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TEXAS DEPARTMENT OF INSURANCE

HEALTH MAINTENANCE ORGANIZATIONS

SINGLE SERVICE

FINANCIAL REPORT

THIRD QUARTER 2016

**TEXAS DEPARTMENT OF INSURANCE
SINGLE SERVICE
FINANCIAL REPORT
THIRD QUARTER 2016**

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DISCLAIMER: *The following information is intended only as a guide and may in no respect be relied upon as an alternative or supplement to the data filed by the company. TDI assumes no responsibility for omissions, inaccuracies or ambiguities. although every effort has been made to ensure the accuracy of the information, all parties are advised to consult the company directly and/or other sources regarding the extent and nature of this information.*

Source: **HMO database S0916Q.xlsx**
 HMO Financial Statements

Amounts may vary from those in statement.
Co. may have, or be required to file an amendment

| Ty | TDI# | NAIC# | GRP | Company Name | Licensed | Consolidated | Division 1 | Division 2 | Division 3 | Division 4 | Division 5 | Division 6 | Division 7 | Division 8 | Division 9 | Division 10 | Division 11 |
|-----|-------|-------|------|---|----------|--------------|--------------|------------|------------|------------|----------------|------------|------------|------------|------------|-------------|-------------|
| 28- | 94478 | 95302 | | Envolve Vision of Texas (AECC Total Vision) | 01/08/96 | Consolidated | Consolidated | | | | | | | | | | |
| 28- | 05628 | 95910 | 0001 | Aetna Dental Inc. | 09/03/91 | Texas* | Consolidated | Texas | Maryland | Missouri | North Carolina | | | | | | |
| 28- | 05288 | 95163 | | Alpha Dental Programs, Inc. | 04/14/89 | Consolidated | Consolidated | Texas | Maryland | Kentucky | Missouri | New Jersey | Ohio | Hawaii | Idaho | Indiana | Illinois |
| 28- | 94596 | 95387 | | Block Vision of Texas, Inc. | 06/18/96 | Consolidated | Consolidated | | | | | | | | | | |
| 28- | 05799 | 95037 | 0901 | Cigna Dental Health of Texas, Inc. | 07/24/87 | Consolidated | Consolidated | | | | | | | | | | |
| 28- | 05211 | 95161 | 0666 | Denticare, Inc | 06/03/88 | Consolidated | Consolidated | | | | | | | | | | |
| 28- | 93506 | 64696 | 4506 | First Continental Life & Accident Insurance | 06/03/88 | Consolidated | Consolidated | | | | | | | | | | |
| 28- | 95452 | 52556 | 0429 | Managed Dentalguard, Inc. | 03/24/00 | Consolidated | Consolidated | | | | | | | | | | |
| 28- | 94475 | 95247 | | MNM-1997, Inc. | 10/06/95 | Consolidated | Consolidated | | | | | | | | | | |
| 28- | 05362 | 95251 | 0541 | National Pacific Dental, Inc. | 11/16/89 | Consolidated | Consolidated | Texas | Maryland | | | | | | | | |
| 28- | 94548 | 95522 | | Eyemed Vision Care HMO of Texas Inc. | 11/06/96 | Consolidated | Consolidated | | | | | | | | | | |
| 28- | 04927 | 95051 | | Safeguard Health Plans, Inc. | 01/21/88 | Consolidated | Consolidated | | | | | | | | | | |
| 28- | 96543 | 14387 | | Team Dental, Inc. | 06/07/12 | Consolidated | Consolidated | | | | | | | | | | |
| 28- | 05263 | 95160 | | United Concordia Dental Plans of Texas | 06/07/12 | Consolidated | Consolidated | | | | | | | | | | |
| 28- | 05857 | 95142 | | United Dental Care of Texas, Inc. | 07/15/86 | Consolidated | Consolidated | | | | | | | | | | |

*Only operates in one service area

**Health Maintenance Organizations
Operations**

| | Envolve Vision of Texas (AECC Total Vision Health Plan of Texas, Inc.) | Aetna Dental Inc. | Aetna Dental Inc. | Alpha Dental Programs, Inc. | Alpha Dental Programs, Inc. | Block Vision of Texas, Inc. | Cigna Dental Health of Texas, Inc. | Denticare, Inc | First Continental Life & Accident Insurance Company | Managed Dentalguard, Inc. |
|---------------------------------|---|--------------------------|--------------------------|------------------------------------|------------------------------------|------------------------------------|---|-----------------------|--|----------------------------------|
| | Consolidated | Consolidated | Texas | Consolidated | Texas | Consolidated | Consolidated | Consolidated | Consolidated | Consolidated |
| As of 09/30/16 | | | | | | | | | | |
| Tot. Member Months (CP) | 4,550,433 | 578,717 | 461,996 | 644,747 | 519,230 | 6,569,083 | 557,149 | 652,332 | 193,728 | 258,974 |
| Tot. Member Months (YTD) | 13,533,806 | 1,747,396 | 1,398,055 | 1,893,407 | 1,514,431 | 20,056,585 | 1,665,895 | 1,971,231 | 582,465 | 811,993 |
| Sep 15/Tot. Member Months (YTD) | 12,634,920 | 2,172,109 | 1,406,203 | 1,794,730 | 1,467,655 | 20,127,596 | 1,471,894 | 2,066,412 | 541,641 | 691,137 |
| Total Membrs Sep 16 | 1,523,919 | 193,426 | 154,187 | 213,850 | 171,899 | 2,541,847 | 188,145 | 215,632 | 64,399 | 88,262 |
| % Share in each market | | | | | | | | | | |
| Total Members Sep 15 | 1,464,620 | 242,618 | 158,686 | 178,447 | 142,853 | 2,263,048 | 162,489 | 228,987 | 59,636 | 46,524 |
| O/P encounters | | | | | | | | | | |
| Tot Physician (P7 C1 L8) | 0 | 0 | 0 | 0 | 0 | 940 | 0 | 0 | 0 | 4,955 |
| Tot Non-Physician (P7 C1 L8) | 0 | 276,759 | 241,255 | 78,165 | 60,830 | 59,622 | 0 | 0 | 0 | 0 |
| Total | 0 | 276,759 | 241,255 | 78,165 | 60,830 | 60,562 | 0 | 0 | 0 | 4,955 |
| Current Period | | | | | | | | | | |
| Comm. Prem (CP) | \$0 | \$8,787,330 | \$6,801,670 | \$7,746,722 | \$5,929,586 | \$3,705,503 | \$8,414,991 | \$6,974,088 | \$551,801 | \$2,580,157 |
| Comm. Prem (YTD) | \$0 | \$26,754,103 | \$20,488,258 | \$22,089,646 | \$16,817,244 | \$11,113,023 | \$25,237,756 | \$21,113,775 | \$1,657,137 | \$8,138,950 |
| Total Premium (CP) | \$0 | \$8,787,330 | \$6,801,670 | \$7,746,722 | \$5,929,586 | \$3,705,503 | \$8,414,991 | \$6,974,088 | \$551,801 | \$2,580,157 |
| Total Premium (YTD) | \$0 | \$26,754,103 | \$20,488,258 | \$22,089,646 | \$16,817,244 | \$11,113,023 | \$25,237,756 | \$21,113,775 | \$1,657,137 | \$8,138,950 |
| ACTUAL PMPM '16 YTD | | | | | | | | | | |
| Commercial Premium | \$0.00 | \$15.31 | \$14.65 | \$11.67 | \$11.10 | \$0.55 | \$15.15 | \$10.71 | \$2.85 | \$10.02 |
| Medicare Premium | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Medicaid Premium | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Total Premium | \$0.00 | \$15.31 | \$14.65 | \$11.67 | \$11.10 | \$0.55 | \$15.15 | \$10.71 | \$2.85 | \$10.02 |
| Other Revenue | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| TOTAL REVENUE | \$2.67 | \$15.31 | \$14.65 | \$11.84 | \$11.29 | \$2.05 | \$15.15 | \$10.74 | \$5.97 | \$10.04 |
| Total Med & Hosp | \$2.47 | \$9.52 | \$6.99 | \$7.70 | \$7.03 | \$1.71 | \$6.82 | \$6.16 | \$1.92 | \$6.07 |
| Total Admin. & Other Exp | \$0.29 | \$2.88 | \$2.75 | \$2.27 | \$2.26 | \$0.29 | \$2.21 | \$3.74 | \$8.12 | \$1.60 |
| TOTAL EXPENSES | \$2.76 | \$12.40 | \$9.74 | \$9.97 | \$9.29 | \$2.00 | \$9.03 | \$9.89 | \$10.04 | \$7.67 |
| INCOME (loss) | (\$0.04) | \$1.88 | \$3.15 | \$1.26 | \$1.35 | \$0.03 | \$3.90 | \$0.47 | (\$2.65) | \$1.48 |
| INCOME (loss) Sep 15 | \$0.15 | \$1.54 | \$3.07 | \$1.83 | \$1.97 | \$0.03 | \$4.48 | \$0.95 | (\$0.12) | \$1.36 |
| M & H/Total Prems (%) | 0.00% | 62.18% | 47.70% | 65.96% | 63.35% | 308.40% | 45.04% | 57.49% | 67.49% | 60.53% |
| M & H/Total Expenses (%) | 89.61% | 76.75% | 71.73% | 77.20% | 75.72% | 85.53% | 75.57% | 62.23% | 19.12% | 79.09% |
| Admin/Total Expenses (%) | 10.39% | 23.25% | 28.27% | 22.80% | 24.28% | 14.47% | 24.43% | 37.77% | 80.88% | 20.91% |
| ACTUAL REV/EXP '16 YTD | | | | | | | | | | |
| Other Revenue | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| TOTAL REVENUE | \$36,188,796 | \$26,754,260 | \$20,488,420 | \$22,413,787 | \$17,096,943 | \$41,066,641 | \$25,237,756 | \$21,170,275 | \$3,477,657 | \$8,149,986 |
| Total Med & Hosp | \$33,427,127 | \$16,634,892 | \$9,772,796 | \$14,569,773 | \$10,653,415 | \$34,272,906 | \$11,367,202 | \$12,137,570 | \$1,118,438 | \$4,926,745 |
| Total Admin. & Other Exp | \$3,875,862 | \$5,039,089 | \$3,850,857 | \$4,302,964 | \$3,415,922 | \$5,796,054 | \$3,674,350 | \$7,366,909 | \$4,730,774 | \$1,302,218 |
| TOTAL EXPENSES | \$37,302,989 | \$21,673,981 | \$13,623,653 | \$18,872,737 | \$14,069,337 | \$40,068,960 | \$15,041,552 | \$19,504,479 | \$5,849,212 | \$6,228,963 |
| INCOME (loss) | (\$509,458) | \$3,292,423 | \$4,399,104 | \$2,379,180 | \$2,045,185 | \$647,731 | \$6,491,248 | \$927,020 | (\$1,543,231) | \$1,205,050 |
| INCOME (loss) Sep 15 | \$1,881,185 | \$3,334,734 | \$4,311,240 | \$3,281,040 | \$2,886,798 | \$675,814 | \$6,588,437 | \$1,953,847 | (\$64,887) | \$939,462 |
| ACTUAL INCOME/LOSS | | | | | | | | | | |
| Before Tax Net Inc (CP) | (\$1,406,588) | \$2,266,284 | \$2,834,464 | \$1,093,065 | \$899,325 | (\$1,040,758) | \$3,338,508 | \$759,503 | (\$860,832) | \$695,312 |
| After Tax Net Inc (CP) | (\$781,803) | \$1,497,499 | \$1,883,017 | \$708,442 | \$582,255 | (\$689,511) | \$2,170,725 | \$511,622 | (\$568,153) | \$444,057 |
| Before Tax Net Inc (YTD) | (\$1,007,812) | \$5,215,037 | \$6,967,965 | \$3,659,061 | \$3,145,617 | \$1,016,538 | \$10,209,573 | \$1,683,033 | (\$2,338,226) | \$1,951,664 |
| After Tax Net Inc (YTD) | (\$509,458) | \$3,292,423 | \$4,399,104 | \$2,379,180 | \$2,045,185 | \$647,731 | \$6,491,248 | \$927,020 | (\$1,543,231) | \$1,205,050 |

* Only operates in one service area

**Health Maintenance Organizations
Operations**

| | MNM-1997, Inc. | National Pacific Dental, Inc. | Eyemed Vision Care HMO of Texas Inc. | Safeguard Health Plans, Inc. | Team Dental, Inc. | United Concordia Dental Plans of Texas | United Dental Care of Texas, Inc. |
|---------------------------------|---------------------------|--|---|---|------------------------------|---|--|
| | Consolidated | Consolidated | Consolidated | Consolidated | Consolidated | Consolidated | Consolidated |
| As of 09/30/16 | | | | | | | |
| Tot. Member Months (CP) | 0 | 253,128 | 207,073 | 259,853 | 0 | 8,772 | 136,352 |
| Tot. Member Months (YTD) | 0 | 901,315 | 615,904 | 776,242 | 0 | 34,636 | 417,291 |
| Sep 15/Tot. Member Months (YTD) | 0 | 1,382,036 | 585,187 | 806,279 | 0 | 37,458 | 454,529 |
| Total Membrs Sep 16 | 0 | 84,691 | 68,992 | 84,571 | 0 | 3,905 | 44,504 |
| % Share in each market | | | | | | | |
| Total Members Sep 15 | 0 | 147,938 | 64,734 | 81,251 | 0 | 4,361 | 50,656 |
| O/P encounters | | | | | | | |
| Tot Physician (P7 C1 L8) | 0 | 0 | 0 | 0 | 0 | 4,568 | 0 |
| Tot Non-Physician (P7 C1 L8) | 0 | 0 | 0 | 33,434 | 0 | 0 | 4,734 |
| Total | 0 | 0 | 0 | 33,434 | 0 | 4,568 | 4,734 |
| Current Period | | | | | | | |
| Comm. Prem (CP) | \$0 | \$2,250,564 | \$0 | \$2,288,090 | \$0 | \$165,602 | \$1,232,780 |
| Comm. Prem (YTD) | \$0 | \$7,998,238 | \$0 | \$7,037,762 | \$0 | \$503,105 | \$3,839,971 |
| Total Premium (CP) | \$0 | \$2,250,564 | \$0 | \$2,288,090 | \$0 | \$165,602 | \$1,232,780 |
| Total Premium (YTD) | \$0 | \$7,998,238 | \$0 | \$7,037,762 | \$0 | \$503,105 | \$3,839,971 |
| ACTUAL PMPM '16 YTD | | | | | | | |
| Commercial Premium | \$0.00 | \$8.87 | \$0.00 | \$9.07 | \$0.00 | \$14.53 | \$9.20 |
| Medicare Premium | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Medicaid Premium | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Total Premium | \$0.00 | \$8.87 | \$0.00 | \$9.07 | \$0.00 | \$14.53 | \$9.20 |
| Other Revenue | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| TOTAL REVENUE | \$0.00 | \$8.87 | \$2.04 | \$9.16 | \$0.00 | \$14.53 | \$9.19 |
| Total Med & Hosp | \$0.00 | \$5.02 | \$1.11 | \$4.73 | \$0.00 | \$9.66 | \$3.67 |
| Total Admin. & Other Exp | \$0.00 | \$1.62 | \$0.37 | \$3.61 | \$0.00 | \$4.83 | \$2.78 |
| TOTAL EXPENSES | \$0.00 | \$6.65 | \$1.49 | \$8.33 | \$0.00 | \$14.49 | \$6.45 |
| INCOME (loss) | \$0.00 | \$1.36 | \$0.36 | \$0.53 | \$0.00 | (\$0.29) | \$1.97 |
| INCOME (loss) Sep 15 | \$0.00 | \$1.48 | \$0.31 | \$0.23 | \$0.00 | \$0.76 | \$1.49 |
| M & H/Total Prems (%) | 0.00% | 56.61% | 0.00% | 52.12% | 0.00% | 66.51% | 39.87% |
| M & H/Total Expenses (%) | 0.00% | 75.60% | 75.00% | 56.71% | 0.00% | 66.67% | 56.86% |
| Admin/Total Expenses (%) | 0.00% | 24.40% | 25.00% | 43.29% | 100.00% | 33.33% | 43.14% |
| ACTUAL REV/EXP '16 YTD | | | | | | | |
| Other Revenue | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| TOTAL REVENUE | \$0 | \$7,998,238 | \$1,254,240 | \$7,111,336 | \$0 | \$503,105 | \$3,834,739 |
| Total Med & Hosp | \$0 | \$4,528,144 | \$686,292 | \$3,667,760 | \$0 | \$334,623 | \$1,531,084 |
| Total Admin. & Other Exp | \$0 | \$1,461,206 | \$228,793 | \$2,799,727 | \$6,890 | \$167,293 | \$1,161,488 |
| TOTAL EXPENSES | \$0 | \$5,989,350 | \$915,085 | \$6,467,487 | \$6,890 | \$501,916 | \$2,692,572 |
| INCOME (loss) | \$0 | \$1,224,931 | \$221,148 | \$411,090 | (\$6,363) | (\$10,025) | \$823,645 |
| INCOME (loss) Sep 15 | \$0 | \$2,039,991 | \$178,582 | \$189,473 | (\$6,774) | \$28,343 | \$679,214 |
| ACTUAL INCOME/LOSS | | | | | | | |
| Before Tax Net Inc (CP) | \$0 | \$614,816 | \$177,198 | \$318,493 | (\$791) | (\$37,149) | \$485,310 |
| After Tax Net Inc (CP) | \$0 | \$401,530 | \$115,188 | \$207,499 | (\$791) | (\$24,821) | \$312,632 |
| Before Tax Net Inc (YTD) | \$0 | \$2,031,215 | \$340,513 | \$729,670 | (\$6,363) | (\$6,776) | \$1,174,423 |
| After Tax Net Inc (YTD) | \$0 | \$1,224,931 | \$221,148 | \$411,090 | (\$6,363) | (\$10,025) | \$823,645 |

* Only operates in one service area

INCOME STATEMENT DATA
THIRD QUARTER 2016
COMMERCIAL RISK PREMIUMS

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|---|--------------|-----------------|------------------|-----------------|-----------------|-----------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| Aetna Dental Inc. | Consolidated | \$9,965,761 | \$9,855,473 | \$9,186,423 | \$8,780,350 | \$8,787,330 |
| | Texas | \$7,343,506 | \$7,389,203 | \$6,868,397 | \$6,818,191 | \$6,801,670 |
| Alpha Dental Programs, Inc. | Consolidated | \$6,412,532 | \$6,202,483 | \$6,664,848 | \$7,678,076 | \$7,746,722 |
| | Texas | \$4,906,546 | \$4,746,549 | \$4,942,574 | \$5,945,084 | \$5,929,586 |
| Block Vision of Texas, Inc. | Consolidated | \$3,728,151 | \$3,793,986 | \$3,715,201 | \$3,692,319 | \$3,705,503 |
| Cigna Dental Health of Texas, Inc. | Consolidated | \$8,114,172 | \$7,936,430 | \$8,367,467 | \$8,455,298 | \$8,414,991 |
| Denticare, Inc | Consolidated | \$7,445,763 | \$7,179,075 | \$7,109,710 | \$7,029,977 | \$6,974,088 |
| First Continental Life & Accident Insurance Co. | Consolidated | \$1,334,798 | \$1,103,296 | \$632,573 | \$472,764 | \$551,801 |
| Managed Dentalguard, Inc. | Consolidated | \$2,224,329 | \$2,224,620 | \$2,956,290 | \$2,602,503 | \$2,580,157 |
| MNM-1997, Inc. (<i>Cancelled 4/2015</i>) | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| National Pacific Dental, Inc. | Consolidated | \$3,894,857 | \$3,802,057 | \$3,187,464 | \$2,560,210 | \$2,250,564 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| Safeguard Health Plans, Inc. | Consolidated | \$2,429,570 | \$2,378,208 | \$2,423,078 | \$2,326,594 | \$2,288,090 |
| Team Dental, Inc. | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| United Concordia Dental Plans of Texas | Consolidated | \$175,771 | \$177,211 | \$172,318 | \$165,185 | \$165,602 |
| United Dental Care of Texas, Inc. | Consolidated | \$1,387,340 | \$1,366,456 | \$1,327,593 | \$1,279,598 | \$1,232,780 |
| TOTAL FOR TEXAS SINGLE SERVICE | | \$42,984,803 | \$42,097,091 | \$41,702,665 | \$41,347,722 | \$40,894,832 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | \$47,113,044 | \$46,019,295 | \$45,742,965 | \$45,042,873 | \$44,697,628 |

INCOME STATEMENT DATA
THIRD QUARTER 2016
TOTAL OTHER REVENUE

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|---|--------------|-----------------|------------------|-----------------|-----------------|-----------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | \$152,699 | \$155,258 | \$151,352 | \$150,578 | \$149,849 |
| Aetna Dental Inc. | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| | Texas | \$0 | \$0 | \$0 | \$0 | \$0 |
| Alpha Dental Programs, Inc. | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| | Texas | \$0 | \$0 | \$0 | \$0 | \$0 |
| Block Vision of Texas, Inc. | Consolidated | \$15,150 | \$15,657 | \$15,186 | \$35,502 | \$77,849 |
| Cigna Dental Health of Texas, Inc. | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| Denticare, Inc | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| First Continental Life & Accident Insurance Co. | Consolidated | \$1,631,455 | \$1,133,747 | \$277,287 | \$290,169 | \$281,510 |
| Managed Dentalguard, Inc. | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| MNM-1997, Inc. (<i>Cancelled 4/2015</i>) | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| National Pacific Dental, Inc. | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| Safeguard Health Plans, Inc. | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| Team Dental, Inc. | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| United Concordia Dental Plans of Texas | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| United Dental Care of Texas, Inc. | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| TOTAL FOR TEXAS SINGLE SERVICE | | \$1,799,304 | \$1,304,662 | \$443,825 | \$476,249 | \$509,208 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | \$1,799,304 | \$1,304,662 | \$443,825 | \$476,249 | \$509,208 |

INCOME STATEMENT DATA
THIRD QUARTER 2016
RISK REVENUE

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|---|--------------|-----------------|------------------|-----------------|-----------------|-----------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | \$10,787,535 | \$12,201,102 | \$11,796,015 | \$11,840,492 | \$12,100,510 |
| Aetna Dental Inc. | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| | Texas | \$0 | \$0 | \$0 | \$0 | \$0 |
| Alpha Dental Programs, Inc. | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| | Texas | \$0 | \$0 | \$0 | \$0 | \$0 |
| Block Vision of Texas, Inc. | Consolidated | \$10,020,090 | \$10,156,891 | \$10,179,643 | \$9,968,662 | \$9,676,776 |
| Cigna Dental Health of Texas, Inc. | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| Denticare, Inc | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| First Continental Life & Accident Insurance Co. | Consolidated | \$967,164 | \$810,079 | \$394,076 | \$257,280 | \$320,199 |
| Managed Dentalguard, Inc. | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| MNM-1997, Inc. (<i>Cancelled 4/2015</i>) | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| National Pacific Dental, Inc. | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | \$400,746 | \$401,224 | \$416,080 | \$414,182 | \$423,978 |
| Safeguard Health Plans, Inc. | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| Team Dental, Inc. | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| United Concordia Dental Plans of Texas | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| United Dental Care of Texas, Inc. | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| TOTAL FOR TEXAS SINGLE SERVICE | | \$22,175,535 | \$23,569,296 | \$22,785,814 | \$22,480,616 | \$22,521,463 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | \$22,175,535 | \$23,569,296 | \$22,785,814 | \$22,480,616 | \$22,521,463 |

INCOME STATEMENT DATA
THIRD QUARTER 2016
TOTAL REVENUE

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|---|--------------|-----------------|------------------|-----------------|-----------------|-----------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | \$10,940,234 | \$12,356,360 | \$11,947,367 | \$11,991,070 | \$12,250,359 |
| Aetna Dental Inc. | Consolidated | \$9,965,821 | \$9,855,565 | \$9,186,591 | \$8,780,243 | \$8,787,426 |
| | Texas | \$7,343,584 | \$7,389,212 | \$6,868,551 | \$6,818,103 | \$6,801,766 |
| Alpha Dental Programs, Inc. | Consolidated | \$6,246,301 | \$6,193,664 | \$7,091,108 | \$7,630,971 | \$7,691,708 |
| | Texas | \$4,789,324 | \$4,733,717 | \$5,322,628 | \$5,881,363 | \$5,892,952 |
| Block Vision of Texas, Inc. | Consolidated | \$13,763,391 | \$13,966,534 | \$13,910,030 | \$13,696,483 | \$13,460,128 |
| Cigna Dental Health of Texas, Inc. | Consolidated | \$8,114,172 | \$7,936,430 | \$8,367,467 | \$8,455,298 | \$8,414,991 |
| Denticare, Inc | Consolidated | \$7,468,478 | \$7,179,490 | \$7,101,806 | \$7,050,060 | \$7,018,409 |
| First Continental Life & Accident Insurance Co. | Consolidated | \$3,933,417 | \$3,047,122 | \$1,303,935 | \$1,020,213 | \$1,153,509 |
| Managed Dentalguard, Inc. | Consolidated | \$2,224,085 | \$2,213,699 | \$2,967,332 | \$2,602,497 | \$2,580,157 |
| MNM-1997, Inc. (<i>Cancelled 4/2015</i>) | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| National Pacific Dental, Inc. | Consolidated | \$3,894,857 | \$3,802,057 | \$3,187,464 | \$2,560,210 | \$2,250,564 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | \$400,746 | \$401,224 | \$416,080 | \$414,182 | \$423,978 |
| Safeguard Health Plans, Inc. | Consolidated | \$2,432,938 | \$2,361,904 | \$2,364,708 | \$2,367,719 | \$2,378,909 |
| Team Dental, Inc. | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| United Concordia Dental Plans of Texas | Consolidated | \$175,771 | \$177,211 | \$172,318 | \$165,185 | \$165,602 |
| United Dental Care of Texas, Inc. | Consolidated | \$1,397,390 | \$1,376,346 | \$1,303,148 | \$1,288,196 | \$1,243,395 |
| TOTAL FOR TEXAS SINGLE SERVICE | | \$66,878,387 | \$66,941,306 | \$65,232,834 | \$64,310,578 | \$64,034,720 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | \$70,957,601 | \$70,867,606 | \$69,319,354 | \$68,022,326 | \$67,819,136 |

INCOME STATEMENT DATA
THIRD QUARTER 2016
TOTAL MEDICAL & HOSPITAL EXPENSE

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|---|--------------|-----------------|------------------|-----------------|-----------------|-----------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | \$9,707,734 | \$11,074,553 | \$10,704,301 | \$10,387,962 | \$12,334,864 |
| Aetna Dental Inc. | Consolidated | \$6,001,121 | \$5,654,280 | \$4,785,605 | \$6,079,778 | \$5,769,509 |
| | Texas | \$3,646,574 | \$3,388,860 | \$2,632,607 | \$3,764,269 | \$3,375,920 |
| Alpha Dental Programs, Inc. | Consolidated | \$3,912,807 | \$3,678,739 | \$4,370,947 | \$4,945,553 | \$5,253,273 |
| | Texas | \$2,829,321 | \$2,646,826 | \$3,110,014 | \$3,620,104 | \$3,923,297 |
| Block Vision of Texas, Inc. | Consolidated | \$13,222,377 | \$10,945,054 | \$11,843,222 | \$9,863,193 | \$12,566,491 |
| Cigna Dental Health of Texas, Inc. | Consolidated | \$3,403,018 | \$3,175,931 | \$3,628,668 | \$3,776,602 | \$3,961,932 |
| Denticare, Inc | Consolidated | \$2,441,211 | \$3,837,815 | \$4,090,969 | \$3,983,795 | \$4,062,806 |
| First Continental Life & Accident Insurance Co. | Consolidated | \$2,434,948 | \$1,970,907 | \$317,725 | \$379,788 | \$420,925 |
| Managed Dentalguard, Inc. | Consolidated | \$1,364,937 | \$1,513,244 | \$1,733,574 | \$1,591,407 | \$1,601,764 |
| MNM-1997, Inc. (<i>Cancelled 4/2015</i>) | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| National Pacific Dental, Inc. | Consolidated | \$2,202,141 | \$2,128,789 | \$1,769,862 | \$1,450,271 | \$1,308,011 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | \$231,908 | \$189,547 | \$253,853 | \$249,942 | \$182,497 |
| Safeguard Health Plans, Inc. | Consolidated | \$1,309,451 | \$1,161,744 | \$1,089,878 | \$1,363,277 | \$1,214,605 |
| Team Dental, Inc. | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| United Concordia Dental Plans of Texas | Consolidated | \$94,173 | \$116,961 | \$111,439 | \$80,637 | \$142,547 |
| United Dental Care of Texas, Inc. | Consolidated | \$607,533 | \$600,245 | \$524,532 | \$512,316 | \$494,236 |
| TOTAL FOR TEXAS SINGLE SERVICE | | \$43,495,326 | \$42,750,476 | \$41,810,644 | \$41,023,563 | \$45,589,895 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | \$46,933,359 | \$46,047,809 | \$45,224,575 | \$44,664,521 | \$49,313,460 |

INCOME STATEMENT DATA
THIRD QUARTER 2016
TOTAL ADMINISTRATION & OTHER EXPENSE

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|---|--------------|-----------------|------------------|-----------------|-----------------|-----------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | \$1,081,772 | \$1,321,299 | \$1,213,716 | \$1,303,884 | \$1,358,262 |
| Aetna Dental Inc. | Consolidated | \$2,879,500 | \$1,083,159 | \$2,678,261 | \$1,568,982 | \$791,846 |
| | Texas | \$2,130,936 | \$783,749 | \$1,995,117 | \$1,233,182 | \$622,558 |
| Alpha Dental Programs, Inc. | Consolidated | \$1,184,047 | \$1,030,595 | \$1,369,380 | \$1,551,006 | \$1,382,578 |
| | Texas | \$959,338 | \$772,744 | \$1,063,456 | \$1,244,928 | \$1,107,538 |
| Block Vision of Texas, Inc. | Consolidated | \$1,634,148 | \$1,534,936 | \$1,916,004 | \$1,939,015 | \$1,941,035 |
| Cigna Dental Health of Texas, Inc. | Consolidated | \$884,631 | \$911,377 | \$1,675,734 | \$878,803 | \$1,119,813 |
| Denticare, Inc | Consolidated | \$2,452,627 | \$2,453,799 | \$3,355,154 | \$1,810,126 | \$2,201,629 |
| First Continental Life & Accident Insurance Co. | Consolidated | \$1,672,749 | (\$4,392,547) | \$1,465,382 | \$1,660,631 | \$1,604,761 |
| Managed Dentalguard, Inc. | Consolidated | \$380,063 | \$364,385 | \$576,887 | \$430,215 | \$295,116 |
| MNM-1997, Inc. (Cancelled 4/2015) | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| National Pacific Dental, Inc. | Consolidated | \$494,320 | \$581,919 | \$739,195 | \$385,868 | \$336,143 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | \$60,157 | \$80,278 | \$104,796 | \$59,249 | \$64,748 |
| Safeguard Health Plans, Inc. | Consolidated | \$981,671 | \$850,061 | \$1,036,219 | \$884,773 | \$878,735 |
| Team Dental, Inc. | Consolidated | \$641 | (\$7,286) | \$1,527 | \$4,395 | \$968 |
| United Concordia Dental Plans of Texas | Consolidated | \$46,029 | \$62,228 | \$70,689 | \$38,446 | \$58,158 |
| United Dental Care of Texas, Inc. | Consolidated | \$460,912 | \$446,878 | \$290,430 | \$595,768 | \$275,290 |
| TOTAL FOR TEXAS SINGLE SERVICE | | \$13,239,994 | \$5,763,819 | \$15,504,306 | \$12,469,283 | \$11,864,754 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | \$14,213,267 | \$6,321,080 | \$16,493,374 | \$13,111,161 | \$12,309,082 |

INCOME STATEMENT DATA
THIRD QUARTER 2016
TOTAL EXPENSES

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|---|--------------|-----------------|------------------|-----------------|-----------------|-----------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | \$10,789,506 | \$12,395,852 | \$11,918,017 | \$11,691,846 | \$13,693,126 |
| Aetna Dental Inc. | Consolidated | \$8,880,621 | \$6,737,439 | \$7,463,866 | \$7,648,760 | \$6,561,355 |
| | Texas | \$5,777,510 | \$4,172,609 | \$4,627,724 | \$4,997,451 | \$3,998,478 |
| Alpha Dental Programs, Inc. | Consolidated | \$5,096,854 | \$4,709,334 | \$5,740,327 | \$6,496,559 | \$6,635,851 |
| | Texas | \$3,788,659 | \$3,419,570 | \$4,173,470 | \$4,865,032 | \$5,030,835 |
| Block Vision of Texas, Inc. | Consolidated | \$14,856,525 | \$12,479,990 | \$13,759,226 | \$11,802,208 | \$14,507,526 |
| Cigna Dental Health of Texas, Inc. | Consolidated | \$4,287,649 | \$4,087,308 | \$5,304,402 | \$4,655,405 | \$5,081,745 |
| Denticare, Inc | Consolidated | \$4,893,838 | \$6,291,614 | \$7,446,123 | \$5,793,921 | \$6,264,435 |
| First Continental Life & Accident Insurance Co. | Consolidated | \$4,107,697 | (\$2,421,640) | \$1,783,107 | \$2,040,419 | \$2,025,686 |
| Managed Dentalguard, Inc. | Consolidated | \$1,745,000 | \$1,877,629 | \$2,310,461 | \$2,021,622 | \$1,896,880 |
| MNM-1997, Inc. (<i>Cancelled 4/2015</i>) | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| National Pacific Dental, Inc. | Consolidated | \$2,696,461 | \$2,710,708 | \$2,509,057 | \$1,836,139 | \$1,644,154 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | \$292,065 | \$269,825 | \$358,649 | \$309,191 | \$247,245 |
| Safeguard Health Plans, Inc. | Consolidated | \$2,291,122 | \$2,011,805 | \$2,126,097 | \$2,248,050 | \$2,093,340 |
| Team Dental, Inc. | Consolidated | \$641 | (\$7,286) | \$1,527 | \$4,395 | \$968 |
| United Concordia Dental Plans of Texas | Consolidated | \$140,202 | \$179,189 | \$182,128 | \$119,083 | \$200,705 |
| United Dental Care of Texas, Inc. | Consolidated | \$1,068,445 | \$1,047,123 | \$814,962 | \$1,108,084 | \$769,526 |
| TOTAL FOR TEXAS SINGLE SERVICE | | \$56,735,320 | \$48,514,296 | \$57,314,950 | \$53,492,846 | \$57,454,649 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | \$61,146,626 | \$52,368,890 | \$61,717,949 | \$57,775,682 | \$61,622,542 |

INCOME STATEMENT DATA
THIRD QUARTER 2016
NET INCOME BEFORE TAXES

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|---|--------------|-----------------|------------------|-----------------|-----------------|-----------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | \$179,427 | (\$7,219) | \$63,770 | \$335,006 | (\$1,406,588) |
| Aetna Dental Inc. | Consolidated | \$1,105,121 | \$3,127,612 | \$1,767,755 | \$1,180,998 | \$2,266,284 |
| | Texas | \$1,580,505 | \$3,223,622 | \$2,274,495 | \$1,859,006 | \$2,834,464 |
| Alpha Dental Programs, Inc. | Consolidated | \$1,177,014 | \$1,524,674 | \$1,391,180 | \$1,174,816 | \$1,093,065 |
| | Texas | \$1,028,232 | \$1,130,327 | \$1,189,557 | \$1,056,735 | \$899,325 |
| Block Vision of Texas, Inc. | Consolidated | (\$1,086,558) | \$1,492,484 | \$155,971 | \$1,901,325 | (\$1,040,758) |
| Cigna Dental Health of Texas, Inc. | Consolidated | \$3,803,241 | \$3,847,263 | \$3,067,215 | \$3,803,850 | \$3,338,508 |
| Denticare, Inc | Consolidated | \$2,577,060 | \$891,102 | (\$338,430) | \$1,261,960 | \$759,503 |
| First Continental Life & Accident Insurance Co. | Consolidated | (\$166,413) | \$5,478,408 | (\$468,616) | (\$1,008,778) | (\$860,832) |
| Managed Dentalguard, Inc. | Consolidated | \$485,877 | \$343,279 | \$664,721 | \$591,631 | \$695,312 |
| MNM-1997, Inc. (Cancelled 4/2015) | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| National Pacific Dental, Inc. | Consolidated | \$1,205,068 | \$1,101,657 | \$684,446 | \$731,953 | \$614,816 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | \$108,809 | \$131,545 | \$57,843 | \$105,472 | \$177,198 |
| Safeguard Health Plans, Inc. | Consolidated | \$179,256 | \$377,922 | \$273,116 | \$138,061 | \$318,493 |
| Team Dental, Inc. | Consolidated | (\$470) | \$6,774 | (\$1,352) | (\$4,220) | (\$791) |
| United Concordia Dental Plans of Texas | Consolidated | \$32,392 | (\$5,183) | (\$12,781) | \$43,154 | (\$37,149) |
| United Dental Care of Texas, Inc. | Consolidated | \$336,738 | \$333,729 | \$497,830 | \$191,283 | \$485,310 |
| TOTAL FOR TEXAS SINGLE SERVICE | | \$10,263,164 | \$18,345,710 | \$8,107,785 | \$11,006,438 | \$6,776,811 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | \$9,936,562 | \$18,644,047 | \$7,802,668 | \$10,446,511 | \$6,402,371 |

INCOME STATEMENT DATA
THIRD QUARTER 2016
NET INCOME AFTER TAXES

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|---|--------------|-----------------|------------------|-----------------|-----------------|-----------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | \$117,126 | \$5,584 | \$19,571 | \$252,774 | (\$781,803) |
| Aetna Dental Inc. | Consolidated | \$847,260 | \$2,083,067 | \$946,163 | \$848,761 | \$1,497,499 |
| | Texas | \$1,187,899 | \$2,158,704 | \$1,217,388 | \$1,298,699 | \$1,883,017 |
| Alpha Dental Programs, Inc. | Consolidated | \$765,059 | \$991,213 | \$900,053 | \$770,685 | \$708,442 |
| | Texas | \$584,794 | \$804,720 | \$768,952 | \$693,978 | \$582,255 |
| Block Vision of Texas, Inc. | Consolidated | (\$747,435) | \$1,123,840 | \$101,381 | \$1,235,861 | (\$689,511) |
| Cigna Dental Health of Texas, Inc. | Consolidated | \$2,329,140 | \$2,548,482 | \$1,951,668 | \$2,368,855 | \$2,170,725 |
| Denticare, Inc | Consolidated | \$1,709,363 | \$597,876 | (\$389,122) | \$804,520 | \$511,622 |
| First Continental Life & Accident Insurance Co. | Consolidated | (\$109,833) | \$4,149,210 | (\$309,286) | (\$665,792) | (\$568,153) |
| Managed Dentalguard, Inc. | Consolidated | \$315,647 | \$210,144 | \$376,118 | \$384,875 | \$444,057 |
| MNM-1997, Inc. (<i>Cancelled 4/2015</i>) | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| National Pacific Dental, Inc. | Consolidated | \$781,649 | \$718,863 | \$337,908 | \$485,493 | \$401,530 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | \$70,726 | \$85,663 | \$37,437 | \$68,523 | \$115,188 |
| Safeguard Health Plans, Inc. | Consolidated | \$104,102 | \$245,042 | \$130,547 | \$73,044 | \$207,499 |
| Team Dental, Inc. | Consolidated | (\$470) | \$6,774 | (\$1,352) | (\$4,220) | (\$791) |
| United Concordia Dental Plans of Texas | Consolidated | \$20,748 | (\$2,401) | (\$13,388) | \$28,184 | (\$24,821) |
| United Dental Care of Texas, Inc. | Consolidated | \$216,177 | \$211,533 | \$421,435 | \$89,578 | \$312,632 |
| TOTAL FOR TEXAS SINGLE SERVICE | | \$6,579,633 | \$12,864,034 | \$4,649,257 | \$7,114,371 | \$4,563,447 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | \$6,419,259 | \$12,974,890 | \$4,509,133 | \$6,741,140 | \$4,304,116 |

INCOME STATEMENT DATA
THIRD QUARTER 2016
YTD NET INCOME AFTER TAXES

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|---|--------------|-----------------|------------------|-----------------|-----------------|-----------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | \$1,881,185 | \$1,886,769 | \$19,571 | \$272,345 | (\$509,458) |
| Aetna Dental Inc. | Consolidated | \$3,334,734 | \$5,417,801 | \$946,163 | \$1,794,924 | \$3,292,423 |
| | Texas | \$4,311,240 | \$6,469,944 | \$1,217,388 | \$2,516,087 | \$4,399,104 |
| Alpha Dental Programs, Inc. | Consolidated | \$3,281,040 | \$4,272,253 | \$900,053 | \$1,670,738 | \$2,379,180 |
| | Texas | \$2,886,798 | \$3,691,518 | \$768,952 | \$1,462,930 | \$2,045,185 |
| Block Vision of Texas, Inc. | Consolidated | \$675,814 | \$1,799,654 | \$101,381 | \$1,337,242 | \$647,731 |
| Cigna Dental Health of Texas, Inc. | Consolidated | \$6,588,437 | \$9,136,919 | \$1,951,668 | \$4,320,523 | \$6,491,248 |
| Denticare, Inc | Consolidated | \$1,953,847 | \$2,551,723 | (\$389,122) | \$415,398 | \$927,020 |
| First Continental Life & Accident Insurance Co. | Consolidated | (\$64,887) | \$4,084,323 | (\$309,286) | (\$975,079) | (\$1,543,231) |
| Managed Dentalguard, Inc. | Consolidated | \$939,462 | \$1,149,606 | \$376,118 | \$760,993 | \$1,205,050 |
| MNM-1997, Inc. (<i>Cancelled 4/2015</i>) | Consolidated | \$0 | \$0 | \$0 | \$0 | \$0 |
| National Pacific Dental, Inc. | Consolidated | \$2,039,991 | \$2,758,854 | \$337,908 | \$823,401 | \$1,224,931 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | \$178,582 | \$264,245 | \$37,437 | \$105,960 | \$221,148 |
| Safeguard Health Plans, Inc. | Consolidated | \$189,473 | \$434,515 | \$130,547 | \$203,591 | \$411,090 |
| Team Dental, Inc. | Consolidated | (\$6,774) | \$6,774 | (\$1,352) | (\$5,572) | (\$6,363) |
| United Concordia Dental Plans of Texas | Consolidated | \$28,343 | \$25,942 | (\$13,388) | \$14,796 | (\$10,025) |
| United Dental Care of Texas, Inc. | Consolidated | \$679,214 | \$890,747 | \$421,435 | \$511,013 | \$823,645 |
| TOTAL FOR TEXAS SINGLE SERVICE | | \$22,280,725 | \$35,151,533 | \$4,649,257 | \$11,763,628 | \$16,327,074 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | \$21,698,461 | \$34,680,125 | \$4,509,133 | \$11,250,273 | \$15,554,388 |

INCOME STATEMENT DATA
THIRD QUARTER 2016
TOTAL ENDING ENROLLMENT

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|--|-----------------|-------------------------|--------------------------|-------------------------|-------------------------|-------------------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | 1,464,620 | 1,439,828 | 1,513,306 | 1,518,372 | 1,523,919 |
| Aetna Dental Inc. | Consolidated | 242,618 | 241,730 | 237,195 | 236,688 | 193,426 |
| | Texas | 158,686 | 158,097 | 154,209 | 154,281 | 154,187 |
| Alpha Dental Programs, Inc. | Consolidated | 178,447 | 173,408 | 196,528 | 217,634 | 213,850 |
| | Texas | 142,853 | 138,004 | 154,021 | 176,174 | 171,899 |
| Block Vision of Texas, Inc. | Consolidated | 2,263,048 | 2,248,738 | 2,224,048 | 2,159,316 | 2,541,847 |
| Cigna Dental Health of Texas, Inc. | Consolidated | 162,489 | 161,514 | 185,257 | 184,797 | 188,145 |
| Denticare, Inc | Consolidated | 228,987 | 225,910 | 220,878 | 220,504 | 215,632 |
| First Continental Life & Accident Insurance Co. | Consolidated | 59,636 | 60,943 | 58,213 | 67,111 | 64,399 |
| Managed Dentalguard, Inc. | Consolidated | 46,524 | 74,257 | 116,479 | 91,206 | 88,262 |
| MNM-1997, Inc. (Cancelled 4/2015) | Consolidated | 0 | 0 | 0 | 0 | 0 |
| National Pacific Dental, Inc. | Consolidated | 147,938 | 148,585 | 114,759 | 83,923 | 84,691 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | 64,734 | 64,926 | 67,413 | 68,788 | 68,992 |
| Safeguard Health Plans, Inc. | Consolidated | 81,251 | 81,150 | 89,175 | 86,719 | 84,571 |
| Team Dental, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| United Concordia Dental Plans of Texas | Consolidated | 4,361 | 4,518 | 4,335 | 4,242 | 3,905 |
| United Dental Care of Texas, Inc. | Consolidated | 50,656 | 49,133 | 47,390 | 46,148 | 44,504 |
| TOTAL FOR TEXAS SINGLE SERVICE | | 4,875,783 | 4,855,603 | 4,949,483 | 4,861,581 | 5,234,953 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | 4,995,309 | 4,974,640 | 5,074,976 | 4,985,448 | 5,316,143 |

INCOME STATEMENT DATA
THIRD QUARTER 2016
CUMULATIVE MEMBER MONTHS

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|--|-----------------|-------------------------|--------------------------|-------------------------|-------------------------|-------------------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | 2,905,949 | 4,313,984 | 5,168,192 | 3,815,181 | 4,550,433 |
| Aetna Dental Inc. | Consolidated | 719,447 | 726,440 | 712,348 | 709,580 | 578,717 |
| | Texas | 466,836 | 475,209 | 462,457 | 463,340 | 461,996 |
| Alpha Dental Programs, Inc. | Consolidated | 545,365 | 523,512 | 617,426 | 631,234 | 644,747 |
| | Texas | 438,179 | 417,046 | 488,954 | 506,247 | 519,230 |
| Block Vision of Texas, Inc. | Consolidated | 6,707,572 | 6,774,009 | 6,807,989 | 6,679,513 | 6,569,083 |
| Cigna Dental Health of Texas, Inc. | Consolidated | 488,996 | 485,472 | 566,953 | 541,793 | 557,149 |
| Denticare, Inc | Consolidated | 683,969 | 669,166 | 658,387 | 660,512 | 652,332 |
| First Continental Life & Accident Insurance Co. | Consolidated | 180,892 | 183,106 | 180,390 | 208,347 | 193,728 |
| Managed Dentalguard, Inc. | Consolidated | 209,222 | 224,084 | 313,394 | 239,625 | 258,974 |
| MNM-1997, Inc. (Cancelled 4/2015) | Consolidated | 0 | 0 | 0 | 0 | 0 |
| National Pacific Dental, Inc. | Consolidated | 454,990 | 446,797 | 366,438 | 281,749 | 253,128 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | 194,500 | 194,640 | 202,448 | 206,383 | 207,073 |
| Safeguard Health Plans, Inc. | Consolidated | 259,860 | 244,031 | 252,314 | 264,075 | 259,853 |
| Team Dental, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| United Concordia Dental Plans of Texas | Consolidated | 12,643 | 13,472 | 13,062 | 12,802 | 8,772 |
| United Dental Care of Texas, Inc. | Consolidated | 149,992 | 148,117 | 142,362 | 138,577 | 136,352 |
| TOTAL FOR TEXAS SINGLE SERVICE | | 13,153,600 | 14,589,133 | 15,623,340 | 14,018,144 | 14,628,103 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | 13,513,397 | 14,946,830 | 16,001,703 | 14,389,371 | 14,870,341 |

INCOME STATEMENT DATA
THIRD QUARTER 2016
YTD CUMULATIVE MEMBER MONTHS

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|---|--------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | 12,634,920 | 16,948,904 | 5,168,192 | 8,983,373 | 13,533,806 |
| Aetna Dental Inc. | Consolidated | 2,172,109 | 2,898,549 | 712,348 | 1,421,928 | 1,747,396 |
| | Texas | 1,406,203 | 1,881,412 | 462,457 | 925,797 | 1,398,055 |
| Alpha Dental Programs, Inc. | Consolidated | 1,794,730 | 2,318,242 | 617,426 | 1,248,660 | 1,893,407 |
| | Texas | 1,467,655 | 1,884,701 | 488,954 | 995,201 | 1,514,431 |
| Block Vision of Texas, Inc. | Consolidated | 20,127,596 | 26,901,605 | 6,807,989 | 13,487,502 | 20,056,585 |
| Cigna Dental Health of Texas, Inc. | Consolidated | 1,471,894 | 1,957,366 | 566,953 | 1,108,746 | 1,665,895 |
| Denticare, Inc | Consolidated | 2,066,412 | 2,735,578 | 658,387 | 1,318,899 | 1,971,231 |
| First Continental Life & Accident Insurance Co. | Consolidated | 541,641 | 724,747 | 180,390 | 388,737 | 582,465 |
| Managed Dentalguard, Inc. | Consolidated | 691,137 | 915,221 | 313,394 | 553,019 | 811,993 |
| <i>MNM-1997, Inc. (Cancelled 4/2015)</i> | Consolidated | 0 | 0 | 0 | 0 | 0 |
| National Pacific Dental, Inc. | Consolidated | 1,382,036 | 1,828,833 | 366,438 | 648,187 | 901,315 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | 585,187 | 779,827 | 202,448 | 408,831 | 615,904 |
| Safeguard Health Plans, Inc. | Consolidated | 806,279 | 1,050,310 | 252,314 | 516,389 | 776,242 |
| Team Dental, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| United Concordia Dental Plans of Texas | Consolidated | 37,458 | 50,930 | 13,062 | 25,864 | 34,636 |
| United Dental Care of Texas, Inc. | Consolidated | 454,529 | 602,646 | 142,362 | 280,939 | 417,291 |
| TOTAL FOR TEXAS SINGLE SERVICE | | 43,672,947 | 58,262,080 | 15,623,340 | 29,641,484 | 44,279,849 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | 44,765,928 | 59,712,758 | 16,001,703 | 30,391,074 | 45,008,166 |

INCOME STATEMENT DATA
THIRD QUARTER 2016
COMMERCIAL RISK ENDING ENROLLMENT

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|---|-----------------|-------------------------|--------------------------|-------------------------|-------------------------|-------------------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| Aetna Dental Inc. | Consolidated | 242,618 | 241,730 | 237,195 | 236,688 | 193,426 |
| | Texas | 158,686 | 158,097 | 154,209 | 154,281 | 154,187 |
| Alpha Dental Programs, Inc. | Consolidated | 178,447 | 173,408 | 196,528 | 217,634 | 213,850 |
| | Texas | 142,853 | 138,004 | 154,021 | 176,174 | 171,899 |
| Block Vision of Texas, Inc. | Consolidated | 231,710 | 233,740 | 232,435 | 232,081 | 235,977 |
| Cigna Dental Health of Texas, Inc. | Consolidated | 162,489 | 161,514 | 185,257 | 184,797 | 188,145 |
| Denticare, Inc | Consolidated | 228,987 | 225,910 | 220,878 | 220,504 | 215,632 |
| First Continental Life & Accident Insurance Co | Consolidated | 25,622 | 25,374 | 24,964 | 28,920 | 28,010 |
| Managed Dentalguard, Inc. | Consolidated | 46,524 | 74,257 | 116,479 | 91,206 | 88,262 |
| MNM-1997, Inc. (Cancelled 4/2015) | Consolidated | 0 | 0 | 0 | 0 | 0 |
| National Pacific Dental, Inc. | Consolidated | 147,938 | 148,585 | 114,759 | 83,923 | 84,691 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| Safeguard Health Plans, Inc. | Consolidated | 81,251 | 81,150 | 89,175 | 86,719 | 84,571 |
| Team Dental, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| United Concordia Dental Plans of Texas | Consolidated | 4,361 | 4,518 | 4,335 | 4,242 | 3,905 |
| United Dental Care of Texas, Inc. | Consolidated | 50,656 | 49,133 | 47,390 | 46,148 | 44,504 |
| TOTAL FOR TEXAS SINGLE SERVICE | | 1,281,077 | 1,300,282 | 1,343,902 | 1,308,995 | 1,299,783 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | 1,400,603 | 1,419,319 | 1,469,395 | 1,432,862 | 1,380,973 |

INCOME STATEMENT DATA
THIRD QUARTER 2016
COMMERCIAL RISK MEMBER MONTHS

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|---|-----------------|-------------------------|--------------------------|-------------------------|-------------------------|-------------------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| Aetna Dental Inc. | Consolidated | 719,447 | 726,440 | 712,348 | 709,580 | 578,717 |
| | Texas | 466,836 | 475,209 | 462,457 | 463,340 | 461,996 |
| Alpha Dental Programs, Inc. | Consolidated | 545,365 | 523,512 | 617,426 | 631,234 | 644,747 |
| | Texas | 438,179 | 417,046 | 488,954 | 506,247 | 519,230 |
| Block Vision of Texas, Inc. | Consolidated | 708,394 | 699,209 | 698,416 | 697,522 | 701,543 |
| Cigna Dental Health of Texas, Inc. | Consolidated | 488,996 | 485,472 | 566,953 | 541,793 | 557,149 |
| Denticare, Inc | Consolidated | 683,969 | 669,166 | 658,387 | 660,512 | 652,332 |
| First Continental Life & Accident Insurance Co | Consolidated | 76,663 | 76,723 | 75,161 | 98,095 | 83,506 |
| Managed Dentalguard, Inc. | Consolidated | 209,222 | 224,084 | 313,394 | 239,625 | 258,974 |
| MNM-1997, Inc. (Cancelled 4/2015) | Consolidated | 0 | 0 | 0 | 0 | 0 |
| National Pacific Dental, Inc. | Consolidated | 454,990 | 446,797 | 366,438 | 281,749 | 253,128 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| Safeguard Health Plans, Inc. | Consolidated | 259,860 | 244,031 | 252,314 | 264,075 | 259,853 |
| Team Dental, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| United Concordia Dental Plans of Texas | Consolidated | 12,643 | 13,472 | 13,062 | 12,802 | 8,772 |
| United Dental Care of Texas, Inc. | Consolidated | 149,992 | 148,117 | 142,362 | 138,577 | 136,352 |
| TOTAL FOR TEXAS SINGLE SERVICE | | 3,949,744 | 3,899,326 | 4,037,898 | 3,904,337 | 3,892,835 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | 4,309,541 | 4,257,023 | 4,416,261 | 4,275,564 | 4,135,073 |

INCOME STATEMENT DATA
THIRD QUARTER 2016
COMMERCIAL RISK MEMBER MONTHS - YTD

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|---|-----------------|-------------------------|--------------------------|-------------------------|-------------------------|-------------------------|
| AEEC Total Vision Health Plan of Texas, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| Aetna Dental Inc. | Consolidated | 2,172,109 | 2,898,549 | 712,348 | 1,421,928 | 1,747,396 |
| | Texas | 1,406,203 | 1,881,412 | 462,457 | 925,797 | 1,398,055 |
| Alpha Dental Programs, Inc. | Consolidated | 1,794,730 | 2,318,242 | 617,426 | 1,248,660 | 1,893,407 |
| | Texas | 1,467,655 | 1,884,701 | 488,954 | 995,201 | 1,514,431 |
| Block Vision of Texas, Inc. | Consolidated | 2,181,015 | 2,880,224 | 698,416 | 1,395,938 | 2,097,481 |
| Cigna Dental Health of Texas, Inc. | Consolidated | 1,471,894 | 1,957,366 | 566,953 | 1,108,746 | 1,665,895 |
| Denticare, Inc | Consolidated | 2,066,412 | 2,735,578 | 658,387 | 1,318,899 | 1,971,231 |
| First Continental Life & Accident Insurance Co | Consolidated | 233,038 | 309,761 | 75,161 | 173,256 | 256,762 |
| Managed Dentalguard, Inc. | Consolidated | 691,137 | 915,221 | 313,394 | 553,019 | 811,993 |
| MNM-1997, Inc. (Cancelled 4/2015) | Consolidated | 0 | 0 | 0 | 0 | 0 |
| National Pacific Dental, Inc. | Consolidated | 1,382,036 | 1,828,833 | 366,438 | 648,187 | 901,315 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| Safeguard Health Plans, Inc. | Consolidated | 806,279 | 1,050,310 | 252,314 | 516,389 | 776,242 |
| Team Dental, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| United Concordia Dental Plans of Texas | Consolidated | 37,458 | 50,930 | 13,062 | 25,864 | 34,636 |
| United Dental Care of Texas, Inc. | Consolidated | 454,529 | 602,646 | 142,362 | 280,939 | 417,291 |
| TOTAL FOR TEXAS SINGLE SERVICE | | 12,197,656 | 16,096,982 | 4,037,898 | 7,942,235 | 11,845,332 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | 13,290,637 | 17,547,660 | 4,416,261 | 8,691,825 | 12,573,649 |

INCOME STATEMENT DATA
THIRD QUARTER 2016
PROVIDER ENDING ENROLLMENT

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|---|-----------------|-------------------------|--------------------------|-------------------------|-------------------------|-------------------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | 1,464,620 | 1,439,828 | 1,513,306 | 1,518,372 | 1,523,919 |
| Aetna Dental Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| | Texas | 0 | 0 | 0 | 0 | 0 |
| Alpha Dental Programs, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| | Texas | 0 | 0 | 0 | 0 | 0 |
| Block Vision of Texas, Inc. | Consolidated | 2,031,338 | 2,014,998 | 1,991,613 | 1,927,235 | 2,305,870 |
| Cigna Dental Health of Texas, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| Denticare, Inc | Consolidated | 0 | 0 | 0 | 0 | 0 |
| First Continental Life & Accident Insurance Co | Consolidated | 34,014 | 35,569 | 33,249 | 38,191 | 36,389 |
| Managed Dentalguard, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| MNM-1997, Inc. (Cancelled 4/2015) | Consolidated | 0 | 0 | 0 | 0 | 0 |
| National Pacific Dental, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | 64,734 | 64,926 | 67,413 | 68,788 | 68,992 |
| Safeguard Health Plans, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| Team Dental, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| United Concordia Dental Plans of Texas | Consolidated | 0 | 0 | 0 | 0 | 0 |
| United Dental Care of Texas, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| TOTAL FOR TEXAS SINGLE SERVICE | | 3,594,706 | 3,555,321 | 3,605,581 | 3,552,586 | 3,935,170 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | 3,594,706 | 3,555,321 | 3,605,581 | 3,552,586 | 3,935,170 |

INCOME STATEMENT DATA
THIRD QUARTER 2016
PROVIDER MEMBER MONTHS

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|---|-----------------|-------------------------|--------------------------|-------------------------|-------------------------|-------------------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | 2,905,949 | 4,313,984 | 5,168,192 | 3,815,181 | 4,550,433 |
| Aetna Dental Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| | Texas | 0 | 0 | 0 | 0 | 0 |
| Alpha Dental Programs, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| | Texas | 0 | 0 | 0 | 0 | 0 |
| Block Vision of Texas, Inc. | Consolidated | 5,999,178 | 6,074,800 | 6,109,573 | 5,981,991 | 5,867,540 |
| Cigna Dental Health of Texas, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| Denticare, Inc | Consolidated | 0 | 0 | 0 | 0 | 0 |
| First Continental Life & Accident Insurance Co | Consolidated | 104,229 | 106,383 | 105,229 | 110,252 | 110,222 |
| Managed Dentalguard, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| MNM-1997, Inc. (Cancelled 4/2015) | Consolidated | 0 | 0 | 0 | 0 | 0 |
| National Pacific Dental, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | 194,500 | 194,640 | 202,448 | 206,383 | 207,073 |
| Safeguard Health Plans, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| Team Dental, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| United Concordia Dental Plans of Texas | Consolidated | 0 | 0 | 0 | 0 | 0 |
| United Dental Care of Texas, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| TOTAL FOR TEXAS SINGLE SERVICE | | 9,203,856 | 10,689,807 | 11,585,442 | 10,113,807 | 10,735,268 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | 9,203,856 | 10,689,807 | 11,585,442 | 10,113,807 | 10,735,268 |

INCOME STATEMENT DATA
THIRD QUARTER 2016
PROVIDER MEMBER MONTHS - YTD

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|---|-----------------|-------------------------|--------------------------|-------------------------|-------------------------|-------------------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | 12,634,920 | 16,948,904 | 5,168,192 | 8,983,373 | 13,533,806 |
| Aetna Dental Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| | Texas | 0 | 0 | 0 | 0 | 0 |
| Alpha Dental Programs, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| | Texas | 0 | 0 | 0 | 0 | 0 |
| Block Vision of Texas, Inc. | Consolidated | 17,946,581 | 24,021,381 | 6,109,573 | 12,091,564 | 17,959,104 |
| Cigna Dental Health of Texas, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| Denticare, Inc | Consolidated | 0 | 0 | 0 | 0 | 0 |
| First Continental Life & Accident Insurance Co | Consolidated | 308,603 | 414,986 | 105,229 | 215,481 | 325,703 |
| Managed Dentalguard, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| MNM-1997, Inc. (Cancelled 4/2015) | Consolidated | 0 | 0 | 0 | 0 | 0 |
| National Pacific Dental, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | 585,187 | 779,827 | 202,448 | 408,831 | 615,904 |
| Safeguard Health Plans, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| Team Dental, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| United Concordia Dental Plans of Texas | Consolidated | 0 | 0 | 0 | 0 | 0 |
| United Dental Care of Texas, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| TOTAL FOR TEXAS SINGLE SERVICE | | 31,475,291 | 42,165,098 | 11,585,442 | 21,699,249 | 32,434,517 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | 31,475,291 | 42,165,098 | 11,585,442 | 21,699,249 | 32,434,517 |

INCOME STATEMENT DATA**THIRD QUARTER 2016****TOTAL ENDING ENROLLMENT less PROVIDER HMO**

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|---|-----------------|-------------------------|--------------------------|-------------------------|-------------------------|-------------------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| Aetna Dental Inc. | Consolidated | 242,618 | 241,730 | 237,195 | 236,688 | 193,426 |
| | Texas | 158,686 | 158,097 | 154,209 | 154,281 | 154,187 |
| Alpha Dental Programs, Inc. | Consolidated | 178,447 | 173,408 | 196,528 | 217,634 | 213,850 |
| | Texas | 142,853 | 138,004 | 154,021 | 176,174 | 171,899 |
| Block Vision of Texas, Inc. | Consolidated | 231,710 | 233,740 | 232,435 | 232,081 | 235,977 |
| Cigna Dental Health of Texas, Inc. | Consolidated | 162,489 | 161,514 | 185,257 | 184,797 | 188,145 |
| Denticare, Inc | Consolidated | 228,987 | 225,910 | 220,878 | 220,504 | 215,632 |
| First Continental Life & Accident Insurance Co | Consolidated | 25,622 | 25,374 | 24,964 | 28,920 | 28,010 |
| Managed Dentalguard, Inc. | Consolidated | 46,524 | 74,257 | 116,479 | 91,206 | 88,262 |
| MNM-1997, Inc. (Cancelled 4/2015) | Consolidated | 0 | 0 | 0 | 0 | 0 |
| National Pacific Dental, Inc. | Consolidated | 147,938 | 148,585 | 114,759 | 83,923 | 84,691 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| Safeguard Health Plans, Inc. | Consolidated | 81,251 | 81,150 | 89,175 | 86,719 | 84,571 |
| Team Dental, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| United Concordia Dental Plans of Texas | Consolidated | 4,361 | 4,518 | 4,335 | 4,242 | 3,905 |
| United Dental Care of Texas, Inc. | Consolidated | 50,656 | 49,133 | 47,390 | 46,148 | 44,504 |
| TOTAL FOR TEXAS SINGLE SERVICE | | 1,281,077 | 1,300,282 | 1,343,902 | 1,308,995 | 1,299,783 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | 1,400,603 | 1,419,319 | 1,469,395 | 1,432,862 | 1,380,973 |

INCOME STATEMENT DATA**THIRD QUARTER 2016****TOTAL MEMBER MONTHS less PROVIDER HMO**

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|---|-----------------|-------------------------|--------------------------|-------------------------|-------------------------|-------------------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| Aetna Dental Inc. | Consolidated | 719,447 | 726,440 | 712,348 | 709,580 | 578,717 |
| | Texas | 466,836 | 475,209 | 462,457 | 463,340 | 461,996 |
| Alpha Dental Programs, Inc. | Consolidated | 545,365 | 523,512 | 617,426 | 631,234 | 644,747 |
| | Texas | 438,179 | 417,046 | 488,954 | 506,247 | 519,230 |
| Block Vision of Texas, Inc. | Consolidated | 708,394 | 699,209 | 698,416 | 697,522 | 701,543 |
| Cigna Dental Health of Texas, Inc. | Consolidated | 488,996 | 485,472 | 566,953 | 541,793 | 557,149 |
| Denticare, Inc | Consolidated | 683,969 | 669,166 | 658,387 | 660,512 | 652,332 |
| First Continental Life & Accident Insurance Co | Consolidated | 76,663 | 76,723 | 75,161 | 98,095 | 83,506 |
| Managed Dentalguard, Inc. | Consolidated | 209,222 | 224,084 | 313,394 | 239,625 | 258,974 |
| MNM-1997, Inc. (Cancelled 4/2015) | Consolidated | 0 | 0 | 0 | 0 | 0 |
| National Pacific Dental, Inc. | Consolidated | 454,990 | 446,797 | 366,438 | 281,749 | 253,128 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| Safeguard Health Plans, Inc. | Consolidated | 259,860 | 244,031 | 252,314 | 264,075 | 259,853 |
| Team Dental, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| United Concordia Dental Plans of Texas | Consolidated | 12,643 | 13,472 | 13,062 | 12,802 | 8,772 |
| United Dental Care of Texas, Inc. | Consolidated | 149,992 | 148,117 | 142,362 | 138,577 | 136,352 |
| TOTAL FOR TEXAS SINGLE SERVICE | | 3,949,744 | 3,899,326 | 4,037,898 | 3,904,337 | 3,892,835 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | 4,309,541 | 4,257,023 | 4,416,261 | 4,275,564 | 4,135,073 |

INCOME STATEMENT DATA**THIRD QUARTER 2016****TOTAL MEMBER MONTHS less PROVIDER HMO - YTD**

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|---|-----------------|-------------------------|--------------------------|-------------------------|-------------------------|-------------------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| Aetna Dental Inc. | Consolidated | 2,172,109 | 2,898,549 | 712,348 | 1,421,928 | 1,747,396 |
| | Texas | 1,406,203 | 1,881,412 | 462,457 | 925,797 | 1,398,055 |
| Alpha Dental Programs, Inc. | Consolidated | 1,794,730 | 2,318,242 | 617,426 | 1,248,660 | 1,893,407 |
| | Texas | 1,467,655 | 1,884,701 | 488,954 | 995,201 | 1,514,431 |
| Block Vision of Texas, Inc. | Consolidated | 2,181,015 | 2,880,224 | 698,416 | 1,395,938 | 2,097,481 |
| Cigna Dental Health of Texas, Inc. | Consolidated | 1,471,894 | 1,957,366 | 566,953 | 1,108,746 | 1,665,895 |
| Denticare, Inc | Consolidated | 2,066,412 | 2,735,578 | 658,387 | 1,318,899 | 1,971,231 |
| First Continental Life & Accident Insurance Co | Consolidated | 233,038 | 309,761 | 75,161 | 173,256 | 256,762 |
| Managed Dentalguard, Inc. | Consolidated | 691,137 | 915,221 | 313,394 | 553,019 | 811,993 |
| MNM-1997, Inc. (Cancelled 4/2015) | Consolidated | 0 | 0 | 0 | 0 | 0 |
| National Pacific Dental, Inc. | Consolidated | 1,382,036 | 1,828,833 | 366,438 | 648,187 | 901,315 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| Safeguard Health Plans, Inc. | Consolidated | 806,279 | 1,050,310 | 252,314 | 516,389 | 776,242 |
| Team Dental, Inc. | Consolidated | 0 | 0 | 0 | 0 | 0 |
| United Concordia Dental Plans of Texas | Consolidated | 37,458 | 50,930 | 13,062 | 25,864 | 34,636 |
| United Dental Care of Texas, Inc. | Consolidated | 454,529 | 602,646 | 142,362 | 280,939 | 417,291 |
| TOTAL FOR TEXAS SINGLE SERVICE | | 12,197,656 | 16,096,982 | 4,037,898 | 7,942,235 | 11,845,332 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | 13,290,637 | 17,547,660 | 4,416,261 | 8,691,825 | 12,573,649 |

PER MEMBER PER MONTH (PMPM)
THIRD QUARTER 2016
COMMERCIAL RISK PREMIUMS

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|--|-----------------|-------------------------|--------------------------|-------------------------|-------------------------|-------------------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Aetna Dental Inc. | Consolidated | \$13.85 | \$13.57 | \$12.90 | \$12.37 | \$15.18 |
| | Texas | \$15.73 | \$15.55 | \$14.85 | \$14.72 | \$14.72 |
| Alpha Dental Programs, Inc. | Consolidated | \$11.76 | \$11.85 | \$10.79 | \$12.16 | \$12.02 |
| | Texas | \$11.20 | \$11.38 | \$10.11 | \$11.74 | \$11.42 |
| Block Vision of Texas, Inc. | Consolidated | \$5.26 | \$5.43 | \$5.32 | \$5.29 | \$5.28 |
| Cigna Dental Health of Texas, Inc. | Consolidated | \$16.59 | \$16.35 | \$14.76 | \$15.61 | \$15.10 |
| Denticare, Inc | Consolidated | \$10.89 | \$10.73 | \$10.80 | \$10.64 | \$10.69 |
| First Continental Life & Accident Insurance Cor | Consolidated | \$17.41 | \$14.38 | \$8.42 | \$4.82 | \$6.61 |
| Managed Dentalguard, Inc. | Consolidated | \$10.63 | \$9.93 | \$9.43 | \$10.86 | \$9.96 |
| MNM-1997, Inc. (Cancelled 4/2015) | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| National Pacific Dental, Inc. | Consolidated | \$8.56 | \$8.51 | \$8.70 | \$9.09 | \$8.89 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Safeguard Health Plans, Inc. | Consolidated | \$9.35 | \$9.75 | \$9.60 | \$8.81 | \$8.81 |
| Team Dental, Inc. | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| United Concordia Dental Plans of Texas | Consolidated | \$13.90 | \$13.15 | \$13.19 | \$12.90 | \$18.88 |
| United Dental Care of Texas, Inc. | Consolidated | \$9.25 | \$9.23 | \$9.33 | \$9.23 | \$9.04 |
| TOTAL FOR TEXAS SINGLE SERVICE | | \$10.88 | \$10.80 | \$10.33 | \$10.59 | \$10.51 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | \$10.93 | \$10.81 | \$10.36 | \$10.53 | \$10.81 |

* Only operates in one service area

PER MEMBER PER MONTH (PMPM)
THIRD QUARTER 2016
TOTAL REVENUE

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|--|-----------------|-------------------------|--------------------------|-------------------------|-------------------------|-------------------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | \$3.76 | \$2.86 | \$2.31 | \$3.14 | \$2.69 |
| Aetna Dental Inc. | Consolidated | \$13.85 | \$13.57 | \$12.90 | \$12.37 | \$15.18 |
| | Texas | \$15.73 | \$15.55 | \$14.85 | \$14.72 | \$14.72 |
| Alpha Dental Programs, Inc. | Consolidated | \$11.45 | \$11.83 | \$11.48 | \$12.09 | \$11.93 |
| | Texas | \$10.93 | \$11.35 | \$10.89 | \$11.62 | \$11.35 |
| Block Vision of Texas, Inc. | Consolidated | \$2.05 | \$2.06 | \$2.04 | \$2.05 | \$2.05 |
| Cigna Dental Health of Texas, Inc. | Consolidated | \$16.59 | \$16.35 | \$14.76 | \$15.61 | \$15.10 |
| Denticare, Inc | Consolidated | \$10.92 | \$10.73 | \$10.79 | \$10.67 | \$10.76 |
| First Continental Life & Accident Insurance Cor | Consolidated | \$21.74 | \$16.64 | \$7.23 | \$4.90 | \$5.95 |
| Managed Dentalguard, Inc. | Consolidated | \$10.63 | \$9.88 | \$9.47 | \$10.86 | \$9.96 |
| MNM-1997, Inc. (Cancelled 4/2015) | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| National Pacific Dental, Inc. | Consolidated | \$8.56 | \$8.51 | \$8.70 | \$9.09 | \$8.89 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | \$2.06 | \$2.06 | \$2.06 | \$2.01 | \$2.05 |
| Safeguard Health Plans, Inc. | Consolidated | \$9.36 | \$9.68 | \$9.37 | \$8.97 | \$9.15 |
| Team Dental, Inc. | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| United Concordia Dental Plans of Texas | Consolidated | \$13.90 | \$13.15 | \$13.19 | \$12.90 | \$18.88 |
| United Dental Care of Texas, Inc. | Consolidated | \$9.32 | \$9.29 | \$9.15 | \$9.30 | \$9.12 |
| TOTAL FOR TEXAS SINGLE SERVICE | | \$5.08 | \$4.59 | \$4.18 | \$4.59 | \$4.38 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | \$5.25 | \$4.74 | \$4.33 | \$4.73 | \$4.56 |

* Only operates in one service area

PER MEMBER PER MONTH (PMPM)
THIRD QUARTER 2016
TOTAL MEDICAL & HOSPITAL EXPENSE

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|--|-----------------|-------------------------|--------------------------|-------------------------|-------------------------|-------------------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | \$3.34 | \$2.57 | \$2.07 | \$2.72 | \$2.71 |
| Aetna Dental Inc. | Consolidated | \$8.34 | \$7.78 | \$6.72 | \$8.57 | \$9.97 |
| | Texas | \$7.81 | \$7.13 | \$5.69 | \$8.12 | \$7.31 |
| Alpha Dental Programs, Inc. | Consolidated | \$7.17 | \$7.03 | \$7.08 | \$7.83 | \$8.15 |
| | Texas | \$6.46 | \$6.35 | \$6.36 | \$7.15 | \$7.56 |
| Block Vision of Texas, Inc. | Consolidated | \$1.97 | \$1.62 | \$1.74 | \$1.48 | \$1.91 |
| Cigna Dental Health of Texas, Inc. | Consolidated | \$6.96 | \$6.54 | \$6.40 | \$6.97 | \$7.11 |
| Denticare, Inc | Consolidated | \$3.57 | \$5.74 | \$6.21 | \$6.03 | \$6.23 |
| First Continental Life & Accident Insurance Cor | Consolidated | \$13.46 | \$10.76 | \$1.76 | \$1.82 | \$2.17 |
| Managed Dentalguard, Inc. | Consolidated | \$6.52 | \$6.75 | \$5.53 | \$6.64 | \$6.19 |
| MNM-1997, Inc. (Cancelled 4/2015) | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| National Pacific Dental, Inc. | Consolidated | \$4.84 | \$4.76 | \$4.83 | \$5.15 | \$5.17 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | \$1.19 | \$0.97 | \$1.25 | \$1.21 | \$0.88 |
| Safeguard Health Plans, Inc. | Consolidated | \$5.04 | \$4.76 | \$4.32 | \$5.16 | \$4.67 |
| Team Dental, Inc. | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| United Concordia Dental Plans of Texas | Consolidated | \$7.45 | \$8.68 | \$8.53 | \$6.30 | \$16.25 |
| United Dental Care of Texas, Inc. | Consolidated | \$4.05 | \$4.05 | \$3.68 | \$3.70 | \$3.62 |
| TOTAL FOR TEXAS SINGLE SERVICE | | \$3.31 | \$2.93 | \$2.68 | \$2.93 | \$3.12 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | \$3.47 | \$3.08 | \$2.83 | \$3.10 | \$3.32 |

PER MEMBER PER MONTH (PMPM)
THIRD QUARTER 2016
TOTAL ADMINISTRATION & OTHER EXPENSE

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|--|-----------------|-------------------------|--------------------------|-------------------------|-------------------------|-------------------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | \$0.37 | \$0.31 | \$0.23 | \$0.34 | \$0.30 |
| Aetna Dental Inc. | Consolidated | \$4.00 | \$1.49 | \$3.76 | \$2.21 | \$1.37 |
| | Texas | \$4.56 | \$1.65 | \$4.31 | \$2.66 | \$1.35 |
| Alpha Dental Programs, Inc. | Consolidated | \$2.17 | \$1.97 | \$2.22 | \$2.46 | \$2.14 |
| | Texas | \$2.19 | \$1.85 | \$2.17 | \$2.46 | \$2.13 |
| Block Vision of Texas, Inc. | Consolidated | \$0.24 | \$0.23 | \$0.28 | \$0.29 | \$0.30 |
| Cigna Dental Health of Texas, Inc. | Consolidated | \$1.81 | \$1.88 | \$2.96 | \$1.62 | \$2.01 |
| Denticare, Inc | Consolidated | \$3.59 | \$3.67 | \$5.10 | \$2.74 | \$3.38 |
| First Continental Life & Accident Insurance Cor | Consolidated | \$9.25 | (\$23.99) | \$8.12 | \$7.97 | \$8.28 |
| Managed Dentalguard, Inc. | Consolidated | \$1.82 | \$1.63 | \$1.84 | \$1.80 | \$1.14 |
| MNM-1997, Inc. (Cancelled 4/2015) | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| National Pacific Dental, Inc. | Consolidated | \$1.09 | \$1.30 | \$2.02 | \$1.37 | \$1.33 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | \$0.31 | \$0.41 | \$0.52 | \$0.29 | \$0.31 |
| Safeguard Health Plans, Inc. | Consolidated | \$3.78 | \$3.48 | \$4.11 | \$3.35 | \$3.38 |
| Team Dental, Inc. | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| United Concordia Dental Plans of Texas | Consolidated | \$3.64 | \$4.62 | \$5.41 | \$3.00 | \$6.63 |
| United Dental Care of Texas, Inc. | Consolidated | \$3.07 | \$3.02 | \$2.04 | \$4.30 | \$2.02 |
| TOTAL FOR TEXAS SINGLE SERVICE | | \$1.01 | \$0.40 | \$0.99 | \$0.89 | \$0.81 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | \$1.05 | \$0.42 | \$1.03 | \$0.91 | \$0.83 |

* Only operates in one service area

PER MEMBER PER MONTH (PMPM)
THIRD QUARTER 2016
TOTAL EXPENSES

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|--|-----------------|-------------------------|--------------------------|-------------------------|-------------------------|-------------------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | \$3.71 | \$2.87 | \$2.31 | \$3.06 | \$3.01 |
| Aetna Dental Inc. | Consolidated | \$12.34 | \$9.27 | \$10.48 | \$10.78 | \$11.34 |
| | Texas | \$12.38 | \$8.78 | \$10.01 | \$10.79 | \$8.65 |
| Alpha Dental Programs, Inc. | Consolidated | \$9.35 | \$9.00 | \$9.30 | \$10.29 | \$10.29 |
| | Texas | \$8.65 | \$8.20 | \$8.54 | \$9.61 | \$9.69 |
| Block Vision of Texas, Inc. | Consolidated | \$2.21 | \$1.84 | \$2.02 | \$1.77 | \$2.21 |
| Cigna Dental Health of Texas, Inc. | Consolidated | \$8.77 | \$8.42 | \$9.36 | \$8.59 | \$9.12 |
| Denticare, Inc | Consolidated | \$7.16 | \$9.40 | \$11.31 | \$8.77 | \$9.60 |
| First Continental Life & Accident Insurance Cor | Consolidated | \$22.71 | (\$13.23) | \$9.88 | \$9.79 | \$10.46 |
| Managed Dentalguard, Inc. | Consolidated | \$8.34 | \$8.38 | \$7.37 | \$8.44 | \$7.32 |
| MNM-1997, Inc. (Cancelled 4/2015) | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| National Pacific Dental, Inc. | Consolidated | \$5.93 | \$6.07 | \$6.85 | \$6.52 | \$6.50 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | \$1.50 | \$1.39 | \$1.77 | \$1.50 | \$1.19 |
| Safeguard Health Plans, Inc. | Consolidated | \$8.82 | \$8.24 | \$8.43 | \$8.51 | \$8.06 |
| Team Dental, Inc. | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| United Concordia Dental Plans of Texas | Consolidated | \$11.09 | \$13.30 | \$13.94 | \$9.30 | \$22.88 |
| United Dental Care of Texas, Inc. | Consolidated | \$7.12 | \$7.07 | \$5.72 | \$8.00 | \$5.64 |
| TOTAL FOR TEXAS SINGLE SERVICE | | \$4.31 | \$3.33 | \$3.67 | \$3.82 | \$3.93 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | \$4.52 | \$3.50 | \$3.86 | \$4.02 | \$4.14 |

* Only operates in one service area

PER MEMBER PER MONTH (PMPM)
THIRD QUARTER 2016
NET INCOME BEFORE TAXES

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|--|-----------------|-------------------------|--------------------------|-------------------------|-------------------------|-------------------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | \$0.06 | (\$0.00) | \$0.01 | \$0.09 | (\$0.31) |
| Aetna Dental Inc. | Consolidated | \$1.54 | \$4.31 | \$2.48 | \$1.66 | \$3.92 |
| | Texas | \$3.39 | \$6.78 | \$4.92 | \$4.01 | \$6.14 |
| Alpha Dental Programs, Inc. | Consolidated | \$2.16 | \$2.91 | \$2.25 | \$1.86 | \$1.70 |
| | Texas | \$2.35 | \$2.71 | \$2.43 | \$2.09 | \$1.73 |
| Block Vision of Texas, Inc. | Consolidated | (\$0.16) | \$0.22 | \$0.02 | \$0.28 | (\$0.16) |
| Cigna Dental Health of Texas, Inc. | Consolidated | \$7.78 | \$7.92 | \$5.41 | \$7.02 | \$5.99 |
| Denticare, Inc | Consolidated | \$3.77 | \$1.33 | (\$0.51) | \$1.91 | \$1.16 |
| First Continental Life & Accident Insurance Cor | Consolidated | (\$0.92) | \$29.92 | (\$2.60) | (\$4.84) | (\$4.44) |
| Managed Dentalguard, Inc. | Consolidated | \$2.32 | \$1.53 | \$2.12 | \$2.47 | \$2.68 |
| MNM-1997, Inc. (Cancelled 4/2015) | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| National Pacific Dental, Inc. | Consolidated | \$2.65 | \$2.47 | \$1.87 | \$2.60 | \$2.43 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | \$0.56 | \$0.68 | \$0.29 | \$0.51 | \$0.86 |
| Safeguard Health Plans, Inc. | Consolidated | \$0.69 | \$1.55 | \$1.08 | \$0.52 | \$1.23 |
| Team Dental, Inc. | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| United Concordia Dental Plans of Texas | Consolidated | \$2.56 | (\$0.38) | (\$0.98) | \$3.37 | (\$4.23) |
| United Dental Care of Texas, Inc. | Consolidated | \$2.25 | \$2.25 | \$3.50 | \$1.38 | \$3.56 |
| TOTAL FOR TEXAS SINGLE SERVICE | | \$0.78 | \$1.26 | \$0.52 | \$0.79 | \$0.46 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | \$0.74 | \$1.25 | \$0.49 | \$0.73 | \$0.43 |

* Only operates in one service area

PER MEMBER PER MONTH (PMPM)
THIRD QUARTER 2016
NET INCOME AFTER TAXES

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|--|-----------------|-------------------------|--------------------------|-------------------------|-------------------------|-------------------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | \$0.04 | \$0.00 | \$0.00 | \$0.07 | (\$0.17) |
| Aetna Dental Inc. | Consolidated | \$1.18 | \$2.87 | \$1.33 | \$1.20 | \$2.59 |
| | Texas | \$2.54 | \$4.54 | \$2.63 | \$2.80 | \$4.08 |
| Alpha Dental Programs, Inc. | Consolidated | \$1.40 | \$1.89 | \$1.46 | \$1.22 | \$1.10 |
| | Texas | \$1.33 | \$1.93 | \$1.57 | \$1.37 | \$1.12 |
| Block Vision of Texas, Inc. | Consolidated | (\$0.11) | \$0.17 | \$0.01 | \$0.19 | (\$0.10) |
| Cigna Dental Health of Texas, Inc. | Consolidated | \$4.76 | \$5.25 | \$3.44 | \$4.37 | \$3.90 |
| Denticare, Inc | Consolidated | \$2.50 | \$0.89 | (\$0.59) | \$1.22 | \$0.78 |
| First Continental Life & Accident Insurance Cor | Consolidated | (\$0.61) | \$22.66 | (\$1.71) | (\$3.20) | (\$2.93) |
| Managed Dentalguard, Inc. | Consolidated | \$1.51 | \$0.94 | \$1.20 | \$1.61 | \$1.71 |
| MNM-1997, Inc. (Cancelled 4/2015) | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| National Pacific Dental, Inc. | Consolidated | \$1.72 | \$1.61 | \$0.92 | \$1.72 | \$1.59 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | \$0.36 | \$0.44 | \$0.18 | \$0.33 | \$0.56 |
| Safeguard Health Plans, Inc. | Consolidated | \$0.40 | \$1.00 | \$0.52 | \$0.28 | \$0.80 |
| Team Dental, Inc. | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| United Concordia Dental Plans of Texas | Consolidated | \$1.64 | (\$0.18) | (\$1.02) | \$2.20 | (\$2.83) |
| United Dental Care of Texas, Inc. | Consolidated | \$1.44 | \$1.43 | \$2.96 | \$0.65 | \$2.29 |
| TOTAL FOR TEXAS SINGLE SERVICE | | \$0.50 | \$0.88 | \$0.30 | \$0.51 | \$0.31 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | \$0.48 | \$0.87 | \$0.28 | \$0.47 | \$0.29 |

* Only operates in one service area

PER MEMBER PER MONTH (PMPM)
THIRD QUARTER 2016
NET INCOME AFTER TAXES - YTD

| SINGLE SERVICE HMOs | DIVISION | 9/15 Quarter | 12/15 Quarter | 3/16 Quarter | 6/16 Quarter | 9/16 Quarter |
|--|-----------------|-------------------------|--------------------------|-------------------------|-------------------------|-------------------------|
| AECC Total Vision Health Plan of Texas, Inc. | Consolidated | \$0.15 | \$0.11 | \$0.00 | \$0.03 | (\$0.04) |
| Aetna Dental Inc. | Consolidated | \$1.54 | \$1.87 | \$1.33 | \$1.26 | \$1.88 |
| | Texas | \$3.07 | \$3.44 | \$2.63 | \$2.72 | \$3.15 |
| Alpha Dental Programs, Inc. | Consolidated | \$1.83 | \$1.84 | \$1.46 | \$1.34 | \$1.26 |
| | Texas | \$1.97 | \$1.96 | \$1.57 | \$1.47 | \$1.35 |
| Block Vision of Texas, Inc. | Consolidated | \$0.03 | \$0.07 | \$0.01 | \$0.10 | \$0.03 |
| Cigna Dental Health of Texas, Inc. | Consolidated | \$4.48 | \$4.67 | \$3.44 | \$3.90 | \$3.90 |
| Denticare, Inc | Consolidated | \$0.95 | \$0.93 | (\$0.59) | \$0.31 | \$0.47 |
| First Continental Life & Accident Insurance Cor | Consolidated | (\$0.12) | \$5.64 | (\$1.71) | (\$2.51) | (\$2.65) |
| Managed Dentalguard, Inc. | Consolidated | \$1.36 | \$1.26 | \$1.20 | \$1.38 | \$1.48 |
| MNM-1997, Inc. (Cancelled 4/2015) | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| National Pacific Dental, Inc. | Consolidated | \$1.48 | \$1.51 | \$0.92 | \$1.27 | \$1.36 |
| Eyemed Vision Care HMO of Texas Inc. | Consolidated | \$0.31 | \$0.34 | \$0.18 | \$0.26 | \$0.36 |
| Safeguard Health Plans, Inc. | Consolidated | \$0.23 | \$0.41 | \$0.52 | \$0.39 | \$0.53 |
| Team Dental, Inc. | Consolidated | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| United Concordia Dental Plans of Texas | Consolidated | \$0.76 | \$0.51 | (\$1.02) | \$0.57 | (\$0.29) |
| United Dental Care of Texas, Inc. | Consolidated | \$1.49 | \$1.48 | \$2.96 | \$1.82 | \$1.97 |
| TOTAL FOR TEXAS SINGLE SERVICE | | \$0.51 | \$0.60 | \$0.30 | \$0.40 | \$0.37 |
| TOTAL FOR SINGLE SERVICE (IND WIDE) | | \$0.48 | \$0.58 | \$0.28 | \$0.37 | \$0.35 |

* Only operates in one service area