

TEXAS DEPARTMENT OF INSURANCE / FINANCIAL REGULATION DIVISION FINANCIAL EXAMINATIONS / TITLE EXAMINATIONS

SUMMARY OF OPERATIONS FOR THE 3RD QUARTER, FY 2019 MARCH, 2019 – MAY, 2019 for presentation to the Texas Title Insurance Guaranty Association Board of Directors July 29, 2019

COMPLIANCE AUDITS AND ESCROW AUDIT REPORTS

| | Qtr | FY 19 | FY 18 | FY 17 | FY 16 | FY 15 |
|---|-----|-------|-------|-------|-------|-------|
| Field audits completed | 79 | 224 | 265 | 289 | 266 | 308 |
| Field audit reports processed | 71 | 208 | 269 | 296 | 252 | 317 |
| Section 2651.151 audit reports received | 381 | 531 | 586 | 558 | 555 | 553 |
| Section 2651.151 audit reports reviewed | 378 | 533 | 553 | 572 | 576 | 542 |

Analysis of Title Insurance Agencies licensed as of 05/31/2019

| | | Last Comprehensive Audit Status | | | |
|---------|-------------|---------------------------------|------------|------------|---------|
| | | Agencies | Agencies | Agent's | # of |
| | | audited | last audit | last audit | Agents |
| | # of | within last | was 2 - 3 | was over 3 | never |
| Region | Agencies | 2 years | years ago | years ago | audited |
| NTX | 226 | 207 | 15 | 0 | 4 |
| CTX | 126 | 122 | 1 | 0 | 3 |
| WTX | 99 | 96 | 0 | 0 | 0 |
| HOU | 132 | 130 | 1 | 0 | 1 |
| STX | 34 | 34 | 0 | 0 | 0 |
| Totals: | 614 | 589 | 17 | 0 | 8 |
| | % of Total: | 95.9% | 2.80% | 0.3% | 1.3% |

REVISED Goal: Audit each agency once every 2 years. Audit 50% per year = 307 each year or 76.75 each quarter.

Last 12 mos. (06/01/18 – 05/31/19): 289 audits (within 18 of goal) Last 3 mos. (03/01/19 – 05/31/19): 79 audits (over 2.25 of goal)

EXPERIENCE REPORT LIMITED REVIEWS

Out of 79 comprehensive audits completed during the quarter, 55 (70%) included a limited review of the agent's latest experience report. The following results were reported.

| | OTB | FY 19 | FY 18 | FY 17 | FY 16 | FY |
|--|-----|----------|----------|----------|----------|-----|
| | QTR | | | | | 15 |
| Number of experience reports reviewed. | 55 | 102 | 135 | 163 | 161 | 159 |
| No material discrepancies noted. | 48 | 89 | 124 | 147 | 160 | 155 |
| 2. Income &/or expenses reported in wrong categories. | 2 | 2 | 0 | 3 | 1 | 1 |
| 3. Total income and/or expense amounts reported didn't agree with agency's financial statements. | 4 | 9 | 11 | 13 | 0 | 3 |
| Wrong firm id number used on report. | 1 | 2 | 0 | 0 | 0 | 0 |

Commissioner Orders signed during the quarter: 0

Active cases in Financial, Enforcement & Fraud:

| | Active cases at 3/1/19 | Cases referred Qtr. 19-2 | Cases cleared Qtr. 19-3 | Active cases at 05/31/19 |
|--|------------------------|--------------------------------|-------------------------------|--------------------------|
| Financial | | | | |
| Receivership | 3 | 0 | 0 | 3 |
| Troubled title agents | 4 | 0 | 0 | 4 |
| Enforcement | | | | |
| Miscellaneous violations of the TIC | 1 | 0 | 0 | 1 |
| Rebating | 0 | 0 | 0 | 0 |
| License revocation (agent and/or escrow officer) | 3 | 0 | 0 | 3 |
| Late escrow audit rept. &/or stat rept. &/or guaranty fees | 0 | 0 | 0 | 0 |
| Fraud Unit | | | | |
| Misappropriation of fiduciary funds | 28 | 0 | 0 | 28 |
| Total | 39 | 0 | 0 | 39 |

RESULTS OF COMPLIANCE AUDITS DURING QUARTER

Listed below are audit findings for March through May, 2019, the 3rd quarter of the State's fiscal year 2019. Numbers represent the number of <u>agencies</u> where the infraction occurred, not the number of times it occurred.

| VIOLATION OR DISCREPANCY | QTR | YTD |
|---|-----|-----|
| INSOLVENCY | | |
| Financial statements indicated agent was insolvent or had cash flow problems. | 9 | 13 |
| ABSTRACT PLANT | | |
| Abstract plant not in compliance with Section 2601.004 & Procedural Rule P-12. | 4 | 7 |
| Agency unable to retrieve instrument information. Unable to verify legal plant. | 1 | 2 |
| TEXAS INSURANCE CODE | | |
| § 101.102 – Conducted unauthorized business of insurance. | 0 | 2 |

| Section 2502.051 – Gave/received thing of value for referral of title insurance business. | 1 | 2 |
|---|-----|---------|
| Section 2651.001 – Issued policies for property in county where not licensed. | 9 | 19 |
| Section 2704.001 – Policy not based on evidence from a legal abstract plant and/or no attempt made to contact out-of-county agents for title evidence. | 1 | 1 |
| Section 2704.001 – Signed commitments not maintained as part of complete evidence of insurability or countersigned policies not maintained. | 9 | 22 |
| Section 2651.002 – Agent used an unlicensed name or dba name. | 0 | 0 |
| Section 2651.301 - Misappropriation or conversion of escrow funds. | 1 | 1 |
| Section 2651.301 – Failed to maintain separate escrow account (commingled escrow & operating funds). | 10 | 29 |
| Section 2651.101 and/or 2652.101 – No agency/escrow officer bond or insufficient bond. | 2 | 7 |
| Section 2651.151 – Annual escrow audit report prepared incorrectly or contained material inaccuracies or other problems. | 9 | 17 |
| Section 2652.001 – Unlicensed person acting as an escrow officer. | 8 | 26 |
| VIOLATION OR DISCREPANCY | QTR | YTD |
| Section 2602.151 and Administrative Rule G-1 – Failure to collect Policy | 10 | 12 |
| Guaranty Fee or failure to maintain the policy fees in an escrow account. | | |
| Section 2602.103 – Failure to produce requested files or other records. | 0 | 3 |
| Section 2702.053 – Actual receipts and/or disbursements not in agreement with settlement statement or premium split not disclosed. | 57 | 149 |
| TITLE BULLETINS | | |
| Title Bulletin No. 152 – Policy dates incorrect. Title Bulletin No. 160 – All parties receiving portions of the real estate | 30 | 9 69 |
| commission not disclosed on settlement statement. | | |
| P-18: Commitment not issued as required in rule or commitment incomplete. | 0 | 1 |
| P-21: Schedule D of commitment not in file or premium split not disclosed on commitment. | 38 | 85 |
| P-22: No T-00's in files or T-00's incorrect or incomplete. | 22 | 50 |
| P-27 ("Good Funds") violations: Unauthorized checks over \$1,500. Receipts not deposited timely or not received and posted before disbursements made. | 5 | 28 |
| P-35: Verbal or written guaranty, affirmation, indemnification, or certification issued. | 0 | 5 |
| P-61: Failure to issue title policy timely. | 2 | 6 |
| P-73: Failure to prepare/maintain Form T-64 (TD) when CD used. | 27 | 71 |
| RATE RULES | | |
| Incorrect premium charged (violation of one or more rate rules). | 9 | 26 |
| R-1: Unauthorized fee charged for closing (or tax search) in addition to premium. | 2 | 10 |
| R-2: Premium remittances to underwriters not timely or amounts incorrect. | 7 | 20 |
| R-2: Premium collected in installments or premium not collected at all. | 1 | 1 |
| R-8: Refinance credit not given or not calculated correctly. | 4 | 10 |
| MINIMUM ESCROW ACCOUNTING PROCEDURES & INTERNAL CONTROLS | | |
| #1 - Monthly escrow trial balances not prepared or not prepared timely. | 6 | 11 |
| #1 - Testing proved escrow trial balances unreliable. | 0 | 1 |
| #1 - Escrow trial balances not prepared correctly. | 1 | 10 |
| #2 - Three-way reconciliations not prepared or not prepared timely or records unavailable. #2 - Escrow trial balances and/or book balances and/or reconciled bank balances | 3 | 9 |
| #2 - Escrow trial balances and/or pook balances and/or reconciled bank balances not in agreement. Differences unreconciled. | U | |
| | | |

| #2 - Bank reconciliations, book balances, or three-way reconciliations prepared | 14 | 22 |
|--|----------|-----------|
| incorrectly. #3 – Reconciliations not approved by management or reviewed by another employee. | 2 | 7 |
| #4 - Accounting duties not segregated sufficiently and reconciliations not reviewed by manager or owner. | 0 | 0 |
| #5 - Only one signature on escrow checks when agency's size required two signatures. | 9 | 17 |
| #6 - Records did not include copies of all checks, invoices, deposit slips and receipt items. | 14 | 41 |
| #7A - Invested escrow accounts not styled correctly. | 0 | 2 |
| #7B - No written authorization to invest escrow funds. | 2 | 3 |
| #7C - Invested escrow account used agent's tax ID number instead of that of beneficiary. | 0 | 1 |
| #7D – No control ledger for invested escrow accounts. Interest not posted timely. | 0 | 0 |
| #8 - Guaranty files used name identification instead of unique numbers. Same file number used for more than one transaction. | 1 | 5 |
| VIOLATION OR DISCREPANCY | QTR | YTD |
| #9 - Escrow bank accounts not styled as "escrow" or "trust". | 15 | 40 |
| #10 - No management approval for disbursements made on accounts open for more than six months or no review for disposition of funds. | 6 | 12 |
| #12 - No management approval for transfers of funds between guaranty files and/or transfers not documented in the files. | 2 | 3 |
| #13 - Seller not properly notified of NSF checks. | 0 | 1 |
| #14 - Guaranty file number not displayed on all escrow checks or deposit tickets. | 2 | 11 |
| #15 – Disbursement sheets missing, incomplete or incorrect. #16 - Every disbursement not supported by invoice or sufficient other evidence. | 21 40 | 73 111 |
| #17 - Escrow receivables not cleared timely. | 16 | 31 |
| #18 – Settlement statement changes not initialed or supported adequately or | 0 | 1 |
| contained white-out corrections. | U | ' |
| #19 – Signed, pre-numbered receipts not issued for cash. | 1 | 6 |
| #20 – Images of checks did not meet requirements. | 0 | 8 |
| #21 – Escrow bank account not maintained at a financial institution in Texas. | 0 | 1 |
| AGENCY | | |
| Agent breached fiduciary responsibility to buyer and seller by engaging in "self-dealing". | 0 | 0 |
| Failed to disclose affiliated business arrangement as required by RESPA § 3500.15. | 3 | 12 |
| ESCROW ACCOUNTING | | |
| Material escrow funds irregularity or irregularities [i.e., escrow account overdrawn, receipt posted but never actually received or check-clearing date problems]. | 1 | 1 |
| Deposits and/or disbursements not booked in appropriate month. | 3 | 14 |
| Receivable(s) created by depositing into one bank account and disbursing from another account. | 1 | 4 |
| Reconciling items not posted timely and/or not cleared timely and/or not supported by adequate documentation. | 2 | 9 |
| Pattern of posting errors. | 0 | 11 |
| Signature on checks not on bank signature card or previous employees still on bank signature card. | 2 | 2 |
| | 32 | 105 |
| Outstanding checks not cleared timely. | | 40 |
| Outstanding checks not cleared timely. Deposit-in-transit list and/or outstanding check list prepared incorrectly. | 11 | 43 |
| - | 11 | 43 |

| Legal documents not recorded timely with county clerk or evidence of timely recording not in file. | 13 | 41 |
|--|----|----|
| Cash or disbursement check found in file. | 0 | 0 |
| Funds not disbursed or escheated to state. | 19 | 59 |

MINIMUM CAPITALIZATION RULES

| S.1: Form T-S1 not submitted or agent failed to meet Min. Cap. requirement. | 15 | 32 |
|---|----|----|
| S.2: Solvency account deposits not calculated correctly. | 0 | 3 |
| S.5: Quarterly tax report not submitted timely. | 18 | 44 |