

TEXAS DEPARTMENT OF INSURANCE / FINANCIAL REGULATION DIVISION FINANCIAL EXAMINATIONS / TITLE EXAMINATIONS

SUMMARY OF OPERATIONS FOR 2ND QUARTER, FY 2017 DECEMBER, 2016 – FEBRUARY, 2017 for presentation to the Texas Title Insurance Guaranty Association Board of Directors APRIL 24, 2017

COMPLIANCE AUDITS AND ESCROW AUDIT REPORTS

	Qtr	FY 17	FY 16	FY 15	FY 14	FY 13	FY 12
Field audits completed	77	130	266	308	286	340	343
Field audit reports processed	77	141	252	317	276	344	333
Section 2651.151 audit reports received	67	146	555	553	566	569	580
Section 2651.151 audit reports reviewed	28	87	576	542	565	558	576

Analysis of Title Insurance Agencies Licensed as of 2/28/17

		Breakdow	n of Compre	ehensive Au	dit Status
		Agencies audited	Agent's last audit	Agent's last audit	# of (new) Agents
Region	# of agencies	within last 2 years	was 2 - 3 years ago	was over 3 years ago	Never Audited
NTX	199	160	27	4	8
CTX	116	106	6	0	4
WTX	97	87	7	1	2
HOU	133	129	2	0	2
STX	34	31	3	0	0
Totals:	579	513	45	5	16
	% of Total:	88.6%	7.8%	0.8%	2.8%

REVISED Goal: In order to comprehensively audit every agent at least once every **2** years, we need to conduct 290 comprehensive audits per year, which amounts to 73 audits per quarter.

Last 12 months (3/1/16 – 2/28/17): 278 audits (within 12 of goal) Last 3 months (12/1/16 – 2/28/17): 77 audits (4 over goal)

EXPERIENCE REPORT LIMITED REVIEWS

Out of 77 comprehensive audits completed during the quarter, 57 (74%) included a limited review of the agent's latest experience report. The following results were reported.

			FY	FY	FY	FY	FY
		QTR	17	16	15	14	13
Nu	mber of experience reports reviewed.	57	70	161	159	180	238
1.	No material discrepancies noted.	50	63	160	155	172	228
2.	Income &/or expenses reported in wrong categories.	2	2	1	1	2	4
3.	Total income and/or expense amounts reported didn't agree with agency's financial statements.	5	5	0	3	6	6

Orders signed by Commissioner Mattax during quarter (7):

<u>DATE</u>	Order #		REASON	FINE AMT
12/7/16	4836	Empire Title Co., Houston	Violated Rate Rule R-2 and P-61.	\$9,500
12/7/16		EWA Title, Inc., Fort Stockton	Late annual escrow audit report.	\$5,000
12/7/16	4839	RELTCO, Inc., Plano	Late annual escrow audit report.	\$10,000
12/7/16	4840	Capital Title of Texas, LLC, Plano	Violated Sec. 2502.051.	\$7,000
12/29/16	4871	Performance Title, LLC, Houston	Violated Rate Rule R-2.	\$3,500
1/23/17	4905	Texas Southern Land Title, Katy	Violated Rate Rule R-2.	\$4,000
1/23/17	4908	Ronald Lang Buckalew, Houston	Failed to comply with prior order.	\$10,000

Active cases in Financial, Enforcement & Fraud:

	Active cases at 12/1/16	Cases referred Qtr. 17-2	Cases cleared Qtr. 17-2	Active cases at 2/28/17
Financial				
Confidential Supervision	0	0	0	0
Receivership	3	0	0	3
Troubled title agents	5	0	0	5
Enforcement				
Miscellaneous violations of the TIC	6	1	5	2
Rebating	2	0	1	1
License revocation (agent and/or escrow officer)	7	0	2	5
Late escrow audit rept. &/or stat rept. &/or guaranty fees	3	2	3	2
Fraud Unit				
Misappropriation of fiduciary funds	28	0	0	28
Total	54	3	11	46

RESULTS OF COMPLIANCE AUDITS DURING QUARTER

Listed below are audit findings for December, 2016, through February, 2017, the 2nd quarter of the State's fiscal year 2017. Numbers represent the number of agencies where the infraction occurred, not the number of times it occurred.

VIOLATION OR DISCREPANCY	QTR	YTD
INSOLVENCY		
Financial statements indicated agent was insolvent or had cash flow problems.	1	3
ABSTRACT PLANT		
Abstract plant not in compliance with Section 2601.004 and Procedural Rule P-12.	7	12

§ 101.102 – Conducted unauthorized business of insurance.	2	3
Section 2502.051 - Gave/received thing of value for referral of title insurance business.	0	1
Section 2651.001 – Issued policies for property in county where not licensed.	6	8
Section 2704.001 – Policy not based on evidence from a legal abstract plant and/or no attempt made to contact out-of-county agents for title evidence.	1	1
Section 2704.001 – Signed commitments not maintained as part of complete evidence of insurability or countersigned policies not maintained.	3	5
Section 2651.002 – Agent used an unlicensed name or dba name.	1	1
Section 2651.301 – Misappropriation or conversion to own use of money belonging to another person.	1	3
Section 2651.301 – Failed to maintain separate escrow account (commingled escrow & operating funds).	8	14
Section 2651.101 and/or 2652.101 - No agency/escrow officer bond or insufficient bond.	5	6

VIOLATION OR DISCREPANCY	QTR	YTD
Section 2651.151 – Annual escrow audit report prepared incorrectly or contained material inaccuracies or other problems.	4	9
Section 2652.001 - Unlicensed person acting as an escrow officer.	8	22
Section 2602.151 and Administrative Rule G-1 – Failure to collect Policy Guaranty Fee or failure to maintain the policy fees in an escrow account.	13	18
Section 2602.103 - Failure to produce requested files or other records.	1	2
Section 2702.053 – Actual receipts and/or disbursements not in agreement with settlement statement or premium split not disclosed.	50	85
TITLE BULLETINS		
Fitle Bulletin No. 152 – Policy dates incorrect.	0	1
Title Bulletin No. 160 – All parties receiving portions of the real estate commission not disclosed on settlement statement.	20	31
PROCEDURAL RULES		
2-18: Commitment not issued as required in rule or commitment incomplete.	2	3
2-21: Schedule D of commitment not in file or premium split not disclosed on commitment.	22	44
P-22: No T-00's in files or T-00's incorrect or incomplete.	20	37
2-27 ("Good Funds") violations: Unauthorized checks over \$1,500. Receipts not deposited imely or not received and posted before disbursements made.	10	19
P-35: Verbal or written guaranty, affirmation, indemnification, or certification issued.	4	5
P-61: Failure to issue title policy timely. P-73: Failure to prepare/maintain Form T-64 (TD) when CD used.	4 	6
RATE RULES ncorrect premium charged (violation of one or more rate rules).	17	24
R-1: Unauthorized fee charged for closing (or tax search) in addition to premium.	4	8
R-2: Premium remittances to underwriters not timely or amounts incorrect.	5	9
R-2: Premium collected in installments or premium not collected at all.	0	0
4-8' Hetinance credit not diven or not coloulated correctly	7	11
1. 3. From ance credit not given or not calculated correctly.	**************************************	<u> </u>
R-8: Refinance credit not given or not calculated correctly. MINIMUM ESCROW ACCOUNTING PROCEDURES & INTERNAL CONTROLS #1 - Monthly escrow trial balances not prepared or not prepared timely.	1	I 8
MINIMUM ESCROW ACCOUNTING PROCEDURES & INTERNAL CONTROLS #1 - Monthly escrow trial balances not prepared or not prepared timely.	1 0	8
#1 - Testing proved escrow trial balances unreliable.	0	0
MINIMUM ESCROW ACCOUNTING PROCEDURES & INTERNAL CONTROLS 1 - Monthly escrow trial balances not prepared or not prepared timely. 1 - Testing proved escrow trial balances unreliable. 1 - Escrow trial balances not prepared correctly. 2 - Three-way reconciliations not prepared or not prepared timely or portions of records		
MINIMUM ESCROW ACCOUNTING PROCEDURES & INTERNAL CONTROLS #1 - Monthly escrow trial balances not prepared or not prepared timely. #1 - Testing proved escrow trial balances unreliable. #1 - Escrow trial balances not prepared correctly. #2 - Three-way reconciliations not prepared or not prepared timely or portions of records not available. #2 - Escrow trial balances and/or book balances and/or reconciled bank balances not in	0 4	0
MINIMUM ESCROW ACCOUNTING PROCEDURES & INTERNAL CONTROLS 1 - Monthly escrow trial balances not prepared or not prepared timely. 1 - Testing proved escrow trial balances unreliable. 1 - Escrow trial balances not prepared correctly. 2 - Three-way reconciliations not prepared or not prepared timely or portions of records ot available. 2 - Escrow trial balances and/or book balances and/or reconciled bank balances not in greement. Differences unreconciled.	0 4 1	0 11 8
MINIMUM ESCROW ACCOUNTING PROCEDURES & INTERNAL CONTROLS 1 - Monthly escrow trial balances not prepared or not prepared timely. 1 - Testing proved escrow trial balances unreliable. 1 - Escrow trial balances not prepared correctly. 2 - Three-way reconciliations not prepared or not prepared timely or portions of records ot available. 2 - Escrow trial balances and/or book balances and/or reconciled bank balances not in greement. Differences unreconciled. 2 - Bank reconciliations, book balances, or three-way reconciliations prepared incorrectly.	0 4 1	0 11 8
MINIMUM ESCROW ACCOUNTING PROCEDURES & INTERNAL CONTROLS 1 - Monthly escrow trial balances not prepared or not prepared timely. 1 - Testing proved escrow trial balances unreliable. 1 - Escrow trial balances not prepared correctly. 2 - Three-way reconciliations not prepared or not prepared timely or portions of records to available. 2 - Escrow trial balances and/or book balances and/or reconciled bank balances not in greement. Differences unreconciled. 2 - Bank reconciliations, book balances, or three-way reconciliations prepared incorrectly. 3 - Reconciliations not approved by management or reviewed by another employee. 4 - Accounting duties not segregated sufficiently and reconciliations not reviewed by	0 4 1 0 4	0 11 8 2
MINIMUM ESCROW ACCOUNTING PROCEDURES & INTERNAL CONTROLS 1 - Monthly escrow trial balances not prepared or not prepared timely. 1 - Testing proved escrow trial balances unreliable. 1 - Escrow trial balances not prepared correctly. 2 - Three-way reconciliations not prepared or not prepared timely or portions of records to available. 2 - Escrow trial balances and/or book balances and/or reconciled bank balances not in greement. Differences unreconciled. 2 - Bank reconciliations, book balances, or three-way reconciliations prepared incorrectly. 3 - Reconciliations not approved by management or reviewed by another employee. 4 - Accounting duties not segregated sufficiently and reconciliations not reviewed by annager or owner.	0 4 1 0 4 2	0 11 8 2 6 2
MINIMUM ESCROW ACCOUNTING PROCEDURES & INTERNAL CONTROLS 1 - Monthly escrow trial balances not prepared or not prepared timely. 1 - Testing proved escrow trial balances unreliable. 1 - Escrow trial balances not prepared correctly. 1 - Three-way reconciliations not prepared or not prepared timely or portions of records not available. 1 - Escrow trial balances and/or book balances and/or reconciled bank balances not in greement. Differences unreconciled. 1 - Bank reconciliations, book balances, or three-way reconciliations prepared incorrectly. 1 - Reconciliations not approved by management or reviewed by another employee. 1 - Accounting duties not segregated sufficiently and reconciliations not reviewed by manager or owner. 1 - Conly one signature on escrow checks when agency's size required two signatures.	0 4 1 0 4 2	0 11 8 2 6 2
MINIMUM ESCROW ACCOUNTING PROCEDURES & INTERNAL CONTROLS 1 - Monthly escrow trial balances not prepared or not prepared timely. 1 - Testing proved escrow trial balances unreliable. 1 - Escrow trial balances not prepared correctly. 2 - Three-way reconciliations not prepared or not prepared timely or portions of records not available. 2 - Escrow trial balances and/or book balances and/or reconciled bank balances not in agreement. Differences unreconciled. 2 - Bank reconciliations, book balances, or three-way reconciliations prepared incorrectly. 3 - Reconciliations not approved by management or reviewed by another employee. 4 - Accounting duties not segregated sufficiently and reconciliations not reviewed by manager or owner. 5 - Only one signature on escrow checks when agency's size required two signatures. 6 - Records did not include copies of all checks, invoices, deposit slips and receipt items.	0 4 1 0 4 2 0	0 11 8 2 6 2 1
	0 4 1 0 4 2 0	0 11 8 2 6 2 1

VIOLATION OR DISCREPANCY	QTR	YTD
#7D - No control ledger for invested escrow accounts. Interest not posted timely.	0	2
#8 - Guaranty files used name identification instead of unique numbers. Same file number used for more than one transaction.	0	0
#9 - Escrow bank accounts not styled as "escrow" or "trust".	9	17
#10 - No management approval for disbursements made on accounts open for more than six months or no review for disposition of funds.	9	15
#12 - No management approval for transfers of funds between guaranty files and/or transfers not documented in the files.	0	2
#13 - Seller not properly notified of NSF checks.	0	0
#14 - Guaranty file number not displayed on all escrow checks, deposit tickets or other documents.	1	3
#15 – Disbursement sheets missing, incomplete or incorrect.	27	48
#16 - Every disbursement not supported by invoice or sufficient other evidence.	30	58
#17 - Escrow receivables not cleared timely.	8	17
#18 – Settlement statement changes not initialed or supported adequately or contained white-out corrections.	0	0
#19 – Signed, pre-numbered receipts not issued for cash.	2	4
#20 - Images of checks did not meet requirements.	3	9
#21 - Escrow bank account not maintained at a financial institution in Texas.	0	2
AGENCY		·
Agent breached fiduciary responsibility to buyer and seller by engaging in "self-dealing".	1	1
Failed to disclose affiliated business arrangement as required by RESPA § 3500.15.	2	2
FOODOW ACCOUNTING		
ESCROW ACCOUNTING Material escrow funds irregularity or irregularities [i.e., escrow bank account overdrawn, receipt posted but never actually received or check-clearing date problems].	0	0
Deposits and/or disbursements not booked in appropriate month.	3	11
Receivable(s) created by depositing into one bank account and disbursing from another account.	1	3
Reconciling items not posted timely and/or not cleared timely and/or not supported by adequate documentation.	5	9
Pattern of posting errors.	8	19
Signature on checks not on bank signature card or previous employees still on bank signature card.	2	5
Outstanding checks not cleared timely.	34	51
Deposit-in-transit list and/or outstanding check list prepared incorrectly.	15	28
GUARANTY FILES		
Original legal documents found in guaranty files after title policies issued.	0	0
Legal documents not recorded timely with county clerk or evidence of timely recording not n file.	21	35
Cash or disbursement check found in file.	0	0
Funds not disbursed or escheated to state.	15	23
MINIMUM CAPITALIZATION RULES		
S.1: Form T-S1 not submitted as required or agent failed to meet Min. Cap. requirement.	14	21
S.2: Solvency account deposits not calculated correctly.	2	2
S.5: Quarterly tax report not submitted timely.	13	26