 43. OFFICE SUPPLIES: \$8,852  
 44. EQUIPMENT/VEHICLE LEASE: \$270  
 45. DEPRECIATION: \$170  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$3,686  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$4,630  
 51. RECORDING FEES PAID: \$39,903  
 52. PLANT LEASE/UPDATES: \$672  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$9,680  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$18,001  
**58. TOTAL TITLE: \$428,851**  
 59. TOTAL ESCROW: \$71,663  
 60. TOTAL NON-POLICY ABSTRACT: \$23,439  
**61. TOTAL EXPENSES: \$523,953**  
 62. INCOME/LOSS TITLE: \$17,767  
 63. INCOME/LOSS ESCROW: \$10,940  
 64. INCOME/LOSS NON-POLICY: \$4,485  
**65. NET INCOME/LOSS: \$33,192**  
 66. NUMBER OF POLICIES ISSUED: 1,885  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$2,172,921  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$1,846,982  
 8. EXAMINATION EVIDENCE FEES: \$442,879  
 9. FEES RECEIVED FOR CLOSING: \$45,105  
 10. TAX CERTIFICATES: \$22,978  
 11. RECORDING FEES: \$129,473  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$18,495  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$349  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$2,506,261**  
 19. TOTAL ESCROW: \$589,179  
 20. TOTAL NON-POLICY: \$77,616  
**21. TOTAL INCOME: \$3,173,056**

### EXPENSES

22. SALARIES-EMPLOYEES: \$1,109,095  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$230,168  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$515,462  
 28. C/F-OTHER AGENTS AND UW: \$19,725  
 29. C/F-ATTORNEYS AND OTHERS: \$51,358  
 30. RENT: \$107,528  
 31. UTILITIES: \$4,531  
 32. ACCOUNTING AND AUDITING: \$25,387  
 33. ADVERTISING AND PROMOTIONS: \$61,287  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$10,051  
 35. INSURANCE: \$6,239  
 36. INTEREST EXPENSE: \$7,160  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$4,606  
 39. POSTAGE AND FREIGHT: \$5,168  
 40. COURIER AND OVERNIGHT: \$19,984  
 41. TELEPHONE AND FAX: \$20,985  
 42. PRINTING AND PHOTOCOPYING: \$3,421  
 43. OFFICE SUPPLIES: \$47,312  
 44. EQUIPMENT/VEHICLE LEASE: \$24,953  
 45. DEPRECIATION: \$36,165  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$25,909  
 51. RECORDING FEES PAID: \$130,429  
 52. PLANT LEASE/UPDATES: \$15,531  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$10,866  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$52,920  
**58. TOTAL TITLE: \$2,546,240**  
 59. TOTAL ESCROW: \$424,889  
 60. TOTAL NON-POLICY ABSTRACT: \$47,170  
**61. TOTAL EXPENSES: \$3,018,299**  
 62. INCOME/LOSS TITLE: (\$39,979)  
 63. INCOME/LOSS ESCROW: \$164,290  
 64. INCOME/LOSS NON-POLICY: \$30,446  
**65. NET INCOME/LOSS: \$154,757**  
 66. NUMBER OF POLICIES ISSUED: 4,927  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10442332  
 2. Agency Name: SECURITY ABSTRACT COMPANY  
 3. Agency Address: PO BOX 673--222 S. SULLY  
 4. City, State, Zip: CLARENDON, TX 79226

1. Agency Number: 13057409  
 2. Agency Name: SECURITY PREFERRED TITLE, LLC  
 3. Agency Address: 321 SO. ALICE  
 4. City, State, Zip: MONAHANS, TX 79756

### INCOME

5. TITLE PREMIUMS:	\$277,696
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$236,042
8. EXAMINATION EVIDENCE FEES:	\$42,672
9. FEES RECEIVED FOR CLOSING:	\$22,985
10. TAX CERTIFICATES:	\$4,629
11. RECORDING FEES:	\$2,902
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$1,113
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$310,343</b>
19. TOTAL ESCROW:	\$77,250
20. TOTAL NON-POLICY:	\$52,433
<b>21. TOTAL INCOME:</b>	<b>\$440,026</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$66,666
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$16,885
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$715
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$6,950
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$7,560
31. UTILITIES:	\$2,283
32. ACCOUNTING AND AUDITING:	\$1,775
33. ADVERTISING AND PROMOTIONS:	\$3,729
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$5,707
35. INSURANCE:	\$3,789
36. INTEREST EXPENSE:	\$271
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$349
39. POSTAGE AND FREIGHT:	\$840
40. COURIER AND OVERNIGHT:	\$2,232
41. TELEPHONE AND FAX:	\$3,737
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$3,248
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$382
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$4,337
51. RECORDING FEES PAID:	\$2,818
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$21,827
<b>58. TOTAL TITLE:</b>	<b>\$156,100</b>
59. TOTAL ESCROW:	\$35,755
60. TOTAL NON-POLICY ABSTRACT:	\$25,353
<b>61. TOTAL EXPENSES:</b>	<b>\$217,208</b>
62. INCOME/LOSS TITLE:	\$154,243
63. INCOME/LOSS ESCROW:	\$41,495
64. INCOME/LOSS NON-POLICY:	\$27,080
<b>65. NET INCOME/LOSS:</b>	<b>\$222,818</b>
66. NUMBER OF POLICIES ISSUED:	335
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$259,456
6. % PREMIUM REMITTED:	15.03%
7. TITLE PREMIUM RETAINED:	\$220,466
8. EXAMINATION EVIDENCE FEES:	\$76,646
9. FEES RECEIVED FOR CLOSING:	\$16,566
10. TAX CERTIFICATES:	\$1,916
11. RECORDING FEES:	\$1,377
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$4,718
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$321,689</b>
19. TOTAL ESCROW:	\$87,756
20. TOTAL NON-POLICY:	\$332,424
<b>21. TOTAL INCOME:</b>	<b>\$741,869</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$79,641
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$6,527
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$2,056
29. C/F-ATTORNEYS AND OTHERS:	\$46
30. RENT:	\$7,276
31. UTILITIES:	\$2,295
32. ACCOUNTING AND AUDITING:	\$56
33. ADVERTISING AND PROMOTIONS:	\$672
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$1,278
35. INSURANCE:	\$5,970
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$54
38. LICENSES, TAXES, AND FEES:	\$1,449
39. POSTAGE AND FREIGHT:	\$566
40. COURIER AND OVERNIGHT:	\$4,718
41. TELEPHONE AND FAX:	\$1,797
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$3,526
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$3,741
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$96
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$2,344
51. RECORDING FEES PAID:	\$2,068
52. PLANT LEASE/UPDATES:	\$10,931
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$161
57. OTHER EXPENSES:	\$16,082
<b>58. TOTAL TITLE:</b>	<b>\$153,350</b>
59. TOTAL ESCROW:	\$36,063
60. TOTAL NON-POLICY ABSTRACT:	\$111,945
<b>61. TOTAL EXPENSES:</b>	<b>\$301,358</b>
62. INCOME/LOSS TITLE:	\$168,339
63. INCOME/LOSS ESCROW:	\$51,693
64. INCOME/LOSS NON-POLICY:	\$220,479
<b>65. NET INCOME/LOSS:</b>	<b>\$440,511</b>
66. NUMBER OF POLICIES ISSUED:	708
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11546825  
 2. Agency Name: SECURITY TITLE  
 3. Agency Address: 5306 HOLLY ROAD, SUITE B  
 4. City, State, Zip: CORPUS CHRISTI, TX 78411

1. Agency Number: 10909555  
 2. Agency Name: SECURITY TITLE, INC.  
 3. Agency Address: 106 S. CROCKETT STREET  
 4. City, State, Zip: SHERMAN, TX 75090

### INCOME

5. TITLE PREMIUMS:	\$2,153,940
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,830,849
8. EXAMINATION EVIDENCE FEES:	\$111,850
9. FEES RECEIVED FOR CLOSING:	\$56,671
10. TAX CERTIFICATES:	\$10
11. RECORDING FEES:	\$148,570
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$524
14. COURIER AND OVERNIGHT:	\$150
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$6,721
<b>18. TOTAL TITLE:</b>	<b>\$2,155,345</b>
19. TOTAL ESCROW:	\$769,998
20. TOTAL NON-POLICY:	\$91,692
<b>21. TOTAL INCOME:</b>	<b>\$3,017,035</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$798,889
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$139,506
25. BENEFITS-OWNERS/PARTNERS:	\$37,536
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$73,542
31. UTILITIES:	\$11,292
32. ACCOUNTING AND AUDITING:	\$5,343
33. ADVERTISING AND PROMOTIONS:	\$7,649
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$13,197
35. INSURANCE:	\$15,847
36. INTEREST EXPENSE:	\$537
37. LEGAL EXPENSE:	\$106,500
38. LICENSES, TAXES, AND FEES:	\$7,464
39. POSTAGE AND FREIGHT:	\$9,359
40. COURIER AND OVERNIGHT:	\$17,595
41. TELEPHONE AND FAX:	\$17,340
42. PRINTING AND PHOTOCOPYING:	\$12,373
43. OFFICE SUPPLIES:	\$19,452
44. EQUIPMENT/VEHICLE LEASE	\$4,666
45. DEPRECIATION:	\$572
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$9,550
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$437
51. RECORDING FEES PAID:	\$148,570
52. PLANT LEASE/UPDATES:	\$117,946
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$6,969
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$52,280
<b>58. TOTAL TITLE:</b>	<b>\$1,634,411</b>
59. TOTAL ESCROW:	\$550,072
60. TOTAL NON-POLICY ABSTRACT:	\$55,310
<b>61. TOTAL EXPENSES:</b>	<b>\$2,239,793</b>
62. INCOME/LOSS TITLE:	\$520,934
63. INCOME/LOSS ESCROW:	\$219,926
64. INCOME/LOSS NON-POLICY:	\$36,382
<b>65. NET INCOME/LOSS:</b>	<b>\$777,242</b>
66. NUMBER OF POLICIES ISSUED:	6,281
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$683,110
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$580,643
8. EXAMINATION EVIDENCE FEES:	\$17,715
9. FEES RECEIVED FOR CLOSING:	\$92,250
10. TAX CERTIFICATES:	\$6,584
11. RECORDING FEES:	\$52,286
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$12,306
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$5,535
<b>18. TOTAL TITLE:</b>	<b>\$767,319</b>
19. TOTAL ESCROW:	\$211,449
20. TOTAL NON-POLICY:	\$13,229
<b>21. TOTAL INCOME:</b>	<b>\$991,997</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$253,194
23. SALARIES-OWNERS/PARTNERS:	\$11,981
24. BENEFITS-EMPLOYEES:	\$17,508
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$199,595
28. C/F-OTHER AGENTS AND UW:	\$26,688
29. C/F-ATTORNEYS AND OTHERS:	\$1,315
30. RENT:	\$42,457
31. UTILITIES:	\$12,039
32. ACCOUNTING AND AUDITING:	\$4,056
33. ADVERTISING AND PROMOTIONS:	\$7,534
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$27
35. INSURANCE:	\$8,561
36. INTEREST EXPENSE:	\$231
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$3,328
39. POSTAGE AND FREIGHT:	\$2,985
40. COURIER AND OVERNIGHT:	\$12,877
41. TELEPHONE AND FAX:	\$11,794
42. PRINTING AND PHOTOCOPYING:	\$3,099
43. OFFICE SUPPLIES:	\$13,846
44. EQUIPMENT/VEHICLE LEASE	\$25,838
45. DEPRECIATION:	\$3,962
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,220
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$7,015
51. RECORDING FEES PAID:	\$51,429
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$98
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$37,411
<b>58. TOTAL TITLE:</b>	<b>\$760,088</b>
59. TOTAL ESCROW:	\$128,048
60. TOTAL NON-POLICY ABSTRACT:	\$5,931
<b>61. TOTAL EXPENSES:</b>	<b>\$894,067</b>
62. INCOME/LOSS TITLE:	\$7,231
63. INCOME/LOSS ESCROW:	\$83,401
64. INCOME/LOSS NON-POLICY:	\$7,298
<b>65. NET INCOME/LOSS:</b>	<b>\$97,930</b>
66. NUMBER OF POLICIES ISSUED:	1,335
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 8458320  
 2. Agency Name: SEGUIN TITLE COMPANY  
 3. Agency Address: 202 N CAMP STREET STE 110  
 4. City, State, Zip: SEGUIN, TX 78155

1. Agency Number: 11567328  
 2. Agency Name: SENDERA TITLE  
 3. Agency Address: 1409 SUMMIT AVE  
 4. City, State, Zip: FORT WORTH, TX 76102

### INCOME

5. TITLE PREMIUMS:	\$516,539
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$439,059
8. EXAMINATION EVIDENCE FEES:	\$14,026
9. FEES RECEIVED FOR CLOSING:	\$125,254
10. TAX CERTIFICATES:	\$16,951
11. RECORDING FEES:	\$34,959
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$12,692
15. TELEPHONE AND FAX:	\$1,475
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$644,416</b>
19. TOTAL ESCROW:	\$247,140
20. TOTAL NON-POLICY:	\$3,200
<b>21. TOTAL INCOME:</b>	<b>\$894,756</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$239,020
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$28,764
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$80
30. RENT:	\$23,919
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$4,140
33. ADVERTISING AND PROMOTIONS:	\$1,102
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$840
35. INSURANCE:	\$555
36. INTEREST EXPENSE:	\$1,501
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$726
39. POSTAGE AND FREIGHT:	\$3,109
40. COURIER AND OVERNIGHT:	\$12,734
41. TELEPHONE AND FAX:	\$6,606
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$5,057
44. EQUIPMENT/VEHICLE LEASE	\$252
45. DEPRECIATION:	\$1,512
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$778
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$7,607
50. TAX CERTIFICATES PAID:	\$16,123
51. RECORDING FEES PAID:	\$37,323
52. PLANT LEASE/UPDATES:	\$148,554
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$100,018
<b>58. TOTAL TITLE:</b>	<b>\$640,320</b>
59. TOTAL ESCROW:	\$159,563
60. TOTAL NON-POLICY ABSTRACT:	\$7,411
<b>61. TOTAL EXPENSES:</b>	<b>\$807,294</b>
62. INCOME/LOSS TITLE:	\$4,096
63. INCOME/LOSS ESCROW:	\$87,577
64. INCOME/LOSS NON-POLICY:	(\$4,211)
<b>65. NET INCOME/LOSS:</b>	<b>\$87,462</b>
66. NUMBER OF POLICIES ISSUED:	1,603
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$9,268,972
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$7,878,626
8. EXAMINATION EVIDENCE FEES:	\$7,285
9. FEES RECEIVED FOR CLOSING:	\$920,768
10. TAX CERTIFICATES:	\$424,702
11. RECORDING FEES:	\$630,538
12. RESTRICTIONS:	\$2,362
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$72,658
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$9,936,939</b>
19. TOTAL ESCROW:	\$1,950,699
20. TOTAL NON-POLICY:	\$5,960
<b>21. TOTAL INCOME:</b>	<b>\$11,893,598</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$5,146,802
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$357,622
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$8,441
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$104,056
30. RENT:	\$456,514
31. UTILITIES:	\$40,353
32. ACCOUNTING AND AUDITING:	\$32,547
33. ADVERTISING AND PROMOTIONS:	\$122,354
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$26,962
35. INSURANCE:	\$36,279
36. INTEREST EXPENSE:	\$7,253
37. LEGAL EXPENSE:	\$1,607,631
38. LICENSES, TAXES, AND FEES:	\$26,058
39. POSTAGE AND FREIGHT:	\$134,386
40. COURIER AND OVERNIGHT:	\$118,255
41. TELEPHONE AND FAX:	\$60,724
42. PRINTING AND PHOTOCOPYING:	\$25,245
43. OFFICE SUPPLIES:	\$132,124
44. EQUIPMENT/VEHICLE LEASE	\$5,318
45. DEPRECIATION:	\$25,200
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$20,822
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$424,702
51. RECORDING FEES PAID:	\$614,192
52. PLANT LEASE/UPDATES:	\$190,899
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$5,297
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$161,465
<b>58. TOTAL TITLE:</b>	<b>\$9,891,501</b>
59. TOTAL ESCROW:	\$1,731,744
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$11,623,245</b>
62. INCOME/LOSS TITLE:	\$45,438
63. INCOME/LOSS ESCROW:	\$218,955
64. INCOME/LOSS NON-POLICY:	\$5,960
<b>65. NET INCOME/LOSS:</b>	<b>\$270,353</b>
66. NUMBER OF POLICIES ISSUED:	21,064
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 8519578  
 2. Agency Name: SERVICE TITLE COMPANY  
 3. Agency Address: 7334 BLANCO ROAD, SUITE 100  
 4. City, State, Zip: SAN ANTONIO, TX 78216

1. Agency Number: 1506151  
 2. Agency Name: SERVICE TITLE COMPANY  
 3. Agency Address: 1408 - BUDDY HOLLY AVENUE  
 4. City, State, Zip: LUBBOCK, TX 79401

### INCOME

5. TITLE PREMIUMS:	\$1,375,207
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,168,925
8. EXAMINATION EVIDENCE FEES:	\$10,411
9. FEES RECEIVED FOR CLOSING:	\$150,556
10. TAX CERTIFICATES:	\$13,024
11. RECORDING FEES:	\$50,822
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$7,805
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$90
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$1,401,633</b>
19. TOTAL ESCROW:	\$121,325
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$1,522,958</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$444,401
23. SALARIES-OWNERS/PARTNERS:	\$229,910
24. BENEFITS-EMPLOYEES:	\$136,506
25. BENEFITS-OWNERS/PARTNERS:	\$38,136
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$79,249
29. C/F-ATTORNEYS AND OTHERS:	\$20,898
30. RENT:	\$110,011
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$31,234
33. ADVERTISING AND PROMOTIONS:	\$30,205
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$15,784
35. INSURANCE:	\$16,290
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$4,018
38. LICENSES, TAXES, AND FEES:	\$12,560
39. POSTAGE AND FREIGHT:	\$1,746
40. COURIER AND OVERNIGHT:	\$11,974
41. TELEPHONE AND FAX:	\$9,134
42. PRINTING AND PHOTOCOPYING:	\$1,677
43. OFFICE SUPPLIES:	\$16,925
44. EQUIPMENT/VEHICLE LEASE	\$6,367
45. DEPRECIATION:	\$15,234
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$13,024
51. RECORDING FEES PAID:	\$49,590
52. PLANT LEASE/UPDATES:	\$15,568
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$4,053
56. TRADE ASSOCIATION FEES:	\$979
57. OTHER EXPENSES:	\$39,418
<b>58. TOTAL TITLE:</b>	<b>\$1,354,891</b>
59. TOTAL ESCROW:	\$104,830
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$1,459,721</b>
62. INCOME/LOSS TITLE:	\$46,742
63. INCOME/LOSS ESCROW:	\$16,495
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$63,237</b>
66. NUMBER OF POLICIES ISSUED:	1,624
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$3,865,387
6. % PREMIUM REMITTED:	15.04%
7. TITLE PREMIUM RETAINED:	\$3,283,964
8. EXAMINATION EVIDENCE FEES:	\$80,678
9. FEES RECEIVED FOR CLOSING:	\$15,529
10. TAX CERTIFICATES:	\$31,215
11. RECORDING FEES:	\$263,779
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$8,435
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$7
<b>18. TOTAL TITLE:</b>	<b>\$3,683,607</b>
19. TOTAL ESCROW:	\$586,552
20. TOTAL NON-POLICY:	\$365
<b>21. TOTAL INCOME:</b>	<b>\$4,270,524</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$911,737
23. SALARIES-OWNERS/PARTNERS:	\$312,976
24. BENEFITS-EMPLOYEES:	\$150,382
25. BENEFITS-OWNERS/PARTNERS:	\$77,469
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$1,979
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$197,625
31. UTILITIES:	\$25,515
32. ACCOUNTING AND AUDITING:	\$12,980
33. ADVERTISING AND PROMOTIONS:	\$63,021
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$7,035
35. INSURANCE:	\$46,306
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$24,607
39. POSTAGE AND FREIGHT:	\$14,070
40. COURIER AND OVERNIGHT:	\$44,523
41. TELEPHONE AND FAX:	\$17,223
42. PRINTING AND PHOTOCOPYING:	\$9,431
43. OFFICE SUPPLIES:	\$108,431
44. EQUIPMENT/VEHICLE LEASE	\$29,508
45. DEPRECIATION:	\$1,536
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$39,320
51. RECORDING FEES PAID:	\$257,570
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$5,740
56. TRADE ASSOCIATION FEES:	\$7,243
57. OTHER EXPENSES:	\$67,477
<b>58. TOTAL TITLE:</b>	<b>\$2,433,704</b>
59. TOTAL ESCROW:	\$278,593
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$2,712,297</b>
62. INCOME/LOSS TITLE:	\$1,249,903
63. INCOME/LOSS ESCROW:	\$307,959
64. INCOME/LOSS NON-POLICY:	\$365
<b>65. NET INCOME/LOSS:</b>	<b>\$1,558,227</b>
66. NUMBER OF POLICIES ISSUED:	4,608
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10089175  
 2. Agency Name: SERVICE TITLE COMPANY  
 3. Agency Address: 117 MAIN STREET  
 4. City, State, Zip: MARBLE FALLS, TX 78654

1. Agency Number: 8217594  
 2. Agency Name: SIERRA TITLE COMPANY INC.  
 3. Agency Address: 4849 N. MESA STE. 100  
 4. City, State, Zip: EL PASO, TX 79912

### INCOME

5. TITLE PREMIUMS:	\$647,637
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$550,491
8. EXAMINATION EVIDENCE FEES:	\$104,819
9. FEES RECEIVED FOR CLOSING:	\$101,632
10. TAX CERTIFICATES:	\$7,335
11. RECORDING FEES:	\$54,301
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$10,388
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$730
17. OTHER INCOME:	\$7,238
<b>18. TOTAL TITLE:</b>	<b>\$836,934</b>
19. TOTAL ESCROW:	\$82,500
20. TOTAL NON-POLICY:	\$1,612
<b>21. TOTAL INCOME:</b>	<b>\$921,046</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$241,652
23. SALARIES-OWNERS/PARTNERS:	\$87,360
24. BENEFITS-EMPLOYEES:	\$24,721
25. BENEFITS-OWNERS/PARTNERS:	\$7,324
26. E/E-OTHER AGENTS AND UW:	\$20,764
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$4,387
29. C/F-ATTORNEYS AND OTHERS:	\$12,500
30. RENT:	\$4,778
31. UTILITIES:	\$8,393
32. ACCOUNTING AND AUDITING:	\$22,614
33. ADVERTISING AND PROMOTIONS:	\$24,237
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$9,105
35. INSURANCE:	\$11,035
36. INTEREST EXPENSE:	\$19,289
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$13,688
39. POSTAGE AND FREIGHT:	\$5,993
40. COURIER AND OVERNIGHT:	\$12,602
41. TELEPHONE AND FAX:	\$11,056
42. PRINTING AND PHOTOCOPYING:	\$3,062
43. OFFICE SUPPLIES:	\$57,709
44. EQUIPMENT/VEHICLE LEASE	\$6,859
45. DEPRECIATION:	\$32,743
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$3,437
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$8,024
51. RECORDING FEES PAID:	\$54,714
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$5,787
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$27,853
<b>58. TOTAL TITLE:</b>	<b>\$741,686</b>
59. TOTAL ESCROW:	\$66,574
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$808,260</b>
62. INCOME/LOSS TITLE:	\$95,248
63. INCOME/LOSS ESCROW:	\$15,926
64. INCOME/LOSS NON-POLICY:	\$1,612
<b>65. NET INCOME/LOSS:</b>	<b>\$112,786</b>
66. NUMBER OF POLICIES ISSUED:	1,309
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$3,503,726
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$2,978,157
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$773,248
10. TAX CERTIFICATES:	\$78,390
11. RECORDING FEES:	\$291,859
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$21,369
15. TELEPHONE AND FAX:	\$101
16. INTEREST INCOME:	\$762
17. OTHER INCOME:	\$80,680
<b>18. TOTAL TITLE:</b>	<b>\$4,224,566</b>
19. TOTAL ESCROW:	\$520,261
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$4,744,827</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$1,607,268
23. SALARIES-OWNERS/PARTNERS:	\$434,735
24. BENEFITS-EMPLOYEES:	\$136,980
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$36,120
29. C/F-ATTORNEYS AND OTHERS:	\$416,457
30. RENT:	\$304,238
31. UTILITIES:	\$36,853
32. ACCOUNTING AND AUDITING:	\$92,732
33. ADVERTISING AND PROMOTIONS:	\$58,676
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$68,611
35. INSURANCE:	\$73,244
36. INTEREST EXPENSE:	\$25,071
37. LEGAL EXPENSE:	\$4,543
38. LICENSES, TAXES, AND FEES:	\$24,378
39. POSTAGE AND FREIGHT:	\$11,523
40. COURIER AND OVERNIGHT:	\$18,784
41. TELEPHONE AND FAX:	\$82,866
42. PRINTING AND PHOTOCOPYING:	\$3,237
43. OFFICE SUPPLIES:	\$72,513
44. EQUIPMENT/VEHICLE LEASE	\$18,694
45. DEPRECIATION:	\$36,656
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$13,059
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$78,390
51. RECORDING FEES PAID:	\$266,154
52. PLANT LEASE/UPDATES:	\$243,415
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$7,216
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$130,004
<b>58. TOTAL TITLE:</b>	<b>\$4,302,417</b>
59. TOTAL ESCROW:	\$404,237
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$4,706,654</b>
62. INCOME/LOSS TITLE:	(\$77,851)
63. INCOME/LOSS ESCROW:	\$116,024
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$38,173</b>
66. NUMBER OF POLICIES ISSUED:	12,813
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506353  
 2. Agency Name: SIERRA TITLE COMPANY OF CAMERON & WILLACY COUNTIES  
 3. Agency Address: 1902 E. HARRISON  
 4. City, State, Zip: HARLINGEN, TX 78550

1. Agency Number: 1505116  
 2. Agency Name: SIERRA TITLE OF HIDALGO COUNTY, INC.  
 3. Agency Address: 3410 NORTH 10TH STREET  
 4. City, State, Zip: MCALLEN, TX 78501

### INCOME

5. TITLE PREMIUMS:	\$2,094,498
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,780,324
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$362,107
10. TAX CERTIFICATES:	\$72,178
11. RECORDING FEES:	\$194,366
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$750
14. COURIER AND OVERNIGHT:	\$5,486
15. TELEPHONE AND FAX:	\$4
16. INTEREST INCOME:	\$5,118
17. OTHER INCOME:	\$30,318
<b>18. TOTAL TITLE:</b>	<b>\$2,450,651</b>
19. TOTAL ESCROW:	\$753,351
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$3,204,002</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$690,591
23. SALARIES-OWNERS/PARTNERS:	\$369,941
24. BENEFITS-EMPLOYEES:	\$144,396
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$27,243
29. C/F-ATTORNEYS AND OTHERS:	\$147,333
30. RENT:	\$27,079
31. UTILITIES:	\$46,638
32. ACCOUNTING AND AUDITING:	\$68,063
33. ADVERTISING AND PROMOTIONS:	\$32,974
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$26,264
35. INSURANCE:	\$51,583
36. INTEREST EXPENSE:	\$18,019
37. LEGAL EXPENSE:	\$31,743
38. LICENSES, TAXES, AND FEES:	\$29,620
39. POSTAGE AND FREIGHT:	\$8,029
40. COURIER AND OVERNIGHT:	\$38,179
41. TELEPHONE AND FAX:	\$24,162
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$60,062
44. EQUIPMENT/VEHICLE LEASE	\$6,529
45. DEPRECIATION:	\$71,566
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$12,646
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$72,179
51. RECORDING FEES PAID:	\$159,858
52. PLANT LEASE/UPDATES:	\$304,871
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$10,227
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$110,264
<b>58. TOTAL TITLE:</b>	<b>\$2,590,059</b>
59. TOTAL ESCROW:	\$597,601
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$3,187,660</b>
62. INCOME/LOSS TITLE:	(\$139,408)
63. INCOME/LOSS ESCROW:	\$155,750
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$16,342</b>
66. NUMBER OF POLICIES ISSUED:	6,230
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$2,321,795
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,973,525
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$818,540
10. TAX CERTIFICATES:	\$133,675
11. RECORDING FEES:	\$164,510
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$19,734
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$387
17. OTHER INCOME:	\$34,340
<b>18. TOTAL TITLE:</b>	<b>\$3,144,711</b>
19. TOTAL ESCROW:	\$522,854
20. TOTAL NON-POLICY:	\$145,586
<b>21. TOTAL INCOME:</b>	<b>\$3,813,151</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$1,173,705
23. SALARIES-OWNERS/PARTNERS:	\$2,132
24. BENEFITS-EMPLOYEES:	\$173,187
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$1,153
29. C/F-ATTORNEYS AND OTHERS:	\$505,526
30. RENT:	\$21,113
31. UTILITIES:	\$45,704
32. ACCOUNTING AND AUDITING:	\$33,539
33. ADVERTISING AND PROMOTIONS:	\$57,389
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$51,255
35. INSURANCE:	\$55,874
36. INTEREST EXPENSE:	\$15,252
37. LEGAL EXPENSE:	\$18,626
38. LICENSES, TAXES, AND FEES:	\$82,792
39. POSTAGE AND FREIGHT:	\$5,129
40. COURIER AND OVERNIGHT:	\$26,728
41. TELEPHONE AND FAX:	\$85,390
42. PRINTING AND PHOTOCOPYING:	\$115
43. OFFICE SUPPLIES:	\$95,275
44. EQUIPMENT/VEHICLE LEASE	\$41,379
45. DEPRECIATION:	\$137,343
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$9,771
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$133,675
51. RECORDING FEES PAID:	\$159,790
52. PLANT LEASE/UPDATES:	\$31,104
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$101
55. DONATIONS/LOBBYING:	\$6,947
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$141,252
<b>58. TOTAL TITLE:</b>	<b>\$3,111,246</b>
59. TOTAL ESCROW:	\$394,682
60. TOTAL NON-POLICY ABSTRACT:	\$109,982
<b>61. TOTAL EXPENSES:</b>	<b>\$3,615,910</b>
62. INCOME/LOSS TITLE:	\$33,465
63. INCOME/LOSS ESCROW:	\$128,172
64. INCOME/LOSS NON-POLICY:	\$35,604
<b>65. NET INCOME/LOSS:</b>	<b>\$197,241</b>
66. NUMBER OF POLICIES ISSUED:	6,537
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12397296  
 2. Agency Name: SMARTER TITLE AND ESCROW, LLC  
 3. Agency Address: 10575 KATY FREEWAY, SUITE 210  
 4. City, State, Zip: HOUSTON, TX 77024

1. Agency Number: 10477449  
 2. Agency Name: SNYDER ABSTRACT & TITLE COMPANY, INC.  
 3. Agency Address: 2617 COLLEGE AVENUE  
 4. City, State, Zip: SNYDER, TX 79549

### INCOME

5. TITLE PREMIUMS:	\$567,838
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$482,662
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$28,998
11. RECORDING FEES:	\$49,815
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$4,288
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$565,763</b>
19. TOTAL ESCROW:	\$91,125
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$656,888</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$165,626
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$16,939
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$52,228
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$21,341
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$5,954
33. ADVERTISING AND PROMOTIONS:	\$43
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$19,458
35. INSURANCE:	\$5,938
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$512
38. LICENSES, TAXES, AND FEES:	\$1,217
39. POSTAGE AND FREIGHT:	\$8,709
40. COURIER AND OVERNIGHT:	\$4,288
41. TELEPHONE AND FAX:	\$6,705
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$6,195
44. EQUIPMENT/VEHICLE LEASE	\$5,489
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$28,998
51. RECORDING FEES PAID:	\$49,815
52. PLANT LEASE/UPDATES:	\$30,014
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$12,188
<b>58. TOTAL TITLE:</b>	<b>\$441,657</b>
59. TOTAL ESCROW:	\$59,170
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$500,827</b>
62. INCOME/LOSS TITLE:	\$124,106
63. INCOME/LOSS ESCROW:	\$31,955
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$156,061</b>
66. NUMBER OF POLICIES ISSUED:	1,568
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$614,764
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$522,549
8. EXAMINATION EVIDENCE FEES:	\$35,007
9. FEES RECEIVED FOR CLOSING:	\$103,372
10. TAX CERTIFICATES:	\$10,370
11. RECORDING FEES:	\$40,069
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$5,033
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$716,400</b>
19. TOTAL ESCROW:	\$139,625
20. TOTAL NON-POLICY:	\$148,782
<b>21. TOTAL INCOME:</b>	<b>\$1,004,807</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$186,754
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$22,435
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$330,465
28. C/F-OTHER AGENTS AND UW:	\$2,787
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$12,059
31. UTILITIES:	\$9,437
32. ACCOUNTING AND AUDITING:	\$2,421
33. ADVERTISING AND PROMOTIONS:	\$640
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$4,846
35. INSURANCE:	\$11,079
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$3,661
39. POSTAGE AND FREIGHT:	\$5,965
40. COURIER AND OVERNIGHT:	\$5,033
41. TELEPHONE AND FAX:	\$4,709
42. PRINTING AND PHOTOCOPYING:	\$356
43. OFFICE SUPPLIES:	\$19,131
44. EQUIPMENT/VEHICLE LEASE	\$13,616
45. DEPRECIATION:	\$62,879
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$5,166
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$10,370
51. RECORDING FEES PAID:	\$40,069
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$327
56. TRADE ASSOCIATION FEES:	\$916
57. OTHER EXPENSES:	\$14,532
<b>58. TOTAL TITLE:</b>	<b>\$769,653</b>
59. TOTAL ESCROW:	\$76,663
60. TOTAL NON-POLICY ABSTRACT:	\$80,437
<b>61. TOTAL EXPENSES:</b>	<b>\$926,753</b>
62. INCOME/LOSS TITLE:	(\$53,253)
63. INCOME/LOSS ESCROW:	\$62,962
64. INCOME/LOSS NON-POLICY:	\$68,345
<b>65. NET INCOME/LOSS:</b>	<b>\$78,054</b>
66. NUMBER OF POLICIES ISSUED:	1,201
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13879237  
 2. Agency Name: SOLUTIONSTAR SETTLEMENT SERVICES, LLC  
 3. Agency Address: 750 HWY 121 BYP, SUITE 100  
 4. City, State, Zip: LEWISVILLE, TX 75067

1. Agency Number: 1505907  
 2. Agency Name: SONORA ABSTRACT COMPANY  
 3. Agency Address: 227 E. MAIN STREET  
 4. City, State, Zip: SONORA, TX 76950

### INCOME

5. TITLE PREMIUMS: \$3,273,598  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$2,782,558  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$352,976  
 10. TAX CERTIFICATES: \$55,822  
 11. RECORDING FEES: \$163,407  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$3,354,763**  
 19. TOTAL ESCROW: \$594,689  
 20. TOTAL NON-POLICY: \$440,745  
**21. TOTAL INCOME: \$4,390,197**

### EXPENSES

22. SALARIES-EMPLOYEES: \$528,297  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$97,048  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$216,010  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$46,457  
 31. UTILITIES: \$33,858  
 32. ACCOUNTING AND AUDITING: \$578  
 33. ADVERTISING AND PROMOTIONS: \$0  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$8,156  
 35. INSURANCE: \$27,881  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$4,925  
 38. LICENSES, TAXES, AND FEES: \$1,386  
 39. POSTAGE AND FREIGHT: \$2,597  
 40. COURIER AND OVERNIGHT: \$69,020  
 41. TELEPHONE AND FAX: \$19,252  
 42. PRINTING AND PHOTOCOPYING: \$3,255  
 43. OFFICE SUPPLIES: \$3,901  
 44. EQUIPMENT/VEHICLE LEASE: \$1,322  
 45. DEPRECIATION: \$49,929  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$7,997  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$55,822  
 51. RECORDING FEES PAID: \$163,407  
 52. PLANT LEASE/UPDATES: \$402,673  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$1,333  
 57. OTHER EXPENSES: \$614,666  
**58. TOTAL TITLE: \$2,359,770**  
 59. TOTAL ESCROW: \$658,961  
 60. TOTAL NON-POLICY ABSTRACT: \$385,876  
**61. TOTAL EXPENSES: \$3,404,607**  
 62. INCOME/LOSS TITLE: \$994,993  
 63. INCOME/LOSS ESCROW: (\$64,272)  
 64. INCOME/LOSS NON-POLICY: \$54,869  
**65. NET INCOME/LOSS: \$985,590**  
 66. NUMBER OF POLICIES ISSUED: 24,868  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$140,104  
 6. % PREMIUM REMITTED: 14.76%  
 7. TITLE PREMIUM RETAINED: \$119,427  
 8. EXAMINATION EVIDENCE FEES: \$2,533  
 9. FEES RECEIVED FOR CLOSING: \$4,964  
 10. TAX CERTIFICATES: \$75  
 11. RECORDING FEES: \$7,235  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$134,234**  
 19. TOTAL ESCROW: \$29,200  
 20. TOTAL NON-POLICY: \$5,915  
**21. TOTAL INCOME: \$169,349**

### EXPENSES

22. SALARIES-EMPLOYEES: \$50,740  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$0  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$37,854  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$5,435  
 30. RENT: \$46  
 31. UTILITIES: \$2,910  
 32. ACCOUNTING AND AUDITING: \$1,950  
 33. ADVERTISING AND PROMOTIONS: \$332  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$1,698  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$355  
 39. POSTAGE AND FREIGHT: \$377  
 40. COURIER AND OVERNIGHT: \$683  
 41. TELEPHONE AND FAX: \$2,269  
 42. PRINTING AND PHOTOCOPYING: \$811  
 43. OFFICE SUPPLIES: \$1,697  
 44. EQUIPMENT/VEHICLE LEASE: \$958  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$6,692  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$0  
**58. TOTAL TITLE: \$114,807**  
 59. TOTAL ESCROW: \$13,774  
 60. TOTAL NON-POLICY ABSTRACT: \$10,024  
**61. TOTAL EXPENSES: \$138,605**  
 62. INCOME/LOSS TITLE: \$19,427  
 63. INCOME/LOSS ESCROW: \$15,426  
 64. INCOME/LOSS NON-POLICY: (\$4,109)  
**65. NET INCOME/LOSS: \$30,744**  
 66. NUMBER OF POLICIES ISSUED: 149  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13176864  
 2. Agency Name: SOUTH LAND TITLE, LLC  
 3. Agency Address: 6710 STEWART ROAD, SUITE 300  
 4. City, State, Zip: GALVESTON, TX 77551

1. Agency Number: 13515552  
 2. Agency Name: SOUTH PLAINS ABSTRACT COMPANY  
 3. Agency Address: 408 NORTH FIRST STREET  
 4. City, State, Zip: LAMESA, TX 79331

### INCOME

5. TITLE PREMIUMS: \$6,678,995  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$5,677,145  
 8. EXAMINATION EVIDENCE FEES: \$16,531  
 9. FEES RECEIVED FOR CLOSING: \$38,563  
 10. TAX CERTIFICATES: \$248,194  
 11. RECORDING FEES: \$628,363  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$75  
 14. COURIER AND OVERNIGHT: \$73,879  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$411  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$6,683,161**  
 19. TOTAL ESCROW: \$1,783,933  
 20. TOTAL NON-POLICY: \$41,163  
**21. TOTAL INCOME: \$8,508,257**

### EXPENSES

22. SALARIES-EMPLOYEES: \$2,491,491  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$1,329,970  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$30,829  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$83,637  
 30. RENT: \$467,751  
 31. UTILITIES: \$36,132  
 32. ACCOUNTING AND AUDITING: \$7,241  
 33. ADVERTISING AND PROMOTIONS: \$342,559  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$25,770  
 35. INSURANCE: \$19,099  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$976  
 38. LICENSES, TAXES, AND FEES: \$3,622  
 39. POSTAGE AND FREIGHT: \$37,219  
 40. COURIER AND OVERNIGHT: \$127,323  
 41. TELEPHONE AND FAX: \$55,921  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$201,105  
 44. EQUIPMENT/VEHICLE LEASE: \$42,028  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,215  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$70,543  
 50. TAX CERTIFICATES PAID: \$248,194  
 51. RECORDING FEES PAID: \$612,168  
 52. PLANT LEASE/UPDATES: \$566,558  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$2,291  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$4,071  
 57. OTHER EXPENSES: \$199,487  
**58. TOTAL TITLE: \$7,007,202**  
 59. TOTAL ESCROW: \$1,363,800  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$8,371,002**  
 62. INCOME/LOSS TITLE: (\$324,040)  
 63. INCOME/LOSS ESCROW: \$420,134  
 64. INCOME/LOSS NON-POLICY: \$41,163  
**65. NET INCOME/LOSS: \$137,257**  
 66. NUMBER OF POLICIES ISSUED: 24,392  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$190,631  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$162,037  
 8. EXAMINATION EVIDENCE FEES: \$45,699  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$3,210  
 11. RECORDING FEES: \$8,371  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$1,618  
 15. TELEPHONE AND FAX: \$835  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$1,553  
**18. TOTAL TITLE: \$223,323**  
 19. TOTAL ESCROW: \$65,024  
 20. TOTAL NON-POLICY: \$285,943  
**21. TOTAL INCOME: \$574,290**

### EXPENSES

22. SALARIES-EMPLOYEES: \$41,151  
 23. SALARIES-OWNERS/PARTNERS: \$18,720  
 24. BENEFITS-EMPLOYEES: \$10,255  
 25. BENEFITS-OWNERS/PARTNERS: \$132  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$6,050  
 29. C/F-ATTORNEYS AND OTHERS: \$30  
 30. RENT: \$2,340  
 31. UTILITIES: \$2,150  
 32. ACCOUNTING AND AUDITING: \$0  
 33. ADVERTISING AND PROMOTIONS: \$525  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$1,044  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$279  
 39. POSTAGE AND FREIGHT: \$940  
 40. COURIER AND OVERNIGHT: \$1,618  
 41. TELEPHONE AND FAX: \$835  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$3,135  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$1,776  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$414  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$3,210  
 51. RECORDING FEES PAID: \$8,371  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$236  
 56. TRADE ASSOCIATION FEES: \$757  
 57. OTHER EXPENSES: \$17,460  
**58. TOTAL TITLE: \$121,398**  
 59. TOTAL ESCROW: \$40,666  
 60. TOTAL NON-POLICY ABSTRACT: \$123,615  
**61. TOTAL EXPENSES: \$285,679**  
 62. INCOME/LOSS TITLE: \$101,925  
 63. INCOME/LOSS ESCROW: \$24,358  
 64. INCOME/LOSS NON-POLICY: \$162,328  
**65. NET INCOME/LOSS: \$288,611**  
 66. NUMBER OF POLICIES ISSUED: 424  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10579076  
 2. Agency Name: SOUTHWEST ABSTRACT & TITLE COMPANY  
 3. Agency Address: PO BOX 13  
 4. City, State, Zip: RANKIN, TX 79778

1. Agency Number: 1506400  
 2. Agency Name: SOUTHWEST ABSTRACT COMPANY, INC.  
 3. Agency Address: 115 E. LOSOYA STREET  
 4. City, State, Zip: DEL RIO, TX 78840

### INCOME

5. TITLE PREMIUMS: \$36,522  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$31,043  
 8. EXAMINATION EVIDENCE FEES: \$99,855  
 9. FEES RECEIVED FOR CLOSING: \$3,884  
 10. TAX CERTIFICATES: \$0  
 11. RECORDING FEES: \$2,096  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$287  
 15. TELEPHONE AND FAX: \$875  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$138,040**  
 19. TOTAL ESCROW: \$23,418  
 20. TOTAL NON-POLICY: \$904,427  
**21. TOTAL INCOME: \$1,065,885**

### EXPENSES

22. SALARIES-EMPLOYEES: \$51,806  
 23. SALARIES-OWNERS/PARTNERS: \$71,700  
 24. BENEFITS-EMPLOYEES: \$1,796  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$1,439  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$180  
 31. UTILITIES: \$650  
 32. ACCOUNTING AND AUDITING: \$3,480  
 33. ADVERTISING AND PROMOTIONS: \$135  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$1,879  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$105  
 39. POSTAGE AND FREIGHT: \$381  
 40. COURIER AND OVERNIGHT: \$287  
 41. TELEPHONE AND FAX: \$875  
 42. PRINTING AND PHOTOCOPYING: \$1,630  
 43. OFFICE SUPPLIES: \$948  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,690  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$945  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$2,096  
 52. PLANT LEASE/UPDATES: \$1,023  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$3,719  
**58. TOTAL TITLE: \$146,764**  
 59. TOTAL ESCROW: \$0  
 60. TOTAL NON-POLICY ABSTRACT: \$856,621  
**61. TOTAL EXPENSES: \$1,003,385**  
 62. INCOME/LOSS TITLE: (\$8,724)  
 63. INCOME/LOSS ESCROW: \$23,418  
 64. INCOME/LOSS NON-POLICY: \$47,806  
**65. NET INCOME/LOSS: \$62,500**  
 66. NUMBER OF POLICIES ISSUED: 149  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$839,638  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$713,692  
 8. EXAMINATION EVIDENCE FEES: \$99,019  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$12,085  
 11. RECORDING FEES: \$52,637  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$9,993  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$887,426**  
 19. TOTAL ESCROW: \$218,782  
 20. TOTAL NON-POLICY: \$51,158  
**21. TOTAL INCOME: \$1,157,366**

### EXPENSES

22. SALARIES-EMPLOYEES: \$318,532  
 23. SALARIES-OWNERS/PARTNERS: \$176,624  
 24. BENEFITS-EMPLOYEES: \$58,443  
 25. BENEFITS-OWNERS/PARTNERS: \$19,637  
 26. E/E-OTHER AGENTS AND UW: \$5,742  
 27. E/E-ATTORNEYS AND OTHERS: \$241  
 28. C/F-OTHER AGENTS AND UW: \$29,630  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$47,241  
 31. UTILITIES: \$10,472  
 32. ACCOUNTING AND AUDITING: \$25,015  
 33. ADVERTISING AND PROMOTIONS: \$4,851  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$6,656  
 35. INSURANCE: \$62,085  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$11,400  
 38. LICENSES, TAXES, AND FEES: \$10,599  
 39. POSTAGE AND FREIGHT: \$7,347  
 40. COURIER AND OVERNIGHT: \$9,993  
 41. TELEPHONE AND FAX: \$6,013  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$10,796  
 44. EQUIPMENT/VEHICLE LEASE: \$21,970  
 45. DEPRECIATION: \$1,317  
 46. DIRECTORS' FEES: \$19,003  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$1,468  
 50. TAX CERTIFICATES PAID: \$16,032  
 51. RECORDING FEES PAID: \$57,342  
 52. PLANT LEASE/UPDATES: \$9,129  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$809  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$0  
**58. TOTAL TITLE: \$948,387**  
 59. TOTAL ESCROW: \$215,856  
 60. TOTAL NON-POLICY ABSTRACT: \$43,187  
**61. TOTAL EXPENSES: \$1,207,430**  
 62. INCOME/LOSS TITLE: (\$60,961)  
 63. INCOME/LOSS ESCROW: \$2,926  
 64. INCOME/LOSS NON-POLICY: \$7,971  
**65. NET INCOME/LOSS: (\$50,064)**  
 66. NUMBER OF POLICIES ISSUED: 1,400  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11070182  
 2. Agency Name: SOUTHWEST LAND TITLE  
 3. Agency Address: 1803 SEVENTH STREET  
 4. City, State, Zip: BAY CITY, TX 77414

1. Agency Number: 11296501  
 2. Agency Name: SOUTHWEST LAND TITLE CO. OF BEE CNTY, INC.  
 3. Agency Address: 211 N. WASHINGTON STREET  
 4. City, State, Zip: BEEVILLE, TX 78102

### INCOME

5. TITLE PREMIUMS: \$299,066  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$254,206  
 8. EXAMINATION EVIDENCE FEES: \$91,070  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$3,780  
 11. RECORDING FEES: \$512  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$349,568**  
 19. TOTAL ESCROW: \$91,237  
 20. TOTAL NON-POLICY: \$11,389  
**21. TOTAL INCOME: \$452,194**

### EXPENSES

22. SALARIES-EMPLOYEES: \$130,025  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$13,023  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$1,982  
 27. E/E-ATTORNEYS AND OTHERS: \$5,965  
 28. C/F-OTHER AGENTS AND UW: \$4,060  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$0  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$6,353  
 33. ADVERTISING AND PROMOTIONS: \$3,753  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$41  
 35. INSURANCE: \$959  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$571  
 39. POSTAGE AND FREIGHT: \$965  
 40. COURIER AND OVERNIGHT: \$6,020  
 41. TELEPHONE AND FAX: \$8,941  
 42. PRINTING AND PHOTOCOPYING: \$76  
 43. OFFICE SUPPLIES: \$9,754  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$20,430  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$914  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$4,510  
 51. RECORDING FEES PAID: \$1,281  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$15,599  
**58. TOTAL TITLE: \$235,222**  
 59. TOTAL ESCROW: \$56,289  
 60. TOTAL NON-POLICY ABSTRACT: \$8,236  
**61. TOTAL EXPENSES: \$299,747**  
 62. INCOME/LOSS TITLE: \$114,346  
 63. INCOME/LOSS ESCROW: \$34,948  
 64. INCOME/LOSS NON-POLICY: \$3,153  
**65. NET INCOME/LOSS: \$152,447**  
 66. NUMBER OF POLICIES ISSUED: 718  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$424,120  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$360,502  
 8. EXAMINATION EVIDENCE FEES: \$46,068  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$820  
 11. RECORDING FEES: \$21,557  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$9,984  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$438,931**  
 19. TOTAL ESCROW: \$92,294  
 20. TOTAL NON-POLICY: \$1,100  
**21. TOTAL INCOME: \$532,325**

### EXPENSES

22. SALARIES-EMPLOYEES: \$127,952  
 23. SALARIES-OWNERS/PARTNERS: \$79,663  
 24. BENEFITS-EMPLOYEES: \$0  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$27,675  
 31. UTILITIES: \$16,417  
 32. ACCOUNTING AND AUDITING: \$6,519  
 33. ADVERTISING AND PROMOTIONS: \$1,957  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$5,155  
 35. INSURANCE: \$8,705  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$115  
 39. POSTAGE AND FREIGHT: \$2,382  
 40. COURIER AND OVERNIGHT: \$9,984  
 41. TELEPHONE AND FAX: \$6,988  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$7,573  
 44. EQUIPMENT/VEHICLE LEASE: \$10,312  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$672  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$820  
 51. RECORDING FEES PAID: \$21,557  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$711  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$0  
**58. TOTAL TITLE: \$335,157**  
 59. TOTAL ESCROW: \$62,055  
 60. TOTAL NON-POLICY ABSTRACT: \$4,410  
**61. TOTAL EXPENSES: \$401,622**  
 62. INCOME/LOSS TITLE: \$103,774  
 63. INCOME/LOSS ESCROW: \$30,239  
 64. INCOME/LOSS NON-POLICY: (\$3,310)  
**65. NET INCOME/LOSS: \$130,703**  
 66. NUMBER OF POLICIES ISSUED: 508  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10632975  
 2. Agency Name: SPH TITLE, INC.  
 3. Agency Address: 909 LAKE CAROLYN PARKWAY SUITE 1700  
 4. City, State, Zip: IRVING, TX 75039

1. Agency Number: 1505950  
 2. Agency Name: SPILLER ABSTRACT COMPANY, INC.  
 3. Agency Address: 122 EAST BELKNAP  
 4. City, State, Zip: JACKSBORO, TX 76458

### INCOME

5. TITLE PREMIUMS:	\$0
6. % PREMIUM REMITTED:	
7. TITLE PREMIUM RETAINED:	\$0
8. EXAMINATION EVIDENCE FEES:	\$824,088
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$0
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$824,088</b>
19. TOTAL ESCROW:	\$0
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$824,088</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$47,388
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$10,011
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$3,930
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$0
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$200
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$70
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$0
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$0
44. EQUIPMENT/VEHICLE LEASE:	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$0
52. PLANT LEASE/UPDATES:	\$83,929
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$126
<b>58. TOTAL TITLE:</b>	<b>\$145,654</b>
59. TOTAL ESCROW:	\$0
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$145,654</b>
62. INCOME/LOSS TITLE:	\$678,434
63. INCOME/LOSS ESCROW:	\$0
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$678,434</b>
66. NUMBER OF POLICIES ISSUED:	0
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$169,598
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$144,158
8. EXAMINATION EVIDENCE FEES:	\$57,551
9. FEES RECEIVED FOR CLOSING:	\$23,153
10. TAX CERTIFICATES:	\$4,950
11. RECORDING FEES:	\$11,495
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$241,307</b>
19. TOTAL ESCROW:	\$0
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$241,307</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$201,370
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$5,405
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$26,935
28. C/F-OTHER AGENTS AND UW:	\$3,363
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$0
31. UTILITIES:	\$7,000
32. ACCOUNTING AND AUDITING:	\$3,350
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$0
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$225
39. POSTAGE AND FREIGHT:	\$2,000
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$2,500
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$3,500
44. EQUIPMENT/VEHICLE LEASE:	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$374
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$4,950
51. RECORDING FEES PAID:	\$11,495
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$2,000
<b>58. TOTAL TITLE:</b>	<b>\$274,467</b>
59. TOTAL ESCROW:	\$0
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$274,467</b>
62. INCOME/LOSS TITLE:	(\$33,160)
63. INCOME/LOSS ESCROW:	\$0
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>(\$33,160)</b>
66. NUMBER OF POLICIES ISSUED:	294
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13163160  
 2. Agency Name: STARTEX TITLE COMPANY, LLC  
 3. Agency Address: 10350 RICHMOND AVE, SUITE 200  
 4. City, State, Zip: HOUSTON, TX 77042

1. Agency Number: 1506167  
 2. Agency Name: STONE TITLE COMPANY, INC.  
 3. Agency Address: 33 NW 1ST STREET  
 4. City, State, Zip: PARIS, TX 75460

### INCOME

5. TITLE PREMIUMS:	\$14,701,548
6. % PREMIUM REMITTED:	14.99%
7. TITLE PREMIUM RETAINED:	\$12,497,852
8. EXAMINATION EVIDENCE FEES:	\$214,371
9. FEES RECEIVED FOR CLOSING:	\$628,249
10. TAX CERTIFICATES:	\$477,861
11. RECORDING FEES:	\$945,634
12. RESTRICTIONS:	\$278,879
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$341,285
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$15,384,131</b>
19. TOTAL ESCROW:	\$3,364,156
20. TOTAL NON-POLICY:	\$150,078
<b>21. TOTAL INCOME:</b>	<b>\$18,898,365</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$6,387,184
23. SALARIES-OWNERS/PARTNERS:	\$760,848
24. BENEFITS-EMPLOYEES:	\$862,260
25. BENEFITS-OWNERS/PARTNERS:	\$29,412
26. E/E-OTHER AGENTS AND UW:	\$47,615
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$28,707
29. C/F-ATTORNEYS AND OTHERS:	\$121,801
30. RENT:	\$1,741,430
31. UTILITIES:	\$100,774
32. ACCOUNTING AND AUDITING:	\$22,379
33. ADVERTISING AND PROMOTIONS:	\$503,855
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$177,789
35. INSURANCE:	\$136,777
36. INTEREST EXPENSE:	\$75,231
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$21,454
39. POSTAGE AND FREIGHT:	\$45,520
40. COURIER AND OVERNIGHT:	\$344,916
41. TELEPHONE AND FAX:	\$113,149
42. PRINTING AND PHOTOCOPYING:	\$16,786
43. OFFICE SUPPLIES:	\$272,404
44. EQUIPMENT/VEHICLE LEASE	\$35,242
45. DEPRECIATION:	\$177,115
46. DIRECTORS' FEES:	\$7,500
47. DUES, BOARDS, AND ASSOCIATIONS:	\$61,132
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$147,030
50. TAX CERTIFICATES PAID:	\$481,476
51. RECORDING FEES PAID:	\$947,784
52. PLANT LEASE/UPDATES:	\$419,365
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$481
56. TRADE ASSOCIATION FEES:	\$810
57. OTHER EXPENSES:	\$800,524
<b>58. TOTAL TITLE:</b>	<b>\$14,888,750</b>
59. TOTAL ESCROW:	\$3,014,181
60. TOTAL NON-POLICY ABSTRACT:	\$8,750
<b>61. TOTAL EXPENSES:</b>	<b>\$17,911,681</b>
62. INCOME/LOSS TITLE:	\$495,381
63. INCOME/LOSS ESCROW:	\$349,975
64. INCOME/LOSS NON-POLICY:	\$141,328
<b>65. NET INCOME/LOSS:</b>	<b>\$986,684</b>
66. NUMBER OF POLICIES ISSUED:	32,717
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$1,086,535
6. % PREMIUM REMITTED:	14.99%
7. TITLE PREMIUM RETAINED:	\$923,706
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$425,226
10. TAX CERTIFICATES:	\$14,230
11. RECORDING FEES:	\$99,941
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$4,884
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$1,730
17. OTHER INCOME:	\$581
<b>18. TOTAL TITLE:</b>	<b>\$1,470,298</b>
19. TOTAL ESCROW:	\$273,839
20. TOTAL NON-POLICY:	\$21,615
<b>21. TOTAL INCOME:</b>	<b>\$1,765,752</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$206,216
23. SALARIES-OWNERS/PARTNERS:	\$176,085
24. BENEFITS-EMPLOYEES:	\$40,000
25. BENEFITS-OWNERS/PARTNERS:	\$10,000
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$328,031
28. C/F-OTHER AGENTS AND UW:	\$19,373
29. C/F-ATTORNEYS AND OTHERS:	\$560
30. RENT:	\$7,624
31. UTILITIES:	\$7,230
32. ACCOUNTING AND AUDITING:	\$2,710
33. ADVERTISING AND PROMOTIONS:	\$30,537
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$23,695
35. INSURANCE:	\$8,702
36. INTEREST EXPENSE:	\$2,853
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$1,591
39. POSTAGE AND FREIGHT:	\$1,259
40. COURIER AND OVERNIGHT:	\$5,884
41. TELEPHONE AND FAX:	\$13,931
42. PRINTING AND PHOTOCOPYING:	\$1,328
43. OFFICE SUPPLIES:	\$28,601
44. EQUIPMENT/VEHICLE LEASE	\$5,155
45. DEPRECIATION:	\$5,471
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$3,596
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$18,310
51. RECORDING FEES PAID:	\$106,410
52. PLANT LEASE/UPDATES:	\$30,000
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$6,373
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$51,789
<b>58. TOTAL TITLE:</b>	<b>\$1,143,314</b>
59. TOTAL ESCROW:	\$292,808
60. TOTAL NON-POLICY ABSTRACT:	\$178,245
<b>61. TOTAL EXPENSES:</b>	<b>\$1,614,367</b>
62. INCOME/LOSS TITLE:	\$326,984
63. INCOME/LOSS ESCROW:	(\$18,969)
64. INCOME/LOSS NON-POLICY:	(\$156,630)
<b>65. NET INCOME/LOSS:</b>	<b>\$151,385</b>
66. NUMBER OF POLICIES ISSUED:	1,687
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12472287  
 2. Agency Name: STONEWALL TITLE COMPANY, LTD  
 3. Agency Address: 1840 ACTON HWY  
 4. City, State, Zip: GRANBURY, TX 76049

1. Agency Number: 1505775  
 2. Agency Name: STROMAN ABSTRACT & TITLE CO.  
 3. Agency Address: 115 SOUTH RANDOLPH STREET  
 4. City, State, Zip: SAN ANGELO, TX 76903

### INCOME

5. TITLE PREMIUMS:	\$393,468
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$334,448
8. EXAMINATION EVIDENCE FEES:	\$27,743
9. FEES RECEIVED FOR CLOSING:	\$29,091
10. TAX CERTIFICATES:	\$5,958
11. RECORDING FEES:	\$22,639
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$2,495
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$6,123
<b>18. TOTAL TITLE:</b>	<b>\$428,497</b>
19. TOTAL ESCROW:	\$64,216
20. TOTAL NON-POLICY:	\$1,800
<b>21. TOTAL INCOME:</b>	<b>\$494,513</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$163,987
23. SALARIES-OWNERS/PARTNERS:	\$14,790
24. BENEFITS-EMPLOYEES:	\$24,865
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$31,320
31. UTILITIES:	\$6,805
32. ACCOUNTING AND AUDITING:	\$7,403
33. ADVERTISING AND PROMOTIONS:	\$8,733
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$5,519
35. INSURANCE:	\$8,202
36. INTEREST EXPENSE:	\$9,782
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$4,332
39. POSTAGE AND FREIGHT:	\$2,327
40. COURIER AND OVERNIGHT:	\$2,589
41. TELEPHONE AND FAX:	\$2,528
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$13,482
44. EQUIPMENT/VEHICLE LEASE:	\$5,131
45. DEPRECIATION:	\$17,206
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,243
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$3,011
50. TAX CERTIFICATES PAID:	\$6,155
51. RECORDING FEES PAID:	\$22,788
52. PLANT LEASE/UPDATES:	\$6,000
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$20,469
<b>58. TOTAL TITLE:</b>	<b>\$388,667</b>
59. TOTAL ESCROW:	\$52,468
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$441,135</b>
62. INCOME/LOSS TITLE:	\$39,830
63. INCOME/LOSS ESCROW:	\$11,748
64. INCOME/LOSS NON-POLICY:	\$1,800
<b>65. NET INCOME/LOSS:</b>	<b>\$53,378</b>
66. NUMBER OF POLICIES ISSUED:	1,172
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$777,527
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$660,898
8. EXAMINATION EVIDENCE FEES:	\$15,853
9. FEES RECEIVED FOR CLOSING:	\$7,252
10. TAX CERTIFICATES:	\$8,205
11. RECORDING FEES:	\$4,444
12. RESTRICTIONS:	\$1,307
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$10,041
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$36
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$708,036</b>
19. TOTAL ESCROW:	\$157,132
20. TOTAL NON-POLICY:	\$28,315
<b>21. TOTAL INCOME:</b>	<b>\$893,483</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$161,964
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$32,631
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$283,774
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$21,028
31. UTILITIES:	\$5,617
32. ACCOUNTING AND AUDITING:	\$8,203
33. ADVERTISING AND PROMOTIONS:	\$5,342
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$3,481
35. INSURANCE:	\$9,045
36. INTEREST EXPENSE:	\$226
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$923
39. POSTAGE AND FREIGHT:	\$2,969
40. COURIER AND OVERNIGHT:	\$11,472
41. TELEPHONE AND FAX:	\$3,622
42. PRINTING AND PHOTOCOPYING:	\$526
43. OFFICE SUPPLIES:	\$22,163
44. EQUIPMENT/VEHICLE LEASE:	\$0
45. DEPRECIATION:	\$16,134
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$10,360
51. RECORDING FEES PAID:	\$5,903
52. PLANT LEASE/UPDATES:	\$14,287
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$755
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$855
<b>58. TOTAL TITLE:</b>	<b>\$621,280</b>
59. TOTAL ESCROW:	\$67,298
60. TOTAL NON-POLICY ABSTRACT:	\$11,222
<b>61. TOTAL EXPENSES:</b>	<b>\$699,800</b>
62. INCOME/LOSS TITLE:	\$86,756
63. INCOME/LOSS ESCROW:	\$89,834
64. INCOME/LOSS NON-POLICY:	\$17,093
<b>65. NET INCOME/LOSS:</b>	<b>\$193,683</b>
66. NUMBER OF POLICIES ISSUED:	2,159
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11957654  
 2. Agency Name: SUPERIOR ABSTRACT & TITLE, LLC  
 3. Agency Address: 8240 PRESTON RD # 250  
 4. City, State, Zip: PLANO, TX 75024

1. Agency Number: 11831332  
 2. Agency Name: SUPERIOR TITLE COMPANY, INC.  
 3. Agency Address: 105 N. SAN JACINTO AVENUE  
 4. City, State, Zip: CLEVELAND, TX 77327

### INCOME

5. TITLE PREMIUMS: \$1,797,772  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$1,528,105  
 8. EXAMINATION EVIDENCE FEES: \$185,422  
 9. FEES RECEIVED FOR CLOSING: \$77,422  
 10. TAX CERTIFICATES: \$61,989  
 11. RECORDING FEES: \$156,445  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$35,168  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$2,044,551**  
 19. TOTAL ESCROW: \$528,019  
 20. TOTAL NON-POLICY: \$7,874  
**21. TOTAL INCOME: \$2,580,444**

### EXPENSES

22. SALARIES-EMPLOYEES: \$1,096,997  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$204,362  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$48,135  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$206,375  
 31. UTILITIES: \$14,830  
 32. ACCOUNTING AND AUDITING: \$16,112  
 33. ADVERTISING AND PROMOTIONS: \$96,032  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$37,706  
 35. INSURANCE: \$49,458  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$9,798  
 38. LICENSES, TAXES, AND FEES: \$360  
 39. POSTAGE AND FREIGHT: \$5,540  
 40. COURIER AND OVERNIGHT: \$54,346  
 41. TELEPHONE AND FAX: \$17,311  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$97,270  
 44. EQUIPMENT/VEHICLE LEASE \$32,052  
 45. DEPRECIATION: \$13,626  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$6,749  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$61,989  
 51. RECORDING FEES PAID: \$156,571  
 52. PLANT LEASE/UPDATES: \$193,130  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$12,000  
 55. DONATIONS/LOBBYING: \$200  
 56. TRADE ASSOCIATION FEES: \$3,325  
 57. OTHER EXPENSES: \$119,967  
**58. TOTAL TITLE: \$2,554,241**  
 59. TOTAL ESCROW: \$690,246  
 60. TOTAL NON-POLICY ABSTRACT: \$462  
**61. TOTAL EXPENSES: \$3,244,949**  
 62. INCOME/LOSS TITLE: (\$509,690)  
 63. INCOME/LOSS ESCROW: (\$162,227)  
 64. INCOME/LOSS NON-POLICY: \$7,412  
**65. NET INCOME/LOSS: (\$664,505)**  
 66. NUMBER OF POLICIES ISSUED: 8,897  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$86,208  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$73,277  
 8. EXAMINATION EVIDENCE FEES: \$17,661  
 9. FEES RECEIVED FOR CLOSING: \$18,470  
 10. TAX CERTIFICATES: \$2,434  
 11. RECORDING FEES: \$9,210  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$1,940  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$12,486  
**18. TOTAL TITLE: \$135,478**  
 19. TOTAL ESCROW: \$46,716  
 20. TOTAL NON-POLICY: \$7,249  
**21. TOTAL INCOME: \$189,443**

### EXPENSES

22. SALARIES-EMPLOYEES: \$61,871  
 23. SALARIES-OWNERS/PARTNERS: \$37,756  
 24. BENEFITS-EMPLOYEES: \$1,897  
 25. BENEFITS-OWNERS/PARTNERS: \$2,846  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$955  
 30. RENT: \$6,248  
 31. UTILITIES: \$2,330  
 32. ACCOUNTING AND AUDITING: \$1,708  
 33. ADVERTISING AND PROMOTIONS: \$4,470  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$346  
 35. INSURANCE: \$2,312  
 36. INTEREST EXPENSE: \$56  
 37. LEGAL EXPENSE: \$1,420  
 38. LICENSES, TAXES, AND FEES: \$172  
 39. POSTAGE AND FREIGHT: \$517  
 40. COURIER AND OVERNIGHT: \$1,940  
 41. TELEPHONE AND FAX: \$3,470  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$5,149  
 44. EQUIPMENT/VEHICLE LEASE \$0  
 45. DEPRECIATION: \$256  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$596  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$2,434  
 51. RECORDING FEES PAID: \$9,210  
 52. PLANT LEASE/UPDATES: \$35,638  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$282  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$3,452  
**58. TOTAL TITLE: \$187,331**  
 59. TOTAL ESCROW: \$38,091  
 60. TOTAL NON-POLICY ABSTRACT: \$5,692  
**61. TOTAL EXPENSES: \$231,114**  
 62. INCOME/LOSS TITLE: (\$51,853)  
 63. INCOME/LOSS ESCROW: \$8,625  
 64. INCOME/LOSS NON-POLICY: \$1,557  
**65. NET INCOME/LOSS: (\$41,671)**  
 66. NUMBER OF POLICIES ISSUED: 442  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1505845  
 2. Agency Name: SURETY TITLE COMPANY  
 3. Agency Address: 136 W. TWOHIGH  
 4. City, State, Zip: SAN ANGELO, TX 76903

1. Agency Number: 11712628  
 2. Agency Name: SWEETWATER TITLE COMPANY  
 3. Agency Address: 107 E THIRD STREET  
 4. City, State, Zip: SWEETWATER, TX 79556

### INCOME

5. TITLE PREMIUMS:	\$1,902,070
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,616,760
8. EXAMINATION EVIDENCE FEES:	\$142,621
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$23,789
11. RECORDING FEES:	\$98,425
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$30,451
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$1,912,046</b>
19. TOTAL ESCROW:	\$526,592
20. TOTAL NON-POLICY:	\$18,905
<b>21. TOTAL INCOME:</b>	<b>\$2,457,543</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$657,441
23. SALARIES-OWNERS/PARTNERS:	\$173,739
24. BENEFITS-EMPLOYEES:	\$85,073
25. BENEFITS-OWNERS/PARTNERS:	\$11,232
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$49,669
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$44,967
31. UTILITIES:	\$27,137
32. ACCOUNTING AND AUDITING:	\$12,395
33. ADVERTISING AND PROMOTIONS:	\$8,111
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$86,395
35. INSURANCE:	\$25,815
36. INTEREST EXPENSE:	\$6,972
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$0
39. POSTAGE AND FREIGHT:	\$16,469
40. COURIER AND OVERNIGHT:	\$30,456
41. TELEPHONE AND FAX:	\$30,467
42. PRINTING AND PHOTOCOPYING:	\$23
43. OFFICE SUPPLIES:	\$58,104
44. EQUIPMENT/VEHICLE LEASE	\$20,310
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$4,295
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$23,888
51. RECORDING FEES PAID:	\$98,586
52. PLANT LEASE/UPDATES:	\$203,704
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$7,004
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$62,994
<b>58. TOTAL TITLE:</b>	<b>\$1,745,246</b>
59. TOTAL ESCROW:	\$388,492
60. TOTAL NON-POLICY ABSTRACT:	\$18,359
<b>61. TOTAL EXPENSES:</b>	<b>\$2,152,097</b>
62. INCOME/LOSS TITLE:	\$166,800
63. INCOME/LOSS ESCROW:	\$138,100
64. INCOME/LOSS NON-POLICY:	\$546
<b>65. NET INCOME/LOSS:</b>	<b>\$305,446</b>
66. NUMBER OF POLICIES ISSUED:	3,481
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$118,724
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$100,916
8. EXAMINATION EVIDENCE FEES:	\$24,476
9. FEES RECEIVED FOR CLOSING:	\$1,255
10. TAX CERTIFICATES:	\$1,630
11. RECORDING FEES:	\$3,100
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$2,116
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$28,486
<b>18. TOTAL TITLE:</b>	<b>\$161,979</b>
19. TOTAL ESCROW:	\$27,250
20. TOTAL NON-POLICY:	\$2,925
<b>21. TOTAL INCOME:</b>	<b>\$192,154</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$36,105
23. SALARIES-OWNERS/PARTNERS:	\$36,120
24. BENEFITS-EMPLOYEES:	\$2,943
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$4,687
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$2,240
31. UTILITIES:	\$3,435
32. ACCOUNTING AND AUDITING:	\$2,600
33. ADVERTISING AND PROMOTIONS:	\$2,948
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$3,290
35. INSURANCE:	\$3,795
36. INTEREST EXPENSE:	\$6,638
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$2,081
39. POSTAGE AND FREIGHT:	\$575
40. COURIER AND OVERNIGHT:	\$2,130
41. TELEPHONE AND FAX:	\$2,752
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$5,074
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$1,877
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$520
48. BAD DEBTS:	\$9,361
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$2,100
51. RECORDING FEES PAID:	\$3,049
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$20,743
<b>58. TOTAL TITLE:</b>	<b>\$155,063</b>
59. TOTAL ESCROW:	\$20,493
60. TOTAL NON-POLICY ABSTRACT:	\$2,914
<b>61. TOTAL EXPENSES:</b>	<b>\$178,470</b>
62. INCOME/LOSS TITLE:	\$6,916
63. INCOME/LOSS ESCROW:	\$6,757
64. INCOME/LOSS NON-POLICY:	\$11
<b>65. NET INCOME/LOSS:</b>	<b>\$13,684</b>
66. NUMBER OF POLICIES ISSUED:	224
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10615707  
 2. Agency Name: TARVER ABSTRACT COMPANY  
 3. Agency Address: 400 MAIN  
 4. City, State, Zip: LIBERTY, TX 77575

1. Agency Number: 13892018  
 2. Agency Name: TELEGRAPH TITLE COMPANY  
 3. Agency Address: 135 NORTH 6TH STREET  
 4. City, State, Zip: JUNCTION, TX 76849

### INCOME

5. TITLE PREMIUMS:	\$920,125
6. % PREMIUM REMITTED:	15.20%
7. TITLE PREMIUM RETAINED:	\$780,291
8. EXAMINATION EVIDENCE FEES:	\$288,438
9. FEES RECEIVED FOR CLOSING:	\$72,205
10. TAX CERTIFICATES:	\$47,419
11. RECORDING FEES:	\$69,133
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$16,130
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$4,286
17. OTHER INCOME:	\$9,542
<b>18. TOTAL TITLE:</b>	<b>\$1,287,444</b>
19. TOTAL ESCROW:	\$306,479
20. TOTAL NON-POLICY:	\$31,074
<b>21. TOTAL INCOME:</b>	<b>\$1,624,997</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$596,395
23. SALARIES-OWNERS/PARTNERS:	\$43,934
24. BENEFITS-EMPLOYEES:	\$80,867
25. BENEFITS-OWNERS/PARTNERS:	\$14,603
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$302
29. C/F-ATTORNEYS AND OTHERS:	\$955
30. RENT:	\$35,022
31. UTILITIES:	\$14,467
32. ACCOUNTING AND AUDITING:	\$4,787
33. ADVERTISING AND PROMOTIONS:	\$11,128
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$1,431
35. INSURANCE:	\$7,395
36. INTEREST EXPENSE:	\$3
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$17,188
39. POSTAGE AND FREIGHT:	\$7,114
40. COURIER AND OVERNIGHT:	\$16,130
41. TELEPHONE AND FAX:	\$23,918
42. PRINTING AND PHOTOCOPYING:	\$5,763
43. OFFICE SUPPLIES:	\$25,221
44. EQUIPMENT/VEHICLE LEASE	\$1,338
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$2,779
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$47,441
51. RECORDING FEES PAID:	\$67,480
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$39
55. DONATIONS/LOBBYING:	\$103
56. TRADE ASSOCIATION FEES:	\$1,290
57. OTHER EXPENSES:	\$138,005
<b>58. TOTAL TITLE:</b>	<b>\$1,165,098</b>
59. TOTAL ESCROW:	\$230,220
60. TOTAL NON-POLICY ABSTRACT:	\$22,911
<b>61. TOTAL EXPENSES:</b>	<b>\$1,418,229</b>
62. INCOME/LOSS TITLE:	\$122,346
63. INCOME/LOSS ESCROW:	\$76,259
64. INCOME/LOSS NON-POLICY:	\$8,163
<b>65. NET INCOME/LOSS:</b>	<b>\$206,768</b>
66. NUMBER OF POLICIES ISSUED:	3,307
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$121,035
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$102,880
8. EXAMINATION EVIDENCE FEES:	\$12,235
9. FEES RECEIVED FOR CLOSING:	\$4,041
10. TAX CERTIFICATES:	\$380
11. RECORDING FEES:	\$3,135
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$352
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$11,813
<b>18. TOTAL TITLE:</b>	<b>\$134,836</b>
19. TOTAL ESCROW:	\$8,950
20. TOTAL NON-POLICY:	\$75
<b>21. TOTAL INCOME:</b>	<b>\$143,861</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$41,303
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$1,539
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$0
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$3,017
33. ADVERTISING AND PROMOTIONS:	\$2,439
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$94
36. INTEREST EXPENSE:	\$10,293
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$0
39. POSTAGE AND FREIGHT:	\$124
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$0
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$63
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$2,592
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$71
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$0
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$290
57. OTHER EXPENSES:	\$3,193
<b>58. TOTAL TITLE:</b>	<b>\$65,018</b>
59. TOTAL ESCROW:	\$4,024
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$69,042</b>
62. INCOME/LOSS TITLE:	\$69,818
63. INCOME/LOSS ESCROW:	\$4,926
64. INCOME/LOSS NON-POLICY:	\$75
<b>65. NET INCOME/LOSS:</b>	<b>\$74,819</b>
66. NUMBER OF POLICIES ISSUED:	53
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1505265  
 2. Agency Name: TEXAS ABSTRACT & TITLE  
 3. Agency Address: 301 W CENTRAL  
 4. City, State, Zip: COMANCHE, TX 76442

1. Agency Number: 11160163  
 2. Agency Name: TEXAS CENTRAL TITLE, LLC  
 3. Agency Address: 1330 NO. VALLEY MILLS  
 4. City, State, Zip: WACO, TX 76710

### INCOME

5. TITLE PREMIUMS:	\$24,312
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$20,665
8. EXAMINATION EVIDENCE FEES:	\$23,032
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$281
11. RECORDING FEES:	\$60
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$44,038</b>
19. TOTAL ESCROW:	\$7,850
20. TOTAL NON-POLICY:	\$625
<b>21. TOTAL INCOME:</b>	<b>\$52,513</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$21,779
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$1,798
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$276
29. C/F-ATTORNEYS AND OTHERS:	\$1,323
30. RENT:	\$3,024
31. UTILITIES:	\$1,496
32. ACCOUNTING AND AUDITING:	\$2,448
33. ADVERTISING AND PROMOTIONS:	\$382
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$143
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$349
39. POSTAGE AND FREIGHT:	\$142
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$1,917
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$295
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$428
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$345
51. RECORDING FEES PAID:	\$65
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$654
<b>58. TOTAL TITLE:</b>	<b>\$36,864</b>
59. TOTAL ESCROW:	\$8,021
60. TOTAL NON-POLICY ABSTRACT:	\$570
<b>61. TOTAL EXPENSES:</b>	<b>\$45,455</b>
62. INCOME/LOSS TITLE:	\$7,174
63. INCOME/LOSS ESCROW:	(\$171)
64. INCOME/LOSS NON-POLICY:	\$55
<b>65. NET INCOME/LOSS:</b>	<b>\$7,058</b>
66. NUMBER OF POLICIES ISSUED:	68
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$1,925,166
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,636,391
8. EXAMINATION EVIDENCE FEES:	\$164,070
9. FEES RECEIVED FOR CLOSING:	\$31,914
10. TAX CERTIFICATES:	\$41,091
11. RECORDING FEES:	\$131,838
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$8,257
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$2,013,561</b>
19. TOTAL ESCROW:	\$318,794
20. TOTAL NON-POLICY:	\$6,895
<b>21. TOTAL INCOME:</b>	<b>\$2,339,250</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$494,969
23. SALARIES-OWNERS/PARTNERS:	\$189,684
24. BENEFITS-EMPLOYEES:	\$65,504
25. BENEFITS-OWNERS/PARTNERS:	\$30,485
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$25,707
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$197,903
30. RENT:	\$113,821
31. UTILITIES:	\$12,864
32. ACCOUNTING AND AUDITING:	\$11,683
33. ADVERTISING AND PROMOTIONS:	\$9,803
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$211
35. INSURANCE:	\$11,849
36. INTEREST EXPENSE:	\$5,603
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$33,892
39. POSTAGE AND FREIGHT:	\$3,982
40. COURIER AND OVERNIGHT:	\$12,272
41. TELEPHONE AND FAX:	\$16,403
42. PRINTING AND PHOTOCOPYING:	\$12,916
43. OFFICE SUPPLIES:	\$32,156
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$44,850
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,910
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$48,190
51. RECORDING FEES PAID:	\$129,858
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$387
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$26,211
<b>58. TOTAL TITLE:</b>	<b>\$1,533,113</b>
59. TOTAL ESCROW:	\$187,430
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$1,720,543</b>
62. INCOME/LOSS TITLE:	\$480,448
63. INCOME/LOSS ESCROW:	\$131,364
64. INCOME/LOSS NON-POLICY:	\$6,895
<b>65. NET INCOME/LOSS:</b>	<b>\$618,707</b>
66. NUMBER OF POLICIES ISSUED:	5,034
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10948803  
 2. Agency Name: TEXAS COUNTRY TITLE  
 3. Agency Address: 112 W. SECOND  
 4. City, State, Zip: CAMERON, TX 76520

1. Agency Number: 10407858  
 2. Agency Name: TEXAS FIRST TITLE COMPANY, LLC  
 3. Agency Address: 601 E. LACY  
 4. City, State, Zip: PALESTINE, TX 75801

### INCOME

5. TITLE PREMIUMS: \$660,788  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$561,669  
 8. EXAMINATION EVIDENCE FEES: \$450,598  
 9. FEES RECEIVED FOR CLOSING: \$8,685  
 10. TAX CERTIFICATES: \$12,700  
 11. RECORDING FEES: \$13,412  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$300  
 14. COURIER AND OVERNIGHT: \$2,366  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$570  
**18. TOTAL TITLE: \$1,050,300**  
 19. TOTAL ESCROW: \$175,030  
 20. TOTAL NON-POLICY: \$163,560  
**21. TOTAL INCOME: \$1,388,890**

### EXPENSES

22. SALARIES-EMPLOYEES: \$333,138  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$42,916  
 25. BENEFITS-OWNERS/PARTNERS: \$7,261  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$1,102  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$16,902  
 30. RENT: \$20,724  
 31. UTILITIES: \$25,279  
 32. ACCOUNTING AND AUDITING: \$6,738  
 33. ADVERTISING AND PROMOTIONS: \$764  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$21,549  
 35. INSURANCE: \$18,272  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$1,884  
 39. POSTAGE AND FREIGHT: \$8,520  
 40. COURIER AND OVERNIGHT: \$13,565  
 41. TELEPHONE AND FAX: \$26,199  
 42. PRINTING AND PHOTOCOPYING: \$25,343  
 43. OFFICE SUPPLIES: \$14,430  
 44. EQUIPMENT/VEHICLE LEASE \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$2,298  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$10,523  
 51. RECORDING FEES PAID: \$13,867  
 52. PLANT LEASE/UPDATES: \$850  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$142  
 56. TRADE ASSOCIATION FEES: \$403  
 57. OTHER EXPENSES: \$16,792  
**58. TOTAL TITLE: \$629,461**  
 59. TOTAL ESCROW: \$189,535  
 60. TOTAL NON-POLICY ABSTRACT: \$148,730  
**61. TOTAL EXPENSES: \$967,726**  
 62. INCOME/LOSS TITLE: \$420,839  
 63. INCOME/LOSS ESCROW: (\$14,505)  
 64. INCOME/LOSS NON-POLICY: \$14,830  
**65. NET INCOME/LOSS: \$421,164**  
 66. NUMBER OF POLICIES ISSUED: 997  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$436,222  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$370,789  
 8. EXAMINATION EVIDENCE FEES: \$61,453  
 9. FEES RECEIVED FOR CLOSING: \$10,976  
 10. TAX CERTIFICATES: \$4,092  
 11. RECORDING FEES: \$24,421  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$1,786  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$473,517**  
 19. TOTAL ESCROW: \$148,137  
 20. TOTAL NON-POLICY: \$109,687  
**21. TOTAL INCOME: \$731,341**

### EXPENSES

22. SALARIES-EMPLOYEES: \$135,196  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$31,520  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$4,652  
 27. E/E-ATTORNEYS AND OTHERS: \$89,547  
 28. C/F-OTHER AGENTS AND UW: \$10,717  
 29. C/F-ATTORNEYS AND OTHERS: \$11,003  
 30. RENT: \$2,392  
 31. UTILITIES: \$13,951  
 32. ACCOUNTING AND AUDITING: \$4,199  
 33. ADVERTISING AND PROMOTIONS: \$15,977  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$550  
 35. INSURANCE: \$4,550  
 36. INTEREST EXPENSE: \$10,951  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$923  
 39. POSTAGE AND FREIGHT: \$7,343  
 40. COURIER AND OVERNIGHT: \$1,786  
 41. TELEPHONE AND FAX: \$7,069  
 42. PRINTING AND PHOTOCOPYING: \$11,378  
 43. OFFICE SUPPLIES: \$12,875  
 44. EQUIPMENT/VEHICLE LEASE \$5,403  
 45. DEPRECIATION: \$15,945  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$380  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$4,092  
 51. RECORDING FEES PAID: \$24,421  
 52. PLANT LEASE/UPDATES: \$650  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$2,743  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$37,909  
**58. TOTAL TITLE: \$468,122**  
 59. TOTAL ESCROW: \$99,556  
 60. TOTAL NON-POLICY ABSTRACT: \$74,136  
**61. TOTAL EXPENSES: \$641,814**  
 62. INCOME/LOSS TITLE: \$5,395  
 63. INCOME/LOSS ESCROW: \$48,581  
 64. INCOME/LOSS NON-POLICY: \$35,551  
**65. NET INCOME/LOSS: \$89,527**  
 66. NUMBER OF POLICIES ISSUED: 1,045  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13498392  
 2. Agency Name: TEXAS HERITAGE SERVICES I, LTD  
 3. Agency Address: 901 19TH STREET  
 4. City, State, Zip: HONDO, TX 78861

1. Agency Number: 12605054  
 2. Agency Name: TEXAS HOMELAND TITLE, LLC  
 3. Agency Address: 2200 N. FM 3083 WEST  
 4. City, State, Zip: CONROE, TX 77304

### INCOME

5. TITLE PREMIUMS:	\$405,444
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$344,627
8. EXAMINATION EVIDENCE FEES:	\$123,673
9. FEES RECEIVED FOR CLOSING:	\$51,859
10. TAX CERTIFICATES:	\$3,470
11. RECORDING FEES:	\$23,070
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$4,081
15. TELEPHONE AND FAX:	\$6,207
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$556,987</b>
19. TOTAL ESCROW:	\$46,714
20. TOTAL NON-POLICY:	\$2,141
<b>21. TOTAL INCOME:</b>	<b>\$605,842</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$127,481
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$2,358
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$21,050
29. C/F-ATTORNEYS AND OTHERS:	\$31,557
30. RENT:	\$15,899
31. UTILITIES:	\$5,463
32. ACCOUNTING AND AUDITING:	\$3,289
33. ADVERTISING AND PROMOTIONS:	\$2,789
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$33
35. INSURANCE:	\$3,966
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$626
39. POSTAGE AND FREIGHT:	\$2,164
40. COURIER AND OVERNIGHT:	\$6,276
41. TELEPHONE AND FAX:	\$5,683
42. PRINTING AND PHOTOCOPYING:	\$5,792
43. OFFICE SUPPLIES:	\$8,461
44. EQUIPMENT/VEHICLE LEASE:	\$0
45. DEPRECIATION:	\$1,951
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$778
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$1,100
50. TAX CERTIFICATES PAID:	\$4,246
51. RECORDING FEES PAID:	\$27,037
52. PLANT LEASE/UPDATES:	\$4,000
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$5,014
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$10,945
<b>58. TOTAL TITLE:</b>	<b>\$297,958</b>
59. TOTAL ESCROW:	\$17,865
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$315,823</b>
62. INCOME/LOSS TITLE:	\$259,029
63. INCOME/LOSS ESCROW:	\$28,849
64. INCOME/LOSS NON-POLICY:	\$2,141
<b>65. NET INCOME/LOSS:</b>	<b>\$290,019</b>
66. NUMBER OF POLICIES ISSUED:	549
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$678,273
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$576,532
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$5,707
10. TAX CERTIFICATES:	\$29,982
11. RECORDING FEES:	\$39,958
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$7,591
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$659,770</b>
19. TOTAL ESCROW:	\$205,669
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$865,439</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$276,543
23. SALARIES-OWNERS/PARTNERS:	\$13,680
24. BENEFITS-EMPLOYEES:	\$52,926
25. BENEFITS-OWNERS/PARTNERS:	\$1,773
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$24,359
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$2,314
33. ADVERTISING AND PROMOTIONS:	\$7,152
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$1,757
35. INSURANCE:	\$5,995
36. INTEREST EXPENSE:	\$2,067
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$1,670
39. POSTAGE AND FREIGHT:	\$2,618
40. COURIER AND OVERNIGHT:	\$7,879
41. TELEPHONE AND FAX:	\$3,352
42. PRINTING AND PHOTOCOPYING:	\$30
43. OFFICE SUPPLIES:	\$6,205
44. EQUIPMENT/VEHICLE LEASE:	\$2,364
45. DEPRECIATION:	\$948
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$4,234
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$2,106
50. TAX CERTIFICATES PAID:	\$29,982
51. RECORDING FEES PAID:	\$39,958
52. PLANT LEASE/UPDATES:	\$13,048
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$10,916
<b>58. TOTAL TITLE:</b>	<b>\$513,876</b>
59. TOTAL ESCROW:	\$133,207
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$647,083</b>
62. INCOME/LOSS TITLE:	\$145,894
63. INCOME/LOSS ESCROW:	\$72,462
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$218,356</b>
66. NUMBER OF POLICIES ISSUED:	2,340
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13090532  
 2. Agency Name: TEXAS INVESTORS TITLE  
 3. Agency Address: 116 BLANCO RD., SUTIE 101  
 4. City, State, Zip: BOERNE, TX 78006

1. Agency Number: 13226977  
 2. Agency Name: TEXAS LEGACY LAND TITLE, LLC  
 3. Agency Address: 701 S. TAYLOR STREET, SUITE 102  
 4. City, State, Zip: AMARILLO, TX 79101

### INCOME

5. TITLE PREMIUMS:	\$658,171
6. % PREMIUM REMITTED:	14.86%
7. TITLE PREMIUM RETAINED:	\$560,347
8. EXAMINATION EVIDENCE FEES:	\$1,061
9. FEES RECEIVED FOR CLOSING:	\$734,969
10. TAX CERTIFICATES:	\$408
11. RECORDING FEES:	\$25,164
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$5,733
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$7,578
<b>18. TOTAL TITLE:</b>	<b>\$1,335,260</b>
19. TOTAL ESCROW:	\$84,705
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$1,419,965</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$119,604
23. SALARIES-OWNERS/PARTNERS:	\$218,776
24. BENEFITS-EMPLOYEES:	\$25,287
25. BENEFITS-OWNERS/PARTNERS:	\$14,033
26. E/E-OTHER AGENTS AND UW:	\$24,525
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$2,976
30. RENT:	\$40,955
31. UTILITIES:	\$7,362
32. ACCOUNTING AND AUDITING:	\$2,887
33. ADVERTISING AND PROMOTIONS:	\$21,373
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$31,895
35. INSURANCE:	\$4,925
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$4,650
38. LICENSES, TAXES, AND FEES:	\$4,003
39. POSTAGE AND FREIGHT:	\$1,850
40. COURIER AND OVERNIGHT:	\$5,168
41. TELEPHONE AND FAX:	\$8,690
42. PRINTING AND PHOTOCOPYING:	\$3,253
43. OFFICE SUPPLIES:	\$9,281
44. EQUIPMENT/VEHICLE LEASE	\$8,169
45. DEPRECIATION:	\$8,277
46. DIRECTORS' FEES:	\$11,160
47. DUES, BOARDS, AND ASSOCIATIONS:	\$883
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$951
50. TAX CERTIFICATES PAID:	\$975
51. RECORDING FEES PAID:	\$23,405
52. PLANT LEASE/UPDATES:	\$41,139
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$233
57. OTHER EXPENSES:	\$130,245
<b>58. TOTAL TITLE:</b>	<b>\$776,930</b>
59. TOTAL ESCROW:	\$51,089
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$828,019</b>
62. INCOME/LOSS TITLE:	\$558,330
63. INCOME/LOSS ESCROW:	\$33,616
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$591,946</b>
66. NUMBER OF POLICIES ISSUED:	400
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$1,415,009
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,202,758
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$80,292
10. TAX CERTIFICATES:	\$17,389
11. RECORDING FEES:	\$78,061
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$1,800
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$177
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$1,380,477</b>
19. TOTAL ESCROW:	\$269,590
20. TOTAL NON-POLICY:	\$18,980
<b>21. TOTAL INCOME:</b>	<b>\$1,669,047</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$663,668
23. SALARIES-OWNERS/PARTNERS:	\$102,845
24. BENEFITS-EMPLOYEES:	\$48,255
25. BENEFITS-OWNERS/PARTNERS:	\$2,479
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$38,260
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$4,361
33. ADVERTISING AND PROMOTIONS:	\$36,914
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$4,672
35. INSURANCE:	\$6,678
36. INTEREST EXPENSE:	\$18,822
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$5,593
39. POSTAGE AND FREIGHT:	\$2,238
40. COURIER AND OVERNIGHT:	\$2,000
41. TELEPHONE AND FAX:	\$2,439
42. PRINTING AND PHOTOCOPYING:	\$1,406
43. OFFICE SUPPLIES:	\$16,158
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$30,769
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$4,721
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$17,800
51. RECORDING FEES PAID:	\$79,309
52. PLANT LEASE/UPDATES:	\$68,899
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$14,378
<b>58. TOTAL TITLE:</b>	<b>\$1,172,664</b>
59. TOTAL ESCROW:	\$207,820
60. TOTAL NON-POLICY ABSTRACT:	\$11,931
<b>61. TOTAL EXPENSES:</b>	<b>\$1,392,415</b>
62. INCOME/LOSS TITLE:	\$207,813
63. INCOME/LOSS ESCROW:	\$61,770
64. INCOME/LOSS NON-POLICY:	\$7,049
<b>65. NET INCOME/LOSS:</b>	<b>\$276,632</b>
66. NUMBER OF POLICIES ISSUED:	4,284
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11888900  
 2. Agency Name: TEXAS PANHANDLE TITLE COMPANY, INC.  
 3. Agency Address: 101 EAST 8TH STREET  
 4. City, State, Zip: DUMAS, TX 79029

1. Agency Number: 11639899  
 2. Agency Name: TEXAS PIONEER TITLE AGENCY  
 3. Agency Address: 103 W. MCDERMOTT  
 4. City, State, Zip: ALLEN, TX 75013

### INCOME

5. TITLE PREMIUMS: \$214,643  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$182,446  
 8. EXAMINATION EVIDENCE FEES: \$44,372  
 9. FEES RECEIVED FOR CLOSING: \$3,336  
 10. TAX CERTIFICATES: \$2,670  
 11. RECORDING FEES: \$16,015  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$2,228  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$5,931  
**18. TOTAL TITLE: \$256,998**  
 19. TOTAL ESCROW: \$31,647  
 20. TOTAL NON-POLICY: \$12,938  
**21. TOTAL INCOME: \$301,583**

### EXPENSES

22. SALARIES-EMPLOYEES: \$92,250  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$19,649  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$0  
 31. UTILITIES: \$3,063  
 32. ACCOUNTING AND AUDITING: \$2,322  
 33. ADVERTISING AND PROMOTIONS: \$1,907  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$881  
 35. INSURANCE: \$6,882  
 36. INTEREST EXPENSE: \$16,534  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$6,142  
 39. POSTAGE AND FREIGHT: \$792  
 40. COURIER AND OVERNIGHT: \$2,270  
 41. TELEPHONE AND FAX: \$2,947  
 42. PRINTING AND PHOTOCOPYING: \$4,014  
 43. OFFICE SUPPLIES: \$2,164  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$9,123  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$581  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$2,630  
 51. RECORDING FEES PAID: \$15,750  
 52. PLANT LEASE/UPDATES: \$455  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$581  
 57. OTHER EXPENSES: \$3,461  
**58. TOTAL TITLE: \$194,398**  
 59. TOTAL ESCROW: \$20,241  
 60. TOTAL NON-POLICY ABSTRACT: \$8,125  
**61. TOTAL EXPENSES: \$222,764**  
 62. INCOME/LOSS TITLE: \$62,600  
 63. INCOME/LOSS ESCROW: \$11,406  
 64. INCOME/LOSS NON-POLICY: \$4,813  
**65. NET INCOME/LOSS: \$78,819**  
 66. NUMBER OF POLICIES ISSUED: 643  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$1,776,523  
 6. % PREMIUM REMITTED: 15.06%  
 7. TITLE PREMIUM RETAINED: \$1,509,012  
 8. EXAMINATION EVIDENCE FEES: \$806  
 9. FEES RECEIVED FOR CLOSING: \$418,855  
 10. TAX CERTIFICATES: \$86,956  
 11. RECORDING FEES: \$166,106  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$2,181,735**  
 19. TOTAL ESCROW: \$580,716  
 20. TOTAL NON-POLICY: \$50,481  
**21. TOTAL INCOME: \$2,812,932**

### EXPENSES

22. SALARIES-EMPLOYEES: \$839,811  
 23. SALARIES-OWNERS/PARTNERS: \$126,569  
 24. BENEFITS-EMPLOYEES: \$100,850  
 25. BENEFITS-OWNERS/PARTNERS: \$15,708  
 26. E/E-OTHER AGENTS AND UW: \$4,364  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$443,566  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$79,809  
 31. UTILITIES: \$7,447  
 32. ACCOUNTING AND AUDITING: \$4,424  
 33. ADVERTISING AND PROMOTIONS: \$17,545  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$14,067  
 35. INSURANCE: \$16,179  
 36. INTEREST EXPENSE: \$297  
 37. LEGAL EXPENSE: \$8,221  
 38. LICENSES, TAXES, AND FEES: \$34,371  
 39. POSTAGE AND FREIGHT: \$13,687  
 40. COURIER AND OVERNIGHT: \$31,465  
 41. TELEPHONE AND FAX: \$21,952  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$20,129  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$53,701  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$2,363  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$86,956  
 51. RECORDING FEES PAID: \$166,106  
 52. PLANT LEASE/UPDATES: \$87,785  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$24,080  
**58. TOTAL TITLE: \$2,221,452**  
 59. TOTAL ESCROW: \$421,457  
 60. TOTAL NON-POLICY ABSTRACT: \$35,768  
**61. TOTAL EXPENSES: \$2,678,677**  
 62. INCOME/LOSS TITLE: (\$39,717)  
 63. INCOME/LOSS ESCROW: \$159,259  
 64. INCOME/LOSS NON-POLICY: \$14,713  
**65. NET INCOME/LOSS: \$134,255**  
 66. NUMBER OF POLICIES ISSUED: 7,947  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13922615  
 2. Agency Name: TEXAS PREMIER SETTLEMENT SERVICES, LLC  
 3. Agency Address: 4975 PRESTON PARK BLVD, STE 95  
 4. City, State, Zip: PLANO, TX 75093

1. Agency Number: 13545770  
 2. Agency Name: TEXAS PREMIER TITLE  
 3. Agency Address: 10233 E. NORTHWEST HWY., #436  
 4. City, State, Zip: DALLAS, TX 75238

### INCOME

5. TITLE PREMIUMS: \$44,716  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$38,009  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$359,068  
 10. TAX CERTIFICATES: \$26,715  
 11. RECORDING FEES: \$15,300  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$439,092**  
 19. TOTAL ESCROW: \$146,431  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$585,523**

### EXPENSES

22. SALARIES-EMPLOYEES: \$71,807  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$1,253  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$5,645  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$3,026  
 33. ADVERTISING AND PROMOTIONS: \$0  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$176  
 35. INSURANCE: \$1,313  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$62  
 38. LICENSES, TAXES, AND FEES: \$4,732  
 39. POSTAGE AND FREIGHT: \$642  
 40. COURIER AND OVERNIGHT: \$0  
 41. TELEPHONE AND FAX: \$787  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$112  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$26,715  
 51. RECORDING FEES PAID: \$15,300  
 52. PLANT LEASE/UPDATES: \$34,694  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$58,932  
**58. TOTAL TITLE: \$225,196**  
 59. TOTAL ESCROW: \$52,703  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$277,899**  
 62. INCOME/LOSS TITLE: \$213,896  
 63. INCOME/LOSS ESCROW: \$93,728  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$307,624**  
 66. NUMBER OF POLICIES ISSUED: 1,560  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$3,501,018  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$2,975,865  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$757,815  
 10. TAX CERTIFICATES: \$92,425  
 11. RECORDING FEES: \$205,892  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$39,751  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$8,335  
 17. OTHER INCOME: \$66  
**18. TOTAL TITLE: \$4,080,149**  
 19. TOTAL ESCROW: \$1,426,420  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$5,506,569**

### EXPENSES

22. SALARIES-EMPLOYEES: \$850,571  
 23. SALARIES-OWNERS/PARTNERS: \$533,968  
 24. BENEFITS-EMPLOYEES: \$148,273  
 25. BENEFITS-OWNERS/PARTNERS: \$54,692  
 26. E/E-OTHER AGENTS AND UW: \$300,211  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$223,268  
 31. UTILITIES: \$14,609  
 32. ACCOUNTING AND AUDITING: \$14,117  
 33. ADVERTISING AND PROMOTIONS: \$94,903  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$14,435  
 35. INSURANCE: \$13,818  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$37,928  
 38. LICENSES, TAXES, AND FEES: \$19,723  
 39. POSTAGE AND FREIGHT: \$35,947  
 40. COURIER AND OVERNIGHT: \$39,751  
 41. TELEPHONE AND FAX: \$14,981  
 42. PRINTING AND PHOTOCOPYING: \$47,367  
 43. OFFICE SUPPLIES: \$27,323  
 44. EQUIPMENT/VEHICLE LEASE: \$33,800  
 45. DEPRECIATION: \$66,274  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$389  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$92,425  
 51. RECORDING FEES PAID: \$212,459  
 52. PLANT LEASE/UPDATES: \$53,303  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$1,924  
 55. DONATIONS/LOBBYING: \$1,780  
 56. TRADE ASSOCIATION FEES: \$787  
 57. OTHER EXPENSES: \$136,626  
**58. TOTAL TITLE: \$3,085,652**  
 59. TOTAL ESCROW: \$878,280  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$3,963,932**  
 62. INCOME/LOSS TITLE: \$994,497  
 63. INCOME/LOSS ESCROW: \$548,140  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$1,542,637**  
 66. NUMBER OF POLICIES ISSUED: 14,854  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12839962  
 2. Agency Name: TEXAS REGIONAL TITLE, LLC  
 3. Agency Address: 3195 DOWLEN RD., SUITE 108  
 4. City, State, Zip: BEAUMONT, TX 77706

1. Agency Number: 12351152  
 2. Agency Name: TEXAS SOUTHERN LAND TITLE, LLC  
 3. Agency Address: 2877 COMMERCIAL CRNTR BLVD. STE B  
 4. City, State, Zip: KATY, TX 77494

### INCOME

5. TITLE PREMIUMS:	\$1,482,481
6. % PREMIUM REMITTED:	14.96%
7. TITLE PREMIUM RETAINED:	\$1,260,722
8. EXAMINATION EVIDENCE FEES:	\$83,308
9. FEES RECEIVED FOR CLOSING:	\$350,391
10. TAX CERTIFICATES:	\$47,562
11. RECORDING FEES:	\$125,055
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$1,095
15. TELEPHONE AND FAX:	\$2,806
16. INTEREST INCOME:	\$271
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$1,871,210</b>
19. TOTAL ESCROW:	\$325,537
20. TOTAL NON-POLICY:	\$41,217
<b>21. TOTAL INCOME:</b>	<b>\$2,237,964</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$684,062
23. SALARIES-OWNERS/PARTNERS:	\$327,203
24. BENEFITS-EMPLOYEES:	\$52,456
25. BENEFITS-OWNERS/PARTNERS:	\$19,445
26. E/E-OTHER AGENTS AND UW:	\$120
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$783
30. RENT:	\$103,785
31. UTILITIES:	\$31,542
32. ACCOUNTING AND AUDITING:	\$11,798
33. ADVERTISING AND PROMOTIONS:	\$6,493
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$6,276
35. INSURANCE:	\$33,724
36. INTEREST EXPENSE:	\$6,260
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$10,858
39. POSTAGE AND FREIGHT:	\$4,345
40. COURIER AND OVERNIGHT:	\$14,134
41. TELEPHONE AND FAX:	\$8,521
42. PRINTING AND PHOTOCOPYING:	\$16,538
43. OFFICE SUPPLIES:	\$19,854
44. EQUIPMENT/VEHICLE LEASE	\$17,437
45. DEPRECIATION:	\$52,121
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$7,567
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$118
50. TAX CERTIFICATES PAID:	\$47,669
51. RECORDING FEES PAID:	\$120,320
52. PLANT LEASE/UPDATES:	\$66,855
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$7,207
56. TRADE ASSOCIATION FEES:	\$1,871
57. OTHER EXPENSES:	\$73,596
<b>58. TOTAL TITLE:</b>	<b>\$1,752,957</b>
59. TOTAL ESCROW:	\$278,199
60. TOTAL NON-POLICY ABSTRACT:	\$36,499
<b>61. TOTAL EXPENSES:</b>	<b>\$2,067,655</b>
62. INCOME/LOSS TITLE:	\$118,253
63. INCOME/LOSS ESCROW:	\$47,338
64. INCOME/LOSS NON-POLICY:	\$4,718
<b>65. NET INCOME/LOSS:</b>	<b>\$170,309</b>
66. NUMBER OF POLICIES ISSUED:	2,736
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$284,035
6. % PREMIUM REMITTED:	15.17%
7. TITLE PREMIUM RETAINED:	\$240,937
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$23,400
11. RECORDING FEES:	\$26,052
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$11,033
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$15,922
<b>18. TOTAL TITLE:</b>	<b>\$317,344</b>
19. TOTAL ESCROW:	\$127,456
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$444,800</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$179,488
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$0
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$52,482
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$7,414
33. ADVERTISING AND PROMOTIONS:	\$3,396
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$5,989
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$148
39. POSTAGE AND FREIGHT:	\$979
40. COURIER AND OVERNIGHT:	\$11,033
41. TELEPHONE AND FAX:	\$550
42. PRINTING AND PHOTOCOPYING:	\$1,782
43. OFFICE SUPPLIES:	\$4,968
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$3,150
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$23,400
51. RECORDING FEES PAID:	\$23,000
52. PLANT LEASE/UPDATES:	\$29,549
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$22,545
<b>58. TOTAL TITLE:</b>	<b>\$369,873</b>
59. TOTAL ESCROW:	\$117,914
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$487,787</b>
62. INCOME/LOSS TITLE:	(\$52,529)
63. INCOME/LOSS ESCROW:	\$9,542
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>(\$42,987)</b>
66. NUMBER OF POLICIES ISSUED:	1,978
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13964047  
 2. Agency Name: TEXAS STAR TITLE, LLC  
 3. Agency Address: 650 N SAM HOUSTON PARKWAY E, STE 445  
 4. City, State, Zip: HOUSTON, TX 77060

1. Agency Number: 14277131  
 2. Agency Name: TEXAS STATE TITLE, LLC  
 3. Agency Address: 8807 W. SAM HOUSTON PARKWAY, SUITE 150  
 4. City, State, Zip: HOUSTON, TX 77040

### INCOME

5. TITLE PREMIUMS: \$92,495  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$78,621  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$99,073  
 10. TAX CERTIFICATES: \$10,472  
 11. RECORDING FEES: \$20,543  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$8,466  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$217,175**  
 19. TOTAL ESCROW: \$147,316  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$364,491**

### EXPENSES

22. SALARIES-EMPLOYEES: \$53,653  
 23. SALARIES-OWNERS/PARTNERS: \$1,950  
 24. BENEFITS-EMPLOYEES: \$10,905  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$16,970  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$26,104  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$2,070  
 33. ADVERTISING AND PROMOTIONS: \$0  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$146  
 35. INSURANCE: \$1,535  
 36. INTEREST EXPENSE: \$446  
 37. LEGAL EXPENSE: \$3,893  
 38. LICENSES, TAXES, AND FEES: \$718  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$8,865  
 41. TELEPHONE AND FAX: \$0  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$328  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$8,511  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$10,472  
 51. RECORDING FEES PAID: \$16,410  
 52. PLANT LEASE/UPDATES: \$6,000  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$35  
 57. OTHER EXPENSES: \$23,730  
**58. TOTAL TITLE: \$192,741**  
 59. TOTAL ESCROW: \$146,904  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$339,645**  
 62. INCOME/LOSS TITLE: \$24,434  
 63. INCOME/LOSS ESCROW: \$412  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$24,846**  
 66. NUMBER OF POLICIES ISSUED: 787  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$415,881  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$353,499  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$143,286  
 10. TAX CERTIFICATES: \$2,230  
 11. RECORDING FEES: \$5,254  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$426  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$504,695**  
 19. TOTAL ESCROW: \$6,063  
 20. TOTAL NON-POLICY: \$300  
**21. TOTAL INCOME: \$511,058**

### EXPENSES

22. SALARIES-EMPLOYEES: \$54,843  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$12,174  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$2,478  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$7,623  
 33. ADVERTISING AND PROMOTIONS: \$30,935  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$3,936  
 35. INSURANCE: \$0  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$4,722  
 38. LICENSES, TAXES, AND FEES: \$93  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$84  
 41. TELEPHONE AND FAX: \$595  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$1,419  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$1,262  
 52. PLANT LEASE/UPDATES: \$4,777  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$0  
**58. TOTAL TITLE: \$124,941**  
 59. TOTAL ESCROW: \$1,408  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$126,349**  
 62. INCOME/LOSS TITLE: \$379,754  
 63. INCOME/LOSS ESCROW: \$4,655  
 64. INCOME/LOSS NON-POLICY: \$300  
**65. NET INCOME/LOSS: \$384,709**  
 66. NUMBER OF POLICIES ISSUED: 111  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 14219427  
 2. Agency Name: TEXAS TITLE  
 3. Agency Address: 9320 NORTH DALLAS PKWY, SUITE 200  
 4. City, State, Zip: FRISCO, TX 75033

1. Agency Number: 11466250  
 2. Agency Name: TEXAS TITLE ASSURANCE, LLC  
 3. Agency Address: 400 N. LOOP 1604 E., SUITE 105  
 4. City, State, Zip: SAN ANTONIO, TX 78232

### INCOME

5. TITLE PREMIUMS:	\$649,032
6. % PREMIUM REMITTED:	15.21%
7. TITLE PREMIUM RETAINED:	\$550,314
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$8,930
10. TAX CERTIFICATES:	\$32,687
11. RECORDING FEES:	\$49,580
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$641,511</b>
19. TOTAL ESCROW:	\$825
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$642,336</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$55,970
23. SALARIES-OWNERS/PARTNERS:	\$12,500
24. BENEFITS-EMPLOYEES:	\$2,435
25. BENEFITS-OWNERS/PARTNERS:	\$3,195
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$385,693
30. RENT:	\$0
31. UTILITIES:	\$681
32. ACCOUNTING AND AUDITING:	\$125
33. ADVERTISING AND PROMOTIONS:	\$7,181
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$840
35. INSURANCE:	\$300
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$2,000
38. LICENSES, TAXES, AND FEES:	\$646
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$3,541
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$0
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$32,687
51. RECORDING FEES PAID:	\$49,580
52. PLANT LEASE/UPDATES:	\$12,706
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$24,916
<b>58. TOTAL TITLE:</b>	<b>\$594,996</b>
59. TOTAL ESCROW:	\$113
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$595,109</b>
62. INCOME/LOSS TITLE:	\$46,515
63. INCOME/LOSS ESCROW:	\$712
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$47,227</b>
66. NUMBER OF POLICIES ISSUED:	2,664
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$523,336
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$444,836
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$93,669
10. TAX CERTIFICATES:	\$13,686
11. RECORDING FEES:	\$38,369
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$9,837
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$600,397</b>
19. TOTAL ESCROW:	\$190,840
20. TOTAL NON-POLICY:	\$5,518
<b>21. TOTAL INCOME:</b>	<b>\$796,755</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$225,881
23. SALARIES-OWNERS/PARTNERS:	\$17,250
24. BENEFITS-EMPLOYEES:	\$9,596
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$62,753
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$44,847
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$8,631
33. ADVERTISING AND PROMOTIONS:	\$413
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$9,056
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$305
39. POSTAGE AND FREIGHT:	\$2,856
40. COURIER AND OVERNIGHT:	\$11,336
41. TELEPHONE AND FAX:	\$7,889
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$18,136
44. EQUIPMENT/VEHICLE LEASE	\$8,870
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,218
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$13,686
51. RECORDING FEES PAID:	\$38,426
52. PLANT LEASE/UPDATES:	\$14,264
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$7,478
<b>58. TOTAL TITLE:</b>	<b>\$502,889</b>
59. TOTAL ESCROW:	\$116,246
60. TOTAL NON-POLICY ABSTRACT:	\$4,835
<b>61. TOTAL EXPENSES:</b>	<b>\$623,970</b>
62. INCOME/LOSS TITLE:	\$97,508
63. INCOME/LOSS ESCROW:	\$74,594
64. INCOME/LOSS NON-POLICY:	\$683
<b>65. NET INCOME/LOSS:</b>	<b>\$172,785</b>
66. NUMBER OF POLICIES ISSUED:	1,459
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12793486  
 2. Agency Name: TEXAS TITLE COMPANY  
 3. Agency Address: 1360 N. LEE TREVINO, STE. 107  
 4. City, State, Zip: EL PASO, TX 79936

1. Agency Number: 12044468  
 2. Agency Name: TEXAS TITLE NETWORK, LP  
 3. Agency Address: PO BOX 1639  
 4. City, State, Zip: LEAKEY, TX 78873

### INCOME

5. TITLE PREMIUMS:	\$1,814,720
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,542,512
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$75,583
11. RECORDING FEES:	\$177,308
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$64,779
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$1,860,182</b>
19. TOTAL ESCROW:	\$724,174
20. TOTAL NON-POLICY:	\$11,601
<b>21. TOTAL INCOME:</b>	<b>\$2,595,957</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$1,135,040
23. SALARIES-OWNERS/PARTNERS:	\$22,680
24. BENEFITS-EMPLOYEES:	\$60,232
25. BENEFITS-OWNERS/PARTNERS:	\$1,204
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$90,842
31. UTILITIES:	\$9,418
32. ACCOUNTING AND AUDITING:	\$3,200
33. ADVERTISING AND PROMOTIONS:	\$16,359
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$973
35. INSURANCE:	\$7,286
36. INTEREST EXPENSE:	\$254
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$1,328
39. POSTAGE AND FREIGHT:	\$5,688
40. COURIER AND OVERNIGHT:	\$71,066
41. TELEPHONE AND FAX:	\$20,947
42. PRINTING AND PHOTOCOPYING:	\$24,058
43. OFFICE SUPPLIES:	\$37,619
44. EQUIPMENT/VEHICLE LEASE:	\$0
45. DEPRECIATION:	\$4,899
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$106
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$75,583
51. RECORDING FEES PAID:	\$159,114
52. PLANT LEASE/UPDATES:	\$39,577
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$590
56. TRADE ASSOCIATION FEES:	\$441
57. OTHER EXPENSES:	\$56,043
<b>58. TOTAL TITLE:</b>	<b>\$1,844,547</b>
59. TOTAL ESCROW:	\$608,591
60. TOTAL NON-POLICY ABSTRACT:	\$869
<b>61. TOTAL EXPENSES:</b>	<b>\$2,454,007</b>
62. INCOME/LOSS TITLE:	\$15,635
63. INCOME/LOSS ESCROW:	\$115,583
64. INCOME/LOSS NON-POLICY:	\$10,732
<b>65. NET INCOME/LOSS:</b>	<b>\$141,950</b>
66. NUMBER OF POLICIES ISSUED:	10,845
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$247,659
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$210,510
8. EXAMINATION EVIDENCE FEES:	\$48,382
9. FEES RECEIVED FOR CLOSING:	\$57,637
10. TAX CERTIFICATES:	\$8,140
11. RECORDING FEES:	\$0
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$625
14. COURIER AND OVERNIGHT:	\$7,180
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$332,474</b>
19. TOTAL ESCROW:	\$77,750
20. TOTAL NON-POLICY:	\$5,684
<b>21. TOTAL INCOME:</b>	<b>\$415,908</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$98,495
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$423
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$4,894
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$15,840
31. UTILITIES:	\$3,210
32. ACCOUNTING AND AUDITING:	\$1,926
33. ADVERTISING AND PROMOTIONS:	\$439
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$2,342
35. INSURANCE:	\$4,033
36. INTEREST EXPENSE:	\$668
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$186
39. POSTAGE AND FREIGHT:	\$2,193
40. COURIER AND OVERNIGHT:	\$9,027
41. TELEPHONE AND FAX:	\$9,273
42. PRINTING AND PHOTOCOPYING:	\$2,326
43. OFFICE SUPPLIES:	\$3,162
44. EQUIPMENT/VEHICLE LEASE:	\$0
45. DEPRECIATION:	\$7,289
46. DIRECTORS' FEES:	\$119,431
47. DUES, BOARDS, AND ASSOCIATIONS:	\$771
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$145
50. TAX CERTIFICATES PAID:	\$8,140
51. RECORDING FEES PAID:	\$18
52. PLANT LEASE/UPDATES:	\$6,089
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$968
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$6,730
<b>58. TOTAL TITLE:</b>	<b>\$308,018</b>
59. TOTAL ESCROW:	\$66,430
60. TOTAL NON-POLICY ABSTRACT:	\$3,494
<b>61. TOTAL EXPENSES:</b>	<b>\$377,942</b>
62. INCOME/LOSS TITLE:	\$24,456
63. INCOME/LOSS ESCROW:	\$11,320
64. INCOME/LOSS NON-POLICY:	\$2,190
<b>65. NET INCOME/LOSS:</b>	<b>\$37,966</b>
66. NUMBER OF POLICIES ISSUED:	462
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12594052  
 2. Agency Name: THE ACCURATE GROUP OF TEXAS, LLC  
 3. Agency Address: 4888 LOOP CENTRAL DR. SUITE 500  
 4. City, State, Zip: HOUSTON, TX 77081

1. Agency Number: 13938247  
 2. Agency Name: THOMAS TITLE & ESCROW TX, LLC  
 3. Agency Address: 700 N. PEARL ST., SUITE N1640  
 4. City, State, Zip: DALLAS, TX 75201

### INCOME

5. TITLE PREMIUMS:	\$2,399,636
6. % PREMIUM REMITTED:	15.03%
7. TITLE PREMIUM RETAINED:	\$2,038,941
8. EXAMINATION EVIDENCE FEES:	\$141,004
9. FEES RECEIVED FOR CLOSING:	\$423,859
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$116,450
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$2,720,254</b>
19. TOTAL ESCROW:	\$1,041,277
20. TOTAL NON-POLICY:	\$163,206
<b>21. TOTAL INCOME:</b>	<b>\$3,924,737</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$1,425,026
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$41,183
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$150,164
30. RENT:	\$68,364
31. UTILITIES:	\$6,810
32. ACCOUNTING AND AUDITING:	\$60,288
33. ADVERTISING AND PROMOTIONS:	\$2,847
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$41,244
35. INSURANCE:	\$1,618
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$28,219
38. LICENSES, TAXES, AND FEES:	\$13,701
39. POSTAGE AND FREIGHT:	\$47,351
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$26,492
42. PRINTING AND PHOTOCOPYING:	\$45,254
43. OFFICE SUPPLIES:	\$10,633
44. EQUIPMENT/VEHICLE LEASE:	\$0
45. DEPRECIATION:	\$4,678
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$17,988
48. BAD DEBTS:	\$1,023
49. LOSS AND LOSS ADJUSTMENT:	\$19,680
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$118,265
52. PLANT LEASE/UPDATES:	\$140,101
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$72,042
<b>58. TOTAL TITLE:</b>	<b>\$2,342,971</b>
59. TOTAL ESCROW:	\$1,076,996
60. TOTAL NON-POLICY ABSTRACT:	\$282,948
<b>61. TOTAL EXPENSES:</b>	<b>\$3,702,915</b>
62. INCOME/LOSS TITLE:	\$377,283
63. INCOME/LOSS ESCROW:	(\$35,719)
64. INCOME/LOSS NON-POLICY:	(\$119,742)
<b>65. NET INCOME/LOSS:</b>	<b>\$221,822</b>
66. NUMBER OF POLICIES ISSUED:	11,665
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$34,070
6. % PREMIUM REMITTED:	14.85%
7. TITLE PREMIUM RETAINED:	\$29,012
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$144,646
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$3,111
12. RESTRICTIONS:	\$100
13. INSPECTION FEES:	\$150
14. COURIER AND OVERNIGHT:	\$3,150
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$10,887
<b>18. TOTAL TITLE:</b>	<b>\$191,056</b>
19. TOTAL ESCROW:	\$144,084
20. TOTAL NON-POLICY:	\$47,471
<b>21. TOTAL INCOME:</b>	<b>\$382,611</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$93,979
23. SALARIES-OWNERS/PARTNERS:	\$38,473
24. BENEFITS-EMPLOYEES:	\$17,822
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$4,563
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$33,135
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$19,331
33. ADVERTISING AND PROMOTIONS:	\$35,910
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$12,904
35. INSURANCE:	\$3,256
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$70
39. POSTAGE AND FREIGHT:	\$294
40. COURIER AND OVERNIGHT:	\$2,333
41. TELEPHONE AND FAX:	\$7,755
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$4,568
44. EQUIPMENT/VEHICLE LEASE:	\$6,076
45. DEPRECIATION:	\$4,632
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,993
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$2,066
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$3,170
52. PLANT LEASE/UPDATES:	\$37,324
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$505
56. TRADE ASSOCIATION FEES:	\$1,283
57. OTHER EXPENSES:	\$10,813
<b>58. TOTAL TITLE:</b>	<b>\$342,255</b>
59. TOTAL ESCROW:	\$325,309
60. TOTAL NON-POLICY ABSTRACT:	\$775
<b>61. TOTAL EXPENSES:</b>	<b>\$668,339</b>
62. INCOME/LOSS TITLE:	(\$151,199)
63. INCOME/LOSS ESCROW:	(\$181,225)
64. INCOME/LOSS NON-POLICY:	\$46,696
<b>65. NET INCOME/LOSS:</b>	<b>(\$285,728)</b>
66. NUMBER OF POLICIES ISSUED:	37
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13504693  
 2. Agency Name: THROCKMORTON COUNTY ABSTRACT, INC.  
 3. Agency Address: 107 WEST CHESTNUT  
 4. City, State, Zip: THROCKMORTON, TX 76483

1. Agency Number: 14143806  
 2. Agency Name: TIAGO TITLE, LLC  
 3. Agency Address: 8226 DOUGLAS AVE, SUITE 748  
 4. City, State, Zip: DALLAS, TX 75225

### INCOME

5. TITLE PREMIUMS: \$63,155  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$53,682  
 8. EXAMINATION EVIDENCE FEES: \$29,094  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$670  
 11. RECORDING FEES: \$3,229  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$693  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$87,368**  
 19. TOTAL ESCROW: \$18,300  
 20. TOTAL NON-POLICY: \$90,069  
**21. TOTAL INCOME: \$195,737**

### EXPENSES

22. SALARIES-EMPLOYEES: \$21,996  
 23. SALARIES-OWNERS/PARTNERS: \$24,750  
 24. BENEFITS-EMPLOYEES: \$1,801  
 25. BENEFITS-OWNERS/PARTNERS: \$1,926  
 26. E/E-OTHER AGENTS AND UW: \$122  
 27. E/E-ATTORNEYS AND OTHERS: \$1,067  
 28. C/F-OTHER AGENTS AND UW: \$337  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$0  
 31. UTILITIES: \$2,226  
 32. ACCOUNTING AND AUDITING: \$1,883  
 33. ADVERTISING AND PROMOTIONS: \$2,190  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$4,127  
 35. INSURANCE: \$2,167  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$2,215  
 38. LICENSES, TAXES, AND FEES: \$50  
 39. POSTAGE AND FREIGHT: \$999  
 40. COURIER AND OVERNIGHT: \$714  
 41. TELEPHONE AND FAX: \$1,868  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$2,350  
 44. EQUIPMENT/VEHICLE LEASE: \$1,343  
 45. DEPRECIATION: \$7,866  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$16  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$670  
 51. RECORDING FEES PAID: \$3,229  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$965  
 56. TRADE ASSOCIATION FEES: \$1,253  
 57. OTHER EXPENSES: \$38  
**58. TOTAL TITLE: \$88,169**  
 59. TOTAL ESCROW: \$16,511  
 60. TOTAL NON-POLICY ABSTRACT: \$87,020  
**61. TOTAL EXPENSES: \$191,700**  
 62. INCOME/LOSS TITLE: (\$801)  
 63. INCOME/LOSS ESCROW: \$1,789  
 64. INCOME/LOSS NON-POLICY: \$3,049  
**65. NET INCOME/LOSS: \$4,037**  
 66. NUMBER OF POLICIES ISSUED: 83  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$77,162  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$65,588  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$11,637  
 10. TAX CERTIFICATES: \$2,063  
 11. RECORDING FEES: \$6,720  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$1,400  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$87,408**  
 19. TOTAL ESCROW: \$33,185  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$120,593**

### EXPENSES

22. SALARIES-EMPLOYEES: \$19,818  
 23. SALARIES-OWNERS/PARTNERS: \$10,220  
 24. BENEFITS-EMPLOYEES: \$0  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$5,750  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$11,004  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$2,340  
 33. ADVERTISING AND PROMOTIONS: \$2,966  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$217  
 35. INSURANCE: \$3,124  
 36. INTEREST EXPENSE: \$1,281  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$1,753  
 39. POSTAGE AND FREIGHT: \$484  
 40. COURIER AND OVERNIGHT: \$3,161  
 41. TELEPHONE AND FAX: \$864  
 42. PRINTING AND PHOTOCOPYING: \$556  
 43. OFFICE SUPPLIES: \$5,616  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$796  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$1,989  
 51. RECORDING FEES PAID: \$4,320  
 52. PLANT LEASE/UPDATES: \$10,800  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$53  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$1,880  
**58. TOTAL TITLE: \$88,992**  
 59. TOTAL ESCROW: \$26,395  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$115,387**  
 62. INCOME/LOSS TITLE: (\$1,584)  
 63. INCOME/LOSS ESCROW: \$6,790  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$5,206**  
 66. NUMBER OF POLICIES ISSUED: 85  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 14200572  
 2. Agency Name: TIMIOS, INC.  
 3. Agency Address: 2201 W. PLANO PARKWAY, # 175  
 4. City, State, Zip: PLANO, TX 75075

1. Agency Number: 14317859  
 2. Agency Name: TITLE & ESCROW OF TEXAS, INC.  
 3. Agency Address: 1400 PRESTON RD, STE 400  
 4. City, State, Zip: PLANO, TX 75093

### INCOME

5. TITLE PREMIUMS: \$2,830,132  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$2,405,612  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$274,804  
 10. TAX CERTIFICATES: \$152,260  
 11. RECORDING FEES: \$18,653  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$211,093  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$25,240  
**18. TOTAL TITLE: \$3,087,662**  
 19. TOTAL ESCROW: \$1,513,846  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$4,601,508**

### EXPENSES

22. SALARIES-EMPLOYEES: \$1,293,910  
 23. SALARIES-OWNERS/PARTNERS: \$126,630  
 24. BENEFITS-EMPLOYEES: \$257,503  
 25. BENEFITS-OWNERS/PARTNERS: \$19,382  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$168,504  
 31. UTILITIES: \$4,403  
 32. ACCOUNTING AND AUDITING: \$8,486  
 33. ADVERTISING AND PROMOTIONS: \$8,735  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$84,622  
 35. INSURANCE: \$39,218  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$32,043  
 38. LICENSES, TAXES, AND FEES: \$24,703  
 39. POSTAGE AND FREIGHT: \$9,109  
 40. COURIER AND OVERNIGHT: \$211,093  
 41. TELEPHONE AND FAX: \$49,413  
 42. PRINTING AND PHOTOCOPYING: \$5,290  
 43. OFFICE SUPPLIES: \$39,028  
 44. EQUIPMENT/VEHICLE LEASE: \$5,674  
 45. DEPRECIATION: \$99,470  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,321  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$25,383  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$18,653  
 52. PLANT LEASE/UPDATES: \$154,252  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$192,423  
**58. TOTAL TITLE: \$2,879,248**  
 59. TOTAL ESCROW: \$1,589,171  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$4,468,419**  
 62. INCOME/LOSS TITLE: \$208,414  
 63. INCOME/LOSS ESCROW: (\$75,325)  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$133,089**  
 66. NUMBER OF POLICIES ISSUED: 15,877  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$0  
 6. % PREMIUM REMITTED: \$0  
 7. TITLE PREMIUM RETAINED: \$0  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$0  
 11. RECORDING FEES: \$0  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$0**  
 19. TOTAL ESCROW: \$0  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$0**

### EXPENSES

22. SALARIES-EMPLOYEES: \$3,272  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$800  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$6,418  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$1,500  
 33. ADVERTISING AND PROMOTIONS: \$0  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$606  
 35. INSURANCE: \$629  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$998  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$0  
 41. TELEPHONE AND FAX: \$0  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$77  
 44. EQUIPMENT/VEHICLE LEASE: \$5,049  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$498  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$0  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$0  
**58. TOTAL TITLE: \$19,847**  
 59. TOTAL ESCROW: \$0  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$19,847**  
 62. INCOME/LOSS TITLE: (\$19,847)  
 63. INCOME/LOSS ESCROW: \$0  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: (\$19,847)**  
 66. NUMBER OF POLICIES ISSUED: 0  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10845040  
 2. Agency Name: TITLE EXPRESS, INC.  
 3. Agency Address: 3586 HIGHWAY 181 NORTH  
 4. City, State, Zip: FLORESVILLE, TX 78114

1. Agency Number: 13498450  
 2. Agency Name: TITLE HOUSTON HOLDINGS  
 3. Agency Address: 7500 SAN FELIPE #1020  
 4. City, State, Zip: HOUSTON, TX 77063

### INCOME

5. TITLE PREMIUMS:	\$694,854
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$590,627
8. EXAMINATION EVIDENCE FEES:	\$283,321
9. FEES RECEIVED FOR CLOSING:	\$10,527
10. TAX CERTIFICATES:	\$5,800
11. RECORDING FEES:	\$56,174
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$1,500
14. COURIER AND OVERNIGHT:	\$7,087
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$10,066
<b>18. TOTAL TITLE:</b>	<b>\$965,102</b>
19. TOTAL ESCROW:	\$136,825
20. TOTAL NON-POLICY:	\$5,900
<b>21. TOTAL INCOME:</b>	<b>\$1,107,827</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$503,673
23. SALARIES-OWNERS/PARTNERS:	\$76,560
24. BENEFITS-EMPLOYEES:	\$50,102
25. BENEFITS-OWNERS/PARTNERS:	\$6,014
26. E/E-OTHER AGENTS AND UW:	\$1,489
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$35,833
29. C/F-ATTORNEYS AND OTHERS:	\$10,393
30. RENT:	\$39,933
31. UTILITIES:	\$4,519
32. ACCOUNTING AND AUDITING:	\$6,086
33. ADVERTISING AND PROMOTIONS:	\$36,530
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$14,621
35. INSURANCE:	\$13,117
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$619
38. LICENSES, TAXES, AND FEES:	\$4,872
39. POSTAGE AND FREIGHT:	\$10,305
40. COURIER AND OVERNIGHT:	\$7,087
41. TELEPHONE AND FAX:	\$2,164
42. PRINTING AND PHOTOCOPYING:	\$16,657
43. OFFICE SUPPLIES:	\$22,299
44. EQUIPMENT/VEHICLE LEASE	\$98
45. DEPRECIATION:	\$31,985
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,615
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$5,800
51. RECORDING FEES PAID:	\$56,174
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$22,252
<b>58. TOTAL TITLE:</b>	<b>\$980,797</b>
59. TOTAL ESCROW:	\$116,107
60. TOTAL NON-POLICY ABSTRACT:	\$9,675
<b>61. TOTAL EXPENSES:</b>	<b>\$1,106,579</b>
62. INCOME/LOSS TITLE:	(\$15,695)
63. INCOME/LOSS ESCROW:	\$20,718
64. INCOME/LOSS NON-POLICY:	(\$3,775)
<b>65. NET INCOME/LOSS:</b>	<b>\$1,248</b>
66. NUMBER OF POLICIES ISSUED:	963
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$2,802,868
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$2,382,457
8. EXAMINATION EVIDENCE FEES:	\$56,224
9. FEES RECEIVED FOR CLOSING:	\$367,279
10. TAX CERTIFICATES:	\$48,356
11. RECORDING FEES:	\$83,115
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$330
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$375,369
<b>18. TOTAL TITLE:</b>	<b>\$3,313,130</b>
19. TOTAL ESCROW:	\$313,856
20. TOTAL NON-POLICY:	\$350
<b>21. TOTAL INCOME:</b>	<b>\$3,627,336</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$1,577,470
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$254,625
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$55,143
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$35,089
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$164,666
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$8,175
33. ADVERTISING AND PROMOTIONS:	\$122,769
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$14,937
35. INSURANCE:	\$17,968
36. INTEREST EXPENSE:	\$57,949
37. LEGAL EXPENSE:	\$7,278
38. LICENSES, TAXES, AND FEES:	\$2,839
39. POSTAGE AND FREIGHT:	\$4,094
40. COURIER AND OVERNIGHT:	\$29,199
41. TELEPHONE AND FAX:	\$30,700
42. PRINTING AND PHOTOCOPYING:	\$10,662
43. OFFICE SUPPLIES:	\$55,710
44. EQUIPMENT/VEHICLE LEASE	\$1,416
45. DEPRECIATION:	\$18,433
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$12,836
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$48,441
51. RECORDING FEES PAID:	\$83,161
52. PLANT LEASE/UPDATES:	\$48,802
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$20,656
56. TRADE ASSOCIATION FEES:	\$1,448
57. OTHER EXPENSES:	\$173,135
<b>58. TOTAL TITLE:</b>	<b>\$2,857,601</b>
59. TOTAL ESCROW:	\$269,915
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$3,127,516</b>
62. INCOME/LOSS TITLE:	\$455,529
63. INCOME/LOSS ESCROW:	\$43,941
64. INCOME/LOSS NON-POLICY:	\$350
<b>65. NET INCOME/LOSS:</b>	<b>\$499,820</b>
66. NUMBER OF POLICIES ISSUED:	1,708
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13213716  
 2. Agency Name: TITLE ONE, DIGITAL TITLE SERVICES, LLC  
 3. Agency Address: 6102 82ND ST., #11  
 4. City, State, Zip: LUBBOCK, TX 79424

1. Agency Number: 13388301  
 2. Agency Name: TITLE RESOURCES, LLC.  
 3. Agency Address: 525 SOUTH LOOP 288, SUITE 125  
 4. City, State, Zip: DENTON, TX 76205

### INCOME

5. TITLE PREMIUMS:	\$1,863,950
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,584,358
8. EXAMINATION EVIDENCE FEES:	\$143,430
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$19,380
11. RECORDING FEES:	\$131,397
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$11,150
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$1,889,715</b>
19. TOTAL ESCROW:	\$354,175
20. TOTAL NON-POLICY:	\$53,159
<b>21. TOTAL INCOME:</b>	<b>\$2,297,049</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$710,104
23. SALARIES-OWNERS/PARTNERS:	\$12,658
24. BENEFITS-EMPLOYEES:	\$37,848
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$3,486
30. RENT:	\$45,218
31. UTILITIES:	\$4,491
32. ACCOUNTING AND AUDITING:	\$19,677
33. ADVERTISING AND PROMOTIONS:	\$62,255
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$8,501
35. INSURANCE:	\$4,773
36. INTEREST EXPENSE:	\$1,794
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$14,234
39. POSTAGE AND FREIGHT:	\$5,063
40. COURIER AND OVERNIGHT:	\$11,500
41. TELEPHONE AND FAX:	\$9,606
42. PRINTING AND PHOTOCOPYING:	\$3,735
43. OFFICE SUPPLIES:	\$7,194
44. EQUIPMENT/VEHICLE LEASE	\$9,522
45. DEPRECIATION:	\$29,796
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$9,468
48. BAD DEBTS:	\$830
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$19,380
51. RECORDING FEES PAID:	\$131,397
52. PLANT LEASE/UPDATES:	\$120,000
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$664
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$129,006
<b>58. TOTAL TITLE:</b>	<b>\$1,412,200</b>
59. TOTAL ESCROW:	\$180,301
60. TOTAL NON-POLICY ABSTRACT:	\$24,033
<b>61. TOTAL EXPENSES:</b>	<b>\$1,616,534</b>
62. INCOME/LOSS TITLE:	\$477,515
63. INCOME/LOSS ESCROW:	\$173,874
64. INCOME/LOSS NON-POLICY:	\$29,126
<b>65. NET INCOME/LOSS:</b>	<b>\$680,515</b>
66. NUMBER OF POLICIES ISSUED:	5,909
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$2,768,174
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$2,352,947
8. EXAMINATION EVIDENCE FEES:	\$10,332
9. FEES RECEIVED FOR CLOSING:	\$119,311
10. TAX CERTIFICATES:	\$74,866
11. RECORDING FEES:	\$240,458
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$26,487
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$2,824,401</b>
19. TOTAL ESCROW:	\$723,375
20. TOTAL NON-POLICY:	\$17,525
<b>21. TOTAL INCOME:</b>	<b>\$3,565,301</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$994,603
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$132,041
25. BENEFITS-OWNERS/PARTNERS:	\$4,487
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$103,398
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$12,533
33. ADVERTISING AND PROMOTIONS:	\$43,197
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$16,261
35. INSURANCE:	\$11,467
36. INTEREST EXPENSE:	\$35,602
37. LEGAL EXPENSE:	\$4,009
38. LICENSES, TAXES, AND FEES:	\$1,229
39. POSTAGE AND FREIGHT:	\$6,657
40. COURIER AND OVERNIGHT:	\$31,595
41. TELEPHONE AND FAX:	\$9,894
42. PRINTING AND PHOTOCOPYING:	\$23,757
43. OFFICE SUPPLIES:	\$48,407
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$73,978
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$7,808
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$2,480
50. TAX CERTIFICATES PAID:	\$74,866
51. RECORDING FEES PAID:	\$243,763
52. PLANT LEASE/UPDATES:	\$41,772
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$3,858
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$137,727
<b>58. TOTAL TITLE:</b>	<b>\$2,065,389</b>
59. TOTAL ESCROW:	\$386,760
60. TOTAL NON-POLICY ABSTRACT:	\$17,712
<b>61. TOTAL EXPENSES:</b>	<b>\$2,469,861</b>
62. INCOME/LOSS TITLE:	\$759,012
63. INCOME/LOSS ESCROW:	\$336,615
64. INCOME/LOSS NON-POLICY:	(\$187)
<b>65. NET INCOME/LOSS:</b>	<b>\$1,095,440</b>
66. NUMBER OF POLICIES ISSUED:	5,714
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 14028693  
 2. Agency Name: TITLE365  
 3. Agency Address: 7200 N. MOPAC, SUITE 170  
 4. City, State, Zip: AUSTIN, TX 78731

1. Agency Number: 13460030  
 2. Agency Name: TITLEVISION TEXAS, LLC  
 3. Agency Address: 17000 N DALLAS PARKWAY, SUITE 202  
 4. City, State, Zip: DALLAS, TX 75248

### INCOME

5. TITLE PREMIUMS: \$2,212,641  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$1,880,744  
 8. EXAMINATION EVIDENCE FEES: \$531,590  
 9. FEES RECEIVED FOR CLOSING: \$72,819  
 10. TAX CERTIFICATES: \$0  
 11. RECORDING FEES: \$165,584  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$44,531  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$2,695,268**  
 19. TOTAL ESCROW: \$604,657  
 20. TOTAL NON-POLICY: \$38,388  
**21. TOTAL INCOME: \$3,338,313**

### EXPENSES

22. SALARIES-EMPLOYEES: \$2,020,202  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$266,731  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$189,917  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$290,405  
 31. UTILITIES: \$3,815  
 32. ACCOUNTING AND AUDITING: \$90,994  
 33. ADVERTISING AND PROMOTIONS: \$121,687  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$114,938  
 35. INSURANCE: \$226  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$74,449  
 38. LICENSES, TAXES, AND FEES: \$3,310  
 39. POSTAGE AND FREIGHT: \$19,213  
 40. COURIER AND OVERNIGHT: \$44,531  
 41. TELEPHONE AND FAX: \$89,213  
 42. PRINTING AND PHOTOCOPYING: \$3,103  
 43. OFFICE SUPPLIES: \$52,861  
 44. EQUIPMENT/VEHICLE LEASE \$10,205  
 45. DEPRECIATION: \$10,762  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$5,833  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$157,534  
 52. PLANT LEASE/UPDATES: \$184,912  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$2,144  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$194,917  
**58. TOTAL TITLE: \$3,951,902**  
 59. TOTAL ESCROW: \$744,023  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$4,695,925**  
 62. INCOME/LOSS TITLE: (\$1,256,634)  
 63. INCOME/LOSS ESCROW: (\$139,366)  
 64. INCOME/LOSS NON-POLICY: \$38,388  
**65. NET INCOME/LOSS: (\$1,357,612)**  
 66. NUMBER OF POLICIES ISSUED: 2,186  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$41,549  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$35,317  
 8. EXAMINATION EVIDENCE FEES: \$757,180  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$0  
 11. RECORDING FEES: \$0  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$792,497**  
 19. TOTAL ESCROW: \$0  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$792,497**

### EXPENSES

22. SALARIES-EMPLOYEES: \$468,323  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$77,115  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$20,925  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$1,500  
 33. ADVERTISING AND PROMOTIONS: \$0  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$5,984  
 35. INSURANCE: \$2,705  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$10,562  
 38. LICENSES, TAXES, AND FEES: \$6,517  
 39. POSTAGE AND FREIGHT: \$1,488  
 40. COURIER AND OVERNIGHT: \$0  
 41. TELEPHONE AND FAX: \$1,999  
 42. PRINTING AND PHOTOCOPYING: \$1,860  
 43. OFFICE SUPPLIES: \$941  
 44. EQUIPMENT/VEHICLE LEASE \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$492  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$0  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$4,165  
**58. TOTAL TITLE: \$604,576**  
 59. TOTAL ESCROW: \$0  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$604,576**  
 62. INCOME/LOSS TITLE: \$187,921  
 63. INCOME/LOSS ESCROW: \$0  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$187,921**  
 66. NUMBER OF POLICIES ISSUED: 45  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 9004459  
 2. Agency Name: TOLEDO BEND TITLE  
 3. Agency Address: 155 TEXAS STREET SOUTH  
 4. City, State, Zip: HEMPHILL, TX 75948

1. Agency Number: 12564432  
 2. Agency Name: TOWN SQUARE TITLE COMPANY, LLC  
 3. Agency Address: 200 N. ROGERS, SUITE B  
 4. City, State, Zip: WAXAHACHIE, TX 75165

### INCOME

5. TITLE PREMIUMS:	\$269,510
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$229,083
8. EXAMINATION EVIDENCE FEES:	\$6,018
9. FEES RECEIVED FOR CLOSING:	\$44,410
10. TAX CERTIFICATES:	\$4,393
11. RECORDING FEES:	\$23,666
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$1,989
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$45
<b>18. TOTAL TITLE:</b>	<b>\$309,604</b>
19. TOTAL ESCROW:	\$92,289
20. TOTAL NON-POLICY:	\$4,180
<b>21. TOTAL INCOME:</b>	<b>\$406,073</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$131,026
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$18,111
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$4,394
31. UTILITIES:	\$4,708
32. ACCOUNTING AND AUDITING:	\$3,548
33. ADVERTISING AND PROMOTIONS:	\$3,219
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$4,875
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$0
39. POSTAGE AND FREIGHT:	\$2,349
40. COURIER AND OVERNIGHT:	\$2,182
41. TELEPHONE AND FAX:	\$4,303
42. PRINTING AND PHOTOCOPYING:	\$1,046
43. OFFICE SUPPLIES:	\$3,276
44. EQUIPMENT/VEHICLE LEASE	\$6,721
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$505
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$4,811
51. RECORDING FEES PAID:	\$25,641
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$391
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$4,294
<b>58. TOTAL TITLE:</b>	<b>\$225,400</b>
59. TOTAL ESCROW:	\$61,936
60. TOTAL NON-POLICY ABSTRACT:	\$6,774
<b>61. TOTAL EXPENSES:</b>	<b>\$294,110</b>
62. INCOME/LOSS TITLE:	\$84,204
63. INCOME/LOSS ESCROW:	\$30,353
64. INCOME/LOSS NON-POLICY:	(\$2,594)
<b>65. NET INCOME/LOSS:</b>	<b>\$111,963</b>
66. NUMBER OF POLICIES ISSUED:	519
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$2,302,139
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,956,818
8. EXAMINATION EVIDENCE FEES:	\$58,123
9. FEES RECEIVED FOR CLOSING:	\$151,345
10. TAX CERTIFICATES:	\$60,801
11. RECORDING FEES:	\$167,137
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$18,679
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$26,019
<b>18. TOTAL TITLE:</b>	<b>\$2,438,922</b>
19. TOTAL ESCROW:	\$562,230
20. TOTAL NON-POLICY:	\$73,274
<b>21. TOTAL INCOME:</b>	<b>\$3,074,426</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$747,573
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$236,366
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$17,643
27. E/E-ATTORNEYS AND OTHERS:	\$13,896
28. C/F-OTHER AGENTS AND UW:	\$11,226
29. C/F-ATTORNEYS AND OTHERS:	\$60,998
30. RENT:	\$40,000
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$8,782
33. ADVERTISING AND PROMOTIONS:	\$29,758
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$4,752
35. INSURANCE:	\$7,047
36. INTEREST EXPENSE:	\$10,781
37. LEGAL EXPENSE:	\$2,930
38. LICENSES, TAXES, AND FEES:	\$2,639
39. POSTAGE AND FREIGHT:	\$5,954
40. COURIER AND OVERNIGHT:	\$32,560
41. TELEPHONE AND FAX:	\$7,109
42. PRINTING AND PHOTOCOPYING:	\$13,889
43. OFFICE SUPPLIES:	\$19,586
44. EQUIPMENT/VEHICLE LEASE	\$22,940
45. DEPRECIATION:	\$31,882
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,237
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$20,000
50. TAX CERTIFICATES PAID:	\$75,126
51. RECORDING FEES PAID:	\$163,732
52. PLANT LEASE/UPDATES:	\$24,000
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$80,614
<b>58. TOTAL TITLE:</b>	<b>\$1,693,020</b>
59. TOTAL ESCROW:	\$285,639
60. TOTAL NON-POLICY ABSTRACT:	\$29,832
<b>61. TOTAL EXPENSES:</b>	<b>\$2,008,491</b>
62. INCOME/LOSS TITLE:	\$745,902
63. INCOME/LOSS ESCROW:	\$276,591
64. INCOME/LOSS NON-POLICY:	\$43,442
<b>65. NET INCOME/LOSS:</b>	<b>\$1,065,935</b>
66. NUMBER OF POLICIES ISSUED:	2,831
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12558844  
 2. Agency Name: TRADITION TITLE COMPANY, LLC  
 3. Agency Address: 12428 MEMORIAL DRIVE  
 4. City, State, Zip: HOUSTON, TX 77024

1. Agency Number: 12031866  
 2. Agency Name: TRANSTAR NATIONAL, INC.  
 3. Agency Address: 2201 W. PLANO PARKWAY, STE. 152  
 4. City, State, Zip: PLANO, TX 75075

### INCOME

5. TITLE PREMIUMS:	\$2,958,943
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$2,515,102
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$20,454
10. TAX CERTIFICATES:	\$155,046
11. RECORDING FEES:	\$124,476
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$1,929
<b>18. TOTAL TITLE:</b>	<b>\$2,817,007</b>
19. TOTAL ESCROW:	\$658,466
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$3,475,473</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$715,652
23. SALARIES-OWNERS/PARTNERS:	\$648,435
24. BENEFITS-EMPLOYEES:	\$280,699
25. BENEFITS-OWNERS/PARTNERS:	\$46,254
26. E/E-OTHER AGENTS AND UW:	\$170,875
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$192,232
31. UTILITIES:	\$11,636
32. ACCOUNTING AND AUDITING:	\$28,117
33. ADVERTISING AND PROMOTIONS:	\$56,664
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$7,841
35. INSURANCE:	\$15,526
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$10,465
38. LICENSES, TAXES, AND FEES:	\$3,242
39. POSTAGE AND FREIGHT:	\$4,415
40. COURIER AND OVERNIGHT:	\$18,770
41. TELEPHONE AND FAX:	\$28,540
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$59,562
44. EQUIPMENT/VEHICLE LEASE	\$21,910
45. DEPRECIATION:	\$120,680
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$81
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$155,046
51. RECORDING FEES PAID:	\$132,228
52. PLANT LEASE/UPDATES:	\$122,472
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$13,292
56. TRADE ASSOCIATION FEES:	\$1,980
57. OTHER EXPENSES:	\$62,809
<b>58. TOTAL TITLE:</b>	<b>\$2,929,423</b>
59. TOTAL ESCROW:	\$546,928
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$3,476,351</b>
62. INCOME/LOSS TITLE:	(\$112,416)
63. INCOME/LOSS ESCROW:	\$111,538
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>(\$878)</b>
66. NUMBER OF POLICIES ISSUED:	5,460
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$85,075
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$72,314
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$859,913
10. TAX CERTIFICATES:	\$39,911
11. RECORDING FEES:	\$106,148
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$39,836
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$1,118,122</b>
19. TOTAL ESCROW:	\$341,078
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$1,459,200</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$37,676
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$2,324
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$13,924
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$8,578
31. UTILITIES:	\$975
32. ACCOUNTING AND AUDITING:	\$0
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$0
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$0
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$47,510
41. TELEPHONE AND FAX:	\$27
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$0
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$39,911
51. RECORDING FEES PAID:	\$106,148
52. PLANT LEASE/UPDATES:	\$21,064
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$0
<b>58. TOTAL TITLE:</b>	<b>\$278,137</b>
59. TOTAL ESCROW:	\$190,258
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$468,395</b>
62. INCOME/LOSS TITLE:	\$839,985
63. INCOME/LOSS ESCROW:	\$150,820
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$990,805</b>
66. NUMBER OF POLICIES ISSUED:	884
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13023704  
 2. Agency Name: TRI-COUNTY TITLE, LLC  
 3. Agency Address: 6213 N. STATE HWY 37  
 4. City, State, Zip: WINNSBORO, TX 75494

1. Agency Number: 1500193  
 2. Agency Name: TRINITY COUNTY ABSTRACT  
 3. Agency Address: 107 MAIN - P. O. BOX 249  
 4. City, State, Zip: GROVETON, TX 75845

### INCOME

5. TITLE PREMIUMS:	\$272,094
6. % PREMIUM REMITTED:	14.98%
7. TITLE PREMIUM RETAINED:	\$231,337
8. EXAMINATION EVIDENCE FEES:	\$9,908
9. FEES RECEIVED FOR CLOSING:	\$25,836
10. TAX CERTIFICATES:	\$2,920
11. RECORDING FEES:	\$23,918
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$14,510
<b>18. TOTAL TITLE:</b>	<b>\$308,429</b>
19. TOTAL ESCROW:	\$83,575
20. TOTAL NON-POLICY:	\$3,200
<b>21. TOTAL INCOME:</b>	<b>\$395,204</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$61,291
23. SALARIES-OWNERS/PARTNERS:	\$58,577
24. BENEFITS-EMPLOYEES:	\$4,050
25. BENEFITS-OWNERS/PARTNERS:	\$7,157
26. E/E-OTHER AGENTS AND UW:	\$59,198
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$11,426
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$11,154
31. UTILITIES:	\$3,526
32. ACCOUNTING AND AUDITING:	\$1,650
33. ADVERTISING AND PROMOTIONS:	\$4,197
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$1,526
35. INSURANCE:	\$5,754
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$1,399
39. POSTAGE AND FREIGHT:	\$822
40. COURIER AND OVERNIGHT:	\$4,765
41. TELEPHONE AND FAX:	\$2,524
42. PRINTING AND PHOTOCOPYING:	\$2,289
43. OFFICE SUPPLIES:	\$5,062
44. EQUIPMENT/VEHICLE LEASE	\$3,161
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$432
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$2,840
51. RECORDING FEES PAID:	\$25,054
52. PLANT LEASE/UPDATES:	\$120
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$5,532
56. TRADE ASSOCIATION FEES:	\$510
57. OTHER EXPENSES:	\$18,018
<b>58. TOTAL TITLE:</b>	<b>\$302,034</b>
59. TOTAL ESCROW:	\$49,854
60. TOTAL NON-POLICY ABSTRACT:	\$2,318
<b>61. TOTAL EXPENSES:</b>	<b>\$354,206</b>
62. INCOME/LOSS TITLE:	\$6,395
63. INCOME/LOSS ESCROW:	\$33,721
64. INCOME/LOSS NON-POLICY:	\$882
<b>65. NET INCOME/LOSS:</b>	<b>\$40,998</b>
66. NUMBER OF POLICIES ISSUED:	743
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$27,997
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$23,797
8. EXAMINATION EVIDENCE FEES:	\$10,815
9. FEES RECEIVED FOR CLOSING:	\$350
10. TAX CERTIFICATES:	\$750
11. RECORDING FEES:	\$2,442
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$235
15. TELEPHONE AND FAX:	\$2,862
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$4,430
<b>18. TOTAL TITLE:</b>	<b>\$45,681</b>
19. TOTAL ESCROW:	\$13,590
20. TOTAL NON-POLICY:	\$28,046
<b>21. TOTAL INCOME:</b>	<b>\$87,317</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$12,569
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$0
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$524
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$0
31. UTILITIES:	\$1,608
32. ACCOUNTING AND AUDITING:	\$2,688
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$1,135
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$3,630
38. LICENSES, TAXES, AND FEES:	\$0
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$5,725
42. PRINTING AND PHOTOCOPYING:	\$7,379
43. OFFICE SUPPLIES:	\$0
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$750
51. RECORDING FEES PAID:	\$2,442
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$250
56. TRADE ASSOCIATION FEES:	\$395
57. OTHER EXPENSES:	\$1,352
<b>58. TOTAL TITLE:</b>	<b>\$40,447</b>
59. TOTAL ESCROW:	\$8,228
60. TOTAL NON-POLICY ABSTRACT:	\$25,418
<b>61. TOTAL EXPENSES:</b>	<b>\$74,093</b>
62. INCOME/LOSS TITLE:	\$5,234
63. INCOME/LOSS ESCROW:	\$5,362
64. INCOME/LOSS NON-POLICY:	\$2,628
<b>65. NET INCOME/LOSS:</b>	<b>\$13,224</b>
66. NUMBER OF POLICIES ISSUED:	70
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11685151  
 2. Agency Name: TRINITY VALLEY ABSTRACT & TITLE, LLC  
 3. Agency Address: 115B E TYLER STREET  
 4. City, State, Zip: ATHENS, TX 75751

1. Agency Number: 12921365  
 2. Agency Name: TSI TITLE COMPANY OF TEXAS, INC.  
 3. Agency Address: 2745 WINDRIVER LN  
 4. City, State, Zip: DENTON, TX 76210

### INCOME

5. TITLE PREMIUMS: \$281,243  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$239,056  
 8. EXAMINATION EVIDENCE FEES: \$76,056  
 9. FEES RECEIVED FOR CLOSING: \$18,449  
 10. TAX CERTIFICATES: \$5,000  
 11. RECORDING FEES: \$22,555  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$2,639  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$2,359  
**18. TOTAL TITLE: \$366,114**  
 19. TOTAL ESCROW: \$60,250  
 20. TOTAL NON-POLICY: \$8,124  
**21. TOTAL INCOME: \$434,488**

### EXPENSES

22. SALARIES-EMPLOYEES: \$181,034  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$51,843  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$59  
 27. E/E-ATTORNEYS AND OTHERS: \$3,199  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$67,960  
 30. RENT: \$4,112  
 31. UTILITIES: \$14,193  
 32. ACCOUNTING AND AUDITING: \$11,522  
 33. ADVERTISING AND PROMOTIONS: \$1,114  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$1,439  
 35. INSURANCE: \$9,863  
 36. INTEREST EXPENSE: \$3,738  
 37. LEGAL EXPENSE: \$19,920  
 38. LICENSES, TAXES, AND FEES: \$6,994  
 39. POSTAGE AND FREIGHT: \$4,040  
 40. COURIER AND OVERNIGHT: \$2,639  
 41. TELEPHONE AND FAX: \$3,197  
 42. PRINTING AND PHOTOCOPYING: \$1,338  
 43. OFFICE SUPPLIES: \$6,884  
 44. EQUIPMENT/VEHICLE LEASE \$17,916  
 45. DEPRECIATION: \$17,246  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$759  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$7,619  
 51. RECORDING FEES PAID: \$22,853  
 52. PLANT LEASE/UPDATES: \$7,652  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$291  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$5,039  
**58. TOTAL TITLE: \$474,463**  
 59. TOTAL ESCROW: \$67,303  
 60. TOTAL NON-POLICY ABSTRACT: \$8,858  
**61. TOTAL EXPENSES: \$550,624**  
 62. INCOME/LOSS TITLE: (\$108,349)  
 63. INCOME/LOSS ESCROW: (\$7,053)  
 64. INCOME/LOSS NON-POLICY: (\$734)  
**65. NET INCOME/LOSS: (\$116,136)**  
 66. NUMBER OF POLICIES ISSUED: 368  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$27,322,411  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$23,224,049  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$5,048,438  
 10. TAX CERTIFICATES: \$1,847  
 11. RECORDING FEES: \$3,857,539  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$32,131,874**  
 19. TOTAL ESCROW: \$14,154,143  
 20. TOTAL NON-POLICY: \$2,032  
**21. TOTAL INCOME: \$46,288,049**

### EXPENSES

22. SALARIES-EMPLOYEES: \$9,873,914  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$915,567  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$85,195  
 31. UTILITIES: \$11,374  
 32. ACCOUNTING AND AUDITING: \$29,045  
 33. ADVERTISING AND PROMOTIONS: \$27,838  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$11,030  
 35. INSURANCE: \$25,802  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$66,420  
 38. LICENSES, TAXES, AND FEES: \$75,138  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$19,340  
 41. TELEPHONE AND FAX: \$5,474  
 42. PRINTING AND PHOTOCOPYING: \$1,878  
 43. OFFICE SUPPLIES: \$40,416  
 44. EQUIPMENT/VEHICLE LEASE \$190,330  
 45. DEPRECIATION: \$137,422  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$3,626  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$90,139  
 51. RECORDING FEES PAID: \$3,857,539  
 52. PLANT LEASE/UPDATES: \$278,103  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$11,235  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$2,623,416  
**58. TOTAL TITLE: \$18,380,241**  
 59. TOTAL ESCROW: \$7,420,295  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$25,800,536**  
 62. INCOME/LOSS TITLE: \$13,751,633  
 63. INCOME/LOSS ESCROW: \$6,733,848  
 64. INCOME/LOSS NON-POLICY: \$2,032  
**65. NET INCOME/LOSS: \$20,487,513**  
 66. NUMBER OF POLICIES ISSUED: 35,187  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12594258  
 2. Agency Name: TWIN CITY TITLE  
 3. Agency Address: 3615 RICHMOND ROAD  
 4. City, State, Zip: TEXARKANA, TX 75503

1. Agency Number: 13498390  
 2. Agency Name: TYLER COUNTY TITLE  
 3. Agency Address: 318 WEST DOGWOOD  
 4. City, State, Zip: WOODVILLE, TX 75979

### INCOME

5. TITLE PREMIUMS:	\$1,865,378
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,585,551
8. EXAMINATION EVIDENCE FEES:	\$9,000
9. FEES RECEIVED FOR CLOSING:	\$345,383
10. TAX CERTIFICATES:	\$17,107
11. RECORDING FEES:	\$114,608
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$14,387
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$522
<b>18. TOTAL TITLE:</b>	<b>\$2,086,558</b>
19. TOTAL ESCROW:	\$325,923
20. TOTAL NON-POLICY:	\$32,610
<b>21. TOTAL INCOME:</b>	<b>\$2,445,091</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$567,489
23. SALARIES-OWNERS/PARTNERS:	\$67,052
24. BENEFITS-EMPLOYEES:	\$102,320
25. BENEFITS-OWNERS/PARTNERS:	\$10,087
26. E/E-OTHER AGENTS AND UW:	\$303
27. E/E-ATTORNEYS AND OTHERS:	\$13,278
28. C/F-OTHER AGENTS AND UW:	\$45,399
29. C/F-ATTORNEYS AND OTHERS:	\$29,362
30. RENT:	\$159,293
31. UTILITIES:	\$15,551
32. ACCOUNTING AND AUDITING:	\$59,583
33. ADVERTISING AND PROMOTIONS:	\$30,165
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$40,863
35. INSURANCE:	\$27,367
36. INTEREST EXPENSE:	\$117,461
37. LEGAL EXPENSE:	\$3,831
38. LICENSES, TAXES, AND FEES:	\$16,828
39. POSTAGE AND FREIGHT:	\$10,245
40. COURIER AND OVERNIGHT:	\$14,977
41. TELEPHONE AND FAX:	\$28,692
42. PRINTING AND PHOTOCOPYING:	\$15,555
43. OFFICE SUPPLIES:	\$23,330
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$150,190
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$6,183
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$7,360
50. TAX CERTIFICATES PAID:	\$17,360
51. RECORDING FEES PAID:	\$113,106
52. PLANT LEASE/UPDATES:	\$57,661
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$5,275
56. TRADE ASSOCIATION FEES:	\$3,480
57. OTHER EXPENSES:	\$100,720
<b>58. TOTAL TITLE:</b>	<b>\$1,860,366</b>
59. TOTAL ESCROW:	\$235,737
60. TOTAL NON-POLICY ABSTRACT:	\$27,468
<b>61. TOTAL EXPENSES:</b>	<b>\$2,123,571</b>
62. INCOME/LOSS TITLE:	\$226,192
63. INCOME/LOSS ESCROW:	\$90,186
64. INCOME/LOSS NON-POLICY:	\$5,142
<b>65. NET INCOME/LOSS:</b>	<b>\$321,520</b>
66. NUMBER OF POLICIES ISSUED:	4,778
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$326,990
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$277,942
8. EXAMINATION EVIDENCE FEES:	\$112,648
9. FEES RECEIVED FOR CLOSING:	\$6,324
10. TAX CERTIFICATES:	\$5,330
11. RECORDING FEES:	\$298
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$100
14. COURIER AND OVERNIGHT:	\$5,835
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$1,322
<b>18. TOTAL TITLE:</b>	<b>\$409,799</b>
19. TOTAL ESCROW:	\$123,043
20. TOTAL NON-POLICY:	\$113,040
<b>21. TOTAL INCOME:</b>	<b>\$645,882</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$128,388
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$9,591
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$1,638
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$3,251
30. RENT:	\$630
31. UTILITIES:	\$3,030
32. ACCOUNTING AND AUDITING:	\$6,467
33. ADVERTISING AND PROMOTIONS:	\$1,879
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$4,229
35. INSURANCE:	\$6,379
36. INTEREST EXPENSE:	\$45,477
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$3,214
39. POSTAGE AND FREIGHT:	\$1,274
40. COURIER AND OVERNIGHT:	\$6,051
41. TELEPHONE AND FAX:	\$7,304
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$8,380
44. EQUIPMENT/VEHICLE LEASE	\$4,229
45. DEPRECIATION:	\$49,216
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$597
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$6,080
51. RECORDING FEES PAID:	\$374
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$57,187
<b>58. TOTAL TITLE:</b>	<b>\$354,865</b>
59. TOTAL ESCROW:	\$100,033
60. TOTAL NON-POLICY ABSTRACT:	\$92,335
<b>61. TOTAL EXPENSES:</b>	<b>\$547,233</b>
62. INCOME/LOSS TITLE:	\$54,934
63. INCOME/LOSS ESCROW:	\$23,010
64. INCOME/LOSS NON-POLICY:	\$20,705
<b>65. NET INCOME/LOSS:</b>	<b>\$98,649</b>
66. NUMBER OF POLICIES ISSUED:	1,192
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506196  
 2. Agency Name: U. S. TITLE COMPANY, INC.  
 3. Agency Address: 1000 NORTH HIGH STREET  
 4. City, State, Zip: LONGVIEW, TX 75601

1. Agency Number: 11614917  
 2. Agency Name: U. S. TITLE OF HARRISON COUNTY, INC.  
 3. Agency Address: 402 WEST BOWIE  
 4. City, State, Zip: MARSHALL, TX 75670

### INCOME

5. TITLE PREMIUMS:	\$1,758,537
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,494,756
8. EXAMINATION EVIDENCE FEES:	\$284,196
9. FEES RECEIVED FOR CLOSING:	\$63,321
10. TAX CERTIFICATES:	\$22,483
11. RECORDING FEES:	\$102,990
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$26,223
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$258
<b>18. TOTAL TITLE:</b>	<b>\$1,994,227</b>
19. TOTAL ESCROW:	\$448,469
20. TOTAL NON-POLICY:	\$31,343
<b>21. TOTAL INCOME:</b>	<b>\$2,474,039</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$898,879
23. SALARIES-OWNERS/PARTNERS:	\$180,847
24. BENEFITS-EMPLOYEES:	\$141,617
25. BENEFITS-OWNERS/PARTNERS:	\$11,050
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$5,131
29. C/F-ATTORNEYS AND OTHERS:	\$84,736
30. RENT:	\$160,082
31. UTILITIES:	\$36,320
32. ACCOUNTING AND AUDITING:	\$7,872
33. ADVERTISING AND PROMOTIONS:	\$29,687
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$4,970
35. INSURANCE:	\$39,065
36. INTEREST EXPENSE:	\$3,888
37. LEGAL EXPENSE:	\$1,388
38. LICENSES, TAXES, AND FEES:	\$10,612
39. POSTAGE AND FREIGHT:	\$11,902
40. COURIER AND OVERNIGHT:	\$28,846
41. TELEPHONE AND FAX:	\$32,748
42. PRINTING AND PHOTOCOPYING:	\$16,339
43. OFFICE SUPPLIES:	\$39,622
44. EQUIPMENT/VEHICLE LEASE	\$63,994
45. DEPRECIATION:	\$7,149
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$7,359
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$22,912
51. RECORDING FEES PAID:	\$105,926
52. PLANT LEASE/UPDATES:	\$35,198
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$1,282
55. DONATIONS/LOBBYING:	\$5,334
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$19,990
<b>58. TOTAL TITLE:</b>	<b>\$2,014,745</b>
59. TOTAL ESCROW:	\$427,871
60. TOTAL NON-POLICY ABSTRACT:	\$41,124
<b>61. TOTAL EXPENSES:</b>	<b>\$2,483,740</b>
62. INCOME/LOSS TITLE:	(\$20,518)
63. INCOME/LOSS ESCROW:	\$20,598
64. INCOME/LOSS NON-POLICY:	(\$9,781)
<b>65. NET INCOME/LOSS:</b>	<b>(\$9,701)</b>
66. NUMBER OF POLICIES ISSUED:	2,963
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$457,586
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$388,948
8. EXAMINATION EVIDENCE FEES:	\$37,667
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$13,858
11. RECORDING FEES:	\$36,328
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$6,039
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$482,840</b>
19. TOTAL ESCROW:	\$85,399
20. TOTAL NON-POLICY:	\$5,166
<b>21. TOTAL INCOME:</b>	<b>\$573,405</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$244,770
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$44,254
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$16,806
31. UTILITIES:	\$4,703
32. ACCOUNTING AND AUDITING:	\$4,620
33. ADVERTISING AND PROMOTIONS:	\$5,309
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$3,550
35. INSURANCE:	\$11,900
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$793
38. LICENSES, TAXES, AND FEES:	\$391
39. POSTAGE AND FREIGHT:	\$3,082
40. COURIER AND OVERNIGHT:	\$6,223
41. TELEPHONE AND FAX:	\$11,544
42. PRINTING AND PHOTOCOPYING:	\$1,847
43. OFFICE SUPPLIES:	\$13,680
44. EQUIPMENT/VEHICLE LEASE	\$12,043
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,783
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$15,609
51. RECORDING FEES PAID:	\$38,644
52. PLANT LEASE/UPDATES:	\$11,296
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$13
55. DONATIONS/LOBBYING:	\$252
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$13,732
<b>58. TOTAL TITLE:</b>	<b>\$466,844</b>
59. TOTAL ESCROW:	\$86,853
60. TOTAL NON-POLICY ABSTRACT:	\$37,056
<b>61. TOTAL EXPENSES:</b>	<b>\$590,753</b>
62. INCOME/LOSS TITLE:	\$15,996
63. INCOME/LOSS ESCROW:	(\$1,454)
64. INCOME/LOSS NON-POLICY:	(\$31,890)
<b>65. NET INCOME/LOSS:</b>	<b>(\$17,348)</b>
66. NUMBER OF POLICIES ISSUED:	1,314
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13399836  
 2. Agency Name: UNISOURCE INFORMATION SERVICES OF TEXAS, LLC  
 3. Agency Address: 4975 PRESTON PARK BLVD, SUITE 95  
 4. City, State, Zip: PLANO, TX 75093

1. Agency Number: 14116702  
 2. Agency Name: UNITED LENDER SERVICES CORP OF TEXAS  
 3. Agency Address: 9830 COLONADE BLVD, SUITE 120  
 4. City, State, Zip: SAN ANTONIO, TX 78230

### INCOME

5. TITLE PREMIUMS:	\$508,334
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$432,069
8. EXAMINATION EVIDENCE FEES:	\$398,389
9. FEES RECEIVED FOR CLOSING:	\$36,984
10. TAX CERTIFICATES:	\$18,550
11. RECORDING FEES:	\$40,830
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$926,822</b>
19. TOTAL ESCROW:	\$217,687
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$1,144,509</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$152,359
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$915
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$6,016
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$4,852
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$135
35. INSURANCE:	\$3,414
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$7,449
38. LICENSES, TAXES, AND FEES:	\$10,998
39. POSTAGE AND FREIGHT:	\$1,341
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$2,184
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$389
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$303
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$18,550
51. RECORDING FEES PAID:	\$40,765
52. PLANT LEASE/UPDATES:	\$12,651
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$4,649
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$89,085
<b>58. TOTAL TITLE:</b>	<b>\$356,055</b>
59. TOTAL ESCROW:	\$162,088
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$518,143</b>
62. INCOME/LOSS TITLE:	\$570,767
63. INCOME/LOSS ESCROW:	\$55,599
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$626,366</b>
66. NUMBER OF POLICIES ISSUED:	1,888
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$233,795
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$198,718
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$27,446
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$18,837
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$38,063
<b>18. TOTAL TITLE:</b>	<b>\$283,064</b>
19. TOTAL ESCROW:	\$75,770
20. TOTAL NON-POLICY:	\$24,860
<b>21. TOTAL INCOME:</b>	<b>\$383,694</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$134,558
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$18,856
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$48,397
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$46,273
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$390
33. ADVERTISING AND PROMOTIONS:	\$585
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$110
35. INSURANCE:	\$39
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$114
39. POSTAGE AND FREIGHT:	\$185
40. COURIER AND OVERNIGHT:	\$3,797
41. TELEPHONE AND FAX:	\$1,721
42. PRINTING AND PHOTOCOPYING:	\$117
43. OFFICE SUPPLIES:	\$2,070
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$3,678
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$24
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$23,715
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$130
57. OTHER EXPENSES:	\$169,668
<b>58. TOTAL TITLE:</b>	<b>\$454,427</b>
59. TOTAL ESCROW:	\$57,925
60. TOTAL NON-POLICY ABSTRACT:	\$16,958
<b>61. TOTAL EXPENSES:</b>	<b>\$529,310</b>
62. INCOME/LOSS TITLE:	(\$171,363)
63. INCOME/LOSS ESCROW:	\$17,845
64. INCOME/LOSS NON-POLICY:	\$7,902
<b>65. NET INCOME/LOSS:</b>	<b>(\$145,616)</b>
66. NUMBER OF POLICIES ISSUED:	147
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13102887  
 2. Agency Name: UNIVERSAL LAND TITLE OF TEXAS  
 3. Agency Address: ONE SUGARCREEK CENTER BLVD, #650  
 4. City, State, Zip: SUGAR LAND, TX 77478

1. Agency Number: 13173798  
 2. Agency Name: UNIVERSAL TITLE PARTNERS, LLC  
 3. Agency Address: ONE SUGARCREEK CENTER BLVD #620  
 4. City, State, Zip: SUGAR LAND, TX 77478

### INCOME

5. TITLE PREMIUMS: \$4,775,639  
 6. % PREMIUM REMITTED: 14.81%  
 7. TITLE PREMIUM RETAINED: \$4,068,472  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$363,092  
 10. TAX CERTIFICATES: \$170,519  
 11. RECORDING FEES: \$586,220  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$213,070  
**18. TOTAL TITLE: \$5,401,373**  
 19. TOTAL ESCROW: \$1,939,205  
 20. TOTAL NON-POLICY: \$600,492  
**21. TOTAL INCOME: \$7,941,070**

### EXPENSES

22. SALARIES-EMPLOYEES: \$1,951,650  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$324,644  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$114,914  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$777,144  
 30. RENT: \$225,170  
 31. UTILITIES: \$20,834  
 32. ACCOUNTING AND AUDITING: \$3,264  
 33. ADVERTISING AND PROMOTIONS: \$38,231  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$96,971  
 35. INSURANCE: \$27,537  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$36,651  
 38. LICENSES, TAXES, AND FEES: \$17,611  
 39. POSTAGE AND FREIGHT: \$74,796  
 40. COURIER AND OVERNIGHT: \$0  
 41. TELEPHONE AND FAX: \$72,217  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$71,886  
 44. EQUIPMENT/VEHICLE LEASE: \$25,591  
 45. DEPRECIATION: \$37,473  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$45,990  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$170,519  
 51. RECORDING FEES PAID: \$586,220  
 52. PLANT LEASE/UPDATES: \$541,687  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$53  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$275  
 57. OTHER EXPENSES: \$30,094  
**58. TOTAL TITLE: \$5,291,422**  
 59. TOTAL ESCROW: \$1,266,884  
 60. TOTAL NON-POLICY ABSTRACT: \$468,898  
**61. TOTAL EXPENSES: \$7,027,204**  
 62. INCOME/LOSS TITLE: \$109,951  
 63. INCOME/LOSS ESCROW: \$672,321  
 64. INCOME/LOSS NON-POLICY: \$131,594  
**65. NET INCOME/LOSS: \$913,866**  
 66. NUMBER OF POLICIES ISSUED: 16,919  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$842,644  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$716,266  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$293,077  
 10. TAX CERTIFICATES: \$19,110  
 11. RECORDING FEES: \$66,450  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$1,094,903**  
 19. TOTAL ESCROW: \$205,552  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$1,300,455**

### EXPENSES

22. SALARIES-EMPLOYEES: \$164,673  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$27,926  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$21,454  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$1,940  
 33. ADVERTISING AND PROMOTIONS: \$1,305  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$731  
 35. INSURANCE: \$11,654  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$106  
 38. LICENSES, TAXES, AND FEES: \$10,968  
 39. POSTAGE AND FREIGHT: \$16,285  
 40. COURIER AND OVERNIGHT: \$0  
 41. TELEPHONE AND FAX: \$10,461  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$6,602  
 44. EQUIPMENT/VEHICLE LEASE: \$4,065  
 45. DEPRECIATION: \$1,199  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$853  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$19,110  
 51. RECORDING FEES PAID: \$66,450  
 52. PLANT LEASE/UPDATES: \$56,734  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$5,355  
**58. TOTAL TITLE: \$427,871**  
 59. TOTAL ESCROW: \$91,586  
 60. TOTAL NON-POLICY ABSTRACT: \$60,000  
**61. TOTAL EXPENSES: \$579,457**  
 62. INCOME/LOSS TITLE: \$667,032  
 63. INCOME/LOSS ESCROW: \$113,966  
 64. INCOME/LOSS NON-POLICY: (\$60,000)  
**65. NET INCOME/LOSS: \$720,998**  
 66. NUMBER OF POLICIES ISSUED: 4,055  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506383  
 2. Agency Name: UNIVERSITY TITLE COMPANY  
 3. Agency Address: 1021 UNIVERSITY DR E  
 4. City, State, Zip: COLLEGE STATION, TX 77840

1. Agency Number: 11475208  
 2. Agency Name: UPSHUR COUNTY TITLE COMPANY  
 3. Agency Address: 111 W TYLER ST SUITE B  
 4. City, State, Zip: GILMER, TX 75644

### INCOME

5. TITLE PREMIUMS: \$5,336,744  
 6. % PREMIUM REMITTED: 15.30%  
 7. TITLE PREMIUM RETAINED: \$4,519,985  
 8. EXAMINATION EVIDENCE FEES: \$930,697  
 9. FEES RECEIVED FOR CLOSING: \$107,158  
 10. TAX CERTIFICATES: \$16,489  
 11. RECORDING FEES: \$328,177  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$1,150  
 14. COURIER AND OVERNIGHT: \$7,891  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$24,722  
 17. OTHER INCOME: \$5,090  
**18. TOTAL TITLE: \$5,941,359**  
 19. TOTAL ESCROW: \$909,648  
 20. TOTAL NON-POLICY: \$39,695  
**21. TOTAL INCOME: \$6,890,702**

### EXPENSES

22. SALARIES-EMPLOYEES: \$2,383,002  
 23. SALARIES-OWNERS/PARTNERS: \$527,118  
 24. BENEFITS-EMPLOYEES: \$562,970  
 25. BENEFITS-OWNERS/PARTNERS: \$199,886  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$92,550  
 29. C/F-ATTORNEYS AND OTHERS: \$54,804  
 30. RENT: \$209,536  
 31. UTILITIES: \$14,221  
 32. ACCOUNTING AND AUDITING: \$29,928  
 33. ADVERTISING AND PROMOTIONS: \$128,025  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$42,536  
 35. INSURANCE: \$46,868  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$31,100  
 38. LICENSES, TAXES, AND FEES: \$6,596  
 39. POSTAGE AND FREIGHT: \$28,802  
 40. COURIER AND OVERNIGHT: \$70,213  
 41. TELEPHONE AND FAX: \$33,193  
 42. PRINTING AND PHOTOCOPYING: \$10,587  
 43. OFFICE SUPPLIES: \$175,703  
 44. EQUIPMENT/VEHICLE LEASE: \$118,696  
 45. DEPRECIATION: \$15,496  
 46. DIRECTORS' FEES: \$39,480  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$26,024  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$41,875  
 51. RECORDING FEES PAID: \$331,790  
 52. PLANT LEASE/UPDATES: \$32,995  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$4,796  
 56. TRADE ASSOCIATION FEES: \$6,865  
 57. OTHER EXPENSES: \$178,913  
**58. TOTAL TITLE: \$5,444,569**  
 59. TOTAL ESCROW: \$755,226  
 60. TOTAL NON-POLICY ABSTRACT: \$66,510  
**61. TOTAL EXPENSES: \$6,266,305**  
 62. INCOME/LOSS TITLE: \$496,790  
 63. INCOME/LOSS ESCROW: \$154,422  
 64. INCOME/LOSS NON-POLICY: (\$26,815)  
**65. NET INCOME/LOSS: \$624,397**  
 66. NUMBER OF POLICIES ISSUED: 20,622  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$93,753  
 6. % PREMIUM REMITTED: 14.56%  
 7. TITLE PREMIUM RETAINED: \$80,098  
 8. EXAMINATION EVIDENCE FEES: \$79,063  
 9. FEES RECEIVED FOR CLOSING: \$516  
 10. TAX CERTIFICATES: \$1,131  
 11. RECORDING FEES: \$2,906  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$376  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$164,090**  
 19. TOTAL ESCROW: \$7,850  
 20. TOTAL NON-POLICY: \$1,815  
**21. TOTAL INCOME: \$173,755**

### EXPENSES

22. SALARIES-EMPLOYEES: \$99,395  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$9,689  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$9,060  
 29. C/F-ATTORNEYS AND OTHERS: \$8,660  
 30. RENT: \$9,510  
 31. UTILITIES: \$2,656  
 32. ACCOUNTING AND AUDITING: \$3,851  
 33. ADVERTISING AND PROMOTIONS: \$0  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$2,441  
 35. INSURANCE: \$4,380  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$2,048  
 38. LICENSES, TAXES, AND FEES: \$362  
 39. POSTAGE AND FREIGHT: \$840  
 40. COURIER AND OVERNIGHT: \$651  
 41. TELEPHONE AND FAX: \$3,990  
 42. PRINTING AND PHOTOCOPYING: \$2,388  
 43. OFFICE SUPPLIES: \$12,151  
 44. EQUIPMENT/VEHICLE LEASE: \$5,347  
 45. DEPRECIATION: \$1,622  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$509  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$1,096  
 51. RECORDING FEES PAID: \$3,099  
 52. PLANT LEASE/UPDATES: \$10,015  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$164  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$23,367  
**58. TOTAL TITLE: \$217,291**  
 59. TOTAL ESCROW: \$9,824  
 60. TOTAL NON-POLICY ABSTRACT: \$1,963  
**61. TOTAL EXPENSES: \$229,078**  
 62. INCOME/LOSS TITLE: (\$53,201)  
 63. INCOME/LOSS ESCROW: (\$1,974)  
 64. INCOME/LOSS NON-POLICY: (\$148)  
**65. NET INCOME/LOSS: (\$55,323)**  
 66. NUMBER OF POLICIES ISSUED: 188  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 12602207  
 2. Agency Name: VALERO TITLE, INC.  
 3. Agency Address: 1100 NW LOOP 410, SUITE 304  
 4. City, State, Zip: SAN ANTONIO, TX 78213

1. Agency Number: 12186584  
 2. Agency Name: VALLEY LAND TITLE CO.  
 3. Agency Address: 612 NOLANA, SUITE 570  
 4. City, State, Zip: MCALLEN, TX 78504

### INCOME

5. TITLE PREMIUMS:	\$3,232,980
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$2,748,033
8. EXAMINATION EVIDENCE FEES:	\$3,273
9. FEES RECEIVED FOR CLOSING:	\$363,485
10. TAX CERTIFICATES:	\$148,546
11. RECORDING FEES:	\$324,073
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$145,474
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$3,732,884</b>
19. TOTAL ESCROW:	\$345,628
20. TOTAL NON-POLICY:	\$944
<b>21. TOTAL INCOME:</b>	<b>\$4,079,456</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$1,926,452
23. SALARIES-OWNERS/PARTNERS:	\$178,480
24. BENEFITS-EMPLOYEES:	\$249,100
25. BENEFITS-OWNERS/PARTNERS:	\$38,622
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$130,253
31. UTILITIES:	\$12,751
32. ACCOUNTING AND AUDITING:	\$14,659
33. ADVERTISING AND PROMOTIONS:	\$6,477
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$26,554
35. INSURANCE:	\$14,590
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$9,671
38. LICENSES, TAXES, AND FEES:	\$958
39. POSTAGE AND FREIGHT:	\$1,904
40. COURIER AND OVERNIGHT:	\$145,474
41. TELEPHONE AND FAX:	\$26,213
42. PRINTING AND PHOTOCOPYING:	\$9,957
43. OFFICE SUPPLIES:	\$32,841
44. EQUIPMENT/VEHICLE LEASE	\$39,340
45. DEPRECIATION:	\$35,712
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$6,153
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$148,546
51. RECORDING FEES PAID:	\$324,073
52. PLANT LEASE/UPDATES:	\$95,539
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$130,449
<b>58. TOTAL TITLE:</b>	<b>\$3,604,766</b>
59. TOTAL ESCROW:	\$305,150
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$3,909,916</b>
62. INCOME/LOSS TITLE:	\$128,118
63. INCOME/LOSS ESCROW:	\$40,478
64. INCOME/LOSS NON-POLICY:	\$944
<b>65. NET INCOME/LOSS:</b>	<b>\$169,540</b>
66. NUMBER OF POLICIES ISSUED:	24,529
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$3,587,221
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$3,049,138
8. EXAMINATION EVIDENCE FEES:	\$138,002
9. FEES RECEIVED FOR CLOSING:	\$130,382
10. TAX CERTIFICATES:	\$12,826
11. RECORDING FEES:	\$383,080
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$1,500
14. COURIER AND OVERNIGHT:	\$21,200
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$220,832
<b>18. TOTAL TITLE:</b>	<b>\$3,956,960</b>
19. TOTAL ESCROW:	\$842,958
20. TOTAL NON-POLICY:	\$20,104
<b>21. TOTAL INCOME:</b>	<b>\$4,820,022</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$1,401,552
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$226,421
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$556,863
30. RENT:	\$224,956
31. UTILITIES:	\$25,459
32. ACCOUNTING AND AUDITING:	\$5,426
33. ADVERTISING AND PROMOTIONS:	\$38,271
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$53,442
35. INSURANCE:	\$30,440
36. INTEREST EXPENSE:	\$383
37. LEGAL EXPENSE:	\$59,280
38. LICENSES, TAXES, AND FEES:	\$44,622
39. POSTAGE AND FREIGHT:	\$5,037
40. COURIER AND OVERNIGHT:	\$21,025
41. TELEPHONE AND FAX:	\$93,878
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$27,340
44. EQUIPMENT/VEHICLE LEASE	\$74,778
45. DEPRECIATION:	\$49,116
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$11,811
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$849
50. TAX CERTIFICATES PAID:	\$13,437
51. RECORDING FEES PAID:	\$375,417
52. PLANT LEASE/UPDATES:	\$33,347
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$657
55. DONATIONS/LOBBYING:	\$315
56. TRADE ASSOCIATION FEES:	\$3,050
57. OTHER EXPENSES:	\$67,616
<b>58. TOTAL TITLE:</b>	<b>\$3,444,788</b>
59. TOTAL ESCROW:	\$616,263
60. TOTAL NON-POLICY ABSTRACT:	\$164,958
<b>61. TOTAL EXPENSES:</b>	<b>\$4,226,009</b>
62. INCOME/LOSS TITLE:	\$512,172
63. INCOME/LOSS ESCROW:	\$226,695
64. INCOME/LOSS NON-POLICY:	(\$144,854)
<b>65. NET INCOME/LOSS:</b>	<b>\$594,013</b>
66. NUMBER OF POLICIES ISSUED:	8,623
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13950843  
 2. Agency Name: VAN ZANDT COUNTY ABSTRACT AND TITLE  
 3. Agency Address: 128 E. DALLAS  
 4. City, State, Zip: CANTON, TX 75103

1. Agency Number: 13085789  
 2. Agency Name: VANTAGE POINT TITLE, INC.  
 3. Agency Address: 3901 ARLINGTON HIGHLANDS BLVD, SUITE 200  
 4. City, State, Zip: ARLINGTON, TX 76018

### INCOME

5. TITLE PREMIUMS: \$316,978  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$269,431  
 8. EXAMINATION EVIDENCE FEES: \$40,047  
 9. FEES RECEIVED FOR CLOSING: \$2,437  
 10. TAX CERTIFICATES: \$5,620  
 11. RECORDING FEES: \$25,382  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$342,917**  
 19. TOTAL ESCROW: \$58,720  
 20. TOTAL NON-POLICY: \$15,365  
**21. TOTAL INCOME: \$417,002**

### EXPENSES

22. SALARIES-EMPLOYEES: \$117,006  
 23. SALARIES-OWNERS/PARTNERS: \$6,939  
 24. BENEFITS-EMPLOYEES: \$13,523  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$420  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$10,344  
 29. C/F-ATTORNEYS AND OTHERS: \$924  
 30. RENT: \$984  
 31. UTILITIES: \$6,530  
 32. ACCOUNTING AND AUDITING: \$1,927  
 33. ADVERTISING AND PROMOTIONS: \$3,451  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$743  
 35. INSURANCE: \$5,573  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$3,690  
 39. POSTAGE AND FREIGHT: \$1,081  
 40. COURIER AND OVERNIGHT: \$3,643  
 41. TELEPHONE AND FAX: \$1,788  
 42. PRINTING AND PHOTOCOPYING: \$1,458  
 43. OFFICE SUPPLIES: \$5,131  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$6,296  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$451  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$667  
 50. TAX CERTIFICATES PAID: \$5,620  
 51. RECORDING FEES PAID: \$25,382  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$21  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$27,180  
**58. TOTAL TITLE: \$250,772**  
 59. TOTAL ESCROW: \$30,151  
 60. TOTAL NON-POLICY ABSTRACT: \$8,614  
**61. TOTAL EXPENSES: \$289,537**  
 62. INCOME/LOSS TITLE: \$92,145  
 63. INCOME/LOSS ESCROW: \$28,569  
 64. INCOME/LOSS NON-POLICY: \$6,751  
**65. NET INCOME/LOSS: \$127,465**  
 66. NUMBER OF POLICIES ISSUED: 589  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$2,358,210  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$2,004,475  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$215,927  
 10. TAX CERTIFICATES: \$141,550  
 11. RECORDING FEES: \$283,100  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$42,465  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$2,687,517**  
 19. TOTAL ESCROW: \$1,034,281  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$3,721,798**

### EXPENSES

22. SALARIES-EMPLOYEES: \$643,103  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$68,848  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$33,692  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$4,939  
 33. ADVERTISING AND PROMOTIONS: \$3,599  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$25,583  
 35. INSURANCE: \$9,579  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$6,632  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$42,465  
 41. TELEPHONE AND FAX: \$14,928  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$8,890  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$6,984  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$141,550  
 51. RECORDING FEES PAID: \$283,100  
 52. PLANT LEASE/UPDATES: \$206,719  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$112,065  
**58. TOTAL TITLE: \$1,612,676**  
 59. TOTAL ESCROW: \$508,929  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$2,121,605**  
 62. INCOME/LOSS TITLE: \$1,074,841  
 63. INCOME/LOSS ESCROW: \$525,352  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$1,600,193**  
 66. NUMBER OF POLICIES ISSUED: 7,881  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 11830819  
 2. Agency Name: VERITAS TITLE PARTNERS, L. P.  
 3. Agency Address: 11 GREENWAY PLAZA, SUITE 3170  
 4. City, State, Zip: HOUSTON, TX 77046

1. Agency Number: 8706608  
 2. Agency Name: W W HOWETH CO.  
 3. Agency Address: 110 E BROADWAY  
 4. City, State, Zip: GAINESVILLE, TX 76240

### INCOME

5. TITLE PREMIUMS:	\$4,782,107
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$4,064,791
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$1,020,275
10. TAX CERTIFICATES:	\$85,800
11. RECORDING FEES:	\$143,509
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$15,000
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$5,329,375</b>
19. TOTAL ESCROW:	\$400,842
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$5,730,217</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$2,541,405
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$45,473
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$20,671
27. E/E-ATTORNEYS AND OTHERS:	\$9,712
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$173,959
30. RENT:	\$144,715
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$8,614
33. ADVERTISING AND PROMOTIONS:	\$233,110
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$31,362
35. INSURANCE:	\$78,408
36. INTEREST EXPENSE:	\$2,186
37. LEGAL EXPENSE:	\$7,213
38. LICENSES, TAXES, AND FEES:	\$14,425
39. POSTAGE AND FREIGHT:	\$40,643
40. COURIER AND OVERNIGHT:	\$43,535
41. TELEPHONE AND FAX:	\$72,661
42. PRINTING AND PHOTOCOPYING:	\$5,148
43. OFFICE SUPPLIES:	\$62,919
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$403,848
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$10,415
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$85,800
51. RECORDING FEES PAID:	\$146,000
52. PLANT LEASE/UPDATES:	\$248,125
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$10,630
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$76,604
<b>58. TOTAL TITLE:</b>	<b>\$4,517,581</b>
59. TOTAL ESCROW:	\$281,444
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$4,799,025</b>
62. INCOME/LOSS TITLE:	\$811,795
63. INCOME/LOSS ESCROW:	\$119,399
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$931,194</b>
66. NUMBER OF POLICIES ISSUED:	2,056
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$812,058
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$690,249
8. EXAMINATION EVIDENCE FEES:	\$110,440
9. FEES RECEIVED FOR CLOSING:	\$28,220
10. TAX CERTIFICATES:	\$9,152
11. RECORDING FEES:	\$56,160
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$7,455
15. TELEPHONE AND FAX:	\$10,237
16. INTEREST INCOME:	\$198
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$912,111</b>
19. TOTAL ESCROW:	\$184,359
20. TOTAL NON-POLICY:	\$24,877
<b>21. TOTAL INCOME:</b>	<b>\$1,121,347</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$330,040
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$37,989
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$2,790
27. E/E-ATTORNEYS AND OTHERS:	\$9,119
28. C/F-OTHER AGENTS AND UW:	\$18,223
29. C/F-ATTORNEYS AND OTHERS:	\$17,537
30. RENT:	\$117,444
31. UTILITIES:	\$9,586
32. ACCOUNTING AND AUDITING:	\$5,092
33. ADVERTISING AND PROMOTIONS:	\$31,186
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$22,906
35. INSURANCE:	\$12,858
36. INTEREST EXPENSE:	\$893
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$6,498
39. POSTAGE AND FREIGHT:	\$2,528
40. COURIER AND OVERNIGHT:	\$7,551
41. TELEPHONE AND FAX:	\$9,112
42. PRINTING AND PHOTOCOPYING:	\$3,641
43. OFFICE SUPPLIES:	\$13,075
44. EQUIPMENT/VEHICLE LEASE	\$8,064
45. DEPRECIATION:	\$15,806
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$308
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$9,220
51. RECORDING FEES PAID:	\$53,686
52. PLANT LEASE/UPDATES:	\$18,533
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$33,886
56. TRADE ASSOCIATION FEES:	\$1,565
57. OTHER EXPENSES:	\$91,934
<b>58. TOTAL TITLE:</b>	<b>\$891,070</b>
59. TOTAL ESCROW:	\$161,990
60. TOTAL NON-POLICY ABSTRACT:	\$24,785
<b>61. TOTAL EXPENSES:</b>	<b>\$1,077,845</b>
62. INCOME/LOSS TITLE:	\$21,041
63. INCOME/LOSS ESCROW:	\$22,369
64. INCOME/LOSS NON-POLICY:	\$92
<b>65. NET INCOME/LOSS:</b>	<b>\$43,502</b>
66. NUMBER OF POLICIES ISSUED:	2,032
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506309  
 2. Agency Name: WALKER COUNTY TITLE COMPANY  
 3. Agency Address: 1109 UNIVERSITY AVENUE  
 4. City, State, Zip: HUNTSVILLE, TX 77340

1. Agency Number: 13757858  
 2. Agency Name: WARREN TITLE COMPANY  
 3. Agency Address: 519 MONTGOMERY STREET  
 4. City, State, Zip: DICKENS, TX 79229

### INCOME

5. TITLE PREMIUMS: \$770,557  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$654,974  
 8. EXAMINATION EVIDENCE FEES: \$223,053  
 9. FEES RECEIVED FOR CLOSING: \$17,053  
 10. TAX CERTIFICATES: \$15,442  
 11. RECORDING FEES: \$88,434  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$14,269  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$42,335  
**18. TOTAL TITLE: \$1,055,560**  
 19. TOTAL ESCROW: \$297,366  
 20. TOTAL NON-POLICY: \$71,491  
**21. TOTAL INCOME: \$1,424,417**

### EXPENSES

22. SALARIES-EMPLOYEES: \$229,803  
 23. SALARIES-OWNERS/PARTNERS: \$267,936  
 24. BENEFITS-EMPLOYEES: \$54,761  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$23,940  
 31. UTILITIES: \$8,116  
 32. ACCOUNTING AND AUDITING: \$3,728  
 33. ADVERTISING AND PROMOTIONS: \$8,576  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$3,123  
 35. INSURANCE: \$11,394  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$3,800  
 38. LICENSES, TAXES, AND FEES: \$5,397  
 39. POSTAGE AND FREIGHT: \$4,912  
 40. COURIER AND OVERNIGHT: \$15,856  
 41. TELEPHONE AND FAX: \$8,065  
 42. PRINTING AND PHOTOCOPYING: \$3,517  
 43. OFFICE SUPPLIES: \$39,845  
 44. EQUIPMENT/VEHICLE LEASE: \$9,823  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$4,699  
 50. TAX CERTIFICATES PAID: \$19,130  
 51. RECORDING FEES PAID: \$91,862  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$132  
 57. OTHER EXPENSES: \$103,804  
**58. TOTAL TITLE: \$922,219**  
 59. TOTAL ESCROW: \$214,490  
 60. TOTAL NON-POLICY ABSTRACT: \$46,198  
**61. TOTAL EXPENSES: \$1,182,907**  
 62. INCOME/LOSS TITLE: \$133,341  
 63. INCOME/LOSS ESCROW: \$82,876  
 64. INCOME/LOSS NON-POLICY: \$25,293  
**65. NET INCOME/LOSS: \$241,510**  
 66. NUMBER OF POLICIES ISSUED: 2,173  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$92,985  
 6. % PREMIUM REMITTED: 14.99%  
 7. TITLE PREMIUM RETAINED: \$79,048  
 8. EXAMINATION EVIDENCE FEES: \$13,855  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$1,650  
 11. RECORDING FEES: \$462  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$107  
 15. TELEPHONE AND FAX: \$1,792  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$96,914**  
 19. TOTAL ESCROW: \$22,000  
 20. TOTAL NON-POLICY: \$44,704  
**21. TOTAL INCOME: \$163,618**

### EXPENSES

22. SALARIES-EMPLOYEES: \$0  
 23. SALARIES-OWNERS/PARTNERS: \$48,600  
 24. BENEFITS-EMPLOYEES: \$0  
 25. BENEFITS-OWNERS/PARTNERS: \$2,739  
 26. E/E-OTHER AGENTS AND UW: \$450  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$0  
 31. UTILITIES: \$2,111  
 32. ACCOUNTING AND AUDITING: \$630  
 33. ADVERTISING AND PROMOTIONS: \$0  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$241  
 35. INSURANCE: \$143  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$185  
 39. POSTAGE AND FREIGHT: \$481  
 40. COURIER AND OVERNIGHT: \$107  
 41. TELEPHONE AND FAX: \$1,075  
 42. PRINTING AND PHOTOCOPYING: \$139  
 43. OFFICE SUPPLIES: \$584  
 44. EQUIPMENT/VEHICLE LEASE: \$2,047  
 45. DEPRECIATION: \$4,973  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$63  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$1,650  
 51. RECORDING FEES PAID: \$462  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$54  
 57. OTHER EXPENSES: \$3,582  
**58. TOTAL TITLE: \$70,316**  
 59. TOTAL ESCROW: \$13,881  
 60. TOTAL NON-POLICY ABSTRACT: \$28,832  
**61. TOTAL EXPENSES: \$113,029**  
 62. INCOME/LOSS TITLE: \$26,598  
 63. INCOME/LOSS ESCROW: \$8,119  
 64. INCOME/LOSS NON-POLICY: \$15,872  
**65. NET INCOME/LOSS: \$50,589**  
 66. NUMBER OF POLICIES ISSUED: 127  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1505165  
 2. Agency Name: WASHINGTON COUNTY ABSTRACT COMPANY  
 3. Agency Address: 211 EAST MAIN ST.  
 4. City, State, Zip: BRENHAM, TX 77833

1. Agency Number: 11760056  
 2. Agency Name: WEST TEXAS ABSTRACT & TITLE COMPANY, LLC  
 3. Agency Address: 3700 N BIG SPRING ST  
 4. City, State, Zip: MILAND, TX 79705

### INCOME

5. TITLE PREMIUMS: \$805,462  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$684,643  
 8. EXAMINATION EVIDENCE FEES: \$45,444  
 9. FEES RECEIVED FOR CLOSING: \$25,007  
 10. TAX CERTIFICATES: \$6,605  
 11. RECORDING FEES: \$1,272  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$1,344  
 14. COURIER AND OVERNIGHT: \$5,019  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$162  
**18. TOTAL TITLE: \$769,496**  
 19. TOTAL ESCROW: \$122,273  
 20. TOTAL NON-POLICY: \$2,500  
**21. TOTAL INCOME: \$894,269**

### EXPENSES

22. SALARIES-EMPLOYEES: \$208,621  
 23. SALARIES-OWNERS/PARTNERS: \$90,465  
 24. BENEFITS-EMPLOYEES: \$72,403  
 25. BENEFITS-OWNERS/PARTNERS: \$31,014  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$4,287  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$12,040  
 31. UTILITIES: \$6,862  
 32. ACCOUNTING AND AUDITING: \$6,247  
 33. ADVERTISING AND PROMOTIONS: \$13,642  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$11,183  
 35. INSURANCE: \$18,955  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$2,638  
 39. POSTAGE AND FREIGHT: \$1,528  
 40. COURIER AND OVERNIGHT: \$6,712  
 41. TELEPHONE AND FAX: \$2,518  
 42. PRINTING AND PHOTOCOPYING: \$653  
 43. OFFICE SUPPLIES: \$12,584  
 44. EQUIPMENT/VEHICLE LEASE: \$24,194  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,318  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$4,859  
 51. RECORDING FEES PAID: \$1,272  
 52. PLANT LEASE/UPDATES: \$5,645  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$21,137  
**58. TOTAL TITLE: \$560,777**  
 59. TOTAL ESCROW: \$93,550  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$654,327**  
 62. INCOME/LOSS TITLE: \$208,719  
 63. INCOME/LOSS ESCROW: \$28,723  
 64. INCOME/LOSS NON-POLICY: \$2,500  
**65. NET INCOME/LOSS: \$239,942**  
 66. NUMBER OF POLICIES ISSUED: 1,252  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$3,977,836  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$3,381,160  
 8. EXAMINATION EVIDENCE FEES: \$631,019  
 9. FEES RECEIVED FOR CLOSING: \$254,926  
 10. TAX CERTIFICATES: \$4,142  
 11. RECORDING FEES: \$222,633  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$33,757  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$632  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$4,528,269**  
 19. TOTAL ESCROW: \$744,519  
 20. TOTAL NON-POLICY: \$292,808  
**21. TOTAL INCOME: \$5,565,596**

### EXPENSES

22. SALARIES-EMPLOYEES: \$1,238,931  
 23. SALARIES-OWNERS/PARTNERS: \$295,200  
 24. BENEFITS-EMPLOYEES: \$194,604  
 25. BENEFITS-OWNERS/PARTNERS: \$44,291  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$38,447  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$113,788  
 31. UTILITIES: \$33,086  
 32. ACCOUNTING AND AUDITING: \$14,747  
 33. ADVERTISING AND PROMOTIONS: \$56,353  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$8,472  
 35. INSURANCE: \$17,311  
 36. INTEREST EXPENSE: \$13,179  
 37. LEGAL EXPENSE: \$410  
 38. LICENSES, TAXES, AND FEES: \$14,216  
 39. POSTAGE AND FREIGHT: \$15,650  
 40. COURIER AND OVERNIGHT: \$33,757  
 41. TELEPHONE AND FAX: \$14,090  
 42. PRINTING AND PHOTOCOPYING: \$32,990  
 43. OFFICE SUPPLIES: \$79,201  
 44. EQUIPMENT/VEHICLE LEASE: \$1,740  
 45. DEPRECIATION: \$1,811  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$13,856  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$4,610  
 51. RECORDING FEES PAID: \$203,479  
 52. PLANT LEASE/UPDATES: \$39,285  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$107  
 55. DONATIONS/LOBBYING: \$4,395  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$77,336  
**58. TOTAL TITLE: \$2,605,342**  
 59. TOTAL ESCROW: \$446,445  
 60. TOTAL NON-POLICY ABSTRACT: \$138,662  
**61. TOTAL EXPENSES: \$3,190,449**  
 62. INCOME/LOSS TITLE: \$1,922,927  
 63. INCOME/LOSS ESCROW: \$298,074  
 64. INCOME/LOSS NON-POLICY: \$154,146  
**65. NET INCOME/LOSS: \$2,375,147**  
 66. NUMBER OF POLICIES ISSUED: 11,665  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1505480  
 2. Agency Name: WEST TEXAS TITLE COMPANY, INC.  
 3. Agency Address: 8001 QUAKER AVENUE, SUITE E  
 4. City, State, Zip: LUBBOCK, TX 79424

1. Agency Number: 14239227  
 2. Agency Name: WESTERN ABSTRACT & TITLE CO.  
 3. Agency Address: 321 S. OAK  
 4. City, State, Zip: PECOS, TX 79772

### INCOME

5. TITLE PREMIUMS:	\$571,204
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$485,524
8. EXAMINATION EVIDENCE FEES:	\$194,491
9. FEES RECEIVED FOR CLOSING:	\$5,256
10. TAX CERTIFICATES:	\$5,590
11. RECORDING FEES:	\$42,589
12. RESTRICTIONS:	\$845
13. INSPECTION FEES:	\$300
14. COURIER AND OVERNIGHT:	\$8,854
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$942
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$744,391</b>
19. TOTAL ESCROW:	\$108,941
20. TOTAL NON-POLICY:	\$53,707
<b>21. TOTAL INCOME:</b>	<b>\$907,039</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$278,091
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$37,188
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$2,324
30. RENT:	\$44,911
31. UTILITIES:	\$5,015
32. ACCOUNTING AND AUDITING:	\$5,975
33. ADVERTISING AND PROMOTIONS:	\$6,235
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$7,983
35. INSURANCE:	\$5,392
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$164
39. POSTAGE AND FREIGHT:	\$998
40. COURIER AND OVERNIGHT:	\$8,607
41. TELEPHONE AND FAX:	\$18,870
42. PRINTING AND PHOTOCOPYING:	\$7,564
43. OFFICE SUPPLIES:	\$9,063
44. EQUIPMENT/VEHICLE LEASE	\$7,150
45. DEPRECIATION:	\$7,380
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$2,046
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$6,670
51. RECORDING FEES PAID:	\$41,458
52. PLANT LEASE/UPDATES:	\$150,000
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$226
56. TRADE ASSOCIATION FEES:	\$1,115
57. OTHER EXPENSES:	\$1,925
<b>58. TOTAL TITLE:</b>	<b>\$656,350</b>
59. TOTAL ESCROW:	\$68,014
60. TOTAL NON-POLICY ABSTRACT:	\$39,058
<b>61. TOTAL EXPENSES:</b>	<b>\$763,422</b>
62. INCOME/LOSS TITLE:	\$88,041
63. INCOME/LOSS ESCROW:	\$40,927
64. INCOME/LOSS NON-POLICY:	\$14,649
<b>65. NET INCOME/LOSS:</b>	<b>\$143,617</b>
66. NUMBER OF POLICIES ISSUED:	605
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$23,227
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$19,743
8. EXAMINATION EVIDENCE FEES:	\$80,705
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$2,745
11. RECORDING FEES:	\$1,359
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$330
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$1,238
<b>18. TOTAL TITLE:</b>	<b>\$106,120</b>
19. TOTAL ESCROW:	\$9,803
20. TOTAL NON-POLICY:	\$630,530
<b>21. TOTAL INCOME:</b>	<b>\$746,453</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$41,576
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$1,645
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$8,159
28. C/F-OTHER AGENTS AND UW:	\$474
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$5,625
31. UTILITIES:	\$1,237
32. ACCOUNTING AND AUDITING:	\$2,507
33. ADVERTISING AND PROMOTIONS:	\$6
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$1,703
35. INSURANCE:	\$498
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$255
39. POSTAGE AND FREIGHT:	\$247
40. COURIER AND OVERNIGHT:	\$302
41. TELEPHONE AND FAX:	\$323
42. PRINTING AND PHOTOCOPYING:	\$2,536
43. OFFICE SUPPLIES:	\$2,191
44. EQUIPMENT/VEHICLE LEASE	\$310
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$78
48. BAD DEBTS:	\$91
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$4,431
51. RECORDING FEES PAID:	\$1,464
52. PLANT LEASE/UPDATES:	\$410,746
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$135
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$6,235
<b>58. TOTAL TITLE:</b>	<b>\$492,774</b>
59. TOTAL ESCROW:	\$7,437
60. TOTAL NON-POLICY ABSTRACT:	\$372,817
<b>61. TOTAL EXPENSES:</b>	<b>\$873,028</b>
62. INCOME/LOSS TITLE:	(\$386,654)
63. INCOME/LOSS ESCROW:	\$2,366
64. INCOME/LOSS NON-POLICY:	\$257,713
<b>65. NET INCOME/LOSS:</b>	<b>(\$126,575)</b>
66. NUMBER OF POLICIES ISSUED:	57
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1500730  
 2. Agency Name: WESTERN ABSTRACT COMPANY  
 3. Agency Address: 108 N. MAIN  
 4. City, State, Zip: MORTON, TX 79346

1. Agency Number: 8903732  
 2. Agency Name: WESTERN TITLE COMPANY  
 3. Agency Address: 4202 84TH ST.  
 4. City, State, Zip: LUBBOCK, TX 79423

### INCOME

5. TITLE PREMIUMS:	\$72,183
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$61,356
8. EXAMINATION EVIDENCE FEES:	\$5,384
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$1,400
11. RECORDING FEES:	\$3,282
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$40
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$73
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$71,535</b>
19. TOTAL ESCROW:	\$8,215
20. TOTAL NON-POLICY:	\$36,199
<b>21. TOTAL INCOME:</b>	<b>\$115,949</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$37,150
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$8,177
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$479
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$0
31. UTILITIES:	\$1,760
32. ACCOUNTING AND AUDITING:	\$415
33. ADVERTISING AND PROMOTIONS:	\$1,964
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$1,550
35. INSURANCE:	\$288
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$463
39. POSTAGE AND FREIGHT:	\$361
40. COURIER AND OVERNIGHT:	\$40
41. TELEPHONE AND FAX:	\$2,450
42. PRINTING AND PHOTOCOPYING:	\$175
43. OFFICE SUPPLIES:	\$3,541
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$851
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$1,400
51. RECORDING FEES PAID:	\$3,282
52. PLANT LEASE/UPDATES:	\$1,522
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$3,778
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$1,512
<b>58. TOTAL TITLE:</b>	<b>\$71,158</b>
59. TOTAL ESCROW:	\$7,106
60. TOTAL NON-POLICY ABSTRACT:	\$32,223
<b>61. TOTAL EXPENSES:</b>	<b>\$110,487</b>
62. INCOME/LOSS TITLE:	\$377
63. INCOME/LOSS ESCROW:	\$1,109
64. INCOME/LOSS NON-POLICY:	\$3,976
<b>65. NET INCOME/LOSS:</b>	<b>\$5,462</b>
66. NUMBER OF POLICIES ISSUED:	160
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$2,707,366
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$2,301,259
8. EXAMINATION EVIDENCE FEES:	\$588,312
9. FEES RECEIVED FOR CLOSING:	\$200,865
10. TAX CERTIFICATES:	\$21,600
11. RECORDING FEES:	\$125,914
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$100
14. COURIER AND OVERNIGHT:	\$12,693
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$7,728
17. OTHER INCOME:	(\$1,988)
<b>18. TOTAL TITLE:</b>	<b>\$3,256,483</b>
19. TOTAL ESCROW:	\$339,895
20. TOTAL NON-POLICY:	\$7,840
<b>21. TOTAL INCOME:</b>	<b>\$3,604,218</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$819,917
23. SALARIES-OWNERS/PARTNERS:	\$427,543
24. BENEFITS-EMPLOYEES:	\$220,596
25. BENEFITS-OWNERS/PARTNERS:	\$55,278
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$24,081
29. C/F-ATTORNEYS AND OTHERS:	\$393
30. RENT:	\$8,599
31. UTILITIES:	\$18,859
32. ACCOUNTING AND AUDITING:	\$6,229
33. ADVERTISING AND PROMOTIONS:	\$75,771
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$815
35. INSURANCE:	\$25,420
36. INTEREST EXPENSE:	\$21,405
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$25,960
39. POSTAGE AND FREIGHT:	\$3,519
40. COURIER AND OVERNIGHT:	\$18,282
41. TELEPHONE AND FAX:	\$22,985
42. PRINTING AND PHOTOCOPYING:	\$37,985
43. OFFICE SUPPLIES:	\$9,197
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$98,278
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$5,040
48. BAD DEBTS:	\$2,808
49. LOSS AND LOSS ADJUSTMENT:	\$6,149
50. TAX CERTIFICATES PAID:	\$25,740
51. RECORDING FEES PAID:	\$129,954
52. PLANT LEASE/UPDATES:	\$3,130
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$4,162
56. TRADE ASSOCIATION FEES:	\$3,305
57. OTHER EXPENSES:	\$36,080
<b>58. TOTAL TITLE:</b>	<b>\$2,137,480</b>
59. TOTAL ESCROW:	\$198,258
60. TOTAL NON-POLICY ABSTRACT:	\$88
<b>61. TOTAL EXPENSES:</b>	<b>\$2,335,826</b>
62. INCOME/LOSS TITLE:	\$1,119,003
63. INCOME/LOSS ESCROW:	\$141,637
64. INCOME/LOSS NON-POLICY:	\$7,752
<b>65. NET INCOME/LOSS:</b>	<b>\$1,268,392</b>
66. NUMBER OF POLICIES ISSUED:	4,056
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1505551  
 2. Agency Name: WESTERN TITLE OF BANDERA, INC.  
 3. Agency Address: P.O. BOX 1207  
 4. City, State, Zip: BANDERA, TX 78003

1. Agency Number: 11831487  
 2. Agency Name: WESTMINSTER TITLE AGENCY, INC.  
 3. Agency Address: 2557 SW GRAPEVINE PARKWAY SUITE 100  
 4. City, State, Zip: GRAPEVINE, TX 76051

### INCOME

5. TITLE PREMIUMS:	\$366,065
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$311,155
8. EXAMINATION EVIDENCE FEES:	\$181,475
9. FEES RECEIVED FOR CLOSING:	\$22,230
10. TAX CERTIFICATES:	\$5,965
11. RECORDING FEES:	\$26,214
12. RESTRICTIONS:	\$4,412
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$3,600
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$881
17. OTHER INCOME:	\$1,206
<b>18. TOTAL TITLE:</b>	<b>\$557,138</b>
19. TOTAL ESCROW:	\$77,337
20. TOTAL NON-POLICY:	\$1,226
<b>21. TOTAL INCOME:</b>	<b>\$635,701</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$133,716
23. SALARIES-OWNERS/PARTNERS:	\$75,074
24. BENEFITS-EMPLOYEES:	\$38,230
25. BENEFITS-OWNERS/PARTNERS:	\$23,019
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$33,358
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$8,874
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$3,271
33. ADVERTISING AND PROMOTIONS:	\$1,403
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$483
35. INSURANCE:	\$7,716
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$131
38. LICENSES, TAXES, AND FEES:	\$1,331
39. POSTAGE AND FREIGHT:	\$1,766
40. COURIER AND OVERNIGHT:	\$4,075
41. TELEPHONE AND FAX:	\$5,769
42. PRINTING AND PHOTOCOPYING:	\$10,709
43. OFFICE SUPPLIES:	\$5,918
44. EQUIPMENT/VEHICLE LEASE	\$947
45. DEPRECIATION:	\$23,445
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$442
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$4,655
51. RECORDING FEES PAID:	\$24,613
52. PLANT LEASE/UPDATES:	\$49,729
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$44
55. DONATIONS/LOBBYING:	\$358
56. TRADE ASSOCIATION FEES:	\$475
57. OTHER EXPENSES:	\$17,701
<b>58. TOTAL TITLE:</b>	<b>\$477,252</b>
59. TOTAL ESCROW:	\$49,988
60. TOTAL NON-POLICY ABSTRACT:	\$4,146
<b>61. TOTAL EXPENSES:</b>	<b>\$531,386</b>
62. INCOME/LOSS TITLE:	\$79,886
63. INCOME/LOSS ESCROW:	\$27,349
64. INCOME/LOSS NON-POLICY:	(\$2,920)
<b>65. NET INCOME/LOSS:</b>	<b>\$104,315</b>
66. NUMBER OF POLICIES ISSUED:	524
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$276,562
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$235,078
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$1,893,809
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$0
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$17,535
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$2,146,422</b>
19. TOTAL ESCROW:	\$216,230
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$2,362,652</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$182,915
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$40,862
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$5,979
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$9,691
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$41,331
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$4,323
35. INSURANCE:	\$8,283
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$328
39. POSTAGE AND FREIGHT:	\$1,146
40. COURIER AND OVERNIGHT:	\$17,535
41. TELEPHONE AND FAX:	\$2,184
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$12,579
44. EQUIPMENT/VEHICLE LEASE	\$154
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$0
52. PLANT LEASE/UPDATES:	\$38,278
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$114,119
<b>58. TOTAL TITLE:</b>	<b>\$479,707</b>
59. TOTAL ESCROW:	\$68,168
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$547,875</b>
62. INCOME/LOSS TITLE:	\$1,666,715
63. INCOME/LOSS ESCROW:	\$148,062
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$1,814,777</b>
66. NUMBER OF POLICIES ISSUED:	3,509
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10875807  
 2. Agency Name: WHEELER TITLE & ABSTRACT CO., LC  
 3. Agency Address: 112 E. TEXAS ST.  
 4. City, State, Zip: WHEELER, TX 79096

1. Agency Number: 1506112  
 2. Agency Name: WILSON COUNTY ABSTRACT COMPANY  
 3. Agency Address: 1429 THIRD STREET  
 4. City, State, Zip: FLORESVILLE, TX 78114

### INCOME

5. TITLE PREMIUMS:	\$158,100
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$134,389
8. EXAMINATION EVIDENCE FEES:	\$17,604
9. FEES RECEIVED FOR CLOSING:	\$10,212
10. TAX CERTIFICATES:	\$1,908
11. RECORDING FEES:	\$7,549
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$1,225
15. TELEPHONE AND FAX:	\$3,812
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$176,699</b>
19. TOTAL ESCROW:	\$30,125
20. TOTAL NON-POLICY:	\$102,626
<b>21. TOTAL INCOME:</b>	<b>\$309,450</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$62,529
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$10,397
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$0
31. UTILITIES:	\$1,263
32. ACCOUNTING AND AUDITING:	\$1,425
33. ADVERTISING AND PROMOTIONS:	\$1,274
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$3,511
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$974
39. POSTAGE AND FREIGHT:	\$1,123
40. COURIER AND OVERNIGHT:	\$1,225
41. TELEPHONE AND FAX:	\$2,173
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$5,643
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$596
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$1,908
51. RECORDING FEES PAID:	\$7,549
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$855
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$14,886
<b>58. TOTAL TITLE:</b>	<b>\$117,331</b>
59. TOTAL ESCROW:	\$18,462
60. TOTAL NON-POLICY ABSTRACT:	\$60,330
<b>61. TOTAL EXPENSES:</b>	<b>\$196,123</b>
62. INCOME/LOSS TITLE:	\$59,368
63. INCOME/LOSS ESCROW:	\$11,663
64. INCOME/LOSS NON-POLICY:	\$42,296
<b>65. NET INCOME/LOSS:</b>	<b>\$113,327</b>
66. NUMBER OF POLICIES ISSUED:	274
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$182,869
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$155,438
8. EXAMINATION EVIDENCE FEES:	\$215,792
9. FEES RECEIVED FOR CLOSING:	\$598
10. TAX CERTIFICATES:	\$3,388
11. RECORDING FEES:	\$17,193
12. RESTRICTIONS:	\$7,606
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$1,070
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$20
17. OTHER INCOME:	\$400
<b>18. TOTAL TITLE:</b>	<b>\$401,505</b>
19. TOTAL ESCROW:	\$2,561
20. TOTAL NON-POLICY:	\$8,533
<b>21. TOTAL INCOME:</b>	<b>\$412,599</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$71,762
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$6,082
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$175,716
28. C/F-OTHER AGENTS AND UW:	\$13,004
29. C/F-ATTORNEYS AND OTHERS:	\$1,275
30. RENT:	\$33,984
31. UTILITIES:	\$2,538
32. ACCOUNTING AND AUDITING:	\$9,346
33. ADVERTISING AND PROMOTIONS:	\$2,980
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$1,610
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$11,328
38. LICENSES, TAXES, AND FEES:	\$7,290
39. POSTAGE AND FREIGHT:	\$172
40. COURIER AND OVERNIGHT:	\$1,092
41. TELEPHONE AND FAX:	\$4,633
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$4,678
44. EQUIPMENT/VEHICLE LEASE	\$1,574
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$3,388
51. RECORDING FEES PAID:	\$32,745
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$447
57. OTHER EXPENSES:	\$14,825
<b>58. TOTAL TITLE:</b>	<b>\$400,469</b>
59. TOTAL ESCROW:	\$2,385
60. TOTAL NON-POLICY ABSTRACT:	\$8,204
<b>61. TOTAL EXPENSES:</b>	<b>\$411,058</b>
62. INCOME/LOSS TITLE:	\$1,036
63. INCOME/LOSS ESCROW:	\$176
64. INCOME/LOSS NON-POLICY:	\$329
<b>65. NET INCOME/LOSS:</b>	<b>\$1,541</b>
66. NUMBER OF POLICIES ISSUED:	399
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 1506239  
 2. Agency Name: WINTERGARDEN ABSTRACT AND GUARANTY CO., INC.  
 3. Agency Address: 407 S WALNUT ST / P O BOX 634  
 4. City, State, Zip: PEARSALL, TX 78061

1. Agency Number: 11502278  
 2. Agency Name: WISE COUNTY TITLE COMPANY  
 3. Agency Address: 405 PARK WEST COURT  
 4. City, State, Zip: DECATUR, TX 76234

### INCOME

5. TITLE PREMIUMS: \$180,023  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$153,020  
 8. EXAMINATION EVIDENCE FEES: \$47,065  
 9. FEES RECEIVED FOR CLOSING: \$1,207  
 10. TAX CERTIFICATES: \$1,614  
 11. RECORDING FEES: \$4,355  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$685  
 15. TELEPHONE AND FAX: \$524  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$1,697  
**18. TOTAL TITLE: \$210,167**  
 19. TOTAL ESCROW: \$12,963  
 20. TOTAL NON-POLICY: \$30,791  
**21. TOTAL INCOME: \$253,921**

### EXPENSES

22. SALARIES-EMPLOYEES: \$106,577  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$12,721  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$322  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$0  
 31. UTILITIES: \$2,419  
 32. ACCOUNTING AND AUDITING: \$3,528  
 33. ADVERTISING AND PROMOTIONS: \$6,265  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$461  
 35. INSURANCE: \$249  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$172  
 39. POSTAGE AND FREIGHT: \$942  
 40. COURIER AND OVERNIGHT: \$898  
 41. TELEPHONE AND FAX: \$1,861  
 42. PRINTING AND PHOTOCOPYING: \$3,421  
 43. OFFICE SUPPLIES: \$3,193  
 44. EQUIPMENT/VEHICLE LEASE: \$6,740  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$324  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$2,353  
 51. RECORDING FEES PAID: \$4,924  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$7,250  
**58. TOTAL TITLE: \$164,620**  
 59. TOTAL ESCROW: \$9,815  
 60. TOTAL NON-POLICY ABSTRACT: \$22,573  
**61. TOTAL EXPENSES: \$197,008**  
 62. INCOME/LOSS TITLE: \$45,547  
 63. INCOME/LOSS ESCROW: \$3,148  
 64. INCOME/LOSS NON-POLICY: \$8,218  
**65. NET INCOME/LOSS: \$56,913**  
 66. NUMBER OF POLICIES ISSUED: 87  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$777,393  
 6. % PREMIUM REMITTED: 14.99%  
 7. TITLE PREMIUM RETAINED: \$660,865  
 8. EXAMINATION EVIDENCE FEES: \$155,684  
 9. FEES RECEIVED FOR CLOSING: \$19,238  
 10. TAX CERTIFICATES: \$14,839  
 11. RECORDING FEES: \$54,770  
 12. RESTRICTIONS: \$247  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$8,931  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$914,574**  
 19. TOTAL ESCROW: \$231,155  
 20. TOTAL NON-POLICY: \$38,890  
**21. TOTAL INCOME: \$1,184,619**

### EXPENSES

22. SALARIES-EMPLOYEES: \$172,344  
 23. SALARIES-OWNERS/PARTNERS: \$286,097  
 24. BENEFITS-EMPLOYEES: \$0  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$17,890  
 30. RENT: \$50,936  
 31. UTILITIES: \$10,425  
 32. ACCOUNTING AND AUDITING: \$6,502  
 33. ADVERTISING AND PROMOTIONS: \$11,712  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$938  
 35. INSURANCE: \$17,787  
 36. INTEREST EXPENSE: \$779  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$3,539  
 39. POSTAGE AND FREIGHT: \$2,533  
 40. COURIER AND OVERNIGHT: \$8,931  
 41. TELEPHONE AND FAX: \$13,865  
 42. PRINTING AND PHOTOCOPYING: \$215  
 43. OFFICE SUPPLIES: \$16,431  
 44. EQUIPMENT/VEHICLE LEASE: \$38,734  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$1,621  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$17,320  
 51. RECORDING FEES PAID: \$56,706  
 52. PLANT LEASE/UPDATES: \$1,410  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$16,748  
**58. TOTAL TITLE: \$753,463**  
 59. TOTAL ESCROW: \$182,049  
 60. TOTAL NON-POLICY ABSTRACT: \$10,821  
**61. TOTAL EXPENSES: \$946,333**  
 62. INCOME/LOSS TITLE: \$161,111  
 63. INCOME/LOSS ESCROW: \$49,106  
 64. INCOME/LOSS NON-POLICY: \$28,069  
**65. NET INCOME/LOSS: \$238,286**  
 66. NUMBER OF POLICIES ISSUED: 1,320  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 13409131  
 2. Agency Name: WOOD COUNTY TITLE COMPANY  
 3. Agency Address: 1026 N. PACIFIC  
 4. City, State, Zip: MINEOLA, TX 75773

1. Agency Number: 10269993  
 2. Agency Name: YATES TITLE  
 3. Agency Address: 112 N BELL STREET/PO BOX 248  
 4. City, State, Zip: HAMILTON, TX 76531

### INCOME

5. TITLE PREMIUMS: \$216,415  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$183,953  
 8. EXAMINATION EVIDENCE FEES: \$28,485  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$3,752  
 11. RECORDING FEES: \$14,048  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$4,959  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$1,729  
**18. TOTAL TITLE: \$236,926**  
 19. TOTAL ESCROW: \$66,953  
 20. TOTAL NON-POLICY: \$1,673  
**21. TOTAL INCOME: \$305,552**

### EXPENSES

22. SALARIES-EMPLOYEES: \$59,256  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$5,983  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$10,487  
 27. E/E-ATTORNEYS AND OTHERS: \$90  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$0  
 31. UTILITIES: \$1,946  
 32. ACCOUNTING AND AUDITING: \$21,883  
 33. ADVERTISING AND PROMOTIONS: \$1,814  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$4,582  
 36. INTEREST EXPENSE: \$18,735  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$1,681  
 39. POSTAGE AND FREIGHT: \$557  
 40. COURIER AND OVERNIGHT: \$5,018  
 41. TELEPHONE AND FAX: \$1,300  
 42. PRINTING AND PHOTOCOPYING: \$2,021  
 43. OFFICE SUPPLIES: \$2,782  
 44. EQUIPMENT/VEHICLE LEASE: \$1,866  
 45. DEPRECIATION: \$21,275  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$236  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$112  
 50. TAX CERTIFICATES PAID: \$3,883  
 51. RECORDING FEES PAID: \$14,048  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$39  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$5,371  
**58. TOTAL TITLE: \$184,965**  
 59. TOTAL ESCROW: \$42,893  
 60. TOTAL NON-POLICY ABSTRACT: \$2,796  
**61. TOTAL EXPENSES: \$230,654**  
 62. INCOME/LOSS TITLE: \$51,961  
 63. INCOME/LOSS ESCROW: \$24,060  
 64. INCOME/LOSS NON-POLICY: (\$1,123)  
**65. NET INCOME/LOSS: \$74,898**  
 66. NUMBER OF POLICIES ISSUED: 480  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$76,592  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$65,103  
 8. EXAMINATION EVIDENCE FEES: \$1,870  
 9. FEES RECEIVED FOR CLOSING: \$5,234  
 10. TAX CERTIFICATES: \$1,208  
 11. RECORDING FEES: \$3,735  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$25  
**18. TOTAL TITLE: \$77,175**  
 19. TOTAL ESCROW: \$12,948  
 20. TOTAL NON-POLICY: \$125  
**21. TOTAL INCOME: \$90,248**

### EXPENSES

22. SALARIES-EMPLOYEES: \$1,148  
 23. SALARIES-OWNERS/PARTNERS: \$47,808  
 24. BENEFITS-EMPLOYEES: \$0  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$5,584  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$3,400  
 31. UTILITIES: \$1,360  
 32. ACCOUNTING AND AUDITING: \$2,656  
 33. ADVERTISING AND PROMOTIONS: \$703  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$0  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$187  
 39. POSTAGE AND FREIGHT: \$397  
 40. COURIER AND OVERNIGHT: \$27  
 41. TELEPHONE AND FAX: \$471  
 42. PRINTING AND PHOTOCOPYING: \$65  
 43. OFFICE SUPPLIES: \$524  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$332  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$1,135  
 51. RECORDING FEES PAID: \$3,970  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$1,181  
**58. TOTAL TITLE: \$70,948**  
 59. TOTAL ESCROW: \$10,421  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$81,369**  
 62. INCOME/LOSS TITLE: \$6,227  
 63. INCOME/LOSS ESCROW: \$2,527  
 64. INCOME/LOSS NON-POLICY: \$125  
**65. NET INCOME/LOSS: \$8,879**  
 66. NUMBER OF POLICIES ISSUED: 88  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Independent Agents

1. Agency Number: 10926709  
 2. Agency Name: YOUNG TITLE COMPANY, INC.  
 3. Agency Address: 2765 NE LOOP 2765 YT  
 4. City, State, Zip: PARIS, TX 75460

1. Agency Number: 1500160  
 2. Agency Name: ZAPATA COUNTY TITLE & ABSTRACT COMPANY  
 3. Agency Address: 902 N US HWY 83  
 4. City, State, Zip: ZAPATA, TX 78076

### INCOME

5. TITLE PREMIUMS:	\$279,434
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$237,519
8. EXAMINATION EVIDENCE FEES:	\$29,084
9. FEES RECEIVED FOR CLOSING:	\$1,760
10. TAX CERTIFICATES:	\$3,873
11. RECORDING FEES:	\$25,015
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$250
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$297,501</b>
19. TOTAL ESCROW:	\$101,302
20. TOTAL NON-POLICY:	\$3,020
<b>21. TOTAL INCOME:</b>	<b>\$401,823</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$108,113
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$19,071
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$4,090
27. E/E-ATTORNEYS AND OTHERS:	\$59,119
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$14,375
31. UTILITIES:	\$10,786
32. ACCOUNTING AND AUDITING:	\$3,420
33. ADVERTISING AND PROMOTIONS:	\$19,320
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$888
35. INSURANCE:	\$5,417
36. INTEREST EXPENSE:	\$7,815
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$4,724
39. POSTAGE AND FREIGHT:	\$1,296
40. COURIER AND OVERNIGHT:	\$4,881
41. TELEPHONE AND FAX:	\$5,016
42. PRINTING AND PHOTOCOPYING:	\$3,455
43. OFFICE SUPPLIES:	\$5,985
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$1,338
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$2,001
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$4,510
51. RECORDING FEES PAID:	\$26,354
52. PLANT LEASE/UPDATES:	\$5,582
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$1,737
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$16,114
<b>58. TOTAL TITLE:</b>	<b>\$335,407</b>
59. TOTAL ESCROW:	\$72,965
60. TOTAL NON-POLICY ABSTRACT:	\$2,903
<b>61. TOTAL EXPENSES:</b>	<b>\$411,275</b>
62. INCOME/LOSS TITLE:	(\$37,906)
63. INCOME/LOSS ESCROW:	\$28,337
64. INCOME/LOSS NON-POLICY:	\$117
<b>65. NET INCOME/LOSS:</b>	<b>(\$9,452)</b>
66. NUMBER OF POLICIES ISSUED:	819
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$3,297
6. % PREMIUM REMITTED:	15.01%
7. TITLE PREMIUM RETAINED:	\$2,802
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$20
11. RECORDING FEES:	\$124
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$150
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$3,096</b>
19. TOTAL ESCROW:	\$2,450
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$5,546</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$10,319
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$0
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$1,092
31. UTILITIES:	\$952
32. ACCOUNTING AND AUDITING:	\$700
33. ADVERTISING AND PROMOTIONS:	\$196
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$448
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$0
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$398
42. PRINTING AND PHOTOCOPYING:	\$45
43. OFFICE SUPPLIES:	\$1,204
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$3,360
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$0
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$0
<b>58. TOTAL TITLE:</b>	<b>\$18,713</b>
59. TOTAL ESCROW:	\$14,703
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$33,416</b>
62. INCOME/LOSS TITLE:	(\$15,617)
63. INCOME/LOSS ESCROW:	(\$12,253)
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>(\$27,870)</b>
66. NUMBER OF POLICIES ISSUED:	7
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

**AFFILIATED  
AGENTS**

**SECTION THREE**

**TEXAS DEPARTMENT OF INSURANCE**



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 12676359  
 2. Agency Name: ACCESS TITLE, LLC  
 3. Agency Address: 2000 BERING DR., SUITE 910  
 4. City, State, Zip: HOUSTON, TX 77057

1. Agency Number: 12412992  
 2. Agency Name: ADVANTAGE TITLE OF FORT BEND, LC  
 3. Agency Address: 4700 W. SAM HOUSTON PRKWY NORTH, STE 100  
 4. City, State, Zip: HOUSTON, TX 77041

### INCOME

5. TITLE PREMIUMS:	\$0
6. % PREMIUM REMITTED:	
7. TITLE PREMIUM RETAINED:	\$0
8. EXAMINATION EVIDENCE FEES:	\$798,508
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$0
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$798,508</b>
19. TOTAL ESCROW:	\$0
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$798,508</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$98,219
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$14,811
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$6,596
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$3,600
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$7,928
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$1,587
38. LICENSES, TAXES, AND FEES:	\$364
39. POSTAGE AND FREIGHT:	(\$42)
40. COURIER AND OVERNIGHT:	\$129
41. TELEPHONE AND FAX:	\$1,870
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$26,293
44. EQUIPMENT/VEHICLE LEASE:	\$70
45. DEPRECIATION:	\$256
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$1,473
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$0
52. PLANT LEASE/UPDATES:	\$174,532
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$2,325
<b>58. TOTAL TITLE:</b>	<b>\$340,011</b>
59. TOTAL ESCROW:	\$0
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$340,011</b>
62. INCOME/LOSS TITLE:	\$458,497
63. INCOME/LOSS ESCROW:	\$0
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$458,497</b>
66. NUMBER OF POLICIES ISSUED:	0
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$2,616,886
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$2,224,353
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$857,095
10. TAX CERTIFICATES:	\$28,136
11. RECORDING FEES:	\$112,310
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$20,420
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$3,242,314</b>
19. TOTAL ESCROW:	\$313,851
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$3,556,165</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$382,750
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$55,104
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$43,244
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$2,896
33. ADVERTISING AND PROMOTIONS:	\$2,788
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$521
35. INSURANCE:	\$8,637
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$36
39. POSTAGE AND FREIGHT:	\$5,029
40. COURIER AND OVERNIGHT:	\$22,050
41. TELEPHONE AND FAX:	\$6,559
42. PRINTING AND PHOTOCOPYING:	\$8,688
43. OFFICE SUPPLIES:	\$15,657
44. EQUIPMENT/VEHICLE LEASE:	\$6,086
45. DEPRECIATION:	\$204
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$28,136
51. RECORDING FEES PAID:	\$115,723
52. PLANT LEASE/UPDATES:	\$119,638
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$1,430
57. OTHER EXPENSES:	\$26,081
<b>58. TOTAL TITLE:</b>	<b>\$851,257</b>
59. TOTAL ESCROW:	\$58,134
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$909,391</b>
62. INCOME/LOSS TITLE:	\$2,391,057
63. INCOME/LOSS ESCROW:	\$255,717
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$2,646,774</b>
66. NUMBER OF POLICIES ISSUED:	3,159
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 12796396  
 2. Agency Name: ADVANTAGE TITLE OF TRAVIS COUNTY, LC  
 3. Agency Address: 1313 RR 620 SOUTH, SUITE 101  
 4. City, State, Zip: AUSTIN, TX 78734

1. Agency Number: 13187057  
 2. Agency Name: ALAMO TITLE COMPANY  
 3. Agency Address: 18618 TUSCAN STONE, SUITE 240  
 4. City, State, Zip: SAN ANTONIO, TX 78258

### INCOME

5. TITLE PREMIUMS: \$919,408  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$781,497  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$122,383  
 10. TAX CERTIFICATES: \$16,391  
 11. RECORDING FEES: \$47,207  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$19,059  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$84  
**18. TOTAL TITLE: \$986,621**  
 19. TOTAL ESCROW: \$102,173  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$1,088,794**

### EXPENSES

22. SALARIES-EMPLOYEES: \$231,772  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$52,285  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$33,764  
 31. UTILITIES: \$459  
 32. ACCOUNTING AND AUDITING: \$1,729  
 33. ADVERTISING AND PROMOTIONS: \$551  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$24  
 35. INSURANCE: \$6,151  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$0  
 39. POSTAGE AND FREIGHT: \$762  
 40. COURIER AND OVERNIGHT: \$22,790  
 41. TELEPHONE AND FAX: \$3,741  
 42. PRINTING AND PHOTOCOPYING: \$1,482  
 43. OFFICE SUPPLIES: \$1,017  
 44. EQUIPMENT/VEHICLE LEASE: \$304  
 45. DEPRECIATION: \$207  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$16,391  
 51. RECORDING FEES PAID: \$49,152  
 52. PLANT LEASE/UPDATES: \$67,079  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$1,155  
 57. OTHER EXPENSES: \$29,707  
**58. TOTAL TITLE: \$520,522**  
 59. TOTAL ESCROW: \$36,974  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$557,496**  
 62. INCOME/LOSS TITLE: \$466,099  
 63. INCOME/LOSS ESCROW: \$65,199  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$531,298**  
 66. NUMBER OF POLICIES ISSUED: 1,437  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$20,778,239  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$17,661,503  
 8. EXAMINATION EVIDENCE FEES: \$659,150  
 9. FEES RECEIVED FOR CLOSING: \$2,612,169  
 10. TAX CERTIFICATES: \$512,691  
 11. RECORDING FEES: \$1,523,155  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$150  
 14. COURIER AND OVERNIGHT: \$78,013  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$84,378  
**18. TOTAL TITLE: \$23,131,209**  
 19. TOTAL ESCROW: \$5,514,265  
 20. TOTAL NON-POLICY: \$111,835  
**21. TOTAL INCOME: \$28,757,309**

### EXPENSES

22. SALARIES-EMPLOYEES: \$10,285,918  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$1,597,140  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$12,008  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$6,829  
 29. C/F-ATTORNEYS AND OTHERS: \$951,479  
 30. RENT: \$832,815  
 31. UTILITIES: \$47,525  
 32. ACCOUNTING AND AUDITING: \$202,656  
 33. ADVERTISING AND PROMOTIONS: \$350,058  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$131,905  
 35. INSURANCE: \$91,252  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$3,459  
 38. LICENSES, TAXES, AND FEES: \$61,487  
 39. POSTAGE AND FREIGHT: \$265,157  
 40. COURIER AND OVERNIGHT: \$101,072  
 41. TELEPHONE AND FAX: \$208,435  
 42. PRINTING AND PHOTOCOPYING: \$124,218  
 43. OFFICE SUPPLIES: \$179,896  
 44. EQUIPMENT/VEHICLE LEASE: \$9,598  
 45. DEPRECIATION: \$69,460  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$59,754  
 48. BAD DEBTS: \$971  
 49. LOSS AND LOSS ADJUSTMENT: \$2,000  
 50. TAX CERTIFICATES PAID: \$507,737  
 51. RECORDING FEES PAID: \$1,456,048  
 52. PLANT LEASE/UPDATES: \$266,871  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$20,122  
 56. TRADE ASSOCIATION FEES: \$13,722  
 57. OTHER EXPENSES: \$332,834  
**58. TOTAL TITLE: \$18,192,426**  
 59. TOTAL ESCROW: \$3,687,234  
 60. TOTAL NON-POLICY ABSTRACT: \$70,302  
**61. TOTAL EXPENSES: \$21,949,962**  
 62. INCOME/LOSS TITLE: \$4,938,783  
 63. INCOME/LOSS ESCROW: \$1,827,031  
 64. INCOME/LOSS NON-POLICY: \$41,533  
**65. NET INCOME/LOSS: \$6,807,347**  
 66. NUMBER OF POLICIES ISSUED: 51,960  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 1506308  
 2. Agency Name: ALAMO TITLE COMPANY  
 3. Agency Address: 5004 THOMPSON TERRACE #107  
 4. City, State, Zip: COLLEYVILLE, TX 76034

1. Agency Number: 10099308  
 2. Agency Name: ALAMO TITLE COMPANY  
 3. Agency Address: 1800 BERING DRIVE, SUITE 400  
 4. City, State, Zip: HOUSTON, TX 77057

### INCOME

5. TITLE PREMIUMS:	\$7,487,173
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$6,364,097
8. EXAMINATION EVIDENCE FEES:	\$493,901
9. FEES RECEIVED FOR CLOSING:	\$535,713
10. TAX CERTIFICATES:	\$286,400
11. RECORDING FEES:	\$574,461
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$17,135
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$40,223
<b>18. TOTAL TITLE:</b>	<b>\$8,311,930</b>
19. TOTAL ESCROW:	\$1,886,539
20. TOTAL NON-POLICY:	\$51,656
<b>21. TOTAL INCOME:</b>	<b>\$10,250,125</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$3,353,502
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$606,611
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$1,109
29. C/F-ATTORNEYS AND OTHERS:	\$1,779,501
30. RENT:	\$312,889
31. UTILITIES:	\$31,432
32. ACCOUNTING AND AUDITING:	\$189,820
33. ADVERTISING AND PROMOTIONS:	\$127,268
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$59,580
35. INSURANCE:	\$33,047
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$40,563
38. LICENSES, TAXES, AND FEES:	\$37,763
39. POSTAGE AND FREIGHT:	\$97,674
40. COURIER AND OVERNIGHT:	\$21,763
41. TELEPHONE AND FAX:	\$101,933
42. PRINTING AND PHOTOCOPYING:	\$26,226
43. OFFICE SUPPLIES:	\$87,808
44. EQUIPMENT/VEHICLE LEASE	\$773
45. DEPRECIATION:	\$62,183
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$21,177
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$286,400
51. RECORDING FEES PAID:	\$506,374
52. PLANT LEASE/UPDATES:	\$220,377
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$57,936
55. DONATIONS/LOBBYING:	\$872
56. TRADE ASSOCIATION FEES:	\$6,837
57. OTHER EXPENSES:	\$156,591
<b>58. TOTAL TITLE:</b>	<b>\$8,228,009</b>
59. TOTAL ESCROW:	\$1,258,515
60. TOTAL NON-POLICY ABSTRACT:	\$33,268
<b>61. TOTAL EXPENSES:</b>	<b>\$9,519,792</b>
62. INCOME/LOSS TITLE:	\$83,921
63. INCOME/LOSS ESCROW:	\$628,024
64. INCOME/LOSS NON-POLICY:	\$18,388
<b>65. NET INCOME/LOSS:</b>	<b>\$730,333</b>
66. NUMBER OF POLICIES ISSUED:	25,982
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$14,014,332
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$11,912,182
8. EXAMINATION EVIDENCE FEES:	\$407,696
9. FEES RECEIVED FOR CLOSING:	\$1,926,463
10. TAX CERTIFICATES:	\$372,125
11. RECORDING FEES:	\$1,356,936
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$40,415
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$513,573
<b>18. TOTAL TITLE:</b>	<b>\$16,529,390</b>
19. TOTAL ESCROW:	\$2,494,766
20. TOTAL NON-POLICY:	\$23,707
<b>21. TOTAL INCOME:</b>	<b>\$19,047,863</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$6,582,275
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$862,407
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$32,562
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$8,412
29. C/F-ATTORNEYS AND OTHERS:	\$703,262
30. RENT:	\$535,552
31. UTILITIES:	\$12,915
32. ACCOUNTING AND AUDITING:	\$229,716
33. ADVERTISING AND PROMOTIONS:	\$192,184
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$55,084
35. INSURANCE:	\$51,112
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$48,728
38. LICENSES, TAXES, AND FEES:	\$11,468
39. POSTAGE AND FREIGHT:	\$62,697
40. COURIER AND OVERNIGHT:	\$57,621
41. TELEPHONE AND FAX:	\$80,083
42. PRINTING AND PHOTOCOPYING:	\$41,795
43. OFFICE SUPPLIES:	\$78,600
44. EQUIPMENT/VEHICLE LEASE	\$21,996
45. DEPRECIATION:	\$61,310
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$54,826
48. BAD DEBTS:	\$124
49. LOSS AND LOSS ADJUSTMENT:	(\$137,500)
50. TAX CERTIFICATES PAID:	\$372,275
51. RECORDING FEES PAID:	\$1,355,113
52. PLANT LEASE/UPDATES:	\$241,565
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$34
55. DONATIONS/LOBBYING:	\$10,897
56. TRADE ASSOCIATION FEES:	\$7,682
57. OTHER EXPENSES:	\$103,911
<b>58. TOTAL TITLE:</b>	<b>\$11,738,706</b>
59. TOTAL ESCROW:	\$1,522,891
60. TOTAL NON-POLICY ABSTRACT:	\$12,584
<b>61. TOTAL EXPENSES:</b>	<b>\$13,274,181</b>
62. INCOME/LOSS TITLE:	\$4,790,684
63. INCOME/LOSS ESCROW:	\$971,875
64. INCOME/LOSS NON-POLICY:	\$11,123
<b>65. NET INCOME/LOSS:</b>	<b>\$5,773,682</b>
66. NUMBER OF POLICIES ISSUED:	26,370
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 8602159  
 2. Agency Name: ALAMO TITLE COMPANY  
 3. Agency Address: 9600 N. MOPAC EXPRESSWAY, SUITE 125  
 4. City, State, Zip: AUSTIN, TX 78759

1. Agency Number: 8269643  
 2. Agency Name: AMERICAN TITLE COMPANY OF HOUSTON  
 3. Agency Address: 2000 BERING DRIVE, SUITE 1000  
 4. City, State, Zip: HOUSTON, TX 77057

### INCOME

5. TITLE PREMIUMS: \$302,200  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$256,870  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$21,536  
 10. TAX CERTIFICATES: \$11,726  
 11. RECORDING FEES: \$0  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$3,474  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$200  
**18. TOTAL TITLE: \$293,806**  
 19. TOTAL ESCROW: \$96,175  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$389,981**

### EXPENSES

22. SALARIES-EMPLOYEES: \$145,185  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$27,139  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$1,862  
 30. RENT: \$19,500  
 31. UTILITIES: \$1,333  
 32. ACCOUNTING AND AUDITING: \$0  
 33. ADVERTISING AND PROMOTIONS: \$3,853  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$444  
 35. INSURANCE: \$2,838  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$5,869  
 39. POSTAGE AND FREIGHT: \$3,744  
 40. COURIER AND OVERNIGHT: \$3,249  
 41. TELEPHONE AND FAX: \$10,947  
 42. PRINTING AND PHOTOCOPYING: \$1,299  
 43. OFFICE SUPPLIES: \$2,470  
 44. EQUIPMENT/VEHICLE LEASE: \$24  
 45. DEPRECIATION: \$4,183  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$623  
 48. BAD DEBTS: \$96  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$11,726  
 51. RECORDING FEES PAID: \$2,678  
 52. PLANT LEASE/UPDATES: \$1,806  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$191  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$5,420  
**58. TOTAL TITLE: \$256,479**  
 59. TOTAL ESCROW: \$80,702  
 60. TOTAL NON-POLICY ABSTRACT: \$4  
**61. TOTAL EXPENSES: \$337,185**  
 62. INCOME/LOSS TITLE: \$37,327  
 63. INCOME/LOSS ESCROW: \$15,473  
 64. INCOME/LOSS NON-POLICY: (\$4)  
**65. NET INCOME/LOSS: \$52,796**  
 66. NUMBER OF POLICIES ISSUED: 990  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$7,310,646  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$6,214,049  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$28,791  
 10. TAX CERTIFICATES: \$342,233  
 11. RECORDING FEES: \$56,170  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$1,022  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$6,642,265**  
 19. TOTAL ESCROW: \$116,414  
 20. TOTAL NON-POLICY: \$14,404  
**21. TOTAL INCOME: \$6,773,083**

### EXPENSES

22. SALARIES-EMPLOYEES: \$1,163,364  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$296,933  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$200,295  
 29. C/F-ATTORNEYS AND OTHERS: \$3,484,133  
 30. RENT: \$197,085  
 31. UTILITIES: \$6,761  
 32. ACCOUNTING AND AUDITING: \$19,680  
 33. ADVERTISING AND PROMOTIONS: \$54,241  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$3,584  
 35. INSURANCE: \$0  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$71,613  
 38. LICENSES, TAXES, AND FEES: \$524  
 39. POSTAGE AND FREIGHT: \$25,811  
 40. COURIER AND OVERNIGHT: \$19,016  
 41. TELEPHONE AND FAX: \$45,334  
 42. PRINTING AND PHOTOCOPYING: \$13  
 43. OFFICE SUPPLIES: \$65,390  
 44. EQUIPMENT/VEHICLE LEASE: \$1,467  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$11,836  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$13,502  
 50. TAX CERTIFICATES PAID: \$342,233  
 51. RECORDING FEES PAID: \$68,627  
 52. PLANT LEASE/UPDATES: \$208,114  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$27,984  
**58. TOTAL TITLE: \$6,327,540**  
 59. TOTAL ESCROW: \$124,090  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$6,451,630**  
 62. INCOME/LOSS TITLE: \$314,725  
 63. INCOME/LOSS ESCROW: (\$7,676)  
 64. INCOME/LOSS NON-POLICY: \$14,404  
**65. NET INCOME/LOSS: \$321,453**  
 66. NUMBER OF POLICIES ISSUED: 14,706  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 1505610  
 2. Agency Name: AUSTIN TITLE COMPANY  
 3. Agency Address: 9600 N. MOPAC EXPRESSWAY, SUITE 125  
 4. City, State, Zip: AUSTIN, TX 78759

1. Agency Number: 11937929  
 2. Agency Name: CENTENNIAL TITLE, LLC  
 3. Agency Address: TWO VILLAGE DRIVE, SUITE 101  
 4. City, State, Zip: ABILENE, TX 79606

### INCOME

5. TITLE PREMIUMS: \$13,585,597  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$11,547,758  
 8. EXAMINATION EVIDENCE FEES: \$1,200,986  
 9. FEES RECEIVED FOR CLOSING: \$842,118  
 10. TAX CERTIFICATES: \$327,582  
 11. RECORDING FEES: \$993,209  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$31,958  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$37,565  
**18. TOTAL TITLE: \$14,981,176**  
 19. TOTAL ESCROW: \$2,892,971  
 20. TOTAL NON-POLICY: \$28,719  
**21. TOTAL INCOME: \$17,902,866**

### EXPENSES

22. SALARIES-EMPLOYEES: \$7,044,883  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$1,152,832  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$139,527  
 28. C/F-OTHER AGENTS AND UW: \$5,716  
 29. C/F-ATTORNEYS AND OTHERS: \$865,174  
 30. RENT: \$680,532  
 31. UTILITIES: \$57,719  
 32. ACCOUNTING AND AUDITING: \$40,641  
 33. ADVERTISING AND PROMOTIONS: \$266,210  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$187,428  
 35. INSURANCE: \$59,970  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$20,617  
 39. POSTAGE AND FREIGHT: \$89,714  
 40. COURIER AND OVERNIGHT: \$35,840  
 41. TELEPHONE AND FAX: \$169,428  
 42. PRINTING AND PHOTOCOPYING: \$51,264  
 43. OFFICE SUPPLIES: \$114,516  
 44. EQUIPMENT/VEHICLE LEASE \$7,066  
 45. DEPRECIATION: \$119,860  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$64,816  
 48. BAD DEBTS: \$6,954  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$327,582  
 51. RECORDING FEES PAID: \$1,012,446  
 52. PLANT LEASE/UPDATES: \$335,491  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: (\$132)  
 55. DONATIONS/LOBBYING: \$9,459  
 56. TRADE ASSOCIATION FEES: \$13,494  
 57. OTHER EXPENSES: \$430,115  
**58. TOTAL TITLE: \$13,309,162**  
 59. TOTAL ESCROW: \$2,109,772  
 60. TOTAL NON-POLICY ABSTRACT: \$20,225  
**61. TOTAL EXPENSES: \$15,439,159**  
 62. INCOME/LOSS TITLE: \$1,672,014  
 63. INCOME/LOSS ESCROW: \$783,199  
 64. INCOME/LOSS NON-POLICY: \$8,494  
**65. NET INCOME/LOSS: \$2,463,707**  
 66. NUMBER OF POLICIES ISSUED: 28,095  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$1,174,247  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$998,110  
 8. EXAMINATION EVIDENCE FEES: \$14,008  
 9. FEES RECEIVED FOR CLOSING: \$14,669  
 10. TAX CERTIFICATES: \$10,353  
 11. RECORDING FEES: \$75,074  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$11,878  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$31,508  
**18. TOTAL TITLE: \$1,155,600**  
 19. TOTAL ESCROW: \$309,269  
 20. TOTAL NON-POLICY: \$45,544  
**21. TOTAL INCOME: \$1,510,413**

### EXPENSES

22. SALARIES-EMPLOYEES: \$281,322  
 23. SALARIES-OWNERS/PARTNERS: \$56,250  
 24. BENEFITS-EMPLOYEES: \$38,876  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$3,453  
 29. C/F-ATTORNEYS AND OTHERS: \$1,320  
 30. RENT: \$28,382  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$3,450  
 33. ADVERTISING AND PROMOTIONS: \$2,626  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$3,125  
 35. INSURANCE: \$9,794  
 36. INTEREST EXPENSE: \$727  
 37. LEGAL EXPENSE: \$6,964  
 38. LICENSES, TAXES, AND FEES: \$1,039  
 39. POSTAGE AND FREIGHT: \$2,621  
 40. COURIER AND OVERNIGHT: \$14,133  
 41. TELEPHONE AND FAX: \$5,806  
 42. PRINTING AND PHOTOCOPYING: \$3,902  
 43. OFFICE SUPPLIES: \$7,399  
 44. EQUIPMENT/VEHICLE LEASE \$2,326  
 45. DEPRECIATION: \$6,756  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$705  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$10,020  
 51. RECORDING FEES PAID: \$72,898  
 52. PLANT LEASE/UPDATES: \$16,990  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$1,501  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$1,427  
 57. OTHER EXPENSES: \$13,391  
**58. TOTAL TITLE: \$597,203**  
 59. TOTAL ESCROW: \$136,688  
 60. TOTAL NON-POLICY ABSTRACT: \$18,600  
**61. TOTAL EXPENSES: \$752,491**  
 62. INCOME/LOSS TITLE: \$558,397  
 63. INCOME/LOSS ESCROW: \$172,581  
 64. INCOME/LOSS NON-POLICY: \$26,944  
**65. NET INCOME/LOSS: \$757,922**  
 66. NUMBER OF POLICIES ISSUED: 2,788  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 12497749  
 2. Agency Name: CENTRAL TEXAS TITLE  
 3. Agency Address: 105 E PEARL STREET  
 4. City, State, Zip: GRANBURY, TX 76048

1. Agency Number: 1506269  
 2. Agency Name: CHARTER TITLE COMPANY  
 3. Agency Address: 4265 SAN FELIPE # 350  
 4. City, State, Zip: HOUSTON, TX 77027

### INCOME

5. TITLE PREMIUMS:	\$1,798,307
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,528,561
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$511,861
10. TAX CERTIFICATES:	\$737
11. RECORDING FEES:	\$127,755
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$10,964
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$16,433
<b>18. TOTAL TITLE:</b>	<b>\$2,196,311</b>
19. TOTAL ESCROW:	\$341,640
20. TOTAL NON-POLICY:	\$20,537
<b>21. TOTAL INCOME:</b>	<b>\$2,558,488</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$683,635
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$173,346
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$23,135
29. C/F-ATTORNEYS AND OTHERS:	\$22,339
30. RENT:	\$102,711
31. UTILITIES:	\$11,465
32. ACCOUNTING AND AUDITING:	\$2,322
33. ADVERTISING AND PROMOTIONS:	\$58,202
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$9,448
35. INSURANCE:	\$4,518
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$2,885
38. LICENSES, TAXES, AND FEES:	\$7,740
39. POSTAGE AND FREIGHT:	\$7,528
40. COURIER AND OVERNIGHT:	\$11,765
41. TELEPHONE AND FAX:	\$16,677
42. PRINTING AND PHOTOCOPYING:	\$5,759
43. OFFICE SUPPLIES:	\$13,501
44. EQUIPMENT/VEHICLE LEASE	\$13,272
45. DEPRECIATION:	\$13,842
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$2,036
48. BAD DEBTS:	\$17
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$492
51. RECORDING FEES PAID:	\$131,271
52. PLANT LEASE/UPDATES:	\$232,373
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$6,029
56. TRADE ASSOCIATION FEES:	\$5,398
57. OTHER EXPENSES:	\$112,250
<b>58. TOTAL TITLE:</b>	<b>\$1,673,956</b>
59. TOTAL ESCROW:	\$210,015
60. TOTAL NON-POLICY ABSTRACT:	\$14,310
<b>61. TOTAL EXPENSES:</b>	<b>\$1,898,281</b>
62. INCOME/LOSS TITLE:	\$522,355
63. INCOME/LOSS ESCROW:	\$131,625
64. INCOME/LOSS NON-POLICY:	\$6,227
<b>65. NET INCOME/LOSS:</b>	<b>\$660,207</b>
66. NUMBER OF POLICIES ISSUED:	3,786
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$24,661,072
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$20,961,911
8. EXAMINATION EVIDENCE FEES:	\$1,127,020
9. FEES RECEIVED FOR CLOSING:	\$5,176,548
10. TAX CERTIFICATES:	\$171,271
11. RECORDING FEES:	\$608,801
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$1,250
14. COURIER AND OVERNIGHT:	\$52,809
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$536,455
<b>18. TOTAL TITLE:</b>	<b>\$28,636,065</b>
19. TOTAL ESCROW:	\$1,816,783
20. TOTAL NON-POLICY:	\$336,886
<b>21. TOTAL INCOME:</b>	<b>\$30,789,734</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$9,688,621
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$1,176,419
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$36,406
29. C/F-ATTORNEYS AND OTHERS:	\$482,997
30. RENT:	\$648,739
31. UTILITIES:	\$13,664
32. ACCOUNTING AND AUDITING:	\$16,690
33. ADVERTISING AND PROMOTIONS:	\$322,845
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$112,049
35. INSURANCE:	\$93,112
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$79,883
38. LICENSES, TAXES, AND FEES:	\$10,233
39. POSTAGE AND FREIGHT:	\$80,080
40. COURIER AND OVERNIGHT:	\$50,270
41. TELEPHONE AND FAX:	\$97,409
42. PRINTING AND PHOTOCOPYING:	\$53,260
43. OFFICE SUPPLIES:	\$188,269
44. EQUIPMENT/VEHICLE LEASE	\$27,094
45. DEPRECIATION:	\$69,272
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$142,847
48. BAD DEBTS:	(\$31)
49. LOSS AND LOSS ADJUSTMENT:	\$26,000
50. TAX CERTIFICATES PAID:	\$196,991
51. RECORDING FEES PAID:	\$599,709
52. PLANT LEASE/UPDATES:	\$589,125
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$36
55. DONATIONS/LOBBYING:	\$44,737
56. TRADE ASSOCIATION FEES:	\$15,942
57. OTHER EXPENSES:	\$436,174
<b>58. TOTAL TITLE:</b>	<b>\$15,298,842</b>
59. TOTAL ESCROW:	\$877,341
60. TOTAL NON-POLICY ABSTRACT:	\$155,691
<b>61. TOTAL EXPENSES:</b>	<b>\$16,331,874</b>
62. INCOME/LOSS TITLE:	\$13,337,223
63. INCOME/LOSS ESCROW:	\$939,442
64. INCOME/LOSS NON-POLICY:	\$181,195
<b>65. NET INCOME/LOSS:</b>	<b>\$14,457,860</b>
66. NUMBER OF POLICIES ISSUED:	20,473
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 1505482  
 2. Agency Name: CHARTER TITLE COMPANY FORT BEND  
 3. Agency Address: 15958 CITY WALK #200  
 4. City, State, Zip: SUGARLAND, TX 77479

1. Agency Number: 12789036  
 2. Agency Name: CHICAGO TITLE CO.  
 3. Agency Address: 5501 LBJ FREEWAY #200  
 4. City, State, Zip: DALLAS, TX 75240

### INCOME

5. TITLE PREMIUMS:	\$2,474,530
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$2,103,350
8. EXAMINATION EVIDENCE FEES:	\$180,663
9. FEES RECEIVED FOR CLOSING:	\$341,772
10. TAX CERTIFICATES:	\$85,984
11. RECORDING FEES:	\$110,348
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$200
14. COURIER AND OVERNIGHT:	\$4,582
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$29
17. OTHER INCOME:	\$452
<b>18. TOTAL TITLE:</b>	<b>\$2,827,380</b>
19. TOTAL ESCROW:	\$451,077
20. TOTAL NON-POLICY:	\$6,974
<b>21. TOTAL INCOME:</b>	<b>\$3,285,431</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$1,096,845
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$207,491
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$364
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$133,227
31. UTILITIES:	\$1,875
32. ACCOUNTING AND AUDITING:	\$7,581
33. ADVERTISING AND PROMOTIONS:	\$9,268
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$13,145
35. INSURANCE:	\$1,577
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$10,607
38. LICENSES, TAXES, AND FEES:	\$4,924
39. POSTAGE AND FREIGHT:	\$22,751
40. COURIER AND OVERNIGHT:	\$8,278
41. TELEPHONE AND FAX:	\$23,578
42. PRINTING AND PHOTOCOPYING:	\$13,379
43. OFFICE SUPPLIES:	\$37,804
44. EQUIPMENT/VEHICLE LEASE	\$7,160
45. DEPRECIATION:	\$7,704
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$13,236
48. BAD DEBTS:	(\$11)
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$90,059
51. RECORDING FEES PAID:	\$136,651
52. PLANT LEASE/UPDATES:	\$39,353
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$151
55. DONATIONS/LOBBYING:	\$1,870
56. TRADE ASSOCIATION FEES:	\$1,546
57. OTHER EXPENSES:	\$102,162
<b>58. TOTAL TITLE:</b>	<b>\$1,992,575</b>
59. TOTAL ESCROW:	\$278,995
60. TOTAL NON-POLICY ABSTRACT:	\$4,179
<b>61. TOTAL EXPENSES:</b>	<b>\$2,275,749</b>
62. INCOME/LOSS TITLE:	\$834,805
63. INCOME/LOSS ESCROW:	\$172,082
64. INCOME/LOSS NON-POLICY:	\$2,795
<b>65. NET INCOME/LOSS:</b>	<b>\$1,009,682</b>
66. NUMBER OF POLICIES ISSUED:	5,176
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$7,369,856
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$6,264,377
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$54,728
10. TAX CERTIFICATES:	\$91,188
11. RECORDING FEES:	\$209,927
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$604
<b>18. TOTAL TITLE:</b>	<b>\$6,620,824</b>
19. TOTAL ESCROW:	\$0
20. TOTAL NON-POLICY:	\$4,215
<b>21. TOTAL INCOME:</b>	<b>\$6,625,039</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$23,986
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$0
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$5,032,523
30. RENT:	\$146,727
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$8,400
33. ADVERTISING AND PROMOTIONS:	\$11,189
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$0
35. INSURANCE:	\$4,823
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$1,174
39. POSTAGE AND FREIGHT:	\$46,691
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$16,915
42. PRINTING AND PHOTOCOPYING:	\$227
43. OFFICE SUPPLIES:	\$6,078
44. EQUIPMENT/VEHICLE LEASE	\$0
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$91,188
51. RECORDING FEES PAID:	\$205,258
52. PLANT LEASE/UPDATES:	\$407,225
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$23,728
<b>58. TOTAL TITLE:</b>	<b>\$6,026,132</b>
59. TOTAL ESCROW:	\$300
60. TOTAL NON-POLICY ABSTRACT:	\$164
<b>61. TOTAL EXPENSES:</b>	<b>\$6,026,596</b>
62. INCOME/LOSS TITLE:	\$594,692
63. INCOME/LOSS ESCROW:	(\$300)
64. INCOME/LOSS NON-POLICY:	\$4,051
<b>65. NET INCOME/LOSS:</b>	<b>\$598,443</b>
66. NUMBER OF POLICIES ISSUED:	9,217
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 13639034  
 2. Agency Name: CHICAGO TITLE OF TEXAS, LLC  
 3. Agency Address: 270 N LOOP 1604E., SUITE 100  
 4. City, State, Zip: SAN ANTONIO, TX 78232

1. Agency Number: 14240975  
 2. Agency Name: CLASSIC TITLE COMPANY, LLC  
 3. Agency Address: 415 N MESA STREET  
 4. City, State, Zip: EL PASO, TX 79901

### INCOME

5. TITLE PREMIUMS: \$58,221,521  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$49,488,293  
 8. EXAMINATION EVIDENCE FEES: \$2,432,962  
 9. FEES RECEIVED FOR CLOSING: \$4,136,914  
 10. TAX CERTIFICATES: \$1,381,394  
 11. RECORDING FEES: \$3,131,485  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$350  
 14. COURIER AND OVERNIGHT: \$564,702  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$746,450  
**18. TOTAL TITLE: \$61,882,550**  
 19. TOTAL ESCROW: \$8,940,911  
 20. TOTAL NON-POLICY: \$137,386  
**21. TOTAL INCOME: \$70,960,847**

### EXPENSES

22. SALARIES-EMPLOYEES: \$23,530,610  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$3,843,337  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$204,948  
 27. E/E-ATTORNEYS AND OTHERS: \$17,547  
 28. C/F-OTHER AGENTS AND UW: \$2,597  
 29. C/F-ATTORNEYS AND OTHERS: \$10,389,905  
 30. RENT: \$2,259,520  
 31. UTILITIES: \$94,412  
 32. ACCOUNTING AND AUDITING: \$654,439  
 33. ADVERTISING AND PROMOTIONS: \$835,695  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$429,718  
 35. INSURANCE: \$215,194  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$57,127  
 38. LICENSES, TAXES, AND FEES: \$57,203  
 39. POSTAGE AND FREIGHT: \$145,921  
 40. COURIER AND OVERNIGHT: \$566,296  
 41. TELEPHONE AND FAX: \$393,407  
 42. PRINTING AND PHOTOCOPYING: \$192,968  
 43. OFFICE SUPPLIES: \$520,459  
 44. EQUIPMENT/VEHICLE LEASE \$62,841  
 45. DEPRECIATION: \$330,367  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$167,594  
 48. BAD DEBTS: (\$50)  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$1,381,995  
 51. RECORDING FEES PAID: \$3,157,330  
 52. PLANT LEASE/UPDATES: \$870,985  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$52,730  
 56. TRADE ASSOCIATION FEES: \$48,389  
 57. OTHER EXPENSES: \$847,451  
**58. TOTAL TITLE: \$51,330,935**  
 59. TOTAL ESCROW: \$5,170,897  
 60. TOTAL NON-POLICY ABSTRACT: \$75,616  
**61. TOTAL EXPENSES: \$56,577,448**  
 62. INCOME/LOSS TITLE: \$10,551,615  
 63. INCOME/LOSS ESCROW: \$3,770,014  
 64. INCOME/LOSS NON-POLICY: \$61,770  
**65. NET INCOME/LOSS: \$14,383,399**  
 66. NUMBER OF POLICIES ISSUED: 143,838  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$0  
 6. % PREMIUM REMITTED: \$0  
 7. TITLE PREMIUM RETAINED: \$0  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$0  
 11. RECORDING FEES: \$0  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$0**  
 19. TOTAL ESCROW: \$0  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$0**

### EXPENSES

22. SALARIES-EMPLOYEES: \$0  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$1,245  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$0  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$750  
 33. ADVERTISING AND PROMOTIONS: \$0  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$700  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$0  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$0  
 41. TELEPHONE AND FAX: \$0  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$0  
 44. EQUIPMENT/VEHICLE LEASE \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$20  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$0  
 52. PLANT LEASE/UPDATES: \$0  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$85  
 57. OTHER EXPENSES: \$342  
**58. TOTAL TITLE: \$3,142**  
 59. TOTAL ESCROW: \$0  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$3,142**  
 62. INCOME/LOSS TITLE: (\$3,142)  
 63. INCOME/LOSS ESCROW: \$0  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: (\$3,142)**  
 66. NUMBER OF POLICIES ISSUED: 0  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 1505887  
 2. Agency Name: COMMONWEALTH TITLE OF DALLAS, INC.  
 3. Agency Address: 16479 DALLAS PKWY, SUITE 390  
 4. City, State, Zip: ADDISON, TX 75001

1. Agency Number: 1506256  
 2. Agency Name: COMMONWEALTH TITLE OF HOUSTON  
 3. Agency Address: 4265 SAN FELIPE # 350  
 4. City, State, Zip: HOUSTON, TX 77027

### INCOME

5. TITLE PREMIUMS:	\$8,012,178
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$6,810,352
8. EXAMINATION EVIDENCE FEES:	\$334,690
9. FEES RECEIVED FOR CLOSING:	\$4,370,799
10. TAX CERTIFICATES:	\$81,831
11. RECORDING FEES:	\$218,044
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$12,315
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$3,760
<b>18. TOTAL TITLE:</b>	<b>\$11,831,791</b>
19. TOTAL ESCROW:	\$101,216
20. TOTAL NON-POLICY:	\$10,883
<b>21. TOTAL INCOME:</b>	<b>\$11,943,890</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$3,752,936
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$331,042
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$19,773
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$2,465,288
30. RENT:	\$170,111
31. UTILITIES:	\$16,458
32. ACCOUNTING AND AUDITING:	\$52,622
33. ADVERTISING AND PROMOTIONS:	\$57,667
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$27,007
35. INSURANCE:	\$29,922
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$187
38. LICENSES, TAXES, AND FEES:	\$6,950
39. POSTAGE AND FREIGHT:	\$8,004
40. COURIER AND OVERNIGHT:	\$18,475
41. TELEPHONE AND FAX:	\$32,048
42. PRINTING AND PHOTOCOPYING:	\$14,073
43. OFFICE SUPPLIES:	\$12,682
44. EQUIPMENT/VEHICLE LEASE	\$2,996
45. DEPRECIATION:	\$9,945
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$21,956
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$86,005
51. RECORDING FEES PAID:	\$216,368
52. PLANT LEASE/UPDATES:	\$115,265
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$1,981
55. DONATIONS/LOBBYING:	\$133
56. TRADE ASSOCIATION FEES:	\$9,380
57. OTHER EXPENSES:	\$70,732
<b>58. TOTAL TITLE:</b>	<b>\$7,550,006</b>
59. TOTAL ESCROW:	\$41,078
60. TOTAL NON-POLICY ABSTRACT:	\$4,188
<b>61. TOTAL EXPENSES:</b>	<b>\$7,595,272</b>
62. INCOME/LOSS TITLE:	\$4,281,785
63. INCOME/LOSS ESCROW:	\$60,138
64. INCOME/LOSS NON-POLICY:	\$6,695
<b>65. NET INCOME/LOSS:</b>	<b>\$4,348,618</b>
66. NUMBER OF POLICIES ISSUED:	7,326
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$3,625,398
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$3,081,588
8. EXAMINATION EVIDENCE FEES:	\$34,970
9. FEES RECEIVED FOR CLOSING:	\$465,520
10. TAX CERTIFICATES:	\$130,174
11. RECORDING FEES:	\$232,201
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$45,636
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$669,609
<b>18. TOTAL TITLE:</b>	<b>\$4,659,698</b>
19. TOTAL ESCROW:	\$853,260
20. TOTAL NON-POLICY:	\$8,558
<b>21. TOTAL INCOME:</b>	<b>\$5,521,516</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$1,532,001
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$242,586
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$641,524
30. RENT:	\$241,088
31. UTILITIES:	\$2,853
32. ACCOUNTING AND AUDITING:	\$59,236
33. ADVERTISING AND PROMOTIONS:	\$22,330
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$8,647
35. INSURANCE:	\$15,962
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$56,780
38. LICENSES, TAXES, AND FEES:	\$5,250
39. POSTAGE AND FREIGHT:	\$23,716
40. COURIER AND OVERNIGHT:	\$44,750
41. TELEPHONE AND FAX:	\$31,687
42. PRINTING AND PHOTOCOPYING:	\$14,005
43. OFFICE SUPPLIES:	\$34,137
44. EQUIPMENT/VEHICLE LEASE	\$6,307
45. DEPRECIATION:	\$16,561
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$66,053
48. BAD DEBTS:	(\$16)
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$129,150
51. RECORDING FEES PAID:	\$227,147
52. PLANT LEASE/UPDATES:	\$9,410
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$6,310
56. TRADE ASSOCIATION FEES:	\$4,488
57. OTHER EXPENSES:	\$40,773
<b>58. TOTAL TITLE:</b>	<b>\$3,482,735</b>
59. TOTAL ESCROW:	\$453,949
60. TOTAL NON-POLICY ABSTRACT:	\$4,581
<b>61. TOTAL EXPENSES:</b>	<b>\$3,941,265</b>
62. INCOME/LOSS TITLE:	\$1,176,963
63. INCOME/LOSS ESCROW:	\$399,311
64. INCOME/LOSS NON-POLICY:	\$3,977
<b>65. NET INCOME/LOSS:</b>	<b>\$1,580,251</b>
66. NUMBER OF POLICIES ISSUED:	9,910
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 12426329  
 2. Agency Name: CROWN TITLE COMPANY OF HOUSTON, LLC  
 3. Agency Address: 4700 W. SAM HOUSTON PARKWAY N, SUITE 100  
 4. City, State, Zip: HOUSTON, TX 77041

1. Agency Number: 12865458  
 2. Agency Name: D H TITLE COMPANY, LLC  
 3. Agency Address: 3575 LONE STAR CIRCLE, SUITE 122  
 4. City, State, Zip: FORT WORTH, TX 76177

### INCOME

5. TITLE PREMIUMS: \$450,240  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$382,704  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$355,830  
 10. TAX CERTIFICATES: \$17,189  
 11. RECORDING FEES: \$114,925  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$15,470  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$886,118**  
 19. TOTAL ESCROW: \$234,363  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$1,120,481**

### EXPENSES

22. SALARIES-EMPLOYEES: \$208,525  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$40,182  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$29,323  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$2,410  
 33. ADVERTISING AND PROMOTIONS: \$3,245  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$642  
 35. INSURANCE: \$1,898  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$126  
 39. POSTAGE AND FREIGHT: \$2,990  
 40. COURIER AND OVERNIGHT: \$15,260  
 41. TELEPHONE AND FAX: \$4,185  
 42. PRINTING AND PHOTOCOPYING: \$6,510  
 43. OFFICE SUPPLIES: \$3,051  
 44. EQUIPMENT/VEHICLE LEASE: \$4,594  
 45. DEPRECIATION: \$113  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$24  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$17,189  
 51. RECORDING FEES PAID: \$93,827  
 52. PLANT LEASE/UPDATES: \$63,439  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$495  
 56. TRADE ASSOCIATION FEES: \$618  
 57. OTHER EXPENSES: \$21,398  
**58. TOTAL TITLE: \$520,044**  
 59. TOTAL ESCROW: \$100,309  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$620,353**  
 62. INCOME/LOSS TITLE: \$366,074  
 63. INCOME/LOSS ESCROW: \$134,054  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$500,128**  
 66. NUMBER OF POLICIES ISSUED: 1,505  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$0  
 6. % PREMIUM REMITTED: \$0  
 7. TITLE PREMIUM RETAINED: \$0  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$0  
 11. RECORDING FEES: \$0  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$11,600  
**18. TOTAL TITLE: \$11,600**  
 19. TOTAL ESCROW: \$0  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$11,600**

### EXPENSES

22. SALARIES-EMPLOYEES: \$0  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: (\$72)  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$0  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$400  
 33. ADVERTISING AND PROMOTIONS: \$6  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$0  
 35. INSURANCE: \$0  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$0  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$0  
 41. TELEPHONE AND FAX: \$0  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$0  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$0  
 52. PLANT LEASE/UPDATES: \$3,481  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$39  
**58. TOTAL TITLE: \$3,854**  
 59. TOTAL ESCROW: \$0  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$3,854**  
 62. INCOME/LOSS TITLE: \$7,746  
 63. INCOME/LOSS ESCROW: \$0  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$7,746**  
 66. NUMBER OF POLICIES ISSUED: 0  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 12865328  
 2. Agency Name: DOMINION TITLE OF DALLAS, LLC  
 3. Agency Address: 3575 LONE STAR CIRCLE, SUITE 122  
 4. City, State, Zip: FORT WORTH, TX 76177

1. Agency Number: 10580936  
 2. Agency Name: DOMINION TITLE, LLC  
 3. Agency Address: 14100 SOUTHWEST FREEWAY, SUITE 201  
 4. City, State, Zip: SUGARLAND, TX 77478

### INCOME

5. TITLE PREMIUMS: \$279,065  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$237,205  
 8. EXAMINATION EVIDENCE FEES: \$174,536  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$0  
 11. RECORDING FEES: \$0  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$411,741**  
 19. TOTAL ESCROW: \$0  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$411,741**

### EXPENSES

22. SALARIES-EMPLOYEES: \$22,991  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$3,919  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$56,842  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$6,231  
 31. UTILITIES: \$71  
 32. ACCOUNTING AND AUDITING: \$419  
 33. ADVERTISING AND PROMOTIONS: \$37  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$29  
 35. INSURANCE: \$424  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$0  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$0  
 41. TELEPHONE AND FAX: \$402  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$95  
 44. EQUIPMENT/VEHICLE LEASE: \$355  
 45. DEPRECIATION: \$12  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$2  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$0  
 52. PLANT LEASE/UPDATES: \$27,597  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$626  
 57. OTHER EXPENSES: \$6,545  
**58. TOTAL TITLE: \$126,597**  
 59. TOTAL ESCROW: \$0  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$126,597**  
 62. INCOME/LOSS TITLE: \$285,144  
 63. INCOME/LOSS ESCROW: \$0  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$285,144**  
 66. NUMBER OF POLICIES ISSUED: 463  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$687,385  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$584,277  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$350,234  
 10. TAX CERTIFICATES: \$13,230  
 11. RECORDING FEES: \$47,461  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$13,900  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$109  
**18. TOTAL TITLE: \$1,009,211**  
 19. TOTAL ESCROW: \$192,348  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$1,201,559**

### EXPENSES

22. SALARIES-EMPLOYEES: \$187,507  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$27,642  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$20,325  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$2,524  
 33. ADVERTISING AND PROMOTIONS: \$1,084  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$224  
 35. INSURANCE: \$1,510  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$29  
 39. POSTAGE AND FREIGHT: \$3,200  
 40. COURIER AND OVERNIGHT: \$14,799  
 41. TELEPHONE AND FAX: \$3,073  
 42. PRINTING AND PHOTOCOPYING: \$3,426  
 43. OFFICE SUPPLIES: \$5,974  
 44. EQUIPMENT/VEHICLE LEASE: \$5,365  
 45. DEPRECIATION: \$97  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$3,911  
 50. TAX CERTIFICATES PAID: \$13,230  
 51. RECORDING FEES PAID: \$59,876  
 52. PLANT LEASE/UPDATES: \$49,362  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$944  
 57. OTHER EXPENSES: \$14,630  
**58. TOTAL TITLE: \$418,732**  
 59. TOTAL ESCROW: \$74,412  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$493,144**  
 62. INCOME/LOSS TITLE: \$590,479  
 63. INCOME/LOSS ESCROW: \$117,936  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$708,415**  
 66. NUMBER OF POLICIES ISSUED: 1,149  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 1505303  
 2. Agency Name: FIDELITY NATIONAL TITLE AGENCY, INC.  
 3. Agency Address: 5430 LBJ FREEWAY #260  
 4. City, State, Zip: DALLAS, TX 75240

1. Agency Number: 12872161  
 2. Agency Name: FIRST AMERICAN TITLE COMPANY  
 3. Agency Address: 1500 SOUTH DAIRY ASHFORD, SUITE 300  
 4. City, State, Zip: HOUSTON, TX 77077

### INCOME

5. TITLE PREMIUMS: \$46,927,529  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$39,888,400  
 8. EXAMINATION EVIDENCE FEES: \$626,775  
 9. FEES RECEIVED FOR CLOSING: \$6,961,665  
 10. TAX CERTIFICATES: \$1,011,644  
 11. RECORDING FEES: \$2,214,164  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$127,251  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$642,705  
**18. TOTAL TITLE: \$51,472,604**  
 19. TOTAL ESCROW: \$4,947,013  
 20. TOTAL NON-POLICY: \$176,864  
**21. TOTAL INCOME: \$56,596,481**

### EXPENSES

22. SALARIES-EMPLOYEES: \$14,803,928  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$2,405,447  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$204,953  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$3,945  
 29. C/F-ATTORNEYS AND OTHERS: \$9,503,739  
 30. RENT: \$1,556,360  
 31. UTILITIES: \$84,044  
 32. ACCOUNTING AND AUDITING: \$639,768  
 33. ADVERTISING AND PROMOTIONS: \$544,190  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$244,634  
 35. INSURANCE: \$137,456  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$53,728  
 38. LICENSES, TAXES, AND FEES: \$86,265  
 39. POSTAGE AND FREIGHT: \$315,649  
 40. COURIER AND OVERNIGHT: \$131,958  
 41. TELEPHONE AND FAX: \$285,291  
 42. PRINTING AND PHOTOCOPYING: \$109,345  
 43. OFFICE SUPPLIES: \$338,907  
 44. EQUIPMENT/VEHICLE LEASE: \$31,168  
 45. DEPRECIATION: \$278,925  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$128,573  
 48. BAD DEBTS: \$13  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$1,011,385  
 51. RECORDING FEES PAID: \$2,179,921  
 52. PLANT LEASE/UPDATES: \$907,958  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$2,339  
 55. DONATIONS/LOBBYING: \$39,490  
 56. TRADE ASSOCIATION FEES: \$29,209  
 57. OTHER EXPENSES: \$632,366  
**58. TOTAL TITLE: \$36,690,954**  
 59. TOTAL ESCROW: \$2,293,241  
 60. TOTAL NON-POLICY ABSTRACT: \$77,443  
**61. TOTAL EXPENSES: \$39,061,638**  
 62. INCOME/LOSS TITLE: \$14,781,650  
 63. INCOME/LOSS ESCROW: \$2,653,772  
 64. INCOME/LOSS NON-POLICY: \$99,421  
**65. NET INCOME/LOSS: \$17,534,843**  
 66. NUMBER OF POLICIES ISSUED: 85,604  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$82,848,842  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$70,421,516  
 8. EXAMINATION EVIDENCE FEES: \$296,323  
 9. FEES RECEIVED FOR CLOSING: \$14,480,652  
 10. TAX CERTIFICATES: \$1,533,286  
 11. RECORDING FEES: \$3,049,473  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$797,916  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$16,290,030  
**18. TOTAL TITLE: \$106,869,196**  
 19. TOTAL ESCROW: \$21,431,177  
 20. TOTAL NON-POLICY: \$867,502  
**21. TOTAL INCOME: \$129,167,875**

### EXPENSES

22. SALARIES-EMPLOYEES: \$23,714,274  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$5,517,477  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$1,630,630  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$2,340,108  
 29. C/F-ATTORNEYS AND OTHERS: \$4,176,418  
 30. RENT: \$2,982,836  
 31. UTILITIES: \$50,883  
 32. ACCOUNTING AND AUDITING: \$0  
 33. ADVERTISING AND PROMOTIONS: \$441,464  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$511,533  
 35. INSURANCE: (\$25)  
 36. INTEREST EXPENSE: \$48  
 37. LEGAL EXPENSE: \$47,092  
 38. LICENSES, TAXES, AND FEES: \$37,034  
 39. POSTAGE AND FREIGHT: \$846,494  
 40. COURIER AND OVERNIGHT: \$805,097  
 41. TELEPHONE AND FAX: \$551,152  
 42. PRINTING AND PHOTOCOPYING: \$141,128  
 43. OFFICE SUPPLIES: \$278,408  
 44. EQUIPMENT/VEHICLE LEASE: \$3,526  
 45. DEPRECIATION: \$245,049  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$11,359  
 48. BAD DEBTS: (\$10,515)  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$1,534,452  
 51. RECORDING FEES PAID: \$3,197,773  
 52. PLANT LEASE/UPDATES: \$16,874,263  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$32,390  
 55. DONATIONS/LOBBYING: \$4,950  
 56. TRADE ASSOCIATION FEES: \$71,972  
 57. OTHER EXPENSES: \$999,980  
**58. TOTAL TITLE: \$67,037,250**  
 59. TOTAL ESCROW: \$9,139,267  
 60. TOTAL NON-POLICY ABSTRACT: \$581,834  
**61. TOTAL EXPENSES: \$76,758,351**  
 62. INCOME/LOSS TITLE: \$39,831,946  
 63. INCOME/LOSS ESCROW: \$12,291,910  
 64. INCOME/LOSS NON-POLICY: \$285,668  
**65. NET INCOME/LOSS: \$52,409,524**  
 66. NUMBER OF POLICIES ISSUED: 282,802  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$12,161,391



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 10170618  
 2. Agency Name: GRACY TITLE, A STEWART COMPANY  
 3. Agency Address: 100 CONGRESS AVE, SUITE 100  
 4. City, State, Zip: AUSTIN, TX 78701

1. Agency Number: 13983361  
 2. Agency Name: GRAYSTONE TITLE COMPANY, LLC  
 3. Agency Address: 12515-8 RESEARCH BLVD, SUITE 120A  
 4. City, State, Zip: AUSTIN, TX 78759

### INCOME

5. TITLE PREMIUMS:	\$29,343,464
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$24,941,926
8. EXAMINATION EVIDENCE FEES:	\$181,932
9. FEES RECEIVED FOR CLOSING:	\$1,105,189
10. TAX CERTIFICATES:	\$630,619
11. RECORDING FEES:	\$1,840,310
12. RESTRICTIONS:	\$312
13. INSPECTION FEES:	\$100
14. COURIER AND OVERNIGHT:	\$680,021
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$522
17. OTHER INCOME:	\$289,432
<b>18. TOTAL TITLE:</b>	<b>\$29,670,363</b>
19. TOTAL ESCROW:	\$4,958,542
20. TOTAL NON-POLICY:	\$133,672
<b>21. TOTAL INCOME:</b>	<b>\$34,762,577</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$15,241,568
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$2,618,728
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$156,801
29. C/F-ATTORNEYS AND OTHERS:	\$890,748
30. RENT:	\$1,094,486
31. UTILITIES:	\$61,337
32. ACCOUNTING AND AUDITING:	\$5,590
33. ADVERTISING AND PROMOTIONS:	\$356,288
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$173,099
35. INSURANCE:	\$4,438
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$49,101
38. LICENSES, TAXES, AND FEES:	\$68,550
39. POSTAGE AND FREIGHT:	\$80,404
40. COURIER AND OVERNIGHT:	\$683,961
41. TELEPHONE AND FAX:	\$261,275
42. PRINTING AND PHOTOCOPYING:	\$105,190
43. OFFICE SUPPLIES:	\$159,904
44. EQUIPMENT/VEHICLE LEASE	\$207,972
45. DEPRECIATION:	\$435,292
46. DIRECTORS' FEES:	\$10,930
47. DUES, BOARDS, AND ASSOCIATIONS:	\$43,009
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$57,865
50. TAX CERTIFICATES PAID:	\$629,820
51. RECORDING FEES PAID:	\$1,862,501
52. PLANT LEASE/UPDATES:	\$73,425
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$23,074
55. DONATIONS/LOBBYING:	\$27,798
56. TRADE ASSOCIATION FEES:	\$40,263
57. OTHER EXPENSES:	\$2,124,887
<b>58. TOTAL TITLE:</b>	<b>\$27,548,304</b>
59. TOTAL ESCROW:	\$4,059,957
60. TOTAL NON-POLICY ABSTRACT:	\$7,595
<b>61. TOTAL EXPENSES:</b>	<b>\$31,615,856</b>
62. INCOME/LOSS TITLE:	\$2,122,059
63. INCOME/LOSS ESCROW:	\$898,585
64. INCOME/LOSS NON-POLICY:	\$126,077
<b>65. NET INCOME/LOSS:</b>	<b>\$3,146,721</b>
66. NUMBER OF POLICIES ISSUED:	54,561
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$787,802
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$669,631
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$71,949
10. TAX CERTIFICATES:	\$27,533
11. RECORDING FEES:	\$74,833
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$7,909
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$761
<b>18. TOTAL TITLE:</b>	<b>\$852,616</b>
19. TOTAL ESCROW:	\$100,946
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$953,562</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$204,073
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$45,102
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$9,954
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$3,694
33. ADVERTISING AND PROMOTIONS:	\$0
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$393
35. INSURANCE:	\$721
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$0
39. POSTAGE AND FREIGHT:	\$356
40. COURIER AND OVERNIGHT:	\$7,510
41. TELEPHONE AND FAX:	\$3,313
42. PRINTING AND PHOTOCOPYING:	\$712
43. OFFICE SUPPLIES:	\$951
44. EQUIPMENT/VEHICLE LEASE	\$214
45. DEPRECIATION:	\$184
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$3
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$27,533
51. RECORDING FEES PAID:	\$89,120
52. PLANT LEASE/UPDATES:	\$96,929
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$715
57. OTHER EXPENSES:	\$18,258
<b>58. TOTAL TITLE:</b>	<b>\$509,735</b>
59. TOTAL ESCROW:	\$39,102
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$548,837</b>
62. INCOME/LOSS TITLE:	\$342,881
63. INCOME/LOSS ESCROW:	\$61,844
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$404,725</b>
66. NUMBER OF POLICIES ISSUED:	1,556
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 13819530  
 2. Agency Name: HEXTER-FAIR/FIRST AMERICAN TITLE COMPANY, LLC  
 3. Agency Address: 8333 DOUGLAS AVENUE, SUITE 130  
 4. City, State, Zip: DALLAS, TX 75225

1. Agency Number: 12900479  
 2. Agency Name: HMH TITLE COMPANY, LLC  
 3. Agency Address: 3575 LONE STAR CIRCLE, SUITE 122  
 4. City, State, Zip: FORT WORTH, TX 76177

### INCOME

5. TITLE PREMIUMS: \$22,178,479  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$18,851,707  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$625,694  
 10. TAX CERTIFICATES: \$559,312  
 11. RECORDING FEES: \$1,246,790  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$293,605  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$96,649  
**18. TOTAL TITLE: \$21,673,757**  
 19. TOTAL ESCROW: \$6,234,172  
 20. TOTAL NON-POLICY: \$57,386  
**21. TOTAL INCOME: \$27,965,315**

### EXPENSES

22. SALARIES-EMPLOYEES: \$8,981,246  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$1,434,073  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$2,155,872  
 31. UTILITIES: \$83,799  
 32. ACCOUNTING AND AUDITING: \$0  
 33. ADVERTISING AND PROMOTIONS: \$94,308  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$189,929  
 35. INSURANCE: \$0  
 36. INTEREST EXPENSE: \$338  
 37. LEGAL EXPENSE: \$142,689  
 38. LICENSES, TAXES, AND FEES: \$9,372  
 39. POSTAGE AND FREIGHT: \$161,268  
 40. COURIER AND OVERNIGHT: \$294,779  
 41. TELEPHONE AND FAX: \$458,869  
 42. PRINTING AND PHOTOCOPYING: \$117,766  
 43. OFFICE SUPPLIES: \$25,833  
 44. EQUIPMENT/VEHICLE LEASE \$0  
 45. DEPRECIATION: \$135,011  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$10,024  
 48. BAD DEBTS: (\$6)  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$560,667  
 51. RECORDING FEES PAID: \$1,263,874  
 52. PLANT LEASE/UPDATES: \$2,295,755  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$957  
 56. TRADE ASSOCIATION FEES: \$19,004  
 57. OTHER EXPENSES: \$475,964  
**58. TOTAL TITLE: \$18,911,391**  
 59. TOTAL ESCROW: \$4,493,618  
 60. TOTAL NON-POLICY ABSTRACT: \$6,079  
**61. TOTAL EXPENSES: \$23,411,088**  
 62. INCOME/LOSS TITLE: \$2,762,366  
 63. INCOME/LOSS ESCROW: \$1,740,554  
 64. INCOME/LOSS NON-POLICY: \$51,307  
**65. NET INCOME/LOSS: \$4,554,227**  
 66. NUMBER OF POLICIES ISSUED: 61,706  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$3,595,837

### INCOME

5. TITLE PREMIUMS: \$309,924  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$263,435  
 8. EXAMINATION EVIDENCE FEES: \$306,906  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$0  
 11. RECORDING FEES: \$0  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$570,341**  
 19. TOTAL ESCROW: \$0  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$570,341**

### EXPENSES

22. SALARIES-EMPLOYEES: \$18,924  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$5,687  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$107,980  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$6,224  
 31. UTILITIES: \$71  
 32. ACCOUNTING AND AUDITING: \$418  
 33. ADVERTISING AND PROMOTIONS: \$34  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$26  
 35. INSURANCE: \$351  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$0  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$2,001  
 41. TELEPHONE AND FAX: \$1,369  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$95  
 44. EQUIPMENT/VEHICLE LEASE \$1,354  
 45. DEPRECIATION: \$11  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$2  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$0  
 52. PLANT LEASE/UPDATES: \$27,044  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$449  
 57. OTHER EXPENSES: \$6,760  
**58. TOTAL TITLE: \$178,800**  
 59. TOTAL ESCROW: \$0  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$178,800**  
 62. INCOME/LOSS TITLE: \$391,541  
 63. INCOME/LOSS ESCROW: \$0  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$391,541**  
 66. NUMBER OF POLICIES ISSUED: 1,049  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 13825611  
 2. Agency Name: LONDON TITLE COMPANY, LLC  
 3. Agency Address: 3575 LONE STAR CIRCLE, SUITE 122  
 4. City, State, Zip: FORT WORTH, TX 76177

1. Agency Number: 1505959  
 2. Agency Name: LAWYERS TITLE COMPANY  
 3. Agency Address: 16479 DALLAS PARKWAY, SUITE 390  
 4. City, State, Zip: ADDISON, TX 75001

### INCOME

5. TITLE PREMIUMS:	\$310,457
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$263,889
8. EXAMINATION EVIDENCE FEES:	\$412,549
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$0
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$676,438</b>
19. TOTAL ESCROW:	\$0
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$676,438</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$17,918
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$5,835
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$107,217
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$6,222
31. UTILITIES:	\$71
32. ACCOUNTING AND AUDITING:	\$417
33. ADVERTISING AND PROMOTIONS:	\$33
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$25
35. INSURANCE:	\$307
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$0
39. POSTAGE AND FREIGHT:	\$1,000
40. COURIER AND OVERNIGHT:	\$1,001
41. TELEPHONE AND FAX:	\$1,357
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$2,094
44. EQUIPMENT/VEHICLE LEASE:	\$1,355
45. DEPRECIATION:	\$11
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$2
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$0
52. PLANT LEASE/UPDATES:	\$21,723
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$343
57. OTHER EXPENSES:	\$5,071
<b>58. TOTAL TITLE:</b>	<b>\$172,002</b>
59. TOTAL ESCROW:	\$0
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$172,002</b>
62. INCOME/LOSS TITLE:	\$504,436
63. INCOME/LOSS ESCROW:	\$0
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$504,436</b>
66. NUMBER OF POLICIES ISSUED:	757
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$16,586,888
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$14,098,855
8. EXAMINATION EVIDENCE FEES:	\$641,018
9. FEES RECEIVED FOR CLOSING:	\$411,555
10. TAX CERTIFICATES:	\$617,103
11. RECORDING FEES:	\$1,553,721
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$1,482
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$24,824
<b>18. TOTAL TITLE:</b>	<b>\$17,348,558</b>
19. TOTAL ESCROW:	\$1,359,613
20. TOTAL NON-POLICY:	\$106,556
<b>21. TOTAL INCOME:</b>	<b>\$18,814,727</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$4,053,840
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$712,391
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$8,313,970
30. RENT:	\$467,444
31. UTILITIES:	\$29,139
32. ACCOUNTING AND AUDITING:	\$316,790
33. ADVERTISING AND PROMOTIONS:	\$206,429
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$104,554
35. INSURANCE:	\$39,031
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$6,442
38. LICENSES, TAXES, AND FEES:	\$64,879
39. POSTAGE AND FREIGHT:	\$112,280
40. COURIER AND OVERNIGHT:	\$4,272
41. TELEPHONE AND FAX:	\$91,590
42. PRINTING AND PHOTOCOPYING:	\$72,389
43. OFFICE SUPPLIES:	\$87,552
44. EQUIPMENT/VEHICLE LEASE:	\$2,404
45. DEPRECIATION:	\$40,716
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$46,037
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$612,381
51. RECORDING FEES PAID:	\$1,489,642
52. PLANT LEASE/UPDATES:	\$391,163
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$1,872
55. DONATIONS/LOBBYING:	\$2,708
56. TRADE ASSOCIATION FEES:	\$10,300
57. OTHER EXPENSES:	\$313,676
<b>58. TOTAL TITLE:</b>	<b>\$17,593,891</b>
59. TOTAL ESCROW:	\$551,262
60. TOTAL NON-POLICY ABSTRACT:	\$41,051
<b>61. TOTAL EXPENSES:</b>	<b>\$18,186,204</b>
62. INCOME/LOSS TITLE:	(\$245,333)
63. INCOME/LOSS ESCROW:	\$808,351
64. INCOME/LOSS NON-POLICY:	\$65,505
<b>65. NET INCOME/LOSS:</b>	<b>\$628,523</b>
66. NUMBER OF POLICIES ISSUED:	51,782
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 1506224  
 2. Agency Name: LAWYERS TITLE GALVESTON  
 3. Agency Address: 3027 MARINA BAY DRIVE #200  
 4. City, State, Zip: LEAGUE CITY, TX 77537

1. Agency Number: 11286792  
 2. Agency Name: LAWYERS TITLE OF AMARILLO  
 3. Agency Address: 6020 I-40 WEST  
 4. City, State, Zip: AMARILLO, TX 79106

### INCOME

5. TITLE PREMIUMS:	\$399,258
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$339,369
8. EXAMINATION EVIDENCE FEES:	\$46,086
9. FEES RECEIVED FOR CLOSING:	\$42,003
10. TAX CERTIFICATES:	\$21,230
11. RECORDING FEES:	\$31,630
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$5,236
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$2,704
<b>18. TOTAL TITLE:</b>	<b>\$488,258</b>
19. TOTAL ESCROW:	\$134,585
20. TOTAL NON-POLICY:	\$1,200
<b>21. TOTAL INCOME:</b>	<b>\$624,043</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$195,885
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$40,084
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$39,271
31. UTILITIES:	\$414
32. ACCOUNTING AND AUDITING:	\$10,938
33. ADVERTISING AND PROMOTIONS:	\$4,442
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$2,417
35. INSURANCE:	\$98
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$1,430
38. LICENSES, TAXES, AND FEES:	\$1,540
39. POSTAGE AND FREIGHT:	\$423
40. COURIER AND OVERNIGHT:	\$6,299
41. TELEPHONE AND FAX:	\$8,323
42. PRINTING AND PHOTOCOPYING:	\$3,651
43. OFFICE SUPPLIES:	\$5,502
44. EQUIPMENT/VEHICLE LEASE	\$1,266
45. DEPRECIATION:	\$396
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$489
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$2,000
50. TAX CERTIFICATES PAID:	\$22,283
51. RECORDING FEES PAID:	\$25,306
52. PLANT LEASE/UPDATES:	\$35,561
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$1,410
56. TRADE ASSOCIATION FEES:	\$275
57. OTHER EXPENSES:	\$7,943
<b>58. TOTAL TITLE:</b>	<b>\$417,646</b>
59. TOTAL ESCROW:	\$89,568
60. TOTAL NON-POLICY ABSTRACT:	\$783
<b>61. TOTAL EXPENSES:</b>	<b>\$507,997</b>
62. INCOME/LOSS TITLE:	\$70,612
63. INCOME/LOSS ESCROW:	\$45,017
64. INCOME/LOSS NON-POLICY:	\$417
<b>65. NET INCOME/LOSS:</b>	<b>\$116,046</b>
66. NUMBER OF POLICIES ISSUED:	1,245
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$1,710,878
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,454,246
8. EXAMINATION EVIDENCE FEES:	\$111,308
9. FEES RECEIVED FOR CLOSING:	\$68,849
10. TAX CERTIFICATES:	\$26,195
11. RECORDING FEES:	\$114,398
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$8,125
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$3,938
<b>18. TOTAL TITLE:</b>	<b>\$1,787,059</b>
19. TOTAL ESCROW:	\$388,578
20. TOTAL NON-POLICY:	\$31,202
<b>21. TOTAL INCOME:</b>	<b>\$2,206,839</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$833,330
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$136,574
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$25,070
28. C/F-OTHER AGENTS AND UW:	\$81
29. C/F-ATTORNEYS AND OTHERS:	\$1,592
30. RENT:	\$53,905
31. UTILITIES:	\$12,175
32. ACCOUNTING AND AUDITING:	\$11,818
33. ADVERTISING AND PROMOTIONS:	\$36,650
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$25,917
35. INSURANCE:	\$7,923
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$4,626
39. POSTAGE AND FREIGHT:	\$20,580
40. COURIER AND OVERNIGHT:	\$10,131
41. TELEPHONE AND FAX:	\$11,422
42. PRINTING AND PHOTOCOPYING:	\$4,877
43. OFFICE SUPPLIES:	\$20,431
44. EQUIPMENT/VEHICLE LEASE	\$3
45. DEPRECIATION:	\$9,167
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$14,873
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$25,315
51. RECORDING FEES PAID:	\$127,835
52. PLANT LEASE/UPDATES:	\$30,000
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$10,765
56. TRADE ASSOCIATION FEES:	\$1,675
57. OTHER EXPENSES:	\$17,621
<b>58. TOTAL TITLE:</b>	<b>\$1,454,356</b>
59. TOTAL ESCROW:	\$277,126
60. TOTAL NON-POLICY ABSTRACT:	\$21,430
<b>61. TOTAL EXPENSES:</b>	<b>\$1,752,912</b>
62. INCOME/LOSS TITLE:	\$332,703
63. INCOME/LOSS ESCROW:	\$111,452
64. INCOME/LOSS NON-POLICY:	\$9,772
<b>65. NET INCOME/LOSS:</b>	<b>\$453,927</b>
66. NUMBER OF POLICIES ISSUED:	7,133
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 1506403  
 2. Agency Name: LAWYERS TITLE OF EL PASO  
 3. Agency Address: 444 EXECUTIVE CENTER BLVD #100  
 4. City, State, Zip: EL PASO, TX 79902

1. Agency Number: 11329856  
 2. Agency Name: LCH TITLE COMPANY, LC  
 3. Agency Address: 4700 W.SAM HOUSTON PRKWY NORTH, STE 100  
 4. City, State, Zip: HOUSTON, TX 77041

### INCOME

5. TITLE PREMIUMS: \$1,344,323  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$1,142,675  
 8. EXAMINATION EVIDENCE FEES: \$226,119  
 9. FEES RECEIVED FOR CLOSING: \$300  
 10. TAX CERTIFICATES: \$29,117  
 11. RECORDING FEES: \$97,565  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$4,336  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$2,340  
**18. TOTAL TITLE: \$1,502,452**  
 19. TOTAL ESCROW: \$303,386  
 20. TOTAL NON-POLICY: \$165,275  
**21. TOTAL INCOME: \$1,971,113**

### EXPENSES

22. SALARIES-EMPLOYEES: \$1,223,577  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$236,087  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$54,523  
 30. RENT: \$183,305  
 31. UTILITIES: \$9,342  
 32. ACCOUNTING AND AUDITING: \$51,571  
 33. ADVERTISING AND PROMOTIONS: \$89,795  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$42,906  
 35. INSURANCE: \$10,908  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$16,959  
 38. LICENSES, TAXES, AND FEES: \$9,060  
 39. POSTAGE AND FREIGHT: \$63,773  
 40. COURIER AND OVERNIGHT: \$8,398  
 41. TELEPHONE AND FAX: \$46,168  
 42. PRINTING AND PHOTOCOPYING: \$19,361  
 43. OFFICE SUPPLIES: \$17,014  
 44. EQUIPMENT/VEHICLE LEASE: \$2,722  
 45. DEPRECIATION: \$18,704  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$14,668  
 48. BAD DEBTS: (\$803)  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$27,838  
 51. RECORDING FEES PAID: \$102,426  
 52. PLANT LEASE/UPDATES: \$809  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$2,946  
 56. TRADE ASSOCIATION FEES: \$2,788  
 57. OTHER EXPENSES: \$58,795  
**58. TOTAL TITLE: \$2,313,640**  
 59. TOTAL ESCROW: \$436,482  
 60. TOTAL NON-POLICY ABSTRACT: \$231,129  
**61. TOTAL EXPENSES: \$2,981,251**  
 62. INCOME/LOSS TITLE: (\$811,188)  
 63. INCOME/LOSS ESCROW: (\$133,096)  
 64. INCOME/LOSS NON-POLICY: (\$65,854)  
**65. NET INCOME/LOSS: (\$1,010,138)**  
 66. NUMBER OF POLICIES ISSUED: 5,901  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$756,717  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$643,209  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$512,070  
 10. TAX CERTIFICATES: \$23,136  
 11. RECORDING FEES: \$85,611  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$13,845  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$75  
**18. TOTAL TITLE: \$1,277,946**  
 19. TOTAL ESCROW: \$205,873  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$1,483,819**

### EXPENSES

22. SALARIES-EMPLOYEES: \$265,696  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$51,574  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$30,861  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$2,655  
 33. ADVERTISING AND PROMOTIONS: \$4,171  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$617  
 35. INSURANCE: \$2,295  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$131  
 39. POSTAGE AND FREIGHT: \$3,401  
 40. COURIER AND OVERNIGHT: \$14,929  
 41. TELEPHONE AND FAX: \$4,530  
 42. PRINTING AND PHOTOCOPYING: \$6,593  
 43. OFFICE SUPPLIES: \$6,097  
 44. EQUIPMENT/VEHICLE LEASE: \$5,363  
 45. DEPRECIATION: \$142  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$26  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$23,136  
 51. RECORDING FEES PAID: \$92,748  
 52. PLANT LEASE/UPDATES: \$83,535  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$965  
 56. TRADE ASSOCIATION FEES: \$1,030  
 57. OTHER EXPENSES: \$24,755  
**58. TOTAL TITLE: \$625,250**  
 59. TOTAL ESCROW: \$67,918  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$693,168**  
 62. INCOME/LOSS TITLE: \$652,696  
 63. INCOME/LOSS ESCROW: \$137,955  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$790,651**  
 66. NUMBER OF POLICIES ISSUED: 1,423  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 12404300  
 2. Agency Name: LSI TITLE AGENCY, INC.  
 3. Agency Address: 1525 W. WALNUT HILL LN, SUITE 300  
 4. City, State, Zip: IRVING, TX 75038

1. Agency Number: 12900747  
 2. Agency Name: MILLENNIUM TITLE CO. OF NORTH TEXAS, LLC  
 3. Agency Address: 3575 LONE STAR CIRCLE, SUITE 122  
 4. City, State, Zip: FORT WORTH, TX 76177

### INCOME

5. TITLE PREMIUMS: \$21,425,577  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$18,211,740  
 8. EXAMINATION EVIDENCE FEES: \$30,581  
 9. FEES RECEIVED FOR CLOSING: \$1,414,088  
 10. TAX CERTIFICATES: \$769,162  
 11. RECORDING FEES: \$2,462,281  
 12. RESTRICTIONS: \$1,001,292  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$352,164  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$80,848  
**18. TOTAL TITLE: \$24,322,156**  
 19. TOTAL ESCROW: \$9,467,161  
 20. TOTAL NON-POLICY: \$467,339  
**21. TOTAL INCOME: \$34,256,656**

### EXPENSES

22. SALARIES-EMPLOYEES: \$4,474,929  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$1,327,486  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$277,423  
 30. RENT: \$272,180  
 31. UTILITIES: \$48,043  
 32. ACCOUNTING AND AUDITING: \$14,936  
 33. ADVERTISING AND PROMOTIONS: \$394  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$14,108  
 35. INSURANCE: \$733  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$3,450  
 38. LICENSES, TAXES, AND FEES: \$28,805  
 39. POSTAGE AND FREIGHT: \$9,415  
 40. COURIER AND OVERNIGHT: \$352,164  
 41. TELEPHONE AND FAX: \$32,902  
 42. PRINTING AND PHOTOCOPYING: \$2,124  
 43. OFFICE SUPPLIES: \$60,015  
 44. EQUIPMENT/VEHICLE LEASE \$68,451  
 45. DEPRECIATION: \$103,662  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$14,685  
 50. TAX CERTIFICATES PAID: \$769,162  
 51. RECORDING FEES PAID: \$2,462,281  
 52. PLANT LEASE/UPDATES: \$1,818,027  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$23,757  
 57. OTHER EXPENSES: \$3,219,932  
**58. TOTAL TITLE: \$15,399,064**  
 59. TOTAL ESCROW: \$2,825,285  
 60. TOTAL NON-POLICY ABSTRACT: \$93,989  
**61. TOTAL EXPENSES: \$18,318,338**  
 62. INCOME/LOSS TITLE: \$8,923,092  
 63. INCOME/LOSS ESCROW: \$6,641,876  
 64. INCOME/LOSS NON-POLICY: \$373,350  
**65. NET INCOME/LOSS: \$15,938,318**  
 66. NUMBER OF POLICIES ISSUED: 113,832  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$53,794  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$45,725  
 8. EXAMINATION EVIDENCE FEES: \$396,546  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$0  
 11. RECORDING FEES: \$0  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$442,271**  
 19. TOTAL ESCROW: \$0  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$442,271**

### EXPENSES

22. SALARIES-EMPLOYEES: \$14,458  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$4,568  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$17,932  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$7,207  
 31. UTILITIES: \$71  
 32. ACCOUNTING AND AUDITING: \$414  
 33. ADVERTISING AND PROMOTIONS: \$26  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$20  
 35. INSURANCE: \$201  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$0  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$0  
 41. TELEPHONE AND FAX: \$2,289  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$94  
 44. EQUIPMENT/VEHICLE LEASE \$2,353  
 45. DEPRECIATION: \$8  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$2  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$608  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$0  
 52. PLANT LEASE/UPDATES: \$26,596  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$414  
 57. OTHER EXPENSES: \$8,465  
**58. TOTAL TITLE: \$85,726**  
 59. TOTAL ESCROW: \$0  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$85,726**  
 62. INCOME/LOSS TITLE: \$356,545  
 63. INCOME/LOSS ESCROW: \$0  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$356,545**  
 66. NUMBER OF POLICIES ISSUED: 133  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 10176102  
 2. Agency Name: MILLENNIUM TITLE OF HOUSTON, LC  
 3. Agency Address: 4700 W. SAM HOUSTON PARKWAY N, SUITE 100  
 4. City, State, Zip: HOUSTON, TX 77041

1. Agency Number: 11393435  
 2. Agency Name: NATIONAL CLOSING SOLUTIONS, INC.  
 3. Agency Address: 12808 W AIRPORT BLVD, STE 330  
 4. City, State, Zip: SUGAR LAND, TX 77478

### INCOME

5. TITLE PREMIUMS: \$1,125,368  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$956,563  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$675,968  
 10. TAX CERTIFICATES: \$19,558  
 11. RECORDING FEES: \$225,328  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$17,950  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$130  
**18. TOTAL TITLE: \$1,895,497**  
 19. TOTAL ESCROW: \$317,927  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$2,213,424**

### EXPENSES

22. SALARIES-EMPLOYEES: \$335,763  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$71,395  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$34,214  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$3,099  
 33. ADVERTISING AND PROMOTIONS: \$3,725  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$713  
 35. INSURANCE: \$2,939  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$130  
 39. POSTAGE AND FREIGHT: \$4,351  
 40. COURIER AND OVERNIGHT: \$15,945  
 41. TELEPHONE AND FAX: \$5,881  
 42. PRINTING AND PHOTOCOPYING: \$7,023  
 43. OFFICE SUPPLIES: \$4,604  
 44. EQUIPMENT/VEHICLE LEASE: \$5,711  
 45. DEPRECIATION: \$182  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$26  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$19,558  
 51. RECORDING FEES PAID: \$197,394  
 52. PLANT LEASE/UPDATES: \$77,382  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$682  
 56. TRADE ASSOCIATION FEES: \$1,410  
 57. OTHER EXPENSES: \$32,760  
**58. TOTAL TITLE: \$824,887**  
 59. TOTAL ESCROW: \$90,603  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$915,490**  
 62. INCOME/LOSS TITLE: \$1,070,610  
 63. INCOME/LOSS ESCROW: \$227,324  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$1,297,934**  
 66. NUMBER OF POLICIES ISSUED: 2,165  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$35,380  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$30,073  
 8. EXAMINATION EVIDENCE FEES: \$406,163  
 9. FEES RECEIVED FOR CLOSING: \$283,097  
 10. TAX CERTIFICATES: \$13,720  
 11. RECORDING FEES: \$169,211  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$8,068  
**18. TOTAL TITLE: \$910,332**  
 19. TOTAL ESCROW: \$585,711  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$1,496,043**

### EXPENSES

22. SALARIES-EMPLOYEES: \$357,037  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$55,526  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$51,490  
 27. E/E-ATTORNEYS AND OTHERS: \$843  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$22,979  
 31. UTILITIES: \$3,231  
 32. ACCOUNTING AND AUDITING: \$465  
 33. ADVERTISING AND PROMOTIONS: \$3,790  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$4,992  
 35. INSURANCE: \$461  
 36. INTEREST EXPENSE: \$7  
 37. LEGAL EXPENSE: \$3,919  
 38. LICENSES, TAXES, AND FEES: \$487  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$32,315  
 41. TELEPHONE AND FAX: \$3,421  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$7,386  
 44. EQUIPMENT/VEHICLE LEASE: \$659  
 45. DEPRECIATION: \$2,864  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$32  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$3,541  
 50. TAX CERTIFICATES PAID: \$13,720  
 51. RECORDING FEES PAID: \$160,750  
 52. PLANT LEASE/UPDATES: \$32,328  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$56  
 55. DONATIONS/LOBBYING: \$246  
 56. TRADE ASSOCIATION FEES: \$312  
 57. OTHER EXPENSES: \$84,981  
**58. TOTAL TITLE: \$845,838**  
 59. TOTAL ESCROW: \$358,752  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$1,204,590**  
 62. INCOME/LOSS TITLE: \$64,494  
 63. INCOME/LOSS ESCROW: \$226,959  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$291,453**  
 66. NUMBER OF POLICIES ISSUED: 294  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 12821664  
 2. Agency Name: NETC TITLE COMPANY, LLC  
 3. Agency Address: 3575 LONE STAR CIRCLE, SUITE 122  
 4. City, State, Zip: FORT WORTH, TX 76177

1. Agency Number: 10533467  
 2. Agency Name: NORTH AMERICAN TITLE COMPANY  
 3. Agency Address: 8070 PARK LANE, SUITE 200  
 4. City, State, Zip: DALLAS, TX 75231

### INCOME

5. TITLE PREMIUMS:	\$14,680
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$12,478
8. EXAMINATION EVIDENCE FEES:	\$432,457
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$0
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$444,935</b>
19. TOTAL ESCROW:	\$0
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$444,935</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$15,155
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$4,770
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$3,572
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$6,210
31. UTILITIES:	\$71
32. ACCOUNTING AND AUDITING:	\$414
33. ADVERTISING AND PROMOTIONS:	\$27
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$22
35. INSURANCE:	\$326
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$0
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$1,302
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$94
44. EQUIPMENT/VEHICLE LEASE	\$1,353
45. DEPRECIATION:	\$9
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$2
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$0
52. PLANT LEASE/UPDATES:	\$29,359
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$414
57. OTHER EXPENSES:	\$6,148
<b>58. TOTAL TITLE:</b>	<b>\$69,248</b>
59. TOTAL ESCROW:	\$0
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$69,248</b>
62. INCOME/LOSS TITLE:	\$375,687
63. INCOME/LOSS ESCROW:	\$0
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$375,687</b>
66. NUMBER OF POLICIES ISSUED:	34
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$22,286,488
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$18,943,515
8. EXAMINATION EVIDENCE FEES:	\$108,208
9. FEES RECEIVED FOR CLOSING:	\$1,884,651
10. TAX CERTIFICATES:	\$606,821
11. RECORDING FEES:	\$1,693,775
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$418,390
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$74,953
17. OTHER INCOME:	\$420,203
<b>18. TOTAL TITLE:</b>	<b>\$24,150,516</b>
19. TOTAL ESCROW:	\$6,301,214
20. TOTAL NON-POLICY:	\$141,180
<b>21. TOTAL INCOME:</b>	<b>\$30,592,910</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$10,257,929
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$2,222,970
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$253,092
27. E/E-ATTORNEYS AND OTHERS:	\$528
28. C/F-OTHER AGENTS AND UW:	\$3,260
29. C/F-ATTORNEYS AND OTHERS:	\$704,333
30. RENT:	\$1,598,159
31. UTILITIES:	\$103,001
32. ACCOUNTING AND AUDITING:	\$78,331
33. ADVERTISING AND PROMOTIONS:	\$440,545
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$96,560
35. INSURANCE:	\$61,256
36. INTEREST EXPENSE:	\$1,542
37. LEGAL EXPENSE:	\$6,906
38. LICENSES, TAXES, AND FEES:	\$18,949
39. POSTAGE AND FREIGHT:	\$47,136
40. COURIER AND OVERNIGHT:	\$451,667
41. TELEPHONE AND FAX:	\$234,616
42. PRINTING AND PHOTOCOPYING:	\$114,339
43. OFFICE SUPPLIES:	\$430,566
44. EQUIPMENT/VEHICLE LEASE	\$10,265
45. DEPRECIATION:	\$111,754
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$81,216
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$95,000
50. TAX CERTIFICATES PAID:	\$606,828
51. RECORDING FEES PAID:	\$1,676,324
52. PLANT LEASE/UPDATES:	\$545,419
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$7,065
56. TRADE ASSOCIATION FEES:	\$13,855
57. OTHER EXPENSES:	\$810,318
<b>58. TOTAL TITLE:</b>	<b>\$21,083,729</b>
59. TOTAL ESCROW:	\$4,780,754
60. TOTAL NON-POLICY ABSTRACT:	\$101,080
<b>61. TOTAL EXPENSES:</b>	<b>\$25,965,563</b>
62. INCOME/LOSS TITLE:	\$3,066,787
63. INCOME/LOSS ESCROW:	\$1,520,460
64. INCOME/LOSS NON-POLICY:	\$40,100
<b>65. NET INCOME/LOSS:</b>	<b>\$4,627,347</b>
66. NUMBER OF POLICIES ISSUED:	74,314
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 2180310  
 2. Agency Name: OLD REPUBLIC TITLE COMPANY OF CONROE  
 3. Agency Address: 150 NORTH MAIN STREET  
 4. City, State, Zip: CONROE, TX 77301

1. Agency Number: 11164341  
 2. Agency Name: PGP TITLE, INC  
 3. Agency Address: 2728 N. HARWOOD 3RD FLOOR  
 4. City, State, Zip: DALLAS, TX 75201

### INCOME

5. TITLE PREMIUMS:	\$3,469,639
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$2,949,193
8. EXAMINATION EVIDENCE FEES:	\$112,990
9. FEES RECEIVED FOR CLOSING:	\$284,823
10. TAX CERTIFICATES:	\$134,906
11. RECORDING FEES:	\$150,483
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$64,940
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$604
17. OTHER INCOME:	\$698
<b>18. TOTAL TITLE:</b>	<b>\$3,698,637</b>
19. TOTAL ESCROW:	\$934,008
20. TOTAL NON-POLICY:	\$42,176
<b>21. TOTAL INCOME:</b>	<b>\$4,674,821</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$1,316,212
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$431,161
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$139,587
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$128,079
31. UTILITIES:	\$10,342
32. ACCOUNTING AND AUDITING:	\$21,362
33. ADVERTISING AND PROMOTIONS:	\$46,918
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$9,205
35. INSURANCE:	\$17,386
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$29,839
38. LICENSES, TAXES, AND FEES:	\$10,231
39. POSTAGE AND FREIGHT:	\$7,531
40. COURIER AND OVERNIGHT:	\$43,928
41. TELEPHONE AND FAX:	\$38,243
42. PRINTING AND PHOTOCOPYING:	\$2,983
43. OFFICE SUPPLIES:	\$35,532
44. EQUIPMENT/VEHICLE LEASE	\$40,341
45. DEPRECIATION:	\$40,327
46. DIRECTORS' FEES:	\$1,345
47. DUES, BOARDS, AND ASSOCIATIONS:	\$4,432
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$135,546
51. RECORDING FEES PAID:	\$167,451
52. PLANT LEASE/UPDATES:	\$129,935
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$79
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$79,794
<b>58. TOTAL TITLE:</b>	<b>\$2,887,789</b>
59. TOTAL ESCROW:	\$572,459
60. TOTAL NON-POLICY ABSTRACT:	\$26,968
<b>61. TOTAL EXPENSES:</b>	<b>\$3,487,216</b>
62. INCOME/LOSS TITLE:	\$810,848
63. INCOME/LOSS ESCROW:	\$361,549
64. INCOME/LOSS NON-POLICY:	\$15,208
<b>65. NET INCOME/LOSS:</b>	<b>\$1,187,605</b>
66. NUMBER OF POLICIES ISSUED:	8,927
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$7,113,253
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$6,046,204
8. EXAMINATION EVIDENCE FEES:	\$38,133
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$70,847
11. RECORDING FEES:	\$457,691
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$1,526
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$375,182
<b>18. TOTAL TITLE:</b>	<b>\$6,989,583</b>
19. TOTAL ESCROW:	\$1,716,515
20. TOTAL NON-POLICY:	\$31,912
<b>21. TOTAL INCOME:</b>	<b>\$8,738,010</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$1,263,992
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$223,452
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$12,013
30. RENT:	\$124,913
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$0
33. ADVERTISING AND PROMOTIONS:	\$9,119
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$55,007
35. INSURANCE:	\$3,739
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$11,859
39. POSTAGE AND FREIGHT:	\$4,263
40. COURIER AND OVERNIGHT:	\$94,809
41. TELEPHONE AND FAX:	\$8,328
42. PRINTING AND PHOTOCOPYING:	\$7,943
43. OFFICE SUPPLIES:	\$37,494
44. EQUIPMENT/VEHICLE LEASE	\$32,590
45. DEPRECIATION:	\$38,283
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$4,205
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$70,847
51. RECORDING FEES PAID:	\$473,297
52. PLANT LEASE/UPDATES:	\$291,152
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$4,421
<b>58. TOTAL TITLE:</b>	<b>\$2,771,726</b>
59. TOTAL ESCROW:	\$497,404
60. TOTAL NON-POLICY ABSTRACT:	\$9,661
<b>61. TOTAL EXPENSES:</b>	<b>\$3,278,791</b>
62. INCOME/LOSS TITLE:	\$4,217,857
63. INCOME/LOSS ESCROW:	\$1,219,111
64. INCOME/LOSS NON-POLICY:	\$22,251
<b>65. NET INCOME/LOSS:</b>	<b>\$5,459,219</b>
66. NUMBER OF POLICIES ISSUED:	32,618
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 12893408  
 2. Agency Name: PRIORITY TITLE COMPANY OF DALLAS, LC  
 3. Agency Address: 3301 N. IH 35 SUITE A  
 4. City, State, Zip: CARROLLTON, TX 75006

1. Agency Number: 6643569  
 2. Agency Name: PRIORITY TITLE COMPANY OF HOUSTON, LC  
 3. Agency Address: 4700 W. SAM HOUSTON PARKWAY, SUITE 100  
 4. City, State, Zip: HOUSTON, TX 77041

### INCOME

5. TITLE PREMIUMS: \$318,688  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$270,885  
 8. EXAMINATION EVIDENCE FEES: \$317,442  
 9. FEES RECEIVED FOR CLOSING: \$194,732  
 10. TAX CERTIFICATES: \$22,836  
 11. RECORDING FEES: \$65,174  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$9,498  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$260  
**18. TOTAL TITLE: \$880,827**  
 19. TOTAL ESCROW: \$122,595  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$1,003,422**

### EXPENSES

22. SALARIES-EMPLOYEES: \$221,915  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$42,675  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: (\$3,600)  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$63,011  
 31. UTILITIES: \$1,020  
 32. ACCOUNTING AND AUDITING: \$4,380  
 33. ADVERTISING AND PROMOTIONS: \$364  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$3,428  
 35. INSURANCE: \$1,443  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$391  
 39. POSTAGE AND FREIGHT: \$1,804  
 40. COURIER AND OVERNIGHT: \$9,513  
 41. TELEPHONE AND FAX: \$4,604  
 42. PRINTING AND PHOTOCOPYING: \$2,301  
 43. OFFICE SUPPLIES: \$2,187  
 44. EQUIPMENT/VEHICLE LEASE: \$7,811  
 45. DEPRECIATION: \$822  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$21  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$22,836  
 51. RECORDING FEES PAID: \$69,782  
 52. PLANT LEASE/UPDATES: \$35,791  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$551  
 57. OTHER EXPENSES: \$19,696  
**58. TOTAL TITLE: \$512,746**  
 59. TOTAL ESCROW: \$52,072  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$564,818**  
 62. INCOME/LOSS TITLE: \$368,081  
 63. INCOME/LOSS ESCROW: \$70,523  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$438,604**  
 66. NUMBER OF POLICIES ISSUED: 827  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$1,061,450  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$902,233  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$734,401  
 10. TAX CERTIFICATES: \$17,563  
 11. RECORDING FEES: \$171,799  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$18,510  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: (\$84,988)  
**18. TOTAL TITLE: \$1,759,518**  
 19. TOTAL ESCROW: \$293,770  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$2,053,288**

### EXPENSES

22. SALARIES-EMPLOYEES: \$340,333  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$81,954  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$37,140  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$3,148  
 33. ADVERTISING AND PROMOTIONS: \$3,931  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$717  
 35. INSURANCE: \$2,856  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$173  
 39. POSTAGE AND FREIGHT: \$3,895  
 40. COURIER AND OVERNIGHT: \$19,206  
 41. TELEPHONE AND FAX: \$7,110  
 42. PRINTING AND PHOTOCOPYING: \$7,303  
 43. OFFICE SUPPLIES: \$4,382  
 44. EQUIPMENT/VEHICLE LEASE: \$5,814  
 45. DEPRECIATION: \$191  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$148  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$17,563  
 51. RECORDING FEES PAID: \$154,645  
 52. PLANT LEASE/UPDATES: \$76,493  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$905  
 56. TRADE ASSOCIATION FEES: \$1,441  
 57. OTHER EXPENSES: \$29,801  
**58. TOTAL TITLE: \$799,149**  
 59. TOTAL ESCROW: \$93,980  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$893,129**  
 62. INCOME/LOSS TITLE: \$960,369  
 63. INCOME/LOSS ESCROW: \$199,790  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$1,160,159**  
 66. NUMBER OF POLICIES ISSUED: 1,733  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 12796345  
 2. Agency Name: PROSPERITY TITLE COMPANY  
 3. Agency Address: 100 CONGRESS, SUITE 100  
 4. City, State, Zip: AUSTIN, TX 78701

1. Agency Number: 8230219  
 2. Agency Name: REPUBLIC TITLE OF TEXAS, INC.  
 3. Agency Address: 2701 W PLANO PKWY, SUITE 100  
 4. City, State, Zip: PLANO, TX 75075

### INCOME

5. TITLE PREMIUMS:	\$3,289,677
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$2,796,225
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$119,995
10. TAX CERTIFICATES:	\$54,491
11. RECORDING FEES:	\$282,143
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$62,795
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$2,595
<b>18. TOTAL TITLE:</b>	<b>\$3,318,244</b>
19. TOTAL ESCROW:	\$348,568
20. TOTAL NON-POLICY:	\$395
<b>21. TOTAL INCOME:</b>	<b>\$3,667,207</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$901,475
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$180,684
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$2,421
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$57,043
31. UTILITIES:	\$17,629
32. ACCOUNTING AND AUDITING:	\$2,730
33. ADVERTISING AND PROMOTIONS:	\$2,245
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$284
35. INSURANCE:	\$1,117
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$0
39. POSTAGE AND FREIGHT:	\$6,104
40. COURIER AND OVERNIGHT:	\$72,776
41. TELEPHONE AND FAX:	\$15,658
42. PRINTING AND PHOTOCOPYING:	\$6,522
43. OFFICE SUPPLIES:	\$7,025
44. EQUIPMENT/VEHICLE LEASE	\$16,455
45. DEPRECIATION:	\$1,601
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$0
48. BAD DEBTS:	\$3
49. LOSS AND LOSS ADJUSTMENT:	\$180
50. TAX CERTIFICATES PAID:	\$54,491
51. RECORDING FEES PAID:	\$290,758
52. PLANT LEASE/UPDATES:	\$140,018
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$2,897
57. OTHER EXPENSES:	\$87,177
<b>58. TOTAL TITLE:</b>	<b>\$1,867,293</b>
59. TOTAL ESCROW:	\$154,632
60. TOTAL NON-POLICY ABSTRACT:	\$10
<b>61. TOTAL EXPENSES:</b>	<b>\$2,021,935</b>
62. INCOME/LOSS TITLE:	\$1,450,951
63. INCOME/LOSS ESCROW:	\$193,936
64. INCOME/LOSS NON-POLICY:	\$385
<b>65. NET INCOME/LOSS:</b>	<b>\$1,645,272</b>
66. NUMBER OF POLICIES ISSUED:	6,416
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$80,861,437
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$68,732,222
8. EXAMINATION EVIDENCE FEES:	\$2,293,262
9. FEES RECEIVED FOR CLOSING:	\$10,138,912
10. TAX CERTIFICATES:	\$1,065,549
11. RECORDING FEES:	\$3,475,581
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$823,019
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$1,913,527
<b>18. TOTAL TITLE:</b>	<b>\$88,442,072</b>
19. TOTAL ESCROW:	\$12,557,199
20. TOTAL NON-POLICY:	\$239,820
<b>21. TOTAL INCOME:</b>	<b>\$101,239,091</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$50,149,081
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$7,209,516
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$6,899,945
29. C/F-ATTORNEYS AND OTHERS:	\$19,439
30. RENT:	\$3,579,597
31. UTILITIES:	\$395,342
32. ACCOUNTING AND AUDITING:	\$35,778
33. ADVERTISING AND PROMOTIONS:	\$1,461,578
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$129,590
35. INSURANCE:	\$119,192
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$211,224
38. LICENSES, TAXES, AND FEES:	\$231,835
39. POSTAGE AND FREIGHT:	\$109,860
40. COURIER AND OVERNIGHT:	\$888,915
41. TELEPHONE AND FAX:	\$868,938
42. PRINTING AND PHOTOCOPYING:	\$254,783
43. OFFICE SUPPLIES:	\$229,702
44. EQUIPMENT/VEHICLE LEASE	\$269,228
45. DEPRECIATION:	\$551,155
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$102,417
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$1,060,127
51. RECORDING FEES PAID:	\$3,530,007
52. PLANT LEASE/UPDATES:	\$614,198
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$1,336,247
<b>58. TOTAL TITLE:</b>	<b>\$80,257,694</b>
59. TOTAL ESCROW:	\$9,476,868
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$89,734,562</b>
62. INCOME/LOSS TITLE:	\$8,184,378
63. INCOME/LOSS ESCROW:	\$3,080,331
64. INCOME/LOSS NON-POLICY:	\$239,820
<b>65. NET INCOME/LOSS:</b>	<b>\$11,504,529</b>
66. NUMBER OF POLICIES ISSUED:	107,165
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 11969393  
 2. Agency Name: REUNION TITLE  
 3. Agency Address: 2701 WEST PLANO PARKWAY  
 4. City, State, Zip: PLANO, TX 75075

1. Agency Number: 12866283  
 2. Agency Name: S & S TITLE COMPANY, LLC  
 3. Agency Address: 3575 LONE STAR CIRCLE, SUITE 122  
 4. City, State, Zip: FORT WORTH, TX 76177

### INCOME

5. TITLE PREMIUMS: \$9,100,403  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$7,735,342  
 8. EXAMINATION EVIDENCE FEES: \$38,538  
 9. FEES RECEIVED FOR CLOSING: \$199,907  
 10. TAX CERTIFICATES: \$272,418  
 11. RECORDING FEES: \$394,404  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$3,256  
**18. TOTAL TITLE: \$8,643,865**  
 19. TOTAL ESCROW: \$2,216  
 20. TOTAL NON-POLICY: \$12,727  
**21. TOTAL INCOME: \$8,658,808**

### EXPENSES

22. SALARIES-EMPLOYEES: \$0  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$0  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$5,746,861  
 30. RENT: \$0  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$15,000  
 33. ADVERTISING AND PROMOTIONS: \$5,826  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$4,067  
 35. INSURANCE: \$1,495  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$3,655  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$99,413  
 41. TELEPHONE AND FAX: \$57,262  
 42. PRINTING AND PHOTOCOPYING: \$7,610  
 43. OFFICE SUPPLIES: \$1,520  
 44. EQUIPMENT/VEHICLE LEASE: \$1,566  
 45. DEPRECIATION: \$2,084  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: (\$8,762)  
 50. TAX CERTIFICATES PAID: \$274,572  
 51. RECORDING FEES PAID: \$425,171  
 52. PLANT LEASE/UPDATES: \$294,153  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$1,738,290  
**58. TOTAL TITLE: \$8,669,783**  
 59. TOTAL ESCROW: \$0  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$8,669,783**  
 62. INCOME/LOSS TITLE: (\$25,918)  
 63. INCOME/LOSS ESCROW: \$2,216  
 64. INCOME/LOSS NON-POLICY: \$12,727  
**65. NET INCOME/LOSS: (\$10,975)**  
 66. NUMBER OF POLICIES ISSUED: 24,798  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$46,766  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$39,751  
 8. EXAMINATION EVIDENCE FEES: \$136,362  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$0  
 11. RECORDING FEES: \$0  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$176,113**  
 19. TOTAL ESCROW: \$0  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$176,113**

### EXPENSES

22. SALARIES-EMPLOYEES: \$14,458  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$4,558  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$11,337  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$6,207  
 31. UTILITIES: \$71  
 32. ACCOUNTING AND AUDITING: \$414  
 33. ADVERTISING AND PROMOTIONS: \$26  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$20  
 35. INSURANCE: \$301  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$0  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$0  
 41. TELEPHONE AND FAX: \$289  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$94  
 44. EQUIPMENT/VEHICLE LEASE: \$1,353  
 45. DEPRECIATION: \$8  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$2  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$0  
 52. PLANT LEASE/UPDATES: \$26,715  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$414  
 57. OTHER EXPENSES: \$6,973  
**58. TOTAL TITLE: \$73,240**  
 59. TOTAL ESCROW: \$0  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$73,240**  
 62. INCOME/LOSS TITLE: \$102,873  
 63. INCOME/LOSS ESCROW: \$0  
 64. INCOME/LOSS NON-POLICY: \$0  
**65. NET INCOME/LOSS: \$102,873**  
 66. NUMBER OF POLICIES ISSUED: 210  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 13773773  
 2. Agency Name: SERVICELINK OF TEXAS, LLC  
 3. Agency Address: 3800 BUFFALO SPEEDWAY SUITE 450  
 4. City, State, Zip: HOUSTON, TX 77098

1. Agency Number: 1505162  
 2. Agency Name: STEWART TITLE COMPANY  
 3. Agency Address: 1980 POST OAK BLVD, SUITE 800  
 4. City, State, Zip: HOUSTON, TX 77056

### INCOME

5. TITLE PREMIUMS: \$31,097,487  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$26,432,864  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$9,299,205  
 10. TAX CERTIFICATES: \$0  
 11. RECORDING FEES: \$13,474  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$13,975  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$687,965  
**18. TOTAL TITLE: \$36,447,483**  
 19. TOTAL ESCROW: \$11,591,302  
 20. TOTAL NON-POLICY: \$0  
**21. TOTAL INCOME: \$48,038,785**

### EXPENSES

22. SALARIES-EMPLOYEES: \$10,268,013  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$982,185  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$646,618  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$422,591  
 31. UTILITIES: \$58,884  
 32. ACCOUNTING AND AUDITING: \$0  
 33. ADVERTISING AND PROMOTIONS: \$23,116  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$125,751  
 35. INSURANCE: \$154,613  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$14,671  
 38. LICENSES, TAXES, AND FEES: \$33,864  
 39. POSTAGE AND FREIGHT: \$626,898  
 40. COURIER AND OVERNIGHT: \$4,850  
 41. TELEPHONE AND FAX: \$127,828  
 42. PRINTING AND PHOTOCOPYING: \$33,323  
 43. OFFICE SUPPLIES: \$79,359  
 44. EQUIPMENT/VEHICLE LEASE \$0  
 45. DEPRECIATION: \$381,637  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$3,159  
 48. BAD DEBTS: \$19,907  
 49. LOSS AND LOSS ADJUSTMENT: (\$25)  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$560,528  
 52. PLANT LEASE/UPDATES: \$3,771,391  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$108  
 55. DONATIONS/LOBBYING: \$1,791  
 56. TRADE ASSOCIATION FEES: \$668  
 57. OTHER EXPENSES: \$2,137,932  
**58. TOTAL TITLE: \$20,479,660**  
 59. TOTAL ESCROW: \$4,614,507  
 60. TOTAL NON-POLICY ABSTRACT: \$2  
**61. TOTAL EXPENSES: \$25,094,169**  
 62. INCOME/LOSS TITLE: \$15,967,823  
 63. INCOME/LOSS ESCROW: \$6,976,795  
 64. INCOME/LOSS NON-POLICY: (\$2)  
**65. NET INCOME/LOSS: \$22,944,616**  
 66. NUMBER OF POLICIES ISSUED: 173,404  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$111,888,538  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$95,103,178  
 8. EXAMINATION EVIDENCE FEES: \$2,785,081  
 9. FEES RECEIVED FOR CLOSING: \$7,114,828  
 10. TAX CERTIFICATES: \$2,569,862  
 11. RECORDING FEES: \$6,294,051  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$250  
 14. COURIER AND OVERNIGHT: \$1,589,020  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$863,859  
**18. TOTAL TITLE: \$116,320,129**  
 19. TOTAL ESCROW: \$17,999,154  
 20. TOTAL NON-POLICY: \$2,777,336  
**21. TOTAL INCOME: \$137,096,619**

### EXPENSES

22. SALARIES-EMPLOYEES: \$33,412,803  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$6,618,196  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$2,344,550  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$6,869,347  
 29. C/F-ATTORNEYS AND OTHERS: \$5,294,719  
 30. RENT: \$4,327,583  
 31. UTILITIES: \$413,151  
 32. ACCOUNTING AND AUDITING: \$138,062  
 33. ADVERTISING AND PROMOTIONS: \$1,383,111  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$707,742  
 35. INSURANCE: \$228,659  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$23,334  
 38. LICENSES, TAXES, AND FEES: \$128,144  
 39. POSTAGE AND FREIGHT: \$227,856  
 40. COURIER AND OVERNIGHT: \$1,315,068  
 41. TELEPHONE AND FAX: \$659,525  
 42. PRINTING AND PHOTOCOPYING: \$370,012  
 43. OFFICE SUPPLIES: \$461,978  
 44. EQUIPMENT/VEHICLE LEASE \$683,953  
 45. DEPRECIATION: \$780,087  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$113,797  
 48. BAD DEBTS: \$8,243  
 49. LOSS AND LOSS ADJUSTMENT: \$531,894  
 50. TAX CERTIFICATES PAID: \$2,608,875  
 51. RECORDING FEES PAID: \$5,733,695  
 52. PLANT LEASE/UPDATES: \$11,721,565  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$840  
 55. DONATIONS/LOBBYING: \$182,837  
 56. TRADE ASSOCIATION FEES: \$228,720  
 57. OTHER EXPENSES: \$3,651,014  
**58. TOTAL TITLE: \$91,169,360**  
 59. TOTAL ESCROW: \$9,817,315  
 60. TOTAL NON-POLICY ABSTRACT: \$1,305,412  
**61. TOTAL EXPENSES: \$102,292,087**  
 62. INCOME/LOSS TITLE: \$25,150,769  
 63. INCOME/LOSS ESCROW: \$8,181,839  
 64. INCOME/LOSS NON-POLICY: \$1,471,924  
**65. NET INCOME/LOSS: \$34,804,532**  
 66. NUMBER OF POLICIES ISSUED: 155,333  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 10952143  
 2. Agency Name: STEWART TITLE COMPANY OF WICHITA FALLS  
 3. Agency Address: 2733 MIDWESTERN PARKWAY, SUITE 100  
 4. City, State, Zip: WICHITA FALLS, TX 76308

1. Agency Number: 10659415  
 2. Agency Name: STEWART TITLE OF CAMERON COUNTY, INC.  
 3. Agency Address: 700 FM 802, BLDG. A  
 4. City, State, Zip: BROWNSVILLE, TX 78520

### INCOME

5. TITLE PREMIUMS:	\$663,851
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$564,273
8. EXAMINATION EVIDENCE FEES:	\$387,693
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$1,648
11. RECORDING FEES:	\$54,459
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$4,696
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$1
17. OTHER INCOME:	\$304
<b>18. TOTAL TITLE:</b>	<b>\$1,013,074</b>
19. TOTAL ESCROW:	\$88,516
20. TOTAL NON-POLICY:	\$5,000
<b>21. TOTAL INCOME:</b>	<b>\$1,106,590</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$316,291
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$71,915
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$26,809
29. C/F-ATTORNEYS AND OTHERS:	\$2,882
30. RENT:	\$39,140
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$23,348
33. ADVERTISING AND PROMOTIONS:	\$21,895
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$7,681
35. INSURANCE:	\$2,939
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$535
39. POSTAGE AND FREIGHT:	\$1,257
40. COURIER AND OVERNIGHT:	\$4,920
41. TELEPHONE AND FAX:	\$9,940
42. PRINTING AND PHOTOCOPYING:	\$3,502
43. OFFICE SUPPLIES:	\$7,418
44. EQUIPMENT/VEHICLE LEASE	\$5,284
45. DEPRECIATION:	\$7,262
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,261
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$40,874
50. TAX CERTIFICATES PAID:	\$3,440
51. RECORDING FEES PAID:	\$56,460
52. PLANT LEASE/UPDATES:	\$200,246
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$281
56. TRADE ASSOCIATION FEES:	\$2,262
57. OTHER EXPENSES:	\$26,758
<b>58. TOTAL TITLE:</b>	<b>\$884,600</b>
59. TOTAL ESCROW:	\$47,750
60. TOTAL NON-POLICY ABSTRACT:	\$132
<b>61. TOTAL EXPENSES:</b>	<b>\$932,482</b>
62. INCOME/LOSS TITLE:	\$128,474
63. INCOME/LOSS ESCROW:	\$40,766
64. INCOME/LOSS NON-POLICY:	\$4,868
<b>65. NET INCOME/LOSS:</b>	<b>\$174,108</b>
66. NUMBER OF POLICIES ISSUED:	1,927
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$403,595
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$343,055
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$85,481
10. TAX CERTIFICATES:	\$21,363
11. RECORDING FEES:	\$43,113
12. RESTRICTIONS:	\$160
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$1,013
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$3,664
<b>18. TOTAL TITLE:</b>	<b>\$497,849</b>
19. TOTAL ESCROW:	\$117,278
20. TOTAL NON-POLICY:	\$9,690
<b>21. TOTAL INCOME:</b>	<b>\$624,817</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$139,732
23. SALARIES-OWNERS/PARTNERS:	\$23,548
24. BENEFITS-EMPLOYEES:	\$34,814
25. BENEFITS-OWNERS/PARTNERS:	\$4,221
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$8,655
29. C/F-ATTORNEYS AND OTHERS:	\$26,189
30. RENT:	\$55,845
31. UTILITIES:	\$4,117
32. ACCOUNTING AND AUDITING:	\$2,765
33. ADVERTISING AND PROMOTIONS:	\$8,097
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$4,454
35. INSURANCE:	\$2,333
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$3,539
39. POSTAGE AND FREIGHT:	\$591
40. COURIER AND OVERNIGHT:	\$3,662
41. TELEPHONE AND FAX:	\$5,704
42. PRINTING AND PHOTOCOPYING:	\$940
43. OFFICE SUPPLIES:	\$2,163
44. EQUIPMENT/VEHICLE LEASE	\$4,874
45. DEPRECIATION:	\$2,388
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$1,928
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$20,700
51. RECORDING FEES PAID:	\$37,844
52. PLANT LEASE/UPDATES:	\$22,626
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$460
56. TRADE ASSOCIATION FEES:	\$1,258
57. OTHER EXPENSES:	\$23,167
<b>58. TOTAL TITLE:</b>	<b>\$446,614</b>
59. TOTAL ESCROW:	\$79,238
60. TOTAL NON-POLICY ABSTRACT:	\$8,140
<b>61. TOTAL EXPENSES:</b>	<b>\$533,992</b>
62. INCOME/LOSS TITLE:	\$51,235
63. INCOME/LOSS ESCROW:	\$38,040
64. INCOME/LOSS NON-POLICY:	\$1,550
<b>65. NET INCOME/LOSS:</b>	<b>\$90,825</b>
66. NUMBER OF POLICIES ISSUED:	871
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 1506325  
 2. Agency Name: STEWART TITLE OF LUBBOCK, INC.  
 3. Agency Address: 6901 QUAKER AVE, SUITE 200  
 4. City, State, Zip: LUBBOCK, TX 79413

1. Agency Number: 10371222  
 2. Agency Name: STEWART TITLE OF MONTGOMERY CNTY, INC.  
 3. Agency Address: 24 WATERWAY AVENUE SUITE 250  
 4. City, State, Zip: THE WOODLANDS, TX 77380

### INCOME

5. TITLE PREMIUMS:	\$1,582,523
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,345,145
8. EXAMINATION EVIDENCE FEES:	\$191,443
9. FEES RECEIVED FOR CLOSING:	\$2,238
10. TAX CERTIFICATES:	\$13,476
11. RECORDING FEES:	\$115,822
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$5,094
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$37
17. OTHER INCOME:	\$21,423
<b>18. TOTAL TITLE:</b>	<b>\$1,694,678</b>
19. TOTAL ESCROW:	\$323,886
20. TOTAL NON-POLICY:	\$12,160
<b>21. TOTAL INCOME:</b>	<b>\$2,030,724</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$634,650
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$158,674
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$33,924
29. C/F-ATTORNEYS AND OTHERS:	\$16,328
30. RENT:	\$186,057
31. UTILITIES:	\$0
32. ACCOUNTING AND AUDITING:	\$2,555
33. ADVERTISING AND PROMOTIONS:	\$88,842
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$40,785
35. INSURANCE:	\$4,865
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$340
38. LICENSES, TAXES, AND FEES:	\$1,853
39. POSTAGE AND FREIGHT:	\$4,719
40. COURIER AND OVERNIGHT:	\$6,856
41. TELEPHONE AND FAX:	\$15,709
42. PRINTING AND PHOTOCOPYING:	\$3,839
43. OFFICE SUPPLIES:	\$6,513
44. EQUIPMENT/VEHICLE LEASE	\$23,545
45. DEPRECIATION:	\$3,923
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$240
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$900
50. TAX CERTIFICATES PAID:	\$15,990
51. RECORDING FEES PAID:	\$108,118
52. PLANT LEASE/UPDATES:	\$27
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$6,371
56. TRADE ASSOCIATION FEES:	\$5,719
57. OTHER EXPENSES:	\$72,369
<b>58. TOTAL TITLE:</b>	<b>\$1,443,711</b>
59. TOTAL ESCROW:	\$240,154
60. TOTAL NON-POLICY ABSTRACT:	\$14,327
<b>61. TOTAL EXPENSES:</b>	<b>\$1,698,192</b>
62. INCOME/LOSS TITLE:	\$250,967
63. INCOME/LOSS ESCROW:	\$83,732
64. INCOME/LOSS NON-POLICY:	(\$2,167)
<b>65. NET INCOME/LOSS:</b>	<b>\$332,532</b>
66. NUMBER OF POLICIES ISSUED:	2,204
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$8,883,518
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$7,550,990
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$790,573
10. TAX CERTIFICATES:	\$190,350
11. RECORDING FEES:	\$414,548
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$62,136
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$330
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$9,008,927</b>
19. TOTAL ESCROW:	\$1,285,890
20. TOTAL NON-POLICY:	\$127,218
<b>21. TOTAL INCOME:</b>	<b>\$10,422,035</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$2,733,273
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$498,279
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$829,149
29. C/F-ATTORNEYS AND OTHERS:	\$49,255
30. RENT:	\$491,914
31. UTILITIES:	\$4,678
32. ACCOUNTING AND AUDITING:	\$15,750
33. ADVERTISING AND PROMOTIONS:	\$63,462
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$154
35. INSURANCE:	\$12,887
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$11,042
39. POSTAGE AND FREIGHT:	\$20,313
40. COURIER AND OVERNIGHT:	\$66,489
41. TELEPHONE AND FAX:	\$57,079
42. PRINTING AND PHOTOCOPYING:	\$46,764
43. OFFICE SUPPLIES:	\$17,722
44. EQUIPMENT/VEHICLE LEASE	\$28,264
45. DEPRECIATION:	\$59,882
46. DIRECTORS' FEES:	\$6,600
47. DUES, BOARDS, AND ASSOCIATIONS:	\$9,460
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$190,350
51. RECORDING FEES PAID:	\$414,085
52. PLANT LEASE/UPDATES:	\$191,264
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$23,562
56. TRADE ASSOCIATION FEES:	\$23,669
57. OTHER EXPENSES:	\$134,220
<b>58. TOTAL TITLE:</b>	<b>\$5,999,566</b>
59. TOTAL ESCROW:	\$569,144
60. TOTAL NON-POLICY ABSTRACT:	\$50,024
<b>61. TOTAL EXPENSES:</b>	<b>\$6,618,734</b>
62. INCOME/LOSS TITLE:	\$3,009,361
63. INCOME/LOSS ESCROW:	\$716,746
64. INCOME/LOSS NON-POLICY:	\$77,194
<b>65. NET INCOME/LOSS:</b>	<b>\$3,803,301</b>
66. NUMBER OF POLICIES ISSUED:	17,755
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 1505144  
 2. Agency Name: STEWART TITLE OF TEXARKANA  
 3. Agency Address: 5402 PLAZA DRIVE  
 4. City, State, Zip: TEXARKANA, TX 75503

1. Agency Number: 10896235  
 2. Agency Name: STEWART TITLE OF THE COASTAL BEND, INC.  
 3. Agency Address: 202 W. GOODWIN  
 4. City, State, Zip: VICTORIA, TX 77901

### INCOME

5. TITLE PREMIUMS:	\$895,342
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$761,041
8. EXAMINATION EVIDENCE FEES:	\$35,142
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$9,488
11. RECORDING FEES:	\$76,343
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$8,799
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$19
17. OTHER INCOME:	\$2,209
<b>18. TOTAL TITLE:</b>	<b>\$893,041</b>
19. TOTAL ESCROW:	\$205,543
20. TOTAL NON-POLICY:	\$14,705
<b>21. TOTAL INCOME:</b>	<b>\$1,113,289</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$241,054
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$65,399
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$6,412
29. C/F-ATTORNEYS AND OTHERS:	\$11,378
30. RENT:	\$77,147
31. UTILITIES:	\$1,906
32. ACCOUNTING AND AUDITING:	\$2,366
33. ADVERTISING AND PROMOTIONS:	\$7,332
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$6,809
35. INSURANCE:	\$2,227
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$2,159
39. POSTAGE AND FREIGHT:	\$1,989
40. COURIER AND OVERNIGHT:	\$10,143
41. TELEPHONE AND FAX:	\$5,924
42. PRINTING AND PHOTOCOPYING:	\$3,221
43. OFFICE SUPPLIES:	\$10,019
44. EQUIPMENT/VEHICLE LEASE	\$2,135
45. DEPRECIATION:	\$1,733
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$2,831
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$11,850
51. RECORDING FEES PAID:	\$62,372
52. PLANT LEASE/UPDATES:	\$10,355
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$506
56. TRADE ASSOCIATION FEES:	\$1,889
57. OTHER EXPENSES:	\$25,154
<b>58. TOTAL TITLE:</b>	<b>\$574,310</b>
59. TOTAL ESCROW:	\$107,318
60. TOTAL NON-POLICY ABSTRACT:	\$5,804
<b>61. TOTAL EXPENSES:</b>	<b>\$687,432</b>
62. INCOME/LOSS TITLE:	\$318,731
63. INCOME/LOSS ESCROW:	\$98,225
64. INCOME/LOSS NON-POLICY:	\$8,901
<b>65. NET INCOME/LOSS:</b>	<b>\$425,857</b>
66. NUMBER OF POLICIES ISSUED:	1,831
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$1,608,755
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$1,367,442
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$277,787
10. TAX CERTIFICATES:	\$13,743
11. RECORDING FEES:	\$65,262
12. RESTRICTIONS:	\$2,258
13. INSPECTION FEES:	\$150
14. COURIER AND OVERNIGHT:	\$7,286
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$84,523
<b>18. TOTAL TITLE:</b>	<b>\$1,818,451</b>
19. TOTAL ESCROW:	\$224,717
20. TOTAL NON-POLICY:	\$699,107
<b>21. TOTAL INCOME:</b>	<b>\$2,742,275</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$421,143
23. SALARIES-OWNERS/PARTNERS:	\$134,803
24. BENEFITS-EMPLOYEES:	\$96,668
25. BENEFITS-OWNERS/PARTNERS:	\$14,947
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$32,471
29. C/F-ATTORNEYS AND OTHERS:	\$190,646
30. RENT:	\$96,284
31. UTILITIES:	\$24,434
32. ACCOUNTING AND AUDITING:	\$6,074
33. ADVERTISING AND PROMOTIONS:	\$19,265
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$9,867
35. INSURANCE:	\$3,439
36. INTEREST EXPENSE:	\$29,592
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$20,923
39. POSTAGE AND FREIGHT:	\$3,775
40. COURIER AND OVERNIGHT:	\$10,642
41. TELEPHONE AND FAX:	\$8,337
42. PRINTING AND PHOTOCOPYING:	\$8,232
43. OFFICE SUPPLIES:	\$7,290
44. EQUIPMENT/VEHICLE LEASE	\$16,922
45. DEPRECIATION:	\$7,848
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$980
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$15,766
51. RECORDING FEES PAID:	\$79,697
52. PLANT LEASE/UPDATES:	\$57,523
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$1,802
56. TRADE ASSOCIATION FEES:	\$3,690
57. OTHER EXPENSES:	\$59,495
<b>58. TOTAL TITLE:</b>	<b>\$1,382,555</b>
59. TOTAL ESCROW:	\$119,518
60. TOTAL NON-POLICY ABSTRACT:	\$371,602
<b>61. TOTAL EXPENSES:</b>	<b>\$1,873,675</b>
62. INCOME/LOSS TITLE:	\$435,896
63. INCOME/LOSS ESCROW:	\$105,199
64. INCOME/LOSS NON-POLICY:	\$327,505
<b>65. NET INCOME/LOSS:</b>	<b>\$868,600</b>
66. NUMBER OF POLICIES ISSUED:	3,467
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 12866675  
 2. Agency Name: STRATEGIC TITLE COMPANY, LLC  
 3. Agency Address: 3575 LONE STAR CIRCLE, SUITE 122  
 4. City, State, Zip: FORT WORTH, TX 76177

1. Agency Number: 12031336  
 2. Agency Name: TEXAS AMERICAN TITLE COMPANY  
 3. Agency Address: 2000 BERIGN DR. SUITE 910  
 4. City, State, Zip: HOUSTON, TX 77057

### INCOME

5. TITLE PREMIUMS:	\$34,372
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$29,216
8. EXAMINATION EVIDENCE FEES:	\$179,251
9. FEES RECEIVED FOR CLOSING:	\$0
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$0
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$208,467</b>
19. TOTAL ESCROW:	\$0
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$208,467</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$14,457
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$4,502
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$0
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$10,918
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$6,207
31. UTILITIES:	\$71
32. ACCOUNTING AND AUDITING:	\$414
33. ADVERTISING AND PROMOTIONS:	\$26
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$20
35. INSURANCE:	\$381
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$0
39. POSTAGE AND FREIGHT:	\$80
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$709
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$94
44. EQUIPMENT/VEHICLE LEASE:	\$853
45. DEPRECIATION:	\$8
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$2
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$0
52. PLANT LEASE/UPDATES:	\$26,723
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$414
57. OTHER EXPENSES:	\$5,463
<b>58. TOTAL TITLE:</b>	<b>\$71,342</b>
59. TOTAL ESCROW:	\$0
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$71,342</b>
62. INCOME/LOSS TITLE:	\$137,125
63. INCOME/LOSS ESCROW:	\$0
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>\$137,125</b>
66. NUMBER OF POLICIES ISSUED:	62
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

### INCOME

5. TITLE PREMIUMS:	\$25,183,883
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$21,406,301
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$1,432,057
10. TAX CERTIFICATES:	\$1,232,446
11. RECORDING FEES:	\$1,776,340
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$54,953
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$25,902,097</b>
19. TOTAL ESCROW:	\$6,495,173
20. TOTAL NON-POLICY:	\$965,164
<b>21. TOTAL INCOME:</b>	<b>\$33,362,434</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$10,945,530
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$2,394,517
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$1,087,939
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$2,658,626
30. RENT:	\$1,785,588
31. UTILITIES:	\$44,991
32. ACCOUNTING AND AUDITING:	\$20,504
33. ADVERTISING AND PROMOTIONS:	\$279,495
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$159,516
35. INSURANCE:	\$822
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$137,196
38. LICENSES, TAXES, AND FEES:	\$27,337
39. POSTAGE AND FREIGHT:	\$60,055
40. COURIER AND OVERNIGHT:	\$583,528
41. TELEPHONE AND FAX:	\$247,764
42. PRINTING AND PHOTOCOPYING:	\$1,311
43. OFFICE SUPPLIES:	\$430,184
44. EQUIPMENT/VEHICLE LEASE:	\$96,158
45. DEPRECIATION:	\$0
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$37,928
48. BAD DEBTS:	(\$531)
49. LOSS AND LOSS ADJUSTMENT:	\$78,304
50. TAX CERTIFICATES PAID:	\$1,232,446
51. RECORDING FEES PAID:	\$1,890,825
52. PLANT LEASE/UPDATES:	\$900,675
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$211,735
<b>58. TOTAL TITLE:</b>	<b>\$25,312,443</b>
59. TOTAL ESCROW:	\$1,605,393
60. TOTAL NON-POLICY ABSTRACT:	\$387,905
<b>61. TOTAL EXPENSES:</b>	<b>\$27,305,741</b>
62. INCOME/LOSS TITLE:	\$589,654
63. INCOME/LOSS ESCROW:	\$4,889,780
64. INCOME/LOSS NON-POLICY:	\$577,259
<b>65. NET INCOME/LOSS:</b>	<b>\$6,056,693</b>
66. NUMBER OF POLICIES ISSUED:	77,583
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 13498352  
 2. Agency Name: TEXAS STATE TITLE, LLC  
 3. Agency Address: 4700 W. SAM HOUSTON PARKWAY NORTH, SUITE 100  
 4. City, State, Zip: HOUSTON, TX 77041

1. Agency Number: 13016993  
 2. Agency Name: TRINITY TITLE OF TEXAS, LLC  
 3. Agency Address: 7000 N MOPAC SUITE 150  
 4. City, State, Zip: AUSTIN, TX 78731

### INCOME

5. TITLE PREMIUMS: \$97,178  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$82,601  
 8. EXAMINATION EVIDENCE FEES: \$0  
 9. FEES RECEIVED FOR CLOSING: \$197,243  
 10. TAX CERTIFICATES: \$2,468  
 11. RECORDING FEES: \$7,855  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$3,056  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$197  
**18. TOTAL TITLE: \$293,420**  
 19. TOTAL ESCROW: \$18,500  
 20. TOTAL NON-POLICY: \$1,179  
**21. TOTAL INCOME: \$313,099**

### EXPENSES

22. SALARIES-EMPLOYEES: \$183,687  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$38,844  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$4,788  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$27,317  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$2,591  
 33. ADVERTISING AND PROMOTIONS: \$2,995  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$231  
 35. INSURANCE: \$1,375  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$1,665  
 38. LICENSES, TAXES, AND FEES: \$82  
 39. POSTAGE AND FREIGHT: \$285  
 40. COURIER AND OVERNIGHT: \$2,356  
 41. TELEPHONE AND FAX: \$4,662  
 42. PRINTING AND PHOTOCOPYING: \$444  
 43. OFFICE SUPPLIES: \$3,228  
 44. EQUIPMENT/VEHICLE LEASE: \$4,113  
 45. DEPRECIATION: \$1,449  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$2,468  
 51. RECORDING FEES PAID: \$13,664  
 52. PLANT LEASE/UPDATES: \$74,290  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$603  
 57. OTHER EXPENSES: \$63,792  
**58. TOTAL TITLE: \$434,929**  
 59. TOTAL ESCROW: \$21,485  
 60. TOTAL NON-POLICY ABSTRACT: \$257  
**61. TOTAL EXPENSES: \$456,671**  
 62. INCOME/LOSS TITLE: (\$141,509)  
 63. INCOME/LOSS ESCROW: (\$2,985)  
 64. INCOME/LOSS NON-POLICY: \$922  
**65. NET INCOME/LOSS: (\$143,572)**  
 66. NUMBER OF POLICIES ISSUED: 114  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$15,663,878  
 6. % PREMIUM REMITTED: 15.02%  
 7. TITLE PREMIUM RETAINED: \$13,311,910  
 8. EXAMINATION EVIDENCE FEES: \$234,933  
 9. FEES RECEIVED FOR CLOSING: \$589,322  
 10. TAX CERTIFICATES: \$451,418  
 11. RECORDING FEES: \$1,126,110  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$200  
 14. COURIER AND OVERNIGHT: \$343,779  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$16,057,672**  
 19. TOTAL ESCROW: \$4,378,521  
 20. TOTAL NON-POLICY: \$4,959  
**21. TOTAL INCOME: \$20,441,152**

### EXPENSES

22. SALARIES-EMPLOYEES: \$6,563,437  
 23. SALARIES-OWNERS/PARTNERS: \$823,664  
 24. BENEFITS-EMPLOYEES: \$1,275,528  
 25. BENEFITS-OWNERS/PARTNERS: \$78,674  
 26. E/E-OTHER AGENTS AND UW: \$102,721  
 27. E/E-ATTORNEYS AND OTHERS: \$14,436  
 28. C/F-OTHER AGENTS AND UW: \$2,618  
 29. C/F-ATTORNEYS AND OTHERS: \$918,184  
 30. RENT: \$1,055,346  
 31. UTILITIES: \$59,626  
 32. ACCOUNTING AND AUDITING: \$7,110  
 33. ADVERTISING AND PROMOTIONS: \$218,407  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$67,912  
 35. INSURANCE: \$44,083  
 36. INTEREST EXPENSE: \$186  
 37. LEGAL EXPENSE: \$1,758  
 38. LICENSES, TAXES, AND FEES: \$24,323  
 39. POSTAGE AND FREIGHT: \$53,587  
 40. COURIER AND OVERNIGHT: \$357,495  
 41. TELEPHONE AND FAX: \$229,986  
 42. PRINTING AND PHOTOCOPYING: \$62,326  
 43. OFFICE SUPPLIES: \$156,031  
 44. EQUIPMENT/VEHICLE LEASE: \$87,602  
 45. DEPRECIATION: \$217,375  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$9,059  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$41,069  
 50. TAX CERTIFICATES PAID: \$451,221  
 51. RECORDING FEES PAID: \$1,119,948  
 52. PLANT LEASE/UPDATES: \$426,505  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$7,730  
 56. TRADE ASSOCIATION FEES: \$13,481  
 57. OTHER EXPENSES: \$635,702  
**58. TOTAL TITLE: \$15,127,130**  
 59. TOTAL ESCROW: \$3,431,001  
 60. TOTAL NON-POLICY ABSTRACT: \$0  
**61. TOTAL EXPENSES: \$18,558,131**  
 62. INCOME/LOSS TITLE: \$930,542  
 63. INCOME/LOSS ESCROW: \$947,520  
 64. INCOME/LOSS NON-POLICY: \$4,959  
**65. NET INCOME/LOSS: \$1,883,021**  
 66. NUMBER OF POLICIES ISSUED: 61,610  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Affiliated Agents

1. Agency Number: 13341463  
2. Agency Name: WFG LENDER SERVICES, LLC  
3. Agency Address: 2740 N DALLAS PARKWAY SUITE 140  
4. City, State, Zip: PLANO, TX 75093

## INCOME

5. TITLE PREMIUMS: \$5,880,753  
6. % PREMIUM REMITTED: 15.00%  
7. TITLE PREMIUM RETAINED: \$4,998,640  
8. EXAMINATION EVIDENCE FEES: \$257,370  
9. FEES RECEIVED FOR CLOSING: \$493,928  
10. TAX CERTIFICATES: \$0  
11. RECORDING FEES: \$735,466  
12. RESTRICTIONS: \$0  
13. INSPECTION FEES: \$0  
14. COURIER AND OVERNIGHT: \$0  
15. TELEPHONE AND FAX: \$0  
16. INTEREST INCOME: \$0  
17. OTHER INCOME: \$0  
**18. TOTAL TITLE: \$6,485,404**  
19. TOTAL ESCROW: \$2,938,061  
20. TOTAL NON-POLICY: \$115,564  
**21. TOTAL INCOME: \$9,539,029**

## EXPENSES

22. SALARIES-EMPLOYEES: \$2,156,904  
23. SALARIES-OWNERS/PARTNERS: \$0  
24. BENEFITS-EMPLOYEES: \$347,869  
25. BENEFITS-OWNERS/PARTNERS: \$0  
26. E/E-OTHER AGENTS AND UW: \$0  
27. E/E-ATTORNEYS AND OTHERS: \$0  
28. C/F-OTHER AGENTS AND UW: \$0  
29. C/F-ATTORNEYS AND OTHERS: \$0  
30. RENT: \$127,403  
31. UTILITIES: \$14,368  
32. ACCOUNTING AND AUDITING: \$17,464  
33. ADVERTISING AND PROMOTIONS: \$71,841  
34. EMP. TRAVEL, LODGING, AND EDUC.: \$48,462  
35. INSURANCE: \$3,524  
36. INTEREST EXPENSE: \$0  
37. LEGAL EXPENSE: \$3,490  
38. LICENSES, TAXES, AND FEES: \$6,318  
39. POSTAGE AND FREIGHT: \$12,651  
40. COURIER AND OVERNIGHT: \$380,109  
41. TELEPHONE AND FAX: \$46,473  
42. PRINTING AND PHOTOCOPYING: \$2,898  
43. OFFICE SUPPLIES: \$21,958  
44. EQUIPMENT/VEHICLE LEASE \$12,848  
45. DEPRECIATION: \$0  
46. DIRECTORS' FEES: \$0  
47. DUES, BOARDS, AND ASSOCIATIONS: \$2,261  
48. BAD DEBTS: \$2,391  
49. LOSS AND LOSS ADJUSTMENT: \$0  
50. TAX CERTIFICATES PAID: \$0  
51. RECORDING FEES PAID: \$737,828  
52. PLANT LEASE/UPDATES: \$1,745,632  
53. DAMAGES FOR BAD FAITH SUITS: \$0  
54. FINES OR PENALTIES: \$171  
55. DONATIONS/LOBBYING: \$0  
56. TRADE ASSOCIATION FEES: \$0  
57. OTHER EXPENSES: \$368,967  
**58. TOTAL TITLE: \$6,131,830**  
59. TOTAL ESCROW: \$2,442,727  
60. TOTAL NON-POLICY ABSTRACT: \$62,341  
**61. TOTAL EXPENSES: \$8,636,898**  
62. INCOME/LOSS TITLE: \$353,574  
63. INCOME/LOSS ESCROW: \$495,334  
64. INCOME/LOSS NON-POLICY: \$53,223  
**65. NET INCOME/LOSS: \$902,131**  
66. NUMBER OF POLICIES ISSUED: 26,801  
67. ALLOCATED TO UNDERWRITER: \$0  
68. ALLOCATED FROM UNDERWRITER: \$0





**DIRECT  
OPERATIONS**

**SECTION FOUR**

**TEXAS DEPARTMENT OF INSURANCE**



# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Direct Operations

1. Agency Number: 1505896  
 2. Agency Name: CHICAGO TITLE INSURANCE CO - DALLAS  
 3. Agency Address: 2828 ROUTH STREET #800  
 4. City, State, Zip: DALLAS, TX 75201

1. Agency Number: 4014877  
 2. Agency Name: CHICAGO TITLE INSURANCE CO.- HOUSTON  
 3. Agency Address: 712 MAIN ST STE 2000 E  
 4. City, State, Zip: HOUSTON, TX 77027

### INCOME

5. TITLE PREMIUMS: \$9,544,101  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$8,112,486  
 8. EXAMINATION EVIDENCE FEES: \$43,355  
 9. FEES RECEIVED FOR CLOSING: \$16,234,264  
 10. TAX CERTIFICATES: \$66,602  
 11. RECORDING FEES: \$246,078  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$1,917  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$12,135  
**18. TOTAL TITLE: \$24,716,837**  
 19. TOTAL ESCROW: \$202,947  
 20. TOTAL NON-POLICY: \$675  
**21. TOTAL INCOME: \$24,920,459**

### EXPENSES

22. SALARIES-EMPLOYEES: \$10,638,253  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$866,464  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$52,365  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$238,919  
 31. UTILITIES: \$35,293  
 32. ACCOUNTING AND AUDITING: \$141,269  
 33. ADVERTISING AND PROMOTIONS: \$1,078,132  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$305,762  
 35. INSURANCE: \$77,986  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$18,387  
 39. POSTAGE AND FREIGHT: \$72,036  
 40. COURIER AND OVERNIGHT: \$5,325  
 41. TELEPHONE AND FAX: \$58,492  
 42. PRINTING AND PHOTOCOPYING: \$38,291  
 43. OFFICE SUPPLIES: \$148,211  
 44. EQUIPMENT/VEHICLE LEASE: \$2,804  
 45. DEPRECIATION: \$123,234  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$175,125  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$64,900  
 51. RECORDING FEES PAID: \$290,928  
 52. PLANT LEASE/UPDATES: \$208,103  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$146,070  
 56. TRADE ASSOCIATION FEES: \$8,398  
 57. OTHER EXPENSES: \$135,110  
**58. TOTAL TITLE: \$14,929,857**  
 59. TOTAL ESCROW: \$136,076  
 60. TOTAL NON-POLICY ABSTRACT: \$1,430  
**61. TOTAL EXPENSES: \$15,067,363**  
 62. INCOME/LOSS TITLE: \$9,786,980  
 63. INCOME/LOSS ESCROW: \$66,871  
 64. INCOME/LOSS NON-POLICY: (\$755)  
**65. NET INCOME/LOSS: \$9,853,096**  
 66. NUMBER OF POLICIES ISSUED: 1,474  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

### INCOME

5. TITLE PREMIUMS: \$11,910,614  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$10,124,022  
 8. EXAMINATION EVIDENCE FEES: \$62,958  
 9. FEES RECEIVED FOR CLOSING: \$8,009,286  
 10. TAX CERTIFICATES: \$81,699  
 11. RECORDING FEES: \$135,136  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$12,119  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$193,370  
**18. TOTAL TITLE: \$18,618,590**  
 19. TOTAL ESCROW: \$5,604  
 20. TOTAL NON-POLICY: \$959  
**21. TOTAL INCOME: \$18,625,153**

### EXPENSES

22. SALARIES-EMPLOYEES: \$4,513,597  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$373,710  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$121,100  
 29. C/F-ATTORNEYS AND OTHERS: \$22,131  
 30. RENT: \$252,628  
 31. UTILITIES: \$2,939  
 32. ACCOUNTING AND AUDITING: \$47,287  
 33. ADVERTISING AND PROMOTIONS: \$463,929  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$53,893  
 35. INSURANCE: \$44,774  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$19,097  
 38. LICENSES, TAXES, AND FEES: \$1,607  
 39. POSTAGE AND FREIGHT: \$12,380  
 40. COURIER AND OVERNIGHT: \$15,990  
 41. TELEPHONE AND FAX: \$31,072  
 42. PRINTING AND PHOTOCOPYING: \$3,279  
 43. OFFICE SUPPLIES: \$32,665  
 44. EQUIPMENT/VEHICLE LEASE: \$2,756  
 45. DEPRECIATION: \$10,826  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$15,468  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$94,444  
 51. RECORDING FEES PAID: \$122,126  
 52. PLANT LEASE/UPDATES: \$264,480  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$76,719  
 56. TRADE ASSOCIATION FEES: \$5,518  
 57. OTHER EXPENSES: \$28,334  
**58. TOTAL TITLE: \$6,632,749**  
 59. TOTAL ESCROW: \$8,555  
 60. TOTAL NON-POLICY ABSTRACT: \$598  
**61. TOTAL EXPENSES: \$6,641,902**  
 62. INCOME/LOSS TITLE: \$11,985,841  
 63. INCOME/LOSS ESCROW: (\$2,951)  
 64. INCOME/LOSS NON-POLICY: \$361  
**65. NET INCOME/LOSS: \$11,983,251**  
 66. NUMBER OF POLICIES ISSUED: 2,600  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Direct Operations

1. Agency Number: 12811403  
 2. Agency Name: OLD REPUBLIC NATIONAL TITLE INSURANCE CO.  
 3. Agency Address: 777 POST OAK BLVD, SUITE 200  
 4. City, State, Zip: HOUSTON, TX 77056

1. Agency Number: 12032085  
 2. Agency Name: STEWART TITLE GUARANTY CO.  
 3. Agency Address: 5730 NORTHWEST PARKWAY, SUITE 100  
 4. City, State, Zip: SAN ANTONIO, TX 78249

### INCOME

5. TITLE PREMIUMS: \$34,624,974  
 6. % PREMIUM REMITTED: 15.00%  
 7. TITLE PREMIUM RETAINED: \$29,431,228  
 8. EXAMINATION EVIDENCE FEES: \$417,535  
 9. FEES RECEIVED FOR CLOSING: \$7,517,212  
 10. TAX CERTIFICATES: \$741,970  
 11. RECORDING FEES: \$1,216,343  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$176,960  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$188,350  
**18. TOTAL TITLE: \$39,689,598**  
 19. TOTAL ESCROW: \$5,780,126  
 20. TOTAL NON-POLICY: \$773,389  
**21. TOTAL INCOME: \$46,243,113**

### EXPENSES

22. SALARIES-EMPLOYEES: \$15,587,803  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$2,732,977  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$272,749  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$243,341  
 29. C/F-ATTORNEYS AND OTHERS: \$4,020,758  
 30. RENT: \$1,445,869  
 31. UTILITIES: \$51,813  
 32. ACCOUNTING AND AUDITING: \$24,614  
 33. ADVERTISING AND PROMOTIONS: \$961,053  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$138,593  
 35. INSURANCE: \$146,987  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$1,536  
 38. LICENSES, TAXES, AND FEES: \$505,909  
 39. POSTAGE AND FREIGHT: \$160,378  
 40. COURIER AND OVERNIGHT: \$295,631  
 41. TELEPHONE AND FAX: \$211,836  
 42. PRINTING AND PHOTOCOPYING: \$35,378  
 43. OFFICE SUPPLIES: \$202,200  
 44. EQUIPMENT/VEHICLE LEASE: \$249,943  
 45. DEPRECIATION: \$410,819  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$46,253  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$741,970  
 51. RECORDING FEES PAID: \$1,287,580  
 52. PLANT LEASE/UPDATES: \$476,615  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$14,166  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$2,877,465  
**58. TOTAL TITLE: \$33,144,236**  
 59. TOTAL ESCROW: \$3,753,347  
 60. TOTAL NON-POLICY ABSTRACT: \$515,757  
**61. TOTAL EXPENSES: \$37,413,340**  
 62. INCOME/LOSS TITLE: \$6,545,362  
 63. INCOME/LOSS ESCROW: \$2,026,779  
 64. INCOME/LOSS NON-POLICY: \$257,632  
**65. NET INCOME/LOSS: \$8,829,773**  
 66. NUMBER OF POLICIES ISSUED: 85,578  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$2,555,305

### INCOME

5. TITLE PREMIUMS: \$0  
 6. % PREMIUM REMITTED:  
 7. TITLE PREMIUM RETAINED: \$0  
 8. EXAMINATION EVIDENCE FEES: \$187,905  
 9. FEES RECEIVED FOR CLOSING: \$0  
 10. TAX CERTIFICATES: \$0  
 11. RECORDING FEES: \$0  
 12. RESTRICTIONS: \$0  
 13. INSPECTION FEES: \$0  
 14. COURIER AND OVERNIGHT: \$0  
 15. TELEPHONE AND FAX: \$0  
 16. INTEREST INCOME: \$0  
 17. OTHER INCOME: \$2,778  
**18. TOTAL TITLE: \$190,683**  
 19. TOTAL ESCROW: \$0  
 20. TOTAL NON-POLICY: \$472  
**21. TOTAL INCOME: \$191,155**

### EXPENSES

22. SALARIES-EMPLOYEES: \$110,826  
 23. SALARIES-OWNERS/PARTNERS: \$0  
 24. BENEFITS-EMPLOYEES: \$10,817  
 25. BENEFITS-OWNERS/PARTNERS: \$0  
 26. E/E-OTHER AGENTS AND UW: \$0  
 27. E/E-ATTORNEYS AND OTHERS: \$0  
 28. C/F-OTHER AGENTS AND UW: \$0  
 29. C/F-ATTORNEYS AND OTHERS: \$0  
 30. RENT: \$5,307  
 31. UTILITIES: \$0  
 32. ACCOUNTING AND AUDITING: \$0  
 33. ADVERTISING AND PROMOTIONS: \$0  
 34. EMP. TRAVEL, LODGING, AND EDUC.: \$254  
 35. INSURANCE: \$0  
 36. INTEREST EXPENSE: \$0  
 37. LEGAL EXPENSE: \$0  
 38. LICENSES, TAXES, AND FEES: \$0  
 39. POSTAGE AND FREIGHT: \$0  
 40. COURIER AND OVERNIGHT: \$0  
 41. TELEPHONE AND FAX: \$433  
 42. PRINTING AND PHOTOCOPYING: \$0  
 43. OFFICE SUPPLIES: \$104  
 44. EQUIPMENT/VEHICLE LEASE: \$0  
 45. DEPRECIATION: \$0  
 46. DIRECTORS' FEES: \$0  
 47. DUES, BOARDS, AND ASSOCIATIONS: \$0  
 48. BAD DEBTS: \$0  
 49. LOSS AND LOSS ADJUSTMENT: \$0  
 50. TAX CERTIFICATES PAID: \$0  
 51. RECORDING FEES PAID: \$0  
 52. PLANT LEASE/UPDATES: \$46,053  
 53. DAMAGES FOR BAD FAITH SUITS: \$0  
 54. FINES OR PENALTIES: \$0  
 55. DONATIONS/LOBBYING: \$0  
 56. TRADE ASSOCIATION FEES: \$0  
 57. OTHER EXPENSES: \$1,357  
**58. TOTAL TITLE: \$175,151**  
 59. TOTAL ESCROW: \$0  
 60. TOTAL NON-POLICY ABSTRACT: \$1,309  
**61. TOTAL EXPENSES: \$176,460**  
 62. INCOME/LOSS TITLE: \$15,532  
 63. INCOME/LOSS ESCROW: \$0  
 64. INCOME/LOSS NON-POLICY: (\$837)  
**65. NET INCOME/LOSS: \$14,695**  
 66. NUMBER OF POLICIES ISSUED: 0  
 67. ALLOCATED TO UNDERWRITER: \$0  
 68. ALLOCATED FROM UNDERWRITER: \$0

# 2013 TEXAS TITLE INSURANCE AGENT EXPERIENCE REPORT COMPILATION

## Direct Operations

1. Agency Number: 14165198  
2. Agency Name: WESTCOR LAND TITLE INSURANCE CO.  
3. Agency Address: 1776 WOODSTEAD CT, SUITE 100  
4. City, State, Zip: THE WOODLANDS, TX 77380

### INCOME

5. TITLE PREMIUMS:	\$9,748
6. % PREMIUM REMITTED:	15.00%
7. TITLE PREMIUM RETAINED:	\$8,286
8. EXAMINATION EVIDENCE FEES:	\$0
9. FEES RECEIVED FOR CLOSING:	\$269,635
10. TAX CERTIFICATES:	\$0
11. RECORDING FEES:	\$0
12. RESTRICTIONS:	\$0
13. INSPECTION FEES:	\$0
14. COURIER AND OVERNIGHT:	\$0
15. TELEPHONE AND FAX:	\$0
16. INTEREST INCOME:	\$0
17. OTHER INCOME:	\$0
<b>18. TOTAL TITLE:</b>	<b>\$277,921</b>
19. TOTAL ESCROW:	\$0
20. TOTAL NON-POLICY:	\$0
<b>21. TOTAL INCOME:</b>	<b>\$277,921</b>

### EXPENSES

22. SALARIES-EMPLOYEES:	\$357,060
23. SALARIES-OWNERS/PARTNERS:	\$0
24. BENEFITS-EMPLOYEES:	\$46,303
25. BENEFITS-OWNERS/PARTNERS:	\$0
26. E/E-OTHER AGENTS AND UW:	\$79,525
27. E/E-ATTORNEYS AND OTHERS:	\$0
28. C/F-OTHER AGENTS AND UW:	\$0
29. C/F-ATTORNEYS AND OTHERS:	\$0
30. RENT:	\$17,489
31. UTILITIES:	\$36
32. ACCOUNTING AND AUDITING:	\$0
33. ADVERTISING AND PROMOTIONS:	\$12,202
34. EMP. TRAVEL, LODGING, AND EDUC.:	\$61,386
35. INSURANCE:	\$1,010
36. INTEREST EXPENSE:	\$0
37. LEGAL EXPENSE:	\$0
38. LICENSES, TAXES, AND FEES:	\$5,587
39. POSTAGE AND FREIGHT:	\$0
40. COURIER AND OVERNIGHT:	\$0
41. TELEPHONE AND FAX:	\$9,338
42. PRINTING AND PHOTOCOPYING:	\$0
43. OFFICE SUPPLIES:	\$1,448
44. EQUIPMENT/VEHICLE LEASE	\$1,363
45. DEPRECIATION:	\$7,961
46. DIRECTORS' FEES:	\$0
47. DUES, BOARDS, AND ASSOCIATIONS:	\$2,757
48. BAD DEBTS:	\$0
49. LOSS AND LOSS ADJUSTMENT:	\$0
50. TAX CERTIFICATES PAID:	\$0
51. RECORDING FEES PAID:	\$0
52. PLANT LEASE/UPDATES:	\$0
53. DAMAGES FOR BAD FAITH SUITS:	\$0
54. FINES OR PENALTIES:	\$0
55. DONATIONS/LOBBYING:	\$0
56. TRADE ASSOCIATION FEES:	\$0
57. OTHER EXPENSES:	\$5,931
<b>58. TOTAL TITLE:</b>	<b>\$609,396</b>
59. TOTAL ESCROW:	\$0
60. TOTAL NON-POLICY ABSTRACT:	\$0
<b>61. TOTAL EXPENSES:</b>	<b>\$609,396</b>
62. INCOME/LOSS TITLE:	(\$331,475)
63. INCOME/LOSS ESCROW:	\$0
64. INCOME/LOSS NON-POLICY:	\$0
<b>65. NET INCOME/LOSS:</b>	<b>(\$331,475)</b>
66. NUMBER OF POLICIES ISSUED:	13
67. ALLOCATED TO UNDERWRITER:	\$0
68. ALLOCATED FROM UNDERWRITER:	\$0





**TITLE PREMIUM  
BY COUNTY**

**SECTION FIVE**

**TEXAS DEPARTMENT OF INSURANCE**



COUNTY NAME	PREMIUM BY COUNTY
ANDERSON	1,072,649
ANDREWS	618,723
ANGELINA	1,894,517
ARANSAS	1,842,651
ARCHER	400,704
ARMSTRONG	103,641
ATASCOSA	1,164,362
AUSTIN	1,203,717
BAILEY	113,056
BANDERA	843,013
BASTROP	2,093,158
BAYLOR	72,660
BEE	549,397
BELL	9,946,245
BEXAR	89,276,548
BLANCO	841,208
BORDEN	17,867
BOSQUE	682,690
BOWIE	2,760,720
BRAZORIA	15,287,507
BRAZOS	9,238,243
BREWSTER	407,959
BRISCOE	28,697
BROOKS	62,454
BROWN	1,221,303
BURLESON	511,288
BURNET	2,547,084
CALDWELL	607,488
CALHOUN	698,393
CALLAHAN	325,215
CAMERON	6,384,039
CAMP	240,550
CARSON	230,522
CASS	490,579
CASTRO	379,501
CHAMBERS	1,541,910
CHEROKEE	1,007,505
CHILDRESS	179,506
CLAY	212,688
COCHRAN	72,183
COKE	178,850
COLEMAN	303,997
COLLIN	91,108,540
COLLINGSWORTH	113,449
COLORADO	886,535
COMAL	11,807,431
COMANCHE	499,542
COOKE	1,303,880
CORYELL	1,246,178
COTTLE	43,725
CRANE	49,429
CROCKETT	108,652
CROSBY	102,174
CULBERSON	14,776
DALLAM	625,876
DALLAS	159,144,609
DAWSON	190,631
DE WITT	442,362
DEAF SMITH	284,911
DELTA	177,646
DENTON	65,335,379
DICKENS	82,705
DIMMIT	294,652

COUNTY NAME	PREMIUM BY COUNTY
DONLEY	112,689
DUVAL	177,720
EASTLAND	543,234
ECTOR	4,184,157
EDWARDS	274,493
EL PASO	22,712,975
ELLIS	6,213,803
ERATH	1,696,660
FALLS	291,647
FANNIN	832,109
FAYETTE	1,263,778
FISHER	138,526
FLOYD	115,336
FOARD	55,710
FORT BEND	60,912,576
FRANKLIN	535,551
FREESTONE	670,842
FRIO	360,314
GAINES	688,329
GALVESTON	19,351,561
GARZA	119,676
GILLESPIE	2,137,652
GOLIAD	238,715
GONZALES	636,696
GRAY	425,743
GRAYSON	3,615,203
GREGG	3,827,502
GRIMES	748,856
GUADALUPE	7,522,119
HALE	611,715
HALL	98,249
HAMILTON	413,537
HANSFORD	143,738
HARDEMAN	111,312
HARDIN	1,313,944
HARRIS	273,187,328
HARRISON	1,609,976
HARTLEY	835,205
HASKELL	95,050
HAYS	13,185,051
HEMPHILL	223,713
HENDERSON	2,597,056
HIDALGO	12,728,109
HILL	742,998
HOCKLEY	539,712
HOOD	2,526,684
HOPKINS	1,256,649
HOUSTON	475,268
HOWARD	834,859
HUDSPETH	66,525
HUNT	2,157,249
HUTCHINSON	319,190
IRION	67,657
JACK	244,377
JACKSON	417,433
JASPER	608,462
JEFF DAVIS	281,744
JEFFERSON	5,542,154
JIM HOGG	76,787
JIM WELLS	731,122
JOHNSON	5,049,369
JONES	342,447
KARNES	367,135

COUNTY NAME	PREMIUM BY COUNTY
KAUFMAN	4,980,489
KENDALL	4,178,605
KENEDY	3,097
KERR	2,449,154
KIMBLE	474,903
KING	7,751
KINNEY	317,914
KLEBERG	468,220
KNOX	115,808
LA SALLE	272,840
LAMAR	1,365,969
LAMB	312,359
LAMPASAS	537,122
LAVACA	515,429
LEE	340,667
LEON	613,057
LIBERTY	1,142,047
LIMESTONE	555,126
LIPSCOMB	127,842
LIVE OAK	515,239
LLANO	2,437,283
LOVING	0
LUBBOCK	12,288,605
LYNN	87,280
MADISON	294,956
MARION	252,745
MARTIN	175,175
MASON	270,136
MATAGORDA	1,079,449
MAVERICK	741,150
MCCULLOCH	286,019
MCLENNAN	7,682,699
MCMULLEN	46,818
MEDINA	1,492,993
MENARD	170,511
MIDLAND	9,444,276
MILAM	569,958
MILLS	215,782
MITCHELL	246,650
MONTAGUE	737,437
MONTGOMERY	47,643,842
MOORE	641,160
MORRIS	215,931
MOTLEY	48,606
NACOGDOCHES	1,425,277
NAVARRO	1,183,933
NEWTON	187,238
NOLAN	362,741
NUECES	13,878,176
OCHILTREE	383,919
OLDHAM	41,609
ORANGE	1,316,288
PALO PINTO	1,524,615
PANOLA	466,101
PARKER	6,658,032
PARMER	297,128
PECOS	264,139
POLK	1,082,722
POTTER	3,088,136
PRESIDIO	166,521
RAINS	353,710
RANDALL	7,365,286
REAGAN	148,121

COUNTY NAME	PREMIUM BY COUNTY
REAL	251,513
RED RIVER	557,945
REEVES	131,288
REFUGIO	158,572
ROBERTS	18,792
ROBERTSON	414,738
ROCKWALL	7,890,826
RUNNELS	273,409
RUSK	1,000,695
SABINE	322,655
SAN AUGUSTINE	179,367
SAN JACINTO	491,652
SAN PATRICIO	2,049,662
SAN SABA	313,259
SCHLEICHER	50,972
SCURRY	596,897
SHACKELFORD	95,703
SHELBY	544,403
SHERMAN	234,985
SMITH	8,519,673
SOMERVELL	260,451
STARR	399,582
STEPHENS	237,147
SUTTON	140,104
SWISHER	171,669
TARRANT	114,956,254
TAYLOR	4,511,928
TERRELL	65,299
TERRY	254,978
THROCKMORTON	63,155
TITUS	809,081
TOM GREEN	4,653,244
TRAVIS	109,543,995
TRINITY	351,790
TYLER	326,990
UPSHUR	922,594
UPTON	36,522
UVALDE	517,665
VAL VERDE	1,149,189
VAN ZANDT	1,318,380
VICTORIA	3,060,044
WALKER	1,035,383
WALLER	1,641,920
WARD	259,456
WASHINGTON	1,441,542
WEBB	5,382,889
WHARTON	1,056,405
WHEELER	158,100
WICHITA	3,238,626
WILBARGER	166,107
WILLACY	274,721
WILLIAMSON	41,810,397
WILSON	1,190,602
WINKLER	103,535
WISE	2,056,219
WOOD	1,371,879
YOAKUM	216,453
YOUNG	625,039
ZAPATA	223,456
ZAVALA	153,958
<b>TOTAL</b>	<b>1,438,534,590</b>







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