

TEXAS DEPARTMENT OF INSURANCE/PROPERTY & CASUALTY PROGRAM TITLE DIVISION/TITLE EXAMINATIONS

SUMMARY OF OPERATIONS FOR 1st QUARTER, FY 2012 SEPTEMBER – NOVEMBER, 2011

for presentation to the
Texas Title Insurance Guaranty Association Board of Directors
January 30, 2012

COMPLIANCE AUDITS AND ESCROW AUDIT REPORTS

	Qtr	FY 12	FY 11	FY 10	FY 09	FY 08	FY 07
Field audits completed	85	85	300	322	369	254	255
Field audit reports processed	69	69	298	319	360	241	246
Section 2651.151 audit reports received	87	87	612	618	652	638	633
Section 2651.151 audit reports reviewed	83	83	604	608	657	627	636

Analysis of Title Insurance Agencies Licensed as of 11/30/11

		Breakdow	n of Compre	hensive Aud	dit Status
		Agencies	Agent's	Agent's	# of (new)
		audited	last audit	last audit	agents
	# of	within last	was 2 - 3	was over 3	never
Region	agencies	2 years	years ago	years ago	audited
NTX	188	175	11	0	2
CTX	116	113	0	0	3
WTX	102	101	1	0	0
HOU	125	117	8	0	0
STX	37	37	0	0	0
Totals:	568	543	20	0	5
	% of Total:	95.6%	3.5%	0.0%	0.9%

REVISED Goal: In order to comprehensively audit every agent at least once every **2** years, we need to conduct 284 comprehensive audits per year, which amounts to 71 audits per quarter.

Last 12 months (12/1/10 – 11/30/11): 305 audits (21 over goal) Last 3 months (9/1/11 – 11/30/11): 85 audits (14 over goal)

Results of follow-up audits:

No. of follow-ups completed	Compliance achieved	Improvement but further action needed	Another on-site audit or stronger action needed
0	0	0	0

Orders signed by Commissioner Kitzman during quarter (14):

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<u>DATE</u>	ORDER#	AGENCY/PERSON	<u>REASON</u>	FINE AMT
9/8/11	11-0730	Grand Title Co., LLC, Plano	Viol. Of Section 2502.051, 2602.151, 2652.001, P-18, P-21, and P-22.	\$25,000
9/12/11	11-0737	Ticor Title Insurance Comp Dallas	Violation of R-1 & P-61.	\$8,000
9/19/11	11-0770	Roy Ibanez, Edinburg	Misappropriated escrow funds.	Esc. Ofc. lic. revoked + restitution.
9/26/11	11-0774	Equifax Settlement Services, LLC, Frisco	Viol. of Sections 2651.157, 2651.301, 2652.002, 2702.053, MEAPICs #1, #2, #3, #8, #9, #12, #15, #16, & #20.	\$30,000
10/17/11	11-0803	Gracy Tile, A Stewart Company, Austin	Incorrectly reported income and expense amounts on stat report.	\$5,000
10/17/11	11-0804	Anne Elizabeth Hosker, Houston	Failed to properly close transactions.	\$2,950
10/31/11	11-0844	TitleVest Agency of Texas, LLC, Dallas	Violations of Sec. 2502.051, 2502.053, 2502.056, and P-22.	\$45,000 + Agcy license surrendered.
10/31/11	11-0845	Lauren Strickland, Houston	Acted as EO without being licensed.	\$1,300
10/31/11	11-0846	Chrisie Butzke, Humble	Acted as EO without being licensed.	\$3,100
10/31/11	11-0847	Monica Henriquez, Katy	Acted as EO without being licensed.	\$1,500
11/8/11	11-0864	Colonial Title Company, Gun Barel City	Failed to timely remit escrow audit report.	\$10,000
11/8/11	11-0867	Kellie Grover, Katy	Acted as EO without being licensed.	\$1,500
11/15/11	11-0890	Mission Title, LP, San Antonio	Viol. of P-53 and Sec. 2502.051.	\$2,500
11/15/11	11-0892	John Tannous, Addison	Acted as EO without being licensed.	\$2,500

Active cases in Financial, Enforcement & Fraud:

	Active cases at 9/1/11	Cases referred Qtr. 12-1	Cases cleared Qtr. 12-1	Active cases at 11/30/11
Financial Program				
Confidential Supervision	1	0	0	1
Receivership	13	0	0	13
Troubled title agents	24	8	9	23
Enforcement				
Miscellaneous violations of the TIC	28	19	10	37
Rebating	4	0	1	3
License revocation (agent and/or escrow officer)	16	2	5	13
Late escrow audit rept. &/or stat rept. &/or guaranty fees	3	3	1	5
Fraud Unit				
Misappropriation of fiduciary funds	23	1	0	24
Total	112	33	26	119

STATISTICAL REPORT LIMITED REVIEWS

Out of 85 comprehensive audits completed during the quarter, 59 (69%) included a limited review of the agent's latest statistical report. The following results were reported.

		FY	FY	FY	FY	FY
	QTR	12	11	10	09	80
Number of statistical reports reviewed.	59	59	152	149	116	73
No material discrepancies noted.	55	55	147	143	113	72
2. Income and/or expense amounts reported in wrong categories.	3	3	1	0	0	0
3. Total income and/or expense amounts reported didn't agree with agency's financial statements.	1	1	3	5	3	1
4. Mathematically inaccurate.	0	0	0	0	0	0
5. Forms missing or incomplete.	0	0	0	0	0	0
6. Miscellaneous other discrepancies.	0	0	0	0	0	0

RESULTS OF COMPLIANCE AUDITS DURING QUARTER
Listed below are audit findings for September through November of 2011, the 1st quarter of the State's fiscal year

VIOLATION OR DISCREPANCY	QTR	YTD
NSOLVENCY		
Financial statements indicated agent was insolvent or had cash flow problems.	6	6
ABSTRACT PLANT		
Abstract plant not in compliance with Article 9.02(i) and Procedural Rule P-12.	10	10
Agency personnel unable to retrieve instrument information. Unable to verify legal plant.	0	0
TEXAS INSURANCE CODE		
§ 101.102 – Conducted unauthorized business of insurance.	2	2
Section 2502.051 (formerly Art. 9.30) – Gave/received thing of value for referral of title insurance business.	2	2
Section 2704.001 (formerly Art. 9.34) – Provided policies to non-licensed entity and sold title evidence for counties for which agent was not licensed	0	0
Section 2704.001 (formerly Art. 9.34) – Policy not based on evidence from a legal abstract plant and/or no attempt made to contact out-of-county agents for title evidence.	1	1
Section 2704.001 (Art. 9.34) – Issued policies for property in county where not licensed.	1	1
Section 2704.001 (formerly Art. 9.34) – Signed commitments not maintained as part of complete evidence of insurability or countersigned policies not maintained.	6	6
Section 2651.002 (formerly Art. 9.36) – Agent used an unlicensed name or dba name.	0	0
Section 2651.301 (formerly Art. 9.37B) – Misappropriation or conversion to own use of money belonging to another person.	0	0
Section 2651.301 (formerly Art. 9.37B) – Failed to maintain separate escrow account (commingled escrow & operating funds).	7	7
Section 2651.101 and/or 2652.101 (formerly Art. 9.38 and/or 9.45) – No agency/escrow officer bond or insufficient bond.	4	4
Section 2651.151 (formerly Art. 9.39) – Annual escrow audit report prepared incorrectly or contained material inaccuracies or other problems.	7	7
Section 2652.001 (formerly Art. 9.41) – Unlicensed person acting as an escrow officer.	15	15
Section 2602.151 (formerly Art. 9.48) and Administrative Rule G-1 – Failure to collect Policy Guaranty Fee or failure to maintain the policy fees in an escrow account.	4	4
Section 2602.103 (Art. 9.48) – Failure to produce requested files or other records.	2	2
Section 2702.053 (formerly Art. 9.53) – Actual receipts and/or disbursements not in agreement with settlement statement or premium split not disclosed.	51	51
BULLETIN		•
Title Bulletin No. 152 – Policy dates incorrect.	1	1
Title Bulletin No. 160 – All parties receiving portions of the real estate commission not disclosed on settlement statement.	30	30
PROCEDURAL RULES		
P-18: Commitment not issued as required in rule or commitment incomplete.	5	5
P-21: Schedule D of commitment not in file or premium split not disclosed on commitment.	27	27
P-22: No T-00's in files or T-00's incorrect or incomplete.	20	20
P-27 ("Good Funds") violations: Unauthorized checks over \$1,500. Receipts not deposited timely or not received and posted before disbursements made.	7	7
P-35: Verbal or written guaranty, affirmation, indemnification, or certification issued.	2	2
P-61: Failure to issue title policy timely.	3	3
P-62: Operated in county for which not licensed.	1	1

VIOLATION OR DISCREPANCY	QTR	YTD
RATE RULES		
Incorrect premium charged (violation of one or more rate rules).	12	12
R-1: Unauthorized fee charged for closing (or tax search) in addition to premium.	2	2
R-2: Premium remittances to underwriters not timely or amounts incorrect.	5	5
R-2: Premium collected but issuance of policy withheld.	2	2
R-2: Premium collected in installments or premium not collected at all.	0	0
R-8: Refinance credit not given or not calculated correctly.	5	5
MINIMUM ESCROW ACCOUNTING PROCEDURES & INTERNAL CONTROLS		
#1 - Monthly escrow trial balances not prepared or not prepared timely.	1	1
#1 - Testing proved escrow trial balances unreliable.	0	0
#1 - Escrow trial balances not prepared correctly.	5	5
#2 - Three-way reconciliations not prepared or not prepared timely or portions of records not available.	1	1
#2 - Escrow trial balances and/or book balances and/or reconciled bank balances not in agreement. Differences unreconciled.	1	1
#2 - Bank reconciliations, book balances, or three-way reconciliations prepared incorrectly.	4	4
#3 – Reconciliations not approved by management or reviewed by another employee.	4	4
#4 - Accounting duties not segregated sufficiently and reconciliations not reviewed by manager or owner.	0	0
#5 - Only one signature on escrow checks when agency's size required two signatures.	3	3
#6 - Records did not include copies of all checks, invoices, deposit slips and receipt items.	7	7
#7A - Invested escrow accounts not styled correctly.	2	2
#7B - No written authorization to invest escrow funds.	0	0
#7C - Invested escrow account used agent's tax ID number instead of that of beneficiary.	0	0
#7D – No control ledger for invested escrow accounts. Interest not posted timely.	1	1
#8 - Guaranty files used name identification instead of unique numbers. Same file number used for more than one transaction.	0	0
#9 - Escrow bank accounts not styled as "escrow" or "trust".	10	10
#10 - No management approval for disbursements made on accounts open for more than six months or no review for disposition of funds.	7	7
#12 - No management approval for transfers of funds between guaranty files and/or transfers not documented in the files.	4	4
#13 - Seller not properly notified of NSF checks.	0	0
#14 - Guaranty file number not displayed on all escrow checks, deposit tickets or other documents.	3	3
#15 – Disbursement sheets missing, incomplete or incorrect.	17	17
#16 - Every disbursement not supported by invoice or sufficient other evidence.	30	30
#17 - Escrow receivables not cleared timely.	10	10
#18 – Settlement statement changes not initialed or supported adequately or contained white-out corrections.	0	0
#19 – Signed, pre-numbered receipts not issued for cash.	1	1
#20 – Images of checks did not meet requirements.	9	9
#21 – Escrow bank account not maintained at a financial institution in Texas.	0	0
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VIOLATION OR DISCREPANCY	QTR	YTD
AGENCY		
Agent breached fiduciary responsibility to buyer and seller by engaging in "self-dealing".	5	5
Failed to disclose affiliated business arrangement as required by RESPA § 3500.15.	3	3
ESCROW ACCOUNTING		
Material escrow funds irregularity or irregularities [i.e., escrow bank account overdrawn, receipt posted but never actually received or check-clearing date problems].	0	0
Deposits and/or disbursements not booked in appropriate month.	3	3
Receivable(s) created by depositing into one bank account and disbursing from another account.	1	1
Reconciling items not posted timely and/or not cleared timely and/or not supported by adequate documentation.	6	6
Pattern of posting errors.	1	1
Signature on checks not on bank signature card or previous employees still on bank signature card.	1	1
Outstanding checks not cleared timely.	40	40
Deposit-in-transit list and/or outstanding checklist prepared incorrectly.	15	15
Duplicate check numbers in same escrow account; checks written out of numerical sequence or more than one check number used for same disbursement.	0	0
GUARANTY FILES		
Original legal documents found in guaranty files after title policies issued.	1	1
Legal documents not recorded timely with county clerk or evidence of timely recording not in file.	21	21
Cash or disbursement check found in file.	0	0
Funds not disbursed or escheated to state.	23	23
SETTLEMENT STATEMENTS		
Required Form T-63 not prepared for POC items.	0	0
Original or amended final settlement statements not signed by any/all parties.	0	0
Settlement statements prepared incorrectly or contained mathematical errors.	0	0
Incorrect issuing agency shown on settlement statement.	0	0