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The Texas Department of Insurance (TDI) publishes this report pursuant to *Texas Insurance Code* Article 5.13-2 Section 5 which requires that the TDI issue to the Governor, Lieutenant Governor, and Speaker of the House of Representatives a *Quarterly Legislative Report on Market Conditions* reflecting changes in losses, premiums, market share, and complaints for certain lines of insurance.

This report includes information on the following lines of insurance: General Liability, Commercial Fire & Allied Lines, Product Liability, Commercial Multiple Peril, Private Passenger Auto, Homeowners Multiple Peril, Workers' Compensation, Boiler & Machinery, Commercial Crime, Commercial Glass, Medical Professional Liability, and Miscellaneous Professional Liability.

Data were reported for each calendar year quarter. *The Quarterly Legislative Report on Market Conditions* exhibits market share based on the sum of the most recent four quarters as well as the percent change from the four quarters ending one year prior. In addition, the report provides a comparison of the current quarter with the same quarter one year prior.

Terms

Number of Policies Written: Each insurance company reported the number of Texas new and renewal policies issued during the quarter. The policies were adjusted to an annual basis. For example, a six month policy was reported as 0.5 policies.

Premiums on Policies Written: This report captures the Texas portion of direct premiums written in the designated quarter without adjustments for cancellations or endorsements and, therefore, it may not match the written premiums figures in the statutory Annual Statement.

Direct Written Premium: Written premium is the Texas portion of the statutory Annual Statement report of written premiums.

Direct Losses Paid: Direct losses paid represent payments made during the quarter regardless of when the policy was written or when the accident occurred. Loss adjustment expenses (LAE) are not included.

Earned to Incurred Loss Ratio: This loss ratio is developed by dividing direct incurred losses by earned premiums. Both figures come from the statutory Annual Statement. Loss adjustment expenses (LAE) are not included.

Number of Groups: Companies that are owned/controlled by one entity are considered a group. Unaffiliated companies are those that are not associated with any other insurance company. The number of groups referred to in this report is the number of groups plus the number of unaffiliated companies.

Market Share: This figure represents an insurer's share, expressed as a percentage, of the industry total for premiums written for the sum of the most recent four quarters.

Products and Completed Operations Insurance or **Product Liability** provides coverage for a manufacturer or contractor for claims after a manufactured product has been sold and/or a claim results from an operation which the manufacturer has completed. Products Liability also includes coverage for a contractor's or manufacturer's liability for injuries or property damage suffered by third parties as the result of the contractor or manufacturer completing an operation.

General Liability provides coverage for an insured when negligent acts and/or omissions result in bodily injury and/or property damage on the premises of a business or when someone is injured in the general operation of a business.

Commercial Fire & Allied Lines has two coverages - Standard Fire Policy and Extended Coverage Endorsements for businesses. A Standard Fire Policy insures commercial properties against fire and lightning. The Extended Coverage Endorsement covers numerous direct and indirect risks such as windstorm, hail, explosions, smoke damage, vandalism, and water damage.

Commercial Multiple Peril policies generally provide coverage for businesses in four areas: property; liability; crime; and boiler and machinery.

Private Passenger Auto coverages include liability, PIP, uninsured motorist and physical damage. This report separates experience into rate-regulated and non-rate-regulated (County Mutual) companies.

Homeowners Multiple Peril provides coverage against the insured's property being destroyed or damaged by various perils and coverage for liability exposure of the insured. This report separates experience into rate-regulated and non-rate-regulated (Lloyds and Reciprocal) companies.

Workers' Compensation offers coverage providing four types of benefits (medical care, death, disability, rehabilitation) for employee job-related injuries or diseases as a matter of right (without regard to fault.)

Lines of Insurance

Boiler & Machinery provides protection against the sudden and accidental breakdown or explosion of boilers, machinery, and electrical equipment. Coverage is provided on damage to the equipment, expediting expenses, damage to the property of others and can be extended to cover losses resulting from the interruption of business.

Commercial Crime provides coverage against loss of property caused by burglary, theft, and/or employee dishonesty. This may include losses inside or outside the premises, losses from counterfeit paper currency, and depositors forgery.

Commercial Glass provides coverage on commercial plate glass, lettering, frames and ornamentation.

Medical Professional Liability provides insurance against losses due to claims for damages alleging malpractice by physicians, surgeons, hospitals or other health care providers in the exercise of their professions.

Miscellaneous Professional Liability provides insurance on professional practitioners that will defend suits instituted against them for malpractice or errors and omissions and/or pay any damages, subject to policy limits. In compliance with applicable statutes, the following have been excluded from miscellaneous professional liability: architects, beauticians/barbers, lawyers, medical laboratory personnel, psychologists, real estate agents, surveyors, and x-ray lab personnel.

Summary of Four Quarters

CUMULATIVE TOTALS FOR FOUR QUARTERS ENDING JUNE 2000

	Number Of Groups/Companies	Number Of Policies Written	Premiums On Policies Written	Direct Written Premiums	Direct Losses Paid
PRODUCT LIABILITY	73 / 199	37,904	\$80,665,660	\$73,297,831	\$126,141,483
GENERAL LIABILITY - OTHER	145 / 358	764,699⁺	\$916,560,401	\$1,059,670,836	\$752,780,237
COMMERCIAL FIRE & ALLIED	89 / 230	183,828	\$275,642,840	\$298,203,789	\$240,748,461
COMMERCIAL MULTIPLE PERIL	102 / 268	302,760	\$896,093,806	\$946,079,740	\$652,114,023
PRIVATE PASSENGER AUTO					
VOLUNTARY (VOL) LIABILITY	75 / 222	11,194,718	\$5,205,893,153	\$4,782,024,002	\$3,392,046,871
ASSIGNED RISK LIABILITY	23 / 27	51,484	\$26,368,304	\$18,485,514	\$23,802,523
PHYSICAL DAMAGE	73 / 219	8,333,275	\$3,757,623,004	\$3,483,387,022	\$2,642,641,210
TOTAL PPA	78 / 227	19,579,477⁺⁺	\$8,989,884,461	\$8,283,896,538	\$6,058,490,604
HOMEOWNERS MULTIPLE PERIL	58 / 129	3,967,367	\$3,069,535,619	\$2,840,499,107	\$2,022,327,550
WORKERS' COMPENSATION					
VOL PREMIUMS < \$5,000		110,834	\$177,825,821	**	**
VOL PREMIUMS \$5,000 - \$100,000		45,913	\$832,360,212	**	**
VOL PREMIUMS > \$100,000		2,722	\$853,138,838	**	**
TOTAL VOLUNTARY	106 / 272	159,469	\$1,863,324,871	\$1,872,607,527	\$1,414,391,082
RESIDUAL MARKET ***	1 / 1	435	\$13,383,995	\$8,875,200	\$35,196,278
TOTAL WC	106 / 272	159,904	\$1,876,708,866	\$1,881,482,727	\$1,449,587,360
BOILER & MACHINERY	37 / 99	9,975	\$22,281,888	\$36,134,494	\$51,773,950
COMMERCIAL CRIME	47 / 105	9,259	\$8,427,920	\$10,698,124	\$2,320,449
COMMERCIAL GLASS	26 / 62	1,608	\$508,440	\$369,547	\$299,459
MEDICAL PROFESSIONAL LIABILITY	40 / 64	37,577	\$294,419,344	\$292,889,033	\$333,544,899
MISC. PROFESSIONAL LIABILITY	40 / 100	33,728	\$136,720,826	\$133,947,275	\$48,955,797

⁺ The General Electric Group wrote 111,470 small premium pre-paid legal policies that were excluded from the above table.

⁺⁺ Policies that included both Voluntary Liability and Physical Damage coverage reported a policy in each category.

^{**} Companies were not required to report the Direct Losses Paid by policy size.

^{***} Policies reported in this category were written under the START program by the Texas Workers' Compensation Insurance Fund.

NUMBER OF GROUPS / COMPANIES WRITING POLICIES PER QUARTER

Line of Business	First Quarter		Second Quarter		Third Quarter		Fourth Quarter	
	1999	2000	1999	2000	1999	2000	1999	2000
Product Liability	62 / 150	61 / 152	60 / 149	61 / 155	65 / 159	-- / --	63 / 146	-- / --
General Liability	135 / 313	128 / 302	137 / 312	130 / 313	134 / 310	-- / --	134 / 291	-- / --
Commercial Fire & Allied	86 / 190	72 / 176	90 / 197	73 / 184	83 / 193	-- / --	78 / 178	-- / --
Commercial Multiple Peril	98 / 238	88 / 225	97 / 238	89 / 231	98 / 238	-- / --	100 / 234	-- / --
Private Passenger Auto	78 / 202	71 / 211	76 / 207	74 / 209	78 / 212	-- / --	78 / 211	-- / --
Homeowners Multiple Peril	64 / 129	58 / 114	62 / 125	58 / 116	60 / 119	-- / --	60 / 119	-- / --
Workers' Compensation	94 / 239	94 / 250	100 / 241	97 / 248	99 / 241	-- / --	100 / 243	-- / --
Boiler & Machinery	34 / 76	32 / 71	32 / 69	31 / 76	34 / 70	-- / --	34 / 76	-- / --
Commercial Crime	41 / 70	35 / 66	39 / 68	37 / 70	42 / 68	-- / --	40 / 71	-- / --
Commercial Glass	22 / 32	22 / 37	24 / 35	18 / 29	22 / 35	-- / --	22 / 39	-- / --
Medical Prof. Liability	30 / 45	36 / 51	31 / 45	34 / 53	34 / 51	-- / --	34 / 48	-- / --
Misc. Professional Liability	31 / 66	36 / 73	33 / 68	38 / 81	35 / 71	-- / --	38 / 74	-- / --

Product Liability

There were 62 groups, 180 companies, that had direct written premium for Product Liability in the second quarter of 2000, as compared to 59 groups, 179 companies, in the second quarter of 1999.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the second quarter of 2000 to direct written premium in the second quarter of 1999 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR PRODUCT LIABILITY

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 2nd Quarter 2000	% Change 2nd Quarter 1999 to 2000	4 Quarters Ending 2nd Qtr 2000	% Change 4 Qtrs Ending 1999 to 2000
1	St. Paul Group	10.23%	\$1,547,999	(14.75%)	\$7,498,394	(0.09%)
2	Zurich American Insurance Group	8.14%	\$2,299,407	84.35%	\$5,963,670	(41.81%)
3	ACE USA	7.91%	\$3,793,392	96.21%	\$5,798,139	48.62%
4	Chubb & Son Inc.	6.54%	\$1,030,961	37.68%	\$4,797,201	90.39%
5	Liberty Mutual Insurance Group	6.47%	\$1,180,038	(18.32%)	\$4,744,282	1.00%
6	American Financial Insurance Group	5.46%	\$1,224,336	34.46%	\$4,001,395	13.34%
7	National American Insurance Company	5.38%	\$1,095,490	35.16%	\$3,944,535	64.36%
8	Fairfax Financial	5.20%	\$649,497	(0.17%)	\$3,811,968	(5.08%)
9	Federated Mutual Group	3.24%	\$711,852	13.04%	\$2,371,207	12.53%
10	Lumbermans Mutual Casualty Group	3.01%	\$322,479	(26.30%)	\$2,208,194	(37.93%)
11	Hartford Fire & Casualty Group	2.84%	\$424,631	(36.81%)	\$2,083,149	(13.71%)
12	CNA Insurance Group	2.68%	\$593,726	(16.48%)	\$1,965,311	(52.27%)
13	Sentry Insurance Group	2.58%	\$377,564	(31.53%)	\$1,892,563	(5.20%)
14	Winterthur U.S. Holding Group	2.48%	\$926,364	28.82%	\$1,819,877	61.11%
15	Reliance Group Incorporated	2.44%	\$164,507	(75.96%)	\$1,786,137	5.51%
16	Mercury General Group	2.20%	\$774,660	673.82%	\$1,611,118	522.79%
17	UNITRIN Inc.	2.00%	\$479,664	13.09%	\$1,467,304	(15.74%)
18	Allianz Insurance Group	1.95%	\$560,922	69.29%	\$1,430,861	128.52%
19	Royal & Sun Alliance USA	1.90%	\$173,807	124.83%	\$1,389,807	(7.47%)
20	Medmark Insurance Group	1.80%	\$351,726	*	\$1,322,816	34.11%
21	United Fire & Casualty Group	1.79%	\$492,582	12.84%	\$1,314,503	11.82%
22	Old Republic Group	1.68%	\$180,971	(21.46%)	\$1,231,412	10.57%
23	Commercial Union Insurance Co's.	1.40%	\$131,570	8.39%	\$1,023,062	111.93%
24	Allstate Insurance Group	1.11%	\$225,005	3.09%	\$812,583	(0.28%)
25	EMC Insurance Companies	1.10%	\$194,364	(45.30%)	\$808,512	(19.69%)
Top 25 Groups Total		91.54%	\$19,907,514	28.38%	\$67,098,000	2.38%
Total Market		100.00%	\$21,449,222	17.32%	\$73,297,831	7.00%

* Premiums from prior reporting period were \$0, less than \$0, or negligible.

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
2nd qtr 1995	\$22,024,356	\$22,953,841	\$26,164,539
3rd qtr 1995	\$22,052,132	\$21,630,743	\$14,900,318
4th qtr 1995	\$19,560,413	\$22,451,585	\$7,609,800
1st qtr 1996	\$22,937,729	\$22,878,769	\$12,219,407
2nd qtr 1996	\$27,574,425	\$28,758,460	\$19,491,138
3rd qtr 1996	\$19,424,296	\$22,075,380	\$14,044,152
4th qtr 1996	\$19,414,599	\$20,544,777	\$26,084,042
1st qtr 1997	\$24,110,801	\$26,744,882	\$21,241,495
2nd qtr 1997	\$26,219,023	\$24,735,908	\$13,692,581
3rd qtr 1997	\$24,250,597	\$23,072,180	\$13,786,634
4th qtr 1997	\$28,665,155	\$23,792,071	\$25,384,125
1st qtr 1998	\$30,305,951	\$31,150,080	\$12,516,980
2nd qtr 1998	\$22,772,526	\$24,229,677	\$16,493,164
3rd qtr 1998	\$18,370,183	\$12,259,609	\$29,891,014
4th qtr 1998	\$17,829,084	\$18,806,453	\$24,506,989
1st qtr 1999	\$19,542,821	\$19,151,191	\$16,999,724
2nd qtr 1999	\$21,001,448	\$18,282,562	\$25,948,053
3rd qtr 1999	\$17,001,577	\$16,077,300	\$17,020,093
4th qtr 1999	\$16,676,696	\$14,939,147	\$42,175,911
1st qtr 2000	\$22,668,907	\$20,832,162	\$30,250,486
2nd qtr 2000	\$24,318,480	\$21,449,222	\$36,694,993

EARNED TO INCURRED LOSS RATIO BY YEAR

Based on Annual Statement data from NAIC: incurred losses (LAE excluded) / earned premium

<u>Year</u>	<u>Loss Ratio</u>
1989	65.9%
1990	93.6%
1991	83.2%
1992	122.7%
1993	164.5%
1994	152.1%
1995	113.4%
1996	178.0%
1997	60.4%
1998	90.4%
1999	68.3%

General Liability

There were 138 groups, 349 companies, that had direct written premium for General Liability in the second quarter of 2000, as compared to 141 groups, 347 companies, in the second quarter of 1999.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the second quarter of 2000 to direct written premium in the second quarter of 1999 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR GENERAL LIABILITY

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 2nd Quarter 2000	% Change 2nd Quarter 1999 to 2000	4 Quarters Ending 2nd Qtr 2000	% Change 4 Qtrs Ending 1999 to 2000
1	American International Group	24.92%	\$40,848,985	(17.40%)	\$264,102,802	71.64%
2	Zurich American Insurance Group	6.31%	\$16,893,162	(0.97%)	\$66,912,183	0.17%
3	CNA Insurance Group	5.40%	\$9,146,420	(57.91%)	\$57,243,263	(23.81%)
4	American Financial Insurance Group	4.04%	\$10,950,131	18.88%	\$42,815,593	30.65%
5	Travelers Insurance Group	3.96%	\$10,279,963	7.77%	\$41,948,928	(23.60%)
6	St. Paul Group	3.64%	\$9,519,518	22.99%	\$38,594,405	19.37%
7	ACE USA	3.35%	\$8,008,714	1.80%	\$35,466,678	55.58%
8	Liberty Mutual Insurance Group	3.11%	\$8,615,483	40.29%	\$32,965,312	7.10%
9	Lumbermans Mutual Casualty Group	2.72%	\$6,007,217	13.89%	\$28,856,901	33.02%
10	Reliance Group Incorporated	2.66%	\$1,804,514	(65.08%)	\$28,224,586	(21.45%)
11	Royal & Sun Alliance USA	2.63%	\$7,670,851	36.05%	\$27,868,681	(6.40%)
12	Chubb & Son Inc.	2.60%	\$6,983,817	0.20%	\$27,547,416	(13.75%)
13	Allianz Insurance Group	2.49%	\$6,463,580	5.57%	\$26,384,807	22.74%
14	State Farm Group	2.23%	\$6,547,591	20.47%	\$23,612,106	13.22%
15	UNITRIN Inc.	1.81%	\$4,871,041	(17.91%)	\$19,228,850	(4.70%)
16	Fairfax Financial	1.74%	\$4,364,667	91.19%	\$18,479,263	31.25%
17	Hartford Fire & Casualty Group	1.68%	\$5,669,917	44.89%	\$17,822,010	6.67%
18	National American Insurance Company	1.51%	\$4,117,019	16.78%	\$15,987,606	64.10%
19	Commercial Union Insurance Co's.	1.36%	\$3,247,093	13.79%	\$14,451,099	29.23%
20	Texas Lawyers Insurance Exchange	1.31%	\$3,239,112	14.78%	\$13,888,106	(1.46%)
21	Safeco Insurance Group	1.07%	\$3,143,006	8.78%	\$11,343,152	13.10%
22	Winterthur U.S. Holding Group	1.05%	\$2,816,232	84.33%	\$11,133,728	21.34%
23	Old Republic Group	0.93%	\$2,651,389	(3.89%)	\$9,827,336	(11.45%)
24	United Fire & Casualty Group	0.89%	\$2,820,910	28.22%	\$9,394,056	20.94%
25	EMC Insurance Companies	0.87%	\$2,223,920	13.86%	\$9,207,632	16.61%

Top 25 Groups Total	84.30%	\$188,904,252	(3.63%)	\$893,306,499	17.07%
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Total Market	100.00%	\$234,364,015	(3.14%)	\$1,059,670,836	12.43%
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QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
2nd qtr 1995	\$215,787,868	\$299,959,772	\$167,557,128
3rd qtr 1995	\$213,155,710	\$195,424,165	\$152,226,766
4th qtr 1995	\$222,334,436	\$252,160,703	\$219,597,885
1st qtr 1996	\$200,489,979	\$222,560,666	\$128,506,977
2nd qtr 1996	\$221,064,794	\$241,831,779	\$122,234,565
3rd qtr 1996	\$209,186,262	\$264,844,763	\$278,472,876
4th qtr 1996	\$210,026,932	\$254,144,903	\$173,801,943
1st qtr 1997	\$170,973,798	\$198,324,982	\$148,062,249
2nd qtr 1997	\$216,202,142	\$195,305,092	\$131,353,273
3rd qtr 1997	\$249,568,281	\$253,887,370	\$166,148,627
4th qtr 1997	\$239,217,274	\$232,936,693	\$154,278,350
1st qtr 1998	\$210,915,913	\$202,459,275	\$144,243,276
2nd qtr 1998	\$284,842,750	\$270,114,359	\$160,084,077
3rd qtr 1998	\$242,297,791	\$290,698,189	\$169,439,120
4th qtr 1998	\$218,876,381	\$201,348,307	\$168,009,779
1st qtr 1999	\$198,897,883	\$208,534,860	\$186,662,320
2nd qtr 1999	\$189,418,170	\$241,953,257	\$165,005,082
3rd qtr 1999	\$198,994,737	\$326,261,926	\$204,622,227
4th qtr 1999	\$302,336,709	\$235,083,506	\$195,064,133
1st qtr 2000	\$196,690,442	\$263,961,389	\$146,413,883
2nd qtr 2000	\$218,538,513	\$234,364,015	\$206,679,994

EARNED TO INCURRED LOSS RATIO BY YEAR

Based on Annual Statement data from NAIC: incurred losses (LAE excluded) / earned premium

<u>Year</u>	<u>Loss Ratio</u>
1989	77.6%
1990	89.2%
1991	91.3%
1992	102.9%
1993	102.8%
1994	64.8%
1995	96.7%
1996	99.0%
1997	51.8%
1998	58.6%
1999	63.8%

Commercial Fire & Allied

There were 79 groups, 211 companies, that had direct written premium for Commercial Fire & Allied in the second quarter of 2000, as compared to 80 groups, 220 companies, in the second quarter of 1999.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the second quarter of 2000 to direct written premium in the second quarter of 1999 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR COMMERCIAL FIRE & ALLIED

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 2nd Quarter 2000	% Change 2nd Quarter 1999 to 2000	4 Quarters Ending 2nd Qtr 2000	% Change 4 Qtrs Ending 1999 to 2000
1	Travelers Insurance Group	13.83%	\$9,951,313	6.14%	\$41,232,573	2.69%
2	Allendale Group	10.42%	\$11,277,707	48.69%	\$31,069,326	(10.37%)
3	Zurich American Insurance Group	8.01%	\$3,629,210	(9.77%)	\$23,893,936	21.91%
4	Allianz Insurance Group	7.48%	\$8,559,118	(3.71%)	\$22,317,980	(7.68%)
5	Texas Windstorm Insurance Association	6.20%	\$5,624,913	22.70%	\$18,481,334	7.19%
6	UNITRIN Inc.	5.67%	\$4,593,227	(3.48%)	\$16,911,166	2.52%
7	CNA Insurance Group	4.43%	\$4,586,890	(3.03%)	\$13,205,512	55.99%
8	St. Paul Group	4.26%	\$3,248,267	(7.10%)	\$12,710,578	(13.58%)
9	Royal & Sun Alliance USA	3.52%	\$3,448,958	33.64%	\$10,491,633	(2.98%)
10	American International Group	3.05%	\$1,404,265	(20.64%)	\$9,086,478	87.06%
11	Liberty Mutual Insurance Group	2.78%	\$1,709,969	(21.51%)	\$8,277,034	16.07%
12	Acceptance Insurance Group	2.67%	\$96,592	(89.34%)	\$7,968,555	139.54%
13	Safeco Insurance Group	2.27%	\$1,804,486	2.15%	\$6,779,932	9.78%
14	Federated Mutual Group	1.77%	\$1,567,037	25.31%	\$5,267,027	23.74%
15	State Farm Group	1.68%	\$1,202,287	(11.82%)	\$5,021,185	(0.59%)
16	National American Insurance Company	1.47%	\$1,122,443	36.75%	\$4,394,572	76.94%
17	Texas Farm Bureau Mutual	1.42%	\$1,147,614	(2.08%)	\$4,229,318	(4.58%)
18	American Financial Insurance Group	1.37%	\$842,776	15.42%	\$4,081,941	119.62%
19	EMC Insurance Companies	1.27%	\$871,363	13.54%	\$3,795,452	6.27%
20	United Fire & Casualty Group	1.23%	\$1,703,496	422.44%	\$3,664,812	160.26%
21	ACE USA	1.17%	\$747,236	(44.67%)	\$3,487,755	(16.07%)
22	Commercial Union Insurance Co's.	1.13%	\$881,727	(8.19%)	\$3,354,848	(13.33%)
23	Sentry Insurance Group	1.05%	\$759,853	(13.87%)	\$3,131,140	(4.27%)
24	Winterthur U.S. Holding Group	0.95%	\$887,859	(41.05%)	\$2,829,760	8.93%
25	Midland-Guardian Group	0.94%	\$675,248	(11.17%)	\$2,798,054	(5.13%)
Top 25 Groups Total		90.03%	\$72,343,854	5.56%	\$268,481,901	8.38%
Total Market		100.00%	\$81,117,690	3.35%	\$298,203,789	1.55%

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
2nd qtr 1995	\$84,082,608	\$89,450,574	\$69,884,695
3rd qtr 1995	\$84,231,340	\$83,943,064	\$88,823,326
4th qtr 1995	\$79,027,494	\$91,913,918	\$88,563,479
1st qtr 1996	\$69,705,990	\$71,176,002	\$53,392,028
2nd qtr 1996	\$82,622,348	\$84,722,614	\$47,910,206
3rd qtr 1996	\$78,756,443	\$89,232,789	\$54,245,819
4th qtr 1996	\$79,498,023	\$84,401,758	\$54,816,796
1st qtr 1997	\$67,972,488	\$66,968,427	\$41,973,100
2nd qtr 1997	\$94,878,881	\$84,964,287	\$44,346,429
3rd qtr 1997	\$93,203,794	\$82,379,493	\$38,505,580
4th qtr 1997	\$107,617,754	\$91,328,917	\$38,357,499
1st qtr 1998	\$68,907,273	\$66,601,703	\$35,359,774
2nd qtr 1998	\$74,389,829	\$76,974,177	\$49,081,540
3rd qtr 1998	\$77,094,976	\$79,063,229	\$42,188,779
4th qtr 1998	\$70,381,513	\$67,742,113	\$39,909,630
1st qtr 1999	\$71,320,972	\$68,350,829	\$33,802,576
2nd qtr 1999	\$77,274,152	\$78,487,919	\$39,140,917
3rd qtr 1999	\$70,060,718	\$74,379,518	\$54,354,899
4th qtr 1999	\$73,126,681	\$77,149,382	\$82,832,214
1st qtr 2000	\$60,137,731	\$65,557,199	\$30,422,940
2nd qtr 2000	\$72,317,710	\$81,117,690	\$73,138,408

EARNED TO INCURRED LOSS RATIO BY YEAR

**Based on Annual Statement data from NAIC: incurred losses (LAE excluded) / earned premium
(includes personal Fire & Allied lines)**

<u>Year</u>	<u>Loss Ratio</u>
1989	130.7%
1990	106.1%
1991	67.1%
1992	84.3%
1993	58.4%
1994	69.6%
1995	97.1%
1996	49.9%
1997	38.3%
1998	57.4%
1999	53.1%

Commercial Multiple Peril

There were 95 groups, 253 companies, that had direct written premium for Commercial Multiple Peril in the second quarter of 2000, as compared to 91 groups, 255 companies, in the second quarter of 1999.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the second quarter of 2000 to direct written premium in the second quarter of 1999 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR COMMERCIAL MULTIPLE PERIL

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 2nd Quarter 2000	% Change 2nd Quarter 1999 to 2000	4 Quarters Ending 2nd Qtr 2000	% Change 4 Qtrs Ending 1999 to 2000
1	Travelers Insurance Group	10.81%	\$25,653,083	9.37%	\$102,275,999	6.89%
2	Zurich American Insurance Group	10.12%	\$38,914,456	90.65%	\$95,745,174	23.73%
3	CNA Insurance Group	9.77%	\$21,766,498	(9.86%)	\$92,467,318	(8.69%)
4	Commercial Union Insurance Co's.	7.58%	\$18,306,440	18.60%	\$71,739,616	3.22%
5	State Farm Group	5.64%	\$12,694,349	(8.40%)	\$53,343,582	(7.55%)
6	Hartford Fire & Casualty Group	4.86%	(\$1,789,188)	(114.35%)	\$46,004,423	(2.53%)
7	Safeco Insurance Group	4.34%	\$11,090,693	9.48%	\$41,058,045	14.46%
8	Chubb & Son Inc.	3.29%	\$8,620,932	12.71%	\$31,147,515	(1.75%)
9	Lumbermans Mutual Casualty Group	3.10%	\$5,725,445	(23.40%)	\$29,286,948	(11.46%)
10	Allianz Insurance Group	3.01%	\$6,346,923	(24.90%)	\$28,510,200	(9.34%)
11	Allstate Insurance Group	2.06%	\$5,301,107	12.98%	\$19,519,356	15.62%
12	Fairfax Financial	2.02%	\$4,595,439	(4.82%)	\$19,064,531	(5.04%)
13	Church Mutual Insurance Company	1.92%	\$4,461,130	1.66%	\$18,159,132	(2.90%)
14	Royal & Sun Alliance USA	1.86%	\$3,637,140	(37.00%)	\$17,624,090	13.60%
15	Old Republic Group	1.74%	\$3,966,197	5.68%	\$16,481,904	8.62%
16	Liberty Mutual Insurance Group	1.62%	\$2,447,782	(19.13%)	\$15,371,569	(16.12%)
17	W. R. Berkley Corporation	1.58%	\$3,873,790	10.57%	\$14,906,980	(6.65%)
18	Guidant Insurance Group	1.56%	\$3,824,286	24.52%	\$14,713,556	19.98%
19	St. Paul Group	1.49%	\$3,526,929	136.31%	\$14,142,451	7.14%
20	Winterthur U.S. Holding Group	1.47%	\$3,783,843	51.50%	\$13,873,843	80.11%
21	American Financial Insurance Group	1.45%	\$2,149,877	(38.47%)	\$13,698,035	(20.50%)
22	Ohio Casualty Group	1.41%	\$3,902,850	20.24%	\$13,310,013	2.39%
23	Utica National Insurance Group	1.36%	\$3,087,763	(6.29%)	\$12,860,926	1.43%
24	General Electric Group	1.19%	\$3,620,760	48.03%	\$11,232,843	47.57%
25	Atlantic Companies	1.11%	\$2,543,259	(5.08%)	\$10,520,848	11.40%

Top 25 Groups Total	86.36%	\$202,051,783	3.26%	\$817,058,897	2.83%
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Total Market	100.00%	\$239,691,477	5.38%	\$946,079,740	2.15%
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QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
2nd qtr 1995	\$221,148,851	\$225,562,005	\$219,445,390
3rd qtr 1995	\$211,922,064	\$227,572,367	\$245,078,699
4th qtr 1995	\$222,621,890	\$205,094,011	\$157,508,677
1st qtr 1996	\$204,491,933	\$216,580,221	\$139,187,222
2nd qtr 1996	\$224,998,043	\$234,684,985	\$148,362,523
3rd qtr 1996	\$219,366,065	\$237,222,314	\$164,569,429
4th qtr 1996	\$223,598,956	\$241,571,163	\$149,166,884
1st qtr 1997	\$214,127,261	\$223,686,375	\$106,833,793
2nd qtr 1997	\$244,652,674	\$240,735,128	\$122,586,328
3rd qtr 1997	\$248,380,424	\$217,959,546	\$118,272,489
4th qtr 1997	\$264,003,023	\$227,796,168	\$122,000,210
1st qtr 1998	\$222,600,898	\$231,461,613	\$118,739,450
2nd qtr 1998	\$223,828,260	\$239,364,858	\$137,485,345
3rd qtr 1998	\$222,287,379	\$233,466,396	\$127,403,913
4th qtr 1998	\$222,420,875	\$235,980,204	\$125,083,469
1st qtr 1999	\$215,552,459	\$229,247,463	\$118,479,566
2nd qtr 1999	\$216,168,054	\$227,464,958	\$169,300,495
3rd qtr 1999	\$218,128,260	\$226,721,250	\$147,914,389
4th qtr 1999	\$223,556,331	\$241,176,043	\$147,201,261
1st qtr 2000	\$220,665,794	\$238,490,970	\$141,833,864
2nd qtr 2000	\$233,743,421	\$239,691,477	\$215,164,509

EARNED TO INCURRED LOSS RATIO BY YEAR

Based on Annual Statement data from NAIC: incurred losses (LAE excluded) / earned premium

<u>Year</u>	<u>Loss Ratio</u>
1989	100.1%
1990	81.1%
1991	75.3%
1992	88.4%
1993	77.8%
1994	61.8%
1995	97.5%
1996	59.0%
1997	54.1%
1998	51.2%
1999	67.1%

Private Passenger Auto (All Companies, All Coverages)

There were 76 groups, 231 companies, that had direct written premium for Private Passenger Auto in the second quarter of 2000, as compared to 76 groups, 232 companies, in the second quarter of 1999.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the second quarter of 2000 to direct written premium in the second quarter of 1999 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR PRIVATE PASSENGER AUTO

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 2nd Quarter 2000	% Change 2nd Quarter 1999 to 2000	4 Quarters Ending 2nd Qtr 2000	% Change 4 Qtrs Ending 1999 to 2000
1	State Farm Group	24.12%	\$494,944,767	2.36%	\$1,998,026,127	(0.81%)
2	Allstate Insurance Group	16.25%	\$336,128,190	5.84%	\$1,346,222,905	6.24%
3	Zurich American Insurance Group	12.86%	\$261,829,916	(2.95%)	\$1,065,534,839	(2.82%)
4	USAA Group	6.02%	\$119,973,551	4.93%	\$498,656,229	5.31%
5	Progressive Group	5.90%	\$115,737,568	(8.99%)	\$489,006,905	(0.97%)
6	Berkshire-Hathaway (GEICO)	3.43%	\$74,238,596	23.40%	\$283,837,498	17.98%
7	Nationwide Corporation	3.40%	\$69,456,570	14.65%	\$282,040,361	11.24%
8	Texas State National Group	2.91%	\$46,453,439	(38.64%)	\$241,171,225	(17.94%)
9	Southern Farm Bureau Casualty	2.54%	\$50,484,815	(3.88%)	\$210,379,703	0.61%
10	Home State County Mutual Ins. Co.	2.51%	\$51,418,554	(8.13%)	\$207,832,044	(11.14%)
11	Titus Group	1.77%	\$28,938,998	(7.42%)	\$146,686,187	20.50%
12	Travelers Insurance Group	1.63%	\$33,977,783	2.32%	\$134,965,678	1.66%
13	Old American Co. Mutual Fire Ins. Co.	1.60%	\$37,616,460	2.73%	\$132,844,186	(3.08%)
14	UNITRIN Inc.	1.46%	\$32,351,998	12.22%	\$121,031,084	(7.22%)
15	Safeco Insurance Group	1.34%	\$26,935,787	(0.88%)	\$111,055,398	(4.25%)
16	Hartford Fire & Casualty Group	0.94%	\$20,406,000	17.10%	\$77,863,916	12.82%
17	Liberty Mutual Insurance Group	0.76%	\$16,159,945	4.78%	\$62,939,647	2.43%
18	Sentry Insurance Group	0.73%	\$16,110,118	(6.10%)	\$60,335,230	(13.45%)
19	CNA Insurance Group	0.73%	\$16,134,285	(7.06%)	\$60,212,374	(1.57%)
20	Winterthur U.S. Holding Group	0.67%	\$14,738,214	19.81%	\$55,346,753	2.20%
21	General Electric Group	0.58%	\$4,192,529	(75.10%)	\$48,220,756	(29.62%)
22	American Financial Insurance Group	0.54%	\$6,638,470	(38.86%)	\$44,513,122	(15.89%)
23	American National Financial Group	0.51%	\$11,321,731	12.36%	\$42,579,803	2.77%
24	Metropolitan Group	0.43%	\$9,218,448	18.00%	\$35,822,018	10.22%
25	Germania Insurance Group	0.41%	\$8,639,061	12.04%	\$34,265,746	3.64%

Top 25 Groups Total	94.05%	\$1,904,045,793	(0.18%)	\$7,791,389,734	0.43%
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Total Market	100.00%	\$2,041,744,657	0.64%	\$8,283,896,538	0.13%
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QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
2nd qtr 1995	\$1,995,115,657	\$1,868,117,962	\$1,604,219,663
3rd qtr 1995	\$2,056,887,655	\$1,908,754,632	\$1,280,107,609
4th qtr 1995	\$1,995,177,681	\$1,829,547,520	\$1,262,790,164
1st qtr 1996	\$2,159,009,100	\$1,988,391,676	\$1,216,101,135
2nd qtr 1996	\$2,102,208,805	\$1,959,926,690	\$1,277,540,110
3rd qtr 1996	\$2,175,273,732	\$1,998,392,730	\$1,242,758,476
4th qtr 1996	\$2,171,800,420	\$1,988,099,964	\$1,357,470,066
1st qtr 1997	\$2,320,472,483	\$2,143,815,272	\$1,228,828,688
2nd qtr 1997	\$2,225,618,471	\$2,056,440,290	\$1,277,845,763
3rd qtr 1997	\$2,311,406,256	\$2,118,990,242	\$1,266,342,373
4th qtr 1997	\$2,216,786,301	\$1,968,187,976	\$1,234,058,511
1st qtr 1998	\$2,367,289,515	\$2,213,506,518	\$1,278,521,972
2nd qtr 1998	\$2,180,640,043	\$2,019,446,805	\$1,275,568,012
3rd qtr 1998	\$2,318,019,920	\$2,124,228,337	\$1,273,942,149
4th qtr 1998	\$2,151,157,497	\$1,983,338,736	\$1,389,965,891
1st qtr 1999	\$2,320,518,475	\$2,136,424,353	\$1,327,541,349
2nd qtr 1999	\$2,188,958,364	\$2,028,787,943	\$1,436,070,422
3rd qtr 1999	\$2,310,778,314	\$2,108,258,416	\$1,406,017,588
4th qtr 1999	\$2,182,308,863	\$1,984,324,294	\$1,440,876,134
1st qtr 2000	\$2,288,291,602	\$2,149,569,171	\$1,507,007,122
2nd qtr 2000	\$2,208,505,682	\$2,041,744,657	\$1,704,589,760

EARNED TO INCURRED LOSS RATIO BY YEAR

Based on Annual Statement data from NAIC: incurred losses (LAE excluded) / earned premium

<u>Year</u>	<u>Loss Ratio</u>
1989	81.1%
1990	82.4%
1991	74.8%
1992	72.8%
1993	70.0%
1994	70.9%
1995	72.3%
1996	62.9%
1997	58.7%
1998	60.8%
1999	66.6%

Private Passenger Auto (All Rate-Regulated Companies)

There were 69 groups, 208 rate-regulated companies, that had direct written premium for Private Passenger Auto in the second quarter of 2000, as compared to 69 groups, 209 companies, in the second quarter of 1999.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the second quarter of 2000 to direct written premium in the second quarter of 1999 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR PRIVATE PASSENGER AUTO

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 2nd Quarter 2000	% Change 2nd Quarter 1999 to 2000	4 Quarters Ending 2nd Qtr 2000	% Change 4 Qtrs Ending 1999 to 2000
1	State Farm Group	31.86%	\$484,509,209	2.43%	\$1,955,635,975	(0.57%)
2	Allstate Insurance Group	16.74%	\$261,064,905	10.59%	\$1,027,453,760	11.10%
3	Zurich American Insurance Group	16.01%	\$237,254,088	(3.83%)	\$982,451,628	(1.77%)
4	USAA Group	7.26%	\$107,708,938	6.69%	\$445,879,321	9.50%
5	Berkshire-Hathaway (GEICO)	4.62%	\$74,238,596	23.40%	\$283,837,498	17.98%
6	Southern Farm Bureau Casualty	3.27%	\$48,463,073	(1.77%)	\$200,968,408	(0.37%)
7	Nationwide Corporation	3.18%	\$49,355,136	8.84%	\$195,099,101	5.85%
8	Travelers Insurance Group	2.20%	\$33,977,783	2.32%	\$134,965,678	1.66%
9	Safeco Insurance Group	1.81%	\$26,935,787	(0.88%)	\$111,055,398	(4.25%)
10	Hartford Fire & Casualty Group	1.27%	\$20,406,000	17.10%	\$77,863,916	12.82%
11	UNITRIN Inc.	1.16%	\$17,456,826	2.38%	\$71,342,842	(3.04%)
12	Liberty Mutual Insurance Group	1.03%	\$16,159,945	4.78%	\$62,939,647	2.43%
13	CNA Insurance Group	0.98%	\$16,134,285	(7.06%)	\$60,212,374	(1.57%)
14	Metropolitan Group	0.58%	\$9,218,448	18.00%	\$35,822,018	10.22%
15	American National Financial Group	0.57%	\$9,131,017	8.12%	\$35,264,463	2.46%
16	Germania Insurance Group	0.56%	\$8,639,061	12.04%	\$34,265,746	3.64%
17	Amica Mutual Group	0.55%	\$8,252,353	0.37%	\$33,715,503	(2.76%)
18	Prudential of America Group	0.53%	\$9,344,802	27.12%	\$32,672,506	1.51%
19	Texas Farm Bureau Mutual	0.50%	\$7,379,578	(2.22%)	\$30,751,890	(25.39%)
20	Agricultural Workers Mut. Auto Ins. Co.	0.44%	\$6,466,862	4.40%	\$26,742,858	1.06%
21	American International Group	0.39%	\$4,548,065	(22.23%)	\$24,072,121	4.82%
22	Beacon Insurance Group	0.38%	\$5,999,193	8.18%	\$23,532,798	8.22%
23	Horace Mann Group	0.37%	\$5,244,860	(12.68%)	\$22,554,712	(7.02%)
24	Lumbermans Mutual Casualty Group	0.34%	\$5,232,519	7.75%	\$21,133,220	(5.42%)
25	Commercial Union Insurance Co's.	0.34%	\$5,103,828	6.80%	\$20,739,914	(8.22%)

Top 25 Groups Total	96.96%	\$1,478,225,157	4.13%	\$5,950,973,295	2.81%
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Total Market	100.00%	\$1,521,015,596	3.78%	\$6,137,672,808	2.52%
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QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
2nd qtr 1995	\$1,519,192,019	\$1,437,840,293	\$1,324,602,290
3rd qtr 1995	\$1,595,570,564	\$1,489,944,898	\$1,009,272,591
4th qtr 1995	\$1,510,641,621	\$1,424,047,686	\$997,305,435
1st qtr 1996	\$1,593,598,399	\$1,495,566,614	\$948,404,098
2nd qtr 1996	\$1,519,968,128	\$1,435,811,542	\$988,591,314
3rd qtr 1996	\$1,542,622,784	\$1,435,090,680	\$940,246,766
4th qtr 1996	\$1,536,582,495	\$1,434,728,468	\$1,035,748,512
1st qtr 1997	\$1,607,138,755	\$1,520,439,964	\$905,825,081
2nd qtr 1997	\$1,521,416,968	\$1,443,576,180	\$924,094,108
3rd qtr 1997	\$1,574,395,365	\$1,486,649,228	\$918,988,749
4th qtr 1997	\$1,512,331,077	\$1,415,163,554	\$901,766,944
1st qtr 1998	\$1,634,669,231	\$1,557,486,104	\$920,931,252
2nd qtr 1998	\$1,505,509,505	\$1,438,660,117	\$923,619,770
3rd qtr 1998	\$1,622,657,907	\$1,537,472,267	\$924,818,298
4th qtr 1998	\$1,535,905,483	\$1,452,500,112	\$1,021,333,168
1st qtr 1999	\$1,611,517,598	\$1,531,201,343	\$986,662,418
2nd qtr 1999	\$1,549,030,969	\$1,465,668,093	\$1,058,267,920
3rd qtr 1999	\$1,654,500,947	\$1,566,084,096	\$1,028,004,498
4th qtr 1999	\$1,582,229,889	\$1,479,746,240	\$1,067,991,532
1st qtr 2000	\$1,647,665,735	\$1,570,826,876	\$1,145,331,722
2nd qtr 2000	\$1,593,696,831	\$1,521,015,596	\$1,297,837,673

Private Passenger Auto (All Non-Rate-Regulated Companies)

There were 22 groups, 23 non-rate-regulated (County Mutual) companies, that had direct written premium for Private Passenger Auto in the second quarter of 2000, as compared to 22 groups, 23 companies, in the second quarter of 1999.

The table below represents the top groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the second quarter of 2000 to direct written premium in the second quarter of 1999 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR PRIVATE PASSENGER AUTO

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 2nd Quarter 2000	% Change 2nd Quarter 1999 to 2000	4 Quarters Ending 2nd Qtr 2000	% Change 4 Qtrs Ending 1999 to 2000
1	Progressive Group	22.78%	\$115,737,568	(8.99%)	\$489,006,905	(0.97%)
2	Allstate Insurance Group	14.85%	\$75,063,285	(7.93%)	\$318,769,145	(6.90%)
3	Texas State National Group	11.24%	\$46,453,439	(38.64%)	\$241,171,225	(17.94%)
4	Home State County Mutual Ins. Co.	9.68%	\$51,418,554	(8.13%)	\$207,832,044	(11.14%)
5	Titus Group	6.83%	\$28,938,998	(7.42%)	\$146,686,187	20.50%
6	Old American Co. Mutual Fire Ins. Co.	6.19%	\$37,616,460	2.73%	\$132,844,186	(3.08%)
7	Nationwide Corporation	4.05%	\$20,101,434	31.95%	\$86,941,260	25.60%
8	Zurich American Insurance Group	3.87%	\$24,575,828	6.47%	\$83,083,211	(13.68%)
9	Sentry Insurance Group	2.70%	\$15,557,205	(5.83%)	\$57,888,428	(13.30%)
10	USAA Group	2.46%	\$12,264,613	(8.35%)	\$52,776,908	(20.38%)
11	UNTRIN Inc.	2.32%	\$14,895,172	26.46%	\$49,688,242	(12.63%)
12	Winterthur U.S. Holding Group	1.99%	\$14,882,287	92.39%	\$42,811,216	28.87%
13	State Farm Group	1.98%	\$10,435,558	(0.61%)	\$42,390,152	(10.66%)
14	General Electric Group	1.83%	\$1,784,023	(87.02%)	\$39,210,752	(30.23%)
15	General Agents Group	1.34%	\$4,873,893	(53.83%)	\$28,658,575	(41.93%)
16	American Financial Insurance Group	1.33%	\$4,480,214	(46.94%)	\$28,589,308	(32.55%)
17	Fairfax Financial	1.31%	\$24,416,608	*	\$28,100,923	411.12%
18	Safeway Insurance Group	1.15%	\$6,964,907	19.56%	\$24,677,222	(18.70%)
19	Allianz Insurance Group	0.72%	\$3,302,445	(62.25%)	\$15,552,945	1.29%
20	Royal & Sun Alliance USA	0.60%	\$2,754,114	(27.52%)	\$12,818,261	(5.64%)
21	Southern Farm Bureau Casualty	0.44%	\$2,021,742	(36.58%)	\$9,411,295	27.46%
22	American National Financial Group	0.34%	\$2,190,714	34.27%	\$7,315,340	4.29%
Top Groups Total		100.00%	\$520,729,061	(7.53%)	\$2,146,223,730	(6.11%)
Total Market		100.00%	\$520,729,061	(7.53%)	\$2,146,223,730	(6.11%)

* Premiums from prior reporting period were \$0, less than \$0, or negligible.

Note: A list of groups and corresponding County Mutual Companies can be found on page 61 of this report.

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
2nd qtr 1995	\$475,923,638	\$430,277,669	\$279,617,373
3rd qtr 1995	\$461,317,091	\$418,809,734	\$270,835,018
4th qtr 1995	\$484,536,060	\$405,499,834	\$265,484,729
1st qtr 1996	\$565,410,701	\$492,825,062	\$267,697,037
2nd qtr 1996	\$582,240,677	\$524,115,148	\$288,948,796
3rd qtr 1996	\$632,650,948	\$563,302,050	\$302,511,710
4th qtr 1996	\$635,217,925	\$553,371,496	\$321,721,554
1st qtr 1997	\$713,333,728	\$623,375,308	\$323,003,607
2nd qtr 1997	\$704,201,503	\$612,864,110	\$353,751,655
3rd qtr 1997	\$737,010,891	\$632,341,014	\$347,353,624
4th qtr 1997	\$704,455,224	\$553,024,422	\$332,291,567
1st qtr 1998	\$732,620,284	\$656,020,414	\$357,590,720
2nd qtr 1998	\$675,130,538	\$580,786,688	\$351,948,242
3rd qtr 1998	\$695,362,013	\$586,756,070	\$349,123,851
4th qtr 1998	\$615,252,014	\$530,838,624	\$368,632,723
1st qtr 1999	\$709,000,877	\$605,223,010	\$340,878,931
2nd qtr 1999	\$639,927,395	\$563,119,850	\$377,802,502
3rd qtr 1999	\$656,277,367	\$542,174,320	\$378,013,090
4th qtr 1999	\$600,078,974	\$504,578,054	\$372,884,602
1st qtr 2000	\$640,625,867	\$578,742,295	\$361,675,400
2nd qtr 2000	\$614,808,851	\$520,729,061	\$406,752,087

Private Passenger Auto (All Voluntary Liability)

There were 70 groups, 223 companies, that had voluntary liability (no assigned risk nor physical damage) direct written premium for Private Passenger Auto in the second quarter of 2000, as compared to 71 groups, 225 companies, in the second quarter of 1999.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the second quarter of 2000 to direct written premium in the second quarter of 1999 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR PRIVATE PASSENGER AUTO

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 2nd Quarter 2000	% Change 2nd Quarter 1999 to 2000	4 Quarters Ending 2nd Qtr 2000	% Change 4 Qtrs Ending 1999 to 2000
1	State Farm Group	23.89%	\$280,240,360	(1.04%)	\$1,142,424,087	(6.98%)
2	Allstate Insurance Group	16.18%	\$191,962,727	1.87%	\$773,750,765	(0.02%)
3	Zurich American Insurance Group	13.13%	\$153,672,439	(6.63%)	\$627,695,360	(8.18%)
4	USAA Group	5.68%	\$64,663,431	2.52%	\$271,571,663	(2.84%)
5	Progressive Group	5.64%	\$64,097,817	(8.90%)	\$269,925,178	(2.78%)
6	Nationwide Corporation	3.82%	\$43,465,416	12.24%	\$182,492,611	10.51%
7	Berkshire-Hathaway (GEICO)	3.41%	\$43,240,409	22.30%	\$162,881,823	11.15%
8	Texas State National Group	2.93%	\$28,618,356	(36.31%)	\$140,106,131	(21.44%)
9	Home State County Mutual Ins. Co.	2.78%	\$32,180,162	(14.72%)	\$132,781,038	(18.59%)
10	Southern Farm Bureau Casualty	2.48%	\$28,165,079	(7.27%)	\$118,679,972	(5.64%)
11	Travelers Insurance Group	1.65%	\$19,618,769	(3.10%)	\$78,770,074	(5.48%)
12	Old American Co. Mutual Fire Ins. Co.	1.51%	\$21,679,358	9.68%	\$72,179,041	(4.07%)
13	UNITRIN Inc.	1.50%	\$18,814,960	6.27%	\$71,842,372	(13.82%)
14	Titus Group	1.47%	\$15,779,804	11.46%	\$70,499,349	25.56%
15	Safeco Insurance Group	1.29%	\$14,839,593	(5.99%)	\$61,759,948	(10.91%)
16	Hartford Fire & Casualty Group	0.99%	\$12,275,830	12.19%	\$47,280,380	4.86%
17	Sentry Insurance Group	0.82%	\$9,803,861	(14.16%)	\$39,005,835	(19.82%)
18	Liberty Mutual Insurance Group	0.73%	\$8,870,421	(1.92%)	\$34,914,457	(5.63%)
19	CNA Insurance Group	0.72%	\$9,228,202	(11.10%)	\$34,631,954	(9.04%)
20	General Electric Group	0.65%	\$2,316,629	(79.09%)	\$31,045,512	(32.06%)
21	Winterthur U.S. Holding Group	0.65%	\$7,278,395	10.14%	\$30,921,260	(3.60%)
22	American Financial Insurance Group	0.56%	\$3,652,621	(45.33%)	\$26,999,056	(17.70%)
23	American National Financial Group	0.51%	\$6,412,074	7.52%	\$24,373,413	(6.05%)
24	Amica Mutual Group	0.44%	\$5,093,708	(1.77%)	\$20,956,601	(4.48%)
25	Metropolitan Group	0.44%	\$5,336,273	10.03%	\$20,849,532	1.52%

Top 25 Groups Total	93.86%	\$1,091,306,694	(3.13%)	\$4,488,337,412	(5.25%)
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Total Market	100.00%	\$1,172,620,973	(2.33%)	\$4,782,024,002	(5.48%)
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QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
2nd qtr 1995	\$1,231,055,611	\$1,151,084,100	\$726,804,810
3rd qtr 1995	\$1,348,649,594	\$1,275,973,876	\$723,597,168
4th qtr 1995	\$1,313,885,160	\$1,209,226,907	\$755,036,499
1st qtr 1996	\$1,420,233,554	\$1,308,304,593	\$720,860,232
2nd qtr 1996	\$1,370,514,207	\$1,275,270,164	\$720,987,502
3rd qtr 1996	\$1,441,420,117	\$1,321,903,123	\$740,095,071
4th qtr 1996	\$1,463,812,052	\$1,343,070,555	\$828,019,416
1st qtr 1997	\$1,563,969,002	\$1,439,893,352	\$737,672,033
2nd qtr 1997	\$1,488,006,852	\$1,368,906,369	\$763,680,249
3rd qtr 1997	\$1,520,842,608	\$1,390,873,699	\$773,454,184
4th qtr 1997	\$1,476,266,002	\$1,305,940,027	\$776,051,574
1st qtr 1998	\$1,555,172,996	\$1,447,564,923	\$772,358,975
2nd qtr 1998	\$1,382,075,917	\$1,270,949,424	\$764,262,073
3rd qtr 1998	\$1,447,147,521	\$1,318,618,910	\$764,520,919
4th qtr 1998	\$1,330,046,794	\$1,221,483,877	\$812,576,838
1st qtr 1999	\$1,441,718,954	\$1,318,619,390	\$785,832,104
2nd qtr 1999	\$1,305,348,332	\$1,200,611,616	\$810,887,691
3rd qtr 1999	\$1,338,375,394	\$1,215,078,834	\$831,240,896
4th qtr 1999	\$1,272,444,029	\$1,150,496,913	\$863,590,455
1st qtr 2000	\$1,325,588,020	\$1,243,827,282	\$867,209,672
2nd qtr 2000	\$1,269,485,710	\$1,172,620,973	\$830,005,848

Private Passenger Auto (Voluntary Liability Rate-Regulated Companies)

There were 63 groups, 200 rate-regulated companies, that had voluntary liability (no assigned risk nor physical damage) direct written premium for Private Passenger Auto in the second quarter of 2000, as compared to 63 groups, 202 companies, in the second quarter of 1999.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the second quarter of 2000 to direct written premium in the second quarter of 1999 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR PRIVATE PASSENGER AUTO

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 2nd Quarter 2000	% Change 2nd Quarter 1999 to 2000	4 Quarters Ending 2nd Qtr 2000	% Change 4 Qtrs Ending 1999 to 2000
1	State Farm Group	31.67%	\$273,951,596	(1.01%)	\$1,116,649,702	(6.78%)
2	Allstate Insurance Group	16.75%	\$149,102,667	5.93%	\$590,498,218	3.58%
3	Zurich American Insurance Group	16.31%	\$138,589,016	(6.91%)	\$575,005,860	(7.01%)
4	USAA Group	6.75%	\$56,958,027	4.44%	\$238,174,076	0.58%
5	Berkshire-Hathaway (GEICO)	4.62%	\$43,240,409	22.30%	\$162,881,823	11.15%
6	Nationwide Corporation	3.55%	\$31,447,157	6.03%	\$125,311,011	3.11%
7	Southern Farm Bureau Casualty	3.21%	\$27,055,463	(5.05%)	\$113,351,804	(6.61%)
8	Travelers Insurance Group	2.23%	\$19,618,769	(3.10%)	\$78,770,074	(5.48%)
9	Safeco Insurance Group	1.75%	\$14,839,593	(5.99%)	\$61,759,948	(10.91%)
10	Hartford Fire & Casualty Group	1.34%	\$12,275,830	12.19%	\$47,280,380	4.86%
11	UNITRIN Inc.	1.16%	\$9,906,546	(1.18%)	\$40,777,764	(9.77%)
12	Liberty Mutual Insurance Group	0.99%	\$8,870,421	(1.92%)	\$34,914,457	(5.63%)
13	CNA Insurance Group	0.98%	\$9,228,202	(11.10%)	\$34,631,954	(9.04%)
14	Amica Mutual Group	0.59%	\$5,093,708	(1.77%)	\$20,956,601	(4.48%)
15	Metropolitan Group	0.59%	\$5,336,273	10.03%	\$20,849,532	1.52%
16	Prudential of America Group	0.58%	\$5,824,882	21.00%	\$20,545,720	(5.77%)
17	American National Financial Group	0.57%	\$5,141,950	3.14%	\$20,054,541	(7.21%)
18	Germania Insurance Group	0.54%	\$4,864,315	9.08%	\$19,162,513	(2.99%)
19	Texas Farm Bureau Mutual	0.48%	\$3,966,418	(4.69%)	\$16,815,879	(30.91%)
20	Agricultural Workers Mut. Auto Ins. Co.	0.41%	\$3,412,560	(1.25%)	\$14,293,861	(6.56%)
21	American International Group	0.38%	\$2,053,567	(41.11%)	\$13,388,335	(4.50%)
22	Beacon Insurance Group	0.37%	\$3,261,004	5.19%	\$13,008,090	2.53%
23	Horace Mann Group	0.37%	\$2,946,482	(15.87%)	\$12,906,783	(12.24%)
24	Lumbermans Mutual Casualty Group	0.35%	\$3,111,556	5.40%	\$12,508,456	(10.97%)
25	Commercial Union Insurance Co's.	0.34%	\$2,898,424	6.04%	\$12,067,188	(11.30%)

Top 25 Groups Total	96.89%	\$842,994,835	0.53%	\$3,416,564,570	(3.62%)
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Total Market	100.00%	\$867,383,426	0.16%	\$3,526,192,014	(3.84%)
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QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
2nd qtr 1995	\$931,154,531	\$889,515,442	\$575,330,097
3rd qtr 1995	\$1,051,246,478	\$1,000,537,851	\$558,079,208
4th qtr 1995	\$1,000,448,241	\$947,973,701	\$588,579,674
1st qtr 1996	\$1,050,550,791	\$992,668,317	\$558,359,983
2nd qtr 1996	\$996,434,655	\$941,792,407	\$554,211,632
3rd qtr 1996	\$1,027,236,601	\$961,056,143	\$557,446,658
4th qtr 1996	\$1,046,181,516	\$982,577,912	\$633,040,004
1st qtr 1997	\$1,094,951,038	\$1,034,912,330	\$544,785,462
2nd qtr 1997	\$1,031,122,699	\$973,499,745	\$545,653,841
3rd qtr 1997	\$1,052,626,921	\$990,137,088	\$559,166,890
4th qtr 1997	\$1,018,492,824	\$948,239,907	\$563,109,351
1st qtr 1998	\$1,086,069,966	\$1,030,078,349	\$554,722,335
2nd qtr 1998	\$957,481,520	\$909,828,715	\$548,632,317
3rd qtr 1998	\$1,014,297,312	\$957,618,127	\$547,404,680
4th qtr 1998	\$953,460,466	\$897,995,503	\$596,370,189
1st qtr 1999	\$998,173,986	\$945,299,913	\$575,806,421
2nd qtr 1999	\$920,566,067	\$865,996,287	\$584,648,447
3rd qtr 1999	\$962,402,171	\$906,013,012	\$600,847,201
4th qtr 1999	\$915,065,420	\$850,700,349	\$630,063,457
1st qtr 2000	\$947,930,960	\$902,095,227	\$650,852,701
2nd qtr 2000	\$911,803,898	\$867,383,426	\$612,364,661

Private Passenger Auto (Voluntary Liability Non-Rate-Regulated Companies)

There were 22 groups, 23 non-rate-regulated (County Mutual) companies, that had voluntary liability (no assigned risk nor physical damage) direct written premium for Private Passenger Auto in the second quarter of 2000, as compared to 22 groups, 23 companies, in the second quarter of 1999.

The table below represents the top groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the second quarter of 2000 to direct written premium in the second quarter of 1999 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR PRIVATE PASSENGER AUTO

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 2nd Quarter 2000	% Change 2nd Quarter 1999 to 2000	4 Quarters Ending 2nd Qtr 2000	% Change 4 Qtrs Ending 1999 to 2000
1	Progressive Group	21.49%	\$64,097,817	(8.90%)	\$269,925,178	(2.78%)
2	Allstate Insurance Group	14.59%	\$42,860,060	(10.12%)	\$183,252,547	(10.09%)
3	Texas State National Group	11.16%	\$28,618,356	(36.31%)	\$140,106,131	(21.44%)
4	Home State County Mutual Ins. Co.	10.57%	\$32,180,162	(14.72%)	\$132,781,038	(18.59%)
5	Old American Co. Mutual Fire Ins. Co.	5.75%	\$21,679,358	9.68%	\$72,179,041	(4.07%)
6	Titus Group	5.61%	\$15,779,804	11.46%	\$70,499,349	25.56%
7	Nationwide Corporation	4.55%	\$12,018,259	32.54%	\$57,181,600	31.15%
8	Zurich American Insurance Group	4.20%	\$15,083,423	(4.04%)	\$52,689,500	(19.24%)
9	Sentry Insurance Group	2.98%	\$9,464,730	(14.09%)	\$37,483,585	(19.83%)
10	USAA Group	2.66%	\$7,705,404	(9.76%)	\$33,397,587	(21.80%)
11	UNITRIN Inc.	2.47%	\$8,908,414	15.98%	\$31,064,608	(18.61%)
12	State Farm Group	2.05%	\$6,288,764	(2.69%)	\$25,774,385	(14.79%)
13	General Electric Group	2.04%	\$1,058,202	(88.68%)	\$25,676,611	(32.53%)
14	Winterthur U.S. Holding Group	1.86%	\$7,399,463	98.68%	\$23,351,266	24.18%
15	Safeway Insurance Group	1.58%	\$5,231,798	4.64%	\$19,876,935	(21.57%)
16	Fairfax Financial	1.43%	\$15,084,976	*	\$17,914,867	362.65%
17	American Financial Insurance Group	1.32%	\$2,521,279	(50.60%)	\$16,635,385	(36.07%)
18	General Agents Group	1.30%	\$2,677,935	(55.37%)	\$16,332,225	(44.11%)
19	Royal & Sun Alliance USA	0.84%	\$2,194,375	(33.46%)	\$10,544,123	(9.50%)
20	Allianz Insurance Group	0.76%	\$2,005,228	(64.02%)	\$9,518,987	(1.77%)
21	Southern Farm Bureau Casualty	0.42%	\$1,109,616	(40.96%)	\$5,328,168	21.07%
22	American National Financial Group	0.34%	\$1,270,124	29.79%	\$4,318,872	(0.27%)
Top Groups Total		100.00%	\$305,237,547	(8.78%)	\$1,255,831,988	(9.81%)
Total Market		100.00%	\$305,237,547	(8.78%)	\$1,255,831,988	(9.81%)

* Premiums from prior reporting period were \$0, less than \$0, or negligible.

Note: A list of groups and corresponding County Mutual Companies can be found on page 61 of this report.

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
2nd qtr 1995	\$299,901,080	\$261,568,658	\$151,474,713
3rd qtr 1995	\$297,403,116	\$275,436,025	\$165,517,960
4th qtr 1995	\$313,436,919	\$261,253,206	\$166,456,825
1st qtr 1996	\$369,682,763	\$315,636,276	\$162,500,249
2nd qtr 1996	\$374,079,552	\$333,477,757	\$166,775,870
3rd qtr 1996	\$414,183,516	\$360,846,980	\$182,648,413
4th qtr 1996	\$417,630,536	\$360,492,643	\$194,979,412
1st qtr 1997	\$469,017,964	\$404,981,022	\$192,886,571
2nd qtr 1997	\$456,884,153	\$395,406,624	\$218,026,408
3rd qtr 1997	\$468,215,687	\$400,736,611	\$214,287,294
4th qtr 1997	\$457,773,178	\$357,700,120	\$212,942,223
1st qtr 1998	\$469,103,030	\$417,486,574	\$217,636,640
2nd qtr 1998	\$424,594,397	\$361,120,709	\$215,629,756
3rd qtr 1998	\$432,850,209	\$361,000,783	\$217,116,239
4th qtr 1998	\$376,586,328	\$323,488,374	\$216,206,649
1st qtr 1999	\$443,544,968	\$373,319,477	\$210,025,683
2nd qtr 1999	\$384,782,265	\$334,615,329	\$226,239,244
3rd qtr 1999	\$375,973,223	\$309,065,822	\$230,393,695
4th qtr 1999	\$357,378,609	\$299,796,564	\$233,526,998
1st qtr 2000	\$377,657,060	\$341,732,055	\$216,356,971
2nd qtr 2000	\$357,681,812	\$305,237,547	\$217,641,187

Private Passenger Auto (All Assigned Risk)

There were 22 groups, 26 companies, that had assigned risk (no voluntary liability nor physical damage) direct written premium for Private Passenger Auto in the second quarter of 2000, as compared to 26 groups, 30 companies, in the second quarter of 1999.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the second quarter of 2000 to direct written premium in the second quarter of 1999 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR PRIVATE PASSENGER AUTO

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 2nd Quarter 2000	% Change 2nd Quarter 1999 to 2000	4 Quarters Ending 2nd Qtr 2000	% Change 4 Qtrs Ending 1999 to 2000
1	State Farm Group	29.51%	\$1,651,985	(12.13%)	\$5,455,558	(13.70%)
2	Allstate Insurance Group	12.04%	\$790,768	5.30%	\$2,225,353	6.34%
3	Zurich American Insurance Group	11.69%	\$729,450	(19.86%)	\$2,161,686	(30.49%)
4	American International Group	10.75%	\$162,576	(43.34%)	\$1,987,386	6.45%
5	Eagle Insurance Group	9.55%	\$376,370	(0.26%)	\$1,765,585	20.35%
6	Southern Farm Bureau Casualty	8.92%	\$257,105	(47.19%)	\$1,648,365	(25.25%)
7	Nationwide Corporation	3.54%	\$117,900	(44.28%)	\$654,300	(19.33%)
8	Berkshire-Hathaway (GEICO)	3.23%	\$140,188	(15.42%)	\$597,395	(12.81%)
9	General Electric Group	2.05%	\$356,674	0.78%	\$379,808	(44.62%)
10	Safeco Insurance Group	2.04%	\$101,533	(42.18%)	\$376,844	(8.51%)
11	American Financial Insurance Group	1.89%	\$74,240	(16.02%)	\$349,079	7.39%
12	Hartford Fire & Casualty Group	1.16%	\$41,318	13.21%	\$214,057	17.56%
13	Travelers Insurance Group	1.07%	\$124,453	(36.99%)	\$197,014	(58.94%)
14	Liberty Mutual Insurance Group	0.81%	\$28,818	(59.20%)	\$149,201	(31.74%)
15	Lumbermans Mutual Casualty Group	0.63%	\$10,806	(42.37%)	\$116,074	(57.62%)
16	W. R. Berkley Corporation	0.43%	\$4,690	8.24%	\$78,813	10.54%
17	UNTRIN Inc.	0.33%	\$24,955	78.57%	\$61,142	(20.65%)
18	Service Life Group	0.21%	\$5,710	(57.92%)	\$38,766	25.84%
19	Mercury General Group	0.10%	\$9,598	*	\$18,539	*
20	Ohio Casualty Group	0.03%	\$1,266	(33.54%)	\$6,462	(20.76%)
21	Yasuda Fire & Marine Ins. Co. of America	0.02%	\$0	(100.00%)	\$3,424	(60.76%)
22	Commercial Union Insurance Co's.	0.00%	(\$327)	94.03%	\$665	(98.92%)
23	United Fire & Casualty Group	0.00%	\$0	100.00%	\$663	106.60%
24	Southland Lloyds Insurance Company	0.00%	\$0	*	\$317	*
25	Old Republic Group	0.00%	\$0	(100.00%)	\$310	(78.71%)

Top Groups Total	100.01%**	\$5,010,076	(17.09%)	\$18,486,806	(13.56%)
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Total Market	100.00%	\$5,010,033	(17.07%)	\$18,485,514	(13.33%)
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* Premiums from prior reporting period were \$0, less than \$0, or negligible.

** The inception of Limited Assignment Distribution (LAD) Program buyout agreements can result in a percentage greater than 100% for the Top 25 groups.

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
2nd qtr 1995	\$142,664,825	\$112,500,562	\$126,667,662
3rd qtr 1995	\$85,718,832	\$45,466,007	\$114,131,962
4th qtr 1995	\$77,551,462	\$48,191,503	\$107,964,333
1st qtr 1996	\$76,194,589	\$52,583,419	\$86,795,091
2nd qtr 1996	\$73,127,973	\$58,083,179	\$69,677,406
3rd qtr 1996	\$52,886,905	\$28,594,730	\$58,544,626
4th qtr 1996	\$33,281,834	\$15,933,008	\$49,967,021
1st qtr 1997	\$32,483,574	\$22,762,711	\$37,599,798
2nd qtr 1997	\$28,508,169	\$23,312,768	\$32,763,924
3rd qtr 1997	\$21,059,308	\$12,374,849	\$28,456,385
4th qtr 1997	\$15,600,099	\$8,667,694	\$22,468,763
1st qtr 1998	\$14,921,030	\$11,487,913	\$15,833,804
2nd qtr 1998	\$12,491,004	\$9,174,025	\$14,609,996
3rd qtr 1998	\$10,015,632	\$5,511,144	\$11,385,129
4th qtr 1998	\$7,111,160	\$4,372,103	\$9,925,712
1st qtr 1999	\$6,709,493	\$5,404,154	\$8,247,472
2nd qtr 1999	\$8,384,997	\$6,041,007	\$6,569,934
3rd qtr 1999	\$7,007,292	\$4,650,001	\$6,895,534
4th qtr 1999	\$5,842,435	\$3,738,536	\$5,706,459
1st qtr 2000	\$6,643,310	\$5,086,944	\$5,598,264
2nd qtr 2000	\$6,875,267	\$5,010,033	\$5,602,266

Private Passenger Auto (All Physical Damage)

There were 72 groups, 215 companies, that had physical damage (no voluntary liability nor assigned risk) direct written premium for Private Passenger Auto in the second quarter of 2000, as compared to 72 groups, 220 companies, in the second quarter of 1999.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the second quarter of 2000 to direct written premium in the second quarter of 1999 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR PRIVATE PASSENGER AUTO

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 2nd Quarter 2000	% Change 2nd Quarter 1999 to 2000	4 Quarters Ending 2nd Qtr 2000	% Change 4 Qtrs Ending 1999 to 2000
1	State Farm Group	24.41%	\$213,052,422	7.36%	\$850,146,482	9.01%
2	Allstate Insurance Group	16.37%	\$143,374,695	11.67%	\$570,246,787	16.09%
3	Zurich American Insurance Group	12.51%	\$107,428,027	3.01%	\$435,677,793	6.33%
4	USAA Group	6.52%	\$55,310,120	7.89%	\$227,084,566	17.06%
5	Progressive Group	6.29%	\$51,639,751	(9.09%)	\$219,081,727	1.37%
6	Berkshire-Hathaway (GEICO)	3.46%	\$30,857,999	25.24%	\$120,358,280	28.92%
7	Texas State National Group	2.90%	\$17,835,083	(42.05%)	\$101,065,094	(12.53%)
8	Nationwide Corporation	2.84%	\$25,873,254	19.55%	\$98,893,450	12.91%
9	Southern Farm Bureau Casualty	2.59%	\$22,062,631	1.84%	\$90,051,366	11.00%
10	Titus Group	2.19%	\$13,159,194	(23.06%)	\$76,186,838	16.16%
11	Home State County Mutual Ins. Co.	2.15%	\$19,238,392	5.52%	\$75,051,006	6.02%
12	Old American Co. Mutual Fire Ins. Co.	1.74%	\$15,937,102	(5.42%)	\$60,665,145	(1.88%)
13	Travelers Insurance Group	1.61%	\$14,234,561	11.52%	\$55,998,590	14.40%
14	UNITRIN Inc.	1.41%	\$13,512,083	21.62%	\$49,127,570	4.49%
15	Safeco Insurance Group	1.40%	\$11,994,661	6.95%	\$48,918,606	5.77%
16	Hartford Fire & Casualty Group	0.87%	\$8,088,852	25.46%	\$30,369,479	27.92%
17	Liberty Mutual Insurance Group	0.80%	\$7,260,706	15.12%	\$27,875,989	15.06%
18	CNA Insurance Group	0.73%	\$6,906,083	(1.05%)	\$25,580,530	10.76%
19	Winterthur U.S. Holding Group	0.70%	\$7,459,819	31.03%	\$24,425,493	10.62%
20	Sentry Insurance Group	0.61%	\$6,306,257	9.97%	\$21,329,395	1.27%
21	American National Financial Group	0.52%	\$4,909,657	19.37%	\$18,206,390	17.50%
22	American Financial Insurance Group	0.49%	\$2,911,609	(28.80%)	\$17,164,987	(13.28%)
23	General Electric Group	0.48%	\$1,519,226	(71.88%)	\$16,795,436	(24.12%)
24	Germania Insurance Group	0.43%	\$3,774,746	16.10%	\$15,103,233	13.48%
25	Metropolitan Group	0.43%	\$3,882,175	31.05%	\$14,972,486	25.14%

Top 25 Groups Total	94.46%	\$808,529,105	4.17%	\$3,290,376,718	9.47%
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Total Market	100.00%	\$864,113,651	5.11%	\$3,483,387,022	9.12%
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QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
2nd qtr 1995	\$621,395,221	\$604,533,300	\$750,747,191
3rd qtr 1995	\$622,519,229	\$587,314,749	\$442,378,479
4th qtr 1995	\$603,741,059	\$572,129,110	\$399,789,332
1st qtr 1996	\$662,580,957	\$627,503,664	\$408,445,812
2nd qtr 1996	\$658,566,625	\$626,573,347	\$486,875,202
3rd qtr 1996	\$680,966,710	\$647,894,877	\$444,118,779
4th qtr 1996	\$674,706,534	\$629,096,401	\$479,483,629
1st qtr 1997	\$724,019,907	\$681,159,209	\$453,556,857
2nd qtr 1997	\$709,103,450	\$664,221,153	\$481,401,590
3rd qtr 1997	\$769,504,340	\$715,741,694	\$464,431,804
4th qtr 1997	\$724,920,200	\$653,580,255	\$435,538,174
1st qtr 1998	\$797,195,489	\$754,453,682	\$490,329,193
2nd qtr 1998	\$786,073,122	\$739,323,356	\$496,695,943
3rd qtr 1998	\$860,856,767	\$800,098,283	\$498,036,101
4th qtr 1998	\$813,999,543	\$757,482,756	\$567,463,341
1st qtr 1999	\$872,090,028	\$812,400,809	\$533,461,773
2nd qtr 1999	\$875,225,035	\$822,135,320	\$618,612,797
3rd qtr 1999	\$965,395,628	\$888,529,581	\$567,881,158
4th qtr 1999	\$904,022,399	\$830,088,845	\$571,579,220
1st qtr 2000	\$956,060,272	\$900,654,945	\$634,199,186
2nd qtr 2000	\$932,144,705	\$864,113,651	\$868,981,646

Private Passenger Auto (Physical Damage Rate-Regulated Companies)

There were 65 groups, 192 rate-regulated companies, that had physical damage (no voluntary liability nor assigned risk) direct written premium for Private Passenger Auto in the second quarter of 2000, as compared to 64 groups, 197 companies, in the second quarter of 1999.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the second quarter of 2000 to direct written premium in the second quarter of 1999 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR PRIVATE PASSENGER AUTO

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 2nd Quarter 2000	% Change 2nd Quarter 1999 to 2000	4 Quarters Ending 2nd Qtr 2000	% Change 4 Qtrs Ending 1999 to 2000
1	State Farm Group	32.15%	\$208,905,628	7.46%	\$833,530,715	9.29%
2	Allstate Insurance Group	16.77%	\$111,171,470	17.57%	\$434,730,189	23.28%
3	Zurich American Insurance Group	15.63%	\$97,935,622	1.04%	\$405,284,082	7.01%
4	USAA Group	8.01%	\$50,750,911	9.33%	\$207,705,245	21.89%
5	Berkshire-Hathaway (GEICO)	4.64%	\$30,857,999	25.24%	\$120,358,280	28.92%
6	Southern Farm Bureau Casualty	3.32%	\$21,150,505	3.91%	\$85,968,239	10.01%
7	Nationwide Corporation	2.67%	\$17,790,079	14.95%	\$69,133,790	11.57%
8	Travelers Insurance Group	2.16%	\$14,234,561	11.52%	\$55,998,590	14.40%
9	Safeco Insurance Group	1.89%	\$11,994,661	6.95%	\$48,918,606	5.77%
10	UNITRIN Inc.	1.18%	\$7,525,325	7.31%	\$30,503,936	7.74%
11	Hartford Fire & Casualty Group	1.17%	\$8,088,852	25.46%	\$30,369,479	27.92%
12	Liberty Mutual Insurance Group	1.08%	\$7,260,706	15.12%	\$27,875,989	15.06%
13	CNA Insurance Group	0.99%	\$6,906,083	(1.05%)	\$25,580,530	10.76%
14	American National Financial Group	0.59%	\$3,989,067	15.29%	\$15,209,922	18.73%
15	Germania Insurance Group	0.58%	\$3,774,746	16.10%	\$15,103,233	13.48%
16	Metropolitan Group	0.58%	\$3,882,175	31.05%	\$14,972,486	25.14%
17	Texas Farm Bureau Mutual	0.54%	\$3,413,160	0.81%	\$13,936,011	(17.43%)
18	Amica Mutual Group	0.49%	\$3,158,645	4.03%	\$12,758,902	0.21%
19	Agricultural Workers Mut. Auto Ins. Co.	0.48%	\$3,054,302	11.53%	\$12,448,997	11.51%
20	Prudential of America Group	0.47%	\$3,519,963	38.73%	\$12,126,829	16.20%
21	Beacon Insurance Group	0.41%	\$2,738,189	11.97%	\$10,524,708	16.14%
22	Horace Mann Group	0.37%	\$2,298,378	(8.23%)	\$9,647,929	1.01%
23	American International Group	0.34%	\$2,331,922	12.44%	\$8,696,400	22.85%
24	Commercial Union Insurance Co's.	0.33%	\$2,205,731	7.55%	\$8,672,061	(2.89%)
25	Lumbermans Mutual Casualty Group	0.33%	\$2,110,157	11.93%	\$8,508,690	6.11%

Top 25 Groups Total	97.13%	\$631,048,837	9.59%	\$2,518,563,838	13.22%
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Total Market	100.00%	\$648,622,137	9.26%	\$2,592,995,280	12.81%
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QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
2nd qtr 1995	\$445,372,663	\$435,824,289	\$622,604,531
3rd qtr 1995	\$458,605,254	\$443,941,040	\$337,061,421
4th qtr 1995	\$432,641,918	\$427,882,482	\$300,761,428
1st qtr 1996	\$466,853,019	\$450,314,878	\$303,249,024
2nd qtr 1996	\$450,405,500	\$435,935,956	\$364,702,276
3rd qtr 1996	\$462,499,278	\$445,439,807	\$324,255,482
4th qtr 1996	\$457,119,145	\$436,217,548	\$352,741,487
1st qtr 1997	\$479,704,143	\$462,764,923	\$323,439,821
2nd qtr 1997	\$461,786,100	\$446,763,667	\$345,676,343
3rd qtr 1997	\$500,709,136	\$484,137,291	\$331,365,474
4th qtr 1997	\$478,238,154	\$458,255,953	\$316,188,830
1st qtr 1998	\$533,678,235	\$515,919,842	\$350,375,113
2nd qtr 1998	\$535,536,981	\$519,657,377	\$360,377,457
3rd qtr 1998	\$598,344,963	\$574,342,996	\$366,028,489
4th qtr 1998	\$575,333,857	\$550,132,506	\$415,037,267
1st qtr 1999	\$606,634,119	\$580,497,276	\$402,608,525
2nd qtr 1999	\$620,079,905	\$593,630,799	\$467,049,539
3rd qtr 1999	\$685,091,484	\$655,421,083	\$420,261,763
4th qtr 1999	\$661,322,034	\$625,307,355	\$432,221,616
1st qtr 2000	\$693,091,465	\$663,644,705	\$488,880,757
2nd qtr 2000	\$675,017,666	\$648,622,137	\$679,870,746

Private Passenger Auto (Physical Damage Non-Rate-Regulated Companies)

There were 22 groups, 23 non-rate-regulated (County Mutual) companies, that had physical damage (no voluntary liability nor assigned risk) direct written premium for Private Passenger Auto in the second quarter of 2000, as compared to 22 groups, 23 companies, in the second quarter of 1999.

The table below represents the top groups based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the second quarter of 2000 to direct written premium in the second quarter of 1999 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR PRIVATE PASSENGER AUTO

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 2nd Quarter 2000	% Change 2nd Quarter 1999 to 2000	4 Quarters Ending 2nd Qtr 2000	% Change 4 Qtrs Ending 1999 to 2000
1	Progressive Group	24.61%	\$51,639,751	(9.09%)	\$219,081,727	1.37%
2	Allstate Insurance Group	15.22%	\$32,203,225	(4.83%)	\$135,516,598	(2.20%)
3	Texas State National Group	11.35%	\$17,835,083	(42.05%)	\$101,065,094	(12.53%)
4	Titus Group	8.56%	\$13,159,194	(23.06%)	\$76,186,838	16.16%
5	Home State County Mutual Ins. Co.	8.43%	\$19,238,392	5.52%	\$75,051,006	6.02%
6	Old American Co. Mutual Fire Ins. Co.	6.81%	\$15,937,102	(5.42%)	\$60,665,145	(1.88%)
7	Zurich American Insurance Group	3.41%	\$9,492,405	28.91%	\$30,393,711	(2.00%)
8	Nationwide Corporation	3.34%	\$8,083,175	31.08%	\$29,759,660	16.15%
9	Sentry Insurance Group	2.29%	\$6,092,475	10.69%	\$20,404,843	1.98%
10	Winterthur U.S. Holding Group	2.19%	\$7,482,824	86.55%	\$19,459,950	34.99%
11	USAA Group	2.18%	\$4,559,209	(5.87%)	\$19,379,321	(17.82%)
12	UNITRIN Inc.	2.09%	\$5,986,758	46.12%	\$18,623,634	(0.42%)
13	State Farm Group	1.87%	\$4,146,794	2.71%	\$16,615,767	(3.38%)
14	General Electric Group	1.52%	\$725,821	(83.47%)	\$13,534,141	(25.38%)
15	General Agents Group	1.38%	\$2,195,958	(51.81%)	\$12,326,350	(38.77%)
16	American Financial Insurance Group	1.34%	\$1,958,935	(41.35%)	\$11,953,923	(26.96%)
17	Fairfax Financial	1.14%	\$9,331,632	*	\$10,186,056	526.57%
18	Allianz Insurance Group	0.68%	\$1,297,217	(59.13%)	\$6,033,958	6.52%
19	Safeway Insurance Group	0.54%	\$1,733,109	109.85%	\$4,800,287	(4.19%)
20	Southern Farm Bureau Casualty	0.46%	\$912,126	(30.29%)	\$4,083,127	36.89%
21	American National Financial Group	0.34%	\$920,590	40.99%	\$2,996,468	11.64%
22	Royal & Sun Alliance USA	0.26%	\$559,739	11.41%	\$2,274,138	17.65%
Top Groups Total		100.00%	\$215,491,514	(5.69%)	\$890,391,742	(0.35%)
Total Market		100.00%	\$215,491,514	(5.69%)	\$890,391,742	(0.35%)

* Premiums from prior reporting period were \$0, less than \$0, or negligible.

Note: A list of groups and corresponding County Mutual Companies can be found on page 61 of this report.

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
2nd qtr 1995	\$176,022,558	\$168,709,011	\$128,142,660
3rd qtr 1995	\$163,913,975	\$143,373,709	\$105,317,058
4th qtr 1995	\$171,099,141	\$144,246,628	\$99,027,904
1st qtr 1996	\$195,727,938	\$177,188,786	\$105,196,788
2nd qtr 1996	\$208,161,125	\$190,637,391	\$122,172,926
3rd qtr 1996	\$218,467,432	\$202,455,070	\$119,863,297
4th qtr 1996	\$217,587,389	\$192,878,853	\$126,742,142
1st qtr 1997	\$244,315,764	\$218,394,286	\$130,117,036
2nd qtr 1997	\$247,317,350	\$217,457,486	\$135,725,247
3rd qtr 1997	\$268,795,204	\$231,604,403	\$133,066,330
4th qtr 1997	\$246,682,046	\$195,324,302	\$119,349,344
1st qtr 1998	\$263,517,254	\$238,533,840	\$139,954,080
2nd qtr 1998	\$250,536,141	\$219,665,979	\$136,318,486
3rd qtr 1998	\$262,511,804	\$225,755,287	\$132,007,612
4th qtr 1998	\$238,665,686	\$207,350,250	\$152,426,074
1st qtr 1999	\$265,455,909	\$231,903,533	\$130,853,248
2nd qtr 1999	\$255,145,130	\$228,504,521	\$151,563,258
3rd qtr 1999	\$280,304,144	\$233,108,498	\$147,619,395
4th qtr 1999	\$242,700,365	\$204,781,490	\$139,357,604
1st qtr 2000	\$262,968,807	\$237,010,240	\$145,318,429
2nd qtr 2000	\$257,127,039	\$215,491,514	\$189,110,900

Homeowners Multiple Peril (All Companies)

There were 58 groups, 137 companies, that had premiums on policies written for Homeowners Multiple Peril (includes renters' insurance) in the second quarter of 2000, as compared to 62 groups, 156 companies, in the second quarter of 1999.

The table below represents the top 25 groups for premiums on policies written based on a sum of the most recent four quarters. Also included is a comparison of premiums on policies written in the second quarter of 2000 to premiums on policies written in the second quarter of 1999 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR HOMEOWNERS MULTIPLE PERIL

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 2nd Quarter 2000	% Change 2nd Quarter 1999 to 2000	4 Quarters Ending 2nd Qtr 2000	% Change 4 Qtrs Ending 1999 to 2000
1	State Farm Group	31.57%	\$252,849,384	3.76%	\$896,859,654	0.50%
2	Zurich American Insurance Group	18.18%	\$151,291,041	10.16%	\$516,294,118	2.20%
3	Allstate Insurance Group	15.91%	\$127,479,059	12.78%	\$451,951,155	10.83%
4	USAA Group	6.67%	\$47,048,705	(10.55%)	\$189,412,349	0.95%
5	Travelers Insurance Group	4.61%	\$35,906,618	2.11%	\$130,870,348	(4.35%)
6	Nationwide Corporation	2.94%	\$22,075,963	3.60%	\$83,478,750	1.07%
7	Safeco Insurance Group	2.21%	\$16,843,688	(4.37%)	\$62,767,170	(5.08%)
8	Chubb & Son Inc.	1.87%	\$15,244,815	8.56%	\$53,012,780	4.61%
9	Texas Farm Bureau Mutual	1.58%	\$12,165,490	7.78%	\$44,743,301	0.31%
10	Liberty Mutual Insurance Group	1.16%	\$9,925,719	8.16%	\$32,864,796	(1.84%)
11	Hartford Fire & Casualty Group	1.08%	\$8,766,985	13.94%	\$30,757,896	15.39%
12	Titus Group	1.07%	\$8,734,048	2.91%	\$30,281,177	(7.80%)
13	Winterthur U.S. Holding Group	1.06%	\$8,040,121	(9.79%)	\$30,067,882	(5.92%)
14	CNA Insurance Group	1.04%	\$9,017,648	(30.47%)	\$29,614,714	(27.82%)
15	UNTRIN Inc.	0.90%	\$7,340,375	3.52%	\$25,630,425	0.73%
16	American National Financial Group	0.90%	\$7,095,112	5.09%	\$25,460,806	(1.47%)
17	Allianz Insurance Group	0.82%	\$6,525,333	8.16%	\$23,241,217	7.31%
18	Amica Mutual Group	0.78%	\$6,190,896	(0.76%)	\$22,104,688	0.90%
19	Commercial Union Insurance Co's.	0.56%	\$4,162,676	(2.08%)	\$15,956,812	(4.94%)
20	Beacon Insurance Group	0.55%	\$3,194,916	(27.40%)	\$15,635,604	2.45%
21	Service Life Group	0.54%	\$3,638,514	(19.70%)	\$15,420,281	(7.05%)
22	Lumbermans Mutual Casualty Group	0.50%	\$3,763,913	(4.34%)	\$14,210,883	(4.87%)
23	Metropolitan Group	0.48%	\$3,713,299	10.05%	\$13,542,029	7.04%
24	Guidant Insurance Group	0.41%	\$3,406,959	11.93%	\$11,706,060	9.74%
25	Central Mutual Insurance Co. of Ohio	0.41%	\$3,221,477	5.77%	\$11,533,416	(0.16%)
Top 25 Groups Total		97.78%	\$777,642,754	4.24%	\$2,777,418,311	1.62%
Total Market		100.00%	\$794,865,651	4.22%	\$2,840,499,107	1.40%

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
2nd qtr 1995	\$633,519,474	\$601,610,199	\$780,554,937
3rd qtr 1995	\$649,398,755	\$610,273,315	\$511,610,477
4th qtr 1995	\$583,421,900	\$544,747,718	\$416,544,143
1st qtr 1996	\$574,036,357	\$536,605,208	\$306,300,976
2nd qtr 1996	\$682,266,879	\$644,031,987	\$414,718,637
3rd qtr 1996	\$694,357,203	\$653,987,932	\$352,051,094
4th qtr 1996	\$607,523,506	\$569,123,474	\$317,853,967
1st qtr 1997	\$599,777,586	\$562,411,851	\$278,678,194
2nd qtr 1997	\$731,452,232	\$688,609,475	\$323,506,670
3rd qtr 1997	\$753,034,751	\$699,349,132	\$305,395,347
4th qtr 1997	\$651,833,039	\$608,527,435	\$233,428,098
1st qtr 1998	\$631,953,651	\$593,631,651	\$298,976,673
2nd qtr 1998	\$789,457,650	\$739,281,303	\$312,874,276
3rd qtr 1998	\$827,111,261	\$767,532,583	\$294,538,628
4th qtr 1998	\$705,868,946	\$645,516,434	\$293,922,541
1st qtr 1999	\$680,553,967	\$625,536,282	\$279,072,534
2nd qtr 1999	\$816,031,690	\$762,669,194	\$392,679,247
3rd qtr 1999	\$831,338,777	\$761,920,774	\$402,191,584
4th qtr 1999	\$704,815,768	\$646,548,027	\$301,052,515
1st qtr 2000	\$683,788,402	\$637,164,655	\$401,882,036
2nd qtr 2000	\$849,592,672	\$794,865,651	\$917,201,415

EARNED TO INCURRED LOSS RATIO BY YEAR

Based on Annual Statement data from NAIC: incurred losses (LAE excluded) / earned premium

<u>Year</u>	<u>Loss Ratio</u>
1989	112.7%
1990	84.8%
1991	67.2%
1992	107.6%
1993	66.1%
1994	73.3%
1995	92.6%
1996	59.4%
1997	45.3%
1998	45.4%
1999	50.7%

Homeowners Multiple Peril (Rate-Regulated Companies)

There were 40 groups, 93 rate-regulated (no Lloyds or Reciprocal) companies, that had direct written premium for Homeowners Multiple Peril in the second quarter of 2000, as compared to 47 groups, 114 companies, in the second quarter of 1999.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the second quarter of 2000 to direct written premium in the second quarter of 1999 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR HOMEOWNERS MULTIPLE PERIL

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 2nd Quarter 2000	% Change 2nd Quarter 1999 to 2000	4 Quarters Ending 2nd Qtr 2000	% Change 4 Qtrs Ending 1999 to 2000
1	Allstate Insurance Group	23.74%	\$18,157,371	(5.12%)	\$71,334,633	(8.54%)
2	USAA Group	23.38%	\$20,768,693	13.65%	\$70,253,015	11.58%
3	Zurich American Insurance Group	11.35%	\$8,697,474	(21.75%)	\$34,099,974	(25.07%)
4	Liberty Mutual Insurance Group	10.94%	\$9,924,104	8.15%	\$32,863,181	(1.85%)
5	UNTRIN Inc.	7.74%	\$6,465,576	(3.78%)	\$23,253,497	(5.77%)
6	Beacon Insurance Group	5.20%	\$3,194,916	(27.40%)	\$15,635,604	2.45%
7	Travelers Insurance Group	2.56%	\$1,920,935	7.71%	\$7,695,548	(64.09%)
8	State Farm Group	2.53%	\$2,106,050	6.77%	\$7,604,393	8.59%
9	Nationwide Corporation	2.40%	\$1,015,470	(56.88%)	\$7,208,130	(19.91%)
10	Horace Mann Group	1.57%	(\$65,938)	(102.70%)	\$4,724,553	(48.78%)
11	American National Financial Group	1.41%	\$1,290,443	(15.66%)	\$4,236,988	(32.71%)
12	Guidant Insurance Group	1.40%	\$1,362,415	73.40%	\$4,203,872	77.86%
13	Germania Insurance Group	0.97%	\$786,880	19.03%	\$2,902,268	7.44%
14	United Fire & Casualty Group	0.76%	\$574,762	(12.60%)	\$2,274,544	(18.10%)
15	CNA Insurance Group	0.74%	\$26,556	(99.42%)	\$2,224,748	(85.54%)
16	Texas RVOS Insurance Company	0.59%	\$478,982	(0.17%)	\$1,758,312	1.35%
17	Interfinancial Inc.	0.48%	\$396,601	(0.83%)	\$1,428,924	(23.24%)
18	Sentry Insurance Group	0.44%	\$329,698	(6.76%)	\$1,328,592	(10.19%)
19	Prudential of America Group	0.37%	\$361,670	(2.32%)	\$1,102,168	(50.00%)
20	Motors Insurance Corporation	0.27%	\$208,522	(12.23%)	\$817,029	(14.15%)
21	Ohio Casualty Group	0.26%	\$212,201	(9.65%)	\$775,152	(11.47%)
22	Federated Mutual Group	0.25%	\$235,829	0.67%	\$758,237	(3.80%)
23	Commerce Group Inc.	0.15%	\$109,088	(20.58%)	\$459,047	(25.31%)
24	EMC Insurance Companies	0.12%	\$87,158	(21.14%)	\$349,352	(20.28%)
25	Allmerica Financial Corporation	0.12%	\$92,521	(14.72%)	\$348,785	(19.63%)

Top 25 Groups Total	99.71%	\$78,737,977	(10.81%)	\$299,640,546	(13.76%)
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Total Market	100.00%	\$78,929,138	(10.67%)	\$300,497,618	(18.77%)
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QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
2nd qtr 1995	\$209,812,583	\$196,039,192	\$250,996,642
3rd qtr 1995	\$208,073,323	\$192,609,387	\$163,504,705
4th qtr 1995	\$180,673,488	\$167,430,221	\$122,077,376
1st qtr 1996	\$180,260,031	\$167,421,166	\$95,359,982
2nd qtr 1996	\$204,028,311	\$191,730,434	\$118,565,329
3rd qtr 1996	\$200,016,548	\$189,332,184	\$99,681,001
4th qtr 1996	\$177,362,736	\$165,157,360	\$94,731,554
1st qtr 1997	\$159,480,463	\$147,419,925	\$84,056,283
2nd qtr 1997	\$179,139,562	\$167,295,430	\$98,305,532
3rd qtr 1997	\$141,367,253	\$128,435,107	\$89,565,519
4th qtr 1997	\$120,850,580	\$110,545,470	\$65,243,600
1st qtr 1998	\$109,261,495	\$100,453,030	\$81,174,250
2nd qtr 1998	\$131,977,520	\$119,386,603	\$76,391,087
3rd qtr 1998	\$133,729,938	\$122,410,051	\$63,162,598
4th qtr 1998	\$98,101,087	\$85,348,538	\$59,422,695
1st qtr 1999	\$84,949,921	\$73,805,317	\$51,869,196
2nd qtr 1999	\$97,400,409	\$88,354,725	\$61,295,179
3rd qtr 1999	\$97,759,048	\$85,844,032	\$58,705,527
4th qtr 1999	\$76,937,349	\$69,149,917	\$39,799,794
1st qtr 2000	\$74,256,739	\$66,574,531	\$49,528,780
2nd qtr 2000	\$89,287,084	\$78,929,138	\$93,334,739

Homeowners Multiple Peril (Non-Rate-Regulated Companies)

There were 41 groups, 44 non-rate-regulated (Lloyds and Reciprocal) companies, that had direct written premium for Homeowners Multiple Peril in the second quarter of 2000, as compared to 39 groups, 42 companies, in the second quarter of 1999.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the second quarter of 2000 to direct written premium in the second quarter of 1999 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR HOMEOWNERS MULTIPLE PERIL

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 2nd Quarter 2000	% Change 2nd Quarter 1999 to 2000	4 Quarters Ending 2nd Qtr 2000	% Change 4 Qtrs Ending 1999 to 2000
1	State Farm Group	35.01%	\$250,743,334	3.74%	\$889,255,261	0.44%
2	Zurich American Insurance Group	18.98%	\$142,593,567	12.97%	\$482,194,144	4.90%
3	Allstate Insurance Group	14.98%	\$109,321,688	16.42%	\$380,616,522	15.41%
4	Travelers Insurance Group	4.85%	\$33,985,683	1.81%	\$123,174,800	6.74%
5	USAA Group	4.69%	\$26,280,012	(23.43%)	\$119,159,334	(4.41%)
6	Nationwide Corporation	3.00%	\$21,060,493	11.12%	\$76,270,620	3.64%
7	Safeco Insurance Group	2.47%	\$16,838,142	(4.75%)	\$62,792,209	4.14%
8	Chubb & Son Inc.	2.08%	\$15,233,653	8.58%	\$52,944,281	4.52%
9	Texas Farm Bureau Mutual	1.76%	\$12,165,490	7.78%	\$44,743,301	0.31%
10	Hartford Fire & Casualty Group	1.21%	\$8,769,890	13.97%	\$30,763,192	15.41%
11	Titus Group	1.19%	\$8,734,048	2.91%	\$30,281,177	(7.80%)
12	Winterthur U.S. Holding Group	1.18%	\$8,040,121	(9.79%)	\$30,068,001	(6.28%)
13	CNA Insurance Group	1.08%	\$8,991,092	7.42%	\$27,389,966	6.79%
14	Allianz Insurance Group	0.92%	\$6,525,328	8.16%	\$23,241,212	7.31%
15	Amica Mutual Group	0.87%	\$6,219,806	(2.24%)	\$22,202,658	101.47%
16	American National Financial Group	0.84%	\$5,804,669	11.17%	\$21,223,818	8.59%
17	Commercial Union Insurance Co's.	0.63%	\$4,165,286	(3.33%)	\$15,987,974	20.65%
18	Service Life Group	0.61%	\$3,638,514	(19.70%)	\$15,420,281	(7.05%)
19	Lumbermans Mutual Casualty Group	0.56%	\$3,763,913	(4.33%)	\$14,211,394	(5.35%)
20	Metropolitan Group	0.53%	\$3,713,299	10.05%	\$13,542,029	7.33%
21	Central Mutual Insurance Co. of Ohio	0.45%	\$3,221,477	5.77%	\$11,533,486	(0.16%)
22	Mortgage Bankers Group	0.34%	\$2,328,773	66.45%	\$8,684,928	15.53%
23	Guidant Insurance Group	0.30%	\$2,044,544	(9.46%)	\$7,502,188	(9.65%)
24	W. R. Berkley Corporation	0.27%	\$1,937,262	(7.85%)	\$6,956,443	(8.83%)
25	Apex Lloyds Insurance Company	0.19%	\$1,533,480	18.42%	\$4,764,116	9.41%

Top 25 Groups Total	99.01%	\$707,653,564	5.81%	\$2,514,923,335	4.34%
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Total Market	100.00%	\$715,936,513	6.17%	\$2,540,001,489	4.47%
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QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
2nd qtr 1995	\$423,706,891	\$405,571,007	\$529,558,295
3rd qtr 1995	\$441,325,432	\$417,663,928	\$348,105,772
4th qtr 1995	\$402,748,412	\$377,317,497	\$294,466,767
1st qtr 1996	\$393,776,326	\$369,184,042	\$210,940,994
2nd qtr 1996	\$478,238,568	\$452,301,553	\$296,153,308
3rd qtr 1996	\$494,340,655	\$464,655,748	\$252,370,093
4th qtr 1996	\$430,160,770	\$403,966,114	\$223,122,413
1st qtr 1997	\$440,297,123	\$414,991,926	\$194,621,911
2nd qtr 1997	\$552,312,670	\$521,314,045	\$225,201,138
3rd qtr 1997	\$611,667,498	\$570,914,025	\$215,829,828
4th qtr 1997	\$530,982,459	\$497,981,965	\$168,184,498
1st qtr 1998	\$522,692,156	\$493,178,621	\$217,802,423
2nd qtr 1998	\$657,480,130	\$619,894,700	\$236,483,189
3rd qtr 1998	\$693,381,323	\$645,122,532	\$231,376,030
4th qtr 1998	\$607,767,859	\$560,167,896	\$234,499,846
1st qtr 1999	\$595,604,046	\$551,730,965	\$227,203,338
2nd qtr 1999	\$718,631,281	\$674,314,469	\$331,384,068
3rd qtr 1999	\$733,579,729	\$676,076,742	\$343,486,057
4th qtr 1999	\$627,878,419	\$577,398,110	\$261,252,721
1st qtr 2000	\$609,531,663	\$570,590,124	\$352,353,256
2nd qtr 2000	\$760,305,588	\$715,936,513	\$823,866,676

Workers' Compensation (All Companies)

There were 105 groups, 275 companies, that had direct written premium for Workers' Compensation in the second quarter of 2000, as compared to 100 groups, 275 companies, in the second quarter of 1999.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the second quarter of 2000 to direct written premium in the second quarter of 1999 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR WORKERS' COMPENSATION

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 2nd Quarter 2000	% Change 2nd Quarter 1999 to 2000	4 Quarters Ending 2nd Qtr 2000	% Change 4 Qtrs Ending 1999 to 2000
1	Texas Workers Compensation Ins. Fund	15.04%	\$69,567,019	33.04%	\$283,014,839	71.72%
2	Liberty Mutual Insurance Group	8.02%	\$34,106,407	(22.15%)	\$150,985,916	11.09%
3	CNA Insurance Group	6.66%	\$28,630,921	(22.18%)	\$125,298,435	12.25%
4	Zurich American Insurance Group	5.75%	\$38,650,342	37.73%	\$108,202,988	50.80%
5	Reliance Group Incorporated	4.97%	\$28,567,841	67.97%	\$93,430,106	47.52%
6	Lumbermans Mutual Casualty Group	4.53%	\$16,215,150	5.41%	\$85,220,249	21.56%
7	American International Group	4.40%	\$18,215,716	18.02%	\$82,849,512	5.35%
8	Travelers Insurance Group	4.35%	\$17,926,329	11.18%	\$81,838,795	19.24%
9	Hartford Fire & Casualty Group	3.38%	\$17,405,818	37.01%	\$63,529,263	60.60%
10	Royal & Sun Alliance USA	3.30%	\$11,362,595	(4.51%)	\$61,997,620	61.95%
11	Commercial Union Insurance Co's.	2.03%	\$9,890,183	44.34%	\$38,263,568	56.13%
12	Fairfax Financial	1.87%	\$10,928,718	3.66%	\$35,185,143	16.79%
13	Fremont General Group	1.80%	\$6,127,803	(22.39%)	\$33,868,316	70.61%
14	St. Paul Group	1.67%	\$9,387,633	(1.76%)	\$31,360,758	40.43%
15	ACE USA	1.63%	\$6,974,452	173.98%	\$30,714,937	247.68%
16	Amerisafe Group	1.49%	\$7,542,877	33.58%	\$28,073,166	87.26%
17	Allianz Insurance Group	1.43%	\$7,392,242	(29.45%)	\$26,866,735	(14.13%)
18	Old Republic Group	1.38%	\$6,698,031	42.40%	\$25,888,300	68.89%
19	Safeco Insurance Group	1.17%	\$2,561,109	(53.76%)	\$21,946,939	38.07%
20	UNITRIN Inc.	1.14%	\$6,484,642	64.90%	\$21,462,206	77.11%
21	Paula Insurance Group	1.12%	\$5,570,897	47.58%	\$21,049,896	104.42%
22	Transport Holdings Inc.	1.08%	\$6,647,423	226.58%	\$20,363,656	71.59%
23	Chubb & Son Inc.	1.08%	\$5,795,693	32.62%	\$20,344,206	31.12%
24	National American Insurance Company	1.06%	\$6,063,762	69.05%	\$19,936,001	101.71%
25	Atlantic American Group	1.01%	\$5,378,584	21.22%	\$18,908,922	46.23%
Top 25 Groups Total		81.35%	\$384,092,187	18.75%	\$1,530,600,472	39.34%
Total Market		100.00%	\$478,854,165	20.88%	\$1,881,482,727	39.52%

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
2nd qtr 1995	\$438,857,516	\$433,896,159	\$259,507,992
3rd qtr 1995	\$469,589,330	\$455,898,476	\$259,707,366
4th qtr 1995	\$402,555,729	\$401,696,092	\$266,005,328
1st qtr 1996	\$579,559,857	\$509,511,182	\$282,536,912
2nd qtr 1996	\$409,563,674	\$378,400,229	\$276,137,126
3rd qtr 1996	\$403,782,391	\$409,781,331	\$271,110,812
4th qtr 1996	\$375,796,251	\$395,841,983	\$303,408,073
1st qtr 1997	\$518,369,386	\$456,591,310	\$233,563,552
2nd qtr 1997	\$411,119,792	\$420,002,038	\$304,193,123
3rd qtr 1997	\$394,852,366	\$449,776,152	\$276,405,692
4th qtr 1997	\$400,005,300	\$414,469,778	\$279,869,817
1st qtr 1998	\$557,857,165	\$467,054,988	\$275,183,799
2nd qtr 1998	\$478,778,704	\$443,346,159	\$291,376,656
3rd qtr 1998	\$435,518,600	\$485,858,077	\$285,969,989
4th qtr 1998	\$370,192,580	\$397,415,576	\$332,405,108
1st qtr 1999	\$570,639,450	\$466,533,036	\$309,788,241
2nd qtr 1999	\$454,594,676	\$396,153,914	\$329,734,841
3rd qtr 1999	\$428,128,411	\$463,036,006	\$363,865,746
4th qtr 1999	\$427,037,725	\$411,558,142	\$358,702,869
1st qtr 2000	\$516,231,744	\$528,034,414	\$361,660,540
2nd qtr 2000	\$505,310,986	\$478,854,165	\$365,358,205

EARNED TO INCURRED LOSS RATIO BY YEAR

Based on Annual Statement data from NAIC: incurred losses (LAE excluded) / earned premium

<u>Year</u>	<u>Loss Ratio</u>
1989	104.2%
1990	95.0%
1991	79.6%
1992	71.5%
1993	63.3%
1994	38.7%
1995	61.3%
1996	68.5%
1997	72.9%
1998	70.7%
1999	79.5%

Workers' Compensation (Voluntary Market)

There were 105 groups, 275 companies, that had voluntary direct written premium for Workers' Compensation in the second quarter of 2000, as compared to 100 groups, 275 companies, in the second quarter of 1999.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the second quarter of 2000 to direct written premium in the second quarter of 1999 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR WORKERS' COMPENSATION

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 2nd Quarter 2000	% Change 2nd Quarter 1999 to 2000	4 Quarters Ending 2nd Qtr 2000	% Change 4 Qtrs Ending 1999 to 2000
1	Texas Workers Compensation Ins. Fund	14.64%	\$66,819,294	32.54%	\$274,141,413	71.78%
2	Liberty Mutual Insurance Group	8.06%	\$34,111,415	(22.13%)	\$150,985,916	11.09%
3	CNA Insurance Group	6.69%	\$28,630,921	(22.18%)	\$125,298,435	12.25%
4	Zurich American Insurance Group	5.78%	\$38,650,342	37.73%	\$108,202,988	50.80%
5	Reliance Group Incorporated	4.99%	\$28,567,841	67.97%	\$93,430,106	47.52%
6	Lumbermans Mutual Casualty Group	4.55%	\$16,215,150	4.66%	\$85,218,475	21.05%
7	American International Group	4.42%	\$18,215,716	18.02%	\$82,849,512	5.35%
8	Travelers Insurance Group	4.37%	\$17,926,329	11.18%	\$81,838,795	19.24%
9	Hartford Fire & Casualty Group	3.39%	\$17,405,818	37.01%	\$63,529,263	60.60%
10	Royal & Sun Alliance USA	3.31%	\$11,362,595	(4.51%)	\$61,997,620	61.95%
11	Commercial Union Insurance Co's.	2.04%	\$9,890,183	44.34%	\$38,263,568	56.13%
12	Fairfax Financial	1.88%	\$10,928,718	3.66%	\$35,185,143	16.79%
13	Fremont General Group	1.81%	\$6,127,803	(22.39%)	\$33,868,316	70.61%
14	St. Paul Group	1.67%	\$9,387,633	(1.76%)	\$31,360,758	40.43%
15	ACE USA	1.64%	\$6,974,452	173.98%	\$30,714,937	247.68%
16	Amerisafe Group	1.50%	\$7,542,877	33.58%	\$28,073,166	87.26%
17	Allianz Insurance Group	1.43%	\$7,392,242	(29.45%)	\$26,866,735	(14.13%)
18	Old Republic Group	1.38%	\$6,698,031	42.40%	\$25,888,300	68.89%
19	Safeco Insurance Group	1.17%	\$2,561,109	(53.76%)	\$21,946,939	38.07%
20	UNITRIN Inc.	1.15%	\$6,484,642	64.90%	\$21,462,206	77.11%
21	Paula Insurance Group	1.12%	\$5,570,897	47.58%	\$21,049,896	104.42%
22	Transport Holdings Inc.	1.09%	\$6,647,423	226.58%	\$20,363,656	71.59%
23	Chubb & Son Inc.	1.09%	\$5,795,693	32.62%	\$20,344,206	31.12%
24	National American Insurance Company	1.06%	\$6,063,762	69.05%	\$19,936,001	101.71%
25	Atlantic American Group	1.01%	\$5,378,584	21.22%	\$18,908,922	46.23%

Top 25 Groups Total	81.26%	\$381,349,470	18.56%	\$1,521,725,272	39.16%
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Total Market	100.00%	\$476,111,448	20.72%	\$1,872,607,527	39.37%
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QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
2nd qtr 1995	\$431,833,136	\$432,487,193	\$225,639,769
3rd qtr 1995	\$461,824,200	\$453,894,311	\$224,489,104
4th qtr 1995	\$396,357,091	\$389,435,824	\$232,077,588
1st qtr 1996	\$573,290,273	\$508,598,211	\$251,351,695
2nd qtr 1996	\$402,772,171	\$365,766,167	\$240,044,757
3rd qtr 1996	\$398,598,974	\$406,123,320	\$245,300,728
4th qtr 1996	\$373,057,831	\$395,421,448	\$282,512,093
1st qtr 1997	\$513,174,272	\$452,981,332	\$213,481,480
2nd qtr 1997	\$408,122,341	\$416,106,534	\$283,131,638
3rd qtr 1997	\$391,478,516	\$447,980,785	\$257,491,933
4th qtr 1997	\$397,952,485	\$420,604,994	\$264,596,740
1st qtr 1998	\$556,266,030	\$465,501,888	\$259,492,219
2nd qtr 1998	\$477,501,777	\$442,954,870	\$276,338,555
3rd qtr 1998	\$434,267,316	\$484,423,364	\$270,855,826
4th qtr 1998	\$369,355,592	\$396,584,847	\$319,769,145
1st qtr 1999	\$569,077,654	\$464,808,763	\$301,883,773
2nd qtr 1999	\$452,971,565	\$394,383,247	\$319,394,412
3rd qtr 1999	\$425,958,566	\$460,970,748	\$355,047,995
4th qtr 1999	\$423,333,897	\$409,633,529	\$348,765,029
1st qtr 2000	\$512,728,530	\$525,891,802	\$353,732,826
2nd qtr 2000	\$501,303,878	\$476,111,448	\$356,845,232

Workers' Compensation (Residual Market)

Workers' Compensation assigned risk policies could no longer be written after 12/31/93. As business runs off, all experience reported here will be that of the START program (Residual Market) reported by the Texas Workers' Compensation Insurance Fund (the Fund).

For the four quarters ending with the second quarter of 2000, the START program reported \$8,873,426 in direct premiums written. This accounted for 99.98% of all Residual Market experience reported and was an increase of 70.00% over the same period one year prior. Of this amount \$2,747,725 was written in the second quarter of 2000 which was a 46.43% increase from the second quarter of 1999.

The balance of all Workers' Compensation (page 40) minus the Voluntary Market (page 42) minus Residual Market experience reported above is due to runoff business, including retro adjustments and policy audits, reported on policies written prior to and including 12/31/93.

The table below includes data for all groups, including the Fund. The table on the following page contains data solely for the Fund. This table is included to better illustrate the experience of the START program.

QUARTERLY EXPERIENCE All Groups

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
2nd qtr 1995	\$7,024,380	\$1,408,966	\$33,868,223
3rd qtr 1995	\$7,765,130	\$2,004,165	\$35,218,262
4th qtr 1995	\$6,198,638	\$12,260,268	\$33,927,740
1st qtr 1996	\$6,269,584	\$912,971	\$31,185,217
2nd qtr 1996	\$6,791,503	\$12,634,062	\$36,092,369
3rd qtr 1996	\$5,183,417	\$3,658,011	\$25,810,084
4th qtr 1996	\$2,738,420	\$420,535	\$20,895,980
1st qtr 1997	\$5,195,114	\$3,609,978	\$20,082,072
2nd qtr 1997	\$2,997,451	\$3,895,504	\$21,061,485
3rd qtr 1997	\$3,373,850	\$1,795,367	\$18,913,759
4th qtr 1997	\$2,052,815	(\$6,135,216)	\$15,273,077
1st qtr 1998	\$1,591,135	\$1,553,100	\$15,691,580
2nd qtr 1998	\$1,276,927	\$391,289	\$15,038,101
3rd qtr 1998	\$1,251,284	\$1,434,713	\$15,114,163
4th qtr 1998	\$836,988	\$830,729	\$12,635,963
1st qtr 1999	\$1,561,796	\$1,724,273	\$7,904,468
2nd qtr 1999	\$1,623,111	\$1,770,667	\$10,340,429
3rd qtr 1999	\$2,169,845	\$2,065,258	\$8,817,751
4th qtr 1999	\$3,703,828	\$1,924,613	\$9,937,840
1st qtr 2000	\$3,503,214	\$2,142,612	\$7,927,714
2nd qtr 2000	\$4,007,108	\$2,742,717	\$8,512,973

QUARTERLY EXPERIENCE
Texas Workers' Compensation Insurance Fund

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
2nd qtr 1995	\$7,024,380	\$4,424,113	\$1,985,824
3rd qtr 1995	\$7,765,130	\$4,932,138	\$2,124,768
4th qtr 1995	\$6,198,638	\$10,213,355	\$2,256,434
1st qtr 1996	\$6,269,584	\$985,350	\$4,402,318
2nd qtr 1996	\$6,791,503	\$12,905,623	\$758,010
3rd qtr 1996	\$5,183,417	\$2,722,400	\$2,354,828
4th qtr 1996	\$2,738,420	\$3,134,810	\$2,435,900
1st qtr 1997	\$5,195,114	\$3,709,751	\$2,085,326
2nd qtr 1997	\$2,997,451	\$3,897,390	\$1,965,869
3rd qtr 1997	\$3,373,850	\$2,010,153	\$2,380,981
4th qtr 1997	\$2,052,815	(\$6,127,062)	\$1,904,944
1st qtr 1998	\$1,591,135	\$1,440,596	\$1,607,940
2nd qtr 1998	\$1,276,927	\$433,992	\$1,465,267
3rd qtr 1998	\$1,251,284	\$1,371,071	\$1,663,833
4th qtr 1998	\$836,988	\$596,807	\$1,440,169
1st qtr 1999	\$1,561,796	\$1,972,223	\$1,332,155
2nd qtr 1999	\$1,623,111	\$1,876,459	\$1,130,990
3rd qtr 1999	\$2,169,845	\$2,068,199	\$1,028,397
4th qtr 1999	\$3,703,828	\$1,914,890	\$1,046,307
1st qtr 2000	\$3,503,214	\$2,142,612	\$848,612
2nd qtr 2000	\$4,007,108	\$2,747,725	\$982,492

Workers' Compensation (Deductible Plans)

There were 97 groups, 248 companies which wrote voluntary policies for Workers' Compensation in the second quarter of 2000, as compared to 93 groups, 241 companies in the second quarter of 1999.

The data contained in the following table represents direct policies written as new or renewal policies in the second quarter of 2000. The policies are adjusted to an annual basis (a six month policy is reported as 0.5). The premiums on direct policies written are total premiums (estimated if initial premium collected was a deposit or first installment premium).

It should be noted that the Total Premiums on Direct Policies Written After Deductible Credit as shown in the table on the following page will not equal the Total Direct Premiums Written on page 42. As referenced on page 2 of this report, Premiums on Policies Written captures the Direct Premiums Written in the designated quarter without adjustments for cancellations or endorsements and, therefore, may not match the written premium figures in the statutory Annual Statement. In contrast, Direct Premiums Written are reported using the same methods/rules used in completing the statutory Annual Statement.

The Premiums on Direct Policies Written are presented before any credits are given for the purchase of deductible plans, and, in the following column, after the credit has been given for the applicable deductible plan. This is presented in order to illustrate the effect deductible plans have on insureds' premiums. The final section of the table contains data which illustrate the volume of Workers' Compensation insurance written on policies which do not include a deductible plan.

WORKERS' COMPENSATION DEDUCTIBLE PLANS

	Policies Written 2nd Qtr 2000	Premium on Direct Policies Written Prior to Deductible Credit	Premium on Direct Policies Written After Deductible Credit	Percent of Reduction in Premiums
Per Accident Deductible Plan				
Premium of \$5,000 - \$9,999	21	\$139,766	\$118,870	14.95%
Premium of \$10,000 - \$24,999	26	\$388,921	\$335,036	13.85%
Premium of \$25,000 - \$49,999	10	\$349,537	\$300,587	14.00%
Premium of \$50,000 - \$74,999	2	\$110,441	\$82,693	25.12%
Premium of \$75,000 - \$100,000	2	\$177,216	\$160,017	9.71%
Total Per Accident Plan	61	\$1,165,881	\$997,203	14.47%
Aggregate Deductible Plan				
Premium of \$5,000 - \$9,999	18	\$136,031	\$117,727	13.46%
Premium of \$10,000 - \$24,999	12	\$175,411	\$152,422	13.11%
Premium of \$25,000 - \$49,999	5	\$177,743	\$139,952	21.26%
Premium of \$50,000 - \$74,999	2	\$131,486	\$83,960	36.15%
Premium of \$75,000 - \$100,000	2	\$171,084	\$146,707	14.25%
Total Aggregate Plan	39	\$791,755	\$640,768	19.07%
Per Accident/Aggregate Combination Deductible Plan				
Premium of \$5,000 - \$9,999	5	\$34,627	\$30,990	10.50%
Premium of \$10,000 - \$24,999	5	\$65,166	\$47,406	27.25%
Premium of \$25,000 - \$49,999	1	\$33,818	\$31,831	5.88%
Premium of \$50,000 - \$74,999	2	\$122,200	\$95,963	21.47%
Premium of \$75,000 - \$100,000	0	\$0	\$0	0.00%
Total Combination Plan	13	\$255,811	\$206,190	19.40%
Negotiated Deductible Plan				
Premium Up To \$100,000	554	\$13,261,981	\$2,587,137	80.49%
Premium of \$100,001 - \$150,000	72	\$8,681,694	\$2,326,443	73.20%
Premium of \$150,001 - \$250,000	91	\$18,134,302	\$3,680,754	79.70%
Premium of \$250,001 - \$350,000	56	\$16,163,736	\$2,842,422	82.41%
Premium of \$350,001 - \$500,000	45	\$18,514,422	\$3,125,233	83.12%
Premium of \$500,001 - \$750,000	42	\$26,263,362	\$4,233,586	83.88%
Premium of \$750,001 - \$1,000,000	24	\$19,853,860	\$3,437,984	82.68%
Premium of \$1,000,001 - \$2,500,000	57	\$86,736,877	\$13,887,472	83.99%
Premium of \$2,500,001 - \$5,000,000	16	\$59,607,548	\$7,439,737	87.52%
Premium of \$5,000,001 and above	14	\$133,986,733	\$28,652,510	78.62%
Total Negotiated Plan	971	\$401,204,515	\$72,213,278	82.00%
No Deductible Plan				
Premium Less Than \$5,000	27,653	\$44,678,207	\$44,678,207	0.00%
Premium of \$5,000 - \$9,999	5,112	\$36,709,080	\$36,709,080	0.00%
Premium of \$10,000 - \$24,999	3,989	\$63,038,034	\$63,038,034	0.00%
Premium of \$25,000 - \$49,999	1,428	\$50,416,237	\$50,416,237	0.00%
Premium of \$50,000 - \$74,999	528	\$32,673,385	\$32,673,385	0.00%
Premium of \$75,000 - \$100,000	257	\$22,125,413	\$22,125,413	0.00%
Premium Greater Than \$100,000	567	\$177,606,083	\$177,606,083	0.00%
Total No Deductible Plan	39,534	\$427,246,439	\$427,246,439	0.00%
TOTAL ALL PLANS	40,618	\$830,744,060	\$501,303,878	39.66%

Boiler & Machinery

There were 33 groups, 87 companies, that had direct written premium for Boiler & Machinery in the second quarter of 2000, as compared to 29 groups, 82 companies, in the second quarter of 1999.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the second quarter of 2000 to direct written premium in the second quarter of 1999 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR BOILER & MACHINERY

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 2nd Quarter 2000	% Change 2nd Quarter 1999 to 2000	4 Quarters Ending 2nd Qtr 2000	% Change 4 Qtrs Ending 1999 to 2000
1	Allendale Group	22.33%	\$2,465,436	29.82%	\$8,067,137	(0.26%)
2	Hartford Steam Boiler Group	17.79%	\$1,483,196	(28.00%)	\$6,427,092	(31.78%)
3	Travelers Insurance Group	16.13%	\$1,525,768	21.72%	\$5,828,565	6.21%
4	Zurich American Insurance Group	8.43%	\$268,112	*	\$3,046,709	53.49%
5	Chubb & Son Inc.	8.36%	\$742,813	54.29%	\$3,020,978	29.67%
6	American International Group	6.49%	\$739,602	100.37%	\$2,344,529	132.72%
7	CNA Insurance Group	4.15%	\$477,346	(19.61%)	\$1,499,690	(26.72%)
8	Liberty Mutual Insurance Group	2.89%	\$59,404	(75.63%)	\$1,043,559	38.73%
9	Reliance Group Incorporated	2.76%	\$127,319	(22.05%)	\$997,735	(9.14%)
10	Allianz Insurance Group	1.97%	\$376,174	937.66%	\$713,441	173.94%
11	St. Paul Group	1.78%	\$248,534	273.33%	\$644,427	86.08%
12	Guidant Insurance Group	0.99%	\$101,031	30.77%	\$356,961	43.58%
13	ACE USA	0.95%	\$85	(99.72%)	\$343,235	(80.64%)
14	Allstate Insurance Group	0.62%	\$61,995	18.01%	\$223,062	26.86%
15	National American Insurance Company	0.59%	\$36,464	55.90%	\$214,103	113.56%
16	Safeco Insurance Group	0.55%	\$38,074	38.45%	\$199,806	88.82%
17	General Electric Group	0.54%	\$37,906	*	\$196,402	*
18	Sentry Insurance Group	0.43%	\$35,511	3.91%	\$154,319	15.35%
19	Commercial Union Insurance Co's.	0.41%	\$17,615	(29.59%)	\$149,093	(15.91%)
20	Lumbermans Mutual Casualty Group	0.34%	(\$2,438)	(100.53%)	\$124,299	(93.91%)
21	Fairfax Financial	0.22%	\$30,906	669.00%	\$78,323	522.20%
22	Lumbermens Underwriting Alliance	0.19%	\$35,318	(10.18%)	\$69,961	(18.06%)
23	Tokio Marine Consolidated	0.17%	\$28,811	243.89%	\$63,179	45.22%
24	Bancinsure Inc	0.15%	\$10,609	*	\$54,784	112.37%
25	Federated Mutual Group	0.15%	\$17,875	69.29%	\$53,928	46.62%
Top 25 Groups Total		99.39%	\$8,963,466	12.64%	\$35,915,317	(4.95%)
Total Market		100.00%	\$9,008,126	12.55%	\$36,134,494	(4.81%)

* Premiums from prior reporting period were \$0, less than \$0, or negligible.

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
2nd qtr 1995	\$13,326,698	\$12,929,400	\$3,207,036
3rd qtr 1995	\$12,214,712	\$9,798,039	\$4,014,279
4th qtr 1995	\$15,535,917	\$14,318,246	\$9,245,111
1st qtr 1996	\$10,029,771	\$8,503,251	\$7,323,439
2nd qtr 1996	\$12,146,756	\$11,061,403	\$6,202,512
3rd qtr 1996	\$12,193,289	\$13,335,666	\$4,673,537
4th qtr 1996	\$11,635,320	\$12,211,138	\$12,159,442
1st qtr 1997	\$8,908,324	\$8,695,587	\$3,146,684
2nd qtr 1997	\$11,483,811	\$10,912,224	\$3,983,044
3rd qtr 1997	\$11,503,183	\$11,059,002	\$24,580,956
4th qtr 1997	\$16,282,971	\$12,296,349	\$9,237,517
1st qtr 1998	\$8,896,257	\$7,931,500	\$3,685,255
2nd qtr 1998	\$10,047,430	\$11,019,793	\$2,794,826
3rd qtr 1998	\$11,531,122	\$9,697,962	\$5,615,512
4th qtr 1998	\$10,471,900	\$13,372,498	\$4,468,434
1st qtr 1999	\$10,225,174	\$6,885,262	\$4,521,389
2nd qtr 1999	\$5,499,763	\$8,003,887	\$6,693,625
3rd qtr 1999	\$5,998,330	\$8,429,018	\$13,747,315
4th qtr 1999	\$5,739,554	\$11,594,584	\$26,973,664
1st qtr 2000	\$4,925,073	\$7,102,766	\$7,608,679
2nd qtr 2000	\$5,618,931	\$9,008,126	\$3,444,292

EARNED TO INCURRED LOSS RATIO BY YEAR

Based on Annual Statement data from NAIC: incurred losses (LAE excluded) / earned premium

<u>Year</u>	<u>Loss Ratio</u>
1989	40.8%
1990	225.6%
1991	124.5%
1992	13.0%
1993	79.5%
1994	39.9%
1995	43.4%
1996	71.1%
1997	74.2%
1998	39.2%
1999	186.8%

Commercial Crime

There were 41 groups, 87 companies, that had direct written premium for Commercial Crime in the second quarter of 2000, as compared to 39 groups, 82 companies, in the second quarter of 1999.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the second quarter of 2000 to direct written premium in the second quarter of 1999 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR COMMERCIAL CRIME

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 2nd Quarter 2000	% Change 2nd Quarter 1999 to 2000	4 Quarters Ending 2nd Qtr 2000	% Change 4 Qtrs Ending 1999 to 2000
1	Chubb & Son Inc.	60.08%	\$1,941,037	1.04%	\$6,427,821	(7.55%)
2	Zurich American Insurance Group	5.72%	\$123,309	(27.69%)	\$612,315	(47.00%)
3	Travelers Insurance Group	5.17%	\$125,038	27.40%	\$552,864	(18.06%)
4	American International Group	4.45%	\$173,654	(31.77%)	\$476,147	(19.93%)
5	St. Paul Group	3.94%	\$91,101	65.53%	\$421,630	37.30%
6	Hartford Fire & Casualty Group	3.32%	\$110,150	158.10%	\$355,269	32.36%
7	Guidant Insurance Group	3.13%	\$86,053	22.60%	\$334,773	19.17%
8	Royal & Sun Alliance USA	1.80%	\$9,176	33.88%	\$193,015	175.47%
9	Federated Mutual Group	1.69%	\$41,840	45.25%	\$180,902	73.73%
10	American Financial Insurance Group	1.52%	\$31,298	56.44%	\$163,038	158.99%
11	CNA Insurance Group	1.51%	(\$98,783)	(308.00%)	\$161,811	(77.77%)
12	Liberty Mutual Insurance Group	0.99%	\$40,457	(5.65%)	\$105,915	11.88%
13	Reliance Group Incorporated	0.97%	\$8,791	(35.37%)	\$103,660	(83.14%)
14	Bancinsure Inc	0.95%	\$21,643	(53.10%)	\$101,966	(44.41%)
15	Lumbermans Mutual Casualty Group	0.65%	\$19,332	74.63%	\$69,010	20.20%
16	Fairfax Financial	0.62%	\$9,702	(33.47%)	\$66,381	(44.33%)
17	UNTRIN Inc.	0.62%	\$15,197	44.35%	\$66,219	(13.79%)
18	Sentry Insurance Group	0.46%	\$10,380	20.82%	\$49,343	1.83%
19	Frontier Insurance Group	0.43%	\$0	*	\$46,066	*
20	Allendale Group	0.42%	\$23,259	26.10%	\$45,146	52.02%
21	Chrysler Group	0.23%	\$6,301	46.98%	\$24,873	4.73%
22	EMC Insurance Companies	0.19%	\$5,115	26.77%	\$20,460	7.46%
23	Millers First Insurance Companies	0.16%	\$8,482	4.77%	\$17,209	(17.77%)
24	Allianz Insurance Group	0.14%	\$0	*	\$15,096	*
25	W. R. Berkley Corporation	0.10%	\$9,256	*	\$10,603	*

Top 25 Groups Total **99.28%** **\$2,811,788** **(2.96%)** **\$10,621,532** **(14.94%)**

Total Market **100.00%** **\$2,834,236** **(2.94%)** **\$10,698,124** **(15.14%)**

* Premiums from prior reporting period were \$0, less than \$0, or negligible.

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
2nd qtr 1995	\$2,593,418	\$2,953,801	\$555,103
3rd qtr 1995	\$2,292,688	\$2,448,400	\$662,813
4th qtr 1995	\$2,749,095	\$2,861,398	(\$7,850)
1st qtr 1996	\$1,996,866	\$2,543,225	\$404,653
2nd qtr 1996	\$2,848,677	\$3,148,500	\$395,857
3rd qtr 1996	\$2,630,416	\$2,672,105	\$559,800
4th qtr 1996	\$2,865,948	\$2,817,165	(\$261,036)
1st qtr 1997	\$2,326,215	\$2,240,161	\$685,650
2nd qtr 1997	\$2,596,971	\$2,758,586	\$479,870
3rd qtr 1997	\$2,452,389	\$3,084,964	\$337,194
4th qtr 1997	\$2,992,214	\$2,659,011	\$901,799
1st qtr 1998	\$2,494,468	\$2,609,493	\$1,506,546
2nd qtr 1998	\$2,689,070	\$2,755,087	\$499,866
3rd qtr 1998	\$3,196,591	\$3,372,786	\$523,781
4th qtr 1998	\$3,275,081	\$3,706,197	\$1,214,208
1st qtr 1999	\$2,305,794	\$2,607,287	\$249,095
2nd qtr 1999	\$1,407,701	\$2,919,957	\$1,153,070
3rd qtr 1999	\$1,913,296	\$2,375,385	\$826,469
4th qtr 1999	\$1,453,101	\$3,093,898	\$847,005
1st qtr 2000	\$2,298,084	\$2,394,605	\$143,787
2nd qtr 2000	\$2,763,439	\$2,834,236	\$503,188

EARNED TO INCURRED LOSS RATIO BY YEAR

Based on Annual Statement data from NAIC: incurred losses (LAE excluded) / earned premium

<u>Year</u>	<u>Loss Ratio</u>
1989	29.9%
1990	27.3%
1991	29.7%
1992	24.6%
1993	18.5%
1994	22.5%
1995	16.1%
1996	19.4%
1997	13.2%
1998	13.3%
1999	19.6%

Commercial Glass

There were 19 groups, 33 companies, that had direct written premium for Commercial Glass in the second quarter of 2000, as compared to 27 groups, 41 companies, in the second quarter of 1999.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the second quarter of 2000 to direct written premium in the second quarter of 1999 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR COMMERCIAL GLASS

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 2nd Quarter 2000	% Change 2nd Quarter 1999 to 2000	4 Quarters Ending 2nd Qtr 2000	% Change 4 Qtrs Ending 1999 to 2000
1	UNITRIN Inc.	37.18%	\$43,374	(5.11%)	\$137,388	(16.44%)
2	Zurich American Insurance Group	14.26%	\$18,826	73.26%	\$52,711	47.23%
3	EMC Insurance Companies	9.49%	\$6,899	12.45%	\$35,054	(1.95%)
4	Ohio Casualty Group	8.99%	\$7,554	(25.80%)	\$33,205	(25.93%)
5	Sentry Insurance Group	4.99%	\$3,757	0.19%	\$18,456	3.04%
6	Safeco Insurance Group	4.20%	\$3,576	(10.24%)	\$15,507	(41.62%)
7	United Fire & Casualty Group	3.87%	\$10,919	*	\$14,301	92.50%
8	Federated Mutual Group	3.35%	\$0	(100.00%)	\$12,377	(45.80%)
9	St. Paul Group	3.17%	\$668	(58.20%)	\$11,730	(25.74%)
10	Transport Holdings Inc.	2.30%	\$3,767	*	\$8,482	78.23%
11	Royal & Sun Alliance USA	2.20%	\$250	(67.82%)	\$8,140	(17.94%)
12	ACE USA	0.85%	\$1,314	(21.69%)	\$3,138	27.66%
13	Beacon Insurance Group	0.82%	\$445	(57.42%)	\$3,015	26.63%
14	Travelers Insurance Group	0.80%	\$742	(19.44%)	\$2,951	(36.82%)
15	Nationwide Corporation	0.60%	\$947	523.03%	\$2,229	*
16	W. R. Berkley Corporation	0.58%	\$0	(100.00%)	\$2,126	(67.37%)
17	Guidant Insurance Group	0.55%	\$477	*	\$2,019	180.03%
18	Hartford Fire & Casualty Group	0.42%	(\$224)	(113.52%)	\$1,536	(45.16%)
19	American Financial Insurance Group	0.34%	(\$62)	*	\$1,252	(56.53%)
20	Miller Insurance Group	0.32%	\$0	(100.00%)	\$1,195	(47.15%)
21	Chrysler Group	0.25%	\$0	*	\$921	(57.98%)
22	State Farm Group	0.22%	\$184	(35.21%)	\$809	222.31%
23	Commercial Union Insurance Co's.	0.14%	\$0	(100.00%)	\$508	(56.13%)
24	Allmerica Financial Corporation	0.11%	\$115	(42.50%)	\$415	3.75%
25	Swiss Reinsurance Group	0.10%	\$0	*	\$370	115.12%

Top 25 Groups Total	100.08%**	\$103,528	8.58%	\$369,835	(10.89%)
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Total Market	100.00%	\$103,528	7.26%	\$369,547	(13.64%)
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* Premiums from prior reporting period were \$0, less than \$0, or negligible.

**Policy cancellations (negative premium written) resulted in a percentage greater than 100% for the Top 25 Groups.

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
2nd qtr 1995	\$317,840	\$286,183	\$106,654
3rd qtr 1995	\$245,865	\$229,668	\$78,672
4th qtr 1995	\$233,805	\$193,433	\$41,606
1st qtr 1996	\$141,382	\$127,967	\$30,823
2nd qtr 1996	\$158,795	\$140,729	\$33,810
3rd qtr 1996	\$165,453	\$140,389	\$36,889
4th qtr 1996	\$156,778	\$121,243	\$36,288
1st qtr 1997	\$144,373	\$123,484	\$21,580
2nd qtr 1997	\$165,662	\$133,383	\$21,667
3rd qtr 1997	\$183,474	\$148,195	\$29,200
4th qtr 1997	\$178,081	\$127,958	\$78,633
1st qtr 1998	\$152,653	\$131,204	\$30,881
2nd qtr 1998	\$156,004	\$122,852	\$12,492
3rd qtr 1998	\$137,403	\$121,708	\$31,776
4th qtr 1998	\$126,047	\$110,220	\$22,533
1st qtr 1999	\$130,797	\$99,480	\$24,088
2nd qtr 1999	\$126,187	\$96,525	\$97,073
3rd qtr 1999	\$132,087	\$92,232	\$13,833
4th qtr 1999	\$120,348	\$86,001	\$30,482
1st qtr 2000	\$127,941	\$87,786	\$29,669
2nd qtr 2000	\$128,064	\$103,528	\$225,475

EARNED TO INCURRED LOSS RATIO BY YEAR

Based on Annual Statement data from NAIC: incurred losses (LAE excluded) / earned premium

<u>Year</u>	<u>Loss Ratio</u>
1989	30.2%
1990	24.9%
1991	36.9%
1992	8.0%
1993	25.2%
1994	17.4%
1995	32.9%
1996	23.7%
1997	31.2%*
1998	56.3%
1999	60.9%

* Beginning 1997, Commercial Glass is reported under Allied Lines on the Annual Statement; therefore, the Loss Ratios for this and subsequent years represents all coverages reported under Allied Lines.

Medical Professional Liability

There were 37 groups, 60 companies, that had direct written premium for Medical Professional Liability (includes regulated and non-rate-regulated companies) in the second quarter of 2000, as compared to 37 groups, 56 companies, in the second quarter of 1999.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the second quarter of 2000 to direct written premium in the second quarter of 1999 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR MEDICAL PROFESSIONAL LIABILITY

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 2nd Quarter 2000	% Change 2nd Quarter 1999 to 2000	4 Quarters Ending 2nd Qtr 2000	% Change 4 Qtrs Ending 1999 to 2000
1	Health Care Indemnity Inc.	25.65%	(\$1,670,210)	36.37%	\$75,127,674	(19.41%)
2	General Electric Group	15.65%	\$12,957,692	8.26%	\$45,829,696	11.54%
3	Frontier Insurance Group	7.99%	\$2,451,798	12.48%	\$23,396,683	45.84%
4	St. Paul Group	7.24%	\$4,823,059	93.70%	\$21,206,775	(20.94%)
5	MIIX Insurance Group	6.63%	\$4,030,597	(25.31%)	\$19,411,083	6.68%
6	Pennsylvania Casualty Group	5.32%	\$2,074,906	103.41%	\$15,583,944	3.88%
7	American Physicians Ins. Exchange	5.17%	\$3,049,087	1.29%	\$15,150,856	2.51%
8	FPIC Insurance Group Inc	4.07%	\$1,318,683	58.04%	\$11,920,697	38.10%
9	Chubb & Son Inc.	2.62%	\$2,432,889	93.92%	\$7,669,419	34.13%
10	Doctors Company Group	2.17%	\$2,410,936	1.07%	\$6,364,194	(30.81%)
11	CNA Insurance Group	1.84%	\$749,526	192.76%	\$5,384,053	(19.03%)
12	Texas Hospital Insurance Exchange	1.80%	\$1,216,667	(2.31%)	\$5,263,555	(9.36%)
13	Allianz Insurance Group	1.59%	\$1,070,659	(45.61%)	\$4,654,507	(22.57%)
14	Mutual Assurance Companies	1.58%	\$763,224	160.79%	\$4,641,458	(13.18%)
15	SCPIE Companies	1.28%	\$1,640,354	391.22%	\$3,751,629	273.02%
16	American International Group	1.16%	\$325,103	20.22%	\$3,396,527	18.05%
17	Zurich American Insurance Group	1.04%	\$687,449	(54.09%)	\$3,053,896	(24.17%)
18	National Chiropractic Mutual Ins. Co.	0.98%	\$589,329	(2.77%)	\$2,884,452	(1.05%)
19	Travelers Insurance Group	0.96%	\$403,091	(36.25%)	\$2,807,113	(18.48%)
20	Texas Medical Liab. Underwriting Assoc.	0.94%	\$267,193	(24.31%)	\$2,741,664	(10.91%)
21	Fairfax Financial	0.70%	\$846,713	415.43%	\$2,036,961	614.74%
22	Podiatry Insurance Co. of America RRG	0.65%	\$182,379	73.61%	\$1,910,487	21.45%
23	Legion Insurance Group	0.55%	\$618,400	*	\$1,608,574	(0.32%)
24	Hanover Group	0.54%	\$174,137	148.02%	\$1,590,516	(36.09%)
25	Preferred Professional Insurance Company	0.44%	(\$1,858)	(102.21%)	\$1,292,300	(60.83%)

Top 25 Groups Total	98.56%	\$43,411,803	26.56%	\$288,678,713	(3.49%)
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Total Market	100.00%	\$44,325,920	25.06%	\$292,889,033	(3.86%)
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* Premiums from prior reporting period were \$0, less than \$0, or negligible.

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
2nd qtr 1995	\$54,151,497	\$75,090,427	\$40,820,995
3rd qtr 1995	\$69,941,692	\$111,217,428	\$47,612,275
4th qtr 1995	\$43,145,176	\$58,247,051	\$67,315,494
1st qtr 1996	\$114,189,070	\$114,738,793	\$56,684,025
2nd qtr 1996	\$45,514,973	\$54,716,151	\$47,353,607
3rd qtr 1996	\$63,825,546	\$66,636,774	\$49,184,495
4th qtr 1996	\$44,450,328	\$37,813,818	\$62,181,423
1st qtr 1997	\$135,310,533	\$133,934,292	\$43,211,466
2nd qtr 1997	\$41,238,656	\$46,207,164	\$47,743,217
3rd qtr 1997	\$69,152,199	\$67,960,393	\$45,288,575
4th qtr 1997	\$40,887,870	\$38,739,726	\$39,743,157
1st qtr 1998	\$140,239,837	\$152,219,574	\$59,734,296
2nd qtr 1998	\$39,867,221	\$46,328,066	\$45,995,696
3rd qtr 1998	\$63,699,946	\$65,433,921	\$72,182,018
4th qtr 1998	\$44,926,900	\$49,931,661	\$65,687,566
1st qtr 1999	\$143,714,378	\$153,831,660	\$45,490,283
2nd qtr 1999	\$35,833,747	\$35,442,419	\$102,810,102
3rd qtr 1999	\$74,001,990	\$69,189,438	\$50,252,064
4th qtr 1999	\$41,930,065	\$40,483,584	\$79,374,396
1st qtr 2000	\$136,901,189	\$138,890,091	\$96,644,607
2nd qtr 2000	\$41,586,100	\$44,325,920	\$107,273,832

EARNED TO INCURRED LOSS RATIO BY YEAR

Based on Annual Statement data from NAIC: incurred losses (LAE excluded) / earned premium

<u>Year</u>	<u>Loss Ratio</u>
1989	100.5%
1990	131.2%
1991	113.6%
1992	105.9%
1993	102.5%
1994	92.0%
1995	87.7%
1996	80.1%
1997	69.2%
1998	90.5%
1999	98.1%

Miscellaneous Professional Liability

There were 39 groups, 82 companies, that had direct written premium for Miscellaneous Professional Liability in the second quarter of 2000, as compared to 33 groups, 68 companies, in the second quarter of 1999.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the second quarter of 2000 to direct written premium in the second quarter of 1999 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR MISC. PROFESSIONAL LIABILITY

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 2nd Quarter 2000	% Change 2nd Quarter 1999 to 2000	4 Quarters Ending 2nd Qtr 2000	% Change 4 Qtrs Ending 1999 to 2000
1	Chubb & Son Inc.	55.03%	\$18,797,920	9.11%	\$73,716,998	(7.44%)
2	St. Paul Group	8.44%	\$2,528,298	(11.09%)	\$11,299,810	8.64%
3	General Electric Group	7.97%	\$2,562,902	34.40%	\$10,680,273	48.03%
4	Reliance Group Incorporated	7.09%	\$2,027,742	(45.26%)	\$9,503,181	(37.83%)
5	Medmark Insurance Group	2.98%	\$1,746,259	*	\$3,993,842	*
6	Allianz Insurance Group	2.27%	\$552,042	25.02%	\$3,035,117	36.94%
7	Nationwide Corporation	2.23%	\$1,360,326	99.21%	\$2,989,496	14.90%
8	Legion Insurance Group	2.13%	\$672,577	(37.38%)	\$2,857,852	(25.67%)
9	Berkshire-Hathaway (GEICO)	1.84%	\$1,081,527	(7.64%)	\$2,470,810	32.57%
10	Mt. Hawley Insurance Group	1.64%	\$958,041	62.45%	\$2,194,066	161.03%
11	Markel Corporation Group	1.31%	\$396,889	(56.94%)	\$1,758,983	15.29%
12	Lumbermans Mutual Casualty Group	1.07%	\$545,877	43.94%	\$1,431,821	76.48%
13	Safeco Insurance Group	0.76%	\$388,167	496.07%	\$1,023,793	142.12%
14	US Investment Corporation	0.75%	\$309,324	44.79%	\$998,140	61.01%
15	W. R. Berkley Corporation	0.74%	\$76,474	118.50%	\$988,349	47.36%
16	Old Republic Group	0.67%	\$59,000	*	\$892,830	*
17	Fairfax Financial	0.51%	\$72,966	(79.03%)	\$689,815	(39.63%)
18	Associates Insurance Group	0.45%	\$113,188	(26.55%)	\$601,970	47.15%
19	Utica National Insurance Group	0.41%	\$131,003	8.79%	\$551,512	(10.60%)
20	AON Corporation	0.27%	\$136,172	67.02%	\$367,051	(42.07%)
21	Union Labor Group	0.27%	\$77,875	197.02%	\$365,616	24.07%
22	ACE USA	0.23%	\$103,179	*	\$301,934	*
23	Allmerica Financial Corporation	0.18%	\$113,809	*	\$240,423	*
24	Intercargo Corporation Group	0.15%	\$32,582	*	\$200,494	57.07%
25	Triangle Insurance Company Inc.	0.14%	\$64,674	2.53%	\$183,480	19.02%
Top 25 Groups Total		99.54%	\$34,908,813	8.84%	\$133,337,656	1.50%
Total Market		100.00%	\$35,060,607	8.88%	\$133,947,275	1.42%

* Premiums from prior reporting period were \$0, less than \$0, or negligible.

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
2nd qtr 1995	\$21,914,469	\$22,212,007	\$12,204,127
3rd qtr 1995	\$20,230,545	\$20,209,532	\$15,784,680
4th qtr 1995	\$23,742,729	\$24,108,975	\$10,623,777
1st qtr 1996	\$23,960,280	\$23,622,954	\$6,150,305
2nd qtr 1996	\$34,215,304	\$32,735,648	\$1,757,243
3rd qtr 1996	\$32,715,492	\$31,248,128	\$3,969,627
4th qtr 1996	\$37,389,967	\$35,404,034	\$8,312,629
1st qtr 1997	\$26,180,108	\$24,480,345	\$11,126,143
2nd qtr 1997	\$37,729,953	\$35,283,484	\$4,273,960
3rd qtr 1997	\$37,815,158	\$33,745,952	\$6,644,389
4th qtr 1997	\$33,119,109	\$31,800,346	\$9,039,612
1st qtr 1998	\$27,705,025	\$26,154,794	\$9,246,158
2nd qtr 1998	\$33,711,307	\$31,193,925	\$4,729,190
3rd qtr 1998	\$46,612,471	\$35,971,950	\$5,595,642
4th qtr 1998	\$35,907,691	\$36,056,575	\$13,397,168
1st qtr 1999	\$27,749,694	\$27,841,362	\$6,070,417
2nd qtr 1999	\$34,283,279	\$32,201,481	\$5,840,753
3rd qtr 1999	\$39,816,439	\$35,085,917	\$10,638,238
4th qtr 1999	\$33,294,548	\$31,278,739	\$13,470,874
1st qtr 2000	\$28,770,018	\$32,522,012	\$15,208,574
2nd qtr 2000	\$34,839,821	\$35,060,607	\$9,638,111

EARNED TO INCURRED LOSS RATIO BY YEAR

Based on Annual Statement data from NAIC: incurred losses (LAE excluded) / earned premium

<u>Year</u>	<u>Loss Ratio</u> *
1989	77.6%
1990	89.2%
1991	91.3%
1992	102.9%
1993	102.8%
1994	64.8%
1995	96.7%
1996	99.0%
1997	51.8%
1998	58.6%
1999	63.8%

* *Miscellaneous Professional Liability is reported under General Liability on the Annual Statement; therefore, the Loss Ratios represent all coverages reported under General Liability.*

Complaint Data

The following chart presents a comparison of written complaints received and closed by TDI in the second quarter of 2000 and the second quarter of 1999. Also included are the number of direct policies written and the percent of complaints per policy for each line of business.

Line of Business	2ND QUARTER 2000			2ND QUARTER 1999		
	Number of Complaints	Number of Policies Written	Percent of Complaints per Policy	Number of Complaints	Number of Policies Written	Percent of Complaints per Policy
Product Liability	1	11,384	0.00878%	0	8,748	0.00000%
General Liability - Other+	60	236,843	0.02533%	50	247,897	0.02017%
Fire & Allied Lines	12	46,440	0.02584%	13	51,118	0.02543%
Commercial Multiple Peril	14	78,370	0.01786%	23	72,549	0.03170%
Private Passenger Auto++	2,304	5,029,253	0.04581%	2,081	4,558,334	0.04565%
Homeowners	436	1,081,166	0.04033%	368	1,029,344	0.03575%
Workers' Compensation+++	26	40,744	0.06381%	26	38,516	0.06750%
Boiler & Machinery	**	**	**	**	**	**
Commercial Crime	**	**	**	**	**	**
Commercial Glass	**	**	**	**	**	**
Medical Professional Liability	3	8,882	0.03378%	5	8,796	0.05684%
Misc. Professional Liability	2	8,568	0.02334%	6	8,763	0.06847%

+ The General Electric Group wrote 24,771 small premium pre-paid legal policies in the 2nd quarter of 2000 and 36,522 policies in the 2nd quarter of 1999 that were excluded from the above table.

++ Policies that included both Voluntary Liability and Physical Damage coverage reported a policy count in each category.

+++ Complaints generally relate to rates, class codes, and experience modifiers. Complaints regarding adjusting and benefits are processed by the Texas Workers' Compensation Commission and are not reflected in this report.

** Complaints are not tracked for this line of business.

The number of complaints attributable to any one insurer was not significant, except for Private Passenger Auto and Homeowners. The complaint data for the top 25 groups (ranking based on number of policies written in the second quarter of 2000) for these two lines of insurance are presented on the next two pages.

**PRIVATE PASSENGER AUTO
SECOND QUARTER DATA
LISTED BY PERCENT OF COMPLAINTS PER POLICY**

2000 Policies Written Rank	Group Name	2ND QUARTER 2000			2ND QUARTER 1999		
		Number of Complaints	Number of Policies Written	Percent of Complaints per Policy	Number of Complaints	Number of Policies Written	Percent of Complaints per Policy
12	Old American Co. Mutual Fire Ins. Co.	123	69,585	0.17676%	99	67,089	0.14757%
6	Texas State National Group	269	157,939	0.17032%	197	207,596	0.09490%
11	Titus Group	109	79,467	0.13716%	91	74,467	0.12220%
21	Liberty Mutual Insurance Group	34	25,571	0.13296%	23	24,330	0.09453%
9	Home State County Mutual Ins. Co.	128	97,972	0.13065%	91	105,474	0.08628%
22	American International Group	28	23,531	0.11899%	15	21,207	0.07073%
14	Nationwide Corporation	65	63,042	0.10311%	61	121,817	0.05008%
20	Fairfax Financial	32	32,335	0.09896%	5	2,416	0.20695%
19	CNA Insurance Group	29	32,509	0.08921%	15	29,506	0.05084%
24	Metropolitan Group	14	16,398	0.08538%	8	13,751	0.05818%
25	American Financial Insurance Group	12	16,029	0.07486%	23	10,932	0.21039%
7	Berkshire-Hathaway (GEICO)	90	123,433	0.07291%	58	106,340	0.05454%
16	Safeco Insurance Group	26	39,726	0.06545%	14	47,179	0.02967%
23	American National Financial Group	13	21,699	0.05991%	15	19,160	0.07829%
17	Winterthur U.S. Holding Group	20	34,803	0.05747%	11	30,717	0.03581%
18	Hartford Fire & Casualty Group	18	33,869	0.05315%	19	31,562	0.06020%
4	Allstate Insurance Group	263	524,583	0.05014%	239	411,040	0.05815%
10	UNITRIN Inc.	44	88,787	0.04956%	41	97,167	0.04220%
13	Travelers Insurance Group	24	64,234	0.03736%	32	64,173	0.04987%
5	USAA Group	55	185,325	0.02968%	42	179,723	0.02337%
8	Southern Farm Bureau Casualty	27	108,259	0.02494%	19	109,108	0.01741%
3	Zurich American Insurance Group	187	819,137	0.02283%	204	764,783	0.02667%
2	Progressive Group	146	820,981	0.01778%	143	472,842	0.03024%
1	State Farm Group	193	1,282,992	0.01504%	200	1,260,028	0.01587%
15	Sentry Insurance Group	6	54,544	0.01100%	12	50,396	0.02381%
	(All other licensed insurers)	211	212,503	0.09929%	239	235,531	0.10147%
	(No company identified)*	138			165		
TOTALS		2,304	5,029,253	0.04581%	2,081	4,558,334	0.04565%

* Generally includes complaints where either: (a) no company was identified by complainant, (b) company was non-admitted (surplus lines), or (c) complaint was against an agent.

Complaint Data

HOMEOWNERS SECOND QUARTER DATA LISTED BY PERCENT OF COMPLAINTS PER POLICY

2000 Policies Written Rank	Group Name	2ND QUARTER 2000			2ND QUARTER 1999		
		Number of Complaints	Number of Policies Written	Percent of Complaints per Policy	Number of Complaints	Number of Policies Written	Percent of Complaints per Policy
16	Beacon Insurance Group	14	8,657	0.16172%	4	7,534	0.05309%
22	Mortgage Bankers Group	6	4,829	0.12425%	2	4,346	0.04602%
23	Metropolitan Group	4	4,727	0.08462%	5	4,058	0.12321%
25	Lumbermans Mutual Casualty Group	3	4,015	0.07472%	0	4,256	0.00000%
24	Central Mutual Insurance Co. of Ohio	3	4,151	0.07227%	0	3,963	0.00000%
21	Guidant Insurance Group	4	5,536	0.07225%	4	5,073	0.07885%
11	American National Financial Group	6	11,406	0.05260%	10	10,282	0.09726%
9	Liberty Mutual Insurance Group	7	13,736	0.05096%	4	13,135	0.03045%
14	Titus Group	5	9,932	0.05034%	4	9,114	0.04389%
13	Hartford Fire & Casualty Group	5	10,865	0.04602%	3	9,442	0.03177%
7	Safeco Insurance Group	8	18,315	0.04368%	11	19,640	0.05601%
2	Zurich American Insurance Group	77	201,139	0.03828%	76	193,382	0.03930%
10	Winterthur U.S. Holding Group	4	11,968	0.03342%	6	12,709	0.04721%
18	Commercial Union Insurance Co's.	2	6,033	0.03315%	0	6,442	0.00000%
17	Service Life Group	2	6,222	0.03214%	3	6,982	0.04297%
15	UNITRIN Inc.	3	9,387	0.03196%	0	9,187	0.00000%
5	Travelers Insurance Group	15	55,091	0.02723%	19	53,820	0.03530%
3	Allstate Insurance Group	46	201,031	0.02288%	61	181,829	0.03355%
1	State Farm Group	74	324,709	0.02279%	65	314,340	0.02068%
12	CNA Insurance Group	2	11,024	0.01814%	1	14,673	0.00682%
19	Amica Mutual Group	1	5,867	0.01704%	2	5,833	0.03429%
8	Texas Farm Bureau Mutual	3	17,780	0.01687%	5	15,673	0.03190%
4	USAA Group	9	69,485	0.01295%	9	60,362	0.01491%
6	Nationwide Corporation	4	31,082	0.01287%	5	29,417	0.01700%
20	Chubb & Son Inc.	0	5,855	0.00000%	1	5,258	0.01902%
	(All other licensed insurers)	66	28,324	0.23302%	20	28,594	0.06994%
	(No company identified)*	63			48		
TOTALS		436	1,081,166	0.04033%	368	1,029,344	0.03575%

* Generally includes complaints where either: (a) no company was identified by complainant, (b) company was non-admitted (surplus lines), or (c) complaint was against an agent.

County Mutual Companies

NAMES OF GROUPS AND CORRESPONDING COUNTY MUTUAL COMPANIES

GROUPS

COUNTY MUTUAL COMPANIES

Allianz Insurance Group	Fireman's Fund County Mutual Insurance Company
Allstate Insurance Group	Allstate County Mutual Insurance Company
American Financial Insurance Group	Great Texas County Mutual Insurance Company
American National Financial Group	Independent County Mutual Insurance Company
Fairfax Financial	Industrial County Mutual Insurance Company
General Agents Group	Gainsco County Mutual Insurance Company
General Electric Group	Elm County Mutual Insurance Company
Home State County Mutual Ins. Company	Home State County Mutual Insurance Company
Nationwide Corporation	Colonial County Mutual Insurance Company
Old American County Mutual Fire Insurance Company	Old American County Mutual Fire Insurance Company
Progressive Casualty Group	Progressive County Mutual Insurance Company
Royal & Sun Alliance USA	Viking County Mutual Insurance Company
Safeway Insurance Group	Oak Brook County Mutual Insurance Company
Sentry Insurance Group	Dairyland County Mutual Of Texas
Southern Farm Bureau Casualty	Farm Bureau County Mutual Insurance Company of Texas
State Farm Group	State Farm County Mutual Insurance Company of Texas
Texas State National Group	State And County Mutual Fire Insurance Company
Titus Group	Consumers County Mutual Insurance Company
UNITRIN, Inc.	Charter County Mutual Insurance Company
USAA Group	USAA County Mutual Insurance Company
Winterthur US Holding Group	Southern County Mutual Insurance Company
Zurich American Insurance Group	Foremost County Mutual Insurance Company
Zurich American Insurance Group	Farmers Texas County Mutual Insurance Company