

### TEXAS DEPARTMENT OF INSURANCE / FINANCIAL REGULATION DIVISION FINANCIAL EXAMINATIONS / TITLE EXAMINATIONS

### SUMMARY OF OPERATIONS FOR 1st QUARTER, FY 2017 SEPTEMBER, 2016 – NOVEMBER, 2016 for presentation to the Texas Title Insurance Guaranty Association Board of Directors JANUARY 30, 2017

### COMPLIANCE AUDITS AND ESCROW AUDIT REPORTS

|   | Qtr | FY 17 | FY 16 | FY 15 | FY 14 | FY 13 | FY 12 |
|---|-----|-------|-------|-------|-------|-------|-------|
| Field audits completed                  | 53  | 53    | 266   | 308   | 286   | 340   | 343   |
| Field audit reports processed           | 64  | 64    | 252   | 317   | 276   | 344   | 333   |
| Section 2651.151 audit reports received | 79  | 79    | 555   | 553   | 566   | 569   | 580   |
| Section 2651.151 audit reports reviewed | 59  | 59    | 576   | 542   | 565   | 558   | 576   |

Analysis of Title Insurance Agencies Licensed as of 11/30/16

|         |                  | Breakdown of Comprehensive Audit Status |                        |                         |                      |  |
|---------|------------------|---|------------------------|-------------------------|----------------------|--|
|         |                  | Agencies<br>audited                     | Agent's<br>last audit  | Agent's<br>last audit   | # of (new)<br>Agents |  |
| Region  | # of<br>agencies | within last<br>2 years                  | was 2 - 3<br>years ago | was over 3<br>years ago | Never<br>Audited     |  |
| NTX     | 194              | 164                                     | 21                     | 4                       | 5                    |  |
| СТХ     | 117              | 107                                     | 7                      | 0                       | 3                    |  |
| WTX     | 98               | 84                                      | 12                     | 0                       | 2                    |  |
| HOU     | 133              | 131                                     | 1                      | 0                       | 1                    |  |
| STX     | 35               | 34                                      | 1                      | 0                       | 0                    |  |
| Totals: | 577              | 520                                     | 42                     | 4                       | 11                   |  |
|         | % of Total:      | 90.1%                                   | 7.3%                   | 0.7%                    | 1.9%                 |  |

**REVISED** Goal: In order to comprehensively audit every agent at least once every **2** years, we need to conduct 289 comprehensive audits per year, which amounts to 72 audits per quarter.

Last 12 months (12/1/15 – 11/30/16): 262 audits (within 27 of goal) Last 3 months (9/1/16 – 11/30/16): 53 audits (within 19 of goal)

### EXPERIENCE REPORT LIMITED REVIEWS

Out of 53 comprehensive audits completed during the quarter, 13 (25%) included a limited review of the agent's latest experience report. The following results were reported.

|   |     | FY | FY  | FY  | FY  | FY  |
|---|-----|----|-----|-----|-----|-----|
|   | QTR | 17 | 16  | 15  | 14  | 13  |
| Number of experience reports reviewed.  | 13  | 13 | 161 | 159 | 180 | 238 |
| 1. No material discrepancies noted.   | 13  | 13 | 160 | 155 | 172 | 228 |
| 2. Income &/or expenses reported in wrong categories.   | 0   | 0  | 1   | 1   | 2   | 4   |
| <ol> <li>Total income and/or expense amounts reported didn't<br/>agree with agency's financial statements.</li> </ol> | 0   | 0  | 0   | 3   | 6   | 6   |

|          |                | by commissioner mattax uuring                  | quarter (0).                     |          |
|----------|----------------|--|----------------------------------|----------|
| DATE     | <u>Order #</u> | AGENCY   | REASON                           | FINE AMT |
| 10/6/16  | 4690           | Old Republic Natl. Title Ins. Co., Minneapolis | Violated Procedural Rule P-5.    | \$7,500  |
| 10/11/16 | 4719           | Security Abstract & Title Co., Orange          | Violated Rate Rule R-2 and P-61  | \$5,000  |
| 10/27/16 | 4753           | MBL Title, LLC, Dallas                         | Violated Rate Rule R-2.          | \$4,500  |
| 10/27/16 | 4754           | Hill Country Titles, Inc., Fredericksburg      | Violated Rate Rule R-2.          | \$6,500  |
| 10/27/16 | 4757           | Texas Star Title, LLC, Houston                 | Violated Rate Rule R-2 and P-61. | \$4,000  |
| 11/3/16  | 4774           | Town Square Title Comp., Waxahachie            | Violated Rate Rule R-2.          | \$7,500  |

### Orders signed by Commissioner Mattax during quarter (6):

### Active cases in Financial, Enforcement & Fraud:

|  | Active<br>cases at<br>9/1/16 | Cases<br>referred<br>Qtr. 17-1 | Cases<br>cleared<br>Qtr. 17-1 | Active<br>cases at<br>11/30/16 |
|--|------------------------------|--------------------------------|-------------------------------|--------------------------------|
| Financial  |                              |                                |                               |                                |
| Confidential Supervision                                   | 0                            | 0                              | 0                             | 0                              |
| Receivership   | 3                            | 0                              | 0                             | 3                              |
| Troubled title agents                                      | 6                            | 0                              | 0                             | 6                              |
| Enforcement  |                              |                                |                               |                                |
| Miscellaneous violations of the TIC                        | 13                           | 3                              | 10                            | 6                              |
| Rebating   | 1                            | 1                              | 0                             | 2                              |
| License revocation (agent and/or escrow officer)           | 5                            | 2                              | 0                             | 7                              |
| Late escrow audit rept. &/or stat rept. &/or guaranty fees | 3                            | 2                              | 2                             | 3                              |
| Fraud Unit   |                              |                                |                               |                                |
| Misappropriation of fiduciary funds                        | 28                           | 2                              | 2                             | 28                             |
| Total  | 59                           | 10                             | 14                            | 55                             |

#### **RESULTS OF COMPLIANCE AUDITS DURING QUARTER**

Listed below are audit findings for September through November, 2016, the 1st quarter of the State's fiscal year 2017. Numbers represent the number of <u>agencies</u> where the infraction occurred, not the number of times it occurred.

| VIOLATION OR DISCREPANCY | QTR | YTD |    |
|--------------------------|-----|-----|----|
|                          |     |     | I. |

### INSOLVENCY

| Financial statements indicated agent was insolvent or had cash flow problems. | 2 | 2 |
|---|---|---|
|   | L | 1 |

#### ABSTRACT PLANT

| Abstract plant not in compliance with Section 2601.004 and Procedural Rule P-12.          | 5 | 5 |
|---|---|---|
| Agency personnel unable to retrieve instrument information. Unable to verify legal plant. | 0 | 0 |

#### **TEXAS INSURANCE CODE**

| § 101.102 – Conducted unauthorized business of insurance.  | 1 | 1 |
|--|---|---|
| Section 2502.051 - Gave/received thing of value for referral of title insurance business.  | 1 | 1 |
| Section 2651.001 – Issued policies for property in county where not licensed.  | 2 | 2 |
| Section 2704.001 – Policy not based on evidence from a legal abstract plant and/or no attempt made to contact out-of-county agents for title evidence. | 0 | 0 |
| Section 2704.001 – Signed commitments not maintained as part of complete evidence of insurability or countersigned policies not maintained.            | 2 | 2 |
| Section 2651.002 - Agent used an unlicensed name or dba name.  | 0 | 0 |
| Section 2651.301 – Misappropriation or conversion to own use of money belonging to another person.   | 2 | 2 |
| Section 2651.301 – Failed to maintain separate escrow account (commingled escrow & operating funds).   | 6 | 6 |
| Section 2651.101 and/or 2652.101 - No agency/escrow officer bond or insufficient bond.   | 1 | 1 |

| VIOLATION OR DISCREPANCY   |    |    |
|--|----|----|
| Section 2651.151 – Annual escrow audit report prepared incorrectly or contained material inaccuracies or other problems.                           | 5  | 5  |
| Section 2652.001 – Unlicensed person acting as an escrow officer.  | 14 | 14 |
| Section 2602.151 and Administrative Rule G-1 – Failure to collect Policy Guaranty Fee or failure to maintain the policy fees in an escrow account. | 5  | 5  |
| Section 2602.103 – Failure to produce requested files or other records.  | 1  | 1  |
| Section 2702.053 – Actual receipts and/or disbursements not in agreement with settlement statement or premium split not disclosed.                 | 35 | 35 |

### TITLE BULLETINS

| Title Bulletin No. 160 – All parties receiving portions of the real estate commission not 11 | +  |
|--|----|
| disclosed on settlement statement.   | 11 |

### PROCEDURAL RULES

| P-18: Commitment not issued as required in rule or commitment incomplete.   | 1  | 1  |
|---|----|----|
| P-21: Schedule D of commitment not in file or premium split not disclosed on commitment.  | 22 | 22 |
| P-22: No T-00's in files or T-00's incorrect or incomplete.   | 17 | 17 |
| P-27 ("Good Funds") violations: Unauthorized checks over \$1,500. Receipts not deposited timely or not received and posted before disbursements made. | 9  | 9  |
| P-35: Verbal or written guaranty, affirmation, indemnification, or certification issued.  | 1  | 1  |
| P-61: Failure to issue title policy timely.   | 2  | 2  |
| P-73: Failure to prepare/maintain Form T-64 (TD) when CD used.  | 21 | 21 |

### RATE RULES

| Incorrect premium charged (violation of one or more rate rules).                  | 7 | 7 |
|---|---|---|
| R-1: Unauthorized fee charged for closing (or tax search) in addition to premium. | 4 | 4 |
| R-2: Premium remittances to underwriters not timely or amounts incorrect.         | 4 | 4 |
| R-2: Premium collected in installments or premium not collected at all.           | 0 | 0 |
| R-8: Refinance credit not given or not calculated correctly.                      | 4 | 4 |

# MINIMUM ESCROW ACCOUNTING PROCEDURES & INTERNAL CONTROLS

| #1 - Monthly escrow trial balances not prepared or not prepared timely.   | 7  | 7  |
|---|----|----|
| #1 - Testing proved escrow trial balances unreliable.   | 0  | 0  |
| #1 - Escrow trial balances not prepared correctly.  | 7  | 7  |
| #2 - Three-way reconciliations not prepared or not prepared timely or portions of records not available.                    | 7  | 7  |
| #2 - Escrow trial balances and/or book balances and/or reconciled bank balances not in agreement. Differences unreconciled. | 2  | 2  |
| #2 - Bank reconciliations, book balances, or three-way reconciliations prepared incorrectly.                                | 7  | 7  |
| #3 - Reconciliations not approved by management or reviewed by another employee.  | 5  | 5  |
| #4 - Accounting duties not segregated sufficiently and reconciliations not reviewed by manager or owner.                    | 1  | 1  |
| #5 - Only one signature on escrow checks when agency's size required two signatures.  | 1  | 1  |
| #6 - Records did not include copies of all checks, invoices, deposit slips and receipt items.                               | 13 | 13 |
| #7A - Invested escrow accounts not styled correctly.  | 0  | 0  |
| #7B - No written authorization to invest escrow funds.  | 0  | 0  |
| #7C - Invested escrow account used agent's tax ID number instead of that of beneficiary.                                    | 0  | 0  |

| VIOLATION OR DISCREPANCY   | QTR | YTD |
|--|-----|-----|
| #7D - No control ledger for invested escrow accounts. Interest not posted timely.  | 2   | 2   |
| #8 - Guaranty files used name identification instead of unique numbers. Same file number used for more than one transaction.         | 0   | 0   |
| #9 - Escrow bank accounts not styled as "escrow" or "trust".   | 8   | 8   |
| #10 - No management approval for disbursements made on accounts open for more than six months or no review for disposition of funds. | 6   | 6   |
| #12 - No management approval for transfers of funds between guaranty files and/or<br>transfers not documented in the files.          | 2   | 2   |
| #13 - Seller not properly notified of NSF checks.  | 0   | 0   |
| #14 - Guaranty file number not displayed on all escrow checks, deposit tickets or other documents.                                   | 2   | 2   |
| #15 – Disbursement sheets missing, incomplete or incorrect.  | 21  | 21  |
| #16 - Every disbursement not supported by invoice or sufficient other evidence.  | 28  | 28  |
| #17 - Escrow receivables not cleared timely.   | 9   | 9   |
| #18 – Settlement statement changes not initialed or supported adequately or contained white-out corrections.                         | 0   | 0   |
| #19 – Signed, pre-numbered receipts not issued for cash.   | 2   | 2   |
| #20 - Images of checks did not meet requirements.  | 6   | 6   |
| #21 – Escrow bank account not maintained at a financial institution in Texas.  | 2   | 2   |

### AGENCY

| Agent breached fiduciary responsibility to buyer and seller by engaging in "self-dealing". | 0 | 0 |
|--|---|---|
| Failed to disclose affiliated business arrangement as required by RESPA § 3500.15.         | 0 | 0 |

### **ESCROW ACCOUNTING**

| Material escrow funds irregularity or irregularities [i.e., escrow bank account overdrawn, receipt posted but never actually received or check-clearing date problems]. | 0  | 0  |
|---|----|----|
| Deposits and/or disbursements not booked in appropriate month.  | 8  | 8  |
| Receivable(s) created by depositing into one bank account and disbursing from another account.  | 2  | 2  |
| Reconciling items not posted timely and/or not cleared timely and/or not supported by adequate documentation.   | 4  | 4  |
| Pattern of posting errors.  | 11 | 11 |
| Signature on checks not on bank signature card or previous employees still on bank signature card.  | 3  | 3  |
| Outstanding checks not cleared timely.  | 17 | 17 |
| Deposit-in-transit list and/or outstanding check list prepared incorrectly.   | 13 | 13 |

### GUARANTY FILES

| Original legal documents found in guaranty files after title policies issued.                      | 0  | 0  |
|--|----|----|
| Legal documents not recorded timely with county clerk or evidence of timely recording not in file. | 14 | 14 |
| Cash or disbursement check found in file.  | 0  | 0  |
| Funds not disbursed or escheated to state.   | 8  | 8  |

## MINIMUM CAPITALIZATION RULES

| S.1: Form T-S1 not submitted as required or agent failed to meet Min. Cap. requirement. | 7  | 7  |
|---|----|----|
| S.2: Solvency account deposits not calculated correctly.                                | 0  | 0  |
| S.5: Quarterly tax report not submitted timely.   | 13 | 13 |